

SPC Specialized Purchasing Consultants

Union 107 / AOS 90 Barry McLaughlin P.O. Box 580

Baileyville, ME 04694

Five-Year Equipment Replacement Schedule

Union 107 / A BuildingNan Department # Students Annual Volu	ne	Model/Features Present Meter/Survey Date 4/23/2012 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
2 AOS 90 Office		Oceim4530 45 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan-Post Script Digital	Color Photo Toshiba 4540c 45 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print Digital	New	New	New	New
		129,646 (Trade)					
		1,000,000 10/06	CMF220692 3656				
Black Vol:	33,162	7100031	64,662 A-COPI 1,000				
1 AOS 90 Office		In House Printing In House Printing Based on 154 copies per student per year Industry Average	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
Black Vol:	31,500		0				
Proposed Ar	nual Volu	me for AOS 90	64,662				

Union 107 / AOS 90 BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 4/23/2012 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
3 Princeton Elementary Main Office	Oceim4530 45 CPM Black Photocopier RADH Duplex 2-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Post Script Digital	Color Photo Toshiba 5540c 55 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print Digital	New	New	New	New
	572,535 (Trade)					
116	1,000,000 10/06	CBG217711 3649				
Black Vol: 154,161	7080017	172,025 A-COPI 1,000				
4 Princeton Elementary School Wide	In House Printing In House Printing Based on 154 copies per student per year Industry Average	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
116						
Black Vol: 17,864		0				
6 Princeton Elementary Teachers' Room	Oce Imagisticsim4510 45 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher CIF-Print-Post Script Digital	Close Out	Close Out	Close Out	Close Out	Close Out
	299,959 (Trade)					
116	1,000,000 10/02					
Black Vol: 58,499	3010278	0				

12/11/2012 1:52:14 PM Page 2 of 8

Union 107 / AOS 90 BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 4/23/2012 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
5 Princeton Elementary Teachers' Room	Oceim4530 45 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch Digital	Toshiba 656 65 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script Hard Drive for Secure Print 400+ Lb Console Digital	t-	New	New	New
	529,199 (Trade)					
116	1,000,000 10/06	CZI213389 3653				
Black Vol: 116,919	7060126	175,418 A-COPI				
Proposed Annual Volum	ne for Princeton Elementary	347,443				
7 Woodland Elementary Principal's Office	Oceim4530 45 CPM Black Photocopier RADH Duplex 2-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Post Script Digital	Color Photo Toshiba 5540c 55 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print Digital	New	New	New	New
	363,292 (Trade)					
148	1,000,000 10/06	CBG217819 3650				
Black Vol: 92,530	7080063	134,709 A-COPI				
		1,000				
8 Woodland Elementary School Wide	In House Printing In House Printing Based on 154 copies per student per year Industry Average	Switch to Low Cost Operation Networked Reprographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
	0					
	U					
148	0					

12/11/2012 1:52:14 PM Page 3 of 8

Union 107 / AOS 90 BuildingName Department # Students Annual Volume		er/Survey Date 4/23/2012 Life Date Introduced ber IP Address	1st Year Equip Serial Number Projected Blac Projected Cold	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Yea
9 Woodland Elementary Special Education	Photocopier R	sim3520 35 CPM Black ADH Duplex 2-Drawer Paper -Post Script Digital	Close Out		Close Out	Close Out	Close Out	Close Out
	744,103	(Trade)						
148	750,000	03/04						
Black Vol: 19,387	2090369		0					
10 Woodland Elementary Teachers' Room	RADH Duples	CPM Black Photocopier LCT-1,500+ Paper Finisher 400 lb Console Digital	RADF Duplex (1 1,500 Capacity) I Punch CIF-Print	Finisher 3-Hole t-Scan-Post Script Secure Print 400+	New	New	New	New
	721,757	(Trade)						
148	3,000,000	07/06	CZI213411	3651				
Black Vol: 166,690	8030081		208,511	A-COPI				
11 Woodland Elementary Teachers' Room	Photocopier R	sim4510 45 CPM Black ADH Duplex LCT-1,500+ CIF-Print-Post Script Digital	Close Out		Close Out	Close Out	Close Out	Close Out
	296,222	(Trade)						
148	1,000,000	10/02						
	5070421		0					

12/11/2012 1:52:14 PM Page 4 of 8

Union 107 / AOS 90 BuildingName Department # Students Annual Volume	Model/Features Present Meter/Surv Estimated Life Serial Number Special Notes		1st Year Equip Serial Number Projected Blac Projected Colo	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Year
12 Woodland Jr-Sr High HS Teachers' Room	Oce Imagisticsim4510 Photocopier RADH Do Paper Finisher CIF-Pri	ouplex LCT-1,500+ rint-Post Script Digital	Close Out		Close Out	Close Out	Close Out	Close Out
200	530,407 (Tra	ŕ						
200 Black Vol: 47,038	1,000,000 10/0 4080786)2	0					
13 Woodland Jr-Sr High Jr High Down	Oceim5530 55 CPM E RADH Duplex LCT-1 3-Hole Punch 400 lb C	,500+ Paper Finisher	RADF Duplex (1,500 Capacity) Punch CIF-Print	Finisher 3-Hole t-Scan-Post Script Secure Print 400+		New	New	New
	382,811 (Tra	ade)						
200	3,000,000 07/0	06	CZI213416	3652				
Black Vol: 83,063	7090019		83,063	A-COPI				
14 Woodland Jr-Sr High Library	Oceim3511 35 CPM E RADH Duplex Finishe Script Digital		RADF Duplex 2- Finisher CIF-Pri			New	New	New
	532,925 (Tra	ade)						
200	750,000 05/0	05	S2D290269	3655				
Black Vol: 22,090	6040396		22,090	A-COPI				

12/11/2012 1:52:14 PM Page 5 of 8

Union 107 / AOS 90 BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 4/23/2012 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
15 Woodland Jr-Sr High Main Office	Oceim4530 45 CPM Black Photocopier RADH Duplex 2-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Post Script Digital	Color Photo Toshiba 4540c 45CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print Digital	New	New	New	New
200	205,238 (Trade)					
200	1,000,000 10/06	CMD219205 3657				
Black Vol: 45,979	7080046A	45,979 A-COPI 1,000				
16 Woodland Jr-Sr High School Wide	In House Printing In House Printing Based on 154 copies per student per year Industry Average	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
200						
Black Vol: 30,800		0				
17 Woodland Jr-Sr High Teachers' Lounge	Oceim5530 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Toshiba 656 65 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Scrip Hard Drive for Secure Print 400+ Lb Console Digital	t-	New	New	New
	1,057,836 (Trade)					
200	3,000,000 07/06	CZI213414 3654				
Black Vol: 246,229	8030091A	324,067 A-COPI				
Proposed Annual Volum	e for Woodland Jr-Sr High	475,199				

12/11/2012 1:52:14 PM Page 6 of 8

Union 107 / AOS 90 P.O. Box 580 Baileyville, ME 04694

	PRESENT	PROPOSED
Black Photocopiers	1,127,568	813,149
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	0	417,375
Color Photocopiers - Color Volume	0	4,000
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Low End Black Network Printers	0	0
High End Black Network Printers	0	0
Low End Color Network Printers - Black Volume	0	0
Low End Color Network Printers - Color Volume	0	0
High End Color Network Printers - Black Volume	0	0
High End Color Network Printers - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
High Speed Duplicators	0	0
In House Printing	102,956	0
Outside Printing	0	0
Workbooks	0	0
Total Black Volume	1,230,524	1,230,524
Total Color Volume	0	4,000
TOTALS	1,230,524	1,234,524

Recommended Vendor(s): A-Copi (Toshiba)... Low Bid

Color Photocopier - Color Volume

Sub Totals

A-COPI

Upgrade Date on 10/1/2012

BLACK VOLUME

	Vendor/Equipment		Proposed 100%Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	80%Proj Full-Year Billing
A-COPI	Black Photocopier		813,149	67,762	\$0.00390	\$3,171.28	\$2,537.02
A-COPI	Color Photocopier		417,375	34,781	\$0.00390	\$1,627.76	\$1,302.21
		Sub Totals	1,230,524	102,544	\$0.00390	\$4,799.04	\$3,839.23
			COLOR VOLUME				
	Vendor/Equipment		Proposed 100% Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	Quarterly Billing in Arrears

4,000

4,000

COMBINED BLACK & COLOR VOLUME & COST

	Proposed	Monthly	Avg Cost	Proj Full-Year	
	100% Volume	Volume	Per Copy	Billing	
Total Billing	1,234,524	103,544	\$0.00405	\$4,998.84	

\$0.04995

\$0.04995

1,000

1,000

\$199.80

\$199.80

\$49.95

\$49.95

Proposed Annual Capital Cost	\$0.00
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