



Specialized Purchasing Consultants

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www.spccopypro.com

2013-14 Annual Report

Year - End Photocopier Analysis

With projected costs for 2014-15

Sue Wilborn
SU 06 Bennington Rutland
6378 Vermont Route 7A
Sunderland, VT 05250



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

September 2014

Skip Tilton
President

Corporate Office:
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Sue Wilborn
SU 06 Bennington Rutland
6378 Vermont Route 7A
Sunderland, VT 05250

Dear Sue:

VISIT US ON THE WEB:
www.spccopypro.com

Our staff at SPC would like to extend their gratitude for allowing us to provide beneficial services to you and your organization for the past *6 years*. Over the last two years, SPC has made major improvements to your services without increasing our cost to you. We hope you have experienced and enjoyed the benefits.

Since our inception in 1988, we have always strived to maximize your savings while improving productivity and reliability. As a major part of our services, **SPC STAR Doc.** * which was designed to predict both your year-end cost as well as set up your next year's budget as soon as January 1st, is fully functional. New features include...

- Mapped devices show a before and after Upgrade floor plan
- Devices not reporting are now factored into your budget so that you have a more accurate forecast
- Non-contracted devices are now flagged with potential cost savings

*Feel free to ask for a more detailed explanation

New to this year's Annual Report is a section for warranty replacements and equipment complaints that have taken place during the previous year. This will flag problem locations that may or may not need to be eventually upgraded. As always, the overview of your equipment usage and status for the past fiscal year is included. Recommendations are provided to address potential problem areas to avoid needless down time and improve equipment reliability for years to come.

Thank you again for allowing SPC the opportunity to be of service. We look forward to our personal presentation of this year's annual report.

Sincerely,

Skip Tilton
President

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The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Paul Garozzo

General Manager

As General Manager my goal is ensure our clients are pleased with our services and also provide solutions that are efficient, productive and reduce cost. With my 23 years in the copier industry, I will use my experiences to achieve this goal. In addition, I will be utilizing our new SPC STAR Doc system to further enhance SPC services. Clients will now have the benefit of visually seeing where all their devices are located and project future expenses. I could not be more excited to join the SPC team.

Glen Fortier

Auditor, Electronic Specialist & Equipment Implementation

With 24 years of experience in the electrical field, I look forward to continually meeting and helping all of you with your reprographic needs. It is my sincere commitment to ensure all machine changes are as smooth as possible.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Alex Webster

Director of Customer Relations

It is a great pleasure for me to join the SPC team. One of my responsibilities involves creating detailed maps of your copiers and printers and will be assisting the team in monitoring all of your equipment. My background as a Network Technician and my experience in Customer Service will allow me to give our clients the level of service that they have come to expect from SPC. It is my personal goal to aid in fulfilling each and every promise made to our valued clients.



The SPC Team Continued....



Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



Pam Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



Charles Baca

Operational Support

I feel privileged to join SPC and honored that I am able to work with such an amazing team. I'm here to help make sure that the SPC headquarters runs as smoothly as possible. That includes technical issues and networking matters. I also make sure that all of our clients' data are up to date and as accurate as possible. I love working at SPC because it's a challenging work environment committed to their clients.

Equipment Health Status

Total Number of Machines:	67
Total Black Photocopiers	8
Total Color Photocopiers (including MFP)	5
Total Black Network Printers	31
Total Color Network Printers	23
Total Removed from Service:	0
# of Units OFF Warranty:	0
# of Units Approaching End of Warranty:	0
# of Units Overused:	0
# of Units Underused:	0
# of Units Connected to Network with Print and/or Scan	67
Commencement Date:	6/1/2013
# of Annual Payments Left on Lease	3
All Warranties and Service Contracts Expire:	8/1/2017
SPC's FM Audit Print Management Software Loaded	[gu
Printer Contract Signed	[gu

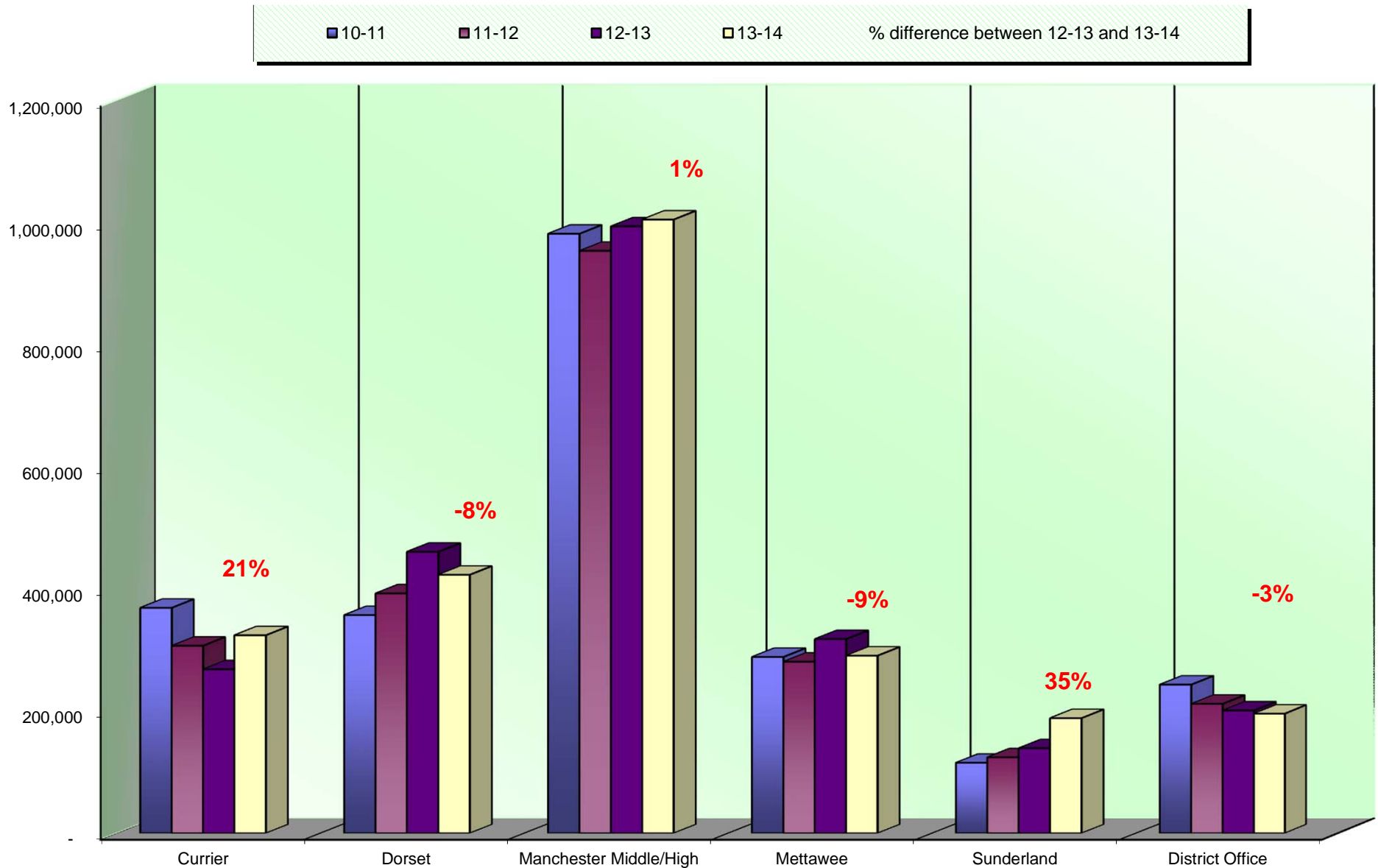
NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

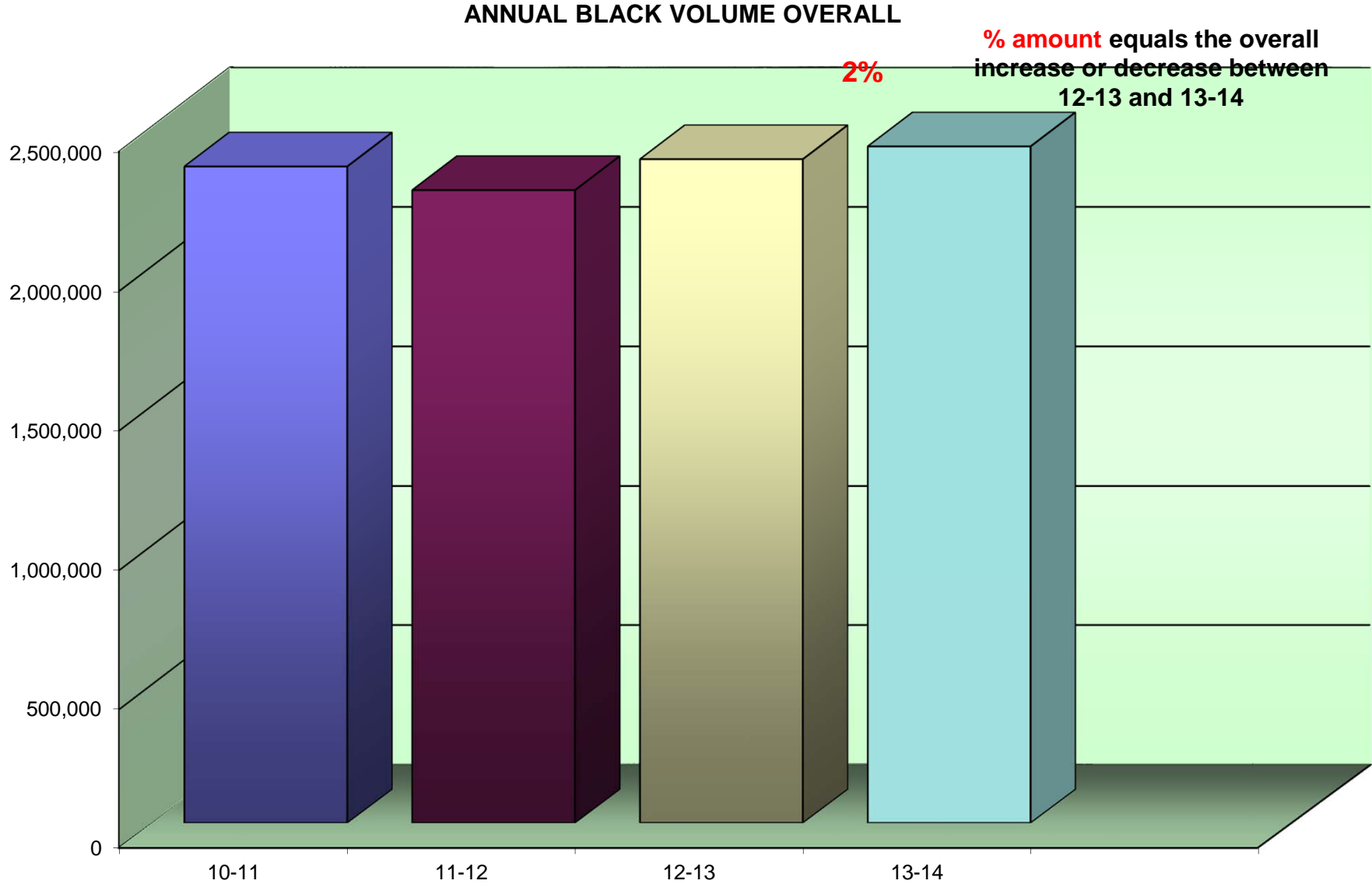
Dear Sue,

The only area of concern is your level of color printing.

E] [b

ANNUAL BLACK VOLUME BY BUILDING





Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Currier Memorial	90	324,538	\$6,898.50	3,606	\$76.65
Dorset School	179	423,396	\$9,037.85	2,365	\$50.49
Manchester Elementary/Middle	415	1,004,202	\$21,446.81	2,420	\$51.68
Mettawee Community	190	291,138	\$6,203.59	1,532	\$32.65
SU 6 District	0	196,350	\$4,270.59	0	\$0.00
Sunderland Elementary	65	188,983	\$4,014.91	2,907	\$61.77
<i>Totals</i>	939	2,428,607	\$51,872.24	2,586	\$55.24

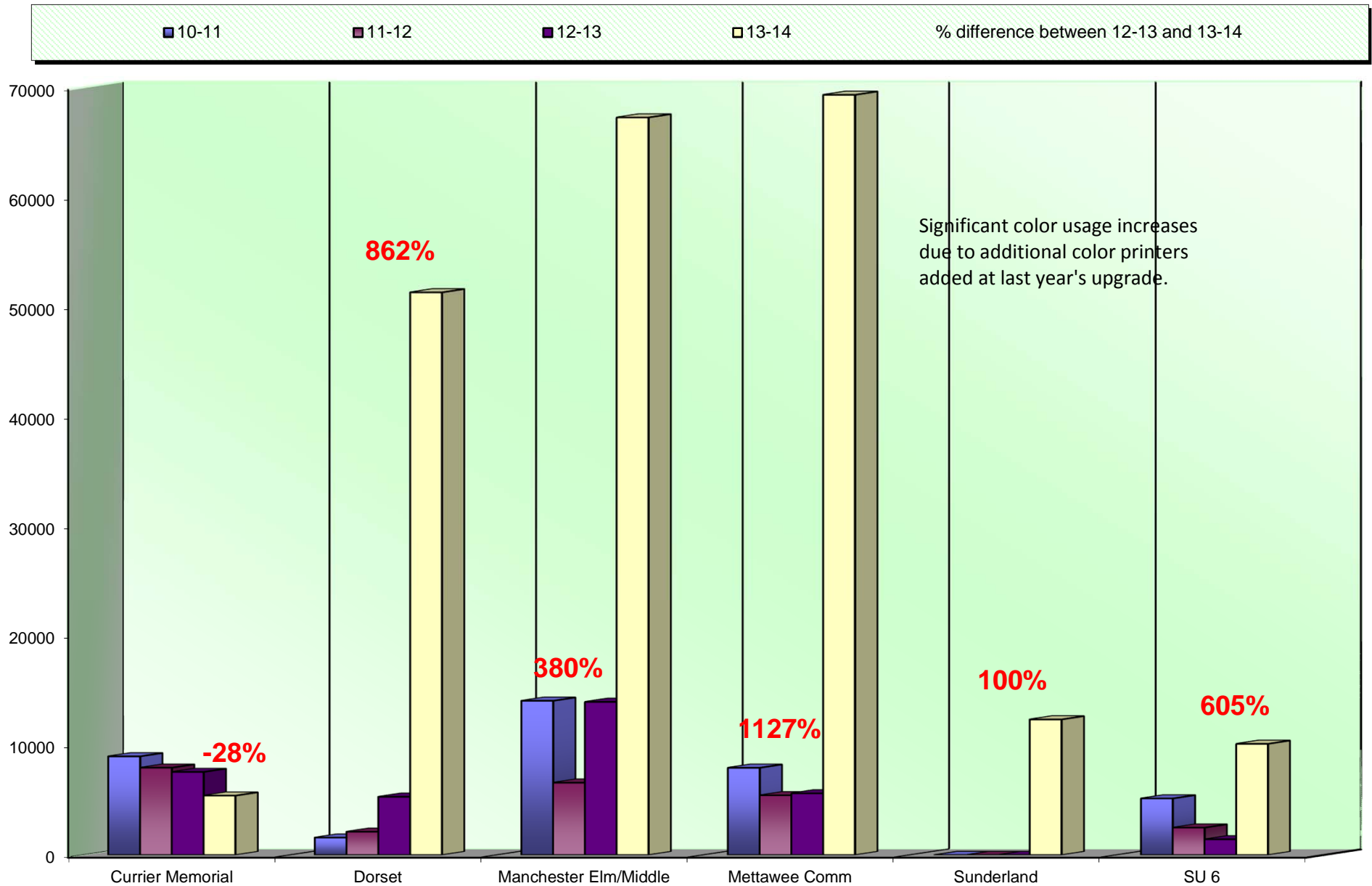
Cost Comparison Black Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

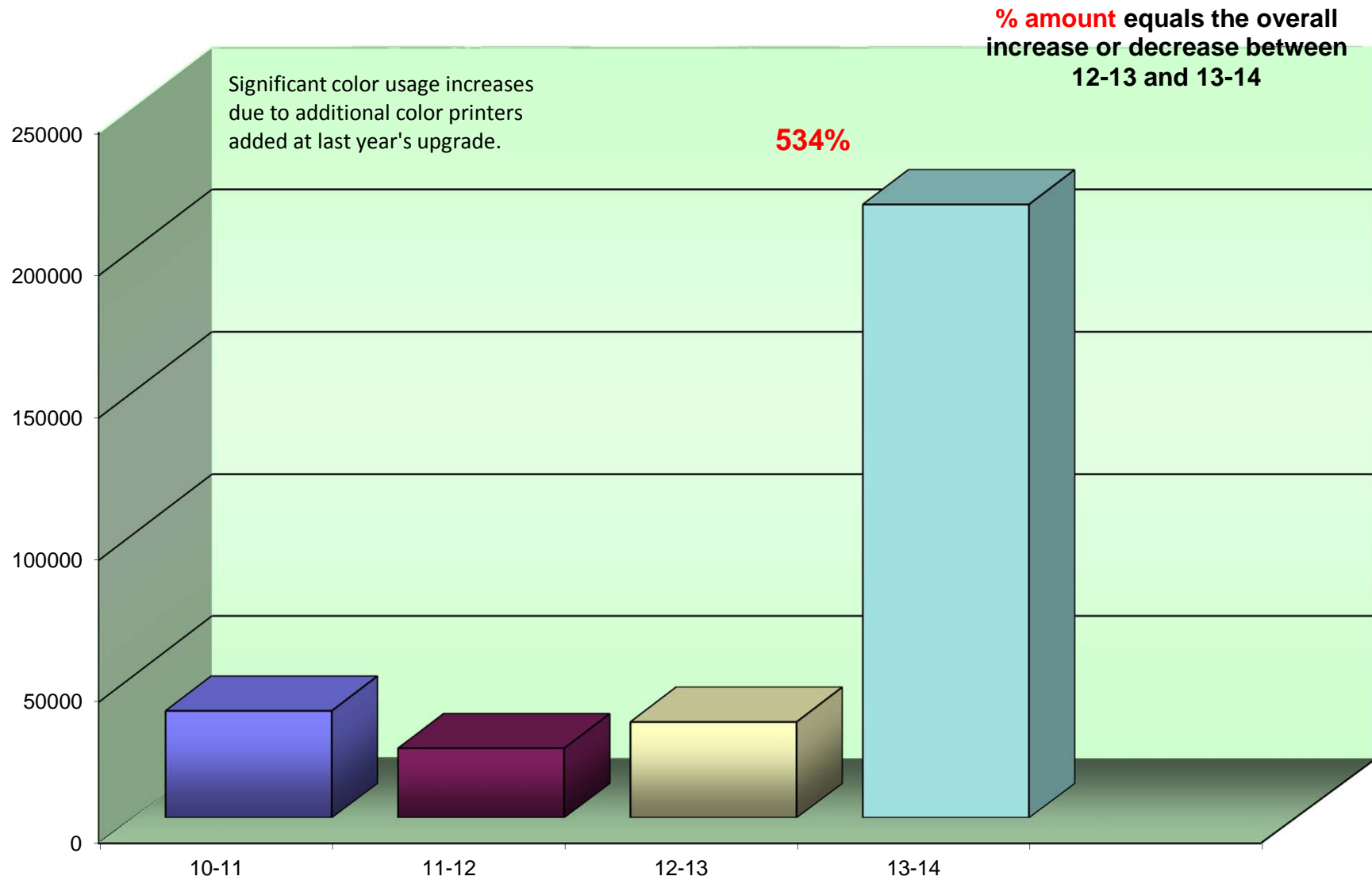
	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,558	228,223,654	\$5,292,743.97	2,516	\$46.20

**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*

ANNUAL COLOR VOLUME BY BUILDING



ANNUAL COLOR VOLUME BY DISTRICT



Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Currier Memorial	90	5,445	\$312.43	61	\$3.47
Dorset School	179	51,338	\$2,797.88	287	\$15.63
Manchester Elementary/Middle	415	67,248	\$3,638.21	162	\$8.77
Mettawee Community	190	69,308	\$3,737.01	365	\$19.67
SU 6 District	0	10,185	\$518.93	0	\$0.00
Sunderland Elementary	65	12,410	\$756.18	191	\$11.63
<i>Totals</i>	939	215,934	\$11,760.63	230	\$12.52

Since we picked up the printing volume, it is apparent that your color volume is very high especially compared to other school districts.

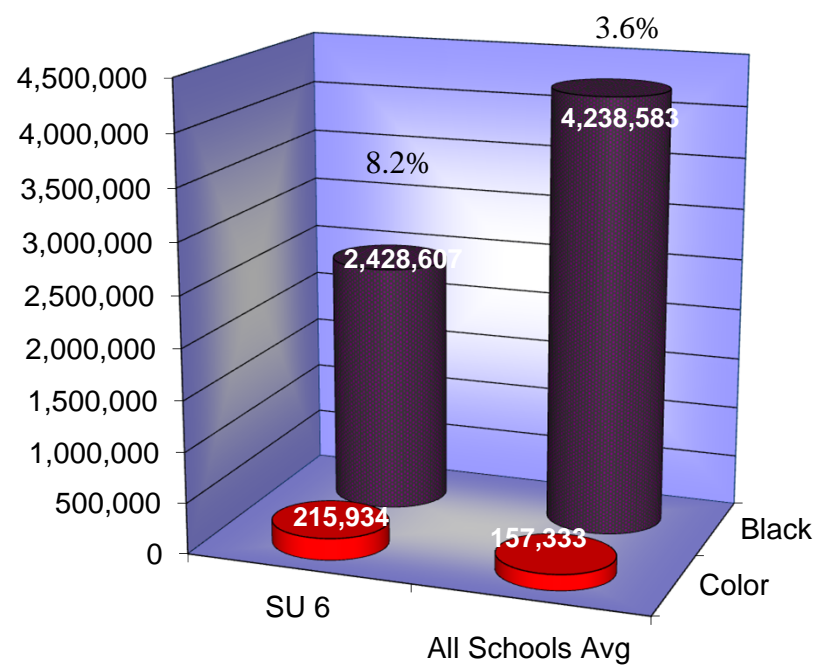
Cost Comparison – Color Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,558	10,541,331	\$617,517.66	92	\$5.39

**Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.*

Color to Total Volume Percentage



Usage Profile for Service Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 3/15/2008</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Currier Memorial					
Main Office Admin Outer Wall					
Kyocera FS-C5250 / 28 PPM	5	12,166	12,161	\$0.006250	None at this time.
O553507611 / 02486				\$76.01	
500,000 / 12/2010	0	5,445	5,445	\$0.05625	
Color Network Printer				\$306.28	
Connected / 6/1/2013					
OSV					
Main Office Work Area Hall					
Toshiba e-Studio 756 / 75 PPM	26	277,119	277,093	\$0.004000	None at this time.
CKL211862 / 02288				\$1,108.37	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2013					
OSV					

Make-Model / Speed				Date of Last Upgrade: 3/15/2008		
Serial Number / Vendor ID						
Life / Intro Date			2013-14			
Connectivity / Printer Exp Date		7/1/2013	6/30/2014	Annual	Cost/Copy	Recommendations
Vendor		Meter	Meter	Volume	Annual Cost	
Currier Memorial						
Resource Room						
Toshiba e-Studio 356 / 35 PPM		14	35,298	35,284	\$0.004000	None at this time.
C2EC38678 / 02305					\$141.14	
750,000 / 02/2012		0	0	0	\$0.00000	
Black Photocopier					\$0.00	
Connected / 6/1/2013						
OSV						
Subtotals BW				324,538	\$1,325.51	
Subtotals Color				5,445	\$306.28	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Dorset School					
Main Office					
Toshiba e-Studio 4540c / 45 PPM	14	52,402	52,388	\$0.003900	None at this time.
CME328786 / 01557				\$204.31	
1,000,000 / 05/2011	0	23,001	23,001	\$0.04995	
Color Photocopier				\$1,148.90	
Connected / 6/1/2013					
OSV					
Room 11					
Kyocera FS-C5250 / 28 PPM	2	1,106	1,104	\$0.006250	None at this time.
O553507608 / 02455				\$6.90	
500,000 / 12/2010	0	2,617	2,617	\$0.05625	
Color Network Printer				\$147.21	
Connected / 6/1/2013					
OSV					
Room 13					
Kyocera FS-1370DN / 37 PPM	11	1,402	1,391	\$0.006250	None at this time.
O653563163 / 02056				\$8.69	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2013					
OSV					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Dorset School						
Room 14						
Kyocera FS-1370DN / 37 PPM	3	2,201	2,198	\$0.006250	None at this time.	
O653563174 / 02051				\$13.74		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 16						
Kyocera FS-1370DN / 37 PPM	3	1,228	1,225	\$0.006250	None at this time.	
O653563182 / 02052				\$7.66		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 17						
Kyocera FS-1370DN / 37 PPM	3	4,403	4,400	\$0.006250	None at this time.	
O653563168 / 02053				\$27.50		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

					Date of Last Upgrade: 3/15/2008	
Make-Model / Speed						
Serial Number / Vendor ID						
Life / Intro Date				2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014		Annual	Cost/Copy	
Vendor	Meter	Meter		Volume	Annual Cost	Recommendations
<hr/>						
Dorset School						
Room 2						
Kyocera FS-C5250 / 28 PPM	3	3,380		3,377	\$0.006250	None at this time.
O553507610 / 02306					\$21.11	
500,000 / 12/2010	0	8,062		8,062	\$0.05625	
Color Network Printer					\$453.49	
Connected / 6/1/2013						
OSV						
<hr/>						
Room 30						
Kyocera FS-C5250 / 28 PPM	2	832		830	\$0.006250	None at this time.
O553407516 / 02456					\$5.19	
500,000 / 12/2010	0	792		792	\$0.05625	
Color Network Printer					\$44.55	
Connected / 6/1/2013						
OSV						
<hr/>						
Room 31						
Kyocera FS-C5250 / 28 PPM	2	11,185		11,183	\$0.006250	None at this time.
O553407526 / 02457					\$69.89	
500,000 / 12/2010	0	15,878		15,878	\$0.05625	
Color Network Printer					\$893.14	
Connected / 6/1/2013						
OSV						

					Date of Last Upgrade: 3/15/2008	
Make-Model / Speed						
Serial Number / Vendor ID						
Life / Intro Date				2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014		Annual	Cost/Copy	
Vendor	Meter	Meter		Volume	Annual Cost	Recommendations
<hr/>						
Dorset School						
Room 35						
Kyocera FS-C5250 / 28 PPM	2	378		376	\$0.006250	None at this time.
O553407543 / 02458					\$2.35	
500,000 / 12/2010	0	545		545	\$0.05625	
Color Network Printer					\$30.66	
Connected / 6/1/2013						
OSV						
<hr/>						
Room 41						
Kyocera FS-1370DN / 37 PPM	4	8,128		8,124	\$0.006250	None at this time.
O653563173 / 02054					\$50.78	
750,000 / 07/2010	0	0		0	\$0.00000	
Black Network Printer					\$0.00	
Connected / 6/1/2013						
OSV						
<hr/>						
Room 5						
Kyocera FS-C5250 / 28 PPM	2	2		0	\$0.006250	None at this time.
O553407533 / 02459					\$0.00	
500,000 / 12/2010	0	0		0	\$0.05625	
Color Network Printer					\$0.00	
Connected / 6/1/2013						
OSV						

Date of Last Upgrade: 3/15/2008					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
<hr/>					
Dorset School					
Room 60					
Kyocera FS-C5250 / 28 PPM	1	455	454	\$0.006250	None at this time.
O553507607 / 02427				\$2.84	
500,000 / 12/2010	0	443	443	\$0.05625	
Color Network Printer				\$24.92	
Connected / 6/1/2013					
OSV					
<hr/>					
Teachers' Admin Up Room 25					
Toshiba e-Studio 756 / 75 PPM	27	336,373	336,346	\$0.004000	None at this time.
CKL211873 / 02055				\$1,345.38	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2013					
OSV					
<hr/>					
Subtotals BW			423,396	\$1,766.33	
Subtotals Color			51,338	\$2,742.86	

Date of Last Upgrade: 3/15/2008					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
<hr/>					
Manchester Elementary/Middle					
Early Education Room 150					
Kyocera FS-C5250 / 28 PPM	3	514	511	\$0.006250	None at this time.
O553507654 / 02020				\$3.19	
500,000 / 12/2010	0	2,492	2,492	\$0.05625	
Color Network Printer				\$140.18	
Connected / 6/1/2013					
OSV					
<hr/>					
Main Office Room 136					
Toshiba e-Studio 4540c / 45 PPM	29	112,363	112,334	\$0.003900	None at this time.
CME238899 / 01612				\$438.10	
1,000,000 / 05/2011	1	34,291	34,290	\$0.04995	
Color Photocopier				\$1,712.79	
Connected / 6/1/2013					
OSV					
<hr/>					
Nurse/Health Office Room 143					
Kyocera FS-1370DN / 37 PPM	2	421	419	\$0.006250	None at this time.
O653563347 / 02037				\$2.62	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2013					
OSV					

Date of Last Upgrade: 3/15/2008					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
<hr/>					
Manchester Elementary/Middle					
Principal's Office Room 122					
Kyocera FS-C5250 / 28 PPM	5	2,270	2,265	\$0.006250	None at this time.
O553507652 / 02728				\$14.16	
500,000 / 12/2010	0	3,416	3,416	\$0.05625	
Color Network Printer				\$192.15	
Connected / 6/1/2013					
OSV					
<hr/>					
Resource Room/Staff Lounge					
Toshiba e-Studio 856 / 85 PPM	44	442,476	442,432	\$0.004000	None at this time.
CREC12859 / 02284				\$1,769.73	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2013					
OSV					
<hr/>					
Room 018					
Kyocera FS-1370DN / 37 PPM	4	2,391	2,387	\$0.006250	None at this time.
O653563362 / 02277				\$14.92	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2013					
OSV					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 027						
Kyocera FS-1370DN / 37 PPM	7	3,356	3,349	\$0.006250	None at this time.	
O653563371 / 02279				\$20.93		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 028						
Kyocera FS-1370DN / 37 PPM	3	5,579	5,576	\$0.006250	None at this time.	
O653563353 / 02280				\$34.85		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 028-B						
Kyocera FS-1370DN / 37 PPM	2	8,543	8,541	\$0.006250	None at this time.	
O653563370 / 02281				\$53.38		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

					Date of Last Upgrade: 3/15/2008	
Make-Model / Speed						
Serial Number / Vendor ID						
Life / Intro Date				2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014		Annual	Cost/Copy	
Vendor	Meter	Meter		Volume	Annual Cost	Recommendations
Manchester Elementary/Middle						
Room 127						
Kyocera FS-1370DN / 37 PPM	5	3,469		3,464	\$0.006250	None at this time.
O653563357 / 02282					\$21.65	
750,000 / 07/2010	0	0		0	\$0.00000	
Black Network Printer					\$0.00	
Connected /						
OSV						
Room 128						
Kyocera FS-C5250 / 28 PPM	3	2,572		2,569	\$0.006250	None at this time.
O553507655 / 02729					\$16.06	
500,000 / 12/2010	1	5,966		5,965	\$0.05625	
Color Network Printer					\$335.53	
Connected / 6/1/2013						
OSV						
Room 131						
Kyocera FS-1370DN / 37 PPM	3	5,852		5,849	\$0.006250	None at this time.
O653563366 / 02283					\$36.56	
750,000 / 07/2010	0	0		0	\$0.00000	
Black Network Printer					\$0.00	
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 142						
Kyocera FS-1370DN / 37 PPM	3	1,511	1,508	\$0.006250	None at this time.	
O653563349 / 02555				\$9.43		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 146						
Kyocera FS-1370DN / 37 PPM	2	129	127	\$0.006250	None at this time.	
O653563343 / 02038				\$0.79		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 148						
Kyocera FS-1370DN / 37 PPM	2	1,742	1,740	\$0.006250	None at this time.	
O653563365 / 02039				\$10.88		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 153A						
Kyocera FS-C5250 / 28 PPM	7	500	493	\$0.006250	None at this time.	
O553507658 / 02022				\$3.08		
500,000 / 12/2010	2	250	248	\$0.05625		
Color Network Printer				\$13.95		
Connected / 6/1/2013						
OSV						
Room 155						
Kyocera FS-1370DN / 37 PPM	12	2,018	2,006	\$0.006250	None at this time.	
O653563166 / 02040				\$12.54		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 161						
Kyocera FS-C5250 / 28 PPM	7	439	432	\$0.006250	None at this time.	
O553507596 / 02023				\$2.70		
500,000 / 12/2010	0	1,866	1,866	\$0.05625		
Color Network Printer				\$104.96		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 163						
Kyocera FS-1370DN / 37 PPM	3	662	659	\$0.006250	None at this time.	
O653563177 / 02041				\$4.12		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 166						
Kyocera FS-C5250 / 28 PPM	2	5,940	5,938	\$0.006250	None at this time.	
O553507614 / 02024				\$37.11		
500,000 / 12/2010	1	13,361	13,360	\$0.05625		
Color Network Printer				\$751.50		
Connected / 6/1/2013						
OSV						
Room 211						
Kyocera FS-1370DN / 37 PPM	3	8,433	8,430	\$0.006250	None at this time.	
O653563356 / 02276				\$52.69		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 215						
Kyocera FS-C5250 / 28 PPM	3	657	654	\$0.006250	None at this time.	
O553507650 / 02302				\$4.09		
500,000 / 12/2010	0	4,430	4,430	\$0.05625		
Color Network Printer				\$249.19		
Connected / 6/1/2013						
OSV						
Room 216/218						
Kyocera FS-1370DN / 37 PPM	11	13,148	13,137	\$0.006250	None at this time.	
O653563363 / 02278				\$82.11		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 219						
Kyocera FS-1370DN / 37 PPM	7	2,415	2,408	\$0.006250	None at this time.	
O653563369 / 02930				\$15.05		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 221						
Kyocera FS-C5250 / 28 PPM	3	774	771	\$0.006250	None at this time.	
O553507594 / 02021				\$4.82		
500,000 / 12/2010	0	1,181	1,181	\$0.05625		
Color Network Printer				\$66.43		
Connected / 6/1/2013						
OSV						
Room 227						
Kyocera FS-1370DN / 37 PPM	4	2,323	2,319	\$0.006250	None at this time.	
O653563358 / 02731				\$14.49		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 229						
Kyocera FS-1370DN / 37 PPM	2	637	635	\$0.006250	None at this time.	
O653563359 / 02732				\$3.97		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Manchester Elementary/Middle						
Room 232						
Kyocera FS-1370DN / 37 PPM	3	3,160	3,157	\$0.006250	None at this time.	
O653563361 / 02017				\$19.73		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 238						
Kyocera FS-1370DN / 37 PPM	5	4,144	4,139	\$0.006250	None at this time.	
O653563360 / 02297				\$25.87		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Room 239						
Kyocera FS-1370DN / 37 PPM	4	3,006	3,002	\$0.006250	None at this time.	
O653563364 / 01659				\$18.76		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

Date of Last Upgrade: 3/15/2008

Make-Model / Speed

Serial Number / Vendor ID

Life / Intro Date

Connectivity / Printer Exp Date

Vendor

7/1/2013
Meter

6/30/2014
Meter

**2013-14
Annual
Volume**

Cost/Copy
Annual Cost

Recommendations

Manchester Elementary/Middle

Staff Room 228

Toshiba e-Studio 856 / 85 PPM

44

362,995

362,951

\$0.004000

None at this time.

CREC12823 / 00910

4,000,000 / 02/2012

0

0

0

\$0.00000

Black Photocopier

\$0.00

Connected / 6/1/2013

OSV

Subtotals BW

1,004,202

\$4,200.17

Subtotals Color

67,248

\$3,566.67

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Mettawee Community						
Administrative Office						
Kyocera FS-C5250 / 28 PPM	3	2,909	2,906	\$0.006250	None at this time.	
O553507657 / 02045				\$18.16		
500,000 / 12/2010	0	3,119	3,119	\$0.05625		
Color Network Printer				\$175.44		
Connected / 6/1/2013						
OSV						
Cart						
Kyocera FS-C5250 / 28 PPM	5	1,152	1,147	\$0.006250	None at this time.	
O553407538 / 02047				\$7.17		
500,000 / 12/2010	0	3,775	3,775	\$0.05625		
Color Network Printer				\$212.34		
Connected / 6/1/2013						
OSV						
Hall						
Kyocera FS-C5250 / 28 PPM	2	8,968	8,966	\$0.006250	None at this time.	
O553407536 / 02046				\$56.04		
500,000 / 12/2010	1	18,414	18,413	\$0.05625		
Color Network Printer				\$1,035.73		
Connected / 6/1/2013						
OSV						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Mettawee Community						
Lunch Office Pantry						
Kyocera FS-1370DN / 37 PPM	2	1,900	1,898	\$0.006250	None at this time.	
O653563169 / 02049				\$11.86		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Main Office						
Toshiba e-Studio 756 / 75 PPM	84	248,904	248,820	\$0.004000	None at this time.	
CKL211838 / 01556				\$995.28		
4,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2013						
OSV						
Principal's Office						
Kyocera FS-1370DN / 37 PPM	7	1,700	1,693	\$0.006250	None at this time.	
O653563178 / 02048				\$10.58		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

					<i>Date of Last Upgrade: 3/15/2008</i>		
<i>Make-Model / Speed</i>	<i>Serial Number / Vendor ID</i>	<i>Life / Intro Date</i>	<i>Connectivity / Printer Exp Date</i>	<i>Vendor</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
		<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>				
Mettawee Community							
Room 106							
Kyocera FS-C5250 / 28 PPM		2	544		542	\$0.006250	None at this time.
O553507609 / 02042						\$3.39	
500,000 / 12/2010		0	943		943	\$0.05625	
Color Network Printer						\$53.04	
Connected / 6/1/2013							
OSV							
Room 109							
Kyocera FS-C5250 / 28 PPM		1	274		273	\$0.006250	None at this time.
O553507606 / 02043						\$1.71	
500,000 / 12/2010		0	1,693		1,693	\$0.05625	
Color Network Printer						\$95.23	
Connected / 6/1/2013							
OSV							
Speech Office							
Kyocera FS-C5250 / 28 PPM		2	1,068		1,066	\$0.006250	None at this time.
O553507595 / 02044						\$6.66	
500,000 / 12/2010		0	4,058		4,058	\$0.05625	
Color Network Printer						\$228.26	
Connected / 6/1/2013							
OSV							

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 3/15/2008</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Mettawee Community						
Teachers' Work Room						
Toshiba e-Studio 4540c / 45 PPM	82	23,909	23,827	\$0.003900	None at this time.	
CME328862 / 01559				\$92.93		
1,000,000 / 05/2011	2	37,309	37,307	\$0.04995		
Color Photocopier				\$1,863.48		
Connected / 6/1/2013						
OSV						
Subtotals BW			291,138	\$1,203.77		
Subtotals Color			69,308	\$3,663.54		

Date of Last Upgrade: 3/15/2008					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
SU 6 District					
Check Printer					
HP LaserJet P2055 / 33 PPM	26,000	36,527	10,527	\$0.011000	None at this time.
CNBJ543296 / 02259				\$115.80	
750,000 / 10/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2013					
OSV					
Main Office					
HP LaserJet P1102w / 19 PPM	12,461	12,461	0	\$0.011000	None at this time.
VNB4K11407 / 02261				\$0.00	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2013					
OSV					
Toshiba e-Studio 656 / 65 PPM	26	138,983	138,957	\$0.004000	None at this time.
SZI290327 / 02460				\$555.83	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2013					
OSV					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 3/15/2008	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
SU 6 District						
Main Office Hallway						
Toshiba e-Studio 4540c / 45 PPM	16	40,895	40,879	\$0.003900	None at this time.	
CME328823 / 00616				\$159.43		
1,000,000 / 05/2011	4	10,189	10,185	\$0.04995		
Color Photocopier				\$508.74		
Connected / 6/1/2013						
OSV						
Reception Desk						
HP LaserJet P2055 / 33 PPM	98,025	104,012	5,987	\$0.011000	None at this time.	
CNB9L47441 / 02260				\$65.86		
750,000 / 10/2008	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						
Subtotals BW			196,350	\$896.91		
Subtotals Color			10,185	\$508.74		

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 3/15/2008	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Sunderland Elementary						
Lab						
HP Color LaserJet M451dn / 21 PPM	318	1,241	923	\$0.011000	None at this time.	
CNBH307067 / 02262				\$10.15		
500,000 / 02/2012	1,163	2,377	1,214	\$0.15000		
Color Network Printer				\$182.10		
Connected / 6/1/2013						
OSV						
Principal's Office						
Toshiba e-Studio 3040c / 30 PPM	43	11,222	11,179	\$0.003900	None at this time.	
CND328637 / 02304				\$43.60		
750,000 / 05/2011	0	11,196	11,196	\$0.04995		
Color Photocopier				\$559.24		
Connected / 6/1/2013						
OSV						
Secretary Admin						
Kyocera FS-1370DN / 37 PPM	14	3,768	3,754	\$0.006250	None at this time.	
O653563167 / 02303				\$23.46		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2013						
OSV						

Date of Last Upgrade: 3/15/2008

Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Connectivity / Printer Exp Date					
Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Sunderland Elementary					
Teachers' Room					
Toshiba e-Studio 556 / 55 PPM	6	173,133	173,127	\$0.004000	None at this time.
CGEC16791 / 02462				\$692.51	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2013					
OSV					
Subtotals BW			188,983	\$769.72	
Subtotals Color			12,410	\$741.34	

<i>District Wide Black Totals</i>	2,428,607	\$10,162.42
<i>District Wide Color Totals</i>	215,934	\$11,529.43

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/15/2008 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2013-14 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
2,428,607	\$0.01679	\$40,776.31

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
2,428,607	\$0.00649	\$10,592.37	\$30,628.38	\$154,2520.2

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$30,628.38 x 6 years as a Client
= \$184,658.; 8 Cost Savings!*

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx. Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Currier Memorial	324,538	\$1,352.09	\$1,610.36	\$3,936.05	\$6,898.50
Dorset School	423,396	\$1,801.94	\$2,100.89	\$5,135.02	\$9,037.85
Manchester Elementary/Middle	1,004,202	\$4,284.83	\$4,982.85	\$12,179.13	\$21,446.81
Mettawee Community	291,138	\$1,227.99	\$1,444.63	\$3,530.97	\$6,203.59
Sunderland Elementary	188,983	\$785.16	\$937.73	\$2,292.02	\$4,014.91
SU 6 District	196,350	\$914.93	\$974.29	\$2,381.37	\$4,270.59
Total	2,428,607	\$10,366.93	\$12,050.75	\$29,454.56	\$51,872.24

SPC Equipment Bids:

Presently our Bids are coming in at **14.5%** to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at **\$6,333** with a Retail Cost of \$43,495....**14.5%** of Retail!

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Black Volume	Service & Supply Cost
Currier Memorial	5,445	\$312.43
Dorset School	51,338	\$2,797.88
Manchester Elementary/Middle	67,248	\$3,638.21
Mettawee Community	69,308	\$3,737.01
Sunderland Elementary	12,410	\$756.18
SU 6 District	10,185	\$518.93
Total	215,934	\$11,760.63

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.2%.**

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost
Office Systems of Vermont	Black Network Printer	97,535	\$0.00625	\$609.59	\$0.00638	\$622.27
Office Systems of Vermont	Black Network Printer	16,514	\$0.01100	\$181.65	\$0.01122	\$185.29
Office Systems of Vermont	Black Photocopier	2,015,010	\$0.00400	\$8,060.04	\$0.00408	\$8,221.24
Office Systems of Vermont	Color Network Printer	58,018	\$0.00625	\$362.61	\$0.00638	\$370.15
Office Systems of Vermont	Color Network Printer	923	\$0.01100	\$10.15	\$0.01122	\$10.36
Office Systems of Vermont	Color Photocopier	240,607	\$0.00390	\$938.37	\$0.00398	\$957.62
Total		2,428,607	\$0.00418	\$10,162.42	\$0.00427	\$10,366.93

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.2%.**

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost
Office Systems of Vermont	Color Network Printer	98,741	\$0.05625	\$5,554.18	\$0.05738	\$5,665.76
Office Systems of Vermont	Color Network Printer	1,214	\$0.15000	\$182.10	\$0.15300	\$185.74
Office Systems of Vermont	Color Photocopier	115,979	\$0.04995	\$5,793.15	\$0.05095	\$5,909.13
Total		215,934	\$0.05339	\$11,529.43	\$0.05446	\$11,760.63

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	67
Total Number of Units on Lease	61
Total Number of Units Owned	6
Lease Company	Northway Bank
Lease Start Date	
Lease End Date	8/1/2017
Term	5 Annual
Annual Payment usually due on 8/1	29 454.56
Remaining Payments	3

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make	Model	Serial Number
Currier Memorial	Toshiba	e-Studio 756	CKL211862
Currier Memorial	Toshiba	e-Studio 356	C2EC38678
Currier Memorial	Kyocera	FS-C5250	Q553507611
Dorset School	Kyocera	FS-C5250	Q553407533
Dorset School	Kyocera	FS-C5250	Q553507607
Dorset School	Kyocera	FS-C5250	Q553407543
Dorset School	Kyocera	FS-C5250	Q553407526
Dorset School	Kyocera	FS-C5250	Q553407516
Dorset School	Toshiba	e-Studio 756	CKL211873
Dorset School	Kyocera	FS-1370DN	Q653563168
Dorset School	Kyocera	FS-1370DN	Q653563182
Dorset School	Kyocera	FS-1370DN	Q653563174
Dorset School	Kyocera	FS-1370DN	Q653563163
Dorset School	Kyocera	FS-C5250	Q553507608
Dorset School	Toshiba	e-Studio 4540c	CME328786
Dorset School	Kyocera	FS-C5250	Q553507610
Dorset School	Kyocera	FS-1370DN	Q653563173
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563362
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563343
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563347
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563349
Manchester Elementary/Middle	Toshiba	e-Studio 4540c	CME238899
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507652
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507655
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563366
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563370
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563371
Manchester Elementary/Middle	Toshiba	e-Studio 856	CREC12859
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507658

Building	Make	Model	Serial Number
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563353
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563360
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563365
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563364
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507654
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563361
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563363
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507650
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563356
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507614
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563359
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563358
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563369
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563177
Manchester Elementary/Middle	Kyocera	FS-1370DN	Q653563166
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507596
Manchester Elementary/Middle	Kyocera	FS-C5250	Q553507594
Mettawee Community	Kyocera	FS-1370DN	Q653563169
Mettawee Community	Toshiba	e-Studio 4540c	CME328862
Mettawee Community	Kyocera	FS-C5250	Q553507595
Mettawee Community	Kyocera	FS-C5250	Q553507606
Mettawee Community	Toshiba	e-Studio 756	CKL211838
Mettawee Community	Kyocera	FS-C5250	Q553507657
Mettawee Community	Kyocera	FS-1370DN	Q653563178
Mettawee Community	Kyocera	FS-C5250	Q553407536
Mettawee Community	Kyocera	FS-C5250	Q553407538
Mettawee Community	Kyocera	FS-C5250	Q553507609
SU 6 District	Toshiba	e-Studio 656	SZI290327
SU 6 District	Toshiba	e-Studio 4540c	CME328823
Sunderland Elementary	Toshiba	e-Studio 556	CGEC16791
Sunderland Elementary	Toshiba	e-Studio 3040c	CND328637

Building	Make	Model	Serial Number
Sunderland Elementary	Kyocera	FS-1370DN	Q653563167

Owned Equipment

Building	Make	Model	Serial Number
SU 6 District	HP	LaserJet P2055	CNB9L47441
SU 6 District	HP	LaserJet P1102w	VNB4K11407
SU 6 District	HP	LaserJet P2055	CNBJ543296
Sunderland Elementary	HP	Color LaserJet M451d	CNBH307067

StarDoc User Names

Name	User Name
Amanda Bickford	abickford@brsu.org
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Seth Bonnett	sbonnett@brsu.org
Sue Wilborn	sue.wilborn@brsu.org
V Lehr	vlehr@brsu.org
Vicky Pratt	vpratt@brsu.org

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

: **SERVICE AND SUPPLY CONTRACT**

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master Lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and SU 06 Bennington Rutland, as lessee (the "Lessee"), commencing on March 15, 2008, (the "Lease-Purchase") hereby contracts with Lessee for the term of the Lease-Purchase (terminating on June 30, 2013) to provide comprehensive services, supplies, and maintenance to such Equipment, excluding only the cost of paper, transparencies, and staples, at a cost per copy per item of Equipment as shown on Schedule A attached hereto. In addition, for high-speed duplicators, Vendor may charge the cost shown on Schedule A attached hereto for masters used when the number of copies made by use of such masters is, on an annual average, fewer than 100. Vendor shall provide a four-hour response time to all service calls.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor, at its option, may increase such costs per copy under this Service and Supply Contract (the "Contract") by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor shall credit to Lessee any cost of this Contract prepaid by Lessee and unused by Lessee because fewer copies were made by Lessee during the Contract period ending on such July 1 than were originally estimated under this Contract to be made by Lessee during such period. If the Lease-Purchase is terminated prior to the end of its term, Vendor shall prorate and return to Lessee, within 30 days of such termination, any cost of this Contract prepaid by Lessee and unused by Lessee because of such early termination of the Lease-Purchase.

Client Acknowledgement of Vendor Commitment

Vendor:	_____	Lessee:	SU 06 Bennington Rutland
Street Address:	_____	Street Address:	6378 Vermont Route 7A
City/State/Zip:	_____	City/State/Zip:	Sunderland, VT 05250
By (signature):	_____	By (signature):	_____
Name:	_____	Name:	_____
Title:	_____	Title:	_____

SPC's Dual-Layered Warranty – Purpose & Explanation

Reprographic equipment is expensive and does not hold its value. Therefore, it is crucial for you and the banking industry holding the collateral to secure this asset.

Our unique Dual-Layered Warranty guarantees a like-for-like no-charge replacement unit in the event of equipment not performing satisfactorily.

1. **Servicing Vendor**; implemented in 1988
2. **ESP Electrical**; implemented in 2007, all photocopiers with such units will be warranted from electrical damage by ESP.

ESPs (Electronic Surge Protectors) with our most recent upgrades are being installed by SPC on 40 CPM units and faster in order to cut down on approximately 30% of all service calls. These units will not only protect from electrical surges but will also filter out electronic noise that creates havoc with boards and the operation of your equipment.

WARRANTY

(LEASED EQUIPMENT)

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and SU 06 Bennington Rutland, as lessee (the "Lessee"), commencing on March 15, 2008, (the "Lease-Purchase") hereby warrants to Lessee that, if any such Equipment malfunctions through no fault of Lessee during the term of the Lease-Purchase (terminating on June 30, 2013) and such Equipment cannot be repaired promptly, Vendor promptly will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Lessee.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the life expectancy of such item of Equipment in number of copies, as shown on Schedule A(P) attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule A(P) attached hereto.

Vendor:

Street Address:

City/State/Zip:

By (signature):

Name:

Title:
