

SPC Specialized Purchasing Consultants

SU 22 Franklin West

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Five-Year Equipment Replacement Schedule

SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment 2r Serial Number Vendor ID Projected Black Volume Projected Color Volume	nd Year	3rd Year	4th Year	5th Year
1 Bellows Free Ac. Elem. Main Office	Sharp AR-M620N 62 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print- Scan-Fax 400 lb Console Digital	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,836,653 (Trade Copex)					
339	3,000,000 01/04	HNA10508 GW25Z				
Black Vol: 498,183	75008401	498,183 Oce				
2 Bellows Free Ac. Elem. Main Office	Xerox 8560DN 30 CPM Black & Color Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract Expires 6-25-2012)	Color Network Printer Kyocera c5350dn 32 CPM Duplex Sort CIF- Print-Post Script Digital	New	New	New	New
	20,431 (Trade Copex)					
339	750,000 02/07	QVQ1503223 02395				
Black Vol: 2,747	FBT072260	2,747 Office Systems				
Color Vol: 3,546		3,546				

SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
3 Bellows Free Ac. Elem. School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
339 Black Vol: 52,206		0				
4 Bellows Free Ac. Elem. Special Education	Sharp AR-287 28 CPM Black Photocopier RADH Duplex Finisher CIF-Print-Post Script Digital	N/C Toshiba 353 35 CPM Black Photo RADF Duplex Finisher CIF Print-Scan Digital	Recon	Recon	Recon	Recon
	245,800 (Trade Copex)					
339	500,000 06/00	CCH860371 02397				
Black Vol: 2,997	6501640	2,997 Office Systems				
5 Bellows Free Ac. Elem. Teachers' Room	Ricoh 2105 105 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console Digital	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Saddlestich Finisher 3-Hole Punch CIF-Print- Scan-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,539,032 (Trade Copex)					
339	6,000,000 03/03	HNA10336 GW254				
Black Vol: 1,153,304	J7160100032	576,652 Oce				
Proposed Annual Volun	ne for Bellows Free Ac. Elem.	1,080,579				

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SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
6 Bellows Free Ac. High Room 261A	Additional Black Photocopier	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Saddlestitch Finisher 3-Hole Punch CIF-Print-Scan-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	0					
0		HNA10515 GW215				
Black Vol: 0		576,652 Oce				
7 Bellows Free Ac. High Guidance Office	Xerox 8560MFP 30 CPM Black & Color Color Photocopier RADH Duplex Sort CIF- Print-Scan-Post Script-Fax Digital (Service Contract Expires 6-25-2012)	Close Out	Close Out	Close Out	Close Out	Close Out
	38,537 (Trade Copex)					
391	750,000 02/07					
Black Vol: 0	LBY000750	0				
		0				
8 Bellows Free Ac. High Guidance Office	Sharp MX-M450N 45 CPM Black Photocopier RADH Duplex Saddle Stitch Finisher 3-Hole Punch CIF-Print-Scan-Fax Digital	Color Photo Toshiba 5520ct 55 CPM RADF Duplex Four Drawer Paper Saddlestitch Finisher 3- Hole Punch CIF-Print-Scan-Fax- Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New
	629,521 (Trade Copex)					
391	1,000,000 04/07	CBH112567 02390				
Black Vol: 154,990 Color Vol:	75022622	207,196 Office Systems				

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SU 22 Frank BuildingNa Department # Students Annual Volu	me t		er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equipment 2 Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year		
9 Bellows Fre K-12 Lab	ee Ac. High	Color Network Print-Post Scri	Xerox 8560DN 30 CPM Black & Color Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract Expires 6-25-2012)		Color Network Printer Kyocera c5350dn 32 CPM Duplex Sort CIF- Print-Post Script Digital		c5350dn 32 CPM Duplex Sort CII		New	New	New
		0	(Trade Copex)								
391		750,000	02/07	QVQ1503162	02394						
Black Vol:	1,236	FBT072381		1,236	Office Systems						
Color Vol:	9,210			9,210							
10 Bellows Fr School Wide	ree Ac. High		ing In House Printing (Based per student per year Industry	Switch To Low O Networked Repro	Cost Operation ographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR		
391											
Black Vol:	60,214			0							
Proposed A	nnual Volun	ne for Bellow	s Free Ac. High		785,084						
12 Bellows Fr Middle Office Copy I		RADH Duplex	5 CPM Black Photocopier LCT-1,500+ Paper Finisher CIF-Print-Scan 400 lb	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Tri-Fold-Z & Saddlestitch Finisher 3-Hole Punch CIF-Print-Scan-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New		
		4,589,406	(Trade Copex)								
219		5,000,000	01/06	GBK00898	GW229						
Black Vol:	1,303,279	SHX12313		758,167	Oce						

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SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
13 Bellows Free Ac. Middle Teachers' Room 2nd Floor	Sharp MX-M450N 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Saddle Stitch Finisher 3-Hole Punch CIF- Print-Scan-Fax Digital	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Saddlestich Finisher 3-Hole Punch CIF-Print- Scan-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	311,763 (Trade Copex)					
219	1,000,000 04/07	HNA10055 GW261				
Black Vol: 152,842	75023972	758,168 Oce				
Proposed Annual Volume 14 Fletcher Elementary Office	me for Bellows Free Ac. Middle Additional Black Photocopier	1,516,335 Close Out	Close Out	Close Out	Close Out	Close Out
	0					
0	·					
Black Vol: 0		0				
15 Fletcher Elementary School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
130 Plack Vol. 20 020						
Black Vol: 20,020		0				

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SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
16 Fletcher Elementary Teachers' Room	Canon 105 105 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console Digital	Canon IR 8085 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Tri-Fold-Z & Saddlestitch Finisher 3-Hole Punch CIF-Print-Scan-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	529,738 (Trade Copex)					
130	6,000,000 10/01	HNG10170 GW214				
Black Vol: 228,623	MND06205	248,643 Oce				
Proposed Annual Volu	me for Fletcher Elementary	248,643				
17 Georgia Elem./Middle Main Office	Xerox 8560DN 30 CPM Black & Color Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract Expires 6-25-2012)	Close Out	Close Out	Close Out	Close Out	Close Out
	6,958 (Trade Copex)					
692	750,000 02/07					
Black Vol: 720	FBT073128	0				
		0				
18 Georgia Elem./Middle Main Office	Savin 8045 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Fax Digital	Color Photo Toshiba 5520ct 55 CPM RADF Duplex 4-Drawer Paper 11X 17 Finisher 3-Hole CII Print-Scan-Fax-Post Script-Hard Drive for Secure Print Digital	New F-	New	New	New
	304,870 (Trade Copex)					
692	1,000,000 10/05	CBH112561 02396				
Black Vol: 73,611	M2874901495	74,331 Office Systems				
Color Vol:		2,677				

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SU 22 Franklin West BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
19 Georgia Elem./Middle School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
692 Black Vol: 106,568		0				
20 Georgia Elem./Middle Teachers' Room A	Canon 6570 65 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher CIF-Print-Scan 400 lb Console Digital	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New
692 Black Vol: 389,206	1,117,194 (Trade Copex) 3,000,000 04/05 SLP02134	HNA10106 GW264 495,774 Oce				
21 Georgia Elem./Middle Teachers Room A	Additional Color Network Printer	Color Network Printer Kyocera c5350dn 32 CPM Duplex Sort CII Print-Post Script Digital	New F-	New	New	New
0 Black Vol: 0 Color Vol: 0	0	QVQ1503217 02392 0 Office Systems 0				

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BuildingNam Department # Students	•		Estimated Life Date Introduced Serial Number IP Address Special Notes Xerox 8560MFP 30 CPM Black & Color Color Photocopier RADH Duplex Sort CIF- c5350d				3rd Year	4th Year	5th Year
22 Georgia Elem./Middle Teachers' Room B		Color Photoco Print-Scan-Pos					New	New	New
		6,656	(Trade Copex)						
692		750,000	02/07	QVQ1503157	02393				
Black Vol:	412	CXF032368		412	Office Systems				
Color Vol:	4,353			4,353					
23 Georgia Ele Teachers' Roo		RADH Duplex	O CPM Black Photocopier & LCT-1,500+ Paper Finisher CIF-Print-Scan 400 lb	Canon IR 8095 Photo RADF Dounder 1,500 Cap & Saddlestitch Punch CIF-Print Drive for Secure Console Digital	uplex (LCT if pacity) Tri-Fold-Z Finisher 3-Hole tt-Scan-Hard	New	New	New	New
		1,768,234	(Trade Copex)						
692		4,000,000	01/06	HNA10514	GW262				
Black Vol:	498,045	SHS01599		498,045	Oce				
	Georgia Elem./Middle Eachers' Room C Xerox 8560DN 30 CPM Black & Color Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract Expires 6-25-2012) Color Network Printer Kyocc c5350dn 32 CPM Duplex Sort Print-Post Script Digital		M Duplex Sort CIF	New '-	New	New	New		
		13,939	(Trade Copex)						
692		750,000	02/07	QVQ1503003	02391				
Black Vol:	595	FBT073114		595	Office Systems				
Color Vol:	2,353	1210/3114		2,353	•				

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SU 22 Franklin V BuildingName Department # Students Annual Volume	Vest		er/Survey Date 5/5/2011 Life Date Introduced oer IP Address	1st Year Equipment 2 Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
25 Georgia Elem./I Teachers' Room C		RADH Duplex	CPM Black Photocopier LCT-1,500+ Paper Finisher 400 lb Console Digital		plex (LCT if acity) Finisher 3- -Print-Scan-Hard		New	New	New
		942,300	(Trade Copex)						
692		4,000,000	04/02	HNA10308	GW263				
Black Vol: 416	5,967	MNF03493		416,967	Oce				
Proposed Annua	al Volume	e for Georgia	a Elem./Middle		1,486,124				
26 SU 22 District O Break Room	Office	Sharp MX-M450N 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Saddle Stitch Finisher 3-Hole Punch CIF- Print-Scan-Fax Digital		Color Photo Toshiba 5520ct 55 CPM RADF Duplex Four Drawer Paper Saddlestitch Finisher 3- Hole Punch CIF-Print-Scan-Fax- Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New
		436,171	(Trade Copex)						
0		1,000,000	04/07	CBH112538	02389				
Black Vol: 105 Color Vol:	5,185	75021092		163,520 9,445	Office Systems				
27 SU 22 District (Office	Office		ng In House Printing (Based per student per year Industry	Switch To Low C Networked Repro		Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
0									
Black Vol: 31	,500			0					

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SU 22 Franklin West BuildingName Department # Students Annual Volume			er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
28 SU 22 Distr Office	rict Office	Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- st Script-Fax Digital (Service res 6-25-2012)	Close Out	Close Out	Close Out	Close Out	Close Out
		63,515	(Trade Copex)					
0		750,000	02/07					
Black Vol:	24,212	CXF032486		0				
				0				
29 SU 22 District Office Storage		Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- st Script-Fax Digital (Service res 6-25-2012)	Close Out	Close Out	Close Out	Close Out	Close Out
		6,108	(Trade Copex)					
0		750,000	02/07					
Black Vol:	2,623	CXF333923		0				
				0				

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SU 22 Franklin West P.O. Box 2035 Georgia, VT 05468

	PRESENT	PROPOSED
Black Photocopiers	4,977,232	4,830,248
Color Photocopiers - Black Volume	27,247	445,047
Color Photocopiers - Color Volume	13,798	12,122
High Speed Duplicators	0	0
Low End Network Printers	0	0
In House Printing	270,508	0
Outside Printing	0	0
Workbooks	0	0
Black Network Printers	0	0
Color Network Printers - Black Volume	5,298	4,990
Color Network Printers - Color Volume	17,786	19,462
Total Black Volume	5,280,285	5,280,285
Total Color Volume	31,584	31,584
TOTALS	5,311,869	5,311,869

Recommended Vendor(s): Oce (Canon) & Office Systems...Low Bid

Upgrade Date on 9/1/2011

	Vendor/Equipment		Proposed 100%Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	80%Proj Full-Year Billing
Oce	Black Photocopier		4,827,251	402,271	\$0.00300	\$14,481.75	\$11,585.40
Office Systems	Black Photocopier		2,997	250	\$0.00490	\$14.69	\$11.75
Office Systems	Color Network Printer	- Black Volume	4,990	416	\$0.00450	\$22.46	\$17.96
Office Systems	Color Photocopier - Bl	ack Volume	445,047	37,087	\$0.00290	\$1,290.64	\$1,032.51
		Sub Totals	5,280,285	440,024	\$0.00299	\$15,809.53	\$12,647.62
	Vendor/Equipment		Proposed 100% Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	Quarterly Billing in Arrears
Office Systems	Color Network Printer	- Color Volume	19,462	4,86	\$0.04995	\$972.13	\$243.03
Office Systems	Color Photocopier - Co	olor Volume	12,122	3,03	\$0.04440	\$538.22	\$134.55
		Sub Totals	31,584	7,89	\$0.04782	\$1,510.34	\$377.59
			Proposed 100% Volume	Monthly Volume	Avg Cost Per Copy	Proj Full-Year Billing	
		Total Billing	5,311,869	447,920	0 \$0.00326	\$17,319.87	
Proposed A	Annual Capital Cost			\$39,8	50.62		