

SPC Specialized Purchasing Consultants

SU 21 Franklin Northwest

Becky Hart

100 Robin Hood Drive

Swanton, VT 05488

Five-Year Equipment Replacement Schedule

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
1 Franklin Central Library	Ricoh 2051 51 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console Digital	Black Photo Toshiba 655se 65 CPM RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF Print-Scan-Hard Drive for Secure Print 400 lb Console Digital	-	New	New	New
	1,919,964 (Trade Copex)					
126	3,000,000 11/04	CCI118094 00603				
Black Vol: 247,003	K6755300514	247,003 Office Systems				
2 Franklin Central Main Office	Additional Color Photocopier	Color Photo Toshiba 3040 30 CPM RADF Duplex Sort CIF- Print-Scan-Fax-Post Script-Hard Drive for Secure Print Digital	New	New	New	New
	0					
0		CNJ115922 00604				
Black Vol: 0		19,404 Office Systems				
Color Vol:						

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume		Survey Date 5/5/2011 e Date Introduced er IP Address	1st Year Equipment 2 Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
3 Franklin Central Principal's Office	RADH Duplex L	PM Black Photocopier CT-1,500+ Paper Finisher F-Print-Scan 400 lb	Toshiba 755se 75 Photo RADF Du under 1,500 Cap Hole Punch CIF Script-Hard Dri Print 400+ Lb C	plex (LCT if acity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New
	982,134	(Trade Copex)						
126	3,000,000	11/05	CDI113980	00602				
Black Vol: 248,636	L7865900155		248,636	Office Systems				
4 Franklin Central School Wide		In House Printing (Based student per year Industry	Switch To Low C Networked Repro	ost Operation ographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
126								
Black Vol: 19,404			0					
Proposed Annual Volume	for Franklin	Central		515,043				
5 Highgate Elementary 5th Grade Project Room	RADH Duplex L	PM Black Photocopier CT-1,500+ Paper Finisher Ib Console Digital	Paper Finisher 3	plex LCT-1,500+ -Hole Punch CIF I Drive for Secure		New	New	New
	819,934	(Trade Copex)						
350		11/05	CBJ123099	01740				
Black Vol: 202,826	L7775200494		202,826	Office Systems				

2/17/2012 10:16:03 AM Page 2 of 20

SU 21 Frank BuildingNa Department # Students Annual Vol	t		er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equip Serial Number Projected Blac Projected Cold	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Year
6 Highgate E Office	lementary	RADH Duplex	CPM Black Photocopier x LCT-1,500+ Paper Finisher CIF-Print-Scan 400 lb	Paper Finisher 3	plex LCT-1,500+ -Hole Punch CIF Drive for Secure		New	New	New
		451,563	(Trade Copex)						
350		3,000,000	11/05	CBJ123014	02424				
Black Vol:	107,598	L7775200490		107,598	Office Systems				
7 Highgate E Office	lementary	Color Photoco Print-Scan-Pos	DP 24 CPM Black & Color opier RADH Duplex Sort CIF- st Script Digital (Service res 6-25-2012)	Color Photo Tos CPM RADF Duj Print-Scan-Fax- Drive for Secure	olex Sort CIF- Post Script-Hard	New	New	New	New
		48,376	(Trade Copex)						
350		500,000	03/05	CNH114707	02483				
Black Vol:	1,255	VVK023255		1,255	Office Systems				
Color Vol:	9,923			9,923					
8 Highgate E School Wide	lementary		ting In House Printing (Based per student per year Industry	Switch To Low C Networked Repro	ost Operation graphic Machines		Switch LCNR	Switch LCNR	Switch LCNR
350									
Black Vol:	53,900			0					

2/17/2012 10:16:03 AM Page 3 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
9 Highgate Elementary Teachers' Room	Savin 8065 65 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Toshiba 755se 75 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,129,731 (Trade Copex)					
350	3,000,000 11/05	CDJ114041 01741				
Black Vol: 254,035	L7865900147	307,935 Office Systems				
10 Highgate Elementary Teachers' Room	Savin 8065 65 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Toshiba 755se 75 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,576,618 (Trade Copex)					
350	3,000,000 11/05	CDJ114042 02425				
Black Vol: 472,933	L7865900153	472,933 Office Systems				
Proposed Annual Volume	e for Highgate Elementary	1,092,547				

2/17/2012 10:16:03 AM Page 4 of 20

SU 21 Fran BuildingNa Departmen # Students Annual Vo	nt S		er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
11 Missisquo A-32	oi Valley HS	Color Color Pl	33 CPM Black/30 CPM hotocopier RADH Duplex 4- Finisher 3-Hole Punch CIF- gital	Color Photo Tos CPM RADF Du Drawer 11X 17 CIF-Print-Scan- Drive for Secure	plex 4-Paper Finisher 3-Hole ·Post Script-Hard	New	New	New	New
		156,338	(Trade Copex)						
1055		750,000	10/06	CMJ115002	00985				
Black Vol:	8,952	TXP01637		8,952	Office Systems				
Color Vol:	30,310			30,310					
12 Missisquo A-47	oi Valley HS		5 45 CPM Black Network & Sort CIF-Print-Post Script	Black Network I 3920DN 42 PPM Paper Capacity Post Script Stan	I Duplex 1,000 Sort CIF-Print-	New	New	New	New
		106,606	(Trade Copex)						
1055		1,000,000	09/06	XVJ1X22379	01687				
Black Vol:	28,250	Q8476300006		28,250	Office Systems				
13 Missisquo A-47	oi Valley HS	RADH Duples	2 CPM Black Photocopier x LCT-1,500+ Paper Finisher 400 lb Console Digital		uplex (LCT if pacity) Finisher 3 -Print-Scan-Post ve for Secure		New	New	New
		2,359,773	(Trade Copex)						
1055		4,000,000	07/06	HNA10110	GW258				
Black Vol:	485,769	6100019		485,769	Oce				

2/17/2012 10:16:03 AM Page 5 of 20

SU 21 Franklin Northwest BuildingName Present Meter/Survey Date 5/5/2011 1st Year Equ Department Estimated Life Date Introduced # Students Serial Number IP Address Projected Bla Annual Volume Special Notes	Vendor ID k Volume	4th Year 5th Year
Print Digital Hole Punch CI	CPM Black New New plex Finisher 3- Print-Scan-Fax- I Drive for Secure	New New
149,625 (Gone)		
1055 500,000 11/01 CQH145176	00986	
Black Vol: 17,457 1120003 17,457	Office Systems	
	plex (LCT if acity) Finisher 3- Print-Scan-Post ve for Secure	New New
1,365,427 (Trade Copex)		
1055 3,000,000 11/05 HNA10500	GW256	
Black Vol: 601,494 L7775200484 601,494	Oce	
· ·	plex (LCT if acity) Finisher 3- Print-Scan-Post ve for Secure	New New
2,941,917 (Trade Copex)		
1055 4,000,000 07/06 HNA10205	GW254	

NOTE:20- $Bin\ Stapler/Sort = Auto\ Stapler;\ Sorter = \#-Bin\ Sorter;\ StandStand\ Alone\ Sorter;\ FIN = Finisher;\ CIF = Computer\ Interface;\ M = Move;\ F = From;\ T = Trade;\ C/O = Close\ Out;\ CPM = Copies\ per\ Minute;\ N/C = No\ Charge\ Exchange;\ OSP = Outside\ Printing;\ NHN = Not\ Handling\ Needs;\ HSP = High\ Speed\ Duplicator$

2/17/2012 10:16:03 AM Page 6 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes 1st Year Equipment 2nd Yea Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
17 Missisquoi Valley HS B-19 Copy Center	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	129,436 (Trade Copex)					
1055	1,000,000 09/06	XVJ1X22382 01686				
Black Vol: 28,364	Q8476300012	28,364 Office Systems				
18 Missisquoi Valley HS C-21	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	142,115 (Trade Copex)					
1055	1,000,000 09/06	XVJ1X22385 01685				
Black Vol: 48,827	Q8476300007	48,827 Office Systems				
19 Missisquoi Valley HS D-21	Oce im8530 85 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console Digital	Canon IR 8095 95 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3 Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New
	2,236,833 (Trade Copex)					
1055	4,000,000 07/06	HNA10114 GW265				
Black Vol: 608,931	7010043	608,931 Oce				

2/17/2012 10:16:03 AM Page 7 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
20 Missisquoi Valley HS D-21	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	168,807 (Trade Copex)					
1055	1,000,000	XVJ1X22377 01688				
Black Vol: 66,913	Q8476300029	66,913 Office Systems				
21 Missisquoi Valley HS F-6	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	66,150 (Trade Copex)					
1055	1,000,000	XVJ1X22380 01682				
Black Vol: 12,245	Q8476300014	12,245 Office Systems				
22 Missisquoi Valley HS F-7	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	85,391 (Trade Copex)					
1055	1,000,000	XVJ1X22381 01681				
Black Vol: 23,176	Q8476300020	23,176 Office Systems				

2/17/2012 10:16:03 AM Page 8 of 20

SU 21 Fran BuildingNa Departmer # Students Annual Vo	nt S	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes 1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		Serial Number Vendor ID Projected Black Volume		Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number Vendor ID Projected Black Volume 2nd Year Equipment 2nd Year Serial Number Vendor ID Projected Black Volume		sent Meter/Survey Date 5/5/2011 1st Year Equipment 2nd Year imated Life Date Introduced Serial Number Vendor ID ial Number IP Address Projected Black Volume		Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number Vendor ID Serial Number IP Address Projected Black Volume 2nd Year Equipment 2nd Year Serial Number Vendor ID Projected Black Volume		Serial Number Vendor ID Projected Black Volume		2nd Year	3rd Year	4th Year	5th Year
23 Missisquo Fiscal Servio			O CPM Black Photocopier E LCT-1,500+ Paper Finisher Digital	Paper Finisher 3	plex LCT-1,500+ 3-Hole Punch CIF- 1 Drive for Secure		New	New	New								
		318,537	(Trade Copex)														
1055		1,000,000	12/01	CBJ123176	00988												
Black Vol:	102,163	MPL38334		102,163	Office Systems												
24 Missisque C21	oi Valley HS	Photocopier R	im8130 81 CPM Black ADH Duplex LCT-1,500+ 3-Hole Punch 400 lb		plex (LCT if pacity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New								
		2,443,177	(Trade Copex)														
1055		4,000,000	09/03	CDJ114044	00989												
Black Vol:	209,010	3100029		209,010	Office Systems												
25 Missisque J15	oi Valley HS	RADH Duplex	5 CPM Black Photocopier 2 LCT-1,500+ Paper Saddle 3-Hole Punch 400 lb		plex (LCT if pacity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New								
		1,804,878	(Trade Copex)														
1055		4,000,000	07/06	CDJ114045	00989												
Black Vol:	150,735	7010034		313,205	Office Systems												

NOTE:20- $Bin\ Stapler/Sort = Auto\ Stapler;\ Sorter = \#-Bin\ Sorter;\ StandStand\ Alone\ Sorter;\ FIN = Finisher;\ CIF = Computer\ Interface;\ M = Move;\ F = From;\ T = Trade;\ C/O = Close\ Out;\ CPM = Copies\ per\ Minute;\ N/C = No\ Charge\ Exchange;\ OSP = Outside\ Printing;\ NHN = Not\ Handling\ Needs;\ HSP = High\ Speed\ Duplicator$

2/17/2012 10:16:03 AM Page 9 of 20

26 Missisquoi Valley HS Savin MLP145 45 CPM Black Network Printer Kyocera 3920DN 42 PPM Duplex LOD Paper Capacity Sort CIF-Print-Post Script Stand Digital Script Stand D	SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
1,000,000 09/06 XVJ1X22387 01680		Printer Duplex Sort CIF-Print-Post Script	3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print-	New	New	New	New
RADH Duplex LCT-1,500+ Paper Finisher 400 lb Console Digital		1,000,000 09/06					
1,000,000 12/01 CQK146393 00990	2	RADH Duplex LCT-1,500+ Paper Finisher	Photo RADF Duplex Finisher 3- Hole Punch CIF-Print-Scan-Fax- Post Script-Hard Drive for Secur		New	New	New
Black Vol: 38,070 MPL12423 28 Missisquoi Valley HS Library Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital 105,371 (Trade Copex) 1,000,000 09/06 XVJ1X22386 01684		140,751 (Trade Copex)					
28 Missisquoi Valley HS Library Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital 105,371 (Trade Copex) 1,000,000 09/06 XVJ1X22386 01684		1,000,000 12/01					
Printer Duplex Sort CIF-Print-Post Script 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print-Post Script Stand Digital 105,371 (Trade Copex) 1,000,000 09/06 XVJ1X22386 01684 Office Control of Cont	Black Vol: 38,070	MPL12423	38,070 Office Systems				
1055 1,000,000 09/06 XVJ1X22386 01684	2 0	Printer Duplex Sort CIF-Print-Post Script	3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print-	New	New	New	New
DI 1 V 1		105,371 (Trade Copex)					
Black Vol: 56,317 Q8476300008 56,317 Office Systems	1055	1,000,000	XVJ1X22386 01684				
	Black Vol: 56,317	Q8476300008	56,317 Office Systems				

2/17/2012 10:16:03 AM Page 10 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
29 Missisquoi Valley HS Main Office	Xerox C2424DP 24 CPM Black & Color Color Photocopier RADH Duplex Sort CIF- Print-Scan-Post Script Digital (Service Contract Expires 1-1-2012)	Color Photo Toshiba 3040 30 CPM RADF Duplex Sort CIF- Print-Scan-Fax-Post Script-Hard Drive for Secure Print Digital	New	New	New	New
	15,898 (Trade Copex)					
1055	500,000 03/05	CNH114862 00991				
Black Vol: 1,294	VVK023691	1,294 Office Systems				
Color Vol: 3,073		3,073				
30 Missisquoi Valley HS Media Center	Savin MLP145 45 CPM Black Network Printer Duplex Sort CIF-Print-Post Script Digital	Black Network Printer Kyocera 3920DN 42 PPM Duplex 1,000 Paper Capacity Sort CIF-Print- Post Script Stand Digital	New	New	New	New
	59,548 (Trade Copex)					
1055	1,000,000 09/06	XVJ1X22383 01683				
Black Vol: 14,134	Q8476300028	14,134 Office Systems				
31 Missisquoi Valley HS NOVA	Oce Imagistics im8130 81 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Toshiba 455se 45 CPM Black Photo RADF Duplex Finisher 3- Hole Punch CIF-Print-Scan-Fax- Post Script-Hard Drive for Secur Print Digital		New	New	New
	3,179,374 (Trade Copex)					
1055	4,000,000 09/03	CQG143137 00992				
Black Vol: 29,136	3100046	29,136 Office Systems				

2/17/2012 10:16:03 AM Page 11 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume		urvey Date 5/5/2011 Date Introduced	1st Year Equip Serial Number Projected Blac Projected Colo	Vendor ID ck Volume	2nd Year	3rd Year	4th Year	5th Year
32 Missisquoi Valley HS Principal's Office		M Black Photocopier T-1,500+ Paper Finisher Print-Scan 400 lb	Canon IR 8095 9 Photo RADF Du under 1,500 Cap Hole Punch CIF Script-Hard Dri Print 400+ Lb C	plex (LCT if pacity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New
	1,876,863	Гrade Copex)						
1055	4,000,000 0'	7/06	HNA10494	GW257				
Black Vol: 530,399	6100083		530,399	Oce				
33 Missisquoi Valley HS School Wide		In House Printing (Based student per year Industry	Switch To Low C Networked Repro	Cost Operation ographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR
1055								
Black Vol: 162,470			0					
Proposed Annual Volume	for Missisquo	oi Valley HS		4,193,559				
34 Sheldon Elementary Library		:510 45 CPM Black I Duplex Finisher CIF-	Toshiba 455se 49 Photo RADF Du Hole Punch CIF Script-Hard Dri Print Digital	plex Finisher 3- -Print-Scan-Post	New	New	New	New
	462,197	Гrade Copex)						
250	1,000,000	0/02	CQG143148	01742				
Black Vol: 15,135	2090709		15,135	Office Systems				

2/17/2012 10:16:03 AM Page 12 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
35 Sheldon Elementary Office	Canon 6000 60 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 400 lb Console Digital	Color Photo Toshiba 5540 55 CPM RADF Duplex 4-Paper Drawer 11X 17 Finisher 3-Hole CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital	New	New	New	New
	356,373 (Trade Copex)					
250	3,000,000 08/01	CBJ113542 00607				
Black Vol: 94,742 Color Vol:	NSN05090	135,895 Office Systems 7,366				
Color voi:		7,500				
36 Sheldon Elementary Office	Xerox C2424DP 24 CPM Black & Color Color Photocopier RADH Duplex Sort CIF- Print-Scan-Post Script Digital (Service Contract Expires 1-1-2012)	Close Out	Close Out	Close Out	Close Out	Close Out
	42,813 (Trade Copex)					
250	500,000 03/05					
Black Vol: 2,653	VVK023709	0				
		0				
37 Sheldon Elementary School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
250						
Black Vol: 38,500		0				

2/17/2012 10:16:03 AM Page 13 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year 3rd Year		4th Year	4th Year 5th Year	
38 Sheldon Elementary Staff Room	Savin 8075 75 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Toshiba 855se 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New	
	1,751,078 (Trade Copex)						
250	4,000,000 11/05	CEI114842					
Black Vol: 439,032	L7966000097	439,032 Office Systems					
Proposed Annual Volume	e for Sheldon Elementary	590,062					
39 SU 21 District Office Copy Room	Oce Imagistics DL650 65 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Color Photo Toshiba 5540 55 CPM RADF Duplex 4-Paper Drawer 11X 17 Finisher 3-Hole CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital	New	New	New	New	
	1,307,072 (Trade Copex)						
0	3,000,000 02/01	CBJ113549 02385					
Black Vol: 123,323	6502517	156,421 Office Systems					
Color Vol:		3,087					

2/17/2012 10:16:03 AM Page 14 of 20

SU 21 Fran BuildingNa Departmen # Students Annual Vol	nt s		er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
40 SU 21 Dis Copy Room	strict Office	RADH Duple:	0 CPM Black Photocopier x LCT-1,500+ Paper Saddle r 3-Hole Punch CIF-Print- onsole Digital	Toshiba 855se 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New
		948,828	(Trade Copex)						
0		3,000,000	07/06	CEI114857	00676				
Black Vol:	228,064	7010048		228,064	Office Systems				
	Oce im4511 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan Digital Toshiba 455se 45 CPM Black Photo RADF Duplex 4-Paper Drawer Finisher 3-Hole Punc CIF-Print-Scan-Post Script-I Drive for Secure Print Digita		plex 4-Paper : 3-Hole Punch ·Post Script-Hard	New	New	New	New		
		397,733	(Trade Copex)						
0		1,000,000	05/05	CQH145083	02495				
Black Vol:	118,181	7020022		118,181	Office Systems				
42 SU 21 Dis File Room	strict Office	Color Photoco Print-Scan-Po	FP 30 CPM Black & Color ppier RADH Duplex Sort CIF- st Script-Fax Digital (Service res 6-25-2012)			Close Out	Close Out	Close Out	Close Out
		24,144	(Trade Copex)						
0		750,000	02/07						
Black Vol:	1,598	CXF030076		0					
				0					

2/17/2012 10:16:03 AM Page 15 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Present Mete	r/Survey Date 5/5/2011 ife Date Introduced per IP Address	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
43 SU 21 District Office Office		ng In House Printing (Based er student per year Industry	Switch To Low Cost Operation Networked Reprographic Machines			Switch LCNR	Switch LCNR	Switch LCNR
0 Black Vol: 31,500			0					
Proposed Annual Volume	e for SU 21 E	District Office	:	502,666				
44 Swanton School Babcock Bldg Office	Color Photocop	P 30 CPM Black & Color ier RADH Duplex Sort CIF- Script-Fax Digital (Service es 6-25-2012)			New	New	New	New
	18,478	(Trade Copex)						
590	750,000	02/07	CNH114678	01743				
Black Vol: 933 Color Vol: 4,949	CXF032183		933 4,949	Office Systems				
45 Swanton School Babcock Hall	RADH Duplex	CPM Black Photocopier LCT-1,500+ Paper Saddle 3-Hole Punch 400 lb	Toshiba 855se 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New
	1,355,040	(Trade Copex)						
590	4,000,000	07/06	CEG114499	02398				
Black Vol: 368,533	6100071		368,533	Office Systems				

2/17/2012 10:16:03 AM Page 16 of 20

SU 21 Fran BuildingNa Departmen # Students Annual Vo	nt s		er/Survey Date 5/5/2011 Life Date Introduced ber IP Address	1st Year Equip Serial Number Projected Blac Projected Colo	Vendor ID ck Volume	2nd Year	3rd Year	4th Year	5th Year
46 Swanton Main Buildi	School ing Hall Left	RADH Duple:	2 CPM Black Photocopier x LCT-1,500+ Paper Saddle r 3-Hole Punch 400 lb al	Toshiba 855se 85 Photo RADF Du under 1,500 Cap Hole Punch CIF Script-Hard Driv Print 400+ Lb C	plex (LCT if acity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New
		1,547,035	(Trade Copex)						
590		4,000,000	07/06	CEH114623	02421				
Black Vol:	407,050	6100080		407,050	Office Systems				
47 Swanton School Main Building Hall Right Oce im7230 72 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finishe 3-Hole Punch 400 lb Console Digital		x LCT-1,500+ Paper Finisher	Toshiba 855se 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New	
		1,758,251	(Trade Copex)						
590		4,000,000	07/06	CEG114530	02433				
Black Vol:	438,162	6100086		438,162	Office Systems				
	48 Swanton School Main Office Xerox 8560MFP 30 CPM Black & Color Color Photocopier RADH Duplex Sort CIF- Print-Scan-Post Script-Fax Digital (Service Contract Expires 6-25-2012)		Close Out		Close Out	Close Out	Close Out	Close Out	
		43,794	(Trade Copex)						
590		750,000	02/07						
Black Vol:	1,238	CXF032488		0					
		2121 002 .00		0					

NOTE:20- $Bin\ Stapler/Sort = Auto\ Stapler;\ Sorter = \#-Bin\ Sorter;\ StandStand\ Alone\ Sorter;\ FIN = Finisher;\ CIF = Computer\ Interface;\ M = Move;\ F = From;\ T = Trade;\ C/O = Close\ Out;\ CPM = Copies\ per\ Minute;\ N/C = No\ Charge\ Exchange;\ OSP = Outside\ Printing;\ NHN = Not\ Handling\ Needs;\ HSP = High\ Speed\ Duplicator$

2/17/2012 10:16:03 AM Page 17 of 20

SU 21 Franklin Northwest BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/5/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
49 Swanton School Main Office	Oce im7230 72 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Color Photo Toshiba 4540 45 CPM RADF Duplex 4-Paper Drawer 11X 17 Finisher 3-Hole CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital	New	New	New	New
590 Black Vol: 23,894 Color Vol:	1,648,241 (Trade Copex) 4,000,000 07/06 6070163	CMG112762 01144 115,992 Office Systems 6,267				
50 Swanton School School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		R Switch LCN	R Switch LCNI	R Switch LCNR
590 Black Vol: 90,860		0				
Proposed Annual Volum	ne for Swanton School	1,330,670				

2/17/2012 10:16:03 AM Page 18 of 20

SU 21 Franklin Northwest 100 Robin Hood Drive Swanton, VT 05488

	PRESENT	PROPOSED
Black Photocopiers	7,502,210	7,476,621
Color Photocopiers - Black Volume	17,923	440,146
Color Photocopiers - Color Volume	64,975	64,975
High Speed Duplicators	0	0
Low End Network Printers	0	0
In House Printing	396,634	0
Outside Printing	0	0
Workbooks	0	0
Black Network Printers	307,780	307,780
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Total Black Volume	8,224,547	8,224,547
Total Color Volume	64,975	64,975
TOTALS	8,289,522	8,289,522

Recommended Vendor(s): Oce (Canon) & Office Systems (Toshiba)...All New

Upgrade Date on 9/1/2011

	Vendor/Equipment		Proposed 100%Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	80%Proj Full-Year Billing
Oce	Black Photocopier		3,166,492	263,874	\$0.00300	\$9,499.48	\$7,599.58
Office Systems	Black Network Printer		307,780	25,648	\$0.00450	\$1,385.01	\$1,108.01
Office Systems	Black Photocopier		4,310,129	359,177	\$0.00290	\$12,499.37	\$9,999.50
Office Systems	Color Photocopier - Bla	ck Volume	440,146	36,679	\$0.00400	\$1,760.58	\$1,408.47
		Sub Totals	8,224,547	685,379	\$0.00306	\$25,144.44	\$20,115.56
Office Systems	Vendor/Equipment Color Photocopier - Co	lor Volume Sub Totals	Proposed 100% Volume 64,975 64,975	Monthly Volume 16,24 16,24	1	Proj Full-Year Billing \$2,884.89 \$2,884.89	
			Proposed 100% Volume	Monthly Volume	Avg Cost Per Copy		
		Total Billing	8,289,522	701,623	3 \$0.00338	\$28,029.33	
Proposed Annual Capital Cost				\$59,0	14.00		