



Specialized Purchasing Consultants Corp.

Serving Maine, New Hampshire & Vermont since 1988

CONTRACT

THIS CONTRACT (the "Contract") is made this 17th day of May, 2018 by and between Specialized Purchasing Consultants ("Contractor" or "SPC") and NHSAU 03 - Berlin Public Schools ("Client"). For and in consideration of the mutual covenants and performance set forth herein, Contractor and Client agree as follows

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
(800) 750-1538

Corporate Email Address:
stilton@spccopypro.com

1. **Term.** The term of this Contract is five years from the date hereof, unless earlier terminated pursuant to the terms hereof. Client or SPC can terminate this Contract at any time for any reason after one year, upon 30 days written notice to the other party to this Contract, following completion by the Client of the issuance of a lease, purchase, lease-purchase, financing, or refinancing to replace, add, or upgrade equipment covered by this Contract ("an Upgrade"). If such an early termination is effected by Client or SPC, Client and SPC shall reconcile fairly all amounts due for services performed under the Contract.
2. **Fees.**
The fees payable by Client to Contractor under this Contract are: (a) eleven percent (11%) of the Total Cost Per Copy of all copies scheduled to be made on all service and supply agreements for reprographic equipment (Photocopiers, High-Speed Duplicators, Multi-functional Duplicating Equipment, High End Network Printers, or other equipment described in the Five Year Equipment Replacement Schedule referenced in subparagraph (l) hereof) leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract (in other words, if the Total Cost Per Copy for services and supplies for equipment leased, purchased, lease-purchased, financed, or refinanced as a result of services performed by Contractor under this Contract is \$.003 per scheduled copy, the Contractor's fee is \$.00033 per such copy); and (b) eleven percent (11%) of the principal amount (purchase price financed) of all such reprographic equipment (in other words, if the total principal amount of reprographic equipment leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract is \$3,000, the Contractor's fee is \$330). The "Total Cost Per Copy" for equipment covered by this Contract is defined as the total cost per copy scheduled to be charged for service and supply contracts between Client and servicing vendors for equipment acquired by Client as a result of services performed by Contractor under this Contract. Excluded from such service and supply contracts are the cost of paper and the cost of staples. No fees are payable by Client to Contractor hereunder, other than the retainer described in Paragraph 8 hereof, unless Client accepts a bid for reprographic services arranged by Contractor pursuant to this Contract, or unless Client breaches this Contract under Paragraph 4 hereof or otherwise.

Low End Network Printers (LENP) will be administered under separate contracts with the Vendors of such LENPs. Due to the limited volume done on LENPs, Contractor's fee will be Twenty-Five percent (25%) of the Vendor's fee per copy on the LENP. For example if the Total Cost per Copy ("TCPC") negotiated with a Vendor for a LENP is \$.0007, then the Contractor's fee is \$.00175 for a Total cost to the Client of \$.000875 per copy on the LENP.

SPC guarantees that Client's initial new total cost of obtaining and operating reprographic equipment pursuant to this Contract will be less than Client's current total cost of obtaining and operating Client's current reprographic equipment, even after SPC's fees have been included in this new total cost. If SPC fails to achieve this, SPC will terminate this Contract, refund SPC's retainer received from Client, and provide an additional \$500.00 check to Client to cover any loss of time on Client's part.

3. **Services Performed By Contractor.**
 - a. **Initial Needs and Capabilities Analysis.** Contractor will provide to Client a written Initial Needs and Capabilities Analysis (contained within the Five Year Equipment Replacement Schedule described in subparagraph (l) hereof) analyzing Client's existing reprographic system including Client's current photocopiers, offset presses, high-speed duplicators, Low End Network Printers, and outside printing requirements. Based on this Initial Needs and Capabilities Analysis, Contractor will design, with Client's approval, an overall reprographic system for Client, with the goal of increasing Client's reprographic capabilities, while reducing Client's reprographic costs. Specifically, throughout the term of this Contract, Contractor will provide Client with initial long-term service and supply contract savings and capital savings of up to two-thirds of retail. Annually hereunder, Contractor will provide Client with guaranteed ceilings on any annual price increases for service and supply contracts covering equipment obtained under this Contract of 5% or the annual increase in the Consumer Price Index (CPI-U), whichever is less.
 - b. **Annual Use Report.** Annually hereafter, Contractor will provide to Client a written Annual Use Report analyzing the use of reprographic equipment and services and supplies by Client, with recommendations that identify for Client how to use such equipment, services and supplies, and other items in the most efficient and effective manner possible.
 - c. **Two-Year Needs and Capabilities Analysis.** Every two years hereafter, Contractor will perform a Needs and Capabilities Analysis for Client covering the same matters contained in the Initial Needs and Capabilities Analysis. Client must provide written authorization to Contractor to perform the Two-Year Needs and Capabilities Analysis, and such written authorization may be provided by the Superintendent of Schools or Business Manager (or similar officer) of Client pursuant to this Contract.
 - d. **Bid Specifications.** Based on the results of the Initial Needs and Capabilities Analysis, Annual Use Report, and Two-Year Needs and Capabilities Analysis, as applicable, Contractor will prepare and distribute bid specifications to qualified contractors to obtain for Client reprographic equipment and services desired by Client.



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- e. **Selection of Vendors.** Contractor will analyze all bids received by Client for reprographic equipment and services pursuant to subparagraph (d) above and make recommendations to Client regarding how Client can obtain the most effective and lowest-cost reprographic equipment and services.
 - f. **Negotiation With Vendors.** After bids described in subparagraph (e) above are received, if further negotiation with vendors on behalf of Client is desired by Client, Contractor will undertake such negotiations with vendors at Client's direction so that contracts in compliance with Client's requirements can be executed.
 - g. **Financing.** Contractor will arrange, at no cost to Client, tax-exempt lease-purchase financing (for tax-exempt Clients) or other appropriate financing for the reprographic equipment selected by Client. Contractor shall submit all transactions to Contractor's bond counsel listed in the Bond Buyer's Municipal Marketplace ("Bond Counsel"), for the preparation of all documents, for legal compliance review, and for the provision of any legal validity and tax opinions necessary to complete and finance such transactions. In addition, Client may arrange for its own counsel ("Issuer Counsel") to participate in the transaction, at Client's cost, or the Client may choose to effect its own financing, at its own cost.
 - h. **Assumption of Existing Contracts.** Contractor will assume all financial obligations and hold Client harmless from such obligations under all existing contracts, leases, or financing agreements to which Client is a party for equipment being replaced by equipment being leased, purchased, lease-purchased, financed, or refinanced pursuant to this Contract. In order to facilitate the payment by Contractor of all obligations of Client under such contracts, leases, or financing arrangements, Client hereby authorizes Contractor, to change the billing addresses on such contracts, leases, or financing arrangements to the business address of Contractor. Client also agrees to hold Contractor harmless for, and to pay, any shipping costs back to a vendor or leasing company, or storage costs for such equipment, or any Federal, State, or local taxes lawfully assessed and due, now or hereafter, upon all equipment covered by such contracts, leases, or financing agreements being repaid by Contractor pursuant to this Contract.
 - i. **Cancellation and Renegotiation of Existing Service Contracts and Establishing New Service Contracts.** Contractor, at Client's direction, will cause existing service and supply contracts for existing reprographic equipment used by Client to be cancelled, and will negotiate new service and supply contracts at new terms acceptable to Client, including replacement warranties from vendors for all equipment identified by Client.
 - j. **Annual Monitoring of Service Contracts.** During the term of this Contract, Contractor will monitor annually all reprographic service and supply contracts entered into by Client to verify correct billing and to identify over-usage and under-usage of particular equipment.
 - k. **Installation of Equipment.** After contracts have been awarded to vendors for reprographic equipment pursuant to this Contract, Contractor will communicate with such vendors to assure proper installation of equipment pursuant to the terms of any applicable lease-purchase or other financing agreement and to assure proper commencement of service and supply contracts.
 - l. **Provision of Equipment Replacement Schedule.** Contractor will provide to Client, and will update as necessary, a Reprographic Equipment Replacement Schedule (a "Five Year Equipment Replacement Schedule") for all equipment to be replaced, reconditioned, upgraded, or otherwise covered by this Contract.
 - m. **Provision of Key Operator Instruction Forms.** Contractor will provide Client with a Key Operator Instruction Form for posting adjacent to each copying machine of Client describing proper use, key operator name, machine serial number, life expectancy of such machine, location and telephone number of vendor's service manager, and warranties for the machine.
4. **Exclusive Agency for Bidding and Selection of Vendors and Equipment.** All bidding, analysis, and selection of vendors and equipment by Client pursuant to this Contract shall be effected exclusively through Contractor. If, during the term of this Contract, Client executes a contract separate from Contractor with any vendor to provide services or equipment such as that covered by this Contract, then Client shall be in breach of this Contract and shall pay to Contractor all fees due and unpaid by Client to Contractor under this Contract, including all fees which would have been payable by Client to Contractor under this Contract had Client accepted a bid meeting the terms of this Contract and arranged by Contractor for Client under this Contract, plus all costs including attorney's fees incurred by Contractor to collect such fees. If Client rejects all of the bids arranged by Contractor for Client pursuant to this Contract, then Contractor shall be allowed exclusively to re-bid for Client the services and equipment desired by Client according to Client's specifications. CC. **Client's Initials here acknowledge that Client carefully has reviewed the terms of this Paragraph 4 applicable to Client under this Contract.**
5. **Warranties.** Throughout the term of this Contract, Contractor will obtain for Client from vendors five-to- ten-year average warranties on all new equipment obtained for Client under this Contract, five-year average warranties for all reconditioned equipment obtained for Client under this Contract, and three-to-five year average warranties for all existing equipment of Client left in place and monitored by Contractor under this Contract.
6. **Equipment Upgrades and Adjustment of SPC Fees.** If any equipment which is covered by this Contract is upgraded or replaced during the term of this Contract, then Total Cost Per Copy fees payable by Client to Contractor under paragraph 2(a) above shall be adjusted by the net increase or decrease in copy volume from the original copy volume negotiated by Contractor for Client pursuant to this Contract. (For example, three years after execution of this Contract, Contractor is asked to do an Upgrade by Client on certain of Client's equipment. After the Upgrade is approved by Client, total copy volume on Client's equipment is scheduled to be 2,000,000 copies per year for the remaining two years of this Contract



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instead of the 1,500,000 copies per year originally scheduled under this Contract. Under such circumstances, Contractor would be entitled to receive its fee under paragraph 2(a) above for the additional 500,000 copies per year scheduled under the Upgrade for the remaining two years of the Contract).

7. **Retainer.** Upon execution of this Contract, Client agrees to pay Contractor a retainer of \$1,000.00 (Waived for an existing client). This amount shall be credited in its entirety, however, to any fee earned by Contractor on an Upgrade of reprographic equipment or services by Client pursuant to this Contract.
8. **Optional Unforeseen Cost Fund & Installation:** By initialing below, Client hereby elects to pay Contractor, as part of the principal amount of equipment covered by this Contract, a one-time \$300 charge for each item of reprographic equipment covered by this Contract, to eliminate any liability by Client for costs unforeseen by Client for:
- a. SPC's Print Management Services (See Addendum A)
 - b. Shipping or storage under Paragraph 3(h) hereof;
 - c. Computer interface ports
 - d. Computer interface drops
 - e. Specialized reprographic surge protectors
 - f. Electrical rewiring found to be necessary to integrate reprographic equipment provided hereunder to Client's existing electronic data processing network
 - g. Additional legal cost paid by Contractor to prepare and facilitate the lease
 - h. Installation and operation of SPC Star Doc (remote monitoring of all reprographic equipment, and analysis of Client's usage and cost patterns)

Client Initials:

Accept CC

9. **Entire Agreement.** This Contract (Including Addendum A & B) represents the entire agreement between Contractor and Client with regard the subject matter hereof. No oral negotiations, discussions, or agreements, either prior to or subsequent to the date of this Contract, with regard to the subject matter hereof, are binding upon Contractor or Client, unless reduced to writing and set forth in the form of an agreement, signed by both Contractor and Client.

10. **No Conflicts-of-Interest by Contractor.** Contractor warrants to Client that Contractor has no monetary or other self-interest in the selection of any vendor to provide reprographic equipment or services to Client pursuant to this Contract, and that the performance of Contractor's obligations pursuant to this Contract shall be solely in the interests of Client to provide Client with the best possible reprographic equipment and services at the lowest possible price.

CLIENT

Company	<u>NHSAU 03 - Berlin Public Schools</u>
Signature	<u>X <i>Corinne Cascadden</i></u>
Authorized by (please print)	<u>Corinne Cascadden</u>
Title	<u>Superintendent</u>
Address 1	<u>183 Hillside Avenue</u>
City, State, Zip	<u>Berlin, NH 03570</u>
Telephone Number	<u>603-752-6500</u>
Fax Number	<u>603-752-2528</u>
E-mail address	<u>ccascadden@sau3.org</u>

CONTRACTOR (SPECIALIZED PURCHASING CONSULTANTS)

SPC Corporate
Signature

Skip Tilton
Skip Tilton, President

Skip Tilton
President

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Addendum A: Included in Optional Unforeseen Cost Fund & Installation SPC's Print Management Services

- **Electronic Monitoring of all Printers/Copiers (FM Audit)**
- **Measure Output at Device Level (FM Audit)**
- **Allocate Cost by Device and Building (SPC STARDoc)**
- **Manage Fleet Optimization (Annual Report)**
- **Student Population Ratios Compared to Other School Districts in New England (SPC STARDoc & Annual Report)**
- **Cost Saving Recommendations (SPC STARDoc and Annual Report)**
- **Floor Plan Asset Management (SPC STARDoc)**
- **Secure Print and Per User Limits (Awarded Vendor)**

Addendum B:

See Spreadsheet SAU 3 Total Equipment to be Serviced for Two Years

SAU 3 Two Year Service & Warranty Plan

building_id_ma	room_name	model_id	SerialNumber	Projected BLACK ANN VOL	Projected COLOR ANN VOL	Intro Date	10 Year Warranty Status	SPC Suggestion based on age & Volume
Berlin High School	CTE Office	Oce-im4530	7070041	0	0	11/1/2006	Expired 11/1/2016	Close Out & eliminate
SAU 03 Bus Garage	Mechanic's Office	Canon-IR3245i	7080080	5,221	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Berlin High School	Room 302 Special Education	Canon-IR3245i	DHK19572	12,673	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Brown Elementary School	Top Floor	Canon-IR3245i	DHK20614	40,203	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Brown Elementary School	Secretary's Office	Canon-IR3245i	DHK17152	66,175	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Berlin High School	Guidance Hall	Canon-IR3245i	DHK17155	80,036	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Hillside Elementary School	Room 201 Principal's Office	Canon-LBP 5460	MEMA001515	373	115	8/1/2009	Expires 8/1/2019	Volume is low, If needed use as Hot Swap Warranty replacement #SPC-Warranty
Berlin High School	Room 514 Graphic Arts	Canon-LBP 5460	MEMA001537	974	775	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 208	Canon-LBP 5460	MEMA001704	1,215	827	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 403 Basement	Canon-LBP 5460	MEMA001750	1,345	1,484	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 513	Canon-LBP 5460	MEMA001539	1,559	270	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 517	Canon-LBP 5460	MEMA001522	1,897	515	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Health Occupations	Canon-LBP 5460	MEMA001520	1,901	1,332	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 500	Canon-LBP 5460	MEMA001498	2,013	2,506	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 400 Art	Canon-LBP 5460	MEMA001476	2,120	4,291	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 306	Canon-LBP 5460	MEMA001450	2,270	5,567	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 207	Canon-LBP 5460	MEMA001713	2,274	1,520	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 300	Canon-LBP 5460	MEMA001474	2,467	852	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 504	Canon-LBP 5460	MEMA001697	2,611	529	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 516 Child Care	Canon-LBP 5460	MEMA001535	2,691	3,562	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 103	Canon-LBP 5460	MEMA001487	2,706	1,767	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 609	Canon-LBP 5460	MEMA001499	2,796	1,203	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 309	Canon-LBP 5460	MEMA001709	3,614	10,818	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 501	Canon-LBP 5460	MEMA001516	3,672	6,669	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 605	Canon-LBP 5460	MEMA001696	3,784	409	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 615	Canon-LBP 5460	MEMA001701	4,265	3,866	8/1/2009	Expires 8/1/2019	SPC-Warranty
Marston School	Special Education	Canon-LBP 5460	MEMA001708	4,364	6,675	8/1/2009	Expires 8/1/2019	SPC-Warranty
Brown Elementary School	Library	Canon-LBP 5460	MEMA001511	4,599	2,625	8/1/2009	Expires 8/1/2019	SPC-Warranty

Brown Elementary School	2nd Floor Hall	Canon-LBP 5460	MEMA001703	4,942	10,014	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Main Office	Canon-LBP 5460	MEMA001533	5,110	11,514	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Level 3 Central Office	Canon-LBP 5460	MEMA001694	5,747	4,680	8/1/2009	Expires 8/1/2019	SPC-Warranty
Brown Elementary School	1st Floor Hall	Canon-LBP 5460	MEMA001700	8,580	20,683	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 608 Science Lab	Canon-LBP 5460	MEMA001517	10,321	4,304	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 406 Special Ed	Canon-LBP 5460	MEMA001716	11,223	1,227	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Teachers' Room Level 3	Canon-LBP 5460	MEMA001710	11,673	28,251	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	CTE Office	Canon-LBP 5460	MEMA001519	13,041	5,858	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 617	Canon-LBP 5460	MEMA001518	26,406	5,674	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Library	Canon-IRC5035	GNW64582	12,280	6,696	10/1/2009	Expires 10/1/2019	SPC-Warranty
SAU 03	Main Office	Canon-IRC5051	GQM63104	42,263	21,435	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin Middle School	Principal's Office	Canon-IRC5051	GQM65369	57,918	21,154	10/1/2009	Expires 10/1/2019	SPC-Warranty
Marston School	Special Education	Canon-IRC5045	GPQ62329	68,077	27,398	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin High School	Library	Canon-IRC5045	GPQ63455	72,986	32,260	10/1/2009	Expires 10/1/2019	SPC-Warranty
Brown Elementary School	Basement	Canon-IRC5045	GPQ63422	78,903	41,841	10/1/2009	Expires 10/1/2019	SPC-Warranty
Hillside Elementary School	Room 201 Principal's Office	Canon-IRC5045	GPQ63462	125,927	34,114	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin High School	Room 514 Graphic Arts	Canon-IR ADV C7065	HJY53465	154,340	23,175	10/1/2009	Expires 10/1/2019	SPC-Warranty
Hillside Elementary School	Teachers' Room	Canon-IR6075	HTK15439	136,526	0	6/1/2010	Two Year	SPC-Warranty \$ Move into Higher Volume Location
Berlin High School	Level 3 Work Room	Canon-IR6075	HTK15506	170,441	0	6/1/2010	Two Year	SPC-Warranty \$ Move into Higher Volume Location
Brown Elementary School	1st Floor Hall	Canon-IR6075	HTK15518	244,149	0	6/1/2010	Two Year	SPC-Warranty \$
Hillside Elementary School	Teachers' Room	Canon-IR6075	HTK15259	308,032	0	6/1/2010	Two Year	SPC-Warranty \$
Berlin High School	Level 3 Work Room	Canon-IR6075	HTK16157	326,088	0	6/1/2010	Two Year	SPC-Warranty \$ Move into lower volume
Berlin Middle School	Teachers' Room	Canon-IR6075	HTK15263	433,412	0	6/1/2010	Two Year	SPC-Warranty \$ Move into lower volume
Berlin High School	Room 102	Oce-VL3200x	2030130	482	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 100	Oce-VL3200x	2030127	1,128	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 507	Oce-VL3200x	2030135	1,444	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 101	Oce-VL3200x	2030131	1,486	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin Middle School	Room 606	Oce-VL3200x	2030140	1,498	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin Middle School	Room 612	Oce-VL3200x	2030134	1,596	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Custodian's Office	Oce-VL3200x	2030083	1,597	0	8/1/2010	Two Year	SPC-Warranty

Berlin High School	Vice Principal's Office (Forestall)	Oce-VL3200x	2030124	1,769	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 601	Oce-VL3200x	2030141	1,773	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Office 2nd Floor	Oce-VL3200x	2030060	2,077	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Guidance - Jess Russ	Oce-VL3200x	2030067	2,085	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 301	Oce-VL3200x	2030120	2,158	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 511	Oce-VL3200x	2030055	2,244	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 508	Oce-VL3200x	2030155	2,576	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 603	Oce-VL3200x	2030151	3,067	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Athletics Office - Melanson	Oce-VL3200x	2030081	3,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 508	Oce-VL3200x	2030154	3,633	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Gym Office	Oce-VL3200x	2030145	3,770	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	IT Office	Oce-VL3200x	2030059	3,836	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 504	Oce-VL3200x	2030063	3,991	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 502	Oce-VL3200x	2030129	4,032	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 406	Oce-VL3200x	2030144	4,071	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 202	Oce-VL3200x	2030037	4,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Math Lab Top Floor	Oce-VL3200x	2030076	4,175	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 611	Oce-VL3200x	2030074	4,275	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 202	Oce-VL3200x	2030136	4,360	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 203	Oce-VL3200x	2030061	4,497	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 211	Oce-VL3200x	2030085	4,567	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 514	Oce-VL3200x	2030138	4,603	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 610	Oce-VL3200x	2030137	4,770	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 604	Oce-VL3200x	2030152	4,884	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 605	Oce-VL3200x	2030077	4,967	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 616	Oce-VL3200x	2030147	4,996	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 607	Oce-VL3200x	2030146	5,192	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 506	Oce-VL3200x	2030158	5,199	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 615	Oce-VL3200x	2030078	5,576	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Art - Basement Level	Oce-VL3200x	2030004	5,666	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 501	Oce-VL3200x	2030132	6,094	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 310	Oce-VL3200x	2030084	6,133	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 511	Oce-VL3200x	2030159	6,417	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 311 Special Ed	Oce-VL3200x	2030052	6,494	0	8/1/2010	Two Year	SPC-Warranty

Hillside Elementary School	Room 210	Oce-VL3200x	2030082	6,732	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 602	Oce-VL3200x	2030139	7,040	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 509	Oce-VL3200x	2030054	7,247	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 512	Oce-VL3200x	2030161	7,597	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Level 3 Central Office	Oce-VL3200x	2030126	8,490	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 205	Oce-VL3200x	2030080	8,524	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 603	Oce-VL3200x	2030143	9,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 515 Speech	Oce-VL3200x	2030148	9,195	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 305	Oce-VL3200x	2030057	10,157	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 613	Oce-VL3200x	2030162	10,793	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 201 Principal's Office	Oce-VL3200x	2030056	11,064	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 609	Oce-VL3200x	2030128	11,846	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 602	Oce-VL3200x	2030153	16,249	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 304	Oce-VL3200x	2030058	16,285	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 505	Oce-VL3200x	2030156	18,413	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 612	Oce-VL3200x	2030079	25,162	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Level 3 Principal's Office	Oce-VL3200x	2030123	68,876	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	CTE Office	Canon-IR ADV C5255	JME10308	19,846	1,094	10/1/2012	Four Year ...SPC Warranty machine that replaced a OCE IM4530 that expired in 2016	SPC-Warranty

* Canon 3245's....If Canon refuses to service (Due to Age or Unreliability), but the SAU decides to keep the location active, then SPC will negotiate a replacement machine with the vendor. The only cost to the SAU will be the cost of the replacement from the servicing vendor.

Printers Oce 3200 & Canon LPB 5460'sSPC will warranty all printers if the SAU uses some of the lower volume locations as Hot Swaps. Proposed: Keep all printer devices in their current place (It is not good for the devices to shut them down. History has proven that in firing these back up could require a service call) If a warranty replacement is needed close down one of the lower volume locations and move into the broken down location and dispose of that unit. After this SPC will replace the unit.

\$ Canon 6075...Four units will need to be relocated from higher volume locations to lower. Should be done in the summer with the help of the vendor. The SAU will need to cover this expense of moving the equipment.

where SPC warranty does exist, then if a unit fails to perform satisfactorily (proven to be unreliable), then SPC will replace the unit with a like for like machine at no charge to the district. However, if the vendor closes out a particular model indicating that they will no longer will be servicing such a machine, then the SAU will need to deal with this situation financially at that time.

SPC will attempt to negotiate a service and supply agreement with Canon that will not exceed a 10% increase per year. In exchange the SAU will sign a SPC Upgrade Contract now that will utilize our services when the district is ready to do that upgrade no later than 7-1-2020.