•SPC• Specialized Purchasing Consultants

NHSAU 80 - Shaker Region School District

Debbie Thompson

58 School Street

Belmont, NH 03220

Five-Year Equipment Replacement Schedule

NHSAU 80 - Shaker Regio BuildingName Room # Students Annual Volume	n Present Equipment Present Meter/Survey Date 4/24/2017 Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduce Serial Number Vendor ID Pro		rd Year s:	4th Year	5th Year
 Belmont Elementary School Main Office Front 	Konica Minolta BH363 Black Photocopier 36 CPM RADF Duplex 2-Paper Drawer Internal Finisher 3-Hole Punch CIF-Print- Scan-Post Script	Color Photo Konica Minolta BHC558 55 RADF Duplex LCT-Paper 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Fax-Post Script-Hard Drive for Secure Print-Google Cloud Print	New N	lew	New	New
439 Black Vol: 104,700	236,930 (Trade Copex) 750,000 06/10 A1UE011104935 / 10.3.1.30	3,000,000 2/1/2017 A79K011007015 N-1414 104,700 BUDGET 1,825	10.3.1.30			
 ² Belmont Elementary School Main Office Rear 	Konica Minolta BH654 Black Photocopier 65 CPM RADF Duplex 4-Paper Drawer Standard Finisher 3-Hole Punch CIF-Print- Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Konica Minolta BH808 80 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console- Google Cloud Print		Jew	New	New
439 Black Vol: 509,000	2,233,548 (Trade Copex) 3,000,000 02/13 A5YN011000172 / 10.3.1.10	4,000,000 6/1/2016 A8KN011003644 N-1426 509,000 BUDGET 0	10.3.1.10			

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade; C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

8/29/2017 8:25:25 AM

NHSAU 80 - Shai BuildingName Room # Students Annual Volume	-	Estimated I	er/Survey Date 4/24/2017 Life Date Introduced ber / Present IP Address	Serial Number	Date Introduce Vendor ID Pro k Volume	nd Year d posed IP_Ad	3rd Year dress:	4th Year	5th Year
³ Belmont Elemen School Teachers' Roon		65 CPM RAI Saddle Stitch I Print-Scan-Pos	ta BH654 Black Photocopier DF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF- st Script-Hard Drive for 00+ Lb Console	Konica Minolta BH3 Photo RADF Dupley 1,500 Capacity) Fini CIF-Print-Scan-Pos for Secure Print 400 Google Cloud Print	x (LCT if under isher 3-Hole Punch t Script-Hard Drive)+ Lb Console-	New	New	New	New
		1,840,490	(Trade Copex)						
439		3,000,000	02/13	4,000,000 A8KN011003648	6/1/2016 N-1427	10.3.1.20			
Black Vol: 689	89,500	A5YN011000	142 / 10.3.1.20			10.3.1.20			
				689,500 BUDGET 0					
Proposed Annua	ıal Volume	for Belmo	nt Elementary School	1	,303,200				
Proposed Annua ⁴ Belmont High S Guidance	School	Konica Minolt 36 CPM RAI	nt Elementary School ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ther Stapler CIF-Print-Scan-	<i>I</i> Konica Minolta BH4 Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan-	New	New	New	New
⁴ Belmont High S Guidance	School	Konica Minolt 36 CPM RAI Internal Finish	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer	Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (458 45 CPM Black x 4-Paper Drawer Ich CIF-Print-Scan- Cloud Print	New	New	New	New
 4 Belmont High S Guidance 401 	School	Konica Minolt 36 CPM RAI Internal Finish Post Script	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan-	Konica Minolta BH4 Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000	458 45 CPM Black x 4-Paper Drawer Inch CIF-Print-Scan- Cloud Print 8/1/2016		New	New	New
 4 Belmont High S Guidance 401 	School	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10	Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114	458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 8/1/2016 N-1419	New 10.0.1.13	New	New	New
 4 Belmont High S Guidance 401 	School	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218 750,000	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10	Konica Minolta BH4 Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114 89,000	458 45 CPM Black x 4-Paper Drawer Inch CIF-Print-Scan- Cloud Print 8/1/2016		New	New	New
 4 Belmont High S Guidance 401 	School 89,000	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218 750,000 A1UE0111046 Konica Minolt	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10 612 / 10.0.1.13 ta BH363 Black Photocopier DF Duplex 2-Paper Drawer	Konica Minolta BH4 Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114 89,000	458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 8/1/2016 N-1419 0 BUDGET 0 558 55 CPM Black x 4-Paper Drawer ich CIF-Print-Scan-		New	New	New
 ⁴ Belmont High S Guidance 401 Black Vol: 89 ⁵ Belmont High S 	School 89,000	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218 750,000 A1UE0111046 Konica Minolt 36 CPM RAI	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10 612 / 10.0.1.13 ta BH363 Black Photocopier DF Duplex 2-Paper Drawer	Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114 89,000 Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun	458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 8/1/2016 N-1419 0 BUDGET 0 558 55 CPM Black x 4-Paper Drawer ich CIF-Print-Scan-	10.0.1.13			
 ⁴ Belmont High S Guidance 401 Black Vol: 89 ⁵ Belmont High S 	School 89,000	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218 750,000 A1UE0111046 Konica Minolt 36 CPM RAI CIF-Print-Scar	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10 612 / 10.0.1.13 ta BH363 Black Photocopier DF Duplex 2-Paper Drawer n-Post Script	Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114 89,000 Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (3,000,000	458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 8/1/2016 N-1419 0 BUDGET 0 558 55 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 2/1/2017	10.0.1.13 New			
4 Belmont High S Guidance 401 Black Vol: 89 5 Belmont High S Library 401	School 89,000	Konica Minolt 36 CPM RAI Internal Finish Post Script 920,218 750,000 A1UE0111046 Konica Minolt 36 CPM RAI CIF-Print-Scar 737,247	ta BH363 Black Photocopier DF Duplex 4-Paper Drawer ter Stapler CIF-Print-Scan- (Trade Copex) 06/10 612 / 10.0.1.13 ta BH363 Black Photocopier DF Duplex 2-Paper Drawer n-Post Script (Trade Copex) 06/10	Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (1,000,000 A9HH011004114 89,000 Konica Minolta BH Photo RADF Dupley Finisher 3-Hole Pun Post Script-Google (3,000,000 A9HG011002436	458 45 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print 8/1/2016 N-1419 0 BUDGET 0 558 55 CPM Black x 4-Paper Drawer ich CIF-Print-Scan- Cloud Print	10.0.1.13			

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NHSAU 80 - Shaker Region BuildingName Room # Students Annual Volume	Present Meter	er/Survey Date 4/24/2017 .ife Date Introduced oer / Present IP Addres	1st Year Equipn Estimated Life Serial Number s Projected Black Projected Color	Date Introduce Vendor ID Pro Volume	2nd Year d oposed IP_Add	3rd Year ress:	4th Year	5th Year
⁶ Belmont High School Main Office	42 CPM RAD	a BH423 Black Photocopier DF Duplex 4-Paper Drawer her 3-Hole Punch CIF-Print- pt	Color Photo Konica I 55 CPM RADF Dupl X 17 Finisher 3-Hole Scan-Fax-Post Script Secure Print-Google	ex LCT-Paper 11 Punch CIF-Print- -Hard Drive for	New	New	New	New
	358,303	(Trade Copex)						
401	1,000,000	06/10	3,000,000	2/1/2017				
Black Vol: 127,000	A1UD0111062	265 / 10.0.1.14	A79K011007019	N-1413	10.0.1.14			
			127,000	BUDGET				
			1,825					
7 Belmont High School Teachers' Room	65 CPM RAD Standard Finish	a BH654 Black Photocopier DF Duplex 4-Paper Drawer ner 3-Hole Punch CIF-Print- pt-Hard Drive for Secure Console	Konica Minolta BH8 Photo RADF Duplex 1,500 Capacity) Finis CIF-Print-Scan-Post for Secure Print 4004 Google Cloud Print	(LCT if under her 3-Hole Punch Script-Hard Drive	New	New	New	New
	1,939,111	(Trade Copex)						
401	3,000,000	02/13	4,000,000	6/1/2016				
Black Vol: 504,500	A5YN0110004	36 / 10.0.1.12	A8KN011003635	N-1432	10.0.1.12			
			504,500	BUDGET				
			0					
Proposed Annual Volume	for Belmor	nt Hiah School	95	52,000				

NHSAU 80 - Sh BuildingName Room # Students Annual Volum	•	Present Met	er/Survey Date 4/24/2017 Life Date Introduced ber / Present IP Address	Serial Number	Date Introduced Vendor ID Pro k Volume	nd Year d posed IP_Ad	3rd Year dress:	4th Year	5th Year
⁸ Belmont Mide Guidance	dle School		ta BH363 Black Photocopier DF Duplex 2-Paper Drawer n-Post Script	Konica Minolta BH Photo RADF Duples Internal Finisher 3- Print-Scan-Post Scr Print	x 4-Paper Drawer Hole Punch CIF-	New	New	New	New
261		236,504	(Trade Copex)	1,000,000	8/1/2016				
361 Black Vol:	80,790	750,000	06/10	A9HH011004104	N-1417	10.2.1.15			
DIACK VOI.	00,790	A1UE0111060	023 / 10.2.1.15	· · · · · · · · · · · · · · · · · · ·) BUDGET				
⁹ Belmont Mid Learning Cer			ta BH363 Black Photocopier DF Duplex 2-Paper Drawer n-Post Script	Konica Minolta BH RADF Duplex 4-Pa Stitch Finisher 3-Ho Scan-Post Script-Ha Print 400+ Lb Cons	per Drawer Saddle le Punch CIF-Print- rd Drive for Secure	KM 654	KM 654	KM 654	KM 654
		163,732	(Trade Copex)						
361		750,000	06/10	3,000,000	2/1/2013				
Black Vol:	50,500	A1UE0111045	530 / 10.2.1.4	A5YN011000559	N-1401	10.2.1.4			
				50,500) BUDGET				
					0 (From 10)				
¹⁰ Belmont Mid Main Office	dle School	65 CPM RAI Saddle Stitch I Print-Scan-Pos	ta BH654 Black Photocopier DF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF- st Script-Hard Drive for 00+ Lb Console	Color Photo Konica 75 CPM RADF Dup X 17 Saddle Stitch F Punch CIF-Print-Sc Hard Drive for Secu Cloud Print	lex LCT-Paper 11 'inisher 3-Hole an-Fax-Post Script-	New	New	New	New
		1,300,308	(Move 9)						
361		3,000,000	02/13	3,000,000	2/1/2012				
Black Vol: 3	327,000	A5YN011000	559 / 10.2.1.3	A2X0017008482	N-1416	10.2.1.3			
				,) BUDGET				
				1,82	5				

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NHSAU 80 - Shaker Region BuildingName Room # Students Annual Volume	Present Meter	er/Survey Date 4/24/2017 Life Date Introduced ber / Present IP Address	Serial Number	Date Introduced Vendor ID Pro k Volume	nd Year d posed IP_Ad	3rd Year Idress:	4th Year	5th Year
¹¹ Belmont Middle School Teachers' Room	65 CPM RAI Standard Finis	a BH654 Black Photocopier DF Duplex 4-Paper Drawer her 3-Hole Punch CIF-Print- pt-Hard Drive for Secure Console	Konica Minolta BH Photo RADF Duple 1,500 Capacity) Fin CIF-Print-Scan-Pos for Secure Print 400 Google Cloud Print	x (LCT if under isher 3-Hole Punch at Script-Hard Drive 0+ Lb Console-	New	New	New	New
	1,225,563	(Move 15)	4 000 000	6/1/2016				
361 Black Vol: 273,400	3,000,000	02/13	4,000,000 A8KN011003657	0/1/2010 N-1420	10.2.1.5			
Diack Vol. 273,400	A5YN0110008	808 / 10.2.1.5		0 BUDGET 0				
Proposed Annual Volum	e for Belmo	nt Middle School	2	731,690				
12 Canterbury Elementary School Downstairs	22 CPM RAI	a BH222 Black Photocopier DF Duplex 2-Paper Drawer er CIF-Print-Scan-Post Script	Duplex 4-Paper Dra	BH 454 CPM RADF awer Standard ach CIF-Print-Scan-	Recon	Recon	Recon	Recon
	374,585	(Trade Copex)	4 000 000					
119	500,000	02/09	1,000,000 A61E011004550	7/1/2012 N-1422	10.4.1.14			
Black Vol: 20,000	31136389 / 10	.4.1.14		0 BUDGET	10.4.1.14			
				0 DEDGET				
¹³ Canterbury Elementary School Library	42 CPM RAI	a BH423 Black Photocopier DF Duplex 4-Paper Drawer her 3-Hole Punch CIF-Print- pt	Duplex 4-Paper Dra	BH 454 CPM RADF awer Standard ach CIF-Print-Scan-	Recon	Recon	Recon	Recon
	223,563	(Trade Copex)						
119	1,000,000	06/10	1,000,000	7/1/2012				
Black Vol: 76,500	A1UE0111046	505 / 10.4.1.11	A61E011004409	N-1423	10.4.1.11			
			76,50	0 BUDGET				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade; C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 80 - S BuildingName Room # Students Annual Volum	9	Present Meter	er/Survey Date 4/24/2017 Life Date Introduced Der / Present IP Address	1st Year Equipm Estimated Life Serial Number Projected Black Projected Color	Date Introduc Vendor ID Volume	2nd Year ced Proposed IP_Addre	3rd Year ess:	4th Year	5th Year
¹⁴ Canterbury School Main Office	·	42 CPM RAD	a BH423 Black Photocopier DF Duplex 4-Paper Drawer her 3-Hole Punch CIF-Print- pt	Color Photo Konica M 45 CPM RADF Duple X 17 Finisher 3-Hole Scan-Fax-Post Script- Secure Print-Google (x LCT-Paper 1 Punch CIF-Prin Hard Drive for	1 t-	New	New	New
		467,940	(Trade Copex)						
119		1,000,000	06/10	1,000,000	8/1/2016				
Black Vol:	50,500	A1UD0111063	341 / 10.4.1.10	A79M011008604	N-1415	10.4.1.10			
				50,500 1,825	BUDGET				
¹⁵ Canterbury School Upstairs Le	·	36 CPM RAD	a BH363 Black Photocopier DF Duplex 2-Paper Drawer er CIF-Print-Scan-Post Script	Konica Minolta BH65 RADF Duplex 4-Pape Standard Finisher 3-H Print-Scan-Post Scrip Secure Print 400+ Lb	r Drawer Iole Punch CIF- t-Hard Drive fo		KM 654	KM 654	KM 654
		209,966	(Trade Copex)						
119		750,000	06/10	3,000,000	2/1/2013				
Black Vol:	129,500	A1UD0111062	212 / 10.4.1.13	A5YN011000808	N-1402	10.4.1.13			
				129,500	BUDGET				
				0	(From 11)				

NHSAU 80 - Shaker Reg BuildingName Room # Students Annual Volume	on Present Equipment Present Meter/Survey Date 4/24/2017 Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduce Serial Number Vendor ID Pr		3rd Year dress:	4th Year	5th Year
¹⁶ SAU 80 District Office Business Office	Konica Minolta BH654 Black Photocopier 65 CPM RADF Duplex 4-Paper Drawer Saddle Stitch Finisher 3-Hole Punch CIF- Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Konica Minolta BH808 80 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Saddle Stitch Finisher 3 Hole Punch CIF-Print-Scan-Post Script Hard Drive for Secure Print 400+ Lb Console-Google Cloud Print		New	New	New
	368,560 (19)					
0	3,000,000 02/13	4,000,000 6/1/2016	10.1.1.2			
Black Vol: 74,400	A5YN011000324 / 10.1.1.2	A8KN011003662 N-1506	10.1.1.2			
		74,400 BUDGET				
		0				
17 SAU 80 District Office Foyer	Konica Minolta BH363 Black Photocopier 36 CPM RADF Duplex 4-Paper Drawer CIF-Print-Scan-Post Script	N/C Recon Konica BH 454 CPM RADE Duplex 4-Paper Drawer Finisher CIF- Print-Scan-Post Script	Recon	Recon	Recon	Recon
	289,367 (Trade Copex)					
0	750,000 06/10	1,000,000 7/1/2012				
Black Vol: 80,000	A1UE011104487 / 10.1.1.15	A61E011000479 N-1424	10.1.1.15			
		80,000 BUDGET				
		0				
18 SAU 80 District Office Front Office Color	Konica Minolta BHc364 Color Photocopier 36 CPM RADF Duplex 4-Paper Drawer CIF-Print-Scan-Post Script	Konica Minolta BHc364 - 36 CPM RADF Duplex 4-Paper Drawer CIF- Print-Scan-Post Script	KM c364	KM c364	KM c364	KM c364
	223,908					
0	750,000 06/12	750,000 6/1/2012				
Black Vol: 33,500	A161011007732 / 10.1.1.1	A161011007732 N-1399	10.1.1.1			
Color Vol: 25,000		33,500 BUDGET				
		17,700				

NHSAU 80 - Shaker Region	Present Equipment	1st Year Equipr	nent	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 4/24/2017	Estimated Life	Date Introdu	ced			
Room # Students	Estimated Life Date Introduced Serial Number / Present IP Address	Serial Number		Proposed IP_Ad	ldress:		
Annual Volume	Special Notes	Projected Black Projected Color					
¹⁹ SAU 80 District Office Staging	Additional Device Black Photocopier 0 CPM	Konica Minolta BH6 RADF Duplex 4-Pap Stitch Finisher 3-Ho Scan-Post Script-Ha Print 400+ Lb Conse	er Drawer Sadd le Punch CIF-Pr rd Drive for Secu	int-	KM 654	KM 654	KM 654
	0						
0		3,000,000	2/1/2013				
Black Vol:	1	A5YN011000324	N-1400				
	,		BUDGET				
			(From 16)				
Proposed Annual Volume	for SAU 80 District Office	1	87,900				

NHSAU 80 - Shaker Region School District

58 School Street

Belmont, NH 03220

	PRESENT	PROPOSED
Black Photocopiers	3,417,790	2,808,590
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	33,500	642,700
Color Photocopiers - Color Volume	25,000	25,000
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	0	0
Black Laser MFP	0	0
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	0
Color Laser MFP - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
Total Black Volume	3,451,290	3,451,290
Total Color Volume	25,000	25,000
TOTALS	3,476,290	3,476,290

Recommended Vendor(s): Budget with Konica Minolta Copiers

Upgrade Date on 7/2/2017 BLACK VOLUME

	Vendor/Equipment	Proposed 1	00% Volume	Cost Per Copy	Proj Full-Year Billing
BUDGET	Color Photocopier		642,700	\$0.00490	\$3,149.23
BUDGET	Black Photocopier		356,500	\$0.00425	\$1,515.13
BUDGET	Black Photocopier		2,452,090	\$0.00390	\$9,563.15
		Sub Totals	3,451,290	\$0.00412	\$14,227.51
		COLOR VO	OLUME		
	Vendor/Equipment	Proposed 10	0% Volume	Cost Per Copy	Proj Full-Year Billing
BUDGET	Color Photocopier		25,000	\$0.03996	\$999.00
Debelli			25,000	ψ0.03770	φ///.00
		Sub Totals	25,000	\$0.03996	\$999.00
	• 	Sub Totals MBINED BLACK & COLOR	25,000	\$0.03996	
	• 		25,000 R VOLUME & COS	\$0.03996 T	