



*Specialized Purchasing Consultants*

1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538  
[www.spccopypro.com](http://www.spccopypro.com)

## FY22 Upgrade Report

Newport School District SAU 43  
86 North Main Street  
Newport, NH 03773

# Specialized Purchasing Consultants Corp.

Serving Maine, New Hampshire & Vermont since 1988

1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538  
[stilton@spccopypro.com](mailto:stilton@spccopypro.com)

September 1, 2022

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

Newport School District- SAU 43  
Ed Emond  
86 North Main Street  
Newport, NH 03773

Dear Ed:

Thank you for allowing Specialized Purchasing Consultants to assist you with your recent reprographic equipment upgrade.

As with any change, challenges will arise, and we hope that we did not let you down in any way. With services such as STARDoc, automatic reporting, simplified billing, a comprehensive triple-layered warranty, and a staff that stands ready and willing to assist with all of your current and future needs, SPC has set a higher standard.

We hope that during the upgrade process we have taken care of all the details and resolved any issues that may have arisen. If you believe there is anything that we have missed, please let us know immediately, allowing us to rectify the situation to your satisfaction. You can be confident that SPC has worked hard to ensure your current fleet will serve your needs fully.

It is always our pleasure to answer questions, manage service or supply issues, and to provide top-notch customer service. We look forward to serving you throughout the years to come.

Sincerely,



Skip Tilton  
President of SPC

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# Specialized Purchasing Consultants Corp.

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## CONTRACT

THIS CONTRACT (the "Contract") is made this 20 day of May, 2019 by and between Specialized Purchasing Consultants ("Contractor" or "SPC") and NHSAU 43 - Newport ("Client"). For and in consideration of the mutual covenants and performance set forth herein, Contractor and Client agree as follows

Skip Tilton  
President

Corporate Office:  
1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538

Corporate Email Address:  
stilton@spccopypro.com

1. **Term.** The term of this Contract is five years from the date hereof, unless earlier terminated pursuant to the terms hereof. Client or SPC can terminate this Contract at any time for any reason after one year, upon 30 days written notice to the other party to this Contract, following completion by the Client of the issuance of a lease, purchase, lease-purchase, financing, or refinancing to replace, add, or upgrade equipment covered by this Contract ("an Upgrade"). If such an early termination is effected by Client or SPC, Client and SPC shall reconcile fairly all amounts due for services performed under the Contract.

2. **Fees.**  
The fees payable by Client to Contractor under this Contract are: (a) eleven percent (11%) of the Total Cost Per Copy of all copies scheduled to be made on all service and supply agreements for reprographic equipment (Photocopiers, High-Speed Duplicators, Multi-functional Duplicating Equipment, High End Network Printers, or other equipment described in the Five Year Equipment Replacement Schedule referenced in subparagraph (l) hereof) leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract (in other words, if the Total Cost Per Copy for services and supplies for equipment leased, purchased, lease-purchased, financed, or refinanced as a result of services performed by Contractor under this Contract is \$.003 per scheduled copy, the Contractor's fee is \$.00033 per such copy); and (b) eleven percent (11%) of the principal amount (purchase price financed) of all such reprographic equipment (in other words, if the total principal amount of reprographic equipment leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract is \$3,000, the Contractor's fee is \$330). The "Total Cost Per Copy" for equipment covered by this Contract is defined as the total cost per copy scheduled to be charged for service and supply contracts between Client and servicing vendors for equipment acquired by Client as a result of services performed by Contractor under this Contract. Excluded from such service and supply contracts are the cost of paper and the cost of staples. No fees are payable by Client to Contractor hereunder, other than the retainer described in Paragraph 8 hereof, unless Client accepts a bid for reprographic services arranged by Contractor pursuant to this Contract, or unless Client breaches this Contract under Paragraph 4 hereof or otherwise.

Low End Network Printers (LENP) will be administered under separate contracts with the Vendors of such LENPs. Due to the limited volume done on LENPs, Contractor's fee will be Twenty-Five percent (25%) of the Vendor's fee per copy on the LENP. For example if the Total Cost per Copy ("TCPC") negotiated with a Vendor for a LENP is \$0.007, then the Contractor's fee is \$0.00175 for a Total cost to the Client of \$0.00875 per copy on the LENP.

**SPC guarantees that Client's initial new total cost of obtaining and operating reprographic equipment pursuant to this Contract will be less than Client's current total cost of obtaining and operating Client's current reprographic equipment, even after SPC's fees have been included in this new total cost. If SPC fails to achieve this, SPC will terminate this Contract, refund SPC's retainer received from Client, and provide an additional \$500.00 check to Client to cover any loss of time on Client's part.**

3. **Services Performed By Contractor.**
  - a. **Initial Needs and Capabilities Analysis.** Contractor will provide to Client a written Initial Needs and Capabilities Analysis (contained within the Five Year Equipment Replacement Schedule described in subparagraph (l) hereof) analyzing Client's existing reprographic system including Client's current photocopiers, offset presses, high-speed duplicators, Low End Network Printers, and outside printing requirements. Based on this Initial Needs and Capabilities Analysis, Contractor will design, with Client's approval, an overall reprographic system for Client, with the goal of increasing Client's reprographic capabilities, while reducing Client's reprographic costs. Specifically, throughout the term of this Contract, Contractor will provide Client with initial long-term service and supply contract savings and capital savings of up to two-thirds of retail. Annually hereunder, Contractor will provide Client with guaranteed ceilings on any annual price increases for service and supply contracts covering equipment obtained under this Contract of 5% or the annual increase in the Consumer Price Index (CPI-U), whichever is less.
  - b. **Annual Use Report.** Annually hereafter, Contractor will provide to Client a written Annual Use Report analyzing the use of reprographic equipment and services and supplies by Client, with recommendations that identify for Client how to use such equipment, services and supplies, and other items in the most efficient and effective manner possible.
  - c. **Two-Year Needs and Capabilities Analysis.** Every two years hereafter, Contractor will perform a Needs and Capabilities Analysis for Client covering the same matters contained in the Initial Needs and Capabilities Analysis. Client must provide written authorization to Contractor to perform the Two-Year Needs and Capabilities Analysis, and such written authorization may be provided by the Superintendent of Schools or Business Manager (or similar officer) of Client pursuant to this Contract.
  - d. **Bid Specifications.** Based on the results of the Initial Needs and Capabilities Analysis, Annual Use Report, and Two-Year Needs and Capabilities Analysis, as applicable, Contractor will prepare and distribute bid specifications to qualified contractors to obtain for Client reprographic equipment and services desired by Client.

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"Protecting Your Copying Interests"

Upgrade Report page 1





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- e. **Selection of Vendors.** Contractor will analyze all bids received by Client for reprographic equipment and services pursuant to subparagraph (d) above and make recommendations to Client regarding how Client can obtain the most effective and lowest-cost reprographic equipment and services.
  - f. **Negotiation With Vendors.** After bids described in subparagraph (e) above are received, if further negotiation with vendors on behalf of Client is desired by Client, Contractor will undertake such negotiations with vendors at Client's direction so that contracts in compliance with Client's requirements can be executed.
  - g. **Financing.** Contractor will arrange, at no cost to Client, tax-exempt lease-purchase financing (for tax-exempt Clients) or other appropriate financing for the reprographic equipment selected by Client. Contractor shall submit all transactions to Contractor's bond counsel listed in the Bond Buyer's Municipal Marketplace ("Bond Counsel"), for the preparation of all documents, for legal compliance review, and for the provision of any legal validity and tax opinions necessary to complete and finance such transactions. In addition, Client may arrange for its own counsel ("Issuer Counsel") to participate in the transaction, at Client's cost, or the Client may choose to effect its own financing, at its own cost.
  - h. **Assumption of Existing Contracts.** Contractor will assume all financial obligations and hold Client harmless from such obligations under all existing contracts, leases, or financing agreements to which Client is a party for equipment being replaced by equipment being leased, purchased, lease-purchased, financed, or refinanced pursuant to this Contract. In order to facilitate the payment by Contractor of all obligations of Client under such contracts, leases, or financing arrangements, Client hereby authorizes Contractor, to change the billing addresses on such contracts, leases, or financing arrangements to the business address of Contractor. Client also agrees to hold Contractor harmless for, and to pay, any shipping costs back to a vendor or leasing company, or storage costs for such equipment, or any Federal, State, or local taxes lawfully assessed and due, now or hereafter, upon all equipment covered by such contracts, leases, or financing agreements being repaid by Contractor pursuant to this Contract.
  - i. **Cancellation and Renegotiation of Existing Service Contracts and Establishing New Service Contracts.** Contractor, at Client's direction, will cause existing service and supply contracts for existing reprographic equipment used by Client to be cancelled, and will negotiate new service and supply contracts at new terms acceptable to Client, including replacement warranties from vendors for all equipment identified by Client.
  - j. **Annual Monitoring of Service Contracts.** During the term of this Contract, Contractor will monitor annually all reprographic service and supply contracts entered into by Client to verify correct billing and to identify over-usage and under-usage of particular equipment.
  - k. **Installation of Equipment.** After contracts have been awarded to vendors for reprographic equipment pursuant to this Contract, Contractor will communicate with such vendors to assure proper installation of equipment pursuant to the terms of any applicable lease-purchase or other financing agreement and to assure proper commencement of service and supply contracts.
  - l. **Provision of Equipment Replacement Schedule.** Contractor will provide to Client, and will update as necessary, a Reprographic Equipment Replacement Schedule (a "Five Year Equipment Replacement Schedule") for all equipment to be replaced, reconditioned, upgraded, or otherwise covered by this Contract.
  - m. **Provision of Key Operator Instruction Forms.** Contractor will provide Client with a Key Operator Instruction Form for posting adjacent to each copying machine of Client describing proper use, key operator name, machine serial number, life expectancy of such machine, location and telephone number of vendor's service manager, and warranties for the machine.
4. **Exclusive Agency for Bidding and Selection of Vendors and Equipment.** All bidding, analysis, and selection of vendors and equipment by Client pursuant to this Contract shall be effected exclusively through Contractor. If, during the term of this Contract, Client executes a contract separate from Contractor with any vendor to provide services or equipment such as that covered by this Contract, then Client shall be in breach of this Contract and shall pay to Contractor all fees due and unpaid by Client to Contractor under this Contract, including all fees which would have been payable by Client to Contractor under this Contract had Client accepted a bid meeting the terms of this Contract and arranged by Contractor for Client under this Contract, plus all costs including attorney's fees incurred by Contractor to collect such fees. If Client rejects all of the bids arranged by Contractor for Client pursuant to this Contract, then Contractor shall be allowed exclusively to re-bid for Client the services and equipment desired by Client according to Client's specifications. ETC 6/26/19. **Client's Initials here acknowledge that Client carefully has reviewed the terms of this Paragraph 4 applicable to Client under this Contract.**
5. **Warranties.** Throughout the term of this Contract, Contractor will obtain for Client from vendors five-to- ten-year average warranties on all new equipment obtained for Client under this Contract, five-year average warranties for all reconditioned equipment obtained for Client under this Contract, and three-to-five year average warranties for all existing equipment of Client left in place and monitored by Contractor under this Contract.
6. **Equipment Upgrades and Adjustment of SPC Fees.** If any equipment which is covered by this Contract is upgraded or replaced during the term of this Contract, then Total Cost Per Copy fees payable by Client to Contractor under paragraph 2(a) above shall be adjusted by the net increase or decrease in copy volume from the original copy volume negotiated by Contractor for Client pursuant to this Contract. (For example, three years after execution of this Contract, Contractor is asked to do an Upgrade by Client on certain of Client's equipment. After the Upgrade is approved by Client, total copy volume on Client's equipment is scheduled to be 2,000,000 copies per year for the remaining two years of this Contract



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instead of the 1,500,000 copies per year originally scheduled under this Contract. Under such circumstances, Contractor would be entitled to receive its fee under paragraph 2(a) above for the additional 500,000 copies per year scheduled under the Upgrade for the remaining two years of the Contract).

7. **Retainer.** Upon execution of this Contract, Client agrees to pay Contractor a retainer of \$500.00 (Waived for an existing client). This amount shall be credited in its entirety, however, to any fee earned by Contractor on an Upgrade of reprographic equipment or services by Client pursuant to this Contract.

8. **Optional Unforeseen Cost Fund & Installation:** By initialing below, Client hereby elects to pay Contractor, as part of the principal amount of equipment covered by this Contract, a one-time \$300 charge for each item of reprographic equipment covered by this Contract, to eliminate any liability by Client for costs unforeseen by Client for:

- a. SPC's Print Management Services (See Addendum A)
- b. Shipping or storage under Paragraph 3(h) hercof;
- c. Computer interface ports
- d. Computer interface drops
- e. Specialized reprographic surge protectors
- f. Electrical rewiring found to be necessary to integrate reprographic equipment provided hereunder to Client's existing electronic data processing network
- g. Additional legal cost paid by Contractor to prepare and facilitate the lease
- h. Installation and operation of SPC Star Doc (remote monitoring of all reprographic equipment, and analysis of Client's usage and cost patterns)

Client Initials:

Accept

9. **Entire Agreement.** This Contract represents the entire agreement between Contractor and Client with regard the subject matter hereof. No oral negotiations, discussions, or agreements, either prior to or subsequent to the date of this Contract, with regard to the subject matter hereof, are binding upon Contractor or Client, unless reduced to writing and set forth in the form of an agreement, signed by both Contractor and Client.

10. **No Conflicts-of-Interest by Contractor.** Contractor warrants to Client that Contractor has no monetary or other self-interest in the selection of any vendor to provide reprographic equipment or services to Client pursuant to this Contract, and that the performance of Contractor's obligations pursuant to this Contract shall be solely in the interests of Client to provide Client with the best possible reprographic equipment and services at the lowest possible price.

### CLIENT

Company	NHSAU 43 - Newport
Signature	X
Authorized by (please print)	George Caccavaro
Title	Business Administrator
Address 1	86 North Main Street
City, State, Zip	Newport, NH 03773
Telephone Number	603-865-9500
Fax Number	
E-mail address	gcaccavaro@sau43.org

### CONTRACTOR (SPECIALIZED PURCHASING CONSULTANTS)

SPC Corporate  
Signature

Skip Tilton, President





## **Specialized Purchasing Consultants, Corp.**

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### **Addendum A: Included in Optional Unforeseen Cost Fund & Installation SPC's Print Management Services**

Skip Tilton  
President

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- **Electronic Monitoring of all Printers/Copiers (FM Audit)**
- **Measure Output at Device Level (FM Audit)**
- **Allocate Cost by Device and Building (SPC STARDoc)**
- **Manage Fleet Optimization (Annual Report)**
- **Student Population Ratios Compared to Other School Districts in New England (SPC STARDoc & Annual Report)**
- **Cost Saving Recommendations (SPC STARDoc and Annual Report)**
- **Floor Plan Asset Management (SPC STARDoc)**
- **Secure Print and Per User Limits (Awarded Vendor)**

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**SAU 43 Newport**  
**Ed Emond**  
**86 North Main Street**  
**Newport, NH 03773**  
**Five-Year Basis beginning with the 2022/2023 Fiscal Year**

**Copies-per-Year: 1,772,242**

**Present vs. Proposed Recommendations as of 7/1/2022**

**PRESENT SITUATION**

- 1) Guarantees on Photocopiers: <None
- 2) Annual Price Ceilings Left: <None
- 3) Copiers with 3 million plus: 5
- 4) Units to be Traded: 10
- 5) Photocopiers: 10
- 6) Color Photocopiers: 0
- 7) MFPs: N/A
- 8) Printers: N/A
- 9) Duplexers: 10
- 10) Finishers: 10
- Total number of Units: 10

**PROPOSED SITUATION**

- 1) Guarantees for both New, Recons & Used Machines: **Five + Years**
- 2) 5% or CPI Annual Ceilings, whichever is less: **Five + Years**
- 3) Copiers with 3 Million plus: 7
- 4) Replaced: **10 New**
- 5) Photocopiers: **10 with Secure Print/Confidential Mailbox**
- 6) Color Photocopiers: 0
- 7) MFPs: N/A
- 8) Printers: N/A
- 9) Duplexers: **10**
- 10) Finishers: **10**
- Total number of Units: **10**

**Overall Description of Equipment Fleet:**

**Presently**, you have **one manufacturer with 4 different models**. The **new arrangement** will stay with one manufacturer **with one vendor** servicing everything.

**Print Management:** STARDoc for all devices and Papercut MF for select devices (10 Copiers).

**Capital:**

Presently, all the copiers are owned in the District. The new copiers will be paid with cash.

**Board Approval Date:** Up to the district. No board approval is needed with a cash sale.

**Service & Supplies:**

Considering all of your consumable cost centers including service you are averaging **\$0.0042 for black**. The new contract will come in at a CPC of **\$0.0035 for Black**.

**Vendor Packages:**

SPC will bring you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bid combination for your School District:

<u>Cost Center</u>	<u>5-Year Present</u>	<u>5-Year Svmquest</u>
1. Service & Supplies Color:	\$N/A	\$N/A
2. Total Service & Supplies Black:	\$37,217.10	\$31,014.24
3. Cash Price for Equipment & Papercut MF:	\$TBD	\$70,547.58#
4. Forced Upgrades (10 Owned Devices):	\$83,000.00*	\$00.00
Totals:	\$120,217.10	\$101,561.82

\*Forced Upgrades: Based on an estimated cost of replacing the existing equipment on your own. This is due to age.

# This Papercut MF Package includes Papercut installed on 10 copiers, RFID Card Readers and Cards.

The successful bidders will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy CPC billing plan done twice a year in July & January with a reconciliation invoice in June. Your service contract will be fixed through **June 30, 2023**. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

**Security package:** Hard Drive Wipes are included in these prices.





## NHSAU 43 - Newport

Chad Howe

86 North Main Street

Newport, NH 03773

### Five-Year Equipment Replacement Schedule

NHSAU 43 - Newport	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
1 Newport Middle/High School Room C221 Library Media Center	Toshiba e-Studio 3008A Black Photocopier 30 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 New CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
527	113,059 (Trade) 750,000 07/16	1,000,000 9/1/2020				
Black Vol: 52,098	CGCG65257 /	AC76011007127 216682				
		52,098 SymQuest Group, Inc.				
		0				
1 Newport Middle/High School Room C221 Library Media Center	Toshiba e-Studio 3008A Black Photocopier 30 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 New CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
527	113,059 (Trade) 750,000 07/16	1,000,000 9/1/2020				
Black Vol: 52,098	CGCG65257 /	AC76011007127 216682				
		52,098 SymQuest Group, Inc.				
		0				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

8/19/2022 11:24:59 AM

NHSAU 43 - Newport		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
2	Newport Middle/High School Room C223	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Saddle Stitch Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print  1,023,644 (Trade) 5,000,000 07/16 CIIF11849 /	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint  4,000,000 9/1/2020 ACV7011001432 209202 333,613 SymQuest Group, Inc. 0	New	New	New	New
527							
Black Vol:	333,613						
2	Newport Middle/High School Room C223	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Saddle Stitch Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print  1,023,644 (Trade) 5,000,000 07/16 CIIF11849 /	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint  4,000,000 9/1/2020 ACV7011001432 209202 333,613 SymQuest Group, Inc. 0	New	New	New	New
527							
Black Vol:	333,613						
3	Newport Middle/High School Work Room 1st Floor	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print  1,184,970 (Trade) 5,000,000 07/16 CIBG16900 /	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint  4,000,000 9/1/2020 ACV7011001437 209203 395,342 SymQuest Group, Inc. 0	New	New	New	New
527							
Black Vol:	395,342						

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 43 - Newport		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 7/1/2021		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
3	Newport Middle/High School Work Room 1st Floor	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print		Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
527		1,184,970	(Trade)	4,000,000	9/1/2020				
Black Vol:	395,342	5,000,000	07/16	ACV7011001437	209203				
		CIBG16900 /		395,342 SymQuest Group, Inc.					
				0					
Proposed Annual Volume for Newport Middle/High School				1,562,106					
4	Richards School Café/Annex Room 1st Floor	Toshiba e-Studio 4508A Black Photocopier 45 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher CIF-Print-Scan-Post Script-Hard Drive for Secure Print		Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
400		340,257	(Trade)	4,000,000	9/1/2020				
Black Vol:	134,703	1,000,000	07/16	ACV7011001430	214619				
		CGDG68091 /		134,703 SymQuest Group, Inc.					
				0					

**NOTE:** FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;



NHSAU 43 - Newport		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
4	Richards School Café/Annex Room 1st Floor	Toshiba e-Studio 4508A Black Photocopier 45 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher CIF-Print-Scan-Post Script- Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
400		340,257 (Trade)	4,000,000	9/1/2020			
Black Vol:	134,703	CGDG68091 /	ACV7011001430	214619			
			134,703	SymQuest Group, Inc.			
			0				
5	Richards School Main Office	Toshiba e-Studio 4508A Black Photocopier 45 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Fax-Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
400		230,133 (Trade)	1,000,000	9/1/2020			
Black Vol:	85,646	CGDG68415 /	AC76011007130	216681			
			85,646	SymQuest Group, Inc.			
			0				
5	Richards School Main Office	Toshiba e-Studio 4508A Black Photocopier 45 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Fax-Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
400		230,133 (Trade)	1,000,000	9/1/2020			
Black Vol:	85,646	CGDG68415 /	AC76011007130	216681			
			85,646	SymQuest Group, Inc.			
			0				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 43 - Newport		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
6	Richards School Room 211 Staff	Toshiba e-Studio 8508A Black Photocopier	Black Photo Konica Minolta BH 750i 75	New	New	New	New
		85 CPM RADF Duplex 3-Paper Drawer 11	CPM ~ RADF Duplex (LCT if under				
		X 17 Finisher 3-Hole Punch CIF-Print-Scan-	1,500 Capacity) Finisher 3-Hole Punch				
		Post Script-Hard Drive for Secure Print	CIF-Print-Scan-Post Script-Hard Drive				
		for Secure Print-Airprint					
		1,006,040 (Trade)	4,000,000	9/1/2020			
400		5,000,000 07/16	ACV7011001436	209204			
Black Vol:	330,511	CIBG16906 /	330,511	SymQuest Group, Inc.			
			0				
6	Richards School Room 211 Staff	Toshiba e-Studio 8508A Black Photocopier	Black Photo Konica Minolta BH 750i 75	New	New	New	New
		85 CPM RADF Duplex 3-Paper Drawer 11	CPM ~ RADF Duplex (LCT if under				
		X 17 Finisher 3-Hole Punch CIF-Print-Scan-	1,500 Capacity) Finisher 3-Hole Punch				
		Post Script-Hard Drive for Secure Print	CIF-Print-Scan-Post Script-Hard Drive				
		for Secure Print-Airprint					
		1,006,040 (Trade)	4,000,000	9/1/2020			
400		5,000,000 07/16	ACV7011001436	209204			
Black Vol:	330,511	CIBG16906 /	330,511	SymQuest Group, Inc.			
			0				
7	Richards School Room 323	Toshiba e-Studio 4508A Black Photocopier	Black Photo Konica Minolta BH 750i 75	New	New	New	New
		45 CPM RADF Duplex 3-Paper Drawer 11	CPM ~ RADF Duplex (LCT if under				
		X 17 Finisher CIF-Print-Scan-Post Script-	1,500 Capacity) Finisher 3-Hole Punch				
		Hard Drive for Secure Print	CIF-Print-Scan-Post Script-Hard Drive				
		for Secure Print-Airprint					
		530,153 (Trade)	4,000,000	9/1/2020			
400		1,000,000 07/16	ACV7011001534	214616			
Black Vol:	176,077	CGCG64787 /	176,077	SymQuest Group, Inc.			
			0				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 43 - Newport		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
7	Richards School Room 323	Toshiba e-Studio 4508A Black Photocopier 45 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher CIF-Print-Scan-Post Script- Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
400		530,153 (Trade)	4,000,000	9/1/2020			
Black Vol:	176,077	1,000,000 07/16	ACV7011001534	214616			
		CGCG64787 /	176,077	SymQuest Group, Inc.			
			0				
Proposed Annual Volume for Richards School				1,453,874	0		
8	SAU 43 District Office Main Office	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Saddle Stitch Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Saddle Stitch Finisher 3- Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print- Airprint	New	New	New	New
0		235,327 (Trade)	4,000,000	9/1/2020			
Black Vol:	106,866	5,000,000 07/16	ACV7011001440	216680			
		CIBG16889 /	106,866	SymQuest Group, Inc.			
			0				

**NOTE:** FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;



NHSAU 43 - Newport	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 7/1/2021	Estimated Life Date Introduced				
Room	Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
8 SAU 43 District Office Main Office	Toshiba e-Studio 8508A Black Photocopier 85 CPM RADF Duplex 3-Paper Drawer 11 X 17 Saddle Stitch Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Saddle Stitch Finisher 3- Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print- Airprint	New	New	New	New
0	235,327 (Trade)	4,000,000	9/1/2020			
Black Vol:	106,866	5,000,000 07/16	ACV7011001440	216680		
	CIBG16889 /	106,866 SymQuest Group, Inc.				
		0				
Proposed Annual Volume for SAU 43 District Office			213,732			
9 SRVRTC Guidance	Toshiba e-Studio 3008A Black Photocopier 30 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
0	79,561 (Trade)	1,000,000	9/1/2020			
Black Vol:	26,992	750,000 07/16	AC76011007102	214617		
	CGAG51319 /	26,992 SymQuest Group, Inc.				
		0				

**NOTE:** FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 43 - Newport	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 7/1/2021	Estimated Life Date Introduced				
Room	Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
9 SRVRTC Guidance	Toshiba e-Studio 3008A Black Photocopier 30 CPM RADF Duplex 3-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 450i 45 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
0	79,561 (Trade)	1,000,000 9/1/2020				
Black Vol:	26,992	AC76011007102 214617				
	CGAG51319 /	26,992 SymQuest Group, Inc.				
		0				
10 SRVRTC Room 106 CTE Office	Toshiba e-Studio 6508A Black Photocopier 65 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
0	320,453 (Trade)	4,000,000 9/1/2020				
Black Vol:	130,394	ACV7011001433 214618				
Color Vol:	CIDG18331 /	130,394 SymQuest Group, Inc.				
		0				
10 SRVRTC Room 106 CTE Office	Toshiba e-Studio 6508A Black Photocopier 65 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print	Black Photo Konica Minolta BH 750i 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
0	320,453 (Trade)	4,000,000 9/1/2020				
Black Vol:	130,394	ACV7011001433 214618				
Color Vol:	CIDG18331 /	130,394 SymQuest Group, Inc.				
		0				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 43 - Newport	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 7/1/2021	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
Proposed Annual Volume for SRVRTC		314,772				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

8/19/2022 11:25:00 AM



NHSAU 43 - Newport  
86 North Main Street  
Newport, NH 03773

	PRESENT	PROPOSED
Black Photocopiers	3,544,484	3,544,484
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	0	0
Color Photocopiers - Color Volume	0	0
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	0	0
Black Laser MFP	0	0
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	0
Color Laser MFP - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
<i>Total Black Volume</i>	3,544,484	3,544,484
<i>Total Color Volume</i>	0	0
<b>TOTALS</b>	<b>3,544,484</b>	<b>3,544,484</b>

**Recommended Vendor(s): Symquest with Konica Minolta (Strong Bid)**

**Upgrade Date on 7/1/2022**

**BLACK VOLUME**

Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
SymQuest Group, Inc. / Black Photocopier	1,772,242	\$0.00350	\$6,202.85
<b>Sub Totals</b>	<b>1,772,242</b>	<b>\$0.00350</b>	<b>\$6,202.85</b>



Edward Emond  
*Business Administrator*

Patrice Glancey Brown  
*Director of Education*

## Newport School District

Inspire | Prepare | Challenge

[www.sau43.org](http://www.sau43.org)

Dr. Brendan Minnihan, Superintendent of Schools

86 North Main Street,  
Newport, NH 03773

Phone (603) 865-9500  
Fax: (603) 865-9555

June 23, 2022

Office Systems of Vermont  
131 South Main Street  
Barre, VT 05641

Account # OSV-NS11

To Whom it May Concern:

Please accept this letter as our written notice of cancellation of your copier and/or printer services, effective 30 days from the date of this letter.

We recently secured a five-year equipment, service, and supply agreement that fits our needs and our budget. Therefore, we will no longer need your services. We will provide a list of equipment and closing meter reads as soon as the equipment replacement is complete.

Sincerely,

Ed Emond  
Business Administrator

cc: Specialized Purchasing Consultants

### *Mission Statement*

The mission of the Newport School District is to inspire, prepare and challenge ALL students with a relevant, rigorous curriculum, driven by outstanding instructional leaders in partnership with our families, businesses, and community, consistent with our core values

*Equal Opportunity Employer/Equal Educational Opportunities*

Upgrade Report page 17





**NHSAU 43 - Newport  
2022-2023 / July Pre-Bill  
Summary by Building**

**Black Prints**

<b>Building</b>	<b>Projected Volume</b>	<b>Projected Charges</b>	<b>Pre-Billing Volume</b>	<b>Pre-Billing Charges</b>
Newport Middle/High School	781,053	\$2,733.69	390,527	\$1,366.84
Richards School	726,937	\$2,544.28	363,470	\$1,272.15
SAU 43 District Office	106,866	\$374.03	53,433	\$187.02
SRVRTC	157,386	\$550.85	78,693	\$275.43
<b>Black Prints Totals</b>	<b>1,772,242</b>	<b>\$6,202.85</b>	<b>886,123</b>	<b>\$3,101.43</b>

<b>Building</b>	<b>Projected Volume</b>	<b>Projected Charges</b>	<b>Pre-Billing Volume</b>	<b>Pre-Billing Charges</b>
-----------------	-----------------------------	------------------------------	-------------------------------	--------------------------------

**Color Prints**

Newport Middle/High School	0	\$0.00	0	\$0.00
Richards School	0	\$0.00	0	\$0.00
SAU 43 District Office	0	\$0.00	0	\$0.00
SRVRTC	0	\$0.00	0	\$0.00
<b>Color Prints Totals</b>	<b>0</b>	<b>\$0.00</b>	<b>0</b>	<b>\$0.00</b>

<b>Total Pre-Billing Invoice</b>	<b>1,772,242</b>	<b>\$6,202.85</b>	<b>886,123</b>	<b>\$3,101.43</b>
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## SCHEDULE A

### SERVICE & SUPPLY CONTRACT - CLIENT

Client: NHAU 43 - Newport

Contracted Vendor: SymQuest Group, Inc.

Term: 7/1/2022 through 6/30/2028

<i>Building</i>	<i>Room</i>	<i>Model</i>	<i>Serial Number</i>	<i>Machine Type</i>	<i>Black Cost/Copy</i>	<i>COLOR Cost/Copy</i>
Newport Middle/High School	Room C221 Library Media Center	Konica Minolta BH450i	AC76011007127	Black Photocopier	\$0.00350	\$0.00000
Newport Middle/High School	Room C223	Konica Minolta BH 750i	ACV7011001432	Black Photocopier	\$0.00350	\$0.00000
Newport Middle/High School	Work Room 1st Floor	Konica Minolta BH 750i	ACV7011001437	Black Photocopier	\$0.00350	\$0.00000
Richards School	Café/Annex Room 1st Floor	Konica Minolta BH 750i	ACV7011001430	Black Photocopier	\$0.00350	\$0.00000
Richards School	Main Office	Konica Minolta BH450i	AC76011007130	Black Photocopier	\$0.00350	\$0.00000
Richards School	Room 211 Staff	Konica Minolta BH 750i	ACV7011001436	Black Photocopier	\$0.00350	\$0.00000
Richards School	Room 323	Konica Minolta BH 750i	ACV7011001534	Black Photocopier	\$0.00350	\$0.00000
SAU 43 District Office	Main Office	Konica Minolta BH 750i	ACV7011001440	Black Photocopier	\$0.00350	\$0.00000
SRVRTC	Guidance	Konica Minolta BH450i	AC76011007102	Black Photocopier	\$0.00350	\$0.00000
SRVRTC	Room 106 CTE Office	Konica Minolta BH 750i	ACV7011001433	Black Photocopier	\$0.00350	\$0.00000

Subject to change and correction and future additions.

#### Additional Provisions:

•MST•

## SERVICE AND SUPPLY CONTRACT - CLIENT

M.S.T hereby contracts with Newport School District ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on July 1, 2022 and terminating on June 30, 2028. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

M.S.T. assumes responsibility for all billing and vendor payment. M.S.T. shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by M.S.T. either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, M.S.T. will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, M.S.T. shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, M.S.T., at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client or M.S.T. may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:**  
**M.S.T. Government Leasing, LLC**

By: Skip Tilton

Title: President/Owner

Date: 6/3/2022

Signature: \_\_\_\_\_



**AGREED AND ACCEPTED BY:**  
**Newport School District**

By: Ed Emond

Title: Business Administrator

Date: \_\_\_\_\_

6/3/22

Signature: \_\_\_\_\_





## SCHEDULE B WARRANTY

**Client: NHAU 43 - Newport**  
**Contracted Vendor: SymQuest Group, Inc.**  
**Term: 7/1/2022 through 6/30/2028**

<i>Building</i>	<i>Room</i>	<i>Model</i>	<i>Serial Number</i>	<i>Warranty Life</i>	<i>Model Intro Date</i>
Newport Middle/High School	Room C221 Library Media Center	Konica Minolta BH450i	AC76011007127	1,000,000	9/1/2020
Newport Middle/High School	Room C223	Konica Minolta BH 750i	ACV7011001432	4,000,000	9/1/2020
Newport Middle/High School	Work Room 1st Floor	Konica Minolta BH 750i	ACV7011001437	4,000,000	9/1/2020
Richards School	Café/Annex Room 1st Floor	Konica Minolta BH 750i	ACV7011001430	4,000,000	9/1/2020
Richards School	Main Office	Konica Minolta BH450i	AC76011007130	1,000,000	9/1/2020
Richards School	Room 211 Staff	Konica Minolta BH 750i	ACV7011001436	4,000,000	9/1/2020
Richards School	Room 323	Konica Minolta BH 750i	ACV7011001534	4,000,000	9/1/2020
SAU 43 District Office	Main Office	Konica Minolta BH 750i	ACV7011001440	4,000,000	9/1/2020
SRVRTC	Guidance	Konica Minolta BH450i	AC76011007102	1,000,000	9/1/2020
SRVRTC	Room 106 CTE Office	Konica Minolta BH 750i	ACV7011001433	4,000,000	9/1/2020

*Subject to change and correction and future additions.*

### **Additional Provisions:**

*If it is deemed necessary to replace a malfunctioning machine then the replacement unit must comply with the following...*

- Same Speed or Faster
- Same Volume or less
- Same Introduction Date or Newer



•MST•

## WARRANTY

SymQuest Group, Inc. ("Contracted Vendor") hereby warrants to Newport School District ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on July 1, 2022 and terminating on June 30, 2028, and such Equipment cannot be repaired promptly, Contracted Vendor will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:**  
**SymQuest Group, Inc.**

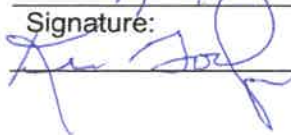
By: Ken Godzik

Title: VP of Area Sales

Date:

7/5/22

Signature:



**AGREED AND ACCEPTED BY:**  
**Newport School District**

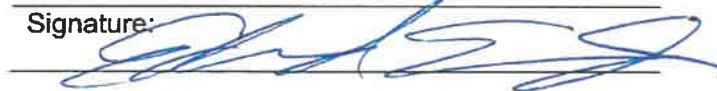
By: Ed Emond

Title: Business Administrator

Date:

6/23/22

Signature:



1491 East Side River Road  
Dummer, NH 03588

Date	Invoice #
8/2/2022	8027

Bill To	Client
SAU 43 Newport School District 86 N Main Street Newport, NH 03773	SAU 43 Newport School District 86 N Main Street Newport, NH 03773

Due Date
8/17/2022

Quantity	Description	Rate	Amount
	Newport School District: Reprographics Equipment Cash Sale Commencement Date: 7/1/2022	70,547.58	70,547.58

Phone #	E-mail	Web Site	<b>Total</b>	\$70,547.58
800-750-1538	billing@spccopypro.com	www.spccopypro.com	<b>Payments/Credits</b>	-\$70,547.58
			<b>Balance Due</b>	\$0.00