



*Specialized Purchasing Consultants*

1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538  
[www.spccopypro.com](http://www.spccopypro.com)

## FY20 Upgrade Report

SAU 3- Berlin Public Schools  
183 Hillside Avenue  
Berlin, NH 03570

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Serving Maine, New Hampshire & Vermont since 1988

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[stilton@spccopypro.com](mailto:stilton@spccopypro.com)

October 2, 2020

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

Marion Moore  
183 Hillside Avenue  
Berlin, NH 03570

Dear Marion:

Thank you for allowing Specialized Purchasing Consultants to assist you with your recent reprographic equipment upgrade.

As with any change, challenges will arise, and we hope that we did not let you down in any way. With services such as STARDoc, automatic reporting, simplified billing, a comprehensive triple-layered warranty, and a staff that stands ready and willing to assist with all of your current and future needs, SPC has set a higher standard.

We hope that during the upgrade process we have taken care of all the details and resolved any issues that may have arisen. If you believe there is anything that we have missed, please let us know immediately, allowing us to rectify the situation to your satisfaction. You can be confident that SPC has worked hard to ensure your current fleet will serve your needs fully.

It is always our pleasure to answer questions, manage service or supply issues, and to provide top-notch customer service. We look forward to serving you throughout the years to come.

Sincerely,



Skip Tilton  
President of SPC

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## CONTRACT

THIS CONTRACT (the "Contract") is made this 17th day of May, 2018 by and between Specialized Purchasing Consultants ("Contractor" or "SPC") and NHSAU 03 - Berlin Public Schools ("Client"). For and in consideration of the mutual covenants and performance set forth herein, Contractor and Client agree as follows

Skip Tilton  
President

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stilton@spccopypro.com

1. **Term.** The term of this Contract is five years from the date hereof, unless earlier terminated pursuant to the terms hereof. Client or SPC can terminate this Contract at any time for any reason after one year, upon 30 days written notice to the other party to this Contract, following completion by the Client of the issuance of a lease, purchase, lease-purchase, financing, or refinancing to replace, add, or upgrade equipment covered by this Contract ("an Upgrade"). If such an early termination is effected by Client or SPC, Client and SPC shall reconcile fairly all amounts due for services performed under the Contract.
2. **Fees.**  
The fees payable by Client to Contractor under this Contract are: (a) eleven percent (11%) of the Total Cost Per Copy of all copies scheduled to be made on all service and supply agreements for reprographic equipment (Photocopiers, High-Speed Duplicators, Multi-functional Duplicating Equipment, High End Network Printers, or other equipment described in the Five Year Equipment Replacement Schedule referenced in subparagraph (l) hereof) leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract (in other words, if the Total Cost Per Copy for services and supplies for equipment leased, purchased, lease-purchased, financed, or refinanced as a result of services performed by Contractor under this Contract is \$.003 per scheduled copy, the Contractor's fee is \$.00033 per such copy); and (b) eleven percent (11%) of the principal amount (purchase price financed) of all such reprographic equipment (in other words, if the total principal amount of reprographic equipment leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract is \$3,000, the Contractor's fee is \$330). The "Total Cost Per Copy" for equipment covered by this Contract is defined as the total cost per copy scheduled to be charged for service and supply contracts between Client and servicing vendors for equipment acquired by Client as a result of services performed by Contractor under this Contract. Excluded from such service and supply contracts are the cost of paper and the cost of staples. No fees are payable by Client to Contractor hereunder, other than the retainer described in Paragraph 8 hereof, unless Client accepts a bid for reprographic services arranged by Contractor pursuant to this Contract, or unless Client breaches this Contract under Paragraph 4 hereof or otherwise.

Low End Network Printers (LENP) will be administered under separate contracts with the Vendors of such LENPs. Due to the limited volume done on LENPs, Contractor's fee will be Twenty-Five percent (25%) of the Vendor's fee per copy on the LENP. For example if the Total Cost per Copy ("TCCP") negotiated with a Vendor for a LENP is \$0.007, then the Contractor's fee is \$0.00175 for a Total cost to the Client of \$0.00875 per copy on the LENP.

**SPC guarantees that Client's initial new total cost of obtaining and operating reprographic equipment pursuant to this Contract will be less than Client's current total cost of obtaining and operating Client's current reprographic equipment, even after SPC's fees have been included in this new total cost. If SPC fails to achieve this, SPC will terminate this Contract, refund SPC's retainer received from Client, and provide an additional \$500.00 check to Client to cover any loss of time on Client's part.**

3. **Services Performed By Contractor.**
  - a. **Initial Needs and Capabilities Analysis.** Contractor will provide to Client a written Initial Needs and Capabilities Analysis (contained within the Five Year Equipment Replacement Schedule described in subparagraph (l) hereof) analyzing Client's existing reprographic system including Client's current photocopiers, offset presses, high-speed duplicators, Low End Network Printers, and outside printing requirements. Based on this Initial Needs and Capabilities Analysis, Contractor will design, with Client's approval, an overall reprographic system for Client, with the goal of increasing Client's reprographic capabilities, while reducing Client's reprographic costs. Specifically, throughout the term of this Contract, Contractor will provide Client with initial long-term service and supply contract savings and capital savings of up to two-thirds of retail. Annually hereunder, Contractor will provide Client with guaranteed ceilings on any annual price increases for service and supply contracts covering equipment obtained under this Contract of 5% or the annual increase in the Consumer Price Index (CPI-U), whichever is less.
  - b. **Annual Use Report.** Annually hereafter, Contractor will provide to Client a written Annual Use Report analyzing the use of reprographic equipment and services and supplies by Client, with recommendations that identify for Client how to use such equipment, services and supplies, and other items in the most efficient and effective manner possible.
  - c. **Two-Year Needs and Capabilities Analysis.** Every two years hereafter, Contractor will perform a Needs and Capabilities Analysis for Client covering the same matters contained in the Initial Needs and Capabilities Analysis. Client must provide written authorization to Contractor to perform the Two-Year Needs and Capabilities Analysis, and such written authorization may be provided by the Superintendent of Schools or Business Manager (or similar officer) of Client pursuant to this Contract.
  - d. **Bid Specifications.** Based on the results of the Initial Needs and Capabilities Analysis, Annual Use Report, and Two-Year Needs and Capabilities Analysis, as applicable, Contractor will prepare and distribute bid specifications to qualified contractors to obtain for Client reprographic equipment and services desired by Client.

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"Protecting Your Copying Interests"



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- e. **Selection of Vendors.** Contractor will analyze all bids received by Client for reprographic equipment and services pursuant to subparagraph (d) above and make recommendations to Client regarding how Client can obtain the most effective and lowest-cost reprographic equipment and services.
  - f. **Negotiation With Vendors.** After bids described in subparagraph (e) above are received, if further negotiation with vendors on behalf of Client is desired by Client, Contractor will undertake such negotiations with vendors at Client's direction so that contracts in compliance with Client's requirements can be executed.
  - g. **Financing.** Contractor will arrange, at no cost to Client, tax-exempt lease-purchase financing (for tax-exempt Clients) or other appropriate financing for the reprographic equipment selected by Client. Contractor shall submit all transactions to Contractor's bond counsel listed in the Bond Buyer's Municipal Marketplace ("Bond Counsel"), for the preparation of all documents, for legal compliance review, and for the provision of any legal validity and tax opinions necessary to complete and finance such transactions. In addition, Client may arrange for its own counsel ("Issuer Counsel") to participate in the transaction, at Client's cost, or the Client may choose to effect its own financing, at its own cost.
  - h. **Assumption of Existing Contracts.** Contractor will assume all financial obligations and hold Client harmless from such obligations under all existing contracts, leases, or financing agreements to which Client is a party for equipment being replaced by equipment being leased, purchased, lease-purchased, financed, or refinanced pursuant to this Contract. In order to facilitate the payment by Contractor of all obligations of Client under such contracts, leases, or financing arrangements, Client hereby authorizes Contractor, to change the billing addresses on such contracts, leases, or financing arrangements to the business address of Contractor. Client also agrees to hold Contractor harmless for, and to pay, any shipping costs back to a vendor or leasing company, or storage costs for such equipment, or any Federal, State, or local taxes lawfully assessed and due, now or hereafter, upon all equipment covered by such contracts, leases, or financing agreements being repaid by Contractor pursuant to this Contract.
  - i. **Cancellation and Renegotiation of Existing Service Contracts and Establishing New Service Contracts.** Contractor, at Client's direction, will cause existing service and supply contracts for existing reprographic equipment used by Client to be cancelled, and will negotiate new service and supply contracts at new terms acceptable to Client, including replacement warranties from vendors for all equipment identified by Client.
  - j. **Annual Monitoring of Service Contracts.** During the term of this Contract, Contractor will monitor annually all reprographic service and supply contracts entered into by Client to verify correct billing and to identify over-usage and under-usage of particular equipment.
  - k. **Installation of Equipment.** After contracts have been awarded to vendors for reprographic equipment pursuant to this Contract, Contractor will communicate with such vendors to assure proper installation of equipment pursuant to the terms of any applicable lease-purchase or other financing agreement and to assure proper commencement of service and supply contracts.
  - l. **Provision of Equipment Replacement Schedule.** Contractor will provide to Client, and will update as necessary, a Reprographic Equipment Replacement Schedule (a "Five Year Equipment Replacement Schedule") for all equipment to be replaced, reconditioned, upgraded, or otherwise covered by this Contract.
  - m. **Provision of Key Operator Instruction Forms.** Contractor will provide Client with a Key Operator Instruction Form for posting adjacent to each copying machine of Client describing proper use, key operator name, machine serial number, life expectancy of such machine, location and telephone number of vendor's service manager, and warranties for the machine.
4. **Exclusive Agency for Bidding and Selection of Vendors and Equipment.** All bidding, analysis, and selection of vendors and equipment by Client pursuant to this Contract shall be effected exclusively through Contractor. If, during the term of this Contract, Client executes a contract separate from Contractor with any vendor to provide services or equipment such as that covered by this Contract, then Client shall be in breach of this Contract and shall pay to Contractor all fees due and unpaid by Client to Contractor under this Contract, including all fees which would have been payable by Client to Contractor under this Contract had Client accepted a bid meeting the terms of this Contract and arranged by Contractor for Client under this Contract, plus all costs including attorney's fees incurred by Contractor to collect such fees. If Client rejects all of the bids arranged by Contractor for Client pursuant to this Contract, then Contractor shall be allowed exclusively to re-bid for Client the services and equipment desired by Client according to Client's specifications. CC. **Client's Initials here acknowledge that Client carefully has reviewed the terms of this Paragraph 4 applicable to Client under this Contract.**
5. **Warranties.** Throughout the term of this Contract, Contractor will obtain for Client from vendors five-to- ten-year average warranties on all new equipment obtained for Client under this Contract, five-year average warranties for all reconditioned equipment obtained for Client under this Contract, and three-to-five year average warranties for all existing equipment of Client left in place and monitored by Contractor under this Contract.
6. **Equipment Upgrades and Adjustment of SPC Fees.** If any equipment which is covered by this Contract is upgraded or replaced during the term of this Contract, then Total Cost Per Copy fees payable by Client to Contractor under paragraph 2(a) above shall be adjusted by the net increase or decrease in copy volume from the original copy volume negotiated by Contractor for Client pursuant to this Contract. (For example, three years after execution of this Contract, Contractor is asked to do an Upgrade by Client on certain of Client's equipment. After the Upgrade is approved by Client, total copy volume on Client's equipment is scheduled to be 2,000,000 copies per year for the remaining two years of this Contract





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instead of the 1,500,000 copies per year originally scheduled under this Contract. Under such circumstances, Contractor would be entitled to receive its fee under paragraph 2(a) above for the additional 500,000 copies per year scheduled under the Upgrade for the remaining two years of the Contract).

7. **Retainer.** Upon execution of this Contract, Client agrees to pay Contractor a retainer of \$1,000.00 (Waived for an existing client). This amount shall be credited in its entirety, however, to any fee earned by Contractor on an Upgrade of reprographic equipment or services by Client pursuant to this Contract.
8. **Optional Unforeseen Cost Fund & Installation:** By initialing below, Client hereby elects to pay Contractor, as part of the principal amount of equipment covered by this Contract, a one-time \$300 charge for each item of reprographic equipment covered by this Contract, to eliminate any liability by Client for costs unforeseen by Client for:
- a. SPC's Print Management Services (See Addendum A)
  - b. Shipping or storage under Paragraph 3(h) hereof;
  - c. Computer interface ports
  - d. Computer interface drops
  - e. Specialized reprographic surge protectors
  - f. Electrical rewiring found to be necessary to integrate reprographic equipment provided hereunder to Client's existing electronic data processing network
  - g. Additional legal cost paid by Contractor to prepare and facilitate the lease
  - h. Installation and operation of SPC Star Doc (remote monitoring of all reprographic equipment, and analysis of Client's usage and cost patterns)

Client Initials:

Accept

CC

9. **Entire Agreement.** This Contract (Including Addendum A & B) represents the entire agreement between Contractor and Client with regard the subject matter hereof. No oral negotiations, discussions, or agreements, either prior to or subsequent to the date of this Contract, with regard to the subject matter hereof, are binding upon Contractor or Client, unless reduced to writing and set forth in the form of an agreement, signed by both Contractor and Client.

10. **No Conflicts-of-Interest by Contractor.** Contractor warrants to Client that Contractor has no monetary or other self-interest in the selection of any vendor to provide reprographic equipment or services to Client pursuant to this Contract, and that the performance of Contractor's obligations pursuant to this Contract shall be solely in the interests of Client to provide Client with the best possible reprographic equipment and services at the lowest possible price.

### CLIENT

Company	NHSAU 03 - Berlin Public Schools
Signature	X <u>Corinne Cascadden</u>
Authorized by (please print)	Corinne Cascadden
Title	Superintendent
Address 1	183 Hillside Avenue
City, State, Zip	Berlin, NH 03570
Telephone Number	603-752-6500
Fax Number	603-752-2528
E-mail address	ccascadden@sau3.org

### CONTRACTOR (SPECIALIZED PURCHASING CONSULTANTS)

SPC Corporate  
Signature

Skip Tilton  
Skip Tilton, President

Skip Tilton  
President

Corporate Office:  
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### **Addendum A: Included in Optional Unforeseen Cost Fund & Installation SPC's Print Management Services**

- **Electronic Monitoring of all Printers/Copiers (FM Audit)**
- **Measure Output at Device Level (FM Audit)**
- **Allocate Cost by Device and Building (SPC STARDoc)**
- **Manage Fleet Optimization (Annual Report)**
- **Student Population Ratios Compared to Other School Districts in New England (SPC STARDoc & Annual Report)**
- **Cost Saving Recommendations (SPC STARDoc and Annual Report)**
- **Floor Plan Asset Management (SPC STARDoc)**
- **Secure Print and Per User Limits (Awarded Vendor)**

### **Addendum B:**

**See Spreadsheet SAU 3 Total Equipment to be Serviced for Two Years**

SAU 3 Two Year Service & Warranty Plan								
building_id_ma	room_name	model_id	SerialNumber	Projected BLACK ANN VOL	Projected COLOR ANN VOL	Intro Date	10 Year Warranty Status	SPC Suggestion based on age & Volume
Berlin High School	CTE Office	Oce-im4530	7070041	0	0	11/1/2006	Expired 11/1/2016	Close Out & eliminate
SAU 03 Bus Garage	Mechanic's Office	Canon-IR3245i	7080080	5,221	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Berlin High School	Room 302 Special Education	Canon-IR3245i	DHK19572	12,673	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Brown Elementary School	Top Floor	Canon-IR3245i	DHK20614	40,203	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Brown Elementary School	Secretary's Office	Canon-IR3245i	DHK17152	66,175	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Berlin High School	Guidance Hall	Canon-IR3245i	DHK17155	80,036	0	7/1/2008	Expires 7/1/2018	seek out a service contract extension but if a warranty replacement is needed, then we close out*
Hillside Elementary School	Room 201 Principal's Office	Canon-LBP 5460	MEMA001515	373	115	8/1/2009	Expires 8/1/2019	Volume is low, If needed use as Hot Swap Warranty replacement #SPC-Warranty
Berlin High School	Room 514 Graphic Arts	Canon-LBP 5460	MEMA001537	974	775	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 208	Canon-LBP 5460	MEMA001704	1,215	827	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 403 Basement	Canon-LBP 5460	MEMA001750	1,345	1,484	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 513	Canon-LBP 5460	MEMA001539	1,559	270	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 517	Canon-LBP 5460	MEMA001522	1,897	515	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Health Occupations	Canon-LBP 5460	MEMA001520	1,901	1,332	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 500	Canon-LBP 5460	MEMA001498	2,013	2,506	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 400 Art	Canon-LBP 5460	MEMA001476	2,120	4,291	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 306	Canon-LBP 5460	MEMA001450	2,270	5,567	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 207	Canon-LBP 5460	MEMA001713	2,274	1,520	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 300	Canon-LBP 5460	MEMA001474	2,467	852	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 504	Canon-LBP 5460	MEMA001697	2,611	529	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 516 Child Care	Canon-LBP 5460	MEMA001535	2,691	3,562	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 103	Canon-LBP 5460	MEMA001487	2,706	1,767	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 609	Canon-LBP 5460	MEMA001499	2,796	1,203	8/1/2009	Expires 8/1/2019	SPC-Warranty
Hillside Elementary School	Room 309	Canon-LBP 5460	MEMA001709	3,614	10,818	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 501	Canon-LBP 5460	MEMA001516	3,672	6,669	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Room 605	Canon-LBP 5460	MEMA001696	3,784	409	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 615	Canon-LBP 5460	MEMA001701	4,265	3,866	8/1/2009	Expires 8/1/2019	SPC-Warranty
Marston School	Special Education	Canon-LBP 5460	MEMA001708	4,364	6,675	8/1/2009	Expires 8/1/2019	SPC-Warranty
Brown Elementary School	Library	Canon-LBP 5460	MEMA001511	4,599	2,625	8/1/2009	Expires 8/1/2019	SPC-Warranty



Brown Elementary School	2nd Floor Hall	Canon-LBP 5460	MEMA001703	4,942	10,014	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Main Office	Canon-LBP 5460	MEMA001533	5,110	11,514	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Level 3 Central Office	Canon-LBP 5460	MEMA001694	5,747	4,680	8/1/2009	Expires 8/1/2019	SPC-Warranty
Brown Elementary School	1st Floor Hall	Canon-LBP 5460	MEMA001700	8,580	20,683	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 608 Science Lab	Canon-LBP 5460	MEMA001517	10,321	4,304	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 406 Special Ed	Canon-LBP 5460	MEMA001716	11,223	1,227	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Teachers' Room Level 3	Canon-LBP 5460	MEMA001710	11,673	28,251	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	CTE Office	Canon-LBP 5460	MEMA001519	13,041	5,858	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin High School	Room 617	Canon-LBP 5460	MEMA001518	26,406	5,674	8/1/2009	Expires 8/1/2019	SPC-Warranty
Berlin Middle School	Library	Canon-IRC5035	GNW64582	12,280	6,696	10/1/2009	Expires 10/1/2019	SPC-Warranty
SAU 03	Main Office	Canon-IRC5051	GQM63104	42,263	21,435	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin Middle School	Principal's Office	Canon-IRC5051	GQM65369	57,918	21,154	10/1/2009	Expires 10/1/2019	SPC-Warranty
Marston School	Special Education	Canon-IRC5045	GPQ62329	68,077	27,398	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin High School	Library	Canon-IRC5045	GPQ63455	72,986	32,260	10/1/2009	Expires 10/1/2019	SPC-Warranty
Brown Elementary School	Basement	Canon-IRC5045	GPQ63422	78,903	41,841	10/1/2009	Expires 10/1/2019	SPC-Warranty
Hillside Elementary School	Room 201 Principal's Office	Canon-IRC5045	GPQ63462	125,927	34,114	10/1/2009	Expires 10/1/2019	SPC-Warranty
Berlin High School	Room 514 Graphic Arts	Canon-IR ADV C7065	HJY53465	154,340	23,175	10/1/2009	Expires 10/1/2019	SPC-Warranty
Hillside Elementary School	Teachers' Room	Canon-IR6075	HTK15439	136,526	0	6/1/2010	Two Year	SPC-Warranty \$ Move into Higher Volume Location
Berlin High School	Level 3 Work Room	Canon-IR6075	HTK15506	170,441	0	6/1/2010	Two Year	SPC-Warranty \$ Move into Higher Volume Location
Brown Elementary School	1st Floor Hall	Canon-IR6075	HTK15518	244,149	0	6/1/2010	Two Year	SPC-Warranty \$
Hillside Elementary School	Teachers' Room	Canon-IR6075	HTK15259	308,032	0	6/1/2010	Two Year	SPC-Warranty \$
Berlin High School	Level 3 Work Room	Canon-IR6075	HTK16157	326,088	0	6/1/2010	Two Year	SPC-Warranty \$ Move into lower volume
Berlin Middle School	Teachers' Room	Canon-IR6075	HTK15263	433,412	0	6/1/2010	Two Year	SPC-Warranty \$ Move into lower volume
Berlin High School	Room 102	Oce-VL3200x	2030130	482	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 100	Oce-VL3200x	2030127	1,128	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 507	Oce-VL3200x	2030135	1,444	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin High School	Room 101	Oce-VL3200x	2030131	1,486	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin Middle School	Room 606	Oce-VL3200x	2030140	1,498	0	8/1/2010	Two Year	Volume is low, If needed use as Hot Swap Warranty replacement # SPC-Warranty
Berlin Middle School	Room 612	Oce-VL3200x	2030134	1,596	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Custodian's Office	Oce-VL3200x	2030083	1,597	0	8/1/2010	Two Year	SPC-Warranty

Berlin High School	Vice Principal's Office (Forestal)	Oce-VL3200x	2030124	1,769	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 601	Oce-VL3200x	2030141	1,773	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Office 2nd Floor	Oce-VL3200x	2030060	2,077	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Guidance - Jess Russ	Oce-VL3200x	2030067	2,085	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 301	Oce-VL3200x	2030120	2,158	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 511	Oce-VL3200x	2030055	2,244	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 508	Oce-VL3200x	2030155	2,576	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 603	Oce-VL3200x	2030151	3,067	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Athletics Office - Melanson	Oce-VL3200x	2030081	3,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 508	Oce-VL3200x	2030154	3,633	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Gym Office	Oce-VL3200x	2030145	3,770	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	IT Office	Oce-VL3200x	2030059	3,836	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 504	Oce-VL3200x	2030063	3,991	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 502	Oce-VL3200x	2030129	4,032	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 406	Oce-VL3200x	2030144	4,071	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 202	Oce-VL3200x	2030037	4,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Math Lab Top Floor	Oce-VL3200x	2030076	4,175	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 611	Oce-VL3200x	2030074	4,275	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 202	Oce-VL3200x	2030136	4,360	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 203	Oce-VL3200x	2030061	4,497	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 211	Oce-VL3200x	2030085	4,567	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 514	Oce-VL3200x	2030138	4,603	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 610	Oce-VL3200x	2030137	4,770	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 604	Oce-VL3200x	2030152	4,884	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 605	Oce-VL3200x	2030077	4,967	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 616	Oce-VL3200x	2030147	4,996	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 607	Oce-VL3200x	2030146	5,192	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 506	Oce-VL3200x	2030158	5,199	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 615	Oce-VL3200x	2030078	5,576	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Art - Basement Level	Oce-VL3200x	2030004	5,666	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 501	Oce-VL3200x	2030132	6,094	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 310	Oce-VL3200x	2030084	6,133	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 511	Oce-VL3200x	2030159	6,417	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 311 Special Ed	Oce-VL3200x	2030052	6,494	0	8/1/2010	Two Year	SPC-Warranty

Hillside Elementary School	Room 210	Oce-VL3200x	2030082	6,732	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 602	Oce-VL3200x	2030139	7,040	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 509	Oce-VL3200x	2030054	7,247	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 512	Oce-VL3200x	2030161	7,597	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Level 3 Central Office	Oce-VL3200x	2030126	8,490	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 205	Oce-VL3200x	2030080	8,524	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 603	Oce-VL3200x	2030143	9,096	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 515 Speech	Oce-VL3200x	2030148	9,195	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 305	Oce-VL3200x	2030057	10,157	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 613	Oce-VL3200x	2030162	10,793	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 201 Principal's Office	Oce-VL3200x	2030056	11,064	0	8/1/2010	Two Year	SPC-Warranty
Berlin Middle School	Room 609	Oce-VL3200x	2030128	11,846	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 602	Oce-VL3200x	2030153	16,249	0	8/1/2010	Two Year	SPC-Warranty
Hillside Elementary School	Room 304	Oce-VL3200x	2030058	16,285	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 505	Oce-VL3200x	2030156	18,413	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Room 612	Oce-VL3200x	2030079	25,162	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	Level 3 Principal's Office	Oce-VL3200x	2030123	68,876	0	8/1/2010	Two Year	SPC-Warranty
Berlin High School	CTE Office	Canon-IR ADV C5255	JME10308	19,846	1,094	10/1/2012	Four Year ...SPC Warranty machine that replaced a OCE IM4530 that expired in 2016	SPC-Warranty

\* Canon 3245's....If Canon refuses to service (Due to Age or Unreliability), but the SAU decides to keep the location active, then SPC will negotiate a replacement machine with the vendor. The only cost to the SAU will be the cost of the replacement from the servicing vendor.

# Printers Oce 3200 & Canon LPB 5460's ....SPC will warranty all printers if the SAU uses some of the lower volume locations as Hot Swaps. Proposed: Keep all printer devices in their current place (It is not good for the devices to shut them down. History has proven that in firing these back up could require a service call) If a warranty replacement is needed close down one of the lower volume locations and move into the broken down location and dispose of that unit. After this SPC will replace the unit.

\$ Canon 6075...Four units will need to be relocated from higher volume locations to lower. Should be done in the summer with the help of the vendor. The SAU will need to cover this expense of moving the equipment.

where SPC warranty does exist, then if a unit fails to perform satisfactorily (proven to be unreliable), then SPC will replace the unit with a like for like machine at no charge to the district. However, if the vendor closes out a particular model indicating that they will no longer will be servicing such a machine, then the SAU will need to deal with this situation financially at that time.

SPC will attempt to negotiate a service and supply agreement with Canon that will not exceed a 10% increase per year. In exchange the SAU will sign a SPC Upgrade Contract now that will utilize our services when the district is ready to do that upgrade no later than 7-1-2020.

**NHSAU 03 – Berlin Public Schools**  
**Marion Moore**  
**183 Hillside Ave, Berlin NH, 03570**  
**Five-Year Basis beginning with the 2020/2021 Fiscal Year**

**Copies-per-Year: 3,056,722**

**Present vs. Proposed Recommendations as of 7/1/2020**

**PRESENT SITUATION**

- 1) Guarantees on Photocopiers: **6-30-2020**
- 2) Annual Price Ceilings Left: **6-30-2020**
- 3) Console Copiers with 3 million plus: 6
- 4) Units to be Traded: 118
- 5) Photocopiers: 19
- 6) Color Photocopiers: 9
- 7) MFPs: 64
- 8) Printers: 35
- 9) Duplexers: 114
- 10) Finishers: 18
- Total number of Units: 118

**PROPOSED SITUATION**

- 1) Guarantees for both New, Recons & Used Machines: **Five + Years**
- 2) 5% or CPI Annual Ceilings, whichever is less: **Five + Years**
- 3) Console Copiers with 3 Million plus: **15**
- 4) Replaced: **117 New**
- 5) Photocopiers: **18 with Secure Print/Confidential Mailbox**
- 6) Color Photocopiers: **9**
- 7) MFPs: **97 with 0 Color**
- 8) Printers: **6 with 3 Color & 0 MICR**
- 9) Duplexers: **121**
- 10) Finishers: **18**
- Total number of Units: **121**

**Overall Description of Equipment Fleet:**

**Presently**, you have **three different manufacturers & fourteen different models** of low-end network printers. The **new arrangement** you will far fewer models and one manufacturer **with one vendor** servicing everything. This will greatly reduce cost and improve reliability.

**Capital:**

Presently, you have **one** municipal lease that was paid off. With the new arrangement, you will again have **one** municipal master lease at 3.34% interest. Your first of five annual lease payments will be due on **August 1<sup>st</sup>, 2020**.

**Service & Supplies:**

Considering all of your consumable cost centers including service you are averaging **\$0.005295 for black and \$0.062881 for Color**. The new contract will come in at a CPC of **\$0.005290 for Black and \$0.042266 for Color**.

**Vendor Packages:**

SPC will bring you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bids combination for your School District:

<u>Cost Center</u>	<u>Present</u>	<u>Canon VT</u>
1. Service & Supplies Color Photo only:	\$24,306.72	\$16,338.06
2. Service & Supplies Black Photo only:	\$13,977.99	\$13,964.86
3. Annual Muni Lease:	\$00.00	\$47,230.21
4. Forced Upgrades (112 Owned Devices):	\$59,575.00	\$00.00
Totals:	\$97,859.71	\$77,533.13

\* Note that with the last upgrade only **108 New units (\$47,900.60 for 6 payments + \$4,984.17 at 5 Payments)** were purchased while **121 New units** are part of the new 5 year lease.

**The successful bidders** will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy CPC billing plan done twice a year in July & January with a reconciliation invoice in June. Your service contract will be fixed through **June 30th, 2021**. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

**Security package:** Hard Drive Wipes are included in these prices.





## NHSAU 03 - Berlin Public Schools

Julie King

183 Hillside Avenue

Berlin, NH 03570

### Five-Year Equipment Replacement Schedule

NHSAU 03 - Berlin Public	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
1 Berlin Elementary School Custodian 1st Floor East Wing	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex-Sort-Print-CIF- Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471	10,925 (Trade SPC)		12/1/2019			
Black Vol: 500	500,000 04/10	2SQ02664		500	Canon Solutions Vermont	
	VNB3G89439 /			0		
2 Berlin Elementary School Custodian's Office West	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471	10,925 (Trade SPC)		12/1/2019			
Black Vol: 1,139	750,000 08/10	2SQ02753		1,139	Canon Solutions Vermont	
	2030083 /			0		

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
3	Berlin Elementary School East Wing Nurse	Additional Device Black Photocopier 0 CPM	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
471		0	12/1/2019				
Black Vol:		/	2SQ02983	500	Canon Solutions Vermont		
			0				
4	Berlin Elementary School East Wing Office	Canon IRC5045 Color Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-Fax-CIF-Post Script	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
471		1,089,616 (Trade Copex)	3,000,000	2/1/2019			
Black Vol:	107,860	GPQ63462 /	2JH06389	107,360	Canon Solutions Vermont		
Color Vol:	33,550		46,499				
5	Berlin Elementary School Gym Office	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
471		25,574 (Trade SPC)	750,000	08/10	12/1/2019		
Black Vol:	3,239	2030145 /	2SQ02860	3,239	Canon Solutions Vermont		
			0				

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
6	Berlin Elementary School Library	Canon IRC5035 Color Photocopier 35 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script		Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
		222,067	(Trade Copex)						
471		750,000		3,000,000	2/1/2019				
Black Vol:	12,903	GNW64582 /		2JH05622					
Color Vol:	5,772			12,903	Canon Solutions Vermont				
				38,502					
7	Berlin Elementary School Room 100	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
		40,033	(Trade SPC)						
471		750,000	08/10		12/1/2019				
Black Vol:	5,518	2030004 /		2SQ02989					
				5,518	Canon Solutions Vermont				
				0					
8	Berlin Elementary School Room 201	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
		41,125	(Trade SPC)						
471		750,000	08/10		12/1/2019				
Black Vol:	2,349	2030056 /		2SQ02755					
				2,349	Canon Solutions Vermont				
				0					

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
9	Berlin Elementary School Room 203	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top	New			
			45 CPM~ RADF Duplex 500 Sheets				
			Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint				
471		26,165 (Trade SPC)		12/1/2019			
Black Vol:	3,658	750,000 08/10	2SQ02985				
		2030061 /	3,658	Canon Solutions Vermont			
			0				
<hr/>							
10	Berlin Elementary School Room 205	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top	New			
			45 CPM~ RADF Duplex 500 Sheets				
			Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint				
471		60,429 (Trade SPC)		12/1/2019			
Black Vol:	11,100	750,000 08/10	2SQ02861				
		2030080 /	11,100	Canon Solutions Vermont			
			0				
<hr/>							
11	Berlin Elementary School Room 207	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top	New			
			45 CPM~ RADF Duplex 500 Sheets				
			Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint				
471		80,327 (Trade SPC)		12/1/2019			
Black Vol:	2,704	750,000 08/09	2SQ02862				
Color Vol:	1,593	MEMA001713 /	2,704	Canon Solutions Vermont			
			0				
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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
12	Berlin Elementary School Room 208	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
471		31,986	(Trade SPC)	12/1/2019					
Black Vol:	617	750,000	08/09	2SQ02853					
Color Vol:	1,962	MEMA001704 /		617	Canon Solutions Vermont				
				0					
13	Berlin Elementary School Room 210	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
471		41,921	(Trade SPC)	12/1/2019					
Black Vol:	4,770	750,000	08/10	2SQ02855					
		2030082 /		4,770	Canon Solutions Vermont				
				0					
14	Berlin Elementary School Room 211	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
471		36,844	(Trade SPC)	12/1/2019					
Black Vol:	3,532	750,000	08/10	2SQ02764					
		2030136 /		3,532	Canon Solutions Vermont				
				0					

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
15	Berlin Elementary School Room 302	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		28,663 (Trade SPC)		12/1/2019			
Black Vol:	1,381	750,000 08/10	2SQ02762				
		2030059 /	1,381 Canon Solutions Vermont				
			0				
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16	Berlin Elementary School Room 304	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		24,698 (Trade SPC)		12/1/2019			
Black Vol:	1,699	750,000 08/09	2SQ02758				
Color Vol:	7,188	MEMA001709 /	1,699 Canon Solutions Vermont				
			0				
<hr/>							
17	Berlin Elementary School Room 305	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		36,115 (Trade SPC)		12/1/2019			
Black Vol:	3,833	750,000 08/10	2SQ02761				
		2030085 /	3,833 Canon Solutions Vermont				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
18	Berlin Elementary School Room 307	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		53,595 (Trade SPC)		12/1/2019			
Black Vol:	3,709	750,000 08/10	2SQ02767				
		2030057 /	3,709 Canon Solutions Vermont				
			0				
<hr/>							
19	Berlin Elementary School Room 308	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		71,531 (Trade SPC)		12/1/2019			
Black Vol:	15,265	750,000 08/10	2SQ02857				
		2030058 /	15,265 Canon Solutions Vermont				
			0				
<hr/>							
20	Berlin Elementary School Room 310	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		32,514 (Trade SPC)		12/1/2019			
Black Vol:	3,978	750,000 08/10	2SQ02712				
		2030084 /	3,978 Canon Solutions Vermont				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
21	Berlin Elementary School Room 311 Special Ed	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		36,913 (Trade SPC)		12/1/2019			
Black Vol:	5,745	750,000 08/10	2SQ02759				
		2030052 /	5,745 Canon Solutions Vermont				
			0				
<hr/>							
22	Berlin Elementary School Room 405	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		59,324 (Trade SPC)		12/1/2019			
Black Vol:	4,660	750,000 08/09	2SQ02768				
Color Vol:	5,427	MEMA001516 /	4,660 Canon Solutions Vermont				
			0				
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23	Berlin Elementary School Room 406 Art	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	New	New	New	New
471		27,147 (Trade SPC)		5/1/2019			
Black Vol:	2,634	750,000 08/10	NPAA103536				
		2030144 /	2,634 Canon Solutions Vermont				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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24	Berlin Elementary School Room 501	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
471		54,214 (Trade SPC)		12/1/2019			
Black Vol:	3,056	MEMA001450 /	2SQ02760				
Color Vol:	3,920		3,056	Canon Solutions Vermont			
			0				
<hr/>							
25	Berlin Elementary School Room 502	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
471		56,128 (Trade SPC)		12/1/2019			
Black Vol:	5,732	2030148 /	2SQ02027				
			5,732	Canon Solutions Vermont			
			0				
<hr/>							
26	Berlin Elementary School Room 504	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
471		37,989 (Trade SPC)		12/1/2019			
Black Vol:	4,019	2030063 /	2SQ02293				
			4,019	Canon Solutions Vermont			
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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27	Berlin Elementary School Room 507	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		75,954 (Trade SPC)		12/1/2019			
Black Vol:	11,303	2030128 /	2SQ02259				
			11,303	Canon Solutions Vermont			
			0				
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28	Berlin Elementary School Room 509	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		44,446 (Trade SPC)		12/1/2019			
Black Vol:	9,181	2030054 /	2SQ02456				
			9,181	Canon Solutions Vermont			
			0				
<hr/>							
29	Berlin Elementary School Room 511	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		124,195 (Trade SPC)		12/1/2019			
Black Vol:	6,660	MEMA001703 /	2SQ02656				
Color Vol:	12,452		6,660	Canon Solutions Vermont			
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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30	Berlin Elementary School Room 512	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		26,362 (Trade SPC)		12/1/2019			
Black Vol:	1,608	750,000 08/10	2SQ02655				
		2030055 /	1,608 Canon Solutions Vermont				
			0				
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31	Berlin Elementary School Room 513	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		27,013 (Trade SPC)		12/1/2019			
Black Vol:	3,133	750,000 08/10	2SQ02657				
		2030146 /	3,133 Canon Solutions Vermont				
			0				
<hr/>							
32	Berlin Elementary School Room 514	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		41,387 (Trade SPC)		12/1/2019			
Black Vol:	3,260	750,000 08/10	2SQ02765				
		2030138 /	3,260 Canon Solutions Vermont				
			0				
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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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33	Berlin Elementary School Room 601	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		17,254 (Trade SPC)		12/1/2019			
Black Vol:	1,594	750,000 08/10	2SQ02660				
		2030141 /	1,594 Canon Solutions Vermont				
			0				
<hr/>							
34	Berlin Elementary School Room 603	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		43,473 (Trade SPC)		12/1/2019			
Black Vol:	9,446	750,000 08/10	2SQ02766				
		2030143 /	9,446 Canon Solutions Vermont				
			0				
<hr/>							
35	Berlin Elementary School Room 604	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		43,478 (Trade SPC)		12/1/2019			
Black Vol:	1,998	750,000 08/10	2SQ02257				
		2030139 /	1,998 Canon Solutions Vermont				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
36	Berlin Elementary School Room 606	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		15,766 (Trade SPC)		12/1/2019			
Black Vol:	2,829	750,000 08/10	2SQ02068				
		2030140 /	2,829 Canon Solutions Vermont				
			0				
<hr/>							
37	Berlin Elementary School Room 609	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		58,249 (Trade SPC)		12/1/2019			
Black Vol:	3,614	750,000 08/09	2SQ02485				
Color Vol:	1,823	MEMA001499 /	3,614 Canon Solutions Vermont				
			0				
<hr/>							
38	Berlin Elementary School Room 610	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		42,504 (Trade SPC)		12/1/2019			
Black Vol:	3,668	750,000 08/10	2SQ02451				
		2030137 /	3,668 Canon Solutions Vermont				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
39	Berlin Elementary School Room 612	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		16,283 (Trade SPC)		12/1/2019			
Black Vol:	1,443	750,000 08/10	2SQ02987				
		2030134 /	1,443 Canon Solutions Vermont				
			0				
40	Berlin Elementary School Teachers' Room East	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print- Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Canon IR8585I Black Photo 85 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF- Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
471		1,909,770 (Trade Copex)		5/1/2019			
Black Vol:	291,403	4,000,000	5,000,000 YGS00801				
		HTK15259 /	291,403 Canon Solutions Vermont				
			0				
41	Berlin Elementary School Teachers' Room East	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print- Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script- Hard Drive for Secure Print-Airprint	New	New	New	New
471		1,539,585 (Trade Copex)		2/1/2019			
Black Vol:	148,692	4,000,000	3,000,000 2JH05538				
		HTK15439 /	148,692 Canon Solutions Vermont				
			1,000				

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life Date Introduced				
Room		Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
42	Berlin Elementary School Teachers' Room East	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
		21,144 (Trade SPC)					
471		750,000 08/09					
Black Vol:	688	MEMA001515 /	0				
Color Vol:	1,287		0				
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43	Berlin Elementary School Teachers' Room West	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Canon IR8585I Black Photo 85 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
		3,671,962 (Trade Copex)					
471		4,000,000	5,000,000 5/1/2019				
Black Vol:	412,273	HTK15263 /	YGS00809				
			412,273 Canon Solutions Vermont				
			0				
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44	Berlin Elementary School Teachers' Room West	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	New	New	New	New
		34,796 (Trade SPC)					
471		750,000 08/09	500,000 5/1/2019				
Black Vol:	239	MEMA001696 /	NPAA102961				
Color Vol:	682		239 Canon Solutions Vermont				
			682				

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
45	Berlin Elementary School West Wing Office	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
471		32,535 (Trade SPC)		12/1/2019			
Black Vol:	1,946	750,000 08/10	2SQ02661				
		2030060 /	1,946 Canon Solutions Vermont				
			0				
46	Berlin Elementary School West Wing Office	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
471		107,589 (Trade SPC)					
Black Vol:	7,045	750,000 08/09					
Color Vol:	11,027	MEMA001533 /	0				
			0				
47	Berlin Elementary School West Wing Office	Canon IRC5051 Color Photocopier 51 CPM RADF-Finisher-Duplex-Sort-Print- Scan-Fax-CIF-Post Script	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script- Hard Drive for Secure Print-Airprint	New	New	New	New
471		726,331 (Trade Copex)					
Black Vol:	54,130	3,000,000	3,000,000 2/1/2019				
Color Vol:	26,073	GQM65369 /	2JH05465				
			61,863 Canon Solutions Vermont				
			26,073				
Proposed Annual Volume for Berlin Elementary School			1,191,753		112,756		

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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48	Berlin Middle/High School Athletics Office	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top	New	New	New	New
		24,809 (Trade SPC)	45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint				
626		750,000 08/10		12/1/2019			
Black Vol:	3,145	2030081 /	2SQ02658				
			3,145 Canon Solutions Vermont				
			0				
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49	Berlin Middle/High School Cafeteria Office	HP Color Laserjet Pro M477fdn Color Laser MFP 28 CPM Duplex-Sort-CIF- Print-Scan-Post Script	Canon MF746CDW Color MFP 28 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort-Scan-Fax-Post Script-Hard Drive for Secure-Airprint Print	New	New	New	New
		15,671 (Trade SPC)					
626		500,000 10/15	500,000	5/1/2019			
Black Vol:	2,080	VNB8K1Y3JP /	2SQ03554				
Color Vol:	2,220		2,080 Canon Solutions Vermont				
			0				
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50	Berlin Middle/High School CTE Office	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
		103,060 (Trade SPC)					
626		750,000 08/09					
Black Vol:	10,110	MEMA001519 /					
Color Vol:	2,768		0				
			0				

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
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51	Berlin Middle/High School CTE Office	Canon IR ADV C5255 Color Photocopier 55 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script	Color Photo Canon IR C5540 40 CPM~ RADE Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
		384,539 (Trade Copex)					
626		3,000,000	1,000,000	1/1/2019			
Black Vol:	28,039	JME10308 /	2JV03566				
Color Vol:	2,853		28,039	Canon Solutions Vermont			
			2,853				
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52	Berlin Middle/High School Guidance Hall	Canon IR3245i Black Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script	Color Photo Canon IR C5540 40 CPM~ RADE Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
		503,354 (Trade Copex)					
626		1,000,000	1,000,000	1/1/2019			
Black Vol:	48,543	DHK17155 /	2JV03572				
			48,543	Canon Solutions Vermont			
			0				
<hr/>							
53	Berlin Middle/High School Guidance Office - Bonnie	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Close Out Due to Combining and/or Low Volumes		Close Out	Close Out	Close Out
		33,669 (Trade SPC)					
626		750,000 08/09					
Black Vol:	2,462	MEMA001498 /					
Color Vol:	2,782		0				
			0				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
54	Berlin Middle/High School Guidance Office - Nancy	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		17,555 (Trade SPC)		12/1/2019			
Black Vol:	2,168	750,000 08/10	2SQ02659				
		2030067 /	2,168 Canon Solutions Vermont				
			0				
55	Berlin Middle/High School Gym	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		21,425 (Trade SPC)		12/1/2019			
Black Vol:	1,179	750,000 08/10	2SQ02673				
		2030135 /	1,179 Canon Solutions Vermont				
			0				
56	Berlin Middle/High School High School Teachers' Room	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print- Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Canon IR6575I Black Photo 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF- Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
626		2,122,160 (Trade Copex)		2/1/2019			
Black Vol:	134,842	4,000,000	3EH00659				
		HTK15506 /	134,842 Canon Solutions Vermont				
			0				

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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
57	Berlin Middle/High School Hot Swap	Additional Device Black Photocopier 0 CPM	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626			12/1/2019				
Black Vol:	/	2SQ02678	0	Canon Solutions Vermont			
			0				
58	Berlin Middle/High School Hot Swap	Additional Device Black Photocopier 0 CPM	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626			12/1/2019				
Black Vol:	/	2SQ02675	0	Canon Solutions Vermont			
			0				
59	Berlin Middle/High School Library	Canon IR3245i Black Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		473,439 (Trade Copex)	12/1/2019				
Black Vol:	0	1,000,000 DHK17152 /	2SQ02674	15,000	Canon Solutions Vermont		
			0				

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
60	Berlin Middle/High School Library	Canon IRC5045 Color Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
		604,646 (Trade Copex)					
626		1,000,000	3,000,000	2/1/2019			
Black Vol:	82,206	GPQ63455 /	2JH06154				
Color Vol:	53,398		52,206	Canon Solutions Vermont			
			53,397				
<hr/>							
61	Berlin Middle/High School Main Office	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
		81,730 (Trade SPC)					
626		750,000	08/10				
Black Vol:	3,866	2030126 /					
			0				
			0				
<hr/>							
62	Berlin Middle/High School Main Office	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF746CDW Color MFP with Stand 28 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort-Scan-Fax-Post Script-Hard Drive for Secure-Airprint Print	New	New	New	New
		73,377 (Trade SPC)					
626		750,000	08/09	500,000	5/1/2019		
Black Vol:	9,962	MEMA001694 /	2QL23552				
Color Vol:	8,818		9,962	Canon Solutions Vermont			
			8,818				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
63	Berlin Middle/High School Main Office	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Canon IR8585I Black Photo 85 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
626		2,854,483 (Trade Copex)	5,000,000	5/1/2019			
Black Vol:	345,164	HTK16157 /	YGS00780				
			345,164	Canon Solutions Vermont			
			0				
<hr/>							
64	Berlin Middle/High School Nurse	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		21,439 (Trade SPC)		12/1/2019			
Black Vol:	3,785	2030151 /	2SQ02672				
			3,785	Canon Solutions Vermont			
			0				
<hr/>							
65	Berlin Middle/High School Room 100	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		12,134 (Trade SPC)		12/1/2019			
Black Vol:	1,228	2030131 /	2SQ02787				
			1,228	Canon Solutions Vermont			
			0				
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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
66	Berlin Middle/High School Room 101	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		7,769	(Trade SPC)		12/1/2019				
Black Vol:	908	750,000	08/10	2SQ02781	908	Canon Solutions Vermont			
		2030127 /			0				
67	Berlin Middle/High School Room 102	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		26,066	(Trade SPC)		12/1/2019				
Black Vol:	3,740	750,000	08/10	2SQ02788	3,740	Canon Solutions Vermont			
		2030130 /			0				
68	Berlin Middle/High School Room 103	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
626		25,555	(Trade SPC)		5/1/2019				
Black Vol:	1,440	750,000	08/09	NPAA103415	1,440	Canon Solutions Vermont			
Color Vol:	1,623	MEMA001487 /			1,623				

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NHS AU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
69	Berlin Middle/High School Room 300	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
		48,433	(Trade SPC)						
626		750,000	08/10			12/1/2019			
Black Vol:	3,375	2030078 /		2SQ02676					
				3,375	Canon Solutions Vermont				
				0					
70	Berlin Middle/High School Room 301	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
		27,278	(Trade SPC)						
626		750,000	08/10			12/1/2019			
Black Vol:	2,252	2030120 /		2SQ02671					
				2,252	Canon Solutions Vermont				
				0					
71	Berlin Middle/High School Room 400 Art	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
		59,793	(Trade SPC)						
626		750,000	08/09			5/1/2019			
Black Vol:	2,218	MEMA001476 /		NPAA103537					
Color Vol:	5,571			2,218	Canon Solutions Vermont				
				5,571					

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
72	Berlin Middle/High School Room 406 Special Ed	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		58,265	(Trade SPC)		12/1/2019				
Black Vol:	5,367	750,000	08/09	2SQ02662					
Color Vol:	3,938	MEMA001716 /		5,367	Canon Solutions Vermont				
				0					
73	Berlin Middle/High School Room 501	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		41,311	(Trade SPC)		12/1/2019				
Black Vol:	4,905	750,000	08/10	2SQ02786					
		2030132 /		4,905	Canon Solutions Vermont				
				0					
74	Berlin Middle/High School Room 502	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		56,128	(Trade SPC)		12/1/2019				
Black Vol:	3,403	750,000	08/09	2SQ02459					
Color Vol:	395	MEMA001474 /		3,403	Canon Solutions Vermont				
				0					

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
75	Berlin Middle/High School Room 503	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		37,758	(Trade SPC)		12/1/2019				
Black Vol:	2,980	750,000	08/09	2SQ02782					
Color Vol:	1,106	MEMA001697 /			2,980	Canon Solutions Vermont			
					0				
76	Berlin Middle/High School Room 504	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		13,582	(Trade SPC)		12/1/2019				
Black Vol:	0	750,000	08/10	2SQ02784					
		2030123 /			0	Canon Solutions Vermont			
					0				
77	Berlin Middle/High School Room 505	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		35,126	(Trade SPC)		12/1/2019				
Black Vol:	5,707	750,000	08/10	2SQ02780					
		2030158 /			5,707	Canon Solutions Vermont			
					0				

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
78	Berlin Middle/High School Room 506	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		48,706	(Trade SPC)		12/1/2019				
Black Vol:	5,170	750,000	08/10	2SQ02811	5,170	Canon Solutions Vermont			
		2030156 /			0				
79	Berlin Middle/High School Room 507	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		40,958	(Trade SPC)		12/1/2019				
Black Vol:	6,089	750,000	08/10	2SQ02813	6,089	Canon Solutions Vermont			
		2030129 /			0				
80	Berlin Middle/High School Room 508	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		23,317	(Trade SPC)		12/1/2019				
Black Vol:	1,867	750,000	08/10	2SQ02815	1,867	Canon Solutions Vermont			
		2030155 /			0				

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
81	Berlin Middle/High School Room 510	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		14,693	(Trade SPC)		12/1/2019				
Black Vol:	1,279	750,000	08/10	2SQ02814	1,279	Canon Solutions Vermont			
		2030124 /			0				
82	Berlin Middle/High School Room 511	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		47,916	(Trade SPC)		12/1/2019				
Black Vol:	4,935	750,000	08/10	2SQ02807	4,935	Canon Solutions Vermont			
		2030159 /			0				
83	Berlin Middle/High School Room 512	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		50,208	(Trade SPC)		12/1/2019				
Black Vol:	4,037	750,000	08/10	2SQ02802	4,037	Canon Solutions Vermont			
		2030161 /			0				

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
84	Berlin Middle/High School Room 513	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
626		20,453	(Trade SPC)						
Black Vol:	1,730	750,000	08/09		12/1/2019				
Color Vol:	302	MEMA001539 /		2SQ02805					
				1,730	Canon Solutions Vermont				
				0					
85	Berlin Middle/High School Room 514 Graphic Arts	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
626		14,174	(Trade SPC)						
Black Vol:	718	750,000	08/09		5/1/2019				
Color Vol:	1,365	MEMA001537 /		NPAA103543					
				718	Canon Solutions Vermont				
				1,365					
86	Berlin Middle/High School Room 514 Graphic Arts	Canon IR ADV C7065 Color Photocopier 65 CPM Fiery Controller RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script		Color Photo Canon IR C7565 65 CPM~ FIERY Controller-RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch Scan-Post Script-Hard Drive for Secure Print		New	New	New	New
626		1,113,072	(Trade Copex)						
Black Vol:	177,219	3,000,000			5/1/2019				
Color Vol:	27,192	HJY53465 /		2KT04100					
				177,219	Canon Solutions Vermont				
				27,192					

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
87	Berlin Middle/High School Room 515	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		26,934 (Trade SPC)		12/1/2019			
Black Vol:	1,303	MEMA001520 /	2SQ02812				
Color Vol:	1,516		1,303	Canon Solutions Vermont			
			0				
<hr/>							
88	Berlin Middle/High School Room 516	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		43,511 (Trade SPC)		12/1/2019			
Black Vol:	3,789	MEMA001535 /	2SQ02636				
Color Vol:	5,067		3,789	Canon Solutions Vermont			
			0				
<hr/>							
89	Berlin Middle/High School Room 517	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		34,004 (Trade SPC)		12/1/2019			
Black Vol:	3,231	MEMA001522 /	2SQ02629				
Color Vol:	361		3,231	Canon Solutions Vermont			
			0				
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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
90	Berlin Middle/High School Room 600	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top	New			
			45 CPM~ RADF Duplex 500 Sheets				
			Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint				
626		27,288 (Trade SPC)		12/1/2019			
Black Vol:	3,709	750,000 08/10	2SQ02634				
		2030037 /	3,709	Canon Solutions Vermont			
			0				
<hr/>							
91	Berlin Middle/High School Room 602	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top	New			
			45 CPM~ RADF Duplex 500 Sheets				
			Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint				
626		62,328 (Trade SPC)		12/1/2019			
Black Vol:	2,526	750,000 08/10	2SQ02631				
		2030153 /	2,526	Canon Solutions Vermont			
			0				
<hr/>							
92	Berlin Middle/High School Room 603	Additional Device Black Photocopier 0 CPM	Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint				
626		0	500,000	5/1/2019			
Black Vol:		/	NPAA103535				
			500	Canon Solutions Vermont			
			500				
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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
93	Berlin Middle/High School Room 604	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		28,147 (Trade SPC)		12/1/2019			
Black Vol:	2,914	750,000 08/10	2SQ02637				
		2030152 /	2,914 Canon Solutions Vermont				
			0				
<hr/>							
94	Berlin Middle/High School Room 605	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		45,908 (Trade SPC)		12/1/2019			
Black Vol:	3,110	750,000 08/10	2SQ02632				
		2030154 /	3,110 Canon Solutions Vermont				
			0				
<hr/>							
95	Berlin Middle/High School Room 608 Science Office	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		82,176 (Trade SPC)		12/1/2019			
Black Vol:	8,003	750,000 08/09	2SQ02623				
Color Vol:	5,005	MEMA001517 /	8,003 Canon Solutions Vermont				
			0				
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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
96	Berlin Middle/High School Room 609	Canon IR3245i Black Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script (Trade Copex)	Close Out Due to Combining and/or Low Volumes		Close Out	Close Out	Close Out
626		1,000,000					
Black Vol:	0	DHK20614 /	0				
			0				
97	Berlin Middle/High School Room 609 Middle School Teachers' Room	Canon IR6075 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console (Trade Copex)	Canon IR8585I Black Photo 85 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
626		2,063,692	5,000,000	5/1/2019			
Black Vol:	234,273	HTK15518 /	YGS00783				
			265,211	Canon Solutions Vermont			
			0				
98	Berlin Middle/High School Room 609 Middle School Teachers' Room	Canon IRC5045 Color Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script (Trade Copex)	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
626		641,812	3,000,000	2/1/2019			
Black Vol:	56,086	GPQ63422 /	2JH06409				
Color Vol:	44,953		56,086	Canon Solutions Vermont			
			74,241				

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
99	Berlin Middle/High School Room 610	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		32,526 (Trade SPC)		12/1/2019			
Black Vol:	4,844	750,000 08/10	2SQ02633	4,844	Canon Solutions Vermont		
		2030077 /	0				
<hr/>							
100	Berlin Middle/High School Room 611	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		36,513 (Trade SPC)		12/1/2019			
Black Vol:	5,299	750,000 08/10	2SQ02898	5,299	Canon Solutions Vermont		
		2030074 /	0				
<hr/>							
101	Berlin Middle/High School Room 612	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		56,360 (Trade SPC)		12/1/2019			
Black Vol:	3,810	750,000 08/10	2SQ02905	3,810	Canon Solutions Vermont		
		2030079 /	0				
<hr/>							

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NHS AU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
102 Berlin Middle/High School Room 613		Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		70,895 (Trade SPC)		12/1/2019			
Black Vol:	9,102	750,000 08/10	2SQ02904				
		2030162 /	9,102 Canon Solutions Vermont				
			0				
<hr/>							
103 Berlin Middle/High School Room 614		Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		39,461 (Trade SPC)		12/1/2019			
Black Vol:	4,874	750,000 08/10	2SQ02899				
		2030076 /	4,874 Canon Solutions Vermont				
			0				
<hr/>							
104 Berlin Middle/High School Room 615		Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
626		59,976 (Trade SPC)		12/1/2019			
Black Vol:	6,092	750,000 08/09	2SQ02901				
Color Vol:	2,868	MEMA001701 /	6,092 Canon Solutions Vermont				
			0				
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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
105	Berlin Middle/High School Room 616	Oce VL3200x Black Laser MFP 32 CPM RADF-Duplex-Sort-Print-Scan-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		28,155 (Trade SPC)		12/1/2019			
Black Vol:	3,870	750,000 08/10	2SQ02897				
		2030147 /	3,870	Canon Solutions Vermont			
			0				
106	Berlin Middle/High School Room 618	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
626		246,315 (Trade SPC)		12/1/2019			
Black Vol:	1,887	750,000 08/09	2SQ02896				
Color Vol:	1,459	MEMA001518 /	1,887	Canon Solutions Vermont			
			0				
Proposed Annual Volume for Berlin Middle/High School			1,276,840		175,560		
107	Marston School First Floor Special Education	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax- Post Script-Airprint	New	New	New	New
0		52,381 (Trade SPC)		12/1/2019			
Black Vol:	4,551	750,000 08/09	2SQ02756				
Color Vol:	8,924	MEMA001708 /	4,551	Canon Solutions Vermont			
			0				

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NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address			Projected Black Volume				
Annual Volume		Special Notes			Projected Color Volume				
108	Marston School Second Floor	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
0		96,448	(Trade SPC)		12/1/2019				
Black Vol:	1,535	750,000	08/09	2SQ02757					
Color Vol:	1,747	MEMA001750 /		1,535 Canon Solutions Vermont					
				0					
109	Marston School Special Education	Canon IRC5045 Color Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-Fax-CIF-Post Script		Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
0		694,202	(Trade Copex)		2/1/2019				
Black Vol:	67,984	1,000,000		3,000,000					
Color Vol:	30,617	GPQ62329 /		2JH06144					
				67,984 Canon Solutions Vermont					
				41,288					
Proposed Annual Volume for Marston School				74,070			41,288		
110	SAU 03 Account Payable	HP Laser Jet P2055dn Black Network Printer 35 CPM MICR Toner?		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New	New
0		73,312	(Trade SPC)		12/1/2019				
Black Vol:	7,860	750,000	10/08	2SQ02859		172.16.9.20			
		VNB3Y02309 / 172.16.9.20		7,860 Canon Solutions Vermont					
				0					

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
111 SAU 03 Business Administrator		Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
0		219,141 (Trade SPC)		12/1/2019			
Black Vol:	8,573	750,000 08/09	2SQ02772				
Color Vol:	24,457	MEMA001710 /	8,573 Canon Solutions Vermont				
			0				
<hr/>							
112 SAU 03 Main Office		Canon IRC5051 Color Photocopier 51 CPM RADF-Finisher-Duplex-Sort-Print-Scan-Fax-CIF-Post Script	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
0		604,228 (Trade Copex)		2/1/2019			
Black Vol:	47,655	3,000,000	3,000,000 2JH05552				
Color Vol:	28,198	GQM63104 /	47,655 Canon Solutions Vermont				
			56,949				
<hr/>							
113 SAU 03 Main Office HR		HP Laser Jet P3015 Black Network Printer 42 CPM MICR Toner?	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	New	New	New	New
0		55,083 (Trade SPC)		12/1/2019			
Black Vol:	8,964	500,000 07/08	2SQ02858		172.16.9.134		
		VNB3S52875 / 172.16.9.134	8,964 Canon Solutions Vermont				
			0				
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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 03 - Berlin Public		Present Equipment		1st Year Equipment		2nd Year		3rd Year		4th Year		5th Year	
BuildingName		Present Meter/Survey Date 11/5/2019		Estimated Life		Date Introduced							
Room		Estimated Life		Date Introduced		Serial Number		Vendor ID		Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume									
Annual Volume		Special Notes		Projected Color Volume									
114	SAU 03 Payroll	HP Laser Jet P2055dn Black Network Printer 35 CPM MICR Toner?		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New		New		New		New	
0		112,583	(Trade SPC)			12/1/2019							
	Black Vol:	12,170				2SQ02981		172.16.10.89					
				12,170	Canon Solutions Vermont								
				0									
115	SAU 03 Superintendent	Canon LBP 5460 Color Network Printer 31 CPM Duplex-Sort-Print-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New		New		New		New	
0		80,322	(Trade SPC)			12/1/2019							
	Black Vol:	6,692				2SQ02986							
	Color Vol:	4,294				6,692	Canon Solutions Vermont						
				0									
Proposed Annual Volume for SAU 03						91,914		56,949					
116	SAU 03 Bus Garage Mechanic's Office	Canon IR3245i Black Photocopier 45 CPM RADF-Finisher-Duplex-Sort-Print-Scan-CIF-Post Script		Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New		New		New		New	
0		419,597	(Trade Copex)			12/1/2019							
	Black Vol:	5,150				2SQ02645							
				5,150	Canon Solutions Vermont								
				0									

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NHSAU 03 - Berlin Public		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 11/5/2019	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
Proposed Annual Volume for SAU 03 Bus Garage			5,150		0		

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**NHSAU 03 - Berlin Public Schools**  
**183 Hillside Avenue**  
**Berlin, NH 03570**

	<b>PRESENT</b>	<b>PROPOSED</b>
<b>Black Photocopiers</b>	1,620,340	1,448,893
<b>Black Photocopiers - Existing - Recon</b>	0	0
<b>High Production Black Photocopiers</b>	0	0
<b>Color Photocopiers - Black Volume</b>	634,082	808,550
<b>Color Photocopiers - Color Volume</b>	252,606	367,994
<b>Color Photocopiers - Existing - Recon</b>	0	0
<b>High Production Color Photocopiers</b>	0	0
<b>Black Network Printers</b>	29,494	0
<b>Black Laser MFP</b>	236,703	362,493
<b>Color Network Printers - Black Volume</b>	117,028	7,749
<b>Color Network Printers - Color Volume</b>	131,727	9,741
<b>Color Laser MFP - Black Volume</b>	2,080	12,042
<b>Color Laser MFP - Color Volume</b>	2,220	8,818
<b>Color Ink Jet Local Printers - Black Volume</b>	0	0
<b>Color Ink Jet Local Printers - Color Volume</b>	0	0
<b>Color Ink Jet MFP - Black Volume</b>	0	0
<b>Color Ink Jet MFP - Color Volume</b>	0	0
<i><b>Total Black Volume</b></i>	<b>2,639,727</b>	<b>2,639,727</b>
<i><b>Total Color Volume</b></i>	<b>386,553</b>	<b>386,553</b>
<b>TOTALS</b>	<b>3,026,280</b>	<b>3,026,280</b>

**Recommended Vendor(s): Canon VT with Canon Copiers & Printers****Upgrade Date on 5/15/2020****BLACK VOLUME**

Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
Canon Solutions Vermont / Color Photocopier	808,550	\$0.00390	\$3,153.35
Canon Solutions Vermont / Color Network Printer	7,749	\$0.01350	\$104.61
Canon Solutions Vermont / Color Laser MFP	12,042	\$0.01350	\$162.57
Canon Solutions Vermont / Black Photocopier	1,448,893	\$0.00390	\$5,650.68
Canon Solutions Vermont / Black Laser MFP	362,493	\$0.01350	\$4,893.66
<b>Sub Totals</b>	<b>2,639,727</b>	<b>\$0.00529</b>	<b>\$13,964.86</b>

**COLOR VOLUME**

Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
Canon Solutions Vermont / Color Laser MFP	8,818	\$0.11000	\$969.98
Canon Solutions Vermont / Color Network Printer	9,741	\$0.11000	\$1,071.51
Canon Solutions Vermont / Color Photocopier	367,994	\$0.03885	\$14,296.57
<b>Sub Totals</b>	<b>386,553</b>	<b>\$0.04227</b>	<b>\$16,338.06</b>

**COMBINED BLACK & COLOR VOLUME & COST**

	Proposed 100% Volume	Avg Cost Per Copy	Proj Full-Year Billing
<b>Total Billing</b>	<b>3,026,280</b>	<b>\$0.01001</b>	<b>\$30,302.92</b>



**Specialized Purchasing Consultants Inc.**  
Serving Maine, New Hampshire & Vermont since 1988

Skip Tilton  
President

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***RE: SPC Simplified Billing***

Dear Marion:

We recognize how much the COVID-19 virus has affected the way we operate. It is especially noticeable in equipment usage. You will likely notice a significant credit owed to you in your Reconciliation invoice because of the drop in usage due to schools closing in March. This credit will be applied to your equipment upgrade July Pre-Bill to help with that expense, as I am sure your budgets have also been impacted by this pandemic.

Feel free to share your thoughts on the Simplified Billing process, or any of our other free services, with us at any time.

Regards,

Skip Tilton



**NHSAU 03 - Berlin Public Schools**  
**2019-2020 / Reconciliation CLOSE-OUT**  
**Annual Billing Summary by Building**

**Black Prints**

Building	Full Year Volume	Pre-Paid Volume	Reconciled Volume	Full Year Costs	Pre-Paid Costs	Reconciled Costs
Berlin Elementary School	244,153	621,566	(377,413)	\$1,197.04	\$2,904.40	(\$1,707.36)
Berlin High School	809,177	964,664	(155,487)	\$3,889.75	\$4,691.80	(\$802.04)
Berlin Middle School	864,213	904,802	(40,589)	\$4,131.21	\$4,234.31	(\$103.10)
Marston School	53,393	72,536	(19,143)	\$289.43	\$393.06	(\$103.64)
SAU 03	56,322	47,656	8,666	\$303.58	\$256.87	\$46.71
SAU 03 Bus Garage	4,394	5,150	(756)	\$18.89	\$22.15	(\$3.25)
<b>Black Prints Totals</b>	<b>2,031,652</b>	<b>2,616,374</b>	<b>(584,722)</b>	<b>\$9,829.89</b>	<b>\$12,502.58</b>	<b>(\$2,672.68)</b>

**Color Prints**

Building	Full Year Volume	Pre-Paid Volume	Reconciled Volume	Full Year Costs	Pre-Paid Costs	Reconciled Costs
Berlin Elementary School	49,902	49,502	400	\$2,979.65	\$2,955.76	\$23.88
Berlin High School	92,275	171,614	(79,339)	\$5,509.74	\$10,247.07	(\$4,737.33)
Berlin Middle School	60,729	115,268	(54,539)	\$3,626.13	\$6,882.65	(\$3,256.52)
Marston School	27,806	39,542	(11,736)	\$1,660.30	\$2,361.05	(\$700.76)
SAU 03	21,994	28,198	(6,204)	\$1,313.26	\$1,683.70	(\$370.44)
SAU 03 Bus Garage	0	0	0	\$0.00	\$0.00	\$0.00
<b>Color Prints Totals</b>	<b>252,706</b>	<b>404,124</b>	<b>(151,418)</b>	<b>\$15,089.08</b>	<b>\$24,130.24</b>	<b>(\$9,041.17)</b>

<b>TOTALS:</b>	<b>2,284,358</b>	<b>3,020,498</b>	<b>(736,140)</b>	<b>\$24,918.97</b>	<b>\$36,632.82</b>	<b>(\$11,713.85)</b>
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<b>Average Cost Per Print For Black &amp; Color:</b>	<b>\$0.01091</b>
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## Specialized Purchasing Consultants Inc.

Serving Maine, New Hampshire & Vermont since 1988

Skip Tilton  
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### *RE: SPC Simplified Billing*

Dear Client:

Why Simplified Billing? Quite simply, our clients were receiving different hard-to-read invoice styles, monthly or quarterly invoicing, partial fleet billing at random times of the year, and other confusing invoicing practices from their vendors. SPC found it necessary to simplify the process to ensure our clients are being charged accurately.

From 1989 to 2012, SPC allowed vendors to handle the billing directly with the client. As mentioned above, vendors had their own way of invoicing, which created a great deal of confusion. Clients would often pay without confirmation of the charges to avoid interruption of service or supplies. We spent numerous administrative hours sorting out the billing for those clients who did question their invoices.

In 2013, we simplified the billing process *at no additional cost to you* as follows:

- **Invoice #1**: Billed out July 1 for 50% of previous year's usage in advance.
- **Invoice #2**: Billed out January 1 for remaining 50% of usage in advance.
- **Invoice #3**: Reconciliation of actual usage vs. prepaid against Invoices 1 and 2, showing all credits and charges along with corresponding meter reads, usage and cost per print for each machine under contract.

The cycle begins again on July 1 for the next fiscal year. Just three, easy-to-read invoices per year. Simple, and consistent. Both clients and vendors have repeatedly expressed their gratitude as Simplified Billing has expedited the payment process and increased the confidence level to all parties.

Feel free to share your thoughts on the Simplified Billing process, or any of our other free services, with us at any time.

Regards,

Skip Tilton



**NHSAU 03 - Berlin Public Schools  
2020-2021 / July Pre-Bill  
Summary by Building**

## Black Prints

<b>Building</b>	<b>Projected Volume</b>	<b>Projected Charges</b>	<b>50% Pre-Billing Volume</b>	<b>50% Pre-Billing Charges</b>
Berlin Elementary School	1,191,753	\$6,157.52	595,887	\$3,078.88
Berlin Middle/High School	1,276,840	\$6,607.16	638,432	\$3,303.72
Marston School	74,070	\$347.30	37,036	\$173.66
SAU 03	91,914	\$783.35	45,958	\$391.68
SAU 03 Bus Garage	5,150	\$69.53	2,575	\$34.76
<b>Black Prints Totals</b>	<b>2,639,727</b>	<b>\$13,964.86</b>	<b>1,319,888</b>	<b>\$6,982.72</b>

## Color Prints

<b>Building</b>	<b>Projected Volume</b>	<b>Projected Charges</b>	<b>50% Pre-Billing Volume</b>	<b>50% Pre-Billing Charges</b>
Berlin Elementary School	112,756	\$4,429.09	56,379	\$2,214.59
Berlin Middle/High School	175,560	\$8,092.45	87,783	\$4,046.45
Marston School	41,288	\$1,604.04	20,644	\$802.02
SAU 03	56,949	\$2,212.47	28,475	\$1,106.25
SAU 03 Bus Garage	0	\$0.00	0	\$0.00
<b>Color Prints Totals</b>	<b>386,553</b>	<b>\$16,338.06</b>	<b>193,281</b>	<b>\$8,169.31</b>

<b>Total Pre-Billing Invoice</b>	<b>3,026,280</b>	<b>\$30,302.92</b>	<b>1,513,169</b>	<b>\$15,152.03</b>
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M.S.T. Government Leasing, LLC

1491 East Side River Road  
Dummer, NH 03581

# Invoice

Date	Invoice #
4/21/2020	477

Bill To
SAU 03 183 Hillside Ave Berlin, NH 03570

Ship To
SAU 03 183 Hillside Ave Berlin, NH 03570

Terms

Quantity	Description	Rate	Amount
6	Canon LPB 664CDW Color Network Printer 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	709.12	4,254.72
1	Canon MF746CDW Color MFP 28 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort-Scan-Fax-Post Script-Hard Drive for Secure-Airprint Print	799.24	799.24
86	Canon MF543dw Black MFP Table Top 45 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	709.12	60,984.32
1	Canon MF746CDW Color MFP with Stand 28 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort-Scan-Fax-Post Script-Hard Drive for Secure-Airprint Print	923.64	923.64
1	Color Photo Canon IR C5540 40 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint	6,471.42	6,471.42
5	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Post Script-Hard Drive for Secure Print-Airprint	7,859.86	39,299.30
3	Color Photo Canon IR C5550 50 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	8,294.86	24,884.58
1	Color Photo Canon IR C5540 40 CPM~ RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	6,934.73	6,934.73
4	Canon IR8585I Black Photo 85 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	12,707.46	50,829.84
1	Canon IR6575I Black Photo 75 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	9,981.24	9,981.24

		<b>Total</b>
		<b>Payments/Credits</b>
		<b>Balance Due</b>

M.S.T. Government Leasing, LLC

1491 East Side River Road  
Dummer, NH 03581

# Invoice

Date	Invoice #
4/21/2020	477

<b>Bill To</b>
SAU 03 183 Hillside Ave Berlin, NH 03570

<b>Ship To</b>
SAU 03 183 Hillside Ave Berlin, NH 03570

<b>Terms</b>

Quantity	Description	Rate	Amount
1	Color Photo Canon IR C5560 60 CPM~ FIERY Controller-RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch Scan-Post Script-Hard Drive for Secure Print	14,439.55	14,439.55
		<b>Total</b>	\$219,802.58
		<b>Payments/Credits</b>	-\$219,802.58
		<b>Balance Due</b>	\$0.00



## SCHEDULE A SERVICE & SUPPLY CONTRACT - CLIENT

Client: NHSAU 03 - Berlin Public Schools  
Contracted Vendor: Canon Solutions Vermont  
Term: 5/15/2020 through 6/30/2025

<i>Building</i>	<i>Room</i>	<i>Model</i>	<i>Serial Number</i>	<i>Machine Type</i>	<i>Black Cost/Copy</i>	<i>COLOR Cost/Copy</i>
Berlin Elementary School	Room 311 Special Ed	Canon imageClass MF543dw	2SQ02759	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 405	Canon imageClass MF543dw	2SQ02768	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 406 Art	Canon imageCLASS LBP664Cdw	NPAA103536	Color Network Printer	\$0.01350	\$0.11000
Berlin Elementary School	Room 501	Canon imageClass MF543dw	2SQ02760	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 502	Canon imageClass MF543dw	2SQ02027	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 504	Canon imageClass MF543dw	2SQ02293	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 507	Canon imageClass MF543dw	2SQ02259	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 509	Canon imageClass MF543dw	2SQ02456	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 511	Canon imageClass MF543dw	2SQ02656	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 512	Canon imageClass MF543dw	2SQ02655	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 513	Canon imageClass MF543dw	2SQ02657	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 514	Canon imageClass MF543dw	2SQ02765	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 601	Canon imageClass MF543dw	2SQ02660	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 603	Canon imageClass MF543dw	2SQ02766	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 604	Canon imageClass MF543dw	2SQ02257	Black Laser MFP	\$0.01350	\$0.00000

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Berlin Elementary School	Room 606	Canon imageClass MF543dw	2SQ02068	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 609	Canon imageClass MF543dw	2SQ02485	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 610	Canon imageClass MF543dw	2SQ02451	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 612	Canon imageClass MF543dw	2SQ02987	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Teachers' Room East	Canon IR C5550i	2JH05538	Color Photocopier	\$0.00390	\$0.03885
Berlin Elementary School	Custodian 1st Floor East Wing	Canon imageClass MF543dw	2SQ02664	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Custodian's Office West	Canon imageClass MF543dw	2SQ02753	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	East Wing Nurse	Canon imageClass MF543dw	2SQ02983	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	East Wing Office	Canon IR C5550i	2JH06389	Color Photocopier	\$0.00390	\$0.03885
Berlin Elementary School	Gym Office	Canon imageClass MF543dw	2SQ02860	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Library	Canon IR C5550i	2JH05622	Color Photocopier	\$0.00390	\$0.03885
Berlin Elementary School	Room 100	Canon imageClass MF543dw	2SQ02989	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 201	Canon imageClass MF543dw	2SQ02755	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 203	Canon imageClass MF543dw	2SQ02985	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 205	Canon imageClass MF543dw	2SQ02861	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 207	Canon imageClass MF543dw	2SQ02862	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 208	Canon imageClass MF543dw	2SQ02853	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 210	Canon imageClass MF543dw	2SQ02855	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 211	Canon imageClass MF543dw	2SQ02764	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 302	Canon imageClass MF543dw	2SQ02762	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 304	Canon imageClass MF543dw	2SQ02758	Black Laser MFP	\$0.01350	\$0.00000

12/23/13

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Berlin Elementary School	Room 305	Canon imageClass MF543dw	2SQ02761	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 307	Canon imageClass MF543dw	2SQ02767	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 308	Canon imageClass MF543dw	2SQ02857	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Room 310	Canon imageClass MF543dw	2SQ02712	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	Teachers' Room East	Canon IR 8585i	YGS00801	Black Photocopier	\$0.00390	\$0.00000
Berlin Elementary School	Teachers' Room West	Canon imageCLASS LBP664Cdw	NPAA102961	Color Network Printer	\$0.01350	\$0.11000
Berlin Elementary School	Teachers' Room West	Canon IR 8585i	YGS00809	Black Photocopier	\$0.00390	\$0.00000
Berlin Elementary School	West Wing Office	Canon imageClass MF543dw	2SQ02661	Black Laser MFP	\$0.01350	\$0.00000
Berlin Elementary School	West Wing Office	Canon IR C5550i	2JH05465	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Athletics Office	Canon imageClass MF543dw	2SQ02658	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Cafeteria Office	Canon imageCLASS MF746Cdw	2SQ03554	Color Laser MFP	\$0.01350	\$0.11000
Berlin Middle/High School	CTE Office	Canon IR C5540i	2JV03566	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Guidance Hall	Canon IR C5540i	2JV03572	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Guidance Office - Nancy	Canon imageClass MF543dw	2SQ02659	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Gym	Canon imageClass MF543dw	2SQ02673	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	High School Teachers' Room	Canon IR 6575i	3EH00659	Black Photocopier	\$0.00390	\$0.00000
Berlin Middle/High School	Hot Swap	Canon imageClass MF543dw	2SQ02675	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Hot Swap	Canon imageClass MF543dw	2SQ02678	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Library	Canon IR C5550i	2JH06154	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Library	Canon imageClass MF543dw	2SQ02674	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Main Office	Canon imageCLASS MF746Cdw	2QL23552	Color Laser MFP	\$0.01350	\$0.11000

12/23/13

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Berlin Middle/High School	Main Office	Canon IR 8585i	YGS00780	Black Photocopier	\$0.00390	\$0.00000
Berlin Middle/High School	Nurse	Canon imageClass MF543dw	2SQ02672	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 100	Canon imageClass MF543dw	2SQ02787	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 101	Canon imageClass MF543dw	2SQ02781	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 102	Canon imageClass MF543dw	2SQ02788	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 103	Canon imageCLASS LBP664Cdw	NPAA103415	Color Network Printer	\$0.01350	\$0.11000
Berlin Middle/High School	Room 300	Canon imageClass MF543dw	2SQ02676	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 301	Canon imageClass MF543dw	2SQ02671	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 400 Art	Canon imageCLASS LBP664Cdw	NPAA103537	Color Network Printer	\$0.01350	\$0.11000
Berlin Middle/High School	Room 406 Special Ed	Canon imageClass MF543dw	2SQ02662	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 501	Canon imageClass MF543dw	2SQ02786	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 502	Canon imageClass MF543dw	2SQ02459	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 503	Canon imageClass MF543dw	2SQ02782	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 504	Canon imageClass MF543dw	2SQ02784	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 505	Canon imageClass MF543dw	2SQ02780	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 506	Canon imageClass MF543dw	2SQ02811	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 507	Canon imageClass MF543dw	2SQ02813	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 508	Canon imageClass MF543dw	2SQ02815	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 510	Canon imageClass MF543dw	2SQ02814	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 511	Canon imageClass MF543dw	2SQ02807	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 512	Canon imageClass MF543dw	2SQ02802	Black Laser MFP	\$0.01350	\$0.00000

12/23/13

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Berlin Middle/High School	Room 513	Canon imageClass MF543dw	2SQ02805	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 514 Graphic Arts	Canon imageCLASS LBP664Cdw	NPAA103543	Color Network Printer	\$0.01350	\$0.11000
Berlin Middle/High School	Room 514 Graphic Arts	CANON iR-ADV C7565i	2KT04100	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Room 515	Canon imageClass MF543dw	2SQ02812	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 516	Canon imageClass MF543dw	2SQ02636	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 517	Canon imageClass MF543dw	2SQ02629	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 600	Canon imageClass MF543dw	2SQ02634	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 602	Canon imageClass MF543dw	2SQ02631	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 603	Canon imageCLASS LBP664Cdw	NPAA103535	Color Network Printer	\$0.01350	\$0.11000
Berlin Middle/High School	Room 604	Canon imageClass MF543dw	2SQ02637	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 605	Canon imageClass MF543dw	2SQ02632	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 608 Science Office	Canon imageClass MF543dw	2SQ02623	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR 8585i	YGS00783	Black Photocopier	\$0.00390	\$0.00000
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR C5550i	2JH06409	Color Photocopier	\$0.00390	\$0.03885
Berlin Middle/High School	Room 610	Canon imageClass MF543dw	2SQ02633	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 611	Canon imageClass MF543dw	2SQ02898	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 612	Canon imageClass MF543dw	2SQ02905	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 613	Canon imageClass MF543dw	2SQ02904	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 614	Canon imageClass MF543dw	2SQ02899	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 615	Canon imageClass MF543dw	2SQ02901	Black Laser MFP	\$0.01350	\$0.00000
Berlin Middle/High School	Room 616	Canon imageClass MF543dw	2SQ02897	Black Laser MFP	\$0.01350	\$0.00000

12/23/13



<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Berlin Middle/High School	Room 618	Canon imageClass MF543dw	2SQ02896	Black Laser MFP	\$0.01350	\$0.00000
Marston School	First Floor Special Education	Canon imageClass MF543dw	2SQ02756	Black Laser MFP	\$0.01350	\$0.00000
Marston School	Second Floor	Canon imageClass MF543dw	2SQ02757	Black Laser MFP	\$0.01350	\$0.00000
Marston School	Special Education	Canon IR C5550i	2JH06144	Color Photocopier	\$0.00390	\$0.03885
SAU 03	Account Payable	Canon imageClass MF543dw	2SQ02859	Black Laser MFP	\$0.01350	\$0.00000
SAU 03	Business Administrator	Canon imageClass MF543dw	2SQ02772	Black Laser MFP	\$0.01350	\$0.00000
SAU 03	Main Office	Canon IR C5550i	2JH05552	Color Photocopier	\$0.00390	\$0.03885
SAU 03	Main Office HR	Canon imageClass MF543dw	2SQ02858	Black Laser MFP	\$0.01350	\$0.00000
SAU 03	Payroll	Canon imageClass MF543dw	2SQ02981	Black Laser MFP	\$0.01350	\$0.00000
SAU 03	Superintendent	Canon imageClass MF543dw	2SQ02986	Black Laser MFP	\$0.01350	\$0.00000
SAU 03 Bus Garage	Mechanic's Office	Canon imageClass MF543dw	2SQ02645	Black Laser MFP	\$0.01350	\$0.00000

*Subject to change and correction and future additions.*

**Additional Provisions:**



## SERVICE AND SUPPLY CONTRACT - CLIENT

Specialized Purchasing Consultants ("SPC") hereby contracts with NHSAU 03 - Berlin Public Schools ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on May 15, 2020 and terminating on June 30, 2025. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client or SPC may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:**  
**Specialized Purchasing Consultants**

By: Skip Tilton

Title: President/Owner

Date: 04/23/2020

Signature: 

**Named Contracted Vendor:** **Canon Solutions Vermont**  
**520 Avenue D**  
**Williston, VT 05495**  
**8005154242**

**AGREED AND ACCEPTED BY:**  
**NHSAU 03 - Berlin Public Schools**

By: Marion Moore

Title: Business Manager

Date: 04/23/2020

Signature: 



## SCHEDULE B WARRANTY

**Client: NHSAU 03 - Berlin Public Schools**  
**Contracted Vendor: Canon Solutions Vermont**  
**Term: 5/15/2020 through 6/30/2025**

<i>Building</i>	<i>Room</i>	<i>Model</i>	<i>Serial Number</i>	<i>Warranty Life</i>	<i>Model Intro Date</i>
Berlin Middle/High School	Room 510	Canon imageClass MF543dw	2SQ02814	1,000,000	12/1/2019
Berlin Middle/High School	Room 511	Canon imageClass MF543dw	2SQ02807	1,000,000	12/1/2019
Berlin Middle/High School	Room 512	Canon imageClass MF543dw	2SQ02802	1,000,000	12/1/2019
Berlin Middle/High School	Room 513	Canon imageClass MF543dw	2SQ02805	1,000,000	12/1/2019
Berlin Middle/High School	Room 514 Graphic Arts	Canon imageCLASS LBP664Cdw	NPAA103543	500,000	5/1/2019
Berlin Middle/High School	Room 514 Graphic Arts	CANON iR-ADV C7565i	2KT04100	3,000,000	5/1/2019
Berlin Middle/High School	Room 515	Canon imageClass MF543dw	2SQ02812	1,000,000	12/1/2019
Berlin Middle/High School	Room 516	Canon imageClass MF543dw	2SQ02636	1,000,000	12/1/2019
Berlin Middle/High School	Room 517	Canon imageClass MF543dw	2SQ02629	1,000,000	12/1/2019
Berlin Middle/High School	Room 600	Canon imageClass MF543dw	2SQ02634	1,000,000	12/1/2019
Berlin Middle/High School	Room 504	Canon imageClass MF543dw	2SQ02784	1,000,000	12/1/2019
Berlin Middle/High School	Room 505	Canon imageClass MF543dw	2SQ02780	1,000,000	12/1/2019
Berlin Middle/High School	Room 506	Canon imageClass MF543dw	2SQ02811	1,000,000	12/1/2019
Berlin Middle/High School	Room 507	Canon imageClass MF543dw	2SQ02813	1,000,000	12/1/2019

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Berlin Middle/High School	Room 508	Canon imageClass MF543dw	2SQ02815	1,000,000	12/1/2019
Berlin Middle/High School	Room 602	Canon imageClass MF543dw	2SQ02631	1,000,000	12/1/2019
Berlin Middle/High School	Room 603	Canon imageCLASS LBP664Cdw	NPAA103535	500,000	5/1/2019
Berlin Middle/High School	Room 604	Canon imageClass MF543dw	2SQ02637	1,000,000	12/1/2019
Berlin Middle/High School	Room 605	Canon imageClass MF543dw	2SQ02632	1,000,000	12/1/2019
Berlin Middle/High School	Room 608 Science Office	Canon imageClass MF543dw	2SQ02623	1,000,000	12/1/2019
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR 8585i	YGS00783	5,000,000	5/1/2019
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR C5550i	2JH06409	3,000,000	2/1/2019
Berlin Middle/High School	Room 610	Canon imageClass MF543dw	2SQ02633	1,000,000	12/1/2019
Berlin Middle/High School	Room 611	Canon imageClass MF543dw	2SQ02898	1,000,000	12/1/2019
Berlin Middle/High School	Room 612	Canon imageClass MF543dw	2SQ02905	1,000,000	12/1/2019
Berlin Middle/High School	Room 613	Canon imageClass MF543dw	2SQ02904	1,000,000	12/1/2019
Berlin Middle/High School	Room 614	Canon imageClass MF543dw	2SQ02899	1,000,000	12/1/2019
Berlin Middle/High School	Room 615	Canon imageClass MF543dw	2SQ02901	1,000,000	12/1/2019
Berlin Middle/High School	Room 616	Canon imageClass MF543dw	2SQ02897	1,000,000	12/1/2019
Berlin Middle/High School	Room 618	Canon imageClass MF543dw	2SQ02896	1,000,000	12/1/2019
Marston School	First Floor Special Education	Canon imageClass MF543dw	2SQ02756	1,000,000	12/1/2019
Marston School	Second Floor	Canon imageClass MF543dw	2SQ02757	1,000,000	12/1/2019
Marston School	Special Education	Canon IR C5550i	2JH06144	3,000,000	2/1/2019
SAU 03	Account Payable	Canon imageClass MF543dw	2SQ02859	1,000,000	12/1/2019
SAU 03	Business Administrator	Canon imageClass MF543dw	2SQ02772	1,000,000	12/1/2019

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<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
SAU 03	Main Office	Canon IR C5550i	2JH05552	3,000,000	2/1/2019
SAU 03	Main Office HR	Canon imageClass MF543dw	2SQ02858	1,000,000	12/1/2019
SAU 03	Payroll	Canon imageClass MF543dw	2SQ02981	1,000,000	12/1/2019
SAU 03	Superintendent	Canon imageClass MF543dw	2SQ02986	1,000,000	12/1/2019
SAU 03 Bus Garage	Mechanic's Office	Canon imageClass MF543dw	2SQ02645	1,000,000	12/1/2019
Berlin Elementary School	Custodian 1st Floor East Wing	Canon imageClass MF543dw	2SQ02664	1,000,000	12/1/2019
Berlin Elementary School	Custodian's Office West	Canon imageClass MF543dw	2SQ02753	1,000,000	12/1/2019
Berlin Elementary School	East Wing Nurse	Canon imageClass MF543dw	2SQ02983	1,000,000	12/1/2019
Berlin Elementary School	East Wing Office	Canon IR C5550i	2JH06389	3,000,000	2/1/2019
Berlin Elementary School	Gym Office	Canon imageClass MF543dw	2SQ02860	1,000,000	12/1/2019
Berlin Elementary School	Library	Canon IR C5550i	2JH05622	3,000,000	2/1/2019
Berlin Elementary School	Room 100	Canon imageClass MF543dw	2SQ02989	1,000,000	12/1/2019
Berlin Elementary School	Room 201	Canon imageClass MF543dw	2SQ02755	1,000,000	12/1/2019
Berlin Elementary School	Room 203	Canon imageClass MF543dw	2SQ02985	1,000,000	12/1/2019
Berlin Elementary School	Room 205	Canon imageClass MF543dw	2SQ02861	1,000,000	12/1/2019
Berlin Elementary School	Room 207	Canon imageClass MF543dw	2SQ02862	1,000,000	12/1/2019
Berlin Elementary School	Room 208	Canon imageClass MF543dw	2SQ02853	1,000,000	12/1/2019
Berlin Elementary School	Room 210	Canon imageClass MF543dw	2SQ02855	1,000,000	12/1/2019
Berlin Elementary School	Room 211	Canon imageClass MF543dw	2SQ02764	1,000,000	12/1/2019
Berlin Elementary School	Room 302	Canon imageClass MF543dw	2SQ02762	1,000,000	12/1/2019
Berlin Elementary School	Room 304	Canon imageClass MF543dw	2SQ02758	1,000,000	12/1/2019

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<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Berlin Elementary School	Room 305	Canon imageClass MF543dw	2SQ02761	1,000,000	12/1/2019
Berlin Elementary School	Room 307	Canon imageClass MF543dw	2SQ02767	1,000,000	12/1/2019
Berlin Elementary School	Room 308	Canon imageClass MF543dw	2SQ02857	1,000,000	12/1/2019
Berlin Elementary School	Room 310	Canon imageClass MF543dw	2SQ02712	1,000,000	12/1/2019
Berlin Elementary School	Room 311 Special Ed	Canon imageClass MF543dw	2SQ02759	1,000,000	12/1/2019
Berlin Elementary School	Room 405	Canon imageClass MF543dw	2SQ02768	1,000,000	12/1/2019
Berlin Elementary School	Room 406 Art	Canon imageCLASS LBP664Cdw	NPAA103536	500,000	5/1/2019
Berlin Elementary School	Room 501	Canon imageClass MF543dw	2SQ02760	1,000,000	12/1/2019
Berlin Elementary School	Room 502	Canon imageClass MF543dw	2SQ02027	1,000,000	12/1/2019
Berlin Elementary School	Room 504	Canon imageClass MF543dw	2SQ02293	1,000,000	12/1/2019
Berlin Elementary School	Room 507	Canon imageClass MF543dw	2SQ02259	1,000,000	12/1/2019
Berlin Elementary School	Room 509	Canon imageClass MF543dw	2SQ02456	1,000,000	12/1/2019
Berlin Elementary School	Room 511	Canon imageClass MF543dw	2SQ02656	1,000,000	12/1/2019
Berlin Elementary School	Room 512	Canon imageClass MF543dw	2SQ02655	1,000,000	12/1/2019
Berlin Elementary School	Room 513	Canon imageClass MF543dw	2SQ02657	1,000,000	12/1/2019
Berlin Elementary School	Room 514	Canon imageClass MF543dw	2SQ02765	1,000,000	12/1/2019
Berlin Elementary School	Room 601	Canon imageClass MF543dw	2SQ02660	1,000,000	12/1/2019
Berlin Elementary School	Room 603	Canon imageClass MF543dw	2SQ02766	1,000,000	12/1/2019
Berlin Elementary School	Room 604	Canon imageClass MF543dw	2SQ02257	1,000,000	12/1/2019
Berlin Elementary School	Room 606	Canon imageClass MF543dw	2SQ02068	1,000,000	12/1/2019
Berlin Elementary School	Room 609	Canon imageClass MF543dw	2SQ02485	1,000,000	12/1/2019

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<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Berlin Elementary School	Room 610	Canon imageClass MF543dw	2SQ02451	1,000,000	12/1/2019
Berlin Elementary School	Room 612	Canon imageClass MF543dw	2SQ02987	1,000,000	12/1/2019
Berlin Elementary School	Teachers' Room East	Canon IR C5550i	2JH05538	3,000,000	2/1/2019
Berlin Elementary School	Teachers' Room East	Canon IR 8585i	YGS00801	5,000,000	5/1/2019
Berlin Elementary School	Teachers' Room West	Canon imageCLASS LBP664Cdw	NPAA102961	500,000	5/1/2019
Berlin Elementary School	Teachers' Room West	Canon IR 8585i	YGS00809	5,000,000	5/1/2019
Berlin Elementary School	West Wing Office	Canon imageClass MF543dw	2SQ02661	1,000,000	12/1/2019
Berlin Elementary School	West Wing Office	Canon IR C5550i	2JH05465	3,000,000	2/1/2019
Berlin Middle/High School	Athletics Office	Canon imageClass MF543dw	2SQ02658	1,000,000	12/1/2019
Berlin Middle/High School	Cafeteria Office	Canon imageCLASS MF746Cdw	2SQ03554	500,000	5/1/2019
Berlin Middle/High School	CTE Office	Canon IR C5540i	2JV03566	1,000,000	1/1/2019
Berlin Middle/High School	Guidance Hall	Canon IR C5540i	2JV03572	1,000,000	1/1/2019
Berlin Middle/High School	Guidance Office - Nancy	Canon imageClass MF543dw	2SQ02659	1,000,000	12/1/2019
Berlin Middle/High School	Gym	Canon imageClass MF543dw	2SQ02673	1,000,000	12/1/2019
Berlin Middle/High School	High School Teachers' Room	Canon IR 6575i	3EH00659	4,000,000	2/1/2019
Berlin Middle/High School	Hot Swap	Canon imageClass MF543dw	2SQ02675	1,000,000	12/1/2019
Berlin Middle/High School	Hot Swap	Canon imageClass MF543dw	2SQ02678	1,000,000	12/1/2019
Berlin Middle/High School	Library	Canon IR C5550i	2JH06154	3,000,000	2/1/2019
Berlin Middle/High School	Library	Canon imageClass MF543dw	2SQ02674	1,000,000	12/1/2019
Berlin Middle/High School	Main Office	Canon imageCLASS MF746Cdw	2QL23552	500,000	5/1/2019
Berlin Middle/High School	Main Office	Canon IR 8585i	YGS00780	5,000,000	5/1/2019

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<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Berlin Middle/High School	Nurse	Canon imageClass MF543dw	2SQ02672	1,000,000	12/1/2019
Berlin Middle/High School	Room 100	Canon imageClass MF543dw	2SQ02787	1,000,000	12/1/2019
Berlin Middle/High School	Room 101	Canon imageClass MF543dw	2SQ02781	1,000,000	12/1/2019
Berlin Middle/High School	Room 102	Canon imageClass MF543dw	2SQ02788	1,000,000	12/1/2019
Berlin Middle/High School	Room 103	Canon imageCLASS LBP664Cdw	NPAA103415	500,000	5/1/2019
Berlin Middle/High School	Room 300	Canon imageClass MF543dw	2SQ02676	1,000,000	12/1/2019
Berlin Middle/High School	Room 301	Canon imageClass MF543dw	2SQ02671	1,000,000	12/1/2019
Berlin Middle/High School	Room 400 Art	Canon imageCLASS LBP664Cdw	NPAA103537	500,000	5/1/2019
Berlin Middle/High School	Room 406 Special Ed	Canon imageClass MF543dw	2SQ02662	1,000,000	12/1/2019
Berlin Middle/High School	Room 501	Canon imageClass MF543dw	2SQ02786	1,000,000	12/1/2019
Berlin Middle/High School	Room 502	Canon imageClass MF543dw	2SQ02459	1,000,000	12/1/2019
Berlin Middle/High School	Room 503	Canon imageClass MF543dw	2SQ02782	1,000,000	12/1/2019

*Subject to change and correction and future additions.*

**Additional Provisions:**

*If it is deemed necessary to replace a malfunctioning machine then the replacement unit must comply with the following...*

- Same Speed or Faster
- Same Volume or less
- Same Introduction Date or Newer

**VOTE TO BE ADOPTED**  
**Berlin School District**  
**Berlin, New Hampshire**

**Voted:** The Superintendent of Schools is authorized to execute and deliver a tax-exempt lease purchase agreement with M.S.T. Government Leasing, LLC in the name and on behalf of the **Berlin School District** (the “Issuer”), for the purpose of refunding and refinancing existing lease purchases of photocopier equipment and lease purchasing additional new and reconditioned photocopier equipment, any service agreements specifically financed in connection with certain equipment, consulting fees, and related costs of issuance, with an aggregate purchase price not exceeding **Two Hundred Nineteen Thousand Eight Hundred Two Dollars and Fifty-Eight Cents (\$219,802.58)**, at a rate of interest of not more than **3.34%** per year through **August 1, 2024**, and otherwise in such form as the Superintendent may approve; and that the appropriate officials of the Issuer be and hereby are authorized to execute and deliver on behalf of the Issuer such other documents and certificates as may be required in connection with such tax-exempt lease purchase agreement; and that no part of the proceeds of said tax-exempt lease purchase agreement shall be used, directly or indirectly, to acquire any securities or obligations, the acquisition of which would cause the tax-exempt lease purchase agreement to be a “private activity bond” or an “arbitrage bond” within the meaning of Sections 141 and 148, respectively, of the Internal Revenue Code of 1986, as amended (the “Code”); and that the tax-exempt lease purchase agreement issued pursuant hereto be designated as a qualified tax-exempt obligation within the meaning of Section 265(b)(3)(B) of said Code; and that the Superintendent be and hereby is authorized to covenant on behalf of the Issuer to file any information report and pay any rebate due to the United States in connection with the issuance of said tax-exempt lease purchase agreement, and to take all other lawful actions necessary to insure that the interest portion of the rental payments under and pursuant to the tax-exempt lease purchase agreement will be excluded from the gross income of the owners thereof for purposes of federal income taxation and to refrain from taking any action which would cause such interest portion of the rental payments to become includable in the gross income of the owners thereof. The School Board of the Issuer also authorizes the Superintendent of Schools of the School District to sign the attached Contract with Specialized Purchasing Consultants, Inc. relating to acquisition of photocopying equipment for the Issuer and authorizes such persons to make any elections under the Contract not exceeding the aggregate purchase price of this authorizing Vote.