

Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800)750-1538



FY23 Annual Report

with FY24 Projections

Autie Hamilton

NHSAU 03 - Berlin Public Schools

183 Hillside Avenue

Berlin, NH 03570



Specialized Purchasing Consultants Inc.

Serving Maine, New Hampshire & Vermont since 1988

October 2023

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
(800) 750-1538

Autie Hamilton
NHSAU 03 - Berlin Public Schools
183 Hillside Avenue
Berlin, NH 03570

Dear Autie:

VISIT US ON THE WEB:
www.spccopypro.com

Specialized Purchasing Consultants is pleased to present your FY23 Annual Report. We pride ourselves in being flexible and adjusting to the competitive environment. After going through two tough years involving backorders, we now feel confident that the industry has caught up with their inventory.

While Inflation has been a worldwide problem, SPC bids have fallen to their lowest level ever! We are buying new equipment for **8 to 12% of retail!** In addition, the number of participants in our bids has grown to eight different vendors representing eight different manufacturers.

Since 2020, we are averaging 75 million prints, acquiring approximately 1,200 machines annually. In addition, we have signed up **34 new clients, representing 100 million prints** – more than a 50% increase. The purpose of informing you of this information is to continue to build confidence in the strength of your cooperative buying power with SPC.

As always, we are grateful for your continued confidence in the services SPC provides and in our efforts to secure better pricing on equipment, service and supplies than can be obtained independently. We look forward to working with you another year and into the future.

Sincerely,

Skip Tilton
President

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MEET YOUR TEAM



Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, we are very proud of our team of professionals. The concept of group purchasing was relatively new in 1988, but with your trust and loyalty, we have been able to save our clients millions of dollars, increase the reliability and quality of your service and equipment, and improve the accuracy and ease of billing. We are so pleased to bring you services that give you control over equipment, usage and costs.



Alex Webster
Director of Technology & Operations



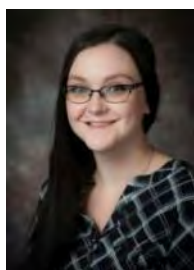
Alex manages overall operations, actively seeking new clients and improving the cooperative bid process and the buying power in New England. Alex organizes and prepares the bids, tabulates the results, and presents them to our clients. He also oversees STARDoc and FM Audit maintenance so our clients always have access to valuable information on their equipment.

Sue Penney
Administrative & Finance Manager

Sue oversees all billing, leases, and contracts. Her decades of financial expertise, attention to detail, and ability to prioritize ensure accuracy and timeliness of all finance projects.



Kelly Fortier
Finance Support



Kelly is a valuable asset to the SPC Finance Department. Her versatility in managing various aspects of accounting, lease documentation, and service and supply contracts benefits her team and the clients she works with.

Heidi Tilton
Office Support

As part of the Billing Team, Heidi assists with bookkeeping and billing, processing payments, updating contact information, and providing office support.



Pam Weed
Client-Vendor Relations



Pam works with clients and vendors to maintain a good working relationship. She oversees warranty complaints and replacements, equipment upgrades and changes, end-of-year meter collection, billing, and scheduling of Annual Report meetings. Pam also assists with marketing SPC services.

Robert Dutil
Information Technology

Bob keeps SPC running by maintaining and updating database processes as well as assisting in updates to SPC's STARDoc website. He also wrote the code to create the many reports SPC generates to give you the accurate information you rely on..



Jamin Tilton
Operations Support



Jamin plays a vital role in ensuring equipment surveys, installations, and trades go smoothly. He coordinates with clients and vendors to create schedules that are beneficial for all. Jamin also assists Alex in many technical areas such as maintaining STARDoc, FM Audit and the computers.

SPC TIMELINE

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and Service & Supply contracts.

1999 Improved Annual Report

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Established Student Ratios.

2001 Meter Collection

- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Bond Counsel Review of Contracts and Warranties

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2012 STARDoc and Simplified Billing Developed and Implemented

- Live Floor Plans: Allows IT administrators to move devices around on their own floor plans.
- STARDoc: Helps project out the end-of-year costs and potential overages.
- Simplified Billing: Designed to eliminate hundreds of invoices and condenses it down to 2 or 3 a year.

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

SPC TIMELINE (Continued)

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid

- Mandatory annual fleet service history: Provides data on the overall reliability of the fleet.
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- Five-Year Fleet Management (FYFM): Projecting out five-year costs for all equipment based on current and past usage.

2020 Mock Bids - Warranty and Relief Fund

- Mock Bids: allows us to show where a client's pricing would come in without having to go out to bid. This allows them to buy off an existing bid, thus saving time and money.
- Warranty and Relief Fund: Due to the pandemic, there are serious upheavals in the industry. In an effort to cushion our clients, this fund was established. For more information, see the last page of the Annual Report.

2021 Vendor Services and Warranty Relief Equipment

- Vendor Bid Portal allows vendors to electronically submit bids, ensuring accuracy and saving time when calculating bid results for presentation.
- Premier Vendors Classification notes which vendors are not only cooperative to SPC bids but who demonstrate willingness to support SPC's processes before, during, and after the bid.
- Warranty Relief Equipment Base: Premier Vendors will have access to SPC-traded high-quality, low-meter machines. For more information, see the last page of the Annual Report.

2022 Vendor Bid

- Put bid out in February instead of late spring.
- This early bidding saved clients thousands due to inflation and price increases that took place after bid pricing was locked in, preventing higher rates to our clients.
- This also allowed for early ordering to accommodate backorders.
- We were also able to lock in bid rates for existing equipment until new equipment could be installed after the start of the new fiscal year.

2023 STARDoc Facelift and new Ratio Category

- STARDoc Program now online/live as of July 1 with Client Audits for November 1
- High, Middle & Elementary School: Student Ratio for Black & Color Prints

2024 SPC Roadmap

- High, Middle & Elementary School: Student Ratio for Copiers & MFP-Printers

EQUIPMENT HEALTH STATUS

Total Number of Machines	110
Total Black Photocopiers	91
Total Color Photocopiers	13
Total Black Network Printers	0
Total Color Network Printers	6
Total Removed From Service	0
# of Units Not in Use for FY23	0
# of Units OFF Warranty**	0
# of Units Approaching End of Warranty	0
# of Units Overused	0
# of Units Underused	0
Contract Commencement Date	05/15/2020
Contract and Warranty Expiration Date	06/30/2025
# of Annual Payments Remaining on Lease	0
PaperCut Installed	No
A-4 (includes printer & MFP) Devices Contract Signed	No

**NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Autie,
Based on 87,539 students across the tri-state region that SPC manages

- Black averages 1,854 per student - up 4% from last year
- Color averages 281 per student - up 16% from last year

Based on 1,010 students, your district averages are

- Black 2,080 per student - an increase of 3% compared with the previous year. Color 442 per student - an increase of 11% compared with the previous year.

Estimated color cost savings with your next bid: \$31,922.72 over five years. Our bids are coming in at an average of \$0.036, with our compensation included.

The good news is, SPC has implemented both PaperCut and STARDoc cost controls. (See Page 48.) We anticipate your next upgrade to take place as soon as 8/2/2024. To make this happen, we would begin the process of building your new Five-Year Equipment Replacement Schedule (FYERS) in the fall of 2023. We can discuss this and any other concerns at our meeting.

Sincerely,

Skip Tilton



Five-Year Basis beginning with the 2020/2021 Fiscal Year

Present vs. Proposed Recommendations as of 7/1/2020

PRESENT SITUATION	PROPOSED RECOMMENDATION
1) Guarantees on Photocopiers: 06/30/2020	1) Guarantees for All Machines: 5+ Years
2) Annual Price Ceilings Left: 06/30/2020	2) 5% or CPI Annual Ceilings, whichever is less: 5+ Years
3) Copiers with 3M+ Copies: 6	3) Copiers with 3M+ Copies: 15
4) Units to be Traded: 118	4) Units to be Replaced: 117 New
5) Photocopiers: 19	5) Photocopiers: 18
6) Color Photocopiers: 9	6) Color Photocopiers: 9
7) Multi-Function Printers (MFPs): 64	7) Multi-Function Printers (MFPs): 97
8) Printers: 35	8) Printers: 6 (3 Color)
9) Duplexers: 114	9) Duplexers: 121
10) Finishers: 18	10) Finishers: 18
Total number of Units: 118	Total number of Units: 121

Overall Description of Equipment Fleet

Presently, you have three different manufacturers and 14 different models of low-end network printers. The new arrangement will give you fewer distinct models and one manufacturer with one vendor servicing everything. This will greatly reduce cost and improve reliability.



Capital

Presently, you have one municipal lease that was paid off. With the new arrangement, you will pay cash for all the equipment.

Service & Supplies

With all consumable cost centers combined—including service—you are averaging \$0.005295 for black and \$0.062881 for color. The new contract will come in at a CPC of \$0.005290 for black and \$0.042266 for color. These figures are an average of both printers and copiers.

Vendor Packages

SPC will bring you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bid combination for your school district.

Cost Center	Present	Canon VT
1. Service & Supplies Color*:	\$24,306.72	\$16,338.06
2. Service & Supplies Black*:	\$13,977.99	\$13,964.86
3. Straight Line Depreciation:	\$00.00	\$45,841.33
4. Forced Upgrades (112 devices):	\$59,575.00	\$00.00
Totals:	\$97,859.71	\$76,144.25

*These numbers are based on 3,056,722 copies per year and will fluctuate based on usage.

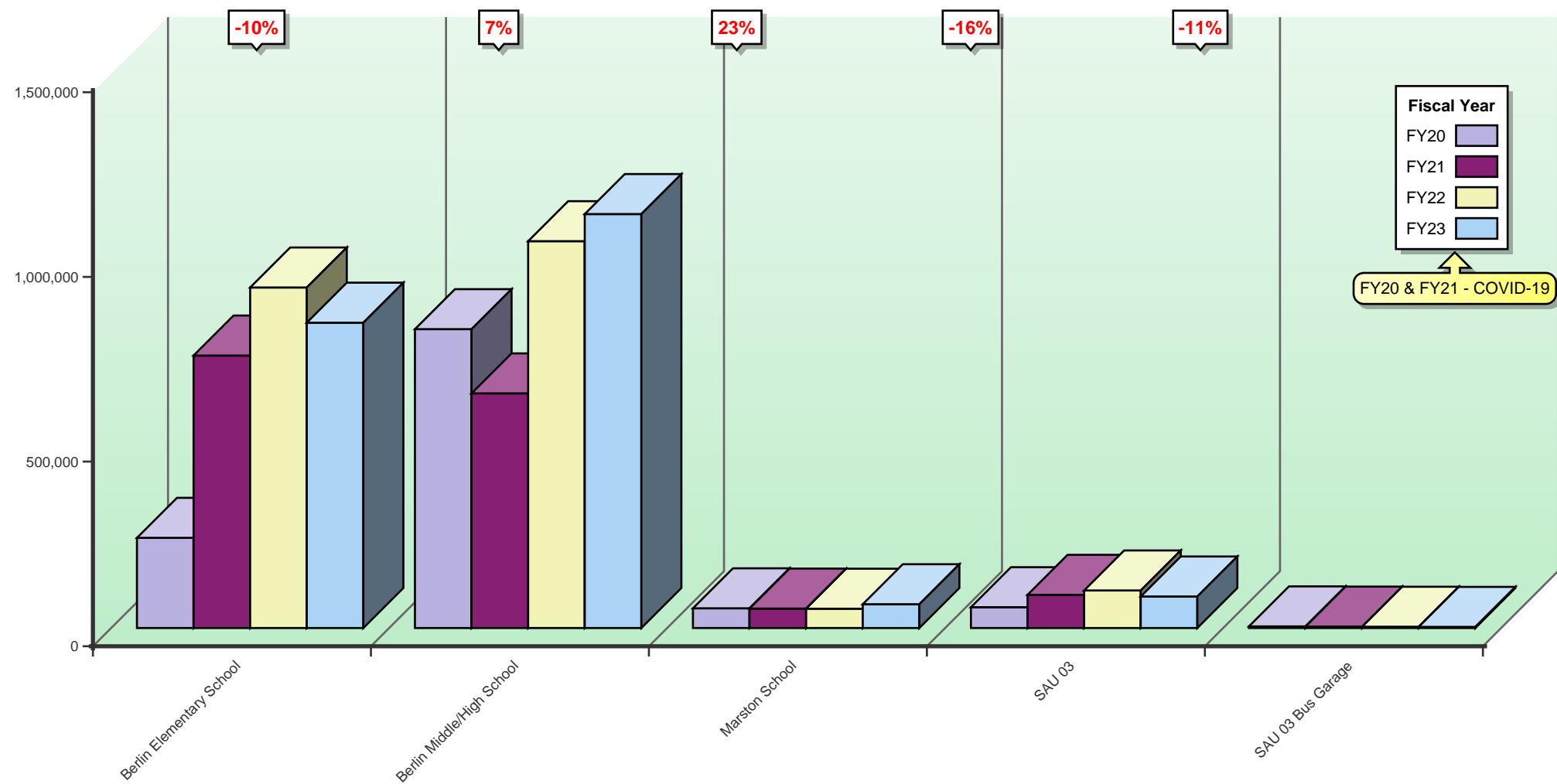
Note: 108 New units (\$47,900.60 for 6 payments + \$4,984.17 for 5 payments) were purchased while 121 New units are part of the new 5 year straight line depreciation.

The successful bidders will have a blanket servicing contract that includes all consumables—excluding staples and paper—for all of the equipment that is under their factory authorized ability to service. They will provide one easy CPC billing plan done twice a year in July and January with a reconciliation invoice in June. Your service contract will be fixed through June 30, 2023. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. This scenario even allows you to upgrade, lowering the service costs, by allowing you to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

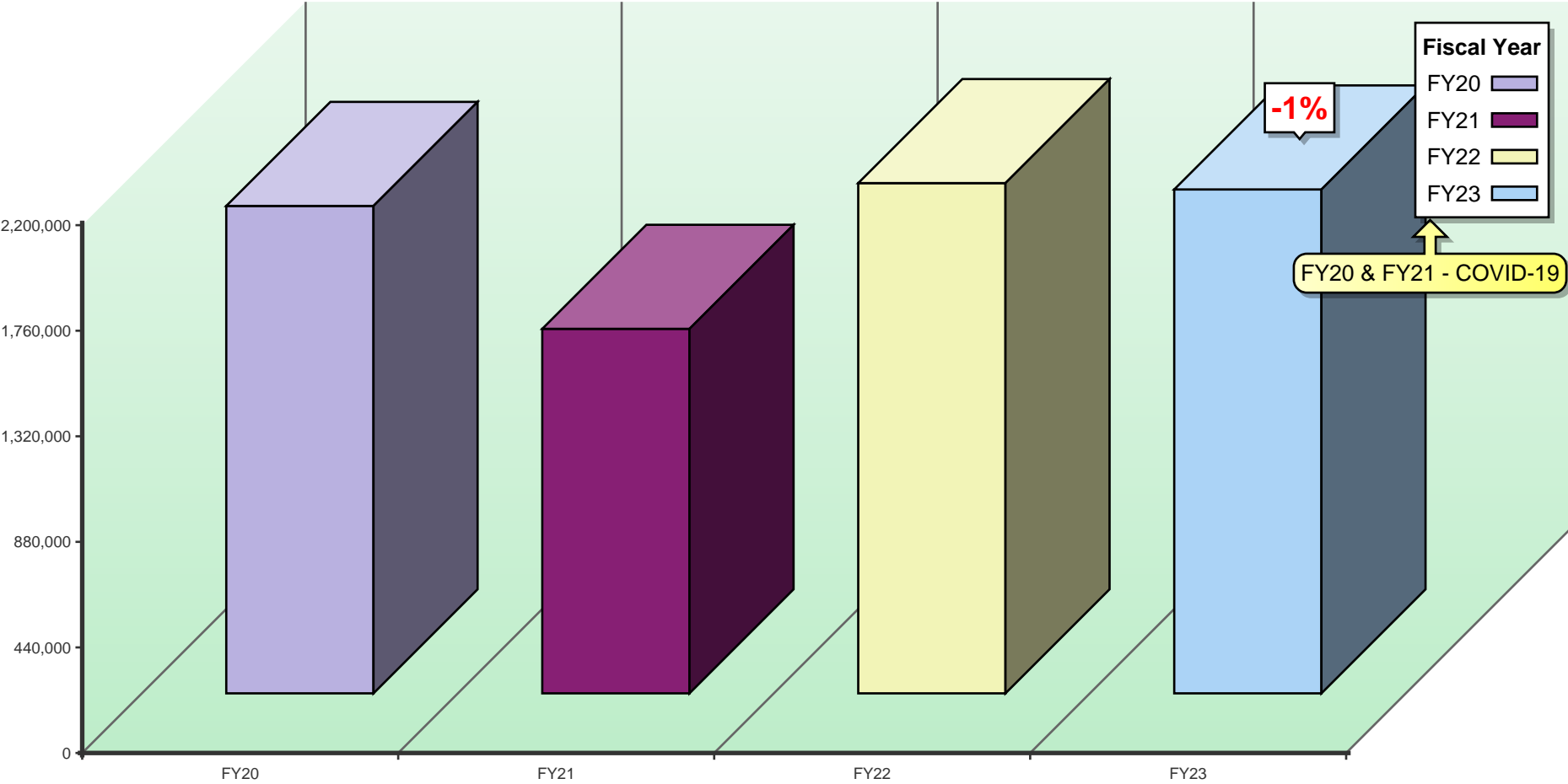
Security package

Hard Drive Wipes are included in these prices.

ANNUAL BLACK VOLUME BY LOCATION



ANNUAL BLACK VOLUME OVERALL



% amount equals the overall increase or decrease between Previous Year & Current Year

AVERAGE STUDENT-TO-COPY USAGE - BLACK

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building	Student Population	Annual Black Volume	Total School Cost*	Average Annual Black Prints Per Student	Average Annual Black Cost Per Student
Berlin Elementary School	422	826,711	\$30,552.01	1,959	\$72.40
Berlin Middle/High School	588	1,120,795	\$39,389.02	1,906	\$66.99
Marston School	0	64,409	\$2,276.45	0	\$0.00
SAU 03	0	85,323	\$3,516.15	0	\$0.00
SAU 03 Bus Garage	0	3,082	\$135.40	0	\$0.00
Totals	1,010	2,100,320	\$75,869.03	2,080	\$75.12

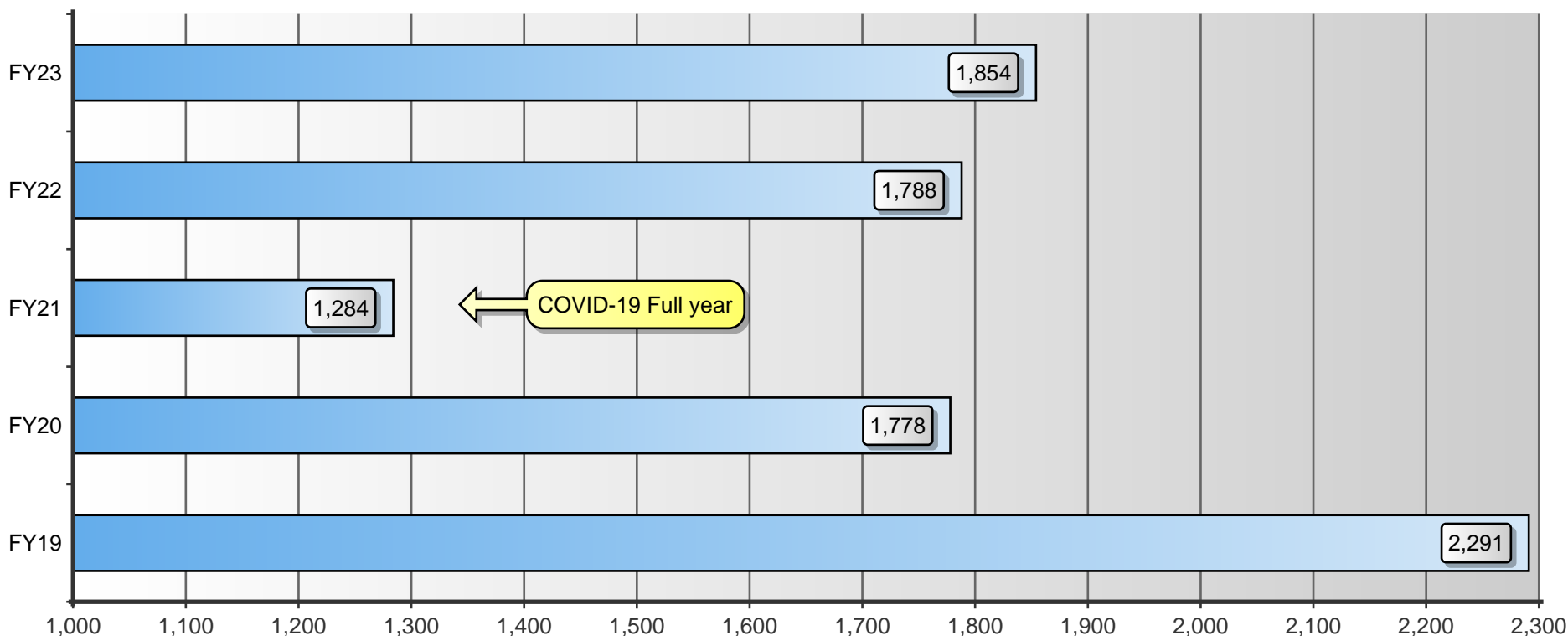
**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

INDUSTRY AVERAGE COPIES PER STUDENT - BLACK

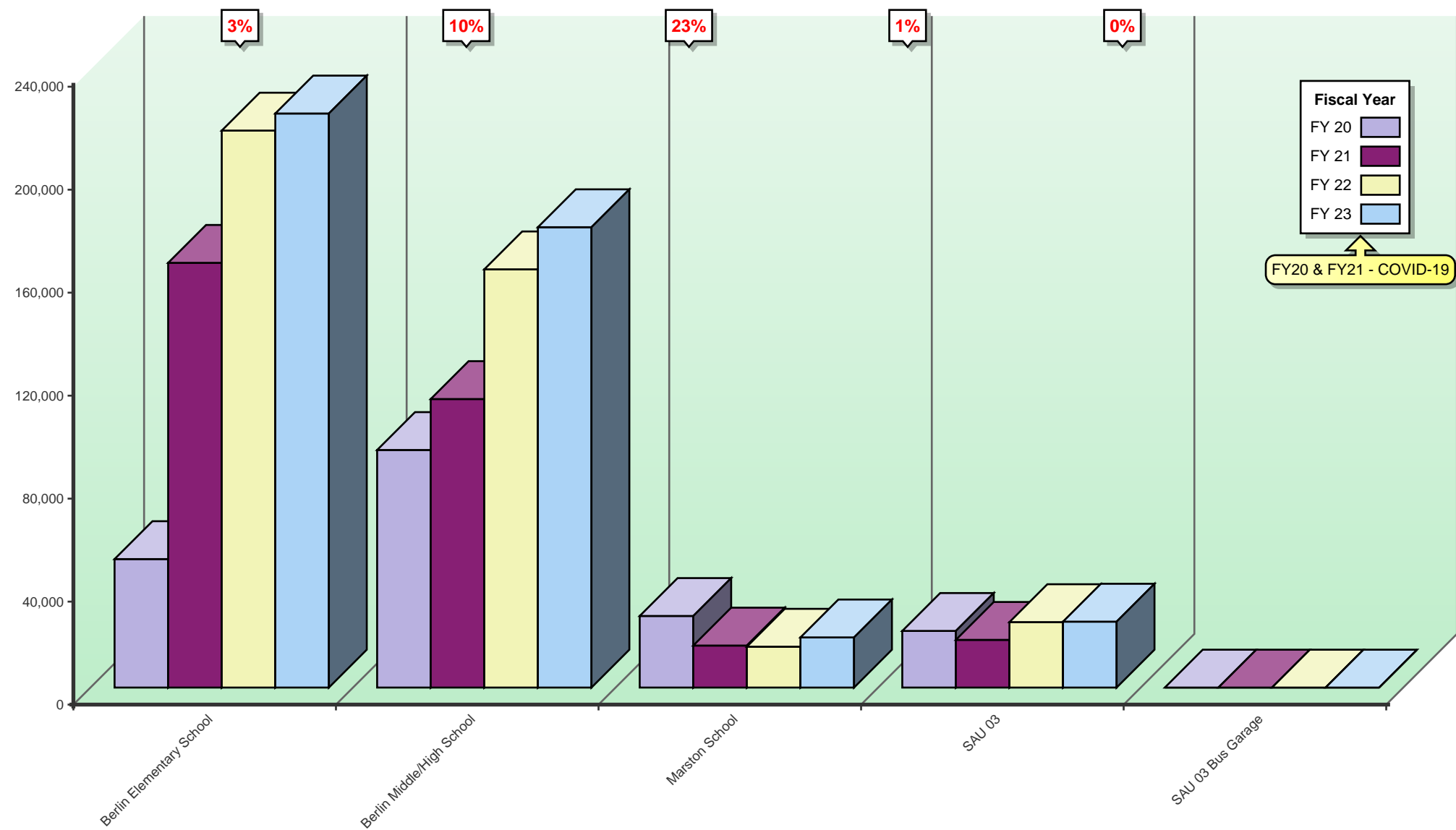
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	87,539	162,267,704	\$4,226,214.37	1,854	\$48.28

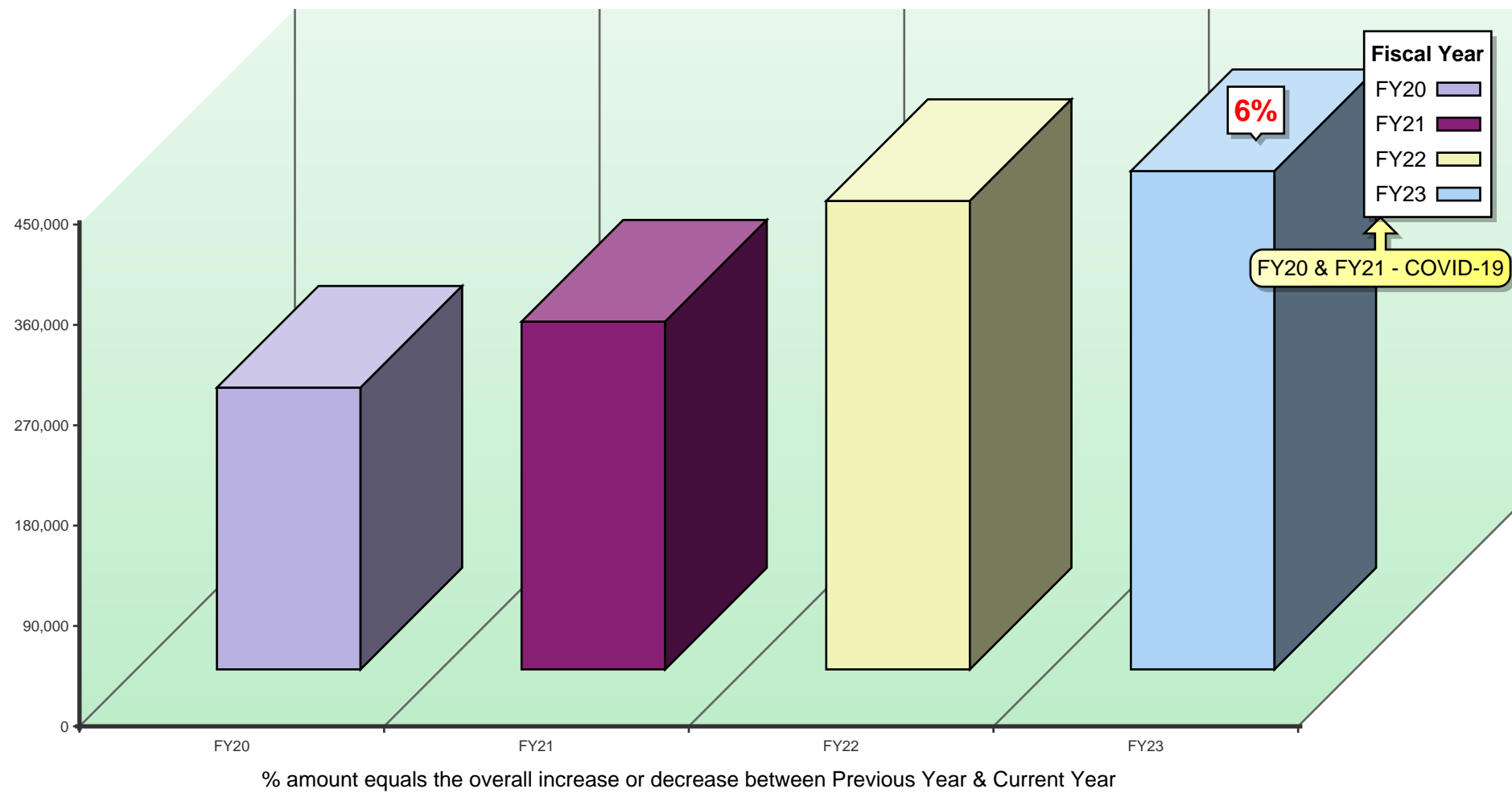
*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.



ANNUAL COLOR VOLUME BY LOCATION



ANNUAL COLOR VOLUME OVERALL



AVERAGE STUDENT-TO-COPY USAGE - COLOR

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building	Student Population	Annual Color Volume	Total School Cost*	Average Annual Color Prints Per Student	Average Annual Color Cost Per Student
Berlin Elementary School	422	222,978	\$12,041.71	528	\$28.53
Berlin Middle/High School	588	178,803	\$9,365.22	304	\$15.93
Marston School	0	19,481	\$847.81	0	\$0.00
SAU 03	0	25,598	\$1,114.02	0	\$0.00
SAU 03 Bus Garage	0	0	\$0.00	0	\$0.00
Totals	1,010	446,860	\$23,368.77	442	\$23.14

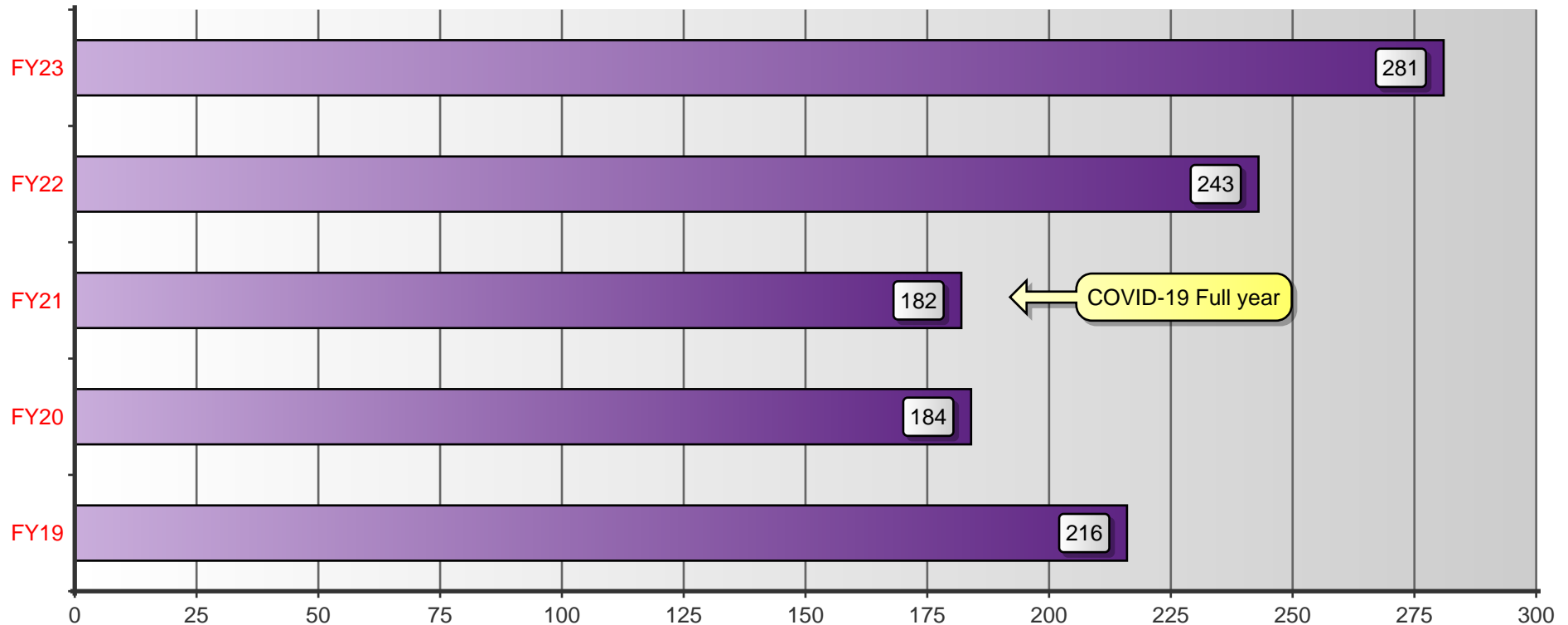
**Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.*

INDUSTRY AVERAGE COPIES PER STUDENT - COLOR

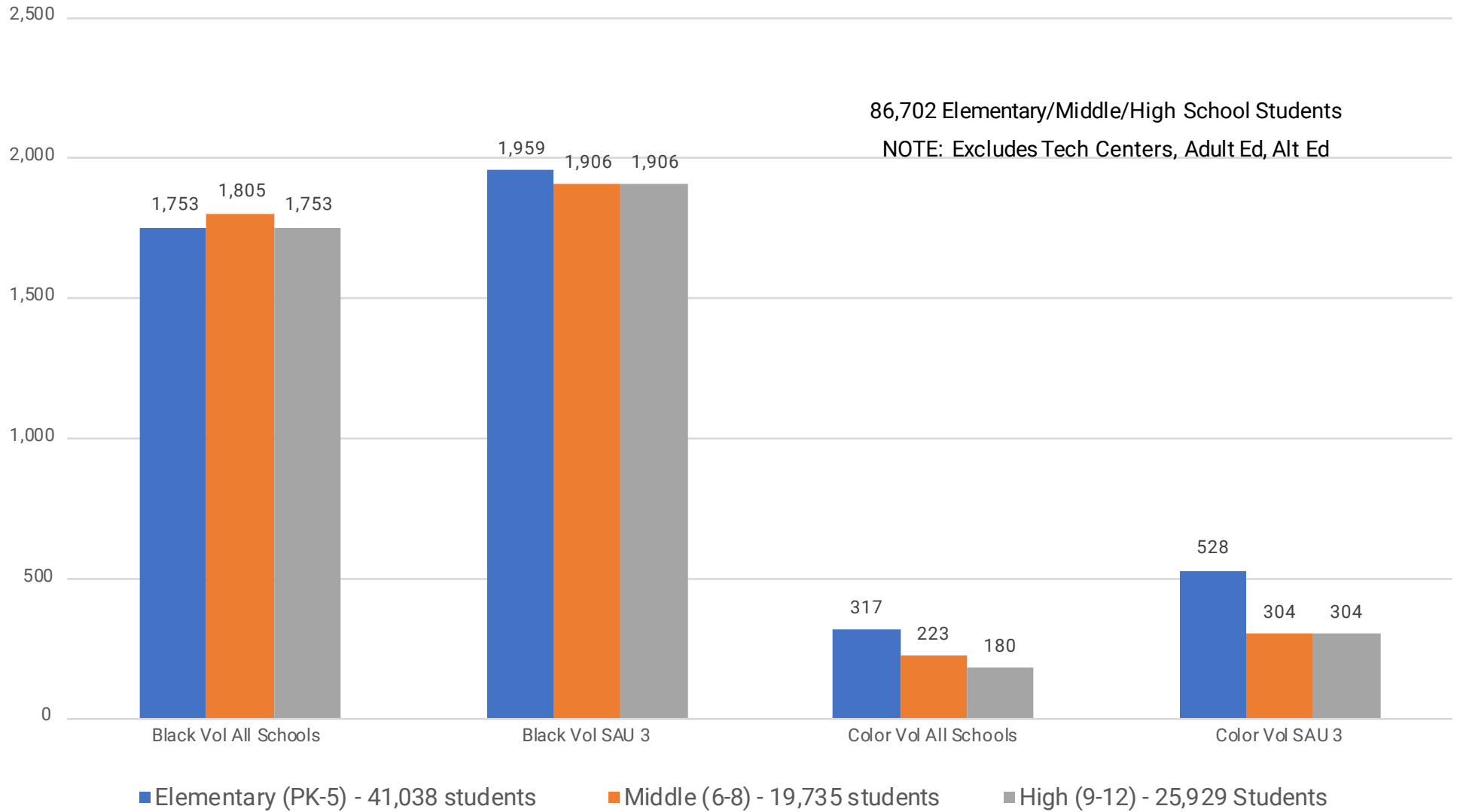
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	87,539	24,569,703	\$1,008,305.25	281	\$11.52

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



AVERAGE VOLUME TO STUDENT RATIO BY STUDENT TYPE



EQUIPMENT USAGE & RECOMMENDATIONS

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 05/15/2020

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Berlin Elementary School					
Custodian 1st Floor East Wing					
Canon imageClass MF543dw / 45 PPM 2SQ02664 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	1,620 0	2,198 0	578 0	\$0.01454 \$8.40 \$0.00000 \$0.00	None at this time.
Custodian's Office West					
Canon imageClass MF543dw / 45 PPM 2SQ02753 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	1,444 0	1,831 0	387 0	\$0.01454 \$5.63 \$0.00000 \$0.00	None at this time.
East Wing Nurse					
Canon imageClass MF543dw / 45 PPM 2SQ02983 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	3,325 0	5,182 0	1,857 0	\$0.01454 \$27.00 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations	
East Wing Office						
Canon IR C5550i / 50 PPM 2JH06389 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	87,850 46,168	150,423 71,889	62,573 25,721	\$0.00420 \$262.81 \$0.04185 \$1,076.42	None at this time.	
Gym Office						
Canon imageClass MF543dw / 45 PPM 2SQ02860 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	2,532 0	3,887 0	1,355 0	\$0.01454 \$19.70 \$0.00000 \$0.00		
Library						
Canon IR C5550i / 50 PPM 2JH05622 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	303,560 122,827	448,824 199,209	145,264 76,382	\$0.00420 \$610.11 \$0.04185 \$3,196.59	None at this time.	
Room 100						
Canon imageClass MF543dw / 45 PPM 2SQ02989 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	14,679 0	21,606 0	6,927 0	\$0.01454 \$100.72 \$0.00000 \$0.00		

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 201					
Canon imageClass MF543dw / 45 PPM	23,777	37,384	13,607	\$0.01454	None at this time.
2SQ02755 /				\$197.85	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 203					
Canon imageClass MF543dw / 45 PPM	14,451	20,159	5,708	\$0.01454	None at this time.
2SQ02985 /				\$82.99	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 205					
Canon imageClass MF543dw / 45 PPM	29,246	42,657	13,411	\$0.01454	None at this time.
2SQ02861 /				\$195.00	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 207					
Canon imageClass MF543dw / 45 PPM	6,265	9,439	3,174	\$0.01454	None at this time.
2SQ02862 /				\$46.15	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 208					
Canon imageClass MF543dw / 45 PPM	8,995	15,355	6,360	\$0.01454	None at this time.
2SQ02853 /				\$92.47	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 210					
Canon imageClass MF543dw / 45 PPM	10,201	16,519	6,318	\$0.01454	None at this time.
2SQ02855 /				\$91.86	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 211					
Canon imageClass MF543dw / 45 PPM	21,001	33,119	12,118	\$0.01454	None at this time.
2SQ02764 /				\$176.20	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 302					
Canon imageClass MF543dw / 45 PPM	11,220	20,295	9,075	\$0.01454	None at this time.
2SQ02762 /				\$131.95	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 304					
Canon imageClass MF543dw / 45 PPM	10,093	16,359	6,266	\$0.01454	None at this time.
2SQ02758 /				\$91.11	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 305					
Canon imageClass MF543dw / 45 PPM	11,896	15,547	3,651	\$0.01454	None at this time.
2SQ02761 /				\$53.09	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 307					
Canon imageClass MF543dw / 45 PPM	17,845	25,685	7,840	\$0.01454	None at this time.
2SQ02767 /				\$113.99	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 308					
Canon imageClass MF543dw / 45 PPM	26,133	35,611	9,478	\$0.01454	None at this time.
2SQ02857 /				\$137.81	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 310					
Canon imageClass MF543dw / 45 PPM	5,233	11,752	6,519	\$0.01454	None at this time.
2SQ02712 /				\$94.79	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 311 Special Ed					
Canon imageClass MF543dw / 45 PPM	6,403	9,694	3,291	\$0.01454	None at this time.
2SQ02759 /				\$47.85	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 404					
Canon imageClass MF543dw / 45 PPM	11,963	30,569	18,606	\$0.01454	None at this time.
2SQ02638 /				\$270.53	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 405					
Canon imageClass MF543dw / 45 PPM	7,038	8,487	1,449	\$0.01454	None at this time.
2SQ02768 /				\$21.07	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 406 Art					
Canon imageCLASS LBP664Cdw / 28 PPM	2,800	3,196	396	\$0.01454	None at this time.
NPAA103536 /				\$5.76	
500,000 / 05/2019	3,153	4,741	1,588	\$0.11850	
Color Printer A-4 / CSA-VT				\$188.18	
Room 501					
Canon imageClass MF543dw / 45 PPM	8,960	15,930	6,970	\$0.01454	None at this time.
2SQ02760 /				\$101.34	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 502					
Canon imageClass MF543dw / 45 PPM	26,400	40,758	14,358	\$0.01454	None at this time.
2SQ02027 /				\$208.77	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 504					
Canon imageClass MF543dw / 45 PPM	17,228	23,342	6,114	\$0.01454	None at this time.
2SQ02293 /				\$88.90	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 507					
Canon imageClass MF543dw / 45 PPM	15,413	20,913	5,500	\$0.01454	None at this time.
2SQ02259 /				\$79.97	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 509					
Canon imageClass MF543dw / 45 PPM	12,014	26,589	14,575	\$0.01454	None at this time.
2SQ02456 /				\$211.92	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 511					
Canon imageClass MF543dw / 45 PPM	9,044	22,340	13,296	\$0.01454	None at this time.
2SQ02656 /				\$193.32	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 512					
Canon imageClass MF543dw / 45 PPM	4,075	8,638	4,563	\$0.01454	None at this time.
2SQ02655 /				\$66.35	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 513					
Canon imageClass MF543dw / 45 PPM	3,927	5,693	1,766	\$0.01454	None at this time.
2SQ02657 /				\$25.68	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 514					
Canon imageClass MF543dw / 45 PPM	16,299	25,068	8,769	\$0.01454	None at this time.
2SQ02765 /				\$127.50	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 601					
Canon imageClass MF543dw / 45 PPM	42,516	57,562	15,046	\$0.01454	None at this time.
2SQ02660 /				\$218.77	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 603					
Canon imageClass MF543dw / 45 PPM	11,780	13,660	1,880	\$0.01454	None at this time.
2SQ02766 /				\$27.34	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 604					
Canon imageClass MF543dw / 45 PPM	7,431	10,830	3,399	\$0.01454	None at this time.
2SQ02257 /				\$49.42	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 606					
Canon imageClass MF543dw / 45 PPM	14,440	24,541	10,101	\$0.01454	None at this time.
2SQ02068 /				\$146.87	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 609					
Canon imageClass MF543dw / 45 PPM	39,038	52,400	13,362	\$0.01454	None at this time.
2SQ02485 /				\$194.28	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 610					
Canon imageClass MF543dw / 45 PPM	16,387	35,783	19,396	\$0.01454	None at this time.
2SQ02451 /				\$282.02	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 612					
Canon imageClass MF543dw / 45 PPM	6,687	13,600	6,913	\$0.01454	None at this time.
2SQ02987 /				\$100.52	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Teachers' Room East					
Canon IR C5550i / 50 PPM	154,287	204,154	49,867	\$0.00420	None at this time.
2JH05538 /				\$209.44	
3,000,000 / 02/2019	119,506	181,950	62,444	\$0.04185	
Color MFP A-3 11x17 / CSA-VT				\$2,613.28	
Teachers' Room East					
Canon IR 8585i / 85 PPM	117,960	152,851	34,891	\$0.00420	None at this time.
YGS00801 /				\$146.54	
5,000,000 / 05/2019	0	0	0	\$0.00000	
Black MFP A-3 11x17 / CSA-VT				\$0.00	
Teachers' Room West					
Canon imageCLASS LBP664Cdw / 28 PPM	11,798	16,376	4,578	\$0.01454	None at this time.
NPAA102961 /				\$66.56	
500,000 / 05/2019	35,865	63,601	27,736	\$0.11850	
Color Printer A-4 / CSA-VT				\$3,286.72	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Teachers' Room West					
Canon IR 8585i / 85 PPM YGS00809 / 5,000,000 / 05/2019 Black MFP A-3 11x17 / CSA-VT	415,267 0	605,627 0	190,360 0	\$0.00420 \$799.51 \$0.00000 \$0.00	None at this time.
West Wing Office					
Canon imageClass MF543dw / 45 PPM 2SQ02661 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	4,047 0	5,396 0	1,349 0	\$0.01454 \$19.61 \$0.00000 \$0.00	None at this time.
West Wing Office					
Canon IR C5550i / 50 PPM 2JH05465 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	77,133 53,793	130,583 82,900	53,450 29,107	\$0.00420 \$224.49 \$0.04185 \$1,218.13	None at this time.
Subtotal Black					
Subtotal Color					

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Berlin Middle/High School					
Athletics Office					
Canon imageClass MF543dw / 45 PPM 2SQ02658 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14/CSA-VT	5,279 0	7,486 0	2,207 0	\$0.01454 \$32.09 \$0.00000 \$0.00	None at this time.
Cafeteria Office					
Canon imageCLASS MF746Cdw / 28 PPM 2QL23554 / 500,000 / 05/2019 Color Laser MFP A-4 8.5x14 / CSA-VT	10,938 11,412	17,831 17,974	6,893 6,562	\$0.01454 \$100.22 \$0.11850 \$777.60	None at this time.
CTE Office					
Canon IR C5540i / 40 PPM 2JV03566 / 1,000,000 / 01/2019 Color MFP A-3 11x17 / CSA-VT	42,909 24,770	70,011 41,246	27,102 16,476	\$0.00420 \$113.83 \$0.04185 \$689.52	None at this time.
Custodian's Room					
Canon imageClass MF543dw / 45 PPM 2SQ02675 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	1,209 0	2,069 0	860 0	\$0.01454 \$12.50 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Guidance Hall					
Canon IR C5540i / 40 PPM	39,579	74,078	34,499	\$0.00420	None at this time.
2JV03572 /				\$144.90	
1,000,000 / 01/2019	38,688	63,759	25,071	\$0.04185	
Color MFP A-3 11x17 / CSA-VT				\$1,049.22	
Guidance Office - Nancy					
Canon imageClass MF543dw / 45 PPM	15,234	25,906	10,672	\$0.01454	None at this time.
2SQ02659 /				\$155.17	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Gym					
Canon imageClass MF543dw / 45 PPM	4,000	5,399	1,399	\$0.01454	None at this time.
2SQ02673 /				\$20.34	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
High School Teachers' Room					
Canon IR 6575i / 75 PPM	270,831	518,551	247,720	\$0.00420	None at this time.
3EH00659 /				\$1,040.42	
4,000,000 / 02/2019	0	0	0	\$0.00000	
Black MFP A-3 11x17 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Library					
Canon imageClass MF543dw / 45 PPM 2SQ02674 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	6,639 0	9,888 0	3,249 0	\$0.01454 \$47.24 \$0.00000 \$0.00	None at this time.
Library					
Canon IR C5550i / 50 PPM 2JH06154 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	173,937 95,378	295,985 157,167	122,048 61,789	\$0.00420 \$512.60 \$0.04185 \$2,585.87	None at this time.
Main Office					
Canon imageCLASS MF746Cdw / 28 PPM 2QL23552 / 500,000 / 05/2019 Color Laser MFP A-4 8.5x14 / CSA-VT	17,754 21,459	27,149 30,660	9,395 9,201	\$0.01454 \$136.60 \$0.11850 \$1,090.32	None at this time.
Main Office					
Canon IR 8585i / 85 PPM YGS00780 / 5,000,000 / 05/2019 Black MFP A-3 11x17 / CSA-VT	181,451 0	321,661 0	140,210 0	\$0.00420 \$588.88 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Nurse					
Canon imageClass MF543dw / 45 PPM 2SQ02672 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	12,699 0	17,932 0	5,233 0	\$0.01454 \$76.09 \$0.00000 \$0.00	None at this time.
Room 100 Building Trades					
Canon imageClass MF543dw / 45 PPM 2SQ02787 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	2,019 0	3,397 0	1,378 0	\$0.01454 \$20.04 \$0.00000 \$0.00	None at this time.
Room 101					
Canon imageClass MF543dw / 45 PPM 2SQ02781 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	13,687 0	21,218 0	7,531 0	\$0.01454 \$109.50 \$0.00000 \$0.00	None at this time.
Room 102					
Canon imageClass MF543dw / 45 PPM 2SQ02788 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	18,440 0	28,248 0	9,808 0	\$0.01454 \$142.61 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 103					
Canon imageCLASS LBP664Cdw / 28 PPM	3,104	3,969	865	\$0.01454	None at this time.
NPAA103415 /				\$12.58	
500,000 / 05/2019	4,415	6,351	1,936	\$0.11850	
Color Printer A-4 / CSA-VT				\$229.42	
Room 300					
Canon imageClass MF543dw / 45 PPM	14,780	20,898	6,118	\$0.01454	None at this time.
2SQ02676 /				\$88.96	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 301					
Canon imageClass MF543dw / 45 PPM	3,580	5,936	2,356	\$0.01454	None at this time.
2SQ02671 /				\$34.26	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 400 Art					
Canon imageCLASS LBP664Cdw / 28 PPM	1,622	3,529	1,907	\$0.01454	None at this time.
NPAA103537 /				\$27.73	
500,000 / 05/2019	6,186	7,081	895	\$0.11850	
Color Printer A-4 / CSA-VT				\$106.06	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 406 Special Ed					
Canon imageClass MF543dw / 45 PPM	13,984	23,313	9,329	\$0.01454	None at this time.
2SQ02662 /				\$135.64	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 501					
Canon imageClass MF543dw / 45 PPM	4,251	12,463	8,212	\$0.01454	None at this time.
2SQ02786 /				\$119.40	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 502					
Canon imageClass MF543dw / 45 PPM	8,307	10,559	2,252	\$0.01454	None at this time.
2SQ02459 /				\$32.74	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 503					
Canon imageClass MF543dw / 45 PPM	4,828	8,560	3,732	\$0.01454	None at this time.
2SQ02782 /				\$54.26	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 504					
Canon imageClass MF543dw / 45 PPM	6,103	7,961	1,858	\$0.01454	None at this time.
2SQ02784 /				\$27.02	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 505					
Canon imageClass MF543dw / 45 PPM	11,572	13,725	2,153	\$0.01454	None at this time.
2SQ02780 /				\$31.30	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 506					
Canon imageClass MF543dw / 45 PPM	9,974	16,881	6,907	\$0.01454	None at this time.
2SQ02811 /				\$100.43	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 507					
Canon imageClass MF543dw / 45 PPM	15,273	29,450	14,177	\$0.01454	None at this time.
2SQ02813 /				\$206.13	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 508					
Canon imageClass MF543dw / 45 PPM	14,211	21,547	7,336	\$0.01454	None at this time.
2SQ02815 /				\$106.67	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 510					
Canon imageClass MF543dw / 45 PPM	6,438	9,932	3,494	\$0.01454	None at this time.
2SQ02814 /				\$50.80	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 511					
Canon imageClass MF543dw / 45 PPM	5,828	9,383	3,555	\$0.01454	None at this time.
2SQ02807 /				\$51.69	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 512					
Canon imageClass MF543dw / 45 PPM	5,720	9,930	4,210	\$0.01454	None at this time.
2SQ02802 /				\$61.21	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 513					
Canon imageClass MF543dw / 45 PPM	5,638	8,581	2,943	\$0.01454	None at this time.
2SQ02805 /				\$42.79	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 514 Graphic Arts					
Canon imageCLASS LBP664Cdw / 28 PPM	27	134	107	\$0.01454	None at this time.
NPAA103543 /				\$1.56	
500,000 / 05/2019	43	758	715	\$0.11850	
Color Printer A-4 / CSA-VT				\$84.73	
Room 514 Graphic Arts					
Canon iR-ADV C7565i / 65 PPM	135,440	188,412	52,972	\$0.00420	None at this time.
2KT04100 /				\$222.48	
3,000,000 / 05/2019	40,765	74,565	33,800	\$0.04185	
Color MFP A-3 11x17 / CSA-VT				\$1,414.53	
Room 515					
Canon imageClass MF543dw / 45 PPM	2,906	4,360	1,454	\$0.01454	None at this time.
2SQ02812 /				\$21.14	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 516					
Canon imageClass MF543dw / 45 PPM	10,195	15,650	5,455	\$0.01454	None at this time.
2SQ02636 /				\$79.32	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 517					
Canon imageClass MF543dw / 45 PPM	5,521	14,281	8,760	\$0.01454	None at this time.
2SQ02629 /				\$127.37	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 600					
Canon imageClass MF543dw / 45 PPM	3,953	7,008	3,055	\$0.01454	None at this time.
2SQ02634 /				\$44.42	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 603					
Canon imageCLASS LBP664Cdw / 28 PPM	920	1,450	530	\$0.01454	None at this time.
NPAA103535 /				\$7.71	
500,000 / 05/2019	729	1,286	557	\$0.11850	
Color Printer A-4 / CSA-VT				\$66.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 603					
Canon imageClass MF543dw / 45 PPM	6,854	9,294	2,440	\$0.01454	None at this time.
2SQ02631 /				\$35.48	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 604					
Canon imageClass MF543dw / 45 PPM	1,830	4,753	2,923	\$0.01454	None at this time.
2SQ02637 /				\$42.50	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 605					
Canon imageClass MF543dw / 45 PPM	7,621	10,651	3,030	\$0.01454	None at this time.
2SQ02632 /				\$44.06	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 608 Science Office					
Canon imageClass MF543dw / 45 PPM	12,872	21,548	8,676	\$0.01454	None at this time.
2SQ02623 /				\$126.15	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 609 Middle School Teachers' Room					
Canon IR C5550i / 50 PPM	125,224	183,723	58,499	\$0.00420	None at this time.
2JH06409 /				\$245.70	
3,000,000 / 02/2019	30,665	52,466	21,801	\$0.04185	
Color MFP A-3 11x17 / CSA-VT				\$912.37	
Room 609 Middle School Teachers' Room					
Canon IR 8585i / 85 PPM	292,965	526,081	233,116	\$0.00420	None at this time.
YGS00783 /				\$979.09	
5,000,000 / 05/2019	0	0	0	\$0.00000	
Black MFP A-3 11x17 / CSA-VT				\$0.00	
Room 610					
Canon imageClass MF543dw / 45 PPM	6,392	8,405	2,013	\$0.01454	None at this time.
2SQ02633 /				\$29.27	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 611					
Canon imageClass MF543dw / 45 PPM	752	2,279	1,527	\$0.01454	None at this time.
2SQ02898 /				\$22.20	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 612					
Canon imageClass MF543dw / 45 PPM	878	1,785	907	\$0.01454	None at this time.
2SQ02905 /				\$13.19	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 613					
Canon imageClass MF543dw / 45 PPM	4,435	5,938	1,503	\$0.01454	None at this time.
2SQ02904 /				\$21.85	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 614					
Canon imageClass MF543dw / 45 PPM	2,564	4,946	2,382	\$0.01454	None at this time.
2SQ02899 /				\$34.63	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	
Room 615					
Canon imageClass MF543dw / 45 PPM	1,911	3,216	1,305	\$0.01454	None at this time.
2SQ02901 /				\$18.97	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14 / CSA-VT				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 616					
Canon imageClass MF543dw / 45 PPM 2SQ02897 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	4,882 0	9,259 0	4,377 0	\$0.01454 \$63.64 \$0.00000 \$0.00	None at this time.
Room 618					
Canon imageClass MF543dw / 45 PPM 2SQ02896 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	29,057 0	43,213 0	14,156 0	\$0.01454 \$205.83 \$0.00000 \$0.00	
Subtotal Black					
Subtotal Color					

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Marston School					
First Floor Special Education					
Canon imageClass MF543dw / 45 PPM 2SQ02757 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14/CSA-VT	8,801	9,251	450	\$0.01454 \$6.54 \$0.00000 \$0.00	None at this time.
Second Floor					
Canon imageClass MF543dw / 45 PPM 2SQ02756 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	14,511	27,018	12,507	\$0.01454 \$181.85 \$0.00000 \$0.00	None at this time.
Special Education					
Canon IR C5550i / 50 PPM 2JH06144 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	81,628	133,080	51,452	\$0.00420 \$216.10 \$0.04185 \$815.28	None at this time.
		Subtotal Black	64,409	\$404.49	
		Subtotal Color	19,481	\$815.28	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
SAU 03					
Account Payable					
Canon imageClass MF543dw / 45 PPM 2SQ02859 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14/CSA-VT	36,549 0	56,399 0	19,850 0	\$0.01454 \$288.62 \$0.00000 \$0.00	None at this time.
Business Administrator					
Canon imageClass MF543dw / 45 PPM 2SQ02772 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	17,018 0	29,203 0	12,185 0	\$0.01454 \$177.17 \$0.00000 \$0.00	None at this time.
Main Office					
Canon IR C5550i / 50 PPM 2JH05552 / 3,000,000 / 02/2019 Color MFP A-3 11x17 / CSA-VT	81,189 43,951	102,788 69,549	21,599 25,598	\$0.00420 \$90.72 \$0.04185 \$1,071.28	None at this time.
Main Office HR					
Canon imageClass MF543dw / 45 PPM 2SQ02858 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	23,674 0	37,694 0	14,020 0	\$0.01454 \$203.85 \$0.00000 \$0.00	None at this time.

NHSA's 65 - Behind Public					
Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
Payroll					
Canon imageClass MF543dw / 45 PPM 2SQ02981 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	21,291 0	34,273 0	12,982 0	\$0.01454 \$188.76 \$0.00000 \$0.00	None at this time.
Superintendent					
Canon imageClass MF543dw / 45 PPM 2SQ02986 / 1,000,000 / 12/2019 Black Laser MFP A-4 8.5x14 / CSA-VT	11,840 0	16,527 0	4,687 0	\$0.01454 \$68.15 \$0.00000 \$0.00	None at this time.
Subtotal Black		85,323	\$1,017.26		
Subtotal Color		25,598	\$1,071.28		

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2022 Meter	06/30/2023 Meter	FY23 Annual Volume	Cost/Copy Annual Cost	Recommendations
SAU 03 Bus Garage					
Mechanic's Office					
Canon imageClass MF543dw / 45 PPM	7,290	10,372	3,082	\$0.01454	None at this time.
2SQ02645 /				\$44.81	
1,000,000 / 12/2019	0	0	0	\$0.00000	
Black Laser MFP A-4 8.5x14/CSA-VT				\$0.00	
	Subtotal Black		3,082	\$44.81	
	Subtotal Color		0	\$0.00	
	Overall Black Totals		2,100,320	\$14,763.72	
	Overall Color Totals		446,860	\$22,471.50	Your Avg Color CPC is \$0.0503

Estimated color cost savings with your next bid: **\$31,922.72** over five years. Our bids are coming in at an average of \$0.036, with our compensation included.

SPC SERVICE & SUPPLY COST SAVINGS

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 12/15/2000 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual FY 23 black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	Prior CPC	Average Annual Cost
2,100,320	\$0.02018	\$42,384.46

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
2,100,320	\$0.00703	\$14,765.25	\$27,619.21	\$138,096.04

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Today the Cooperative Buying of SPC has netted annual cost savings, on average,
of
\$27,619.21 x 23 years as a Client = **\$635,241.78** Cost Savings!

PROJECTED EQUIPMENT COSTS BY BUILDING - BLACK

This table represents PROJECTED expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and **averaged** current annual lease payments are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
Berlin Elementary School	826,711	\$6,733.52	\$5,290.95	\$18,590.37	\$30,614.84
Berlin Middle/High School	1,120,795	\$7,097.64	\$7,173.09	\$25,203.48	\$39,474.20
Marston School	64,409	\$420.76	\$412.22	\$1,448.37	\$2,281.35
SAU 03	85,323	\$1,057.89	\$546.07	\$1,918.67	\$3,522.63
SAU 03 Bus Garage	3,082	\$46.60	\$19.72	\$69.31	\$135.63
TOTALS	2,100,320	\$15,356.40	\$13,442.05	\$47,230.20	\$76,028.65

SPC EQUIPMENT BIDS:

You can experience significant cost savings on equipment and service & supplies if you did an upgrade. See next page for details.

Current bids are coming in between 8% to 12% of Retail compared with the current Salesman's Cost of 50% of Retail.

For Example, a 55-page-per-minute Color Toshiba 5525ac with RADF, Duplexing, Finisher, 3-Hole Punch, CIF-Print-Color Scan-Hard Drive for Secure Print and Fax Board with a Retail Cost of \$38,000 can be purchased for \$3,827. That's 10% of Retail! Our prices are negotiated with and supported directly by the manufacturer.

SPC UPGRADES FOR 2023

NHSAU 03 - Berlin Public Schools

Client Name	Contact	Total Annual Volume	Number of Machines	Former Vendor	Vendor Awarded	Equipment Awarded	Annual Cost Savings	5 Year Cost Savings	Print Management Software Added*
Brevard Family Partnership Florida	Don Johnson	1,158,146	51	Ricoh	Ricoh	Ricoh	\$28,806.28	\$144,031.40	SPC STarDoc & Papercut
City of Saco ME	Ryan Pinheiro	628,426	34	KMBS	KMBS & Ricoh	Konica Minolta	\$3,495.81	\$17,479.05	SPC STarDoc
Franklin Northeast SU VT	Morgan Daybell	4,060,945	18	Symquest	Symquest	Konica Minolta	\$10,247.75	\$51,238.75	SPC STarDoc
Holderness School NH	Paula Currie	780,989	32	Conway	Symquest	Konica Minolta	\$25,414.02	\$127,070.10	SPC STarDoc & Papercut
Phillips Exeter Academy NH	Scott Heffner	3,486,154	102	Toshiba Business	hiba Business Solut	Toshiba	\$81,636.61	\$408,183.05	SPC STarDoc & Papercut
RSU 2 Hallowell ME	Mariah Kelly	3,298,697	64	A-Copi	Smith Office	Sharp		\$0.00	
RSU 22 Hampden ME	Trish Hayes	4,624,078	57	Symquest	Symquest	Konica Minolta	\$16,482.00	\$82,410.00	SPC STarDoc
RSU 23 Old Orchard Beach ME	Cindy Cox	1,234,079	46	KMBS	Smith Office	Sharp		\$0.00	SPC STarDoc
Saco MSAU ME	Kris Stryker-IT	3,000,000	56	KMBS	KMBS	Konica Minolta	\$15,134.23	\$75,671.15	SPC STarDoc & Papercut
SAU 18 Franklin NH	Robyn Dunlap-IT	1,835,661	24	KMBS	hiba Business Solut	Toshiba	\$9,759.00	\$48,795.00	SPC STarDoc & Papercut
SAU 30 Laconia NH	Diane Clary	3,777,053	73	NECS	hiba Business Solut	Toshiba	\$14,623.00	\$73,115.00	SPC STarDoc & Papercut
SAU 301 Prospect Mou (w/SAU 72 & SAU 86) NH	Heidi Duford	2,818,384	51	NECS	hiba Business Solut	Toshiba	\$34,358.00	\$171,790.00	SPC STarDoc & Papercut
SAU 34 Hillsboro-Deering NH	Grant Geisler	1,760,806	20	KMBS/Canon	KMBS	Konica Minolta	\$18,438.01	\$92,190.05	SPC STarDoc & Papercut
SAU 40 Milford NH	Jane Fortson	5,015,229	85	KMBS	hiba Business Solut	Toshiba	\$3,397.60	\$16,988.00	SPC STarDoc & Papercut
SAU 41 Hollis-Brookline NH	Kelly Seeley	6,630,000	98	Conway	hiba Business Solut	Toshiba	\$29,914.65	\$149,573.25	SPC STarDoc & Papercut
SAU 42 Nashua NH	Dan Donovan	20,893,573	87	KMBS	KMBS	Konica Minolta	\$93,212.00	\$466,060.00	SPC STarDoc
SAU 45 Moultonborough NH	Amanda Bergquist	1,117,284	25	KMBS	hiba Business Solut	Toshiba	\$9,556.72	\$47,783.60	SPC STarDoc & Papercut
SAU 64 Milton NH	Mackenzie Campbell	1,101,887	34	Seacoast/Conway	hiba Business Solut	Toshiba	\$14,252.68	\$71,263.40	SPC STarDoc & Papercut
SAU 77 Monroe NH	Rose Harris	207,730	7	WB Mason	Symquest	Konica Minolta	\$2,100.31	\$10,501.55	SPC STarDoc
SAU 83 Fremont NH	Nathan Castle	907,329	16	KMBS	KMBS	Konica Minolta	\$7,233.81	\$36,169.05	SPC STarDoc
SAU 85 Sunapee NH	Kelly Wessells	1,101,647	35	KMBS	KMBS	Konica Minolta	\$3,171.67	\$15,858.35	SPC STarDoc & Papercut
Wiscasset School District ME	Brian Barrows	1,122,000	32	Transco	Symquest	Konica Minolta	\$13,190.00	\$65,950.00	SPC STarDoc & Papercut
SAU 21 Winnacunnet NH	Mathew Ferreira	5,178,800		2024 Upgrade					
SAU 01 Contoocook Valley NH	Brian Cisneros	4,444,000		2024 Upgrade					
Totals		70,560,097	1,047				\$434,424.15	\$2,172,120.75	

* Print Management Software: All Clients have SPC STARDoc but some have chosen to acquire additional support that they did not have previously.

	2020	2021	2022	2023	2024 (so far)	Average per Year(2020-2023)
TOTALS	82,468,260	69,686,229	73,469,937	70,560,097	9,622,800	
New Client Sign Ups >>>>>	6	8	8	10	2	8
Total New Clients	14,950,000	41,249,400	17,952,178	42,236,258	9,622,800	29,096,959
Total Existing Clients	67,518,260	28,436,829	55,517,759	28,323,839		44,949,172

Since 2020

116,387,836

2023 Award Evaluation	Manufacturer	Volume	Machines	Clients Awarded
KMBS	Konica Minolta	11,597,862	211	6
Symquest	Konica Minolta	50,170,401	248	5
Toshiba Business Solutions	Toshiba	24,483,721	460	8
Smith Office Equipment	Sharp	4,079,686	96	2
Ricoh	Ricoh	1,158,146	51	1
Totals		91,489,816	1,066	22

PROJECTED EQUIPMENT COSTS BY BUILDING - COLOR

This table represents PROJECTED expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and averaged annual lease payments are NOT figured in to this table, as they are covered in the black prints report.

Building	Projected Color Volume	Service & Supply Cost
Berlin Elementary School	222,978	\$12,041.71
Berlin Middle/High School	178,803	\$9,365.22
Marston School	19,481	\$847.81
SAU 03	25,598	\$1,114.02
SAU 03 Bus Garage	0	\$0.00
TOTALS	446,860	\$23,368.77

SERVICE & SUPPLY USAGE PROFILE BY VENDOR - BLACK

This table represents actual and projected Service & Supply expenses for BLACK usage broken down by equipment type and vendor. Under SPC's Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **FY24 increase is 4%.**

Vendor	Equipment Type	FY23 Black Volume	FY23 Black Cost/Copy	FY23 Black S & S Costs	FY24 Black Cost/Copy	FY24 Projected Black S & S Costs
Canon Solutions Vermont	Black Laser MFP A-4 8.5x14	550,027	\$0.01454	\$7,997.39	\$0.01512	\$8,316.41
Canon Solutions Vermont	Black MFP A-3 11x17	846,297	\$0.00420	\$3,554.45	\$0.00437	\$3,698.32
Canon Solutions Vermont	Color Laser MFP A-4 8.5x14	16,288	\$0.01454	\$236.83	\$0.01512	\$246.27
Canon Solutions Vermont	Color MFP A-3 11x17	679,325	\$0.00420	\$2,853.17	\$0.00437	\$2,968.65
Canon Solutions Vermont	Color Printer A-4	8,383	\$0.01454	\$121.89	\$0.01512	\$126.75
TOTALS AND AVERAGES		2,100,320	\$0.00703	\$14,763.72	\$0.00731	\$15,356.40

SERVICE & SUPPLY USAGE PROFILE BY VENDOR - COLOR

This table represents actual and projected Service & Supply expenses for COLOR usage broken down by equipment type and vendor. Under SPC's Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **FY24 increase is 4%.**

Vendor	Equipment Type	FY23 Color Volume	FY23 Color Cost/Copy	FY23 Color S & S Costs	FY24 Color Cost/Copy	FY24 Projected Color S & S Costs
CSA-VT	Color Laser MFP A-4 8.5x14	15,763	\$0.11850	\$1,867.92	\$0.12324	\$1,942.63
CSA-VT	Color MFP A-3 11x17	397,670	\$0.04185	\$16,642.49	\$0.04352	\$17,306.60
CSA-VT	Color Printer A-4	33,427	\$0.11850	\$3,961.10	\$0.12324	\$4,119.54
TOTALS AND AVERAGES		446,860	\$0.05029	\$22,471.50	\$0.05230	\$23,368.77

LEASED/OWNED EQUIPMENT DETAILS

Total Number of Machines Under Contract	110
Number of Machines on Lease	0
Number of Machines Owned	110
Number of Rental/Loaner Machines	0
Lease Company	Straight-Line Depreciation
Term	5 Annual
Annual Payment usually due on 8/1	\$47,230.20
Lease Start Date	05/15/2020
Lease End Date	
Remaining Payments	0

*The Lease End Date has no bearing on Service & Supply and Warranty Contracts.

OWNED EQUIPMENT

Building	Room	Make/Model	Serial Number
Berlin Elementary School	Custodian 1st Floor East Wing	Canon imageClass MF543dw	2SQ02664
Berlin Elementary School	Custodian's Office West	Canon imageClass MF543dw	2SQ02753
Berlin Elementary School	East Wing Nurse	Canon imageClass MF543dw	2SQ02983
Berlin Elementary School	East Wing Office	Canon IR C5550i	2JH06389
Berlin Elementary School	Gym Office	Canon imageClass MF543dw	2SQ02860
Berlin Elementary School	Library	Canon IR C5550i	2JH05622
Berlin Elementary School	Room 100	Canon imageClass MF543dw	2SQ02989
Berlin Elementary School	Room 201	Canon imageClass MF543dw	2SQ02755
Berlin Elementary School	Room 203	Canon imageClass MF543dw	2SQ02985
Berlin Elementary School	Room 205	Canon imageClass MF543dw	2SQ02861
Berlin Elementary School	Room 207	Canon imageClass MF543dw	2SQ02862
Berlin Elementary School	Room 208	Canon imageClass MF543dw	2SQ02853
Berlin Elementary School	Room 210	Canon imageClass MF543dw	2SQ02855
Berlin Elementary School	Room 211	Canon imageClass MF543dw	2SQ02764
Berlin Elementary School	Room 302	Canon imageClass MF543dw	2SQ02762
Berlin Elementary School	Room 304	Canon imageClass MF543dw	2SQ02758
Berlin Elementary School	Room 305	Canon imageClass MF543dw	2SQ02761
Berlin Elementary School	Room 307	Canon imageClass MF543dw	2SQ02767
Berlin Elementary School	Room 308	Canon imageClass MF543dw	2SQ02857
Berlin Elementary School	Room 310	Canon imageClass MF543dw	2SQ02712
Berlin Elementary School	Room 311 Special Ed	Canon imageClass MF543dw	2SQ02759
Berlin Elementary School	Room 404	Canon imageClass MF543dw	2SQ02638
Berlin Elementary School	Room 405	Canon imageClass MF543dw	2SQ02768

Berlin Elementary School	Room 406 Art	Canon imageCLASS LBP664Cdw	NPAA103536
Berlin Elementary School	Room 501	Canon imageClass MF543dw	2SQ02760
Berlin Elementary School	Room 502	Canon imageClass MF543dw	2SQ02027
Berlin Elementary School	Room 504	Canon imageClass MF543dw	2SQ02293
Berlin Elementary School	Room 507	Canon imageClass MF543dw	2SQ02259
Berlin Elementary School	Room 509	Canon imageClass MF543dw	2SQ02456
Berlin Elementary School	Room 511	Canon imageClass MF543dw	2SQ02656
Berlin Elementary School	Room 512	Canon imageClass MF543dw	2SQ02655
Berlin Elementary School	Room 513	Canon imageClass MF543dw	2SQ02657
Berlin Elementary School	Room 514	Canon imageClass MF543dw	2SQ02765
Berlin Elementary School	Room 601	Canon imageClass MF543dw	2SQ02660
Berlin Elementary School	Room 603	Canon imageClass MF543dw	2SQ02766
Berlin Elementary School	Room 604	Canon imageClass MF543dw	2SQ02257

Building	Room	Make/Model	Serial Number
Berlin Elementary School	Room 606	Canon imageClass MF543dw	2SQ02068
Berlin Elementary School	Room 609	Canon imageClass MF543dw	2SQ02485
Berlin Elementary School	Room 610	Canon imageClass MF543dw	2SQ02451
Berlin Elementary School	Room 612	Canon imageClass MF543dw	2SQ02987
Berlin Elementary School	Teachers' Room East	Canon IR 8585i	YGS00801
Berlin Elementary School	Teachers' Room East	Canon IR C5550i	2JH05538
Berlin Elementary School	Teachers' Room West	Canon imageCLASS LBP664Cdw	NPAA102961
Berlin Elementary School	Teachers' Room West	Canon IR 8585i	YGS00809
Berlin Elementary School	West Wing Office	Canon imageClass MF543dw	2SQ02661
Berlin Elementary School	West Wing Office	Canon IR C5550i	2JH05465
Berlin Middle/High School	Athletics Office	Canon imageClass MF543dw	2SQ02658
Berlin Middle/High School	Cafeteria Office	Canon imageCLASS MF746Cdw	2QL23554
Berlin Middle/High School	CTE Office	Canon IR C5540i	2JV03566
Berlin Middle/High School	Custodian's Room	Canon imageClass MF543dw	2SQ02675
Berlin Middle/High School	Guidance Hall	Canon IR C5540i	2JV03572
Berlin Middle/High School	Guidance Office - Nancy	Canon imageClass MF543dw	2SQ02659
Berlin Middle/High School	Gym	Canon imageClass MF543dw	2SQ02673
Berlin Middle/High School	High School Teachers' Room	Canon IR 6575i	3EH00659
Berlin Middle/High School	Library	Canon imageClass MF543dw	2SQ02674
Berlin Middle/High School	Library	Canon IR C5550i	2JH06154
Berlin Middle/High School	Main Office	Canon imageCLASS MF746Cdw	2QL23552
Berlin Middle/High School	Main Office	Canon IR 8585i	YGS00780
Berlin Middle/High School	Nurse	Canon imageClass MF543dw	2SQ02672
Berlin Middle/High School	Room 100 Building Trades	Canon imageClass MF543dw	2SQ02787
Berlin Middle/High School	Room 101	Canon imageClass MF543dw	2SQ02781
Berlin Middle/High School	Room 102	Canon imageClass MF543dw	2SQ02788

Berlin Middle/High School	Room 103	Canon imageCLASS LBP664Cdw	NPAA103415
Berlin Middle/High School	Room 300	Canon imageClass MF543dw	2SQ02676
Berlin Middle/High School	Room 301	Canon imageClass MF543dw	2SQ02671
Berlin Middle/High School	Room 400 Art	Canon imageCLASS LBP664Cdw	NPAA103537
Berlin Middle/High School	Room 406 Special Ed	Canon imageClass MF543dw	2SQ02662
Berlin Middle/High School	Room 501	Canon imageClass MF543dw	2SQ02786
Berlin Middle/High School	Room 502	Canon imageClass MF543dw	2SQ02459
Berlin Middle/High School	Room 503	Canon imageClass MF543dw	2SQ02782
Berlin Middle/High School	Room 504	Canon imageClass MF543dw	2SQ02784
Berlin Middle/High School	Room 505	Canon imageClass MF543dw	2SQ02780
Berlin Middle/High School	Room 506	Canon imageClass MF543dw	2SQ02811

Building	Room	Make/Model	Serial Number
Berlin Middle/High School	Room 507	Canon imageClass MF543dw	2SQ02813
Berlin Middle/High School	Room 508	Canon imageClass MF543dw	2SQ02815
Berlin Middle/High School	Room 510	Canon imageClass MF543dw	2SQ02814
Berlin Middle/High School	Room 511	Canon imageClass MF543dw	2SQ02807
Berlin Middle/High School	Room 512	Canon imageClass MF543dw	2SQ02802
Berlin Middle/High School	Room 513	Canon imageClass MF543dw	2SQ02805
Berlin Middle/High School	Room 514 Graphic Arts	Canon imageCLASS LBP664Cdw	NPAA103543
Berlin Middle/High School	Room 514 Graphic Arts	Canon iR-ADV C7565i	2KT04100
Berlin Middle/High School	Room 515	Canon imageClass MF543dw	2SQ02812
Berlin Middle/High School	Room 516	Canon imageClass MF543dw	2SQ02636
Berlin Middle/High School	Room 517	Canon imageClass MF543dw	2SQ02629
Berlin Middle/High School	Room 600	Canon imageClass MF543dw	2SQ02634
Berlin Middle/High School	Room 603	Canon imageCLASS LBP664Cdw	NPAA103535
Berlin Middle/High School	Room 603	Canon imageClass MF543dw	2SQ02631
Berlin Middle/High School	Room 604	Canon imageClass MF543dw	2SQ02637
Berlin Middle/High School	Room 605	Canon imageClass MF543dw	2SQ02632
Berlin Middle/High School	Room 608 Science Office	Canon imageClass MF543dw	2SQ02623
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR 8585i	YGS00783
Berlin Middle/High School	Room 609 Middle School Teachers' Room	Canon IR C5550i	2JH06409
Berlin Middle/High School	Room 610	Canon imageClass MF543dw	2SQ02633
Berlin Middle/High School	Room 611	Canon imageClass MF543dw	2SQ02898
Berlin Middle/High School	Room 612	Canon imageClass MF543dw	2SQ02905
Berlin Middle/High School	Room 613	Canon imageClass MF543dw	2SQ02904

NHSAU 03 - Berlin Public Schools

Berlin Middle/High School	Room 614	Canon imageClass MF543dw	2SQ02899
Berlin Middle/High School	Room 615	Canon imageClass MF543dw	2SQ02901
Berlin Middle/High School	Room 616	Canon imageClass MF543dw	2SQ02897
Berlin Middle/High School	Room 618	Canon imageClass MF543dw	2SQ02896
Marston School	First Floor Special Education	Canon imageClass MF543dw	2SQ02757
Marston School	Second Floor	Canon imageClass MF543dw	2SQ02756
Marston School	Special Education	Canon IR C5550i	2JH06144
SAU 03	Account Payable	Canon imageClass MF543dw	2SQ02859
SAU 03	Business Administrator	Canon imageClass MF543dw	2SQ02772
SAU 03	Main Office	Canon IR C5550i	2JH05552
SAU 03	Main Office HR	Canon imageClass MF543dw	2SQ02858
SAU 03	Payroll	Canon imageClass MF543dw	2SQ02981
SAU 03	Superintendent	Canon imageClass MF543dw	2SQ02986
SAU 03 Bus Garage	Mechanic's Office	Canon imageClass MF543dw	2SQ02645

STARDoc USER NAMES

Name	User Name
Autie Hamilton	ahamilton
Barbara Anderson	banderson
Irina Williams	lwilliams
Julie King	jking
Kayla Steady	ksteady
Kayla Steady	ksteady@sau3.org
Mike Kelley	mkelley
Tammy Fauteux	tfauteux@sau3.org

STARDoc user names are managed by the Account Administrator, usually the IT Director. If there are any changes that need to be made, please notify your Account Administrator or SPC.

WARRANTY RELIEF FUND

Why is it Needed?

With the recent pandemic, schools and businesses shut down. In FY20 credits owed were around \$389,000. However, your contracts stipulate that any unused service and supplies are to be refunded. While this may seem like good news, what if the vendor is unable or unwilling to repay those funds? Many companies outside of the copier industry are already filing for bankruptcy. SPC's legitimate concern is, what if this hits the copier industry and we can no longer access the funds owed to the client?

Other Concerns:

- Vendor refuses to honor a Warranty
- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Service-and-Supply Contract at the agreed-upon pricing.
- Vendor gets sold to a venture capitalist entity or to a risky new owner with limited cash reserves

Purpose:

Since 1989, SPC's goal is to shelter our clients from Industry upheavals. This fund is to set aside monies that can be used by any client, if a need arises.

Funding Source: Initially, \$200,000 no-interest personal loan. To be paid back from two sources...

- Wholesale Trades... For over 10 years these funds have been set aside for warranty replacement units since the industry would provide the same cash price with or without the trade.
- Equipment Purchases... 2% of the gross will be set aside with each upgrade.

Who Benefits?

All SPC clients...like any insurance fund, by pooling funds from SPC's entire client base, any losses are eliminated.

WARRANTY RELIEF EQUIPMENT BASE

Why is it Needed?

As with credits owed to clients for unused copies, sometimes equipment needs to be replaced or added but there are no funds in the budget. Rather than relying solely on the Warranty Relief Fund, SPC will have an inventory of high-quality, low-meter copiers and printers to use as replacements or additional equipment as needed at a lower cost to the client than a new machine.

Other Concerns:

- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Warranty
- Equipment is damaged by user and not covered under the Warranty

Purpose:

- To replace or add a machine when needed

Who Benefits?

- All SPC clients...by pooling high-quality equipment from past client upgrades, equipment can be replaced with minimal impact on the client