

•SPC• Specialized Purchasing Consultants

RSU 26 Orono School Dept.

Lynn Gray

10 Goodridge Drive

Orono, ME 04473

Five-Year Equipment Replacement Schedule

RSU 26 Orono School Dep BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date 1/6/2016 Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduced	d Year 3rd Year psed IP_Address:	4th Year 5tl	h Year
1 Asa Adams Elementary School Main Office	MFP 15 CPM Sort-CIF-Print-Fax-Post Script	Table Top Konica Minolta BH4422 42 CPM~ Black Photo RADF Duplex 500 Sheets Paper Sort CIF-Print-Scan-Fax-Post Script-Google Cloud Print	New New	New New	
	(Trade Copex)				
285	200,000	1,000,000 8/1/2018			
Black Vol: 1,000	U63294G3J460522 /	AAFM011000298 103834			
		1,000 KMBS 0			
 Asa Adams Elementary School Main Office 	Printer 35 CPM Duplex Sort-CIF-Print- Post Script	Konica Minolta BH4702P 50 PPM Black Network Printer~ Duplex 2nd Paper Drawer-Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New New	New New	
	0 (Trade Copex)				
285	750,000 10/08	2,000,000 8/1/2018			
Black Vol: 34,276	VNB3S10983 /	AAFH011001440 130831			
		34,276 KMBS			
		0			

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3 Asa Adams Elementary School Room 13	HP Laser Jet P2015 Black Network Printer 27 CPM Sort-CIF-Print-Post Script	Konica Minolta BH3602P 35 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New New	New New
	(Trade Copex)	500,000 8/1/2018		
285 Black Vol: 8,808	500,000 12/06 CNBJP33297 /	AAFK011000013 130844 8,808 KMBS		
		0		
4 Asa Adams Elementary School Room 28 Copy Room	if under 1,500 Capacity) Finisher 3-Hole	Konica Minolta BH808 80 CPM Black Photo~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console- Google Cloud Print	New New	New New
	1,328,317 (Trade Copex)			
285	4,000,000 02/13	4,000,000 6/1/2016		
Black Vol: 287,018	EX9286891 /	A8KN011008540 212289		
		287,018 KMBS 0		
5 Asa Adams Elementary School Room 28 Copy Room	if under 1,500 Capacity) Finisher 3-Hole	Konica Minolta BH808 80 CPM Black Photo~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console- Google Cloud Print	New New	New New
	1,083,901 (Trade Copex)			
285	4,000,000 02/13	4,000,000 6/1/2016		
Black Vol: 237,445	EX9286903 /	A8KN011008508 212290		
		237,445 KMBS		
		0		

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RSU 26 Ord BuildingNa Room # Students Annual Vo	S	Present Meter Estimated I	er/Survey Date 1/6/2016 Life Date Introduced ber / Present IP Addres	Serial Number	Date Introduce Vendor ID Pro	2nd Year d oposed IP_Add	3rd Year ress:	4th Year	5th Year
School	ns Elementary 6 Computer Lab	30 CPM RAD 11X 17 Interna	entre 7830 Color Photocopier DF Duplex 2-Paper Drawer al Finisher 3-Hole CIF-Print- Script-Hard Drive for Secure	Color Photo Konica 55 CPM~ RADF Du Drawer 11 X 17 Fini CIF-Print-Scan-Post for Secure Print-Go	plex 4-Paper isher 3-Hole Punch t Script-Hard Drive	New	New	New	New
285		757,935	(Trade Copex)	3,000,000	2/1/2017				
Black Vol:	78,761	750,000	02/13	A79K011017021	212294				
Color Vol:	120,662	MX1187210 /		78,761 120,662	KMBS				
School	ns Elementary 6 Computer Lab		2035n Black Network Printer CIF-Print-Post Script	ter Konica Minolta BH3602P 35 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print		New	New	New	New
		0	(Trade Copex)						
285		750,000	11/08	500,000	8/1/2018				
Black Vol:	2,640	CNB9T71300	/	AAFK011000006	130839				
				2,64() KMBS				
School	ns Elementary		2015 Black Network Printer -CIF-Print-Post Script	Konica Minolta BH4 Black Network Prin Paper Drawer-Sort Script-Airprint-Goo	ter~ Duplex 2nd CIF-Print-Post	New	New	New	New
		0	(Trade Copex)						
285		500,000	12/06	2,000,000	8/1/2018				
Black Vol:	25,164	CNBJL39177	/	AAFH011001441	130833				
				· · · · · · · · · · · · · · · · · · ·	KMBS				
)				

675,112

Proposed Annual Volume for Asa Adams Elementary School

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RSU 26 Orono School Dep BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date 1/6/2016 Estimated Life Date Introduced Serial Number / Present IP Addres Special Notes	Estimated Life Date Introduced Serial Number Vendor ID Prop	d Year osed IP_Addre	3rd Year	4th Year	5th Year
 Orono High School Accounts Office Supt. 	HP Laser Jet P3015 MICR Black Network Printer 42 CPM Duplex Sort-CIF-Print- Post Script 2nd Paper Drawer MICR Toner	HP Laser Jet P3015 MICR - 42 CPM Duplex Sort-CIF-Print-Post Script 2nd Paper Drawer MICR Toner	HP 3015	HP 3015	HP 3015	HP 3015
344 Black Vol: 20,808	113,100 (Keep) 500,000 07/08 VNBCC7H2FX /	500,000 7/1/2008 VNBCC7H2FX 20,808 KMBS 0				
10 Orono High School Guidance	HP Laser Jet P3015 Black Network Printer 42 CPM Sort-CIF-Print-Post Script	Konica Minolta BH3602P 35 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New	New	New	New
344 Black Vol: 1,000	(Trade SPC) 500,000 07/08 VNBCC6F1TM /	500,000 8/1/2018 AAFK011000012 130849 1,000 KMBS 0				
11 Orono High School IT Staging	Additional Device Black Photocopier 0 CPM	Konica Minolta BH4702P 50 PPM Black Network Printer~ Duplex 2nd Paper Drawer-Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New	New	New	New
344 Black Vol: 1,000	0	2,000,000 8/1/2018 AAFH011001344 130832 1,000 KMBS				

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RSU 26 Orono School Dep BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date 1/6/2016 Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduce Serial Number Vendor ID Pro	nd Year d posed IP_Addre	3rd Year	4th Year	5th Year
12 Orono High School Library - Front Desk	Additional Device Black Photocopier 0 CPM	Konica Minolta BH458 45 CPM Black Photo~ RADF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF-Print-Scan- Post Script-Hard Drive for Secure Print Google Cloud Print	New	New	New	New
344 Black Vol: 0	/	1,000,000 8/1/2016 AA6U011006803 212300 40,000 KMBS 0				
13 Orono High School Library - MLTI Office	Brother HL-L2340DW Black Network Printer 27 CPM Duplex Sort-CIF-Print- Post Script	Brother HL-L2340DW - 27 CPM Duplex Sort-CIF-Print-Post Script	Brother 2340	Brother 2340	Brother 2340	Brother 2340
344 Black Vol: 5,340	500,000 11/14 U63879G6N791046 /	500,000 11/1/2014 U63879G6N791046 5,340 KMBS 0				
14 Orono High School Library- MLTI Office	Brother HL-L5200DW Black Network Printer 40 CPM Duplex Sort-CIF-Print- Post Script 17,000	Brother HL-L5200DW - 40 CPM Duplex Sort-CIF-Print-Post Script	Brother 5200	Brother 5200	Brother 5200	Brother 5200
344 Black Vol: 5,000	1,000,000 03/16 U64178E6N269084 /	1,000,000 3/1/2016 U64178E6N269084 5,000 KMBS 0				

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RSU 26 Ord BuildingNa Room # Students Annual Vo	6	Present Meter Estimated I	er/Survey Date 1/6/2016 Life Date Introduced ber / Present IP Address	1st Year Equipn Estimated Life Serial Number Projected Black Projected Color	Date Introduce Vendor ID Pro Volume	2nd Year <mark>d</mark> oposed IP_Add	3rd Year dress:	4th Year	5th Year
15 Orono H Main Of		Photocopier 55 Paper Drawer	entre 7855c Color 5 CPM RADF Duplex 4- 11 X 17 Finisher 3-Hole nt-Scan-Fax-Hard Drive for	Color Photo Konica I 55 CPM~ RADF Dup Drawer 11 X 17 Finis CIF-Print-Scan-Fax- Drive for Secure Prin Print	olex 4-Paper sher 3-Hole Punch Post Script-Hard	New	New	New	New
		239,602	(Trade Copex)	• • • • • • • • • • • • • • • • • • • •	- / / /				
344		3,000,000	02/13	3,000,000	2/1/2017				
Black Vol:	98,941	MX4326192 /		A79K011017104	212293 KMBS				
Color Vol:	50,358			98,941 48,358					
16 Orono H Room 10			2055dn Black Network M Duplex Sort-CIF-Print-	Konica Minolta BH3 Black Network Print Paper Supply Sort C Script-Airprint-Goog	er~ Duplex 300 IF-Print-Post	New	New	New	New
			(Trade Copex)	- 0000	0440040				
344		750,000	10/08	500,000	8/1/2018				
Black Vol:	1,000	1C:C1:DE:15:	04:78 /	AAFK011000010	130841				
				1,000 0	KMBS				
17 Orono H Room 10	igh School bIC SPED	Additional Dev	vice Black Photocopier 0	Color Photo Konica Minolta BHC335 35 CPM~ Table Top with Stand RAD Duplex 1-Paper Drawer Sort Max paper 8 1/2 X 14 CIF-Print-Scan-Fax- Post Script-Hard Drive for Secure Pri Google Cloud Print		New -	New	New	New
344				750,000	4/1/2017				
Black Vol:		/		A92F011011023	212301				
		/		2,000	KMBS				
				2,000					

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RSU 26 Ore BuildingNa Room # Students Annual Vo	6	Present Meter Estimated L	er/Survey Date 1/6/2016 Life Date Introduced Der / Present IP Addres	Serial Number	Date Introduce Vendor ID Pro	nd Year d posed IP_Addr	3rd Year ess:	4th Year	5th Year
19 Orono H Room 20		55 CPM RAD Finisher 3-Hole	ntre 5150 Black Photocopier OF Duplex 4-Paper Drawer e Punch CIF-Print-Scan-Post ive for Secure Print-Fax	Konica Minolta BH: Photo~ RADF Duple 1,500 Capacity) Fini CIF-Print-Scan-Pos for Secure Print-Go	ex (LCT if under isher 3-Hole Punch t Script-Hard Drive	New	New	New	New
		604,340	(Trade Copex)	• • • • • • • •	- /4 /- 0.4				
344		3,000,000	10/09	3,000,000	2/1/2017				
Black Vol:	133,061	VXX104171N	/	AA6T011003349	212299				
					1 KMBS 0				
19 Orono H Room 20			430 Black Network Printer CIF-Print-Post Script	Konica Minolta BH: Black Network Prin Paper Supply Sort (Script-Airprint-Goo	ter~ Duplex 300 CIF-Print-Post	New	New	New	New
			(Trade Copex)						
344		750,000	10/04	500,000	8/1/2018				
Black Vol:	5,616	CNGKJ76705	/	AAFK011000015	130843				
					6 KMBS				
					0				
20 Orono H Special I	igh School Education	55 CPM RAD Finisher 3-Hole	ntre 5150 Black Photocopier of Duplex 4-Paper Drawer e Punch CIF-Print-Scan-Post ive for Secure Print-Fax	Konica Minolta BH Photo~ RADF Duple 1,500 Capacity) Fini CIF-Print-Scan-Fax Drive for Secure Pri Google Cloud Print	ex (LCT if under isher 3-Hole Punch	New	New	New	New
		352,402	(Trade Copex)						
344		3,000,000	10/09	4,000,000	6/1/2016				
Black Vol:	63,077	VXX104184N	/	A8KN011008545	212297				
				69,333	3 KMBS				
					0				

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RSU 26 Ord BuildingNa Room # Students Annual Vo	s	Present Meter Estimated L	er/Survey Date 1/6/2016 Life Date Introduced ber / Present IP Addres	1st Year Equipr Estimated Life Serial Number s Projected Black Projected Color	Date Introduce Vendor ID Pro	nd Year d oposed IP_Add	3rd Year ress:	4th Year	5th Year
21 Orono Hi Special I	igh School Education		8890DW Black Laser MFP OF Duplex Sort-CIF-Print- t	Close Out Due to Co Low Volumes	mbining and/or	Close Out	Close Out	Close Out	Close Out
			(Trade Copex)						
344			04/09						
Black Vol:	8,256	J0J524907 /							
				0					
				0					
22 Orono Hi Superint		Photocopier 55 Paper Drawer	entre 7855c Color 6 CPM RADF Duplex 4- 11 X 17 Finisher 3-Hole nt-Scan-Fax-Hard Drive for	Color Photo Konica 55 CPM~ RADF Dup Drawer 11 X 17 Fini CIF-Print-Scan-Fax- Drive for Secure Print Print	plex 4-Paper sher 3-Hole Punch Post Script-Hard	New	New	New	New
		453,465	(Trade Copex)						
344		3,000,000	02/13	3,000,000	2/1/2017				
Black Vol:	90,586	MX4326160 /		A79K011017008	212292				
Color Vol:	31,886			90,586	KMBS				
				31,886					
23 Orono Hi Teachers		Photocopier 75 if under 1,500 Punch CIF-Prin	entre 5875apt Black 6 CPM RADF Duplex (LCT Capacity) Finisher 3-Hole nt-Scan-Post Script-Fax-Hard re Print-Fax 400+ Lb Console		x (LCT if under sher 3-Hole Punch Script-Hard Drive	New	New	New	New
		1,097,039	(Trade Copex)						
344		4,000,000	02/13	4,000,000	6/1/2016				
Black Vol:	293,849	EX9284276 /		A8KN011008542	212298				
				283,849	KMBS				
				0	1				

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RSU 26 Orono School Dep BuildingName Room # Students Annual Volume	Present Mete	er/Survey Date 1/6/2016 Life Date Introduced Der / Present IP Address	Serial Number	Date Introduce Vendor ID Prok Volume	2nd Year ed oposed IP_Add	3rd Year	4th Year	5th Year
24 Orono High School Teachers' Room	Photocopier 75 if under 1,500 of Punch CIF-Prin Drive for Secur 1,249,013	entre 5875apt Black CPM RADF Duplex (LCT Capacity) Finisher 3Hole nt-Scan-Post Script-Fax-Hard re Print-Fax 400+ Lb Console (Trade Copex)	Konica Minolta BH Photo~ RADF Duple 1,500 Capacity) Fini CIF-Print-Scan-Pos for Secure Print 400 Google Cloud Print 4,000,000	ex (LCT if under sher 3-Hole Punch t Script-Hard Drive	New	New	New	New
344 Black Vol: 287,387	4,000,000 EX9284788 /	02/13	A8KN011008555 257,38°	212296 7 KMBS				
Proposed Annual Volume	e for Orono	High School	1	,014,921				
Basement Maintenance 22 CPM Duplex Sort-CIF-Print-Post Script Blace Director's Office Paper		Konica Minolta BH. Black Network Prin Paper Supply Sort (Script-Airprint-Goo	ter~ Duplex 300 CIF-Print-Post	New	New	New	New	
164 Black Vol: 588	0 500,000 CNHC59X0VV	(Trade Copex) 01/04		8/1/2018 130840 8 KMBS				

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RSU 26 Ore BuildingNa Room # Students Annual Vo	s	Present Mete	er/Survey Date 1/6/2016 Life Date Introduced ber / Present IP Address	Serial Number	Date Introduc Vendor ID Pi k Volume	2nd Year ed roposed IP_Ad	3rd Year dress:	4th Year	5th Year
	liddle School fice Copy Room	Photocopier 55 Paper Drawer 1	entre 7855c Color CPM RADF Duplex 4- 11 X 17 Finisher 3-Hole nt-Scan-Fax-Hard Drive for	Color Photo Konica 55 CPM~ RADF Du Drawer 11 X 17 Fin CIF-Print-Scan-Fax Drive for Secure Pr Print	iplex 4-Paper isher 3-Hole Punch x-Post Script-Hard	New	New	New	New
1.64		816,323	(Trade Copex)	3,000,000	2/1/2017				
164 Black Vol:	140.026	3,000,000	02/13	A79K011017105	212295				
Color Vol:	140,926 53,254	MX4326176 /			6 KMBS				
Color voi.	55,254			53,25					
27 Orono M Room 13			2035n Black Network Printer CIF-Print-Post Script	Konica Minolta BH Black Network Prin Paper Supply Sort O Script-Airprint-Goo	nter~ Duplex 300 CIF-Print-Post	New	New	New	New
		33,706	(Trade Copex)						
164		750,000	11/08	500,000	8/1/2018				
Black Vol:	1,000	VNB3M24934	/	AAFK011000009	130842				
				1,00	0 KMBS				
					0				
28 Orono M Room 2	iddle School		2035n Black Network Printer CIF-Print-Post Script	Konica Minolta BH Black Network Prin Paper Supply Sort (Script-Airprint-Goo	nter~ Duplex 300 CIF-Print-Post	New	New	New	New
		0	(Trade Copex)						
164		750,000	11/08	500,000	8/1/2018				
Black Vol:	6,540	CNB9S08811 /	/	AAFK011000008	130846				
				· · · · · · · · · · · · · · · · · · ·	0 KMBS				
					0				

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RSU 26 Orono School Dep BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date 1/6/2016 Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduced Serial Number Vendor ID Prop	d Year 3rd Year osed IP_Address:	4th Year 5th Yea
29 Orono Middle School Room 23 Copy Room (Later M17)	if under 1,500 Capacity) Finisher 3Hole	Photo~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive	New New	New New
	610,340 (Trade Copex)			
164	4,000,000 02/13	4,000,000 6/1/2016		
Black Vol: 157,496	EX9285088 /	A8KN011008554 212291		
		157,496 KMBS 0		
30 Orono Middle School Room 8	HP Laser Jet 2430 Black Network Printer 35 CPM Sort-CIF-Print-Post Script 2nd Paper Drawer	Konica Minolta BH3602P 35 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New New	New New
	167,485 (Trade Copex)			
164	750,000 10/04	500,000 8/1/2018		
Black Vol: 1,968	CNGKJ77457 /	AAFK011000005 130838		
		1,968 KMBS 0		
31 Orono Middle School Room M17	HP Laser Jet P2055dn Black Network Printer 35 CPM Duplex Sort-CIF-Print- Post Script	Konica Minolta BH3602P 35 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print	New New	New New
	(Trade Copex)			
164	750,000 10/08	500,000 8/1/2018		
Black Vol: 1,000	XXXXXXXXX /	AAFK011000019 130845		
		1,000 KMBS		
		0		
Proposed Annual Volume	e for Orono Middle School	309,518		

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RSU 26 Orono School Dept. 10 Goodridge Drive Orono, ME 04473

	PRESENT	PROPOSED
Black Photocopiers	1,460,333	1,465,589
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	409,214	409,214
Color Photocopiers - Color Volume	256,160	254,160
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	120,748	121,748
Black Laser MFP	9,256	1,000
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	2,000
Color Laser MFP - Color Volume	0	2,000
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
Total Black Volume	1,999,551	1,999,551
Total Color Volume	256,160	256,160
TOTALS	2,255,711	2,255,711

Recommended Vendor(s): KMBS with Konica Minolta Copiers & Printers

Upgrade Date on 8/2/2018 BLACK VOLUME

	Vendor/Equipment	Proposed	100% Volume	Cost Per Copy	Proj Full-Year Billing	
KMBS	Color Photocopier		409,214	\$0.00320	\$1,309.48	
KMBS	Color Laser MFP		2,000	\$0.00400	\$8.00	
KMBS	Black Photocopier		1,465,589	\$0.00320	\$4,689.88	
KMBS	Black Network Printer		20,808	\$0.07500	\$1,560.60	
KMBS	Black Network Printer		10,340	\$0.02250	\$232.65	
KMBS	Black Network Printer		90,600	\$0.00613	\$554.93	
KMBS	Black Laser MFP		1,000	\$0.00400	\$4.00	
		Sub Totals	1,999,551	\$0.00418	\$8,359.54	
COLOR VOLUME						
	Vendor/Equipment	Proposed 1	00% Volume	Cost Per Copy	Proj Full-Year Billing	
KMBS	Color Laser MFP		2,000	\$0.05625	\$112.50	
KMBS	Color Photocopier		254,160	\$0.03885	\$9,874.12	
	Sub 1	Γotals	256,160	\$0.03899	\$9,986.62	

COMBINED BLACK & COLOR VOLUME & COST

Proposed 100%	Volume	Avg Cost Per Copy	Proj Full-Year Billing
Total Billing	2,255,711	\$0.00813	\$18,346.16