

RSU 22
24 Main Road North
Hampden, ME 04444

Total Bid Analysis

Based on 6,276,570 Copies per Year beginning with 2018-2019 Budget Year

Analysis done on an Annual Basis...Projected over 5 Years

Proposed Cost				Present Cost*
Cost Category	First Year	Second Year 3.5% CPI	Average 5 years #	
Service & Supplies Color	\$22,317.30	\$23,098.41	\$22,942.19	\$36,536.92
Service & Supplies Black	\$20,440.08	\$21,155.48	\$21,012.40	\$36,316.18
5 Year Muni Lease	\$25,872.36 &	\$25,872.36	\$25,872.36	\$28,200.00
Forced Upgrades *	\$0.00	\$0.00	\$0.00	
Totals	\$68,629.74	\$70,126.25	\$69,826.95	\$101,053.10
Annual Cost Savings	\$32,423.36	\$30,926.85	\$31,226.15	
Five-Year Cost Savings	\$162,116.80	\$154,634.26	\$156,130.77	

Present Cost Budget Categories 'Black Service and Supplies', 'Color Service and Supplies' and Equipment.

* Forced Upgrades are costs that will be incurred in the future due to age, annual volume, and/or current meter reading. These funds may or may not be in your current budget; however, they should be.

Service & Supplies: Include service and all consumables except staples and paper. Since SPC recommends doing an onsite inspection every two years, followed by putting your Service & Supply contract out to bid, your average cost will stay within this range. In fact, in most cases, due to the competitive nature of this market, it will fall below this average if your volume remained the same.

& Proposed Lease Cost Breakdown: The lease amount would come in lower if we had bid it out as we normally do. The number you see is comparing the same sales amount with SPC's muni funding (See amortization schedule comparison).