·SPC·

Specialized Purchasing Consultants
1491 East Side River Road
Dummer, NH 03588
(800)750-1538

FY20 Annual Report

Year - End Photocopier Analysis

With projected costs for FY21

Christopher Howell
RSU 14 - Windham Raymond
228 Windham Center Road
Windham, ME 04062

·SPC·

Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

September 2020

Christopher Howell
RSU 14 - Windham Raymond
228 Windham Center Road
Windham, ME 04062

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
(800) 750-1538

VISIT US ON THE WEB:
www.spccopypro.com

Dear Christopher:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us for the ==past 19 years==. We hope we can continue this relationship for many years to come.

This year's Annual Report provides an overview of last year's reprographic equipment usage and status. We recognize that this was an unusual year and that accurate usage may not be fully reflected. However, it is still good to compare and review to see just how the pandemic has impacted usage. Recommendations have still been made to address any potential problem areas and help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. Hopefully you have been able to benefit from these services, and we hope to continue to offer new services. In fact, one new service is the Client Warranty and Relief Fund. A description of this valuable service is provided in this year's report. We are pleased to continue offering all of our services to you at no additional charge.

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

Table Of Contents

Meet Your Team

Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.

Jessica Paradis
Accounting Coordinator

Jessica oversees billing, resolving any questions or issues as needed. She is also responsible for setting up lease and purchase transactions.

Alex Webster
Operations & Marketing Manager

Alex oversees STARDoc, FM Audit, and equipment upgrades. He also researches and markets current and new SPC tools and services to existing and potential clients.

Pam Weed
Client-Vendor Relations

Pam helps to maintain a good working relationship between clients and vendors, especially with regard to equipment reliability. She also oversees equipment upgrades and changes, warranty replacements, end-of-year meter collection and billing, and Annual Report scheduling. Pam assists with marketing SPC services to existing and potential clients.

Robert Dutil
Information Technology

Bob keeps SPC running by maintaining and updating database processes as well as assisting in updates to SPC's STARDoc website and the creation of code to create the many reports SPC generates to give you the accurate information of your usage.

Jamin Tilton
Operations Support

Jamin plays a vital role in performing onsite equipment surveys and installation audits. He assists with contact information updates along with STARDoc and FM Audit updates.

Heidi Tilton
Accounting Support

Heidi handles bookkeeping and billing for both clients and vendors, processing payments, and other office support.

Kelly Fortier
Office Support

Our newest team member, Kelly assists with maintaining service & supply contracts, managing equipment trades, and upgrades, bookkeeping and other general office work.

SPC Timeline

1988   Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

1999   Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Established Student Ratios.

2001   Meter Collection

- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002   Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003   Bond Counsel Review of Contracts and Warranties

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2012   STARDoc and Simplified Billing Developed and Implemented

- Live Floor Plans: Allows IT administrators to move devices around on their own floor plans.
- STARDoc: Helps project out the end of year costs and potential overages.
- Simplified Billing: Designed to eliminate hundreds of invoices and condenses it down to 2 or 3 a year.

2013   STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014   STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015   STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

SPC Timeline

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid

- Mandatory annual fleet service history: Provides data on the overall reliability of the fleet.
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.

2020 Mock Bids - Warranty and Relief Fund

- Mock Bids: allows us to show where a client's pricing would come in without having to go out to bid. This allows them to buy off an existing bid, thus saving time and money.
- Warranty and Relief Fund: Due to the pandemic, there are serious upheavals in the industry. In an effort to cushion our clients, this fund was established. For more information, see the last page of the Annual Report.

2021 SPC Roadmap

- Major STARDoc facelift. User interface will be more modern.
- Update Bid Process to simplify bid submission for all of our vendors.
- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.

Equipment Health Status

Total Number of Machines:	**230**

Total Black Photocopiers:	**45**
Total Color Photocopiers:	**21**
Total Black Network Printers:	**131**
Total Color Network Printers:	**33**
Total Removed From Service:	**10**

# of Units OFF Warranty:	11
# of Units Approaching End of Warranty:	129
# of Units Overused:	0
# of Units Underused:	0
Commencement Date:	09/15/2016
# of Annual Payments Left on Lease:	1
All Warranties and Service Contracts Expire:	06/30/2022
SPC's FM Audit Print Management Software Loaded:	Yes
Printer Contract Signed:	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Christopher,

    Because of the change to remote learning in March, COVID-19 had a direct and significant impact on client budgets. Usage was dramatically affected and resulted in a year-end under usage credit of $24,625.43. While this may seem like a positive – saving money on reprographic expenses – it has actually put a tremendous burden on the vendors as they are starting off the new fiscal year with a deficit. Combine this with other economic strains for the vendors, SPC is concerned, which is why we have developed the Warranty and Relief Fund (see page 108) to protect our clients.

        It is our recommendation...

    There are substantial cost savings to be incurred with a bid. Based on Covid volume (lower than normal), we estimate $55,603.25 potential color cost savings with your next upgrade over five years.

Sincerely,
Skip Tilton

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Adult Education	Cathy Renaud's Office	HP Laser Jet Pro M401dn	VNB3N04864	AXIS	06/01/2012
Adult Education	Computer Lab	HP Laser Jet Pro M401dn	VNB4F00026	AXIS	06/01/2012
Field Allen School	Blue Portable - Peter Mullen	HP Laser Jet Pro M401dn	VNB3N04658	AXIS	06/01/2012
Field Allen School	Office	Toshiba e-Studio 756	CKE210719	A-COPI	02/01/2012
Field Allen School	Office	Toshiba e-Studio 3555c	C7CF59054	A-COPI	07/01/2013
Field Allen School	Room 02	HP Laser Jet Pro M401dn	VNB3N04792	AXIS	06/01/2012
Field Allen School	Room 05	HP Laser Jet Pro M401dn	VNB3N04856	AXIS	06/01/2012
Field Allen School	Room 06	HP Laser Jet Pro M401dn	VNB3N04786	AXIS	06/01/2012
Field Allen School	Room 20	HP Laser Jet Pro M401dn	VNB3N04659	AXIS	06/01/2012
Field Allen School	Room 21	HP Laser Jet Pro M401dn	VNB3N04652	AXIS	06/01/2012
Field Allen School	Room 22	HP Laser Jet Pro M401dn	VNB4F00041	AXIS	06/01/2012
Field Allen School	Tina Johnson	HP Laser Jet Pro M401dn	VNB3N04790	AXIS	06/01/2012
Jordan-Small Middle	Room A103	Toshiba e-Studio 456	C2D236055	A-COPI	02/01/2012
Jordan-Small Middle	Room A105	HP Laser Jet Pro M401dn	VNB3X04622	AXIS	06/01/2012
Jordan-Small Middle	Room A110	HP Laser Jet Pro M401dn	VNB3N04787	AXIS	06/01/2012
Jordan-Small Middle	Room B105	HP Laser Jet Pro M401dn	VNB4F00028	AXIS	06/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Jordan-Small Middle	Room B110	HP Laser Jet Pro M401dn	VNB4M00090	AXIS	06/01/2012
Jordan-Small Middle	Room B112 Tech Office	HP Laser Jet Pro M401dne	PHGFD48781	AXIS	01/01/2013
Jordan-Small Middle	Room C113	HP Laser Jet Pro M401dn	VNB3H07016	AXIS	06/01/2012
Jordan-Small Middle	Room C128 Music	HP Laser Jet Pro M401dn	VNB4F00034	AXIS	06/01/2012
Katahdin Program	Office	Toshiba e-Studio 3055C	C7IC23480	A-COPI	07/01/2013
Manchester School	Assistant Principal	HP Laser Jet Pro M401dn	VNB3H07014	AXIS	06/01/2012
Manchester School	Lab 2	HP Laser Jet Pro M401dn	VNB3B07038	AXIS	06/01/2012
Manchester School	Library	HP Laser Jet Pro M401dn	VNB3H07015	AXIS	06/01/2012
Manchester School	Main Office	HP Laser Jet Pro M401dn	VNB3H07012	AXIS	06/01/2012
Manchester School	Main Office	Toshiba e-Studio 4540c	CMD218320	A-COPI	05/01/2011
Manchester School	Nurse	HP Laser Jet Pro M401dn	VNB3B07036	AXIS	06/01/2012
Manchester School	Room 134	HP Laser Jet Pro M401dn	VNB3H06983	AXIS	06/01/2012
Manchester School	Room 178	HP Laser Jet Pro M401dn	VNB3X04628	AXIS	06/01/2012
Raymond Elementary	Room B206B	HP Laser Jet 400 M401n	VNB3N13281	AXIS	01/01/2013
RSU 14 District Bldg	Admin Assistant to Supt.	HP Laser Jet Pro M401dn	VNB3N04810	AXIS	06/01/2012
RSU 14 District Bldg	Administrative Assistant	Samsung SCX-4623FW	Z4YSBFFB502059K	SPC	06/01/2010
RSU 14 District Bldg	Asst. Superintendent - Chris Howell	HP Laser Jet Pro M401dn	VNB4M00087	AXIS	06/01/2012
RSU 14 District Bldg	Central Office	Samsung SCX-4623FW	Z4YSBFFB200760Z	SPC	06/01/2010
RSU 14 District Bldg	Check Printer - Back up	HP Laser Jet 600 M602	CNCCG580X6	AXIS	11/01/2011
RSU 14 District Bldg	Colonial Conf Room, 2nd Floor	Toshiba e-Studio 3055C	C7IC23506	A-COPI	07/01/2013
RSU 14 District Bldg	Colonial Conference Room, 2nd Floor	HP Color Laser Jet M451dn	CNDF370831	AXIS	02/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
RSU 14 District Bldg	Facilities Director - Bill Hansen	Samsung SCX-4623FW	Z4YSBFFZA00004Z	SPC	06/01/2010
RSU 14 District Bldg	Human Resources	Samsung SCX-4623FW	Z4YSBFFB200750P	SPC	06/01/2010
RSU 14 District Bldg	IT Director - MFT Wing	HP Laser Jet Pro M401dn	VNB3N04799	AXIS	06/01/2012
RSU 14 District Bldg	Jeanne Reilly	Samsung SCX-4623FW	Z4YSBFFB102606X	SPC	06/01/2010
RSU 14 District Bldg	Payroll	Samsung SCX-4623FW	Z4YSBFFB900602A	SPC	06/01/2010
RSU 14 District Bldg	Reception	HP Laser Jet Pro M401dn	VNB3N04865	AXIS	06/01/2012
RSU 14 District Bldg	Student Services Director	HP Laser Jet Pro M401dn	VNB3N04821	AXIS	06/01/2012
RSU 14 District Bldg	Superintendent Office	HP Laser Jet Pro M401dn	VNB4F00022	AXIS	06/01/2012
RSU 14 School Transportation	Main Office	Toshiba e-Studio 3040c	CNB326928	A-COPI	05/01/2011
Windham High	Assistant Principal	HP Laser Jet Pro M401dn	VNB3N04797	AXIS	06/01/2012
Windham High	Athletics Office	Toshiba e-Studio 3555c	C7CF58856	A-COPI	07/01/2013
Windham High	Blue Café	HP Laser Jet Pro M401dn	VNB3N04857	AXIS	06/01/2012
Windham High	Café	Toshiba e-Studio 456	C2D236072	A-COPI	02/01/2012
Windham High	Café	HP Laser Jet Pro M401dn	VNB3N04850	AXIS	06/01/2012
Windham High	Custodial Office	HP Laser Jet Pro M401dn	VNB3N04788	AXIS	06/01/2012
Windham High	Faculty Office B	HP Laser Jet Pro M401dn	VNB4F00033	AXIS	06/01/2012
Windham High	Faculty Office E	Toshiba e-Studio 756	CKE210656	A-COPI	02/01/2012
Windham High	Guidance Office	HP Laser Jet Pro M401dn	VNB4F00027	AXIS	06/01/2012
Windham High	Guidance Office	HP Laser Jet Pro M401dn	VNB4F00031	AXIS	06/01/2012
Windham High	Guidance Office	Toshiba e-Studio 3555c	C7CF58699	A-COPI	07/01/2013
Windham High	Jim Babcock	HP Laser Jet Pro M401dn	VNB4F00042	AXIS	06/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Windham High	Library	Toshiba e-Studio 456	C2LC11196	A-COPI	02/01/2012
Windham High	Library	Toshiba e-Studio 856	CRD210777	A-COPI	02/01/2012
Windham High	Library	Toshiba e-Studio 3555c	C7CF58791	A-COPI	07/01/2013
Windham High	Library ASC	HP Laser Jet Pro M401dn	VNB4M00089	AXIS	06/01/2012
Windham High	Math Wing	HP Laser Jet Pro M401dn	VNB3N04852	AXIS	06/01/2012
Windham High	Nurse	HP Laser Jet Pro M401dn	VNB4F00044	AXIS	06/01/2012
Windham High	Pam's Printer	Samsung SCX-4623FW	Z4YSBFFB801401E	SPC	06/01/2010
Windham High	Physical Education Office	HP Laser Jet Pro M401dne	PHGFC50133	AXIS	01/01/2013
Windham High	Principal's Secretary	HP Laser Jet Pro M401dn	VNB4M00088	AXIS	06/01/2012
Windham High	Resource Officer	Samsung SCX-4623FW	Z4YSBFFB501025E	SPC	06/01/2010
Windham High	Room 112	HP Laser Jet Pro M401dn	VNB4F00016	AXIS	06/01/2012
Windham High	Room 116	HP Laser Jet Pro M401dn	VNB3N04802	AXIS	06/01/2012
Windham High	Room 127D	HP Laser Jet Pro M401dn	VNB3N04798	AXIS	06/01/2012
Windham High	Room 131-132	HP Laser Jet 400 M401n	VNB3H07001	AXIS	01/01/2013
Windham High	Room 136	HP Laser Jet Pro M401dne	PHGFD48672	AXIS	01/01/2013
Windham High	Room 137 - Kathy Gillis	HP Laser Jet Pro M401dn	VNB4F00015	AXIS	06/01/2012
Windham High	Room 138 - Karin Kinney	HP Laser Jet Pro M401dn	VNB3N04853	AXIS	06/01/2012
Windham High	Room 139	HP Laser Jet Pro M401dn	VNB4M00097	AXIS	06/01/2012
Windham High	Room 1A School Counselor - Ginn	HP Laser Jet Pro M401dn	VNB4F00025	AXIS	06/01/2012
Windham High	Room 201J	HP Laser Jet Pro M401dn	VNB3N04854	AXIS	06/01/2012
Windham High	Room 216L	HP Laser Jet Pro M401dn	VNB3N04851	AXIS	06/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Windham High	Room 228 RLP Office	HP Laser Jet Pro M401dn	VNB3H23583	AXIS	06/01/2012
Windham High	Room 2A School Counselor - Burbank	HP Laser Jet Pro M401dn	VNB4F00032	AXIS	06/01/2012
Windham High	Room 302	HP Color Laser Jet M451dn	CNDF372766	AXIS	02/01/2012
Windham High	Room 306 Music Room	HP Laser Jet Pro M401dn	VNB4F00023	AXIS	06/01/2012
Windham High	Room 310 Piano Room	HP Laser Jet Pro M401dn	VNB4M00098	AXIS	06/01/2012
Windham High	Room 313	HP Laser Jet Pro M401dn	VNG4N01748	AXIS	06/01/2012
Windham High	Room 322 Special Ed	HP Laser Jet Pro M401dn	VNB4F00030	AXIS	06/01/2012
Windham High	Room 326 Health Lab	Toshiba e-Studio 3555c	C7CF59028	A-COPI	07/01/2013
Windham High	Room 3A School Counselor - Haberstroh	HP Laser Jet Pro M401dn	VNB4F00040	AXIS	06/01/2012
Windham High	Room A Social Worker - Dangle	HP Laser Jet Pro M401dn	VNB3N04794	AXIS	06/01/2012
Windham High	School Store	HP Laser Jet Pro M401dn	VNB4F00018	AXIS	06/01/2012
Windham High	Shane's Printer	HP Laser Jet Pro M401dn	VNB3N04861	AXIS	06/01/2012
Windham High	Storage - Room 331	HP Color Laser Jet M451dn	CNBH203074	AXIS	02/01/2012
Windham High	Storage Room 331	HP Laser Jet Pro M401dn	VNB4F00029	AXIS	06/01/2012
Windham High	Student Services	HP Laser Jet Pro M401dn	VNB4F00013	AXIS	06/01/2012
Windham High	Teachers' Room 2nd Floor	HP Laser Jet Pro M401dn	VNB4F00035	AXIS	06/01/2012
Windham High	Teachers' Room 2nd Floor	Toshiba e-Studio 3555c	C7CF58845	A-COPI	07/01/2013
Windham Middle	Andrea Morrell	HP Laser Jet Pro M401dn	VNB3N04789	AXIS	06/01/2012
Windham Middle	Guidance Office	HP Laser Jet Pro M401dn	VNB4M00100	AXIS	06/01/2012
Windham Middle	Industrial Technology	HP Laser Jet Pro M401dn	VNB4M00085	AXIS	06/01/2012
Windham Middle	Julie Packard Office	HP Color Laser Jet M451dn	CNDG324730	AXIS	02/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Windham Middle	Kitchen	HP Laser Jet Pro M401dn	VNB4F00024	AXIS	06/01/2012
Windham Middle	Main Office	Toshiba e-Studio 3555c	C7CF58855	A-COPI	07/01/2013
Windham Middle	Nurse	HP Laser Jet Pro M401dn	VNB4M00092	AXIS	06/01/2012
Windham Middle	Principal	HP Laser Jet Pro M401dn	VNB4M00077	AXIS	06/01/2012
Windham Middle	Room 101	HP Laser Jet Pro M401dn	VNB3N04801	AXIS	06/01/2012
Windham Middle	Room 103	HP Laser Jet Pro M401dne	PHGFD36835	AXIS	01/01/2013
Windham Middle	Room 106	HP Laser Jet Pro M401dn	VNB3N04791	AXIS	06/01/2012
Windham Middle	Room 108	HP Laser Jet Pro M401dn	VNB4M00084	AXIS	06/01/2012
Windham Middle	Room 110	HP Laser Jet Pro M401dn	VNB3N04805	AXIS	06/01/2012
Windham Middle	Room 111	HP Laser Jet Pro M401dn	VNB4M00093	AXIS	06/01/2012
Windham Middle	Room 112	HP Laser Jet Pro M401dn	VNB3N04649	AXIS	06/01/2012
Windham Middle	Room 201	HP Laser Jet Pro M401dn	VNB4M00094	AXIS	06/01/2012
Windham Middle	Room 201A Supply Closet	Toshiba e-Studio 756	CKE210744	A-COPI	02/01/2012
Windham Middle	Room 203	HP Laser Jet Pro M401dn	VNB4M00095	AXIS	06/01/2012
Windham Middle	Room 204	HP Laser Jet Pro M401dn	VNB3N04800	AXIS	06/01/2012
Windham Middle	Room 210	HP Laser Jet Pro M401dn	VNB4M00091	AXIS	06/01/2012
Windham Middle	Room 212	HP Laser Jet Pro M401dn	VNB4M00096	AXIS	06/01/2012
Windham Middle	Room 213A	HP Laser Jet Pro M401dn	VNG4N01770	AXIS	06/01/2012
Windham Middle	Room 214	HP Laser Jet Pro M401dn	VNB3N04783	AXIS	06/01/2012
Windham Middle	Room 304	HP Color Laser Jet M451dn	CNDF370646	AXIS	02/01/2012
Windham Middle	Room 304A	HP Laser Jet Pro M401dn	VNB3N13288	AXIS	06/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Windham Middle	School Resource Officer	HP Laser Jet 400 M401n	PHGFG30616	AXIS	01/01/2013
Windham Middle	Storage	HP Color Laser Jet M451dn	CNBH203062	AXIS	02/01/2012
Windham Middle	Storage	HP Laser Jet Pro M401dn	VNB3N04804	AXIS	06/01/2012
Windham Primary	Computer Lab 1	HP Laser Jet Pro M401dn	VNB3N04653	AXIS	06/01/2012
Windham Primary	IT Room	HP Laser Jet Pro M401dn	VNB3N04661	AXIS	06/01/2012
Windham Primary	Kitchen Office	HP Laser Jet Pro M401dn	VNB3N04665	AXIS	06/01/2012
Windham Primary	Library	HP Laser Jet Pro M401dn	VNB3N04651	AXIS	06/01/2012
Windham Primary	New Portable	Toshiba e-Studio 456	C2D235912	A-COPI	02/01/2012
Windham Primary	Room C44	Kyocera FS-C5350DN	QVQ1Z05202	A-COPI	08/01/2009
Windham Primary	Special Ed Office in Library	HP Laser Jet Pro M401dn	VNB3N04657	AXIS	06/01/2012

Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
HP DesignJet Z6 24in	CN86E0H037	10.10.16.150	2020-03-11 07:59:37
HP Officejet Pro 8610	CN55UF31C9	10.10.13.123	2020-09-03 02:59:28

Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department/Room	Make/Model	Serial #	Vendor ID #	Date of Trade
Jordan-Small Middle	Teachers' Work Room	Toshiba-e-Studio 856	CRD210791	3036	2019-09-20
Katahdin Program	Office	Toshiba-e-Studio 3040c	CND219478	3097	2019-09-20
Manchester School	Library	HP-Laser Jet Pro M401dn	VNB3H07015		2020-06-30
Raymond Elementary	Room B216	Toshiba-e-Studio 556	CGEC16793	6608	2019-09-19
RSU 14 District Bldg	Reception	Samsung-SCX-4623FW	Z4YSBFFZC01086E		2019-12-09
Windham Middle	Room 103	HP-Laser Jet Pro M401dne	PHGFD36835a		2020-06-30
Windham Middle	Storage	HP-Color Laser Jet M452dn	VNB3B32482		2019-12-23
Windham Primary	Main Office	Toshiba-e-Studio 456	C2D235903	3090	2019-09-11
Windham Primary	New Portable	Kyocera-FS-C5350DN	QVQ1Z05211	3062	2019-08-22

Annual Black Volume by Location

Chart: Annual Black Volume by Location showing FY17, FY18, FY19, FY20 fiscal year data by location with percentage change annotations:
- Adult Education: -41%
- Field Allen School: -36%
- Jordan-Small Middle: -26%
- Katahdin Program: -31%
- Manchester School: -39%
- Raymond Elementary: -31%
- RSU 14 District Bldg: -33%
- RSU 14 School Transportation: 7%
- Windham High: -25%
- Windham Middle: -35%
- Windham Primary: -35%

Legend - Fiscal Year: FY17, FY18, FY19, FY20

FY20 - COVID-19

Annual Black Volume Overall
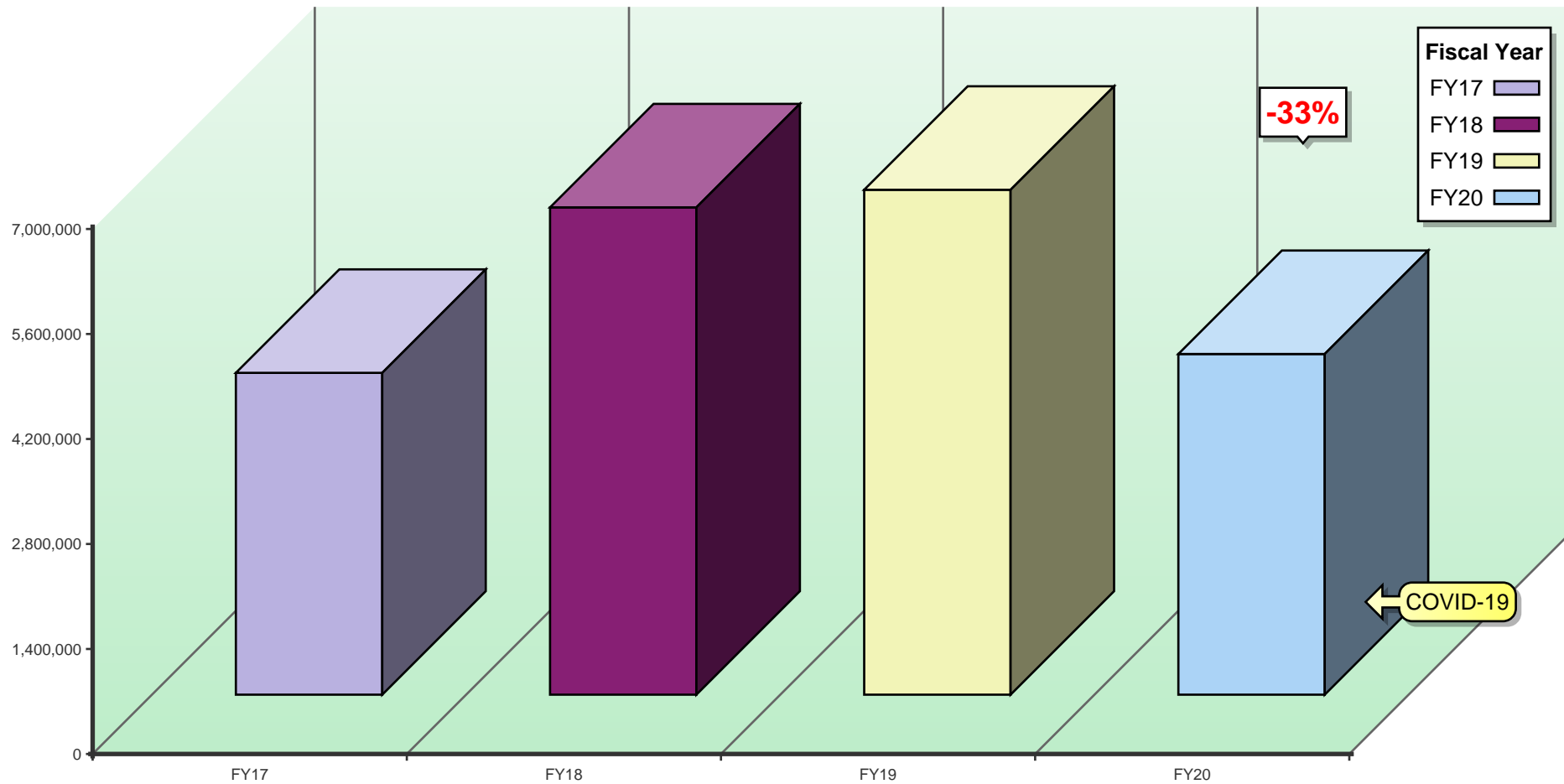
% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Black

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Field Allen School	230	216,371	$5,965.25	941	$25.94
Jordan-Small Middle	180	191,189	$5,080.65	1,062	$28.23
Katahdin Program	23	10,211	$283.76	444	$12.34
Manchester School	380	645,544	$17,274.81	1,699	$45.46
Raymond Elementary	248	353,741	$9,390.82	1,426	$37.87
RSU 14 District Bldg	0	193,970	$5,792.42	0	$0.00
RSU 14 School Transportation	0	12,365	$341.94	0	$0.00
Windham High	933	1,291,199	$35,410.91	1,384	$37.95
Windham Middle	430	511,236	$14,066.72	1,189	$32.71
Windham Primary	762	1,091,073	$28,877.03	1,432	$37.90
Totals	**3,186**	**4,516,899**	**$122,484.32**	**1,418**	**$38.44**

Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.

Industry Average Copies per Student - Black

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,038	131,634,476	$3,165,697.18	1,778	$42.76

Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.
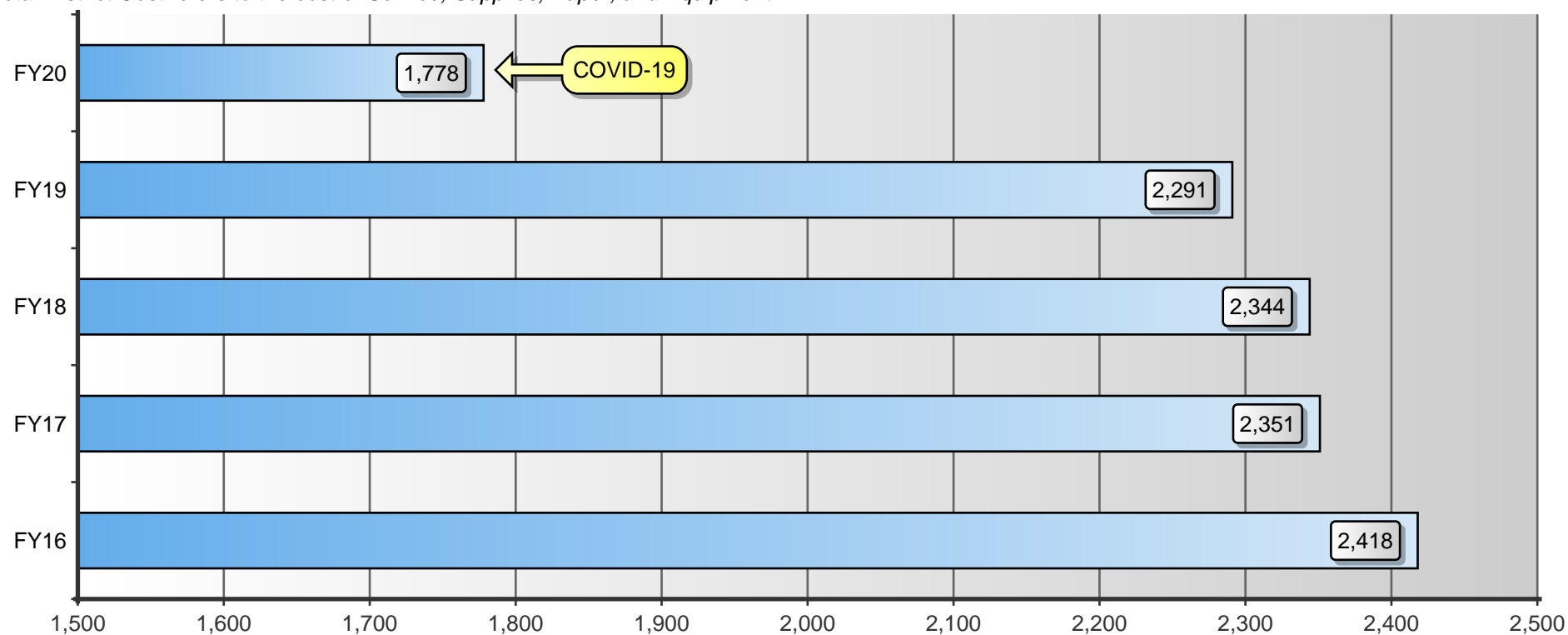
Annual Color Volume by Location

RSU 14 - Windham Raymond

FY20 Photocopier Analysis with FY21 Projections
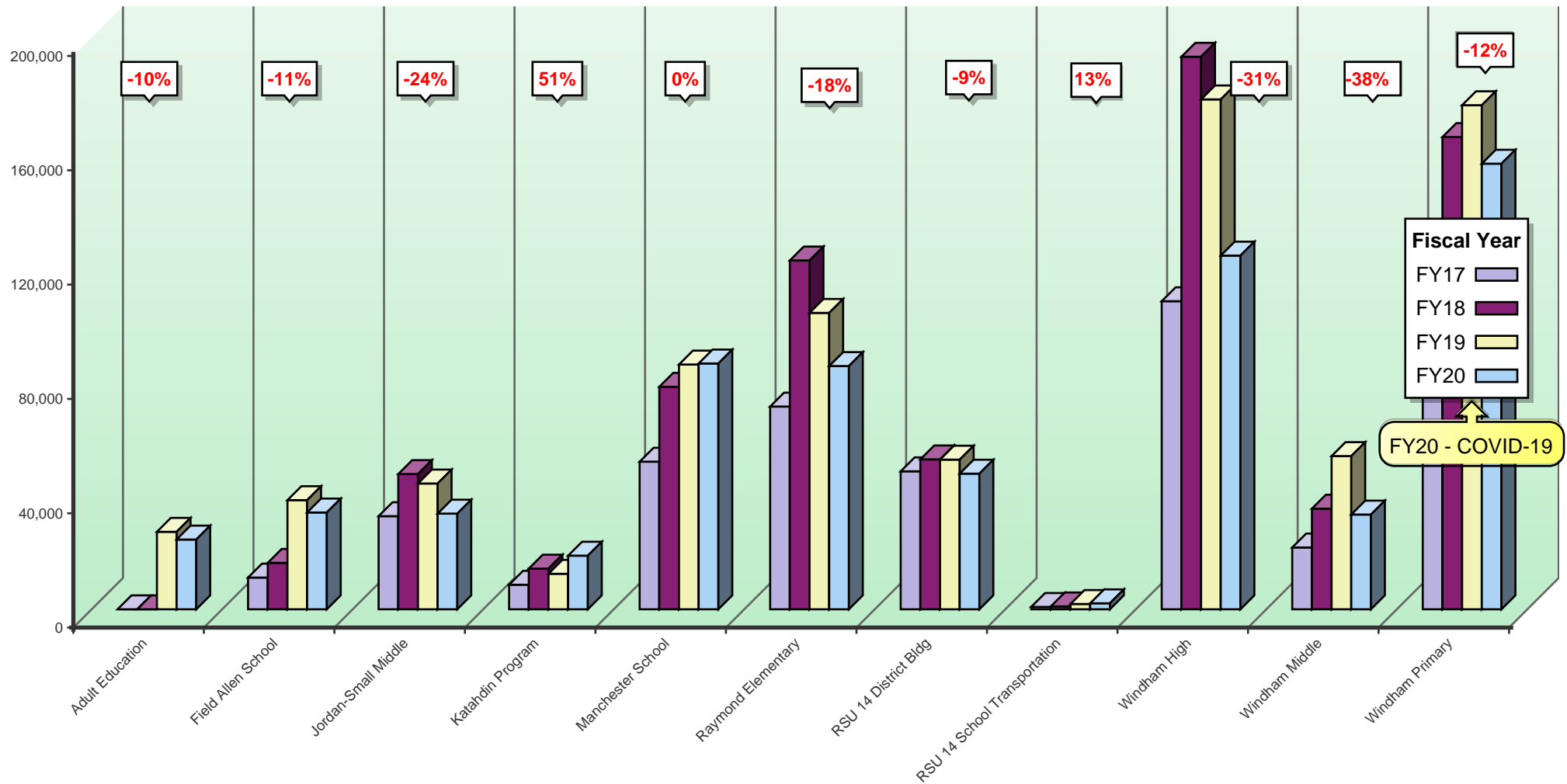
Annual Color Volume Overall
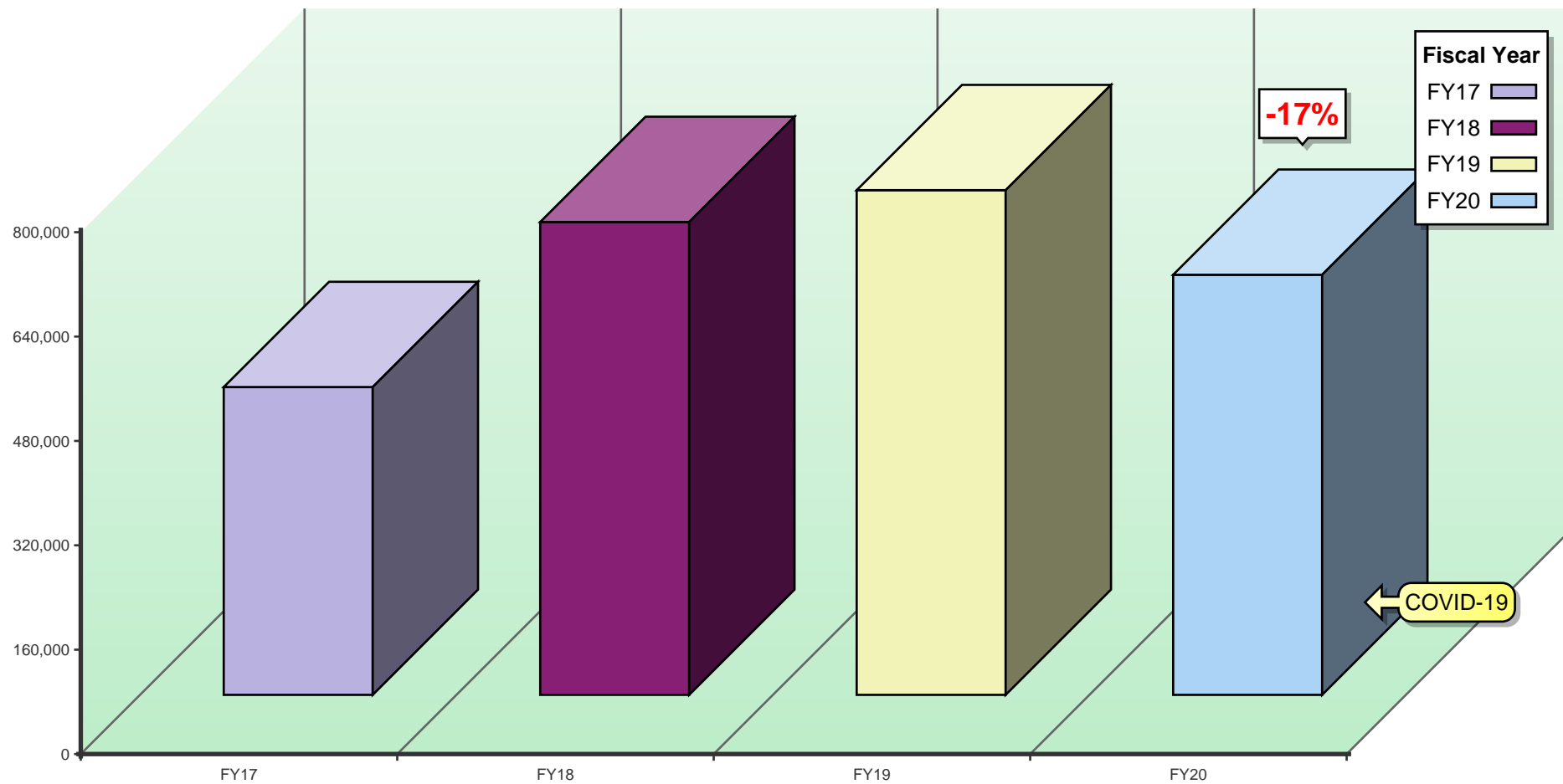
% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Field Allen School	230	33,873	$1,581.53	147	$6.88
Jordan-Small Middle	180	33,469	$1,562.67	186	$8.68
Katahdin Program	23	18,765	$985.91	816	$42.87
Manchester School	380	86,009	$5,151.19	226	$13.56
Raymond Elementary	248	85,099	$3,973.27	343	$16.02
RSU 14 District Bldg	0	47,464	$2,649.79	0	$0.00
RSU 14 School Transportation	0	2,099	$143.08	0	$0.00
Windham High	933	123,753	$6,302.53	133	$6.76
Windham Middle	430	33,143	$2,504.72	77	$5.82
Windham Primary	762	155,907	$7,353.31	205	$9.65
Totals	**3,186**	**619,581**	**$32,208.00**	**194**	**$10.11**

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

Note: STARDoc tool will flag any future high color usage. See page 106 of STARDoc Features. Current industry ratio averages 184 color prints per student per year. Your color volume this year averages 194 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

|		
District Wide Black Totals	*4,516,899*	*$25,759.72*
District Wide Color Totals	*619,581*	*$34,142.62*

Industry Average Copies per Student - Color

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,038	13,597,620	$725,023.31	184	$9.79

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.
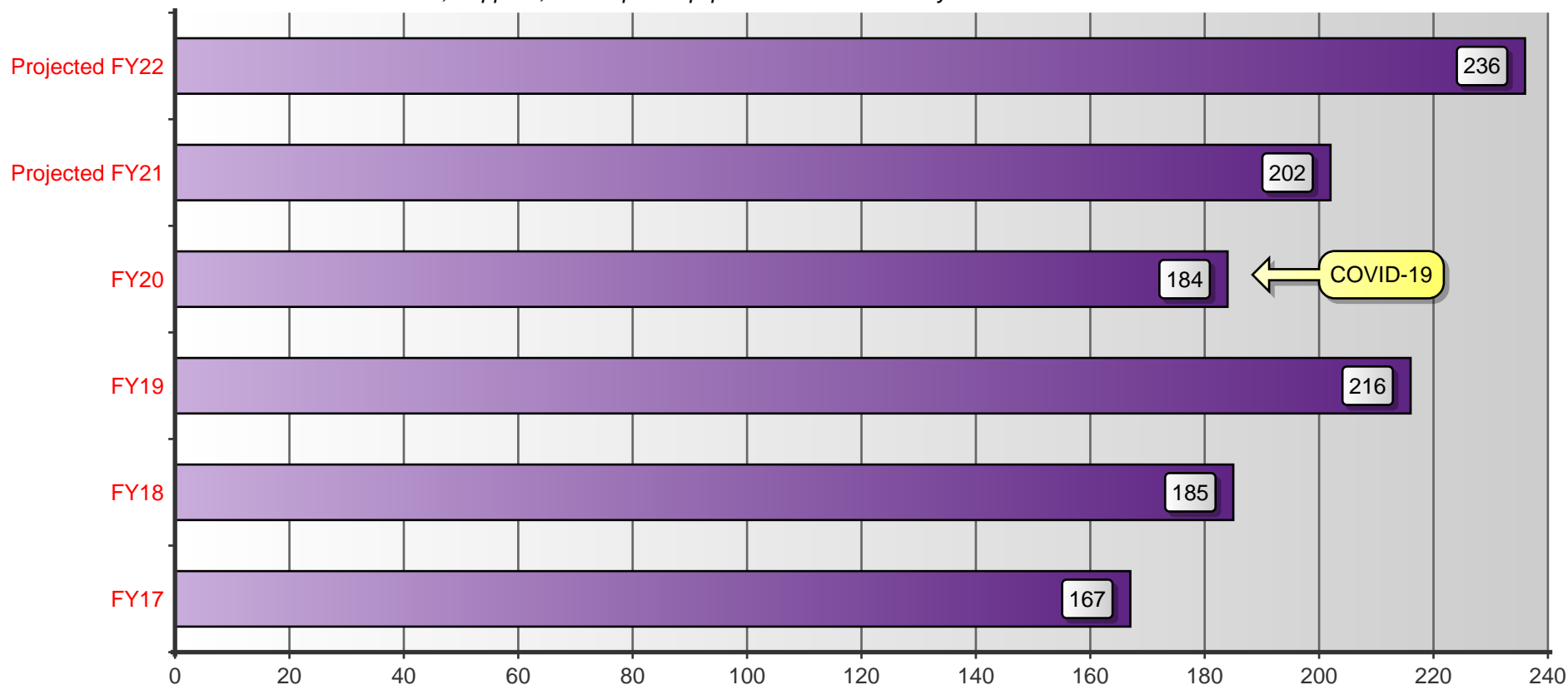
Color-to-Total Volume Comparison
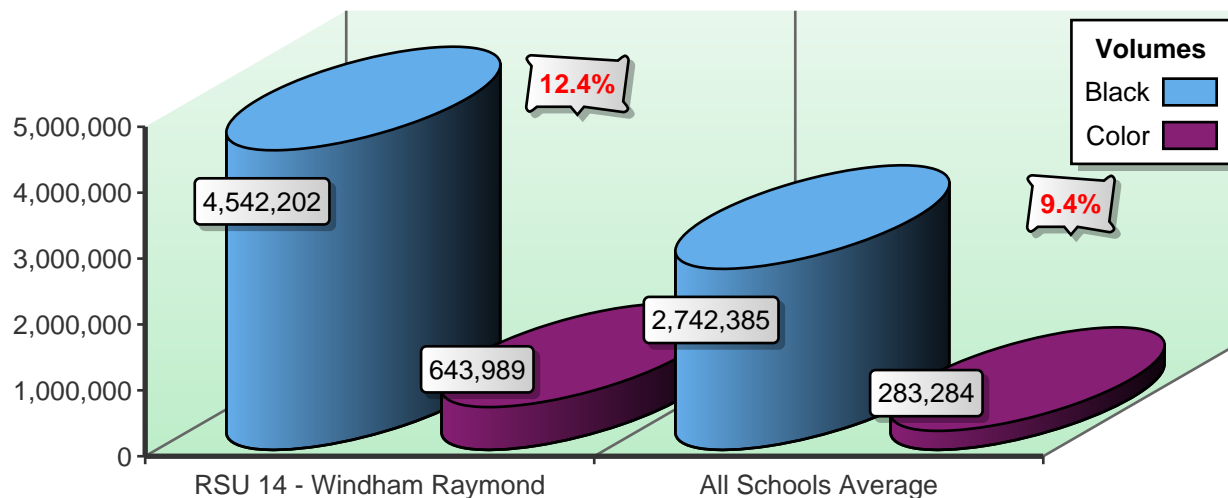
SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, in FY19, color printing increased by 19%! Of course FY20 was dramatically different because of COVID-19. Therefore, we should assume that color volume will continue to increase unless the proper controls are put in place. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget. The best time to financially achieve the color control goal is when you do your next upgrade. For that recommendation, please review the Health Status page.

SOLUTION: SPC has incorporated into our bids Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire organization to change all printing habits, SPC focuses only on problematic locations.

Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 09/15/2016

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Adult Education					
Cathy Renaud's Office					
HP Laser Jet Pro M401dn / 35 PPM	47,051	49,459	2,408	$0.01485	8 years from Intro.
VNB3N04864 /				$35.76	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Computer Lab					
HP Laser Jet Pro M401dn / 35 PPM	19,228	23,031	3,803	$0.01485	8 years from Intro.
VNB4F00026 /				$56.47	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Learning Center					
HP Color Laser Jet M452dn / 28 PPM	2,342	2,800	458	$0.03015	None at this time.
VNB3M37235 /				$13.81	
500,000 / 10/2015	6,928	8,262	1,334	$0.15598	
Color Network Printer				$208.08	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Office					
Toshiba e-Studio 4505AC / 45 PPM CFGF44639 / 6449	98,134	116,768	18,634	$0.00367 $68.39	None at this time.
1,000,000 / 07/2016 Color Photocopier A-COPI	61,551	84,625	23,074	$0.04655 $1,074.09	
		Subtotal Black	**25,303**	**$174.43**	
		Subtotal Color	**24,408**	**$1,282.17**	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations

Field Allen School

Blue Portable - Peter Mullen

HP Laser Jet Pro M401dn / 35 PPM	13,938	15,119	1,181	$0.01485 $17.54	8 years from Intro.
VNB3N04658 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Office

Toshiba e-Studio 756 / 75 PPM	814,210	826,129	11,919	$0.00388 $46.25	8 years from Intro.
CKE210719 / 3108					
4,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Office

Toshiba e-Studio 3555c / 35 PPM	49,011	72,031	23,020	$0.00367 $84.48	7 years from Intro.
C7CF59054 / 6442					
750,000 / 07/2013	65,543	99,416	33,873	$0.04655	
Color Photocopier				$1,576.79	
A-COPI					

Outside FA Office

Toshiba e-Studio 7508A / 75 PPM	527,867	670,317	142,450	$0.00367 $522.79	None at this time.
CIHF11140 / 6582					
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Portable					
HP Laser Jet Pro M402dw / 40 PPM	3,481	7,079	3,598	$0.03015 $108.48	None at this time.
PHBVD41603 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 02					
HP Laser Jet Pro M401dn / 35 PPM	35,464	41,715	6,251	$0.01485 $92.83	8 years from Intro.
VNB3N04792 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 05					
HP Laser Jet Pro M401dn / 35 PPM	52,749	60,223	7,474	$0.01485 $110.99	8 years from Intro.
VNB3N04856 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 06					
HP Laser Jet Pro M401dn / 35 PPM	37,679	39,568	1,889	$0.01485 $28.05	8 years from Intro.
VNB3N04786 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy Annual Cost*	*Recommendations*
Room 12 Faculty					
HP Laser Jet Pro M402dn / 40 PPM	10,801	13,434	2,633	$0.03015 $79.38	None at this time.
JPBDY16965 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 20					
HP Laser Jet Pro M401dn / 35 PPM	42,261	49,312	7,051	$0.01485 $104.71	8 years from Intro.
VNB3N04659 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 21					
HP Laser Jet Pro M401dn / 35 PPM	41,975	44,420	2,445	$0.01485 $36.31	8 years from Intro.
VNB3N04652 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 22					
HP Laser Jet Pro M401dn / 35 PPM	14,600	17,662	3,062	$0.01485 $45.47	8 years from Intro.
VNB4F00041 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Tina Johnson					
HP Laser Jet Pro M401dn / 35 PPM	43,562	46,960	3,398	$0.01485 $50.46	8 years from Intro.
VNB3N04790 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

		Subtotal Black	**216,371**	**$1,327.74**	
		Subtotal Color	**33,873**	**$1,576.79**	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*

Jordan-Small Middle

Kitchen Office

HP Laser Jet Pro M402dn / 40 PPM	1,407	2,443	1,036	$0.03015 $31.24	None at this time.
JPBDZ16492 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Library

HP Laser Jet Pro M402dn / 40 PPM	11,334	12,854	1,520	$0.03015 $45.83	None at this time.
PHBQC41374 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Main Office

Toshiba e-Studio 6506AC / 65 PPM	180,893	249,741	68,848	$0.00367 $252.67	None at this time.
CHHF11124 / 6591					
4,000,000 / 07/2016	123,912	157,381	33,469	$0.04655	
Color Photocopier				$1,557.98	
A-COPI					

Room A103

Toshiba e-Studio 456 / 45 PPM	506,826	520,623	13,797	$0.00388 $53.53	8 years from Intro.
C2D236055 / 3091					
1,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A105					
HP Laser Jet Pro M401dn / 35 PPM	96,446	97,414	968	$0.01485 $14.37	8 years from Intro.
VNB3X04622 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room A110					
HP Laser Jet Pro M401dn / 35 PPM	1,900	2,732	832	$0.01485 $12.36	8 years from Intro.
VNB3N04787 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room B105					
HP Laser Jet Pro M401dn / 35 PPM	815	1,168	353	$0.01485 $5.24	8 years from Intro.
VNB4F00028 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room B110					
HP Laser Jet Pro M401dn / 35 PPM	25,673	27,415	1,742	$0.01485 $25.87	8 years from Intro.
VNB4M00090 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room B112 Tech Office					
HP Laser Jet Pro M401dne / 35 PPM	24,347	25,553	1,206	$0.01485	7 years from Intro.
PHGFD48781 /				$17.91	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room C113					
HP Laser Jet Pro M401dn / 35 PPM	96,518	96,653	135	$0.01485	8 years from Intro.
VNB3H07016 /				$2.00	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room C126					
Toshiba e-Studio 7508A / 75 PPM	166,074	215,717	49,643	$0.00367	None at this time.
CIHF11097 / 6576				$182.19	
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Room C128 Music					
HP Laser Jet Pro M401dn / 35 PPM	58,347	58,347	0	$0.01485	8 years from Intro.
VNB4F00034 /				$0.00	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*09/20/2019* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Teachers' Work Room					
Toshiba e-Studio 856 / 85 PPM	899,117	908,537	9,420	$0.00388	**Traded replaced with**
CRD210791 / 3036				$36.55	**CAHD13764**
4,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Teachers' Work Room					
Toshiba e-Studio 757 / 75 PPM	250,583	292,272	41,689	$0.00388	None at this time.
CAHD13764 / 5247				$161.75	
4,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

	Subtotal Black	**191,189**	**$841.52**
	Subtotal Color	**33,469**	**$1,557.98**

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Katahdin Program					
Front Desk					
HP Laser Jet Pro M402dn / 40 PPM	7,247	8,805	1,558	$0.03015 $46.97	None at this time.
PHBQC41397 /					
1,000,000 / 10/2015	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Office					
Toshiba e-Studio 3040c / 30 PPM	293,961	295,003	1,042	$0.00419 $4.37	**Traded replaced with C7IC23480**
CND219478 / 3097					
750,000 / 05/2011	224,180	225,113	933	$0.05238 $48.87	
Color Photocopier					
A-COPI					
Office					
Toshiba e-Studio 3055C / 30 PPM	62,297	69,908	7,611	$0.00419 $31.89	7 years from Intro.
C7IC23480 / 5241					
750,000 / 07/2013	43,774	61,606	17,832	$0.05238 $934.04	
Color Photocopier					
A-COPI					

	Subtotal Black	**10,211**	**$83.23**
	Subtotal Color	**18,765**	**$982.91**

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Manchester School					
Assistant Principal					
HP Laser Jet Pro M401dn / 35 PPM	5,030	5,822	792	$0.01485	8 years from Intro.
VNB3H07014 /				$11.76	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Café Office					
HP Laser Jet Pro M402dn / 40 PPM	2,680	4,359	1,679	$0.03015	None at this time.
JPBDZ16482 /				$50.62	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Copy Room Left					
Toshiba e-Studio 8508A / 85 PPM	594,939	744,053	149,114	$0.00367	None at this time.
CIHF11765 / 6546				$547.25	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Copy Room Middle					
Toshiba e-Studio 8508A / 85 PPM	840,375	1,057,963	217,588	$0.00367	None at this time.
CIHF11740 / 6532				$798.55	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Copy Room Right					
Toshiba e-Studio 8508A / 85 PPM	790,277	986,097	195,820	$0.00367 $718.66	None at this time.
CIIF12145 / 6538					
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Lab 1					
HP Color Laser Jet M452dn / 28 PPM	4,795	8,751	3,956	$0.03015 $119.27	None at this time.
VNB3B32475 /					
500,000 / 10/2015	8,719	15,284	6,565	$0.15598	
Color Network Printer				$1,024.01	
AXIS					
Lab 2					
HP Laser Jet Pro M401dn / 35 PPM	62,346	62,400	54	$0.01485 $0.80	8 years from Intro.
VNB3B07038 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Library					
HP Laser Jet Pro M401dn / 35 PPM	4,791	5,215	424	$0.01485 $6.30	8 years from Intro.
VNB3H07015 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Main Office					
Toshiba e-Studio 4540c / 45 PPM	236,786	249,732	12,946	$0.00419	9 years from Intro.
CMD218320 / 3101				$54.24	
1,000,000 / 05/2011	234,879	277,258	42,379	$0.05238	
Color Photocopier				$2,219.81	
A-COPI					
Main Office					
Toshiba e-Studio 5506AC / 55 PPM	79,752	102,458	22,706	$0.00367	None at this time.
CHHF11007 / 6537				$83.33	
3,000,000 / 07/2016	87,567	117,711	30,144	$0.04655	
Color Photocopier				$1,403.20	
A-COPI					
Main Office					
HP Laser Jet Pro M401dn / 35 PPM	5,237	5,466	229	$0.01485	8 years from Intro.
VNB3H07012 /				$3.40	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Nurse					
HP Laser Jet Pro M401dn / 35 PPM	9,741	10,599	858	$0.01485	8 years from Intro.
VNB3B07036 /				$12.74	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 134					
HP Laser Jet Pro M401dn / 35 PPM	48,882	54,925	6,043	$0.01485 $89.74	8 years from Intro.
VNB3H06983 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Room 137					
HP Laser Jet Pro M402dn / 40 PPM	173,654	182,690	9,036	$0.03015 $272.44	None at this time.
PHBQC36147 /					
1,000,000 / 10/2015	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Room 174					
HP Color Laser Jet M452dn / 28 PPM	8,314	11,333	3,019	$0.03015 $91.02	None at this time.
VNB3B32479 /					
500,000 / 10/2015	23,381	27,711	4,330	$0.15598 $675.39	
Color Network Printer					
AXIS					
Room 177					
HP Color Laser Jet M452dn / 28 PPM	6,099	8,245	2,146	$0.03015 $64.70	None at this time.
VNB3B32476 /					
500,000 / 10/2015	9,516	12,107	2,591	$0.15598 $404.14	
Color Network Printer					
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 178					
HP Laser Jet Pro M401dn / 35 PPM	47,583	51,580	3,997	$0.01485	8 years from Intro.
VNB3X04628 /				$59.36	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 183					
HP Laser Jet Pro M402dn / 40 PPM	12,417	17,005	4,588	$0.03015	None at this time.
JPBDY16950 /				$138.33	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Teachers' Room					
HP Laser Jet Pro M402dn / 40 PPM	70,513	81,062	10,549	$0.03015	None at this time.
JPBDY16959 /				$318.05	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

	Subtotal Black	645,544	$3,440.56
	Subtotal Color	86,009	$5,726.56

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Raymond Elementary					
Copy Room 2nd Floor					
Toshiba e-Studio 7508A / 75 PPM	220,859	303,262	82,403	$0.00367	None at this time.
CIHF11037 / 6545				$302.42	
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
K-Wing Kitchen					
HP Laser Jet Pro M402dn / 40 PPM	18,328	25,865	7,537	$0.03015	None at this time.
JPBDY16947 /				$227.24	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Kitchen					
HP Laser Jet Pro M402dn / 40 PPM	2,278	3,463	1,185	$0.03015	None at this time.
JPBDZ16427 /				$35.73	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Main Office					
Toshiba e-studio 287CSL / 30 PPM	7,531	8,523	992	$0.00367	None at this time.
TJGF12996 / 6531				$3.64	
750,000 / 07/2014	130,698	164,980	34,282	$0.04655	
Color Photocopier				$1,595.83	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Main Office					
Toshiba e-Studio 5506AC / 55 PPM	134,062	165,933	31,871	$0.00367	None at this time.
CHIF11286 / 6536				$116.97	
3,000,000 / 07/2016	165,971	216,788	50,817	$0.04655	
Color Photocopier				$2,365.53	
A-COPI					
Old Supt Office					
HP Laser Jet Pro M402dn / 40 PPM	23,349	29,425	6,076	$0.03015	None at this time.
JPBDY16953 /				$183.19	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room B206B					
HP Laser Jet 400 M401n / 35 PPM	2,473	3,771	1,298	$0.01485	7 years from Intro.
VNB3N13281 /				$19.28	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room B216					
Toshiba e-Studio 556 / 55 PPM	427,927	430,197	2,270	$0.00388	**Traded replaced with**
CGEC16793 / 6608				$8.81	**CEHD28550**
3,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*09/20/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Superintendent's Office					
Toshiba e-Studio 457 / 45 PPM	291,927	304,055	12,128	$0.00388	None at this time.
CEHD28550 / 5233				$47.06	
1,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Work Room					
Toshiba e-Studio 8508A / 85 PPM	781,942	989,923	207,981	$0.00367	None at this time.
CIHF11767 / 6533				$763.29	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

	Subtotal Black	**353,741**	**$1,707.62**
	Subtotal Color	**85,099**	**$3,961.36**

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
RSU 14 District Bldg					
Admin Assistant to Supt.					
HP Laser Jet Pro M401dn / 35 PPM	62,197	64,341	2,144	$0.01485	8 years from Intro.
VNB3N04810 /				$31.84	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Administrative Assistant					
Samsung SCX-4623FW / 23 PPM	47,662	47,662	0	$0.03439	10 years from Intro.
Z4YSBFFB502059K /				$0.00	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
Asst. Superintendent - Chris Howell					
HP Laser Jet Pro M401dn / 35 PPM	6,685	9,280	2,595	$0.01485	8 years from Intro.
VNB4M00087 /				$38.54	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Central Office					
Samsung SCX-4623FW / 23 PPM	10,311	10,446	135	$0.03439	10 years from Intro.
Z4YSBFFB200760Z /				$4.64	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Check Printer - Back up					
HP Laser Jet 600 M602 / 52 PPM	29,694	29,694	0	$0.01823	9 years from Intro.
CNCCG580X6 /				$0.00	
3,000,000 / 11/2011	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Colonial Conf Room, 2nd Floor					
Toshiba e-Studio 3055C / 30 PPM	50,240	60,454	10,214	$0.00419	7 years from Intro.
C7IC23506 / 5256				$42.80	
750,000 / 07/2013	6,385	12,056	5,671	$0.05238	
Color Photocopier				$297.05	
A-COPI					
Colonial Conference Room, 2nd Floor					
HP Color Laser Jet M451dn / 21 PPM	2,240	2,718	478	$0.03362	8 years from Intro.
CNDF370831 /				$16.07	
500,000 / 02/2012	4,136	4,520	384	$0.19124	
Color Network Printer				$73.44	
AXIS					
Copy Room					
HP Color Laser Jet M452dn / 28 PPM	41,972	59,044	17,072	$0.03015	None at this time.
VNB3B32480 /				$514.72	
500,000 / 10/2015	14,863	16,656	1,793	$0.15598	
Color Network Printer				$279.67	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Copy Room - Printer					
HP Laser Jet 600 M607 / 52 PPM	5,234	14,038	8,804	$0.01485	None at this time.
CNBCL5Q11P /				$130.74	
2,000,000 / 05/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Copy Room Left					
Toshiba e-Studio 7508A / 75 PPM	354,644	443,352	88,708	$0.00367	None at this time.
CIHF11074 / 6580				$325.56	
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Curriculum Directors Office					
HP Color Laser Jet M452dn / 28 PPM	6,558	7,115	557	$0.03015	None at this time.
VNB3B32481 /				$16.79	
500,000 / 10/2015	12,509	14,066	1,557	$0.15598	
Color Network Printer				$242.86	
AXIS					
Facilities Director - Bill Hansen					
Samsung SCX-4623FW / 23 PPM	15,685	16,755	1,070	$0.03439	10 years from Intro.
Z4YSBFFZA00004Z /				$36.80	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Front Foyer (color)					
Toshiba e-Studio 5506AC / 55 PPM	62,803	92,851	30,048	$0.00367	None at this time.
CHHF11244 / 6590				$110.28	
3,000,000 / 07/2016	95,933	131,640	35,707	$0.04655	
Color Photocopier				$1,662.16	
A-COPI					
Human Resources					
Samsung SCX-4623FW / 23 PPM	63,994	68,598	4,604	$0.03439	10 years from Intro.
Z4YSBFFB200750P /				$158.33	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
IT Director - MFT Wing					
HP Laser Jet Pro M401dn / 35 PPM	70,742	73,337	2,595	$0.01485	8 years from Intro.
VNB3N04799 /				$38.54	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Jeanne Reilly					
Samsung SCX-4623FW / 23 PPM	41,617	41,617	0	$0.03439	10 years from Intro.
Z4YSBFFB102606X /				$0.00	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Payroll					
Samsung SCX-4623FW / 23 PPM	40,112	43,335	3,223	$0.03439	10 years from Intro.
Z4YSBFFB900602A /				$110.84	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
Reception					
HP Laser Jet Pro M401dn / 35 PPM	13,315	18,185	4,870	$0.01485	8 years from Intro.
VNB3N04865 /				$72.32	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Reception					
Samsung SCX-4623FW / 23 PPM	27,334	27,518	184	$0.03439	**Traded replaced with**
Z4YSBFFZC01086E /				$6.33	**Z4YSBFFB200760Z**
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
Special Education Coordinator					
HP Color Laser Jet M452dn / 28 PPM	1,652	1,694	42	$0.03015	None at this time.
VNB3M40718 /				$1.27	
500,000 / 10/2015	2,236	2,373	137	$0.15598	
Color Network Printer				$21.37	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Storage					
HP Color Laser Jet M452dn / 28 PPM	539	677	138	$0.03015	None at this time.
VNB3B32483 /				$4.16	
500,000 / 10/2015	3,090	4,339	1,249	$0.15598	
Color Network Printer				$194.82	
AXIS					
Student Services Assistant					
HP Color Laser Jet M452dn / 28 PPM	9,367	15,987	6,620	$0.03015	None at this time.
VNB3B32474 /				$199.59	
500,000 / 10/2015	13,711	14,677	966	$0.15598	
Color Network Printer				$150.68	
AXIS					
Student Services Coordinator					
HP Laser Jet Pro M402dn / 40 PPM	7,731	10,081	2,350	$0.03015	None at this time.
JPBDY16983 /				$70.85	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Student Services Director					
HP Laser Jet Pro M401dn / 35 PPM	96,161	102,695	6,534	$0.01485	8 years from Intro.
VNB3N04821 /				$97.03	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Superintendent Office					
HP Laser Jet Pro M401dn / 35 PPM	12,763	13,748	985	$0.01485	8 years from Intro.
VNB4F00022 /				$14.63	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

	Subtotal Black	193,970	$2,042.65	
	Subtotal Color	47,464	$2,922.04	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
RSU 14 School Transportation					
Main Office					
Toshiba e-Studio 3040c / 30 PPM	119,162	129,879	10,717	$0.00419	9 years from Intro.
CNB326928 / 6187				$44.90	
750,000 / 05/2011	54,825	56,377	1,552	$0.05238	
Color Photocopier				$81.29	
A-COPI					
Main Office					
HP Color Laser Jet M452dn / 28 PPM	548	2,196	1,648	$0.03015	None at this time.
VNB3B32478 /				$49.69	
500,000 / 10/2015	646	1,193	547	$0.15598	
Color Network Printer				$85.32	
AXIS					
		Subtotal Black	**12,365**	**$94.59**	
		Subtotal Color	**2,099**	**$166.61**	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations

Windham High

Assistant Principal

HP Laser Jet Pro M401dn / 35 PPM	21,539	24,282	2,743	$0.01485 $40.73	8 years from Intro.
VNB3N04797 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					

Athletics Office

Toshiba e-Studio 3555c / 35 PPM	67,911	85,313	17,402	$0.00367 $63.87	7 years from Intro.
C7CF58856 / 6223					
750,000 / 07/2013	6,340	8,615	2,275	$0.04655 $105.90	
Color Photocopier					
A-COPI					

Blue Café

HP Laser Jet Pro M401dn / 35 PPM	20,477	21,963	1,486	$0.01485 $22.07	8 years from Intro.
VNB3N04857 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					

Café

HP Laser Jet Pro M401dn / 35 PPM	24,449	27,961	3,512	$0.01485 $52.15	8 years from Intro.
VNB3N04850 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Café					
Toshiba e-Studio 456 / 45 PPM	377,999	378,810	811	$0.00388	8 years from Intro.
C2D236072 / 3102				$3.15	
1,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Custodial Office					
HP Laser Jet Pro M401dn / 35 PPM	5,046	5,833	787	$0.01485	8 years from Intro.
VNB3N04788 /				$11.69	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Faculty Office B					
HP Laser Jet Pro M401dn / 35 PPM	111,232	121,753	10,521	$0.01485	8 years from Intro.
VNB4F00033 /				$156.24	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Faculty Office B					
Toshiba e-Studio 8508A / 85 PPM	703,662	922,027	218,365	$0.00367	None at this time.
CIIF11852 / 6588				$801.40	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Faculty Office E					
HP Laser Jet Pro M402dn / 40 PPM	52,258	56,669	4,411	$0.03015	None at this time.
JPBDY10472 /				$132.99	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Faculty Office E					
Toshiba e-Studio 756 / 75 PPM	1,010,020	1,030,953	20,933	$0.00388	8 years from Intro.
CKE210656 / 3114				$81.22	
4,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Faculty Office K					
Toshiba e-Studio 8508A / 85 PPM	572,383	739,774	167,391	$0.00367	None at this time.
CIIF11808 / 6587				$614.32	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Faculty Office M - Math Department					
HP Laser Jet Pro M402dn / 40 PPM	54,823	63,412	8,589	$0.03015	None at this time.
JPBDY10471 /				$258.96	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 *Meter*	06/30/2020 *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Faculty Office M Math Department					
Toshiba e-Studio 8508A / 85 PPM	920,661	1,180,554	259,893	$0.00367	None at this time.
CIIF12138 / 6586				$953.81	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Guidance Office					
HP Laser Jet Pro M401dn / 35 PPM	27,021	30,757	3,736	$0.01485	8 years from Intro.
VNB4F00031 /				$55.48	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Guidance Office					
Toshiba e-Studio 3555c / 35 PPM	60,584	77,597	17,013	$0.00367	7 years from Intro.
C7CF58699 / 6468				$62.44	
750,000 / 07/2013	91,283	117,441	26,158	$0.04655	
Color Photocopier				$1,217.65	
A-COPI					
Guidance Office					
HP Laser Jet Pro M401dn / 35 PPM	10,096	11,265	1,169	$0.01485	8 years from Intro.
VNB4F00027 /				$17.36	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Guidance Office Closet					
Toshiba e-Studio 5508A / 55 PPM	54,398	59,220	4,822	$0.00367	None at this time.
CIIF12379 / 6593				$17.70	
2,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Jim Babcock					
HP Laser Jet Pro M401dn / 35 PPM	16,469	18,079	1,610	$0.01485	8 years from Intro.
VNB4F00042 /				$23.91	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Library					
HP Laser Jet Pro M402dn / 40 PPM	6,997	8,122	1,125	$0.03015	None at this time.
JPBDY10462 /				$33.92	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Library					
Toshiba e-Studio 3555c / 35 PPM	43,230	56,445	13,215	$0.00367	7 years from Intro.
C7CF58791 / 6460				$48.50	
750,000 / 07/2013	80,756	105,737	24,981	$0.04655	
Color Photocopier				$1,162.87	
A-COPI					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Library					
Toshiba e-Studio 456 / 45 PPM	81,839	100,004	18,165	$0.00388	8 years from Intro.
C2LC11196 / 4718				$70.48	
1,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Library					
Toshiba e-Studio 856 / 85 PPM	1,381,506	1,449,711	68,205	$0.00388	8 years from Intro.
CRD210777 / 3033				$264.64	
4,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Library ASC					
HP Laser Jet Pro M401dn / 35 PPM	52,387	52,395	8	$0.01485	8 years from Intro.
VNB4M00089 /				$0.12	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Main Office					
HP Laser Jet Pro M402dn / 40 PPM	34,198	43,847	9,649	$0.03015	None at this time.
JPBDY10469 /				$290.92	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Main Office Large Copier					
Toshiba e-Studio 8508A / 85 PPM	497,121	650,165	153,044	$0.00367	None at this time.
CIHF11778 / 6596				$561.67	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Main Office Smaller Copier					
Toshiba e-Studio 4505AC / 45 PPM	117,893	148,811	30,918	$0.00367	None at this time.
CFHF47150 / 6597				$113.47	
1,000,000 / 07/2016	96,373	125,019	28,646	$0.04655	
Color Photocopier				$1,333.47	
A-COPI					
Maintenance Office					
HP Color Laser Jet M452dw / 28 PPM	70	123	53	$0.03015	None at this time.
VNB3D36522 /				$1.60	
500,000 / 10/2015	124	247	123	$0.15598	
Color Network Printer				$19.19	
AXIS					
Math Wing					
HP Laser Jet Pro M401dn / 35 PPM	76,588	84,322	7,734	$0.01485	8 years from Intro.
VNB3N04852 /				$114.85	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Natalie Flynn					
HP Laser Jet Pro M402dn / 40 PPM	5,332	8,757	3,425	$0.03015	None at this time.
PHBQH59861 /				$103.26	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Nurse					
HP Laser Jet Pro M401dn / 35 PPM	11,048	12,327	1,279	$0.01485	8 years from Intro.
VNB4F00044 /				$18.99	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Pam's Printer					
Samsung SCX-4623FW / 23 PPM	14,489	15,642	1,153	$0.03439	10 years from Intro.
Z4YSBFFB801401E /				$39.65	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
Physical Education Office					
HP Laser Jet Pro M401dne / 35 PPM	1,052	1,576	524	$0.01485	7 years from Intro.
PHGFC50133 /				$7.78	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Principal's Secretary					
HP Laser Jet Pro M401dn / 35 PPM	29,223	32,763	3,540	$0.01485	8 years from Intro.
VNB4M00088 /				$52.57	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Resource Officer					
Samsung SCX-4623FW / 23 PPM	12,138	12,447	309	$0.03439	10 years from Intro.
Z4YSBFFB501025E /				$10.63	
500,000 / 06/2010	0	0	0	$0.00000	
Black Laser MFP				$0.00	
SPC					
RLP - Amy Sullivan					
HP Laser Jet Pro M402dn / 40 PPM	20,742	25,617	4,875	$0.03015	None at this time.
JPBDY10474 /				$146.98	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 112					
HP Laser Jet Pro M401dn / 35 PPM	47,889	51,178	3,289	$0.01485	8 years from Intro.
VNB4F00016 /				$48.84	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 116					
HP Laser Jet Pro M401dn / 35 PPM	63,918	65,881	1,963	$0.01485	8 years from Intro.
VNB3N04802 /				$29.15	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 127D					
HP Laser Jet Pro M401dn / 35 PPM	18,726	20,623	1,897	$0.01485	8 years from Intro.
VNB3N04798 /				$28.17	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 131-132					
HP Laser Jet 400 M401n / 35 PPM	45,228	49,918	4,690	$0.01485	7 years from Intro.
VNB3H07001 /				$69.65	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 133					
HP Color Laser Jet M452dn / 28 PPM	10,022	13,999	3,977	$0.03015	None at this time.
VNB3M40734 /				$119.91	
500,000 / 10/2015	4,420	6,360	1,940	$0.15598	
Color Network Printer				$302.60	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 136					
HP Laser Jet Pro M401dne / 35 PPM	15,404	17,765	2,361	$0.01485	7 years from Intro.
PHGFD48672 /				$35.06	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 137 - Kathy Gillis					
HP Laser Jet Pro M401dn / 35 PPM	68,682	68,682	0	$0.01485	8 years from Intro.
VNB4F00015 /				$0.00	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 138 - Karin Kinney					
HP Laser Jet Pro M401dn / 35 PPM	82,400	83,924	1,524	$0.01485	8 years from Intro.
VNB3N04853 /				$22.63	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 139					
HP Laser Jet Pro M401dn / 35 PPM	112,921	126,422	13,501	$0.01485	8 years from Intro.
VNB4M00097 /				$200.49	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 139					
Toshiba e-Studio 6508A / 65 PPM	89,156	137,067	47,911	$0.00388	None at this time.
CIIF11876 / 6574				$185.89	
3,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Room 1A School Counselor - Ginn					
HP Laser Jet Pro M401dn / 35 PPM	6,371	6,822	451	$0.01485	8 years from Intro.
VNB4F00025 /				$6.70	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 201J					
HP Laser Jet Pro M401dn / 35 PPM	52,425	58,889	6,464	$0.01485	8 years from Intro.
VNB3N04854 /				$95.99	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 216L					
HP Laser Jet Pro M401dn / 35 PPM	71,128	74,805	3,677	$0.01485	8 years from Intro.
VNB3N04851 /				$54.60	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*12/19/2019* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 228 RLP Office					
HP Laser Jet Pro M401dn / 35 PPM	68,212	72,525	4,313	$0.01485	**Traded**
VNB4F00039 /				$64.05	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 228 RLP Office					
HP Laser Jet Pro M401dn / 35 PPM	60,862	63,557	2,695	$0.01485	8 years from Intro.
VNB3H23583 /				$40.02	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 2A School Counselor - Burbank					
HP Laser Jet Pro M401dn / 35 PPM	11,401	12,093	692	$0.01485	8 years from Intro.
VNB4F00032 /				$10.28	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 302					
HP Color Laser Jet M451dn / 21 PPM	2,876	3,202	326	$0.03362	8 years from Intro.
CNDF372766 /				$10.96	
500,000 / 02/2012	6,659	7,474	815	$0.19124	
Color Network Printer				$155.86	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 302H					
HP Color Laser Jet M452dn / 28 PPM	3,052	3,701	649	$0.03015	None at this time.
VNB3M37231 /				$19.57	
500,000 / 10/2015	3,176	4,030	854	$0.15598	
Color Network Printer				$133.21	
AXIS					
Room 303					
HP Color Laser Jet M452dn / 28 PPM	2,915	4,232	1,317	$0.03015	None at this time.
VNB3M37234 /				$39.71	
500,000 / 10/2015	5,026	6,453	1,427	$0.15598	
Color Network Printer				$222.58	
AXIS					
Room 304					
HP Color Laser Jet M452dn / 28 PPM	4,028	4,239	211	$0.03015	None at this time.
VNB3M37238 /				$6.36	
500,000 / 10/2015	7,583	8,226	643	$0.15598	
Color Network Printer				$100.30	
AXIS					
Room 306 Music Room					
HP Laser Jet Pro M401dn / 35 PPM	33,073	34,722	1,649	$0.01485	8 years from Intro.
VNB4F00023 /				$24.49	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 310 Piano Room					
HP Laser Jet Pro M401dn / 35 PPM	13,683	15,659	1,976	$0.01485 $29.34	8 years from Intro.
VNB4M00098 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Room 313					
HP Laser Jet Pro M401dn / 35 PPM	3,409	3,409	0	$0.01485 $0.00	8 years from Intro.
VNG4N01748 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Room 322 Special Ed					
HP Laser Jet Pro M401dn / 35 PPM	23,303	33,527	10,224	$0.01485 $151.83	8 years from Intro.
VNB4F00030 /					
750,000 / 06/2012	0	0	0	$0.00000 $0.00	
Black Network Printer					
AXIS					
Room 326 Health Lab					
Toshiba e-Studio 3555c / 35 PPM	79,981	113,850	33,869	$0.00367 $124.30	7 years from Intro.
C7CF59028 / 6463					
750,000 / 07/2013	10,781	17,102	6,321	$0.04655 $294.24	
Color Photocopier					
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 3A School Counselor - Haberstroh					
HP Laser Jet Pro M401dn / 35 PPM	11,910	12,207	297	$0.01485	8 years from Intro.
VNB4F00040 /				$4.41	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room A Social Worker - Dangle					
HP Laser Jet Pro M401dn / 35 PPM	4,466	4,738	272	$0.01485	8 years from Intro.
VNB3N04794 /				$4.04	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Rpincipal					
HP Color Laser Jet M452dn / 28 PPM	1,453	1,557	104	$0.03015	None at this time.
VNB3M37240 /				$3.14	
500,000 / 10/2015	1,776	1,886	110	$0.15598	
Color Network Printer				$17.16	
AXIS					
School Store					
HP Laser Jet Pro M401dn / 35 PPM	11,887	13,088	1,201	$0.01485	8 years from Intro.
VNB4F00018 /				$17.83	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Shane's Printer					
HP Laser Jet Pro M401dn / 35 PPM	9,530	9,576	46	$0.01485	8 years from Intro.
VNB3N04861 /				$0.68	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Storage - Room 331					
HP Color Laser Jet M451dn / 21 PPM	4,374	4,374	0	$0.03362	8 years from Intro.
CNBH203074 /				$0.00	
500,000 / 02/2012	3,001	3,001	0	$0.19124	
Color Network Printer				$0.00	
AXIS					
Storage Room 331					
HP Laser Jet Pro M401dn / 35 PPM	18,260	18,438	178	$0.01485	8 years from Intro.
VNB4F00029 /				$2.64	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Student Grad Pod					
HP Laser Jet Pro M402dn / 40 PPM	58,087	70,323	12,236	$0.03015	None at this time.
JPBDY10478 /				$368.92	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Student Printer Faculty Office B					
HP Laser Jet Pro M402dn / 40 PPM	64,017	77,128	13,111	$0.03015 $395.30	None at this time.
JPBDY10481 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Student Printer Map Hallway					
HP Laser Jet Pro M402dn / 40 PPM	65,166	83,229	18,063	$0.03015 $544.60	None at this time.
JPBDY10470 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Student Services					
HP Laser Jet Pro M401dn / 35 PPM	65,430	71,269	5,839	$0.01485 $86.71	8 years from Intro.
VNB4F00013 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Student Services					
HP Color Laser Jet M452dn / 28 PPM	1,477	1,535	58	$0.03015 $1.75	None at this time.
VNB3M37236 /					
500,000 / 10/2015	3,904	4,297	393	$0.15598	
Color Network Printer				$61.30	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Students' 300 Wing Hallway Cart					
HP Laser Jet Pro M402dn / 40 PPM	0	357	357	$0.03015	None at this time.
JPBDY10468 /				$10.76	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Students' 300 Wing Hallway Cart					
HP Laser Jet Pro M402dn / 40 PPM	30,750	36,483	5,733	$0.03015	**Traded**
JPBDY10468a /				$172.85	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Teachers' Room 2nd Floor					
HP Laser Jet Pro M401dn / 35 PPM	53,625	55,649	2,024	$0.01485	8 years from Intro.
VNB4F00035 /				$30.06	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Teachers' Room 2nd Floor					
Toshiba e-Studio 3555c / 35 PPM	96,027	114,174	18,147	$0.00367	7 years from Intro.
C7CF58845 / 6459				$66.60	
750,000 / 07/2013	115,366	142,768	27,402	$0.04655	
Color Photocopier				$1,275.56	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Tech Room					
HP Color Laser Jet M452dn / 28 PPM	3,081	3,359	278	$0.03015 $8.38	None at this time.
VNB3M37230 /					
500,000 / 10/2015	5,099	5,463	364	$0.15598	
Color Network Printer				$56.78	
AXIS					
Vice Principal - Michaud					
HP Color Laser Jet M452dn / 28 PPM	3,761	4,975	1,214	$0.03015 $36.60	None at this time.
VNB3M40724 /					
500,000 / 10/2015	3,907	5,208	1,301	$0.15598	
Color Network Printer				$202.93	
AXIS					

	Subtotal Black	**1,291,199**	**$8,422.75**
	Subtotal Color	**123,753**	**$6,661.60**

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*

Windham Middle

Andrea Morrell

HP Laser Jet Pro M401dn / 35 PPM	36,535	41,637	5,102	$0.01485	8 years from Intro.
VNB3N04789 /				$75.76	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Guidance Office

HP Laser Jet Pro M401dn / 35 PPM	64,346	73,745	9,399	$0.01485	8 years from Intro.
VNB4M00100 /				$139.58	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Guidance Office

Toshiba e-Studio 6508A / 65 PPM	220,930	282,073	61,143	$0.00367	None at this time.
CIIF11900 / 6571				$224.39	
3,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Industrial Technology

HP Laser Jet Pro M401dn / 35 PPM	64,067	69,989	5,922	$0.01485	8 years from Intro.
VNB4M00085 /				$87.94	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Julie Packard Office					
HP Color Laser Jet M451dn / 21 PPM	7,046	7,500	454	$0.03362 $15.26	8 years from Intro.
CNDG324730 /					
500,000 / 02/2012	14,271	15,779	1,508	$0.19124	
Color Network Printer				$288.39	
AXIS					
Kitchen					
HP Laser Jet Pro M401dn / 35 PPM	17,277	18,271	994	$0.01485 $14.76	8 years from Intro.
VNB4F00024 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Library Front Desk					
HP Color LaserJet M553 / 40 PPM	0	1,083	1,083	$0.03015 $32.65	None at this time.
JPCCMBX24X /					
1,000,000 / 04/2016	0	2,407	2,407	$0.15598	
Color Network Printer				$375.44	
AXIS					
Main Office					
Toshiba e-Studio 3555c / 35 PPM	128,690	186,210	57,520	$0.00367 $211.10	7 years from Intro.
C7CF58855 / 6470					
750,000 / 07/2013	47,850	66,447	18,597	$0.04655	
Color Photocopier				$865.69	
A-COPI					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office					
Toshiba e-Studio 7508A / 75 PPM	493,156	599,803	106,647	$0.00367	None at this time.
CIHF11139 / 6573				$391.39	
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Main Office Color					
HP Color Laser Jet M452dn / 28 PPM	1,212	2,005	793	$0.03015	None at this time.
VNB3M94312 /				$23.91	
500,000 / 10/2015	8,078	10,474	2,396	$0.15598	
Color Network Printer				$373.73	
AXIS					
Music Room Office					
HP Color Laser Jet M452dn / 28 PPM	4,480	6,936	2,456	$0.03015	None at this time.
VNB3B32464 /				$74.05	
500,000 / 10/2015	2,802	2,926	124	$0.15598	
Color Network Printer				$19.34	
AXIS					
Nurse					
HP Laser Jet Pro M401dn / 35 PPM	46,670	47,354	684	$0.01485	8 years from Intro.
VNB4M00092 /				$10.16	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
OT Office					
HP Color Laser Jet M452dn / 28 PPM	916	1,570	654	$0.03015	None at this time.
VNB3B32473 /				$19.72	
500,000 / 10/2015	17,189	18,143	954	$0.15598	
Color Network Printer				$148.80	
AXIS					
Principal					
HP Laser Jet Pro M401dn / 35 PPM	13,277	14,162	885	$0.01485	8 years from Intro.
VNB4M00077 /				$13.14	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 101					
HP Laser Jet Pro M401dn / 35 PPM	22,701	24,878	2,177	$0.01485	8 years from Intro.
VNB3N04801 /				$32.33	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 103					
HP Laser Jet Pro M401dne / 35 PPM	40,919	40,919	0	$0.01485	**Traded**
PHGFD36835a /				$0.00	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations

Room 103

	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
HP Laser Jet Pro M401dne / 35 PPM	327	5,242	4,915	$0.01485	7 years from Intro.
PHGFD36835 /				$72.99	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Room 103A

	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Toshiba e-Studio 7508A / 75 PPM	533,811	668,643	134,832	$0.00367	None at this time.
CIHF11657 / 6572				$494.83	
4,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Room 104

	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
HP Laser Jet Pro M402dn / 40 PPM	7,981	11,271	3,290	$0.03015	None at this time.
JPBDY16986 /				$99.19	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Room 106

	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
HP Laser Jet Pro M401dn / 35 PPM	39,505	42,259	2,754	$0.01485	8 years from Intro.
VNB3N04791 /				$40.90	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 108					
HP Laser Jet Pro M401dn / 35 PPM	35,061	36,833	1,772	$0.01485	8 years from Intro.
VNB4M00084 /				$26.31	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 110					
HP Laser Jet Pro M401dn / 35 PPM	54,669	59,154	4,485	$0.01485	8 years from Intro.
VNB3N04805 /				$66.60	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 111					
HP Laser Jet Pro M401dn / 35 PPM	5,868	9,787	3,919	$0.01485	8 years from Intro.
VNB4M00093 /				$58.20	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 112					
HP Laser Jet Pro M401dn / 35 PPM	22,226	24,112	1,886	$0.01485	8 years from Intro.
VNB3N04649 /				$28.01	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 113 Laura Grace Office					
HP Color Laser Jet M452dn / 28 PPM	279	539	260	$0.03015 $7.84	None at this time.
VNB3D23299 /					
500,000 / 10/2015	2,839	4,767	1,928	$0.15598	
Color Network Printer				$300.73	
AXIS					
Room 201					
HP Laser Jet Pro M401dn / 35 PPM	24,200	27,774	3,574	$0.01485 $53.07	8 years from Intro.
VNB4M00094 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 201A Supply Closet					
Toshiba e-Studio 756 / 75 PPM	801,004	864,654	63,650	$0.00388 $246.96	8 years from Intro.
CKE210744 / 3106					
4,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Room 203					
HP Laser Jet Pro M401dn / 35 PPM	11,065	14,649	3,584	$0.01485 $53.22	8 years from Intro.
VNB4M00095 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 204					
HP Laser Jet Pro M401dn / 35 PPM	39,237	43,064	3,827	$0.01485 $56.83	8 years from Intro.
VNB3N04800 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 210					
HP Laser Jet Pro M401dn / 35 PPM	42,734	46,239	3,505	$0.01485 $52.05	8 years from Intro.
VNB4M00091 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 212					
HP Laser Jet Pro M401dn / 35 PPM	44,517	48,545	4,028	$0.01485 $59.82	8 years from Intro.
VNB4M00096 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 213A					
HP Laser Jet Pro M401dn / 35 PPM	14,979	22,539	7,560	$0.01485 $112.27	8 years from Intro.
VNG4N01770 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 214					
HP Laser Jet Pro M401dn / 35 PPM	24,292	25,339	1,047	$0.01485	**Traded**
VNB3N04783a /				$15.55	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 214					
HP Laser Jet Pro M401dn / 35 PPM	243	949	706	$0.01485	8 years from Intro.
VNB3N04783 /				$10.48	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Room 304					
HP Color Laser Jet M451dn / 21 PPM	2,223	3,456	1,233	$0.03362	8 years from Intro.
CNDF370646 /				$41.45	
500,000 / 02/2012	6,012	7,933	1,921	$0.19124	
Color Network Printer				$367.37	
AXIS					
Room 304A					
HP Laser Jet Pro M401dn / 35 PPM	27,940	30,349	2,409	$0.01485	8 years from Intro.
VNB3N13288 /				$35.77	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
School Resource Officer					
HP Laser Jet 400 M401n / 35 PPM	172	200	28	$0.01485	7 years from Intro.
PHGFG30616 /				$0.42	
750,000 / 01/2013	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Storage					
HP Color Laser Jet M451dn / 21 PPM	3,289	3,289	0	$0.03362	8 years from Intro.
CNBH203062 /				$0.00	
500,000 / 02/2012	6,011	6,011	0	$0.19124	
Color Network Printer				$0.00	
AXIS					
Storage					
HP Laser Jet Pro M401dn / 35 PPM	27,695	28,416	721	$0.01485	8 years from Intro.
VNB3N04804 /				$10.71	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Storage					
HP Color Laser Jet M452dn / 28 PPM	15,797	17,135	1,338	$0.03015	None at this time.
VNB3B32482 /				$40.34	
500,000 / 10/2015	27,174	30,482	3,308	$0.15598	
Color Network Printer				$515.98	
AXIS					

		Subtotal Black	511,236	$3,049.96	
		Subtotal Color	33,143	$3,255.48	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Windham Primary					
A House 2nd Floor Work Room					
HP Laser Jet Pro M402dn / 40 PPM	73,710	80,070	6,360	$0.03015 $191.75	None at this time.
JPBDY16988 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
A House 2nd Floor Work Room					
Toshiba e-Studio 8508A / 85 PPM	713,238	874,206	160,968	$0.00367 $590.75	None at this time.
CIIF11798 / 6579					
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
B House 2nd Floor Work Room					
HP Laser Jet Pro M402dn / 40 PPM	44,716	48,874	4,158	$0.03015 $125.36	None at this time.
JPBDY10473 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
B House 2nd Floor Work Room					
Toshiba e-Studio 8508A / 85 PPM	440,309	570,942	130,633	$0.00367 $479.42	None at this time.
CIIF12141 / 6585					
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
C House 1st Floor					
HP Laser Jet Pro M402dn / 40 PPM	39,931	42,366	2,435	$0.03015 $73.42	None at this time.
JPBDY10486 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
C House 1st Floor Copy Room					
Toshiba e-Studio 8508A / 85 PPM	672,447	861,204	188,757	$0.00367 $692.74	None at this time.
CIIF12142 / 6584					
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
C House 2nd Floor Work Room					
Toshiba e-Studio 8508A / 85 PPM	518,949	612,586	93,637	$0.00367 $343.65	None at this time.
CIIF11815 / 6583					
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
C House 2nd Floor Work Room					
HP Laser Jet Pro M402dn / 40 PPM	59,694	66,054	6,360	$0.03015 $191.75	None at this time.
JPBDY10464 /					
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Computer Lab 1					
HP Laser Jet Pro M401dn / 35 PPM	53,500	58,092	4,592	$0.01485 $68.19	8 years from Intro.
VNB3N04653 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
IT Room					
HP Laser Jet Pro M401dn / 35 PPM	7,231	7,520	289	$0.01485 $4.29	8 years from Intro.
VNB3N04661 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Kitchen Office					
HP Laser Jet Pro M401dn / 35 PPM	11,632	12,864	1,232	$0.01485 $18.30	8 years from Intro.
VNB3N04665 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Library					
HP Laser Jet Pro M401dn / 35 PPM	46,655	50,649	3,994	$0.01485 $59.31	8 years from Intro.
VNB3N04651 /					
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*09/11/2019* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Main Office					
Toshiba e-Studio 456 / 45 PPM	588,435	592,426	3,991	$0.00367	**Traded replaced with**
C2D235903 / 3090				$14.65	**CEHD30694**
1,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Main Office					
Toshiba e-Studio 457 / 45 PPM	215,774	255,031	39,257	$0.00367	None at this time.
CEHD30694 / 5244				$144.07	
1,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
New Portable					
Toshiba e-Studio 456 / 45 PPM	142,145	155,980	13,835	$0.00388	8 years from Intro.
C2D235912 / 3089				$53.68	
1,000,000 / 02/2012	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
New Portable					
Kyocera FS-C5350DN / 32 PPM	168,131	168,173	42	$0.01034	**Traded replaced with C7IC23506**
QVQ1Z05211 / 3062				$0.43	
750,000 / 08/2009	13,309	13,433	124	$0.07349	
Color Network Printer				$9.11	
A-COPI					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Office					
Toshiba e-Studio 4505AC / 45 PPM	117,084	140,176	23,092	$0.00367	None at this time.
CFHF50573 / 6598				$84.75	
1,000,000 / 07/2016	39,117	50,056	10,939	$0.04655	
Color Photocopier				$509.21	
A-COPI					
Room C44					
Kyocera FS-C5350DN / 32 PPM	32,064	34,676	2,612	$0.01034	11 years from Intro.
QVQ1Z05202 / 3063				$27.01	
750,000 / 08/2009	13,698	16,314	2,616	$0.07349	
Color Network Printer				$192.25	
A-COPI					
Special Ed Office in Library					
HP Laser Jet Pro M401dn / 35 PPM	146,490	152,290	5,800	$0.01485	8 years from Intro.
VNB3N04657 /				$86.13	
750,000 / 06/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					
Teachers' Room					
HP Laser Jet Pro M402dn / 40 PPM	8,756	10,078	1,322	$0.03015	None at this time.
JPBDY16954 /				$39.86	
1,000,000 / 10/2015	0	0	0	$0.00000	
Black Network Printer				$0.00	
AXIS					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Teachers' Room					
Toshiba e-Studio 8508A / 85 PPM	660,109	870,366	210,257	$0.00367	None at this time.
CIIF11831 / 6577				$771.64	
5,000,000 / 07/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
A-COPI					
Teachers' Room					
Toshiba e-Studio 4505AC / 45 PPM	790,896	978,346	187,450	$0.00367	None at this time.
CHHF11108 / 6589				$687.94	
1,000,000 / 07/2016	415,926	558,154	142,228	$0.04655	
Color Photocopier				$6,620.71	
A-COPI					

Subtotal Black	1,091,073	$4,749.10
Subtotal Color	155,907	$7,331.29
District Wide Black Totals	4,542,202	$25,934.15
District Wide Color Totals	643,989	$35,424.79

Your Avg Color CPC is $0.0550

Estimated cost savings with your next bid: $55,603 over 5 years.
Our bids are coming in at an average of $.03774 with our compensation included.

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 08/10/2001 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual FY 20 black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	Prior CPC	Average Annual Cost
4,542,202	$0.01400	$63,590.83

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
4,542,202	$0.00571	$25,935.97	$37,654.85	$188,274.27

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of $37,654.85 x 19 years as a Client = $715,442.24 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the <u>upcoming fiscal year.</u>

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
Adult Education	25,303	$143.60	$136.64	$433.04	$713.28
Field Allen School	216,371	$1,093.84	$1,168.40	$3,703.01	$5,965.25
Jordan-Small Middle	191,189	$776.19	$1,032.42	$3,272.04	$5,080.65
Katahdin Program	10,211	$53.87	$55.14	$174.75	$283.76
Manchester School	645,544	$2,740.92	$3,485.94	$11,047.95	$17,274.81
Raymond Elementary	353,741	$1,426.64	$1,910.20	$6,053.98	$9,390.82
RSU 14 District Bldg	193,970	$1,425.35	$1,047.44	$3,319.63	$5,792.42
RSU 14 School Transportation	12,365	$63.55	$66.77	$211.62	$341.94
Windham High	1,291,199	$6,340.64	$6,972.47	$22,097.79	$35,410.91
Windham Middle	511,236	$2,556.67	$2,760.67	$8,749.38	$14,066.72
Windham Primary	1,091,073	$4,312.43	$5,891.79	$18,672.80	$28,877.03
Total	**4,542,202**	**$20,933.71**	**$24,527.89**	**$77,736.00**	**$123,197.60**

SPC Equipment Bids:
Presently our bids are coming in between 12% to 17% of Retail, while the current Salesman's Cost is 50% of Retail.
For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of $45,640 is coming in at $7,342...16% of Retail! Our prices are negotiated with and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Adult Education	24,408	$1,227.40
Field Allen School	33,873	$1,581.53
Jordan-Small Middle	33,469	$1,562.67
Katahdin Program	18,765	$985.91
Manchester School	86,009	$5,151.19
Raymond Elementary	85,099	$3,973.27
RSU 14 District Bldg	47,464	$2,649.79
RSU 14 School Transportation	2,099	$143.08
Windham High	123,753	$6,302.53
Windham Middle	33,143	$2,504.72
Windham Primary	155,907	$7,353.31
Total	**643,989**	**$33,435.40**

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 0.03%.

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
A-COPI	Black Photocopier	3,067,344	$0.00367	$11,257.15	$0.00368	$11,287.83
A-COPI	Black Photocopier	324,733	$0.00388	$1,259.96	$0.00389	$1,263.21
A-COPI	Color Network Printer	2,654	$0.01034	$27.44	$0.01037	$27.52
A-COPI	Color Photocopier	594,745	$0.00367	$2,182.71	$0.00368	$2,188.66
A-COPI	Color Photocopier	42,530	$0.00419	$178.20	$0.00420	$178.63
Axis Business Solutions	Black Network Printer	288,082	$0.01485	$4,278.02	$0.01125	$3,240.92
Axis Business Solutions	Black Network Printer	0	$0.01823	$0.00	$0.01125	$0.00
Axis Business Solutions	Black Network Printer	158,844	$0.03015	$4,789.15	$0.01125	$1,787.00
Axis Business Solutions	Color Network Printer	50,101	$0.03015	$1,510.55	$0.01125	$563.64
Axis Business Solutions	Color Network Printer	2,491	$0.03362	$83.75	$0.01125	$28.02
SPC Supported	Black Laser MFP	10,678	$0.03439	$367.22	$0.03449	$368.28
	Total	**4,542,202**	**$0.00571**	**$25,934.15**	**$0.00461**	**$20,933.71**

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. <mark>Current year's increase is 0.03%.</mark>

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
A-COPI	Black Photocopier	0	$0.00000	$0.00	$0.00000	$0.00
A-COPI	Color Network Printer	2,740	$0.07349	$201.36	$0.07370	$201.94
A-COPI	Color Photocopier	528,913	$0.04655	$24,620.90	$0.04669	$24,694.95
A-COPI	Color Photocopier	68,367	$0.05238	$3,581.06	$0.05254	$3,592.00
Axis Business Solutions	Color Network Printer	39,341	$0.15598	$6,136.41	$0.11250	$4,425.86
Axis Business Solutions	Color Network Printer	4,628	$0.19124	$885.06	$0.11250	$520.65
	Total	**643,989**	**$0.05501**	**$35,424.79**	**$0.05192**	**$33,435.40**

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.*

Total Number of Units	**220**
Total Number of Units on Lease	**81**
Total Number of Units Owned	**139**
Lease Company	**Androscoggin Savings Bank**
Lease Start Date	**09/15/2016**
Lease End Date	**08/01/2021**
Term	**5 Annual**
Annual Payment usually due on 8/1	**$77,736.00**
Remaining Payments	**1**

The determination on the lease has no bearing on Service & Supply and Warranty Contracts.

Leased Equipment

Building	Make/Model	Serial Number
Adult Education	Toshiba e-Studio 4505AC	CFGF44639
Adult Education	HP Color Laser Jet M452dn	VNB3M37235
Field Allen School	Toshiba e-Studio 3555c	C7CF59054
Field Allen School	Toshiba e-Studio 7508A	CIHF11140
Field Allen School	HP Laser Jet Pro M402dn	JPBDY16965
Jordan-Small Middle	Toshiba e-Studio 6506AC	CHHF11124
Jordan-Small Middle	Toshiba e-Studio 7508A	CIHF11097
Manchester School	Toshiba e-Studio 5506AC	CHHF11007
Manchester School	Toshiba e-Studio 8508A	CIHF11740
Manchester School	Toshiba e-Studio 8508A	CIHF11765
Manchester School	Toshiba e-Studio 8508A	CIIF12145
Manchester School	HP Laser Jet Pro M402dn	JPBDY16950
Manchester School	HP Laser Jet Pro M402dn	JPBDY16959
Manchester School	HP Laser Jet Pro M402dn	PHBQC36147
Manchester School	HP Color Laser Jet M452dn	VNB3B32475
Manchester School	HP Color Laser Jet M452dn	VNB3B32476
Manchester School	HP Color Laser Jet M452dn	VNB3B32479
Raymond Elementary	Toshiba e-Studio 5506AC	CHIF11286
Raymond Elementary	Toshiba e-Studio 7508A	CIHF11037
Raymond Elementary	Toshiba e-Studio 8508A	CIHF11767
Raymond Elementary	HP Laser Jet Pro M402dn	JPBDY16947
Raymond Elementary	HP Laser Jet Pro M402dn	JPBDY16953
Raymond Elementary	Toshiba e-studio 287CSL	TJGF12996
RSU 14 District Bldg	Toshiba e-Studio 5506AC	CHHF11244
RSU 14 District Bldg	Toshiba e-Studio 7508A	CIHF11074
RSU 14 District Bldg	HP Color Laser Jet M451dn	CNDF370831
RSU 14 District Bldg	HP Laser Jet Pro M402dn	JPBDY16983
RSU 14 District Bldg	HP Color Laser Jet M452dn	VNB3B32474
RSU 14 District Bldg	HP Color Laser Jet M452dn	VNB3B32480
RSU 14 District Bldg	HP Color Laser Jet M452dn	VNB3B32481
RSU 14 District Bldg	HP Color Laser Jet M452dn	VNB3B32483
RSU 14 District Bldg	HP Color Laser Jet M452dn	VNB3M40718

Building	Make/Model	Serial Number
RSU 14 School Transportation	HP Color Laser Jet M452dn	VNB3B32478
Windham High	Toshiba e-Studio 3555c	C7CF58699
Windham High	Toshiba e-Studio 3555c	C7CF58791
Windham High	Toshiba e-Studio 3555c	C7CF58845
Windham High	Toshiba e-Studio 3555c	C7CF58856
Windham High	Toshiba e-Studio 3555c	C7CF59028
Windham High	Toshiba e-Studio 4505AC	CFHF47150
Windham High	Toshiba e-Studio 8508A	CIHF11778
Windham High	Toshiba e-Studio 8508A	CIIF11808
Windham High	Toshiba e-Studio 8508A	CIIF11852
Windham High	Toshiba e-Studio 6508A	CIIF11876
Windham High	Toshiba e-Studio 8508A	CIIF12138
Windham High	Toshiba e-Studio 5508A	CIIF12379
Windham High	HP Laser Jet Pro M402dn	JPBDY10462
Windham High	HP Laser Jet Pro M402dn	JPBDY10468
Windham High	HP Laser Jet Pro M402dn	JPBDY10469
Windham High	HP Laser Jet Pro M402dn	JPBDY10470
Windham High	HP Laser Jet Pro M402dn	JPBDY10471
Windham High	HP Laser Jet Pro M402dn	JPBDY10472
Windham High	HP Laser Jet Pro M402dn	JPBDY10474
Windham High	HP Laser Jet Pro M402dn	JPBDY10478
Windham High	HP Laser Jet Pro M402dn	JPBDY10481
Windham High	HP Color Laser Jet M452dn	VNB3M37231
Windham High	HP Color Laser Jet M452dn	VNB3M37234
Windham High	HP Color Laser Jet M452dn	VNB3M37236
Windham High	HP Color Laser Jet M452dn	VNB3M37238
Windham High	HP Color Laser Jet M452dn	VNB3M37240
Windham High	HP Color Laser Jet M452dn	VNB3M40724
Windham High	HP Color Laser Jet M452dn	VNB3M40734
Windham Middle	Toshiba e-Studio 3555c	C7CF58855
Windham Middle	Toshiba e-Studio 7508A	CIHF11139
Windham Middle	Toshiba e-Studio 7508A	CIHF11657
Windham Middle	Toshiba e-Studio 6508A	CIIF11900

Building	Make/Model	Serial Number
Windham Middle	HP Laser Jet Pro M402dn	JPBDY16986
Windham Middle	HP Color Laser Jet M452dn	VNB3B32464
Windham Middle	HP Color Laser Jet M452dn	VNB3B32473
Windham Middle	HP Color Laser Jet M452dn	VNB3B32482
Windham Primary	Toshiba e-Studio 4505AC	CFHF50573
Windham Primary	Toshiba e-Studio 4505AC	CHHF11108
Windham Primary	Toshiba e-Studio 8508A	CIIF11798
Windham Primary	Toshiba e-Studio 8508A	CIIF11815
Windham Primary	Toshiba e-Studio 8508A	CIIF11831
Windham Primary	Toshiba e-Studio 8508A	CIIF12141
Windham Primary	Toshiba e-Studio 8508A	CIIF12142
Windham Primary	HP Laser Jet Pro M402dn	JPBDY10464
Windham Primary	HP Laser Jet Pro M402dn	JPBDY10473
Windham Primary	HP Laser Jet Pro M402dn	JPBDY10486
Windham Primary	HP Laser Jet Pro M402dn	JPBDY16954
Windham Primary	HP Laser Jet Pro M402dn	JPBDY16988

Owned Equipment

Building	Make/Model	Serial Number
Adult Education	HPLaser Jet Pro M401dn	VNB3N04864
Adult Education	HPLaser Jet Pro M401dn	VNB4F00026
Field Allen School	Toshibae-Studio 756	CKE210719
Field Allen School	HPLaser Jet Pro M402dw	PHBVD41603
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04652
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04658
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04659
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04786
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04790
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04792
Field Allen School	HPLaser Jet Pro M401dn	VNB3N04856
Field Allen School	HPLaser Jet Pro M401dn	VNB4F00041
Jordan-Small Middle	Toshibae-Studio 456	C2D236055
Jordan-Small Middle	Toshibae-Studio 757	CAHD13764
Jordan-Small Middle	HPLaser Jet Pro M402dn	JPBDZ16492
Jordan-Small Middle	HPLaser Jet Pro M402dn	PHBQC41374
Jordan-Small Middle	HPLaser Jet Pro M401dne	PHGFD48781
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB3H07016
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB3N04787
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB3X04622
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB4F00028
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB4F00034
Jordan-Small Middle	HPLaser Jet Pro M401dn	VNB4M00090
Katahdin Program	Toshibae-Studio 3055C	C7IC23480
Katahdin Program	HPLaser Jet Pro M402dn	PHBQC41397
Manchester School	Toshibae-Studio 4540c	CMD218320
Manchester School	HPLaser Jet Pro M402dn	JPBDZ16482
Manchester School	HPLaser Jet Pro M401dn	VNB3B07036
Manchester School	HPLaser Jet Pro M401dn	VNB3B07038
Manchester School	HPLaser Jet Pro M401dn	VNB3H06983
Manchester School	HPLaser Jet Pro M401dn	VNB3H07012
Manchester School	HPLaser Jet Pro M401dn	VNB3H07014

Building	Make/Model	Serial Number
Manchester School	HPLaser Jet Pro M401dn	VNB3H07015
Manchester School	HPLaser Jet Pro M401dn	VNB3X04628
Raymond Elementary	Toshibae-Studio 457	CEHD28550
Raymond Elementary	HPLaser Jet Pro M402dn	JPBDZ16427
Raymond Elementary	HPLaser Jet 400 M401n	VNB3N13281
RSU 14 District Bldg	Toshibae-Studio 3055C	C7IC23506
RSU 14 District Bldg	HPLaser Jet 600 M607	CNBCL5Q11P
RSU 14 District Bldg	HPLaser Jet 600 M602	CNCCG580X6
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB3N04799
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB3N04810
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB3N04821
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB3N04865
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB4F00022
RSU 14 District Bldg	HPLaser Jet Pro M401dn	VNB4M00087
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFB102606X
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFB200750P
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFB200760Z
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFB502059K
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFB900602A
RSU 14 District Bldg	SamsungSCX-4623FW	Z4YSBFFZA00004Z
RSU 14 School Transportation	Toshibae-Studio 3040c	CNB326928
Windham High	Toshibae-Studio 456	C2D236072
Windham High	Toshibae-Studio 456	C2LC11196
Windham High	Toshibae-Studio 756	CKE210656
Windham High	HPColor Laser Jet M451dn	CNBH203074
Windham High	HPColor Laser Jet M451dn	CNDF372766
Windham High	Toshibae-Studio 856	CRD210777
Windham High	HPLaser Jet Pro M402dn	PHBQH59861
Windham High	HPLaser Jet Pro M401dne	PHGFC50133
Windham High	HPLaser Jet Pro M401dne	PHGFD48672
Windham High	HPColor Laser Jet M452dw	VNB3D36522
Windham High	HPLaser Jet 400 M401n	VNB3H07001
Windham High	HPLaser Jet Pro M401dn	VNB3H23583

Building	Make/Model	Serial Number
Windham High	HPColor Laser Jet M452dn	VNB3M37230
Windham High	HPLaser Jet Pro M401dn	VNB3N04788
Windham High	HPLaser Jet Pro M401dn	VNB3N04794
Windham High	HPLaser Jet Pro M401dn	VNB3N04797
Windham High	HPLaser Jet Pro M401dn	VNB3N04798
Windham High	HPLaser Jet Pro M401dn	VNB3N04802
Windham High	HPLaser Jet Pro M401dn	VNB3N04850
Windham High	HPLaser Jet Pro M401dn	VNB3N04851
Windham High	HPLaser Jet Pro M401dn	VNB3N04852
Windham High	HPLaser Jet Pro M401dn	VNB3N04853
Windham High	HPLaser Jet Pro M401dn	VNB3N04854
Windham High	HPLaser Jet Pro M401dn	VNB3N04857
Windham High	HPLaser Jet Pro M401dn	VNB3N04861
Windham High	HPLaser Jet Pro M401dn	VNB4F00013
Windham High	HPLaser Jet Pro M401dn	VNB4F00015
Windham High	HPLaser Jet Pro M401dn	VNB4F00016
Windham High	HPLaser Jet Pro M401dn	VNB4F00018
Windham High	HPLaser Jet Pro M401dn	VNB4F00023
Windham High	HPLaser Jet Pro M401dn	VNB4F00025
Windham High	HPLaser Jet Pro M401dn	VNB4F00027
Windham High	HPLaser Jet Pro M401dn	VNB4F00029
Windham High	HPLaser Jet Pro M401dn	VNB4F00030
Windham High	HPLaser Jet Pro M401dn	VNB4F00031
Windham High	HPLaser Jet Pro M401dn	VNB4F00032
Windham High	HPLaser Jet Pro M401dn	VNB4F00033
Windham High	HPLaser Jet Pro M401dn	VNB4F00035
Windham High	HPLaser Jet Pro M401dn	VNB4F00040
Windham High	HPLaser Jet Pro M401dn	VNB4F00042
Windham High	HPLaser Jet Pro M401dn	VNB4F00044
Windham High	HPLaser Jet Pro M401dn	VNB4M00088
Windham High	HPLaser Jet Pro M401dn	VNB4M00089
Windham High	HPLaser Jet Pro M401dn	VNB4M00097
Windham High	HPLaser Jet Pro M401dn	VNB4M00098

Building	Make/Model	Serial Number
Windham High	HPLaser Jet Pro M401dn	VNG4N01748
Windham High	SamsungSCX-4623FW	Z4YSBFFB501025E
Windham High	SamsungSCX-4623FW	Z4YSBFFB801401E
Windham Middle	Toshibae-Studio 756	CKE210744
Windham Middle	HPColor Laser Jet M451dn	CNBH203062
Windham Middle	HPColor Laser Jet M451dn	CNDF370646
Windham Middle	HPColor Laser Jet M451dn	CNDG324730
Windham Middle	HPColor LaserJet M553	JPCCMBX24X
Windham Middle	HPLaser Jet Pro M401dne	PHGFD36835
Windham Middle	HPLaser Jet 400 M401n	PHGFG30616
Windham Middle	HPColor Laser Jet M452dn	VNB3D23299
Windham Middle	HPColor Laser Jet M452dn	VNB3M94312
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04649
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04783
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04789
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04791
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04800
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04801
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04804
Windham Middle	HPLaser Jet Pro M401dn	VNB3N04805
Windham Middle	HPLaser Jet Pro M401dn	VNB3N13288
Windham Middle	HPLaser Jet Pro M401dn	VNB4F00024
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00077
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00084
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00085
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00091
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00092
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00093
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00094
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00095
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00096
Windham Middle	HPLaser Jet Pro M401dn	VNB4M00100
Windham Middle	HPLaser Jet Pro M401dn	VNG4N01770

Building	Make/Model	Serial Number
Windham Primary	Toshibae-Studio 456	C2D235912
Windham Primary	Toshibae-Studio 457	CEHD30694
Windham Primary	KyoceraFS-C5350DN	QVQ1Z05202
Windham Primary	HPLaser Jet Pro M401dn	VNB3N04651
Windham Primary	HPLaser Jet Pro M401dn	VNB3N04653
Windham Primary	HPLaser Jet Pro M401dn	VNB3N04657
Windham Primary	HPLaser Jet Pro M401dn	VNB3N04661
Windham Primary	HPLaser Jet Pro M401dn	VNB3N04665

STARDoc User Names

Name	User Name
Amy Hanrahan	ahanrahan
Andrew Patin	apatin
Austin Carr	acarr
Beth Peavey	bpeavey
Bill Hanson	bhanson
Bob Hickey	bhickey
Brody Artes	bartes
Chris Howell	chowell
Christine Frost-Bertinet	cfrost-bertinet
Corey McAllister	cmcallister
Danielle Burian	dburian
Danielle Donnini	ddonnini
David Stigile	dstigile
Donn Davis	ddavis
Drew Patin	dpatin
Jason Lanoie	jlanoie
Kate Thomas	kthomas
Kirby Kenyon	kkenyon
Kyle Rhoads	krhoads
Maria Parisi	bcres
Mark Politano	mpolitano
Michael Pelletier	mpelletier

Mike Duffy	mduffy
Mike Kelly	mkelly
Mindi McKinney	mmckinney
Pam Hecker	phecker
Peter Mullen	pmullen
Randy Crockett	rcrockett
Ryan Rumsey	rrumsey

Benefits of partnering with SPC

Top Benefits to ==our CLIENTS:==

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong **we pay for our own fee** by acquiring prices lower than what you can do on your own.

- We will _save you money_ benefiting from the combined purchasing power of more than 63 clients with over 3,700 devices doing more than ==155== million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid!

- We will _save you time_ by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.

- We will _save you frustration_. We manage your contracts for up to five years from the date of installation.

2. Exclusive <u>STARDoc</u> Software

- STARDoc: System for Tracking And Reporting Documents.

- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.

- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.

- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.

- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.

- TWO invoices are sent each year from ONE billing source.

- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

Benefits of partnering with SPC

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5.Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1989, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than $2 million for all of our clients. That translates into Savings of more than $10 million over five years!

SPC Values Our Vendors

Overall Benefits to <mark>our VENDORS</mark>

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!

STARDoc Features

Cost Projection by Department or Building

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and trotal costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectore, Apple TVs

Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)

STARDoc Features

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

Timeline

Who Benefits? Business Manager

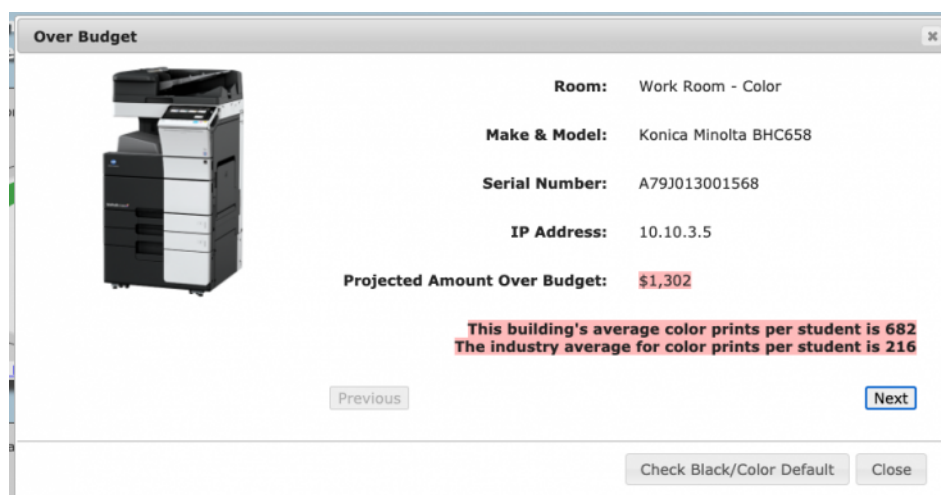- Track historical volume and cost per building

Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client

Over-Budget Report

- Request service history on any machine right through STARDoc.
- Catch overused equipment early, before equipment begins to break down due to overuse.

SPC'S CLIENT WARRANTY AND RELIEF INSURANCE FUND

AVAILABLE IMMEDIATELY!

WHY IS IT NEEDED?

With the recent pandemic, schools and businesses shut down. We are now seeing massive credits overall owed in the vicinity of $389,820.78!* However, your contracts stipulate that any unused service and supplies are to be refunded. While this may seem like good news to our clients, what if the vendor is unable or unwilling to repay those funds? Many companies outside of the copier industry are already filing for bankruptcy. SPC's legitimate concern is, what if this hits the Copier Industry and we can no longer access the funds owed to the client?

OTHER CONCERNS:

- Vendor refuses to honor a Warranty
- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Service-and-Supply Contract at the agreed-upon pricing.
- Vendor gets sold to a venture capitalist entity or to a risky new owner with limited cash reserves

PURPOSE:

Since 1989, SPC's goal is to shelter our clients from Industry upheavals. This fund is to set aside monies that can be used by any client, if a need arises.
Funding Source: Initially, $200,000 no-interest personal loan. To be paid back from two sources…

- Wholesale Trades… For over 10 years these funds have been set aside for warranty replacement units since the industry would provide the same cash price with or without the trade.
- Equipment Purchases… 2% of the gross will be set aside with each upgrade.

WHO BENEFITS:

All SPC clients…like any insurance fund, by pooling funds from SPC's entire client base, any losses are eliminated.

*CREDITS ANTICIPATED JUNE 30, 2020	
A-COPI (Owned by Visual Edge)	($77,605.18)
AXIS	($16,858.50)
BUDGET	($20,200.73)
CANON	($31,240.99)
KMBS	($154,659.88)
NATIONAL	($38,961.67)
OSV (Owned by Visual Edge)	($64,920.06)
RICOH	($3,432.44)
SYMQUEST (Owned by KMBS)	($11,027.80)
XEROX	($913.53)
TOTAL UNUSED	*($389,820.78)*