



Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800)750-1538

2018-2019 Annual Report

Year - End Photocopier Analysis

With projected costs for 2019-2020

Christopher Howell

RSU 14

228 Windham Center Road

Windham, ME 04062



Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

October 2019

Christopher Howell
RSU 14 - Windham Raymond
228 Windham Center Road
Windham, ME 04062

Skip Tilton
President

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1491 East Side River Road
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www.spccopypro.com

Dear Chris:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us. Our relationship is **now 18 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

2018/2019 was a busy year for SPC, where we added three new services; Papercut Installer, Vendor Service History Reports and Chromebook Group Purchasing. For the upcoming year, SPC plans to offer a New **Five-Year Fleet Management** interactive tool that studies your printing habits and allows you to control your usage more efficiently over the life of your equipment. With the click of one button, it will incorporate past, present and future usage flagging any potential problematic areas..

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

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Meet Your Team



Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



Jessica Paradis
Accounting Coordinator

Jessica manages all billing, equipment contracts for service and supplies, and lease or purchase transactions.

Alex Webster
Operations & Marketing Manager

Alex manages the SPC STARDoc site, FM Audit, and equipment upgrades. He also works to market current and new SPC tools and services to existing and potential clients.



Pam Weed
Client-Vendor Relations

Pam maintains a good working relationship between clients and vendors regarding billing issues, equipment reliability, and equipment additions or upgrades. She also works to ensure equipment records are up to date and accurately maintained.

Robert Dutil
Information Technology

Bob works behind the scenes to keep our record-keeping data and programs running smoothly.



Jamin Tilton
Operations Support

Jamin plays a vital role in performing onsite surveys and equipment installation audits. He also assists with contact information updates.

James Cartwright
Operations Support

James provides key support for STARDoc as well as assisting with equipment installation audits.



Heidi Tilton
Office Support

Heidi assists with bookkeeping as well as supporting other office staff with their needs.

Equipment Health Status

Total Number of Machines: **224**

| | |
|-------------------------------|-----|
| Total Black Photocopiers: | 43 |
| Total Color Photocopiers: | 19 |
| Total Black Network Printers: | 129 |
| Total Color Network Printers: | 33 |
| Total Removed From Service: | 5 |

of Units OFF Warranty: **2**

of Units Approaching End of Warranty: **118**

of Units Overused: **0**

of Units Underused: **18**

Commencement Date: 09/15/2016

of Annual Payments Left on Lease: **2**

All Warranties and Service Contracts Expire: 06/30/2022

SPC's FM Audit Print Management Software Loaded: Yes

Printer Contract Signed: Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Chris,

We are looking forward to working with you. We are proud to have you as a client for the past 18 years. Your color printing increased by 7% over last year while the industry experienced a rapid increase in color ... 19% over last year. Your average color to student ratio is 248 compared with the industry average of 216. (See pages 23-27.)

The good news is that SPC has developed **Right Size Print Management Software (RS-PMS)** that can take control of this cost with your next upgrade, which could happen as soon as 2020.

Additionally, CPCs have come down, and it is estimated that we could drop your cost for color to save you **\$64,288.70 over five years** with an upgrade! (See page 107.) We also anticipate that with implementing RS-PMS, we could drop your copies per student ratios, which would lead to greater savings.

Sincerely,
Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

| Building | Department | Make/Model | Serial Number | Vendor Name | Intro Date |
|---------------------|------------------------------|-------------------------|---------------|-------------|------------|
| Adult Education | Cathy Renaud's Office | HP Laser Jet Pro M401dn | VNB3N04864 | AXIS | 06/01/2012 |
| Adult Education | Computer Lab | HP Laser Jet Pro M401dn | VNB4F00026 | AXIS | 06/01/2012 |
| Field Allen School | Blue Portable - Peter Mullen | HP Laser Jet Pro M401dn | VNB3N04658 | AXIS | 06/01/2012 |
| Field Allen School | Office | Toshiba e-Studio 756 | CKE210719 | A-COPI | 02/01/2012 |
| Field Allen School | Office - Room 19A | HP Laser Jet Pro M401dn | VNB3N04790 | AXIS | 06/01/2012 |
| Field Allen School | Room 02 | HP Laser Jet Pro M401dn | VNB3N04792 | AXIS | 06/01/2012 |
| Field Allen School | Room 04 | HP Laser Jet Pro M401dn | VNB3N04786 | AXIS | 06/01/2012 |
| Field Allen School | Room 05 | HP Laser Jet Pro M401dn | VNB3N04856 | AXIS | 06/01/2012 |
| Field Allen School | Room 08 | HP Laser Jet Pro M401dn | VNB3N04659 | AXIS | 06/01/2012 |
| Field Allen School | Room 09 | HP Laser Jet Pro M401dn | VNB3N04652 | AXIS | 06/01/2012 |
| Field Allen School | Room 10 | HP Laser Jet Pro M401dn | VNB4F00041 | AXIS | 06/01/2012 |
| Field Allen School | Teachers' Work Room | HP Laser Jet Pro M401dn | VNB4M00084 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room A-103 | Toshiba e-Studio 456 | C2D236055 | A-COPI | 02/01/2012 |
| Jordan-Small Middle | Room A105 | HP Laser Jet Pro M401dn | VNB3X04622 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room A110 | HP Laser Jet Pro M401dn | VNB3N04787 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room B105 | HP Laser Jet Pro M401dn | VNB4F00028 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room B110 | HP Laser Jet Pro M401dn | VNB4M00090 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room C113 Transportation | HP Laser Jet Pro M401dn | VNB3H07016 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Room C128 Music | HP Laser Jet Pro M401dn | VNB4F00034 | AXIS | 06/01/2012 |
| Jordan-Small Middle | Teachers' Work Room | Toshiba e-Studio 856 | CRD210791 | A-COPI | 02/01/2012 |

| Building | Department | Make/Model | Serial Number | RSU 14 - Windham Raymond | |
|----------------------|---------------------------------------|-------------------------|-----------------|--------------------------|------------|
| | | | | Vendor Name | Intro Date |
| Katahdin Program | Office | Toshiba e-Studio 3040c | CND219478 | A-COPI | 05/01/2011 |
| Manchester School | Administration Office | HP Laser Jet Pro M401dn | VNB3H07012 | AXIS | 06/01/2012 |
| Manchester School | Assistant Principal's Office | HP Laser Jet Pro M401dn | VNB3H07014 | AXIS | 06/01/2012 |
| Manchester School | Lab 2 | HP Laser Jet Pro M401dn | VNB3B07038 | AXIS | 06/01/2012 |
| Manchester School | Library | HP Laser Jet Pro M401dn | VNB3H07015 | AXIS | 06/01/2012 |
| Manchester School | Nurse's Office | HP Laser Jet Pro M401dn | VNB3B07036 | AXIS | 06/01/2012 |
| Manchester School | Room 134 | HP Laser Jet Pro M401dn | VNB3H06983 | AXIS | 06/01/2012 |
| Manchester School | Room 178 | HP Laser Jet Pro M401dn | VNB3X04628 | AXIS | 06/01/2012 |
| Manchester School | Special Education Resource Room | Toshiba e-Studio 4540c | CMD218320 | A-COPI | 05/01/2011 |
| Raymond Elementary | Room B211 | Toshiba e-Studio 556 | CGEC16793 | A-COPI | 02/01/2012 |
| RSU 14 District Bldg | Administrative Assistant | Samsung SCX-4623FW | Z4YSBFFB502059K | SPC | 06/01/2010 |
| RSU 14 District Bldg | Asst. Superintendent - Chris Howell | HP Laser Jet Pro M401dn | VNB4M00087 | AXIS | 06/01/2012 |
| RSU 14 District Bldg | Colonial Conference Suite, 2nd Floor | Kyocera FS-C5350DN | QVQ1Z05211 | A-COPI | 08/01/2009 |
| RSU 14 District Bldg | Colonial Conference Suite, 2nd Floor | Toshiba e-Studio 456 | C2D235912 | A-COPI | 02/01/2012 |
| RSU 14 District Bldg | Copy Room - Check Printer | HP Laser Jet 600 M602 | CNCCG580X6 | AXIS | 11/01/2011 |
| RSU 14 District Bldg | Facilities Director - Bill Hansen | Samsung SCX-4623FW | Z4YSBFFZA00004Z | SPC | 06/01/2010 |
| RSU 14 District Bldg | Food Service Director - Jeanne Reilly | Samsung SCX-4623FW | Z4YSBFFB200760Z | SPC | 06/01/2010 |
| RSU 14 District Bldg | Human Resources | Samsung SCX-4623FW | Z4YSBFFB200750P | SPC | 06/01/2010 |
| RSU 14 District Bldg | Jeanne Riley | Samsung SCX-4623FW | Z4YSBFFB102606X | SPC | 06/01/2010 |
| RSU 14 District Bldg | Payroll | Samsung SCX-4623FW | Z4YSBFFB900602A | SPC | 06/01/2010 |

| Building | Department | Make/Model | Serial Number | RSU 14 - Windham Raymond | |
|------------------------------|-------------------------------|---------------------------|-----------------|--------------------------|------------|
| | | | | Vendor Name | Intro Date |
| RSU 14 District Bldg | Reception | Samsung SCX-4623FW | Z4YSBFFZC01086E | SPC | 06/01/2010 |
| RSU 14 District Bldg | Reception | HP Laser Jet Pro M401dn | VNB3N04865 | AXIS | 06/01/2012 |
| RSU 14 District Bldg | Storage | HP Color Laser Jet M451dn | CNDF370831 | AXIS | 02/01/2012 |
| RSU 14 District Bldg | Storage | HP Color Laser Jet M451dn | CNDF372766 | AXIS | 02/01/2012 |
| RSU 14 District Bldg | Storage | HP Color Laser Jet M451dn | CNBH203074 | AXIS | 02/01/2012 |
| RSU 14 District Bldg | Student Services Director | HP Laser Jet Pro M401dn | VNB3N04821 | AXIS | 06/01/2012 |
| RSU 14 District Bldg | Superintendent Office | HP Laser Jet Pro M401dn | VNB4F00022 | AXIS | 06/01/2012 |
| RSU 14 District Bldg | Unknown | HP Laser Jet Pro M401dn | VNB3N04810 | AXIS | 06/01/2012 |
| RSU 14 School Transportation | Main Office | Toshiba e-Studio 3040c | CNB326928 | A-COPI | 05/01/2011 |
| Windham High | Assistant Principal - Rosetti | HP Laser Jet Pro M401dn | VNB3N04797 | AXIS | 06/01/2012 |
| Windham High | Blue Café | HP Laser Jet Pro M401dn | VNB3N04857 | AXIS | 06/01/2012 |
| Windham High | Custodial Area - Scott | HP Laser Jet Pro M401dn | VNB3N04788 | AXIS | 06/01/2012 |
| Windham High | Faculty Office B | HP Laser Jet Pro M401dn | VNB4F00033 | AXIS | 06/01/2012 |
| Windham High | Faculty Office E | Toshiba e-Studio 756 | CKE210656 | A-COPI | 02/01/2012 |
| Windham High | Faculty Office K - HP Printer | HP Laser Jet Pro M401dn | VNB4F00035 | AXIS | 06/01/2012 |
| Windham High | Jim Babcock | HP Laser Jet Pro M401dn | VNB4F00042 | AXIS | 06/01/2012 |
| Windham High | Kitchen Back Office - Jackie | HP Laser Jet Pro M401dn | VNB3N04850 | AXIS | 06/01/2012 |
| Windham High | Library | Toshiba e-Studio 856 | CRD210777 | A-COPI | 02/01/2012 |
| Windham High | Library | Toshiba e-Studio 456 | C2LC11196 | A-COPI | 02/01/2012 |
| Windham High | Library ASC | HP Laser Jet Pro M401dn | VNB4M00089 | AXIS | 06/01/2012 |

| Building | Department | Make/Model | Serial Number | RSU 14 - Windham Raymond | |
|--------------|---------------------------------------|-------------------------|-----------------|--------------------------|------------|
| | | | | Vendor Name | Intro Date |
| Windham High | Nurse's Office | HP Laser Jet Pro M401dn | VNB4F00044 | AXIS | 06/01/2012 |
| Windham High | Pam's Printer | Samsung SCX-4623FW | Z4YSBFFB801401E | SPC | 06/01/2010 |
| Windham High | Principal's Secretary - Fone | HP Laser Jet Pro M401dn | VNB4M00088 | AXIS | 06/01/2012 |
| Windham High | Professional Library | HP Laser Jet Pro M401dn | VNG4N01748 | AXIS | 06/01/2012 |
| Windham High | Resource Officer | Samsung SCX-4623FW | Z4YSBFFB501025E | SPC | 06/01/2010 |
| Windham High | Room 112 | HP Laser Jet Pro M401dn | VNB4F00016 | AXIS | 06/01/2012 |
| Windham High | Room 116 | HP Laser Jet Pro M401dn | VNB3N04802 | AXIS | 06/01/2012 |
| Windham High | Room 127D | HP Laser Jet Pro M401dn | VNB3N04798 | AXIS | 06/01/2012 |
| Windham High | Room 137 - Kathy Gillis | HP Laser Jet Pro M401dn | VNB4F00015 | AXIS | 06/01/2012 |
| Windham High | Room 138 - Karin Kinney | HP Laser Jet Pro M401dn | VNB3N04853 | AXIS | 06/01/2012 |
| Windham High | Room 139 | HP Laser Jet Pro M401dn | VNB4M00097 | AXIS | 06/01/2012 |
| Windham High | Room 1A School Counselor - Ginn | HP Laser Jet Pro M401dn | VNB4F00025 | AXIS | 06/01/2012 |
| Windham High | Room 203J | HP Laser Jet Pro M401dn | VNB3N04854 | AXIS | 06/01/2012 |
| Windham High | Room 216 | HP Laser Jet Pro M401dn | VNB3N04851 | AXIS | 06/01/2012 |
| Windham High | Room 228 RLP Office | HP Laser Jet Pro M401dn | VNB4F00039 | AXIS | 06/01/2012 |
| Windham High | Room 2A School Counselor - Burbank | HP Laser Jet Pro M401dn | VNB4F00032 | AXIS | 06/01/2012 |
| Windham High | Room 306 Music Room | HP Laser Jet Pro M401dn | VNB4F00023 | AXIS | 06/01/2012 |
| Windham High | Room 310 Piano Room | HP Laser Jet Pro M401dn | VNB4M00098 | AXIS | 06/01/2012 |
| Windham High | Room 326 Health Lab Conf Rm | HP Laser Jet Pro M401dn | VNB4F00030 | AXIS | 06/01/2012 |
| Windham High | Room 3A School Counselor - Haberstroh | HP Laser Jet Pro M401dn | VNB4F00040 | AXIS | 06/01/2012 |

| Building | Department | Make/Model | Serial Number | RSU 14 - Windham Raymond | |
|----------------|---------------------------------------|---------------------------|---------------|--------------------------|------------|
| | | | | Vendor Name | Intro Date |
| Windham High | Room 4A School Counselor - Fleming | HP Laser Jet Pro M401dn | VNB4F00027 | AXIS | 06/01/2012 |
| Windham High | Room A Social Worker - Dangle | HP Laser Jet Pro M401dn | VNB3N04794 | AXIS | 06/01/2012 |
| Windham High | Storage Room 331 | HP Laser Jet Pro M401dn | VNB4F00018 | AXIS | 06/01/2012 |
| Windham High | Storage Room 331 | HP Laser Jet Pro M401dn | VNB4F00029 | AXIS | 06/01/2012 |
| Windham High | Student Hallway Printer - Math Dept M | HP Laser Jet Pro M401dn | VNB3N04852 | AXIS | 06/01/2012 |
| Windham High | Student Services #1 near Sue Marston | HP Laser Jet Pro M401dn | VNB4F00013 | AXIS | 06/01/2012 |
| Windham High | Student Services #2 | HP Laser Jet Pro M401dn | VNB4F00031 | AXIS | 06/01/2012 |
| Windham High | Teachers' Cafeteria | Toshiba e-Studio 456 | C2D236072 | A-COPI | 02/01/2012 |
| Windham High | Tech Office: Aaron | HP Laser Jet Pro M401dn | VNB3N04861 | AXIS | 06/01/2012 |
| Windham Middle | A/V Storage Room | HP Laser Jet Pro M401dn | VNB4M00095 | AXIS | 06/01/2012 |
| Windham Middle | Guidance Office | HP Laser Jet Pro M401dn | VNB4M00100 | AXIS | 06/01/2012 |
| Windham Middle | Industrial Arts Office | HP Laser Jet Pro M401dn | VNB4M00085 | AXIS | 06/01/2012 |
| Windham Middle | Kitchen Office | HP Laser Jet Pro M401dn | VNB4F00024 | AXIS | 06/01/2012 |
| Windham Middle | Main Office - Andrea Morrell | HP Laser Jet Pro M401dn | VNB3N04789 | AXIS | 06/01/2012 |
| Windham Middle | Middle School Nurse | HP Laser Jet Pro M401dn | VNB4M00092 | AXIS | 06/01/2012 |
| Windham Middle | Music Office #3 - Julie Packard | HP Color Laser Jet M451dn | CNDG324730 | AXIS | 02/01/2012 |
| Windham Middle | OT Office (formerly Level G Office) | HP Color Laser Jet M451dn | CNBH203062 | AXIS | 02/01/2012 |
| Windham Middle | Principal's Office | HP Laser Jet Pro M401dn | VNB4M00077 | AXIS | 06/01/2012 |
| Windham Middle | Room 101 | HP Laser Jet Pro M401dn | VNB3N04801 | AXIS | 06/01/2012 |
| Windham Middle | Room 106 | HP Laser Jet Pro M401dn | VNB3N04791 | AXIS | 06/01/2012 |

| Building | Department | Make/Model | Serial Number | RSU 14 - Windham Raymond | |
|-----------------|--------------------------|-------------------------|---------------|--------------------------|------------|
| | | | | Vendor Name | Intro Date |
| Windham Middle | Room 109 | HP Laser Jet Pro M401dn | VNB3N04805 | AXIS | 06/01/2012 |
| Windham Middle | Room 111 | HP Laser Jet Pro M401dn | VNB4M00093 | AXIS | 06/01/2012 |
| Windham Middle | Room 112 | HP Laser Jet Pro M401dn | VNB3N04649 | AXIS | 06/01/2012 |
| Windham Middle | Room 201 | HP Laser Jet Pro M401dn | VNB4M00094 | AXIS | 06/01/2012 |
| Windham Middle | Room 201 Supply Closet | HP Laser Jet Pro M401dn | VNB3N04799 | AXIS | 06/01/2012 |
| Windham Middle | Room 201A Supply Closet | Toshiba e-Studio 756 | CKE210744 | A-COPI | 02/01/2012 |
| Windham Middle | Room 204 | HP Laser Jet Pro M401dn | VNB3N04800 | AXIS | 06/01/2012 |
| Windham Middle | Room 210 | HP Laser Jet Pro M401dn | VNB4M00091 | AXIS | 06/01/2012 |
| Windham Middle | Room 212 | HP Laser Jet Pro M401dn | VNB4M00096 | AXIS | 06/01/2012 |
| Windham Middle | Room 213A | HP Laser Jet Pro M401dn | VNG4N01770 | AXIS | 06/01/2012 |
| Windham Middle | Room 214 | HP Laser Jet Pro M401dn | VNB3N04783 | AXIS | 06/01/2012 |
| Windham Middle | Room 304 | HP Laser Jet Pro M401dn | VNB3N04804 | AXIS | 06/01/2012 |
| Windham Middle | Room 304A | HP Laser Jet Pro M401dn | VNB3N13288 | AXIS | 06/01/2012 |
| Windham Primary | Computer Lab 1 | HP Laser Jet Pro M401dn | VNB3N04653 | AXIS | 06/01/2012 |
| Windham Primary | IT Room | HP Laser Jet Pro M401dn | VNB3N04661 | AXIS | 06/01/2012 |
| Windham Primary | Kitchen Office | HP Laser Jet Pro M401dn | VNB3N04665 | AXIS | 06/01/2012 |
| Windham Primary | Library | HP Laser Jet Pro M401dn | VNB3N04651 | AXIS | 06/01/2012 |
| Windham Primary | Main Office | Toshiba e-Studio 456 | C2D235903 | A-COPI | 02/01/2012 |
| Windham Primary | Room C44 | Kyocera FS-C5350DN | QVQ1Z05202 | A-COPI | 08/01/2009 |
| Windham Primary | Special Education Office | HP Laser Jet Pro M401dn | VNB3N04657 | AXIS | 06/01/2012 |

Non-Contracted Devices

| Make - Model | Serial Number | IP Address | Last Update |
|-----------------------|----------------|--------------|---------------------|
| EPSON XP-330 Series | EP8D1D19ENSN1B | 10.10.11.241 | 2019-10-12 07:59:42 |
| HP DesignJet Z6 24in | CN86E0H037 | 10.10.21.82 | 2019-10-04 07:59:39 |
| HP Officejet Pro 8610 | CN55UF31C9 | 10.10.11.80 | 2019-10-12 07:59:42 |



SPC Timeline

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Initiated 5% cost per print annual increase cap

2001 Solid-Ink Printers and Meter Collection

- Offered low-cost-of-operation solid-ink network printers to help reduce printing costs
- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to endure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Contracts and Warranties Updated

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2005 Economic Municipal Relief Fund Established

2006 Data Collection Agent

- Data Collection Agent Software offered for meter collection convenience.

2007 Insurance Fund

- Insurance Fund established for equipment upgrades with SPC monitoring installations from start to finish. SPC absorbs cost of returning leased equipment, electrical or network drop installs or upgrades, and surge protectors (ESPs).

2012 STARDoc - Print Management Software Developed and Implemented

- Live Floor Plans allow IT administrators to move devices around on their own floor plans
- Low-end network printers added to contracts and monitored
- Simplified Billing introduced



SPC Timeline

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid & Papercut Installers

- Request single, multiple, or fleet service history for a specific time period
- Request annual fleet service history
- Scroll through specific copiers or printers going over budget
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- 3 of SPC's team members became Certified Papercut installers.

2020 SPC Roadmap

- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.
- Update Bid Process to simplify bid submission for all of our vendors.



STARDoc Features

Cost Projection by Department or Building

Who Benefits? Accounts Payable, Business Manager, and Superintendent

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)



STARDoc Features

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

Timeline

Who Benefits? Business Manager

- Track historical volume and cost per building

Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client



STARDoc Features


Consult: Secure Print Release, also known as Follow Me Print or Find-Me Printing

- Print to a single global queue, walk up, and collect at any device.
- Application allows jobs to be held at the server level and released when the user engages it at any multi-function device (MFD).
- Allows users to print at any area within the building as long as the MFD has the features needed by the user.

Over-Budget Report

- Catch overused equipment early, before equipment begins to break down due to overuse.
- Request service history on any machine right through STARDoc.

Over Budget



Room:

 Room 201 Principal's Office

Make & Model:

 Canon IRC5051

Serial Number:

 GQM65369

IP Address:

 172.16.10.145

Projected Amount Over Budget:

 \$404

This building's average color prints per student is 314

The industry average for color prints per student is 185

Previous

Next

Check Black/Color Default

Close



In The Pipeline...

Five Year Fleet Management (FYFM)

We have all heard the saying that Information is Power! Beginning with your next upgrade, FYFM will put you in the driver's seat.

Purpose of FYFM:

Interactive Tool you can alter with your printing habits. With the click of one button, it will incorporate both past, present and future usage, flagging any potential problematic areas. 'Right Size Print Management' will help to eliminate overused color copiers.

Setting up Future Budgets:

Projecting out your cost is crucial in setting up your budgets. With FYFM you will be able to take control of your future cost for the entire life of your fleet of copiers, MFP's and printers. STARDoc currently studies your printing habits and projects out for about eight months. FYFM will be able to project out your cost and volume for the entire life of your fleet, usually five years out.

Problematic Machines:

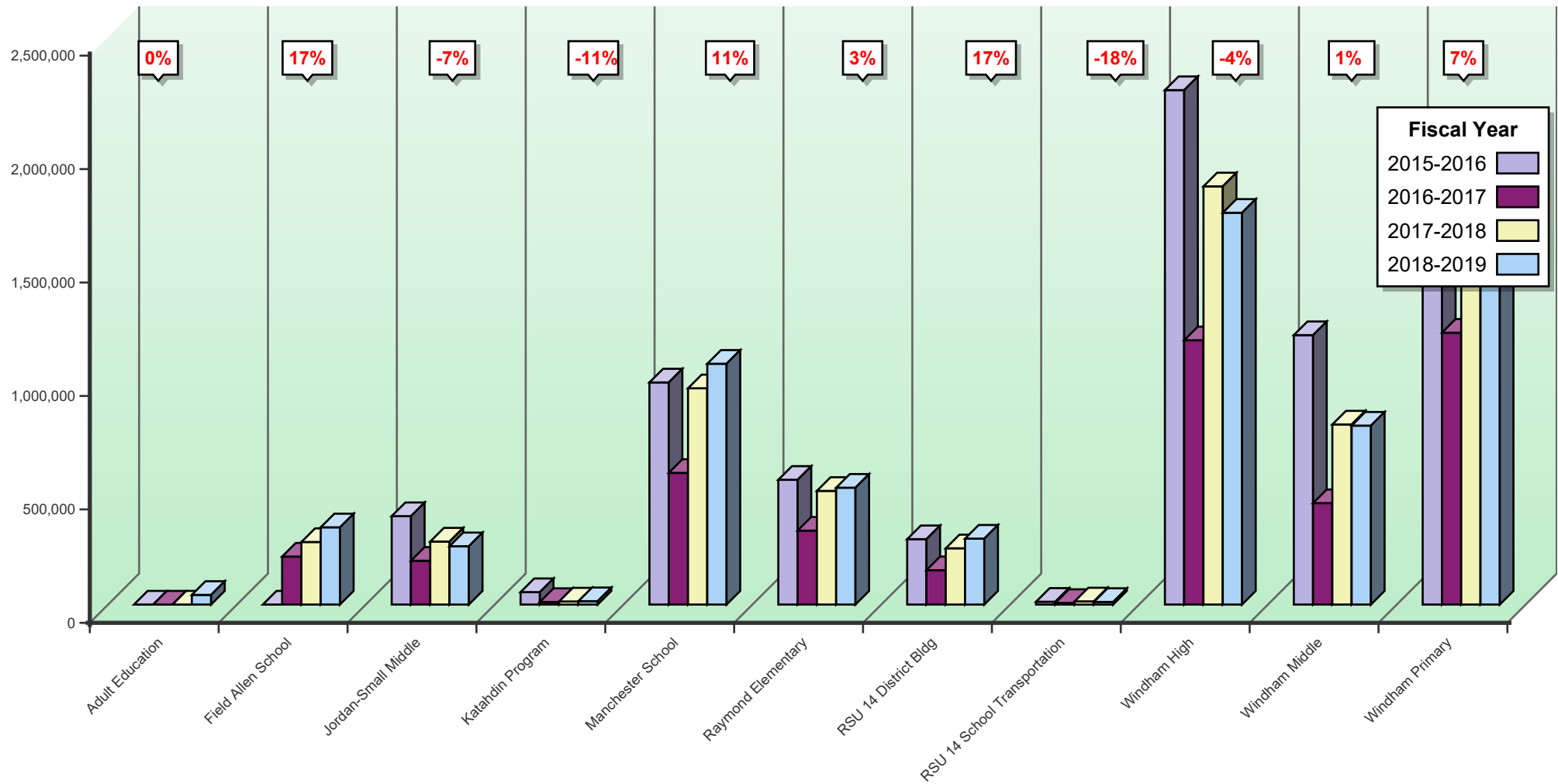
How would you know if your equipment is truly malfunctioning and needs to be replaced under warranty? FYFM will compare your service calls to all SPC's clients for like models and speeds. It will provide you with the number of service calls in a fiscal year and the average copies between calls so that you will know if your equipment is running efficiently and/or needs to be replaced under warranty at no charge. In awarding future bids, you will be able to see which company and which manufacturer is operating the best in your geographic area.

Warranty Replaced Machines

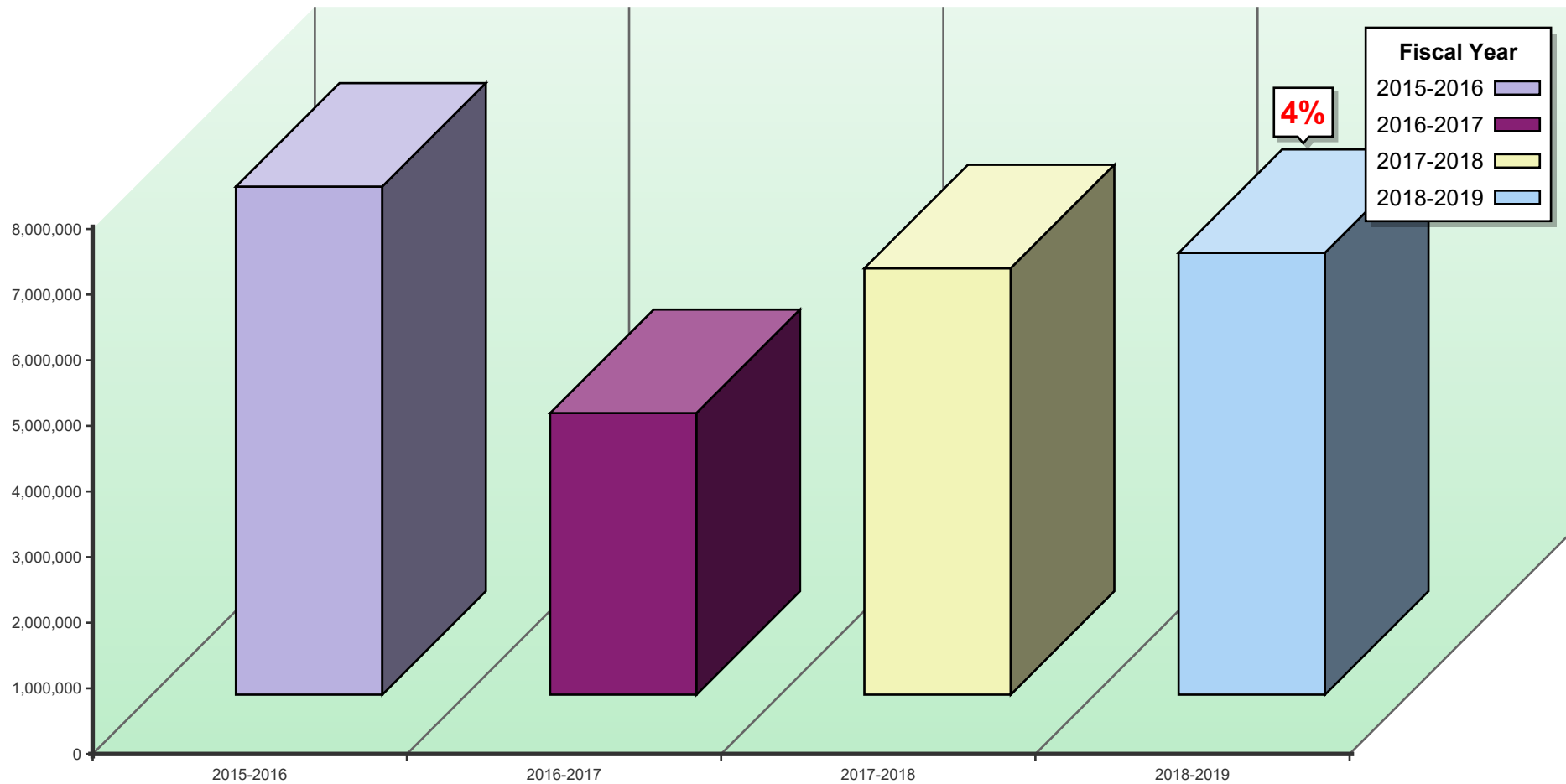
The following copiers or printers have been replaced by the vendor under the service warranty agreement.

| Building | Department/Room | Make/Model | Serial # | Vendor ID # | Date of Trade |
|-------------------|--|-------------------------|-----------------|--------------------|----------------------|
| Manchester School | Room 137 - Formatter Replaced Serial Number changed to PHBQC36147 | HP-Laser Jet Pro M402dn | JPBDY16957 | | 2019-05-23 |

Annual Black Volume by Location



Annual Black Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Black

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

| Building Name | Student Population | Annual Volume | Total School Cost* | Annual Copies Per Student | Annual Cost Per Student |
|------------------------------|--------------------|------------------|---------------------|---------------------------|-------------------------|
| Adult Education | 0 | 42,582 | \$990.03 | 0 | \$0.00 |
| Field Allen School | 233 | 340,357 | \$7,831.83 | 1,461 | \$33.61 |
| Jordan-Small Middle | 184 | 257,068 | \$5,553.37 | 1,397 | \$30.18 |
| Katahdin Program | 23 | 14,876 | \$347.17 | 647 | \$15.09 |
| Manchester School | 417 | 1,061,414 | \$23,604.51 | 2,545 | \$56.61 |
| Raymond Elementary | 225 | 515,070 | \$11,219.20 | 2,289 | \$49.86 |
| RSU 14 District Bldg | 0 | 290,617 | \$8,300.91 | 0 | \$0.00 |
| RSU 14 School Transportation | 0 | 11,518 | \$253.17 | 0 | \$0.00 |
| Windham High | 905 | 1,726,899 | \$41,851.53 | 1,908 | \$46.24 |
| Windham Middle | 403 | 788,650 | \$18,234.91 | 1,957 | \$45.25 |
| Windham Primary | 735 | 1,682,890 | \$36,591.53 | 2,290 | \$49.78 |
| Totals | 3,125 | 6,731,941 | \$154,778.17 | 2,154 | \$49.53 |

**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

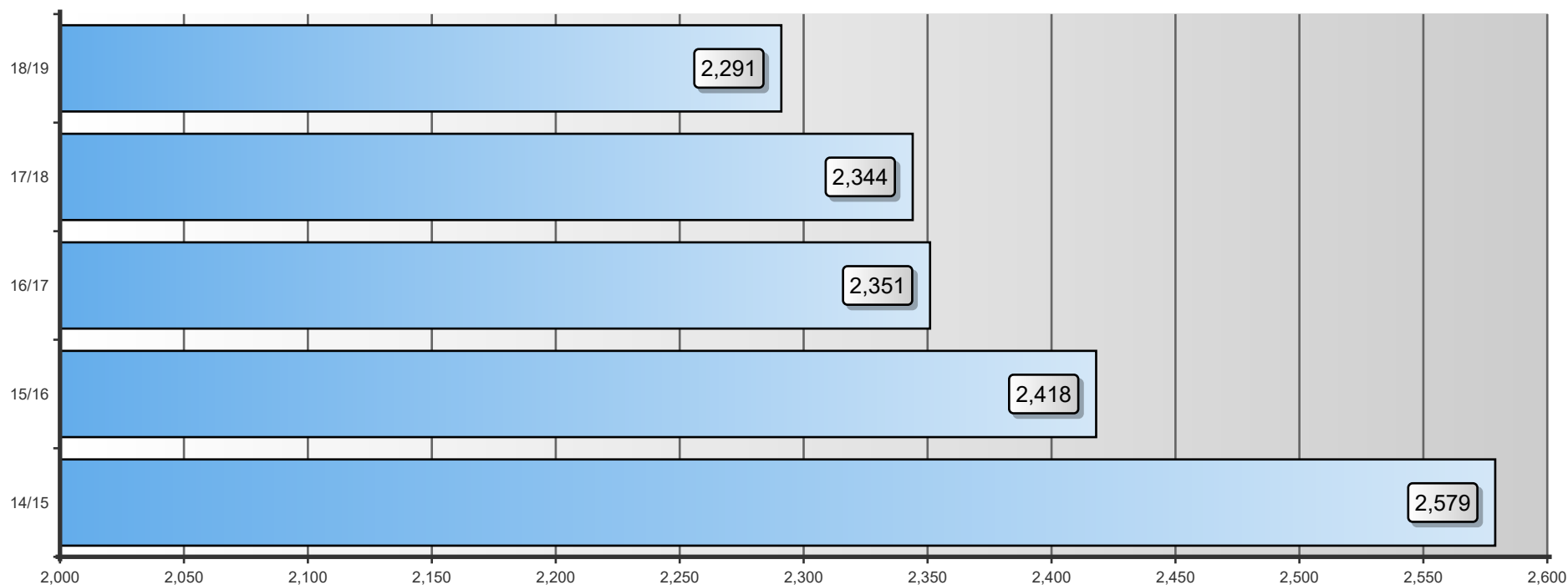
Industry Average Copies per Student - Black

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

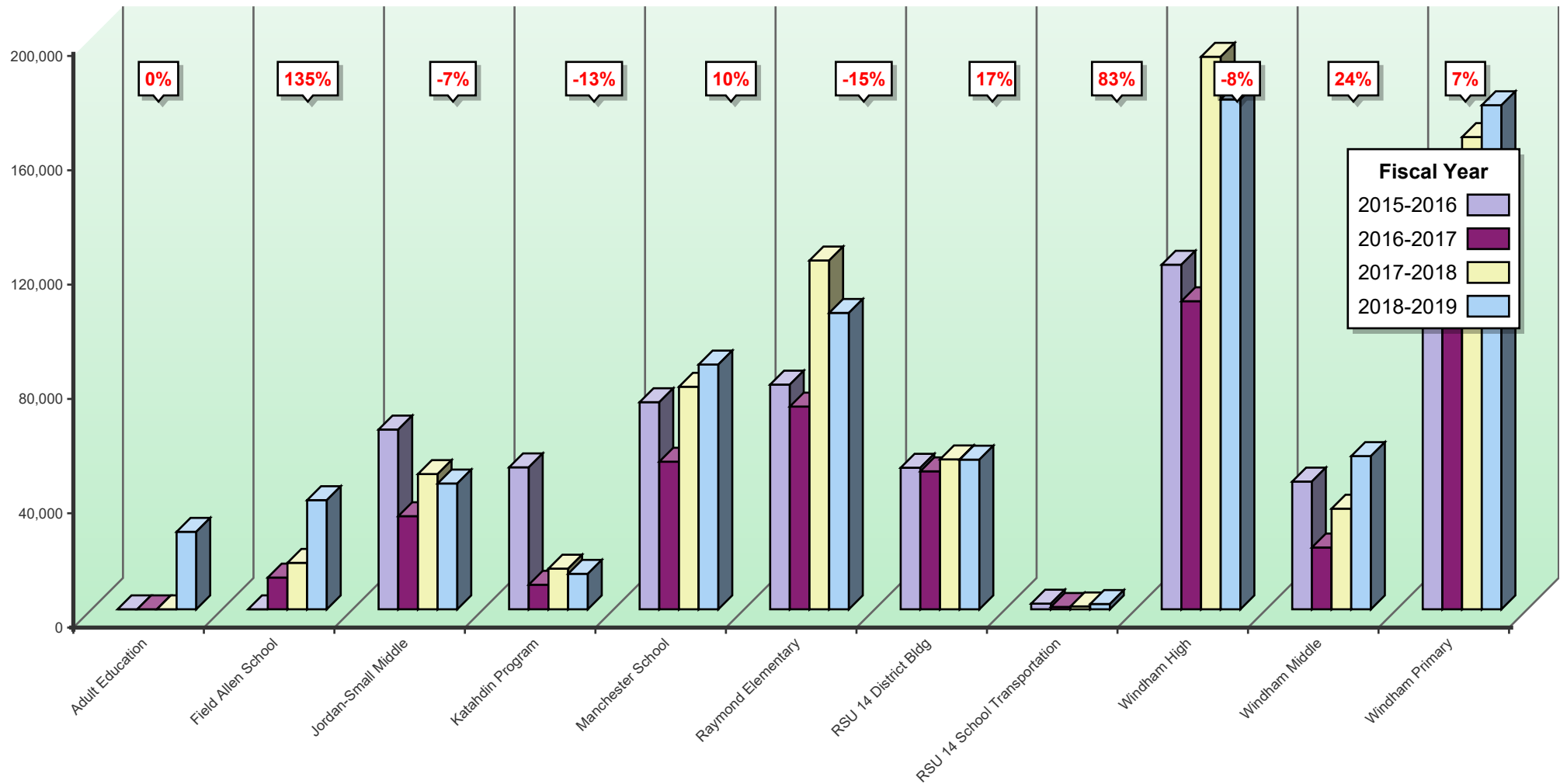
| | <i>Total Student Population</i> | <i>Total Annual Volume</i> | <i>Total District Cost*</i> | <i>Annual Copies Per Student</i> | <i>Annual Cost Per Student</i> |
|-----------------------------------|--|-----------------------------------|------------------------------------|---|---------------------------------------|
| All Schools w/Student Populations | 83,897 | 192,210,359 | \$4,000,539.34 | 2,291 | \$47.68 |

**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*

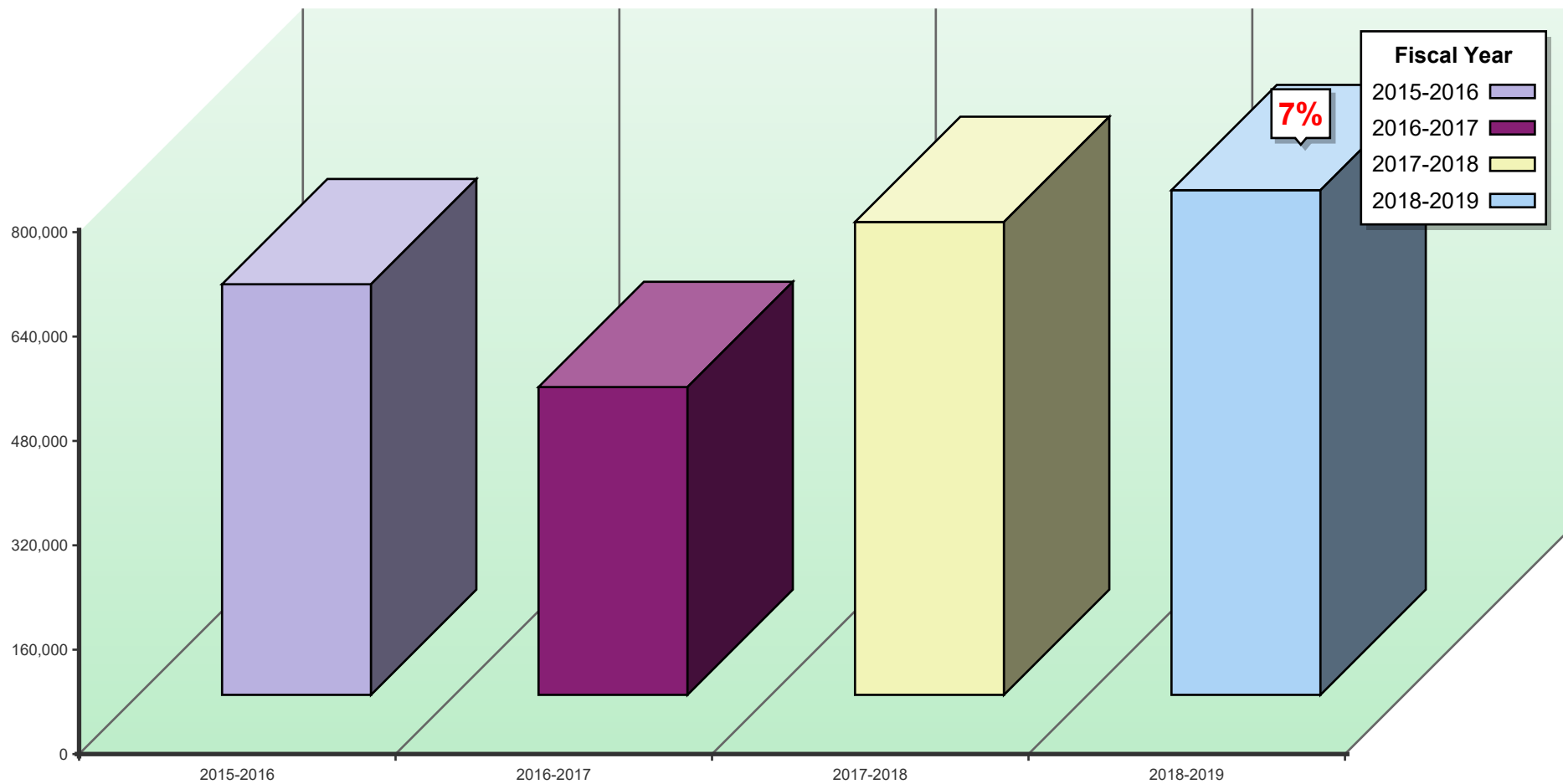
Average Copies Per Student - Black



Annual Color Volume by Location



Annual Color Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

| Building Name | Student Population | Annual Volume | Total School Cost* | Annual Copies Per Student | Annual Cost Per Student |
|------------------------------|--------------------|----------------|--------------------|---------------------------|-------------------------|
| Adult Education | 0 | 27,109 | \$1,660.47 | 0 | \$0.00 |
| Field Allen School | 233 | 38,188 | \$1,777.65 | 164 | \$7.63 |
| Jordan-Small Middle | 184 | 44,017 | \$2,048.99 | 239 | \$11.14 |
| Katahdin Program | 23 | 12,418 | \$650.45 | 540 | \$28.28 |
| Manchester School | 417 | 85,636 | \$5,843.56 | 205 | \$14.01 |
| Raymond Elementary | 225 | 103,697 | \$4,827.10 | 461 | \$21.45 |
| RSU 14 District Bldg | 0 | 52,371 | \$3,733.66 | 0 | \$0.00 |
| RSU 14 School Transportation | 0 | 1,853 | \$138.09 | 0 | \$0.00 |
| Windham High | 905 | 178,401 | \$9,833.63 | 197 | \$10.87 |
| Windham Middle | 403 | 53,605 | \$5,839.57 | 133 | \$14.49 |
| Windham Primary | 735 | 176,370 | \$8,325.73 | 240 | \$11.33 |
| Totals | 3,125 | 773,665 | \$44,678.90 | 248 | \$14.30 |

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

Note: STARDoc tool will flag any future high color usage. See page 16 of STARDoc Features. Current industry ratio averages 216 color prints per student per year. Your color volume this year averages 248 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

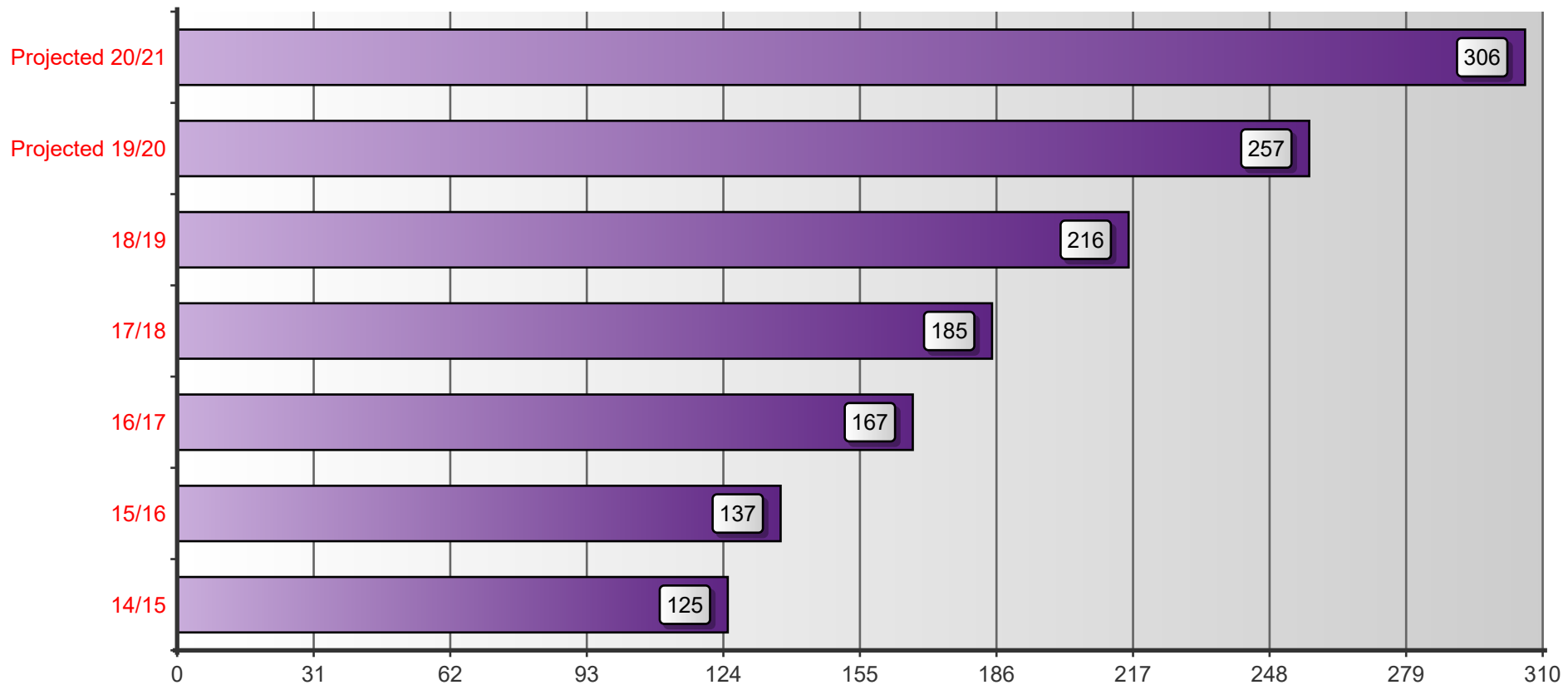
| | | |
|--|-------------------------|---------------------------|
| <i>District Wide Black Totals</i> | <i>6,731,941</i> | <i>\$39,901.50</i> |
| <i>District Wide Color Totals</i> | <i>773,665</i> | <i>\$43,804.34</i> |

Industry Average Copies per Student - Color

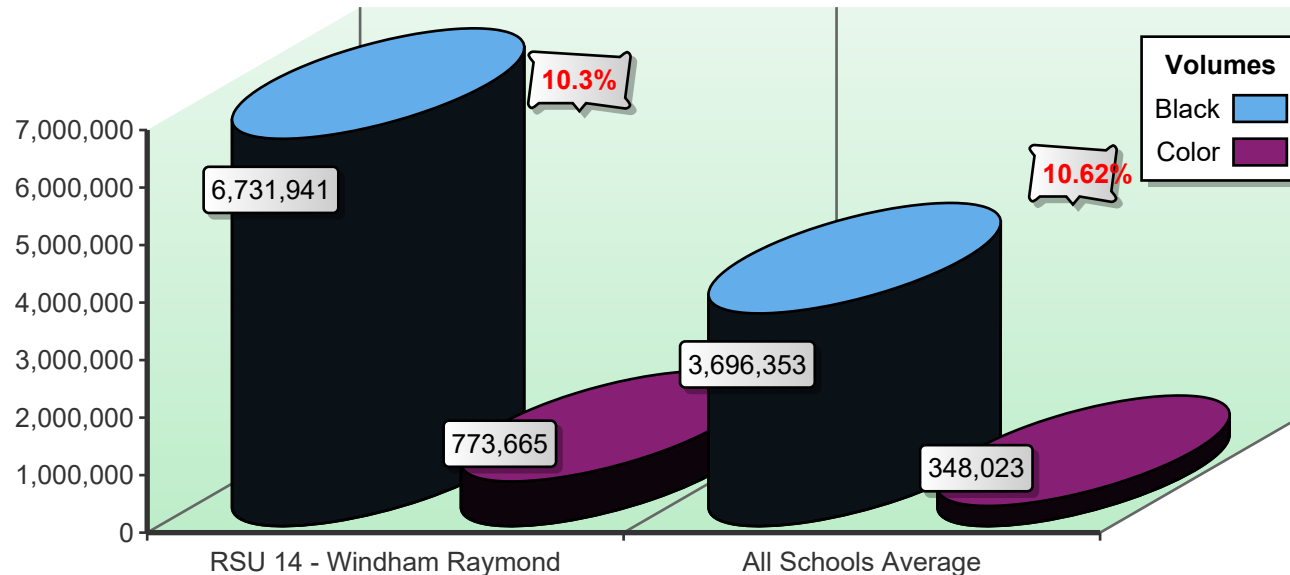
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

| | <i>Total Student Population</i> | <i>Total Annual Volume</i> | <i>Total District Cost*</i> | <i>Annual Copies Per Student</i> | <i>Annual Cost Per Student</i> |
|-----------------------------------|--|---------------------------------------|--|---|---|
| All Schools w/Student Populations | 83,897 | 18,097,200 | \$926,143.97 | 216 | \$11.04 |

**Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.*



Color-to-Total Volume Comparison



SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, last year alone, color printing increased by 19%!

Taking Control What that means: If you are a school district of 1,000 students, the average color volume is 216,000 copies, which could be costing you from **\$7,500 > (CPC is at \$0.35)** to **\$10,000 per year**. **If current trends stay the same, then year five cost would be between \$17,897-\$23,863.** Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget.

SOLUTION: SPC has developed Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire district to change all printing habits, SPC focuses only on the problematic locations. Best of all, by means of our tremendous buying power, that software comes to you at no charge! In fact, studies have shown that SPC saves a school district of 1,000 students an average of \$74,000 over five years, with our compensation included (a \$74.00 per student average cost savings).

So why overwhelm the entire district with very expensive, intrusive software to control this color printing explosion? Direct your blows with SPC's unique Right-Sized Print Management Software. Call Skip Tilton or Alex Webster to set up an in-person demonstration today.

Other beneficial features include Follow-Me Printing.

Usage Profile for Service & Supplies

RSU 14 - Windham Raymond

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 09/15/2016

Make-Model/Speed

Serial Number/Vendor Machine ID

Life/Intro Date

Vendor

07/01/2018

Meter

06/30/2019

Meter

2018-2019

Annual

Volume

Cost/Copy

Annual Cost

Recommendations

Adult Education

Cathy Renaud's Office

HP Laser Jet Pro M401dn / 35 PPM
VNB3N04864 /
750,000 / /2012-06-01
Black Network Printer
AXIS

45,182

47,051

1,869

\$0.01456

7 years from Intro.

\$27.21

0

0

0

\$0.00000

\$0.00

Computer Lab

HP Laser Jet Pro M401dn / 35 PPM
VNB4F00026 /
750,000 / /2012-06-01
Black Network Printer
AXIS

14,393

19,228

4,835

\$0.01456

7 years from Intro.

\$70.40

0

0

0

\$0.00000

\$0.00

Learning Center

HP Color Laser Jet M452dn / 28 PPM
VNB3M37235 /
500,000 / /2015-10-01
Color Network Printer
AXIS

939

2,342

1,403

\$0.02956

None at this time.

\$41.47

3,286

6,928

3,642

\$0.15292

\$556.93

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Office | | | | | |
| Toshiba e-Studio 4505AC / 45 PPM | 63,659 | 98,134 | 34,475 | \$0.00360 | None at this time. |
| CFGF44639 / 6449 | | | | \$124.11 | |
| 1,000,000 / /2016-07-01 | 38,084 | 61,551 | 23,467 | \$0.04564 | |
| Color Photocopier | | | | \$1,071.03 | |
| A-COPI | | | | | |
| Subtotal Black | | | 42,582 | \$263.19 | |
| Subtotal Color | | | 27,109 | \$1,627.97 | |

| <i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Field Allen School | | | | | |
| Blue Portable - Peter Mullen | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 6,532 | 13,938 | 7,406 | \$0.01456 | 7 years from Intro. |
| VNB3N04658 / | | | | \$107.83 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Office | | | | | |
| Toshiba e-Studio 756 / 75 PPM | 777,014 | 814,210 | 37,196 | \$0.00380 | 7 years from Intro. |
| CKE210719 / 3108 | | | | \$141.34 | |
| 4,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Office | | | | | |
| Toshiba e-Studio 3555c / 35 PPM | 28,935 | 49,011 | 20,076 | \$0.00360 | None at this time. |
| C7CF59054 / 6442 | | | | \$72.27 | |
| 750,000 / /2013-07-01 | 27,355 | 65,543 | 38,188 | \$0.04564 | |
| Color Photocopier | | | | \$1,742.90 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Office - Room 19A | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 41,078 | 43,562 | 2,484 | \$0.01456 | 7 years from Intro. |
| VNB3N04790 / | | | | \$36.17 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Outside FA Office | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 304,995 | 527,867 | 222,872 | \$0.00360 | None at this time. |
| CIHF11140 / 6582 | | | | \$802.34 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Portable | | | | | |
| HP Laser Jet Pro M402dw / 40 PPM | 0 | 3,481 | 3,481 | \$0.02956 | None at this time. |
| PHBVD41603 / | | | | \$102.90 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| Room 02 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 26,707 | 35,464 | 8,757 | \$0.01456 | 7 years from Intro. |
| VNB3N04792 / | | | | \$127.50 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 04 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 29,500 | 37,679 | 8,179 | \$0.01456 | 7 years from Intro. |
| VNB3N04786 / | | | | \$119.09 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 05 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 44,589 | 52,749 | 8,160 | \$0.01456 | 7 years from Intro. |
| VNB3N04856 / | | | | \$118.81 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Ray

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room 08 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 34,807 | 42,261 | 7,454 | \$0.01456 | 7 years from Intro. |
| VNB3N04659 / | | | | \$108.53 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 09 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 35,946 | 41,975 | 6,029 | \$0.01456 | 7 years from Intro. |
| VNB3N04652 / | | | | \$87.78 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 10 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 12,072 | 14,600 | 2,528 | \$0.01456 | 7 years from Intro. |
| VNB4F00041 / | | | | \$36.81 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|--------------------------------|
| Room 12 | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 5,551 | 10,801 | 5,250 | \$0.02956 | None at this time. |
| JPBDY16965 / | | | | \$155.19 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Teachers' Work Room | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 34,576 | 35,061 | 485 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4M00084 / | | | | \$7.06 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Subtotal Black | | | 340,357 | \$2,023.62 | |
| Subtotal Color | | | 38,188 | \$1,742.90 | |

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*10/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

Jordan-Small Middle

Kitchen Office

| | | | | | |
|----------------------------------|-----|-------|-----|-----------|--------------------|
| HP Laser Jet Pro M402dn / 40 PPM | 655 | 1,407 | 752 | \$0.02956 | None at this time. |
| JPBDZ16492 / | | | | \$22.23 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Library

| | | | | | |
|----------------------------------|-------|--------|-------|-----------|--------------------|
| HP Laser Jet Pro M402dn / 40 PPM | 6,307 | 11,334 | 5,027 | \$0.02956 | None at this time. |
| PHBQC41374 / | | | | \$148.60 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Main Office

| | | | | | |
|----------------------------------|---------|---------|--------|------------|--|
| Toshiba e-Studio 6506AC / 65 PPM | 111,767 | 180,893 | 69,126 | \$0.00360 | High color usage. Ratio is 239 color copies per student while industry average is 216. Solution: Install RS-PMS. |
| CHHF11124 / 6591 | | | | \$248.85 | |
| 4,000,000 / /2016-07-01 | 79,895 | 123,912 | 44,017 | \$0.04564 | |
| Color Photocopier | | | | \$2,008.94 | |
| A-COPI | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room A-103 | | | | | |
| Toshiba e-Studio 456 / 45 PPM | 488,439 | 506,826 | 18,387 | \$0.00380 | 7 years from Intro. |
| C2D236055 / 3091 | | | | \$69.87 | |
| 1,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Room A105 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 95,265 | 96,446 | 1,181 | \$0.01456 | 7 years from Intro. |
| VNB3X04622 / | | | | \$17.20 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room A110 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 1,153 | 1,900 | 747 | \$0.01456 | 7 years from Intro. |
| VNB3N04787 / | | | | \$10.88 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|--------------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room B105 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 360 | 815 | 455 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4F00028 / | | | | \$6.62 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room B110 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 22,679 | 25,673 | 2,994 | \$0.01456 | 7 years from Intro. |
| VNB4M00090 / | | | | \$43.59 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room B112 Tech Office | | | | | |
| HP Laser Jet Pro M401dne / 35 PPM | 23,166 | 24,347 | 1,181 | \$0.01456 | None at this time. |
| PHGFD48781 / | | | | \$17.20 | |
| 750,000 / /2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|--------------------------------|
| Room C113 Transportation Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 96,146 | 96,518 | 372 | \$0.01456 | 7 years from Intro. Underused! |
| VNB3H07016 / | | | | \$5.42 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room C126 | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 99,340 | 166,074 | 66,734 | \$0.00360 | None at this time. |
| CIHF11097 / 6576 | | | | \$240.24 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Room C128 Music | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 58,345 | 58,347 | 2 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4F00034 / | | | | \$0.03 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-----------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Teachers' Work Room | | | | | |
| Toshiba e-Studio 856 / 85 PPM | 809,007 | 899,117 | 90,110 | \$0.00380 | 7 years from Intro. |
| CRD210791 / 3036 | | | | \$342.42 | |
| 4,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| <hr/> | | | | | |
| | | Subtotal Black | 257,068 | \$1,173.14 | |
| | | Subtotal Color | 44,017 | \$2,008.94 | |

| <i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------|-----------------------------|--|----------------------------------|--|
| Katahdin Program | | | | | |
| Front Desk | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 5,986 | 7,247 | 1,261 | \$0.02956 | None at this time. |
| PHBQC41397 / | | | | \$37.28 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Office | | | | | |
| Toshiba e-Studio 3040c / 30 PPM | 280,346 | 293,961 | 13,615 | \$0.00411 | 8 years from Intro. High color usage. Ratio is 540 color copies per student while industry average is 216. Solution: Implement RS-PMS. |
| CND219478 / 3097 | | | | \$55.96 | |
| 750,000 / /2011-05-01 | 211,762 | 224,180 | 12,418 | \$0.05135 | |
| Color Photocopier | | | | \$637.66 | |
| A-COPI | | | | | |
| Subtotal Black | | | 14,876 | \$93.23 | |
| Subtotal Color | | | 12,418 | \$637.66 | |

Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor

07/01/2018
Meter

06/30/2019
Meter

2018-2019
Annual
Volume

Cost/Copy
Annual Cost

Recommendations

Manchester School

Administration Office

HP Laser Jet Pro M401dn / 35 PPM
 VNB3H07012 /
 750,000 / /2012-06-01
 Black Network Printer
 AXIS

4,990

5,237

247

\$0.01456

7 years from Intro. Underused!

\$3.60

0

0

0

\$0.00000

\$0.00

Assistant Principal's Office

HP Laser Jet Pro M401dn / 35 PPM
 VNB3H07014 /
 750,000 / /2012-06-01
 Black Network Printer
 AXIS

4,281

5,030

749

\$0.01456

7 years from Intro.

\$10.91

0

0

0

\$0.00000

\$0.00

Copy Room

HP Laser Jet Pro M402dn / 40 PPM
 JPBDY16959 /
 1,000,000 / /2015-10-01
 Black Network Printer
 AXIS

50,448

70,513

20,065

\$0.02956

None at this time.

\$593.12

0

0

0

\$0.00000

\$0.00

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| Copy Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 479,644 | 840,375 | 360,731 | \$0.00360 | None at this time. |
| CIHF11740 / 6532 | | | | \$1,298.63 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Copy Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 492,811 | 790,277 | 297,466 | \$0.00360 | None at this time. |
| CIIF12145 / 6538 | | | | \$1,070.88 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Copy Room Center | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 335,976 | 594,939 | 258,963 | \$0.00360 | None at this time. |
| CIHF11765 / 6546 | | | | \$932.27 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

RSU 14 - Windham Raym

| Make-Model/Speed | | | | | |
|----------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Cost/Copy | |
| Vendor | Meter | Meter | Volume | Annual Cost | Recommendations |
| Kitchen | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 858 | 2,680 | 1,822 | \$0.02956 | None at this time. |
| JPBDZ16482 / | | | | \$53.86 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Lab 2 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 58,557 | 62,346 | 3,789 | \$0.01456 | 7 years from Intro. |
| VNB3B07038 / | | | | \$55.17 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Library | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 4,028 | 4,791 | 763 | \$0.01456 | 7 years from Intro. |
| VNB3H07015 / | | | | \$11.11 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Ray

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Main Office Work Room | | | | | |
| Toshiba e-Studio 5506AC / 55 PPM | 50,657 | 79,752 | 29,095 | \$0.00360 | None at this time. |
| CHHF11007 / 6537 | | | | \$104.74 | |
| 3,000,000 / /2016-07-01 | 55,360 | 87,567 | 32,207 | \$0.04564 | |
| Color Photocopier | | | | \$1,469.93 | |
| A-COPI | | | | | |
| Nurse's Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 8,371 | 9,741 | 1,370 | \$0.01456 | 7 years from Intro. |
| VNB3B07036 / | | | | \$19.95 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 134 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 44,764 | 48,882 | 4,118 | \$0.01456 | 7 years from Intro. |
| VNB3H06983 / | | | | \$59.96 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Ray

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|---|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>05/23/2019</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room 137 | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 172,793 | 173,654 | 861 | \$0.02956 | None at this time. |
| PHBQC36147 / | | | | \$25.45 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 137 - Formatter Replaced | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 28,491 | 45,330 | 16,839 | \$0.02956 | Service performed; formatter replaced; serial number changed to PHBQC36147. |
| JPBDY16957 / | | | | \$497.76 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 140 | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 2,408 | 4,795 | 2,387 | \$0.02956 | None at this time. |
| VNB3B32475 / | | | | \$70.56 | |
| 500,000 / /2015-10-01 | 6,064 | 8,719 | 2,655 | \$0.15292 | |
| Color Network Printer | | | | \$406.00 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| Make-Model/Speed | | | | | |
|------------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Cost/Copy | |
| Vendor | Meter | Meter | Volume | Annual Cost | Recommendations |
| Room 174 Special Education | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 4,935 | 8,314 | 3,379 | \$0.02956 | None at this time. |
| VNB3B32479 / | | | | \$99.88 | |
| 500,000 / /2015-10-01 | 15,998 | 23,381 | 7,383 | \$0.15292 | |
| Color Network Printer | | | | \$1,129.01 | |
| AXIS | | | | | |
| Room 177 | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 2,903 | 6,099 | 3,196 | \$0.02956 | None at this time. |
| VNB3B32476 / | | | | \$94.47 | |
| 500,000 / /2015-10-01 | 4,634 | 9,516 | 4,882 | \$0.15292 | |
| Color Network Printer | | | | \$746.56 | |
| AXIS | | | | | |
| Room 178 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 37,779 | 47,583 | 9,804 | \$0.01456 | 7 years from Intro. |
| VNB3X04628 / | | | | \$142.75 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Room 183 | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 5,537 | 12,417 | 6,880 | \$0.02956 | None at this time. |
| JPBDY16950 / | | | | \$203.37 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Special Education Resource Room | | | | | |
| Toshiba e-Studio 4540c / 45 PPM | 197,896 | 236,786 | 38,890 | \$0.00411 | 8 years from Intro. |
| CMD218320 / 3101 | | | | \$159.84 | |
| 1,000,000 / /2011-05-01 | 196,370 | 234,879 | 38,509 | \$0.05135 | |
| Color Photocopier | | | | \$1,977.44 | |
| A-COPI | | | | | |
| <hr/> | | | | | |
| | Subtotal Black | | 1,061,414 | \$5,508.27 | |
| | Subtotal Color | | 85,636 | \$5,728.93 | |

| <i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Raymond Elementary | | | | | |
| Copy Room 2nd Floor | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 142,635 | 220,859 | 78,224 | \$0.00360 | None at this time. |
| CIHF11037 / 6545 | | | | \$281.61 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| K-Wing Kitchen | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 11,254 | 18,328 | 7,074 | \$0.02956 | None at this time. |
| JPBDY16947 / | | | | \$209.11 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Kitchen | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 957 | 2,278 | 1,321 | \$0.02956 | None at this time. |
| JPBDZ16427 / | | | | \$39.05 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| RSU 14 - Windham Raymond | | | | | |
|----------------------------------|------------|------------|-----------|-------------|--|
| Make-Model/Speed | | | | | |
| Serial Number/Vendor Machine ID | | | 2018-2019 | | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Cost/Copy | |
| Vendor | Meter | Meter | Volume | Annual Cost | Recommendations |
| | | | | | |
| Main Office | | | | | |
| Toshiba e-Studio 5506AC / 55 PPM | 69,506 | 134,062 | 64,556 | \$0.00360 | High color usage. Ratio is 461 color copies per student while industry average is 216. Solution: Install RS-PMS. |
| CHIF11286 / 6536 | | | | \$232.40 | |
| 3,000,000 / /2016-07-01 | 96,566 | 165,971 | 69,405 | \$0.04564 | |
| Color Photocopier | | | | \$3,167.64 | |
| A-COPI | | | | | |
| | | | | | |
| Old Supt Office | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 10,081 | 23,349 | 13,268 | \$0.02956 | None at this time. |
| JPBDY16953 / | | | | \$392.20 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| | | | | | |
| Room B004 - REMOVED | | | | | |
| Kyocera FS-3920DN / 42 PPM | 48,359 | 48,402 | 43 | \$0.01014 | Traded |
| XVJ2328669 / 3109 | | | | \$0.44 | |
| 1,000,000 / /2009-04-00 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|--|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room B206B | | | | | |
| HP Laser Jet 400 M401n / 35 PPM | 1,472 | 2,473 | 1,001 | \$0.01456 | None at this time. |
| VNB3N13281 / | | | | \$14.57 | |
| 750,000 //2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room B211 | | | | | |
| Toshiba e-Studio 556 / 55 PPM | 357,863 | 427,927 | 70,064 | \$0.00380 | 7 years from Intro. |
| CGEC16793 / 6608 | | | | \$266.24 | |
| 3,000,000 //2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Work Room | | | | | |
| Toshiba e-studio 287CSL / 30 PPM | 6,674 | 7,531 | 857 | \$0.00360 | High color usage. Ratio is 461 color copies per student while industry average is 216. Solution: Implement RS-PMS. |
| TJGF12996 / 6531 | | | | \$3.09 | |
| 750,000 //2014-07-01 | 96,406 | 130,698 | 34,292 | \$0.04564 | |
| Color Photocopier | | | | \$1,565.09 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Work Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 503,280 | 781,942 | 278,662 | \$0.00360 | None at this time. |
| CIHF11767 / 6533 | | | | \$1,003.18 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| <hr/> | | | | | |
| | | Subtotal Black | 515,070 | \$2,441.89 | |
| | | Subtotal Color | 103,697 | \$4,732.73 | |

| <i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------|-----------------------------|--|----------------------------------|--------------------------------|
| RSU 14 District Bldg | | | | | |
| Administrative Assistant | | | | | |
| Samsung SCX-4623FW / 23 PPM | 47,662 | 47,662 | 0 | \$0.03372 | 9 years from Intro. Underused! |
| Z4YSBFFB502059K / | | | | \$0.00 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| Asst. Superintendent - Chris Howell | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 4,995 | 6,685 | 1,690 | \$0.01456 | 7 years from Intro. |
| VNB4M00087 / | | | | \$24.61 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Colonial Conference Suite, 2nd Floor | | | | | |
| Toshiba e-Studio 456 / 45 PPM | 114,659 | 142,145 | 27,486 | \$0.00380 | 7 years from Intro. |
| C2D235912 / 3089 | | | | \$104.45 | |
| 1,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>03/15/2019</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|---------------------------------|
| Colonial Conference Suite, 2nd Floor | | | | | |
| Kyocera FS-C5350DN / 32 PPM | 167,983 | 168,131 | 148 | \$0.01014 | 10 years from Intro. Underused! |
| QVQ1Z05211 / 3062 | | | | \$1.50 | |
| 750,000 / /2009-08-01 | 13,071 | 13,309 | 238 | \$0.07205 | |
| Color Network Printer | | | | \$17.15 | |
| A-COPI | | | | | |
| Copy Room | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 24,049 | 41,972 | 17,923 | \$0.02956 | None at this time. |
| VNB3B32480 / | | | | \$529.80 | |
| 500,000 / /2015-10-01 | 13,068 | 14,863 | 1,795 | \$0.15292 | |
| Color Network Printer | | | | \$274.49 | |
| AXIS | | | | | |
| Copy Room - Check Printer | | | | | |
| HP Laser Jet 600 M602 / 52 PPM | 26,496 | 29,694 | 3,198 | \$0.01787 | 8 years from Intro. |
| CNCCG580X6 / | | | | \$57.15 | |
| 3,000,000 / /2011-11-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>11/29/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Copy Room - Printer | | | | | |
| HP Laser Jet 600 M607 / 52 PPM | 0 | 5,234 | 5,234 | \$0.01456 | None at this time. |
| CNBCL5Q11P / | | | | \$76.21 | |
| 2,000,000 / /2017-05-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Copy Room Left | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 225,554 | 354,644 | 129,090 | \$0.00360 | None at this time. |
| CIHF11074 / 6580 | | | | \$464.72 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Curriculum Directors Office | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 5,062 | 6,558 | 1,496 | \$0.02956 | None at this time. |
| VNB3B32481 / | | | | \$44.22 | |
| 500,000 / /2015-10-01 | 9,034 | 12,509 | 3,475 | \$0.15292 | |
| Color Network Printer | | | | \$531.40 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|--------------------------------|
| Facilities Director - Bill Hansen | | | | | |
| Samsung SCX-4623FW / 23 PPM | 14,130 | 15,685 | 1,555 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFZA00004Z / | | | | \$52.43 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| Food Service Director - Jeanne Reilly | | | | | |
| Samsung SCX-4623FW / 23 PPM | 10,209 | 10,311 | 102 | \$0.03372 | 9 years from Intro. Underused! |
| Z4YSBFFB200760Z / | | | | \$3.44 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| Front Foyer (color) | | | | | |
| Toshiba e-Studio 5506AC / 55 PPM | 26,718 | 62,803 | 36,085 | \$0.00360 | None at this time. |
| CHHF11244 / 6590 | | | | \$129.91 | |
| 3,000,000 / /2016-07-01 | 55,582 | 95,933 | 40,351 | \$0.04564 | |
| Color Photocopier | | | | \$1,841.62 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Human Resources | | | | | |
| Samsung SCX-4623FW / 23 PPM | 58,135 | 63,994 | 5,859 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFB200750P / | | | | \$197.57 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| IT Director for MFT Wing | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 106 | 539 | 433 | \$0.02956 | None at this time. |
| VNB3B32483 / | | | | \$12.80 | |
| 500,000 / /2015-10-01 | 914 | 3,090 | 2,176 | \$0.15292 | |
| Color Network Printer | | | | \$332.75 | |
| AXIS | | | | | |
| Jeanne Riley | | | | | |
| Samsung SCX-4623FW / 23 PPM | 14,411 | 41,617 | 27,206 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFB102606X / | | | | \$917.39 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Payroll | | | | | |
| Samsung SCX-4623FW / 23 PPM | 36,140 | 40,112 | 3,972 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFB900602A / | | | | \$133.94 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| Reception | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 7,664 | 13,315 | 5,651 | \$0.01456 | 7 years from Intro. |
| VNB3N04865 / | | | | \$82.28 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Reception | | | | | |
| Samsung SCX-4623FW / 23 PPM | 26,811 | 27,334 | 523 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFZC01086E / | | | | \$17.64 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>12/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Storage | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 2,875 | 2,876 | 1 | \$0.03296 | 7 years from Intro. |
| CNDF372766 / | | | | \$0.03 | |
| 500,000 / /2012-02-01 | 6,658 | 6,659 | 1 | \$0.18749 | |
| Color Network Printer | | | | \$0.19 | |
| AXIS | | | | | |
| Storage | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 4,374 | 4,374 | 0 | \$0.03296 | 7 years from Intro. |
| CNBH203074 / | | | | \$0.00 | |
| 500,000 / /2012-02-01 | 3,001 | 3,001 | 0 | \$0.18749 | |
| Color Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Storage | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 2,237 | 2,240 | 3 | \$0.03296 | 7 years from Intro. |
| CNDF370831 / | | | | \$0.10 | |
| 500,000 / /2012-02-01 | 4,135 | 4,136 | 1 | \$0.18749 | |
| Color Network Printer | | | | \$0.19 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Student Services Assistant | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 4,189 | 9,367 | 5,178 | \$0.02956 | None at this time. |
| VNB3B32474 / | | | | \$153.06 | |
| 500,000 / /2015-10-01 | 9,377 | 13,711 | 4,334 | \$0.15292 | |
| Color Network Printer | | | | \$662.76 | |
| AXIS | | | | | |
| Student Services Coordinator | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 4,544 | 7,731 | 3,187 | \$0.02956 | None at this time. |
| JPBDY16983 / | | | | \$94.21 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Student Services Director | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 92,011 | 96,161 | 4,150 | \$0.01456 | 7 years from Intro. |
| VNB3N04821 / | | | | \$60.42 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Superintendent Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 6,245 | 12,763 | 6,518 | \$0.01456 | 7 years from Intro. |
| VNB4F00022 / | | | | \$94.90 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Unknown | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 58,268 | 62,197 | 3,929 | \$0.01456 | 7 years from Intro. |
| VNB3N04810 / | | | | \$57.21 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Subtotal Black | | | 290,617 | \$3,309.97 | |
| Subtotal Color | | | 52,371 | \$3,660.54 | |

| <i>Make-Model/Speed</i> <i>Serial Number/VendorID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------------|-----------------------------------|--|--|------------------------|
|---|-----------------------------------|-----------------------------------|--|--|------------------------|

RSU 14 School Transportation**Main Office**

| | | | | | |
|---------------------------------|---------|---------|--------|-----------|---------------------|
| Toshiba e-Studio 3040c / 30 PPM | 108,018 | 119,162 | 11,144 | \$0.00411 | 8 years from Intro. |
| CNB326928 / | | | | \$45.80 | |
| 750,000 / /2011-05-01 | 53,368 | 54,825 | 1,457 | \$0.05135 | |
| Color Photocopier | | | | \$74.82 | |
| A-COPI | | | | | |

Main Office

| | | | | | |
|------------------------------------|-----|-----|-----|-----------|--------------------|
| HP Color Laser Jet M452dn / 28 PPM | 174 | 548 | 374 | \$0.02956 | None at this time. |
| VNB3B32478 / | | | | \$11.06 | |
| 500,000 / /2015-10-01 | 250 | 646 | 396 | \$0.15292 | |
| Color Network Printer | | | | \$60.56 | |
| AXIS | | | | | |

| | | |
|-----------------------|---------------|----------------|
| Subtotal Black | 11,518 | \$56.86 |
|-----------------------|---------------|----------------|

| | | |
|-----------------------|--------------|-----------------|
| Subtotal Color | 1,853 | \$135.37 |
|-----------------------|--------------|-----------------|

Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor

07/01/2018
Meter

06/30/2019
Meter

2018-2019
Annual
Volume

Cost/Copy
Annual Cost

Recommendations

Windham High

Art Room 304

| | | | | | |
|------------------------------------|-------|-------|-------|-----------|--------------------|
| HP Color Laser Jet M452dn / 28 PPM | 2,970 | 4,028 | 1,058 | \$0.02956 | None at this time. |
| VNB3M37238 / | | | | \$31.27 | |
| 500,000 / /2015-10-01 | 5,828 | 7,583 | 1,755 | \$0.15292 | |
| Color Network Printer | | | | \$268.37 | |
| AXIS | | | | | |

Assistant Principal - Rosetti

| | | | | | |
|----------------------------------|--------|--------|-------|-----------|---------------------|
| HP Laser Jet Pro M401dn / 35 PPM | 18,420 | 21,539 | 3,119 | \$0.01456 | 7 years from Intro. |
| VNB3N04797 / | | | | \$45.41 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Athletics Office

| | | | | | |
|---------------------------------|--------|--------|--------|-----------|--------------------|
| Toshiba e-Studio 3555c / 35 PPM | 43,724 | 67,911 | 24,187 | \$0.00360 | None at this time. |
| C7CF58856 / 6223 | | | | \$87.07 | |
| 750,000 / /2013-07-01 | 3,647 | 6,340 | 2,693 | \$0.04564 | |
| Color Photocopier | | | | \$122.91 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Blue Café | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 14,485 | 20,477 | 5,992 | \$0.01456 | 7 years from Intro. |
| VNB3N04857 / | | | | \$87.24 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Custodial Area - Scott | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 3,948 | 5,046 | 1,098 | \$0.01456 | 7 years from Intro. |
| VNB3N04788 / | | | | \$15.99 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Facilities Maintenance Office | | | | | |
| HP Color Laser Jet M452dw / 28 PPM | 0 | 70 | 70 | \$0.02956 | Underused! |
| VNB3D36522 / | | | | \$2.07 | |
| 500,000 / /2015-10-01 | 0 | 124 | 124 | \$0.15292 | |
| Color Network Printer | | | | \$18.96 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Faculty Office B | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 92,665 | 111,232 | 18,567 | \$0.01456 | 7 years from Intro. |
| VNB4F00033 / | | | | \$270.34 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Faculty Office B | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 449,041 | 703,662 | 254,621 | \$0.00360 | None at this time. |
| CIIF11852 / 6588 | | | | \$916.64 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Faculty Office E | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 30,452 | 52,258 | 21,806 | \$0.02956 | None at this time. |
| JPBDY10472 / | | | | \$644.59 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Faculty Office E | | | | | |
| Toshiba e-Studio 756 / 75 PPM | 924,349 | 1,010,020 | 85,671 | \$0.00380 | 7 years from Intro. |
| CKE210656 / 3114 | | | | \$325.55 | |
| 4,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Faculty Office K | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 344,174 | 572,383 | 228,209 | \$0.00360 | None at this time. |
| CIIF11808 / 6587 | | | | \$821.55 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Faculty Office K - Copier | | | | | |
| Toshiba e-Studio 3555c / 35 PPM | 49,824 | 96,027 | 46,203 | \$0.00360 | None at this time. |
| C7CF58845 / 6459 | | | | \$166.33 | |
| 750,000 / /2013-07-01 | 65,401 | 115,366 | 49,965 | \$0.04564 | |
| Color Photocopier | | | | \$2,280.40 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|---|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Faculty Office K - HP Printer | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 47,722 | 53,625 | 5,903 | \$0.01456 | 7 years from Intro. |
| VNB4F00035 / | | | | \$85.95 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Faculty Office M - Math Department | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 38,203 | 54,823 | 16,620 | \$0.02956 | None at this time. |
| JPBDY10471 / | | | | \$491.29 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Faculty Office M Math Department | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 616,736 | 920,661 | 303,925 | \$0.00360 | None at this time. |
| CIIF12138 / 6586 | | | | \$1,094.13 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| Front Office Attendance Printer | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 23,921 | 34,198 | 10,277 | \$0.02956 | None at this time. |
| JPBDY10469 / | | | | \$303.79 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Guidance Office Closet | | | | | |
| Toshiba e-Studio 5508A / 55 PPM | 47,777 | 54,398 | 6,621 | \$0.00360 | None at this time. |
| CIIF12379 / 6593 | | | | \$23.84 | |
| 2,000,000 / /2016-08-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Jim Babcock | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 13,208 | 16,469 | 3,261 | \$0.01456 | 7 years from Intro. |
| VNB4F00042 / | | | | \$47.48 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Make-Model/Speed**Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018
Meter****06/30/2019
Meter****2018-2019
Annual
Volume****Cost/Copy
Annual Cost****Recommendations****Kitchen Back Office - Jackie**

HP Laser Jet Pro M401dn / 35 PPM
 VNB3N04850 /
 750,000 / /2012-06-01
 Black Network Printer
 AXIS

19,524

24,449

4,925

\$0.01456

7 years from Intro.

\$71.71

0

0

0

\$0.00000

\$0.00

Library

Toshiba e-Studio 3555c / 35 PPM
 C7CF58791 / 6460
 750,000 / /2013-07-01
 Color Photocopier
 A-COPI

27,188

43,230

16,042

\$0.00360

None at this time.

\$57.75

55,335

80,756

25,421

\$0.04564

\$1,160.21

Library

Toshiba e-Studio 456 / 45 PPM
 C2LC11196 / 4718
 1,000,000 / /2012-02-01
 Black Photocopier
 A-COPI

69,412

81,839

12,427

\$0.00380

7 years from Intro.

\$47.22

0

0

0

\$0.00000

\$0.00

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|--------------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Library | | | | | |
| Toshiba e-Studio 856 / 85 PPM | 1,308,002 | 1,381,506 | 73,504 | \$0.00380 | 7 years from Intro. |
| CRD210777 / 3033 | | | | \$279.32 | |
| 4,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Library - REMOVED | | | | | |
| Toshiba e-Studio 456 / 45 PPM | 318,164 | 319,614 | 1,450 | \$0.00380 | Traded |
| C2D235883 / 3088 | | | | \$5.51 | |
| 1,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Library ASC | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 52,370 | 52,387 | 17 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4M00089 / | | | | \$0.25 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Make-Model/Speed**Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018
Meter****06/30/2019
Meter****2018-2019
Annual
Volume****Cost/Copy
Annual Cost****Recommendations****Library Copier**

| | | | | | |
|----------------------------------|-------|-------|-------|-----------|--------------------|
| HP Laser Jet Pro M402dn / 40 PPM | 4,402 | 6,997 | 2,595 | \$0.02956 | None at this time. |
| JPBDY10462 / | | | | \$76.71 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Main Office Large Copier

| | | | | | |
|---------------------------------|---------|---------|---------|-----------|--------------------|
| Toshiba e-Studio 8508A / 85 PPM | 297,442 | 497,121 | 199,679 | \$0.00360 | None at this time. |
| CIHF11778 / 6596 | | | | \$718.84 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

Main Office Smaller Copier

| | | | | | |
|----------------------------------|--------|---------|--------|------------|--------------------|
| Toshiba e-Studio 4505AC / 45 PPM | 68,532 | 117,893 | 49,361 | \$0.00360 | None at this time. |
| CFHF47150 / 6597 | | | | \$177.70 | |
| 1,000,000 / /2016-07-01 | 54,261 | 96,373 | 42,112 | \$0.04564 | |
| Color Photocopier | | | | \$1,921.99 | |
| A-COPI | | | | | |

RSU 14 - Windham Rayn

| Make-Model/Speed | | | | | |
|----------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | | |
| Life/Intro Date | 09/01/2018 | 06/30/2019 | Annual | Cost/Copy | |
| Vendor | Meter | Meter | Volume | Annual Cost | Recommendations |
| Natalie Flynn | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 0 | 5,332 | 5,332 | \$0.02956 | None at this time. |
| PHBQH59861 / | | | | \$157.61 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Nurse's Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 9,616 | 11,048 | 1,432 | \$0.01456 | 7 years from Intro. |
| VNB4F00044 / | | | | \$20.85 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Pam's Printer | | | | | |
| Samsung SCX-4623FW / 23 PPM | 13,532 | 14,489 | 957 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFB801401E / | | | | \$32.27 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>03/21/2019</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| Physical Education Office | | | | | |
| HP Laser Jet Pro M401dne / 35 PPM | 967 | 1,052 | 85 | \$0.01456 | Underused! |
| PHGFC50133 / | | | | \$1.24 | |
| 750,000 //2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Principal's Secretary - Fone | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 25,401 | 29,223 | 3,822 | \$0.01456 | 7 years from Intro. |
| VNB4M00088 / | | | | \$55.65 | |
| 750,000 //2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Professional Library | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 2,817 | 3,409 | 592 | \$0.01456 | 7 years from Intro. |
| VNG4N01748 / | | | | \$8.62 | |
| 750,000 //2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Raym

| Make-Model/Speed | | | | | |
|----------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | Cost/Copy | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Annual Cost | Recommendations |
| Vendor | Meter | Meter | Volume | | |
| Registrar - Amy Sullivan | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 14,798 | 20,742 | 5,944 | \$0.02956 | None at this time. |
| JPBDY10474 / | | | | \$175.70 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Resource Officer | | | | | |
| Samsung SCX-4623FW / 23 PPM | 11,632 | 12,138 | 506 | \$0.03372 | 9 years from Intro. |
| Z4YSBFFB501025E / | | | | \$17.06 | |
| 500,000 / /2010-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Laser MFP | | | | \$0.00 | |
| SPC | | | | | |
| Room 112 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 45,459 | 47,889 | 2,430 | \$0.01456 | 7 years from Intro. |
| VNB4F00016 / | | | | \$35.38 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room 116 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 58,074 | 63,918 | 5,844 | \$0.01456 | 7 years from Intro. |
| VNB3N04802 / | | | | \$85.09 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 127D | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 16,684 | 18,726 | 2,042 | \$0.01456 | 7 years from Intro. |
| VNB3N04798 / | | | | \$29.73 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 131-132 Life Skills | | | | | |
| HP Laser Jet 400 M401n / 35 PPM | 40,040 | 45,228 | 5,188 | \$0.01456 | None at this time. |
| VNB3H07001 / | | | | \$75.54 | |
| 750,000 / /2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Raym

| Make-Model/Speed | | | | | |
|------------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | Cost/Copy | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Annual Cost | Recommendations |
| Vendor | Meter | Meter | Volume | | |
| Room 133E | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 6,451 | 10,022 | 3,571 | \$0.02956 | None at this time. |
| VNB3M40734 / | | | | \$105.56 | |
| 500,000 / /2015-10-01 | 2,731 | 4,420 | 1,689 | \$0.15292 | |
| Color Network Printer | | | | \$258.28 | |
| AXIS | | | | | |
| Room 136 | | | | | |
| HP Laser Jet Pro M401dne / 35 PPM | 11,176 | 15,404 | 4,228 | \$0.01456 | None at this time. |
| PHGFD48672 / | | | | \$61.56 | |
| 750,000 / /2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 137 - Kathy Gillis | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 67,718 | 68,682 | 964 | \$0.01456 | 7 years from Intro. |
| VNB4F00015 / | | | | \$14.04 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room 138 - Karin Kinney | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 79,619 | 82,400 | 2,781 | \$0.01456 | 7 years from Intro. |
| VNB3N04853 / | | | | \$40.49 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 139 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 90,915 | 112,921 | 22,006 | \$0.01456 | 7 years from Intro. |
| VNB4M00097 / | | | | \$320.41 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 139 | | | | | |
| Toshiba e-Studio 6508A / 65 PPM | 63,893 | 89,156 | 25,263 | \$0.00380 | None at this time. |
| CIIF11876 / 6574 | | | | \$96.00 | |
| 3,000,000 / /2016-08-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|--------------------------------|
| Room 1A School Counselor - Ginn | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 5,978 | 6,371 | 393 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4F00025 / | | | | \$5.72 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 203J | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 1,652 | 1,652 | 0 | \$0.02956 | Underused! |
| VNB3M40718 / | | | | \$0.00 | |
| 500,000 / /2015-10-01 | 2,236 | 2,236 | 0 | \$0.15292 | |
| Color Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 203J | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 37,930 | 52,425 | 14,495 | \$0.01456 | 7 years from Intro. |
| VNB3N04854 / | | | | \$211.05 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| Room 212 Principal's Office | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 1,098 | 1,453 | 355 | \$0.02956 | None at this time. |
| VNB3M37240 / | | | | \$10.49 | |
| 500,000 / /2015-10-01 | 1,294 | 1,776 | 482 | \$0.15292 | |
| Color Network Printer | | | | \$73.71 | |
| AXIS | | | | | |
| Room 216 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 61,069 | 71,128 | 10,059 | \$0.01456 | 7 years from Intro. |
| VNB3N04851 / | | | | \$146.46 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 228 RLP Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 57,058 | 68,212 | 11,154 | \$0.01456 | 7 years from Intro. |
| VNB4F00039 / | | | | \$162.40 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Room 2A School Counselor - Burbank | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 10,362 | 11,401 | 1,039 | \$0.01456 | 7 years from Intro. |
| VNB4F00032 / | | | | \$15.13 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 302H | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 1,708 | 3,052 | 1,344 | \$0.02956 | None at this time. |
| VNB3M37231 / | | | | \$39.73 | |
| 500,000 / /2015-10-01 | 1,512 | 3,176 | 1,664 | \$0.15292 | |
| Color Network Printer | | | | \$254.46 | |
| AXIS | | | | | |
| Room 306 Music Room | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 29,284 | 33,073 | 3,789 | \$0.01456 | 7 years from Intro. |
| VNB4F00023 / | | | | \$55.17 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|--------------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room 310 Piano Room | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 13,309 | 13,683 | 374 | \$0.01456 | 7 years from Intro. Underused! |
| VNB4M00098 / | | | | \$5.45 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 313 | | | | | |
| Toshiba e-Studio 3555c / 35 PPM | 38,494 | 79,981 | 41,487 | \$0.00360 | None at this time. |
| C7CF59028 / 6463 | | | | \$149.35 | |
| 750,000 / /2013-07-01 | 2,817 | 10,781 | 7,964 | \$0.04564 | |
| Color Photocopier | | | | \$363.48 | |
| A-COPI | | | | | |
| Room 313 Industrial Arts | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 584 | 2,915 | 2,331 | \$0.02956 | None at this time. |
| VNB3M37234 / | | | | \$68.90 | |
| 500,000 / /2015-10-01 | 1,814 | 5,026 | 3,212 | \$0.15292 | |
| Color Network Printer | | | | \$491.18 | |
| AXIS | | | | | |

RSU 14 - Windham Raym

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room 326 Health Lab Conf Rm | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 16,716 | 23,303 | 6,587 | \$0.01456 | 7 years from Intro. |
| VNB4F00030 / | | | | \$95.91 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 3A School Counselor - Haberstroh | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 10,950 | 11,910 | 960 | \$0.01456 | 7 years from Intro. |
| VNB4F00040 / | | | | \$13.98 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 4A School Counselor - Fleming | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 8,156 | 10,096 | 1,940 | \$0.01456 | 7 years from Intro. |
| VNB4F00027 / | | | | \$28.25 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|--------------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room A Social Worker - Dangle | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 3,983 | 4,466 | 483 | \$0.01456 | 7 years from Intro. Underused! |
| VNB3N04794 / | | | | \$7.03 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Social Worker - Elizabeth King | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 2,377 | 3,761 | 1,384 | \$0.02956 | None at this time. |
| VNB3M40724 / | | | | \$40.91 | |
| 500,000 / /2015-10-01 | 2,535 | 3,907 | 1,372 | \$0.15292 | |
| Color Network Printer | | | | \$209.81 | |
| AXIS | | | | | |
| Storage Room 331 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 16,085 | 18,260 | 2,175 | \$0.01456 | 7 years from Intro. |
| VNB4F00029 / | | | | \$31.67 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Storage Room 331 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 11,673 | 11,887 | 214 | \$0.01456 | 7 years from Intro. |
| VNB4F00018 / | | | | \$3.12 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Student Hallway Printer - Math Dept M | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 61,313 | 76,588 | 15,275 | \$0.01456 | 7 years from Intro. |
| VNB3N04852 / | | | | \$222.40 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Student Printer Faculty Office B | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 35,678 | 64,017 | 28,339 | \$0.02956 | None at this time. |
| JPBDY10481 / | | | | \$837.70 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| Make-Model/Speed | | | | | |
|--------------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | Cost/Copy | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Annual Cost | Recommendations |
| Vendor | Meter | Meter | Volume | | |
| Student Printer Map Hallway | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 44,012 | 65,166 | 21,154 | \$0.02956 | None at this time. |
| JPBDY10470 / | | | | \$625.31 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Student Services #1 near Sue Marston | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 57,346 | 65,430 | 8,084 | \$0.01456 | 7 years from Intro. |
| VNB4F00013 / | | | | \$117.70 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Student Services #2 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 21,836 | 27,021 | 5,185 | \$0.01456 | 7 years from Intro. |
| VNB4F00031 / | | | | \$75.49 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|---|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Student Services - Guidance Lounge | | | | | |
| Toshiba e-Studio 3555c / 35 PPM | 40,097 | 60,584 | 20,487 | \$0.00360 | None at this time. |
| C7CF58699 / 6468 | | | | \$73.75 | |
| 750,000 / /2013-07-01 | 55,010 | 91,283 | 36,273 | \$0.04564 | |
| Color Photocopier | | | | \$1,655.50 | |
| A-COPI | | | | | |
| Student Services across from Sue | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 913 | 1,477 | 564 | \$0.02956 | None at this time. |
| VNB3M37236 / | | | | \$16.67 | |
| 500,000 / /2015-10-01 | 2,416 | 3,904 | 1,488 | \$0.15292 | |
| Color Network Printer | | | | \$227.54 | |
| AXIS | | | | | |
| Students outside K Faculty Offices | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 34,536 | 58,087 | 23,551 | \$0.02956 | None at this time. |
| JPBDY10478 / | | | | \$696.17 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|--------------------------------|
| Students' 300 Wing Hallway Cart | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 19,699 | 30,750 | 11,051 | \$0.02956 | None at this time. |
| JPBDY10468 / | | | | \$326.67 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Teachers' Cafeteria | | | | | |
| Toshiba e-Studio 456 / 45 PPM | 376,391 | 377,999 | 1,608 | \$0.00380 | 7 years from Intro. |
| C2D236072 / 3102 | | | | \$6.11 | |
| 1,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Tech Office: Aaron | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 9,426 | 9,530 | 104 | \$0.01456 | 7 years from Intro. Underused! |
| VNB3N04861 / | | | | \$1.51 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| | | | <i>Volume</i> | | |

Tech Room

| | | | | | |
|------------------------------------|-------|-------|-------|-----------|--------------------|
| HP Color Laser Jet M452dn / 28 PPM | 2,342 | 3,081 | 739 | \$0.02956 | None at this time. |
| VNB3M37230 / | | | | \$21.84 | |
| 500,000 / /2015-10-01 | 2,912 | 5,099 | 2,187 | \$0.15292 | |
| Color Network Printer | | | | \$334.44 | |
| AXIS | | | | | |

Subtotal Black **1,726,899** **\$12,340.37**

Subtotal Color **178,401** **\$9,641.25**

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*07/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

Windham Middle

A/V Storage Room

| | | | | | |
|----------------------------------|---|--------|--------|-----------|---------------------|
| HP Laser Jet Pro M401dn / 35 PPM | 0 | 11,065 | 11,065 | \$0.01456 | 7 years from Intro. |
| VNB4M00095 / | | | | \$161.11 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Guidance Office

| | | | | | |
|----------------------------------|--------|--------|--------|-----------|---------------------|
| HP Laser Jet Pro M401dn / 35 PPM | 48,945 | 64,346 | 15,401 | \$0.01456 | 7 years from Intro. |
| VNB4M00100 / | | | | \$224.24 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

Guidance Office Conference Room

| | | | | | |
|---------------------------------|---------|---------|--------|-----------|--------------------|
| Toshiba e-Studio 6508A / 65 PPM | 134,340 | 220,930 | 86,590 | \$0.00360 | None at this time. |
| CIIF11900 / 6571 | | | | \$311.72 | |
| 3,000,000 / /2016-08-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Industrial Arts Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 52,591 | 64,067 | 11,476 | \$0.01456 | 7 years from Intro. |
| VNB4M00085 / | | | | \$167.09 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Kitchen Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 15,322 | 17,277 | 1,955 | \$0.01456 | 7 years from Intro. |
| VNB4F00024 / | | | | \$28.46 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Level G Office - STORAGE | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 2,149 | 2,223 | 74 | \$0.03296 | Underused! |
| CNDF370646 / | | | | \$2.44 | |
| 500,000 / /2012-02-01 | 5,743 | 6,012 | 269 | \$0.18749 | |
| Color Network Printer | | | | \$50.43 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Library Front Desk | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 11,260 | 15,797 | 4,537 | \$0.02956 | None at this time. |
| VNB3B32482 / | | | | \$134.11 | |
| 500,000 / /2015-10-01 | 16,857 | 27,174 | 10,317 | \$0.15292 | |
| Color Network Printer | | | | \$1,577.68 | |
| AXIS | | | | | |
| Main Office | | | | | |
| Toshiba e-Studio 3555c / 35 PPM | 46,612 | 128,690 | 82,078 | \$0.00360 | None at this time. |
| C7CF58855 / 6470 | | | | \$295.48 | |
| 750,000 / /2013-07-01 | 23,687 | 47,850 | 24,163 | \$0.04564 | |
| Color Photocopier | | | | \$1,102.80 | |
| A-COPI | | | | | |
| Main Office | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 327,855 | 493,156 | 165,301 | \$0.00360 | None at this time. |
| CIHF11139 / 6573 | | | | \$595.08 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Main Office - Andrea Morrell | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 30,149 | 36,535 | 6,386 | \$0.01456 | 7 years from Intro. |
| VNB3N04789 / | | | | \$92.98 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Main Office - REMOVED | | | | | |
| Kyocera FS-C5350DN / 32 PPM | 8,477 | 8,477 | 0 | \$0.01014 | Traded |
| QVQ1Z05199 / 3069 | | | | \$0.00 | |
| 750,000 / /2009-08-01 | 11,835 | 11,835 | 0 | \$0.07205 | |
| Color Network Printer | | | | \$0.00 | |
| A-COPI | | | | | |
| Main Office Color | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 173 | 1,212 | 1,039 | \$0.02956 | None at this time. |
| VNB3M94312 / | | | | \$30.71 | |
| 500,000 / /2015-10-01 | 675 | 8,078 | 7,403 | \$0.15292 | |
| Color Network Printer | | | | \$1,132.07 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Middle School Nurse | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 44,662 | 46,670 | 2,008 | \$0.01456 | 7 years from Intro. |
| VNB4M00092 / | | | | \$29.24 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Music Office #3 - Julie Packard | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 5,798 | 7,046 | 1,248 | \$0.03296 | 7 years from Intro. |
| CNDG324730 / | | | | \$41.13 | |
| 500,000 / /2012-02-01 | 11,828 | 14,271 | 2,443 | \$0.18749 | |
| Color Network Printer | | | | \$458.04 | |
| AXIS | | | | | |
| Music Teacher's Office | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 2,278 | 4,480 | 2,202 | \$0.02956 | None at this time. |
| VNB3B32464 / | | | | \$65.09 | |
| 500,000 / /2015-10-01 | 1,820 | 2,802 | 982 | \$0.15292 | |
| Color Network Printer | | | | \$150.17 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| OT Office | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 73 | 916 | 843 | \$0.02956 | None at this time. |
| VNB3B32473 / | | | | \$24.92 | |
| 500,000 / /2015-10-01 | 12,760 | 17,189 | 4,429 | \$0.15292 | |
| Color Network Printer | | | | \$677.28 | |
| AXIS | | | | | |
| OT Office (formerly Level G Office) | | | | | |
| HP Color Laser Jet M451dn / 21 PPM | 2,763 | 3,289 | 526 | \$0.03296 | 7 years from Intro. |
| CNBH203062 / | | | | \$17.34 | |
| 500,000 / /2012-02-01 | 5,251 | 6,011 | 760 | \$0.18749 | |
| Color Network Printer | | | | \$142.49 | |
| AXIS | | | | | |
| Principal's Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 10,741 | 13,277 | 2,536 | \$0.01456 | 7 years from Intro. |
| VNB4M00077 / | | | | \$36.92 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Room 101 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 19,309 | 22,701 | 3,392 | \$0.01456 | 7 years from Intro. |
| VNB3N04801 / | | | | \$49.39 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer AXIS | | | | \$0.00 | |
| Room 103A | | | | | |
| Toshiba e-Studio 7508A / 75 PPM | 301,926 | 533,811 | 231,885 | \$0.00360 | None at this time. |
| CIHF11657 / 6572 | | | | \$834.79 | |
| 4,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier A-COPI | | | | \$0.00 | |
| Room 106 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 35,308 | 39,505 | 4,197 | \$0.01456 | 7 years from Intro. |
| VNB3N04791 / | | | | \$61.11 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer AXIS | | | | \$0.00 | |

RSU 14 - Windham Raym

| Make-Model/Speed | | | | | |
|-----------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | Cost/Copy | |
| Life/Intro Date | 07/01/2018 | 03/28/2019 | Annual | Annual Cost | Recommendations |
| Vendor | Meter | Meter | Volume | | |
| Room 107 | | | | | |
| HP Laser Jet Pro M401dne / 35 PPM | 33,736 | 40,919 | 7,183 | \$0.01456 | None at this time. |
| PHGFD36835 / | | | | \$104.58 | |
| 750,000 / /2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 107 | | | | | |
| HP Laser Jet Pro M401dne / 35 PPM | 0 | 1,757 | 1,757 | \$0.01456 | None at this time. |
| PHGFD36835a / | | | | \$25.58 | |
| 750,000 / /2013-01-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 109 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 45,697 | 54,669 | 8,972 | \$0.01456 | 7 years from Intro. |
| VNB3N04805 / | | | | \$130.63 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Rayn

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room 111 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 0 | 5,868 | 5,868 | \$0.01456 | 7 years from Intro. |
| VNB4M00093 / | | | | \$85.44 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 112 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 18,563 | 22,226 | 3,663 | \$0.01456 | 7 years from Intro. |
| VNB3N04649 / | | | | \$53.33 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 201 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 20,825 | 24,200 | 3,375 | \$0.01456 | 7 years from Intro. |
| VNB4M00094 / | | | | \$49.14 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Room 201 Supply Closet | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 56,756 | 70,742 | 13,986 | \$0.01456 | 7 years from Intro. |
| VNB3N04799 / | | | | \$203.64 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 201A Supply Closet | | | | | |
| Toshiba e-Studio 756 / 75 PPM | 734,582 | 801,004 | 66,422 | \$0.00380 | 7 years from Intro. |
| CKE210744 / 3106 | | | | \$252.40 | |
| 4,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Room 204 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 35,478 | 39,237 | 3,759 | \$0.01456 | 7 years from Intro. |
| VNB3N04800 / | | | | \$54.73 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Ray

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>Annual</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Volume</i> | | |
| Room 210 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 37,035 | 42,734 | 5,699 | \$0.01456 | 7 years from Intro. |
| VNB4M00091 / | | | | \$82.98 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 212 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 37,710 | 44,517 | 6,807 | \$0.01456 | 7 years from Intro. |
| VNB4M00096 / | | | | \$99.11 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 213A | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 2,377 | 14,979 | 12,602 | \$0.01456 | 7 years from Intro. |
| VNG4N01770 / | | | | \$183.49 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Raym

| Make-Model/Speed | | | | | |
|----------------------------------|------------|------------|-----------|-------------|---------------------|
| Serial Number/Vendor Machine ID | | | 2018-2019 | | |
| Life/Intro Date | 07/01/2018 | 06/30/2019 | Annual | Cost/Copy | |
| Vendor | Meter | Meter | Volume | Annual Cost | Recommendations |
| Room 214 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 19,246 | 24,292 | 5,046 | \$0.01456 | 7 years from Intro. |
| VNB3N04783 / | | | | \$73.47 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 304 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 24,640 | 27,695 | 3,055 | \$0.01456 | 7 years from Intro. |
| VNB3N04804 / | | | | \$44.48 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Room 304A | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 25,246 | 27,940 | 2,694 | \$0.01456 | 7 years from Intro. |
| VNB3N13288 / | | | | \$39.22 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

RSU 14 - Windham Ray

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Room 304A - Laura Grace | | | | | |
| HP Color Laser Jet M452dn / 28 PPM | 0 | 279 | 279 | \$0.02956 | None at this time. |
| VNB3D23299 / | | | | \$8.25 | |
| 500,000 / /2015-10-01 | 0 | 2,839 | 2,839 | \$0.15292 | |
| Color Network Printer | | | | \$434.14 | |
| AXIS | | | | | |
| Special Education Room 104 - Bob | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 5,237 | 7,981 | 2,744 | \$0.02956 | None at this time. |
| JPBDY16986 / | | | | \$81.11 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Subtotal Black | | | 788,650 | \$4,774.95 | |
| Subtotal Color | | | 53,605 | \$5,725.10 | |

| <i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|---|-----------------------------|-----------------------------|--|----------------------------------|------------------------|
| Windham Primary | | | | | |
| A House 2nd Floor Work Room | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 56,081 | 73,710 | 17,629 | \$0.02956 | None at this time. |
| JPBDY16988 / | | | | \$521.11 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| A House 2nd Floor Work Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 442,401 | 713,238 | 270,837 | \$0.00360 | None at this time. |
| CIIF11798 / 6579 | | | | \$975.01 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| B House 2nd Floor Work Room | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 37,270 | 44,716 | 7,446 | \$0.02956 | None at this time. |
| JPBDY10473 / | | | | \$220.10 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| B House 2nd Floor Work Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 272,134 | 440,309 | 168,175 | \$0.00360 | None at this time. |
| CIIF12141 / 6585 | | | | \$605.43 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| C House 1st Floor | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 31,253 | 39,931 | 8,678 | \$0.02956 | None at this time. |
| JPBDY10486 / | | | | \$256.52 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| C House 2nd Floor Work Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 344,583 | 518,949 | 174,366 | \$0.00360 | None at this time. |
| CIIF11815 / 6583 | | | | \$627.72 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|------------------------|
| C House 2nd Floor Work Room | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 45,609 | 59,694 | 14,085 | \$0.02956 | None at this time. |
| JPBDY10464 / | | | | \$416.35 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Computer Lab 1 | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 48,110 | 53,500 | 5,390 | \$0.01456 | 7 years from Intro. |
| VNB3N04653 / | | | | \$78.48 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Copy Room C House 1st Floor | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 401,420 | 672,447 | 271,027 | \$0.00360 | None at this time. |
| CIIF12142 / 6584 | | | | \$975.70 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|--------------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| IT Room | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 6,851 | 7,231 | 380 | \$0.01456 | 7 years from Intro. Underused! |
| VNB3N04661 / | | | | \$5.53 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Kitchen Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 9,488 | 11,632 | 2,144 | \$0.01456 | 7 years from Intro. |
| VNB3N04665 / | | | | \$31.22 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Library | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 31,877 | 46,655 | 14,778 | \$0.01456 | 7 years from Intro. |
| VNB3N04651 / | | | | \$215.17 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |

| <i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i> | <i>07/01/2018</i> <i>Meter</i> | <i>06/30/2019</i> <i>Meter</i> | <i>2018-2019</i> <i>Annual</i> <i>Volume</i> | <i>Cost/Copy</i> <i>Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------------|-----------------------------------|--|--|--|
| Main Office | | | | | |
| Toshiba e-Studio 456 / 45 PPM | 508,125 | 588,435 | 80,310 | \$0.00360 | 7 years from Intro. |
| C2D235903 / 3090 | | | | \$289.12 | |
| 1,000,000 / /2012-02-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |
| Martha's Office | | | | | |
| Toshiba e-Studio 4505AC / 45 PPM | 69,976 | 117,084 | 47,108 | \$0.00360 | High color usage. Ratio is 240 color copies per student while industry average is 216. Solution: Implement RS-PMS. |
| CFHF50573 / 6598 | | | | \$169.59 | |
| 1,000,000 / /2016-07-01 | 21,123 | 39,117 | 17,994 | \$0.04564 | |
| Color Photocopier | | | | \$821.25 | |
| A-COPI | | | | | |
| Room C44 | | | | | |
| Kyocera FS-C5350DN / 32 PPM | 28,108 | 32,064 | 3,956 | \$0.01014 | 10 years from Intro. High color CPC. Solution: Move color usage to color copier. |
| QVQ1Z05202 / 3063 | | | | \$40.11 | |
| 750,000 / /2009-08-01 | 9,403 | 13,698 | 4,295 | \$0.07205 | |
| Color Network Printer | | | | \$309.45 | |
| A-COPI | | | | | |

| <i>Make-Model/Speed</i> | | | | | |
|--|-------------------|-------------------|----------------------|--------------------|------------------------|
| <i>Serial Number/Vendor Machine ID</i> | | | | | |
| <i>Life/Intro Date</i> | <i>07/01/2018</i> | <i>06/30/2019</i> | <i>2018-2019</i> | <i>Cost/Copy</i> | |
| <i>Vendor</i> | <i>Meter</i> | <i>Meter</i> | <i>Annual Volume</i> | <i>Annual Cost</i> | <i>Recommendations</i> |
| Special Education Office | | | | | |
| HP Laser Jet Pro M401dn / 35 PPM | 128,564 | 146,490 | 17,926 | \$0.01456 | 7 years from Intro. |
| VNB3N04657 / | | | | \$261.00 | |
| 750,000 / /2012-06-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Teachers' Room | | | | | |
| HP Laser Jet Pro M402dn / 40 PPM | 3,183 | 8,756 | 5,573 | \$0.02956 | None at this time. |
| JPBDY16954 / | | | | \$164.74 | |
| 1,000,000 / /2015-10-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Network Printer | | | | \$0.00 | |
| AXIS | | | | | |
| Teachers' Room | | | | | |
| Toshiba e-Studio 8508A / 85 PPM | 367,366 | 660,109 | 292,743 | \$0.00360 | None at this time. |
| CIIF11831 / 6577 | | | | \$1,053.87 | |
| 5,000,000 / /2016-07-01 | 0 | 0 | 0 | \$0.00000 | |
| Black Photocopier | | | | \$0.00 | |
| A-COPI | | | | | |

RSU 14 - Windham Raymo

| <i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i> | <i>07/01/2018 Meter</i> | <i>06/30/2019 Meter</i> | <i>2018-2019 Annual Volume</i> | <i>Cost/Copy Annual Cost</i> | <i>Recommendations</i> |
|--|-----------------------------|-----------------------------|--|----------------------------------|---|
| Teachers' Room | | | | | |
| Toshiba e-Studio 4505AC / 45 PPM CHHF11108 / 6589 1,000,000 / /2016-07-01 Color Photocopier A-COPI | 510,557 | 790,896 | 280,339 | \$0.00360 | High color usage. Ratio is 240 color copies per student while industry average is 216. Solution: Implement RS-PMS. |
| | | | | \$1,009.22 | |
| | 261,845 | 415,926 | 154,081 | \$0.04564 | |
| | | | | \$7,032.26 | |
| | | | | | |
| Subtotal Black | | | 1,682,890 | \$7,916.00 | |
| Subtotal Color | | | 176,370 | \$8,162.96 | |
| | | | | | |
| District Wide Black Totals | | | 6,731,941 | \$39,901.50 | |
| District Wide Color Totals | | | 773,665 | \$43,804.34 | |
| | | | | | Your average Color CPC is \$0.0566. Solution: Renegotiat CPC down to \$0.04, saving \$64,288.70 over 5 years! |

SPC Service & Supply Cost Savings

RSU 14 - Windham Raymond

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 08/10/2001 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2018-2019 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

| Current Volume | PriorCPC | Average Annual Cost |
|----------------|-----------|---------------------|
| 6,731,941 | \$0.01400 | \$94,247.17 |

CURRENTLY WITH SPC

| Current Volume | Current CPC* | Current Cost | Cost Savings | 5 Year Savings |
|----------------|--------------|--------------|--------------|----------------|
| 6,731,941 | \$0.00593 | \$39,920.41 | \$54,326.76 | \$271,633.82 |

**Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$54,326.76 x 18 years as a Client
= \$977,881.75 Cost Savings!**

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

| Building | Projected Black Volume | Projected Black Usage Cost | Approximate Paper Cost | Average Annual Equipment Cost | Total Proj Black Usage Cost |
|------------------------------|------------------------|----------------------------|------------------------|-------------------------------|-----------------------------|
| Adult Education | 42,582 | \$268.38 | \$229.94 | \$491.71 | \$990.03 |
| Field Allen School | 340,357 | \$2,063.69 | \$1,837.93 | \$3,930.22 | \$7,831.83 |
| Jordan-Small Middle | 257,068 | \$1,196.75 | \$1,388.17 | \$2,968.45 | \$5,553.37 |
| Katahdin Program | 14,876 | \$95.07 | \$80.33 | \$171.78 | \$347.17 |
| Manchester School | 1,061,414 | \$5,616.36 | \$5,731.64 | \$12,256.51 | \$23,604.51 |
| Raymond Elementary | 515,070 | \$2,490.13 | \$2,781.38 | \$5,947.69 | \$11,219.20 |
| RSU 14 District Bldg | 290,617 | \$3,375.72 | \$1,569.33 | \$3,355.85 | \$8,300.91 |
| RSU 14 School Transportation | 11,518 | \$57.97 | \$62.20 | \$133.00 | \$253.17 |
| Windham High | 1,726,899 | \$12,585.19 | \$9,325.25 | \$19,941.09 | \$41,851.53 |
| Windham Middle | 788,650 | \$4,869.40 | \$4,258.71 | \$9,106.81 | \$18,234.91 |
| Windham Primary | 1,682,890 | \$8,071.03 | \$9,087.61 | \$19,432.90 | \$36,591.53 |
| Total | 6,731,941 | \$40,689.69 | \$36,352.48 | \$77,736.00 | \$154,778.17 |

SPC Equipment Bids:

Presently our bids are coming in between **15% to 23%** of Retail, while the current Salesman's Cost is 50% of Retail.

For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a **Retail Cost of \$45,640** is coming in at **\$7,342...16% of Retail!** Our prices are negotiated with and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

| Building | Projected Color Volume | Service & Supply Cost |
|------------------------------|------------------------|-----------------------|
| Adult Education | 27,109 | \$1,660.47 |
| Field Allen School | 38,188 | \$1,777.65 |
| Jordan-Small Middle | 44,017 | \$2,048.99 |
| Katahdin Program | 12,418 | \$650.45 |
| Manchester School | 85,636 | \$5,843.56 |
| Raymond Elementary | 103,697 | \$4,827.10 |
| RSU 14 District Bldg | 52,371 | \$3,733.66 |
| RSU 14 School Transportation | 1,853 | \$138.09 |
| Windham High | 178,401 | \$9,833.63 |
| Windham Middle | 53,605 | \$5,839.57 |
| Windham Primary | 176,370 | \$8,325.73 |
| Total | 773,665 | \$44,678.90 |

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

| Vendor | Equipment Type | Annual Volume | 2018-2019 Cost/Copy | Total Cost | 2019-2020 Cost/Copy | Projected Cost |
|-------------------------|-----------------------|------------------|---------------------|--------------------|---------------------|--------------------|
| A-COPI | Black Network Printer | 43 | \$0.01014 | \$0.44 | \$0.01034 | \$0.44 |
| A-COPI | Black Photocopier | 4,427,031 | \$0.00360 | \$15,937.31 | \$0.00367 | \$16,247.20 |
| A-COPI | Black Photocopier | 509,588 | \$0.00380 | \$1,936.43 | \$0.00388 | \$1,977.20 |
| A-COPI | Color Network Printer | 4,104 | \$0.01014 | \$41.61 | \$0.01034 | \$42.44 |
| A-COPI | Color Photocopier | 861,562 | \$0.00360 | \$3,101.62 | \$0.00367 | \$3,161.93 |
| A-COPI | Color Photocopier | 63,649 | \$0.00411 | \$261.60 | \$0.00419 | \$266.69 |
| Axis Business Solutions | Black Network Printer | 474,237 | \$0.01456 | \$6,904.89 | \$0.01485 | \$7,042.42 |
| Axis Business Solutions | Black Network Printer | 3,198 | \$0.01787 | \$57.15 | \$0.01823 | \$58.30 |
| Axis Business Solutions | Black Network Printer | 289,912 | \$0.02956 | \$8,569.80 | \$0.03015 | \$8,740.85 |
| Axis Business Solutions | Color Network Printer | 56,085 | \$0.02956 | \$1,657.87 | \$0.03015 | \$1,690.96 |
| Axis Business Solutions | Color Network Printer | 1,852 | \$0.03296 | \$61.04 | \$0.03362 | \$62.26 |
| SPC Supported | Black Laser MFP | 40,680 | \$0.03372 | \$1,371.73 | \$0.03439 | \$1,398.99 |
| Total | | 6,731,941 | \$0.00593 | \$39,901.50 | \$0.00604 | \$40,689.69 |

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

| Vendor | Equipment Type | Annual Volume | 2018-2019 Cost/Copy | Total Cost | 2019-2020 Cost/Copy | Projected Cost |
|-------------------------|-----------------------|----------------|---------------------|--------------------|---------------------|--------------------|
| A-COPI | Black Photocopier | 0 | \$0.00000 | \$0.00 | \$0.00000 | \$0.00 |
| A-COPI | Color Network Printer | 4,533 | \$0.07205 | \$326.60 | \$0.07349 | \$333.13 |
| A-COPI | Color Photocopier | 642,593 | \$0.04564 | \$29,327.94 | \$0.04655 | \$29,912.70 |
| A-COPI | Color Photocopier | 52,384 | \$0.05135 | \$2,689.92 | \$0.05238 | \$2,743.87 |
| Axis Business Solutions | Color Network Printer | 70,681 | \$0.15292 | \$10,808.54 | \$0.15598 | \$11,024.82 |
| Axis Business Solutions | Color Network Printer | 3,474 | \$0.18749 | \$651.34 | \$0.19124 | \$664.37 |
| Total | | 773,665 | \$0.05662 | \$43,804.34 | \$0.05775 | \$44,678.90 |

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.*

| | |
|--|----------------------------------|
| Total Number of Units | 219 |
| Total Number of Units on Lease | 81 |
| Total Number of Units Owned | 138 |
| Lease Company | Androscoggin Savings Bank |
| Lease Start Date | 09/15/2016 |
| Lease End Date | 07/01/2021 |
| Term | 5 Annual |
| Annual Payment usually due on 8/1 | \$ 77,736.00 |
| Remaining Payments | 2 |

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

| Building | Make/Model | Serial Number |
|------------------------------|---------------------------|---------------|
| Adult Education | Toshiba e-Studio 4505AC | CFGF44639 |
| Adult Education | HP Color Laser Jet M452dn | VNB3M37235 |
| Field Allen School | Toshiba e-Studio 3555c | C7CF59054 |
| Field Allen School | Toshiba e-Studio 7508A | CIHF11140 |
| Field Allen School | HP Laser Jet Pro M402dn | JPBDY16965 |
| Jordan-Small Middle | Toshiba e-Studio 6506AC | CHHF11124 |
| Jordan-Small Middle | Toshiba e-Studio 7508A | CIHF11097 |
| Manchester School | Toshiba e-Studio 5506AC | CHHF11007 |
| Manchester School | Toshiba e-Studio 8508A | CIHF11740 |
| Manchester School | Toshiba e-Studio 8508A | CIHF11765 |
| Manchester School | Toshiba e-Studio 8508A | CIIF12145 |
| Manchester School | HP Laser Jet Pro M402dn | JPBDY16950 |
| Manchester School | HP Laser Jet Pro M402dn | JPBDY16959 |
| Manchester School | HP Laser Jet Pro M402dn | PHBQC36147 |
| Manchester School | HP Color Laser Jet M452dn | VNB3B32475 |
| Manchester School | HP Color Laser Jet M452dn | VNB3B32476 |
| Manchester School | HP Color Laser Jet M452dn | VNB3B32479 |
| Raymond Elementary | Toshiba e-Studio 5506AC | CHIF11286 |
| Raymond Elementary | Toshiba e-Studio 7508A | CIHF11037 |
| Raymond Elementary | Toshiba e-Studio 8508A | CIHF11767 |
| Raymond Elementary | HP Laser Jet Pro M402dn | JPBDY16947 |
| Raymond Elementary | HP Laser Jet Pro M402dn | JPBDY16953 |
| Raymond Elementary | Toshiba e-studio 287CSL | TJGF12996 |
| RSU 14 District Bldg | Toshiba e-Studio 5506AC | CHHF11244 |
| RSU 14 District Bldg | Toshiba e-Studio 7508A | CIHF11074 |
| RSU 14 District Bldg | HP Color Laser Jet M451dn | CNDF370831 |
| RSU 14 District Bldg | HP Laser Jet Pro M402dn | JPBDY16983 |
| RSU 14 District Bldg | HP Color Laser Jet M452dn | VNB3B32474 |
| RSU 14 District Bldg | HP Color Laser Jet M452dn | VNB3B32480 |
| RSU 14 District Bldg | HP Color Laser Jet M452dn | VNB3B32481 |
| RSU 14 District Bldg | HP Color Laser Jet M452dn | VNB3B32483 |
| RSU 14 School Transportation | HP Color Laser Jet M452dn | VNB3B32478 |
| Windham High | Toshiba e-Studio 3555c | C7CF58699 |

| Building | Make/Model | Serial Number |
|----------------|---------------------------|---------------|
| Windham High | Toshiba e-Studio 3555c | C7CF58791 |
| Windham High | Toshiba e-Studio 3555c | C7CF58845 |
| Windham High | Toshiba e-Studio 3555c | C7CF58856 |
| Windham High | Toshiba e-Studio 3555c | C7CF59028 |
| Windham High | Toshiba e-Studio 4505AC | CFHF47150 |
| Windham High | Toshiba e-Studio 8508A | CIHF11778 |
| Windham High | Toshiba e-Studio 8508A | CIIF11808 |
| Windham High | Toshiba e-Studio 8508A | CIIF11852 |
| Windham High | Toshiba e-Studio 6508A | CIIF11876 |
| Windham High | Toshiba e-Studio 8508A | CIIF12138 |
| Windham High | Toshiba e-Studio 5508A | CIIF12379 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10462 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10468 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10469 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10470 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10471 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10472 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10474 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10478 |
| Windham High | HP Laser Jet Pro M402dn | JPBDY10481 |
| Windham High | HP Color Laser Jet M452dn | VNB3M37231 |
| Windham High | HP Color Laser Jet M452dn | VNB3M37234 |
| Windham High | HP Color Laser Jet M452dn | VNB3M37236 |
| Windham High | HP Color Laser Jet M452dn | VNB3M37238 |
| Windham High | HP Color Laser Jet M452dn | VNB3M37240 |
| Windham High | HP Color Laser Jet M452dn | VNB3M40718 |
| Windham High | HP Color Laser Jet M452dn | VNB3M40724 |
| Windham High | HP Color Laser Jet M452dn | VNB3M40734 |
| Windham Middle | Toshiba e-Studio 3555c | C7CF58855 |
| Windham Middle | Toshiba e-Studio 7508A | CIHF11139 |
| Windham Middle | Toshiba e-Studio 7508A | CIHF11657 |
| Windham Middle | Toshiba e-Studio 6508A | CIIF11900 |
| Windham Middle | HP Laser Jet Pro M402dn | JPBDY16986 |
| Windham Middle | HP Color Laser Jet M452dn | VNB3B32464 |

| Building | Make/Model | Serial Number |
|-----------------|---------------------------|---------------|
| Windham Middle | HP Color Laser Jet M452dn | VNB3B32473 |
| Windham Middle | HP Color Laser Jet M452dn | VNB3B32482 |
| Windham Primary | Toshiba e-Studio 4505AC | CFHF50573 |
| Windham Primary | Toshiba e-Studio 4505AC | CHHF11108 |
| Windham Primary | Toshiba e-Studio 8508A | CIIF11798 |
| Windham Primary | Toshiba e-Studio 8508A | CIIF11815 |
| Windham Primary | Toshiba e-Studio 8508A | CIIF11831 |
| Windham Primary | Toshiba e-Studio 8508A | CIIF12141 |
| Windham Primary | Toshiba e-Studio 8508A | CIIF12142 |
| Windham Primary | HP Laser Jet Pro M402dn | JPBDY10464 |
| Windham Primary | HP Laser Jet Pro M402dn | JPBDY10473 |
| Windham Primary | HP Laser Jet Pro M402dn | JPBDY10486 |
| Windham Primary | HP Laser Jet Pro M402dn | JPBDY16954 |
| Windham Primary | HP Laser Jet Pro M402dn | JPBDY16988 |

Owned Equipment

| Building | Make/Model | Serial Number |
|---------------------|-------------------------|---------------|
| Adult Education | HPLaser Jet Pro M401dn | VNB3N04864 |
| Adult Education | HPLaser Jet Pro M401dn | VNB4F00026 |
| Field Allen School | Toshibae-Studio 756 | CKE210719 |
| Field Allen School | HPLaser Jet Pro M402dw | PHBVD41603 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04652 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04658 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04659 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04786 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04790 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04792 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB3N04856 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB4F00041 |
| Field Allen School | HPLaser Jet Pro M401dn | VNB4M00084 |
| Jordan-Small Middle | Toshibae-Studio 456 | C2D236055 |
| Jordan-Small Middle | Toshibae-Studio 856 | CRD210791 |
| Jordan-Small Middle | HPLaser Jet Pro M402dn | JPBDZ16492 |
| Jordan-Small Middle | HPLaser Jet Pro M402dn | PHBQC41374 |
| Jordan-Small Middle | HPLaser Jet Pro M401dne | PHGFD48781 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB3H07016 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB3N04787 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB3X04622 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB4F00028 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB4F00034 |
| Jordan-Small Middle | HPLaser Jet Pro M401dn | VNB4M00090 |
| Katahdin Program | Toshibae-Studio 3040c | CND219478 |
| Katahdin Program | HPLaser Jet Pro M402dn | PHBQC41397 |
| Manchester School | Toshibae-Studio 4540c | CMD218320 |
| Manchester School | HPLaser Jet Pro M402dn | JPBDZ16482 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3B07036 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3B07038 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3H06983 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3H07012 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3H07014 |

| Building | Make/Model | Serial Number |
|------------------------------|--------------------------|-----------------|
| Manchester School | HPLaser Jet Pro M401dn | VNB3H07015 |
| Manchester School | HPLaser Jet Pro M401dn | VNB3X04628 |
| Raymond Elementary | Toshibae-Studio 556 | CGEC16793 |
| Raymond Elementary | HPLaser Jet Pro M402dn | JPBDZ16427 |
| Raymond Elementary | HPLaser Jet 400 M401n | VNB3N13281 |
| RSU 14 District Bldg | Toshibae-Studio 456 | C2D235912 |
| RSU 14 District Bldg | HPLaser Jet 600 M607 | CNBCL5Q11P |
| RSU 14 District Bldg | HPColor Laser Jet M451dn | CNBH203074 |
| RSU 14 District Bldg | HPLaser Jet 600 M602 | CNCCG580X6 |
| RSU 14 District Bldg | HPColor Laser Jet M451dn | CNDF372766 |
| RSU 14 District Bldg | KyoceraFS-C5350DN | QVQ1Z05211 |
| RSU 14 District Bldg | HPLaser Jet Pro M401dn | VNB3N04810 |
| RSU 14 District Bldg | HPLaser Jet Pro M401dn | VNB3N04821 |
| RSU 14 District Bldg | HPLaser Jet Pro M401dn | VNB3N04865 |
| RSU 14 District Bldg | HPLaser Jet Pro M401dn | VNB4F00022 |
| RSU 14 District Bldg | HPLaser Jet Pro M401dn | VNB4M00087 |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFB102606X |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFB200750P |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFB200760Z |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFB502059K |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFB900602A |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFZA00004Z |
| RSU 14 District Bldg | SamsungSCX-4623FW | Z4YSBFFZC01086E |
| RSU 14 School Transportation | Toshibae-Studio 3040c | CNB326928 |
| Windham High | Toshibae-Studio 456 | C2D236072 |
| Windham High | Toshibae-Studio 456 | C2LC11196 |
| Windham High | Toshibae-Studio 756 | CKE210656 |
| Windham High | Toshibae-Studio 856 | CRD210777 |
| Windham High | HPLaser Jet Pro M402dn | PHBQH59861 |
| Windham High | HPLaser Jet Pro M401dne | PHGFC50133 |
| Windham High | HPLaser Jet Pro M401dne | PHGFD48672 |
| Windham High | HPColor Laser Jet M452dw | VNB3D36522 |
| Windham High | HPLaser Jet 400 M401n | VNB3H07001 |
| Windham High | HPColor Laser Jet M452dn | VNB3M37230 |

| Building | Make/Model | Serial Number |
|--------------|------------------------|---------------|
| Windham High | HPLaser Jet Pro M401dn | VNB3N04788 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04794 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04797 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04798 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04802 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04850 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04851 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04852 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04853 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04854 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04857 |
| Windham High | HPLaser Jet Pro M401dn | VNB3N04861 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00013 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00015 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00016 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00018 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00023 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00025 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00027 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00029 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00030 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00031 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00032 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00033 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00035 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00039 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00040 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00042 |
| Windham High | HPLaser Jet Pro M401dn | VNB4F00044 |
| Windham High | HPLaser Jet Pro M401dn | VNB4M00088 |
| Windham High | HPLaser Jet Pro M401dn | VNB4M00089 |
| Windham High | HPLaser Jet Pro M401dn | VNB4M00097 |
| Windham High | HPLaser Jet Pro M401dn | VNB4M00098 |
| Windham High | HPLaser Jet Pro M401dn | VNG4N01748 |

| Building | Make/Model | Serial Number |
|-----------------|--------------------------|-----------------|
| Windham High | SamsungSCX-4623FW | Z4YSBFFB501025E |
| Windham High | SamsungSCX-4623FW | Z4YSBFFB801401E |
| Windham Middle | Toshibae-Studio 756 | CKE210744 |
| Windham Middle | HPColor Laser Jet M451dn | CNBH203062 |
| Windham Middle | HPColor Laser Jet M451dn | CNDG324730 |
| Windham Middle | HPLaser Jet Pro M401dne | PHGFD36835 |
| Windham Middle | HPColor Laser Jet M452dn | VNB3D23299 |
| Windham Middle | HPColor Laser Jet M452dn | VNB3M94312 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04649 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04783 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04789 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04791 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04799 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04800 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04801 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04804 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N04805 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB3N13288 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4F00024 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00077 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00085 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00091 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00092 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00093 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00094 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00095 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00096 |
| Windham Middle | HPLaser Jet Pro M401dn | VNB4M00100 |
| Windham Middle | HPLaser Jet Pro M401dn | VNG4N01770 |
| Windham Primary | Toshibae-Studio 456 | C2D235903 |
| Windham Primary | KyoceraFS-C5350DN | QVQ1Z05202 |
| Windham Primary | HPLaser Jet Pro M401dn | VNB3N04651 |
| Windham Primary | HPLaser Jet Pro M401dn | VNB3N04653 |
| Windham Primary | HPLaser Jet Pro M401dn | VNB3N04657 |

| Building | Make/Model | Serial Number |
|-----------------|------------------------|---------------|
| Windham Primary | HPLaser Jet Pro M401dn | VNB3N04661 |
| Windham Primary | HPLaser Jet Pro M401dn | VNB3N04665 |

STARDoc User Names

| Name | User Name |
|--------------------------|-----------------|
| Amy Hanrahan | ahanrahan |
| Andrew Patin | apatin |
| Austin Carr | acarr |
| Beth Peavey | bpeavey |
| Bill Hanson | bhanson |
| Bob Hickey | bhickey |
| Brody Artes | bartes |
| Chris Howell | chowell |
| Christine Frost-Bertinet | cfrost-bertinet |
| Corey McAllister | cmcallister |
| Danielle Burian | dburian |
| Danielle Donnini | ddonnini |
| David Stigile | dstigile |
| Donn Davis | ddavis |
| Drew Patin | dpatin |
| Jason Lanoie | jlanoie |
| Kate Thomas | kthomas |
| Kirby Kenyon | kkenyon |
| Kyle Rhoads | krhoads |
| Maria Parisi | bces |
| Michael Pelletier | mpelletier |
| Mike Duffy | mduffy |
| Mike Kelly | mkelly |

| | |
|------------------------|------------------|
| Mindi McKinney | mmckinney |
| Natalie Skovran | nskovran |
| Pam Hecker | phecker |
| Peter Mullen | pmullen |
| Randy Crockett | rcrockett |
| Ryan Rumsey | rrumsey |
| Shane Christy | schristy |



Benefits of partnering with SPC

Top Benefits to **our CLIENTS:**

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 69 clients with over 3,900 devices doing more than **239** million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid.!
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.



Benefits of partnering with SPC

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..



SPC Values Our Vendors

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,900 pieces of equipment;
Our relationship with our vendors has never been stronger!