



Specialized Purchasing Consultants

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2012-13 Annual Report
Year - End Photocopier Analysis

With projected costs for 2013-14

Donn Davis
RSU 14
228 Windham Center Road
Windham, ME 04062



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

November 2013

Skip Tilton
President

Corporate Office:
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Donn Davis
RSU 14
228 Windham Center Road
Windham, ME 04062

Dear Donn:

VISIT US ON THE WEB:
www.spccopypro.com

Once again the staff at SPC extends their appreciation to you for allowing us to provide beneficial services to you and your organization for the past *12 years*. We are thrilled with all that we have been able to accomplish on behalf of our clients for the past *25 years*, and we are even more excited about all that we are doing on your behalf in the upcoming year.

Our staff continues to look for new ways to improve our services. This year, we are establishing several money- and time-saving programs you will no doubt appreciate. First, we are now offering ***SPC Star Doc***. Utilizing the latest technology, SPC has created, developed, and implemented this one-of-its kind program designed to put you in charge of your own budget by giving you predictive tools to determine your individual and building reprographic equipment usage in advance. Second, we now have a ***Simplified Billing Program*** that reduces paperwork and invoices and minimizes the impact of meter collection on your staff. Finally, we have ***redesigned our website*** to readily highlight the benefits and services provided by SPC.

This year's Annual Report provides you with an overview of your equipment usage and status for the past fiscal year. Recommendations are provided to address potential problem areas to avoid needless down time and improve equipment reliability for the years to come.

Thank you again for allowing SPC the opportunity to be of service. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

Table of Contents

The SPC Team	1
Equipment Health Status.....	3
Aging Equipment Summary	4
Average Student to Copy Usage – Black Only.....	8
Average Student to Copy Usage – Color Only.....	12
Black & Color Usage Comparisons.....	11
Usage Profile for Service & Supplies	13
SPC Service & Supply Cost Savings	86
Projected Equipment Costs by Building - Black	88
Service & Supply Usage Profile by Vendor - Black.....	89
Projected Equipment Costs by Building - Color.....	90
Service & Supply Usage Profile by Vendor - Color.....	91
Reprographic Equipment Assessment	92
Leased Equipment.....	93
Owned Equipment	98
Improved SPC Services	101
SPC’s Service & Supply Contract – Purpose & Sample	104
SPC’s Dual-Layered Warranty – Purpose & Explanation.....	106

The SPC Team...

would like to personally thank you for your continued trust and confidence!

Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Paul Garozzo

General Manager

As General Manager my goal is ensure our clients are pleased with our services and also provide solutions that are efficient, productive and reduce cost. With my 23 years in the copier industry, I will use my experiences to achieve this

goal. In addition, I will be utilizing our new SPC STAR Doc system to further enhance SPC services. Clients will now have the benefit of visually seeing where all their devices are located and project future expenses. I could not be more excited to join the SPC team.



Glen Fortier

Auditor, Electronic Specialist & Equipment Implementation

With 24 years of experience in the electrical field, I look forward to continually meeting and helping all of you with your reprographic needs.

It is my sincere commitment to ensure all machine changes are as smooth as possible.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients

and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.



Alex Webster

Director of Customer Relations

It is a great pleasure for me to join the SPC team. One of my responsibilities involves creating detailed maps of your copiers and printers and will be assisting the team in monitoring all of your equipment. My background as a

Network Technician and my experience in Customer Service will allow me to give our clients the level of service that they have come to expect from SPC. It is my personal goal to aid in fulfilling each and every promise made to our valued clients.



The SPC Team Continued....



Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



Pam Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



Charles Baca

Operational Support

I feel privileged to join SPC and honored that I am able to work with such an amazing team. I'm here to help make sure that the SPC headquarters runs as smoothly as possible. That includes technical issues and networking matters. I also make sure that all of our clients' data are up to date and as accurate as possible. I love working at SPC because it's a challenging work environment committed to their clients.

Equipment Health Status

Total Number of Machines:	249
Total Black Photocopiers	38
Total Color Photocopiers (including MFP)	16
Total Low Cost of Operation Black Network Printers	7
Total Low Cost of Operation Color Network Printers	20
Total High-Speed Duplicators	0
Total Low-End Network Printers	125
Total Removed from Service:	43
# of Units OFF Warranty:	0
# of Units Approaching End of Warranty:	0
# of Units Overused:	0
# of Units Underused:	0
# of Units Connected to Network with Print and/or Scan	203
Commencement Date:	5/1/2012
# of Annual Payments Left on Lease	4
All Warranties and Service Contracts Expire:	6/30/2017
SPC's FM Audit Print Management Software Loaded	Yes
LENP Contract Signed	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Donn,

It has been a pleasure serving you for the past 12 years at Windham.

There are no major issues on our end. However, because some of the older printers were left in the district, you may want to set aside a small amount of funds at the end of the year to upgrade these machines...Under \$5,000 should take care of it. See aging equipment list.

Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the date of Intro. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make/Model	Serial #	Vendor ID	Intro Date
Field Allen School	Peter Mullen's Office	HP LaserJet 2200DT	CNGRD32065		04/2001
Jordan-Small Middle	Room B105	Lexmark E240	72BY797		10/2005
Jordan-Small Middle	Room B112	HP LaserJet 4000N	USMC007277		11/1997
RSU 14 District Office	Copy Room	HP LaserJet 8150	USBD015672		11/2000
RSU 14 District Office	Tech Integrators	HP LaserJet 9000	JPBRY05223		05/2001
Windham High	Athletics Office	Ricoh MPC2500	L3666000281	3467	06/2006
Windham High	Library	Ricoh MP5500	L7785100398	3484	07/2006
Windham High	Library	Ricoh 8100DN	Q8467100327	3462	09/2006
Windham High	Main Office	Ricoh MPC2500	L3665901276	3461	06/2006
Windham High	Room 203J	HP Color LaserJet 4600	JPBKD22231		06/2006
Windham High	Student Archives	HP Color LaserJet 2600n	CNGC69C0YC		05/2005
Windham High	Student Services	Ricoh MP5500	L7766000432	3478	07/2006
Windham Middle	Library Copy Room	Ricoh MP5500	L7766000430	3468	07/2006
Windham Middle	Room 109A	Ricoh MPC2500	L3665901233	3479	06/2006
Windham Primary	B House 2nd Floor Work Room	Ricoh MP5500	L7785100246	3567	07/2006
Windham Primary	IT	HP LaserJet 2300	CNBDB48446		04/2003
Windham Primary	Teachers' Room	Ricoh 8100DN	Q8467100284	3881	09/2006

Expiring or Expired Xerox Service Contracts

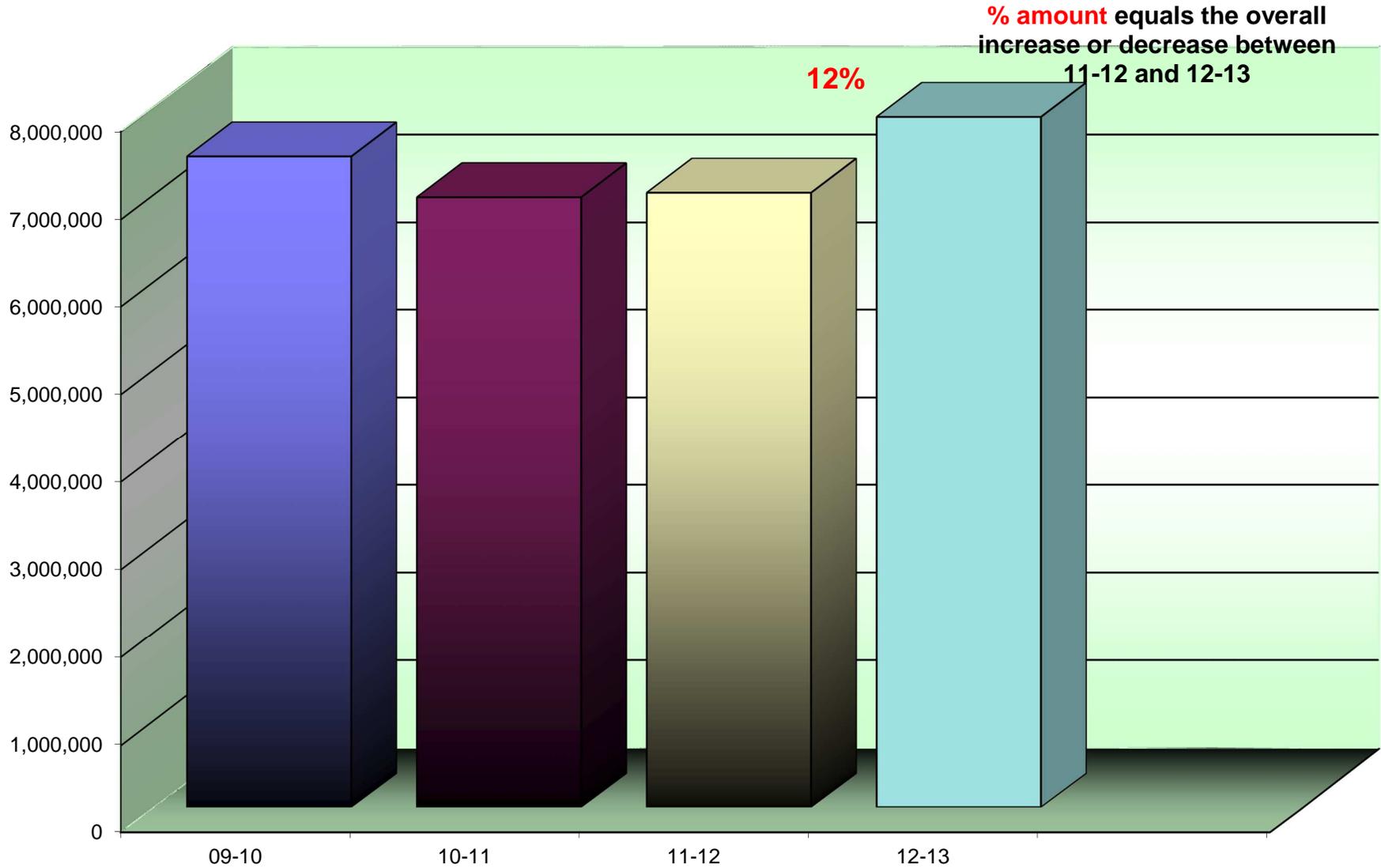
The following Xerox solid-ink printers and/or multi-function units are under a pre-paid Service Contract that either has expired or will be expiring soon. Replacing these printers or purchasing a new service contract should be discussed.

Building	Department	Make/Model	Serial #	Service Contract Expiration Date
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None at this time.

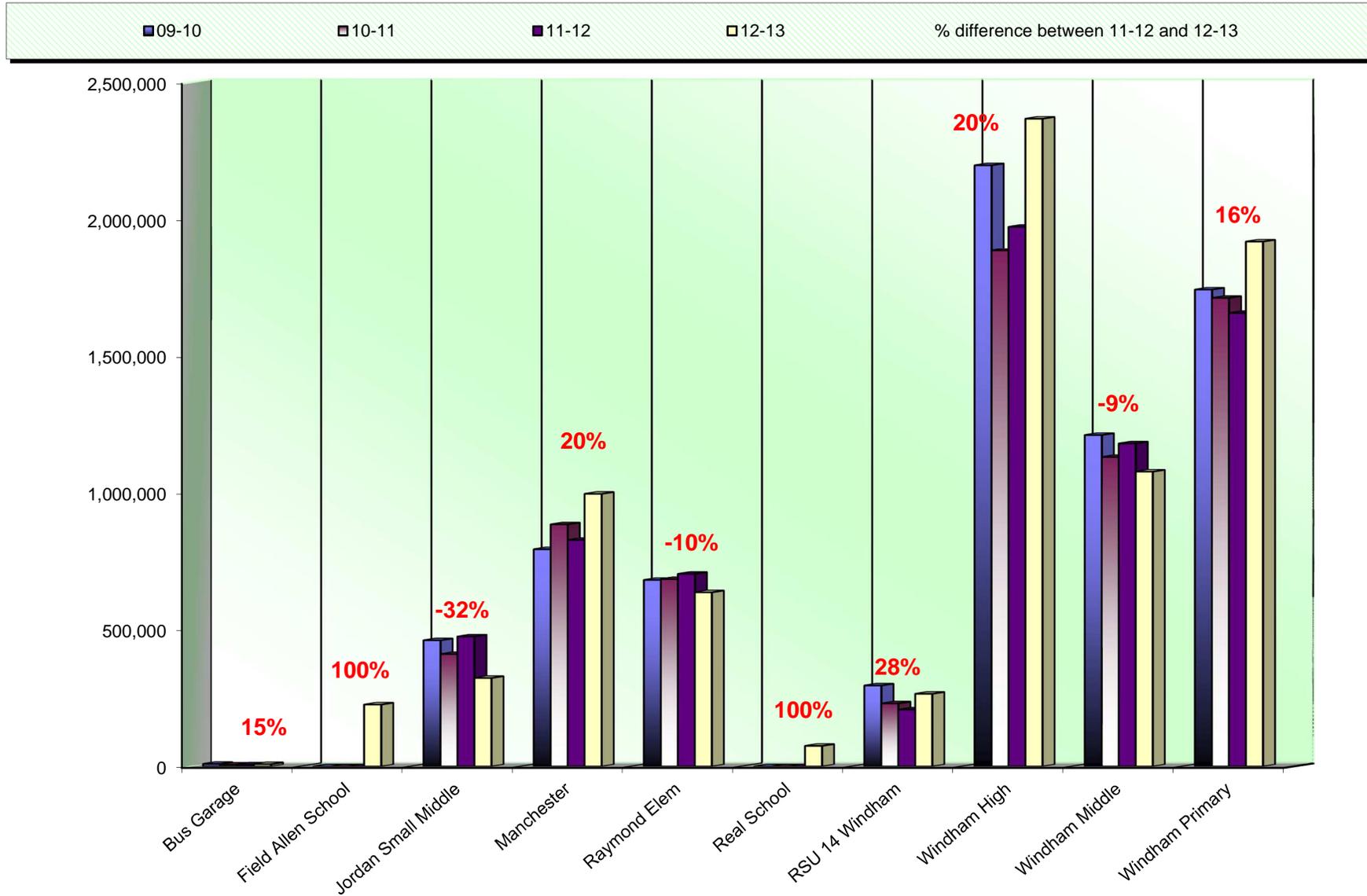
Overall Four-Year Trend – Black Usage

ANNUAL BLACK VOLUME BY DISTRICT



By Building Four-Year Trend – Black Usage

ANNUAL BLACK VOLUME BY BUILDING



Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Field Allen School	0	223,997	\$4,473.74	0	\$0.00
Jordan-Small Middle	210	303,270	\$5,843.04	1,444	\$27.82
Manchester Elementary	377	922,353	\$17,501.31	2,447	\$46.42
Raymond Elementary	316	590,720	\$10,867.85	1,869	\$34.39
Real School	45	74,507	\$1,382.55	1,656	\$30.72
RSU 14 District Office	0	200,843	\$4,654.39	0	\$0.00
Windham Bus Garage	0	7,591	\$141.34	0	\$0.00
Windham High	1,050	2,239,023	\$44,081.17	2,132	\$41.98
Windham Middle	651	963,868	\$18,859.48	1,481	\$28.97
Windham Primary	801	1,837,440	\$34,661.98	2,294	\$43.27
Totals	3,450	7,363,612	\$142,466.84	2,134	\$41.29

**Total School Cost refers to the cost of Service, Supplies, Paper, and Equipment.*

Cost Comparison Black Only

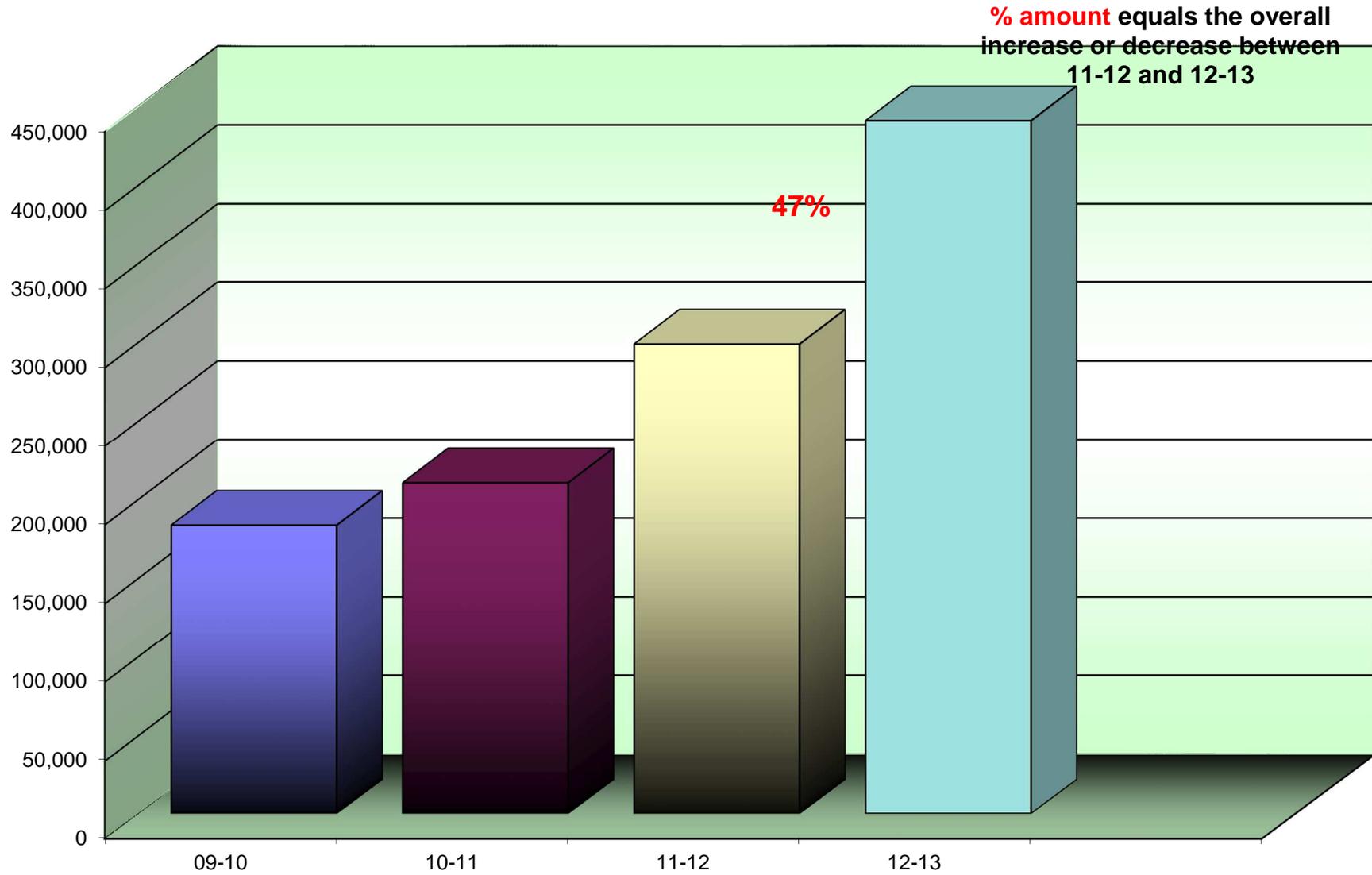
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	124,080	299,577,130	\$5,426,271.25	2,414	\$43.73

**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*

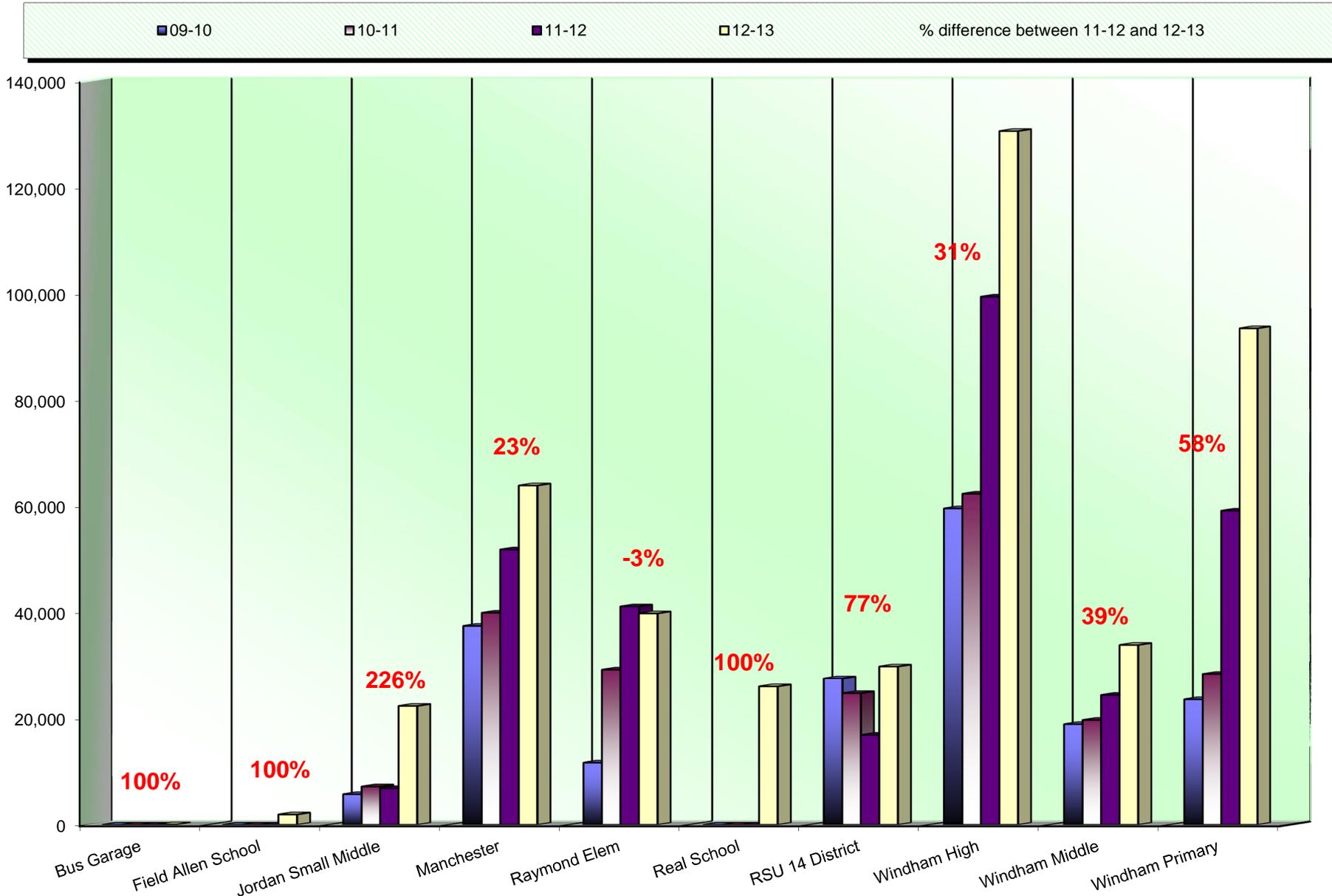
Overall Four-Year Trend – Color Usage

ANNUAL COLOR VOLUME BY DISTRICT



By Building Four-Year Trend – Color Usage

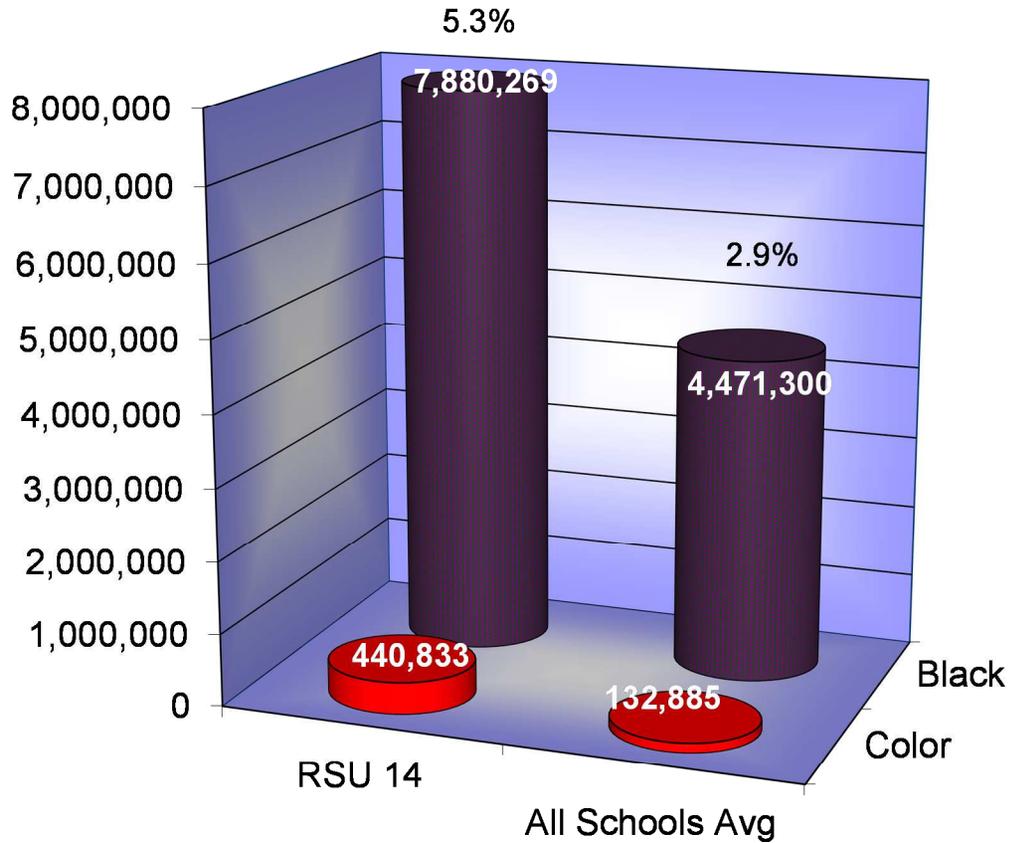
ANNUAL COLOR VOLUME BY BUILDING



Black & Color Usage Comparisons

This chart compares your current usage ratios to the average of all SPC client school districts.

Color to Total Volume Percentage



Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Field Allen School	0	1,925	\$105.74	0	\$0.00
Jordan-Small Middle	210	21,867	\$1,103.19	104	\$5.25
Manchester	377	44,530	\$2,466.93	118	\$6.54
Raymond Elementary	316	32,653	\$1,647.34	103	\$5.21
Real School	45	25,810	\$1,302.11	574	\$28.94
RSU 14 District Office	0	26,126	\$1,769.27	0	\$0.00
Windham Bus Garage	0	61	\$3.35	0	\$0.00
Windham High	1050	115,678	\$6,476.07	110	\$6.17
Windham Middle	651	28,506	\$1,574.64	44	\$2.42
Windham Primary	801	82,459	\$4,252.42	103	\$5.31
Totals	3,450	379,615	\$20,701.06	110	\$6.00

*Total School Cost refers to the cost of Service & Supplies only. Paper and Equipment Lease costs are not figured into color averages.

Cost Comparison – Color Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	124,080	8,903,272	\$574,617.58	72	\$4.63

*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.

Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed</i>					
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2012</i>	<i>6/30/2013</i>	<i>2012-13</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendation</i>
			<i>Volume</i>		
Field Allen School					
<i>Peter Mullen's Office</i>					
HP LaserJet 2200DT 19 CPM	75,085	75,187	102	\$0.024900	Replaced under Warranty.
CNGRG71977 /				\$2.54	
300,000 / 04/2001	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
HP LaserJet 2200DT 19 CPM	146,589	146,693	104	\$0.024900	12 years from Intro.
CNGRD32065 /				\$2.59	
300,000 / 04/2001	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
HP LaserJet P1505dn 24 CPM	27,229	27,415	186	\$0.031100	None at this time.
CNBK633110 /				\$5.78	
500,000 / 11/2007	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Field Allen School					
Red Bldg next to Allen Bldg					
Kyocera FS-C5350DN 32 CPM QVQ1Z05211 / 3062 750,000 / 08/2009 Color Network Printer Connected	0	18,756	18,756	\$0.006900 \$129.42	None at this time.
	0	774	774	\$0.05439 \$42.10	
A-COPI					
Kyocera FS-C5350DN 32 CPM QVQ1Z05227 / 3065 750,000 / 08/2009 Color Network Printer Connected	1,493	2,856	1,363	\$0.006900 \$9.40	None at this time.
	1,976	3,127	1,151	\$0.05439 \$62.60	
Room 1					
HP LaserJet M401DN 35 CPM VNB3N04804 / 750,000 / 06/2012 Black LENP Connected	0	6,397	6,397	\$0.013750 \$87.96	None at this time.
	0	0	0	\$0.00000 \$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Field Allen School					
Room 4					
HP LaserJet M401DN 35 CPM	0	7,211	7,211	\$0.013750	None at this time.
VNB3N04786 /				\$99.15	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 5					
HP LaserJet M401DN 35 CPM	0	2,817	2,817	\$0.013750	None at this time.
VNB3N04856 /				\$38.73	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 8					
HP LaserJet M401DN 35 CPM	0	4,655	4,655	\$0.013750	None at this time.
VNB3N04659 /				\$64.01	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Field Allen School					
Room 9					
HP LaserJet M401DN 35 CPM	0	6,255	6,255	\$0.013750	None at this time.
VNB 3N04652 /				\$86.01	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Teachers' Work Room					
HP LaserJet M401DN 35 CPM	0	4,589	4,589	\$0.013750	None at this time.
VNB4M00084 /				\$63.10	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Toshiba E-Studio 656 65 CPM	0	171,664	171,664	\$0.003500	None at this time.
CKE210719 / 3108				\$600.82	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					
			Subtotals B&W	224,099	\$1,189.51
			Subtotals Color	1,925	\$104.70

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
C113					
Ricoh 1055 55 CPM	1,551,463	1,551,571	108	\$0.005290	Traded
J5330200363 / 11446995				\$0.57	
3,000,000 / 11/2002	0	0	0	\$0.00000	
Black Photocopier Not Connected				\$0.00	
IKON					
C123					
Ricoh 3200 32 CPM	89,814	91,078	1,264	\$0.005290	Traded
P3520800111 / 11447492				\$6.69	
750,000 / 02/2002	0	0	0	\$0.00000	
Black Network Printer Connected				\$0.00	
IKON					
Library					
Copystar CS-255 25 CPM	0	5,406	5,406	\$0.003500	None at this time.
N6T0700346 / 3138				\$18.92	
500,000 / 01/2011	0	0	0	\$0.00000	
Black Photocopier Connected				\$0.00	
A-COPI					
Kyocera FS-3920DN	0	7,105	7,105	\$0.006900	None at this time.
XVJ2328672 / 3110				\$49.02	
1,000,000 / 04/2009	0	0	0	\$0.00000	
Black Network Printer Connected				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
Library, Continued					
Ricoh 1013 13 CPM H9038700176 / 11482782 150,000 / 11/2001 Black Photocopier Not Connected IKON	24,508 0	24,515 0	7 0	\$0.005290 \$0.04 \$0.00000 \$0.00	Traded
Ricoh 3200 32 CPM P3520800098 / 11509146 750,000 / 02/2002 Black Network Printer Connected IKON	116,212 0	116,672 0	460 0	\$0.005290 \$2.43 \$0.00000 \$0.00	Traded
Main Office					
Ricoh CL2000 16.9 CPM Q1940600091 / 11482806 300,000 / 06/2004 Color Network Printer Connected IKON	41,744 55,427	41,817 55,712	73 285	\$0.005290 \$0.39 \$0.09258 \$26.39	Traded
Toshiba E-Studio 5540c 55 CPM CBD216501 / 3078 3,000,000 / 05/2011 Color Photocopier Connected A-COPI	0 0	89,057 21,867	89,057 21,867	\$0.003900 \$347.32 \$0.04995 \$1,092.26	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
Room A105					
HP LaserJet P1102w 19 CPM	2,225	2,743	518	\$0.031100	None at this time.
VNB4K12821 /				\$16.11	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room A106					
HP LaserJet P1102w 19 CPM	4,135	5,615	1,480	\$0.031100	None at this time.
VNB3540491 /				\$46.03	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room A110					
HP LaserJet P1102w 19 CPM	943	1,392	449	\$0.031100	None at this time.
VNB4K12814 /				\$13.96	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room A112					
HP LaserJet P1102w 19 CPM	4,443	5,569	1,126	\$0.031100	None at this time.
VNB4K12799 /				\$35.02	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
Room A113					
HP LaserJet P1102w 19 CPM	2,459	3,075	616	\$0.031100	None at this time.
VNB4K12833 /				\$19.16	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room B105					
Lexmark E240 27 CPM	3,579	3,983	404	\$0.031100	8 years from Intro.
72BY797 /				\$12.56	
500,000 / 10/2005	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room B112					
HP LaserJet 4000N 17 CPM	78,956	81,454	2,498	\$0.013900	16 years from Intro.
USMC007277 /				\$34.72	
300,000 / 11/1997	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room C113					
Brother HL-2140t 23 CPM	7,382	7,882	500	\$0.031100	None at this time.
U61944H9J735616 /				\$15.55	
500,000 / 12/2007	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
Room C120					
HP LaserJet P1102w 19 CPM	2,388	2,606	218	\$0.031100	None at this time.
VNB3S37963 /				\$6.78	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room C126					
Kyocera FS-3920DN	0	22,227	22,227	\$0.006900	None at this time.
XVJ1618916 / 2591				\$153.37	
1,000,000 / 04/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected					
A-COPI					
Ricoh MP7000 70 CPM	1,037,588	1,097,848	60,260	\$0.003900	None at this time.
M9385300379 / 3483				\$235.01	
4,000,000 / 04/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
A-COPI					
Teachers' Work Room					
Toshiba E-Studio 856 85 CPM	0	111,324	111,324	\$0.003500	None at this time.
CRD210791 / 3036				\$389.63	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Jordan-Small Middle					
Tech Office					
HP LaserJet P2035 30 CPM	3,166	3,248	82	\$0.031100	None at this time.
CNN9036811 /				\$2.55	
500,000 / 11/2008	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
	Subtotals B&W		305,182	\$1,405.84	
	Subtotals Color		22,152	\$1,118.64	
Additional Black Usage on Machines prior to Upgrade			15,273	\$69.33	
Additional Color Usage on Machines prior to Upgrade			0	\$0.00	
	Jordan Small Middle Totals B&W		320,455	\$1,475.17	
	Jordan Small Middle Totals Color		22,152	\$1,118.64	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester Elementary					
Administration Office					
HP LaserJet M401DN 35 CPM	0	1,288	1,288	\$0.013750	None at this time.
VNB3H07012 /				\$17.71	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Assistant Principal					
HP LaserJet M401DN 35 CPM	0	16,533	16,533	\$0.013750	None at this time.
VNB3H07014 /				\$227.33	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Copy Room					
HP LaserJet M401DN 35 CPM	0	931	931	\$0.013750	None at this time.
VNB3X04622 /				\$12.80	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Toshiba E-520 52 CPM	1,329,465	1,347,222	17,757	\$0.004950	Traded
CZI619466 / 62050143				\$87.90	
3,000,000 / 06/2005	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
KMBS					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester Elementary					
Copy Room, Continued					
Toshiba E-520 52 CPM CZI619510 / 62050144 3,000,000 / 06/2005 Black Photocopier Not Connected KMBS	1,331,256 0	1,338,488 0	7,232 0	\$0.004950 \$35.80 \$0.00000 \$0.00	Traded
Toshiba E-600 60 CPM CQL619313 / 62050151 3,000,000 / 06/2005 Black Photocopier Not Connected KMBS	1,780,591 0	1,806,774 0	26,183 0	\$0.004950 \$129.61 \$0.00000 \$0.00	Traded
Toshiba E-Studio 856 85 CPM CRD210776 / 3030 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0 0	221,603 0	221,603 0	\$0.003500 \$775.61 \$0.00000 \$0.00	None at this time.
Toshiba E-Studio 856 85 CPM CRD210792 / 3040 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0 0	250,353 0	250,353 0	\$0.003500 \$876.24 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester Elementary					
Copy Room, Continued					
Toshiba E-Studio 856 85 CPM	0	340,043	340,043	\$0.003500	None at this time.
SRA290161 / 3087				\$1,190.15	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					
Lab 1					
HP LaserJet M401DN 35 CPM	0	7,396	7,396	\$0.013750	None at this time.
VNB3H06983 /				\$101.70	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
HP LaserJet M401DN 35 CPM	0	9,366	9,366	\$0.013750	None at this time.
VNB3H07001 /				\$128.78	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Lab 2					
HP LaserJet M401DN 35 CPM	0	11,799	11,799	\$0.013750	None at this time.
VNB3B07038 /				\$162.24	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed</i>	<i>Serial Number / Vendor ID</i>	<i>Life / Intro Date</i>	<i>Connectivity / Printer Exp Date</i>	<i>Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester Elementary									
Main Office									
Ricoh MPC2500 25 CPM Black & Color	L3675001673 / 3474	500,000 / 06/2006	Color Photocopier	Connected	238,240	251,552	13,312	\$0.003900 \$51.92	Traded
					221,499	232,493	10,994	\$0.06660 \$732.20	
A-COPI									
Main Office Work Room									
Ricoh MPC300 32 CPM Black & Color	S7215100165 / 3473	750,000 / 01/2011	Color Photocopier	Connected	11,168	25,334	14,166	\$0.003900 \$55.25	None at this time.
					8,864	38,865	30,001	\$0.05106 \$1,531.85	
A-COPI									
Toshiba E-Studio 2330c 28 CPM	CIH812108 / 3747	500,000 / 05/2008	Color Photocopier	Connected	73,580	81,199	7,619	\$0.003900 \$29.71	None at this time.
					26,063	35,926	9,863	\$0.06660 \$656.88	
A-COPI									
Nurse's Office									
HP LaserJet M401DN 35 CPM	VNB3H07036 /	750,000 / 06/2012	Black LENP	Connected	0	1,641	1,641	\$0.013750 \$22.56	None at this time.
					0	0	0	\$0.00000 \$0.00	
VARY									

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester Elementary					
Principal's Office					
HP LaserJet M401DN 35 CPM	0	1,310	1,310	\$0.013750	None at this time.
VNB3H07015 /				\$18.01	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 137					
HP LaserJet M401DN 35 CPM	0	13,293	13,293	\$0.013750	None at this time.
VNB3H07016 /				\$182.78	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 140					
Kyocera FS-C5350DN 32 CPM	0	2,027	2,027	\$0.006900	None at this time.
QVQ2506636 / 3077				\$13.99	
750,000 / 08/2009	0	1,010	1,010	\$0.05439	
Color Network Printer Connected				\$54.93	
A-COPI					
Room 177					
Kyocera FS-C5350DN 32 CPM	0	2,320	2,320	\$0.006900	None at this time.
QVQ2506645 / 3076				\$16.01	
750,000 / 08/2009	0	1,733	1,733	\$0.05439	
Color Network Printer Connected				\$94.26	
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester					
Room 178					
HP LaserJet M401DN 35 CPM	0	5,329	5,329	\$0.013750	None at this time.
VNB3X04628 /				\$73.27	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Special Ed Resource Room					
Ricoh MP4500 45 CPM	183,168	194,421	11,253	\$0.003900	None at this time.
M2866000144 / 3477				\$43.89	
1,000,000 / 01/2007	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Manchester					
Special Education					
Kyocera FS-C5350DN 32 CPM QVQ2506647 / 3075 750,000 / 08/2009 Color Network Printer Connected	0	4,083	4,083	\$0.006900 \$28.17 \$0.05439 \$104.59	None at this time.
A-COPI					
Toshiba E-452 45 CPM CIA725525 / 62050152 1,000,000 / 01/2006 Black Photocopier Connected	103,587	105,068	1,481	\$0.004950 \$7.33 \$0.00000 \$0.00	Traded
KMBS					
	Subtotals B&W		988,318	\$4,288.76	
	Subtotals Color		55,524	\$3,174.71	
Additional Black Usage on Machines prior to Upgrade			5,431	\$27.09	
Additional Color Usage on Machines prior to Upgrade			8,298	\$545.58	
	Manchester Elementary Totals B&W		993,749	\$4,315.85	
	Manchester Elementary Totals Color		63,822	\$3,720.29	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Raymond Elementary					
B211					
Canon 3300 33 CPM MPH55997 / 11330900 750,000 / 06/2001 Black Photocopier Connected IKON	14,642 0	18,153 0	3,511 0	\$0.005290 \$18.57 \$0.00000 \$0.00	Traded
Copy Room 2nd Floor					
Toshiba E-523T 52 CPM CZD829175 / 3481 3,000,000 / 01/2008 Black Photocopier Connected A-COPI	596,908 0	692,354 0	95,446 0	\$0.003900 \$372.24 \$0.00000 \$0.00	None at this time.
Main Office					
Toshiba E-Studio 456 45 CPM C2D235903 / 3090 1,000,000 / 02/2012 Black Photocopier Connected A-COPI	0 0	107,397 0	107,397 0	\$0.003500 \$375.89 \$0.00000 \$0.00	None at this time.
Xerox 8560MFP 30 CPM Black & Color CXF334885 / 750,000 / 02/2007 Color Photocopier Connected 7/16/2013 VARY	33,034 81,939	35,100 86,648	2,066 4,709	\$0.005290 \$10.93 \$0.09258 \$435.96	Traded

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Raymond Elementary					
Main Office, Continued					
Xerox ColorQube 8900X 19 CPM SDA4101471 / 300,000 / 04/2012 Color Photocopier Connected 8/5/2017 VARY	50	13,595	13,545	\$0.003900 \$52.83	None at this time.
	50	31,227	31,177	\$0.04995 \$1,557.29	
Old Supt. Office					
Toshiba E-453 45 CPM CID842596 / 3480 1,000,000 / 01/2008 Black Photocopier Not Connected A-COPI	82,447	84,091	1,644	\$0.003900 \$6.41	None at this time.
	0	0	0	\$0.00000 \$0.00	
Xerox 8560MFP 30 CPM Black & Color CXF341744 / 750,000 / 02/2007 Color Photocopier Connected 7/16/2013 VARY	3,116	3,607	491	\$0.005290 \$2.60	Traded
	15,309	17,607	2,298	\$0.09258 \$212.75	
Xerox ColorQube 8900X 19 CPM SDA4101701 / 300,000 / 04/2012 Color Photocopier Connected 8/5/2017 VARY	50	2,047	1,997	\$0.003900 \$7.79	None at this time.
	50	1,526	1,476	\$0.04995 \$73.73	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Raymond Elementary					
Room A104					
Kyocera FS-3920DN XVJ2328675 / 3112 1,000,000 / 04/2009 Black Network Printer Connected	0	13,313	13,313	\$0.006900 \$91.86 \$0.00000 \$0.00	None at this time.
A-COPI					
Ricoh AP610 35 CPM Q3366500670 / 11482766 750,000 / 03/2005 Black Network Printer Connected	144,798	146,034	1,236	\$0.005290 \$6.54 \$0.00000 \$0.00	Traded
IKON					
Room B211					
Toshiba E-453 45 CPM CID842677 / 3482 1,000,000 / 01/2008 Black Photocopier Connected	389,886	421,830	31,944	\$0.003900 \$124.58 \$0.00000 \$0.00	None at this time.
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Raymond Elementary					
Work Room					
Kyocera FS-3920DN XVJ2328669 / 3109 1,000,000 / 04/2009 Black Network Printer Connected	0	11,440	11,440	\$0.006900 \$78.94 \$0.00000 \$0.00	None at this time.
A-COPI					
Ricoh 3200 32 CPM P3520800112 / 11450142 750,000 / 02/2002 Black Network Printer Connected	300,409	302,366	1,957	\$0.005290 \$10.35 \$0.00000 \$0.00	Traded
IKON					
Toshiba E-Studio 856 85 CPM CRD210770 / 3035 5,000,000 / 02/2012 Black Photocopier Connected	0	313,994	313,994	\$0.003500 \$1,098.98 \$0.00000 \$0.00	None at this time.
Subtotals B&W			599,981	\$2,258.51	
Subtotals Color			39,660	\$2,279.73	
Additional Black Usage on Machines prior to Upgrade			34,504	\$159.13	
Additional Color Usage on Machines prior to Upgrade			0	\$0.00	
Raymond Elementary Totals B&W			634,485	\$2,417.64	
Raymond Elementary Totals Color			39,660	\$2,279.73	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Real School					
Main Office					
Canon 2200 22 CPM MPG47427 / 500,000 / 06/2001 Black Photocopier Not Connected	0	0	0	\$0.000000 \$0.00	Traded
	0	0	0	\$0.000000 \$0.00	
IKON					
Toshiba E-Studio 3040c 30 CPM CND219478 / 3097 750,000 / 05/2011 Color Photocopier Connected	0	74,507	74,507	\$0.003900 \$290.58	None at this time.
	0	25,810	25,810	\$0.04995 \$1,289.21	
	Subtotals B&W		74,507	\$290.58	
	Subtotals Color		25,810	\$1,289.21	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Admin Assistant					
Samsung SCX-4623fw 23 CPM	13,658	17,779	4,121	\$0.049900	None at this time.
Z4YSBFFB502059K /				\$205.64	
500,000 / 06/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Asst. Supt. Donn Davis					
HP LaserJet P1102w 19 CPM	6,411	8,194	1,783	\$0.031100	None at this time.
VNB3212646 /				\$55.45	
150,000 / 04/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Conference Room					
Toshiba E-Studio 456 45 CPM	0	65,322	65,322	\$0.003500	None at this time.
C2D235912 / 3089				\$228.63	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Copy Room					
HP LaserJet 8100 24 CPM USDG018778 / 500,000 / 05/1998 Black LENP Connected VARY	927,435 0	936,281 0	8,846 0	\$0.013900 \$122.96 \$0.00000 \$0.00	Traded
HP LaserJet 8150 32 CPM USBD015672 / 750,000 / 11/2000 Black LENP Connected VARY	466,693 0	481,394 0	14,701 0	\$0.013900 \$204.34 \$0.00000 \$0.00	13 years from Intro.
Toshiba E-Studio 4540c 45 CPM CMD218320 / 3101 1,000,000 / 05/2011 Color Photocopier Connected A-COPI	0 0	34,557 23,795	34,557 23,795	\$0.003900 \$134.77 \$0.04995 \$1,188.56	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Copy Room, Continued					
Toshiba E-Studio 856 85 CPM CRD210787 / 3031 5,000,000 / 02/2012 Black Photocopier Connected	0	76,073	76,073	\$0.003500 \$266.26 \$0.00000 \$0.00	None at this time.
A-COPI					
Dir of Facilities Bill Hansen					
Samsung SCX-4623fw 23 CPM Z4YSBFFZA000042 / 500,000 / 06/2010 Black LENP Connected	2,183	3,305	1,122	\$0.049900 \$55.99 \$0.00000 \$0.00	None at this time.
VARY					
Dir of Student Services					
HP Color LaserJet CP2025dn 21 CPM CNGS484131 / 500,000 / 09/2008 Color LENP Connected	1,446	2,310	864	\$0.031100 \$26.87 \$0.24160 \$142.54	None at this time.
VARY					
Food Services Assistant					
Samsung SCX-4623fw 23 CPM Z4YSBFFB102606X / 500,000 / 06/2010 Black LENP Connected	875	932	57	\$0.049900 \$2.84 \$0.00000 \$0.00	None at this time.
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Human Resources					
Samsung SCX-4623fw 23 CPM Z4YSBFFB200750P / 500,000 / 06/2010 Black LENP Connected VARY	9,917 0	14,274 0	4,357 0	\$0.049900 \$217.41 \$0.00000 \$0.00	None at this time.
IT Director Bill Hickey					
Samsung SCX-4623fw 23 CPM Z4YSBFFB200760Z / 500,000 / 06/2010 Black LENP Connected VARY	1,969 0	2,348 0	379 0	\$0.049900 \$18.91 \$0.00000 \$0.00	None at this time.
Main Office					
HP LaserJet 1320 22 CPM CNHC5CP13T / 500,000 / 05/2008 Black LENP Connected VARY	27,834 0	31,666 0	3,832 0	\$0.024900 \$95.42 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Payroll					
Samsung SCX-4623fw 23 CPM	5,304	8,636	3,332	\$0.049900	None at this time.
Z4YSBFFB900602A /				\$166.27	
500,000 / 06/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Reception					
Samsung SCX-4623fw 23 CPM	2,416	6,161	3,745	\$0.049900	None at this time.
Z4YSBFFZC01086E /				\$186.88	
500,000 / 06/2010	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Student Services Assistant					
HP Color LaserJet CP2025dn 21 CPM	9,334	10,597	1,263	\$0.031100	None at this time.
CNGS354289 /				\$39.28	
500,000 / 09/2008	11,914	13,655	1,741	\$0.24160	
Color LENP				\$420.63	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
RSU 14 District Office					
Tech Integrators					
HP LaserJet 9000 55 CPM	1,750,992	1,751,028	36	\$0.013900	12 years from Intro.
JPBRY05223 /				\$0.50	
3,000,000 / 05/2001	0	0	0	\$0.00000	
Black LENP Connected VARY				\$0.00	
	Subtotals B&W		224,390	\$2,028.42	
	Subtotals Color		26,126	\$1,751.73	
Additional Black Usage on Machines prior to Upgrade			38.733	\$213.81	
Additional Color Usage on Machines prior to Upgrade			3,532	\$285.57	
	RSU 14 District Totals B&W		263,123	\$2,242.23	
	RSU 14 District Totals Color		29,658	\$2,037.30	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Bus Garage					
Main Office					
Kyocera FS-C5350DN 32 CPM QVQ1Z05198 / 750,000 / 08/2009 Color Network Printer Connected	0	161	161	\$0.006900 \$1.11 \$0.00000 \$0.00	None at this time.
A-COPI					
Ricoh MP4500 45 CPM M2866000152 / 3466 1,000,000 / 01/2007 Black Photocopier Connected	493,002	500,432	7,430	\$0.003900 \$28.98 \$0.00000 \$0.00	None at this time.
A-COPI					
Office					
Savin 2535 35 CPM H7036100654 / 11482747 750,000 / 05/2001 Black Photocopier Connected	166,449	167,084	635	\$0.005520 \$3.51 \$0.00000 \$0.00	Traded
IKON					
			8,226	\$33.60	
			61	\$3.32	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Aaron's Office Room 1F					
HP LaserJet M401DN 35 CPM	0	2,012	2,012	\$0.013750	None at this time.
VNB3N04861 /				\$27.67	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Adult Education					
Kyocera FS-C5350DN 32 CPM	0	3,290	3,290	\$0.006900	None at this time.
QVQ2506643 / 3071				\$22.70	
750,000 / 08/2009	0	5,897	5,897	\$0.05439	
Color Network Printer				\$320.74	
Connected					
A-COPI					
Adult Education Cart 7					
HP LaserJet M401DN 35 CPM	0	21,114	21,114	\$0.013750	None at this time.
VNB3N04851 /				\$290.32	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Adult Education Computer Lab					
HP LaserJet M401DN 35 CPM	0	3,150	3,150	\$0.013750	None at this time.
VNB4F00026 /				\$43.31	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Adult Education Learning Lab					
HP LaserJet M401DN 35 CPM VNB4F00018 / 750,000 / 06/2012 Black LENP Connected VARY	0	181	181	\$0.013750 \$2.49 \$0.00000 \$0.00	None at this time.
Kyocera FS-C5350DN 32 CPM QVQ2506649 / 3074 750,000 / 08/2009 Color Network Printer Connected A-COPI	0	1,009	1,009	\$0.006900 \$6.96 \$0.05439 \$24.97	None at this time.
Adult Education Lobby					
Kyocera FS-C5350DN 32 CPM QVQ2506630 / 3073 750,000 / 08/2009 Color Network Printer Connected A-COPI	0	3,421	3,421	\$0.006900 \$23.60 \$0.05439 \$345.00	None at this time.
Toshiba E-Studio 456 45 CPM C2D235883 / 3088 1,000,000 / 02/2012 Black Photocopier Connected A-COPI	0	71,209	71,209	\$0.003500 \$249.23 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Adult Education Office					
HP LaserJet M401DN 35 CPM	0	1,918	1,918	\$0.013750	None at this time.
VNB4F00029 /				\$26.37	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Adult Education Reception					
HP LaserJet M401DN 35 CPM	0	9,815	9,815	\$0.013750	None at this time.
VNB3N04864 /				\$134.96	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Art Room					
Kyocera FS-C5350DN 32 CPM	0	679	679	\$0.006900	None at this time.
QVQ1Z05240 / 3053				\$4.69	
750,000 / 08/2009	0	897	897	\$0.05439	
Color Network Printer Connected				\$48.79	
A-COPI					
Assistant Principal					
HP LaserJet M401DN 35 CPM	0	2,873	2,873	\$0.013750	None at this time.
VNB3N04797 /				\$39.50	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Athletics Office					
Ricoh MPC2500 25 CPM Black & Color L3666000281 / 3467 500,000 / 06/2006 Color Photocopier Connected A-COPI	262,441 29,867	310,126 33,545	47,685 3,678	\$0.003900 \$185.97 \$0.06660 \$244.95	7 years from Intro.
Blue Café					
HP LaserJet M401DN 35 CPM VNB3N04857 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	4,760 0	4,760 0	\$0.013750 \$65.45 \$0.00000 \$0.00	None at this time.
Copy Center					
HP LaserJet M401DN 35 CPM VNB3N04850 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	2,826 0	2,826 0	\$0.013750 \$38.86 \$0.00000 \$0.00	None at this time.
Custodial Area					
HP LaserJet M401DN 35 CPM VNB3N04788 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	61 0	61 0	\$0.013750 \$0.84 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Ed Tech Office E					
HP LaserJet M401DN 35 CPM VNB3N04810 / 750,000 / 06/2012 Black LENP Connected VARY	0	11,175	11,175	\$0.013750 \$153.66 \$0.00000 \$0.00	None at this time.
Ricoh MP4500 45 CPM M2874901917 / 3464 1,000,000 / 01/2007 Black Photocopier Connected A-COPI	282,009	319,701	37,692	\$0.003900 \$147.00 \$0.00000 \$0.00	None at this time.
Faculty Office B					
Canon 5000 50 CPM MPL31413 / 62035519 1,000,000 / 12/2001 Black Photocopier Not Connected KMBS	873,982	884,980	10,998	\$0.005520 \$60.71 \$0.00000 \$0.00	Traded
HP LaserJet M401DN 35 CPM VNB4F00033 / 750,000 / 06/2012 Black LENP Connected VARY	0	18,123	18,123	\$0.013750 \$249.19 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Faculty Office B, Continued					
Toshiba E-Studio 856 85 CPM CRD210777 / 3033 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0	73,351	73,351	\$0.003500 \$256.73	None at this time.
	0	0	0	\$0.00000 \$0.00	
Faculty Office B Cart					
HP LaserJet M401DN 35 CPM VNB4F00022 / 750,000 / 06/2012 Black LENP Connected VARY	0	11,285	11,285	\$0.013750 \$155.17	None at this time.
	0	0	0	\$0.00000 \$0.00	
Faculty Office E					
HP LaserJet M401DN 35 CPM VNB4M00087 / 750,000 / 06/2012 Black LENP Connected VARY	0	15,949	15,949	\$0.013750 \$219.30	None at this time.
	0	0	0	\$0.00000 \$0.00	
Ricoh MP4500 45 CPM M2874901853 / 3476 1,000,000 / 01/2007 Black Photocopier Connected A-COPI	732,333	793,361	61,028	\$0.003900 \$238.01	None at this time.
	0	0	0	\$0.00000 \$0.00	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Faculty Office H					
Ricoh 1055 55 CPM	864,879	868,549	3,670	\$0.005520	Traded
J5330800896 / 11505411				\$20.26	
3,000,000 / 11/2002	0	0	0	\$0.00000	
Black Photocopier Not Connected				\$0.00	
IKON					
Faculty Office K					
HP LaserJet M401DN 35 CPM	0	13,516	13,516	\$0.013750	None at this time.
VNB4F00035 /				\$185.85	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Ricoh MP5500 55 CPM	2,294,112	2,317,427	23,315	\$0.005520	Traded
L7766000441 / 11509220				\$128.70	
3,000,000 / 07/2006	0	0	0	\$0.00000	
Black Photocopier Not Connected				\$0.00	
IKON					
Ricoh MPC300 32 CPM Black & Color	66,185	106,297	40,112	\$0.003900	None at this time.
S7206000264 / 3465				\$156.44	
750,000 / 01/2011	39,741	73,931	34,190	\$0.05106	
Color Photocopier Connected				\$1,745.74	
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Faculty Office K, Continued					
Toshiba E-Studio 856 85 CPM	0	374,092	374,092	\$0.003500	None at this time.
CRD210781 / 3037				\$1,309.32	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					
Faculty Office K Cart					
HP LaserJet M401DN 35 CPM	0	12,462	12,462	\$0.013750	None at this time.
VNB4F00034 /				\$171.35	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Faculty Office M					
HP LaserJet M401DN 35 CPM	0	27,426	27,426	\$0.013750	None at this time.
VNB3N04853 /				\$377.11	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Faculty Office M Cart					
HP LaserJet M401DN 35 CPM	0	4,875	4,875	\$0.013750	None at this time.
VNB3N04852 /				\$67.03	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Faculty Office M Math Dept					
Toshiba E-Studio 856 85 CPM	0	450,542	450,542	\$0.003500	None at this time.
CRD210766 / 3044				\$1,576.90	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					
Front Office Reception					
HP LaserJet M401DN 35 CPM	0	5,865	5,865	\$0.013750	None at this time.
VNB3N04821 /				\$80.64	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Industrial Arts					
Kyocera FS-C5350DN 32 CPM	0	3,269	3,269	\$0.006900	None at this time.
QVQ1Z05208 / 3068				\$22.56	
750,000 / 08/2009	0	1,499	1,499	\$0.05439	
Color Network Printer				\$81.53	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High Library					
Canon 5000 50 CPM MPL39915 / 62035520 1,000,000 / 12/2001 Black Photocopier Not Connected	621,608 0	625,362 0	3,754 0	\$0.005520 \$20.72 \$0.00000 \$0.00	Traded
KMBS					
HP LaserJet M401DN 35 CPM VNB4M00090 / 750,000 / 06/2012 Black LENP Connected	0 0	5,078 0	5,078 0	\$0.013750 \$69.82 \$0.00000 \$0.00	None at this time.
VARY					
Ricoh 8100DN 45 CPM Q8467100327 / 3462 1,000,000 / 09/2006 Black Network Printer Connected	229,276 0	295,422 0	66,146 0	\$0.006900 \$456.41 \$0.00000 \$0.00	7 years from Intro.
A-COPI					
Ricoh MP5500 55 CPM L7785100398 / 3484 3,000,000 / 07/2006 Black Photocopier Connected	541,119 0	675,937 0	134,818 0	\$0.003900 \$525.79 \$0.00000 \$0.00	7 years from Intro.
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Library, Continued					
Ricoh MPC300 32 CPM Black & Color S7214900354 / 3460 750,000 / 01/2011 Color Photocopier Connected A-COPI	8,461	17,707	9,246	\$0.003900 \$36.06 \$0.05106 \$900.24	None at this time.
Library ASC					
HP LaserJet M401DN 35 CPM VNB4M00089 / 750,000 / 06/2012 Black LENP Connected VARY	0	3,147	3,147	\$0.013750 \$43.27 \$0.00000 \$0.00	None at this time.
Library Work Room					
Samsung SCX-4623fw 23 CPM Z4YSBFFB801401E / 500,000 / 06/2010 Black LENP Connected VARY	1,876	3,771	1,895	\$0.049900 \$94.56 \$0.00000 \$0.00	None at this time.
Library Work Room Cart					
HP LaserJet M401DN 35 CPM VNB3N04805 / 750,000 / 06/2012 Black LENP Connected VARY	0	0	0	\$0.013750 \$0.00 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Library Work Room Spare					
Kyocera FS-C5350DN 32 CPM QVQ2506648 / 3072 750,000 / 08/2009 Color Network Printer Connected A-COPI	0	629	629	\$0.006900 \$4.34 \$0.05439 \$80.99	None at this time.
Main Office					
Ricoh MPC2500 25 CPM Black & Color L3665901276 / 3461 500,000 / 06/2006 Color Photocopier Connected A-COPI	525,420	555,791	30,371	\$0.003900 \$118.45 \$0.06660 \$961.44	7 years from Intro.
Toshiba E-600 60 CPM CQL619328 / 62050145 3,000,000 / 06/2005 Black Photocopier Not Connected KMBS	3,133,186	3,158,530	25,344	\$0.004950 \$125.45 \$0.00000 \$0.00	Traded
Toshiba E-Studio 856 85 CPM CRD210789 / 3043 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0	346,581	346,581	\$0.003500 \$1,213.03 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Maintenance Room					
HP LaserJet M401DN 35 CPM	0	97	97	\$0.013750	None at this time.
VNB3N04792 /				\$1.33	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Math Department Teachers'					
Canon 5000 50 CPM	1,516,331	1,517,149	818	\$0.005520	Traded
MPL44804 / 62066364				\$4.52	
1,000,000 / 12/2001	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
KMBS					
Nurse's Office					
HP LaserJet M401DN 35 CPM	0	1,724	1,724	\$0.013750	None at this time.
VNB4F00044 /				\$23.71	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Piano Room					
HP LaserJet M401DN 35 CPM	0	588	588	\$0.01375	None at this time.
VNB4M00098 /				\$8.09	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Principal's Office Room 212					
Dell 3130cn 31 CPM	2,902	3,271	369	\$0.031100	None at this time.
0932113546 /				\$11.48	
750,000 / 08/2008	3,176	3,874	698	\$0.24160	
Color LENP Connected				\$168.64	
VARY					
Principal's Secretary					
HP LaserJet M401DN 35 CPM	0	3,935	3,935	\$0.01375	None at this time.
VNB3N04787 /				\$54.11	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Registrar Room A					
HP LaserJet P3015 42 CPM	150,702	154,375	3,673	\$0.013900	None at this time.
VNBC97S03R /				\$51.05	
1,000,000 / 07/2009	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 111					
HP LaserJet M401DN 35 CPM	0	4,081	4,081	\$0.01375	None at this time.
VNB4F00016 /				\$56.11	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Room 127D					
HP LaserJet M401DN 35 CPM	0	5,172	5,172	\$0.01375	None at this time.
VNB3N04798 /				\$71.12	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room 128D					
HP LaserJet M401DN 35 CPM	0	1,998	1,998	\$0.01375	None at this time.
VNB4M00088 /				\$27.47	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room 133E					
Kyocera FS-C5350DN 32 CPM	0	859	859	\$0.006900	None at this time.
QVQ1Z05199 / 3069				\$5.93	
750,000 / 08/2009	0	937	937	\$0.05439	
Color Network Printer				\$50.96	
Connected					
A-COPI					
Room 140					
HP LaserJet P1505dn 24 CPM	10,003	10,804	801	\$0.031100	None at this time.
VND3H25638 /				\$24.91	
500,000 / 11/2007	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Room 201J					
HP LaserJet M401DN 35 CPM	0	0	0	\$0.01375	None at this time.
VNB4F00041 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room 202J					
Canon MF-4150 21 CPM	4,001	4,001	0	\$0.031100	None at this time.
JVM15135 /				\$0.00	
500,000 / 09/2009	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
HP LaserJet M401DN 35 CPM	0	5,805	5,805	\$0.01375	None at this time.
VNB4F00023 /				\$79.82	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Room 203J					
HP Color LaserJet 4600 17 CPM JPBKD22231 / 250,000 / 06/2006 Color LENP Connected VARY	5,236	5,236	0	\$0.024900 \$0.00 \$0.18600 \$0.00	7 years from Intro
HP LaserJet M401DN 35 CPM VNB3N04854 / 750,000 / 06/2012 Black LENP Connected VARY	0	5,058	5,058	\$0.01375 \$69.55 \$0.00000 \$0.00	None at this time.
Kyocera FS-C5350DN 32 CPM QVQ1Z05213 / 3067 750,000 / 08/2009 Color Network Printer Connected A-COPI	0	2,738	2,738	\$0.006900 \$18.89 \$0.05439 \$325.63	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Room 204J					
HP LaserJet M401DN 35 CPM	0	14,574	14,574	\$0.01375	None at this time.
VNB4F00015 /				\$200.39	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 228					
HP LaserJet M401DN 35 CPM	0	2,259	2,259	\$0.01375	None at this time.
VNB4F00039 /				\$31.06	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 302H					
Kyocera FS-C5350DN 32 CPM	0	1,391	1,391	\$0.006900	None at this time.
QVQ2506646 / 3070				\$9.60	
750,000 / 08/2009	0	1,716	1,716	\$0.05439	
Color Network Printer Connected				\$93.33	
A-COPI					
Room 326					
HP LaserJet M401DN 35 CPM	0	9,579	9,579	\$0.01375	None at this time.
VNB4F00030 /				\$131.71	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Room 326 Hallway Cart					
HP LaserJet M401DN 35 CPM	0	9,804	9,804	\$0.01375	None at this time.
VNB4F00028 /				\$134.81	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Toshiba E-Studio 856 85 CPM	0	121,818	121,818	\$0.003500	None at this time.
CRD210775 / 3038				\$426.36	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier Connected				\$0.00	
A-COPI					
School Counselor Room 1A					
HP LaserJet M401DN 35 CPM	0	2,556	2,556	\$0.01375	None at this time.
VNB4F00025 /				\$35.15	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
School Counselor Room 2A					
HP LaserJet M401DN 35 CPM	0	2,518	2,518	\$0.01375	None at this time.
VNB4F00032 /				\$34.62	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
School Counselor Room 3A					
HP LaserJet M401DN 35 CPM	0	1,175	1,175	\$0.01375	None at this time.
VNB4F00040 /				\$16.16	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Kyocera FS-C5350DN 32 CPM	0	1,493	1,493	\$0.006900	Traded
QVQ1Z05227A / 3065				\$10.30	
750,000 / 08/2009	0	1,976	1,976	\$0.05439	
Color Network Printer Connected				\$107.47	
A-COPI					
School Counselor Room 4A					
HP LaserJet M401DN 35 CPM	0	132	132	\$0.01375	None at this time.
VNB4F00027 /				\$1.82	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
School Resource Officer					
Brother MFC-8480dn 32 CPM	8,627	8,853	226	\$0.031100	None at this time.
K0J543278 /				\$7.03	
750,000 / 04/2009	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Social Worker					
Kyocera FS-C5350DN 32 CPM	0	1,827	1,827	\$0.006900	None at this time.
QVQ1Z05210 / 3061				\$12.61	
750,000 / 08/2009	0	1,213	1,213	\$0.05439	
Color Network Printer Connected				\$65.98	
A-COPI					
Social Worker Room A					
HP LaserJet M401DN 35 CPM	0	1,238	1,238	\$0.01375	None at this time.
VNB3N04794 /				\$17.02	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
SP Counselor B Office					
HP LaserJet M401DN 35 CPM	0	4	4	\$0.01375	None at this time.
VNB4F00042 /				\$0.06	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Student Archives					
HP Color LaserJet 2600n 8 CPM	21,413	22,197	784	\$0.031100	8 years from Intro.
CNGC69C0YC /				\$24.38	
100,000 / 05/2005	9,691	10,186	495	\$0.24160	
Color LENP Connected				\$119.59	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Student Services					
Canon 5000 50 CPM MPL42114 / 62066370 1,000,000 / 12/2001 Black Photocopier Not Connected	690,210 0	692,993 0	2,783 0	\$0.005520 \$15.36 \$0.00000 \$0.00	Traded
KMBS					
Kyocera FS-C5350DN 32 CPM QVQ1Z05244 / 3052 750,000 / 08/2009 Color Network Printer Connected	0 0	2,454 894	2,454 894	\$0.006900 \$16.93 \$0.05439 \$48.62	None at this time.
A-COPI					
Ricoh MP5500 55 CPM L7766000432 / 3478 3,000,000 / 07/2006 Black Photocopier Connected	921,012 0	979,458 0	58,446 0	\$0.003900 \$227.94 \$0.00000 \$0.00	None at this time.
A-COPI					
Ricoh MPC300 32 CPM Black & Color S7215100179 / 3463 750,000 / 01/2011 Color Photocopier Connected	31,790 16,238	51,593 33,952	19,803 17,714	\$0.003900 \$77.23 \$0.05106 \$904.48	None at this time.
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Student Services #1					
HP LaserJet M401DN 35 CPM	0	8,924	8,924	\$0.01375	None at this time.
VNB4F00013 /				\$122.71	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Student Services #2					
HP LaserJet M401DN 35 CPM	0	2,688	2,688	\$0.01375	None at this time.
VNB4F00031 /				\$36.96	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Teachers' Room					
Ricoh 1055 55 CPM	2,301,737	2,301,737	0	\$0.005520	Traded
J5330600756 / 11446996				\$0.00	
3,000,000 / 11/2002	0	0	0	\$0.00000	
Black Photocopier Not Connected				\$0.00	
IKON					
Teachers' Room Library					
Gestetner 5309L 120 CPM	511,952	511,952	0	\$0.005060	Traded
F2640850128 / 4629				\$0.00	
7,000,000 / 03/2003	0	0	0	\$0.00000	
High-Speed Duplicator Not Connected				\$0.00	
OFFTECH NE					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham High					
Testing Room 1E					
HP LaserJet M401DN 35 CPM	0	5,033	5,033	\$0.01375	None at this time.
VNB4M00097 /				\$69.20	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
			2,310,982	\$11,614.25	
			118,149	\$6,639.09	
Additional Black Usage on Machines prior to Upgrade			56,578	\$297.86	
Additional Color Usage on Machines prior to Upgrade			12,445	\$780.97	
Windham High Total B&W			2,367,560	\$11,912.11	
Windham High Total Color			130,594	\$7,420.36	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
6th Grade Wing					
Canon 5000 50 CPM	826,776	838,195	11,419	\$0.005520	Traded
MPL30664 / 62035533				\$63.03	
1,000,000 / 12/2001	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
KMBS					
8th Grade Wing					
Canon 5000 50 CPM	1,180,528	1,180,528	0	\$0.005520	Traded
MPL51381 / 62066372				\$0.00	
1,000,000 / 12/2001	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
KMBS					
A/V Storage Room					
HP LaserJet M401DN 35 CPM	0	15,308	15,308	\$0.013750	None at this time.
VNB4M00095 /				\$210.49	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Field Allen Outbuilding Room					
Ricoh 1055 55 CPM	1,862,363	1,863,949	1,586	\$0.005520	Traded
J5330801142 / 11446999				\$8.75	
3,000,000 / 11/2002	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
IKON					
Guidance Office					
HP LaserJet M401DN 35 CPM	0	8,753	8,753	\$0.013750	None at this time.
VNB4M00100 /				\$120.35	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Guidance Office Conference Room					
Toshiba E-Studio 456 45 CPM	0	113,609	113,609	\$0.003500	None at this time.
C2D236072 / 3102				\$397.63	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					
Industrial Arts Office					
HP LaserJet M401DN 35 CPM	0	7,848	7,848	\$0.013750	None at this time.
VNB4M00085 /				\$107.91	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
<i>Kitchen Office</i>					
HP LaserJet M401DN 35 CPM	0	2,151	2,151	\$0.013750	None at this time.
VNB4F00024 /				\$29.58	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
<i>Library</i>					
Ricoh 8100DN 45 CPM	81,670	82,120	450	\$0.005520	Traded
Q8467100282 / 11450136				\$2.48	
1,000,000 / 09/2006	0	0	0	\$0.00000	
Black Network Printer Connected				\$0.00	
IKON					
<i>Library Copy Room</i>					
Ricoh MP5500 55 CPM	904,882	1,005,356	100,474	\$0.003900	7 years from Intro.
L7766000430 / 3468				\$391.85	
3,000,000 / 07/2006	0	0	0	\$0.00000	
Black Photocopier Not Connected				\$0.00	
A-COPI					
<i>Library Front Desk</i>					
Kyocera FS-3920DN	0	8,063	8,063	\$0.006900	None at this time.
XVJ2328674 / 3111				\$55.63	
1,000,000 / 04/2009	0	0	0	\$0.00000	
Black Network Printer Connected				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Main Office					
HP LaserJet M401DN 35 CPM VNB4F00001 / 750,000 / 06/2012 Black LENP Connected VARY	0	1,776	1,776	\$0.013750 \$24.42 \$0.00000 \$0.00	None at this time.
HP LaserJet M401DN 35 CPM VNB4M00092 / 750,000 / 06/2012 Black LENP Connected VARY	0	2,278	2,278	\$0.013750 \$31.32 \$0.00000 \$0.00	None at this time.
HP LaserJet M401DN 35 CPM VNB3N04789 / 750,000 / 06/2012 Black LENP Connected VARY	0	3,009	3,009	\$0.013750 \$41.37 \$0.00000 \$0.00	None at this time.
Ricoh 4500 45 CPM M2866000434 / 11450121 1,000,000 / 01/2007 Black Photocopier Connected RICOH	999,597	1,000,767	1,170	\$0.005520 \$6.46 \$0.00000 \$0.00	Traded

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Main Office, Continued					
Ricoh MPC300 32 CPM Black & Color S7215100146 / 3469 750,000 / 01/2011 Color Photocopier Connected A-COPI	20,830 15,130	54,179 34,603	33,349 19,473	\$0.003900 \$130.06 \$0.05106 \$994.29	None at this time.
Toshiba E-Studio 756 75 CPM CKE210656 / 3114 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0 0	214,317 0	214,317 0	\$0.003500 \$750.11 \$0.00000 \$0.00	None at this time.
Music Teacher's Office					
Kyocera FS-C5350DN 32 CPM QVQ1Z05191 / 3064 750,000 / 08/2009 Color Network Printer Connected A-COPI	0 0	267 286	267 286	\$0.006900 \$1.84 \$0.05439 \$15.56	None at this time.
Principal's Office					
HP LaserJet M401DN 35 CPM VNB4M00077 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	787 0	787 0	\$0.013750 \$10.82 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Principal's Office Vault					
Gestetner 5309L 120 CPM	971,897	974,718	2,821	\$0.005060	Traded
F2640850153 / 4630				\$14.27	
7,000,000 / 03/2003	0	0	0	\$0.00000	
High-Speed Duplicator				\$0.00	
Not Connected					
OFFTECH NE					
Room 101A Storage Closet					
HP LaserJet M401DN 35 CPM	0	9,420	9,420	\$0.013750	None at this time.
VNB3N04801 /				\$129.53	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Room 103A					
Toshiba E-Studio 756 75 CPM	0	172,117	172,117	\$0.003500	None at this time.
CKE210711 / 3104				\$602.41	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Room 109A					
HP LaserJet M401DN 35 CPM VNB3N04790 / 750,000 / 06/2012 Black LENP Connected VARY	0	9,587	9,587	\$0.013750 \$131.82 \$0.00000 \$0.00	None at this time.
Ricoh MPC2500 25 CPM Black & Color L3665901233 / 3479 500,000 / 06/2006 Color Photocopier Connected A-COPI	57,084	118,509	61,425	\$0.003900 \$239.56 \$0.06660 \$400.67	7 years from Intro.
Room 112 Computer Lab					
HP LaserJet M401DN 35 CPM VNB4M00093 / 750,000 / 06/2012 Black LENP Connected VARY	0	1,550	1,550	\$0.013750 \$21.31 \$0.00000 \$0.00	None at this time.
Room 1A					
HP LaserJet M401DN 35 CPM VNB3N04783 / 750,000 / 06/2012 Black LENP Connected VARY	0	4,646	4,646	\$0.013750 \$63.88 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Room 201					
HP LaserJet M401DN 35 CPM	0	7,456	7,456	\$0.013750	None at this time.
VNB4M00094 /				\$102.52	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 201 Supply Closet					
HP LaserJet M401DN 35 CPM	0	5,606	5,606	\$0.013750	None at this time.
VNB3N04799 /				\$77.08	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 201A Supply Closet					
Toshiba E-Studio 756 75 CPM	0	137,313	137,313	\$0.003500	None at this time.
CKE210744 / 3106				\$480.60	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier Connected				\$0.00	
A-COPI					
Room 208					
HP LaserJet M401DN 35 CPM	0	8,319	8,319	\$0.013750	None at this time.
VNB3N04800 /				\$114.39	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Room 210					
HP LaserJet M401DN 35 CPM	0	4,514	4,514	\$0.013750	None at this time.
VNB4M00091 /				\$62.07	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 211					
HP LaserJet M401DN 35 CPM	0	10,876	10,876	\$0.013750	None at this time.
VNB3N04802 /				\$149.55	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 212					
HP LaserJet M401DN 35 CPM	0	8,345	8,345	\$0.013750	None at this time.
VNB4M00096 /				\$114.74	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 213					
HP LaserJet M401DN 35 CPM	0	4,862	4,862	\$0.013750	None at this time.
VNB3N04796 /				\$66.85	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Middle					
Room 218					
HP LaserJet M401DN 35 CPM	0	3,021	3,021	\$0.013750	None at this time.
VNB3N04791 /				\$41.54	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP Connected				\$0.00	
VARY					
Room 219					
Kyocera FS-C5350DN 32 CPM	0	2,822	2,822	\$0.006900	None at this time.
QVQ1Z05204 / 3066				\$19.47	
750,000 / 08/2009	0	2,731	2,731	\$0.05439	
Color Network Printer Connected				\$148.54	
A-COPI					
Special Education					
Ricoh MPC2500 25 CPM Black & Color	318,036	323,645	5,609	\$0.005520	Traded
L3666000279 / 11482779				\$30.96	
500,000 / 06/2006	39,727	40,711	984	\$0.08085	
Color Photocopier Connected				\$79.56	
IKON					
	Subtotals B&W		986,923	\$4,846.67	
	Subtotals Color		29,490	\$1,638.61	
Additional Black Usage on Machines prior to Upgrade			87,718	\$474.71	
Additional Color Usage on Machines prior to Upgrade			4,227	\$215.82	
Windham Middle Total B&W			1,074,641	\$5,321.38	
Windham Middle Total Color			33,717	\$1,854.45	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
A-House 2nd Floor					
Ricoh MP5500 55 CPM	1,975,032	1,992,612	17,580	\$0.005520	Traded
L7774900125 / 11450449				\$97.04	
3,000,000 / 07/2006	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
IKON					
A House 2nd Floor Work Room					
HP LaserJet M401DN 35 CPM	0	21,634	21,634	\$0.013750	None at this time.
VNB3N04654 /				\$297.47	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Toshiba E-Studio 856 85 CPM	0	428,317	428,317	\$0.003500	None at this time.
SRA290150 / 3083				\$1,499.11	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
A House Storage Room					
Ricoh 2045 45 CPM J5936400413 / 11509131 1,000,000 / 05/2003 Black Photocopier Not Connected	443,310 0	444,118 0	808 0	\$0.005520 \$4.46 \$0.00000 \$0.00	Traded
IKON					
Ricoh MP4500 45 CPM M2874901856 / 3470 1,000,000 / 01/2007 Black Photocopier Connected	289,529 0	289,529 0	0 0	\$0.003900 \$0.00 \$0.00000 \$0.00	None at this time.
A-COPI					
B House 2nd Floor					
Canon 5000 50 CPM MPL29372 / 62035534 1,000,000 / 12/2001 Black Photocopier Not Connected	766,610 0	774,626 0	8,016 0	\$0.005520 \$44.25 \$0.00000 \$0.00	Traded
KMBS					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
B House 2nd Floor Work Room					
HP LaserJet M401DN 35 CPM VNB3N04658 / 750,000 / 06/2012 Black LENP Connected VARY	0	18,537	18,537	\$0.013750 \$254.88 \$0.00000 \$0.00	None at this time.
Ricoh MP5500 55 CPM L7785100246 / 3567 3,000,000 / 07/2006 Black Photocopier Connected A-COPI	1,525,125	1,706,497	181,372	\$0.003900 \$707.35 \$0.00000 \$0.00	7 years from Intro.
C House 1st Floor Work Room					
HP LaserJet M401DN 35 CPM VNB3N04655 / 750,000 / 06/2012 Black LENP Connected VARY	0	10,092	10,092	\$0.013750 \$138.77 \$0.00000 \$0.00	None at this time.
Toshiba E-Studio 856 85 CPM SRA290142 / 3082 5,000,000 / 02/2012 Black Photocopier Connected A-COPI	0	186,063	186,063	\$0.003500 \$651.22 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
C House 2nd Floor					
Canon 5000 50 CPM	11,152,746	1,156,833	4,087	\$0.005520	Traded
MPL31377 / 62066369				\$22.56	
1,000,000 / 12/2001	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected					
KMBS					
C House 2nd Floor Work Room					
HP LaserJet M401DN 35 CPM	0	29,239	29,239	\$0.013750	None at this time.
VNB3N04663 /				\$402.04	
750,000 / 06/2012	0	0	0	\$0.00000	
Black LENP				\$0.00	
Connected					
VARY					
Toshiba E-Studio 856 85 CPM	0	299,056	299,056	\$0.003500	None at this time.
SRA290138 / 3081				\$1,046.70	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected					
A-COPI					

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
C House Copy Room 1st Floor					
Gestetner 5309L 120 CPM F2640850135 / 4631 7,000,000 / 03/2003 High-Speed Duplicator Not Connected OFFTECH NE	1,100,481 0	1,117,537 0	17,056 0	\$0.005060 \$86.30 \$0.00000 \$0.00	Traded
Ricoh MP5500 55 CPM L7766000439 / 11449753 3,000,000 / 07/2006 Black Photocopier Connected IKON	2,046,944 0	2,059,523 0	12,579 0	\$0.005520 \$69.44 \$0.00000 \$0.00	Traded
Computer Lab 1					
HP LaserJet M401DN 35 CPM VNB3N04653 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	7,104 0	7,104 0	\$0.013750 \$97.68 \$0.00000 \$0.00	None at this time.
Computer Lab 2					
HP LaserJet M401DN 35 CPM VNB3N04649 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	2,175 0	2,175 0	\$0.013750 \$29.91 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
IT					
HP LaserJet 2300 25 CPM CNBDB48446 / 500,000 / 04/2003 Black LENP Connected VARY	64,737 0	64,766 0	29 0	\$0.024900 \$0.72 \$0.00000 \$0.00	10 years from Intro.
Kitchen Office					
HP LaserJet M401DN 35 CPM VNB3N04665 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	1,708 0	1,708 0	\$0.013750 \$23.49 \$0.00000 \$0.00	None at this time.
Library					
HP LaserJet M401DN 35 CPM VNB3N04651 / 750,000 / 06/2012 Black LENP Connected VARY	0 0	1,902 0	1,902 0	\$0.013750 \$26.15 \$0.00000 \$0.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
Main Office					
HP LaserJet M401DN 35 CPM VNB3N04661 / 750,000 / 06/2012 Black LENP Connected VARY	0	3,879	3,879	\$0.013750 \$53.34 \$0.00000 \$0.00	None at this time.
Toshiba E-Studio 456 45 CPM C2D236055 / 3091 1,000,000 / 02/2012 Black Photocopier Connected A-COPI	0	107,476	107,476	\$0.003500 \$376.17 \$0.00000 \$0.00	None at this time.
Principal's Office					
Ricoh MPC300 32 CPM Black & Color S7215100148 / 3471 750,000 / 01/2011 Color Photocopier Connected A-COPI	20,926	62,210	41,284	\$0.003900 \$161.01 \$0.05106 \$689.16	None at this time.
Room B101					
Kyocera FS-C5350DN 32 CPM QVQ1Z05202 / 3063 750,000 / 08/2009 Color Network Printer Connected A-COPI	0	4,319	4,319	\$0.006900 \$29.80 \$0.05439 \$0.22	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
Special Education Office					
HP LaserJet M401DN 35 CPM VNB3N04657 / 750,000 / 06/2012 Black LENP Connected VARY	0	13,467	13,467	\$0.013750 \$185.17 \$0.00000 \$0.00	None at this time.
Teachers' Room					
Ricoh 8100DN 45 CPM Q8467100284 / 3881 1,000,000 / 09/2006 Black Network Printer Connected A-COPI	53,380	61,789	8,409	\$0.006900 \$58.02 \$0.00000 \$0.00	7 years from Intro.
Ricoh MP5500 55 CPM L7774900120 / 11449570 3,000,000 / 07/2006 Black Photocopier Not Connected IKON	1,695,015	1,695,015	0	\$0.005520 \$0.00 \$0.00000 \$0.00	Traded
Ricoh MPC300 32 CPM Black & Color S7214900360 / 3472 750,000 / 01/2011 Color Photocopier Connected A-COPI	61,626	142,417	80,791	\$0.003900 \$315.08 \$0.05106 \$3,521.00	None at this time.

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>	<i>7/1/2012 Meter</i>	<i>6/30/2013 Meter</i>	<i>2012-13 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendation</i>
Windham Primary					
Teachers' Room, Continued					
Toshiba E-Studio 856 85 CPM	0	390,587	390,587	\$0.003500	None at this time.
SRA290154 / 3115				\$1,367.05	
5,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier Connected				\$0.00	
A-COPI					
			1,897,566	\$8,045.17	
			82,459	\$4,210.37	
Additional Black Usage on Machines prior to Upgrade			21,858	\$94.59	
Additional Color Usage on Machines prior to Upgrade			10,975	\$560.39	
Windham Primary Total B&W			1,919,424	\$8,139.76	
Windham Primary Total Color			93,434	\$4,770.76	

Date of Last Upgrade: 5/1/2012

<i>Make-Model / Speed</i>	<i>Serial Number / Vendor ID</i>	<i>Life / Intro Date</i>	<i>2012-13</i>	<i>Cost/Copy</i>	<i>Recommendation</i>
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2012</i>	<i>6/30/2013</i>	<i>Annual</i>	<i>Annual Cost</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<i>District Wide Black Subtotals</i>			7,620,174	\$36,001.30	
<i>District Wide Color Subtotals</i>			401,356	\$22,210.10	
Additional Black Usage on Machines prior to Upgrade			260,095	\$1,336.52	
Additional Color Usage on Machines prior to Upgrade			39,477	\$5,563.04	
<i>District Wide Black Totals</i>			7,880,269	\$31,337.82	
<i>District Wide Color Totals</i>			440,833	\$24,598.76	

*Understanding the past can help you to
plan the Future!*

Recent Upgrade Comparison

This form reflects the Compare report prepared at your last upgrade.

Five-Year Basis beginning with the 2012/2013 Fiscal Year

Copies-per-Year: 8,080,162

Present vs. Proposed Recommendations as of 5/1/12

PRESENT SITUATION

- 1) Guarantees on Photocopiers...**One Year**
- 2) Annual Price Ceilings Left...**One Year**
- 3) High Volume Console Units...**26**
- 4) Units to be Traded...**124**
- 5) Photocopiers...**55**
 Computer Interfaced...**29**
- 6) Low End Network Printers....**97 w/ 5 Color**
- 7) High End Network Printers....**8 with 1 Color**
- 8) Color Photocopiers Networked ...**15**
 Total number of Units...**178**
- 9) Duplex's...**62**
- 10) Sorter's...**178**
- 11) Finisher's...**53**

PROPOSED SITUATION

- 1) Guarantees for both New, Recons & Used Photo's...**Five+ Years**
- 2) 5% or CPI Annual Ceilings, whichever is less...**Five+ Years**
- 3) High Volume Console Units with 3 Million plus...**26**
- 4) Replaced **145 New**
- 5) Photocopiers...**54**
 Computer Interfaced...**54** with Print &-Or Scan
- 6) Low End Network Printers...**92**
- 7) High End Network Printers....**26 with 20 Color**
- 8) Low Cost Color Photocopiers Networked...**16**
 Total number of Units...**172...Closing out 6 units**
- 9) Duplex's... **172**
- 10) Sorter's... **172**
- 11) Finisher's... **51**

Overall Description of Equipment Fleet:

Presently, you have **Nine different Printer Manufacturers with multiple models** many of which will be traded out. Your IT is servicing all these units. The proposed package will only need **three** different Makes and will be serviced by an outside vendor. This will greatly simplify the print drivers and improve reliability.

Capital:

Presently, you have **one** municipal lease that will be paid off. This will prevent an overlapping effect which causes major fluctuations from year to year. With the new arrangement, you will again have **one** 'municipal' master lease at **3.01%** interest. Your first of five annual lease payments will be due on August 1st 2012. A legal opinion from SPC's bond counsel (John Larouche in Augusta ME) will be done on this lease transaction. This will assure that all documents are prepared correctly and signed by the appropriate school and bank officials, and that the lease purchase is a tax-exempt obligation with no premium payable by the school district for prepayment. At your own expense, you can have your own bond counsel also review the documents which would simply duplicate this service.

Service & Supplies:

Considering all of your consumable cost centers including service you are averaging **\$0.007883 for black and \$0.131833 for Color**. The new contract will come in at a CPC of **\$0.004103 for Black and \$0.056169 for Color**.

Vendor Packages:

SPC has brought to you **Four Vendor Combinations** different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bid combination, which is **A-Copi & Vary**.

<u>Cost Center</u>	<u>Present</u>	<u>Proposed</u>
1.Service & Supplies Color Photo only	\$45,518.68	\$19,393.82>> Invoiced Quarterly in Arrears
2.Service & Supplies Black Photo only	\$54,693.05	\$31,033.33>> Invoiced Annually 80% of projected-Reconciled End of Year
3. In House Printing (Volume shifted to copiers)	\$6,280.19	\$00.00>> Invoiced Annually 80% of projected-Reconciled End of Year
4.Annual Muni Lease	\$00.00	\$71,088.17
5.Forced Upgrade	\$61,050.00	\$00.00
Totals	\$167,541.92	\$121,515.32
Annual Cost Savings		\$46,026.60
Five Year Cost Savings		\$230,133.00

The successful bidders will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy 'Cost per Copy' billing plan done once a year in June-July. Your service contract will be fixed through **June 30th 2012**. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 8/10/2001 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2012-13 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Annual Volume	Average Prior CPC	Average Annual Charges
7,880,269	\$0.01400	\$110,323.77

CURRENTLY WITH SPC

Current Annual Volume	Current CPC (new year)	Average Annual Charges	Average Annual Cost Savings	Average 5-Year Cost Savings
7,880,269	\$0.00442	\$34,830.79	\$75,492.98	\$377,464.90

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$75,492.98 x 12 years as a Client
= \$905,915.76 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

<i>Building</i>	<i>2013-14 Projected Black Volume</i>	<i>2013-14 Projected Black Usage Cost</i>	<i>Approx. Paper Cost 24.81/Case</i>	<i>Average Annual Equipment Cost</i>	<i>Total Projected Black Usage Cost</i>
Field Allen School	223,997	\$1,199.80	\$1,111.47	\$2,162.46	\$4,473.74
Jordan-Small Middle	303,270	\$1,410.45	\$1,504.83	\$2,927.76	\$5,843.04
Manchester	922,353	\$4,020.22	\$4,576.72	\$8,904.38	\$17,501.31
Raymond Elementary	590,720	\$2,233.90	\$2,931.15	\$5,702.80	\$10,867.85
Real School	74,507	\$293.56	\$369.70	\$719.29	\$1,382.55
RSU 14 District Office	200,843	\$1,718.87	\$996.58	\$1,938.93	\$4,654.39
Windham Bus Garage	7,591	\$30.39	\$37.67	\$73.28	\$141.34
Windham High	2,239,023	\$11,355.65	\$11,110.03	\$21,615.49	\$44,081.17
Windham Middle	963,868	\$4,771.60	\$4,782.71	\$9,305.16	\$18,859.48
Windham Primary	1,837,440	\$7,805.99	\$9,117.38	\$17,738.61	\$34,661.98
Totals	7,363,612	\$34,840.43	\$36,538.24	\$71,088.17	\$142,466.84

SPC Equipment Bids:

Presently our Bids are coming in at **12.5% to 22% of Retail** while the current **Salesman's Cost is 50% of Retail**. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at **\$6,142 with a Retail Cost of \$49,040....12.5% of Retail!**

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's **new Simplified Billing Program**, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

<i>Vendor</i>	<i>Equipment Type</i>	<i>2012-13 Annual Volume</i>	<i>2012-13 Cost Per Copy</i>	<i>2012-13 Total Cost</i>	<i>2013-14 Annual Volume</i>	<i>2013-14 Cost Per Copy</i>	<i>2013-14 Projected Cost</i>
A-Copi	Black Photocopier	5,149,627	\$0.00350	\$18,023.70	5,149,627	\$0.00354	\$18,229.70
A-Copi	Black Photocopier	781,807	\$0.00390	\$3,049.05	781,807	\$0.00394	\$3,080.33
A-Copi	Color Photocopier	597,284	\$0.00390	\$2,329.41	583,972	\$0.00394	\$2,300.84
A-Copi	Black Network Printer	136,703	\$0.00690	\$943.25	136,703	\$0.00697	\$952.82
A-Copi	Color Network Printer	59,177	\$0.00390	\$408.32	57,684	\$0.00697	\$402.03
KMBS	Black Photocopier	11,795	\$0.00475	\$56.03	0	\$0.00000	\$0.00
KMBS	Black Photocopier	77,997	\$0.00495	\$386.09	0	\$0.00000	\$0.00
KMBS	Black Photocopier	41,875	\$0.00552	\$231.15	0	\$0.00000	\$0.00
Offtech NE	High Speed Duplicator	19,877	\$0.00506	\$100.58	0	\$0.00000	\$0.00
Ricoh	Black Photocopier	37,982	\$0.00454	\$172.44	0	\$0.00000	\$0.00
Ricoh	Black Photocopier	3,626	\$0.00529	\$19.18	0	\$0.00000	\$0.00
Ricoh	Black Photocopier	238,588	\$0.00552	\$1,317.01	0	\$0.00000	\$0.00
Ricoh	Color Photocopier	34,583	\$0.00399	\$137.99	0	\$0.00000	\$0.00
Ricoh	Black Network Printer	4,917	\$0.00529	\$26.01	0	\$0.00000	\$0.00
Ricoh	Black Network Printer	4,549	\$0.00552	\$25.11	0	\$0.00000	\$0.00
Ricoh	Color Network Printer	73	\$0.00529	\$0.39	0	\$0.00000	\$0.00
Synnex	Color MFP	2,557	\$0.00529	\$13.53	0	\$0.00000	\$0.00
Vary	Black LENP	597,212	\$0.01375	\$8,211.72	597,212	\$0.01389	\$8,295.28
Vary	Black LENP	29,754	\$0.01390	\$413.57	6,207	\$0.01404	\$87.15
Vary	Black LENP	4,067	\$0.02490	\$101.27	3,965	\$0.02515	\$99.72
Vary	Black LENP	8,389	\$0.03110	\$260.89	9,389	\$0.03141	\$294.92
Vary	Black LENP	19,008	\$0.04990	\$948.50	19,008	\$0.05040	\$958.00
Vary	Color LENP	3,280	\$0.03110	\$102.01	2,496	\$0.03141	\$78.40
Vary	Color Photocopier	15,542	\$0.00390	\$60.62	15,542	\$0.00394	\$61.24
Totals and Averages		7,880,269	\$0.00474	\$37,337.82	7,363,612	\$0.00442	\$34,840.43

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Approximate current paper costs are figured in to provide budget information for the upcoming fiscal year. Annual Equipment Lease payment is not calculated with color usage.

Building	Projected Volume	Service & Supply Cost
Field Allen School	1,925	\$105.74
Jordan-Small Middle	21,867	\$1,103.19
Manchester	44,530	\$2,466.93
Raymond Elementary	32,653	\$1,647.34
Real School	25,810	\$1,302.11
RSU 14 District Office	26,126	\$1,769.27
Windham Bus Garage	61	\$3.35
Windham High	115,678	\$6,476.07
Windham Middle	28,506	\$1,574.64
Windham Primary	82,459	\$4,252.42
Totals	379,615	\$20,701.06

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's **new Simplified Billing Program**, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

<i>Vendor</i>	<i>Equipment Type</i>	<i>2012-13 Annual Volume</i>	<i>2012-13 Cost Per Copy</i>	<i>2012-13 Total Cost</i>	<i>2013-14 Annual Volume</i>	<i>2013-14 Cost Per Copy</i>	<i>2013-14 Projected Cost</i>
A-Copi	Color Photocopier	71,472	\$0.04995	\$3,570.03	71,472	\$0.05045	\$3,605.76
A-Copi	Color Photocopier	201,464	\$0.05106	\$10,286.76	201,464	\$0.05157	\$10,389.49
A-Copi	Color Photocopier	44,987	\$0.06660	\$2,996.14	33,993	\$0.06727	\$2,286.71
A-Copi	Color Network Printer	38,980	\$0.05439	\$2,120.13	37,004	\$0.05493	\$2,032.62
Ricoh	Color Photocopier	26,959	\$0.05106	\$1,376.52	0	\$0.00000	\$0.00
Ricoh	Color Photocopier	13,502	\$0.08085	\$1,091.67	0	\$0.00000	\$0.00
Ricoh	Color Network Printer	285	\$0.09257	\$26.38	0	\$0.00000	\$0.00
Synnex	Color MFP	7,007	\$0.09258	\$648.71	0	\$0.00000	\$0.00
Vary	Color LENP	3,524	\$0.24160	\$851.40	3,029	\$0.24402	\$739.14
Vary	Color Photocopier	32,653	\$0.04995	\$1,631.02	32,653	\$0.05045	\$1,647.34
<i>Totals and Averages</i>		440,833	\$0.05580	\$24,598.76	379,615	\$0.04696	\$20,701.06

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total # of Units	206
# of Units on Lease	147
# of Units Owned	59
Lease Company	Androscoggin Savings Bank
Lease Start Date	5/1/2012
Lease End Date	8/1/2017
Term	5 Annual
Annual Payment usually due on 8/1	\$71,088.17
Remaining Payments	4

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make	Model	Serial #
Field Allen School	HP	LaserJet M401DN	VNB3N04804
Field Allen School	HP	LaserJet M401DN	VNB3N04786
Field Allen School	HP	LaserJet M401DN	VNB3N04856
Field Allen School	HP	LaserJet M401DN	VNB3N04659
Field Allen School	HP	LaserJet M401DN	VNB 3N04652
Field Allen School	HP	LaserJet M401DN	VNB4M00084
Field Allen School	Kyocera	FS-C5350DN	QVQ1Z05227
Field Allen School	Kyocera	FS-C5350DN	QVQ1Z05211
Field Allen School	Toshiba	E-Studio 656	CKE210719
Jordan-Small Middle	Copystar	CS-255	N6T0700346
Jordan-Small Middle	Kyocera	FS-3920DN	XVJ1618916
Jordan-Small Middle	Kyocera	FS-3920DN	XVJ2328672
Jordan-Small Middle	Toshiba	E-Studio 856	CRD210791
Jordan-Small Middle	Toshiba	E-Studio 5540c	CBD216501
Manchester	HP	LaserJet M401DN	VNB3X04628
Manchester	HP	LaserJet M401DN	VNB3H07014
Manchester	HP	LaserJet M401DN	VNB3H07012
Manchester	HP	LaserJet M401DN	VNB3H06983
Manchester	HP	LaserJet M401DN	VNB3H07001
Manchester	HP	LaserJet M401DN	VNB3H07036
Manchester	HP	LaserJet M401DN	VNB3H07015
Manchester	HP	LaserJet M401DN	VNB3H07016
Manchester	HP	LaserJet M401DN	VNB3X04622
Manchester	HP	LaserJet M401DN	VNB3B07038
Manchester	Kyocera	FS-C5350DN	QVQ2506636
Manchester	Kyocera	FS-C5350DN	QVQ2506645
Manchester	Kyocera	FS-C5350DN	QVQ2506647
Manchester	Toshiba	E-Studio 856	CRD210776

Building	Make	Model	Serial #
Manchester	Toshiba	E-Studio 856	CRD210792
Manchester	Toshiba	E-Studio 856	SRA290161
Raymond Elementary	Kyocera	FS-3920DN	XVJ2328675
Raymond Elementary	Kyocera	FS-3920DN	XVJ2328669
Raymond Elementary	Toshiba	E-Studio 856	CRD210770
Raymond Elementary	Toshiba	E-Studio 456	C2D235903
Raymond Elementary	Xerox	ColorQube 8900X	SDA4101471
Raymond Elementary	Xerox	ColorQube 8900X	SDA4101701
Real School	Toshiba	E-Studio 3040c	CND219478
RSU 14 District Office	Toshiba	E-Studio 856	CRD210787
RSU 14 District Office	Toshiba	E-Studio 456	C2D235912
RSU 14 District Office	Toshiba	E-Studio 4540c	CMD218320
Windham Bus Garage	Kyocera	FS-C5350DN	QVQ1Z05198
Windham High	HP	LaserJet M401DN	VNB4F00015
Windham High	HP	LaserJet M401DN	VNB4F00031
Windham High	HP	LaserJet M401DN	VNB3N04854
Windham High	HP	LaserJet M401DN	VNB4F00023
Windham High	HP	LaserJet M401DN	VNB4F00030
Windham High	HP	LaserJet M401DN	VNB4F00039
Windham High	HP	LaserJet M401DN	VNB4F00028
Windham High	HP	LaserJet M401DN	VNB3N04798
Windham High	HP	LaserJet M401DN	VNB4F00040
Windham High	HP	LaserJet M401DN	VNB4F00041
Windham High	HP	LaserJet M401DN	VNB4F00013
Windham High	HP	LaserJet M401DN	VNB4F00032
Windham High	HP	LaserJet M401DN	VNB4M00097
Windham High	HP	LaserJet M401DN	VNB3N04794
Windham High	HP	LaserJet M401DN	VNB4M00087
Windham High	HP	LaserJet M401DN	VNB3N04864
Windham High	HP	LaserJet M401DN	VNB3N04797

Building	Make	Model	Serial #
Windham High	HP	LaserJet M401DN	VNB3N04857
Windham High	HP	LaserJet M401DN	VNB3N04850
Windham High	HP	LaserJet M401DN	VNB3N04788
Windham High	HP	LaserJet M401DN	VNB3N04810
Windham High	HP	LaserJet M401DN	VNB4F00022
Windham High	HP	LaserJet M401DN	VNB3N04792
Windham High	HP	LaserJet M401DN	VNB4F00042
Windham High	HP	LaserJet M401DN	VNB4F00029
Windham High	HP	LaserJet M401DN	VNB3N04787
Windham High	HP	LaserJet M401DN	VNB4F00033
Windham High	HP	LaserJet M401DN	VNB4M00098
Windham High	HP	LaserJet M401DN	VNB4F00044
Windham High	HP	LaserJet M401DN	VNB4F00035
Windham High	HP	LaserJet M401DN	VNB4F00034
Windham High	HP	LaserJet M401DN	VNB3N04853
Windham High	HP	LaserJet M401DN	VNB3N04852
Windham High	HP	LaserJet M401DN	VNB3N04821
Windham High	HP	LaserJet M401DN	VNB4M00090
Windham High	HP	LaserJet M401DN	VNB4M00089
Windham High	HP	LaserJet M401DN	VNB3N04805
Windham High	HP	LaserJet M401DN	VNB4F00027
Windham High	HP	LaserJet M401DN	VNB4F00016
Windham High	HP	LaserJet M401DN	VNB4F00025
Windham High	HP	LaserJet M401DN	VNB3N04851
Windham High	HP	LaserJet M401DN	VNB4F00026
Windham High	HP	LaserJet M401DN	VNB4M00088
Windham High	HP	LaserJet M401DN	VNB4F00018
Windham High	HP	LaserJet M401DN	VNB3N04861
Windham High	Kyocera	FS-C5350DN	QVQ1Z05210
Windham High	Kyocera	FS-C5350DN	QVQ2506646

Building	Make	Model	Serial #
Windham High	Kyocera	FS-C5350DN	QVQ1Z05240
Windham High	Kyocera	FS-C5350DN	QVQ2506648
Windham High	Kyocera	FS-C5350DN	QVQ2506643
Windham High	Kyocera	FS-C5350DN	QVQ2506649
Windham High	Kyocera	FS-C5350DN	QVQ2506630
Windham High	Kyocera	FS-C5350DN	QVQ1Z05208
Windham High	Kyocera	FS-C5350DN	QVQ1Z05244
Windham High	Kyocera	FS-C5350DN	QVQ1Z05199
Windham High	Kyocera	FS-C5350DN	QVQ1Z05213
Windham High	Ricoh	MPC2500	L3666000281
Windham High	Toshiba	E-Studio 856	CRD210766
Windham High	Toshiba	E-Studio 856	CRD210781
Windham High	Toshiba	E-Studio 856	CRD210777
Windham High	Toshiba	E-Studio 456	C2D235883
Windham High	Toshiba	E-Studio 856	CRD210789
Windham High	Toshiba	E-Studio 856	CRD210775
Windham Middle	HP	LaserJet M401DN	VNB3N04789
Windham Middle	HP	LaserJet M401DN	VNB3N04799
Windham Middle	HP	LaserJet M401DN	VNB3N04801
Windham Middle	HP	LaserJet M401DN	VNB4M00094
Windham Middle	HP	LaserJet M401DN	VNB3N04800
Windham Middle	HP	LaserJet M401DN	VNB4M00093
Windham Middle	HP	LaserJet M401DN	VNB4M00092
Windham Middle	HP	LaserJet M401DN	VNB3N04791
Windham Middle	HP	LaserJet M401DN	VNB3N04802
Windham Middle	HP	LaserJet M401DN	VNB4F00001
Windham Middle	HP	LaserJet M401DN	VNB4M00077
Windham Middle	HP	LaserJet M401DN	VNB4M00091
Windham Middle	HP	LaserJet M401DN	VNB3N04790
Windham Middle	HP	LaserJet M401DN	VNB4M00085

Building	Make	Model	Serial #
Windham Middle	HP	LaserJet M401DN	VNB4M00100
Windham Middle	HP	LaserJet M401DN	VNB4M00095
Windham Middle	HP	LaserJet M401DN	VNB3N04783
Windham Middle	HP	LaserJet M401DN	VNB4M00096
Windham Middle	HP	LaserJet M401DN	VNB3N04796
Windham Middle	HP	LaserJet M401DN	VNB4F00024
Windham Middle	Kyocera	FS-C5350DN	QVQ1Z05191
Windham Middle	Kyocera	FS-3920DN	XVJ2328674
Windham Middle	Kyocera	FS-C5350DN	QVQ1Z05204
Windham Middle	Toshiba	E-Studio 756	CKE210711
Windham Middle	Toshiba	E-Studio 756	CKE210744
Windham Middle	Toshiba	E-Studio 456	C2D236072
Windham Middle	Toshiba	E-Studio 756	CKE210656
Windham Primary	HP	LaserJet M401DN	VNB3N04661
Windham Primary	HP	LaserJet M401DN	VNB3N04654
Windham Primary	HP	LaserJet M401DN	VNB3N04658
Windham Primary	HP	LaserJet M401DN	VNB3N04655
Windham Primary	HP	LaserJet M401DN	VNB3N04653
Windham Primary	HP	LaserJet M401DN	VNB3N04649
Windham Primary	HP	LaserJet M401DN	VNB3N04663
Windham Primary	HP	LaserJet M401DN	VNB3N04665
Windham Primary	HP	LaserJet M401DN	VNB3N04657
Windham Primary	HP	LaserJet M401DN	VNB3N04651
Windham Primary	Kyocera	FS-C5350DN	QVQ1Z05202
Windham Primary	Toshiba	E-Studio 856	SRA290150
Windham Primary	Toshiba	E-Studio 856	SRA290154
Windham Primary	Toshiba	E-Studio 456	C2D236055
Windham Primary	Toshiba	E-Studio 856	SRA290142
Windham Primary	Toshiba	E-Studio 856	SRA290138

Owned Equipment

Building	Make	Model	Serial #
Field Allen School	HP	LaserJet P1505dn	CNBK633110
Field Allen School	HP	LaserJet 2200DT	CNGRD32065
Jordan-Small Middle	Brother	HL-2140t	U61944H9J735616
Jordan-Small Middle	HP	LaserJet P1102w	VNB4K12799
Jordan-Small Middle	HP	LaserJet P2035	CNN9036811
Jordan-Small Middle	HP	LaserJet P1102w	VNB3540491
Jordan-Small Middle	HP	LaserJet P1102w	VNB3S37963
Jordan-Small Middle	HP	LaserJet P1102w	VNB4K12833
Jordan-Small Middle	HP	LaserJet P1102w	VNB4K12814
Jordan-Small Middle	HP	LaserJet 4000N	USMC007277
Jordan-Small Middle	HP	LaserJet P1102w	VNB4K12821
Jordan-Small Middle	Lexmark	E240	72BY797
Jordan-Small Middle	Ricoh	MP7000	M9385300379
Manchester Elementary	Ricoh	MP4500	M2866000144
Manchester Elementary	Ricoh	MPC300	S7215100165
Manchester Elementary	Toshiba	E-Studio 2330c	CIH812108
Raymond Elementary	Toshiba	E-453	CID842677
Raymond Elementary	Toshiba	E-523T	CZD829175
Raymond Elementary	Toshiba	E-453	CID842596
RSU 14 District Office	HP	Color LaserJet CP2025dn	CNGS354289
RSU 14 District Office	HP	LaserJet 9000	JPBRY05223
RSU 14 District Office	HP	LaserJet P1102w	VNB3212646
RSU 14 District Office	HP	LaserJet 8150	USBD015672
RSU 14 District Office	HP	Color LaserJet CP2025dn	CNGS484131
RSU 14 District Office	HP	LaserJet 1320	CNHC5CP13T
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFZC01086E
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFZA000042
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFB102606X

Building	Make	Model	Serial #
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFB200750P
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFB200760Z
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFB502059K
RSU 14 District Office	Samsung	SCX-4623fw	Z4YSBFFB900602A
Windham Bus Garage	Ricoh	MP4500	M2866000152
Windham High	Brother	MFC-8480dn	K0J543278
Windham High	Canon	MF-4150	JVM15135
Windham High	Dell	3130cn	0932113546
Windham High	HP	Color LaserJet 2600n	CNGC69C0YC
Windham High	HP	Color LaserJet 4600	JPBKD22231
Windham High	HP	LaserJet P1505dn	VND3H25638
Windham High	HP	LaserJet P3015	VNBC97S03R
Windham High	Ricoh	MP5500	L7766000432
Windham High	Ricoh	MP4500	M2874901853
Windham High	Ricoh	8100DN	Q8467100327
Windham High	Ricoh	MPC300	S7214900354
Windham High	Ricoh	MPC300	S7215100179
Windham High	Ricoh	MP4500	M2874901917
Windham High	Ricoh	MPC300	S7206000264
Windham High	Ricoh	MPC2500	L3665901276
Windham High	Ricoh	MP5500	L7785100398
Windham High	Samsung	SCX-4623fw	Z4YSBFFB801401E
Windham Middle	Ricoh	MPC300	S7215100146
Windham Middle	Ricoh	MP5500	L7766000430
Windham Middle	Ricoh	MPC2500	L3665901233
Windham Primary	HP	LaserJet 2300	CNBDB48446
Windham Primary	Ricoh	MPC300	S7214900360
Windham Primary	Ricoh	MP4500	M2874901856
Windham Primary	Ricoh	MPC300	S7215100148
Windham Primary	Ricoh	MP5500	L7785100246

Building	Make	Model	Serial #
Windham Primary	Ricoh	8100DN	Q8467100284

NOTE: With your next upgrade, your current Leased Equipment would be listed as Owned, and any new equipment would be listed as Leased. Your current Owned Equipment would be traded out.

Improved SPC Services

2012-2013 Simplified Billing Implemented

In January 2013, SPC developed the Simplified Billing Program, designed to streamline the invoicing process and further help to eliminate billing errors. Some of its features include:

TWO Pre-Billing invoices annually from ONE billing source. Benefits...

- One half of your projected annual volume is billed twice per year: July and January.
- No need to review pages and pages of confusing invoices from multiple vendors, whose systems produce a variety of invoicing formats.

Eliminate confusing variety of invoices from multiple vendors that come annually and/or quarterly. Benefit...

- Different vendors utilize different invoicing programs, producing a wide variety of lengthy and often confusing invoices; you receive each invoice directly from SPC, in one, easy to read format.
- Accompanying spreadsheets break out the totals owed for pre-billing or reconciliation by building or cost center to allow you to allocate costs to specific locations.

Standardized billing to eliminate chasing meter reads during the year. Benefits...

- Staff no longer need to collect color or low-end printer meter reads on a quarterly basis.
- Billing is based on previous year's actual usage.
- Most meter reads can now be captured electronically, with only a small handful of printers needing a manual meter reading, thus saving valuable staff time at the end of the fiscal year.

SPC's managed spreadsheet includes all copy and printing devices within your organization for all locations and all vendors. Benefits...

- Spreadsheets associated with each invoice show the itemized equipment in each location, the projected volume, and the semi-annual pre-billing or reconciliation.
- Again, one simplified invoice for all equipment and one billing source rather than multiple varied invoices from several billing sources.

SPC's Newest Service

SPC STAR Doc

Throughout the 2012-13 year, SPC designed, developed, and implemented a new online program that allows our clients to effectively manage all of their reprographic assets.



STAR Doc: System for Tracking and Reporting Documents. Benefits...

- Detailed floor maps identifying each copier and printer within your fleet, including make, model, serial number, meter read, building, and department.
- Online, real-time information *daily*.
- Allows you to project your usage in comparison with your budget to determine if you are on target or if you need to make some adjustments.
- Allows you to identify problem areas and address them immediately, before your annual billing invoice.
- All your SPC-related documents stored in one location: Five-Year Equipment Replacement Schedule, Compare Report, Total Bid Analysis, Annual Report.

At SPC we are always striving to improve our services and optimize our clients' resources. We are proud to be able to offer our clients all the benefits of the new **STAR Doc** system.

*SPC STARDoc Current User Names**

Name	User Name
Donn Davis	ddavis
Brody Artes	bartes
Austin Carr	acarr
Aaron Hamlen	ahamlen
Bill Hanson	bhanson
Pam Hecker	phecker
Bob Hickey	bhickey
Diane Leavitt	dleavitt
Rebecca Miller	rmiller
Peter Mullen	pmullen
Maria Parisi	bcres
Aileen Pelletier	bcwps
Michael Pelletier	mpelletier
Rita Rawding	rrawding
Ryan Rumsey	rrumsey
Building Coordinator Jordan	bcjsms
Building Coordinator Manchester	bcmanchester
Building Coordinator Middle School	jlanoie

*If you need to verify your password or if you need to add users please contact Alex Webster at awebster@spccopypro.com

SPC's Service & Supply Contract – Purpose & Sample

In an effort to serve our clients better, at our own expense, SPC hired Bond Counsel to set up your Service & Supply Contract to ensure accuracy and protection to our Clients. Integrated into and tailored to mirror the Lease-Purchase Agreement, this contract protects equipment held as collateral under the Lease-Purchase Agreement or for equipment already owned and purchased outright.

Please note that this contract provides you with the option to upgrade your service contract with a 30-day termination notice. This provides you tremendous flexibility.

: SERVICE AND SUPPLY CONTRACT

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the “Equipment”) to a Master Lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the “Lessor”) and RSU 14, as lessee (the “Lessee”), commencing on May 01, 2012, (the “Lease-Purchase”) hereby contracts with Lessee for the term of the Lease-Purchase (terminating on July 30, 2017) to provide comprehensive services, supplies, and maintenance to such Equipment, excluding only the cost of paper, transparencies, and staples, at a cost per copy per item of Equipment as shown on Schedule A attached hereto. In addition, for high-speed duplicators, Vendor may charge the cost shown on Schedule A attached hereto for masters used when the number of copies made by use of such masters is, on an annual average, fewer than 100. Vendor shall provide a four-hour response time to all service calls.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor, at its option, may increase such costs per copy under this Service and Supply Contract (the “Contract”) by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of “The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100,” whichever is less.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor shall credit to Lessee any cost of this Contract prepaid by Lessee and unused by Lessee because fewer copies were made by Lessee during the Contract period ending on such July 1 than were originally estimated under this Contract to be made by Lessee during such period. If the Lease-Purchase is terminated prior to the end of its term, Vendor shall prorate and return to Lessee, within 30 days of such termination, any cost of this Contract prepaid by Lessee and unused by Lessee because of such early termination of the Lease-Purchase.

Client Acknowledgement of Vendor Commitment

Vendor:	A-COPI	Lessee:	RSU 14
Street Address:	34 AG Drive	Street Address:	228 Windham Center Road
City/State/Zip:	Gardiner, ME 04345	City/State/Zip:	Windham, ME 04062
By (signature):		By (signature):	
Name:	Robin Spencer	Name:	Donn Davis
Title:	President	Title:	Asst. Superintendent

SPC's Dual-Layered Warranty – Purpose & Explanation

Reprographic equipment is expensive and does not hold its value. Therefore, it is crucial for you and the banking industry holding the collateral to secure this asset.

Our unique Dual-Layered Warranty guarantees a like-for-like no-charge replacement unit in the event of equipment not performing satisfactorily.

1. **Servicing Vendor**; implemented in 1988
2. **ESP Electrical**; implemented in 2007, all photocopiers with such units will be warranted from electrical damage by ESP.

ESPs (Electronic Surge Protectors) with our most recent upgrades are being installed by SPC on 40 CPM units and faster in order to cut down on approximately 30% of all service calls. These units will not only protect from electrical surges but will also filter out electronic noise that creates havoc with boards and the operation of your equipment.

WARRANTY **(LEASED EQUIPMENT)**

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and RSU 14, as lessee (the "Lessee"), commencing on May 01, 2012, (the "Lease-Purchase") hereby warrants to Lessee that, if any such Equipment malfunctions through no fault of Lessee during the term of the Lease-Purchase (terminating on July 30, 2017) and such Equipment cannot be repaired promptly, Vendor promptly will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Lessee.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the life expectancy of such item of Equipment in number of copies, as shown on Schedule A(P) attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule A(P) attached hereto.

Vendor:	A-COPI _____
Street Address:	34 AG Drive _____
City/State/Zip:	Gardiner, ME 04345 _____
By (signature):	_____ _____
Name:	Robin Spencer _____
Title:	President _____