



Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800) 750-1538

www.spccopypro.com

2017-2018 Annual Report

Year - End Photocopier Analysis

With projected costs for 2018-19

Bill Brockman
RSU 06 / MSAD 06 - Buxton
94 Main Street
Buxton, ME 04093



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

October 2018

Skip Tilton
President

Corporate Office:
1491 East Side River Drive
Dummer, NH 03588
(800) 750-1538

Bill Brockman
RSU 06 / MSAD 06 - Buxton
94 Main Street
Buxton, ME 04093

VISIT US ON THE WEB:
www.spccopypro.com

Dear Bill:

We at Specialized Purchasing Consultants, wish to thank you for your continued confidence in us. Our relationship is **now 20 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

During our meeting with you to review this report, we would like to take some time to review our current services as well as new services soon to be offered and how you can benefit from these services.

Again, we appreciate the opportunity to continue to provide you with the best possible pricing, service, and equipment. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

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The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices

possible while improving the quality of your service and equipment, as well as providing ways to increase your equipment reliability and the ability to monitor and track usage variations throughout the year to keep your costs under control.



Jessica Paradis

Accounting Coordinator

As the new accounting director for SPC, my focus is to ensure transactions are handled with importance, accuracy, and timeliness. My goal is for all communication, with client or vendor, to be satisfactory for all parties. I am

excited to be part of this team, and I am available to answer any billing or contract questions you may have.

Alex Webster

Operations Manager

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer *at no additional charge to our clients* features that normally cost thousands of dollars.



Pam Weed

Client-Vendor Relations

It is always my goal to ensure a good working relationship between clients and vendors. This applies to billing, upgrades, equipment reliability, and everything in between. I am available to assist you with smooth transitions and quick resolutions.

Joel Heffernan

Implementation Specialist

With over 40 years of experience in the copier/printer industry, I am able to deliver knowledgeable assistance before, during, and after equipment changeover. I am available to our clients to address any concerns they may have and to assure our clients have a pleasant experience with SPC.



Robert Dutil

Director of Information Technology

I work behind the scenes to keep everything running smoothly. I appreciate SPC's honesty, work ethic and loyalty, and it is my goal to make sure SPC has the tools it needs to continue improving their technology to better serve their clients and to be as productive as possible. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

Equipment Health Status

Total Number of Machines:	128
Total Black Photocopiers	41
Total Color Photocopiers	23
Total Black Network Printers	62
Total Color Network Printers	2
Total Removed from Service:	1
# of Units OFF Warranty:	0
# of Units Approaching End of Warranty:	0
# of Units Overused:	0
# of Units Underused:	0
Commencement Date:	8/2/2017
# of Annual Payments Left on Lease	4
All Warranties and Service Contracts Expire:	6/30/2023
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Bill,

On paper, everything looks pretty good. I would definitely continue to pay down your principal on your capital lease.

It is important to not ignore machines that are being overused or underused. We saw 11 printers that printed less than 500 pages last year. One of our jobs is help flag these kinds of devices so that you can maximize your capital investment as well as minimize the cost of operation on your service contracts. Also, please note that both the Emery and Steep Falls schools are seeing very high color usage for the amount of students they have.

Also, keep in mind there are some powerful print management software that you may want to consider next time around. (See page #10) Color Usage at Steep Falls Elementary School is extremely high for some reason at 699. Ratios are 185 color prints per student per year. Overall however you are within the average on Color.

Sincerely,
Skip

Non Contracted Devices

RSU 06 / MSAD 06 - Buxton

Make - Model	Serial Number	IP Address	Last Update
	H5Z269753	10.10.16.84	10/15/2018 9:06:49 AM
EPSON SC-T5200 Series	U88E003874	10.10.36.84	5/16/2018 9:07:33 AM
SAMSUNG Samsung	ZELYBJDDA000EYJ	10.10.98.190	10/15/2018 9:06:49 AM
BROTHER MFC-J6920DW	U63571K6F144562	10.10.97.46	10/15/2018 9:06:49 AM

Machine Count: 3... Our Goal with the next upgrade is to get all non contract devices under a CPC agreement.



1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power, obtaining competitive rates on leases, equipment, and service and supply contracts.

1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail
- Initiated 5% cost per print annual increase cap

2001 Solid-Ink Printers and Meter Collection

- Offered low-cost-of-operation solid-ink network printers to help reduce printing costs
- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing

2002 Bond Counsel Review

- Added Bond Counsel Review to endure any and all funding sources provided legal documentation to meet State statutes and regulations

2003 Contracts and Warranties Updated

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business

2005 Economic Municipal Relief Fund Established

2006 Data Collection Agent

- Data Collection Agent Software offered for meter collection convenience

2007 Insurance Fund

- Insurance Fund established for equipment upgrades with SPC monitoring installations from start to finish. SPC absorbs cost of returning leased equipment, electrical or network drop installs or upgrades, and surge protectors (ESPs)

2012 STARDoc - Print Management Software Developed and Implemented

- Live Floor Plans allow IT administrators to move devices around on their own floor plans
- Low-end network printers added to contracts and monitored
- Simplified Billing introduced

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier



- **Cost Projection by Department or Building** - Who Benefits? Accounts Payable, Business Manager and Superintendent
 - Allows you to formulate next year's budgets as early as December
 - Allows you to see the projected usage bill in advance
 - Tabulate total budgets and total costs district wide
 - Volume or cost pages allow you to pinpoint specific machines on the floor plans
 - Timeline - allowing you to go back to see how your budget compares to previous years
- **Map your devices on Floorplans** - Who Benefits? Business Manager, IT
 - Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
 - Device information tab will allow you to easily access the web interface of the printer/copier
 - Non-Reporting device listing for devices that haven't reported for more than 2 weeks
 - Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TV's)
- **Floor Plans Admin** - Who Benefits? Business Manager and IT
 - Allows IT and Business Manager to move devices around on Floor Plan
 - Paper trail of device locations after summer break
 - Will show Previous Devices, Present Equipment and Proposed Equipment

- **Contacts Page** - Who Benefits? Business Manager and IT
 - Control Access and Permissions to Star Doc
 - Toggle Email all (Toner, Service Monthly Audits)
- **Device Listing Page** - Who Benefits? Business Manager and IT
 - Centralized location for detailed information of District's assets
 - Exportable device listing to Excel or PDF
 - Tracks additional non-contract devices
 - IP Addresses and MAC addresses automatically imported
 - Strikethrough on machines that have been removed
- **Monthly Audits** - Who Benefits? Business Manager and Superintendent
 - Monthly Cost Snapshot
 - Shows amount of devices not reporting to help improve accuracy of projections
- **Timeline:** Who Benefits? Business Manager
 - Track historical volume and cost per building
- **“Last Sync Date”** Who Benefits? IT Manager
 - Shows the last time that FMAudit synced for that client

New Features

Industry Wide

Consult: Secure Print Release, also known as Follow Me Print or Find-Me Printing.


- Print to a single global queue, walk up, and collect at any device.
- The application allows jobs to be held at the server level and released when the user engages it at any multi-function device (MFD). It allows users to print at any area within the building as long as the MFD has the features needed by the user.

STARDoc

NEW! Over Budget Report feature

- Allows user to select the Over Budget feature to produce a report showing each machine currently running over projected volumes, listed with highest amount over first.
- Catch overused equipment early, before equipment begins to break down due to over use.
- Request service history on any machine right through STARDoc.

Over Budget



Room:

Room 201 Principal's Office

Make & Model:

Canon IRC5051

Serial Number:

GQM65369

IP Address:

172.16.10.145

Projected Amount Over Budget:

\$1,902

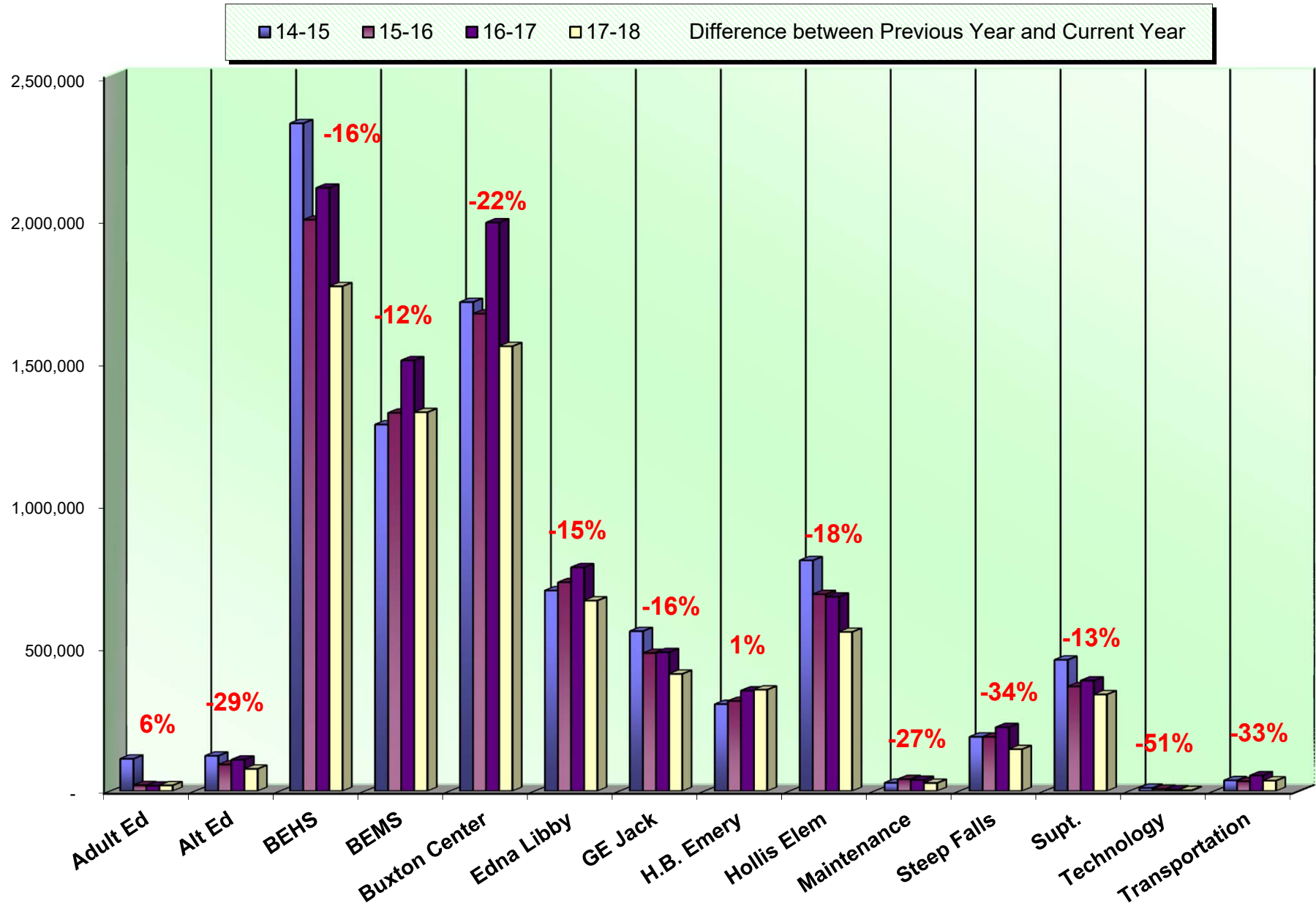
Previous

Next

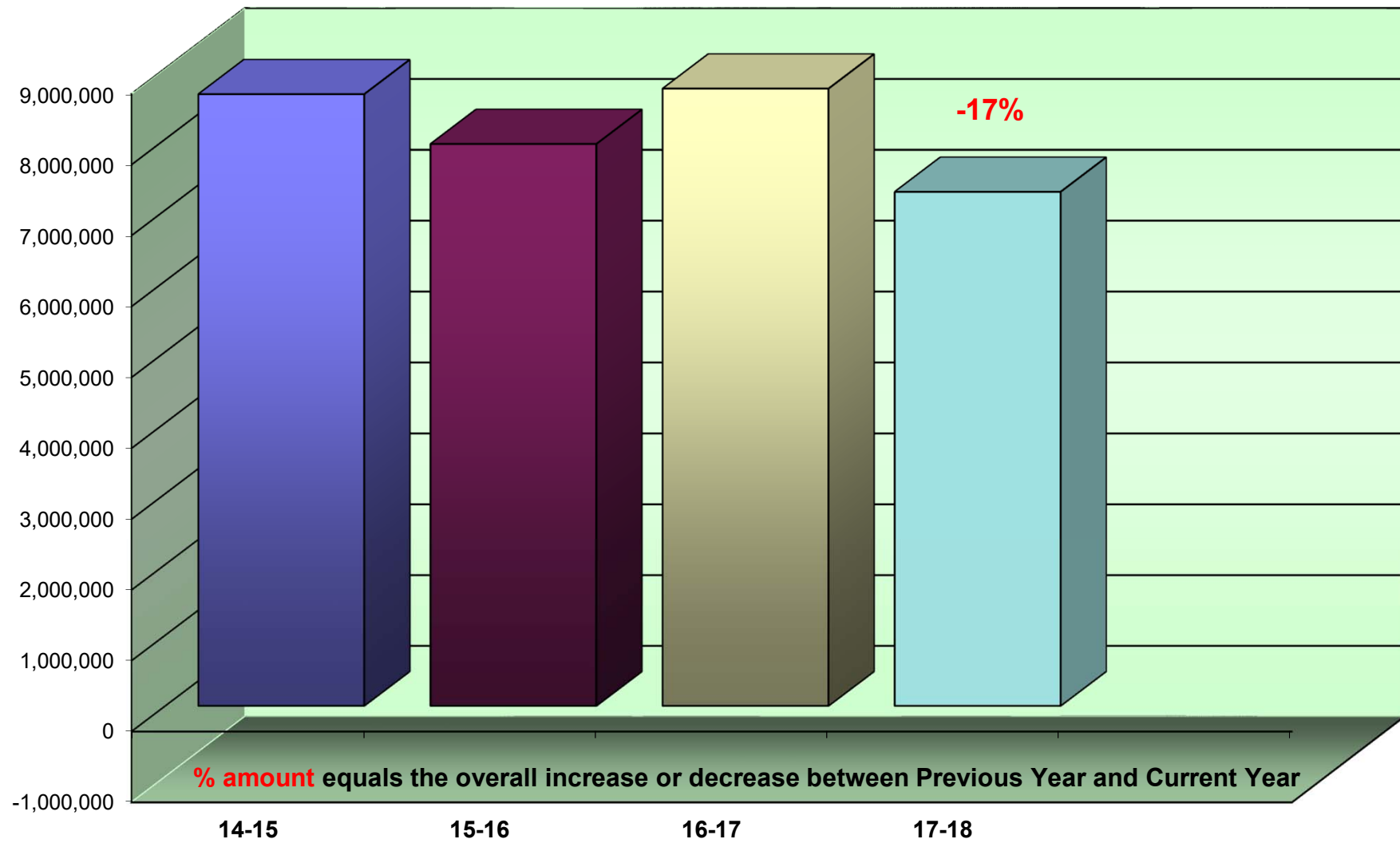
Request Service History

Close

Annual Black Volume by Building



Annual Black Volume Overall



Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,144	1,760,932	\$38,009.54	1,539	\$33.23
Bonny Eagle Middle School	858	1,321,184	\$28,441.68	1,540	\$33.15
Buxton Center Elementary School	588	1,551,675	\$33,273.19	2,639	\$56.59
Edna Libby School	260	663,584	\$14,074.14	2,552	\$54.13
George E. Jack School	175	407,495	\$8,637.60	2,329	\$49.36
H.B. Emery Jr. Memorial School	187	352,545	\$7,479.35	1,885	\$40.00
Hollis School	286	554,005	\$11,851.25	1,937	\$41.44
MSAD 6 Adult Education	0	19,708	\$458.49	0	\$0.00
MSAD 6 Alternative Education	25	77,167	\$1,741.50	3,087	\$69.66
MSAD 6 District Office	0	336,192	\$7,967.53	0	\$0.00
MSAD 6 Maintenance	0	27,941	\$613.31	0	\$0.00
MSAD 6 Technology	0	2,739	\$77.10	0	\$0.00
MSAD 6 Transportation	0	36,179	\$779.60	0	\$0.00
Steep Falls Elementary School	105	145,410	\$3,172.13	1,385	\$30.21

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Totals	3,628	7,256,756	\$156,576.42	2,000	\$43.16

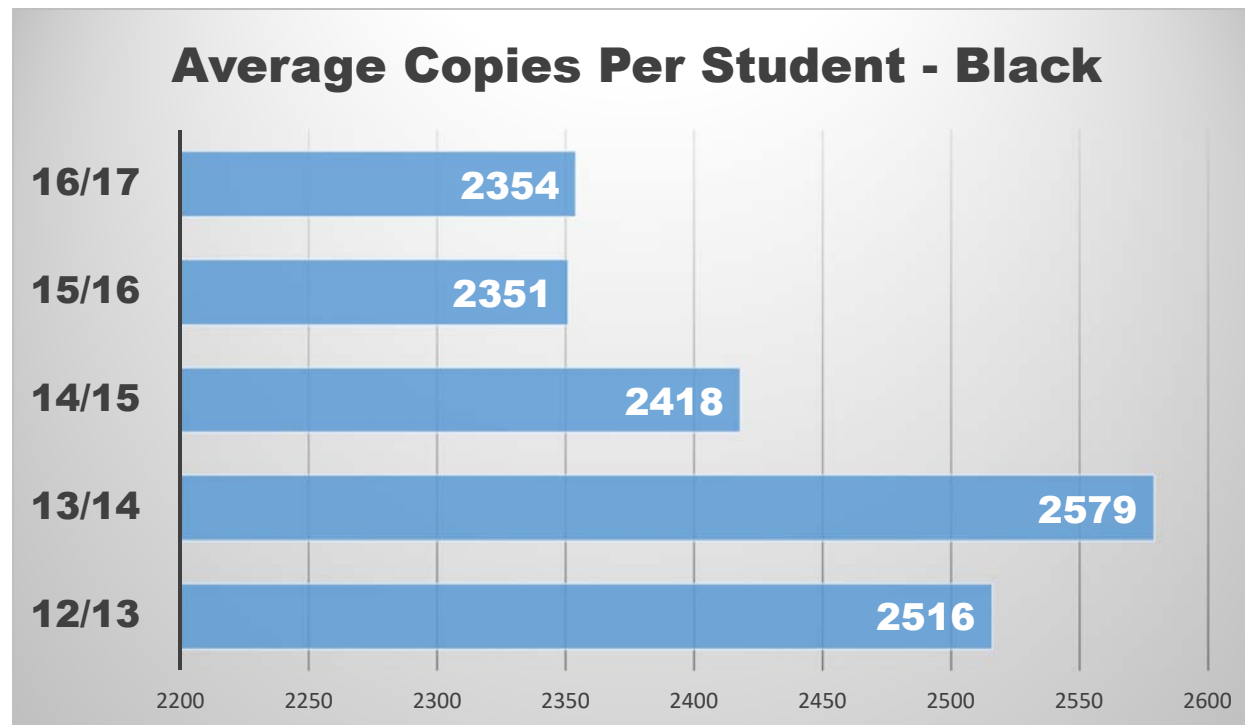
**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report.*

Cost Comparison – Black Only

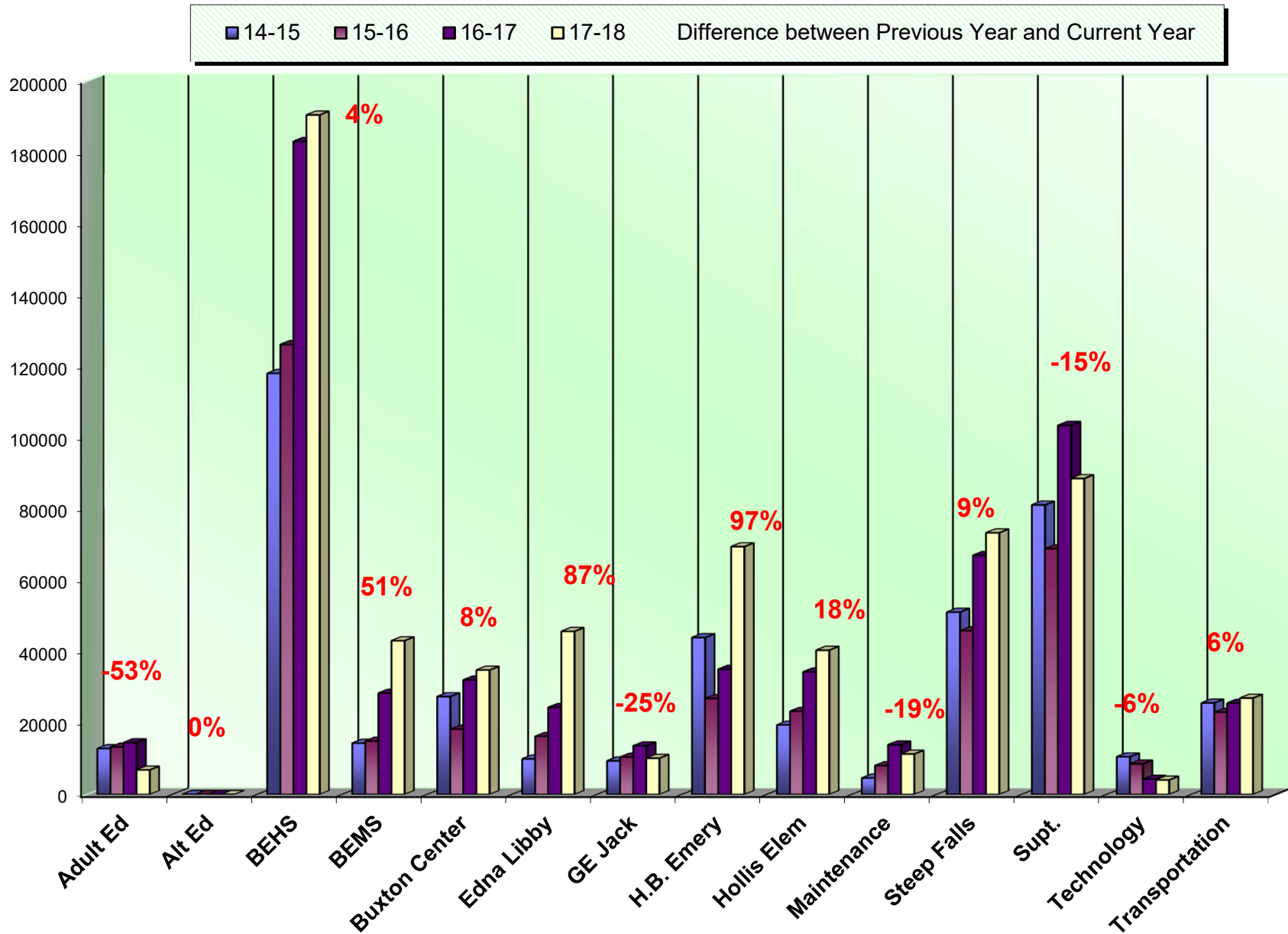
This is an SPC Comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	88,906	209,301,843	\$4,194,294.05	2,354	\$47.17

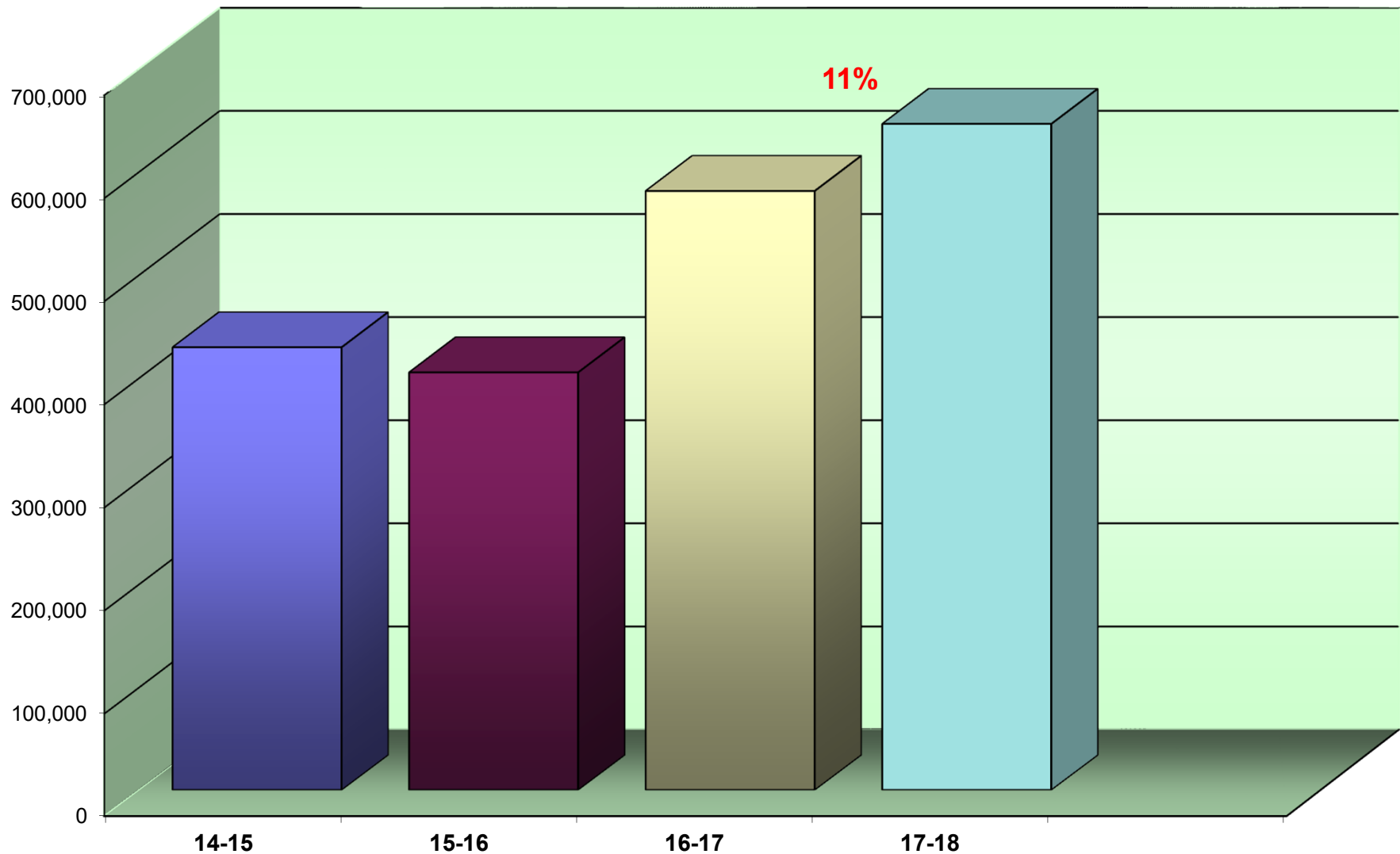
* Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment



Annual Color Volume by Building



Annual Color Volume Overall



% amount equals the overall increase or decrease between Previous Year and Current Year

Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,144	190,486	\$8,663.17	167	\$7.57
Bonny Eagle Middle School	858	43,273	\$1,925.65	50	\$2.24
Buxton Center Elementary School	588	35,084	\$1,561.24	60	\$2.66
Edna Libby School	260	45,884	\$2,041.84	176	\$7.85
George E. Jack School	175	10,233	\$455.37	58	\$2.60
H.B. Emery Jr. Memorial School	187	69,554	\$3,095.15	372	\$16.55
Hollis School	286	40,640	\$1,808.48	142	\$6.32
MSAD 6 Adult Education	0	6,914	\$307.67	0	\$0.00
MSAD 6 Alternative Education	25	0	\$0.00	0	\$0.00
MSAD 6 District Office	0	88,584	\$3,975.76	0	\$0.00
MSAD 6 Maintenance	0	11,412	\$546.98	0	\$0.00
MSAD 6 Technology	0	4,066	\$194.88	0	\$0.00
MSAD 6 Transportation	0	27,208	\$1,210.76	0	\$0.00
Steep Falls Elementary School	105	73,419	\$3,267.15	699	\$31.12

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Totals	3,628	646,757	\$29,054.09	178	\$8.01

**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report. Note: New STARDoc tool will flag the High Color Usage. See Page #10 under new STARDoc features. Industry Ratios are 185 color prints per student per year. Please contact our SPC technical team to provide training to your staff.*

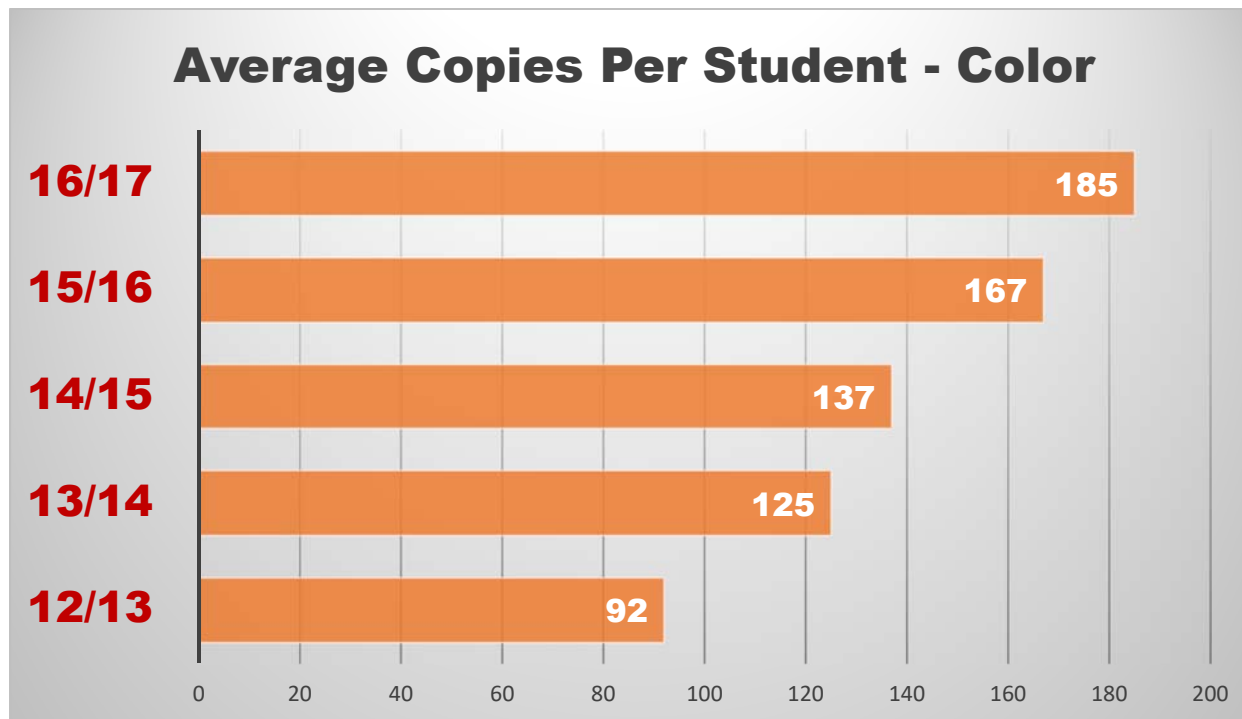
<i>District Wide Black Totals</i>	7,256,756	\$25,629.03
<i>District Wide Color Totals</i>	646,757	\$28,263.54

Cost Comparison – Color Only

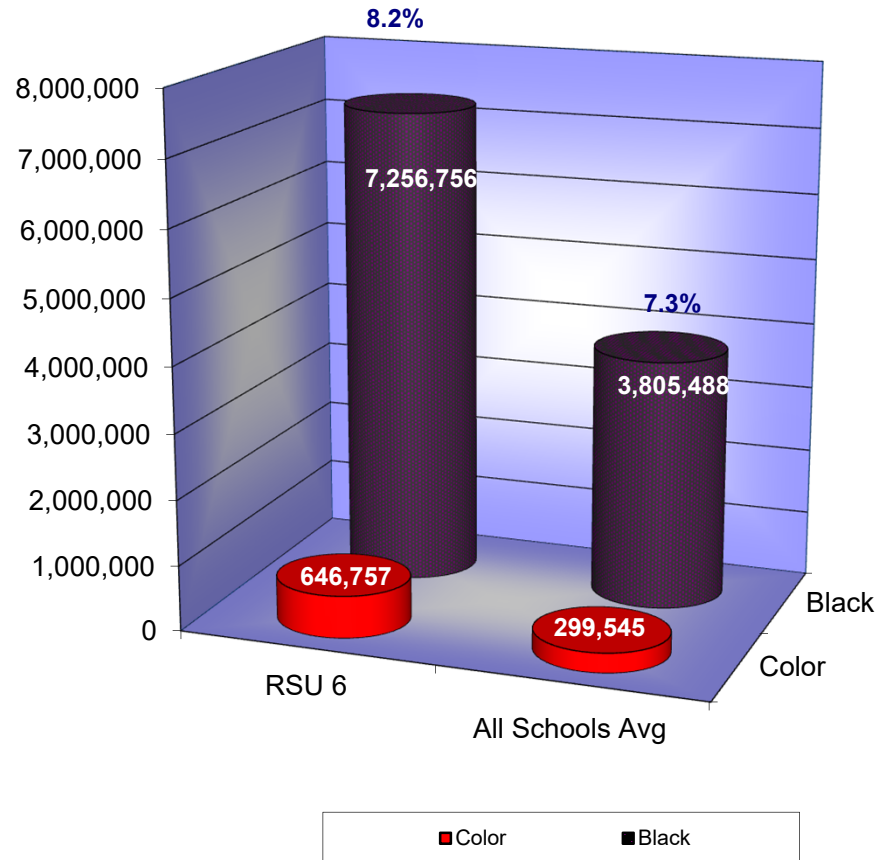
This is an SPC Comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/Student Populations	88,906	16,474,996	\$820,060.24	185	\$9.22

* Total District Cost refers to the cost of Service and Supplies only; paper and equipment costs are calculated into the Black Comparison chart.



CURRENT BLACK & COLOR USAGE COMPARISONS



Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

Make-Model / Speed				Date of Last Upgrade: 8/2/2017	
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Attendance Office					
Kyocera P2040dw / 40 PPM	0	2,191	2,191	\$0.016250	None at this time.
VD26Z01767 / 7289				\$35.60	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Toshiba e-Studio 5506AC / 55 PPM	0	50,845	50,845	\$0.003500	None at this time.
CHEG18240 / 7216				\$177.96	
3,000,000 / 07/2016	0	37,484	37,484	\$0.04329	
Color Photocopier				\$1,622.68	
A-COPI					
Copy Room					
Toshiba e-Studio 7508A / 75 PPM	0	84,664	84,664	\$0.003000	None at this time.
CICG17318 / 7221				\$253.99	
4,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Custodial Office					
Kyocera P2040dw / 40 PPM VD26Z01780 / 7292 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	3,131 0	3,131 0	\$0.016250 \$50.88 \$0.00000 \$0.00	None at this time.
Guidance Office					
Toshiba e-Studio 4505AC / 45 PPM CFCG51584 / 7428 1,000,000 / 07/2016 Color Photocopier A-COPI	0 0	6,419 38,329	6,419 38,329	\$0.003500 \$22.47 \$0.04662 \$1,786.90	None at this time.
Learning Center 3 Old Wing 3rd Fl					
Toshiba e-Studio 8508A / 85 PPM CIAG16065 / 7228 5,000,000 / 07/2016 Black Photocopier A-COPI	0 0	477,619 0	477,619 0	\$0.003000 \$1,432.86 \$0.00000 \$0.00	None at this time.
Library					
Toshiba e-Studio 4508A / 45 PPM CGKF46206 / 7240 1,000,000 / 07/2016 Black Photocopier A-COPI	0 0	53,390 0	53,390 0	\$0.004200 \$224.24 \$0.00000 \$0.00	None at this time.

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE HIGH SCHOOL					
<i>Lunch Room Office</i>					
Kyocera P2040dw / 40 PPM	0	3,128	3,128	\$0.016250	None at this time.
VD26Z02874 / 7288				\$50.83	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Maintenance Building</i>					
Kyocera P2040dw / 40 PPM	0	0	0	\$0.016250	Underused!
VD26Z02876 / 7295				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Music Room</i>					
Kyocera P3045DN / 47 PPM	0	9,229	9,229	\$0.011250	None at this time.
VM37402961 / 7345				\$103.83	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Office across from Student Services</i>					
Kyocera P3045DN / 47 PPM	0	6,641	6,641	\$0.011250	None at this time.
VM37402964 / 7341				\$74.71	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE HIGH SCHOOL					
Portable Room 10					
Kyocera P2040dw / 40 PPM	0	3,214	3,214	\$0.016250	None at this time.
VD26Z02864 / 7298				\$52.23	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Portable Room 11					
Kyocera P3045DN / 47 PPM	0	15,405	15,405	\$0.011250	None at this time.
VM37402978 / 7340				\$173.31	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Portable Room 13					
Kyocera P3045DN / 47 PPM	0	4,025	4,025	\$0.011250	None at this time.
VM37402970 / 7339				\$45.28	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Principal's Office					
Toshiba e-Studio 5506AC / 55 PPM	0	58,918	58,918	\$0.003500	None at this time.
CHEG18385 / 7224				\$206.21	
3,000,000 / 07/2016	0	27,679	27,679	\$0.04329	
Color Photocopier				\$1,198.22	
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE HIGH SCHOOL					
Room 101					
Kyocera P2040dw / 40 PPM	0	532	532	\$0.016250	None at this time.
VD26Z01772 / 7296				\$8.65	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Room 103					
Kyocera P3045DN / 47 PPM	0	2,401	2,401	\$0.011250	None at this time.
VM37402976 / 7338				\$27.01	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Toshiba e-Studio 3505AC / 35 PPM	0	21,577	21,577	\$0.004200	None at this time.
CFEG63822 / 7231				\$90.62	
750,000 / 07/2016	0	1,272	1,272	\$0.04662	
Color Photocopier				\$59.30	
A-COPI					
Room 104					
Kyocera P2040dw / 40 PPM	0	0	0	\$0.016250	Underused!
VD26Z02875 / 7297				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017</i> <i>Meter</i>	<i>6/30/2018</i> <i>Meter</i>	<i>2017-18</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
BONNY EAGLE HIGH SCHOOL						
Room 108						
Kyocera P2040dw / 40 PPM VD26Z02870 / 7304 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	4,768 0	4,768 0	\$0.016250 \$77.48 \$0.00000 \$0.00	None at this time.	
Room 109						
Kyocera P2040dw / 40 PPM VD26Z02869 / 7303 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	0 0	0 0	\$0.016250 \$0.00 \$0.00000 \$0.00	Underused!	
Kyocera P5026cdw / 26 PPM VDT6X00948 / 7299 500,000 / 06/2017 Color Network Printer A-COPI	0 0	0 0	0 0	\$0.028750 \$0.00 \$0.08125 \$0.00	Underused!	

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Room 121 Special Education					
Toshiba e-Studio 4508A / 45 PPM CGKF46203 / 7381 1,000,000 / 07/2016 Black Photocopier A-COPI	0	42,486	42,486	\$0.004200 \$178.44 \$0.00000 \$0.00	None at this time.
Toshiba e-Studio 5506AC / 55 PPM CHEG18388 / 7217 3,000,000 / 07/2016 Color Photocopier A-COPI	0	156,366	156,366	\$0.003500 \$547.28 \$0.04329 \$3,070.86	None at this time.
Room 205 Old Wing					
Toshiba e-Studio 5508A / 55 PPM CIEG19087 / 7225 2,000,000 / 08/2016 Black Photocopier A-COPI	0	161,138	161,138	\$0.003000 \$483.41 \$0.00000 \$0.00	None at this time.
Room 220					
Kyocera P2040dw / 40 PPM VD26Z02873 / 7302 1,000,000 / 04/2017 Black Network Printer A-COPI	0	2,656	2,656	\$0.016250 \$43.16 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 8/2/2017	
	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations	
BONNY EAGLE HIGH SCHOOL						
Room 227						
Toshiba e-Studio 4508A / 45 PPM CGIF39780 / 7413 1,000,000 / 07/2016 Black Photocopier A-COPI	0 0	52,108 0	52,108 0	\$0.004200 \$218.85 \$0.00000 \$0.00	None at this time.	
Shop Class						
Kyocera P2040dw / 40 PPM VD26Z02858 / 7301 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	2,005 0	2,005 0	\$0.016250 \$32.58 \$0.00000 \$0.00	None at this time.	
Special Education						
Toshiba e-Studio 3505AC / 35 PPM CFEG63775 / 7230 750,000 / 07/2016 Color Photocopier A-COPI	0 0	9,820 12,052	9,820 12,052	\$0.004200 \$41.24 \$0.04662 \$561.86	None at this time.	
Teachers' Room 2nd Fl New Wing						
Toshiba e-Studio 7508A / 75 PPM CIEG18883 / 7220 4,000,000 / 07/2016 Black Photocopier A-COPI	0 0	279,700 0	279,700 0	\$0.003000 \$839.10 \$0.00000 \$0.00	None at this time.	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE HIGH SCHOOL					
Teachers' Room 2nd Fl Old Wing					
Toshiba e-Studio 7508A / 75 PPM	0	246,170	246,170	\$0.003000	None at this time.
CICG17326 / 7222				\$738.51	
4,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Tech Office STORAGE					
Kyocera P2040dw / 40 PPM	0	0	0	\$0.016250	None at this time.
VD26Z01775 / 7291				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Kyocera P2040dw / 40 PPM	0	67	67	\$0.016250	None at this time.
VD26Z01781 / 7286				\$1.09	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Wood Shop Class					
Toshiba e-Studio 3505AC / 35 PPM	0	319	319	\$0.004200	None at this time.
CFEG63835 / 7429				\$1.34	
750,000 / 07/2016	0	2,733	2,733	\$0.04662	
Color Photocopier				\$127.41	
A-COPI					
Subtotals Black					
			1,760,932	\$6,233.16	
Subtotals Color					
			190,486	\$8,427.24	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 8/2/2017	
	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations	
BONNY EAGLE MIDDLE SCHOOL						
6th Grade Teachers' Room						
Toshiba e-Studio 4508A / 45 PPM CGKF46201 / 7385 1,000,000 / 07/2016 Black Photocopier A-COPI	0 0	93,546 0	93,546 0	\$0.004200 \$392.89 \$0.00000 \$0.00	None at this time.	
Cafeteria						
Kyocera P2040dw / 40 PPM VD26Z02872 / 7305 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	1,611 0	1,611 0	\$0.016250 \$26.18 \$0.00000 \$0.00	None at this time.	
Copy Room						
Toshiba e-Studio 7508A / 75 PPM CIEG18910 / 7389 4,000,000 / 07/2016 Black Photocopier A-COPI	0 0	294,265 0	294,265 0	\$0.003000 \$882.80 \$0.00000 \$0.00	None at this time.	
Custodian's Office Near Room 41						
Kyocera P2040dw / 40 PPM VD26Z02868 / 7306 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	792 0	792 0	\$0.016250 \$12.87 \$0.00000 \$0.00	None at this time.	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE MIDDLE SCHOOL					
Garage (Back of School)					
Kyocera P2040dw / 40 PPM	0	0	0	\$0.016250	Underused!
VD26Z02871 / 7307				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Guidance Room 8A					
Toshiba e-Studio 5508A / 55 PPM	0	203,640	203,640	\$0.003000	None at this time.
CIEG19060 / 7374				\$610.92	
2,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
IT Hot Swap					
Kyocera P5026cdw / 26 PPM	0	0	0	\$0.028750	None at this time.
VDT6X00958 / 7300				\$0.00	
500,000 / 06/2017	0	0	0	\$0.08125	
Color Network Printer				\$0.00	
A-COPI					
Library					
Toshiba e-Studio 7508A / 75 PPM	0	197,811	197,811	\$0.003000	None at this time.
CICG17319 / 7239				\$593.43	
4,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 8/2/2017						
Make-Model / Speed	Serial Number / Vendor ID	Life / Intro Date	Vendor	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
		7/1/2017 Meter	6/30/2018 Meter			
BONNY EAGLE MIDDLE SCHOOL						
Phys Ed Office						
Kyocera P2040dw / 40 PPM	VD26Z02859 / 7313	0	2,470	2,470	\$0.016250 \$40.14	None at this time.
1,000,000 / 04/2017		0	0	0	\$0.00000 \$0.00	
Black Network Printer						
A-COPI						
Principal's Office						
Toshiba e-Studio 5506AC / 55 PPM	CHEG18410 / 7249	0	49,345	49,345	\$0.003500 \$172.71	None at this time.
3,000,000 / 07/2016		0	43,273	43,273	\$0.04329 \$1,873.29	
Color Photocopier						
A-COPI						
Reception						
Toshiba e-Studio 4508A / 45 PPM	CGKF46346 / 7384	0	46,398	46,398	\$0.004200 \$194.87	None at this time.
1,000,000 / 07/2016		0	0	0	\$0.00000 \$0.00	
Black Photocopier						
A-COPI						
Room 40A						
Toshiba e-Studio 4508A / 45 PPM	CGKF46341 / 7383	0	63,473	63,473	\$0.004200 \$266.59	None at this time.
1,000,000 / 07/2016		0	0	0	\$0.00000 \$0.00	
Black Photocopier						
A-COPI						

Make-Model / Speed				Date of Last Upgrade: 8/2/2017	
Serial Number / Vendor ID					
Life / Intro Date			2017-18		
Vendor	7/1/2017 Meter	6/30/2018 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE MIDDLE SCHOOL					
Room 47					
Kyocera P2040dw / 40 PPM	0	1,712	1,712	\$0.016250	None at this time.
VD26Z02862 / 7310				\$27.82	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Room 54					
Kyocera P2040dw / 40 PPM	0	2,574	2,574	\$0.016250	None at this time.
VD26Z02853 / 7312				\$41.83	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Room 63					
Kyocera P2040dw / 40 PPM	0	7,136	7,136	\$0.016250	None at this time.
VD26Z02866 / 7314				\$115.96	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Room 83 2nd Floor					
Toshiba e-Studio 4508A / 45 PPM	0	103,972	103,972	\$0.004200	None at this time.
CGBG56402 / 7241				\$436.68	
1,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>			<i>Date of Last Upgrade: 8/2/2017</i>		
	<i>7/1/2017</i> <i>Meter</i>	<i>6/30/2018</i> <i>Meter</i>	<i>2017-18</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
BONNY EAGLE MIDDLE SCHOOL					
Room 94 2nd Floor					
Toshiba e-Studio 7508A / 75 PPM CIKF14837 / 7373 4,000,000 / 07/2016 Black Photocopier A-COPI	0	250,211	250,211	\$0.003000 \$750.63	None at this time.
	0	0	0	\$0.00000 \$0.00	
Unknown					
Kyocera P2040dw / 40 PPM VD26Z02867 / 7308 1,000,000 / 04/2017 Black Network Printer A-COPI	0	1,769	1,769	\$0.016250 \$28.75	None at this time.
	0	0	0	\$0.00000 \$0.00	
Kyocera P2040dw / 40 PPM VD26Z02861 / 7309 1,000,000 / 04/2017 Black Network Printer A-COPI	0	401	401	\$0.016250 \$6.52	Underused!
	0	0	0	\$0.00000 \$0.00	
Kyocera P2040dw / 40 PPM VD26Z02842 / 7311 1,000,000 / 04/2017 Black Network Printer A-COPI	0	58	58	\$0.016250 \$0.94	Underused!
	0	0	0	\$0.00000 \$0.00	
Subtotals Black			1,321,184	\$4,602.52	
Subtotals Color			43,273	\$1,873.29	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BUXTON CENTER ELEMENTARY SCHOOL					
<i>Band Room</i>					
Kyocera P3045DN / 47 PPM	0	3,769	3,769	\$0.011250	None at this time.
VM37402980 / 7346				\$42.40	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Food Services - Kitchen</i>					
Kyocera P3045DN / 47 PPM	0	3,346	3,346	\$0.011250	None at this time.
VM37302420 / 7037				\$37.64	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Library</i>					
Kyocera P3045DN / 47 PPM	0	8,476	8,476	\$0.011250	None at this time.
VM37402972 / 7347				\$95.36	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Main Office</i>					
HP Laser Jet 600 M605 / 52 PPM	0	12,126	12,126	\$0.011250	None at this time.
CNDCK3V11S / 7334				\$136.42	
2,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
BUXTON CENTER ELEMENTARY SCHOOL					
Maple Tree First Floor Work Room 103					
Kyocera P2040dw / 40 PPM	0	0	0	\$0.016250	Traded
VD26Z02856 / 7316				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Maple Tree Staff Room D117					
Toshiba e-Studio 4508A / 45 PPM	0	70,253	70,253	\$0.004200	None at this time.
CGKF46170 / 7242				\$295.06	
1,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Maple Tree Team Room D215					
Toshiba e-Studio 4508A / 45 PPM	0	128,195	128,195	\$0.004200	None at this time.
CGKF46338 / 7412				\$538.42	
1,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Oak Tree Staff Room D132					
Toshiba e-Studio 1057 / 105 PPM	0	415,290	415,290	\$0.003000	None at this time.
CBLE40154 / 7438				\$1,245.87	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocop				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 8/2/2017	
	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations	
BUXTON CENTER ELEMENTARY SCHOOL						
Oak Tree Team Room B231						
Toshiba e-Studio 7508A / 75 PPM CIKF14832 / 7229 4,000,000 / 07/2016 Black Photocopier A-COPI	0 0	181,655 0	181,655 0	\$0.003000 \$544.97 \$0.00000 \$0.00	None at this time.	
Pine Tree Hall Team Room C122						
Toshiba e-Studio 7508A / 75 PPM CIKF14838 / 7223 4,000,000 / 07/2016 Black Photocopier A-COPI	0 0	297,022 0	297,022 0	\$0.003000 \$891.07 \$0.00000 \$0.00	None at this time.	
Pine Tree Hall Team Room C214						
Toshiba e-Studio 5508A / 55 PPM CIEG18966 / 7376 2,000,000 / 08/2016 Black Photocopier A-COPI	0 0	165,035 0	165,035 0	\$0.003000 \$495.11 \$0.00000 \$0.00	None at this time.	
Pine Tree Lab Room C202 2nd Floor						
Kyocera P2040dw / 40 PPM VD26Z02860 / 7315 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	803 0	803 0	\$0.016250 \$13.05 \$0.00000 \$0.00	None at this time.	

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Principal's Secretary					
HP Laser Jet 600 M605 / 52 PPM CNDCK3V11H / 7326 2,000,000 / 04/2017 Black Network Printer A-COPI	0 0	10,572 0	10,572 0	\$0.011250 \$118.94 \$0.00000 \$0.00	None at this time.
Team Room B117					
Toshiba e-Studio 5508A / 55 PPM CIEG19083 / 7232 2,000,000 / 08/2016 Black Photocopier A-COPI	0 0	135,859 0	135,859 0	\$0.003000 \$407.58 \$0.00000 \$0.00	None at this time.
Work Room A122					
Toshiba e-Studio 5506AC / 55 PPM CHEG18393 / 7227 3,000,000 / 07/2016 Color Photocopier A-COPI	0 0	119,274 35,084	119,274 35,084	\$0.003500 \$417.46 \$0.04329 \$1,518.79	None at this time.
Subtotals Black		1,551,675	\$5,279.32		
Subtotals Color		35,084	\$1,518.79		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 8/2/2017</i>
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
EDNA LIBBY SCHOOL					
Admin 1st Floor					
Kyocera P2040dw / 40 PPM VD27104489 / 7351 1,000,000 / 04/2017 Black Network Printer A-COPI	0	3,689	3,689	\$0.016250 \$59.95 \$0.00000 \$0.00	None at this time.
Food Services - Kitchen					
Kyocera P2040dw / 40 PPM VD26Z01773 / 7350 1,000,000 / 04/2017 Black Network Printer A-COPI	0	1,960	1,960	\$0.016250 \$31.85 \$0.00000 \$0.00	None at this time.
Hall Upstairs					
Toshiba e-Studio 7508A / 75 PPM CIEG18881 / 7235 4,000,000 / 07/2016 Black Photocopier A-COPI	0	298,703	298,703	\$0.003000 \$896.11 \$0.00000 \$0.00	None at this time.
Lower Common Area					
Toshiba e-Studio 7508A / 75 PPM CICG17310 / 7238 4,000,000 / 07/2016 Black Photocopier A-COPI	0	276,544	276,544	\$0.003000 \$829.63 \$0.00000 \$0.00	None at this time.

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
EDNA LIBBY SCHOOL						
<i>Principal's Office</i>						
Toshiba e-Studio 5506AC / 55 PPM CHEG18420 / 7248 3,000,000 / 07/2016 Color Photocopier A-COPI	0	82,688	82,688	\$0.003500 \$289.41	None at this time.	
	0	45,884	45,884	\$0.04329 \$1,986.32		
	<i>Subtotals Black</i>		<i>663,584</i>	<i>\$2,106.95</i>		
	<i>Subtotals Color</i>		<i>45,884</i>	<i>\$1,986.32</i>		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
GEORGE E. JACK SCHOOL						
Computer Lab Downstairs						
Toshiba e-Studio 456 / 45 PPM C2H252758 / 3609 1,000,000 / 02/2012 Black Photocopier A-COPI	85,878 0	103,639 0	17,761 0	\$0.004200 \$74.60 \$0.00000 \$0.00	None at this time.	
Food Services - Kitchen						
Kyocera P2040dw / 40 PPM VD27104487 / 7352 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	1,360 0	1,360 0	\$0.016250 \$22.10 \$0.00000 \$0.00	None at this time.	
Hall Upstairs						
Toshiba e-Studio 7508A / 75 PPM CIEG18916 / 7390 4,000,000 / 07/2016 Black Photocopier A-COPI	0 0	200,777 0	200,777 0	\$0.003000 \$602.33 \$0.00000 \$0.00	None at this time.	
Library						
Kyocera P2040dw / 40 PPM VD27104485 / 7358 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	762 0	762 0	\$0.016250 \$12.38 \$0.00000 \$0.00	None at this time.	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 8/2/2017	
	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations	
GEORGE E. JACK SCHOOL						
Main Office						
Toshiba e-Studio 5506AC / 55 PPM CHEG18432 / 7247 3,000,000 / 07/2016 Color Photocopier A-COPI	0	33,945	33,945	\$0.003500 \$118.81 \$0.04329 \$442.99	None at this time.	
	0	10,233	10,233			
Teachers' Room Upstairs						
Toshiba e-Studio 5508A / 55 PPM CIEG19103 / 7377 2,000,000 / 08/2016 Black Photocopier A-COPI	0	152,890	152,890	\$0.003000 \$458.67 \$0.00000 \$0.00	None at this time.	
	0	0	0			
Subtotals Black			407,495	\$1,288.89		
Subtotals Color			10,233	\$442.99		

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>	<i>7/1/2017</i>	<i>6/30/2018</i>	<i>2017-18</i>		
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
H.B. EMERY JR. MEMORIAL SCHOOL					
Food Service - Kitchen					
Kyocera P2040dw / 40 PPM	0	471	471	\$0.016250	Underused!
VD27104497 / 7354				\$7.65	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Hall / Computer Lab					
Toshiba e-Studio 5508A / 55 PPM	0	137,220	137,220	\$0.003000	None at this time.
CIEG19071 / 7375				\$411.66	
2,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Hall outside Kitchen / K Classes					
Toshiba e-Studio 5508A / 55 PPM	0	152,491	152,491	\$0.003000	None at this time.
CIEG19053 / 7391				\$457.47	
2,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Main Office Copy Room					
Toshiba e-Studio 5506AC / 55 PPM	0	60,302	60,302	\$0.003500	None at this time.
CHEG18386 / 7226				\$211.06	
3,000,000 / 07/2016	0	69,554	69,554	\$0.04329	
Color Photocopier				\$3,010.99	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 8/2/2017	
	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations	
H.B. EMERY JR. MEMORIAL SCHOOL						
Room 16 Admin Area						
Kyocera P2040dw / 40 PPM VD27104482 / 7368 1,000,000 / 04/2017 Black Network Printer	0	465	465	\$0.016250 \$7.56 \$0.00000 \$0.00	Underused!	
A-COPI						
Kyocera P2040dw / 40 PPM VD26Z01765 / 7360 1,000,000 / 04/2017 Black Network Printer	0	1,596	1,596	\$0.016250 \$25.94 \$0.00000 \$0.00		None at this time.
A-COPI						
Subtotals Black			352,545	\$1,121.34		
Subtotals Color			69,554	\$3,010.99		

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
HOLLIS SCHOOL					
<i>Cafeteria Hallway</i>					
Toshiba e-Studio 4508A / 45 PPM	0	50,717	50,717	\$0.004200	None at this time.
CGBG56399 / 7380				\$213.01	
1,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
<i>Computer Lab</i>					
Kyocera P2040dw / 40 PPM	0	3,065	3,065	\$0.016250	None at this time.
VD27104486 / 7357				\$49.81	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Food Service - Kitchen</i>					
Kyocera P2040dw / 40 PPM	0	2,672	2,672	\$0.016250	None at this time.
VD26Z01777 / 7359				\$43.42	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Library</i>					
Toshiba e-Studio 5508A / 55 PPM	0	15,669	15,669	\$0.003000	None at this time.
CIEG19101 / 7388				\$47.01	
2,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed	Serial Number / Vendor ID	Life / Intro Date	2017-18	Cost/Copy	Recommendations
Vendor	7/1/2017 Meter	6/30/2018 Meter	Annual Volume	Annual Cost	
HOLLIS SCHOOL					
Main Office					
Toshiba e-Studio 5506AC / 55 PPM CHEG18409 / 7245 3,000,000 / 07/2016 Color Photocopier A-COPI	0 0	40,635 40,640	40,635 40,640	\$0.003500 \$142.22 \$0.04329 \$1,759.31	None at this time.
Portable #2					
Kyocera P2040dw / 40 PPM VD26Z01779 / 7349 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	2,876 0	2,876 0	\$0.016250 \$46.74 \$0.00000 \$0.00	None at this time.
Room 16 New Wing Hall					
Toshiba e-Studio 5508A / 55 PPM CIEG19074 / 7379 2,000,000 / 08/2016 Black Photocopier A-COPI	0 0	96,261 0	96,261 0	\$0.003000 \$288.78 \$0.00000 \$0.00	None at this time.
Room 27 Old Wing Hall					
Toshiba e-Studio 5508A / 55 PPM CIEG19069 / 7378 2,000,000 / 08/2016 Black Photocopier A-COPI	0 0	169,839 0	169,839 0	\$0.003000 \$509.52 \$0.00000 \$0.00	None at this time.

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
HOLLIS SCHOOL						
Teachers' Room						
Toshiba e-Studio 7508A / 75 PPM CIKF14827 / 7244 4,000,000 / 07/2016 Black Photocopier A-COPI	0	172,271	172,271	\$0.003000 \$516.81	None at this time.	
	0	0	0	\$0.00000		
				\$0.00		
	Subtotals Black		554,005	\$1,857.32		
	Subtotals Color		40,640	\$1,759.31		

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 ADULT EDUCATION					
Adult Education					
Toshiba e-Studio 5506AC / 55 PPM CHEG18403 / 7250 3,000,000 / 07/2016 Color Photocopier A-COPI	0	17,127	17,127	\$0.003500 \$59.94	None at this time.
	0	6,914	6,914	\$0.04329 \$299.31	
Testing Room					
Kyocera P2040dw / 40 PPM VD27104464 / 7363 1,000,000 / 04/2017 Black Network Printer A-COPI	0	1,094	1,094	\$0.016250 \$17.78	None at this time.
	0	0	0	\$0.00000 \$0.00	
Testing Room 2					
Kyocera P2040dw / 40 PPM VD27104483 / 7362 1,000,000 / 04/2017 Black Network Printer A-COPI	0	1,487	1,487	\$0.016250 \$24.16	None at this time.
	0	0	0	\$0.00000 \$0.00	
Subtotals Black			19,708	\$101.89	
Subtotals Color			6,914	\$299.31	

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 ALTERNATIVE EDUCATION					
Alt Ed Library					
Toshiba e-Studio 4508A / 45 PPM CGKF46208 / 7243 1,000,000 / 07/2016 Black Photocopier A-COPI	0 0	56,204 0	56,204 0	\$0.004200 \$236.06 \$0.00000 \$0.00	None at this time.
Alt Ed Room 2					
Kyocera P2040dw / 40 PPM VD27104481 / 7365 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	1,866 0	1,866 0	\$0.016250 \$30.32 \$0.00000 \$0.00	None at this time.
Alternative Ed					
Toshiba e-Studio 4508A / 45 PPM CGKF46304 / 7382 1,000,000 / 07/2016 Black Photocopier A-COPI	0 0	19,097 0	19,097 0	\$0.004200 \$80.21 \$0.00000 \$0.00	None at this time.
Subtotals Black			77,167	\$346.59	
Subtotals Color			0	\$0.00	

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 DISTRICT OFFICE					
Accounts Payable					
Toshiba e-Studio 256 / 25 PPM C2C223149 / 3147 500,000 / 02/2012 Black Photocopier A-COPI	52,660 0	58,848 0	6,188 0	\$0.004200 \$25.99 \$0.00000 \$0.00	None at this time.
Business Manager's Office					
Kyocera P2040dw / 40 PPM VD27104488 / 7364 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	369 0	369 0	\$0.016250 \$6.00 \$0.00000 \$0.00	Underused!
Business Office					
HP Laser Jet 600 M605 / 52 PPM CNDCK3V11N / 7332 2,000,000 / 04/2017 Black Network Printer A-COPI	0 0	16,327 0	16,327 0	\$0.011250 \$183.68 \$0.00000 \$0.00	None at this time.
Toshiba e-Studio 5506AC / 55 PPM CHEG18401 / 7233 3,000,000 / 07/2016 Color Photocopier A-COPI	0 0	50,524 53,106	50,524 53,106	\$0.003500 \$176.83 \$0.04329 \$2,298.96	None at this time.

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
MSAD 6 DISTRICT OFFICE						
<i>Business Office Hall</i>						
Toshiba e-Studio 6508A / 65 PPM CILF15542 / 7004 3,000,000 / 08/2016 Black Photocopier A-COPI	0 0	117,636 0	117,636 0	\$0.003000 \$352.91 \$0.00000 \$0.00	None at this time.	
<i>Central Office</i>						
Kyocera P2040dw / 40 PPM VD27104496 / 7361 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	35 0	35 0	\$0.016250 \$0.57 \$0.00000 \$0.00	Underused!	
<i>Central Office - Payroll</i>						
HP Laser Jet 600 M605 / 52 PPM JPDCK3N0DQ / 7348 2,000,000 / 04/2017 Black Network Printer A-COPI	0 0	35,455 0	35,455 0	\$0.011250 \$398.87 \$0.00000 \$0.00	None at this time.	
<i>Curriculum</i>						
Kyocera P3045DN / 47 PPM VM37402962 / 7342 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	4,576 0	4,576 0	\$0.011250 \$51.48 \$0.00000 \$0.00	None at this time.	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MSAD 6 DISTRICT OFFICE					
<i>Food Service</i>					
Kyocera P3045DN / 47 PPM	0	15,147	15,147	\$0.011250	None at this time.
VM37402975 / 7343				\$170.40	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>HR Meeting Space</i>					
Kyocera P2040dw / 40 PPM	0	628	628	\$0.016250	None at this time.
VD27104491 / 7369				\$10.21	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>HR Office</i>					
Kyocera P2040dw / 40 PPM	0	11,187	11,187	\$0.016250	None at this time.
VD27104476 / 7366				\$181.79	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017</i> <i>Meter</i>	<i>6/30/2018</i> <i>Meter</i>	<i>2017-18</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MSAD 6 DISTRICT OFFICE						
<i>Special Education</i>						
Kyocera P3045DN / 47 PPM VM37402966 / 7344 1,000,000 / 04/2017 Black Network Printer A-COPI	0 0	2,870 0	2,870 0	\$0.011250 \$32.29 \$0.00000 \$0.00	None at this time.	
Toshiba e-Studio 3505AC / 35 PPM CFEG63772 / 7371 750,000 / 07/2016 Color Photocopier A-COPI	0 0	22,312 9,846	22,312 9,846	\$0.004200 \$93.71 \$0.04662 \$459.02	None at this time.	
<i>Superintendent Secretary</i>						
HP Laser Jet 600 M605 / 52 PPM CNDCK3V10D / 7333 2,000,000 / 04/2017 Black Network Printer A-COPI	0 0	3,883 0	3,883 0	\$0.011250 \$43.68 \$0.00000 \$0.00	None at this time.	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
MSAD 6 DISTRICT OFFICE						
<i>Superintendent's Hall</i>						
Toshiba e-Studio 5506AC / 55 PPM CHEG18383 / 7236 3,000,000 / 07/2016 Color Photocopier A-COPI	0 0	11,992 25,632	11,992 25,632	\$0.003500 \$41.97 \$0.04329 \$1,109.61	None at this time.	
Toshiba e-Studio 6508A / 65 PPM CILF15538 / 7106 3,000,000 / 08/2016 Black Photocopier A-COPI	0 0	37,063 0	37,063 0	\$0.003000 \$111.19 \$0.00000 \$0.00	None at this time.	
<i>Subtotals Black</i>			336,192	\$1,881.56		
<i>Subtotals Color</i>			88,584	\$3,867.59		

					Date of Last Upgrade: 8/2/2017
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 MAINTENANCE					
Office					
Toshiba e-Studio 3505AC / 35 PPM CFEG63829 / 7372 750,000 / 07/2016 Color Photocopier	0	15,586	15,586	\$0.004200 \$65.46	None at this time.
A-COPI					
Toshiba e-Studio 4505AC / 45 PPM CFCG51582 / 7427 1,000,000 / 07/2016 Color Photocopier	0	12,355	12,355	\$0.003500 \$43.24	None at this time.
A-COPI					
Subtotals Black			27,941	\$108.70	
Subtotals Color			11,412	\$532.03	

Date of Last Upgrade: 8/2/2017					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2017 Meter	6/30/2018 Meter	2017-18 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 TECHNOLOGY					
1st Floor Hall					
Toshiba e-Studio 3505AC / 35 PPM CFEG63852 / 7426 750,000 / 07/2016 Color Photocopier A-COPI	0	754	754	\$0.004200 \$3.17	None at this time.
	0	1,483	1,483	\$0.04662 \$69.14	
Storage					
Kyocera P2040dw / 40 PPM VD26Z01776 / 7287 1,000,000 / 04/2017 Black Network Printer A-COPI	0	0	0	\$0.016250 \$0.00	None at this time.
	0	0	0	\$0.00000 \$0.00	
Tech Director					
Toshiba e-Studio 3505AC / 35 PPM CFEG63799 / 7425 750,000 / 07/2016 Color Photocopier A-COPI	0	684	684	\$0.004200 \$2.87	None at this time.
	0	2,583	2,583	\$0.04662 \$120.42	
Technology					
Kyocera P2040dw / 40 PPM VD27104484 / 7367 1,000,000 / 04/2017 Black Network Printer A-COPI	0	1,301	1,301	\$0.016250 \$21.14	None at this time.
	0	0	0	\$0.00000 \$0.00	

				Date of Last Upgrade: 8/2/2017	
Make-Model / Speed	Serial Number / Vendor ID		2017-18		
Life / Intro Date	7/1/2017	6/30/2018	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
MSAD 6 TECHNOLOGY					
	Subtotals Black		2,739	\$27.18	
	Subtotals Color		4,066	\$189.56	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 8/2/2017</i>	
	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
MSAD 6 TRANSPORTATION						
Main Office						
Toshiba e-Studio 5506AC / 55 PPM CHEG18387 / 7234 3,000,000 / 07/2016 Color Photocopier A-COPI	0	36,179	36,179	\$0.003500 \$126.63	None at this time.	
	0	27,208	27,208	\$0.04329 \$1,177.83		
Subtotals Black			36,179	\$126.63		
Subtotals Color			27,208	\$1,177.83		

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2017</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2017 Meter</i>	<i>6/30/2018 Meter</i>	<i>2017-18 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
STEEP FALLS ELEMENTARY SCHOOL					
Food Services - Kitchen					
Kyocera P2040dw / 40 PPM	0	1,436	1,436	\$0.016250	None at this time.
VD27104490 / 7356				\$23.34	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Hall					
Toshiba e-Studio 5506AC / 55 PPM	0	84,424	84,424	\$0.003500	None at this time.
CHEG18408 / 7431				\$295.48	
3,000,000 / 07/2016	0	73,419	73,419	\$0.04329	
Color Photocopier				\$3,178.31	
A-COPI					
Main Office					
Kyocera P3045DN / 47 PPM	0	6,003	6,003	\$0.011250	None at this time.
VM37402974 / 7337				\$67.53	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Teachers' Room					
Toshiba e-Studio 5508A / 55 PPM	0	53,547	53,547	\$0.003000	None at this time.
CIEG19097 / 7237				\$160.64	
2,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

					Date of Last Upgrade: 8/2/2017
Make-Model / Speed					
Serial Number / Vendor ID				2017-18	
Life / Intro Date	7/1/2017	6/30/2018	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
STEEP FALLS ELEMENTARY SCHOOL					
	Subtotals Black		145,410	\$546.99	
	Subtotals Color		73,419	\$3,178.31	

<i>District Wide Black Totals</i>	7,256,756	\$25,629.03
<i>District Wide Color Totals</i>	646,757	\$28,263.54

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/1/1998 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2017-18 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
7,256,756	\$0.01879	\$136,354.45

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
7,256,756	\$0.00353	\$25,616.35	\$110,738.10	\$553,690.48

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$110,738.10 x 20 years as a Client

=\$2,214,761.93 Cost Savings!

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Bonny Eagle High School	1,760,932	\$6,403.37	\$8,737.74	\$22,868.42	\$38,009.54
Bonny Eagle Middle School	1,321,184	\$4,728.35	\$6,555.72	\$17,157.62	\$28,441.68
Buxton Center Elementary School	1,551,675	\$5,422.88	\$7,699.41	\$20,150.90	\$33,273.19
Edna Libby School	663,584	\$2,163.78	\$3,292.70	\$8,617.66	\$14,074.14
George E. Jack School	407,495	\$1,323.66	\$2,021.99	\$5,291.95	\$8,637.60
H.B. Emery Jr. Memorial School	352,545	\$1,151.68	\$1,749.33	\$4,578.34	\$7,479.35
Hollis School	554,005	\$1,907.66	\$2,748.97	\$7,194.61	\$11,851.25
MSAD 6 Adult Education	19,708	\$104.76	\$97.79	\$255.94	\$458.49
MSAD 6 Alternative Education	77,167	\$356.46	\$382.90	\$1,002.13	\$1,741.50
MSAD 6 District Office	336,192	\$1,933.37	\$1,668.18	\$4,365.97	\$7,967.53
MSAD 6 Maintenance	27,941	\$111.81	\$138.64	\$362.86	\$613.31
MSAD 6 Technology	2,739	\$27.94	\$13.59	\$35.57	\$77.10
MSAD 6 Transportation	36,179	\$130.24	\$179.52	\$469.84	\$779.60
Steep Falls Elementary School	145,410	\$562.23	\$721.52	\$1,888.37	\$3,172.13

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Total	7,256,756	\$26,328.20	\$36,008.02	\$94,240.19	\$156,576.42

SPC Equipment Bids:
Presently our bids are coming in between 14.77% to 20.87% of Retail while the current Salesman's Cost is 50% of Retail. For Example: An Konica Minolta BH 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print 95 Copies per Minute with a Retail Cost of \$45,640 is coming in at \$7,342....16% of Retail! Our prices are negotiated and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Bonny Eagle High School	190,486	\$8,663.17
Bonny Eagle Middle School	43,273	\$1,925.65
Buxton Center Elementary School	35,084	\$1,561.24
Edna Libby School	45,884	\$2,041.84
George E. Jack School	10,233	\$455.37
H.B. Emery Jr. Memorial School	69,554	\$3,095.15
Hollis School	40,640	\$1,808.48
MSAD 6 Adult Education	6,914	\$307.67
MSAD 6 Alternative Education	0	\$0.00
MSAD 6 District Office	88,584	\$3,975.76
MSAD 6 Maintenance	11,412	\$546.98
MSAD 6 Technology	4,066	\$194.88
MSAD 6 Transportation	27,208	\$1,210.76
Steep Falls Elementary School	73,419	\$3,267.15
<i>Total</i>	646,757	\$29,054.09

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2.8%.**

Vendor	Equipment Type	Annual Volume	2017- 2018 Cost / Copy	Total Cost	2018- 2019 Cost / Copy	Projected Cost
A-COPI	Black Network Printer	160,251	\$0.01125	\$1,802.82	\$0.01156	\$1,852.50
A-COPI	Black Network Printer	79,337	\$0.01625	\$1,289.23	\$0.01670	\$1,324.93
A-COPI	Black Photocopier	4,855,700	\$0.00300	\$14,567.10	\$0.00308	\$14,955.56
A-COPI	Black Photocopier	803,788	\$0.00420	\$3,375.91	\$0.00432	\$3,472.36
A-COPI	Color Network Printer	0	\$0.02875	\$0.00	\$0.02956	\$0.00
A-COPI	Color Photocopier	871,338	\$0.00350	\$3,049.68	\$0.00360	\$3,136.82
A-COPI	Color Photocopier	71,052	\$0.00420	\$298.42	\$0.00432	\$306.94
A-COPI	High Production Black Photocopier	415,290	\$0.00300	\$1,245.87	\$0.00308	\$1,279.09
Total		7,256,756	\$0.00353	\$25,629.03	\$0.00363	\$26,328.20

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2.8%.**

Vendor	Equipment Type	Annual Volume	2017- 2018 Cost / Copy	Total Cost	2018- 2019 Cost / Copy	Projected Cost
A-COPI	Color Network Printer	0	\$0.08125	\$0.00	\$0.08352	\$0.00
A-COPI	Color Photocopier	567,047	\$0.04329	\$24,547.46	\$0.04450	\$25,233.59
A-COPI	Color Photocopier	79,710	\$0.04662	\$3,716.08	\$0.04793	\$3,820.50
Total		646,757	\$0.04370	\$28,263.54	\$0.04492	\$29,054.09

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	127
Total Number of Units on Lease	125
Total Number of Units Owned	2
Lease Company	Northway Bank
Lease Start Date	8/2/2017
Lease End Date	8/1/2022
Term	5 Annual
Annual Payment usually due on 8/1	\$94,240.19
Remaining Payments	4

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Bonny Eagle High School	Toshiba e-Studio 3505AC	CFEG63822
Bonny Eagle High School	Toshiba e-Studio 4505AC	CFCG51584
Bonny Eagle High School	Toshiba e-Studio 7508A	CIEG18883
Bonny Eagle High School	Kyocera P2040dw	VD26Z02874
Bonny Eagle High School	Toshiba e-Studio 4508A	CGKF46206
Bonny Eagle High School	Kyocera P3045DN	VM37402961
Bonny Eagle High School	Kyocera P2040dw	VD26Z02876
Bonny Eagle High School	Kyocera P3045DN	VM37402964
Bonny Eagle High School	Kyocera P3045DN	VM37402978
Bonny Eagle High School	Kyocera P2040dw	VD26Z02864
Bonny Eagle High School	Toshiba e-Studio 5506AC	CHEG18385
Bonny Eagle High School	Kyocera P2040dw	VD26Z02858
Bonny Eagle High School	Kyocera P2040dw	VD26Z01772
Bonny Eagle High School	Kyocera P2040dw	VD26Z01781
Bonny Eagle High School	Kyocera P3045DN	VM37402976
Bonny Eagle High School	Kyocera P2040dw	VD26Z02870
Bonny Eagle High School	Kyocera P2040dw	VD26Z02875
Bonny Eagle High School	Kyocera P5026cdw	VDT6X00948
Bonny Eagle High School	Kyocera P2040dw	VD26Z02869
Bonny Eagle High School	Toshiba e-Studio 4508A	CGKF46203
Bonny Eagle High School	Kyocera P2040dw	VD26Z02873
Bonny Eagle High School	Toshiba e-Studio 5508A	CIEG19087
Bonny Eagle High School	Toshiba e-Studio 4508A	CGIF39780
Bonny Eagle High School	Toshiba e-Studio 3505AC	CFEG63775
Bonny Eagle High School	Kyocera P3045DN	VM37402970
Bonny Eagle High School	Kyocera P2040dw	VD26Z01775

Building	Make/Model	Serial Number
Bonny Eagle High School	Toshiba e-Studio 8508A	CIAG16065
Bonny Eagle High School	Kyocera P2040dw	VD26Z01780
Bonny Eagle High School	Kyocera P2040dw	VD26Z01767
Bonny Eagle High School	Toshiba e-Studio 7508A	CICG17318
Bonny Eagle High School	Toshiba e-Studio 5506AC	CHEG18388
Bonny Eagle High School	Toshiba e-Studio 7508A	CICG17326
Bonny Eagle High School	Toshiba e-Studio 3505AC	CFEG63835
Bonny Eagle High School	Toshiba e-Studio 5506AC	CHEG18240
Bonny Eagle Middle School	Toshiba e-Studio 7508A	CIKF14837
Bonny Eagle Middle School	Toshiba e-Studio 5508A	CIEG19060
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02859
Bonny Eagle Middle School	Toshiba e-Studio 4508A	CGBG56402
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02862
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02853
Bonny Eagle Middle School	Toshiba e-Studio 4508A	CGKF46341
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02866
Bonny Eagle Middle School	Toshiba e-Studio 5506AC	CHEG18410
Bonny Eagle Middle School	Toshiba e-Studio 7508A	CICG17319
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02867
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02868
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02872
Bonny Eagle Middle School	Toshiba e-Studio 7508A	CIEG18910
Bonny Eagle Middle School	Toshiba e-Studio 4508A	CGKF46201
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02842
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02861
Bonny Eagle Middle School	Kyocera P5026cdw	VDT6X00958
Bonny Eagle Middle School	Toshiba e-Studio 4508A	CGKF46346
Bonny Eagle Middle School	Kyocera P2040dw	VD26Z02871

Building	Make/Model	Serial Number
Buxton Center Elementary School	Toshiba e-Studio 4508A	CGKF46338
Buxton Center Elementary School	Kyocera P3045DN	VM37302420
Buxton Center Elementary School	Kyocera P3045DN	VM37402972
Buxton Center Elementary School	HP Laser Jet 600 M605	CNDCK3V11S
Buxton Center Elementary School	Toshiba e-Studio 4508A	CGKF46170
Buxton Center Elementary School	Toshiba e-Studio 7508A	CIKF14832
Buxton Center Elementary School	Toshiba e-Studio 5508A	CIEG18966
Buxton Center Elementary School	Toshiba e-Studio 5506AC	CHEG18393
Buxton Center Elementary School	Kyocera P3045DN	VM37402980
Buxton Center Elementary School	Toshiba e-Studio 1057	CBLE40154
Buxton Center Elementary School	HP Laser Jet 600 M605	CNDCK3V11H
Buxton Center Elementary School	Toshiba e-Studio 5508A	CIEG19083
Buxton Center Elementary School	Kyocera P2040dw	VD26Z02860
Buxton Center Elementary School	Toshiba e-Studio 7508A	CIKF14838
Edna Libby School	Kyocera P2040dw	VD27104489
Edna Libby School	Toshiba e-Studio 7508A	CIEG18881
Edna Libby School	Kyocera P2040dw	VD26Z01773
Edna Libby School	Toshiba e-Studio 7508A	CICG17310

Building	Make/Model	Serial Number
Edna Libby School	Toshiba e-Studio 5506AC	CHEG18420
George E. Jack School	Toshiba e-Studio 5508A	CIEG19103
George E. Jack School	Kyocera P2040dw	VD27104487
George E. Jack School	Toshiba e-Studio 5506AC	CHEG18432
George E. Jack School	Toshiba e-Studio 7508A	CIEG18916
George E. Jack School	Kyocera P2040dw	VD27104485
H.B. Emery Jr. Memorial School	Toshiba e-Studio 5508A	CIEG19053
H.B. Emery Jr. Memorial School	Toshiba e-Studio 5506AC	CHEG18386
H.B. Emery Jr. Memorial School	Kyocera P2040dw	VD26Z01765
H.B. Emery Jr. Memorial School	Toshiba e-Studio 5508A	CIEG19071
H.B. Emery Jr. Memorial School	Kyocera P2040dw	VD27104482
H.B. Emery Jr. Memorial School	Kyocera P2040dw	VD27104497
Hollis School	Kyocera P2040dw	VD26Z01779
Hollis School	Toshiba e-Studio 5508A	CIEG19069
Hollis School	Toshiba e-Studio 5508A	CIEG19074
Hollis School	Toshiba e-Studio 5506AC	CHEG18409
Hollis School	Kyocera P2040dw	VD27104486
Hollis School	Kyocera P2040dw	VD26Z01777
Hollis School	Toshiba e-Studio 4508A	CGBG56399
Hollis School	Toshiba e-Studio 7508A	CIKF14827
Hollis School	Toshiba e-Studio 5508A	CIEG19101
MSAD 6 Adult Education	Kyocera P2040dw	VD27104464
MSAD 6 Adult Education	Kyocera P2040dw	VD27104483
MSAD 6 Adult Education	Toshiba e-Studio 5506AC	CHEG18403

Building	Make/Model	Serial Number
MSAD 6 Alternative Education	Kyocera P2040dw	VD27104481
MSAD 6 Alternative Education	Toshiba e-Studio 4508A	CGKF46208
MSAD 6 Alternative Education	Toshiba e-Studio 4508A	CGKF46304
MSAD 6 District Office	Toshiba e-Studio 5506AC	CHEG18401
MSAD 6 District Office	Kyocera P3045DN	VM37402962
MSAD 6 District Office	Kyocera P3045DN	VM37402966
MSAD 6 District Office	HP Laser Jet 600 M605	CNDCK3V10D
MSAD 6 District Office	Kyocera P2040dw	VD27104491
MSAD 6 District Office	Toshiba e-Studio 5506AC	CHEG18383
MSAD 6 District Office	Kyocera P2040dw	VD27104476
MSAD 6 District Office	Toshiba e-Studio 3505AC	CFEG63772
MSAD 6 District Office	Kyocera P3045DN	VM37402975
MSAD 6 District Office	HP Laser Jet 600 M605	JPDCK3N0DQ
MSAD 6 District Office	Kyocera P2040dw	VD27104496
MSAD 6 District Office	Kyocera P2040dw	VD27104488
MSAD 6 District Office	Toshiba e-Studio 6508A	CILF15538
MSAD 6 District Office	Toshiba e-Studio 6508A	CILF15542
MSAD 6 District Office	HP Laser Jet 600 M605	CNDCK3V11N
MSAD 6 Maintenance	Toshiba e-Studio 3505AC	CFEG63829
MSAD 6 Maintenance	Toshiba e-Studio 4505AC	CFCG51582
MSAD 6 Technology	Toshiba e-Studio 3505AC	CFEG63799
MSAD 6 Technology	Toshiba e-Studio 3505AC	CFEG63852
MSAD 6 Technology	Kyocera P2040dw	VD26Z01776
MSAD 6 Technology	Kyocera P2040dw	VD27104484
MSAD 6 Transportation	Toshiba e-Studio 5506AC	CHEG18387
Steep Falls Elementary School	Kyocera P3045DN	VM37402974

Building	Make/Model	Serial Number
Steep Falls Elementary School	Toshiba e-Studio 5508A	CIEG19097
Steep Falls Elementary School	Toshiba e-Studio 5506AC	CHEG18408
Steep Falls Elementary School	Kyocera P2040dw	VD27104490

Owned Equipment

Building	Make/Model	Serial Number
George E. Jack School	Toshiba e-Studio 456	C2H252758
MSAD 6 District Office	Toshiba e-Studio 256	C2C223149



Service and Supply Contract - Client

Specialized Purchasing Consultants (“SPC”) hereby contracts with _____ (“Client”) to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A (“Equipment”) using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract (“Contract”) shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of “The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100,” whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

AGREED AND ACCEPTED BY:
Specialized Purchasing Consultants

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

AGREED AND ACCEPTED BY:
Client

By: _____

Title: _____

Date: _____

Signature: _____

Named Contracted Vendor: *Vendor*

Warranty

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

- 1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
- 2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

AGREED AND ACCEPTED BY:
Vendor

By:

Title:

Date:

Signature: _____

AGREED AND ACCEPTED BY:
Client

By:

Title:

Date:

Signature: _____

StarDoc User Names

Name	User Name
Bill Brockman	bbrockman
Carol Wagner	cwagner@bonnyeagle.org
Cheryl Grovo	cgrovo@bonnyeagle.org
Clay Gleason	cgleason@bonnyeagle.org
Debbie Arnold	darnold@bonnyeagle.org
Diane Gagne	dnadeau@bonnyeagle.org
Dottie Muchmore	dmuchmore@bonnyeagle.org
Doug Parker	dparker@bonnyeagle.org
Ginny Day	gday@bonnyeagle.org
Hedy Smith	hsmith@bonnyeagle.org
Jim Crick	jcrick
Linda Winton	lwinton@bonnyeagle.org
Lori Spencer	lspencer@bonnyeagle.org
Lori Wood	lwood@bonnyeagle.org
Marie Estes	mestes@bonnyeagle.org
Paul Emery	pemery
Paul Penna	ppenna@bonnyeagle.org
Rich Peterson	rpeterson
Ryan Croteau	rcroteau
Sandy Cormier	scormier@bonnyeagle.org
Scott Nason	snason
Shelley Lemieux	slemieux@bonnyeagle.org
Sherri Parkin	sparkin@bonnyeagle.org
Sue Labreck	slabreck@bonnyeagle.org
Tyler Patten	tpatten

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com



Benefits of partnering with SPC

Top Benefits to **our CLIENTS**:

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 69 clients with over 4,100 devices doing more than 239 million copies and prints per year. Annually, we purchase approximately 1,100 units running over 80 million prints!
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

2. Exclusive STARDoc Software

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated

Annual Savings of more than \$2.5 million for all of our clients.

That translates into Savings of more than \$12 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you – Annually, we purchase approximately 1,100 units running over 80 million prints!
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 4,100 pieces of equipment;
Our relationship with our vendors has never been stronger!