



***Specialized Purchasing Consultants***

PO Box 190

Gorham, NH 03581

(800) 750-1538

[www.spccopypro.com](http://www.spccopypro.com)

**2015-2016 Annual Report**

**Year - End Photocopier Analysis**

**With projected costs for 2016-17**

Bill Brockman  
RSU 06 / MSAD 06 - Buxton  
94 Main Street  
Buxton, ME 04093



**Specialized Purchasing Consultants Corp.**  
*Serving Maine & New Hampshire since 1988*

September 2016

Skip Tilton  
President

Corporate Office:  
PO Box 190  
Gorham, NH 03581  
(800) 750-1538  
(866) 281-7596 Fax

Bill Brockman  
RSU 06 / MSAD 06 - Buxton  
94 Main Street  
Buxton, ME 04093

Dear Bill:

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

On behalf of all of us at Specialized Purchasing Consultants, thank you for your continued confidence in us. Our relationship is **now 18 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

During our meeting with you to review this report, we would like to take some time to review our current services and discuss how these are being utilized in your district. We also welcome suggestions for improvement to enhance your experience with SPC.

Again, we appreciate the opportunity to continue to provide you with the best possible pricing, service, and equipment. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton  
President

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## *The SPC Team...*

*would like to personally thank you for your continued trust and confidence!*



**Skip Tilton, President**

**Billie Jo Tilton, Vice President**

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



**Sue Penney**

*Administration & Finance Manager*

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

**Alex Webster**

*Director of Customer Relations*

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade, or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.



**Robert B. Dutil**

*Director of Information Technology*

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

**Rachel Guay**

*Accounting Coordinator*

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



***The SPC Team Continued....***



***Pamela Weed***

*Client-Vendor Relations*

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

***Joel Heffernan***

*Field Representative – Client Relations*

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer

industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



## Equipment Health Status

<b>Total Number of Machines:</b>	136
<b>Total Black Photocopiers</b>	42
<b>Total Color Photocopiers</b>	17
<b>Total Black Network Printers</b>	70
<b>Total Color Network Printers</b>	7
<b>Total Removed from Service:</b>	0
<b># of Units OFF Warranty:</b>	22
<b># of Units Approaching End of Warranty:</b>	13
<b># of Units Overused:</b>	0
<b># of Units Underused:</b>	0
<b>Commencement Date:</b>	6/1/2012
<b># of Annual Payments Left on Lease</b>	1
<b>All Warranties and Service Contracts Expire:</b>	6/30/2017 **
<b>SPC's FM Audit Print Management Software Loaded</b>	Yes
<b>Printer Contract Signed</b>	No

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

\*\*Current Service and Warranty Contracts fall shy of your current equipment lease end date (8/1/17). We are working to correct this oversight so that your contracts continue through the end of the fiscal year after your last lease payment (6/30/18).

Dear Bill,

It has been four years since your last upgrade and you will benefit from an onsite visit and an upgrade since costs have come down over the years. In order to stay ahead of the end of contract, that upgrade could take place around spring of 2017 . At that time you could address the 13 machines approaching the end of their warranty as well as the 22 machines already off warranty. I am confident that there are other needs that an onsite visit we will be able to address. It is always good to stay ahead of the reliability curve.

Sincerely, Skip

## Aging Equipment Summary

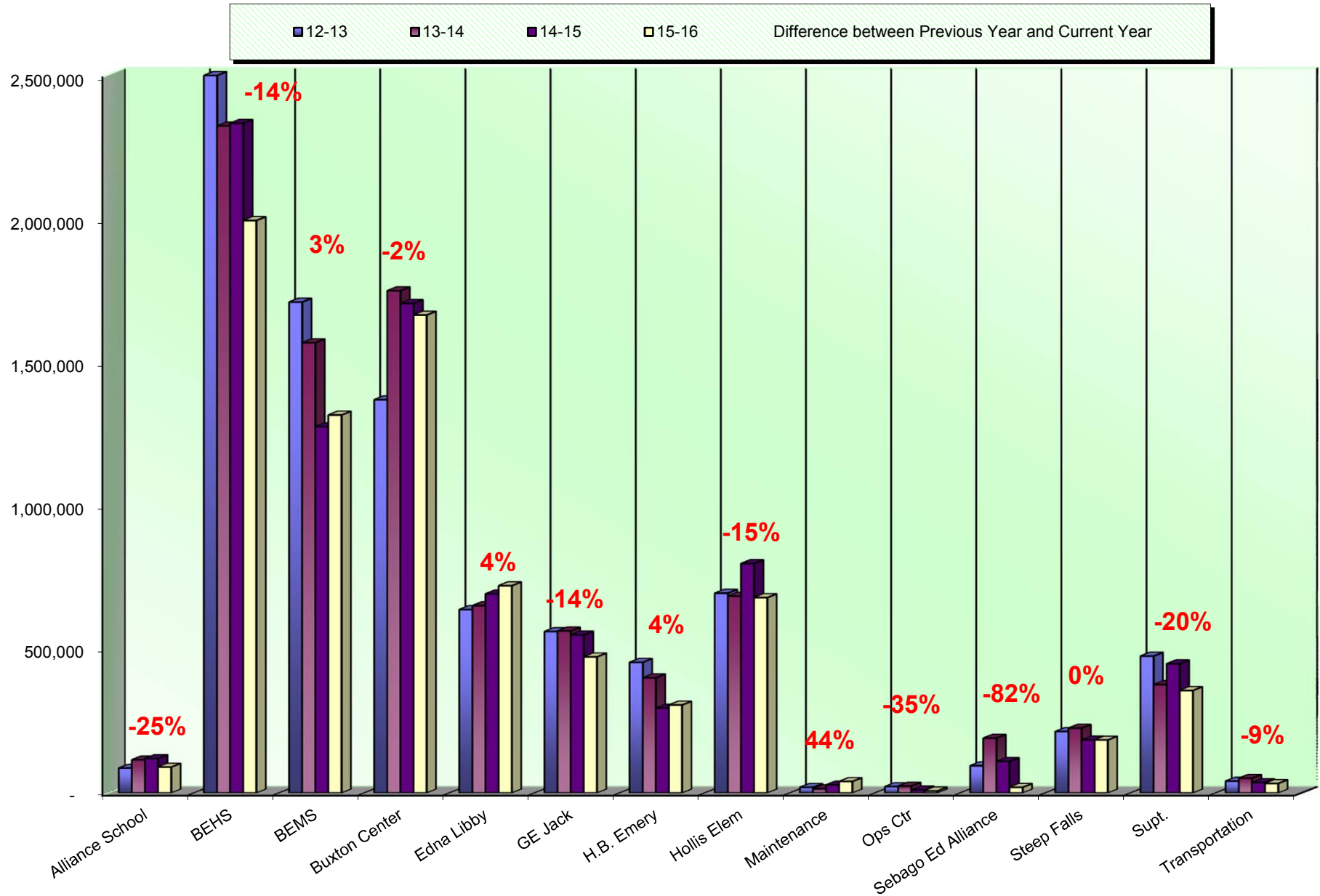
The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

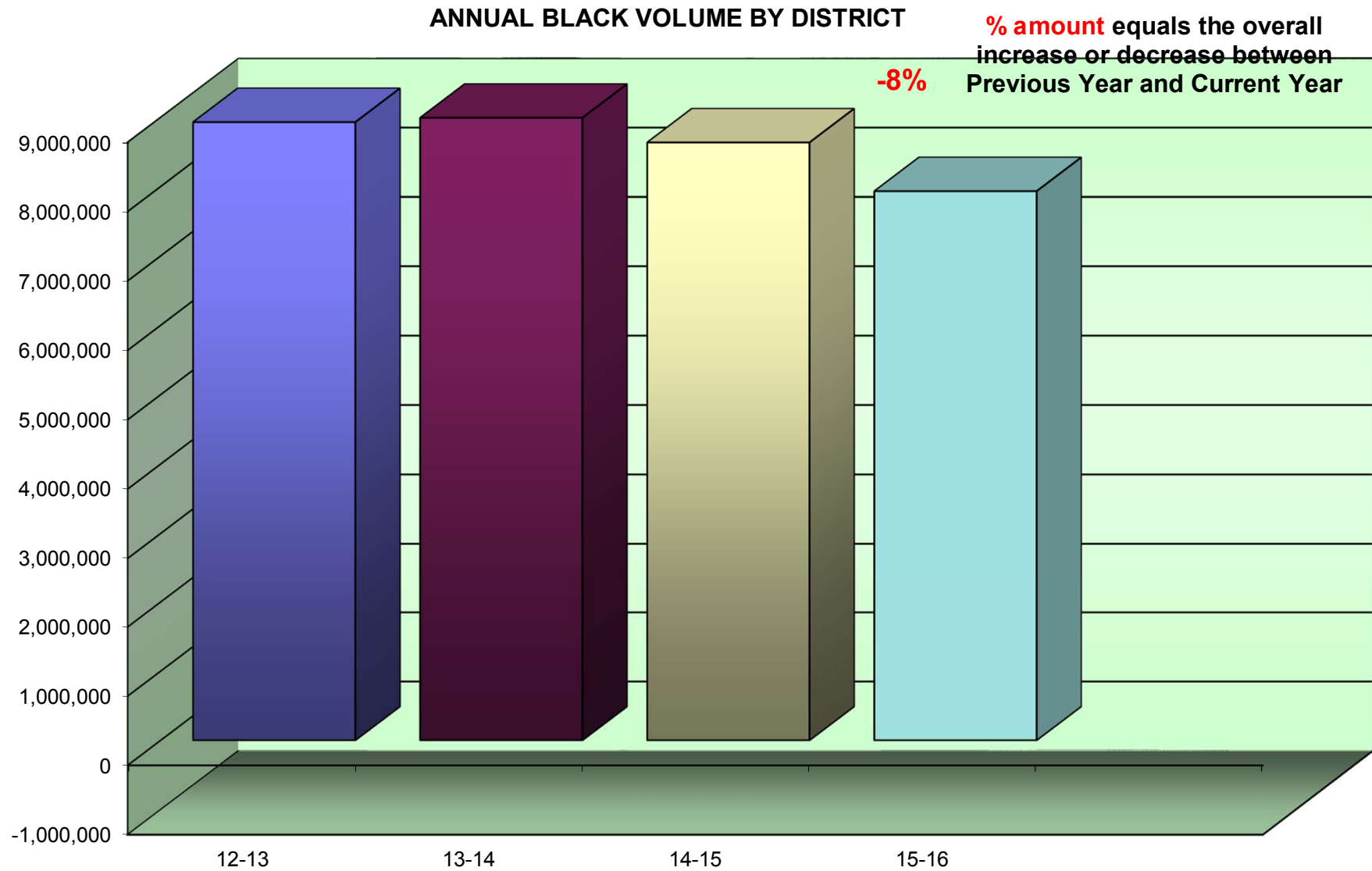
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Bonny Eagle High School	Custodian's Office	HP Laser Jet 2015dn	CNBJR08950	AXIS	12/2006
Bonny Eagle High School	Library	HP Laser Jet P2035	CNB9X54224	AXIS	11/2008
Bonny Eagle High School	Lunch Room Office	HP Laser Jet 2015dn	CNBJR70714	AXIS	12/2006
Bonny Eagle High School	Music Room	HP Laser Jet 2015dn	CNBJR08873	AXIS	12/2006
Bonny Eagle High School	Portable Room 14	HP Laser Jet 2015dn	CNBJR08939	AXIS	12/2006
Bonny Eagle High School	Room 103	HP Color Laser Jet 3525	CNCC93Q00Q	AXIS	10/2008
Bonny Eagle High School	Room 121 Special Education	HP Laser Jet 3055	CNBK205784	AXIS	04/2006
Bonny Eagle High School	Room 129	HP Color Laser Jet 3800	CNNCH21232	AXIS	01/2005
Bonny Eagle High School	Room 220	HP Laser Jet 2015dn	CNBJR70716	AXIS	12/2006
Bonny Eagle Middle School	Custodian's Office	HP Laser Jet 1320	CNBC47Z0C0	AXIS	01/2004
Bonny Eagle Middle School	Guidance Room 8A	HP Laser Jet 4250	CNRXJ99643	AXIS	01/2004
Bonny Eagle Middle School	Industrial Arts Room 47	HP Laser Jet 1320	CNHC64J09D	AXIS	01/2004
Bonny Eagle Middle School	Principal's Office	HP Laser Jet 1320	CNHC57M36V	AXIS	01/2004
Buxton Center Elementary School	Band Room	HP Laser Jet P3015 MICR	VNBCB3L0B4	AXIS	07/2008
Buxton Center Elementary School	Lab Room C202 2nd Floor	HP LaserJet P4014	CNDX152627	AXIS	05/2008
Buxton Center Elementary School	Main Office	HP LaserJet P4014	CNDX156113	AXIS	05/2008
Buxton Center Elementary School	Maple Tree Hall 1st Floor	HP LaserJet P4014	CNDX152635	AXIS	05/2008
Buxton Center Elementary School	Maple Tree Hall 2nd Floor	HP LaserJet P4014	CNDX152634	AXIS	05/2008
Buxton Center Elementary School	Oak Tree Hall 1st Floor	HP LaserJet P4014	CNDX152644	AXIS	05/2008
Buxton Center Elementary School	Oak Tree Hall 2nd Floor	HP LaserJet P4014	CNDX153034	AXIS	05/2008
Buxton Center Elementary School	Office	HP LaserJet P4014	CNDX152398	AXIS	05/2008

<b>Building</b>	<b>Department</b>	<b>Make / Model</b>	<b>Serial Number</b>	<b>Vendor Name</b>	<b>Intro Date</b>
Buxton Center Elementary School	Pine Tree Hall 1st Floor	HP LaserJet P4014	CNDX156104	AXIS	05/2008
Buxton Center Elementary School	Pine Tree Hall 2nd Floor	HP LaserJet P4014	CNDX152633	AXIS	05/2008
Buxton Center Elementary School	Principal's Secretary	HP Laser Jet 4250	CNRXK68500	AXIS	01/2004
Buxton Center Elementary School	Room A107	HP LaserJet P4014	CNDX152638	AXIS	05/2008
George E. Jack School	Mrs. Langill's Office	HP Laser Jet 2015dn	CNBJN55153	AXIS	12/2006
Hollis School	Computer Lab	HP Laser Jet 2015dn	CNBJN35924	AXIS	12/2006
Hollis School	Portable - Math/Speech	HP Laser Jet 2015dn	CNBJR08940	AXIS	12/2006
MSAD 6 District Office	Central Office	HP Laser Jet 4250	CNRXR08236	AXIS	01/2004
MSAD 6 District Office	Central Office	HP Laser Jet 4250	CNGXG03730	AXIS	01/2004
MSAD 6 District Office	Central Office - Payroll	HP Laser Jet 4250	CNRXS00992	AXIS	01/2004
MSAD 6 District Office	Central Office - Payroll	HP Laser Jet 4250	CNRXY16996	AXIS	01/2004
MSAD 6 District Office	Food Services	HP Laser Jet 4250	CNRXT16713	AXIS	01/2004
MSAD 6 Transportation	Main Office	HP Laser Jet 4250	CNRXC97956	AXIS	01/2004
Steep Falls Elementary School	Portable - Title 1	HP Laser Jet 2015dn	CNBJR70713	AXIS	12/2006



### ANNUAL BLACK VOLUME BY BUILDING





## Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,141	1,993,332	\$42,407.52	1,747	\$37.17
Bonny Eagle Middle School	876	1,318,956	\$27,737.60	1,506	\$31.66
Buxton Center Elementary School	568	1,665,461	\$35,165.18	2,932	\$61.91
Edna Libby School	281	727,255	\$15,284.79	2,588	\$54.39
George E. Jack School	179	480,419	\$10,061.94	2,684	\$56.21
H.B. Emery Jr. Memorial School	172	313,079	\$6,591.14	1,820	\$38.32
Hollis School	309	685,927	\$14,406.69	2,220	\$46.62
MSAD 6 District Office	0	363,908	\$8,266.33	0	\$0.00
MSAD 6 Maintenance	0	41,002	\$928.84	0	\$0.00
MSAD 6 Operations Center	0	7,240	\$168.25	0	\$0.00
MSAD 6 Transportation	0	33,833	\$727.66	0	\$0.00
Sebago Education Alliance	0	20,238	\$422.34	0	\$0.00
Steep Falls Elementary School	112	188,482	\$4,044.28	1,683	\$36.11
The Alliance School	0	92,118	\$1,960.04	0	\$0.00

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
<b>Totals</b>	<b>3,638</b>	<b>7,931,250</b>	<b>\$168,172.60</b>	<b>2,180</b>	<b>\$46.23</b>

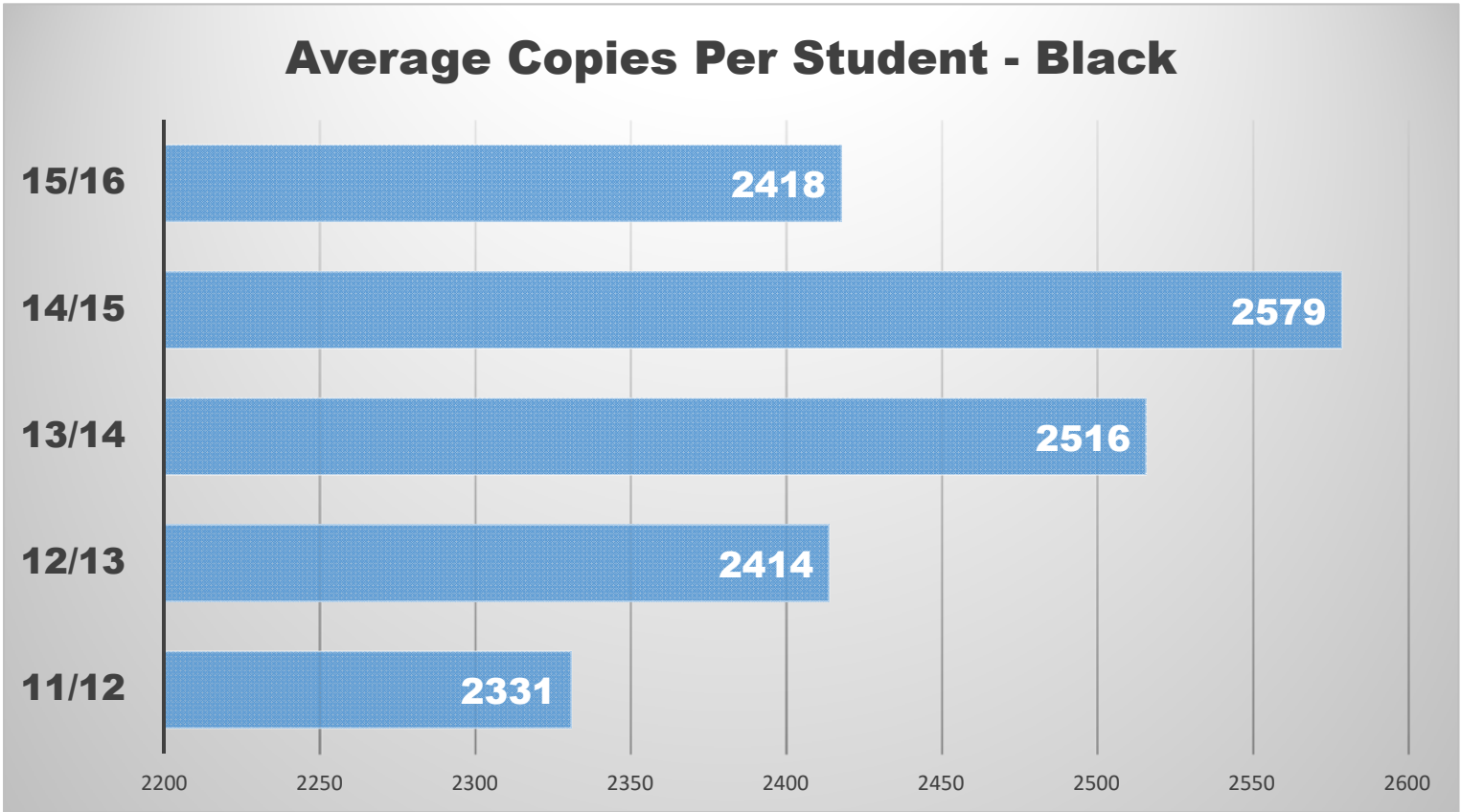
*\*Total School Cost refers to the cost of Service Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report.*

Cost Comparison – Black

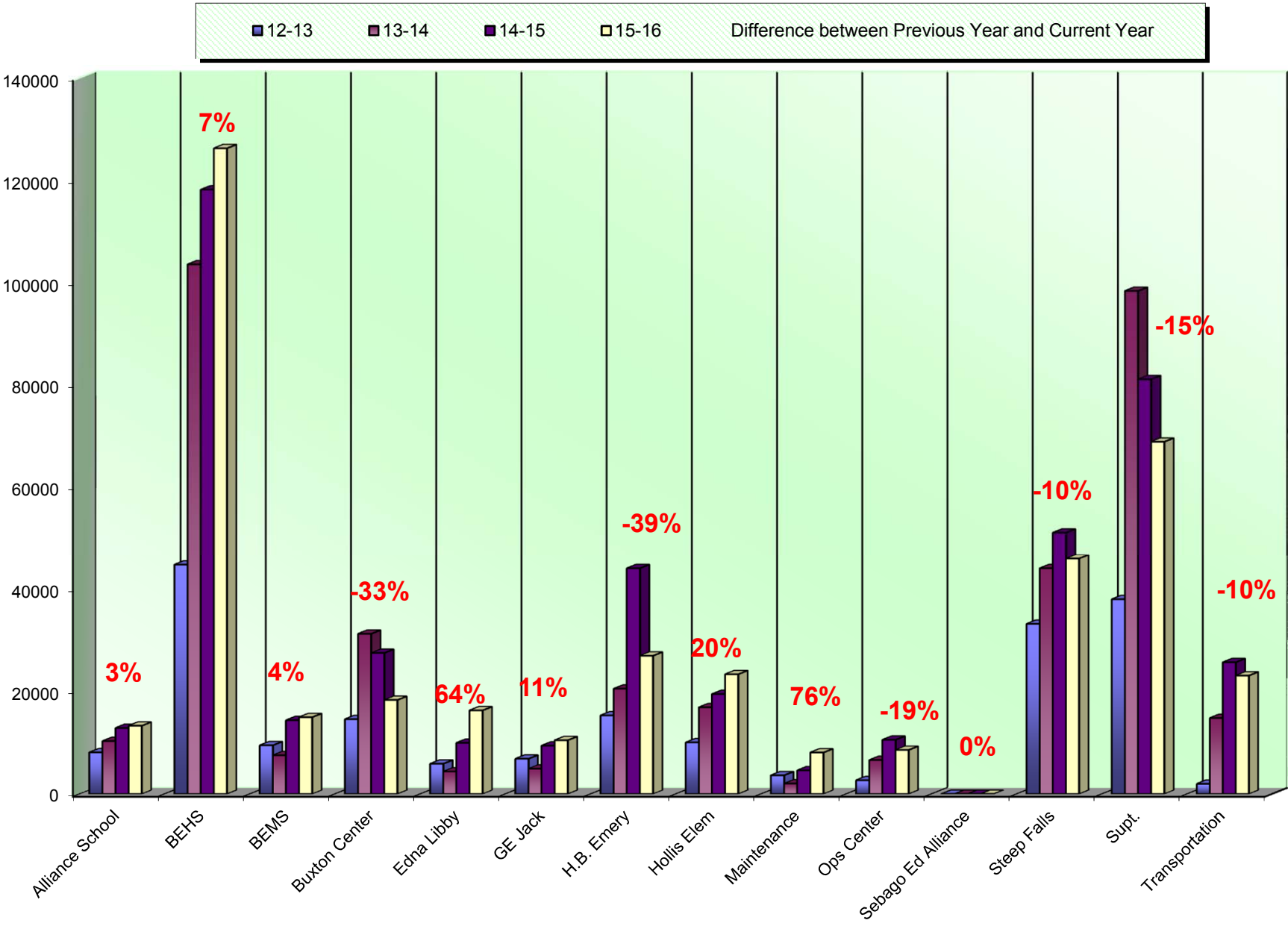
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/student populations	108,464	262,254,700	\$4,909,783	2,418	\$45.27

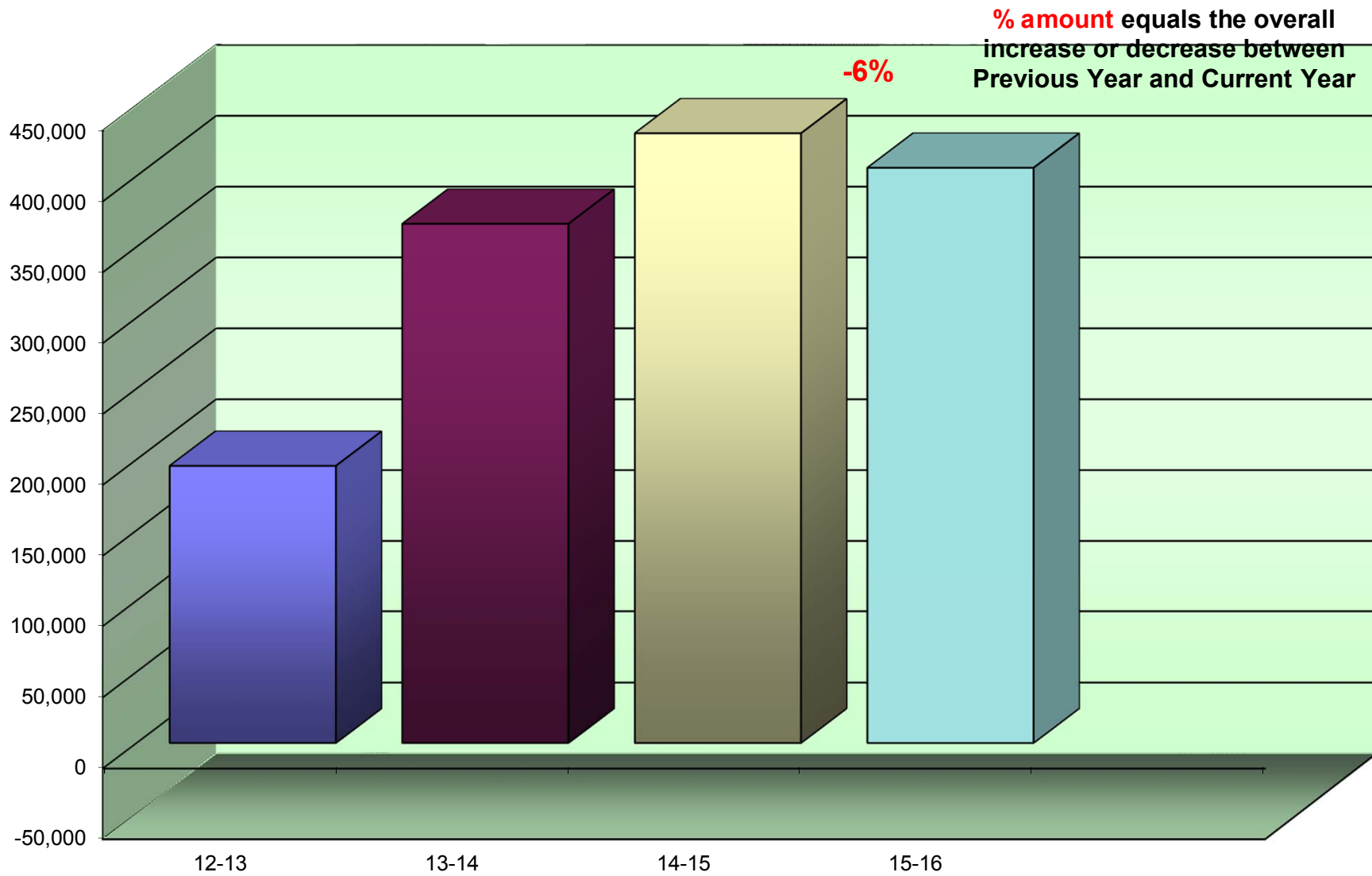
\*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.



ANNUAL COLOR VOLUME BY BUILDING



### ANNUAL COLOR VOLUME BY DISTRICT



## Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,141	126,261	\$7,128.38	111	\$6.25
Bonny Eagle Middle School	876	15,066	\$775.30	17	\$0.89
Buxton Center Elementary School	568	18,443	\$949.08	32	\$1.67
Edna Libby School	281	16,401	\$844.00	58	\$3.00
George E. Jack School	179	10,548	\$542.80	59	\$3.03
H.B. Emery Jr. Memorial School	172	27,093	\$1,394.21	158	\$8.11
Hollis School	309	23,483	\$1,208.44	76	\$3.91
MSAD 6 District Office	0	68,989	\$3,550.17	0	\$0.00
MSAD 6 Maintenance	0	8,141	\$532.83	0	\$0.00
MSAD 6 Operations Center	0	8,640	\$627.02	0	\$0.00
MSAD 6 Transportation	0	23,219	\$1,194.85	0	\$0.00
Sebago Education Alliance	0	0	\$0.00	0	\$0.00
Steep Falls Elementary School	112	46,078	\$2,371.17	411	\$21.17
The Alliance School	0	13,387	\$688.90	0	\$0.00



<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
<b>Totals</b>	<b>3,638</b>	<b>405,749</b>	<b>\$21,807.13</b>	<b>112</b>	<b>\$5.99</b>

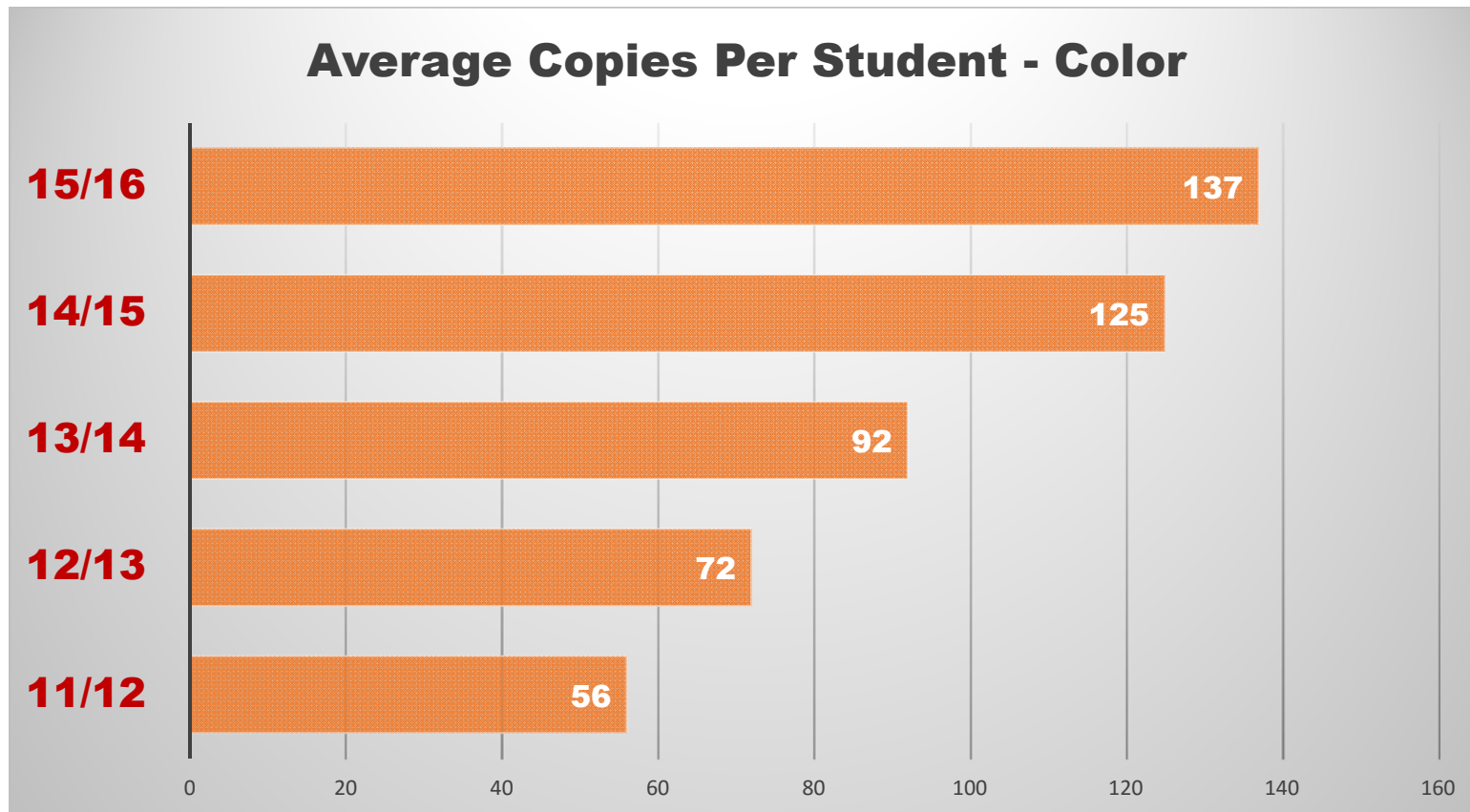
*\*Total School Cost refers to the cost of Service Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report.*

## Cost Comparison – Color

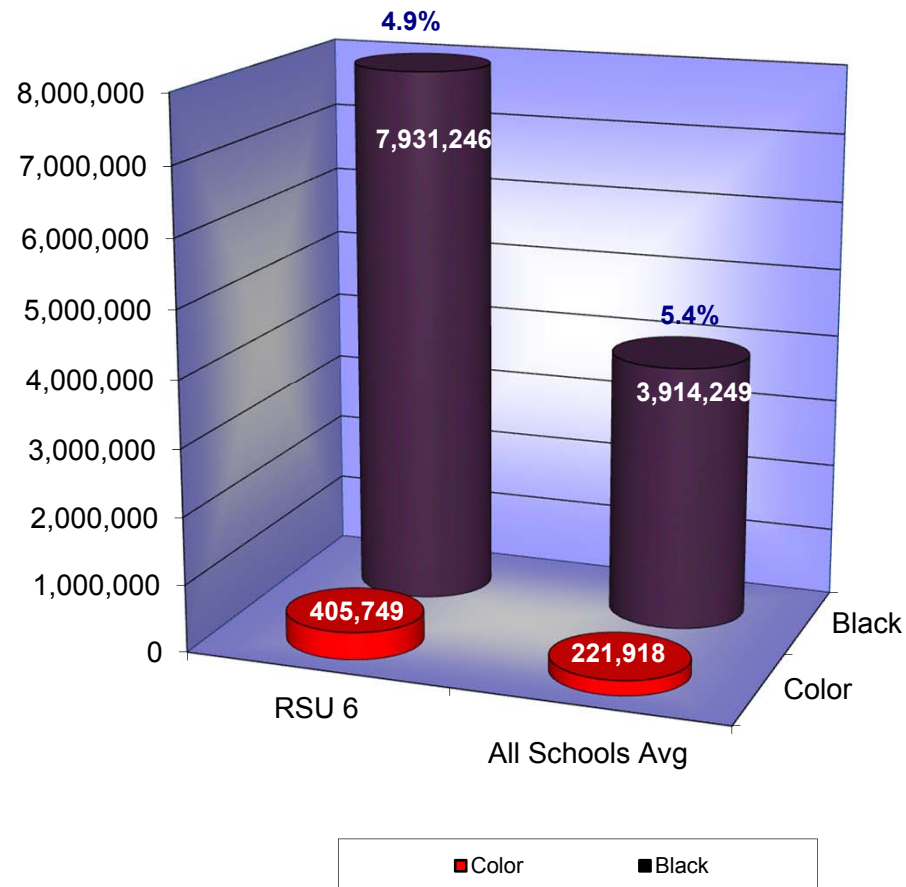
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
<b>All Schools w/student populations</b>	<b>108,464</b>	<b>14,868,490</b>	<b>\$787,820</b>	<b>137</b>	<b>\$7.25</b>

*\*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.*



### CURRENT BLACK & COLOR USAGE COMPARISONS



## *Usage Profile for Service & Supplies*

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2015-16</i>		
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b>Attendance Office</b>					
HP Laser Jet Pro M401dn / 35 PPM	11,126	12,994	1,868	\$0.008750	None at this time.
VNB3N13292 /				\$16.35	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
Toshiba e-Studio 4540c / 45 PPM	236,453	307,657	71,204	\$0.003980	None at this time.
CMH221978 / 3578				\$283.39	
1,000,000 / 05/2011	33,726	52,326	18,600	\$0.05095	
Color Photocopier				\$947.67	
<b>A-COPI</b>					
<b>Copy Room</b>					
Toshiba e-Studio 856 / 85 PPM	814,610	1,004,450	189,840	\$0.003370	None at this time.
SRA290151 / 3085				\$639.76	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 6/1/2012	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
BONNY EAGLE HIGH SCHOOL						
Custodian's Office						
HP Laser Jet 2015dn / 27 PPM CNBJR08950 / 500,000 / 12/2006 Black Network Printer AXIS	38,836  0	42,290  0	3,454  0	\$0.008750 \$30.22 \$0.00000 \$0.00	10 years from Intro.	
Food Services - Kitchen						
HP Laser Jet Pro M401dn / 35 PPM VNB3N13291 / 750,000 / 06/2012 Black Network Printer AXIS	5,502  0	7,754  0	2,252  0	\$0.008750 \$19.71 \$0.00000 \$0.00	None at this time.	
Graphic Arts						
HP Color Laser Jet M551N / 33 PPM CNBCD7F0NR / 750,000 / 10/2011 Color Network Printer AXIS	2,257  2,170	3,267  3,256	1,010  1,086	\$0.008750 \$8.84 \$0.10000 \$108.60	None at this time.	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b>Guidance Office</b>					
Toshiba e-Studio 4540c / 45 PPM	176,647	209,936	33,289	\$0.003980	None at this time.
CMB216979 / 2899				\$132.49	
1,000,000 / 05/2011	33,365	47,924	14,559	\$0.05095	
Color Photocopier				\$741.78	
<b>A-COPI</b>					
<b>IA CAD Lab</b>					
HP Color Laser Jet M551N / 33 PPM	7,571	8,660	1,089	\$0.008750	None at this time.
CNBCD7F0NW /				\$9.53	
750,000 / 10/2011	6,173	7,803	1,630	\$0.10000	
Color Network Printer				\$163.00	
<b>AXIS</b>					
HP Laser Jet Pro M401dn / 35 PPM	3,752	7,443	3,691	\$0.008750	None at this time.
VNB3N13278 /				\$32.30	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Learning Center 3					
HP Laser Jet Pro M401dn / 35 PPM	24,999	32,237	7,238	\$0.008750	None at this time.
VNB3N13277 /				\$63.33	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Learning Center 3 Old Wing 3rd Fl					
Toshiba e-Studio 856 / 85 PPM	1,577,343	2,045,038	467,695	\$0.003370	None at this time.
SRA290159 / 3086				\$1,576.13	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Library					
HP Color Laser Jet M551N / 33 PPM	796	828	32	\$0.008750	None at this time.
CNBCD7F0NJ /				\$0.28	
750,000 / 10/2011	1,920	2,213	293	\$0.10000	
Color Network Printer				\$29.30	
AXIS					
HP Laser Jet P2035 / 30 PPM	6,124	6,124	0	\$0.008750	8 years from Intro.
CNB9X54224 /				\$0.00	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
HP Laser Jet Pro M401dn / 35 PPM	3,503	7,974	4,471	\$0.008750	None at this time.
VNB3N13287 /				\$39.12	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Toshiba e-Studio 256 / 25 PPM	47,791	70,843	23,052	\$0.003370	None at this time.
C2C223160 / 3148				\$77.69	
500,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					



<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b><i>Lunch Room Office</i></b>					
HP Laser Jet 2015dn / 27 PPM	24,243	25,682	1,439	\$0.008750	10 years from Intro.
CNBJR70714 /				\$12.59	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Music Room</i></b>					
HP Laser Jet 2015dn / 27 PPM	24,256	40,683	16,427	\$0.008750	10 years from Intro.
CNBJR08873 /				\$143.74	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Portable Room 10</i></b>					
HP Laser Jet Pro M401dne / 35 PPM	2,254	6,317	4,063	\$0.008750	None at this time.
PHGFC45461 /				\$35.55	
750,000 / 01/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b>Portable Room 11</b>					
HP Laser Jet Pro M401dn / 35 PPM	87,073	98,751	11,678	\$0.008750	None at this time.
CNBX120653 /				\$102.18	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b>Portable Room 14</b>					
HP Laser Jet 2015dn / 27 PPM	32,958	40,530	7,572	\$0.008750	10 years from Intro.
CNBJR08939 /				\$66.26	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b>Portable Room 18</b>					
HP Laser Jet Pro M401dn / 35 PPM	14,362	15,628	1,266	\$0.008750	None at this time.
VNB3N13282 /				\$11.08	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b><i>Portable Room 19</i></b>					
HP Laser Jet Pro M401dn / 35 PPM	6,549	6,549	0	\$0.008750	None at this time.
VNB3N13279 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Portable Room 22</i></b>					
HP Laser Jet Pro M401dn / 35 PPM	10,920	12,045	1,125	\$0.008750	None at this time.
VNB3N13276 /				\$9.84	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Principal's Office</i></b>					
Toshiba e-Studio 5540c / 55 PPM	283,583	381,705	98,122	\$0.003980	None at this time.
CBJ113592 / 2930				\$390.53	
3,000,000 / 05/2011	55,458	83,053	27,595	\$0.05095	
Color Photocopier				\$1,405.97	
<b>A-COPI</b>					

					Date of Last Upgrade: 6/1/2012
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date	7/1/2015	6/30/2016	2015-16	Cost/Copy	
Vendor	Meter	Meter	Annual Volume	Annual Cost	Recommendations
<b>BONNY EAGLE HIGH SCHOOL</b>					
<b>Room 103</b>					
HP Color Laser Jet 3525 / 30 PPM	36,190	39,877	3,687	\$0.008750	8 years from Intro.
CNCC93Q00Q /				\$32.26	
750,000 / 10/2008	39,787	48,191	8,404	\$0.10000	
Color Network Printer				\$840.40	
<b>AXIS</b>					
HP Laser Jet Pro M401dne / 35 PPM	3,439	13,348	9,909	\$0.008750	None at this time.
PHGFB36509 /				\$86.70	
750,000 / 01/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b>Room 104</b>					
HP Laser Jet Pro M401dn / 35 PPM	8,400	13,191	4,791	\$0.008750	None at this time.
VNB3N13290 /				\$41.92	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
<b>BONNY EAGLE HIGH SCHOOL</b>						
<b>Room 108</b>						
HP Laser Jet Pro M401dn / 35 PPM	8,968	10,256	1,288	\$0.008750	None at this time.	
VNB3N13273 /				\$11.27		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
<b>AXIS</b>						
<b>Room 109</b>						
HP Laser Jet Pro M401dn / 35 PPM	3,301	5,734	2,433	\$0.008750	None at this time.	
VNB3N13275 /				\$21.29		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
<b>AXIS</b>						

					Date of Last Upgrade: 6/1/2012
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date	7/1/2015	6/30/2016	2015-16	Cost/Copy	
Vendor	Meter	Meter	Annual Volume	Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Room 121 Special Education					
HP Laser Jet 3055 / 19 PPM	3,710	3,867	157	\$0.008750	10 years from Intro.
CNBK205784 /				\$1.37	
200,000 / 04/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Toshiba e-Studio 4540c / 45 PPM	692,803	906,746	213,943	\$0.003980	None at this time.
CMH221972 / 3580				\$851.49	
1,000,000 / 05/2011	111,234	164,004	52,770	\$0.05095	
Color Photocopier				\$2,688.63	
A-COPI					
Toshiba e-Studio 456 / 45 PPM	104,054	145,502	41,448	\$0.003570	None at this time.
C2D235920 / 3094				\$147.97	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012	
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
BONNY EAGLE HIGH SCHOOL						
Room 129						
HP Color Laser Jet 3800 / 22 PPM CNNCH21232 / 500,000 / 01/2005 Color Network Printer	40,631  72,735	41,098  74,059	467  1,324	\$0.008750 \$4.09 \$0.10000 \$132.40	11 years from Intro.	
AXIS						
Room 205 Old Wing						
Toshiba e-Studio 456 / 45 PPM C2H251640 / 3579 1,000,000 / 02/2012 Black Photocopier	620,677  0	781,034  0	160,357  0	\$0.003570 \$572.47 \$0.00000 \$0.00		None at this time.
A-COPI						
Room 220						
HP Laser Jet 2015dn / 27 PPM CNBJR70716 / 500,000 / 12/2006 Black Network Printer	28,691  0	29,994  0	1,303  0	\$0.008750 \$11.40 \$0.00000 \$0.00	10 years from Intro.	
AXIS						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE HIGH SCHOOL					
Room 223 New Wing					
Toshiba e-Studio 456 / 45 PPM	91,981	113,467	21,486	\$0.003570	None at this time.
C2D235963 / 3092				\$76.71	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Teachers' Room 2nd FI New Wing					
Toshiba e-Studio 856 / 85 PPM	765,645	998,332	232,687	\$0.003370	None at this time.
SRA290141 / 3123				\$784.16	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Teachers' Room 2nd FI Old Wing					
Toshiba e-Studio 756 / 75 PPM	982,680	1,330,179	347,499	\$0.003370	None at this time.
CKE210658 / 3122				\$1,171.07	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Subtotals Black			1,993,332	\$7,515.07	
Subtotals Color			126,261	\$7,057.75	



Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
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BONNY EAGLE MIDDLE SCHOOL					
6th Grade Teachers' Room					
Toshiba e-Studio 456 / 45 PPM	94,628	150,462	55,834	\$0.003570	None at this time.
C2D235927 / 3095				\$199.33	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Cafeteria					
HP Laser Jet Pro M401dn / 35 PPM	19,305	21,925	2,620	\$0.008750	None at this time.
VNB3N13283 /				\$22.93	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Copy Room					
Toshiba e-Studio 856 / 85 PPM	888,348	1,282,048	393,700	\$0.003370	None at this time.
SRA290167 / 3118				\$1,326.77	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
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<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE MIDDLE SCHOOL</b>					
<b><i>Custodian's Office</i></b>					
HP Laser Jet 1320 / 22 PPM	4,820	5,726	906	\$0.008750	12 years from Intro.
CNBC47Z0C0 /				\$7.93	
500,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Guidance Room 8A</i></b>					
HP Laser Jet 4250 / 45 PPM	1,368,411	1,369,775	1,364	\$0.008750	12 years from Intro.
CNRXJ99643 /				\$11.94	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
Toshiba e-Studio 456 / 45 PPM	122,285	200,313	78,028	\$0.003570	None at this time.
C2D236094 / 3100				\$278.56	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE MIDDLE SCHOOL					
Industrial Arts Room 47					
HP Laser Jet 1320 / 22 PPM	9,035	9,035	0	\$0.008750	12 years from Intro.
CNHC64J09D /				\$0.00	
500,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Jim's Office					
HP Laser Jet Pro M401dn / 35 PPM	7,729	9,288	1,559	\$0.008750	None at this time.
VNB3N13281 /				\$13.64	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Library					
Toshiba e-Studio 556 / 55 PPM	548,481	787,321	238,840	\$0.003370	None at this time.
CGI213419 / 3577				\$804.89	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
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<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BONNY EAGLE MIDDLE SCHOOL</b>					
<b><i>Phys Ed Office</i></b>					
HP Laser Jet Pro M401dn / 35 PPM	9,723	13,157	3,434	\$0.008750	None at this time.
VNB3N13274 /				\$30.05	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Principal's Office</i></b>					
HP Laser Jet 1320 / 22 PPM	42,770	42,771	1	\$0.008750	12 years from Intro.
CNHC57M36V /				\$0.01	
500,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
Toshiba e-Studio 5540c / 55 PPM	326,940	457,181	130,241	\$0.003980	None at this time.
CBD216338 / 3079				\$518.36	
3,000,000 / 05/2011	27,584	42,650	15,066	\$0.05095	
Color Photocopier				\$767.61	
<b>A-COPI</b>					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BONNY EAGLE MIDDLE SCHOOL					
Reception					
Toshiba e-Studio 456 / 45 PPM	107,616	165,287	57,671	\$0.003570	None at this time.
C2E237144 / 3098				\$205.89	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Room 34					
Toshiba e-Studio 456 / 45 PPM	237,997	302,528	64,531	\$0.003570	None at this time.
C2D236087 / 3096				\$230.38	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Room 38					
HP Laser Jet Pro M401dn / 35 PPM	8,221	8,221	0	\$0.008750	None at this time.
VNB3N02698 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 6/1/2012	
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BONNY EAGLE MIDDLE SCHOOL						
Room 83 2nd Floor						
Toshiba e-Studio 456 / 45 PPM	107,632	122,472	14,840	\$0.003570	None at this time.	
C2D236095 / 3093				\$52.98		
1,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
A-COPI						
Room 94 2nd Floor						
Toshiba e-Studio 856 / 85 PPM	827,075	1,098,521	271,446	\$0.003370	None at this time.	
SRK190114 / 3128				\$914.77		
4,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
A-COPI						
Work Area Room 55						
HP Laser Jet Pro M401dn / 35 PPM	31,899	35,840	3,941	\$0.008750	None at this time.	
VNB3N13285 /				\$34.48		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
AXIS						
Subtotals Black			1,318,956	\$4,652.89		
Subtotals Color			15,066	\$767.61		

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Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Band Room					
HP Laser Jet P3015 MICR / 42 PPM	23,007	29,016	6,009	\$0.008750	8 years from Intro.
VNBCB3L0B4 /				\$52.58	
200,000 / 07/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Food Services - Kitchen					
HP Laser Jet Pro M401dn / 35 PPM	30,861	42,297	11,436	\$0.008750	None at this time.
VNB3X13150 /				\$100.07	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Lab Room C202 2nd Floor					
HP LaserJet P4014 / 45 PPM	15,905	17,650	1,745	\$0.008750	8 years from Intro.
CNDX152627 /				\$15.27	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Main Office					
HP LaserJet P4014 / 45 PPM	58,980	69,878	10,898	\$0.008750	8 years from Intro.
CNDX156113 /				\$95.36	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Maple Tree Hall 1st Floor					
HP LaserJet P4014 / 45 PPM	70,738	70,738	0	\$0.008750	8 years from Intro.
CNDX152635 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Maple Tree Hall 2nd Floor					
HP LaserJet P4014 / 45 PPM	43,206	43,206	0	\$0.008750	8 years from Intro.
CNDX152634 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					



<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
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<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BUXTON CENTER ELEMENTARY SCHOOL</b>					
<b><i>Oak Tree Hall - Team Room B117</i></b>					
Toshiba e-Studio 456 / 45 PPM	379,635	516,376	136,741	\$0.003570	None at this time.
C2B222725 / 3591				\$488.17	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					
<b><i>Oak Tree Hall 1st Floor</i></b>					
HP LaserJet P4014 / 45 PPM	73,901	73,901	0	\$0.008750	8 years from Intro.
CNDX152644 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Oak Tree Hall 2nd Floor</i></b>					
HP LaserJet P4014 / 45 PPM	48,734	48,734	0	\$0.008750	8 years from Intro.
CNDX153034 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

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Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Office					
HP LaserJet P4014 / 45 PPM	36,466	45,672	9,206	\$0.008750	8 years from Intro.
CNDX152398 /				\$80.55	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Pine Team Room C214					
Toshiba e-Studio 856 / 85 PPM	740,199	1,015,555	275,356	\$0.003370	None at this time.
SRA290158 / 3119				\$927.95	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Pine Tree Hall 1st Floor					
HP LaserJet P4014 / 45 PPM	34,215	34,215	0	\$0.008750	8 years from Intro.
CNDX156104 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
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<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BUXTON CENTER ELEMENTARY SCHOOL</b>					
<b><i>Pine Tree Hall 2nd Floor</i></b>					
HP LaserJet P4014 / 45 PPM	50,158	50,158	0	\$0.008750	8 years from Intro.
CNDX152633 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Pine Tree Hall Team Room C122</i></b>					
Toshiba e-Studio 756 / 75 PPM	441,576	642,776	201,200	\$0.003370	None at this time.
CKE210712 / 3080				\$678.04	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					
<b><i>Pine Tree Village Room 2nd Floor</i></b>					
HP Laser Jet Pro M401dn / 35 PPM	5,766	5,767	1	\$0.008750	None at this time.
VNB3X13154 /				\$0.01	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

					Date of Last Upgrade: 6/1/2012
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Principal's Secretary					
HP Laser Jet 4250 / 45 PPM CNRXK68500 / 1,000,000 / 01/2004 Black Network Printer	130,311  0	138,964  0	8,653  0	\$0.008750 \$75.71 \$0.00000 \$0.00	12 years from Intro.
AXIS					
Room A107					
HP LaserJet P4014 / 45 PPM CNDX152638 / 1,000,000 / 05/2008 Black Network Printer	3,946  0	3,946  0	0  0	\$0.008750 \$0.00 \$0.00000 \$0.00	8 years from Intro.
AXIS					
Staff Room D117					
Toshiba e-Studio 456 / 45 PPM C2E237113 / 3099 1,000,000 / 02/2012 Black Photocopier	100,970  0	117,667  0	16,697  0	\$0.003570 \$59.61 \$0.00000 \$0.00	None at this time.
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
BUXTON CENTER ELEMENTARY SCHOOL					
Staff Room D132					
Toshiba e-Studio 856 / 85 PPM	1,593,527	2,230,670	637,143	\$0.003370	None at this time.
SRK190065 / 3113				\$2,147.17	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Team Room B117					
Toshiba e-Studio 756 / 75 PPM	458,460	609,104	150,644	\$0.003370	None at this time.
CKI211275 / 3582				\$507.67	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Team Room D215					
Toshiba e-Studio 456 / 45 PPM	283,531	301,909	18,378	\$0.003570	None at this time.
C2H251429 / 3581				\$65.61	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>BUXTON CENTER ELEMENTARY SCHOOL</b>					
<b>Work Room A122</b>					
Toshiba e-Studio 5540c / 55 PPM	518,103	699,457	181,354	\$0.003980	None at this time.
CBC215883 / 3590				\$721.79	
3,000,000 / 05/2011	70,732	89,175	18,443	\$0.05095	
Color Photocopier				\$939.67	
<b>A-COPI</b>					
<b>Subtotals Black</b>			<b>1,665,461</b>	<b>\$6,015.55</b>	
<b>Subtotals Color</b>			<b>18,443</b>	<b>\$939.67</b>	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>EDNA LIBBY SCHOOL</b>					
<b><i>Food Services - Kitchen</i></b>					
HP Laser Jet Pro M401dn / 35 PPM	6,962	8,682	1,720	\$0.008750	None at this time.
VNB3X13160 /				\$15.05	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b><i>Hall Upstairs</i></b>					
Toshiba e-Studio 856 / 85 PPM	781,519	1,090,424	308,905	\$0.003370	None at this time.
SRA290164 / 3125				\$1,041.01	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>				<i>2015-16</i>		
		<i>7/1/2015</i>	<i>6/30/2016</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>		<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>EDNA LIBBY SCHOOL</b>						
<i>Library</i>						
HP Laser Jet Pro M401dn / 35 PPM		0	2,313	2,313	\$0.008750	None at this time.
VNB3X13165 /					\$20.24	
750,000 / 06/2012		0	0	0	\$0.00000	
Black Network Printer					\$0.00	
<b>AXIS</b>						
HP Laser Jet Pro M401dn / 35 PPM		20,049	22,256	2,207	\$0.008750	Unit experienced meter reset; this reflects volume prior to reset.
VNB3X13165a /					\$19.31	
750,000 / 06/2012		0	0	0	\$0.00000	
Black Network Printer					\$0.00	
<b>AXIS</b>						



Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 6/1/2012	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
EDNA LIBBY SCHOOL						
Principal's Office						
Toshiba e-Studio 3040c / 30 PPM CNF221728 / 3604 750,000 / 05/2011 Color Photocopier	242,841	362,297	119,456	\$0.003980 \$475.43	None at this time.	
	17,171	33,572	16,401	\$0.05095		
				\$835.63		
A-COPI						
Toshiba e-Studio 856 / 85 PPM SRA290166 / 3124 4,000,000 / 02/2012 Black Photocopier	789,670	1,082,324	292,654	\$0.003370 \$986.24	None at this time.	
	0	0	0	\$0.00000		
				\$0.00		
A-COPI						
Subtotals Black			727,255	\$2,557.29		
Subtotals Color			16,401	\$835.63		

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
GEORGE E. JACK SCHOOL					
Computer Lab Downstairs					
Toshiba e-Studio 456 / 45 PPM	57,087	67,104	10,017	\$0.003570	None at this time.
C2H252758 / 3609				\$35.76	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Food Services - Kitchen					
HP Laser Jet Pro M401dn / 35 PPM	6,656	8,710	2,054	\$0.008750	None at this time.
VNB3X13157 /				\$17.97	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Hall Upstairs					
Toshiba e-Studio 856 / 85 PPM	769,877	1,046,498	276,621	\$0.003370	None at this time.
SRA290144 / 3132				\$932.21	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
GEORGE E. JACK SCHOOL					
Library					
HP Laser Jet Pro M401dn / 35 PPM	630	1,814	1,184	\$0.008750	None at this time.
VNB3X13153 /				\$10.36	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Main Office					
Toshiba e-Studio 3040c / 30 PPM	67,862	92,855	24,993	\$0.003980	None at this time.
CND219877 / 3603				\$99.47	
750,000 / 05/2011	19,844	30,392	10,548	\$0.05095	
Color Photocopier				\$537.42	
A-COPI					
Mrs. Langill's Office					
HP Laser Jet 2015dn / 27 PPM	18,824	18,824	0	\$0.008750	10 years from Intro.
CNBJN55153 /				\$0.00	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

Date of Last Upgrade: 6/1/2012						
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
GEORGE E. JACK SCHOOL						
Teachers' Room						
Toshiba e-Studio 656 / 65 PPM CZC210876 / 3602 3,000,000 / 02/2012 Black Photocopier	618,358	783,714	165,356	\$0.003370 \$557.25 \$0.00000 \$0.00	None at this time.	
A-COPI						
Title 1						
HP Laser Jet Pro M401dn / 35 PPM VNB3X13161 / 750,000 / 06/2012 Black Network Printer	21,092	21,286	194	\$0.008750 \$1.70 \$0.00000 \$0.00		None at this time.
AXIS						
Subtotals Black			480,419	\$1,654.73		
Subtotals Color			10,548	\$537.42		

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
H.B. EMERY JR. MEMORIAL SCHOOL					
Food Service - Kitchen					
HP Laser Jet Pro M401dn / 35 PPM	7,424	10,047	2,623	\$0.008750	None at this time.
VNB3X13155 /				\$22.95	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Hall / Computer Lab					
Toshiba e-Studio 756 / 75 PPM	453,814	606,219	152,405	\$0.003370	None at this time.
CKI211263 / 3600				\$513.60	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Hall outside Kitchen / K Classes					
Toshiba e-Studio 756 / 75 PPM	343,162	431,295	88,133	\$0.003370	None at this time.
CKH211194 / 3610				\$297.01	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-Copi					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
<b>H.B. EMERY JR. MEMORIAL SCHOOL</b>						
<b>Main Office Copy Room</b>						
Toshiba e-Studio 5540c / 55 PPM	171,362	241,280	69,918	\$0.003980	None at this time.	
CBC215927 / 3606				\$278.27		
3,000,000 / 05/2011	73,896	100,989	27,093	\$0.05095		
Color Photocopier				\$1,380.39		
<b>A-COPI</b>						
<b>Subtotals Black</b>			<b>313,079</b>	<b>\$1,111.84</b>		
<b>Subtotals Color</b>			<b>27,093</b>	<b>\$1,380.39</b>		

					Date of Last Upgrade: 6/1/2012
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
HOLLIS SCHOOL					
Cafeteria Hallway					
Toshiba e-Studio 756 / 75 PPM	294,722	363,064	68,342	\$0.003370	None at this time.
CKI211260 / 3599				\$230.31	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Computer Lab					
HP Laser Jet 2015dn / 27 PPM	57,983	58,274	291	\$0.008750	10 years from Intro.
CNBJN35924 /				\$2.55	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Food Service - Kitchen					
HP Laser Jet Pro M401dn / 35 PPM	6,005	10,137	4,132	\$0.008750	None at this time.
VNB3X13159 /				\$36.16	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
HOLLIS SCHOOL					
Library					
Toshiba e-Studio 656 / 65 PPM	170,687	240,005	69,318	\$0.003370	None at this time.
CZC210840 / 3596				\$233.60	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Main Office					
Toshiba e-Studio 3040c / 30 PPM	45,989	78,380	32,391	\$0.003980	None at this time.
CNF221950 / 3588				\$128.92	
750,000 / 05/2011	44,234	67,717	23,483	\$0.05095	
Color Photocopier				\$1,196.46	
A-COPI					
Portable - Math/Speech					
HP Laser Jet 2015dn / 27 PPM	21,613	23,088	1,475	\$0.008750	10 years from Intro.
CNBJR08940 /				\$12.91	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					



Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
HOLLIS SCHOOL					
Room 16 New Wing Hall					
Toshiba e-Studio 456 / 45 PPM	199,368	280,426	81,058	\$0.003570	None at this time.
C2H251430 / 3594				\$289.38	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Room 27 Old Wing Hall					
Toshiba e-Studio 456 / 45 PPM	323,421	433,765	110,344	\$0.003570	None at this time.
C2H251434 / 3595				\$393.93	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Teachers' Room					
Toshiba e-Studio 856 / 85 PPM	992,054	1,310,630	318,576	\$0.003370	None at this time.
SRA290152 / 3127				\$1,073.60	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Subtotals Black			685,927	\$2,401.34	
Subtotals Color			23,483	\$1,196.46	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>MSAD 6 DISTRICT OFFICE</b>					
<b>Accounts Payable</b>					
Toshiba e-Studio 256 / 25 PPM	36,132	42,739	6,607	\$0.003370	None at this time.
C2C223149 / 3147				\$22.27	
500,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					
<b>Alternative Ed</b>					
Toshiba e-Studio 256 / 25 PPM	27,409	27,846	437	\$0.003370	None at this time.
C2LC13231 / 4675				\$1.47	
500,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-Copi</b>					
<b>Business Manager's Office</b>					
HP Laser Jet Pro M401dn / 35 PPM	1,813	1,813	0	\$0.008750	None at this time.
VNB3B23374 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 6/1/2012</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>MSAD 6 DISTRICT OFFICE</b>					
<b><i>Business Office</i></b>					
Toshiba e-Studio 5540c / 55 PPM	140,075	187,345	47,270	\$0.003980	None at this time.
CBH218196 / 3593				\$188.13	
3,000,000 / 05/2011	150,712	205,394	54,682	\$0.05095	
Color Photocopier				\$2,786.05	
<b>A-COPI</b>					
<b><i>Business Office Hall</i></b>					
Toshiba e-Studio 756 / 75 PPM	290,244	406,166	115,922	\$0.003370	None at this time.
CKI211266 / 3597				\$390.66	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
<b>A-COPI</b>					

					Date of Last Upgrade: 6/1/2012
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 DISTRICT OFFICE					
Central Office					
HP Laser Jet 4250 / 45 PPM	151,320	160,821	9,501	\$0.008750	12 years from Intro.
CNRXR08236 /				\$83.13	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
HP Laser Jet 4250 / 45 PPM	89,901	92,771	2,870	\$0.008750	12 years from Intro.
CNGXG03730 /				\$25.11	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Central Office - Barb					
HP Laser Jet Pro M401dn / 35 PPM	16,540	29,249	12,709	\$0.008750	None at this time.
VNB3X13162 /				\$111.20	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>MSAD 6 DISTRICT OFFICE</b>					
<b>Central Office - Denise</b>					
HP Laser Jet Pro M401dn / 35 PPM	18,953	23,295	4,342	\$0.008750	None at this time.
VNB3X13151 /				\$37.99	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
<b>Central Office - Payroll</b>					
HP Laser Jet 4250 / 45 PPM	522,157	578,673	56,516	\$0.008750	12 years from Intro.
CNRXY16996 /				\$494.52	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					
HP Laser Jet 4250 / 45 PPM	152,442	172,921	20,479	\$0.008750	12 years from Intro.
CNRXS00992 /				\$179.19	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
<b>AXIS</b>					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>  <i>Recommendations</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>		
<b>MSAD 6 DISTRICT OFFICE</b>						
<b>Curriculum</b>						
HP Laser Jet Pro M401dn / 35 PPM	30,492	39,225	8,733	\$0.008750	None at this time.	
VNB3X13152 /				\$76.41		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
<b>AXIS</b>						
<b>Food Services</b>						
HP Laser Jet 4250 / 45 PPM	39,070	39,070	0	\$0.008750	12 years from Intro.	
CNRXT16713 /				\$0.00		
1,000,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
<b>AXIS</b>						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
<b>MSAD 6 DISTRICT OFFICE</b>						
<b><i>Superintendent's Hall</i></b>						
Toshiba e-Studio 5540c / 55 PPM CBH218164 / 3592 3,000,000 / 05/2011 Color Photocopier	132,290	158,674	26,384	\$0.003980 \$105.01	None at this time.	
	58,115	72,422	14,307	\$0.05095 \$728.94		
<b>A-COPI</b>						
Toshiba e-Studio 756 / 75 PPM CKI211281 / 3598 4,000,000 / 02/2012 Black Photocopier	180,427	232,565	52,138	\$0.003370 \$175.71		None at this time.
	0	0	0	\$0.00000 \$0.00		
<b>A-COPI</b>						
<b><i>Subtotals Black</i></b>						
			<b>363,908</b>	<b>\$1,890.81</b>		
<b><i>Subtotals Color</i></b>			<b>68,989</b>	<b>\$3,514.99</b>		

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 MAINTENANCE					
Office					
HP Color Laser Jet Pro CP5225DN / 20 PPM CNGCG7J0NY / 500,000 / 11/2010 Color Network Printer	768  22	10,678  2,321	9,910  2,299	\$0.008750 \$86.71 \$0.10000 \$229.90	None at this time.
AXIS					
Toshiba e-Studio 3040c / 30 PPM CND219923 / 3586 750,000 / 05/2011 Color Photocopier	48,387  8,306	79,479  14,148	31,092  5,842	\$0.003980 \$123.75 \$0.05095 \$297.65	None at this time.
A-COPI					
Subtotals Black		41,002	\$210.46		
Subtotals Color		8,141	\$527.55		



Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 OPERATIONS CENTER					
1st Floor Hall					
Toshiba e-Studio 4540c / 45 PPM CMD218749 / 3585 1,000,000 / 05/2011 Color Photocopier	65,114	69,724	4,610	\$0.003980 \$18.35	None at this time.
	20,102	25,060	4,958	\$0.05095	
				\$252.61	
A-COPI					
Office					
HP Color Laser Jet M551N / 33 PPM CNBCD7F0D6 / 750,000 / 10/2011 Color Network Printer	931	1,769	838	\$0.008750 \$7.33	None at this time.
	2,937	6,619	3,682	\$0.10000	
				\$368.20	
AXIS					
Technology					
HP Laser Jet Pro M401dne / 35 PPM PHGFD36499 / 750,000 / 01/2013 Black Network Printer	109	1,901	1,792	\$0.008750 \$15.68	None at this time.
	0	0	0	\$0.00000	
				\$0.00	
AXIS					
Subtotals Black			7,240	\$41.36	
Subtotals Color			8,640	\$620.81	

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MSAD 6 TRANSPORTATION					
Main Office					
HP Laser Jet 4250 / 45 PPM CNRXC97956 / 1,000,000 / 01/2004 Black Network Printer	164,260  0	164,392  0	132  0	\$0.008750 \$1.16 \$0.00000 \$0.00	12 years from Intro.
AXIS					
Toshiba e-Studio 4540c / 45 PPM CMH221967 / 3605 1,000,000 / 05/2011 Color Photocopier	126,269  42,230	159,970  65,449	33,701  23,219	\$0.003980 \$134.13 \$0.05095 \$1,183.01	None at this time.
A-COPI					
Subtotals Black			33,833	\$135.28	
Subtotals Color			23,219	\$1,183.01	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
SEBAGO EDUCATION ALLIANCE						
Main Office						
Toshiba e-Studio 656 / 65 PPM	401,727	421,965	20,238	\$0.003370	None at this time.	
CZB210347 / 3571				\$68.20		
3,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
A-COPI						
Subtotals Black			20,238	\$68.20		
Subtotals Color			0	\$0.00		

Date of Last Upgrade: 6/1/2012						
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
STEEP FALLS ELEMENTARY SCHOOL						
Food Services - Kitchen						
HP Laser Jet Pro M401dn / 35 PPM VNB3X13156 / 750,000 / 06/2012 Black Network Printer	3,861  0	5,372  0	1,511  0	\$0.008750 \$13.22 \$0.00000 \$0.00	None at this time.	
AXIS						
Hall						
Toshiba e-Studio 5540c / 55 PPM CBH218184 / 3607 3,000,000 / 05/2011 Color Photocopier	390,027  124,514	501,940  170,592	111,913  46,078	\$0.003980 \$445.41 \$0.05095 \$2,347.67		None at this time.
A-COPI						
Main Office						
HP Laser Jet Pro M401dn / 35 PPM VNB3N13295 / 750,000 / 06/2012 Black Network Printer	12,606  0	18,731  0	6,125  0	\$0.008750 \$53.59 \$0.00000 \$0.00	None at this time.	
AXIS						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 6/1/2012	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
STEEP FALLS ELEMENTARY SCHOOL						
Portable - Title 1						
HP Laser Jet 2015dn / 27 PPM CNBJR70713 / 500,000 / 12/2006 Black Network Printer	4,750  0	4,750  0	0  0	\$0.008750 \$0.00 \$0.00000 \$0.00	10 years from Intro.	
AXIS						
Teachers' Room						
Toshiba e-Studio 656 / 65 PPM CZH212777 / 3601 3,000,000 / 02/2012 Black Photocopier	183,341  0	252,274  0	68,933  0	\$0.003370 \$232.30 \$0.00000 \$0.00	None at this time.	
A-COPI						
Subtotals Black			188,482	\$744.53		
Subtotals Color			46,078	\$2,347.67		

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 6/1/2012
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
THE ALLIANCE SCHOOL					
Adult Education					
Toshiba e-Studio 5540c / 55 PPM	110,986	140,153	29,167	\$0.003980	None at this time.
CBD216486 / 3137				\$116.08	
3,000,000 / 05/2011	30,905	44,292	13,387	\$0.05095	
Color Photocopier				\$682.07	
A-COPI					
Adult Education Room 2B					
HP Laser Jet Pro M401dn / 35 PPM	11,577	13,889	2,312	\$0.008750	None at this time.
VNB3N13284 /				\$20.23	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
AXIS					
Alternative Ed Kitchen					
Toshiba E-306 / 30 PPM	186,179	245,530	59,351	\$0.003370	None at this time.
C2G250945 / 3573				\$200.01	
750,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 6/1/2012	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
THE ALLIANCE SCHOOL						
Alternative Education Room 3						
HP Laser Jet Pro M401dn / 35 PPM VNB3N13286 / 750,000 / 06/2012 Black Network Printer	0	878	878	\$0.008750 \$7.68	None at this time.	
	0	0	0	\$0.00000		
				\$0.00		
AXIS						
HP Laser Jet Pro M401dn / 35 PPM VNB3N13286a / 750,000 / 06/2012 Black Network Printer	24,915	25,325	410	\$0.008750 \$3.59	Unit experienced meter reset; this reflects the volume on printer prior to reset.	
	0	0	0	\$0.00000		
				\$0.00		
AXIS						
Subtotals Black			92,118	\$347.60		
Subtotals Color			13,387	\$682.07		

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<i>District Wide Black Totals</i>	7,931,250	\$29,346.95
<i>District Wide Color Totals</i>	405,749	\$21,591.03



## SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/1/1998 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2015-16 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

### BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
7,931,250	\$0.01879	\$149,028.19

### CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
7,931,250	\$0.00370	\$29,345.63	\$119,682.56	\$598,412.81

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$119,682.56 x 18 years as a Client*

***=\$2,154,286.13 Cost Savings!***

## *Projected Equipment Costs by Building - Black*

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Bonny Eagle High School	1,993,332	\$7,586.83	\$9,890.91	\$24,929.78	\$42,407.52
Bonny Eagle Middle School	1,318,956	\$4,697.30	\$6,544.66	\$16,495.64	\$27,737.60
Buxton Center Elementary School	1,665,461	\$6,071.93	\$8,264.02	\$20,829.24	\$35,165.18
Edna Libby School	727,255	\$2,580.68	\$3,608.64	\$9,095.48	\$15,284.79
George E. Jack School	480,419	\$1,669.69	\$2,383.84	\$6,008.40	\$10,061.94
H.B. Emery Jr. Memorial School	313,079	\$1,122.09	\$1,553.50	\$3,915.55	\$6,591.14
Hollis School	685,927	\$2,424.51	\$3,403.57	\$8,578.61	\$14,406.69
MSAD 6 District Office	363,908	\$1,909.37	\$1,805.71	\$4,551.25	\$8,266.33
MSAD 6 Maintenance	41,002	\$212.59	\$203.45	\$512.80	\$928.84
MSAD 6 Operations Center	7,240	\$41.78	\$35.92	\$90.55	\$168.25
MSAD 6 Transportation	33,833	\$136.64	\$167.88	\$423.14	\$727.66
Sebago Education Alliance	20,238	\$68.81	\$100.42	\$253.11	\$422.34
Steep Falls Elementary School	188,482	\$751.76	\$935.25	\$2,357.27	\$4,044.28
The Alliance School	92,118	\$350.87	\$457.09	\$1,152.08	\$1,960.04

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
<i>Total</i>	7,931,250	\$29,624.85	\$39,354.86	\$99,192.88	\$168,172.60

*SPC Equipment Bids:*

Presently our Bids are coming in at **14.5%** to 22% of Retail while the current Salesman’s Cost is 50% of Retail.  
Example: Currently our bids for a Ricoh MP 9003 SP RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print 90 Copies per Minute are coming in at **\$7,435** with a Retail Cost of \$51,053....**15% of Retail!**

## *Projected Equipment Costs by Building - Color*

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Bonny Eagle High School	126,261	\$7,128.38
Bonny Eagle Middle School	15,066	\$775.30
Buxton Center Elementary School	18,443	\$949.08
Edna Libby School	16,401	\$844.00
George E. Jack School	10,548	\$542.80
H.B. Emery Jr. Memorial School	27,093	\$1,394.21
Hollis School	23,483	\$1,208.44
MSAD 6 District Office	68,989	\$3,550.17
MSAD 6 Maintenance	8,141	\$532.83
MSAD 6 Operations Center	8,640	\$627.02
MSAD 6 Transportation	23,219	\$1,194.85
Sebago Education Alliance	0	\$0.00
Steep Falls Elementary School	46,078	\$2,371.17
The Alliance School	13,387	\$688.90
<b>Total</b>	<b>405,749</b>	<b>\$21,807.13</b>

## *Service & Supply Usage Profile by Vendor - Black*

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

Vendor	Equipment Type	Annual Volume	2015 - 2016 Cost / Copy	Total Cost	2016 - 2017 Cost / Copy	Projected Cost
A-COPI	Black Photocopier	5,493,038	\$0.00337	\$18,511.54	\$0.00340	\$18,676.33
A-COPI	Black Photocopier	867,430	\$0.00357	\$3,096.73	\$0.00361	\$3,131.42
A-COPI	Color Photocopier	1,259,048	\$0.00398	\$5,011.01	\$0.00402	\$5,061.37
Axis Business Solutions	Black Network Printer	294,701	\$0.00875	\$2,578.63	\$0.00884	\$2,605.16
Axis Business Solutions	Color Network Printer	17,033	\$0.00875	\$149.04	\$0.00884	\$150.57
<b>Total</b>		<b>7,931,250</b>	<b>\$0.00370</b>	<b>\$29,346.95</b>	<b>\$0.00374</b>	<b>\$29,624.85</b>

## *Service & Supply Usage Profile by Vendor - Color*

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

Vendor	Equipment Type	Annual Volume	2015 - 2016 Cost / Copy	Total Cost	2016 - 2017 Cost / Copy	Projected Cost
A-COPI	Color Photocopier	387,031	\$0.05095	\$19,719.23	\$0.05146	\$19,916.62
Axis Business Solutions	Color Network Printer	18,718	\$0.10000	\$1,871.80	\$0.10100	\$1,890.52
<b>Total</b>		<b>405,749</b>	<b>\$0.05321</b>	<b>\$21,591.03</b>	<b>\$0.05375</b>	<b>\$21,807.13</b>

## *Reprographic Equipment Assessment*

This chart provides the status of your equipment and details of your current lease, if any. \*

<b>Total Number of Units</b>	<b>136</b>
<b>Total Number of Units on Lease</b>	<b>93</b>
<b>Total Number of Units Owned</b>	<b>43</b>
<b>Lease Company</b>	<b>Northway Bank</b>
<b>Lease Start Date</b>	<b>6/1/2012</b>
<b>Lease End Date</b>	<b>8/1/2017</b>
<b>Term</b>	<b>5 Annual</b>
<b>Annual Payment usually due on 8/1</b>	<b>\$99,192.88</b>
<b>Remaining Payments</b>	<b>1</b>

*\*The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

*Leased Equipment*

Building	Make/Model	Serial Number
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13290
Bonny Eagle High School	Toshiba e-Studio 756	CKE210658
Bonny Eagle High School	Toshiba e-Studio 856	SRA290159
Bonny Eagle High School	Toshiba e-Studio 856	SRA290151
Bonny Eagle High School	Toshiba e-Studio 856	SRA290141
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13291
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NR
Bonny Eagle High School	Toshiba e-Studio 4540c	CMB216979
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NW
Bonny Eagle High School	Toshiba e-Studio 256	C2C223160
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13292
Bonny Eagle High School	Toshiba e-Studio 5540c	CBJ113592
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13276
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13273
Bonny Eagle High School	Toshiba e-Studio 456	C2D235963
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13282
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13279
Bonny Eagle High School	Toshiba e-Studio 456	C2H251640
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13278
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13277
Bonny Eagle High School	Toshiba e-Studio 4540c	CMH221972
Bonny Eagle High School	Toshiba e-Studio 4540c	CMH221978
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NJ
Bonny Eagle High School	HP Laser Jet Pro M401dn	VNB3N13275
Bonny Eagle High School	HP Laser Jet Pro M401dne	PHGFC45461
Bonny Eagle High School	Toshiba e-Studio 456	C2D235920
Bonny Eagle High School	HP Laser Jet Pro M401dne	PHGFB36509
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D235927
Bonny Eagle Middle School	HP Laser Jet Pro M401dn	VNB3N13285
Bonny Eagle Middle School	Toshiba e-Studio 856	SRA290167



Building	Make/Model	Serial Number
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236094
Bonny Eagle Middle School	HP Laser Jet Pro M401dn	VNB3N02698
Bonny Eagle Middle School	Toshiba e-Studio 556	CGI213419
Bonny Eagle Middle School	Toshiba e-Studio 456	C2E237144
Bonny Eagle Middle School	HP Laser Jet Pro M401dn	VNB3N13274
Bonny Eagle Middle School	Toshiba e-Studio 5540c	CBD216338
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236087
Bonny Eagle Middle School	Toshiba e-Studio 856	SRK190114
Bonny Eagle Middle School	HP Laser Jet Pro M401dn	VNB3N13281
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236095
Bonny Eagle Middle School	HP Laser Jet Pro M401dn	VNB3N13283
Buxton Center Elementary School	Toshiba e-Studio 756	CKI211275
Buxton Center Elementary School	Toshiba e-Studio 856	SRA290158
Buxton Center Elementary School	Toshiba e-Studio 5540c	CBC215883
Buxton Center Elementary School	Toshiba e-Studio 456	C2H251429
Buxton Center Elementary School	Toshiba e-Studio 456	C2B222725
Buxton Center Elementary School	Toshiba e-Studio 856	SRK190065
Buxton Center Elementary School	HP Laser Jet Pro M401dn	VNB3X13154
Buxton Center Elementary School	HP Laser Jet Pro M401dn	VNB3X13150
Buxton Center Elementary School	Toshiba e-Studio 456	C2E237113
Buxton Center Elementary School	Toshiba e-Studio 756	CKE210712
Edna Libby School	Toshiba e-Studio 3040c	CNF221728
Edna Libby School	Toshiba e-Studio 856	SRA290166
Edna Libby School	Toshiba e-Studio 856	SRA290164

Building	Make/Model	Serial Number
Edna Libby School	HP Laser Jet Pro M401dn	VNB3X13160
George E. Jack School	Toshiba e-Studio 456	C2H252758
George E. Jack School	HP Laser Jet Pro M401dn	VNB3X13157
George E. Jack School	HP Laser Jet Pro M401dn	VNB3X13161
George E. Jack School	Toshiba e-Studio 856	SRA290144
George E. Jack School	HP Laser Jet Pro M401dn	VNB3X13153
George E. Jack School	Toshiba e-Studio 3040c	CND219877
George E. Jack School	Toshiba e-Studio 656	CZC210876
H.B. Emery Jr. Memorial School	Toshiba e-Studio 5540c	CBC215927
H.B. Emery Jr. Memorial School	Toshiba e-Studio 756	CKI211263
H.B. Emery Jr. Memorial School	HP Laser Jet Pro M401dn	VNB3X13155
Hollis School	HP Laser Jet Pro M401dn	VNB3X13159
Hollis School	Toshiba e-Studio 856	SRA290152
Hollis School	Toshiba e-Studio 756	CKI211260
Hollis School	Toshiba e-Studio 656	CZC210840
Hollis School	Toshiba e-Studio 3040c	CNF221950
Hollis School	Toshiba e-Studio 456	C2H251430
Hollis School	Toshiba e-Studio 456	C2H251434
MSAD 6 District Office	HP Laser Jet Pro M401dn	VNB3X13162
MSAD 6 District Office	HP Laser Jet Pro M401dn	VNB3X13151
MSAD 6 District Office	Toshiba e-Studio 756	CKI211266
MSAD 6 District Office	Toshiba e-Studio 756	CKI211281
MSAD 6 District Office	Toshiba e-Studio 256	C2C223149
MSAD 6 District Office	Toshiba e-Studio 5540c	CBH218196
MSAD 6 District Office	Toshiba e-Studio 5540c	CBH218164
MSAD 6 District Office	HP Laser Jet Pro M401dn	VNB3X13152
MSAD 6 Maintenance	Toshiba e-Studio 3040c	CND219923
MSAD 6 Operations Center	Toshiba e-Studio 4540c	CMD218749
MSAD 6 Operations Center	HP Color Laser Jet M551N	CNBCD7F0D6

<b>Building</b>	<b>Make/Model</b>	<b>Serial Number</b>
MSAD 6 Operations Center	HP Laser Jet Pro M401dne	PHGFD36499
MSAD 6 Transportation	Toshiba e-Studio 4540c	CMH221967
Sebago Education Alliance	Toshiba e-Studio 656	CZB210347
Steep Falls Elementary School	Toshiba e-Studio 5540c	CBH218184
Steep Falls Elementary School	Toshiba e-Studio 656	CZH212777
Steep Falls Elementary School	HP Laser Jet Pro M401dn	VNB3N13295
Steep Falls Elementary School	HP Laser Jet Pro M401dn	VNB3X13156
The Alliance School	HP Laser Jet Pro M401dn	VNB3N13284
The Alliance School	Toshiba E-306	C2G250945
The Alliance School	Toshiba e-Studio 5540c	CBD216486

## *Owned Equipment*

<b>Building</b>	<b>Make/Model</b>	<b>Serial Number</b>
Bonny Eagle High School	HP Laser Jet 2015dn	CNBJR08939
Bonny Eagle High School	HP Laser Jet 3055	CNBK205784
Bonny Eagle High School	HP Laser Jet Pro M401dn	CNBX120653
Bonny Eagle High School	HP Color Laser Jet 3800	CNNCH21232
Bonny Eagle High School	HP Color Laser Jet 3525	CNCC93Q00Q
Bonny Eagle High School	HP Laser Jet 2015dn	CNBJR70716
Bonny Eagle High School	HP Laser Jet 2015dn	CNBJR70714
Bonny Eagle High School	HP Laser Jet P2035	CNB9X54224
Bonny Eagle High School	HP Laser Jet 2015dn	CNBJR08950
Bonny Eagle High School	HP Laser Jet 2015dn	CNBJR08873
Bonny Eagle Middle School	HP Laser Jet 1320	CNHC57M36V
Bonny Eagle Middle School	HP Laser Jet 1320	CNBC47Z0C0
Bonny Eagle Middle School	HP Laser Jet 1320	CNHC64J09D
Bonny Eagle Middle School	HP Laser Jet 4250	CNRXJ99643
Buxton Center Elementary School	HP LaserJet P4014	CNDX152638
Buxton Center Elementary School	HP Laser Jet 4250	CNRXK68500
Buxton Center Elementary School	HP LaserJet P4014	CNDX152633
Buxton Center Elementary School	HP LaserJet P4014	CNDX156104
Buxton Center Elementary School	HP LaserJet P4014	CNDX156113
Buxton Center Elementary School	HP LaserJet P4014	CNDX153034
Buxton Center Elementary School	HP LaserJet P4014	CNDX152644
Buxton Center Elementary School	HP LaserJet P4014	CNDX152634
Buxton Center Elementary School	HP LaserJet P4014	CNDX152398
Buxton Center Elementary School	HP LaserJet P4014	CNDX152635
Buxton Center Elementary School	HP Laser Jet P3015 MICR	VNBCB3L0B4
Buxton Center Elementary School	HP LaserJet P4014	CNDX152627
George E. Jack School	HP Laser Jet 2015dn	CNBJN55153
Hollis School	HP Laser Jet 2015dn	CNBJR08940
Hollis School	HP Laser Jet 2015dn	CNBJN35924

<b>Building</b>	<b>Make/Model</b>	<b>Serial Number</b>
MSAD 6 District Office	HP Laser Jet 4250	CNGXG03730
MSAD 6 District Office	HP Laser Jet Pro M401dn	VNB3B23374
MSAD 6 District Office	HP Laser Jet 4250	CNRXT16713
MSAD 6 District Office	HP Laser Jet 4250	CNRXS00992
MSAD 6 District Office	HP Laser Jet 4250	CNRXY16996
MSAD 6 District Office	HP Laser Jet 4250	CNRXR08236
MSAD 6 Maintenance	HP Color Laser Jet Pro CP5225DN	CNGCG7J0NY
MSAD 6 Transportation	HP Laser Jet 4250	CNRXC97956
Steep Falls Elementary School	HP Laser Jet 2015dn	CNBJR70713



# Service and Supply Contract - Client

Specialized Purchasing Consultants (“SPC”) hereby contracts with \_\_\_\_\_ (“Client”) to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A (“Equipment”) using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on \_\_\_\_\_ and terminating on June 30, \_\_\_\_\_. This Service and Supply Contract (“Contract”) shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of “The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100,” whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:**  
**Specialized Purchasing Consultants**

By: Skip Tilton  
Title: President/Owner  
Date: \_\_\_\_\_  
Signature: \_\_\_\_\_

**AGREED AND ACCEPTED BY:**  
**Client**

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_  
Signature: \_\_\_\_\_

**Named Contracted Vendor:**    **Vendor**

# Warranty

Vendor ("Contracted Vendor") hereby warrants to \_\_\_\_\_ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on \_\_\_\_\_ and terminating on June 30, \_\_\_\_\_, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

- 1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
- 2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:**  
**Vendor**

By: John Cox

Title: Market Vice President

Date:

Signature: \_\_\_\_\_

**AGREED AND ACCEPTED BY:**  
**Client**

By:

Title:

Date:

Signature: \_\_\_\_\_

## *StarDoc User Names*

<b>Name</b>	<b>User Name</b>
<b>Bill Brockman</b>	bbrockman
<b>Carol Wagner</b>	cwagner@bonnyeagle.org
<b>Cheryl Grovo</b>	cgrovo@bonnyeagle.org
<b>Clay Gleason</b>	cgleason@bonnyeagle.org
<b>Debbie Arnold</b>	darnold@bonnyeagle.org
<b>Diane Gagne</b>	dnadeau@bonnyeagle.org
<b>Dottie Muchmore</b>	dmuchmore@bonnyeagle.org
<b>Doug Parker</b>	dparker@bonnyeagle.org
<b>Frank Sherburne</b>	fsherburne@bonnyeagle.org
<b>Ginny Day</b>	gday@bonnyeagle.org
<b>Hedy Smith</b>	hsmith@bonnyeagle.org
<b>Linda Winton</b>	lwinton@bonnyeagle.org
<b>Lori Spencer</b>	lspencer@bonnyeagle.org
<b>Lori Wood</b>	lwood@bonnyeagle.org
<b>Marie Estes</b>	mestes@bonnyeagle.org
<b>Paul Emery</b>	pemery
<b>Paul Penna</b>	ppenna@bonnyeagle.org
<b>Sandy Cormier</b>	scormier@bonnyeagle.org
<b>Scott Nason</b>	snason
<b>Shelley Lemieux</b>	slemieux@bonnyeagle.org
<b>Sherri Parkin</b>	sparkin@bonnyeagle.org
<b>Sue Labreck</b>	slabreck@bonnyeagle.org

\*If you need to verify your password or if you need to add users, please contact Alex Webster at [awebster@spccopypro.com](mailto:awebster@spccopypro.com)



**2012****STARDOC created**

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- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

**2013****Daily Tracking**

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- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

**2014****Monthly Audits**

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- Allows user to see monthly snapshot of current usage and estimated projections

**2015****New Mapping Options & Asset Management**

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- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



- **Cost Projection by Department or Building** - Who Benefits? Accounts Payable, Business Manager and Superintendent
  - Allows you to formulate next year's budgets as early as December
  - Allows you to see the projected usage bill in advance
  - Tabulate total budgets and total costs district wide
  - Volume or cost pages allow you to pinpoint specific machines on the floor plans
  - Timeline - allowing you to go back to see how your budget compares to previous years
- **Map your devices on Floorplans** - Who Benefits? Business Manager, IT
  - Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
  - Device information tab will allow you to easily access the web interface of the printer/copier
  - Non-Reporting device listing for devices that haven't reported for more than 2 weeks
  - Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TV's)
- **Floor Plans Admin** - Who Benefits? Business Manager and IT
  - Allows IT and Business Manager to move devices around on Floor Plan
  - Paper trail of device locations after summer break
  - Will show Previous Devices, Present Equipment and Proposed Equipment

- **Contacts Page** - Who Benefits? Business Manager and IT
  - Control Access and Permissions to Star Doc
  - Toggle Email all (Toner, Service Monthly Audits)
- **Device Listing Page** - Who Benefits? Business Manager and IT
  - Centralized location for detailed information of District's assets
  - Exportable device listing to Excel or PDF
  - Tracks additional non-contract devices
  - IP Addresses and MAC addresses automatically imported
  - Strikethrough on machines that have been removed
- **Monthly Audits** - Who Benefits? Business Manager and Superintendent
  - Monthly Cost Snapshot
  - Shows amount of devices not reporting to help improve accuracy of projections
- **Timeline:** Who Benefits? Business Manager
  - Track historical volume and cost per building
- **"Last Sync Date"** Who Benefits? IT Manager
  - Shows the last time that FMAudit synced for that client



## Benefits of partnering with SPC

### Top Benefits to **our CLIENTS**:

#### 1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 84 clients with over 5,000 devices doing more than 306 million copies and prints per year. In 2015 we purchased approximately 1,070 printing devices, with over 83 million prints out to bid.
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

#### 2. Exclusive STAR Doc Software

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

#### 3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

#### 4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

#### 5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

#### 6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

**SPC has been serving their clients since 1988, saving millions of dollars along the way. Based on current actual volumes and CPCs, SPC has generated **Annual Savings of almost \$3.5 million for all of our clients.** That translates into **Savings of more than \$17.4 million over five years!****



## SPC Values Our Vendors

### Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2015 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

### Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

### Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

### Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

### Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

**SPC manages over 5,000 pieces of equipment;**  
**Our relationship with our vendors has never been stronger!**