



Specialized Purchasing Consultants

PO Box 190

Gorham, NH 03581

(800) 750-1538

www.spccopypro.com

2014-2015 Annual Report

Year - End Photocopier Analysis

With projected costs for 2015-16

Bill Brockman
RSU 06 / MSAD 06 - Buxton
94 Main Street
Buxton, ME 04093



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

October 2015

Skip Tilton
President

Corporate Office:
PO Box 190
Gorham, NH 03581
(800) 750-1538
(866) 281-7596 Fax

Bill Brockman
RSU 06 / MSAD 06 - Buxton
94 Main Street
Buxton, ME 04093

Dear Bill:

VISIT US ON THE WEB:
www.spccopypro.com

Once again, on behalf of our staff here at Specialized Purchasing Consultants, we wish to thank you for your continued confidence in us to provide our services to you and your organization. Our relationship is now 17 years strong, and we hope that your trust in us and this relationship will continue for many years to come.

Our Annual Report is designed to provide an overview of the recent past year's reprographic equipment usage and status. We provide recommendations based on the usage to address potential problem areas in order to avoid needless down time and improve equipment reliability for years to come.

Every year we look for new ways to improve our services to save our clients time, money, and effort. Over the past years we have implemented a number of new features, such as Simplified Billing, FM Audit automatic meter reading, SPC STARDoc and recently an IT Asset Management Program, where you can visualize all of your assets laid out on an interactive floor plan that will allow you to schedule out replacement units as needed.

During the upcoming year, we have even more services to offer by way of STARDoc. Some of those new features are listed on the "New Features" page of this report. During our in-person meeting with you to review this report, we will demonstrate those new features as well as discuss your suggestions to enhance STARDoc to be even more useful and beneficial to you and your IT staff. All of these new features are at no additional charge to you.

Thank you again for allowing SPC the opportunity to be of service. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

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The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I

will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



Pam Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



The SPC Team Continued....



Charles Baca

Operational Support

I've been happily working at SPC for about 2 years, and I'm happy to be working with such an amazing staff. We have grown so much as a team since I started. I enjoy going out and meeting all of you in the field and making sure everything runs smooth. Please feel free to contact me with any questions or concerns you may have.

Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.



Alex Webster

Operations Manager

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.

Equipment Health Status

Total Number of Machines:	136
Total Black Photocopiers	42
Total Color Photocopiers	17
Total Black Network Printers	70
Total Color Network Printers	7
Total Removed from Service:	0
# of Units OFF Warranty: Printers	12
# of Units Approaching End of Warranty:	23
# of Units Overused:	2
# of Units Underused:	12
# of Units Connected to Network with Print and/or Scan	130
Commencement Date:	6/1/2012
# of Annual Payments Left on Lease	2
All Warranties and Service Contracts Expire:	6/30/2018
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Bill,

Overall, things look good on paper, but it has been three years since your last upgrade and you will benefit from an onsite visit and perhaps an upgrade. We should begin the process in the spring of 2016 culminating into an upgrade on 8-2-2016. At that time you could address the 23 machines approaching the end of their warranty plus the 12 machines already off warranty. Perhaps there are other needs that an onsite visit may be able to address as well. It is always good to stay ahead of the reliability curve.

Sincerely,

Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Bonny Eagle High School	Custodian's Office	HP Laser Jet 2015DN	CNBJR08950	AXIS	12/2006
Bonny Eagle High School	Library	HP Laser Jet P2035	CNB9X54224	AXIS	11/2008
Bonny Eagle High School	Lunch Room Office	HP Laser Jet 2015DN	CNBJR70714	AXIS	12/2006
Bonny Eagle High School	Music Room	HP Laser Jet 2015DN	CNBJR08873	AXIS	12/2006
Bonny Eagle High School	Portable Room 14	HP Laser Jet 2015DN	CNBJR08939	AXIS	12/2006
Bonny Eagle High School	Room 103	HP Color Laser Jet 3525	CNCC93Q00Q	AXIS	10/2008
Bonny Eagle High School	Room 121 Special Education	HP Laser Jet 3055	CNBK205784	AXIS	04/2006
Bonny Eagle High School	Room 129	HP Color Laser Jet 3800	CNNCH21232	AXIS	01/2005
Bonny Eagle High School	Room 220	HP Laser Jet 2015DN	CNBJR70716	AXIS	12/2006
Bonny Eagle Middle School	Custodian's Office	HP Laser Jet 1320	CNBC47Z0C0	AXIS	01/2004
Bonny Eagle Middle School	Guidance Room 8A	HP Laser Jet 4250	CNRXJ99643	AXIS	01/2004
Bonny Eagle Middle School	Industrial Arts Room 47	HP Laser Jet 1320	CNHC64J09D	AXIS	01/2004
Bonny Eagle Middle School	Principal's Office	HP Laser Jet 1320	CNHC57M36V	AXIS	01/2004
Buxton Center Elementary School	Band Room	HP Laser Jet P3015 MICR	VNBCB3L0B4	AXIS	07/2008
Buxton Center Elementary School	Lab Room C202 2nd Floor	HP LaserJet P4014	CNDX152627	AXIS	05/2008
Buxton Center Elementary School	Main Office	HP LaserJet P4014	CNDX156113	AXIS	05/2008
Buxton Center Elementary School	Maple Tree Hall 1st Floor	HP LaserJet P4014	CNDX152635	AXIS	05/2008
Buxton Center Elementary School	Maple Tree Hall 2nd Floor	HP LaserJet P4014	CNDX152634	AXIS	05/2008
Buxton Center Elementary School	Oak Tree Hall 1st Floor	HP LaserJet P4014	CNDX152644	AXIS	05/2008
Buxton Center Elementary School	Oak Tree Hall 2nd Floor	HP LaserJet P4014	CNDX153034	AXIS	05/2008
Buxton Center Elementary School	Office	HP LaserJet P4014	CNDX152398	AXIS	05/2008

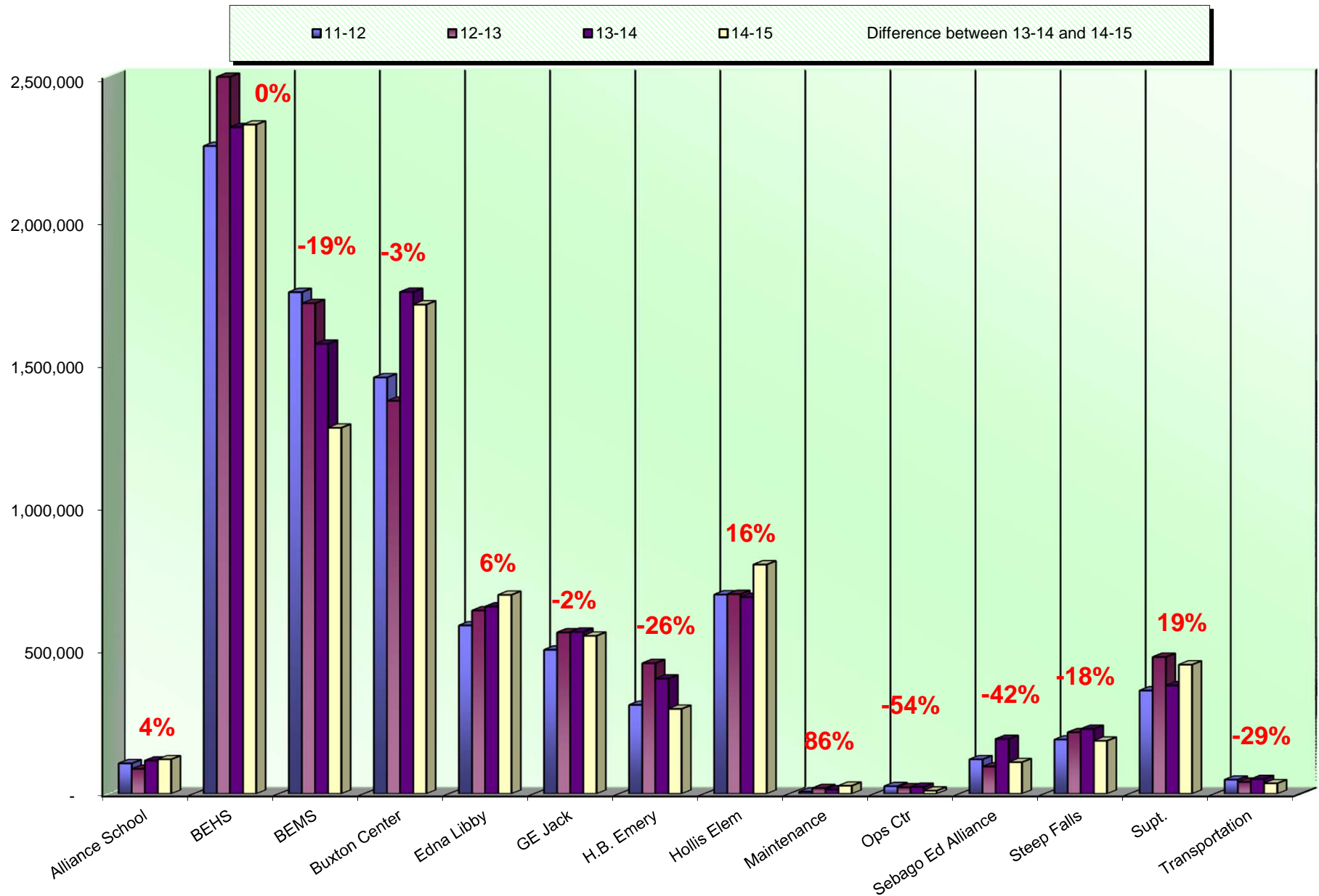
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Buxton Center Elementary School	Pine Tree Hall 1st Floor	HP LaserJet P4014	CNDX156104	AXIS	05/2008
Buxton Center Elementary School	Pine Tree Hall 2nd Floor	HP LaserJet P4014	CNDX152633	AXIS	05/2008
Buxton Center Elementary School	Principal's Secretary	HP Laser Jet 4250	CNRXK68500	AXIS	01/2004
Buxton Center Elementary School	Room A107	HP LaserJet P4014	CNDX152638	AXIS	05/2008
George E. Jack School	Mrs. Langill's Office	HP Laser Jet 2015DN	CNBJN55153	AXIS	12/2006
Hollis School	Computer Lab	HP Laser Jet 2015DN	CNBJN35924	AXIS	12/2006
Hollis School	Portable - Math/Speech	HP Laser Jet 2015DN	CNBJR08940	AXIS	12/2006
MSAD 6 District Office	Central Office	HP Laser Jet 4250	CNRXR08236	AXIS	01/2004
MSAD 6 District Office	Central Office	HP Laser Jet 4250	CNGXG03730	AXIS	01/2004
MSAD 6 District Office	Central Office - Payroll	HP Laser Jet 4250	CNRXS00992	AXIS	01/2004
MSAD 6 District Office	Central Office - Payroll	HP Laser Jet 4250	CNRXY16996	AXIS	01/2004
MSAD 6 District Office	Food Services	HP Laser Jet 4250	CNRXT16713	AXIS	01/2004
MSAD 6 Transportation	Main Office	HP Laser Jet 4250	CNRXC97956	AXIS	01/2004
Steep Falls Elementary School	Portable - Title 1	HP Laser Jet 2015DN	CNBJR70713	AXIS	12/2006

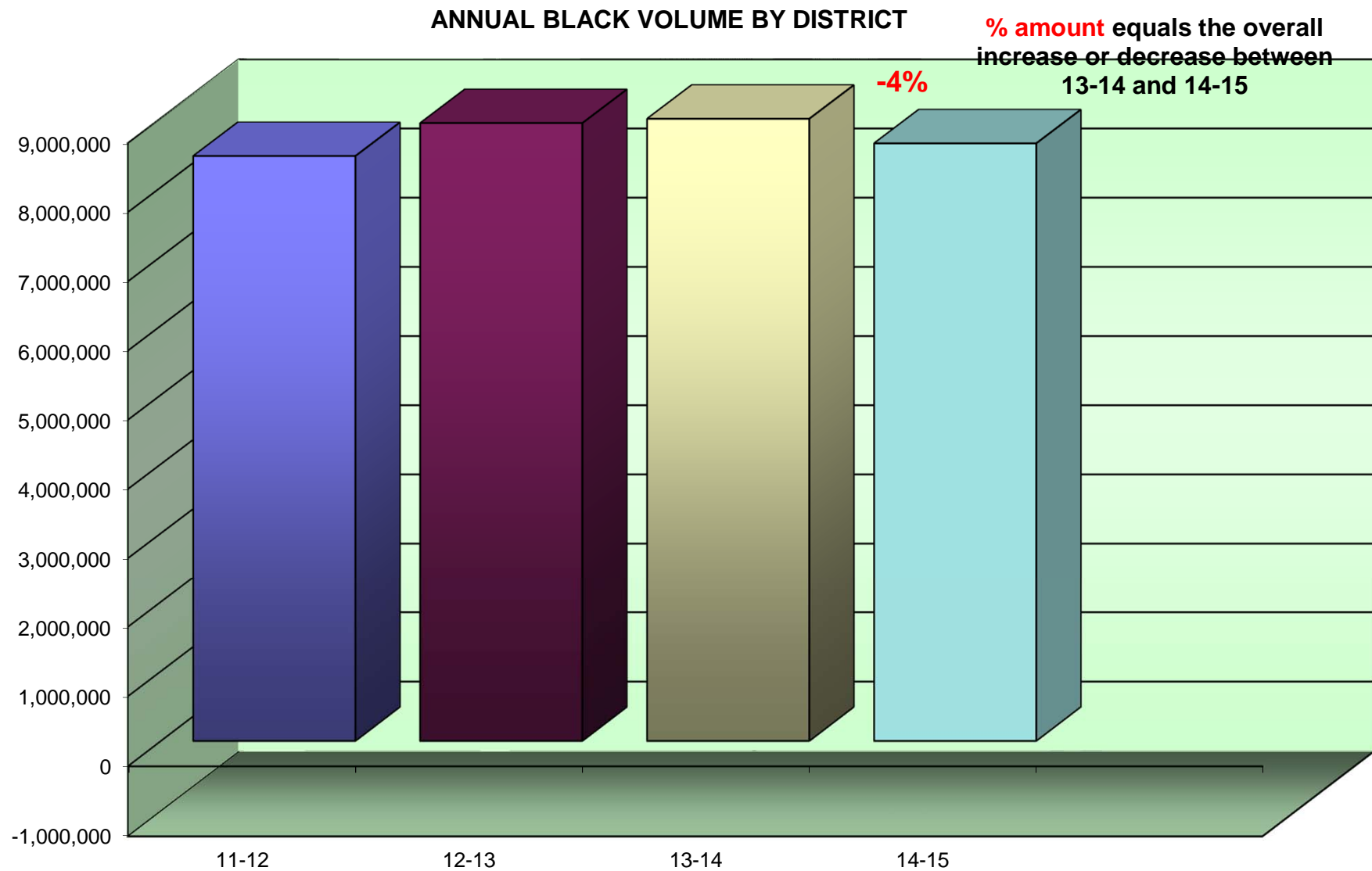
Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department / Room	Make Model	Serial #	Vendor Id #	Date of Trade
Bonny Eagle High School	Portable Room 10	HP Laser Jet Pro M401DN	VNB3N12907		12/19/2014
Bonny Eagle High School	Room 103	HP Laser Jet Pro M401DN	VNB3N13280		1/7/2015
Bonny Eagle Middle School	Custodian's Office	HP Laser Jet 1320	CNHC57M383		7/11/2014
MSAD 6 Operations Center	Technology	HP Laser Jet Pro M401DN	VNB3X13126		12/18/2014

ANNUAL BLACK VOLUME BY BUILDING





Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

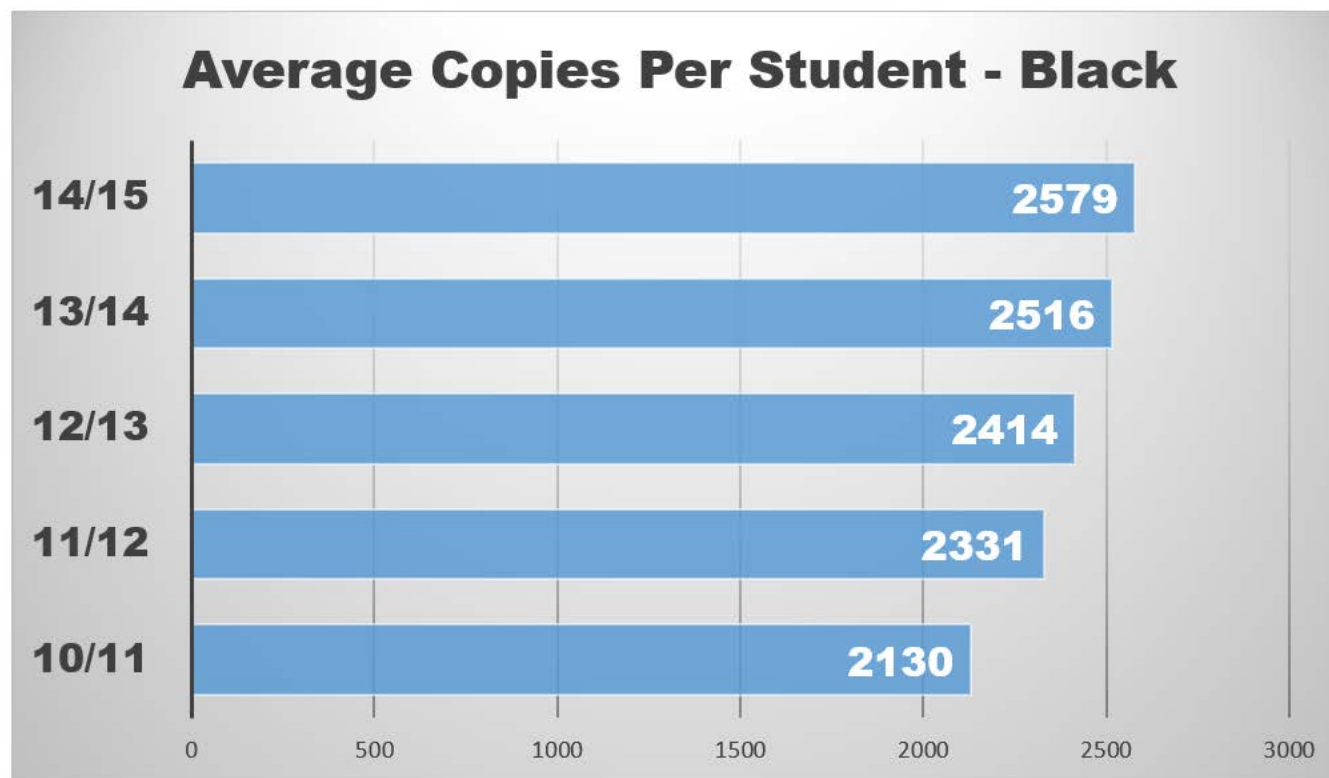
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,144	2,330,286	\$47,244.66	2,037	\$41.30
Bonny Eagle Middle School	879	1,278,468	\$25,629.10	1,454	\$29.16
Buxton Center Elementary School	592	1,706,022	\$34,230.33	2,882	\$57.82
Edna Libby School	307	698,820	\$13,959.01	2,276	\$45.47
George E. Jack School	196	556,755	\$11,107.01	2,841	\$56.67
H.B. Emery Jr. Memorial School	199	302,239	\$6,062.39	1,519	\$30.46
Hollis School	354	803,975	\$16,018.62	2,271	\$45.25
MSAD 6 District Office	0	456,737	\$9,749.05	0	\$0.00
MSAD 6 Maintenance	0	28,556	\$587.08	0	\$0.00
MSAD 6 Operations Center	0	11,144	\$238.24	0	\$0.00
MSAD 6 Transportation	0	37,166	\$763.17	0	\$0.00
Sebago Education Alliance	0	112,366	\$2,227.18	0	\$0.00
Steep Falls Elementary School	112	188,683	\$3,843.99	1,685	\$34.32
The Alliance School	0	122,678	\$2,520.81	0	\$0.00
Totals	3,783	8,633,895	\$174,180.64	2,282	\$46.04

Cost Comparison – Black Only

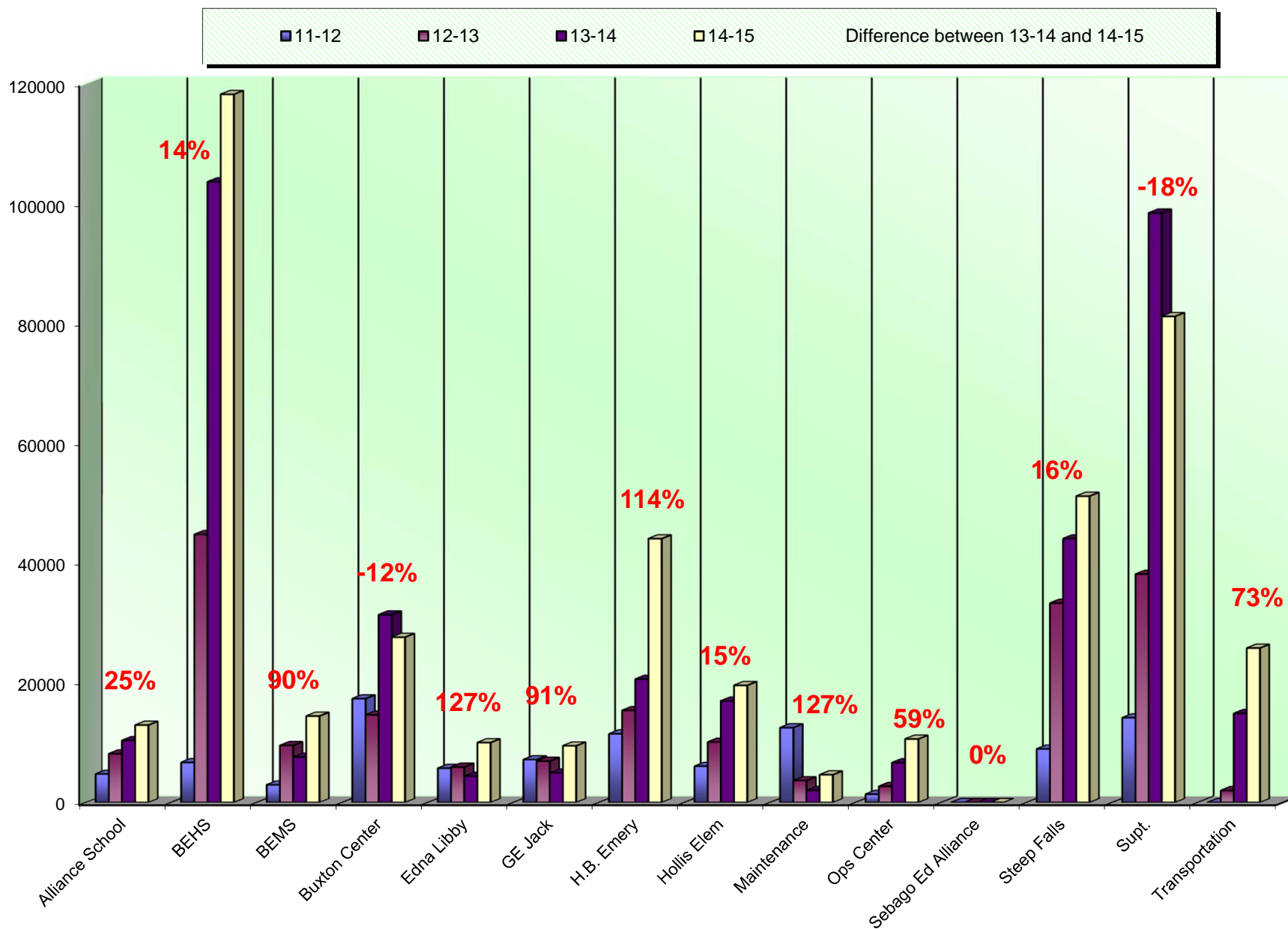
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	294,264,070	\$5,363,546.52	2,579	\$47.02

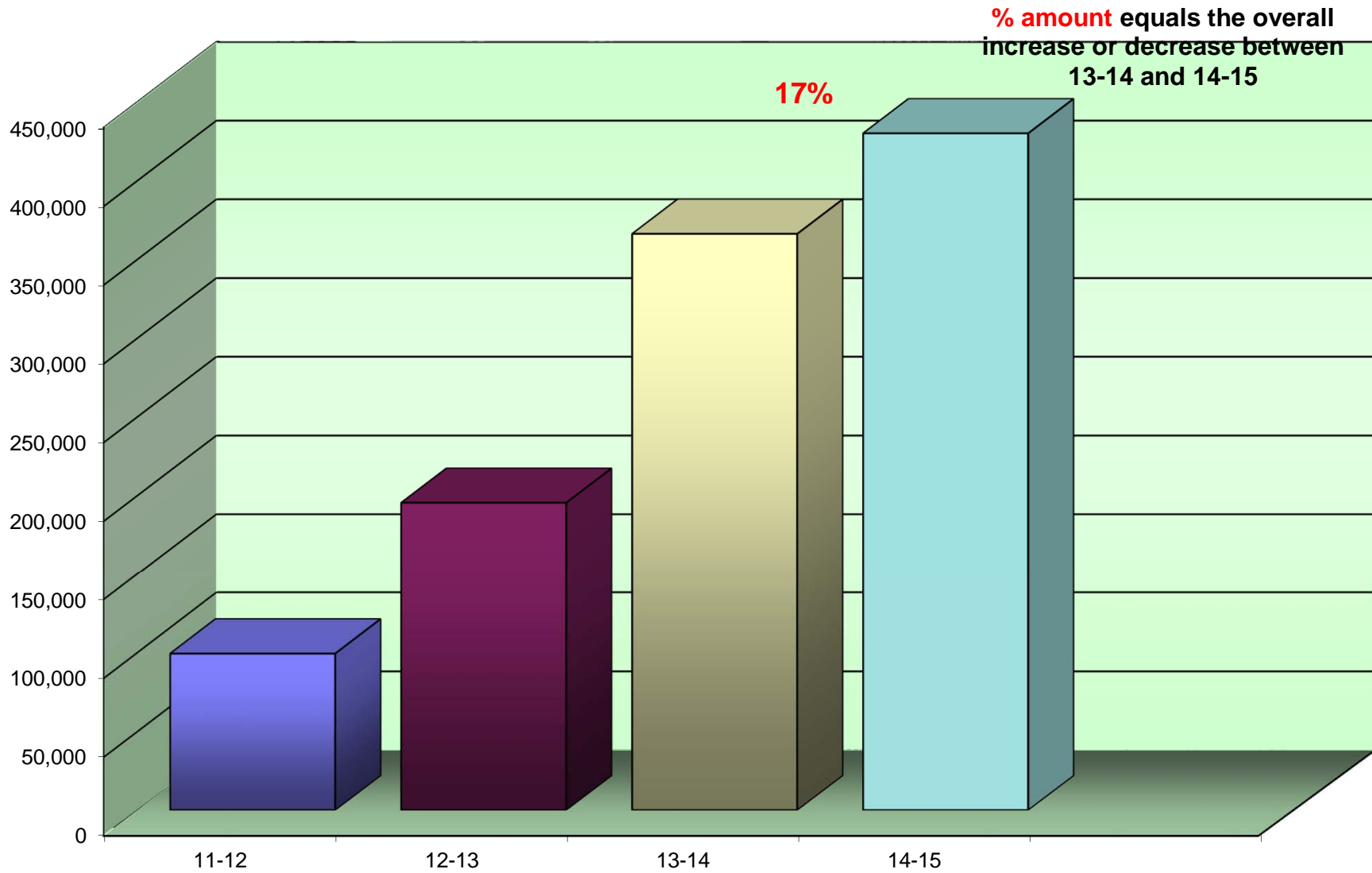
**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*



ANNUAL COLOR VOLUME BY BUILDING



ANNUAL COLOR VOLUME BY DISTRICT



Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

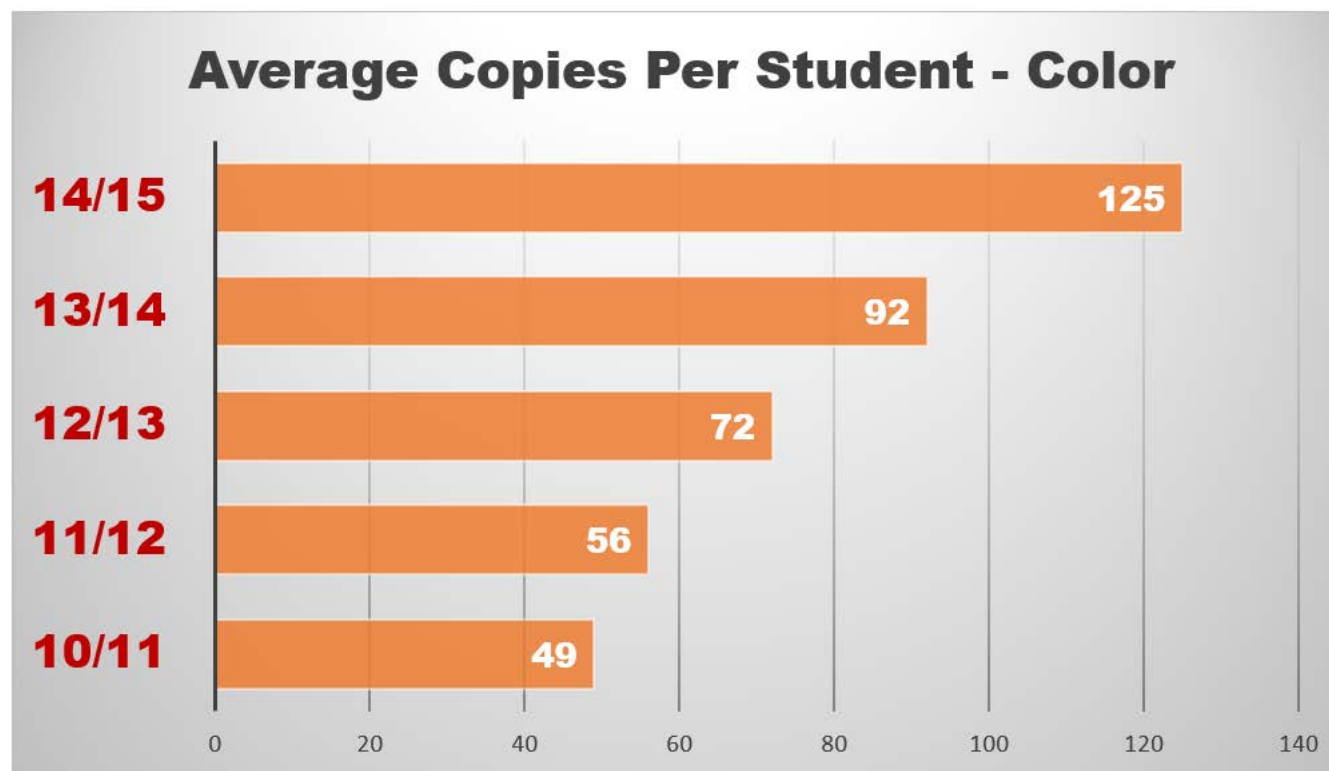
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bonny Eagle High School	1,144	118,185	\$6,467.34	103	\$5.65
Bonny Eagle Middle School	879	14,472	\$737.35	16	\$0.84
Buxton Center Elementary School	592	27,637	\$1,408.11	47	\$2.38
Edna Libby School	307	10,031	\$511.08	33	\$1.66
George E. Jack School	196	9,490	\$483.52	48	\$2.47
H.B. Emery Jr. Memorial School	199	44,172	\$2,250.56	222	\$11.31
Hollis School	354	19,609	\$999.08	55	\$2.82
MSAD 6 District Office	0	81,197	\$4,136.99	0	\$0.00
MSAD 6 Maintenance	0	4,637	\$237.33	0	\$0.00
MSAD 6 Operations Center	0	10,630	\$685.66	0	\$0.00
MSAD 6 Transportation	0	25,823	\$1,315.68	0	\$0.00
Sebago Education Alliance	0	0	\$0.00	0	\$0.00
Steep Falls Elementary School	112	51,253	\$2,611.34	458	\$23.32
The Alliance School	0	12,958	\$660.21	0	\$0.00
Totals	3,783	430,094	\$22,504.24	114	\$5.95

Cost Comparison – Color Only

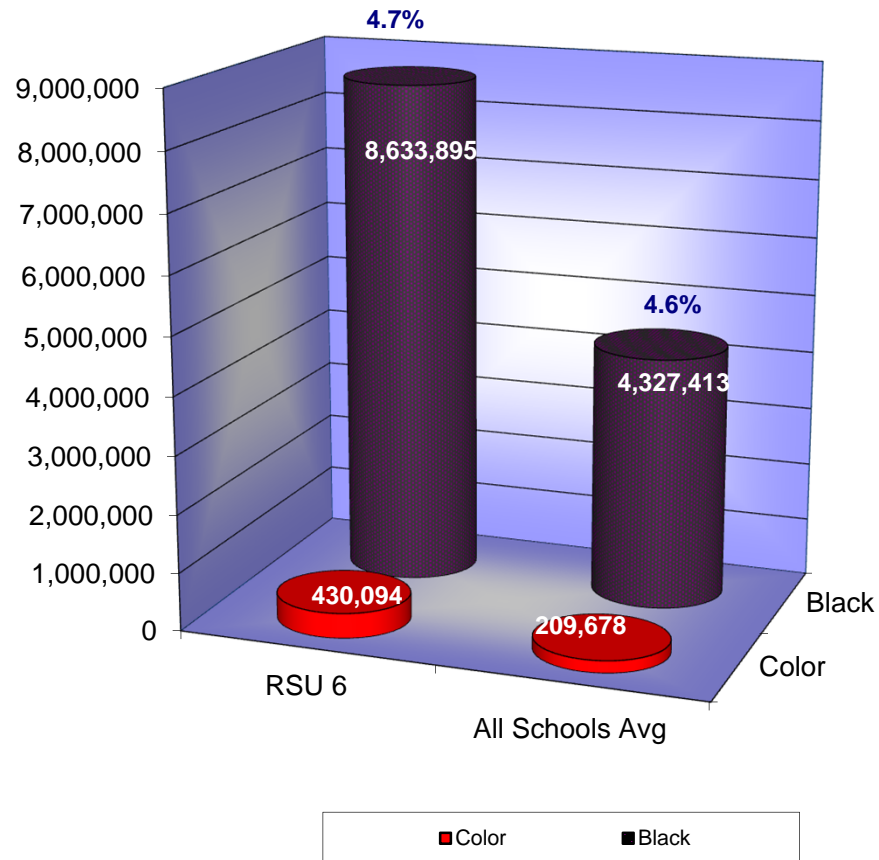
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	14,258,074	\$796,263.47	125	\$6.98

*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.



CURRENT BLACK & COLOR USAGE COMPARISONS



Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
<i>Attendance Office</i>					
HP Laser Jet Pro M401DN / 35 PPM	9,649	11,126	1,477	\$0.008750	None at this time.
VNB3N13292 /				\$12.92	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Toshiba e-Studio 4540c / 45 PPM	147,280	236,453	89,173	\$0.003980	None at this time.
CMH221978 / 3578				\$354.91	
1,000,000 / 05/2011	17,086	33,726	16,640	\$0.05095	
Color Photocopier				\$847.81	
Connected /					
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle High School						
Copy Room						
Toshiba e-Studio 856 / 85 PPM	583,708	814,510	230,802	\$0.003370	None at this time.	
SRA290151 / 3085				\$777.80		
4,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
A-COPI						
Custodian's Office						
HP Laser Jet 2015DN / 27 PPM	35,374	38,836	3,462	\$0.008750	9 years from Intro.	
CNBJR08950 /				\$30.29		
500,000 / 12/2006	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
Food Services - Kitchen						
HP Laser Jet Pro M401DN / 35 PPM	2,803	5,502	2,699	\$0.008750	None at this time.	
VNB3N13291 /				\$23.62		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Graphic Arts					
HP Color Laser Jet M551N / 33 PPM	1,894	2,257	363	\$0.008750	None at this time.
CNBCD7F0NR /				\$3.18	
750,000 / 10/2011	1,508	2,170	662	\$0.10000	
Color Network Printer				\$66.20	
Connected /					
AXIS					
Guidance Office					
Toshiba e-Studio 4540c / 45 PPM	116,979	176,647	59,668	\$0.003980	None at this time.
CMB216979 / 2899				\$237.48	
1,000,000 / 05/2011	17,884	33,365	15,481	\$0.05095	
Color Photocopier				\$788.76	
Connected /					
A-COPI					

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>							
<i>Life / Intro Date</i>			<i>2014-15</i>				
<i>Connectivity / Printer Exp Date</i>			<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>		
<i>Vendor</i>			<i>Meter</i>	<i>Meter</i>		<i>Volume</i>	<i>Annual Cost</i>
Bonny Eagle High School							
IA CAD Lab							
HP Color Laser Jet M551N / 33 PPM			3,191	7,571	4,380	\$0.008750	None at this time.
CNBCD7F0NW /						\$38.33	
750,000 / 10/2011			4,348	6,173	1,825	\$0.10000	
Color Network Printer						\$182.50	
Connected /							
AXIS							
HP Laser Jet Pro M401DN / 35 PPM			0	5,123	5,123	\$0.008750	None at this time.
VNB3N13278 /						\$44.83	
750,000 / 06/2012			0	0	0	\$0.00000	
Black Network Printer						\$0.00	
Connected /							
AXIS							
HP Laser Jet Pro M401DN / 35 PPM			4,760	5,123	363	\$0.008750	Traded
VNB3N13278a /						\$3.18	
750,000 / 06/2012			0	0	0	\$0.00000	
Black Network Printer						\$0.00	
Not Connected /							
AXIS							

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
<i>Learning Center 3</i>					
HP Laser Jet Pro M401DN / 35 PPM	15,509	24,758	9,249	\$0.008750	None at this time.
VNB3N13277 /				\$80.93	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Learning Center 3 Old Wing 3rd Fl</i>					
Toshiba e-Studio 856 / 85 PPM	1,004,261	1,577,343	573,082	\$0.003370	None at this time.
SRA290159 / 3086				\$1,931.29	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>2014-15</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	
Bonny Eagle High School					
Library					
HP Color Laser Jet M551N / 33 PPM	586	796	210	\$0.008750	None at this time.
CNBCD7F0NJ /				\$1.84	
750,000 / 10/2011	953	1,920	967	\$0.10000	
Color Network Printer				\$96.70	
Connected /					
AXIS					
HP Laser Jet P2035 / 30 PPM	5,676	6,124	448	\$0.008750	7 years from Intro.
CNB9X54224 /				\$3.92	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
HP Laser Jet Pro M401DN / 35 PPM	22,510	23,336	826	\$0.008750	Traded
VNB3N13287a /				\$7.23	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
AXIS					
HP Laser Jet Pro M401DN / 35 PPM	0	23,336	23,336	\$0.008750	None at this time.
VNB3N13287 /				\$204.19	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle High School						
Toshiba e-Studio 256 / 25 PPM	15,479	47,791	32,312	\$0.003370	None at this time.	
C2C223160 / 3148				\$108.89		
500,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
A-COPI						
Lunch Room Office						
HP Laser Jet 2015DN / 27 PPM	22,490	24,243	1,753	\$0.008750	9 years from Intro.	
CNBJR70714 /				\$15.34		
500,000 / 12/2006	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
Music Room						
HP Laser Jet 2015DN / 27 PPM	10,615	24,256	13,641	\$0.008750	9 years from Intro.	
CNBJR08873 /				\$119.36		
500,000 / 12/2006	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle High School						
<i>Portable Room 10</i>						
HP Laser Jet Pro M401DN / 35 PPM	5,554	6,406	852	\$0.008750	Traded	
VNB3N12907 /				\$7.46		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
HP Laser Jet Pro M401DNE / 35 PPM	0	2,254	2,254	\$0.008750	None at this time.	
PHGFC45461 /				\$19.72		
750,000 / 01/2013	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Not Connected /						
AXIS						
<i>Portable Room 11</i>						
HP Laser Jet Pro M401DN / 35 PPM	75,089	87,073	11,984	\$0.008750	None at this time.	
CNBX120653 /				\$104.86		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i> 	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations
Bonny Eagle High School					
Portable Room 14					
HP Laser Jet 2015DN / 27 PPM	25,425	32,958	7,533	\$0.008750	9 years from Intro.
CNBJR08939 /				\$65.91	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Portable Room 18					
HP Laser Jet Pro M401DN / 35 PPM	12,128	14,362	2,234	\$0.008750	None at this time.
VNB3N13282 /				\$19.55	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Portable Room 19					
HP Laser Jet Pro M401DN / 35 PPM	6,518	6,549	31	\$0.008750	Underused!
VNB3N13279 /				\$0.27	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Portable Room 22					
HP Laser Jet Pro M401DN / 35 PPM	7,208	10,920	3,712	\$0.008750	None at this time.
VNB3N13276 /				\$32.48	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Principal's Office					
Toshiba e-Studio 5540c / 55 PPM	190,423	283,583	93,160	\$0.003980	None at this time.
CBJ113592 / 2930				\$370.78	
3,000,000 / 05/2011	29,078	55,458	26,380	\$0.05095	
Color Photocopier				\$1,344.06	
Connected /					
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2014-15</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
Bonny Eagle High School					
Room 103					
HP Color Laser Jet 3525 / 30 PPM	31,288	36,190	4,902	\$0.008750	7 years from Intro.
CNCC93O000 /				\$42.89	
750,000 / 10/2008	36,555	39,791	3,236	\$0.10000	
Color Network Printer				\$323.60	
Connected /					
AXIS					
HP Laser Jet Pro M401DN / 35 PPM	11,601	13,579	1,978	\$0.008750	Traded
VNB3N13280 /				\$17.31	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
HP Laser Jet Pro M401DNE / 35 PPM	0	3,439	3,439	\$0.008750	None at this time.
PHGFB36509 /				\$30.09	
750,000 / 01/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Room 104					
HP Laser Jet Pro M401DN / 35 PPM	4,270	8,400	4,130	\$0.008750	None at this time.
VNB3N13290 /				\$36.14	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Room 108					
HP Laser Jet Pro M401DN / 35 PPM	7,762	8,968	1,206	\$0.008750	None at this time.
VNB3N13273 /				\$10.55	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Room 109					
HP Laser Jet Pro M401DN / 35 PPM	14,878	15,499	621	\$0.008750	Traded
VNB3N13275a /				\$5.43	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
AXIS					
HP Laser Jet Pro M401DN / 35 PPM	0	15,499	15,499	\$0.008750	None at this time.
VNB3N13275 /				\$135.62	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Room 121 Special Education					
HP Laser Jet 3055 / 19 PPM	3,604	3,710	106	\$0.008750	9 years from Intro.
CNBK205784 /				\$0.93	
200,000 / 04/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Toshiba e-Studio 4540c / 45 PPM	469,512	692,803	223,291	\$0.003980	Heavily Overused!.
CMH221972 / 3580				\$888.70	
1,000,000 / 05/2011	60,639	111,234	50,595	\$0.05095	
Color Photocopier				\$2,577.82	
Connected /					
A-COPI					
Toshiba e-Studio 456 / 45 PPM	57,217	104,054	46,837	\$0.003570	None at this time.
C2D235920 / 3094				\$167.21	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 6/1/2012	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Bonny Eagle High School						
Room 129						
HP Color Laser Jet 3800 / 22 PPM	39,671	40,631	960	\$0.008750	10 years from Intro.	
CNNCH21232 /				\$8.40		
500,000 / 01/2005	70,336	72,735	2,399	\$0.10000		
Color Network Printer				\$239.90		
Connected /						
AXIS						
Room 205 Old Wing						
Toshiba e-Studio 456 / 45 PPM	406,134	620,677	214,543	\$0.003570	Heavily Overused!	
C2H251640 / 3579				\$765.92		
1,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
A-COPI						
Room 220						
HP Laser Jet 2015DN / 27 PPM	24,660	28,691	4,031	\$0.008750	9 years from Intro.	
CNBJR70716 /				\$35.27		
500,000 / 12/2006	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle High School					
Room 223 New Wing					
Toshiba e-Studio 456 / 45 PPM	61,939	91,981	30,042	\$0.003570	None at this time.
C2D235963 / 3092				\$107.25	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Teachers' Room 2nd FI New Wing					
Toshiba e-Studio 856 / 85 PPM	510,870	765,645	254,775	\$0.003370	None at this time.
SRA290141 / 3123				\$858.59	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Teachers' Room 2nd FI Old Wing					
Toshiba e-Studio 756 / 75 PPM	632,881	982,680	349,799	\$0.003370	None at this time.
CKE210658 / 3122				\$1,178.82	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Subtotals BW			2,330,286	\$8,909.65	
Subtotals Color			118,185	\$6,467.34	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle Middle School					
6th Grade Teachers' Room					
Toshiba e-Studio 456 / 45 PPM C2D235927 / 3095 1,000,000 / 02/2012 Black Photocopier Connected / A-COPI	26,461 0	94,628 0	68,167 0	\$0.003570 \$243.36 \$0.00000 \$0.00	None at this time.
Toshiba e-Studio 856 / 85 PPM SRA290135 / 3121 4,000,000 / 02/2012 Black Photocopier Connected / A-COPI	276,216 0	276,216 0	0 0	\$0.003370 \$0.00 \$0.00000 \$0.00	Traded
Toshiba e-Studio 856 / 85 PPM SRA290134 / 3133 4,000,000 / 02/2012 Black Photocopier Connected / A-COPI	570,244 0	570,244 0	0 0	\$0.003370 \$0.00 \$0.00000 \$0.00	Traded

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle Middle School					
Cafeteria					
HP Laser Jet Pro M401DN / 35 PPM	14,837	19,305	4,468	\$0.008750	None at this time.
VNB3N13283 /				\$39.10	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Copy Room					
Toshiba e-Studio 856 / 85 PPM	576,558	888,348	311,790	\$0.003370	None at this time.
SRA290167 / 3118				\$1,050.73	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle Middle School						
<i>Custodian's Office</i>						
HP Laser Jet 1320 / 22 PPM	14,693	14,693	0	\$0.008750	Traded	
CNHC57M383 /				\$0.00		
500,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Not Connected /						
AXIS						
HP Laser Jet 1320 / 22 PPM	2,202	4,820	2,618	\$0.008750	11 years from Intro.	
CNBC47Z0C0 /				\$22.91		
500,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Not Connected /						
AXIS						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle Middle School						
Guidance Room 8A						
HP Laser Jet 4250 / 45 PPM	1,366,243	1,368,411	2,168	\$0.008750	11 years from Intro.	
CNRXJ99643 /				\$18.97		
1,000,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
Toshiba e-Studio 456 / 45 PPM	61,026	122,285	61,259	\$0.003570	None at this time.	
C2D236094 / 3100				\$218.69		
1,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
A-COPI						
Industrial Arts Room 47						
HP Laser Jet 1320 / 22 PPM	6,043	9,035	2,992	\$0.008750	11 years from Intro.	
CNHC64J09D /				\$26.18		
500,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle Middle School					
Jim's Office					
HP Laser Jet Pro M401DN / 35 PPM	5,755	7,729	1,974	\$0.008750	None at this time.
VNB3N13281 /				\$17.27	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Library					
Toshiba e-Studio 556 / 55 PPM	277,182	548,481	271,299	\$0.003370	None at this time.
CGI213419 / 3577				\$914.28	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Phys Ed Office					
HP Laser Jet Pro M401DN / 35 PPM	5,889	9,723	3,834	\$0.008750	None at this time.
VNB3N13274 /				\$33.55	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Bonny Eagle Middle School						
<i>Principal's Office</i>						
HP Laser Jet 1320 / 22 PPM	42,700	42,770	70	\$0.008750	11 years from Intro.	
CNHC57M36V /				\$0.61		
500,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
Toshiba e-Studio 5540c / 55 PPM	225,276	326,940	101,664	\$0.003980	None at this time.	
CBD216338 / 3079				\$404.62		
3,000,000 / 05/2011	13,112	27,584	14,472	\$0.05095		
Color Photocopier				\$737.35		
Connected /						
A-COPI						

Date of Last Upgrade: 6/1/2012					
Make-Model / Speed	Serial Number / Vendor ID	Life / Intro Date	2014-15		
Connectivity / Printer Exp Date	7/1/2014	6/30/2015	Annual	Cost/Copy	Recommendations
Vendor	Meter	Meter	Volume	Annual Cost	
Bonny Eagle Middle School					
Reception					
HP Laser Jet P3005 / 35 PPM	130,782	130,780	-2	\$0.008750	Traded
CNT1N05408 /				(\$0.02)	
750,000 / 10/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Toshiba e-Studio 456 / 45 PPM	40,289	107,616	67,327	\$0.003570	None at this time.
C2E237144 / 3098				\$240.36	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Room 34					
Toshiba e-Studio 456 / 45 PPM	171,220	237,997	66,777	\$0.003570	None at this time.
C2D236087 / 3096				\$238.39	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle Middle School					
Room 38					
HP Laser Jet Pro M401DN / 35 PPM	8,211	8,221	10	\$0.008750	Underused.
VNB3N02698 /				\$0.09	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
AXIS					
Room 83 2nd Floor					
Toshiba e-Studio 456 / 45 PPM	72,466	107,632	35,166	\$0.003570	None at this time.
C2D236095 / 3093				\$125.54	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Room 94 2nd Floor					
Toshiba e-Studio 856 / 85 PPM	563,119	827,075	263,956	\$0.003370	None at this time.
SRK190114 / 3128				\$889.53	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bonny Eagle Middle School					
Work Area Room 55					
HP Laser Jet Pro M401DN / 35 PPM	18,968	31,899	12,931	\$0.008750	None at this time.
VNB3N13285 /				\$113.15	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Subtotals BW			1,278,468	\$4,597.31	
Subtotals Color			14,472	\$737.35	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
Band Room					
HP Laser Jet P3015 MICR / 42 PPM	18,921	23,007	4,086	\$0.008750	7 years from Intro.
VNBCB3L0B4 /				\$35.75	
200,000 / 07/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Food Services - Kitchen					
HP Laser Jet Pro M401DN / 35 PPM	18,708	30,861	12,153	\$0.008750	None at this time.
VNB3X13150 /				\$106.34	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Lab Room C202 2nd Floor					
HP LaserJet P4014 / 45 PPM	14,577	15,905	1,328	\$0.008750	7 years from Intro.
CNDX152627 /				\$11.62	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
<i>Lunch Room</i>					
HP Laser Jet 2015DN / 27 PPM	51,315	51,315	0	\$0.008750	Traded
CNBJN55167 /				\$0.00	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Main Office</i>					
HP LaserJet P4014 / 45 PPM	48,672	58,980	10,308	\$0.008750	7 years from Intro.
CNDX156113 /				\$90.20	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Maple Tree Hall 1st Floor</i>					
HP LaserJet P4014 / 45 PPM	70,731	70,738	7	\$0.008750	7 years from Intro Underused!.
CNDX152635 /				\$0.06	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
Maple Tree Hall 2nd Floor					
HP LaserJet P4014 / 45 PPM	43,196	43,206	10	\$0.008750	7 years from Intro Underused!.
CNDX152634 /				\$0.09	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Oak Tree Hall - Team Room B117					
Toshiba e-Studio 456 / 45 PPM	208,041	379,635	171,594	\$0.003570	None at this time.
C2B222725 / 3591				\$612.59	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Oak Tree Hall 1st Floor					
HP LaserJet P4014 / 45 PPM	73,898	73,901	3	\$0.008750	7 years from Intro Underused!.
CNDX152644 /				\$0.03	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
<i>Oak Tree Hall 2nd Floor</i>					
HP LaserJet P4014 / 45 PPM	48,734	48,734	0	\$0.008750	7 years from Intro Not being Used.
CNDX153034 /				\$0.00	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Office</i>					
HP LaserJet P4014 / 45 PPM	28,102	36,466	8,364	\$0.008750	7 years from Intro.
CNDX152398 /				\$73.19	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Pine Team Room C214</i>					
Toshiba e-Studio 856 / 85 PPM	457,955	740,199	282,244	\$0.003370	None at this time.
SRA290158 / 3119				\$951.16	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
<i>Pine Tree Hall 1st Floor</i>					
HP LaserJet P4014 / 45 PPM	34,211	34,215	4	\$0.008750	7 years from Intro Underused!.
CNDX156104 /				\$0.04	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Pine Tree Hall 2nd Floor</i>					
HP LaserJet P4014 / 45 PPM	49,099	50,158	1,059	\$0.008750	7 years from Intro.
CNDX152633 /				\$9.27	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Pine Tree Hall Team Room C122</i>					
Toshiba e-Studio 756 / 75 PPM	266,861	441,576	174,715	\$0.003370	None at this time.
CKE210712 / 3080				\$588.79	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
Pine Tree Village Room 2nd Floor					
HP Laser Jet Pro M401DN / 35 PPM	3,308	5,766	2,458	\$0.008750	None at this time.
VNB3X13154 /				\$21.51	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Principal's Secretary					
HP Laser Jet 4250 / 45 PPM	121,874	130,311	8,437	\$0.008750	11 years from Intro.
CNRXK68500 /				\$73.82	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Room A107					
HP LaserJet P4014 / 45 PPM	3,943	3,946	3	\$0.008750	7 years from Intro. Underused!
CNDX152638 /				\$0.03	
1,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
Staff Room D117					
Toshiba e-Studio 456 / 45 PPM	62,144	100,970	38,826	\$0.003570	None at this time.
C2E237113 / 3099				\$138.61	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Staff Room D132					
Toshiba e-Studio 856 / 85 PPM	1,007,573	1,593,527	585,954	\$0.003370	None at this time.
SRK190065 / 3113				\$1,974.66	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Team Room B117					
Toshiba e-Studio 756 / 75 PPM	273,314	458,460	185,146	\$0.003370	None at this time.
CKI211275 / 3582				\$623.94	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Buxton Center Elementary School					
Team Room D215					
Toshiba e-Studio 456 / 45 PPM	235,619	283,531	47,912	\$0.003570	None at this time.
C2H251429 / 3581				\$171.05	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Work Room A122					
Toshiba e-Studio 5540c / 55 PPM	346,692	518,103	171,411	\$0.003980	None at this time.
CBC215883 / 3590				\$682.22	
3,000,000 / 05/2011	43,095	70,732	27,637	\$0.05095	
Color Photocopier				\$1,408.11	
Connected /					
A-COPI					
Subtotals BW			1,706,022	\$6,164.94	
Subtotals Color			27,637	\$1,408.11	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Edna Libby School					
Food Services - Kitchen					
HP Laser Jet Pro M401DN / 35 PPM	4,424	6,962	2,538	\$0.008750	None at this time.
VNB3X13160 /				\$22.21	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Hall Upstairs					
Toshiba e-Studio 856 / 85 PPM	498,806	781,519	282,713	\$0.003370	None at this time.
SRA290164 / 3125				\$952.74	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Library					
HP Laser Jet Pro M401DN / 35 PPM	15,189	20,849	5,660	\$0.008750	None at this time.
VNB3X13165 /				\$49.53	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Edna Libby School					
Principal's Office					
Toshiba e-Studio 3040c / 30 PPM	138,328	242,841	104,513	\$0.003980	None at this time.
CNF221728 / 3604				\$415.96	
750,000 / 05/2011	7,140	17,171	10,031	\$0.05095	
Color Photocopier				\$511.08	
Connected /					
A-COPI					
Toshiba e-Studio 856 / 85 PPM	486,274	789,670	303,396	\$0.003370	None at this time.
SRA290166 / 3124				\$1,022.44	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Subtotals BW			698,820	\$2,462.88	
Subtotals Color			10,031	\$511.08	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
George E. Jack School					
Computer Lab Downstairs					
Toshiba e-Studio 456 / 45 PPM	37,980	57,087	19,107	\$0.003570	None at this time.
C2H252758 / 3609				\$68.21	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Food Services - Kitchen					
HP Laser Jet Pro M401DN / 35 PPM	4,410	6,656	2,246	\$0.008750	None at this time.
VNB3X13157 /				\$19.65	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Hall Upstairs					
Toshiba e-Studio 856 / 85 PPM	481,462	769,877	288,415	\$0.003370	None at this time.
SRA290144 / 3132				\$971.96	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor				Date of Last Upgrade: 6/1/2012	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations
George E. Jack School					
Library					
HP Laser Jet Pro M401DN / 35 PPM	9	630	621	\$0.008750	None at this time.
VNB3X13153 /				\$5.43	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Main Office					
Toshiba e-Studio 3040c / 30 PPM	43,042	67,862	24,820	\$0.003980	None at this time.
CND219877 / 3603				\$98.78	
750,000 / 05/2011	10,354	19,844	9,490	\$0.05095	
Color Photocopier				\$483.52	
Connected /					
A-COPI					
Mrs. Langill's Office					
HP Laser Jet 2015DN / 27 PPM	10,778	10,824	46	\$0.008750	9 years from Intro. Underused!
CNBJN55153 /				\$0.40	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
George E. Jack School					
Teachers' Room					
Toshiba e-Studio 656 / 65 PPM	403,746	618,358	214,612	\$0.003370	None at this time.
CZC210876 / 3602				\$723.24	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Title 1					
HP Laser Jet Pro M401DN / 35 PPM	14,204	21,092	6,888	\$0.008750	None at this time.
VNB3X13161 /				\$60.27	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Subtotals BW			556,755	\$1,947.96	
Subtotals Color			9,490	\$483.52	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
H.B. Emery Jr. Memorial School					
<i>Food Service - Kitchen</i>					
HP Laser Jet Pro M401DN / 35 PPM	4,467	7,424	2,957	\$0.008750	None at this time.
VNB3X13155 /				\$25.87	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<i>Hall / Computer Lab</i>					
Toshiba e-Studio 756 / 75 PPM	313,696	453,814	140,118	\$0.003370	None at this time.
CKI211263 / 3600				\$472.20	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
<i>Hall outside Kitchen / K Classes</i>					
Toshiba e-Studio 756 / 75 PPM	275,590	343,162	67,572	\$0.003370	None at this time.
CKH211194 / 3610				\$227.72	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-Copi					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
H.B. Emery Jr. Memorial School					
Main Office Copy Room					
Toshiba e-Studio 5540c / 55 PPM	79,770	171,362	91,592	\$0.003980	None at this time.
CBC215927 / 3606				\$364.54	
3,000,000 / 05/2011	29,724	73,896	44,172	\$0.05095	
Color Photocopier				\$2,250.56	
Connected /					
A-COPI					
Portable - Special Education					
HP Laser Jet Pro M401DN / 35 PPM	9,831	9,831	0	\$0.008750	Traded
VNB3X13158 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Subtotals BW			302,239	\$1,090.33	
Subtotals Color			44,172	\$2,250.56	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
Hollis School						
Cafeteria Hallway						
Toshiba e-Studio 756 / 75 PPM	191,496	294,722	103,226	\$0.003370	None at this time.	
CKI211260 / 3599				\$347.87		
4,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
A-COPI						
Computer Lab						
HP Laser Jet 2015DN / 27 PPM	57,686	57,983	297	\$0.008750	9 years from Intro.	
CNBJN35924 /				\$2.60		
500,000 / 12/2006	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						
Food Service - Kitchen						
HP Laser Jet Pro M401DN / 35 PPM	1,922	6,005	4,083	\$0.008750	None at this time.	
VNB3X13159 /				\$35.73		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AXIS						

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2014-15</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
Hollis School					
Library					
Toshiba e-Studio 656 / 65 PPM	105,064	170,687	65,623	\$0.003370	None at this time.
CZC210840 / 3596				\$221.15	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Main Office					
Toshiba e-Studio 3040c / 30 PPM	29,163	45,989	16,826	\$0.003980	None at this time.
CNF221950 / 3588				\$66.97	
750,000 / 05/2011	24,625	44,234	19,609	\$0.05095	
Color Photocopier				\$999.08	
Connected /					
A-COPI					
Portable - Beth					
HP Laser Jet Pro M401DN / 35 PPM	464	464	0	\$0.008750	Traded
VNB3X13163 /				\$0.00	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Hollis School					
Portable - Math/Speech					
HP Laser Jet 2015DN / 27 PPM	19,959	21,613	1,654	\$0.008750	9 years from Intro.
CNBJR08940 /				\$14.47	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Room 16 New Wing Hall					
Toshiba e-Studio 456 / 45 PPM	112,696	199,368	86,672	\$0.003570	None at this time.
C2H251430 / 3594				\$309.42	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Room 27 Old Wing Hall					
Toshiba e-Studio 456 / 45 PPM	207,674	323,421	115,747	\$0.003570	None at this time.
C2H251434 / 3595				\$413.22	
1,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>			<i>2014-15</i>			
<i>Connectivity / Printer Exp Date</i>		<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>		<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
Hollis School						
<i>Teachers' Room</i>						
Toshiba e-Studio 856 / 85 PPM		582,207	992,054	409,847	\$0.003370	None at this time.
SRA290152 / 3127					\$1,381.18	
4,000,000 / 02/2012		0	0	0	\$0.00000	
Black Photocopier					\$0.00	
Connected /						
A-COPI						
		<i>Subtotals BW</i>		803,975	\$2,792.61	
		<i>Subtotals Color</i>		19,609	\$999.08	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 District Office					
Accounts Payable					
Toshiba e-Studio 256 / 25 PPM	20,637	36,132	15,495	\$0.003370	None at this time.
C2C223149 / 3147				\$52.22	
500,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Alternative Ed					
Toshiba e-Studio 256 / 25 PPM	5,471	27,409	21,938	\$0.003370	None at this time.
C2LC13231 / 4675				\$73.93	
500,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-Copi					
Business Manager's Office					
HP Laser Jet Pro M401DN / 35 PPM	1,759	1,813	54	\$0.008750	Underused!
VNB3B23374 /				\$0.47	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 District Office					
<i>Business Office</i>					
Toshiba e-Studio 5540c / 55 PPM	85,178	140,075	54,897	\$0.003980	None at this time.
CBH218196 / 3593				\$218.49	
3,000,000 / 05/2011	85,313	150,712	65,399	\$0.05095	
Color Photocopier				\$3,332.08	
Connected /					
A-COPI					
<i>Business Office Hall</i>					
Toshiba e-Studio 756 / 75 PPM	168,005	290,244	122,239	\$0.003370	None at this time.
CKI211266 / 3597				\$411.95	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 6/1/2012</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2014-15</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 District Office					
Central Office					
HP Laser Jet 4250 / 45 PPM	87,492	89,901	2,409	\$0.008750	11 years from Intro.
CNGXG03730 /				\$21.08	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
HP Laser Jet 4250 / 45 PPM	141,698	151,320	9,622	\$0.008750	11 years from Intro.
CNRXR08236 /				\$84.19	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Central Office - Barb					
HP Laser Jet Pro M401DN / 35 PPM	5,749	16,540	10,791	\$0.008750	None at this time.
VNB3X13162 /				\$94.42	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 District Office					
Central Office - Denise					
HP Laser Jet Pro M401DN / 35 PPM	12,491	18,953	6,462	\$0.008750	None at this time.
VNB3X13151 /				\$56.54	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Central Office - Payroll					
HP Laser Jet 4250 / 45 PPM	452,294	522,157	69,863	\$0.008750	11 years from Intro.
CNRXY16996 /				\$611.30	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
HP Laser Jet 4250 / 45 PPM	147,475	152,442	4,967	\$0.008750	11 years from Intro.
CNRXS00992 /				\$43.46	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 District Office					
Curriculum					
HP Laser Jet Pro M401DN / 35 PPM	16,985	30,492	13,507	\$0.008750	None at this time.
VNB3X13152 /				\$118.19	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Food Services					
HP Laser Jet 4250 / 45 PPM	38,480	39,079	599	\$0.008750	11 years from Intro.
CNRXT16713 /				\$5.24	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>			<i>2014-15</i>			
<i>Connectivity / Printer Exp Date</i>		<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>		<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
<i>Recommendations</i>						
MSAD 6 District Office						
<i>Superintendent's Hall</i>						
Toshiba e-Studio 5540c / 55 PPM		89,073	132,290	43,217	\$0.003980	None at this time.
CBH218164 / 3592					\$172.00	
3,000,000 / 05/2011		42,317	58,115	15,798	\$0.05095	
Color Photocopier					\$804.91	
Connected /						
A-COPI						
Toshiba e-Studio 756 / 75 PPM		99,750	180,427	80,677	\$0.003370	None at this time.
CKI211281 / 3598					\$271.88	
4,000,000 / 02/2012		0	0	0	\$0.00000	
Black Photocopier					\$0.00	
Connected /						
A-COPI						
<i>Subtotals BW</i>				456,737	\$2,235.37	
<i>Subtotals Color</i>				81,197	\$4,136.99	

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MSAD 6 Maintenance					
Office					
HP Color Laser Jet Pro CP5225DN / 20 PPM	0	768	768	\$0.008750	None at this time.
CNGCG7J0NY /				\$6.72	
500,000 / 11/2010	0	22	22	\$0.10000	
Color Network Printer				\$2.20	
Not Connected /					
AXIS					
Toshiba e-Studio 3040c / 30 PPM	20,599	48,387	27,788	\$0.003980	None at this time.
CND219923 / 3586				\$110.60	
750,000 / 05/2011	3,691	8,306	4,615	\$0.05095	
Color Photocopier				\$235.13	
Connected /					
A-COPI					
Subtotals BW			28,556	\$117.32	
Subtotals Color			4,637	\$237.33	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 Operations Center					
1st Floor Hall					
Toshiba e-Studio 4540c / 45 PPM	56,183	65,114	8,931	\$0.003980	None at this time.
CMD218749 / 3585				\$35.55	
1,000,000 / 05/2011	12,409	20,102	7,693	\$0.05095	
Color Photocopier				\$391.96	
Connected /					
A-COPI					
Office					
HP Color Laser Jet M551N / 33 PPM	0	931	931	\$0.008750	None at this time.
CNBCD7F0D6 /				\$8.15	
750,000 / 10/2011	0	2,937	2,937	\$0.10000	
Color Network Printer				\$293.70	
Connected /					
AXIS					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 Operations Center					
Technology					
HP Laser Jet Pro M401DN / 35 PPM	5,672	6,845	1,173	\$0.008750	Traded
VNB3X13126 /				\$10.26	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
HP Laser Jet Pro M401DNE / 35 PPM	0	109	109	\$0.008750	None at this time.
PHGFD36499 /				\$0.95	
750,000 / 01/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
AXIS					
Subtotals BW			11,144	\$54.91	
Subtotals Color			10,630	\$685.66	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
MSAD 6 Transportation					
Main Office					
HP Laser Jet 4250 / 45 PPM	163,457	164,262	805	\$0.008750	11 years from Intro.
CNRXC97956 /				\$7.04	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Toshiba e-Studio 4540c / 45 PPM	89,908	126,269	36,361	\$0.003980	None at this time.
CMH221967 / 3605				\$144.72	
1,000,000 / 05/2011	16,407	42,230	25,823	\$0.05095	
Color Photocopier				\$1,315.68	
Connected /					
A-COPI					
Subtotals BW			37,166	\$151.76	
Subtotals Color			25,823	\$1,315.68	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Sebago Education Alliance					
Main Office					
Toshiba e-Studio 656 / 65 PPM	289,361	401,727	112,366	\$0.003370	None at this time.
CZB210347 / 3571				\$378.67	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Subtotals BW			112,366	\$378.67	
Subtotals Color			0	\$0.00	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Steep Falls Elementary School					
<i>Food Services - Kitchen</i>					
HP Laser Jet Pro M401DN / 35 PPM	2,171	3,861	1,690	\$0.008750	None at this time.
VNB3X13156 /				\$14.79	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
<hr/>					
<i>Hall</i>					
Toshiba e-Studio 5540c / 55 PPM	274,505	390,027	115,522	\$0.003980	None at this time.
CBH218184 / 3607				\$459.78	
3,000,000 / 05/2011	73,261	124,514	51,253	\$0.05095	
Color Photocopier				\$2,611.34	
Connected /					
A-COPI					
<hr/>					
<i>Main Office</i>					
HP Laser Jet Pro M401DN / 35 PPM	8,126	12,606	4,480	\$0.008750	None at this time.
VNB3N13295 /				\$39.20	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 6/1/2012</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Steep Falls Elementary School					
Portable - Title 1					
HP Laser Jet 2015DN / 27 PPM	4,660	4,750	90	\$0.008750	9 years from Intro. Underused!
CNBJR70713 /				\$0.79	
500,000 / 12/2006	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Teachers' Room					
Toshiba e-Studio 656 / 65 PPM	116,440	183,341	66,901	\$0.003370	Underused!.
CZH212777 / 3601				\$225.46	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					
Subtotals BW			188,683	\$740.01	
Subtotals Color			51,253	\$2,611.34	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 6/1/2012</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
The Alliance School					
Adult Education					
Toshiba e-Studio 5540c / 55 PPM	70,928	110,986	40,058	\$0.003980	None at this time.
CBD216486 / 3137				\$159.43	
3,000,000 / 05/2011	17,947	30,905	12,958	\$0.05095	
Color Photocopier				\$660.21	
Connected /					
A-COPI					
Adult Education Room 2B					
HP Laser Jet Pro M401DN / 35 PPM	7,927	11,577	3,650	\$0.008750	None at this time.
VNB3N13284 /				\$31.94	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AXIS					
Alternative Ed Kitchen					
Toshiba E-306 / 30 PPM	115,604	186,179	70,575	\$0.003370	None at this time.
C2G250945 / 3573				\$237.84	
750,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
A-COPI					

Make-Model / Speed				Date of Last Upgrade: 6/1/2012		
Serial Number / Vendor ID						
Life / Intro Date			2014-15			
Connectivity / Printer Exp Date		7/1/2014	6/30/2015	Annual	Cost/Copy	Recommendations
Vendor		Meter	Meter	Volume	Annual Cost	
The Alliance School						
Alternative Education Room 3						
HP Laser Jet Pro M401DN / 35 PPM		16,520	24,915	8,395	\$0.008750	None at this time.
VNB3N13286 /					\$73.46	
750,000 / 06/2012		0	0	0	\$0.00000	
Black Network Printer					\$0.00	
Connected /						
AXIS						
Subtotals BW			122,678	\$502.66		
Subtotals Color			12,958	\$660.21		

<i>District Wide Black Totals</i>	8,633,895	\$32,146.37
<i>District Wide Color Totals</i>	430,094	\$22,504.24

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/1/1998 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2014-15 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
8,633,895	\$0.01879	\$162,230.89

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
8,633,895	\$0.00372	\$32,118.09	\$130,112.80	\$650,563.99

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$130,112.80 x 17 years as a Client
= \$2,211,917.56 Cost Savings!*

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Buxton Center Elementary School	1,706,022	\$6,164.94	\$8,465.28	\$19,600.10	\$34,230.33
Bonny Eagle High School	2,330,286	\$8,909.65	\$11,562.88	\$26,772.13	\$47,244.66
Bonny Eagle Middle School	1,278,468	\$4,597.31	\$6,343.76	\$14,688.03	\$25,629.10
Edna Libby School	698,820	\$2,462.88	\$3,467.54	\$8,028.59	\$13,959.01
H.B. Emery Jr. Memorial School	302,239	\$1,090.33	\$1,499.71	\$3,472.36	\$6,062.39
George E. Jack School	556,755	\$1,947.96	\$2,762.62	\$6,396.43	\$11,107.01
MSAD 6 Operations Center	11,144	\$54.91	\$55.30	\$128.03	\$238.24
Hollis School	803,975	\$2,792.61	\$3,989.32	\$9,236.69	\$16,018.62
Steep Falls Elementary School	188,683	\$740.01	\$936.25	\$2,167.74	\$3,843.99
MSAD 6 District Office	456,737	\$2,235.37	\$2,266.33	\$5,247.35	\$9,749.05
The Alliance School	122,678	\$502.66	\$608.73	\$1,409.42	\$2,520.81
MSAD 6 Transportation	37,166	\$151.76	\$184.42	\$426.99	\$763.17
Sebago Education Alliance	112,366	\$378.67	\$557.56	\$1,290.95	\$2,227.18
MSAD 6 Maintenance	28,556	\$117.32	\$141.69	\$328.07	\$587.08

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Total	8,633,895	\$32,146.37	\$42,841.39	\$99,192.88	\$174,180.64

SPC Equipment Bids:

Presently our Bids are coming in at 14.5% to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at \$6,333 with a Retail Cost of \$43,495....14.5% of Retail!

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Buxton Center Elementary School	27,637	\$1,408.11
Bonny Eagle High School	118,185	\$6,467.34
Bonny Eagle Middle School	14,472	\$737.35
Edna Libby School	10,031	\$511.08
H.B. Emery Jr. Memorial School	44,172	\$2,250.56
George E. Jack School	9,490	\$483.52
MSAD 6 Operations Center	10,630	\$685.66
Hollis School	19,609	\$999.08
Steep Falls Elementary School	51,253	\$2,611.34
MSAD 6 District Office	81,197	\$4,136.99
The Alliance School	12,958	\$660.21
MSAD 6 Transportation	25,823	\$1,315.68
Sebago Education Alliance	0	\$0.00
MSAD 6 Maintenance	4,637	\$237.33
Total	430,094	\$22,504.24

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
A-COPI	Black Photocopier	5,881,587	\$0.00337	\$19,820.95	\$0.00337	\$19,820.95
A-COPI	Black Photocopier	1,069,976	\$0.00357	\$3,819.81	\$0.00357	\$3,819.81
A-COPI	Color Photocopier	1,302,892	\$0.00398	\$5,185.51	\$0.00398	\$5,185.51
Axis Business Solutions	Black Network Printer	366,926	\$0.00875	\$3,210.60	\$0.00875	\$3,210.60
Axis Business Solutions	Color Network Printer	12,514	\$0.00875	\$109.50	\$0.00875	\$109.50
Total		8,633,895	\$0.00372	\$32,146.37	\$0.00372	\$32,146.37

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
A-COPI	Color Photocopier	418,046	\$0.05095	\$21,299.44	\$0.05095	\$21,299.44
Axis Business Solutions	Color Network Printer	12,048	\$0.10000	\$1,204.80	\$0.10000	\$1,204.80
Total		430,094	\$0.05232	\$22,504.24	\$0.05232	\$22,504.24

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	136
Total Number of Units on Lease	96
Total Number of Units Owned	40
Lease Company	Northway Bank
Lease Start Date	6/1/2012
Lease End Date	8/1/2017
Term	5 Annual
Annual Payment usually due on 8/1	\$99,192.88
Remaining Payments	2

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Bonny Eagle High School	Toshiba e-Studio 856	SRA290159
Bonny Eagle High School	Toshiba e-Studio 456	C2D235963
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13273
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13290
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13287
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NJ
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NW
Bonny Eagle High School	Toshiba e-Studio 4540c	CMB216979
Bonny Eagle High School	HP Color Laser Jet M551N	CNBCD7F0NR
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13291
Bonny Eagle High School	Toshiba e-Studio 4540c	CMH221978
Bonny Eagle High School	Toshiba e-Studio 856	SRA290151
Bonny Eagle High School	Toshiba e-Studio 5540c	CBJ113592
Bonny Eagle High School	Toshiba e-Studio 756	CKE210658
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13292
Bonny Eagle High School	Toshiba e-Studio 4540c	CMH221972
Bonny Eagle High School	Toshiba e-Studio 456	C2D235920
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13277
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13276
Bonny Eagle High School	Toshiba e-Studio 456	C2H251640
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13279
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13282
Bonny Eagle High School	Toshiba e-Studio 856	SRA290141
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13278
Bonny Eagle High School	Toshiba e-Studio 256	C2C223160
Bonny Eagle High School	HP Laser Jet Pro M401DNE	PHGFC45461
Bonny Eagle High School	HP Laser Jet Pro M401DN	VNB3N13275
Bonny Eagle High School	HP Laser Jet Pro M401DNE	PHGFB36509

Building	Make/Model	Serial Number
Bonny Eagle Middle School	Toshiba e-Studio 456	C2E237144
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236087
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236095
Bonny Eagle Middle School	Toshiba e-Studio 856	SRK190114
Bonny Eagle Middle School	Toshiba e-Studio 556	CGI213419
Bonny Eagle Middle School	Toshiba e-Studio 5540c	CBD216338
Bonny Eagle Middle School	HP Laser Jet Pro M401DN	VNB3N13281
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D236094
Bonny Eagle Middle School	HP Laser Jet Pro M401DN	VNB3N02698
Bonny Eagle Middle School	HP Laser Jet Pro M401DN	VNB3N13285
Bonny Eagle Middle School	HP Laser Jet Pro M401DN	VNB3N13283
Bonny Eagle Middle School	Toshiba e-Studio 856	SRA290167
Bonny Eagle Middle School	HP Laser Jet Pro M401DN	VNB3N13274
Bonny Eagle Middle School	Toshiba e-Studio 456	C2D235927
Buxton Center Elementary School	Toshiba e-Studio 456	C2H251429
Buxton Center Elementary School	Toshiba e-Studio 856	SRA290158
Buxton Center Elementary School	Toshiba e-Studio 5540c	CBC215883
Buxton Center Elementary School	Toshiba e-Studio 756	CKE210712
Buxton Center Elementary School	Toshiba e-Studio 456	C2B222725
Buxton Center Elementary School	Toshiba e-Studio 756	CKI211275
Buxton Center Elementary School	Toshiba e-Studio 856	SRK190065
Buxton Center Elementary School	HP Laser Jet Pro M401DN	VNB3X13154
Buxton Center Elementary School	Toshiba e-Studio 456	C2E237113

Building	Make/Model	Serial Number
Buxton Center Elementary School	HP Laser Jet Pro M401DN	VNB3X13150
Edna Libby School	Toshiba e-Studio 3040c	CNF221728
Edna Libby School	Toshiba e-Studio 856	SRA290164
Edna Libby School	HP Laser Jet Pro M401DN	VNB3X13160
Edna Libby School	HP Laser Jet Pro M401DN	VNB3X13165
Edna Libby School	Toshiba e-Studio 856	SRA290166
George E. Jack School	Toshiba e-Studio 3040c	CND219877
George E. Jack School	HP Laser Jet Pro M401DN	VNB3X13157
George E. Jack School	Toshiba e-Studio 456	C2H252758
George E. Jack School	Toshiba e-Studio 856	SRA290144
George E. Jack School	Toshiba e-Studio 656	CZC210876
George E. Jack School	HP Laser Jet Pro M401DN	VNB3X13153
George E. Jack School	HP Laser Jet Pro M401DN	VNB3X13161
H.B. Emery Jr. Memorial School	Toshiba e-Studio 756	CKI211263
H.B. Emery Jr. Memorial School	Toshiba e-Studio 5540c	CBC215927
H.B. Emery Jr. Memorial School	HP Laser Jet Pro M401DN	VNB3X13155
Hollis School	Toshiba e-Studio 856	SRA290152
Hollis School	HP Laser Jet Pro M401DN	VNB3X13159
Hollis School	Toshiba e-Studio 456	C2H251434
Hollis School	Toshiba e-Studio 456	C2H251430
Hollis School	Toshiba e-Studio 3040c	CNF221950
Hollis School	Toshiba e-Studio 756	CKI211260
Hollis School	Toshiba e-Studio 656	CZC210840
MSAD 6 District Office	Toshiba e-Studio 5540c	CBH218164
MSAD 6 District Office	Toshiba e-Studio 756	CKI211266
MSAD 6 District Office	Toshiba e-Studio 5540c	CBH218196
MSAD 6 District Office	HP Laser Jet Pro M401DN	VNB3X13162

Building	Make/Model	Serial Number
MSAD 6 District Office	HP Laser Jet Pro M401DN	VNB3X13151
MSAD 6 District Office	HP Laser Jet Pro M401DN	VNB3X13152
MSAD 6 District Office	Toshiba e-Studio 756	CKI211281
MSAD 6 District Office	Toshiba e-Studio 256	C2C223149
MSAD 6 Maintenance	Toshiba e-Studio 3040c	CND219923
MSAD 6 Operations Center	HP Laser Jet Pro M401DNE	PHGFD36499
MSAD 6 Operations Center	HP Color Laser Jet M551N	CNBCD7F0D6
MSAD 6 Operations Center	Toshiba e-Studio 4540c	CMD218749
MSAD 6 Transportation	Toshiba e-Studio 4540c	CMH221967
Sebago Education Alliance	Toshiba e-Studio 656	CZB210347
Steep Falls Elementary School	HP Laser Jet Pro M401DN	VNB3X13156
Steep Falls Elementary School	Toshiba e-Studio 5540c	CBH218184
Steep Falls Elementary School	HP Laser Jet Pro M401DN	VNB3N13295
Steep Falls Elementary School	Toshiba e-Studio 656	CZH212777
The Alliance School	Toshiba E-306	C2G250945
The Alliance School	HP Laser Jet Pro M401DN	VNB3N13286
The Alliance School	Toshiba e-Studio 5540c	CBD216486
The Alliance School	HP Laser Jet Pro M401DN	VNB3N13284

Owned Equipment

Building	Make/Model	Serial Number
Bonny Eagle High School	HP Laser Jet 2015DN	CNBJR70714
Bonny Eagle High School	HP Laser Jet Pro M401DN	CNBX120653
Bonny Eagle High School	HP Laser Jet 2015DN	CNBJR08939
Bonny Eagle High School	HP Laser Jet 3055	CNBK205784
Bonny Eagle High School	HP Laser Jet P2035	CNB9X54224
Bonny Eagle High School	HP Laser Jet 2015DN	CNBJR70716
Bonny Eagle High School	HP Color Laser Jet 3525	CNCC93Q00Q
Bonny Eagle High School	HP Color Laser Jet 3800	CNNCH21232
Bonny Eagle High School	HP Laser Jet 2015DN	CNBJR08873
Bonny Eagle High School	HP Laser Jet 2015DN	CNBJR08950
Bonny Eagle Middle School	HP Laser Jet 4250	CNRXJ99643
Bonny Eagle Middle School	HP Laser Jet 1320	CNHC57M36V
Bonny Eagle Middle School	HP Laser Jet 1320	CNHC64J09D
Bonny Eagle Middle School	HP Laser Jet 1320	CNBC47Z0C0
Buxton Center Elementary School	HP LaserJet P4014	CNDX152634
Buxton Center Elementary School	HP Laser Jet 4250	CNRXK68500
Buxton Center Elementary School	HP LaserJet P4014	CNDX152633
Buxton Center Elementary School	HP LaserJet P4014	CNDX156104
Buxton Center Elementary School	HP LaserJet P4014	CNDX156113
Buxton Center Elementary School	HP LaserJet P4014	CNDX152644
Buxton Center Elementary School	HP LaserJet P4014	CNDX152635
Buxton Center Elementary School	HP LaserJet P4014	CNDX152398
Buxton Center Elementary School	HP LaserJet P4014	CNDX152627
Buxton Center Elementary School	HP Laser Jet P3015 MICR	VNBCB3L0B4
Buxton Center Elementary School	HP LaserJet P4014	CNDX153034
Buxton Center Elementary School	HP LaserJet P4014	CNDX152638
George E. Jack School	HP Laser Jet 2015DN	CNBJN55153
H.B. Emery Jr. Memorial School	Toshiba e-Studio 756	CKH211194
Hollis School	HP Laser Jet 2015DN	CNBJN35924

Building	Make/Model	Serial Number
Hollis School	HP Laser Jet 2015DN	CNBJR08940
MSAD 6 District Office	HP Laser Jet 4250	CNRXT16713
MSAD 6 District Office	Toshiba e-Studio 256	C2LC13231
MSAD 6 District Office	HP Laser Jet Pro M401DN	VNB3B23374
MSAD 6 District Office	HP Laser Jet 4250	CNRXR08236
MSAD 6 District Office	HP Laser Jet 4250	CNGXG03730
MSAD 6 District Office	HP Laser Jet 4250	CNRXY16996
MSAD 6 District Office	HP Laser Jet 4250	CNRXS00992
MSAD 6 Maintenance	HP Color Laser Jet Pro CP5225DN	CNGCG7J0NY
MSAD 6 Transportation	HP Laser Jet 4250	CNRXC97956
Steep Falls Elementary School	HP Laser Jet 2015DN	CNBJR70713



SERVICE AND SUPPLY CONTRACT - CLIENT

Specialized Purchasing Consultants (“SPC”) hereby contracts with _____ (“Client”) to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A (“Equipment”) using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract (“Contract”) shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of “The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100,” whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

AGREED AND ACCEPTED BY:
Specialized Purchasing Consultants

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

AGREED AND ACCEPTED BY:
Client

By:

Title:

Date: _____

Signature: _____

Named Contracted Vendor: Vendor

WARRANTY

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:
Vendor**

By: John Cox

Title: Market Vice President

Date:

Signature: _____

**AGREED AND ACCEPTED BY:
Client**

By:

Title:

Date:

Signature: _____

StarDoc User Names

Name	User Name
Bill Brockman	bbrockman
Cheryl Grovo	cgrovo@bonnyeagle.org
Clay Gleason	lgleason@bonnyeagle.org
Deb Arnold	darnold
Debbie Arnold	darnold@bonnyeagle.org
Diane Gagne	dgagne@bonnyeagle.org
Doug Parker	dparker@bonnyeagle.org
Frank Sherburne	fsherburne@bonnyeagle.org
Ginny Day	gday@bonnyeagle.org
Hedy Smith	hsmith@bonnyeagle.org
Linda Winton	lwinton@bonnyeagle.org
Lori Wood	lwood@bonnyeagle.org
Marie Estes	mestes@bonnyeagle.org
Paul Emery	pemery
Sandy Cormier	scormier@bonnyeagle.org
Scott Nason	snason
Sue Labreck	slabreck@bonnyeagle.org

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

**2012****STARDOC created**

- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

2013**Daily Tracking**

- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

2014**Monthly Audits**

- Allows user to see monthly snapshot of current usage and estimated projections

2015**New Mapping Options & Asset Management**

- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



New Feature: IT Asset Management

- **Keep Track of your IT Purchases**
- **Budget for Future Needs**
- **Map Out Your IT Devices on Floor Plans**

IT Asset Management

Legend: < 1 year 1-3 years > 3 years

Filters

Type: (All) Black Laser MFP Black Network Printer Black Photocopier

Warranty End: (All) 2002-10-01 2013-04-01 2014-10-01

Search

Page 1 of 1 Records 1 to 36 of 36 Groups per page 50

Type	Make	Model	Introduced	Purchased	Warranty End	Est. Replacement Cost	Est. Replacement Date
Black Laser MFP	Oce	VL3200x	2010-08-01		2020-08-01	LEASE	
Black Network Printer	HP	Laser Jet 4m	1992-10-01		2002-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1300	2003-04-01		2013-04-01	LEASE	
Black Network Printer	HP	Laser Jet 1320TN	2004-10-01		2014-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Photocopier	Savin	8055	2006-07-01		2016-07-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Color Network Printer	Xerox	6180DN	2007-02-01		2017-02-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Photocopier	Canon	IRC5045	2009-10-01		2019-10-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/09/01
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/02/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/09/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/08/01
Server	Dell	Optiplex 332		2015-08-02	2018-08-02	\$2850	2018/09/02
Server	HP	ProLiant DL360 Gen9		2015-09-01	2018-09-01	\$2850	2018/10/01
Switch	Cisco	Catalyst 6800ia		2015-08-02	2018-09-02	\$4856	2018/09/02



New Feature: IT Asset Management

Building: Bass Elementary
Floor/Wing: 1
There are 10 devices on this map
5 Device Type(s) Selected Show: Proposed

Building: Bass Elementary
Room: Hallway 4
Model: TP-LINK 2000 NAT+

Type: Wireless Access Point
Serial Number: 234
IP Address: 192.168.1.2
MAC Address: ABC123

Management URL: 192.168.1.2:28694
Hostname: HALL4
Domain: Primary
Date Purchased: 2015-03-31
Warranty Expiration: 2016-03-30

Notes: Another custom note

Instructions
To view the device information click on a device icon.
To move a device to a new location click and drag an icon from its current location to a new location
When you drop the device at its new location a window will be displayed to enter the new room number or name. Click the OK button to confirm the room change. Click the cancel button to return the device to its original location.

Specialized Purchasing Consultants Skip Tilton stilton@spccopypro.com 800.750.1538
Do not distribute without the expressed written permission of SPC

Legend:

- Voip Phone
- Wireless Access Point
- IP Camera
- Server
- Switch

☐ Enable Row Hover

Search:

ID	Room	Make	Model	Connectivity
3	Library	Canon	IRC5045	Networked
3	Library2	Canon	IRC5045	Networked
8	Special Education Room 302	Konica Minolta	BH421	Networked
9	Room 300 Hall	Konica Minolta	BH421	Networked
10	testing room change emails...	Konica Minolta	BH421	Networked
299	Room 300	Canon	LPB5460	Networked
304	Children	Oce	VL3200x	Networked
305	Health Occupation	Canon	LPB5460	Networked
307	Child Care	Canon	LPB5460	Networked
312	313	Canon	LPB5460	Networked

Showing 1 to 10 of 10 entries

Room	Make	Model
Hallway 4	TP-LINK	2000
Teachers	Polycom	VVX 410
Room 28	Dell	1220
Main Hall	Foscam	FI8910W
Room 29	Dell	1220
Library	Dell	1220
Library	Polycom	VVX 410
Main Office	Polycom	VVX 410
Hall A	Foscam	FI8910W
Hall B	Foscam	FI8910W

[Edit Other Devices](#)



Benefits of partnering with SPC

Top Benefits to **our CLIENTS**:

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 90 clients with over 3,443 devices doing more than 314 million copies and prints per year. In 2013 we purchased approximately 1,000 printing devices.
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

2. Exclusive **STAR Doc Software**

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated

Annual Savings of almost \$3.5 million for all of our clients.

That translates into Savings of more than \$17.2 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2013 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!