



Specialized Purchasing Consultants

PO Box 190

Gorham, NH 03581

(800) 750-1538

www.spccopypro.com

2014-2015 Annual Report

Year - End Photocopier Analysis

With projected costs for 2015-16

Debra Clark
RSU 01 - Bath
34 Wing Farm Parkway
Bath, ME 04530



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

October 2015

Skip Tilton
President

Corporate Office:
PO Box 190
Gorham, NH 03581
(800) 750-1538
(866) 281-7596 Fax

Debra Clark
RSU 01 - Bath
34 Wing Farm Parkway
Bath, ME 04530

Dear Debra:

VISIT US ON THE WEB:
www.spccopypro.com

Once again, on behalf of our staff here at Specialized Purchasing Consultants, we wish to thank you for your continued confidence in us to provide our services to you and your organization. Our relationship is now 11 years strong, and we hope that your trust in us and this relationship will continue for many years to come.

Our Annual Report is designed to provide an overview of the recent past year's reprographic equipment usage and status. We provide recommendations based on the usage to address potential problem areas in order to avoid needless down time and improve equipment reliability for years to come.

Every year we look for new ways to improve our services to save our clients time, money, and effort. Over the past years we have implemented a number of new features, such as Simplified Billing, FM Audit automatic meter reading, SPC STARDoc and recently an IT Asset Management Program, where you can visualize all of your assets laid out on an interactive floor plan that will allow you to schedule out replacement units as needed.

During the upcoming year, we have even more services to offer by way of STARDoc. Some of those new features are listed on the "New Features" page of this report. During our in-person meeting with you to review this report, we will demonstrate those new features as well as discuss your suggestions to enhance STARDoc to be even more useful and beneficial to you and your IT staff. All of these new features are at no additional charge to you.

Thank you again for allowing SPC the opportunity to be of service. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

Table of Contents

Meet The Team	3
Equipment Health Status	5
Aging Equipment Summary	6
Building RSU 01 Black Bar Chart	8
District RSU 01 Black Bar Chart	9
Avg Student Cost by Building Black	10
Cost Comparison – Black Only	11
Building RSU 01 Color Bar Chart	12
District RSU 01 Color Bar Chart	13
Avg Student Cost by Building Color	14
Cost Comparison – Color Only	15
RSU 01 Bar Chart Compare	16
Usage Profile for Service & Supplies	17
SPC Service & Supply Cost Savings	52
Projected Equipment Cost by Building Black	53
Projected Equipment Cost by Building Color	54
Service & Supply Usage Profile by Vendor Black	55
Service & Supply Usage Profile by Vendor Color	56
Reprographic Equipment Assessment	57
Leased Equipment	58
Owned Equipment	61
Service & Supply Warranty Contract	62
StarDoc User Name	64
STARDoc Time Line	65
STARDoc Asset Management	66
VALUE ADD Documents - Client	68
VALUE ADD Documents - Vendor	69

The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I

will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



Pam Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



The SPC Team Continued....



Charles Baca

Operational Support

I've been happily working at SPC for about 2 years, and I'm happy to be working with such an amazing staff. We have grown so much as a team since I started. I enjoy going out and meeting all of you in the field and making sure everything runs smooth. Please feel free to contact me with any questions or concerns you may have.

Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.



Alex Webster

Operations Manager

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.

Equipment Health Status

Total Number of Machines:	85
Total Black Photocopiers	21
Total Color Photocopiers	8
Total Black Network Printers	51
Total Color Network Printers	5
Total Removed from Service:	0
# of Units OFF Warranty:	1
# of Units Approaching End of Warranty:	21
# of Units Overused:	2
# of Units Underused:	1
# of Units Connected to Network with Print and/or Scan	83
Commencement Date:	8/2/2013
# of Annual Payments Left on Lease	3
All Warranties and Service Contracts Expire:	6/30/2019
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Debra,

There are 21 machines that are owned that are getting up in age. I would not try to address them this year. I would definitely let your lease payment go down another payment or two. Each time you make a payment, you create additional funds for your next upgrade. The goal is to keep your capital cost at the same or lower. Also, you do need to address the two machines that are being overused ASAP.

Sincerely,

Skip

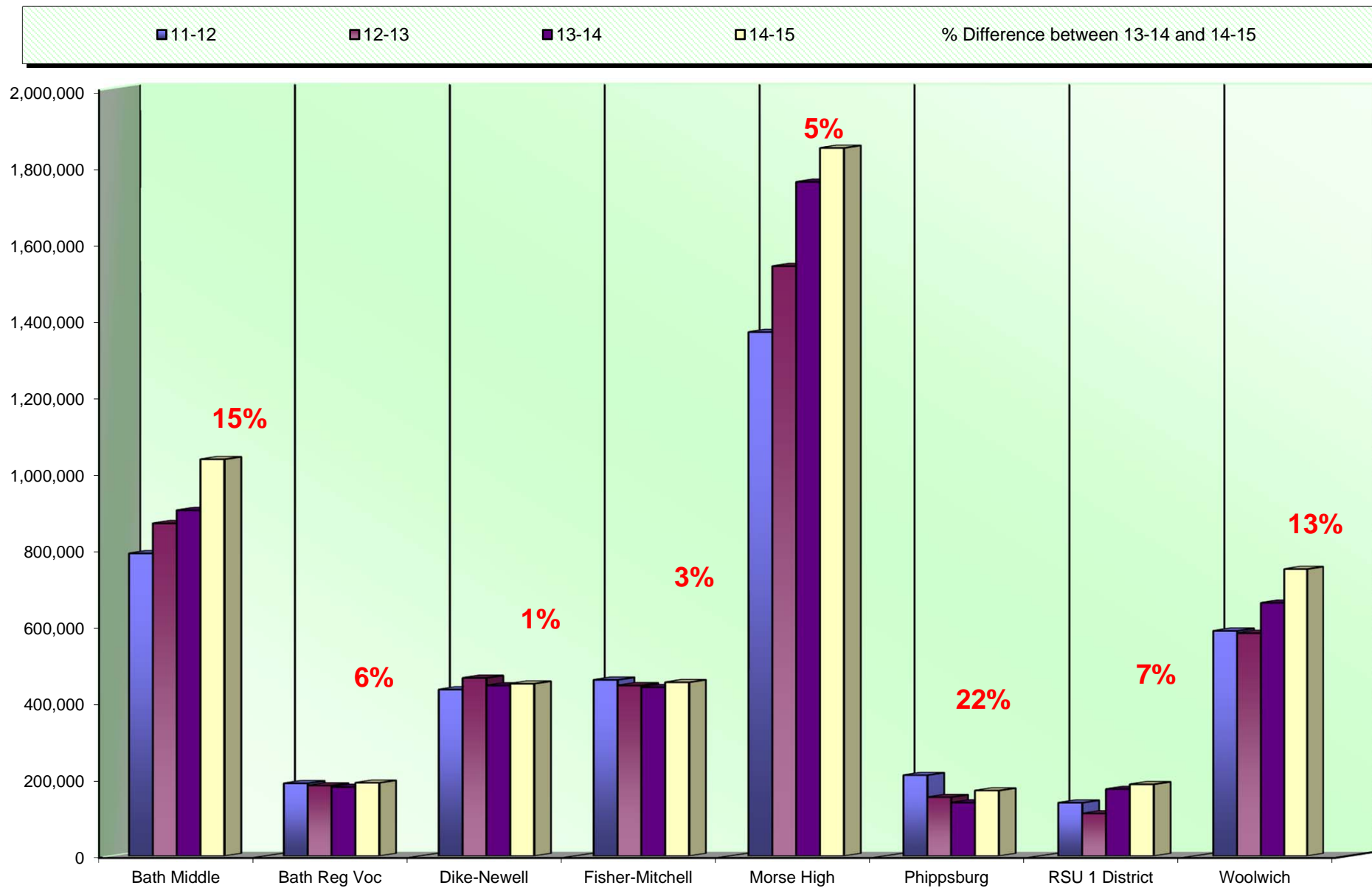
Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

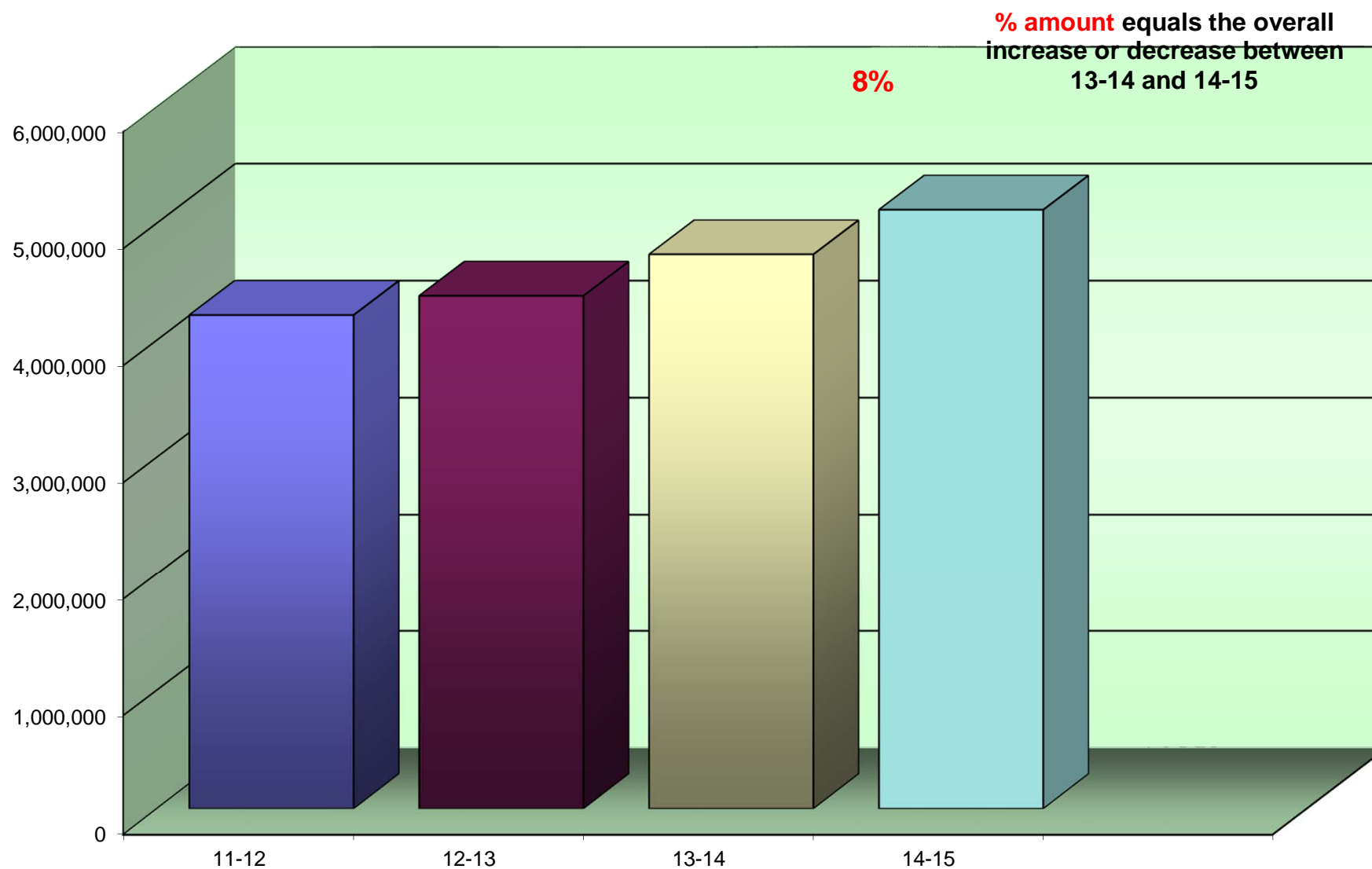
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Bath Middle School	Library	Konica Minolta BH421	A0R6011003247	BUDGET	06/2008
Bath Middle School	Library	Konica Minolta BH40P	A0DX013004581	BUDGET	03/2008
Bath Middle School	Room 106	Kyocera FS-1300D	XVB8505756	BUDGET	03/2008
Bath Middle School	Teachers' Room	Konica Minolta BH751	A0PN011003831	BUDGET	12/2008
Bath Reg Career & Tech Center	Room 306B	Konica Minolta BH501	A0R5011012140	BUDGET	06/2008
Bath Reg Career & Tech Center	Room 407	Konica Minolta BH501	A0R5011004642	BUDGET	06/2008
Bath Reg Career & Tech Center	Room 413	HP Laser Jet P2035n	CNB9T43636	BUDGET	11/2008
Bath Reg Career & Tech Center	Room 419	Konica Minolta magicolor8650	A02E01A001015	BUDGET	01/2008
Dike-Newell School	2nd Floor Computer Lab	Konica Minolta BH40P	A0DX013004580	BUDGET	03/2008
Dike-Newell School	2nd Floor Work Room	Konica Minolta BH601	A0PP011008017	BUDGET	12/2008
Fisher Mitchell School	Main Office Work Room	Konica Minolta BH601	A0PP011007980	BUDGET	12/2008
Fisher Mitchell School	Teachers' Room	Konica Minolta BH601	A0PP011007978	BUDGET	12/2008
Morse High	Guidance Office	Konica Minolta BH501	A0R5011012197	BUDGET	06/2008
Morse High	Room 117	Kyocera FS-1300D	XVB8505761	BUDGET	03/2008
Morse High	Room 136B	Konica Minolta BH40P	A0DX013004583	BUDGET	03/2008
Phippsburg Elementary	Main Office	Konica Minolta BH501	A0R5011012150	BUDGET	06/2008
RSU 01	Administrative Copy Room	Konica Minolta BH601	A0PP011007977	BUDGET	12/2008
RSU 01	Administrative Office	HP Laser Jet P2055DN	CBN1C06541	BUDGET	10/2008
RSU 01	Administrative Office	HP Laser Jet P2035	CNB9G31137	BUDGET	11/2008
Woolwich Central	Kitchen	Brother HL-5170DN	E5J866242	BUDGET	01/2004
Woolwich Central	Room C110	Kyocera FS-1300D	XVB8202927	BUDGET	03/2008

Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Woolwich Central	Room C315	Konica Minolta BH421	A0R6011001677	BUDGET	06/2008

ANNUAL BLACK VOLUME BY BUILDING



ANNUAL BLACK VOLUME OVERALL



Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

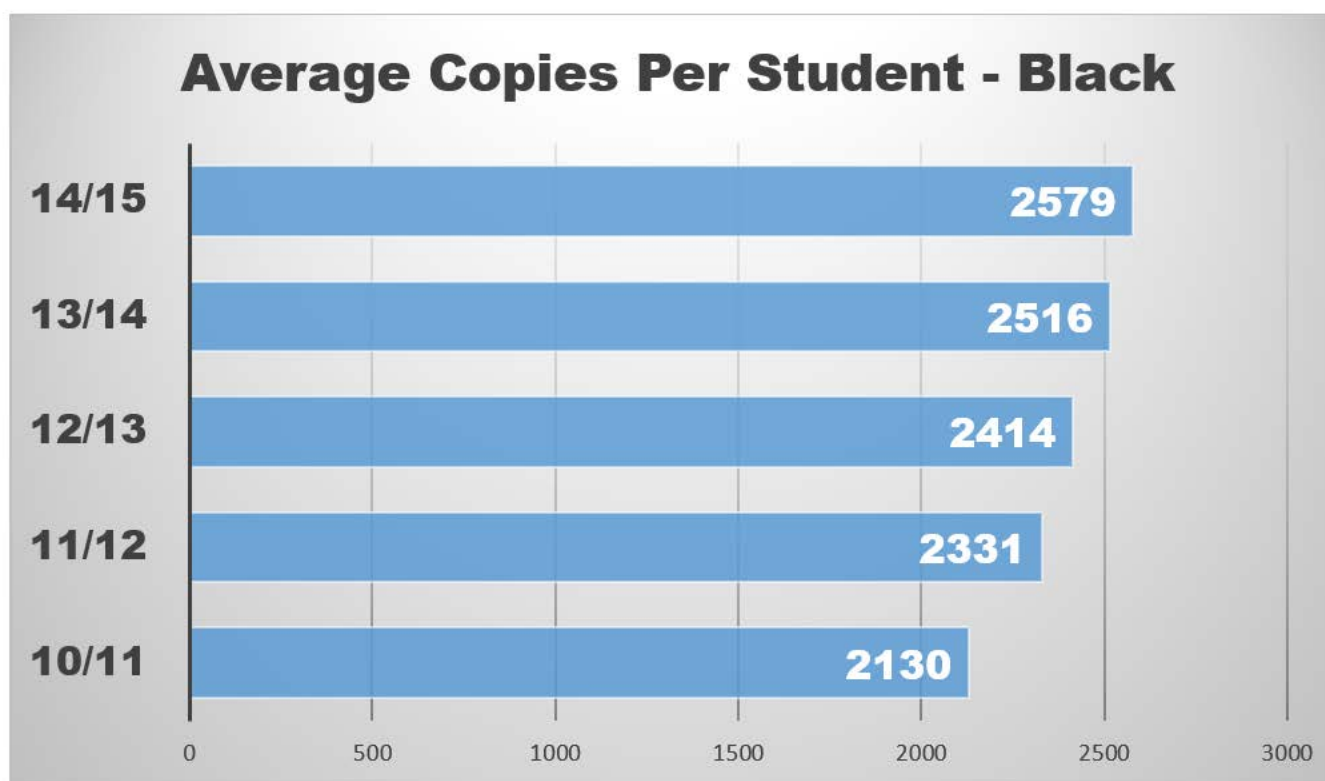
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bath Middle School	338	1,037,695	\$19,870.46	3,070	\$58.79
Bath Reg Career & Tech Center	124	196,370	\$3,959.79	1,584	\$31.93
Dike-Newell School	332	455,885	\$8,562.49	1,373	\$25.79
Fisher Mitchell School	222	459,535	\$8,828.95	2,070	\$39.77
Morse High	643	1,844,980	\$34,765.00	2,869	\$54.07
Phippsburg Elementary	100	175,565	\$3,361.12	1,756	\$33.61
RSU 01	0	192,355	\$4,016.81	0	\$0.00
Woolwich Central	380	752,995	\$14,043.10	1,982	\$36.96
<i>Totals</i>	2,139	5,115,380	\$97,407.71	2,391	\$45.54

Cost Comparison – Black Only

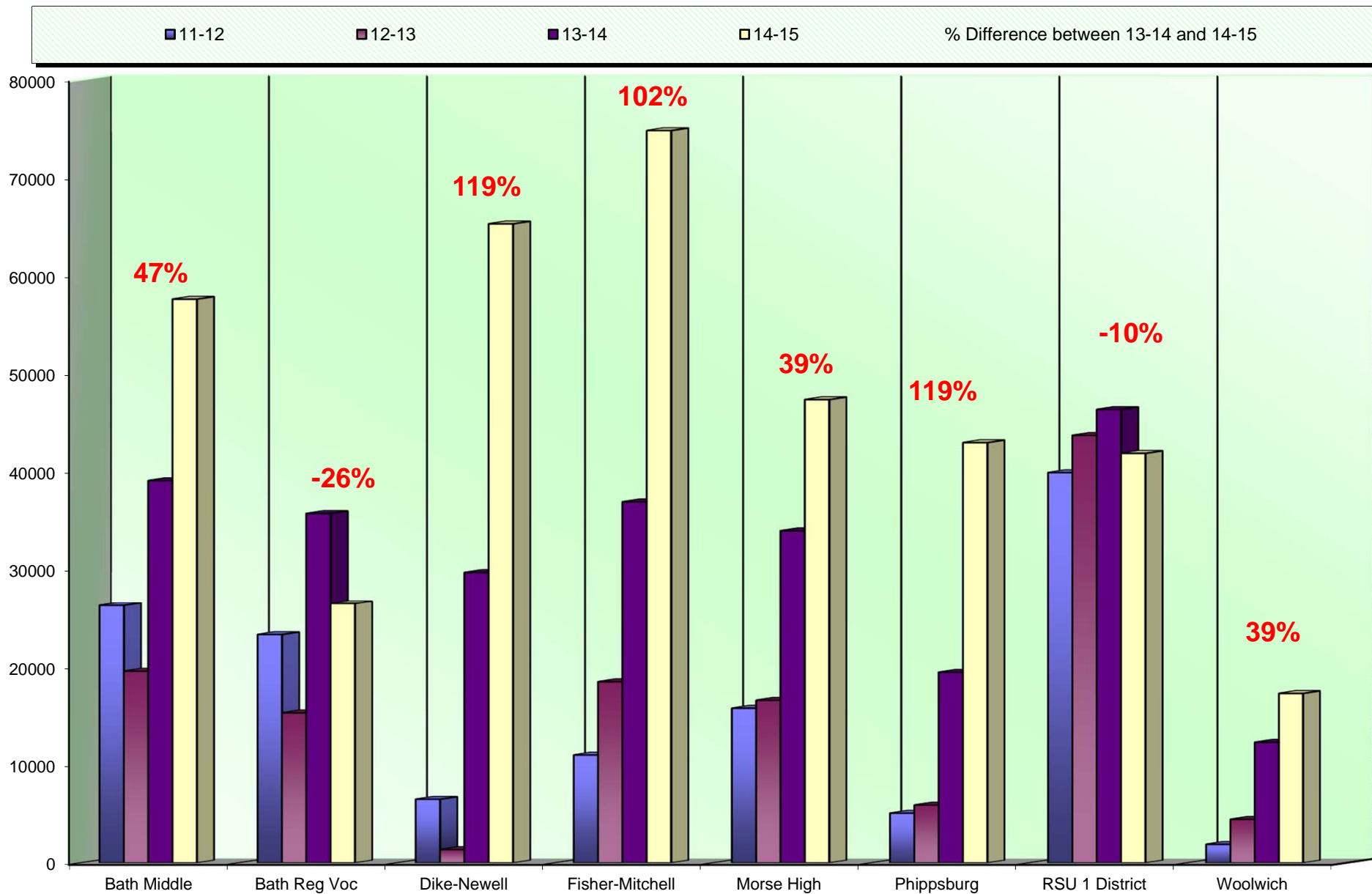
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	294,264,070	\$5,363,546.52	2,579	\$47.02

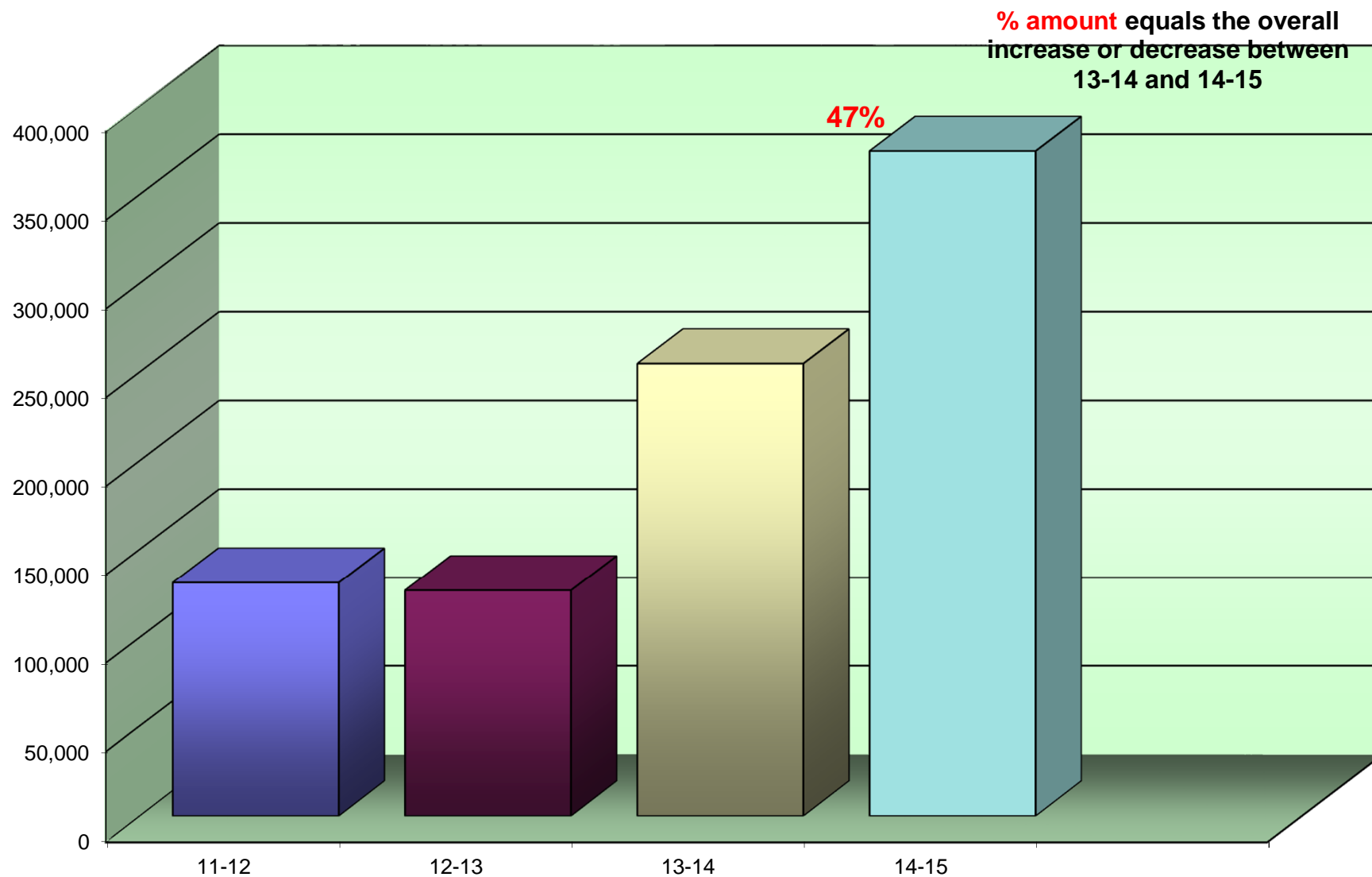
**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*



ANNUAL COLOR VOLUME BY BUILDING



ANNUAL COLOR VOLUME BY DISTRICT



Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

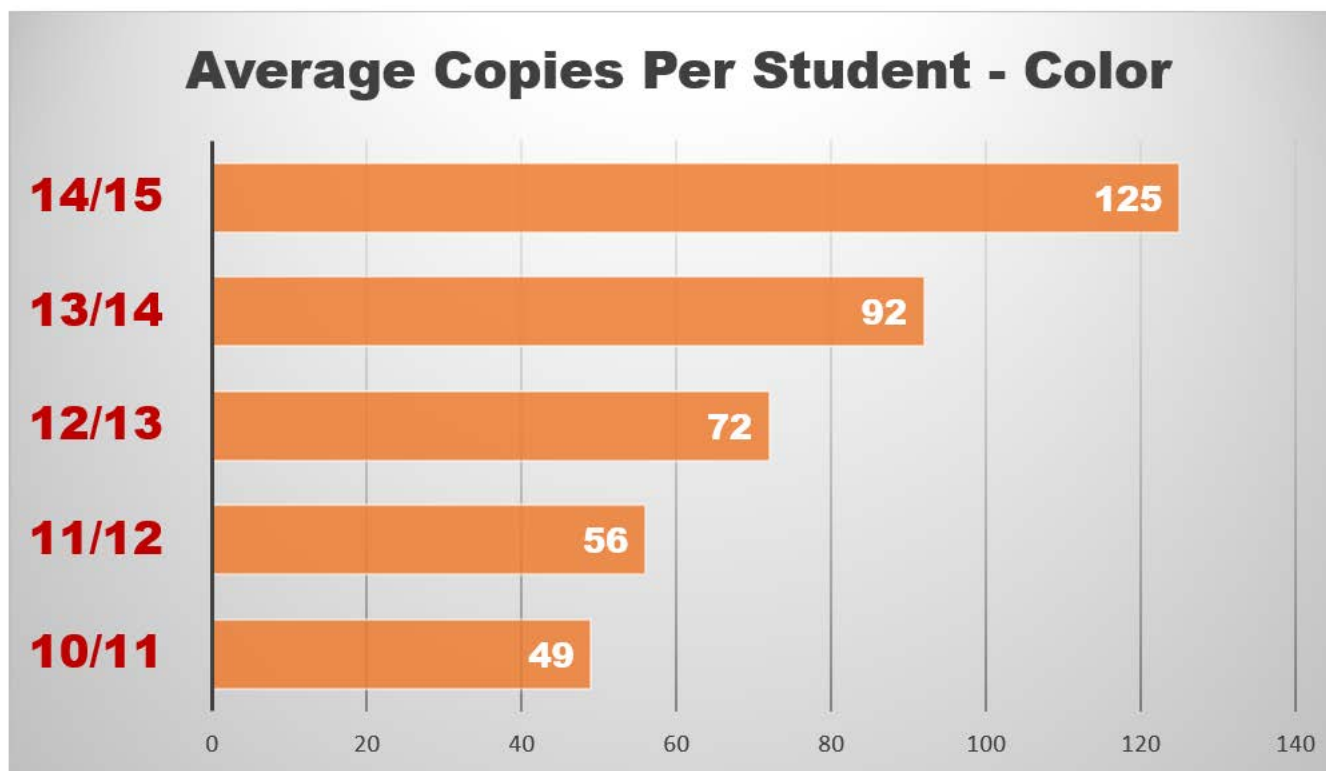
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Bath Middle School	338	57,670	\$2,285.46	171	\$6.76
Bath Reg Career & Tech Center	124	26,645	\$1,334.25	215	\$10.76
Dike-Newell School	332	65,335	\$3,279.44	197	\$9.88
Fisher Mitchell School	222	74,825	\$2,965.31	337	\$13.36
Morse High	643	47,450	\$1,880.44	74	\$2.92
Phippsburg Elementary	100	43,070	\$1,706.86	431	\$17.07
RSU 01	0	41,975	\$1,708.00	0	\$0.00
Woolwich Central	380	17,520	\$816.78	46	\$2.15
Totals	2,139	374,490	\$15,976.55	175	\$7.47

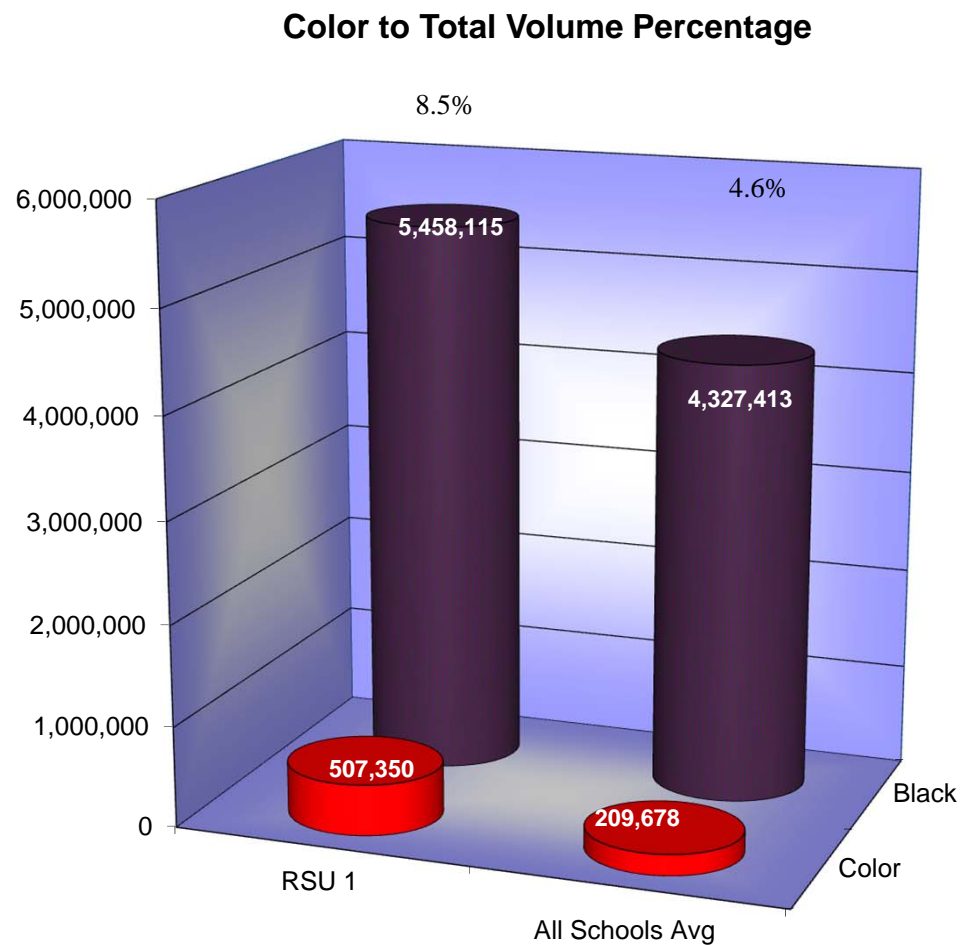
Cost Comparison – Color Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	14,258,074	\$796,263.47	125	\$6.98

*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.





Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2014-15</i>		
<i>Connectivity / Printer Exp Date</i>			<i>Annual</i>		
<i>Vendor</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Volume</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
	<i>Meter</i>	<i>Meter</i>		<i>Annual Cost</i>	
Bath Middle School					
<i>Food Service</i>					
Kyocera FS-1370DN / 37 PPM	3,331	4,791	1,460	\$0.007650	None at this time.
O653664496 / 19337				\$11.17	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
<i>Guidance Office</i>					
Kyocera FS-1350DN / 32 PPM	30,691	37,991	7,300	\$0.007650	None at this time.
XVD9905030 / 15114				\$55.85	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2013</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Library					
Konica Minolta BH40P / 45 PPM	53,434	63,289	9,855	\$0.007650	7 years from Intro.
A0DX013004581 / 19330				\$75.39	
1,000,000 / 03/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Konica Minolta BH421 / 45 PPM	2,087,209	2,122,979	35,770	\$0.004390	7 years from Intro.
A0R6011003247 / 13568				\$157.03	
1,000,000 / 06/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Kyocera FS-2020D / 37 PPM	52,664	54,854	2,190	\$0.007650	None at this time.
XVH8Z01219 / 14081				\$16.75	
750,000 / 03/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Main Office					
Konica Minolta BHC554 / 55 PPM	122,316	262,476	140,160	\$0.004590	None at this time.
A5AY011001508 / 19305				\$643.33	
3,000,000 / 08/2012	32,034	89,704	57,670	\$0.03963	
Color Photocopier				\$2,285.46	
Connected /					
BUDGET					
Kyocera FS-1370DN / 37 PPM	8,628	20,308	11,680	\$0.007650	None at this time.
O651Z32014 / 17679				\$89.35	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Not Connected /					
BUDGET					
Kyocera FS-4100DN / 45 PPM	9,178	26,333	17,155	\$0.007650	None at this time.
NUK2X03587 / 19339				\$131.24	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Room 105					
Kyocera FS-1370DN / 37 PPM	5,724	6,089	365	\$0.007650	None at this time.
O651Z30158 / 17678				\$2.79	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 106					
Kyocera FS-1300D / 30 PPM	39,722	48,847	9,125	\$0.007650	7 years from Intro.
XVB8505756 / 13320				\$69.81	
750,000 / 03/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 202					
Kyocera FS-1350DN / 32 PPM	5,282	11,487	6,205	\$0.007650	None at this time.
XVD9904901 / 15071				\$47.47	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Room 205					
Kyocera FS-4100DN / 45 PPM	18,784	30,829	12,045	\$0.007650	None at this time.
NUK2X03596 / 19342				\$92.14	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 209					
Kyocera FS-4100DN / 45 PPM	7,072	14,007	6,935	\$0.007650	None at this time.
NUK2X03597 / 19344				\$53.05	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 301					
Kyocera FS-1370DN / 37 PPM	1,181	3,736	2,555	\$0.007650	None at this time.
O653664494 / 19338				\$19.55	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Room 306					
Kyocera FS-4100DN / 45 PPM	14,689	26,369	11,680	\$0.007650	None at this time.
NUK2X03600 / 19345				\$89.35	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 308					
Kyocera FS-4100DN / 45 PPM	10,732	22,777	12,045	\$0.007650	None at this time.
NUK2X03595 / 19343				\$92.14	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bath Middle School					
Teachers' Room					
Konica Minolta BH552 / 55 PPM	570,641	570,641	0	\$0.004390	Traded
A2WV011000345 / 16967				\$0.00	
3,000,000 / 02/2011	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Konica Minolta BH751 / 75 PPM	1,096,602	1,452,842	356,240	\$0.004390	7 years from Intro.
A0PN011003831 / 19329				\$1,563.89	
4,000,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Konica Minolta BH754 / 75 PPM	413,908	808,838	394,930	\$0.003980	None at this time.
A55V011001258 / 19301				\$1,571.82	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Subtotals BW			1,037,695	\$4,782.13	
Subtotals Color			57,670	\$2,285.46	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Reg Career & Tech Center					
Building Construction Room 8					
Konica Minolta BH20 / 32 PPM	1,229	3,784	2,555	\$0.007650	None at this time.
A32R012018405 / 19367				\$19.55	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
Connected /					
BUDGET					
Main Office					
Konica Minolta BHC554 / 55 PPM	65,657	98,872	33,215	\$0.004590	None at this time.
A5AY011001483 / 19306				\$152.46	
3,000,000 / 08/2012	24,432	41,952	17,520	\$0.03963	
Color Photocopier				\$694.32	
Connected /					
BUDGET					
Room 306B					
Konica Minolta BH501 / 50 PPM	285,625	296,940	11,315	\$0.004390	7 years from Intro.
A0R5011012140 / 19323				\$49.67	
2,000,000 / 06/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bath Reg Career & Tech Center					
Room 329					
Kyocera FS-1350DN / 32 PPM	45,756	57,436	11,680	\$0.007650	None at this time.
XVD9904980 / 15072				\$89.35	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 401					
Kyocera FS-4100DN / 45 PPM	3,057	5,977	2,920	\$0.007650	None at this time.
NUK2X03589 / 19362				\$22.34	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 403					
Kyocera FS-1370DN / 37 PPM	1,716	5,731	4,015	\$0.007650	None at this time.
O653664499 / 19365				\$30.71	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 8/2/2013</i>	
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>						
<i>Connectivity / Printer Exp Date</i>						
<i>Vendor</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>2014-15</i>	<i>Cost/Copy</i>	<i>Recommendations</i>	
	<i>Meter</i>	<i>Meter</i>	<i>Annual</i>	<i>Annual Cost</i>		
			<i>Volume</i>			
Bath Reg Career & Tech Center						
Room 407						
Konica Minolta BH501 / 50 PPM	484,923	579,823	94,900	\$0.004390	7 years from Intro.	
A0R5011004642 / 19590				\$416.61		
2,000,000 / 06/2008	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
BUDGET						
Room 408						
Kyocera FS-4100DN / 45 PPM	7,166	9,356	2,190	\$0.007650	None at this time.	
NUK2X03594 / 19356				\$16.75		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 8/2/2013</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>2014-15</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	
Bath Reg Career & Tech Center					
Room 411					
Kyocera FS-1370DN / 37 PPM	438	1,168	730	\$0.007650	None at this time.
O653664493 / 19363				\$5.58	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Kyocera FS-4100DN / 45 PPM	2,816	5,736	2,920	\$0.007650	None at this time.
NUK2X03582 / 19361				\$22.34	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 412					
Kyocera FS-C5350DN / 32 PPM	7,507	8,602	1,095	\$0.007650	None at this time.
XVG9Z03126 / 15509				\$8.38	
750,000 / 08/2009	9,473	10,933	1,460	\$0.07013	
Color Network Printer				\$102.39	
Connected /					
BUDGET					

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 8/2/2013</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bath Reg Career & Tech Center					
Room 413					
HP Laser Jet P2035n / 30 PPM	90,619	116,899	26,280	\$0.009560	7 years from Intro.
CNB9T43636 / 16250				\$251.24	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 419					
Konica Minolta magicolor8650 / 33 PPM	6,313	8,868	2,555	\$0.007650	7 years from Intro.
A02E01A001015 / 17279				\$19.55	
750,000 / 01/2008	21,825	29,490	7,665	\$0.07013	
Color Network Printer				\$537.55	
Connected /					
BUDGET					
Subtotals BW			196,370	\$1,104.53	
Subtotals Color			26,645	\$1,334.25	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Dike-Newell School					
2nd Floor Computer Lab					
Konica Minolta BH40P / 45 PPM	23,339	28,449	5,110	\$0.007650	7 years from Intro.
A0DX013004580 / 19321				\$39.09	
1,000,000 / 03/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
2nd Floor Work Room					
Konica Minolta BH601 / 60 PPM	940,107	1,031,722	91,615	\$0.004390	7 years from Intro.
A0PP011008017 / 19320				\$402.19	
3,000,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Main Office					
Kyocera FS-C5350DN / 32 PPM	13,263	20,198	6,935	\$0.007650	None at this time.
OVO1Y04932 / 17676				\$53.05	
750,000 / 08/2009	14,110	36,740	22,630	\$0.07013	
Color Network Printer				\$1,587.04	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Dike-Newell School					
Main Office Side Room					
Konica Minolta BHC554 / 55 PPM	62,093	123,778	61,685	\$0.004590	None at this time.
A5AY011001447 / 19307				\$283.13	
3,000,000 / 08/2012	21,494	64,199	42,705	\$0.03963	
Color Photocopier				\$1,692.40	
Connected /					
BUDGET					
Room 28					
Konica Minolta BH754 / 75 PPM	259,655	550,195	290,540	\$0.003980	None at this time.
A55V011001320 / 19380				\$1,156.35	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Subtotals BW			455,885	\$1,933.82	
Subtotals Color			65,335	\$3,279.44	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Fisher Mitchell School					
840SF					
Kyocera FS-4100DN / 45 PPM	1,737	2,467	730	\$0.007650	None at this time.
NUK2X03583 / 19358				\$5.58	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Computer Lab					
Kyocera FS-4100DN / 45 PPM	8,004	18,224	10,220	\$0.007650	None at this time.
NUK2X03609 / 19357				\$78.18	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Library Work Room					
Konica Minolta BHC452 / 45 PPM	403,899	591,144	187,245	\$0.004590	Overused!
A0P2011002612 / 19326				\$859.45	
1,000,000 / 09/2009	193,640	268,465	74,825	\$0.03963	
Color Photocopier				\$2,965.31	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Fisher Mitchell School					
Main Office					
HP Laser Jet Pro M401DN / 35 PPM	6,008	15,133	9,125	\$0.009560	None at this time.
VNG3T00030 / 19317				\$87.24	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Main Office Work Room					
Konica Minolta BH601 / 60 PPM	635,509	655,949	20,440	\$0.004390	7 years from Intro.
A0PP011007980 / 18363				\$89.73	
3,000,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
RES					
Kyocera FS-1350DN / 32 PPM	11,675	14,595	2,920	\$0.007650	None at this time.
XVD9905026 / 15070				\$22.34	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 8/2/2013</i>	
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>			<i>2014-15</i>			
<i>Connectivity / Printer Exp Date</i>		<i>7/1/2014</i>	<i>6/30/2015</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>		<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
Fisher Mitchell School						
<i>Teachers' Room</i>						
Konica Minolta BH601 / 60 PPM		895,218	1,124,073	228,855	\$0.004390	7 years from Intro.
A0PP011007978 / 19325					\$1,004.67	
3,000,000 / 12/2008		0	0	0	\$0.00000	
Black Photocopier					\$0.00	
Connected /						
BUDGET						
		<i>Subtotals BW</i>		459,535	\$2,147.20	
		<i>Subtotals Color</i>		74,825	\$2,965.31	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 8/2/2013	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Morse High						
Automotive Room 7						
Kyocera FS-1900 / 19 PPM	106,961	106,961	0	\$0.007650	Traded	
ABL3813817 / 10882				\$0.00		
200,000 / 01/2002	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Not Connected /						
BUDGET						
Kyocera FS-4100DN / 45 PPM	3,639	6,924	3,285	\$0.007650	None at this time.	
NUK2X03585 / 19333				\$25.13		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Computer Lab Room 10						
Kyocera FS-4100DN / 45 PPM	5,274	7,464	2,190	\$0.007650	None at this time.	
NUK2X03598 / 19359				\$16.75		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Morse High					
Copy Room					
Konica Minolta BH754 / 75 PPM	392,406	756,676	364,270	\$0.003980	None at this time.
A55V011001287 / 19304				\$1,449.79	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Konica Minolta BH754 / 75 PPM	502,323	1,030,478	528,155	\$0.003980	None at this time.
A55V011001283 / 19302				\$2,102.06	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Konica Minolta BH754 / 75 PPM	537,166	1,192,341	655,175	\$0.003980	None at this time.
A55V011001345 / 19381				\$2,607.60	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Morse High					
Guidance Office					
Konica Minolta BH501 / 50 PPM	291,196	363,466	72,270	\$0.004390	7 years from Intro.
A0R5011012197 / 17358				\$317.27	
2,000,000 / 06/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
IT Staging					
Konica Minolta BH20 / 32 PPM	2,355	4,180	1,825	\$0.007650	None at this time.
A32R012018988 / 18758				\$13.96	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
Connected /					
BUDGET					
Kitchen Office					
Kyocera FS-1350DN / 32 PPM	7,357	9,547	2,190	\$0.007650	None at this time.
XVD9904899 / 15104				\$16.75	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Morse High					
Library Media Center					
Kyocera FS-1370DN / 37 PPM	16,193	38,823	22,630	\$0.007650	None at this time.
O653664509 / 19364				\$173.12	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Lobby					
Konica Minolta BH20 / 32 PPM	10,308	18,338	8,030	\$0.007650	None at this time.
A32R012018402 / 19366				\$61.43	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
Connected /					
BUDGET					
Main Office					
Konica Minolta BHC454 / 45 PPM	55,804	140,849	85,045	\$0.004590	None at this time.
A5C0011000245 / 19360				\$390.36	
1,000,000 / 07/2012	30,393	77,843	47,450	\$0.03963	
Color Photocopier				\$1,880.44	
Connected /					
BUDGET					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 8/2/2013	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Morse High						
REMOVED						
Kyocera FS-1300D / 30 PPM	48,889	49,889	1,000	\$0.007650	Traded	
XBY6213516 / 12614				\$7.65		
750,000 / 03/2008	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Not Connected /						
BUDGET						
Rom 128						
Kyocera FS-4100DN / 45 PPM	26,794	61,469	34,675	\$0.007650	None at this time.	
NUK2X03592 / 19340				\$265.26		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Room 102						
Kyocera FS-4100DN / 45 PPM	1,102	5,482	4,380	\$0.007650	None at this time.	
NUK2X03591 / 19336				\$33.51		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 8/2/2013</i>	
<i>Serial Number / Vendor ID</i>						
<i>Life / Intro Date</i>						
<i>Connectivity / Printer Exp Date</i>						
<i>Vendor</i>	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>2014-15</i>	<i>Cost/Copy</i>	<i>Recommendations</i>	
	<i>Meter</i>	<i>Meter</i>	<i>Annual</i>	<i>Annual Cost</i>		
			<i>Volume</i>			
Morse High						
Room 117						
Kyocera FS-1300D / 30 PPM	36,454	41,564	5,110	\$0.007650	7 years from Intro.	
XVB8505761 / 13332				\$39.09		
750,000 / 03/2008	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Room 136B						
Konica Minolta BH40P / 45 PPM	28,244	31,894	3,650	\$0.007650	7 years from Intro.	
A0DX013004583 / 19412				\$27.92		
1,000,000 / 03/2008	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Room 137						
Kyocera FS-4100DN / 45 PPM	15,071	29,306	14,235	\$0.007650	None at this time.	
NUK2X03588 / 19346				\$108.90		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Morse High					
Room 213					
Kyocera FS-1370DN / 37 PPM	1,410	3,235	1,825	\$0.007650	None at this time.
O651Z30164 / 17677				\$13.96	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 214					
Kyocera FS-4100DN / 45 PPM	14,281	31,801	17,520	\$0.007650	None at this time.
NUK2X03593 / 19334				\$134.03	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Room 501					
Kyocera FS-2020D / 37 PPM	31,855	35,870	4,015	\$0.007650	None at this time.
XVH8Z01208 / 14080				\$30.71	
750,000 / 03/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Morse High					
Science Conf Room 1					
Kyocera FS-2020D / 37 PPM	52,776	64,821	12,045	\$0.007650	None at this time.
XVH8Z01207 / 14083				\$92.14	
750,000 / 03/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Welding Office					
Kyocera FS-1370DN / 37 PPM	1,956	3,416	1,460	\$0.007650	None at this time.
O651Z34338 / 17682				\$11.17	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Subtotals BW			1,844,980	\$7,938.57	
Subtotals Color			47,450	\$1,880.44	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Phippsburg Elementary						
Computer Room						
Kyocera FS-2020D / 37 PPM	12,128	12,493	365	\$0.007650	None at this time.	
XVH8Z01214 / 14082				\$2.79		
750,000 / 03/2009	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Main Office						
Konica Minolta BH501 / 50 PPM	275,367	346,542	71,175	\$0.004390	7 years from Intro.	
A0R5011012150 / 19322				\$312.46		
2,000,000 / 06/2008	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
BUDGET						
Kyocera FS-1370DN / 37 PPM	1,898	7,008	5,110	\$0.007650	None at this time.	
O653664501 / 19315				\$39.09		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Phippsburg Elementary					
Teachers' Work Room					
Konica Minolta BHC454 / 45 PPM	69,266	168,181	98,915	\$0.004590	None at this time.
A5C0011000692 / 18738				\$454.02	
1,000,000 / 07/2012	19,100	62,170	43,070	\$0.03963	
Color Photocopier				\$1,706.86	
Connected /					
BUDGET					
Subtotals BW			175,565	\$808.36	
Subtotals Color			43,070	\$1,706.86	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor				Date of Last Upgrade: 8/2/2013	
7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
RSU 01					
Administrative Copy Room					
Konica Minolta BH601 / 60 PPM	1,202,364	1,235,214	32,850	\$0.004390	7 years from Intro.
A0PP011007977 / 17357				\$144.21	
3,000,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					

45

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
RSU 01					
Kyocera FS-1370DN / 37 PPM	1,942	9,242	7,300	\$0.007650	None at this time.
O653664498 / 19319				\$55.85	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Kyocera FS-C5350DN / 32 PPM	1,818	2,913	1,095	\$0.007650	None at this time.
OVO1Y04866 / 17675				\$8.38	
750,000 / 08/2009	2,263	3,723	1,460	\$0.07013	
Color Network Printer				\$102.39	
Connected /					
BUDGET					
Kyrocera FS-1350DN / 32 PPM	29,069	34,544	5,475	\$0.007650	None at this time.
XVD9X06038 / 15146				\$41.88	
750,000 / 01/2009	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
BUDGET					
Asst. Superintendent's Office					
Konica Minolta BHC554 / 55 PPM	62,043	145,263	83,220	\$0.004590	None at this time.
A5AY011001517 / 19309				\$381.98	
3,000,000 / 08/2012	39,994	80,509	40,515	\$0.03963	
Color Photocopier				\$1,605.61	
Connected /					
BUDGET					

Date of Last Upgrade: 8/2/2013

Make-Model / Speed

Serial Number / Vendor ID

Life / Intro Date

Connectivity / Printer Exp Date

2014-15

Vendor

7/1/2014

6/30/2015

Annual

Cost/Copy

Recommendations

Meter

Meter

Volume

Annual Cost

RSU 01**Subtotals BW**

192,355

\$1,219.92

Subtotals Color

41,975

\$1,708.00

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 8/2/2013	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Woolwich Central						
Kitchen						
Brother HL-5170DN / 24 PPM	31,342	33,167	1,825	\$0.009560	11 years from Intro.	
E5J866242 / 16264				\$17.45		
500,000 / 01/2004	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Library						
Kyocera FS-C5350DN / 32 PPM	3,918	7,203	3,285	\$0.007650	None at this time.	
OVO1Y04821 / 17674				\$25.13		
750,000 / 08/2009	3,462	7,477	4,015	\$0.07013		
Color Network Printer				\$281.57		
Connected /						
BUDGET						
Main Office						
Konica Minolta BHc364 / 36 PPM	50,479	107,054	56,575	\$0.004590	None at this time.	
A5C1011002489 / 19368				\$259.68		
750,000 / 06/2012	9,479	22,984	13,505	\$0.03963		
Color Photocopier				\$535.20		
Connected /						
BUDGET						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 8/2/2013	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Woolwich Central						
Principal's Office						
Kyocera FS-1370DN / 37 PPM	643	643	0	\$0.007650	No Volume...Not being used! Why?	
O653664502 / 19341				\$0.00		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Room C110						
Kyocera FS-1300D / 30 PPM	13,125	13,125	0	\$0.007650	7 years from Intro.	
XVB8202927 / 13223				\$0.00		
750,000 / 03/2008	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
BUDGET						
Room C134						
Konica Minolta BH754 / 75 PPM	277,035	610,645	333,610	\$0.003980	None at this time.	
A55V011001261 / 19303				\$1,327.77		
4,000,000 / 03/2013	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
BUDGET						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 8/2/2013</i>	
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Woolwich Central					
Room C216					
Konica Minolta BH423 / 42 PPM	223,328	481,748	258,420	\$0.003980	Overused!
A1UD011110235 / 19373				\$1,028.51	
1,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Room C315					
Konica Minolta BH421 / 45 PPM	749,784	849,064	99,280	\$0.004390	7 years from Intro.
A0R6011001677 / 19332				\$435.84	
1,000,000 / 06/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
BUDGET					
Subtotals BW			752,995	\$3,094.38	
Subtotals Color			17,520	\$816.78	

<i>District Wide Black Totals</i>	5,115,380	\$23,028.90
<i>District Wide Color Totals</i>	374,490	\$15,976.55

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 6/15/2004 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2014-15 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
5,115,380	\$0.01564	\$80,004.54

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
5,115,380	\$0.00450	\$23,019.21	\$56,985.33	\$284,926.67

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$56,985.33 x 11 years as a Client
= \$626,838.67 Cost Savings!*

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Bath Middle School	1,037,695	\$4,782.13	\$5,149.04	\$9,939.28	\$19,870.46
Bath Reg Career & Tech Center	196,370	\$1,104.53	\$974.39	\$1,880.88	\$3,959.79
Dike-Newell School	455,885	\$1,933.82	\$2,262.10	\$4,366.57	\$8,562.49
Fisher Mitchell School	459,535	\$2,147.20	\$2,280.21	\$4,401.53	\$8,828.95
Morse High	1,844,980	\$7,938.57	\$9,154.79	\$17,671.64	\$34,765.00
Phippsburg Elementary	175,565	\$808.36	\$871.15	\$1,681.60	\$3,361.12
Woolwich Central	752,995	\$3,094.38	\$3,736.36	\$7,212.36	\$14,043.10
RSU 01	192,355	\$1,219.92	\$954.47	\$1,842.42	\$4,016.81
Total	5,115,380	\$23,028.90	\$25,382.52	\$48,996.29	\$97,407.71

SPC Equipment Bids:

Presently our Bids are coming in at **14.5%** to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at **\$6,333** with a Retail Cost of \$43,495....**14.5%** of Retail!

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Bath Middle School	57,670	\$2,285.46
Bath Reg Career & Tech Center	26,645	\$1,334.25
Dike-Newell School	65,335	\$3,279.44
Fisher Mitchell School	74,825	\$2,965.31
Morse High	47,450	\$1,880.44
Phippsburg Elementary	43,070	\$1,706.86
Woolwich Central	17,520	\$816.78
RSU 01	41,975	\$1,708.00
Total	374,490	\$15,976.55

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
Budget Business Machines	Black Laser MFP	12,410	\$0.00765	\$94.94	\$0.00765	\$94.94
Budget Business Machines	Black Network Printer	307,235	\$0.00765	\$2,350.35	\$0.00765	\$2,350.35
Budget Business Machines	Black Network Printer	94,900	\$0.00956	\$907.24	\$0.00956	\$907.24
Budget Business Machines	Black Photocopier	2,825,100	\$0.00398	\$11,243.90	\$0.00398	\$11,243.90
Budget Business Machines	Black Photocopier	1,114,710	\$0.00439	\$4,893.58	\$0.00439	\$4,893.58
Budget Business Machines	Color Network Printer	14,965	\$0.00765	\$114.48	\$0.00765	\$114.48
Budget Business Machines	Color Photocopier	746,060	\$0.00459	\$3,424.42	\$0.00459	\$3,424.42
Total		5,115,380	\$0.00450	\$23,028.90	\$0.00450	\$23,028.90

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
Budget Business Machines	Color Network Printer	37,230	\$0.07013	\$2,610.94	\$0.07013	\$2,610.94
Budget Business Machines	Color Photocopier	337,260	\$0.03963	\$13,365.61	\$0.03963	\$13,365.61
Total		374,490	\$0.04266	\$15,976.55	\$0.04266	\$15,976.55

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	85
Total Number of Units on Lease	56
Total Number of Units Owned	29
Lease Company	Northway Bank
Lease Start Date	8/2/2013
Lease End Date	8/1/2018
Term	5 Annual
Annual Payment usually due on 8/1	\$48,996.29
Remaining Payments	3

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Bath Middle School	Kyocera FS-4100DN	NUK2X03597
Bath Middle School	Konica Minolta BH40P	A0DX013004581
Bath Middle School	Kyocera FS-4100DN	NUK2X03595
Bath Middle School	Kyocera FS-1370DN	Q653664494
Bath Middle School	Kyocera FS-4100DN	NUK2X03596
Bath Middle School	Konica Minolta BH754	A55V011001258
Bath Middle School	Kyocera FS-4100DN	NUK2X03587
Bath Middle School	Konica Minolta BHC554	A5AY011001508
Bath Middle School	Kyocera FS-1370DN	Q653664496
Bath Middle School	Konica Minolta BH751	A0PN011003831
Bath Middle School	Kyocera FS-4100DN	NUK2X03600
Bath Reg Career & Tech Center	Kyocera FS-1370DN	Q653664499
Bath Reg Career & Tech Center	Kyocera FS-4100DN	NUK2X03582
Bath Reg Career & Tech Center	Konica Minolta BH501	A0R5011012140
Bath Reg Career & Tech Center	Konica Minolta BH20	A32R012018405
Bath Reg Career & Tech Center	Kyocera FS-4100DN	NUK2X03589
Bath Reg Career & Tech Center	Kyocera FS-4100DN	NUK2X03594
Bath Reg Career & Tech Center	Kyocera FS-1370DN	Q653664493
Bath Reg Career & Tech Center	Konica Minolta BHC554	A5AY011001483
Dike-Newell School	Konica Minolta BH754	A55V011001320
Dike-Newell School	Konica Minolta BHC554	A5AY011001447
Dike-Newell School	Konica Minolta BH40P	A0DX013004580
Dike-Newell School	Konica Minolta BH601	A0PP011008017

Building	Make/Model	Serial Number
Fisher Mitchell School	Konica Minolta BH601	A0PP011007978
Fisher Mitchell School	HP Laser Jet Pro M401DN	VNG3T00030
Fisher Mitchell School	Kyocera FS-4100DN	NUK2X03609
Fisher Mitchell School	Kyocera FS-4100DN	NUK2X03583
Fisher Mitchell School	Konica Minolta BH601	A0PP011007980
Fisher Mitchell School	Konica Minolta BHC452	A0P2011002612
Morse High	Kyocera FS-4100DN	NUK2X03598
Morse High	Kyocera FS-4100DN	NUK2X03593
Morse High	Konica Minolta BH754	A55V011001345
Morse High	Konica Minolta BH501	A0R5011012197
Morse High	Konica Minolta BH40P	A0DX013004583
Morse High	Konica Minolta BH754	A55V011001287
Morse High	Kyocera FS-4100DN	NUK2X03588
Morse High	Kyocera FS-4100DN	NUK2X03592
Morse High	Kyocera FS-4100DN	NUK2X03591
Morse High	Konica Minolta BH20	A32R012018988
Morse High	Kyocera FS-1370DN	Q653664509
Morse High	Konica Minolta BH20	A32R012018402
Morse High	Konica Minolta BHC454	A5C0011000245
Morse High	Kyocera FS-4100DN	NUK2X03585
Morse High	Konica Minolta BH754	A55V011001283
Phippsburg Elementary	Kyocera FS-1370DN	Q653664501
Phippsburg Elementary	Konica Minolta BH501	A0R5011012150
Phippsburg Elementary	Konica Minolta BHC454	A5C0011000692
RSU 01	Kyocera FS-1370DN	Q653664498
RSU 01	Kyocera FS-1370DN	Q653664504
RSU 01	HP Laser Jet Pro M401DN	VNG3T00016
RSU 01	Konica Minolta BHC554	A5AY011001517
RSU 01	Konica Minolta BH601	A0PP011007977
Woolwich Central	Konica Minolta BH423	A1UD011110235

Building	Make/Model	Serial Number
Woolwich Central	Konica Minolta BHc364	A5C1011002489
Woolwich Central	Konica Minolta BH754	A55V011001261
Woolwich Central	Kyocera FS-1370DN	Q653664502

Owned Equipment

Building	Make/Model	Serial Number
Bath Middle School	Kyocera FS-2020D	XVH8Z01219
Bath Middle School	Konica Minolta BH421	A0R6011003247
Bath Middle School	Kyocera FS-1370DN	Q651Z32014
Bath Middle School	Kyocera FS-1370DN	Q651Z30158
Bath Middle School	Kyocera FS-1300D	XVB8505756
Bath Middle School	Kyrocera FS-1350DN	XVD9904901
Bath Middle School	Kyrocera FS-1350DN	XVD9905030
Bath Reg Career & Tech Center	Konica Minolta magicolor8650	A02E01A001015
Bath Reg Career & Tech Center	Konica Minolta BH501	A0R5011004642
Bath Reg Career & Tech Center	Kyocera FS-C5350DN	XVG9Z03126
Bath Reg Career & Tech Center	Kyrocera FS-1350DN	XVD9904980
Bath Reg Career & Tech Center	HP Laser Jet P2035n	CNB9T43636
Dike-Newell School	Kyocera FS-C5350DN	QVQ1Y04932
Fisher Mitchell School	Kyrocera FS-1350DN	XVD9905026
Morse High	Kyocera FS-1300D	XVB8505761
Morse High	Kyocera FS-2020D	XVH8Z01208
Morse High	Kyocera FS-2020D	XVH8Z01207
Morse High	Kyocera FS-1370DN	Q651Z34338
Morse High	Kyocera FS-1370DN	Q651Z30164
Morse High	Kyrocera FS-1350DN	XVD9904899
Phippsburg Elementary	Kyocera FS-2020D	XVH8Z01214
RSU 01	HP Laser Jet P2035	CNB9G31137
RSU 01	Kyocera FS-C5350DN	QVQ1Y04866
RSU 01	Kyrocera FS-1350DN	XVD9X06038
RSU 01	HP Laser Jet P2055DN	CBN1C06541
Woolwich Central	Kyocera FS-1300D	XVB8202927
Woolwich Central	Konica Minolta BH421	A0R6011001677
Woolwich Central	Brother HL-5170DN	E5J866242
Woolwich Central	Kyocera FS-C5350DN	QVQ1Y04821



SERVICE AND SUPPLY CONTRACT - CLIENT

Specialized Purchasing Consultants (“SPC”) hereby contracts with _____ (“Client”) to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A (“Equipment”) using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract (“Contract”) shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of “The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100,” whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

AGREED AND ACCEPTED BY:
Specialized Purchasing Consultants

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

AGREED AND ACCEPTED BY:
Client

By:

Title:

Date: _____

Signature: _____

Named Contracted Vendor: *Vendor*

WARRANTY

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:
Vendor**

By: John Cox

Title: Market Vice President

Date:

Signature: _____

**AGREED AND ACCEPTED BY:
Client**

By:

Title:

Date:

Signature: _____

StarDoc User Names

Name	User Name
Betsy Lane	blane@rsu1.org
Bud solebello	bsolebello@rsu1.org
Dean Emmerson	demmerson@rsu1.org
Debra Clark	dclark@rsu1.org
Debra Macphee	dmacphee@rsu1.org
Delyse Conley	dconley@rsu1.org
Joel Austin	Jaustin@rsu1.org
Kim Burgess	kburgess@rsu1.org
Lisa Donovan	ldonovan@rsu1.org
Pamela Provost	pprovost@rsu1.org
Sally Brown	sbrown@rsu1.org
Scott Bodeen	sbodeen@rsu1.org
Tammy Doran	tdoran@rsu1.org
Wendy Connors	wconnors@rsu1.org

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

**2012****STARDOC created**

- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

2013**Daily Tracking**

- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

2014**Monthly Audits**

- Allows user to see monthly snapshot of current usage and estimated projections

2015**New Mapping Options & Asset Management**

- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



New Feature: IT Asset Management

- **Keep Track of your IT Purchases**
- **Budget for Future Needs**
- **Map Out Your IT Devices on Floor Plans**

IT Asset Management

Legend: < 1 year 1-3 years > 3 years

Filters

Type: (All) Black Laser MFP Black Network Printer Black Photocopier

Warranty End: (All) 2002-10-01 2013-04-01 2014-10-01

Search

Page 1 of 1 Records 1 to 36 of 36 Groups per page 50

Type	Make	Model	Introduced	Purchased	Warranty End	Est. Replacement Cost	Est. Replacement Date
Black Laser MFP	Oce	VL3200x	2010-08-01		2020-08-01	LEASE	
Black Network Printer	HP	Laser Jet 4m	1992-10-01		2002-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1300	2003-04-01		2013-04-01	LEASE	
Black Network Printer	HP	Laser Jet 1320TN	2004-10-01		2014-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Photocopier	Savin	8055	2006-07-01		2016-07-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Color Network Printer	Xerox	6180DN	2007-02-01		2017-02-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Photocopier	Canon	IRC5045	2009-10-01		2019-10-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/09/01
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/02/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/09/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/08/01
Server	Dell	Optiplex 332		2015-08-02	2018-08-02	\$2850	2018/09/02
Server	HP	ProLiant DL360 Gen9		2015-09-01	2018-09-01	\$2850	2018/10/01
Switch	Cisco	Catalyst 6800ia		2015-08-02	2018-09-02	\$4856	2018/09/02



New Feature: IT Asset Management

Building: Bass Elementary
Floor/Wing: 1
There are 10 devices on this map
5 Device Type(s) Selected Show: Proposed

Building: Bass Elementary
Room: Hallway 4
Model: TP-LINK 2000 NAT+

Type: Wireless Access Point
Serial Number: 234
IP Address: 192.168.1.2
MAC Address: ABC123

Management URL: 192.168.1.2:28604
Hostname: HALL4
Domain: Primary
Date Purchased: 2015-03-31
Warranty Expiration: 2016-03-30
Notes: Another custom note

Instructions
To view the device information click on a device icon.
To move a device to a new location click and drag an icon from its current location to a new location.
When you drop the device at its new location a window will be displayed to enter the new room number or name. Click the OK button to confirm the room change. Click the cancel button to return the device to its original location.

Specialized Purchasing Consultants Skip Tilton stilton@spccopypro.com 800.750.1538
Do not distribute without the expressed written permission of SPC

☐ Enable Row Hover

Search:

ID	Room	Make	Model	Connectivity
3	Library	Canon	IRC5045	Networked
3	Library2	Canon	IRC5045	Networked
8	Special Education Room 302	Konica Minolta	BH421	Networked
9	Room 300 Hall	Konica Minolta	BH421	Networked
10	testing room change emails...	Konica Minolta	BH421	Networked
299	Room 300	Canon	LPB5460	Networked
304	Children	Oce	VL3200x	Networked
305	Health Occupation	Canon	LPB5460	Networked
307	Child Care	Canon	LPB5460	Networked
312	313	Canon	LPB5460	Networked

Showing 1 to 10 of 10 entries

Room	Make	Model
Hallway 4	TP-LINK	2000
Teachers	Polycom	VVX 410
Room 28	Dell	1220
Main Hall	Foscam	FI8910W
Room 29	Dell	1220
Library	Dell	1220
Library	Polycom	VVX 410
Main Office	Polycom	VVX 410
Hall A	Foscam	FI8910W
Hall B	Foscam	FI8910W

[Edit Other Devices](#)

Legend:

- Voip Phone
- Wireless Access Point
- IP Camera
- Server
- Switch



Benefits of partnering with SPC

Top Benefits to **our CLIENTS**:

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 90 clients with over 3,443 devices doing more than 314 million copies and prints per year. In 2013 we purchased approximately 1,000 printing devices.
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

2. Exclusive **STAR Doc Software**

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated

Annual Savings of almost \$3.5 million for all of our clients.

That translates into Savings of more than \$17.2 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2013 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!