



## Region 3-North Penobscot Tech

Mary Hawkes

35 West Broadway

Lincoln, ME 04457

### Five-Year Equipment Replacement Schedule

| Region 3-North Penobscot | Present Equipment                  | 1st Year Equipment     | 2nd Year        | 3rd Year  | 4th Year             | 5th Year |
|--------------------------|------------------------------------|------------------------|-----------------|-----------|----------------------|----------|
| BuildingName             | Present Meter/Survey Date          | Estimated Life         | Date Introduced |           |                      |          |
| Room                     | Estimated Life                     | Date Introduced        | Serial Number   | Vendor ID | Proposed IP_Address: |          |
| # Students               | Serial Number / Present IP Address | Projected Black Volume |                 |           |                      |          |
| Annual Volume            | Special Notes                      | Projected Color Volume |                 |           |                      |          |

|   |                                           |                                                                            |                                                                        |         |         |         |         |
|---|-------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------------|---------|---------|---------|---------|
| 1 | North Penobscot Tech Automotive Classroom | HP Office Jet 6100 Color Ink Jet Printer 34 CPM Sort-CIF-Print-Post Script | HP Color Laser Jet CP3525DN - 30 CPM Duplex Sort-CIF-Print-Post Script | HP 3525 | HP 3525 | HP 3525 | HP 3525 |
|---|-------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------------|---------|---------|---------|---------|

(Client to Keep)

|            |        |                                  |            |          |                 |  |  |
|------------|--------|----------------------------------|------------|----------|-----------------|--|--|
| 171        |        | 750,000                          | 07/12      | 750,000  | 10/1/2008       |  |  |
| Black Vol: | 4,000  | CN46L750ZP05KR / 192.168.168.150 | CNCCCBN0PH | 59962    | 192.168.168.150 |  |  |
| Color Vol: | 10,000 |                                  | 4,000      | BUDGET   |                 |  |  |
|            |        |                                  | 10,000     | (From 8) |                 |  |  |

|   |                                      |                                           |                                                                    |     |     |     |     |
|---|--------------------------------------|-------------------------------------------|--------------------------------------------------------------------|-----|-----|-----|-----|
| 2 | North Penobscot Tech Automotive Shop | Additional Device Black Photocopier 0 CPM | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script | New | New | New | New |
|---|--------------------------------------|-------------------------------------------|--------------------------------------------------------------------|-----|-----|-----|-----|

|            |       |         |            |        |  |  |  |
|------------|-------|---------|------------|--------|--|--|--|
| 171        |       | 750,000 | 6/1/2012   |        |  |  |  |
| Black Vol: | 2,000 | /       | PHGFF67220 | 60289  |  |  |  |
|            |       |         | 2,000      | BUDGET |  |  |  |

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

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| Region 3-North Penobscot |                                      | Present Equipment                                                                               | 1st Year Equipment |                                                                    | 2nd Year  | 3rd Year             | 4th Year  | 5th Year  |
|--------------------------|--------------------------------------|-------------------------------------------------------------------------------------------------|--------------------|--------------------------------------------------------------------|-----------|----------------------|-----------|-----------|
| BuildingName             |                                      | Present Meter/Survey Date                                                                       | Estimated Life     | Date Introduced                                                    |           |                      |           |           |
| Room                     |                                      | Estimated Life                                                                                  | Date Introduced    | Serial Number                                                      | Vendor ID | Proposed IP_Address: |           |           |
| # Students               |                                      | Serial Number / Present IP Address                                                              |                    | Projected Black Volume                                             |           |                      |           |           |
| Annual Volume            |                                      | Special Notes                                                                                   |                    | Projected Color Volume                                             |           |                      |           |           |
| 3                        | North Penobscot Tech Building Trade  | HP Laser Jet 1022 Black Network Printer 19 CPM Sort-CIF-Print-Post Script<br><br>(Trade Budget) |                    | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script |           | New                  | New       | New       |
| 171                      |                                      | 200,000                                                                                         | 05/05              | 750,000                                                            | 6/1/2012  |                      |           |           |
| Black Vol:               | 28,655                               | JN02WV6 / Local                                                                                 |                    | PHGFB93072                                                         | 59883     | 192.168.168.184      |           |           |
|                          |                                      |                                                                                                 |                    | 28,655                                                             | BUDGET    |                      |           |           |
| 4                        | North Penobscot Tech Building Trades | Additional Device Black Photocopier 0 CPM                                                       |                    | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script |           | New                  | New       | New       |
| 171                      |                                      |                                                                                                 |                    | 750,000                                                            | 6/1/2012  |                      |           |           |
| Black Vol:               | 2,000                                | /                                                                                               |                    | PHGFF67224                                                         | 60290     |                      |           |           |
|                          |                                      |                                                                                                 |                    | 2,000                                                              | BUDGET    |                      |           |           |
| 5                        | North Penobscot Tech CDL             | HP LaserJet 400 MFP M425dn Black Laser MFP 35 CPM Duplex Sort-CIF-Print-Post Script MFP         |                    | HP LaserJet 400 MFP M425dn Duplex Sort-CIF-Print-Post Script MFP   |           | HP 400MFP            | HP 400MFP | HP 400MFP |
| 171                      |                                      | 750,000                                                                                         | 06/12              | 750,000                                                            | 6/1/2012  |                      |           |           |
| Black Vol:               | 1,740                                | CNF8GBS84G / 192.168.168.231                                                                    |                    | CNF8GBS84G                                                         | 59950     | 192.168.168.231      |           |           |
|                          |                                      |                                                                                                 |                    | 1,740                                                              | BUDGET    |                      |           |           |

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| Region 3-North Penobscot |                                  | Present Equipment                                                                                                                             | 1st Year Equipment |                                                                                                                                                                                                                                                           | 2nd Year  | 3rd Year             | 4th Year  | 5th Year  |
|--------------------------|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|-----------|-----------|
| BuildingName             |                                  | Present Meter/Survey Date                                                                                                                     | Estimated Life     | Date Introduced                                                                                                                                                                                                                                           |           |                      |           |           |
| Room                     |                                  | Estimated Life                                                                                                                                | Date Introduced    | Serial Number                                                                                                                                                                                                                                             | Vendor ID | Proposed IP_Address: |           |           |
| # Students               |                                  | Serial Number / Present IP Address                                                                                                            |                    | Projected Black Volume                                                                                                                                                                                                                                    |           |                      |           |           |
| Annual Volume            |                                  | Special Notes                                                                                                                                 |                    | Projected Color Volume                                                                                                                                                                                                                                    |           |                      |           |           |
|                          |                                  |                                                                                                                                               |                    |                                                                                                                                                                                                                                                           |           |                      |           |           |
| 6                        | North Penobscot Tech CDL         | Additional Device Black Photocopier 0 CPM                                                                                                     |                    | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script                                                                                                                                                                                        |           | New                  | New       | New       |
| 171                      |                                  |                                                                                                                                               |                    | 750,000                                                                                                                                                                                                                                                   | 6/1/2012  |                      |           |           |
| Black Vol:               | 2,000                            | /                                                                                                                                             |                    | PHGFF67223                                                                                                                                                                                                                                                | 60291     |                      |           |           |
|                          |                                  |                                                                                                                                               |                    | 2,000                                                                                                                                                                                                                                                     | BUDGET    |                      |           |           |
|                          |                                  |                                                                                                                                               |                    |                                                                                                                                                                                                                                                           |           |                      |           |           |
| 7                        | North Penobscot Tech Copier Room | Toshiba e-Studio 455SE Black Photocopier 45 CPM RADF Duplex Finisher 3-Hole Punch Sort-CIF-Print-Scan-Post Script-Hard Drive for Secure Print |                    | Color Photo Xerox WC7845 45 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print 50-59 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print |           | New                  | New       | New       |
| 171                      |                                  | 474,897                                                                                                                                       | (Trade Copex)      | 3,000,000                                                                                                                                                                                                                                                 | 2/1/2013  |                      |           |           |
| Black Vol:               | 107,052                          | CQB136759 / 192.168.168.250                                                                                                                   |                    | MX4758356                                                                                                                                                                                                                                                 | 59937     | 192.168.168.250      |           |           |
|                          |                                  |                                                                                                                                               |                    | 108,756                                                                                                                                                                                                                                                   | BUDGET    |                      |           |           |
|                          |                                  |                                                                                                                                               |                    | 6,660                                                                                                                                                                                                                                                     |           |                      |           |           |
|                          |                                  |                                                                                                                                               |                    |                                                                                                                                                                                                                                                           |           |                      |           |           |
| 8                        | North Penobscot Tech Copier Room | HP Color Laser Jet CP3525DN Color Network Printer 30 CPM Duplex Sort-CIF-Print-Post Script                                                    |                    | Close Out Due to Combining and/or Low Volumes                                                                                                                                                                                                             |           | Close Out            | Close Out | Close Out |
| 171                      |                                  |                                                                                                                                               | (Move 1)           | 750,000                                                                                                                                                                                                                                                   | 10/08     |                      |           |           |
| Black Vol:               | 1,704                            | CNCCCBN0PH / 192.168.168.120                                                                                                                  |                    |                                                                                                                                                                                                                                                           |           | 192.168.168.120      |           |           |
| Color Vol:               | 6,660                            |                                                                                                                                               |                    | 0                                                                                                                                                                                                                                                         |           |                      |           |           |
|                          |                                  |                                                                                                                                               |                    | 0                                                                                                                                                                                                                                                         |           |                      |           |           |

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| Region 3-North Penobscot                       |        | Present Equipment                                                                                                                                                                                      | 1st Year Equipment                                                                                                                                                                                                                                               | 2nd Year               | 3rd Year       | 4th Year               | 5th Year   |
|------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|----------------|------------------------|------------|
| BuildingName                                   |        | Present Meter/Survey Date                                                                                                                                                                              | Estimated Life                                                                                                                                                                                                                                                   | Date Introduced        |                |                        |            |
| Room                                           |        | Estimated Life                                                                                                                                                                                         | Date Introduced                                                                                                                                                                                                                                                  | Serial Number          | Vendor ID      | Proposed IP_Address:   |            |
| # Students                                     |        | Serial Number / Present IP Address                                                                                                                                                                     |                                                                                                                                                                                                                                                                  | Projected Black Volume |                | Projected Color Volume |            |
| Annual Volume                                  |        | Special Notes                                                                                                                                                                                          |                                                                                                                                                                                                                                                                  |                        |                |                        |            |
| <b>9 North Penobscot Tech Directors Office</b> |        | HP Laser Jet 2430 Black Network Printer 35 CPM Sort-CIF-Print-Post Script                                                                                                                              | <b>HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script</b>                                                                                                                                                                                        |                        | <b>New</b>     | <b>New</b>             | <b>New</b> |
| 171                                            |        | 0 (Trade Budget)                                                                                                                                                                                       | 750,000                                                                                                                                                                                                                                                          | 10/04                  | 750,000        | 6/1/2012               |            |
| Black Vol:                                     | 4,000  | CNGKK80895 / Local                                                                                                                                                                                     | PHGFB93066                                                                                                                                                                                                                                                       | 59882                  |                |                        |            |
|                                                |        |                                                                                                                                                                                                        | 4,000                                                                                                                                                                                                                                                            | BUDGET                 |                |                        |            |
| <b>10 North Penobscot Tech Finance</b>         |        | HP Laser Jet Pro M401DN Black Network Printer 35 CPM Duplex Sort-CIF-Print-Post Script                                                                                                                 | <b>HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script</b>                                                                                                                                                                                        |                        | HP 401         | HP 401                 | HP 401     |
| 171                                            |        |                                                                                                                                                                                                        | 750,000                                                                                                                                                                                                                                                          | 06/12                  | 750,000        | 6/1/2012               |            |
| Black Vol:                                     | 11,280 | VNB4J03638 / 192.168.168.38                                                                                                                                                                            | VNB4J03638                                                                                                                                                                                                                                                       | 59949                  | 192.168.168.38 |                        |            |
|                                                |        |                                                                                                                                                                                                        | 11,280                                                                                                                                                                                                                                                           | BUDGET                 |                |                        |            |
| <b>11 North Penobscot Tech Main Office</b>     |        | Toshiba E-2830c Color Photocopier 35 CPM RADF Duplex 1,100 Paper Drawer Finisher 3-hole Punch Sort-CIF-Print-Scan-Fax-Post Script Oak Tag & Construction Paper Capability -Hard Drive for Secure Print | <b>Color Photo Xerox WC7845 45 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print 50-59 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Fax-Hard Drive for Secure Print</b> |                        | <b>New</b>     | <b>New</b>             | <b>New</b> |
| 171                                            |        | 374,457 (Trade Copex)                                                                                                                                                                                  | 750,000                                                                                                                                                                                                                                                          | 05/08                  | 3,000,000      | 2/1/2013               |            |
| Black Vol:                                     | 54,696 | CXB130311 / 192.168.168.16                                                                                                                                                                             | MX4758349                                                                                                                                                                                                                                                        | 59942                  | 192.168.168.16 |                        |            |
| Color Vol:                                     | 45,816 |                                                                                                                                                                                                        | 54,696                                                                                                                                                                                                                                                           | BUDGET                 |                |                        |            |
|                                                |        |                                                                                                                                                                                                        | 10,000                                                                                                                                                                                                                                                           |                        |                |                        |            |

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| Region 3-North Penobscot |                                  | Present Equipment                                                                                                                                                               | 1st Year Equipment | 2nd Year                                                                                                                                     | 3rd Year  | 4th Year               | 5th Year |
|--------------------------|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------------|----------|
| BuildingName             |                                  | Present Meter/Survey Date                                                                                                                                                       | Estimated Life     | Date Introduced                                                                                                                              |           |                        |          |
| Room                     |                                  | Estimated Life                                                                                                                                                                  | Date Introduced    | Serial Number                                                                                                                                | Vendor ID | Proposed IP_Address:   |          |
| # Students               |                                  | Serial Number / Present IP Address                                                                                                                                              |                    | Projected Black Volume                                                                                                                       |           | Projected Color Volume |          |
| Annual Volume            |                                  | Special Notes                                                                                                                                                                   |                    |                                                                                                                                              |           |                        |          |
| 12                       | North Penobscot Tech Main Office | Toshiba e-Studio 555SE Black Photocopier<br>55 CPM RADF 4-Drawer & LCT Paper<br>Duplex Finisher 3-Hole Punch Sort-CIF-<br>Print-Scan-Post Script-Hard Drive for<br>Secure Print |                    | Color Photo Xerox WC7970 70 CPM<br>RADF Duplex LCT-Paper 11 X 17<br>Finisher 3-Hole Punch CIF-Print-Scan-<br>Fax-Hard Drive for Secure Print |           | New                    | New      |
|                          |                                  | 492,913                                                                                                                                                                         | (Trade Copex)      |                                                                                                                                              |           | New                    | New      |
| 171                      |                                  | 3,000,000                                                                                                                                                                       | 02/11              | 4,000,000                                                                                                                                    | 9/1/2014  |                        |          |
| Black Vol:               | 170,208                          | CBA119756 / 192.168.168.10                                                                                                                                                      |                    | B0W589737                                                                                                                                    | 59645     | 192.168.168.10         |          |
|                          |                                  |                                                                                                                                                                                 |                    | 170,208                                                                                                                                      | BUDGET    |                        |          |
|                          |                                  |                                                                                                                                                                                 |                    | 35,816                                                                                                                                       |           |                        |          |
| 13                       | North Penobscot Tech MAS         | HP Laser Jet 4000 Black Network Printer<br>17 CPM Sort-CIF-Print-Post Script                                                                                                    |                    | HP Laser Jet Pro M401DN - 35 CPM<br>Duplex Sort-CIF-Print-Post Script                                                                        |           | New                    | New      |
|                          |                                  |                                                                                                                                                                                 | (Trade Budget)     |                                                                                                                                              |           | New                    | New      |
| 171                      |                                  | 200,000                                                                                                                                                                         | 11/97              | 750,000                                                                                                                                      | 6/1/2012  |                        |          |
| Black Vol:               | 4,056                            | USEF234010 / 192.168.168.164                                                                                                                                                    |                    | PHGFB93079                                                                                                                                   | 59881     | 192.168.168.164        |          |
|                          |                                  |                                                                                                                                                                                 |                    | 4,056                                                                                                                                        | BUDGET    |                        |          |
| 14                       | North Penobscot Tech Plato Lab   | HP Laser Jet Pro M401DN Black Network<br>Printer 35 CPM Duplex Sort-CIF-Print-<br>Post Script                                                                                   |                    | HP Laser Jet Pro M401DN - 35 CPM<br>Duplex Sort-CIF-Print-Post Script                                                                        |           | HP 401                 | HP 401   |
|                          |                                  |                                                                                                                                                                                 |                    |                                                                                                                                              |           | HP 401                 | HP 401   |
| 171                      |                                  | 750,000                                                                                                                                                                         | 06/12              | 750,000                                                                                                                                      | 6/1/2012  |                        |          |
| Black Vol:               | 4,008                            | VNB3N17529 / 192.168.168.142                                                                                                                                                    |                    | VNB3N17529                                                                                                                                   | 59963     | 192.168.168.142        |          |
|                          |                                  |                                                                                                                                                                                 |                    | 4,008                                                                                                                                        | BUDGET    |                        |          |

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| Region 3-North Penobscot |                                    | Present Equipment                                                                             | 1st Year Equipment                                                  | 2nd Year               | 3rd Year        | 4th Year             | 5th Year  |
|--------------------------|------------------------------------|-----------------------------------------------------------------------------------------------|---------------------------------------------------------------------|------------------------|-----------------|----------------------|-----------|
| BuildingName             |                                    | Present Meter/Survey Date                                                                     | Estimated Life                                                      | Date Introduced        |                 |                      |           |
| Room                     |                                    | Estimated Life                                                                                | Date Introduced                                                     | Serial Number          | Vendor ID       | Proposed IP_Address: |           |
| # Students               |                                    | Serial Number / Present IP Address                                                            |                                                                     | Projected Black Volume |                 |                      |           |
| Annual Volume            |                                    | Special Notes                                                                                 |                                                                     | Projected Color Volume |                 |                      |           |
| 15                       | North Penobscot Tech Public Safety | Savin 816 Black Photocopier 16 CPM<br>RADH Duplex Sort                                        | Close Out Due to Combining and/or Low Volumes                       |                        | Close Out       | Close Out            | Close Out |
| 171                      |                                    | 13,883 (Trade Budget)                                                                         |                                                                     |                        |                 |                      |           |
| Black Vol:               | 0                                  | 250,000 02/07                                                                                 |                                                                     |                        |                 |                      |           |
|                          |                                    | M0278700196 /                                                                                 |                                                                     | 0                      |                 |                      |           |
|                          |                                    |                                                                                               |                                                                     | 0                      |                 |                      |           |
| 16                       | North Penobscot Tech Public Safety | HP Laser Jet P1606dn Black Network<br>Printer 26 CPM Duplex Sort-CIF-Print-<br>Post Script    | HP Laser Jet P1606dn - 26 CPM<br>Duplex Sort-CIF-Print-Post Script  |                        | HP 1606         | HP 1606              | HP 1606   |
| 171                      |                                    | 500,000 04/10                                                                                 | 500,000                                                             | 4/1/2010               |                 |                      |           |
| Black Vol:               | 28,655                             | VNB3L59635 / 192.168.168.179                                                                  | VNB3L59635                                                          | 59951                  | 192.168.168.152 |                      |           |
|                          |                                    |                                                                                               | 28,655                                                              | BUDGET                 |                 |                      |           |
| 17                       | North Penobscot Tech Room 203      | HP LaserJet 400 MFP M425dn Black Laser<br>MFP 35 CPM Duplex Sort-CIF-Print-Post<br>Script MFP | HP LaserJet 400 MFP M425dn Duplex<br>Sort-CIF-Print-Post Script MFP |                        | HP 400MFP       | HP 400MFP            | HP 400MFP |
| 171                      |                                    | 750,000 06/12                                                                                 | 750,000                                                             | 6/1/2012               |                 |                      |           |
| Black Vol:               | 4,032                              | CNF8GBS82G / 192.168.168.131                                                                  | CNF8GBS82G                                                          | 59952                  | 192.168.168.131 |                      |           |
|                          |                                    |                                                                                               | 4,032                                                               | BUDGET                 |                 |                      |           |

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| Region 3-North Penobscot                        |                                       | Present Equipment                                                           |                 | 1st Year Equipment |                                                                                                          | 2nd Year             | 3rd Year        | 4th Year | 5th Year |     |
|-------------------------------------------------|---------------------------------------|-----------------------------------------------------------------------------|-----------------|--------------------|----------------------------------------------------------------------------------------------------------|----------------------|-----------------|----------|----------|-----|
| BuildingName                                    |                                       | Present Meter/Survey Date                                                   |                 | Estimated Life     | Date Introduced                                                                                          |                      |                 |          |          |     |
| Room                                            |                                       | Estimated Life                                                              | Date Introduced | Serial Number      | Vendor ID                                                                                                | Proposed IP_Address: |                 |          |          |     |
| # Students                                      |                                       | Serial Number / Present IP Address                                          |                 |                    | Projected Black Volume                                                                                   |                      |                 |          |          |     |
| Annual Volume                                   |                                       | Special Notes                                                               |                 |                    | Projected Color Volume                                                                                   |                      |                 |          |          |     |
| 18                                              | North Penobscot Tech Student Services | HP Laser Jet P1505N Black Network Printer 24 CPM Sort-CIF-Print-Post Script |                 |                    | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script                                       |                      | New             | New      | New      | New |
|                                                 |                                       | (Trade Budget)                                                              |                 |                    |                                                                                                          |                      |                 |          |          |     |
| 171                                             |                                       | 500,000                                                                     | 11/07           | 750,000            | 6/1/2012                                                                                                 |                      |                 |          |          |     |
| Black Vol:                                      | 1,524                                 | VND3H59771 / 192.168.168.202                                                |                 |                    | PHGFB93076                                                                                               | 59880                | 192.168.168.202 |          |          |     |
|                                                 |                                       |                                                                             |                 | 1,524              | BUDGET                                                                                                   |                      |                 |          |          |     |
| 19                                              | North Penobscot Tech Welding          | HP Laser Jet P1505N Black Network Printer 24 CPM Sort-CIF-Print-Post Script |                 |                    | HP Laser Jet Pro M401DN - 35 CPM Duplex Sort-CIF-Print-Post Script                                       |                      | New             | New      | New      | New |
|                                                 |                                       | (Trade Budget)                                                              |                 |                    |                                                                                                          |                      |                 |          |          |     |
| 171                                             |                                       | 500,000                                                                     | 11/07           | 750,000            | 6/1/2012                                                                                                 |                      |                 |          |          |     |
| Black Vol:                                      | 1,812                                 | VND3C46315 / 192.168.168.194                                                |                 |                    | PHGFB93054                                                                                               | 59879                | 192.168.168.194 |          |          |     |
|                                                 |                                       |                                                                             |                 | 1,812              | BUDGET                                                                                                   |                      |                 |          |          |     |
| 20                                              | North Penobscot Tech Welding-Shared   | Savin 816 Black Photocopier 16 CPM RADH Duplex Sort                         |                 |                    | Table Top KM BH 3320 35 CPM Black Photo RADF Duplex 500 Sheets Paper Sort CIF-Print-Scan-Fax-Post Script |                      | New             | New      | New      | New |
|                                                 |                                       | (Trade Budget)                                                              |                 |                    |                                                                                                          |                      |                 |          |          |     |
| 171                                             |                                       | 250,000                                                                     | 02/07           | 750,000            | 2/1/2014                                                                                                 |                      |                 |          |          |     |
| Black Vol:                                      | 5,233                                 | M0278700078 /                                                               |                 |                    | A6WP011002389                                                                                            | 59877                |                 |          |          |     |
|                                                 |                                       |                                                                             |                 | 5,233              | BUDGET                                                                                                   |                      |                 |          |          |     |
|                                                 |                                       |                                                                             |                 | 0                  |                                                                                                          |                      |                 |          |          |     |
| Proposed Annual Volume for North Penobscot Tech |                                       |                                                                             |                 | 438,655            |                                                                                                          |                      |                 |          |          |     |

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**Region 3-North Penobscot Tech**  
**35 West Broadway**  
**Lincoln, ME 04457**

|                                                    | <b>PRESENT</b> | <b>PROPOSED</b> |
|----------------------------------------------------|----------------|-----------------|
| <b>Black Photocopiers</b>                          | 288,493        | 5,233           |
| <b>Black Photocopiers - Existing - Recon</b>       | 0              | 0               |
| <b>High Production Black Photocopiers</b>          | 0              | 0               |
| <b>Color Photocopiers - Black Volume</b>           | 54,696         | 333,660         |
| <b>Color Photocopiers - Color Volume</b>           | 45,816         | 52,476          |
| <b>Color Photocopiers - Existing - Recon</b>       | 0              | 0               |
| <b>High Production Color Photocopiers</b>          | 0              | 0               |
| <b>Black Network Printers</b>                      | 83,990         | 89,990          |
| <b>Black Laser MFP</b>                             | 5,772          | 5,772           |
| <b>Color Network Printers - Black Volume</b>       | 1,704          | 4,000           |
| <b>Color Network Printers - Color Volume</b>       | 6,660          | 10,000          |
| <b>Color Laser MFP - Black Volume</b>              | 0              | 0               |
| <b>Color Laser MFP - Color Volume</b>              | 0              | 0               |
| <b>Color Ink Jet Local Printers - Black Volume</b> | 4,000          | 0               |
| <b>Color Ink Jet Local Printers - Color Volume</b> | 10,000         | 0               |
| <b>Color Ink Jet MFP - Black Volume</b>            | 0              | 0               |
| <b>Color Ink Jet MFP - Color Volume</b>            | 0              | 0               |
| <i><b>Total Black Volume</b></i>                   | <b>438,655</b> | <b>438,655</b>  |
| <i><b>Total Color Volume</b></i>                   | <b>62,476</b>  | <b>62,476</b>   |
| <b>TOTALS</b>                                      | <b>501,131</b> | <b>501,131</b>  |

**Recommended Vendor(s): Budget with Xerox Copiers-Konica Minolta MFP's and HP Printers (Low Bid)****Upgrade Date on 8/1/2015****BLACK VOLUME**

|                   | Vendor/Equipment      | Proposed 100% Volume | Cost Per Copy    | Proj Full-Year Billing |
|-------------------|-----------------------|----------------------|------------------|------------------------|
| BUDGET            | Color Photocopier     | 333,660              | \$0.00440        | \$1,468.10             |
| BUDGET            | Color Network Printer | 4,000                | \$0.02000        | \$80.00                |
| BUDGET            | Black Photocopier     | 5,233                | \$0.00620        | \$32.44                |
| BUDGET            | Black Network Printer | 89,990               | \$0.01113        | \$1,001.59             |
| BUDGET            | Black Laser MFP       | 5,772                | \$0.01113        | \$64.24                |
| <b>Sub Totals</b> |                       | <b>438,655</b>       | <b>\$0.00603</b> | <b>\$2,646.38</b>      |

**COLOR VOLUME**

|                   | Vendor/Equipment      | Proposed 100% Volume | Cost Per Copy    | Proj Full-Year Billing |
|-------------------|-----------------------|----------------------|------------------|------------------------|
| BUDGET            | Color Network Printer | 10,000               | \$0.09375        | \$937.50               |
| BUDGET            | Color Photocopier     | 52,476               | \$0.04662        | \$2,446.43             |
| <b>Sub Totals</b> |                       | <b>62,476</b>        | <b>\$0.05416</b> | <b>\$3,383.93</b>      |

**COMBINED BLACK & COLOR VOLUME & COST**

|                      | Proposed 100% Volume | Avg Cost Per Copy | Proj Full-Year Billing |
|----------------------|----------------------|-------------------|------------------------|
| <b>Total Billing</b> | <b>501,131</b>       | <b>\$0.01203</b>  | <b>\$6,030.31</b>      |