



*Specialized Purchasing Consultants*

1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538  
[www.spccopypro.com](http://www.spccopypro.com)

## FY20 Upgrade Report

SAU 63  
192 Forest Road  
Lyndeborough, NH 03082



# Specialized Purchasing Consultants Corp.

Serving Maine, New Hampshire & Vermont since 1988

1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538  
[stilton@spccopypro.com](mailto:stilton@spccopypro.com)

September 15, 2020

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Rob Mullin  
SAU 63  
192 Forest Road  
Lyndeborough, NH 03082

Dear Rob:

Thank you for allowing Specialized Purchasing Consultants to assist you with your recent reprographic equipment upgrade.

As with any change, challenges will arise, and we hope that we did not let you down in any way. With services such as STARDoc, automatic reporting, simplified billing, a comprehensive triple-layered warranty, and a staff that stands ready and willing to assist with all of your current and future needs, SPC has set a higher standard.

We hope that during the upgrade process we have taken care of all the details and resolved any issues that may have arisen. If you believe there is anything that we have missed, please let us know immediately, allowing us to rectify the situation to your satisfaction. You can be confident that SPC has worked hard to ensure your current fleet will serve your needs fully.

It is always our pleasure to answer questions, manage service or supply issues, and to provide top-notch customer service. We look forward to serving you throughout the years to come.

Sincerely,

Skip Tilton  
President of SPC

ST/phw

## Table of Contents

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Client Contract	1
Present v. Proposed Recommendations	6
Five-Year Equipment Replacement Schedule	7
Close-Out Letter and Meters	28
Simplified Billing Explanation	31
Initial Pre-Bill Summary	32
Service & Supply Contract	33
Warranty	37
Board Approval	41
Municipal Lease Documents	42



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## CONTRACT

THIS CONTRACT (the "Contract") is made this 15th day of February, 2020 by and between Specialized Purchasing Consultants ("Contractor" or "SPC") and NHSAU 63 – Lyndeboro School District ("Client"). For and in consideration of the mutual covenants and performance set forth herein, Contractor and Client agree as follows

Skip Tilton  
President

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1. **Term.** The term of this Contract is five years from the date hereof, unless earlier terminated pursuant to the terms hereof. Client or SPC can terminate this Contract at any time for any reason after one year, upon 30 days written notice to the other party to this Contract, following completion by the Client of the issuance of a lease, purchase, lease-purchase, financing, or refinancing to replace, add, or upgrade equipment covered by this Contract ("an Upgrade"). If such an early termination is effected by Client or SPC, Client and SPC shall reconcile fairly all amounts due for services performed under the Contract.
1. **Fees.**  
The fees payable by Client to Contractor under this Contract are: (a) eleven percent (11%) of the Total Cost Per Copy of all copies scheduled to be made on all service and supply agreements for reprographic equipment (Photocopiers, High-Speed Duplicators, Multi-functional Duplicating Equipment, High End Network Printers, or other equipment described in the Five Year Equipment Replacement Schedule referenced in subparagraph (l) hereof) leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract (in other words, if the Total Cost Per Copy for services and supplies for equipment leased, purchased, lease-purchased, financed, or refinanced as a result of services performed by Contractor under this Contract is \$.003 per scheduled copy, the Contractor's fee is \$.00033 per such copy); and (b) eleven percent (11%) of the principal amount (purchase price financed) of all such reprographic equipment (in other words, if the total principal amount of reprographic equipment leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract is \$3,000, the Contractor's fee is \$330). The "Total Cost Per Copy" for equipment covered by this Contract is defined as the total cost per copy scheduled to be charged for service and supply contracts between Client and servicing vendors for equipment acquired by Client as a result of services performed by Contractor under this Contract. Excluded from such service and supply contracts are the cost of paper and the cost of staples. No fees are payable by Client to Contractor hereunder, other than the retainer described in Paragraph 8 hereof, unless Client accepts a bid for reprographic services arranged by Contractor pursuant to this Contract, or unless Client breaches this Contract under Paragraph 4 hereof or otherwise.

Low End Network Printers (LENP) will be administered under separate contracts with the Vendors of such LENPs. Due to the limited volume done on LENPs, Contractor's fee will be Twenty-Five percent (25%) of the Vendor's fee per copy on the LEMP. For example if the Total Cost per Copy ("TCPC") negotiated with a Vendor for a LEMP is \$0.007, then the Contractor's fee is \$0.00175 for a Total cost to the Client of \$0.00875 per copy on the LEMP.

**SPC guarantees to improve the quality of your equipment and service as well as lower the cost of obtaining and operating reprographic equipment, even after SPC's fees have been included in the new total cost. If SPC fails to achieve this, SPC will terminate our Contract, refund SPC's retainer received from Client, and provide an additional \$500.00 check to Client to cover any loss of time on Client's part.**

3. **Services Performed By Contractor:** (See Addendum B for a Complete list of services for both Vendor and Client)
  - a. **Initial Needs and Capabilities Analysis.** Contractor will provide to Client a written Initial Needs and Capabilities Analysis (contained within the Five Year Equipment Replacement Schedule described in subparagraph (l) hereof) analyzing Client's existing reprographic system including Client's current photocopiers, offset presses, high-speed duplicators, Low End Network Printers, and outside printing requirements. Based on this Initial Needs and Capabilities Analysis, Contractor will design, with Client's approval, an overall reprographic system for Client, with the goal of increasing Client's reprographic capabilities, while reducing Client's reprographic costs. Specifically, throughout the term of this Contract, Contractor will provide Client with initial long-term service and supply contract savings and capital savings of up to two-thirds of retail. Annually hereunder, Contractor will provide Client with guaranteed ceilings on any annual price increases for service and supply contracts covering equipment obtained under this Contract of 5% or the annual increase in the Consumer Price Index (CPI-U), whichever is less.
  - b. **Annual Use Report.** Annually hereafter, Contractor will provide to Client a written Annual Use Report analyzing the use of reprographic equipment and services and supplies by Client, with recommendations that identify for Client how to use such equipment, services and supplies, and other items in the most efficient and effective manner possible.
  - c. **Two-Year Needs and Capabilities Analysis.** Every two years hereafter, Contractor will perform a Needs and Capabilities Analysis for Client covering the same matters contained in the Initial Needs and Capabilities Analysis. Client must provide written authorization to Contractor to perform the Two-Year Needs and Capabilities Analysis, and such written authorization may be provided by the Superintendent of Schools or Business Manager (or similar officer) of Client pursuant to this Contract.
  - d. **Bid Specifications.** Based on the results of the Initial Needs and Capabilities Analysis, Annual Use Report, and Two-Year Needs and Capabilities Analysis, as applicable, Contractor will prepare and distribute bid specifications to qualified contractors to obtain for Client reprographic equipment and services desired by Client.



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- e. **Selection of Vendors.** Contractor will analyze all bids received by Client for reprographic equipment and services pursuant to subparagraph (d) above and make recommendations to Client regarding how Client can obtain the most effective and lowest-cost reprographic equipment and services.
  - f. **Negotiation With Vendors.** After bids described in subparagraph (e) above are received, if further negotiation with vendors on behalf of Client is desired by Client, Contractor will undertake such negotiations with vendors at Client's direction so that contracts in compliance with Client's requirements can be executed.
  - g. **Financing.** Contractor will arrange, at no cost to Client, tax-exempt lease-purchase financing (for tax-exempt Clients) or other appropriate financing for the reprographic equipment selected by Client. Contractor shall submit all transactions to Contractor's bond counsel listed in the Bond Buyer's Municipal Marketplace ("Bond Counsel"), for the preparation of all documents, for legal compliance review, and for the provision of any legal validity and tax opinions necessary to complete and finance such transactions. In addition, Client may arrange for its own counsel ("Issuer Counsel") to participate in the transaction, at Client's cost, or the Client may choose to effect its own financing, at its own cost.
  - h. **Assumption of Existing Contracts.** Contractor will assume all financial obligations and hold Client harmless from such obligations under all existing contracts, leases, or financing agreements to which Client is a party for equipment being replaced by equipment being leased, purchased, lease-purchased, financed, or refinanced pursuant to this Contract. In order to facilitate the payment by Contractor of all obligations of Client under such contracts, leases, or financing arrangements, Client hereby authorizes Contractor, to change the billing addresses on such contracts, leases, or financing arrangements to the business address of Contractor. Client also agrees to hold Contractor harmless for, and to pay, any shipping costs back to a vendor or leasing company, or storage costs for such equipment, or any Federal, State, or local taxes lawfully assessed and due, now or hereafter, upon all equipment covered by such contracts, leases, or financing agreements being repaid by Contractor pursuant to this Contract.
  - i. **Cancellation and Renegotiation of Existing Service Contracts and Establishing New Service Contracts.** Contractor, at Client's direction, will cause existing service and supply contracts for existing reprographic equipment used by Client to be cancelled, and will negotiate new service and supply contracts at new terms acceptable to Client, including replacement warranties from vendors for all equipment identified by Client.
  - j. **Annual Monitoring of Service Contracts.** During the term of this Contract, Contractor will monitor annually all reprographic service and supply contracts entered into by Client to verify correct billing and to identify over-usage and under-usage of particular equipment.
  - k. **Installation of Equipment.** After contracts have been awarded to vendors for reprographic equipment pursuant to this Contract, Contractor will communicate with such vendors to assure proper installation of equipment pursuant to the terms of any applicable lease-purchase or other financing agreement and to assure proper commencement of service and supply contracts.
  - l. **Provision of Equipment Replacement Schedule.** Contractor will provide to Client, and will update as necessary, a Reprographic Equipment Replacement Schedule (a "Five Year Equipment Replacement Schedule") for all equipment to be replaced, reconditioned, upgraded, or otherwise covered by this Contract.
  - m. **Provision of Key Operator Instruction Forms.** Contractor will provide Client with a Key Operator Instruction Form for posting adjacent to each copying machine of Client describing proper use, key operator name, machine serial number, life expectancy of such machine, location and telephone number of vendor's service manager, and warranties for the machine.
4. **Exclusive Agency for Bidding and Selection of Vendors and Equipment.** All bidding, analysis, and selection of vendors and equipment by Client pursuant to this Contract shall be effected exclusively through Contractor. If, during the term of this Contract, Client executes a contract separate from Contractor with any vendor to provide services or equipment such as that covered by this Contract, then Client shall be in breach of this Contract and shall pay to Contractor all fees due and unpaid by Client to Contractor under this Contract, including all fees which would have been payable by Client to Contractor under this Contract had Client accepted a bid meeting the terms of this Contract and arranged by Contractor for Client under this Contract, plus all costs including attorney's fees incurred by Contractor to collect such fees. If Client rejects all of the bids arranged by Contractor for Client pursuant to this Contract, then Contractor shall be allowed ~~exclusively~~ to re-bid for Client the services and equipment desired by Client according to Client's specifications. **Client's Initials here acknowledge that Client carefully has reviewed the terms of this Paragraph 4 applicable to Client under this Contract.**
5. **Warranties.** Throughout the term of this Contract, Contractor will obtain for Client from vendors five-to- ten-year average warranties on all new equipment obtained for Client under this Contract, five-year average warranties for all reconditioned equipment obtained for Client under this Contract, and three-to-five year average warranties for all existing equipment of Client left in place and monitored by Contractor under this Contract.
6. **Equipment Upgrades and Adjustment of SPC Fees.** If any equipment which is covered by this Contract is upgraded or replaced during the term of this Contract, then Total Cost Per Copy fees payable by Client to Contractor under paragraph 2(a) above shall be adjusted by the net increase or decrease in copy volume from the original copy volume negotiated by Contractor for Client pursuant to this Contract. (For example, three years after execution of this Contract, Contractor is asked to do an Upgrade by Client on certain of Client's equipment. After the Upgrade is approved by Client, total copy volume on Client's equipment is scheduled to be 2,000,000 copies per year for the remaining two years of this Contract



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instead of the 1,500,000 copies per year originally scheduled under this Contract. Under such circumstances, Contractor would be entitled to receive its fee under paragraph 2(a) above for the additional 500,000 copies per year scheduled under the Upgrade for the remaining two years of the Contract).

7. **Retainer.** Upon execution of this Contract, Client agrees to pay Contractor a retainer of \$1,000.00 (Waived for an existing client). This amount shall be credited in its entirety, however, to any fee earned by Contractor on an Upgrade of reprographic equipment or services by Client pursuant to this Contract.
8. **Optional Unforeseen Cost Fund & Installation:** By initialing below, Client hereby elects to pay Contractor, as part of the principal amount of equipment covered by this Contract, a one-time \$300 charge for each item of reprographic equipment covered by this Contract, to eliminate any liability by Client for costs unforeseen by Client for:
- a. SPC's Print Management Services (See Addendum A)
  - b. Shipping or storage under Paragraph 3(h) hereof;
  - c. Computer interface ports
  - d. Computer interface drops
  - e. Specialized reprographic surge protectors
  - f. Electrical rewiring found to be necessary to integrate reprographic equipment provided hereunder to Client's existing electronic data processing network
  - g. Installation and operation of SPC Star Doc (remote monitoring of all reprographic equipment, and analysis of Client's usage and cost patterns)

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Client Initials

Accept

*LTB*

9. **Entire Agreement.** This Contract represents the entire agreement between Contractor and Client with regard to the subject matter hereof. No oral negotiations, discussions, or agreements, either prior to or subsequent to the date of this Contract, with regard to the subject matter hereof, are binding upon Contractor or Client, unless reduced to writing and set forth in the form of an agreement, signed by both Contractor and Client.

10. **No Conflicts-of-Interest by Contractor.** Contractor warrants to Client that Contractor has no monetary or other self-interest in the selection of any vendor to provide reprographic equipment or services to Client pursuant to this Contract, and that the performance of Contractor's obligations pursuant to this Contract shall be solely in the interests of Client to provide Client with the best possible reprographic equipment and services at the lowest possible price.

## CLIENT

Company

NHSAU 63 - Lyndeboro School District

Signature

X

*Lizbeth Baker*

Authorized by (please print)

Lizbeth Baker

Title

Business Administrator

Address 1

192 Forest Road

City, State, Zip

Lyndeboro, NH 03082

Telephone Number

603-732-3227

Fax Number

E-mail address

[l.baker@sau63.org](mailto:l.baker@sau63.org)

CONTRACTOR (SPECIALIZED PURCHASING CONSULTANTS)

SPC Corporate  
Signature

*Skip Tilton*  
Skip Tilton, President





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## **Addendum A: STARDoc Services that include but are not limited to...**

- Cost Saving Recommendations
- Pinpointing Color Cost over usage with cost savings recommendations
- Allocate Cost by Device and Building
- Student Population Ratios Compared to at least 55 School Districts
- Monthly Audits that build your budgets based off printing habits
- Electronic Monitoring of all Printers/Copiers
- Floor Plan Asset Management
- Measure Output at Device Level

## **Addendum B: Services that SPC provides that assist both the Client and servicing Vendor.**

### **Services SPC provides to the Client:**

#### ***Prior to Installation:***

- Cooperative Buying Power of copiers & printers, bidding & tabulation of bids
- Five-Year Equipment Replacement Schedule: Includes onsite surveying, fleet recommendations, follow-through of bid process
- Working directly with vendors and manufacturers on Client's behalf
- Client allowed to choose vendor no matter the bid results (i.e., not necessarily awarding bid to lowest quote)

#### ***During Installation:***

- On-site oversight of equipment installation
- Electronic Surge Protectors (ESPs), electrical wiring, computer interface, etc. provided as needed.
- Follow-through on remaining installation issues to ensure completion
- Print Management Software

#### ***After Installation:***

- STARDoc Fleet Management program
- Live Floor Plans
- Annual Meter Read Collection
- Simplified Billing Program: Three total invoices per year directly from SPC
- Annual Reports
- Mediating equipment and warranty issues between Client and Vendor
- Chromebook Bid
- Paper Bid

### **Services SPC provides to the Vendor:**

#### ***Prior to Installation:***

- Quantity addition of clients, equipment, and volume
- Bid Specs organized in consistent format with the Five-Year Equipment Replacement Schedule
- Past bid results shared to provide best negotiating with manufacturers
- All bids shared with vendors are equal, with none allowed to under-spec, under-bid or offer discontinued equipment
- Customer chooses the vendor of choice, despite bid results
- Digital Needs Analysis to match machine to installation site
- Coordination of vendor meeting with Client after bid is awarded

Page 4 of 5



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***During Installation:***

- Oversight of equipment installation to assist delivery and technician staff
- Electronic Surge Protectors (ESPs), electrical wiring, computer interface, etc. provided by SPC as needed
- Follow-through on installation issues to ensure continuity for client and vendor
- Print Management Software

***After Installation:***

- Annual Meter Read Collection
- Simplified Billing Program: Three total invoices per year; SPC pays vendor directly
- Mediating equipment and warranty issues between Client and Vendor

Annual Meetings with Vendor to address both positive and negative issues or concerns as well as discussion of past and future bids.



**NHSAU 63 – Wilton-Lyndeborough**  
**Beth Baker**  
**192 Forest Road, Lyndeborough, NH 03082**  
**Five-Year Basis beginning with the 2020/2021 Fiscal Year**

**Copies-per-Year: 2,664,792**

**Present vs. Proposed Recommendations as of 7/1/2020**

**PRESENT SITUATION**

- 1) Guarantees on Photocopiers: **<1 Year**
- 2) Annual Price Ceilings Left: **<1 Years**
- 3) Console Copiers with 3 million plus: 7
- 4) Units to be Traded: 43
- 5) Photocopiers: 11
- 6) Color Photocopiers: 3
- 7) MFPs: 1
- 8) Printers: 41 (14 Color Printers)
- 9) Duplexers: 27
- 10) Finishers: 11
- Total number of Units: 53

**PROPOSED SITUATION**

- 1) Guarantees for both New, Recons & Used Machines: **Five + Years**
- 2) 5% or CPI Annual Ceilings, whichever is less: **Five + Years**
- 3) Console Copiers with 3 Million plus: 9
- 4) Replaced: **33 New**
- 5) Photocopiers: **11 with Secure Print/Confidential Mailbox**
- 6) Color Photocopiers: 3
- 7) MFPs: 1
- 8) Printers: 30
- 9) Duplexers: 38
- 10) Finishers: 11
- Total number of Units: **42 (Closing out 11 to right size equipment)**

**Overall Description of Equipment Fleet:**

**Presently**, you have **three different manufacturers & twenty-eight different models** of copiers and printers. The **new arrangement** will shift to two manufacturers, with as few models as possible. Our goal is to have **one vendor** servicing everything. This will greatly reduce cost and improve reliability.

**Print Management:** STARDoc for all devices. SPC will assist in implementing Papercut Mobility Print as well. In future years, PrinterLogic can be ordered as needed by the SAU.

**Board Vote Date:** May 5<sup>th</sup>, 2020

**Capital:**

Presently, you have **one copier installment** that will be paid off in April, 2020. With the new arrangement, you will have **one** municipal master lease at 3.34% interest. Your first of five annual lease payments will be due on **August 1<sup>st</sup>, 2020**.

**Service & Supplies:**

Considering all of your consumable cost centers including service you are averaging **\$0.006194 for black and \$0.080633 for Color**. The new contract will come in at a CPC of **\$0.003557 for Black and \$0.050003 for Color**.

**Vendor Packages:**

SPC will bring you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bid combination for your School District:

<u>Cost Center</u>	<u>Present</u>	<u>Budget (Konica Minolta &amp; HP)</u>
1. Service & Supplies Color Photo only:	\$16,567.89	\$11,228.59
2. Service & Supplies Black Photo only:	\$14,947.88	\$10,513.09
3. Annual Muni Lease:	\$1,844.00	\$18,021.77
4. Forced Upgrades (#33 Owned Devices):	\$22,050.00	\$00.00
Totals:	\$55,409.76	\$39,763.45

**The successful bidders** will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy CPC billing plan done twice a year in July & January with a reconciliation invoice in June. Your service contract will be fixed through **June 30th, 2021**. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

**Security package:** Hard Drive Wipes are included in these prices.



## NHSAU 63 Wilton-Lyndeborough

Lizabeth Baker

192 Forest Road

Lyndeborough, NH 03082

### Five-Year Equipment Replacement Schedule

NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
1 Florence Rideout Elementary School 4th Grade Hall	Konica Minolta BH223 Black Photocopier 22 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan- Post Script-Hard Drive for Secure Print 400+ Lb Console	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
232	728,907 (Trade Copex)	4,000,000	5/1/2017			
Black Vol:	208,248	AA6R011007065	N3058			
	AIUG011010616 /	208,248	Budget Document Technologies			
		0				
2 Florence Rideout Elementary School ABA	HP Laser Jet CP1525nw Color Network Printer 12 CPM Sort-NIC-Wireless-Print- Post Script	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	New	New	New	New
232	35,236 (Trade Budget)	500,000	6/1/2019			
Black Vol:	6,096	VNB3C23190	N4605			
Color Vol:	3,500	6,096	Budget Document Technologies			
	CNBF230367 /	3,500				

NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

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NHS AU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life Date Introduced				
Room		Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
3	Florence Rideout Elementary School Computer Lab	Konica Minolta BH223 Black Photocopier 22 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Konica Minolta BH458 - 45 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	KM 458	KM 458	KM 458	KM 458
232		520,706 (Trade Copex)	1,000,000 8/1/2016				
Black Vol:	57,364	500,000 06/10	A9HH011000571 N4619				
		A1UG011009062 /	60,556 Budget Document Technologies				
			0 (From 48)				
<hr/>							
4	Florence Rideout Elementary School Computer Lab	HP Color LaserJet M553 Color Network Printer 40 CPM Sort-NIC-Print-Post Script	HP Color LaserJet M553 - 40 CPM Sort-NIC-Print-Post Script	HP 553	HP 553	HP 553	HP 553
232		3,289 (Keep In Place)	1,000,000 4/1/2016				
Black Vol:	4,356	1,000,000 04/16	JPCCL252LP N4621				
Color Vol:	5,132	JPCCL252LP /	4,356 Budget Document Technologies				
			5,132				
<hr/>							
5	Florence Rideout Elementary School Kitchen Office	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex Sort-NIC-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
232		14,866 (Trade Budget)					
Black Vol:	2,000	500,000 04/10					
		VNB3M1588 /	0				
			0				
<hr/>							

*NOTE: FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;*

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Page 2 of 21

NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
6 Florence Rideout Elementary School Library	HP Laser Jet Pro M402n Black Network Printer 40 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M402n - 40 CPM Sort-NIC-Print-Post Script		HP 402	HP 402	HP 402
232	1,641 (Keep In Place)	750,000	10/1/2015			
Black Vol:	5,218	PHBHB40232 /	PHBHB40232	N4622		
		5,218	Budget Document Technologies			
		0				
7 Florence Rideout Elementary School Office	Konica Minolta BHC754E Color Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Fax-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
232	751,823 (Trade Copex)	3,000,000	2/1/2020			
Black Vol:	120,128	AA7P011001897	64282			
Color Vol:	105,136	120,899	Budget Document Technologies			
		105,136				
8 Florence Rideout Elementary School Room 222 WIN Office	HP Color LaserJet M553 Color Network Printer 40 CPM Sort-NIC-Print-Post Script	HP Color LaserJet M553 - 40 CPM Sort-NIC-Print-Post Script		HP 553	HP 553	HP 553
232	11,577 (Keep In Place)	1,000,000	4/1/2016			
Black Vol:	3,000	JPCCL2600Y /	JPCCL2600Y	N4620		
Color Vol:	5,506	3,000	Budget Document Technologies			
		5,506				

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7/23/2020 1:02:02 PM

Page 3 of 21

NHS AU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
<hr/>							
9	Florence Rideout Elementary School Speech Counselor	HP Laser Jet P2035 Black Network Printer 30 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	New	New	New	New
232		11,078 (Trade Budget)	750,000	7/1/2019			
Black Vol:	2,112	VNB3309884 /	PHBB264910	N4592			
			1,221	Budget Document Technologies			
			0				
<hr/>							
10	Florence Rideout Elementary School Storage	HP Color Laser Jet CP1025nw Color Network Printer 22 CPM Sort-NIC-Wireless-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
232		0 (Trade Budget)	500,000	10/04			
Black Vol:	0	XXXXXXXXXX /					
Color Vol:	0		0				
			0				
<hr/>							
11	Florence Rideout Elementary School Storage	Brother HL-5370DW Black Network Printer 32 CPM Duplex Sort-NIC-Wireless-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
232		0 (Trade Budget)	750,000				
Black Vol:	72	E1J145143 /					
			0				
			0				
<hr/>							

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7/23/2020 1:02:02 PM

Page 4 of 21

NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
12 Florence Rideout Elementary School Storage	HP Laser Jet Pro M402n Black Network Printer 40 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M402n - 40 CPM Sort-NIC-Print-Post Script		HP 402	HP 402	HP 402
232	0 (Keep in Place)	750,000	10/15			
Black Vol: 1,000	PHBHB40225 /	PHBHB40225	N4623			
		0 Budget Document Technologies				
		0				
13 Florence Rideout Elementary School Teacher's Room	Konica Minolta BH601 Black Photocopier 60 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
232	2,080,788 (Trade Budget)	4,000,000	6/1/2016			
Black Vol: 346,798	A0PP011000949 /	A8KN012000147	N3054			
		346,798 Budget Document Technologies				
		0				
14 Florence Rideout Elementary School Tech Office	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex Sort-NIC-Print-Post Script	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New
232	3,577 (Trade Budget)	750,000	7/1/2019			
Black Vol: 420	VNB3M31270 /	PHBB264261	N4594			
		420 Budget Document Technologies				
		0				
Proposed Annual Volume for Florence Rideout Elementary School		756,812		119,274		

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7/23/2020 1:02:02 PM

Page 5 of 21



NHSAU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:		
# Students		Serial Number / Present IP Address		Projected Black Volume				
Annual Volume		Special Notes		Projected Color Volume				
15	Lyndeborough Central School Office	Konica Minolta BHC554 Color Photocopier 55 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Fax-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
		341,575 (Trade Copex)						
58		3,000,000 08/12	3,000,000	2/1/2020				
Black Vol:	78,540	A5AY011015299 /	AA7P011001990	N5004				
Color Vol:	37,336		78,540	Budget Document Technologies				
			37,336					
16	Lyndeborough Central School Workroom	Konica Minolta BH601 Black Photocopier 60 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
		1,692,891 (Trade Copex)						
58		3,000,000 12/08	4,000,000	6/1/2016				
Black Vol:	410,044	A0PP011014967 /	A8KN012000194	N3055				
			410,044	Budget Document Technologies				
			0					
Proposed Annual Volume for Lyndeborough Central School			488,584			37,336		

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7/23/2020 1:02:02 PM

Page 6 of 21

NHS AU 63 Wilton-Lyndebo		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
17	SAU 63 District Office Accounts Payable	HP Laser Jet Enterprise M506dn Black Network Printer 45 CPM Sort-NIC-Print-Post Script		HP Laser Jet Enterprise M506dn - 45 CPM Sort-NIC-Print-Post Script		HP 506	HP 506	HP 506	HP 506
		14,414	(Keep In Place)						
		1,000,000	10/15	1,000,000	10/1/2015				
Black Vol:	6,216	PHBGR65202 /		PHBGR65202	N4616				
				6,216	Budget Document Technologies				
				0					
18	SAU 63 District Office Beth's Office	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New	New
		10,336	(Trade Budget)						
		500,000	04/10	750,000	7/1/2019				
Black Vol:	1,000	VND3C13510 /		PHBB264906	N4595				
				1,000	Budget Document Technologies				
				0					
19	SAU 63 District Office Business Office	Konica Minolta BH751 Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console		Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New	New
		1,372,844	(Trade Copex)						
		4,000,000	12/08	4,000,000	5/1/2017				
Black Vol:	116,988	A0PN011003175 /		AA6R011007104	N3057				
				117,988	Budget Document Technologies				
				0					

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NHS AU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
20	SAU 63 District Office Facilities Office	HP Laser Jet P4015N Black Network Printer 52 CPM Sort-NIC-Print-Post Script 60,050 (Trade Budget) 3,000,000 05/08 CNDX217852 /	Close Out Due to Combining and/or Low Volumes  0 0		Close Out	Close Out	Close Out
Black Vol:	1,000						
21	SAU 63 District Office Payroll	HP Laser Jet Enterprise M506dn Black Network Printer 45 CPM Sort-NIC-Print-Post Script 37,513 (Keep In Place) 1,000,000 10/15 PHBGR65218 /	HP Laser Jet Enterprise M506dn - 45 CPM Sort-NIC-Print-Post Script  1,000,000 10/1/2015 PHBGR65218 N4615 25,212 Budget Document Technologies 0		HP 506	HP 506	HP 506
Black Vol:	25,212						
22	SAU 63 District Office Super's Office	HP Color Laser Jet 4525 Color Network Printer 42 CPM Sort-NIC-Print-Post Script 144,878 (Trade Budget) 1,000,000 11/09 JPBCB2T07M /	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint  500,000 6/1/2019 VNB3C23187 N4598 3,588 Budget Document Technologies 4,124		New	New	New
Black Vol:	3,588						
Color Vol:	4,124						
Proposed Annual Volume for SAU 63 District Office			154,004		4,124		

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7/23/2020 1:02:03 PM

Page 8 of 21

NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room	Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
23 Wilton-Lyndeborough Middle/High Computer Lab	HP Color Laser Jet M452dn Color Network Printer 28 CPM Duplex Sort-NIC-Print- Post Script	HP Color Laser Jet M452dn - 28 CPM Duplex Sort-NIC-Print-Post Script		HP 452	HP 452	HP 452
274	23,060 (Keep In Place)					
Black Vol:	500,000 10/15	500,000 10/1/2015				
Color Vol:	VNB3M46097 /	VNB3M46097 N4617				
		3,540 Budget Document Technologies				
		7,704				
24 Wilton-Lyndeborough Middle/High Goggin	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex Sort-NIC-Print- Post Script	Close Out Due to Combining and/or Low Volumes		Close Out	Close Out	Close Out
274	0 (Trade Budget)					
Black Vol:	500,000 04/10					
	VNB3G61908 /					
		0				
		0				
25 Wilton-Lyndeborough Middle/High Kitchen Office	HP Laser Jet 1022 Black Network Printer 19 CPM Sort-NIC-Print-Post Script	Black MFP Table Top HP Laserjet Pro MFP M428fdn 40 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint		New	New	New
274	68,488 (Trade Budget)					
Black Vol:	200,000 05/05	750,000 5/1/2019				
	FM11ZET /	MXBPN4W3G5 N4577				
		9,540 Budget Document Technologies				
		0				

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7/23/2020 1:02:03 PM

Page 9 of 21

NHSAU 63 Wilton-Lyndebo		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
26	Wilton-Lyndeborough Middle/High Library	HP Laser Jet Pro M401dn Black Network Printer 35 CPM Duplex Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint		New	New	New	New
		35,904	(Trade Budget)						
274		750,000	06/12	750,000	7/1/2019				
Black Vol:	17,082	PHGDD84871 /		PHBB264905	N4579				
				17,082	Budget Document Technologies				
				0					
27	Wilton-Lyndeborough Middle/High Library	HP Laser Jet 400 M451dn Color Network Printer 21 CPM Duplex Sort-NIC-Print-Post Script		Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
		54,607	(Trade Budget)						
274		500,000	11/10	500,000	6/1/2019				
Black Vol:	5,436	CNDG171800 /		VNB3C23186	N4599				
Color Vol:	11,508			5,336	Budget Document Technologies				
				11,408					
28	Wilton-Lyndeborough Middle/High Nurse's Office Room 126	HP Laser Jet 1022 Black Network Printer 19 CPM Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New	New
		11,313	(Trade Budget)						
274		200,000	05/05	750,000	7/1/2019				
Black Vol:	300	JM0DDZ5 /		PHBB264922	N4584				
				300	Budget Document Technologies				
				0					

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7/23/2020 1:02:03 PM

Page 10 of 21

NHSAU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:		
# Students		Serial Number / Present IP Address		Projected Black Volume				
Annual Volume		Special Notes		Projected Color Volume				
29	Wilton-Lyndeborough Middle/High Principal's Office	Konica Minolta BHC754E Color Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console		Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
		343,015	(Trade Copex)					
274		4,000,000	01/13	3,000,000	2/1/2020			
Black Vol:	54,204	A2X0017004030 /		AA7P011002043	N5005			
Color Vol:	26,712			54,204	Budget Document Technologies			
				26,976				
30	Wilton-Lyndeborough Middle/High Principal's Office	HP Laser Jet P4015N Black Network Printer 52 CPM Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New
		36,377	(Trade Budget)					
274		3,000,000	05/08	750,000	7/1/2019			
Black Vol:	8,856	CNDX217849 /		PHBB264911	N4583			
				8,856	Budget Document Technologies			
				0				
31	Wilton-Lyndeborough Middle/High Room 101	HP Color Laser Jet CP3525 Color Network Printer 30 CPM Sort-NIC-Print-Post Script		Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New
		37,841	(Trade Budget)					
274		750,000	10/08	500,000	6/1/2019			
Black Vol:	7,788	JPCCC7L7PF /		VNB3C23189	N4600			
Color Vol:	5,772			7,788	Budget Document Technologies			
				5,772				

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7/23/2020 1:02:03 PM

Page 11 of 21



NHSAU 63 Wilton-Lyndebo		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
32	Wilton-Lyndeborough Middle/High Room 105	HP Color Laser Jet 3600c Color Network Printer 17 CPM Sort-NIC-Print-Post Script		Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
		87,388	(Trade Budget)						
274		200,000	11/05	500,000	6/1/2019				
Black Vol:	96	CNWDF22888 /		VNB3C23192	N4601				
Color Vol:	5,200			96	Budget Document Technologies				
				5,200					
33	Wilton-Lyndeborough Middle/High Room 108	HP Laser Jet Pro M401dn Black Network Printer 35 CPM Duplex Sort-NIC-Print- Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New	New
		13,429	(Trade Budget)						
274		750,000	06/12	750,000	7/1/2019				
Black Vol:	6,792	PHGDC33986 /		PHBB264836	N4580				
				6,792	Budget Document Technologies				
				0					
34	Wilton-Lyndeborough Middle/High Room 110A Psychologist	HP Laser Jet P4015N Black Network Printer 52 CPM Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint		New	New	New	New
		162,446	(Trade Budget)						
274		3,000,000	05/08	750,000	7/1/2019				
Black Vol:	11,604	JPDF006902 /		PHBB264447	N4585				
				11,604	Budget Document Technologies				
				0					

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7/23/2020 1:02:03 PM

Page 12 of 21

NHSAU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
35	Wilton-Lyndeborough Middle/High Room 118	HP Color Laser Jet 2600 Color Network Printer 15 CPM Sort-NIC-Print-Post Script	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	New	New	New	New
274		52,021 (Trade Budget)	500,000	6/1/2019			
Black Vol:	0	CNGC65D0DH /	VNB3C23188	N4604			
Color Vol:	12		100	Budget Document Technologies			
			100				
36	Wilton-Lyndeborough Middle/High Room 120 Guidance	Konica Minolta BH601 Black Photocopier 60 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan- Post Script-Hard Drive for Secure Print 400+ Lb Console	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
274		2,322,259 (Trade Copex)	4,000,000	5/1/2017			
Black Vol:	134,484	A0PP011014331 /	AA6R011007048	N5002			
			134,484	Budget Document Technologies			
			0				
37	Wilton-Lyndeborough Middle/High Room 125	HP Color Laser Jet 2600 Color Network Printer 15 CPM Sort-NIC-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
274		78,987 (Trade Budget)					
Black Vol:	0	CNGCC65D0HF /					
Color Vol:	252		0				
			0				

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NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life Date Introduced				
Room	Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
38 Wilton-Lyndeborough Middle/High Room 131 (Unplugged)	HP Color Laser Jet 4700 Color Network Printer 30 CPM Sort-NIC-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
274	0 (Trade Budget)					
Black Vol:	750,000 10/05					
Color Vol:	JP8LB47165 /	0				
		0				
39 Wilton-Lyndeborough Middle/High Room 131 (Unplugged)	HP Laser Jet 4250 Black Network Printer 45 CPM Sort-NIC-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
274	0 (Trade Budget)					
Black Vol:	1,000,000 01/04					
	CNGXF55907 /	0				
		0				
40 Wilton-Lyndeborough Middle/High Room 132	HP Laser Jet Pro M402dn Black Network Printer 40 CPM Duplex Sort-NIC-Print- Post Script	HP Laser Jet Pro M402dn - 40 CPM Duplex Sort-NIC-Print-Post Script	HP 402	HP 402	HP 402	HP 402
274	10,293 (Keep In Place)					
Black Vol:	1,000,000 10/15	1,000,000 10/1/2015				
	PHB5B00725 /	PHB5B00725 N4618				
		1,000 Budget Document Technologies				
		0				

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NHSAU 63 Wilton-Lyndebo		Present Equipment		1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020		Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:			
# Students		Serial Number / Present IP Address		Projected Black Volume					
Annual Volume		Special Notes		Projected Color Volume					
41	Wilton-Lyndeborough Middle/High Room 133	HP Laser Jet P3005 Black Network Printer 35 CPM Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New	New
274		78,198	(Trade Budget)	750,000	7/1/2019				
Black Vol:	4,320	CNJ1P44203 /		PHBB264919	N4582				
				4,320	Budget Document Technologies				
				0					
42	Wilton-Lyndeborough Middle/High Room 148	HP Laser Jet P4015N Black Network Printer 52 CPM Sort-NIC-Print-Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New	New
274		141,102	(Trade Budget)	750,000	7/1/2019				
Black Vol:	6,888	CNDX202633 /		PHBB264900	N4586				
				6,888	Budget Document Technologies				
				0					
43	Wilton-Lyndeborough Middle/High Room 170 Art	HP Laser Jet 400 M451dn Color Network Printer 21 CPM Duplex Sort-NIC-Print- Post Script		Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint		New	New	New	New
274		13,218	(Trade Budget)	500,000	6/1/2019				
Black Vol:	3,732	CNDG171803 /		VNB3C23193	N4606				
Color Vol:	7,596			3,732	Budget Document Technologies				
				7,596					

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7/23/2020 1:02:04 PM

Page 15 of 21

NHS AU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
44	Wilton-Lyndeborough Middle/High Room 201 Science	HP Laser Jet Pro M401dn Black Network Printer 35 CPM Duplex Sort-NIC-Print- Post Script	Close Out Due to Combining and/or Low Volumes		Close Out	Close Out	Close Out
274		10,646 (Trade Budget)					
Black Vol:	1,000	750,000 06/12					
		PHGDC34000 /	0				
			0				
45	Wilton-Lyndeborough Middle/High Room 204 Math	HP Laser Jet P2035 Black Network Printer 30 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint		New	New	New
274		46,298 (Trade Budget)					
Black Vol:	10,728	750,000 11/08	750,000 7/1/2019				
		CNB9X60089 /	PHBB264913 N4587				
			10,728 Budget Document Technologies				
			0				
46	Wilton-Lyndeborough Middle/High Room 208	HP Laser Jet Pro M401dn Black Network Printer 35 CPM Duplex Sort-NIC-Print- Post Script	Close Out Due to Combining and/or Low Volumes		Close Out	Close Out	Close Out
274		19,058 (Trade Budget)					
Black Vol:	2,136	750,000 06/12					
		PHGDF29054 /	0				
			0				

**NOTE:** FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade;  
C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment		2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced				
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:		
# Students		Serial Number / Present IP Address		Projected Black Volume				
Annual Volume		Special Notes		Projected Color Volume				
47	Wilton-Lyndeborough Middle/High Room 209 Faculty Workroom	Konica Minolta BH458 Black Photocopier 45 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF- Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console		Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint		New	New	New
		399,278	(Move 3)					
274		1,000,000	08/16	4,000,000	5/1/2017			
Black Vol:	215,564	A9HH011000571 /		AA6R011007085	N5003			
				224,860	Budget Document Technologies			
				0				
48	Wilton-Lyndeborough Middle/High Science Workroom	HP Laser Jet P1606dn Black Network Printer 26 CPM Duplex Sort-NIC-Print- Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint		New	New	New
		68,296	(Trade Budget)					
274		500,000	04/10	750,000	7/1/2019			
Black Vol:	11,166	VNB3G09364 /		PHBB264912	N4588			
				11,166	Budget Document Technologies			
				0				
49	Wilton-Lyndeborough Middle/High Storage	HP Laser Jet Pro M401dne Black Network Printer 35 CPM Duplex Sort-NIC-Print- Post Script		HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint		New	New	New
		0	(Trade Budget)					
274		750,000	01/13	750,000	7/1/2019			
Black Vol:	1,000	PHGFB35084 /		PHBB264873	N4589			
				1,000	Budget Document Technologies			
				0				

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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;



NHSAU 63 Wilton-Lyndebo	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date 2/19/2020	Estimated Life Date Introduced				
Room	Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Address:			
# Students	Serial Number / Present IP Address	Projected Black Volume				
Annual Volume	Special Notes	Projected Color Volume				
50 Wilton-Lyndeborough Middle/High Student Support Services	HP Laser Jet P2035 Black Network Printer 30 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	New	New	New	New
274	47,081 (Trade Budget)	750,000 7/1/2019				
Black Vol: 18,108	CNB9X60081 /	PHBB264908 N4590				
		18,108 Budget Document Technologies				
		0				
51 Wilton-Lyndeborough Middle/High Tech Office	HP LaserJet 400 MFP M426dn Black Laser MFP 40 CPM Duplex Sort CIF-Print-Scan- Fax-Post Script	HP LaserJet 400 MFP M426dn - 40 CPM Duplex Sort CIF-Print-Scan-Fax- Post Script	HP 426	HP 426	HP 426	HP 426
274	0 (Keep in Place)	1,000,000 10/1/2015				
Black Vol: 192	PHB8J7N2PV /	PHBB8J7N2PV N4534				
		192 Budget Document Technologies				
		0				
52 Wilton-Lyndeborough Middle/High Tech Office	HP Laser Jet M275 Color Network Printer 17 CPM Sort-NIC-Print-Post Script	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	New	New	New	New
274	0 (Trade Budget)	750,000 7/1/2019				
Black Vol: 1,020	CNB9J87KKS /	PHBB264915 N4591				
Color Vol:		1,020 Budget Document Technologies				
		0				

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C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

NHSAU 63 Wilton-Lyndebo		Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName		Present Meter/Survey Date 2/19/2020	Estimated Life	Date Introduced			
Room		Estimated Life	Date Introduced	Serial Number	Vendor ID	Proposed IP_Address:	
# Students		Serial Number / Present IP Address	Projected Black Volume				
Annual Volume		Special Notes	Projected Color Volume				
53	Wilton-Lyndeborough Middle/High WLC Faculty Workroom	Konica Minolta BH951 Black Photocopier 95 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher CIF-Print-Scan- Post Script-Hard Drive for Secure Print 400+ Lb Console  1,385,902 (Trade Copex)	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	New	New	New	New
274		5,000,000 06/12	4,000,000	6/1/2016			
Black Vol:	460,860	A4EW011004690 /	A8KN012000168	N3056			
			461,460	Budget Document Technologies			
			0				
Proposed Annual Volume for Wilton-Lyndeborough Middle/High			1,004,196		64,756		

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Page 19 of 21

**NHSAU 63 Wilton-Lyndeborough  
192 Forest Road  
Lyndeborough, NH 03082**

	<b>PRESENT</b>	<b>PROPOSED</b>
<b>Black Photocopiers</b>	1,950,350	1,964,438
<b>Black Photocopiers - Existing - Recon</b>	0	0
<b>High Production Black Photocopiers</b>	0	0
<b>Color Photocopiers - Black Volume</b>	252,872	253,643
<b>Color Photocopiers - Color Volume</b>	169,184	169,448
<b>Color Photocopiers - Existing - Recon</b>	0	0
<b>High Production Color Photocopiers</b>	0	0
<b>Black Network Printers</b>	161,530	138,151
<b>Black Laser MFP</b>	192	9,732
<b>Color Network Printers - Black Volume</b>	38,652	37,632
<b>Color Network Printers - Color Volume</b>	56,306	56,042
<b>Color Laser MFP - Black Volume</b>	0	0
<b>Color Laser MFP - Color Volume</b>	0	0
<b>Color Ink Jet Local Printers - Black Volume</b>	0	0
<b>Color Ink Jet Local Printers - Color Volume</b>	0	0
<b>Color Ink Jet MFP - Black Volume</b>	0	0
<b>Color Ink Jet MFP - Color Volume</b>	0	0
<i><b>Total Black Volume</b></i>	<b>2,403,596</b>	<b>2,403,596</b>
<i><b>Total Color Volume</b></i>	<b>225,490</b>	<b>225,490</b>
<b>TOTALS</b>	<b>2,629,086</b>	<b>2,629,086</b>

**Recommended Vendor(s): Budget with Konica Minolta Copiers & HP Printers****Upgrade Date on 7/1/2020****BLACK VOLUME**

Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
Budget Document Technologies / Color Photocopier	253,643	\$0.00370	\$938.48
Budget Document Technologies / Color Network Printer	37,632	\$0.01238	\$465.70
Budget Document Technologies / Black Photocopier	60,556	\$0.00390	\$236.17
Budget Document Technologies / Black Photocopier	1,903,882	\$0.00370	\$7,044.36
Budget Document Technologies / Black Network Printer	138,151	\$0.01238	\$1,709.62
Budget Document Technologies / Black Laser MFP	9,732	\$0.01238	\$120.43
<b>Sub Totals</b>	<b>2,403,596</b>	<b>\$0.00437</b>	<b>\$10,514.76</b>

**COLOR VOLUME**

Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
Budget Document Technologies / Color Network Printer	56,042	\$0.08625	\$4,833.62
Budget Document Technologies / Color Photocopier	169,448	\$0.03774	\$6,394.97
<b>Sub Totals</b>	<b>225,490</b>	<b>\$0.04980</b>	<b>\$11,228.59</b>

**COMBINED BLACK & COLOR VOLUME & COST**

	Proposed 100% Volume	Avg Cost Per Copy	Proj Full-Year Billing
<b>Total Billing</b>	<b>2,629,086</b>	<b>\$0.00827</b>	<b>\$21,743.35</b>

TO BE PLACED ON YOUR LETTERHEAD

July 30, 2020

Conway Technology Group  
10 Capitol Street  
Nashua, NH 03063

RE: Account Number SA51:10O614

To Whom It may concern:

Please accept this letter as our written notice of cancellation of your copier and/or printer services, effective immediately.

We recently secured a five-year equipment, service, and supply agreement that fits our needs and our budget. Therefore, we will no longer need your services.

We have attached a list of all equipment and their final meter reads to close out our account.

Sincerely,

Robert Mullin  
Business Manager

cc: Specialized Purchasing Consultants

### SAU 63/CONWAY FINAL CLOSE-OUT METER READS

Building	Make/Model	Serial #	Close Out Black Meter	Close Out Color Meter
Florence Rideout Elementary School	Konica Minolta BH223	A1UG011010616	748324	
Florence Rideout Elementary School	HP Laser Jet CP1525nw	CNBF230367	17280	18456
Florence Rideout Elementary School	Konica Minolta BH223	A1UG011009062	530229	
Florence Rideout Elementary School	HP Color LaserJet M553	JPCCL252LP	640	2791
Florence Rideout Elementary School	HP Laser Jet P1606dn	VNB3M1588	14896	
Florence Rideout Elementary School	HP Laser Jet Pro M402n	PHBHB40232	1679	
Florence Rideout Elementary School	Konica Minolta BHC754E	A2X0017004044	769422	
Florence Rideout Elementary School	HP Color LaserJet M553	JPCCL2600Y	3169	8564
Florence Rideout Elementary School	HP Laser Jet P2035	VNB3309884	11134	
Florence Rideout Elementary School	HP Color Laser Jet CP1025nw	XXXXXXXXXX		
Florence Rideout Elementary School	Brother HL-5370DW	E1J145143	55636	
Florence Rideout Elementary School	HP Laser Jet Pro M402n	PHBHB40225	7975	
Florence Rideout Elementary School	Konica Minolta BH601	A0PP011000949	2117447	
Florence Rideout Elementary School	HP Laser Jet P1606dn	VNB3M31270	3689	
Lyndeborough Central School	Konica Minolta BHC554	A5AY011015299	232258	371373
Lyndeborough Central School	Konica Minolta BH601	A0PP011014967	1707211	
SAU 63 District Office	HP Laser Jet Enterprise M506dn	PHBGR65202	16113	
SAU 63 District Office	HP Laser Jet P1606dn	VND3C13510	11075	
SAU 63 District Office	Konica Minolta BH751	A0PN011003175	1408789	
SAU 63 District Office	HP Laser Jet P4015N	CNDX217852	60940	
SAU 63 District Office	HP Laser Jet Enterprise M506dn	PHBGR65218	41345	
SAU 63 District Office	HP Color Laser Jet 4525	JPBCB2T07M	65733	80778
Wilton-Lyndeborough Middle/High	HP Color Laser Jet M452dn	VNB3M46097	6254	17501
Wilton-Lyndeborough Middle/High	HP Laser Jet P1606dn	VNB3G61908	12505	
Wilton-Lyndeborough Middle/High	HP Laser Jet 1022	FM11ZET	70591	
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M401dn	PHGDD84871	37137	
Wilton-Lyndeborough Middle/High	HP Laser Jet 400 M451dn	CNDG171800	16339	38527
Wilton-Lyndeborough Middle/High	HP Laser Jet 1022	JM0DDZ5	11413	

Building	Make/Model	Serial #	Close Out Black Meter	Close Out Color Meter
Wilton-Lyndeborough Middle/High	Konica Minolta BHC754E	A2X0017004030	205686	147361
Wilton-Lyndeborough Middle/High	HP Laser Jet P4015N	CNDX217849	36450	
Wilton-Lyndeborough Middle/High	HP Color Laser Jet CP3525	JPCCC7L7PF	12076	28324
Wilton-Lyndeborough Middle/High	HP Color Laser Jet 3600c	CNWDF22888	3282	84208
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M401dn	PHGDC33986	13849	
Wilton-Lyndeborough Middle/High	HP Laser Jet P4015N	JPDF006902	162399	
Wilton-Lyndeborough Middle/High	HP Color Laser Jet 2600	CNGC65D0DH	20343	31696
Wilton-Lyndeborough Middle/High	Konica Minolta BH601	A0PP011014331	2331331	
Wilton-Lyndeborough Middle/High	HP Color Laser Jet 2600	CNGCC65D0HF	17717	61292
Wilton-Lyndeborough Middle/High	HP Color Laser Jet 4700	JP8LB47165	64019	71137
Wilton-Lyndeborough Middle/High	HP Laser Jet 4250	CNGXF55907	268260	
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M402dn	PHB5B00725	10751	
Wilton-Lyndeborough Middle/High	HP Laser Jet P3005	CNJ1P44203	78280	
Wilton-Lyndeborough Middle/High	HP Laser Jet P4015N	CNDX202633	141260	
Wilton-Lyndeborough Middle/High	HP Laser Jet 400 M451dn	CNDG171803	4528	9033
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M401dn	PHGDC34000	10647	
Wilton-Lyndeborough Middle/High	HP Laser Jet P2035	CNB9X60089	46736	
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M401dn	PHGDF29054	19064	
Wilton-Lyndeborough Middle/High	Konica Minolta BH458	A9HH011000571	417522	
Wilton-Lyndeborough Middle/High	HP Laser Jet P1606dn	VNB3G09364	68730	
Wilton-Lyndeborough Middle/High	HP Laser Jet Pro M401dne	PHGFB35084	5473	
Wilton-Lyndeborough Middle/High	HP Laser Jet P2035	CNB9X60081	47581	
Wilton-Lyndeborough Middle/High	HP LaserJet 400 MFP M426dn	PHB8J7N2PV	491	
Wilton-Lyndeborough Middle/High	HP Laser Jet M225	CNB9J87KKS	N/A	
Wilton-Lyndeborough Middle/High	Konica Minolta BH951	A4EW011004690	1423088	



## Specialized Purchasing Consultants Inc.

Serving Maine, New Hampshire & Vermont since 1988

Skip Tilton  
President

Corporate Office:  
1491 East Side River Road  
Dummer, NH 03588  
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[stilton@spccopypro.com](mailto:stilton@spccopypro.com)

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

### *RE: SPC Simplified Billing*

Dear Client:

Why Simplified Billing? Quite simply, our clients were receiving different hard-to-read invoice styles, monthly or quarterly invoicing, partial fleet billing at random times of the year, and other confusing invoicing practices from their vendors. SPC found it necessary to simplify the process to ensure our clients are being charged accurately.

From 1989 to 2012, SPC allowed vendors to handle the billing directly with the client. As mentioned above, vendors had their own way of invoicing, which created a great deal of confusion. Clients would often pay without confirmation of the charges to avoid interruption of service or supplies. We spent numerous administrative hours sorting out the billing for those clients who did question their invoices.

In 2013, we simplified the billing process *at no additional cost to you* as follows:

- **Invoice #1**: Billed out July 1 for 50% of previous year's usage in advance.
- **Invoice #2**: Billed out January 1 for remaining 50% of usage in advance.
- **Invoice #3**: Reconciliation of actual usage vs. prepaid against Invoices 1 and 2, showing all credits and charges along with corresponding meter reads, usage and cost per print for each machine under contract.

The cycle begins again on July 1 for the next fiscal year. Just three, easy-to-read invoices per year. Simple, and consistent. Both clients and vendors have repeatedly expressed their gratitude as Simplified Billing has expedited the payment process and increased the confidence level to all parties.

Feel free to share your thoughts on the Simplified Billing process, or any of our other free services, with us at any time.

Regards,

Skip Tilton





NHSAU 63 Wilton-Lyndeborough  
2020-2021 / July Pre-Bill  
Summary by Building

## Black Prints

Building	Projected Volume	Projected Charges	50% Pre-Billing Volume	50% Pre-Billing Charges
Florence Rideout Elementary School	756,812	\$2,988.62	378,407	\$1,494.32
Lyndeborough Central School	488,584	\$1,807.76	244,292	\$903.88
SAU 63 District Office	154,004	\$882.43	77,002	\$441.22
Wilton-Lyndeborough Middle/High	1,229,056	\$5,668.86	614,528	\$2,834.43
<b>Black Prints Totals</b>	<b>2,628,456</b>	<b>\$11,347.67</b>	<b>1,314,229</b>	<b>\$5,673.84</b>

## Color Prints

Building	Projected Volume	Projected Charges	50% Pre-Billing Volume	50% Pre-Billing Charges
Florence Rideout Elementary School	119,274	\$5,187.24	59,637	\$2,593.62
Lyndeborough Central School	37,336	\$1,409.06	18,668	\$704.53
SAU 63 District Office	4,124	\$355.70	2,062	\$177.85
Wilton-Lyndeborough Middle/High	64,756	\$4,276.60	32,378	\$2,138.30
<b>Color Prints Totals</b>	<b>225,490</b>	<b>\$11,228.59</b>	<b>112,745</b>	<b>\$5,614.30</b>

<b>Total Pre-Billing Invoice</b>	<b>2,853,946</b>	<b>\$22,576.26</b>	<b>1,426,974</b>	<b>\$11,288.14</b>
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## SCHEDULE A

### SERVICE & SUPPLY CONTRACT - CLIENT

Client: NHSAU 63 Wilton-Lyndeborough  
Contracted Vendor: Budget Document Technologies  
Term: 7/1/2020 through 6/30/2025

<i>Building</i>	<i>Room</i>	<i>Model</i>	<i>Serial Number</i>	<i>Machine Type</i>	<i>Black Cost/Copy</i>	<i>COLOR Cost/Copy</i>
Florence Rideout Elementary School	4th Grade Hall	Konica Minolta BH658	AA6R011007065	Black Photocopier	\$0.00370	\$0.00000
Florence Rideout Elementary School	ABA	HP Color Laser Jet M454dn	VNB3C23190	Color Network Printer	\$0.01238	\$0.08625
Florence Rideout Elementary School	Computer Lab	Konica Minolta BH458	A9HH011000571	Black Photocopier	\$0.00390	\$0.00000
Florence Rideout Elementary School	Computer Lab	HP Color LaserJet M553	JPCCL252LP	Color Network Printer	\$0.01238	\$0.08625
Florence Rideout Elementary School	Library	HP Laser Jet Pro M402n	PHBHB40232	Black Network Printer	\$0.01238	\$0.00000
Florence Rideout Elementary School	Office	Konica Minolta BHC550i	AA7P011001897	Color Photocopier	\$0.00370	\$0.03774
Florence Rideout Elementary School	Room 222 WIN Office	HP Color LaserJet M553	JPCCL2600Y	Color Network Printer	\$0.01238	\$0.08625
Florence Rideout Elementary School	Speech Counselor	HP Laser Jet Pro M404dn	PHBB264910	Black Network Printer	\$0.01238	\$0.00000
Florence Rideout Elementary School	Storage	HP Laser Jet Pro M402n	PHBHB40225	Black Network Printer	\$0.01238	\$0.00000
Florence Rideout Elementary School	Teacher's Room	Konica Minolta BH808	A8KN012000147	Black Photocopier	\$0.00370	\$0.00000
Florence Rideout Elementary School	Tech Office	HP Laser Jet Pro M404dn	PHBB264261	Black Network Printer	\$0.01238	\$0.00000
Lyndeborough Central School	Office	Konica Minolta BHC550i	AA7P011001990	Color Photocopier	\$0.00370	\$0.03774
Lyndeborough Central School	Workroom	Konica Minolta BH808	A8KN012000194	Black Photocopier	\$0.00370	\$0.00000
SAU 63 District Office	Accounts Payable	HP Laser Jet Enterprise M506dn	PHBGR65202	Black Network Printer	\$0.01238	\$0.00000
SAU 63 District Office	Beth's Office	HP Laser Jet Pro M404dn	PHBB264906	Black Network Printer	\$0.01238	\$0.00000

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
SAU 63 District Office	Business Office	Konica Minolta BH658	AA6R011007104	Black Photocopier	\$0.00370	\$0.00000
SAU 63 District Office	Payroll	HP Laser Jet Enterprise M506dn	PHBGR65218	Black Network Printer	\$0.01238	\$0.00000
SAU 63 District Office	Super's Office	HP Color Laser Jet M454dn	VNB3C23187	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Computer Lab	HP Color Laser Jet M452dn	VNB3M46097	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Kitchen Office	HP Laserjet Pro MFP M428fdn	MXBPN4W3G5	Black Laser MFP	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Library	HP Color Laser Jet M454dn	VNB3C23186	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Library	HP Laser Jet Pro M404dn	PHBB264905	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Nurse's Office Room 126	HP Laser Jet Pro M404dn	PHBB264922	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Principal's Office	HP Laser Jet Pro M404dn	PHBB264911	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Principal's Office	Konica Minolta BHC550i	AA7P011002043	Color Photocopier	\$0.00370	\$0.03774
Wilton-Lyndeborough Middle/High	Room 101	HP Color Laser Jet M454dn	VNB3C23189	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Room 105	HP Color Laser Jet M454dn	VNB3C23192	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Room 108	HP Laser Jet Pro M404dn	PHBB264836	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Room 110A Psychologist	HP Laser Jet Pro M404dn	PHBB264447	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Room 118	HP Color Laser Jet M454dn	VNB3C23188	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Room 120 Guidance	Konica Minolta BH658	AA6R011007048	Black Photocopier	\$0.00370	\$0.00000
Wilton-Lyndeborough Middle/High	Room 132	HP Laser Jet Pro M402dn	PHB5B00725	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Room 133	HP Laser Jet Pro M404dn	PHBB264919	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Room 148	HP Laser Jet Pro M404dn	PHBB264900	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Room 170 Art	HP Color Laser Jet M454dn	VNB3C23193	Color Network Printer	\$0.01238	\$0.08625
Wilton-Lyndeborough Middle/High	Room 204 Math	HP Laser Jet Pro M404dn	PHBB264913	Black Network Printer	\$0.01238	\$0.00000

12/23/13

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Machine Type</b></i>	<i><b>Black Cost/Copy</b></i>	<i><b>COLOR Cost/Copy</b></i>
Wilton-Lyndeborough Middle/High	Room 209 Faculty Workroom	Konica Minolta BH658	AA6R011007085	Black Photocopier	\$0.00370	\$0.00000
Wilton-Lyndeborough Middle/High	Science Workroom	HP Laser Jet Pro M404dn	PHBB264912	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Storage	HP Laser Jet Pro M404dn	PHBB264873	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Student Support Services	HP Laser Jet Pro M404dn	PHBB264908	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Tech Office	HP LaserJet 400 MFP M426dn	PHB8J7N2PV	Black Laser MFP	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	Tech Office	HP Laser Jet Pro M404dn	PHBB264915	Black Network Printer	\$0.01238	\$0.00000
Wilton-Lyndeborough Middle/High	WLC Faculty Workroom	Konica Minolta BH808	A8KN012000168	Black Photocopier	\$0.00370	\$0.00000

*Subject to change and correction and future additions.*

**Additional Provisions:**

None at this time.



## SERVICE AND SUPPLY CONTRACT - CLIENT

Specialized Purchasing Consultants ("SPC") hereby contracts with NHSAU 63 Wilton-Lyndeborough ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on July 1, 2020 and terminating on June 30, 2025. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client or SPC may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:**  
Specialized Purchasing Consultants

By: Skip Tilton

Title: President/Owner

Date: 6-25-20

Signature: 

**Named Contracted Vendor:** Budget Document Technologies  
P.O. Box 2322  
Lewiston, ME 042412322  
2077827427

**AGREED AND ACCEPTED BY:**  
NHSAU 63 Wilton-Lyndeborough

By: Lizabeth Baker

Title: Business Manager

Date: 5-12-20

Signature: 



## SCHEDULE B WARRANTY

**Client: NHSAU 63 Wilton-Lyndeborough**  
**Contracted Vendor: Budget Document Technologies**  
**Term: 7/1/2020 through 6/30/2025**

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Wilton-Lyndeborough Middle/High	Room 101	HP Color Laser Jet M454dn	VNB3C23189	500,000	6/1/2019
Wilton-Lyndeborough Middle/High	Room 105	HP Color Laser Jet M454dn	VNB3C23192	500,000	6/1/2019
Wilton-Lyndeborough Middle/High	Room 108	HP Laser Jet Pro M404dn	PHBB264836	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Room 110A Psychologist	HP Laser Jet Pro M404dn	PHBB264447	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Room 118	HP Color Laser Jet M454dn	VNB3C23188	500,000	6/1/2019
Wilton-Lyndeborough Middle/High	Room 120 Guidance	Konica Minolta BH658	AA6R011007048	4,000,000	5/1/2017
Wilton-Lyndeborough Middle/High	Room 132	HP Laser Jet Pro M402dn	PHB5B00725	1,000,000	10/1/2015
Wilton-Lyndeborough Middle/High	Room 133	HP Laser Jet Pro M404dn	PHBB264919	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Room 148	HP Laser Jet Pro M404dn	PHBB264900	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Room 170 Art	HP Color Laser Jet M454dn	VNB3C23193	500,000	6/1/2019
Wilton-Lyndeborough Middle/High	Room 204 Math	HP Laser Jet Pro M404dn	PHBB264913	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Room 209 Faculty Workroom	Konica Minolta BH658	AA6R011007085	4,000,000	5/1/2017
Wilton-Lyndeborough Middle/High	Science Workroom	HP Laser Jet Pro M404dn	PHBB264912	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Storage	HP Laser Jet Pro M404dn	PHBB264873	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Student Support Services	HP Laser Jet Pro M404dn	PHBB264908	750,000	7/1/2019

<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Wilton-Lyndeborough Middle/High	Tech Office	HP LaserJet 400 MFP M426dn	PHB8J7N2PV	1,000,000	10/1/2015
Wilton-Lyndeborough Middle/High	Tech Office	HP Laser Jet Pro M404dn	PHBB264915	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	WLC Faculty Workroom	Konica Minolta BH808	A8KN012000168	4,000,000	6/1/2016
Florence Rideout Elementary School	4th Grade Hall	Konica Minolta BH658	AA6R011007065	4,000,000	5/1/2017
Florence Rideout Elementary School	ABA	HP Color Laser Jet M454dn	VNB3C23190	500,000	6/1/2019
Florence Rideout Elementary School	Computer Lab	Konica Minolta BH458	A9HH011000571	1,000,000	8/1/2016
Florence Rideout Elementary School	Computer Lab	HP Color LaserJet M553	JPCCL252LP	1,000,000	4/1/2016
Florence Rideout Elementary School	Library	HP Laser Jet Pro M402n	PHBHB40232	750,000	10/1/2015
Florence Rideout Elementary School	Office	Konica Minolta BHC550i	AA7P011001897	3,000,000	2/1/2020
Florence Rideout Elementary School	Room 222 WIN Office	HP Color LaserJet M553	JPCCL2600Y	1,000,000	4/1/2016
Florence Rideout Elementary School	Speech Counselor	HP Laser Jet Pro M404dn	PHBB264910	750,000	7/1/2019
Florence Rideout Elementary School	Storage	HP Laser Jet Pro M402n	PHBHB40225	750,000	10/1/2015
Florence Rideout Elementary School	Teacher's Room	Konica Minolta BH808	A8KN012000147	4,000,000	6/1/2016
Florence Rideout Elementary School	Tech Office	HP Laser Jet Pro M404dn	PHBB264261	750,000	7/1/2019
Lyndeborough Central School	Office	Konica Minolta BHC550i	AA7P011001990	3,000,000	2/1/2020
Lyndeborough Central School	Workroom	Konica Minolta BH808	A8KN012000194	4,000,000	6/1/2016
SAU 63 District Office	Accounts Payable	HP Laser Jet Enterprise M506dn	PHBGR65202	1,000,000	10/1/2015
SAU 63 District Office	Beth's Office	HP Laser Jet Pro M404dn	PHBB264906	750,000	7/1/2019
SAU 63 District Office	Business Office	Konica Minolta BH658	AA6R011007104	4,000,000	5/1/2017
SAU 63 District Office	Payroll	HP Laser Jet Enterprise M506dn	PHBGR65218	1,000,000	10/1/2015
SAU 63 District Office	Super's Office	HP Color Laser Jet M454dn	VNB3C23187	500,000	6/1/2019

12/23/13



<i><b>Building</b></i>	<i><b>Room</b></i>	<i><b>Model</b></i>	<i><b>Serial Number</b></i>	<i><b>Warranty Life</b></i>	<i><b>Model Intro Date</b></i>
Wilton-Lyndeborough Middle/High	Computer Lab	HP Color Laser Jet M452dn	VNB3M46097	500,000	10/1/2015
Wilton-Lyndeborough Middle/High	Kitchen Office	HP Laserjet Pro MFP M428fdn	MXBPN4W3G5	750,000	5/1/2019
Wilton-Lyndeborough Middle/High	Library	HP Color Laser Jet M454dn	VNB3C23186	500,000	6/1/2019
Wilton-Lyndeborough Middle/High	Library	HP Laser Jet Pro M404dn	PHBB264905	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Nurse's Office Room 126	HP Laser Jet Pro M404dn	PHBB264922	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Principal's Office	HP Laser Jet Pro M404dn	PHBB264911	750,000	7/1/2019
Wilton-Lyndeborough Middle/High	Principal's Office	Konica Minolta BHC550i	AA7P011002043	3,000,000	2/1/2020

*Subject to change and correction and future additions.*

**Additional Provisions:**

*If it is deemed necessary to replace a malfunctioning machine then the replacement unit must comply with the following...*

- Same Speed or Faster
- Same Volume or less
- Same Introduction Date or Newer





## WARRANTY

Budget Document Technologies ("Contracted Vendor") hereby warrants to NHSAU 63 Wilton-Lyndeborough ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on July 1, 2020 and terminating on June 30, 2025, and such Equipment cannot be repaired promptly, Contracted Vendor will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:**  
**Budget Document Technologies**

By: Tom Ouellette

Title: Administrator

Date: 6/15/20

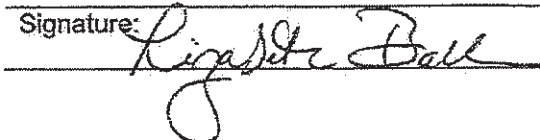
Signature: 

**AGREED AND ACCEPTED BY:**  
**NHSAU 63 Wilton-Lyndeborough**

By: Elizabeth Baker

Title: Business Manager

Date: 5-12-20

Signature: 

## VOTE TO BE ADOPTED

### **Wilton-Lyndeborough Cooperative School District Lyndeborough, New Hampshire**

**Voted:** The Superintendent of Schools is authorized to execute and deliver a tax-exempt lease purchase agreement with M.S.T. Government Leasing, LLC in the name and on behalf of the **Wilton-Lyndeborough Cooperative School District** (the “Issuer”), for the purpose of refunding and refinancing existing lease purchases of photocopier equipment and lease purchasing additional new and reconditioned photocopier equipment, any service agreements specifically financed in connection with certain equipment, consulting fees, and related costs of issuance, with an aggregate purchase price not exceeding **Eighty Four Thousand Two Hundred Thirty Dollars and Forty One Cents (\$84,230.41)**, at a rate of interest of not more than **3.340%** per year through **August 1, 2024**, and otherwise in such form as the Superintendent may approve; and that the appropriate officials of the Issuer be and hereby are authorized to execute and deliver on behalf of the Issuer such other documents and certificates as may be required in connection with such tax-exempt lease purchase agreement; and that no part of the proceeds of said tax-exempt lease purchase agreement shall be used, directly or indirectly, to acquire any securities or obligations, the acquisition of which would cause the tax-exempt lease purchase agreement to be a “private activity bond” or an “arbitrage bond” within the meaning of Sections 141 and 148, respectively, of the Internal Revenue Code of 1986, as amended (the “Code”); and that the tax-exempt lease purchase agreement issued pursuant hereto be designated as a qualified tax-exempt obligation within the meaning of Section 265(b)(3)(B) of said Code; and that the Superintendent be and hereby is authorized to covenant on behalf of the Issuer to file any information report and pay any rebate due to the United States in connection with the issuance of said tax-exempt lease purchase agreement, and to take all other lawful actions necessary to insure that the interest portion of the rental payments under and pursuant to the tax-exempt lease purchase agreement will be excluded from the gross income of the owners thereof for purposes of federal income taxation and to refrain from taking any action which would cause such interest portion of the rental payments to become includable in the gross income of the owners thereof. The School Board of the Issuer also authorizes the Superintendent of Schools of the School District to sign the attached Contract with Specialized Purchasing Consultants, Inc. relating to acquisition of photocopying equipment for the Issuer and authorizes such persons to make any elections under the Contract not exceeding the aggregate purchase price of this authorizing Vote.

M.S.T. Government Leasing LLC

1491 Eastside River Road

Dummer, NH 03588

800-750-1538

Lease Number: 490

## **Municipal Lease Purchase Agreement**

M.S.T. Government Leasing LLC, a New Hampshire Limited Liability Company with a principal location in Dummer, New Hampshire, (the "Lessor"), and the Lessee, indicated on Schedule A attached hereto (the "Lessee") agree to the lease of equipment subject to the terms of this Agreement and all schedules attached hereto (collectively referred to as the "Lease").

In consideration of the mutual covenants herein contained, the parties covenant and agree as follows:

1. **EQUIPMENT.** Lessor agrees to lease to Lessee and Lessee agrees to lease from Lessor the equipment listed in Schedule F together with any replacement parts, additions, repairs or accessories now or hereafter permanently incorporated in or affixed to it (the "Equipment") on the terms and conditions set forth herein.
2. **TERM.** The term of this Lease is set forth in Schedule A (the "Lease Term")
3. **COMMENCEMENT AND EXPIRATION.** This Lease shall commence upon Lessee's acceptance of the Equipment (the "Commencement Date") and continue until the earlier of (i) the end of the Lease Term; (ii) a permitted termination pursuant to Non-Appropriation of Funds (Paragraph 17); (iii) Lessor's termination of the Lease after Default (Paragraph 19) or (iv) Lessee's proper exercise of its option (Paragraph 20). Lessor shall have no obligation to Lessee under this Lease if the Equipment, for whatever reason, is not delivered to Lessee within 90 days after Lessee signs this Lease. Lessor shall have no obligation to Lessee under this Lease if Lessee fails to execute and deliver to Lessor an "Acknowledgement and Acceptance of Equipment by Lessee" form within 30 days after the Equipment is delivered to Lessee.
4. **ACCEPTANCE OF EQUIPMENT.** Lessee agrees to immediately inspect the Equipment upon receipt of the Equipment and to execute an "Acknowledgment and Acceptance of Equipment by Lessee" form, in the form attached hereto as Schedule B, after the

Equipment has been delivered and after Lessee is satisfied that the Equipment is satisfactory as of the time of inspection in every respect, excluding latent or unknown defects. The "Acknowledgment and Acceptance of Equipment by Lessee" form must be promptly executed and delivered to Lessor within 30 days after the Equipment is delivered to Lessee.

5. **CONVENANTS OF LESSEE.** Lessee represents and warrants to Lessor that as of the date of this Lease and throughout the term of this Lease:
  - (a) Lessee is a public body, politic and corporate within the State in which it is located;
  - (b) Lessee is duly organized and existing under the Constitution and laws of said State, and is duly authorized to execute and carry out its obligations under this Lease;
  - (c) This Lease including all schedules and amendments hereto have been duly authorized, executed and delivered by Lessee;
  - (d) Lessee will comply with all applicable provisions of the Internal Revenue Code of 1986, as amended (the "Code") and the regulations of the Treasury Department thereunder, from time to time proposed or in effect, in order to maintain the excludability from gross income for federal income tax purposes of the interest component of payments under this Lease and will not use or permit the use of the Equipment in such a manner as to cause this Lease to be a "private activity bond" or an "arbitrage bond" under the Code; and
  - (e) No provision of this Lease constitutes a pledge of tax or general revenues of Lessee and all lease payments hereunder shall constitute current expenses of the Lessee.
6. **PAYMENTS: AMORTIZATION SCHEDULE.** Lessee agrees to promptly pay the total rent equal to the "Payment Amount" as set forth in Schedule A multiplied by the number of payments specified in "No. of Payments" as set forth in Schedule A. Payments will be made in advance and periodically as specified in Schedule A. Payments shall be made by Lessee at Lessor's address set forth above, or as otherwise directed by the Lessor. Lessee shall not abate, set off, deduct any amount, or reduce any payment for any reason. The first payment shall be due on the date of the date of acceptance of the Equipment by Lessee, and subsequent payments shall be due on the same day of each succeeding pay period throughout the term of the Lease. If any Payment is not received by Lessor within thirty (30) days after the Payment Date, then Lessee shall pay to Lessor a late payment fee of five percent (5%) of the amount of such delinquent Payment. Lessee agrees that the Amortization Schedule delivered or to be delivered to Lessee shall be incorporated into this Lease. Lessee shall be deemed to have agreed to such Amortization Schedule as of the Commencement Date.

7. **DISCLAIMER OF WARRANTIES AND CLAIMS, LIMITATION OF REMEDIES.**

THERE ARE NO WARRANTIES BY OR ON BEHALF OF LESSOR. Lessee acknowledges and agrees as follows:

- (a) **LESSOR MAKES NO WARRANTIES EITHER EXPRESSED OR IMPLIED AS TO THE CONDITION OF THE EQUIPMENT, ITS MERCHANTABILITY, ITS FITNESS OR SUITABILITY FOR ANY PARTICULAR PURPOSE, ITS DESIGN, ITS CAPACITY, ITS QUALITY, OR WITH RESPECT TO ANY CHARACTERISTICS OF THE EQUIPMENT;**
- (b) Lessee has fully inspected the Equipment, which it has requested Lessor to acquire and lease to Lessee, and the Equipment is in good condition and to Lessee's complete satisfaction as of the time of inspection, excluding latent or unknown defects;
- (c) Lessee acknowledges that the Equipment is leased to Lessee solely for the purpose of performing essential governmental uses and public functions of Lessee within the permissible scope of Lessee's authority and will not be used in a trade or business;
- (d) If the Equipment is not properly installed, does not operate as represented or warranted by the Supplier or manufacturer, or is unsatisfactory for any reason, regardless of cause or consequence, Lessee's only remedy, if any, shall be against the Supplier or the manufacturer of the Equipment and not against the Lessor;
- (e) Provided Lessee is not in default under this Lease, Lessor assigns to Lessee any warranties made by the Supplier or the manufacturer of the Equipment;
- (f) **LESSEE SHALL HAVE NO REMEDY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES AGAINST LESSOR; and**
- (g) **NO DEFECT, DAMAGE, OR UNFITNESS OF THE EQUIPMENT FOR ANY PURPOSE SHALL RELIEVE LESSEE OF THE OBLIGATION TO MAKE LEASE PAYMENTS OR RELIEVE LESSEE OF ANY OTHER OBLIGATION UNDER THIS LEASE.**

8. **NON-ASSIGNMENT.** Lessee agrees that it shall not assign, sublease, pledge or transfer this Lease or sublease the Equipment or any interest therein, or otherwise dispose of the Equipment referenced in this Lease without the prior written consent of the Lessor.

9. **RELATION BETWEEN THE LESSOR AND THE SUPPLIER.** Lessee understands and acknowledges that no broker or Supplier or any agent of such is an agent of Lessor. No Supplier or agent of such is authorized to waive or alter any term or condition of this Lease



and no representation as to the Equipment made by a Supplier or agent of same shall affect Lessee's duty to pay Lessor the lease payments hereunder.

10. **LOCATION.** The Equipment shall be kept at the location set forth in Schedule A and may not be removed without Lessor's prior written consent.
11. **USE.** Lessee shall maintain the Equipment in good operating condition in the same configuration as when accepted, shall use the Equipment solely in the manner for which it is intended and reasonably in compliance with the manufacturer instructions, shall make all necessary repairs at Lessee's expense, shall reasonably comply with all laws relating to its possession, use or maintenance, and shall not unreasonably make any alterations, additions or improvements to the Equipment without the Lessor's prior written consent. Lessee further agrees to comply with all license and copyright requirements of any software used in connection with the Equipment.
12. **OWNERSHIP; TITLE.** Title to the Equipment shall pass to Lessee upon Lessee's acceptance of the Equipment pursuant to this Lease, subject to the rights of Lessor under this Agreement. To secure the payment of Lessee's obligations under this Lease, Lessee grants to Lessor a security interest constituting a first lien on the Equipment and on all additions, attachments, accessions and substitutions thereto, and on any proceeds therefrom. Lessee agrees to execute such additional documents, including a UCC-1 financing statement in the appropriate office of Lessee's state and similar instruments, in form reasonably satisfactory to Lessor, which Lessor deems necessary or appropriate to establish and maintain a security interest, and upon assignment, the security interest of any assignee of Lessor. Lessor agrees to provide the Equipment to Lessee free of liens, attachments and other encumbrances. All additions, repairs or improvements made to Equipment shall belong to Lessee, subject to the rights of Lessor under this Lease.
13. **SURRENDER.** At the expiration of the Lease Term, should the Lessee choose not to exercise its option to purchase the Equipment, the Lessee, at its expense, shall return the Equipment in good repair, ordinary wear and tear excepted, by delivering it packed, if applicable, and ready for shipment to the Supplier or such other location as is agreed to by the parties.
14. **LOSS OR DAMAGE.** Lessee shall at all times after signing this Lease bear the entire risk of loss, theft, damage or destruction of any part of the Equipment from any cause whatsoever and no loss, theft, damage or destruction of the Equipment shall relieve Lessee of the obligation to make lease payments hereunder or to comply with any other obligation of this Lease. In the event of damage to any part of the Equipment, Lessee shall immediately place the same in good repair at Lessee's expense. If Lessor determines that any part of the Equipment is lost, stolen, destroyed, or damaged beyond repair, Lessee shall, at Lessee's option, do one of the following:

- (a) Replace the same with like equipment in good repair of comparable function, capacity and features, reasonably acceptable to Lessor in which event this Lease shall continue and the replacement equipment shall constitute Equipment for all purposes of this Lease; or
- (b) Pay Lessor in cash the following: (i) all amounts due from Lessee to Lessor under this Lease up to the date of the loss; and (ii) the accelerated balance of the total amounts due for the remaining term of this Lease attributable to said item, discounted to its net present value at a simple interest rate equal to the interest rate set forth on Schedule A and resulting in the amortization of principal and interest as set forth in the attached Amortization Schedule. Upon Lessor's receipt of payment set forth above, Lessee shall be entitled to the Equipment with any warranties made by the Supplier or manufacturer but without any warranties from Lessor. If insurance proceeds are used to fully comply with this subparagraph, the balance of any such proceeds shall go Lessee to compensate for loss of use of the Equipment for the remaining term of the Lease.

15. **INSURANCE; LIENS; TAXES.** The Lessee shall at its own expense and for the term of this Lease provide and maintain insurance against loss, theft, damage or destruction of the Equipment in an amount not less than the full replacement value of the Equipment, naming Lessor or its assignee as the loss payee to the extent of Lessor's interest. Lessee also agrees to name Lessor as an additional insured on Lessee's comprehensive general all-risk liability policy or public liability policy, insuring Lessor and Lessee against any and all loss or liability for all damages, either to property, persons or otherwise, which might result from the condition, use or operation of the Equipment, with such limits and with an insurer satisfactory to the Lessor. The Lessee's obligation under this paragraph is limited by the Lessee's limits of liability and substantive areas of liability under the Maine Tort Claims Act or its limits and areas of liability under its insurance, whichever is greater. Each policy shall expressly provide that said insurance as to Lessor and its assigns shall not be invalidated by any act, omission, or neglect of Lessee and cannot be canceled without 30 days' prior written notice to Lessor. As to each policy Lessee shall furnish to Lessor a certificate of insurance from the insurer, which certificate shall be evidence the insurance coverage required by this paragraph. Lessor shall have no obligation to ascertain the existence of or provide any insurance coverage for the Equipment or for Lessee's benefit. Lessee agrees to keep the Equipment free and clear of all liens and encumbrances and to pay any and all charges and taxes imposed by local, state or federal law or authorities arising out of ownership, leasing, rental, sale, purchase, possession or use of the Equipment. If Lessee causes or allows events to happen that change the interest income tax-exempt status of this Lease, as provided in the Internal Revenue Code of 1986, as amended, Lessee agrees to pay the "taxable interest rate" retroactive to its Commencement Date. The "taxable interest rate" is defined as that rate that results in the same after-tax yield to the Lessor, or its assigns, as the tax-exempt rate on this Lease, or the highest rate permitted by law, whichever is less.

16. **ASSIGNMENT BY LESSOR.** Lessee agrees that Lessor may assign this Lease after providing written notice to the Lessee of the assignment. Should the Lessor choose to assign the Lease, the assignee shall have all rights and obligations originally afforded Lessor under this Lease. Lessee shall recognize and hereby consents to any assignments of this Lease.
17. **NONAPPROPRIATION OF FUNDS.** In the event no funds or insufficient funds are appropriated and budgeted for lease payments due under this Lease, the Lessee may elect to terminate this Lease in accordance with this paragraph. Lessee's election to terminate must be exercised by delivering its prior written notice of its intent to terminate together with a certified statement by an authorized official indicating that insufficient sums have been appropriated for the ensuing fiscal year of the Lessee. In the event of such termination, Lessee agrees to peaceably surrender the Equipment to Lessor or its assignee on the date of such termination, packed for shipment in accordance with manufacturer's specifications, if applicable, and sent prepaid and insured to the location as is agreed to by the parties. Lessor shall have all legal and equitable rights and remedies to take possession of the Equipment. Termination under this Paragraph 17 shall be effective upon the expiration of the applicable fiscal year of the Lease and payment of all lease payments during that fiscal year. Lessee's exercise of its rights under this Paragraph 17 shall not affect the survival of any other provisions (other than the obligation to make lease payments beyond the applicable fiscal year) which survive the termination of the Lease.
18. **ESCROW ACCOUNT.** At the option of the Lessor, an escrow account may be created at Franklin Savings Bank to hold the Lease proceeds prior to disbursement of funds to the seller of the Equipment. Any interest earned on this account shall be payable to the Lessee. Lessor shall act as the escrow agent and shall disburse funds as appropriate under the other provisions of the Lease. Lessee understands and agrees they have no right of direct access to the funds in said escrow account.
19. **DEFAULT.** Lessee shall be in default of this Lease if: (a) Lessee fails to make any payments which are due under the terms of this Lease for a period of ten (10) days after the due date thereof; (b) Lessee fails to abide by any of the provisions of this Lease, and such failure continues for a period of ten (10) days after notice from Lessor; (c) the Equipment or any portion of the Equipment becomes subject to liens, seizures, assignments, transfers, sublease or sale without the prior written consent of the Lessor; (d) Lessee abandons the Equipment or permits any other entity to use the Equipment without the prior written consent of Lessor, (e) Lessee has made any misleading or false statements in connection with application for or performance of this Lease; (f) Lessee defaults in any other agreement it has with Lessor; (g) Lessee assigns its rights in property for the benefit of creditors; or (h) Lessee files a petition under any state or federal bankruptcy or insolvency laws, or any similar law.



20. **OPTION.** Provided that no default or Non-Appropriation of Funds has occurred, Lessee may purchase all (but not less than all) of the Equipment for the Option Price set forth on Schedule A at the end of the Lease Term. If Lessee exercises its option under this paragraph, Lessor shall convey or release to Lessee, all its right, title and/or interest in the Equipment on an "AS-IS, WHERE-IS" basis without any representation or warranty.
21. **SEVERABILITY.** This Lease is intended to constitute a valid and enforceable legal instrument, and no provision of this Lease that may be deemed unenforceable shall in any way invalidate any other portion or provisions hereof, all of which shall remain in full force and effect.
22. **TIME OF ESSENCE.** Time is of the essence in the performance of all aspects of this Lease; the parties agree that this provision shall not be waived by implication or otherwise should the parties accept performance on a late basis.
23. **CHOICE OF LAW.** The parties agree that the execution, interpretation and performance of this Lease shall be governed by the laws of the State of Maine.
24. **ENTIRE AGREEMENT: NO WAIVER.** This Lease, together with the attached Schedules A-F, constitutes the entire agreement between Lessor and Lessee. No provision of this Lease shall be modified or rescinded unless in writing signed by a representative of all parties hereto. Waiver by Lessor of any provision hereof in one instance shall not constitute a waiver as to any other instance.

IN WITNESS WHEREOF, the parties have caused this Municipal Lease Purchase Agreement to be executed by their duly authorized representatives as an instrument under seal.

Lessor:

**M.S.T. Government Leasing LLC**

By: 

Merle S Tilton

Its: President

Date: 6-23-2020

Lessee:

**Wilton-Lyndeborough Cooperative  
School District**

By: 

Bryan K Lane

Its: Superintendent

Date: 6/17/20

**M.S.T Government Leasing, LLC.**

**Lease Number: 490**

**Schedule A – SCHEDULE OF EQUIPMENT AND LEASE PAYMENTS**

**LESSEE: Wilton-Lyndeborough Cooperative School District**

**ADDRESS: 192 Forest Road**

**Lyndeborough, NH 03082**

**EQUIPMENT DESCRIPTION: (Schedule F)**

**Lease Term: 5 Years**

**Payment Amount: \$18,021.77**

**No. of Payments: 5**

**Pay Period: Annual**

**Advance Payments: \$0**

**Lease Value: \$84,230.41**

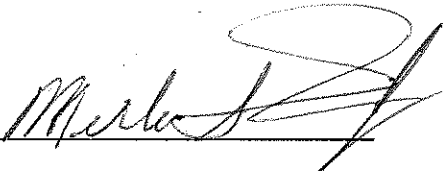
**Option Price: \$1.00**

**Amortization Schedule: (see attached)**

**Lease Commencement Date: 7/1/2020**


**First Payment Due: 8/1/2020**

**Lessor: M.S.T. Government Leasing LLC**

By:   
Merle S. Tilton, President

Date: 6-23-2020

**Lessee: Wilton-Lyndeborough Cooperative School District**

By:   
Bryan K. Lane, Superintendent

Date: 6/17/20

Compound Period ..... : Annual

Nominal Annual Rate .... : 3.340 %

## CASH FLOW DATA

Event	Date	Amount	Number	Period	End Date
1 Loan	07/01/2020	84,230.41	1		
2 Payment	08/01/2020	18,021.77	5	Annual	08/01/2024

## AMORTIZATION SCHEDULE - Normal Amortization

Date	Payment	Interest	Principal	Balance
Loan 07/01/2020				84,230.41
1 08/01/2020	18,021.77	238.94	17,782.83	66,447.58
2020 Totals	18,021.77	238.94	17,782.83	
2 08/01/2021	18,021.77	2,219.35	15,802.42	50,645.16
2021 Totals	18,021.77	2,219.35	15,802.42	
3 08/01/2022	18,021.77	1,691.55	16,330.22	34,314.94
2022 Totals	18,021.77	1,691.55	16,330.22	
4 08/01/2023	18,021.77	1,146.12	16,875.65	17,439.29
2023 Totals	18,021.77	1,146.12	16,875.65	
5 08/01/2024	18,021.77	582.48	17,439.29	0.00
2024 Totals	18,021.77	582.48	17,439.29	
Grand Totals	90,108.85	5,878.44	84,230.41	

Last interest amount increased by 0.01 due to rounding.

**M.S.T. Government Leasing, LLC.**

**Lease Number: 490**

**Schedule B - ACKNOWLEDGEMENT AND ACCEPTANCE OF EQUIPMENT**

Equipment: See Schedule F

Lessee hereby acknowledges that the Equipment described above has been received in good condition and repair, has been properly installed, tested, and inspected and is operating satisfactorily in all respects for all of Lessee's intended uses and purposes, excluding latent or unknown defects. Lessee hereby accepts the Equipment unconditionally and irrevocably from Lessor but waives no rights against supplier or manufacturer.

By signature below, Lessee specifically authorizes and requests Lessor to make payment to the supplier of the Equipment. Lessee agrees that said Equipment is not being leased on any type or form of trial or rental basis.

Lessee: **Wilton-Lyndeborough Cooperative School District**

By: \_\_\_\_\_



Date: \_\_\_\_\_

6/17/12

Bryan K. Lane, Superintendent

**M.S.T. Government Leasing, LLC.**

**Lease Number: 490**

**Schedule C – INSURANCE VERIFICATION**

Paragraph 15 of the Lease states that you must carry insurance on the Equipment. Your insurance company shall name M.S.T. GOVERNMENT LEASING, LLC, 1491 EASIDE RIVER ROAD, DUMMER, NH 03588, its successors and/or assigns as the loss payee to the extent of its interest if the equipment is damaged. Please fill out the information below to ensure this takes place. You are responsible for contacting your insurance agent to set this up. Please have a binder sent to us.

This is to confirm that the Equipment under Lease Purchase Agreement No. 490 is or will be insured for all risks of loss or damage from every cause whatsoever, and the Lessee shall also carry public liability insurance, person injury insurance and property damage insurance covering the Equipment.

All such insurance shall be provided in accordance with the requirements of paragraph 15 of the Lease. M.S.T. Government Leasing, LLC and/or its Assignee shall be named to the extent of its interest "LOSS PAYEE" on the loss or damage coverage and "ADDITIONAL INSURED" on the liability coverage.

A binder describing the insurance will be sent to M.S.T. GOVERNMENT LEASING, LLC and/or its Assignee by mail and/or Fax:  
603-262-1931

AGENCY: N/A

ADDRESS: 46 Donovan St, Concord, NH 03301

Agent's Name: Monica Panait

Phone: 603-225-2841

Insurance Co. NH Primex

Policy No. Member # 763

Expiration Date: 6/30/2021

**WE MUST HAVE A CERTIFICATE OF INSURANCE IN HOUSE PRIOR TO FUNDING**

## **Request for Certificate of Insurance**

**TO:**

**Insurance Company:** NH Primex  
46 Donovan Street  
Concord, NH 03301

**Contact Name:** Monica Panait  
**Telephone Number:** 603-225-2841  
**Fax Number:**

**FROM:**

**Customer/Lessee Name:** Wilton-Lyndeborough Cooperative School District  
192 Forest Rd  
Lyndeborough, NH 03082

**Contact Name:** Bryan K Lane, Superintendent  
**Telephone Number:** 603-732-9227  
**Fax Number:** 603-654-6691

**Wilton-Lyndeborough Cooperative School District ("Lessee") is in the process of financing certain equipment from M.S.T. Government Leasing, LLC ("Lessor"). In order to facilitate this transaction, please submit a Certificate of Insurance to:**

M.S.T. Government Leasing, LLC  
1491 East Side River Road  
Dummer, New Hampshire  
03588  
Attn: Skip Tilton

Norway Savings Bank  
Attention: Jack Day  
Fax Number: (207) 743-5377  
Phone Number: (888) 725-2207 x1040

Lessee requests that M.S.T. Government Leasing, LLC and Norway Bank be listed as INSUREDS as to public liability coverage and CO-LOSS PAYEES as to property coverage. A copy of said certificate should be forwarded to M.S.T. Government Leasing, LLC and Norway Savings Bank as described below.

**NOTE:** Coverage is to include (1) insurance against all risks of physical loss or damage to the Equipment (including theft) and (2) commercial general liability insurance (including blanket contractual liability coverage and products liability coverage) for personal and bodily injury and property damage. In addition, M.S.T. Government Leasing, LLC and Norway Bank are to receive 30 days' prior written notice of cancellation or material change in coverage.


**Please fax this completed information to both:**

M.S.T. Government Leasing, LLC  
Attn: Jessica Paradis  
Fax Number: (603) 262-1931  
Phone Number: 800-750-1538  
x1

Norway Savings Bank  
Attention: Jack Day  
Fax Number: (207) 743-5377  
Phone Number: (888) 725-2207 x1040

Please contact the person above  
if you have any questions.  
Thank you!

**Wilton-Lyndeborough Cooperative School District**

By:   
Name: Bryan k. Lane  
Title: Superintendent of Schools

## CERTIFICATE OF COVERAGE

The New Hampshire Public Risk Management Exchange (Primex<sup>3</sup>) is organized under the New Hampshire Revised Statutes Annotated, Chapter 5-B, Pooled Risk Management Programs. In accordance with those statutes, its Trust Agreement and bylaws, Primex<sup>3</sup> is authorized to provide pooled risk management programs established for the benefit of political subdivisions in the State of New Hampshire.

Each member of Primex<sup>3</sup> is entitled to the categories of coverage set forth below. In addition, Primex<sup>3</sup> may extend the same coverage to non-members. However, any coverage extended to a non-member is subject to all of the terms, conditions, exclusions, amendments, rules, policies and procedures that are applicable to the members of Primex<sup>3</sup>, including but not limited to the final and binding resolution of all claims and coverage disputes before the Primex<sup>3</sup> Board of Trustees. The Additional Covered Party's per occurrence limit shall be deemed included in the Member's per occurrence limit, and therefore shall reduce the Member's limit of liability as set forth by the Coverage Documents and Declarations. The limit shown may have been reduced by claims paid on behalf of the member. General Liability coverage is limited to Coverage A (Personal Injury Liability) and Coverage B (Property Damage Liability) only, Coverage's C (Public Officials Errors and Omissions), D (Unfair Employment Practices), E (Employee Benefit Liability) and F (Educator's Legal Liability Claims-Made Coverage) are excluded from this provision of coverage.

The below named entity is a member in good standing of the New Hampshire Public Risk Management Exchange. The coverage provided may, however, be revised at any time by the actions of Primex<sup>3</sup>. As of the date this certificate is issued, the information set out below accurately reflects the categories of coverage established for the current coverage year.

This Certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend, or alter the coverage afforded by the coverage categories listed below.

<i>Participating Member:</i>		<i>Member Number:</i>	<i>Company Affording Coverage:</i>	
Wilton-Lyndeborough Cooperative School District SAU #63 192 Forest Road Lyndeborough, NH 03082		763	NH Public Risk Management Exchange - Primex <sup>3</sup> Bow Brook Place 46 Donovan Street Concord, NH 03301-2624	

Type of Coverage	Effective Date (mm/dd/yyyy)	Expiration Date (mm/dd/yyyy)	Limits - NH Statutory Limits May Apply	
<input checked="" type="checkbox"/> <b>General Liability (Occurrence Form)</b> <b>Professional Liability (describe)</b> <input type="checkbox"/> Claims Made <input type="checkbox"/> Occurrence	7/1/2019	7/1/2020	Each Occurrence	\$ 325,000
	7/1/2020	7/1/2021	General Aggregate	\$ 325,000
			Fire Damage (Any one fire)	
			Med Exp (Any one person)	
<input type="checkbox"/> <b>Automobile Liability</b> Deductible    Comp and Coll: \$1,000 <input type="checkbox"/> Any auto			Combined Single Limit (Each Accident)	
<input type="checkbox"/> <b>Workers' Compensation &amp; Employers' Liability</b>			<input type="checkbox"/> Statutory	
			<input type="checkbox"/> Each Accident	
			<input type="checkbox"/> Disease – Each Employee	
			<input type="checkbox"/> Disease – Policy Limit	
<input type="checkbox"/> <b>Property (Special Risk includes Fire and Theft)</b>			Blanket Limit, Replacement Cost (unless otherwise stated)	

**Description:** With regards to the lease agreement, the certificate holder is named as Additional Covered Party, but only to the extent liability is based solely on the negligence or wrongful acts of the member, its employees, agents, officials or volunteers. This coverage does not extend to others. Any liability resulting from the negligence or wrongful acts of the Additional Covered Party, or their employees, agents, contractors, members, officers, directors or affiliates is not covered. The Participating Member will advise of cancellation no less than 30 days prior.

<b>CERTIFICATE HOLDER:</b>	<b>X</b>	<b>Additional Covered Party</b>		<b>Loss Payee</b>	<b>Primex<sup>3</sup> – NH Public Risk Management Exchange</b>
MST Government Leasing, LLC      &      Norway Savings Bank 1491 East Side River Rd                      261 Main Street Dummer, NH 03588                              Norway, ME 04268					<b>By:</b> <i>Mary Beth Purcell</i>
					<b>Date:</b> 7/6/2020      mpurcell@nhprimex.org
					Please direct inquiries to: <b>Primex<sup>3</sup> Claims/Coverage Services</b> <b>603-225-2841 phone</b> <b>603-228-3833 fax</b>



## CERTIFICATE OF COVERAGE

The New Hampshire Public Risk Management Exchange (Primex<sup>3</sup>) is organized under the New Hampshire Revised Statutes Annotated, Chapter 5-B, Pooled Risk Management Programs. In accordance with those statutes, its Trust Agreement and bylaws, Primex<sup>3</sup> is authorized to provide pooled risk management programs established for the benefit of political subdivisions in the State of New Hampshire.

Each member of Primex<sup>3</sup> is entitled to the categories of coverage set forth below. In addition, Primex<sup>3</sup> may extend the same coverage to non-members. However, any coverage extended to a non-member is subject to all of the terms, conditions, exclusions, amendments, rules, policies and procedures that are applicable to the members of Primex<sup>3</sup>, including but not limited to the final and binding resolution of all claims and coverage disputes before the Primex<sup>3</sup> Board of Trustees. The Additional Covered Party's per occurrence limit shall be deemed included in the Member's per occurrence limit, and therefore shall reduce the Member's limit of liability as set forth by the Coverage Documents and Declarations. The limit shown may have been reduced by claims paid on behalf of the member. General Liability coverage is limited to Coverage A (Personal Injury Liability) and Coverage B (Property Damage Liability) only, Coverage's C (Public Officials Errors and Omissions), D (Unfair Employment Practices), E (Employee Benefit Liability) and F (Educator's Legal Liability Claims-Made Coverage) are excluded from this provision of coverage.

The below named entity is a member in good standing of the New Hampshire Public Risk Management Exchange. The coverage provided may, however, be revised at any time by the actions of Primex<sup>3</sup>. As of the date this certificate is issued, the information set out below accurately reflects the categories of coverage established for the current coverage year.

This Certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend, or alter the coverage afforded by the coverage categories listed below.

<b>Participating Member:</b>		<b>Member Number:</b>	<b>Company Affording Coverage:</b>	
Wilton-Lyndeborough Cooperative School District SAU #63 192 Forest Road Lyndeborough, NH 03082		763	NH Public Risk Management Exchange - Primex <sup>3</sup> Bow Brook Place 46 Donovan Street Concord, NH 03301-2624	

Type of Coverage	Effective Date (mm/dd/yyyy)	Expiration Date (mm/dd/yyyy)	Limits - NH Statutory Limits May Apply	
<input type="checkbox"/> <b>General Liability (Occurrence Form)</b> <input type="checkbox"/> <b>Professional Liability (describe)</b> <div style="display: flex; justify-content: space-around; margin-top: 5px;"> <input type="checkbox"/> Claims Made           <input type="checkbox"/> Occurrence         </div>			Each Occurrence	
			General Aggregate	
			Fire Damage (Any one fire)	
			Med Exp (Any one person)	
<input type="checkbox"/> <b>Automobile Liability</b>  <input type="checkbox"/> Any auto			Combined Single Limit (Each Accident)  Aggregate	
<input type="checkbox"/> <b>Workers' Compensation &amp; Employers' Liability</b>			<input type="checkbox"/> Statutory	
			Each Accident	
			Disease – Each Employee	
			Disease – Policy Limit	
<input checked="" type="checkbox"/> <b>Property (Special Risk includes Fire and Theft)</b>	7/1/2019  7/1/2020	7/1/2020  7/1/2021	Blanket Limit, Replacement Cost (unless otherwise stated)	Deductible: \$1,000

**Description:** With regards to the lease agreement, the certificate holder is named as a Sole Loss Payee relative to vehicle lease, subject to the terms, limits, conditions and exclusions contained in the Primex<sup>3</sup> Public Entity Property Coverage Document. This coverage does not extend to others. Any liability resulting from the negligence or wrongful acts of the Loss Payee, or their employees, agents, contractors, members, officers, directors or affiliates is not covered. The Participating Member will advise of cancellation no less than 30 days prior.

<b>CERTIFICATE HOLDER:</b>		<b>Additional Covered Party</b>	<b>X</b>	<b>Loss Payee</b>	<b>Primex<sup>3</sup> – NH Public Risk Management Exchange</b>
					<b>By:</b> <i>Mary Beth Purcell</i>
MST Government Leasing, LLC      &      Norway Savings Bank 1491 East Side River Rd              261 Main Street Dummer, NH 03588                      Norway, ME 04268Norway, ME 04268					<b>Date:</b> 7/6/2020    mpurcell@nhprimex.org
					Please direct inquiries to: <b>Primex<sup>3</sup> Claims/Coverage Services</b> 603-225-2841 phone 603-228-3833 fax

**M.S.T. Government Leasing, LLC.**

**Lease Number: 490**

**Schedule D – ESSENTIAL USE STATEMENT**

It is represented to Lessor that the Equipment will be used by Lessee for the Following Purposes:

Reprographic Equipment and the use of the Equipment is essential to its proper, efficient and economic operation. The expense is an ordinary and necessary expense of the Lessee and the use of the Equipment is essential to the proper, efficient and economic operation of the Lessee.

**Appropriation Certificate**

The Lessee hereby certifies that all payments due for the fiscal year ending June 30, 2021 are within such fiscal year's budget for Lessee and within an available, unexhausted and unencumbered appropriation.

**Lessee: Wilton-Lyndeborough Cooperative School District**

By: \_\_\_\_\_

Bryan K. Lane, Superintendent

Date: \_\_\_\_\_

6/17/20

**M.S.T. Government Leasing, LLC.**

**Lease Number: 490**

**Schedule E – Tax Statement**

Lessee further covenants to Lessor as follows:

Lessee is a state or a political subdivision thereof, within the meaning of Section 103 of the Internal Revenue Code of 1986, as amended, and regulations thereunder (the "Code").

The Equipment will be used for a governmental or proprietary purpose of Lessee and will not be used in a trade or business of any person or entity other than the Lessee.

The Equipment will have a useful life in the hands of the Lessee that is in excess of the term of the Lease.

Lessee will comply with all applicable provisions of the Internal Revenue Code of 1986 (the "Code"), including without limitation Section 103 and 148 thereof, and the applicable regulations of the U.S. Treasury Department in order to maintain the exclusion of the interest components of the Lease Purchase Payments from gross income for the purpose of Federal Income Taxation.

Lessee will use the Equipment as soon as practicable and with all reasonable dispatch for the purpose for which this Lease has been entered into. No part of the proceeds of this Lease shall be invested in any securities, obligations or other investments or used, at any time, directly or indirectly, in a manner which, if such use had been reasonably anticipated on the date of this Lease, would have caused any portion of the Lease to be or become "arbitrage bonds" within the meaning of Section 103(b)(2) or Section 148 of the Code, as amended, and the applicable regulations of the U.S. Treasury Department.

Lessee hereby designates the Lease as a "qualified tax-exempt obligation" as defined in Section 265 (b)(3)(B) of the Code, as amended. The aggregate face amount of all tax-exempt obligations (excluding private activity bonds other than qualified 501 (c)(3) bonds) issued, or to be issued, by Lessee and all subordinate entities thereof during the calendar year of commencement of this Lease (the "Issuance Year") is not reasonably expected to exceed \$10,000,000. Lessee and all subordinate entities thereof will not issue in excess of \$10,000,000 of qualified tax-exempt obligations (including this Lease, but excluding private activity bonds other than qualified 501 (c)(3) bonds) during the Issuance Year without first obtaining an opinion of recognition bond counsel acceptable to Lessor that the designation of this Lease as a "qualified tax-exempt obligation" will not be adversely affected.

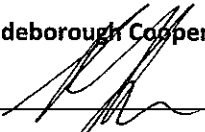
Lessee represents and warrants that it is a governmental unit under the laws of the State with general taxing powers, this Lease is not a private activity bond as defined in Section 141 of the Code, as amended: 95% or more of the net proceeds of this Lease will be used for local governmental activities of Lessee; and the aggregate face amount of all tax-exempt obligations (other than private activity bonds) issued, or to be issued by the Lessee and all subordinate

entities thereof during the Issuance Year is not reasonably expected to exceed \$5,000,000. Lessee and all subordinate entities thereof will not issue in excess of \$5,000,000 of tax-exempt bonds (including this Lease, but excluding private activity bonds) during the Calendar Year without first obtaining an opinion of recognized bond counsel acceptable to Lessor that the excludability of the interest on the Lease from gross income for federal tax purposes will not be adversely affected.

Upon Lessor's request, Lessee shall, at its own expense, provide an opinion of recognized bond counsel acceptable to Lessor as to the above representations prior to acceptance of Equipment.

Lessee: **Wilton-Lyndeborough Cooperative School District**

By: \_\_\_\_\_



Bryan K. Lane, Superintendent

Date: \_\_\_\_\_

6/17/20

Wilton-Lyndeborough Cooperative School District			
Schedule F			
Building	Room	1st Year Equipment	Serial Number
Florence Rideout Elementary School	4th Grade Hall	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	AA6R011007065
Florence Rideout Elementary School	ABA	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23190
Florence Rideout Elementary School	Office	Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	AA7P011001897
Florence Rideout Elementary School	Speech Counselor	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264910
Florence Rideout Elementary School	Teacher's Room	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	A8KN012000147
Florence Rideout Elementary School	Tech Office	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264261
Lyndeborough Central School	Office	Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	AA7P011001990
Lyndeborough Central School	Workroom	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	A8KN012000194
SAU 63 District Office	Beth's Office	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264906
SAU 63 District Office	Business Office	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	AA6R011007104
SAU 63 District Office	Super's Office	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23187
Wilton-Lyndeborough Middle/High	Kitchen Office	Black MFP Table Top HP Laserjet Pro MFP M428fdn 40 CPM~ RADF Duplex 500 Sheets Max paper 8 1/2 X 14 Sort Scan-Fax-Post Script-Airprint	MXBPN4W3G5
Wilton-Lyndeborough Middle/High	Library	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	PHBB264905
Wilton-Lyndeborough Middle/High	Library	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23186
Wilton-Lyndeborough Middle/High	Nurse's Office Room 126	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264922
Wilton-Lyndeborough Middle/High	Principal's Office	Color Photo Konica Minolta BHC550i 55 CPM~ RADF Duplex LCT-Paper 11 X 17 Saddle Stitch Finisher 3-Hole Punch-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	AA7P011002043
Wilton-Lyndeborough Middle/High	Principal's Office	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264911
Wilton-Lyndeborough Middle/High	Room 101	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23189
Wilton-Lyndeborough Middle/High	Room 105	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23192
Wilton-Lyndeborough Middle/High	Room 108	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264836
Wilton-Lyndeborough Middle/High	Room 110A Psychologist	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	PHBB264447
Wilton-Lyndeborough Middle/High	Room 118	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23188
Wilton-Lyndeborough Middle/High	Room 120 Guidance	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script-Hard Drive for Secure Print-Airprint	AA6R011007048
Wilton-Lyndeborough Middle/High	Room 133	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264919
Wilton-Lyndeborough Middle/High	Room 148	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264900
Wilton-Lyndeborough Middle/High	Room 170 Art	Color Network Printer HP Color Laser Jet M454dn 28 PPM ~ Duplex Sort 300 Paper Supply-Post Script-Airprint	VNB3C23193
Wilton-Lyndeborough Middle/High	Room 204 Math	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	PHBB264913
Wilton-Lyndeborough Middle/High	Room 209 Faculty Workroom	Black Photo Konica Minolta BH658 65 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	AA6R011007085
Wilton-Lyndeborough Middle/High	Science Workroom	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	PHBB264912
Wilton-Lyndeborough Middle/High	Storage	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PHBB264873

Wilton-Lyndeborough Cooperative School District			
Schedule F			
Building	Room	1st Year Equipment	Serial Number
Wilton-Lyndeborough Middle/High	Student Support Services	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 2nd Paper Drawer-Sort-Post Script-Airprint	PH8B264908
Wilton-Lyndeborough Middle/High	Tech Office	HP Laser Jet Pro M404dn 40 PPM ~ Duplex 300 Paper Supply Sort-Post Script-Airprint	PH8B264915
Wilton-Lyndeborough Middle/High	WLC Faculty Workroom	Black Photo Konica Minolta BH808 80 CPM ~ RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Airprint	A8KN012000168



# State of New Hampshire

## Department of State

Filed  
Date Filed: 06/23/2020 01:38:25 PM  
File Number: 2006230000651  
Page Count: 4  
William M. Gardner  
Secretary of State  
State of New Hampshire

### UCC FINANCING STATEMENT

A. NAME & PHONE OF CONTACT AT FILER (optional)
<b>Specialized Purchasing Consultants 800-750-1538</b>
B. E-MAIL CONTACT AT FILER (optional)
<b>jparadis@SPCCOPYPRO.COM</b>
C. SEND ACKNOWLEDGMENT TO: (Name and Address)
<b>Specialized Purchasing Consultants 1491 East Side River Road, Dummer, NH, 03588, USA</b>

1. DEBTOR'S NAME: Provide only one Debtor name (1a or 1b) (use exact, full name; do not omit, modify, or abbreviate any part of the Debtor's name)

OR	1a. ORGANIZATION'S NAME				
	<b>Wilton-Lyndeborough Cooperative School District</b>				
	1b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME	ADDITIONAL NAME(S)/INITIAL(S)		SUFFIX
1c. MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY
<b>192 Forest Road</b>		<b>Lyndeborough</b>	<b>NH</b>	<b>03082</b>	<b>USA</b>

2. DEBTOR'S NAME: Provide only one Debtor name (2a or 2b) (use exact, full name; do not omit, modify, or abbreviate any part of the Debtor's name)

OR	2a. ORGANIZATION'S NAME				
	2b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME	ADDITIONAL NAME(S)/INITIAL(S)		SUFFIX
2c. MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY

3. SECURED PARTY'S NAME (or NAME of ASSIGNEE of ASSIGNOR SECURED PARTY): Provide only one Secured Party name (3a or 3b)

OR	3a. ORGANIZATION'S NAME				
	<b>Norway Savings Bank</b>				
	3b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME	ADDITIONAL NAME(S)/INITIAL(S)		SUFFIX
3c. MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY
<b>261 Main Street</b>		<b>Norway</b>	<b>ME</b>	<b>04268</b>	<b>USA</b>

4. COLLATERAL: This financing statement covers the following collateral:

Description	File Name * See Attached
<b>Schedule F - Collateral List</b>	<b>MST Schedule F - Collateral List.pdf</b>

5. Check only if applicable and check only one box:

Collateral is ☐ held in a Trust (see UCC1Ad, item 17 and instructions) ☐ being administrated by a Decedent's Personal Representative



# State of New Hampshire

## Department of State



6a. Check only if applicable and check only one box:

☐ Public-Finance transaction ☐ Manufactured-Home Transaction ☐ A Debtor is a Transmitting Utility

6b. Check only if applicable and check only one box:

☐ Agricultural Lien ☐ Non-UCC Filing

7. ALTERNATIVE DESIGNATION (if applicable):

☐ Lessee/Lessor ☐ Consignee/Consignor ☐ Seller/Buyer ☐ Bailee/Bailor ☐ Licensee/Licensor

8. OPTIONAL FILER REFERENCE DATA:

UCC FINANCING STATEMENT (Form UCC1) (Rev. 04/20/11)

**Mailing Address** - Uniform Commercial Code, NH Department of State, 107 North Main Street, Concord, NH 03301-4989

**Physical Location** - State House Annex, 3rd Floor, Room 313, 25 Capitol Street, Concord, NH 03301

**Phone:** 603-271-3276 | **Email:** ucc@sos.nh.gov | **Website:** sos.nh.gov

Upgrade Report Page 65



**Information Return for Small Tax-Exempt  
Governmental Bond Issues, Leases, and Installment Sales**

► Under Internal Revenue Code section 149(e)

OMB No. 1545-0720

**Caution:** If the issue price of the issue is \$100,000 or more, use Form 8038-G.

<b>Part I Reporting Authority</b>		<b>Check box if Amended Return</b> <input type="checkbox"/>	
1 Issuer's name <b>Wilton-Lyndeborough Cooperative School District</b>		2 Issuer's employer identification number (EIN) <b>0 2 0 2 7 5 6 9 2</b>	
3 Number and street (or P.O. box if mail is not delivered to street address) <b>192 Forest Road</b>		Room/suite	
4 City, town, or post office, state, and ZIP code <b>Lyndeborough, NH 03802</b>		5 Report number (For IRS Use Only) <div style="border: 1px solid black; width: 100px; height: 20px;"></div>	
6 Name and title of officer or other employee of issuer or designated contact person whom the IRS may call for more information <b>Lizabeth Baker, Business Administrator</b>		7 Telephone number of officer or legal representative <b>603-732-9227</b>	

<b>Part II Description of Obligations</b>		<b>Check one: a single issue</b> <input type="checkbox"/> <b>or a consolidated return</b> <input type="checkbox"/>	
8a Issue price of obligation(s) (see instructions)		8a	<b>84,230 41</b>
b Issue date (single issue) or calendar date (consolidated). Enter date in mm/dd/yyyy format (for example, 01/01/2009) (see instructions) ► <b>07/01/2020</b>			
9 Amount of the reported obligation(s) on line 8a that is:			
a For leases for vehicles		9a	
b For leases for office equipment		9b	<b>84,230 41</b>
c For leases for real property		9c	
d For leases for other (see instructions)		9d	
e For bank loans for vehicles		9e	
f For bank loans for office equipment		9f	
g For bank loans for real property		9g	
h For bank loans for other (see instructions)		9h	
i Used to refund prior issue(s)		9i	
j Representing a loan from the proceeds of another tax-exempt obligation (for example, bond bank)		9j	
k Other		9k	
10 If the issuer has designated any issue under section 265(b)(3)(B)(i)(III) (small issuer exception), check this box <input checked="" type="checkbox"/>			
11 If the issuer has elected to pay a penalty in lieu of arbitrage rebate, check this box (see instructions) <input type="checkbox"/>			
12 Vendor's or bank's name: <b>Norway Savings Bank</b>			
13 Vendor's or bank's employer identification number: <b>0 1 0 1 3 0 8 7 0</b>			

**Signature and Consent**

Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that I consent to the IRS's disclosure of the issuer's return information, as necessary to process this return, to the person(s) that I have authorized above.

Signature of issuer's authorized representative

Date

**Bryan K. Lane, Superintendent**

Type or print name and title

**Paid Preparer Use Only**

Print/Type preparer's name <b>Jessica Paradis</b>	Preparer's signature <i>JParadis</i>	Date	Check <input type="checkbox"/> if self-employed	PTIN
Firm's name ► <b>Specialized Purchasing Consultants</b>		Firm's EIN ► <b>020515500</b>		
Firm's address ► <b>1491 East Side River Road, Dummer, NH 03588</b>		Phone no. <b>800 750-1538 ext 101</b>		

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**What's New**

The IRS has created a page on IRS.gov for information about the Form 8038 series and its instructions, at [www.irs.gov/form8038](http://www.irs.gov/form8038). Information about any future developments affecting the Form 8038 series (such as legislation enacted after we release it) will be posted on that page.

**Purpose of Form**

Form 8038-GC is used by the issuers of tax-exempt governmental obligations to provide the IRS with the information required by section 149(e) and to monitor the requirements of sections 141 through 150.

**Who Must File**

Issuers of tax-exempt governmental obligations with issue prices of less than \$100,000 must file Form 8038-GC.

Issuers of a tax-exempt governmental obligation with an issue price of \$100,000 or more must file Form 8038-G, Information Return for Tax-Exempt Governmental Obligations.

**Filing a separate return for a single issue.**

Issuers have the option to file a separate Form 8038-GC for any tax-exempt governmental obligation with an issue price of less than \$100,000.

An issuer of a tax-exempt bond used to finance construction expenditures must file a separate Form 8038-GC for each issue to give notice to the IRS that an election was made to

pay a penalty in lieu of arbitrage rebate (see the line 11 instructions).

**Filing a consolidated return for multiple issues.** For all tax-exempt governmental obligations with issue prices of less than \$100,000 that are not reported on a separate Form 8038-GC, an issuer must file a consolidated information return including all such issues issued within the calendar year.

Thus, an issuer may file a separate Form 8038-GC for each of a number of small issues and report the remainder of small issues issued during the calendar year on one consolidated Form 8038-GC. However, if the issue is a construction issue, a separate Form 8038-GC must be filed to give the IRS notice of the election to pay a penalty in lieu of arbitrage rebate.

# SAU 63 Quality of Service Survey

How would you rate the quality of service from SPC regarding this upgrade/install? 1-10, 10 being the best and why?

No complaints at all. Jamin knew exactly what he needed to do. Very pleasant and easy to work with.

How can SPC improve?

The FYERS is very busy and we should look into simplifying it. Tailor presentations to each role.

How would you rate the quality of service from the vendor on this install/upgrade? 1-10, 10 being the best and why?

8 BDT has been good on the service.

This form was created inside of Specialized Purchasing Consultants.

Google Forms