



Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800)750-1538

2018-2019 Annual Report

Year - End Photocopier Analysis

With projected costs for 2019-2020

**Linda Bartlett
NHSAU 54
150 Wakefield Street
Rochester, NH 03867**



Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

October 2019

Linda Bartlett
NHSAU 54 - Rochester School Dept
150 Wakefield Street Suite #8
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Skip Tilton
President

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1491 East Side River Road
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www.spccopypro.com

Dear Linda:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us. Our relationship is **now 13 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

2018/2019 was a busy year for SPC, where we added three new services; Papercut Installer, Vendor Service History Reports and Chromebook Group Purchasing. For the upcoming year, SPC plans to offer a New **Five-Year Fleet Management** interactive tool that studies your printing habits and allows you to control your usage more efficiently over the life of your equipment. With the click of one button, it will incorporate past, present and future usage flagging any potential problematic areas..

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

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Meet Your Team



Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



Jessica Paradis
Accounting Coordinator

Jessica manages all billing, equipment contracts for service and supplies, and lease or purchase transactions.

Alex Webster
Operations & Marketing Manager

Alex manages the SPC STARDoc site, FM Audit, and equipment upgrades. He also works to market current and new SPC tools and services to existing and potential clients.



Pam Weed
Client-Vendor Relations

Pam maintains a good working relationship between clients and vendors regarding billing issues, equipment reliability, and equipment additions or upgrades. She also works to ensure equipment records are up to date and accurately maintained.

Robert Dutil
Information Technology

Bob works behind the scenes to keep our record-keeping data and programs running smoothly.



Jamin Tilton
Operations Support

Jamin plays a vital role in performing onsite surveys and equipment installation audits. He also assists with contact information updates.

James Cartwright
Operations Support

James provides key support for STARDoc as well as assisting with equipment installation audits.



Heidi Tilton
Office Support

Heidi assists with bookkeeping as well as supporting other office staff with their needs.

Equipment Health Status

Total Number of Machines: **213**

Total Black Photocopiers:	176
Total Color Photocopiers:	20
Total Black Network Printers:	5
Total Color Network Printers:	12
Total Removed From Service:	1

of Units OFF Warranty: **1**

of Units Approaching End of Warranty: **0**

of Units Overused: **0**

of Units Underused: **5**

Commencement Date: 08/02/2017

of Annual Payments Left on Lease: **3**

All Warranties and Service Contracts Expire: 06/30/2023

SPC's FM Audit Print Management Software Loaded: Yes

Printer Contract Signed: Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Linda,

Your color printing increased by 30% from the previous year, higher than the industry's increase of 19%. However, your average color usage of 101 color copies per student is much lower than the industry average of 216 color copies per student.

Even though your usage is low, if color usage continues to increase as it has (18% increase the previous year), color costs can quickly spiral out of control. The good news is SPC has developed **Right Size Print Management Software (RS-PMS)** that can take control of this cost with your next upgrade, which could happen as soon as 2020. (See pages 17-22.)

Sincerely, Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make/Model	Serial Number	Vendor Name	Intro Date
SAU 54	Payroll	Konica Minolta BH40P	A0DX013004205	KMBS	03/01/2008

Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
HP LASERJET CM1415fnw	CNG8BDK4NN	172.30.243.82	2018-12-16 19:33:31
TOSHIBA e-STUDIO2500AC	CFBH25669	172.30.243.37	2019-09-19 15:52:49



SPC Timeline

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Initiated 5% cost per print annual increase cap

2001 Solid-Ink Printers and Meter Collection

- Offered low-cost-of-operation solid-ink network printers to help reduce printing costs
- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Contracts and Warranties Updated

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2005 Economic Municipal Relief Fund Established

2006 Data Collection Agent

- Data Collection Agent Software offered for meter collection convenience.

2007 Insurance Fund

- Insurance Fund established for equipment upgrades with SPC monitoring installations from start to finish. SPC absorbs cost of returning leased equipment, electrical or network drop installs or upgrades, and surge protectors (ESPs).

2012 STARDoc - Print Management Software Developed and Implemented

- Live Floor Plans allow IT administrators to move devices around on their own floor plans
- Low-end network printers added to contracts and monitored
- Simplified Billing introduced



SPC Timeline

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid & Papercut Installers

- Request single, multiple, or fleet service history for a specific time period
- Request annual fleet service history
- Scroll through specific copiers or printers going over budget
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- 3 of SPC's team members became Certified Papercut installers.

2020 SPC Roadmap

- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.
- Update Bid Process to simplify bid submission for all of our vendors.



STARDoc Features

Cost Projection by Department or Building

Who Benefits? Accounts Payable, Business Manager, and Superintendent

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)



STARDoc Features

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

Timeline

Who Benefits? Business Manager

- Track historical volume and cost per building

Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client



STARDoc Features


Consult: Secure Print Release, also known as Follow Me Print or Find-Me Printing

- Print to a single global queue, walk up, and collect at any device.
- Application allows jobs to be held at the server level and released when the user engages it at any multi-function device (MFD).
- Allows users to print at any area within the building as long as the MFD has the features needed by the user.

Over-Budget Report

- Catch overused equipment early, before equipment begins to break down due to overuse.
- Request service history on any machine right through STARDoc.

Over Budget



Room:

Room 201 Principal's Office

Make & Model:

Canon IRC5051

Serial Number:

GQM65369

IP Address:

172.16.10.145

Projected Amount Over Budget:

\$404

This building's average color prints per student is 314

The industry average for color prints per student is 185

Previous

Next

Check Black/Color Default

Close



In The Pipeline...

Five Year Fleet Management (FYFM)

We have all heard the saying that Information is Power! Beginning with your next upgrade, FYFM will put you in the driver's seat.

Purpose of FYFM:

Interactive Tool you can alter with your printing habits. With the click of one button, it will incorporate both past, present and future usage, flagging any potential problematic areas. 'Right Size Print Management' will help to eliminate overused color copiers.

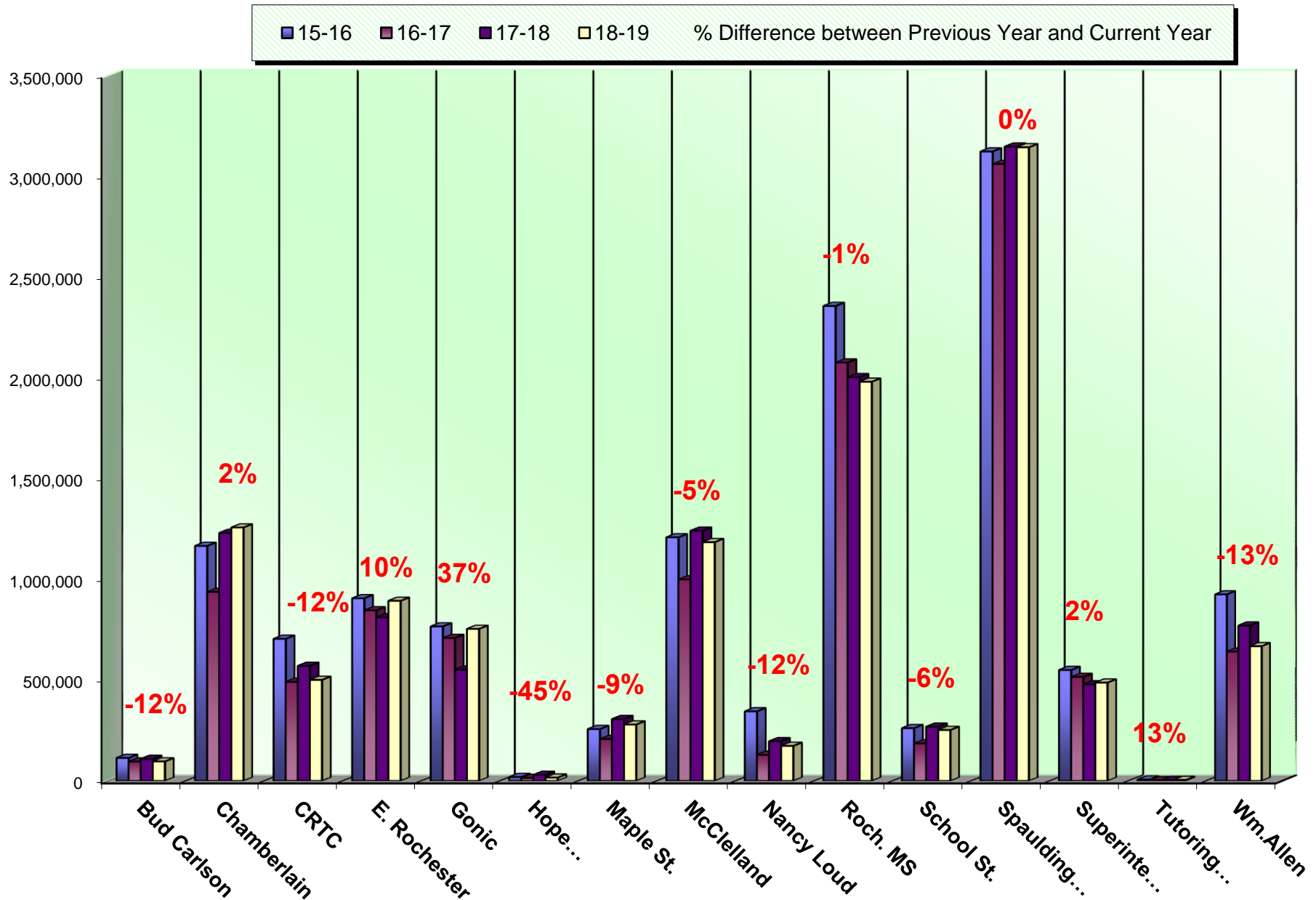
Setting up Future Budgets:

Projecting out your cost is crucial in setting up your budgets. With FYFM you will be able to take control of your future cost for the entire life of your fleet of copiers, MFP's and printers. STARDoc currently studies your printing habits and projects out for about eight months. FYFM will be able to project out your cost and volume for the entire life of your fleet, usually five years out.

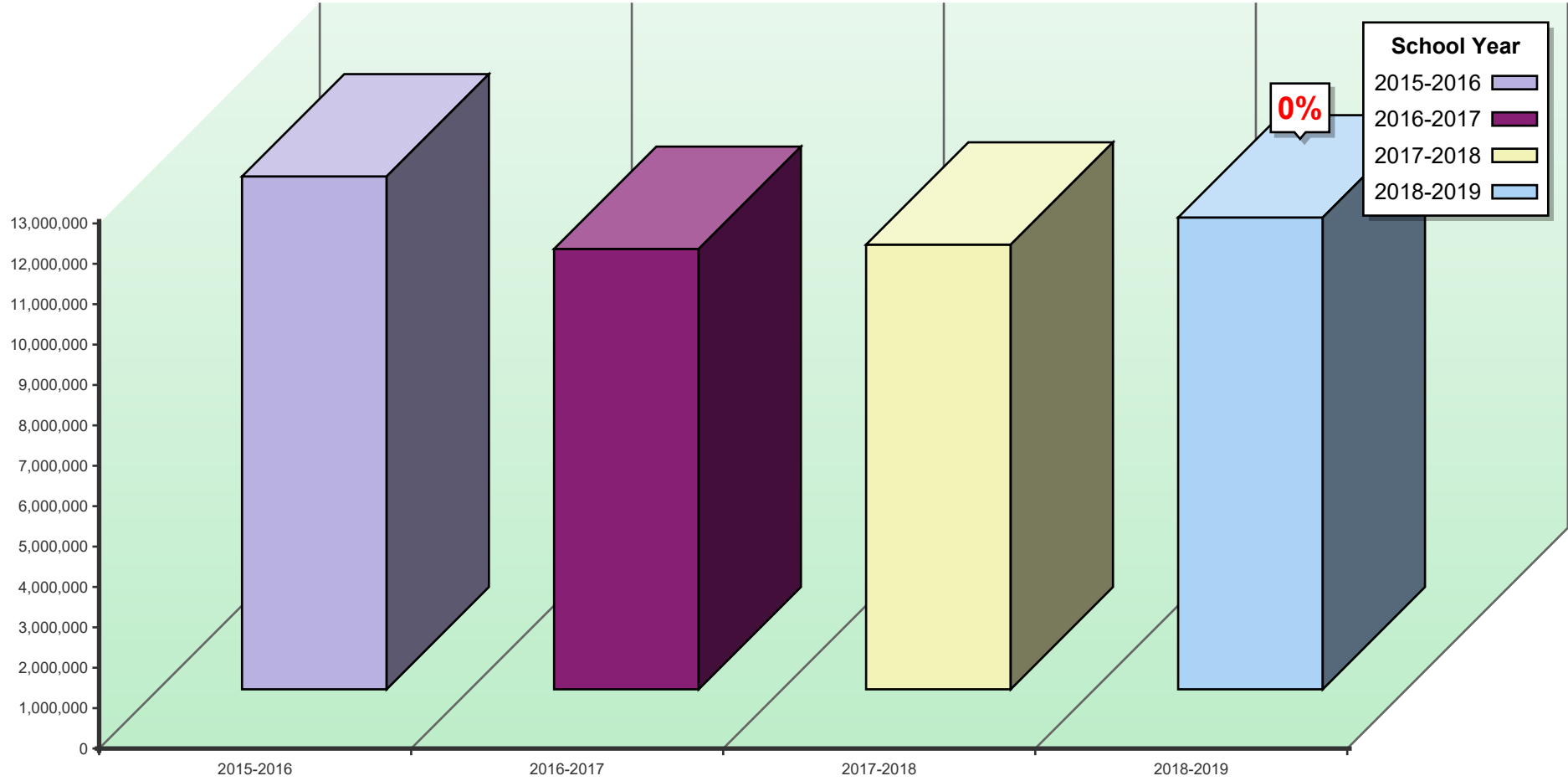
Problematic Machines:

How would you know if your equipment is truly malfunctioning and needs to be replaced under warranty? FYFM will compare your service calls to all SPC's clients for like models and speeds. It will provide you with the number of service calls in a fiscal year and the average copies between calls so that you will know if your equipment is running efficiently and/or needs to be replaced under warranty at no charge. In awarding future bids, you will be able to see which company and which manufacturer is operating the best in your geographic area.

Annual Black Volume by Building



Annual Black Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Black

NHSAU 54 - Rochester School Dept

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Bud Carlson Academy	70	96,199	\$1,976.24	1,374	\$28.23
Chamberlain St. School	393	1,256,199	\$25,858.90	3,196	\$65.80
Creteau Regional Tech Center	0	499,676	\$10,627.00	0	\$0.00
East Rochester School	284	891,976	\$18,558.83	3,141	\$65.35
Gonic School	226	752,684	\$15,461.18	3,330	\$68.41
Maple Street School	118	278,713	\$5,749.11	2,362	\$48.72
McClelland School	377	1,183,324	\$24,647.75	3,139	\$65.38
Nancy Loud School	74	173,021	\$3,710.16	2,338	\$50.14
Rochester Middle	922	1,979,690	\$41,566.29	2,147	\$45.08
SAU 54	0	486,073	\$10,257.29	0	\$0.00
School Street School	79	251,806	\$5,139.94	3,187	\$65.06
Spaulding High	1367	3,143,896	\$66,154.40	2,300	\$48.39
The Hope Program	0	16,307	\$332.38	0	\$0.00
Tutoring Academy	0	4,699	\$110.20	0	\$0.00
William Allen School	307	666,715	\$13,813.35	2,172	\$44.99
Totals	4,217	11,680,978	\$243,963.03	2,770	\$57.85

**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

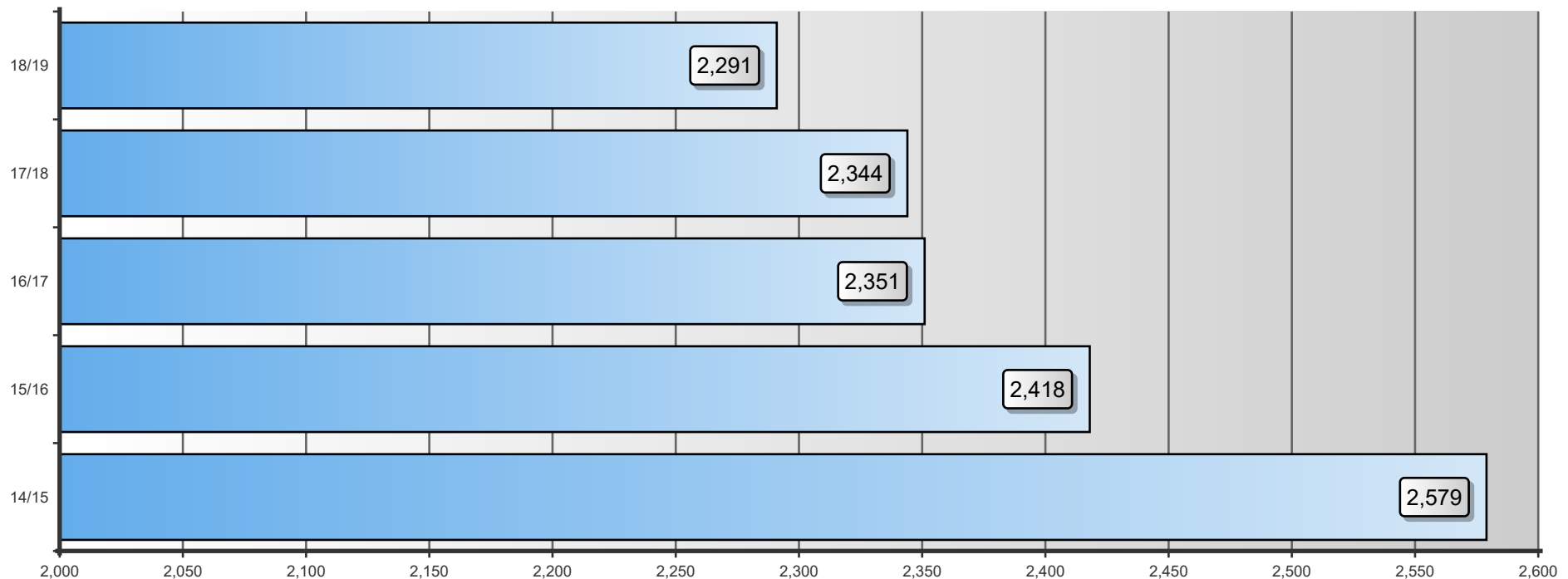
Industry Average Copies per Student - Black

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

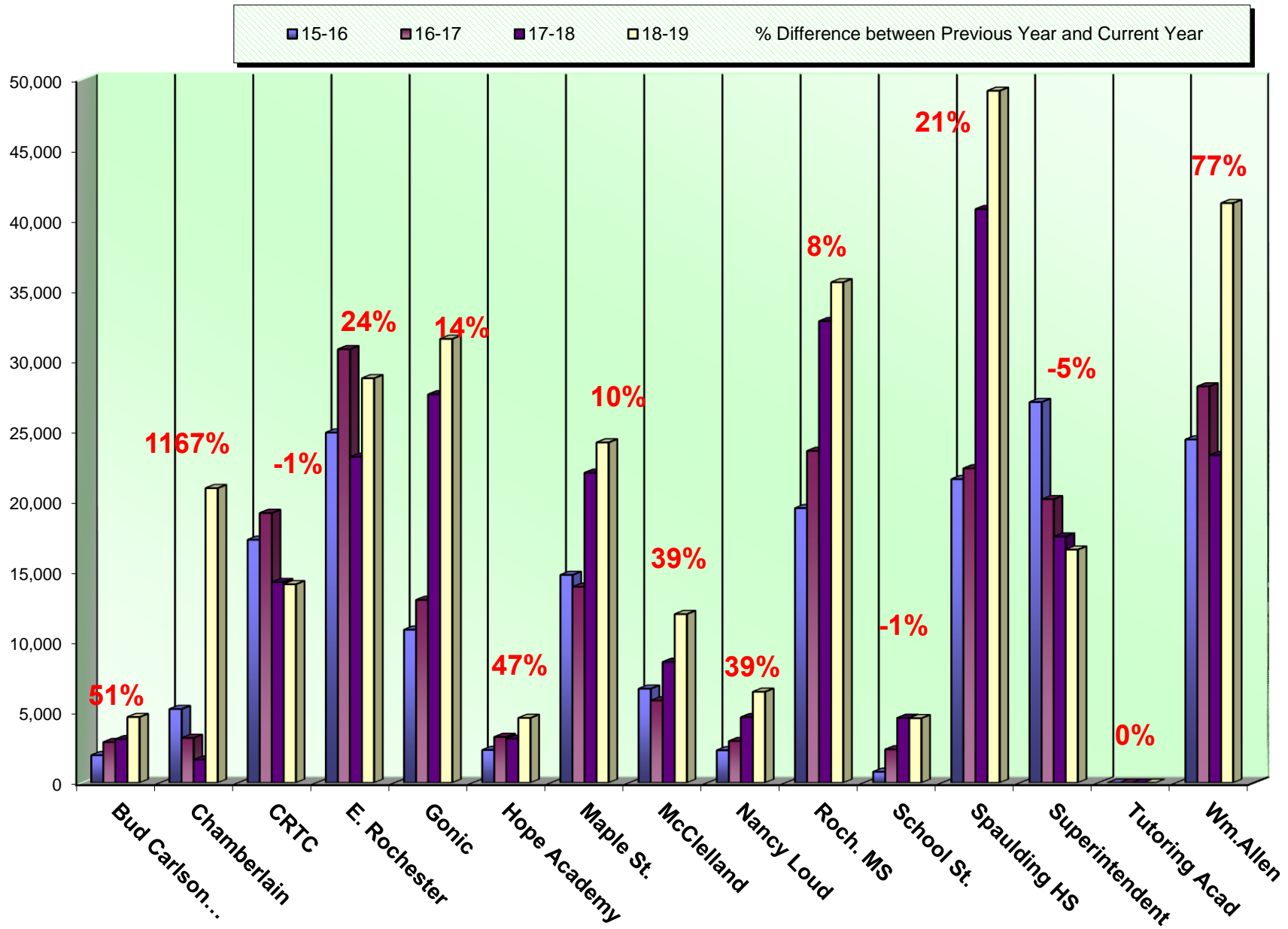
	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	83,897	192,210,359	\$4,000,539.34	2,291	\$47.68

*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.

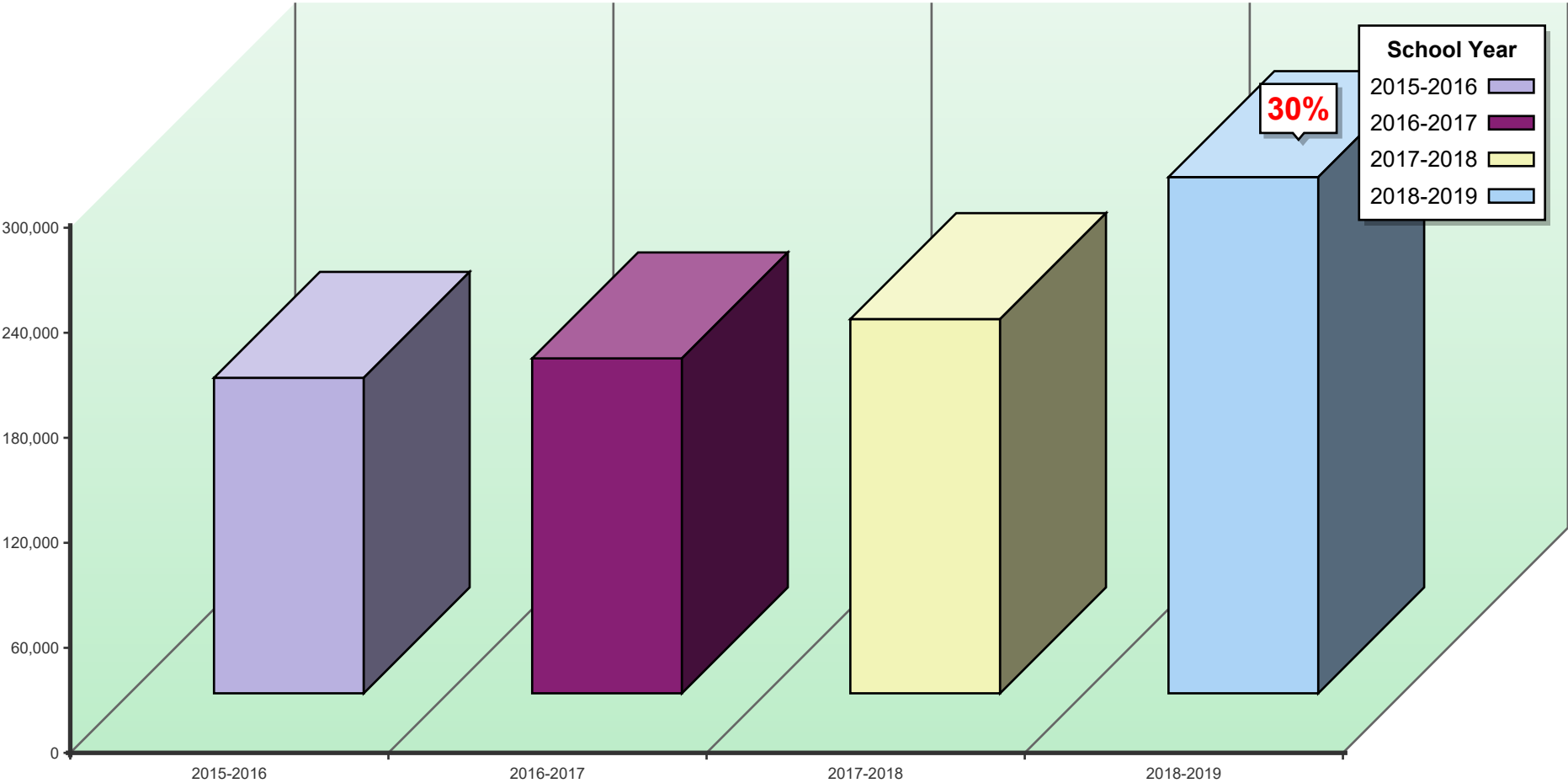
Average Copies Per Student - Black



Annual Color Volume by Building



Annual Color Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Bud Carlson Academy	70	4,708	\$277.68	67	\$3.97
Chamberlain St. School	393	20,987	\$1,237.81	53	\$3.15
Creteau Regional Tech Center	0	14,164	\$753.50	0	\$0.00
East Rochester School	284	28,785	\$1,697.74	101	\$5.98
Gonic School	226	31,580	\$1,862.59	140	\$8.24
Maple Street School	118	24,229	\$1,429.03	205	\$12.11
McClelland School	377	12,048	\$710.59	32	\$1.88
Nancy Loud School	74	6,520	\$384.55	88	\$5.20
Rochester Middle	922	35,596	\$2,089.86	39	\$2.27
SAU 54	0	16,623	\$870.71	0	\$0.00
School Street School	79	4,625	\$272.78	59	\$3.45
Spaulding High	1367	49,185	\$2,739.78	36	\$2.00
The Hope Program	0	4,648	\$243.46	0	\$0.00
Tutoring Academy	0	0	\$0.00	0	\$0.00
William Allen School	307	41,214	\$2,430.80	134	\$7.92
Totals	4,217	294,912	\$17,000.89	70	\$4.03

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

Note: STARDoc tool will flag any future high color usage. See page 11 of STARDoc Features. Current industry ratio averages 216 color prints per student per year. Your color volume this year averages 70 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

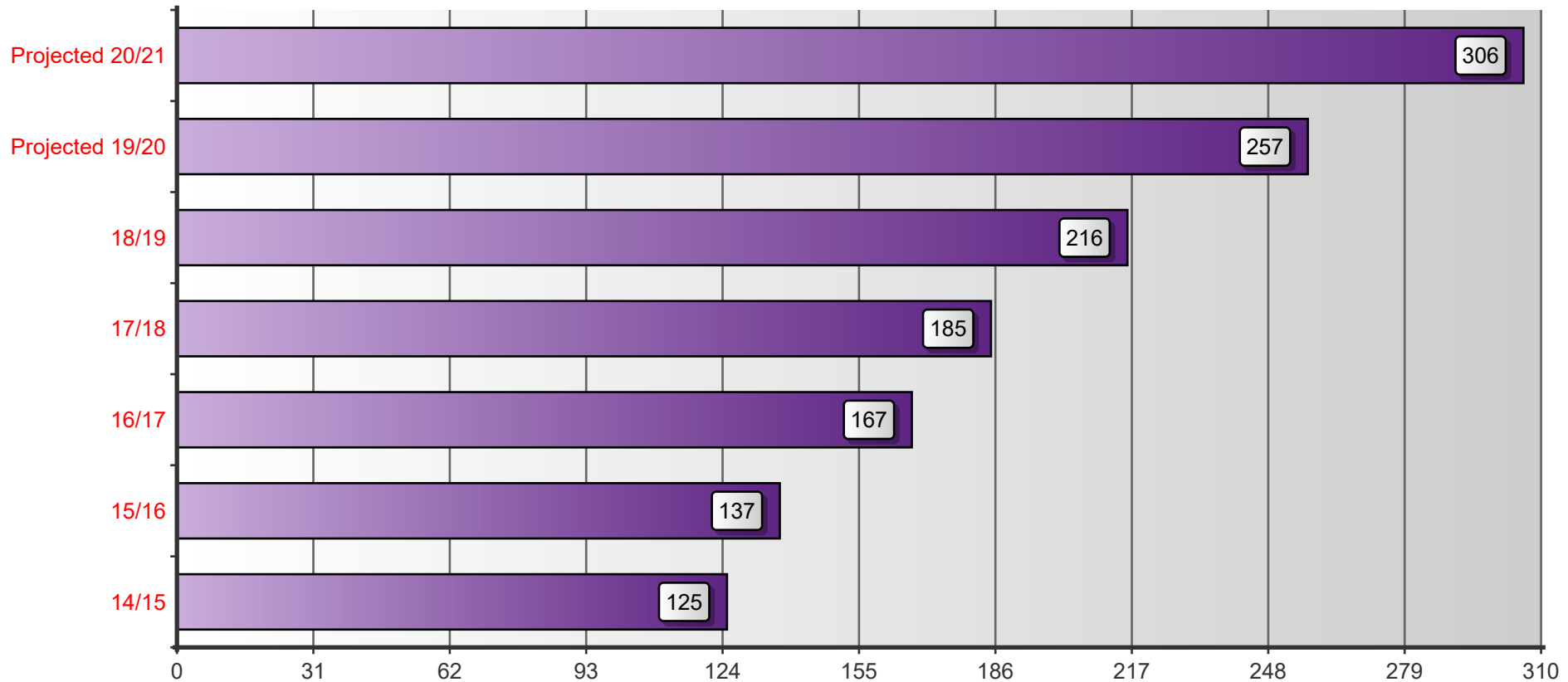
<i>District Wide Black Totals</i>	<i>11,680,978</i>	<i>\$44,189.74</i>
<i>District Wide Color Totals</i>	<i>294,912</i>	<i>\$16,666.53</i>

Industry Average Copies per Student - Color

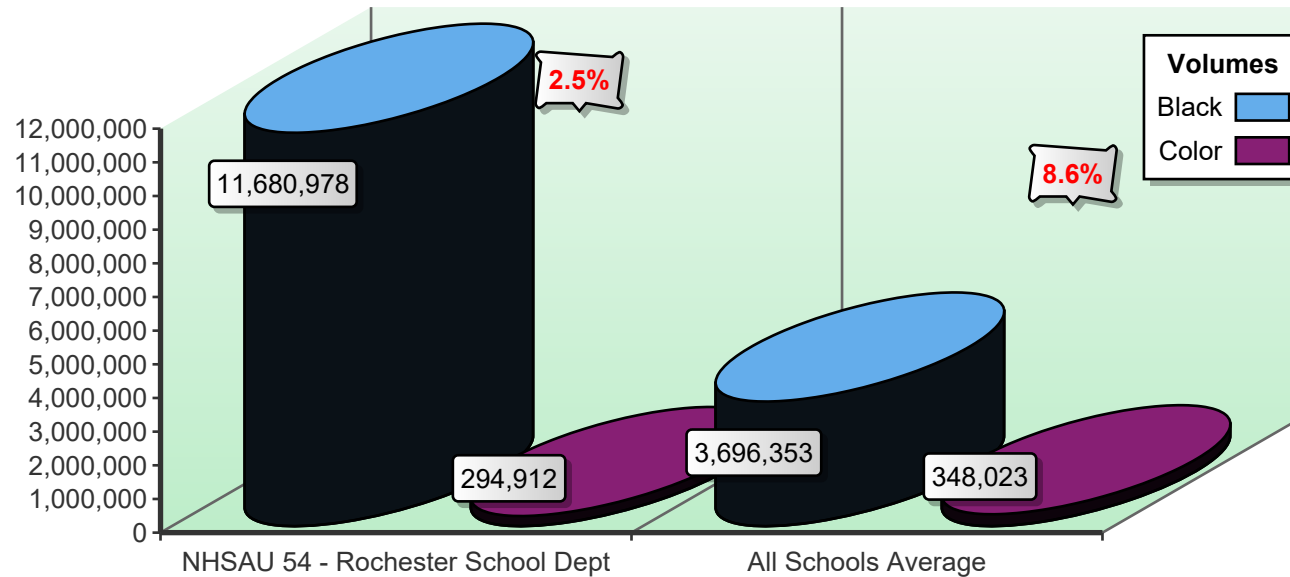
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	83,897	18,097,200	\$926,143.97	216	\$11.04

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



Color-to-Total Volume Comparison



SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, last year alone, color printing increased by 19%!

Taking Control What that means: If you are a school district of 1,000 students, the average color volume is 216,000 copies, which could be costing you from **\$7,500 > (CPC is at \$0.35)** to **\$10,000 per year**. If current trends stay the same, then year five cost would be between **\$17,897-\$23,863**. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget.

SOLUTION: SPC has developed Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire district to change all printing habits, SPC focuses only on the problematic locations. Best of all, by means of our tremendous buying power, that software comes to you at no charge! In fact, studies have shown that SPC saves a school district of 1,000 students an average of \$74,000 over five years, with our compensation included (a \$74.00 per student average cost savings).

So why overwhelm the entire district with very expensive, intrusive software to control this color printing explosion? Direct your blows with SPC's unique Right-Sized Print Management Software. Call Skip Tilton or Alex Webster to set up an in-person demonstration today.

Other beneficial features include Follow-Me Printing.

Usage Profile for Service & Supplies

NHSAU 54 - Rochester School Dept

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 08/02/2017

Make-Model/Speed

Serial Number/Vendor Machine ID

Life/Intro Date

Vendor

07/01/2018

Meter

06/30/2019

Meter

2018-2019

Annual

Volume

Cost/Copy

Annual Cost

Recommendations

Bud Carlson Academy

Main Office

Konica Minolta BH558 / 55 PPM
A9HG011002950 / 9464 8032
3,000,000 / 02/2017
Black Photocopier
KMBS

89,695

174,845

85,150

\$0.00329

None at this time.

\$280.14

0

0

0

\$0.00000

\$0.00

Room 207

Konica Minolta BHC3351 / 35 PPM
A92F011002044 / 9467 8933
750,000 / 04/2017
Color Laser MFP
KMBS

8,571

16,821

8,250

\$0.00411

None at this time.

\$33.91

2,489

5,707

3,218

\$0.05782

\$186.06

Room 216 Computer Lab

Konica Minolta BH4020 / 42 PPM
A6WD011000554 / 9467 6534
1,000,000 / 02/2014
Black Laser MFP
KMBS

2,480

4,621

2,141

\$0.00630

None at this time.

\$13.49

0

0

0

\$0.00000

\$0.00

NHS AU 54 - Rochester School					
<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 216 Computer Lab					
Konica Minolta BHC3100P / 32 PPM	547	1,205	658	\$0.00630	None at this time.
A6DR012105808 / 9464 8035				\$4.15	
750,000 / 06/2014	580	2,070	1,490	\$0.05782	
Color Network Printer				\$86.15	
KMBS					
Subtotal Black			96,199	\$331.68	
Subtotal Color			4,708	\$272.22	

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*07/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

Chamberlain St. School

Computer Lab

Konica Minolta BH4020 / 42 PPM	6,171	17,188	11,017	\$0.00630	None at this time.
A6WD011002742 / 9467 6588				\$69.41	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Room 01

Konica Minolta BH4020 / 42 PPM	11,960	14,733	2,773	\$0.00630	None at this time.
A6WD011000497 / 9467 6590				\$17.47	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Room 04 Primary Resource

Konica Minolta BH558 / 55 PPM	114,250	225,638	111,388	\$0.00329	None at this time.
A9HG011002944 / 9479 2221				\$366.47	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 05					
Konica Minolta BH4020 / 42 PPM	19,397	31,269	11,872	\$0.00630	None at this time.
A6WD011007494 / 9467 6587				\$74.79	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 14					
Konica Minolta BH4020 / 42 PPM	11,368	19,304	7,936	\$0.00630	None at this time.
A6WD011006590 / 9467 2263				\$50.00	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 17					
Konica Minolta BH4020 / 42 PPM	6,736	14,711	7,975	\$0.00630	None at this time.
A6WD011006381 / 9465 0705				\$50.24	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

NHSAU 54 - Rochester School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Room 20 Library					
Konica Minolta BH808 / 80 PPM	246,689	535,786	289,097	\$0.00329	None at this time.
A8KN011003292 / 9467 8902				\$951.13	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 22 Modular					
Konica Minolta BH4020 / 42 PPM	16,390	31,173	14,783	\$0.00630	None at this time.
A6WD011006529 / 9467 6527				\$93.13	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 23 Modular 1st Grade					
Konica Minolta BH4020 / 42 PPM	5,462	10,284	4,822	\$0.00630	None at this time.
A6WD011000542 / 9479 2220				\$30.38	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 24 Modular 2nd Grade					
Konica Minolta BH4020 / 42 PPM	10,735	21,215	10,480	\$0.00630	None at this time.
A6WD011000576 / 9467 6555				\$66.02	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Teachers' Room					
Konica Minolta BH808 / 80 PPM	230,881	472,466	241,585	\$0.00329	None at this time.
A8KN011003959 / 9465 0709				\$794.81	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Teachers' Room					
Konica Minolta BH808 / 80 PPM	431,237	932,584	501,347	\$0.00329	None at this time.
A8KN011003821 / 9467 2312				\$1,649.43	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Workroom - High usage confirmed					
Konica Minolta BHC3351 / 35 PPM	9,075	50,199	41,124	\$0.00411	None at this time.
A92F011002081 / 9467 5664				\$169.02	
750,000 / 04/2017	1,656	22,643	20,987	\$0.05782	
Color Laser MFP				\$1,213.47	
KMBS					
<hr/>					
		Subtotal Black	1,256,199	\$4,382.31	
		Subtotal Color	20,987	\$1,213.47	

<i>Make-Model/Speed</i> <i>Serial Number/VendorID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Creteau Regional Tech Center					
CIC Tech/Server Room					
Konica Minolta BH4020 / 42 PPM	5,103	12,239	7,136	\$0.00630	None at this time.
A6WD011002624 / 9342 4932				\$44.96	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Conference Room					
Konica Minolta BHC3100P / 32 PPM	240	389	149	\$0.00630	None at this time.
A6DR012104757 / 8702 4982				\$0.94	
750,000 / 06/2014	1,599	3,355	1,756	\$0.05782	
Color Network Printer				\$101.53	
KMBS					
Graphics Lab					
Konica Minolta BHC558 / 55 PPM	2,814	9,003	6,189	\$0.00329	None at this time.
A79K011006714 / 9467 2247				\$20.36	
3,000,000 / 02/2017	4,915	10,181	5,266	\$0.05135	
Color Photocopier				\$270.41	
KMBS					

NHSAU 54 - Rochester School D

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 105 Horticulture					
Konica Minolta BH4020 / 42 PPM	3,111	3,662	551	\$0.00630	None at this time.
A6WD011003872 / 9468 8185				\$3.47	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 120					
Konica Minolta BH4020 / 42 PPM	2,461	7,709	5,248	\$0.00630	None at this time.
A6WD011002025 / 9342 4933				\$33.06	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 125 HVAC					
Konica Minolta BH4020 / 42 PPM	5,307	10,582	5,275	\$0.00630	None at this time.
A6WD011003859 / 9468 8187				\$33.23	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 130 ESL Office					
Konica Minolta BH4020 / 42 PPM	16,039	32,943	16,904	\$0.00630	None at this time.
A6WD011003865 / 9468 8184				\$106.50	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 135 Machine Shop Office					
Konica Minolta BH4020 / 42 PPM	6,197	13,008	6,811	\$0.00630	None at this time.
A6WD011004027 / 9468 8186				\$42.91	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 140 Photography					
Konica Minolta BHC308 / 30 PPM	5,124	12,337	7,213	\$0.00329	None at this time.
A7PY011018273 / 9467 8856				\$23.73	
750,000 / 06/2016	7,391	14,533	7,142	\$0.05135	
Color Photocopier				\$366.74	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 150 Drafting					
Konica Minolta BH4020 / 42 PPM	153	2,728	2,575	\$0.00630	None at this time.
A6WD011002613 / 8702 4980				\$16.22	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 155					
Konica Minolta BH4020 / 42 PPM	8,631	16,867	8,236	\$0.00630	None at this time.
A6WD011002599 / 9342 4937				\$51.89	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 165 Early Childhood					
Konica Minolta BH4020 / 42 PPM	10,770	29,371	18,601	\$0.00630	None at this time.
A6WD011002200 / 8702 4981				\$117.19	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 200 Health Science					
Konica Minolta BH4020 / 42 PPM	13,678	25,112	11,434	\$0.00630	None at this time.
A6WD011003867 / 9468 8183				\$72.03	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 205 Café					
Konica Minolta BH4020 / 42 PPM	6,007	10,162	4,155	\$0.00630	None at this time.
A6WD011006720 / 9468 8210				\$26.18	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 220					
Konica Minolta BH558 / 55 PPM	90,045	177,699	87,654	\$0.00329	None at this time.
A9HG011003691 / 9467 8874				\$288.38	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 225 Support Center					
Konica Minolta BH4020 / 42 PPM	5,174	12,242	7,068	\$0.00630	None at this time.
A6WD011003857 / 9468 8209				\$44.53	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 230					
Konica Minolta BH4020 / 42 PPM	9,716	22,485	12,769	\$0.00630	None at this time.
A6WD011002131 / 8702 4979				\$80.44	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 235 Math & Marketing					
Konica Minolta BH4020 / 42 PPM	7,776	15,508	7,732	\$0.00630	None at this time.
A6WD011003875 / 9468 8188				\$48.71	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 245					
Konica Minolta BH4020 / 42 PPM	7,179	13,878	6,699	\$0.00630	None at this time.
A6WD011006735 / 9468 8192				\$42.20	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 250 Special Ed					
Konica Minolta BH4020 / 42 PPM	8,617	16,929	8,312	\$0.00630	None at this time.
A6WD011004018 / 9468 8193				\$52.37	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 255					
Konica Minolta BH4020 / 42 PPM	17,482	25,726	8,244	\$0.00630	None at this time.
A6WD011002565 / 9468 8189				\$51.94	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 265					
Konica Minolta BH4020 / 42 PPM	10,196	16,345	6,149	\$0.00630	None at this time.
A6WD011002121 / 9468 8190				\$38.74	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 300					
Konica Minolta BH558 / 55 PPM	110,890	245,714	134,824	\$0.00329	None at this time.
A9HG011003665 / 9479 2331				\$443.57	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Teachers' Room Left					
Konica Minolta BH808 / 80 PPM	128,611	248,359	119,748	\$0.00329	None at this time.
A8KN011003453 / 9467 8859				\$393.97	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Teachers' Room Right					
Konica Minolta BH654 / 65 PPM	72,175	72,175	0	\$0.00329	Underused!
A5YN017012190 / 9467 8857				\$0.00	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
	Subtotal Black		499,676	\$2,077.52	
	Subtotal Color		14,164	\$738.68	

<i>Make-Model/Speed</i>					
<i>Serial Number/VendorID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		

East Rochester School**ERS Reach Program**

Konica Minolta BHC3351 / 35 PPM	1,397	3,873	2,476	\$0.00411	None at this time.
A92F011002080 / 9479 2363				\$10.18	
750,000 / 04/2017	7,935	22,404	14,469	\$0.05782	
Color Laser MFP				\$836.60	
KMBS					

ERS Reach Program

Konica Minolta BH558 / 55 PPM	94,158	208,715	114,557	\$0.00329	None at this time.
A9HG011003935 / 9467 8923				\$376.89	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

Lobby A

Konica Minolta BH808 / 80 PPM	338,010	731,452	393,442	\$0.00329	None at this time.
A8KN011003192 / 9467 2245				\$1,294.42	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Lobby B Inside					
Konica Minolta BH808 / 80 PPM	232,234	471,181	238,947	\$0.00329	None at this time.
A8KN011003127 / 9467 2239				\$786.14	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Main Office					
Konica Minolta BHC3351 / 35 PPM	18,359	45,942	27,583	\$0.00411	None at this time.
A92F011002058 / 9479 2361				\$113.37	
750,000 / 04/2017	16,463	30,779	14,316	\$0.05782	
Color Laser MFP				\$827.75	
KMBS					
Room 101					
Konica Minolta BH4020 / 42 PPM	8,744	17,633	8,889	\$0.00630	None at this time.
A6WD011007205 / 9467 6528				\$56.00	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 108					
Konica Minolta BH4020 / 42 PPM	8,503	18,178	9,675	\$0.00630	None at this time.
A6WD011007206 / 9467 6553				\$60.95	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 120 Library					
Konica Minolta BH4020 / 42 PPM	4,745	7,605	2,860	\$0.00630	None at this time.
A6WD011006451 / 9467 6529				\$18.02	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 204					
Konica Minolta BH4020 / 42 PPM	25,780	52,674	26,894	\$0.00630	None at this time.
A6WD011006516 / 9467 6552				\$169.43	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 210					
Konica Minolta BH4020 / 42 PPM	34,857	80,429	45,572	\$0.00630	None at this time.
A6WD011006463 / 9479 2219				\$287.10	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 212					
Konica Minolta BH4020 / 42 PPM	17,046	38,127	21,081	\$0.00630	None at this time.
A6WD011007199 / 9467 6532				\$132.81	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Subtotal Black			891,976	\$3,305.31	
Subtotal Color			28,785	\$1,664.35	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Gonic School					
2nd Floor Hallway					
Konica Minolta BH808 / 80 PPM	143,245	462,674	319,429	\$0.00329	None at this time.
A8KN011003961 / 9467 2262				\$1,050.92	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
3rd Floor Hallway					
Konica Minolta BH654 / 65 PPM	223,657	418,748	195,091	\$0.00329	None at this time.
A5YN017013460 / 9467 8883				\$641.85	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Main Office					
Konica Minolta BH808 / 80 PPM	107,712	295,230	187,518	\$0.00329	None at this time.
A8KN011003794 / 9467 2311				\$616.93	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BHC3351 / 35 PPM	16,667	32,770	16,103	\$0.00411	None at this time.
A92F011002150 / 9467 8937				\$66.18	
750,000 / 04/2017	21,199	52,779	31,580	\$0.05782	
Color Laser MFP				\$1,825.96	
KMBS					
Room 102B - Nurse's Office					
Konica Minolta BH4020 / 42 PPM	867	1,667	800	\$0.00630	None at this time.
A6WD011000790 / 9465 0710				\$5.04	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 203 Computer Lab					
Konica Minolta BH4020 / 42 PPM	4,609	38,352	33,743	\$0.00630	None at this time.
A6WD011000768 / 9465 0707				\$212.58	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		752,684	\$2,593.51	
	Subtotal Color		31,580	\$1,825.96	

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*07/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

Maple Street School

Library Hallway

Konica Minolta BH808 / 80 PPM	174,829	325,845	151,016	\$0.00329	None at this time.
A8KN011003430 / 9467 8864				\$496.84	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

Room 101 Teachers' Lounge

Konica Minolta BH558 / 55 PPM	60,063	157,927	97,864	\$0.00329	None at this time.
A9HG011003847 / 9467 8920				\$321.97	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

Room 107 Library

Konica Minolta BHC3351 / 35 PPM	10,177	20,631	10,454	\$0.00411	None at this time.
A92F011002025 / 9379 2364				\$42.97	
750,000 / 04/2017	18,033	42,262	24,229	\$0.05782	
Color Laser MFP				\$1,400.92	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 201					
Konica Minolta BH4020 / 42 PPM	12,332	31,711	19,379	\$0.00630	None at this time.
A6WD011007172 / 9465 0708				\$122.09	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		278,713	\$983.87	
	Subtotal Color		24,229	\$1,400.92	

Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor

07/01/2018
Meter

06/30/2019
Meter

2018-2019
Annual
Volume

Cost/Copy
Annual Cost

Recommendations

McClelland School

2nd Floor Hallway

Konica Minolta BH558 / 55 PPM	128,538	225,747	97,209	\$0.00329	None at this time.
A9HG011003843 / 9467 8921				\$319.82	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

Computer Lab

Konica Minolta BH4020 / 42 PPM	26,205	58,372	32,167	\$0.00630	None at this time.
A6WD011007180 / 9489 2023				\$202.65	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Main Office

Konica Minolta BHC3351 / 35 PPM	16,528	41,497	24,969	\$0.00411	None at this time.
A92F011002024 / 9467 8929				\$102.62	
750,000 / 04/2017	8,654	20,702	12,048	\$0.05782	
Color Laser MFP				\$696.62	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Nurse's Office					
Konica Minolta BH4020 / 42 PPM	7,123	14,046	6,923	\$0.00630	None at this time.
A6WD011007175 / 9479 2216				\$43.61	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 08					
Konica Minolta BH4020 / 42 PPM	26,209	45,637	19,428	\$0.00630	None at this time.
A6WD011001331 / 9479 2215				\$122.40	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 1					
Konica Minolta BH4020 / 42 PPM	0	28,098	28,098	\$0.00630	None at this time.
A6WD011007186 /				\$177.02	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 12					
Konica Minolta BH4020 / 42 PPM	14,639	27,056	12,417	\$0.00630	None at this time.
A6WD011007218 / 9489 2024				\$78.23	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 13					
Konica Minolta BH4020 / 42 PPM	14,158	25,566	11,408	\$0.00630	None at this time.
A6WD011001327 / 9489 2069				\$71.87	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 17 Copy Room Left					
Konica Minolta BH808 / 80 PPM	476,892	961,553	484,661	\$0.00329	None at this time.
A8KN011004206 / 9467 2339				\$1,594.53	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 17 Copy Room Right					
Konica Minolta BH808 / 80 PPM	385,615	796,745	411,130	\$0.00329	None at this time.
A8KN011004109 / 9467 2341				\$1,352.62	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 18					
Konica Minolta BH4020 / 42 PPM	6,443	13,742	7,299	\$0.00630	None at this time.
A6WD011001122 / 9489 5664				\$45.98	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 19					
Konica Minolta BH4020 / 42 PPM	16,283	28,402	12,119	\$0.00630	None at this time.
A6WD011001298 / 9489 2081				\$76.35	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 24					
Konica Minolta BH4020 / 42 PPM	14,177	26,019	11,842	\$0.00630	None at this time.
A6WD011007216 / 9489 2074				\$74.60	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 28					
Konica Minolta BH4020 / 42 PPM	3,822	8,063	4,241	\$0.00630	None at this time.
A6WD011007207 / 9489 2075				\$26.72	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 29					
Konica Minolta BH4020 / 42 PPM	6,320	11,335	5,015	\$0.00630	None at this time.
A6WD011007173 / 9489 2079				\$31.59	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		

Room 45

Konica Minolta BH4020 / 42 PPM	11,149	25,547	14,398	\$0.00630	None at this time.
A6WD011007208 / 9489 2076				\$90.71	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Subtotal Black 1,183,324 \$4,411.33

Subtotal Color 12,048 \$696.62

<i>Make-Model/Speed</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Serial Number/VendorID</i>			<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Volume</i>		
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>			

Nancy Loud School**1st Grade Classroom**

Konica Minolta BH4020 / 42 PPM	7,205	24,596	17,391	\$0.00630	None at this time.
A6WD011002777 / 9489 2078				\$109.56	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

2nd Floor Hallway

Konica Minolta BHC3351 / 35 PPM	13,753	31,083	17,330	\$0.00411	None at this time.
A92F011001989 / 9467 8932				\$71.23	
750,000 / 04/2017	4,658	11,178	6,520	\$0.05782	
Color Laser MFP				\$376.99	
KMBS					

3rd Grade 1st Floor

Konica Minolta BH4020 / 42 PPM	8,756	16,189	7,433	\$0.00630	None at this time.
A6WD011000737 / 9467 6533				\$46.83	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
4th Grade Classroom					
Konica Minolta BH4020 / 42 PPM	4,902	14,319	9,417	\$0.00630	None at this time.
A6WD011000772 / 9489 2076				\$59.33	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Basement					
Konica Minolta BH4020 / 42 PPM	18	59	41	\$0.00630	Underused!
A6WD011002783 / 9479 2214				\$0.26	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Kindergarten 1st Floor					
Konica Minolta BH4020 / 42 PPM	13,475	34,285	20,810	\$0.00630	None at this time.
A6WD011002784 / 9489 2077				\$131.10	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BH808 / 80 PPM	107,191	207,790	100,599	\$0.00329	None at this time.
A8KN011003239 / 9468 8211				\$330.97	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
		Subtotal Black	173,021	\$749.28	
		Subtotal Color	6,520	\$376.99	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Rochester Middle					
Administration					
Konica Minolta BH654 / 65 PPM	154,084	214,566	60,482	\$0.00329	None at this time.
A5YN017013359 / 9467 8919				\$198.99	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Girls' Locker Room					
Konica Minolta BH4020 / 42 PPM	1,597	3,180	1,583	\$0.00630	None at this time.
A6WD011002871 / 9467 8979				\$9.97	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Guidance Office					
Konica Minolta BH654 / 65 PPM	80,385	153,085	72,700	\$0.00329	None at this time.
A5YN017013471 / 9467 8892				\$239.18	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Library					
Konica Minolta BHC308 / 30 PPM	50,249	72,206	21,957	\$0.00329	None at this time.
A7PY011018245 / 9479 2347				\$72.24	
750,000 / 06/2016	1,242	2,695	1,453	\$0.05135	
Color Photocopier				\$74.61	
KMBS					
Library					
Konica Minolta BH4020 / 42 PPM	6,524	13,801	7,277	\$0.00630	None at this time.
A6WD011002799 / 9489 2005				\$45.85	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Main Office					
Konica Minolta BH4020 / 42 PPM	10,392	14,589	4,197	\$0.00630	None at this time.
A6WD011002837 / 9489 2048				\$26.44	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BHC3351 / 35 PPM	18,412	40,861	22,449	\$0.00411	None at this time.
A92F011002035 / 9489 2038				\$92.27	
750,000 / 04/2017	11,991	24,165	12,174	\$0.05782	
Color Laser MFP				\$703.90	
KMBS					
Music Room					
Konica Minolta BH4020 / 42 PPM	36,696	66,898	30,202	\$0.00630	None at this time.
A6WD011002838 / 9467 8977				\$190.27	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Nurse's Office					
Konica Minolta BH4020 / 42 PPM	10,359	22,126	11,767	\$0.00630	None at this time.
A6WD011002788 / 9489 2046				\$74.13	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 110 A Wing					
Konica Minolta BH4020 / 42 PPM	20,761	38,393	17,632	\$0.00630	None at this time.
A6WD011002789 / 9467 8978				\$111.08	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 116					
Konica Minolta BH4020 / 42 PPM	11,317	21,911	10,594	\$0.00630	None at this time.
A6WD011002826 / 9489 2050				\$66.74	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 120 B Wing					
Konica Minolta BH4020 / 42 PPM	29,750	56,769	27,019	\$0.00630	None at this time.
A6WD011005177 / 9489 2047				\$170.22	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 131 C Wing					
Konica Minolta BH4020 / 42 PPM	11,392	20,241	8,849	\$0.00630	None at this time.
A6WD011002840 / 9467 8985				\$55.75	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 134					
Konica Minolta BHC3100P / 32 PPM	249	249	0	\$0.00630	Underused!
A6DR012105335 / 9467 1562				\$0.00	
750,000 / 06/2014	500	500	0	\$0.05782	
Color Network Printer				\$0.00	
KMBS					
Room 136					
Konica Minolta BH4020 / 42 PPM	27,348	56,179	28,831	\$0.00630	None at this time.
A6WD011002753 / 9489 2051				\$181.64	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 144					
Konica Minolta BHC3100P / 32 PPM	2,117	4,775	2,658	\$0.00630	None at this time.
A6DR012105337 / 9467 1565				\$16.75	
750,000 / 06/2014	1,224	2,467	1,243	\$0.05782	
Color Network Printer				\$71.87	
KMBS					
Room 146					
Konica Minolta BH4020 / 42 PPM	18,149	50,974	32,825	\$0.00630	None at this time.
A6WD011002828 / 9489 2054				\$206.80	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 147 CIC					
Konica Minolta BH4020 / 42 PPM	1,847	4,628	2,781	\$0.00630	None at this time.
A6WD011002962 / 9468 8198				\$17.52	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 152					
Konica Minolta BH4020 / 42 PPM	10,050	20,856	10,806	\$0.00630	None at this time.
A6WD011002842 / 9467 6589				\$68.08	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 153					
Konica Minolta BHC3100P / 32 PPM	965	2,757	1,792	\$0.00630	None at this time.
A6DR012105359 / 9467 1563				\$11.29	
750,000 / 06/2014	3,216	7,014	3,798	\$0.05782	
Color Network Printer				\$219.60	
KMBS					
Room 173					
Konica Minolta BH4020 / 42 PPM	9,740	43,001	33,261	\$0.00630	None at this time.
A6WD011002942 / 9489 2053				\$209.54	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 175					
Konica Minolta BH4020 / 42 PPM	9,496	14,790	5,294	\$0.00630	None at this time.
A6WD011002781 / 9489 2052				\$33.35	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 213					
Konica Minolta BH4020 / 42 PPM	15,589	41,779	26,190	\$0.00630	None at this time.
A6WD011002898 / 9467 8981				\$165.00	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 216					
Konica Minolta BH4020 / 42 PPM	14,539	38,820	24,281	\$0.00630	None at this time.
A6WD011002767 / 9489 2088				\$152.97	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 222					
Konica Minolta BH4020 / 42 PPM	1,030	3,337	2,307	\$0.00630	None at this time.
A6WD011002958 / 9489 2049				\$14.53	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 224					
Konica Minolta BH4020 / 42 PPM	10,851	38,531	27,680	\$0.00630	None at this time.
A6WD011002764 / 9467 8980				\$174.38	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 231					
Konica Minolta BHC3100P / 32 PPM	1,407	3,285	1,878	\$0.00630	None at this time.
A6DR012105353 / 9467 1598				\$11.83	
750,000 / 06/2014	990	2,024	1,034	\$0.05782	
Color Network Printer				\$59.79	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 232					
Konica Minolta BH4020 / 42 PPM	9,111	16,453	7,342	\$0.00630	None at this time.
A6WD011002759 / 9467 8976				\$46.25	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 238					
Konica Minolta BH4020 / 42 PPM	11,602	25,986	14,384	\$0.00630	None at this time.
A6WD011002782 / 9489 2045				\$90.62	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 240					
Konica Minolta BH4020 / 42 PPM	9,425	21,634	12,209	\$0.00630	None at this time.
A6WD011005292 / 9467 6591				\$76.92	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Room 242					
Konica Minolta BHC3100P / 32 PPM	4,218	7,975	3,757	\$0.00630	None at this time.
A6DR012105360 / 9467 1600				\$23.67	
750,000 / 06/2014	10,875	23,538	12,663	\$0.05782	
Color Network Printer				\$732.17	
KMBS					
Room 244					
Konica Minolta BHC3100P / 32 PPM	905	2,237	1,332	\$0.00630	None at this time.
A6DR012104761 / 9489 2007				\$8.39	
750,000 / 06/2014	2,352	5,583	3,231	\$0.05782	
Color Network Printer				\$186.82	
KMBS					
Room 250					
Konica Minolta BH4020 / 42 PPM	23,664	54,560	30,896	\$0.00630	None at this time.
A6WD011002949 / 9489 2087				\$194.64	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 251 Teachers' Lounge					
Konica Minolta BH808 / 80 PPM	484,554	835,947	351,393	\$0.00329	None at this time.
A8KN011002133 / 9479 2332				\$1,156.08	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 251 Teachers' Lounge					
Konica Minolta BH808 / 80 PPM	287,540	728,024	440,484	\$0.00329	None at this time.
A8KN011003451 / 8702 4891				\$1,449.19	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 251 Teachers' Lounge					
Konica Minolta BH808 / 80 PPM	511,094	1,075,346	564,252	\$0.00329	None at this time.
A8KN011003196 / 8702 4892				\$1,856.39	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Special Ed Office					
Konica Minolta BH808 / 80 PPM	51,849	108,198	56,349	\$0.00329	None at this time.
A8KN011003472 / 9467 2241				\$185.39	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		1,979,690	\$7,704.36	
	Subtotal Color		35,596	\$2,048.76	

<i>Make-Model/Speed</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Serial Number/VendorID</i>			<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Volume</i>		
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>			

SAU 54

Assessor's Office

Konica Minolta BH4020 / 42 PPM	23,758	47,978	24,220	\$0.00630	None at this time.
A6WD011005285 / 9464 8036				\$152.59	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Facilities Office

Konica Minolta BH4020 / 42 PPM	9,050	22,051	13,001	\$0.00630	None at this time.
A6WD011005176 / 9479 2211				\$81.91	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Hall

Konica Minolta BH4020 / 42 PPM	25,028	57,013	31,985	\$0.00630	None at this time.
A6WD011005287 / 9467 6535				\$201.51	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BH808 / 80 PPM	162,762	336,196	173,434	\$0.00329	None at this time.
A8KN011003444 / 9467 8868				\$570.60	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Main Office Hall					
Konica Minolta BHC308 / 30 PPM	23,423	45,932	22,509	\$0.00329	None at this time.
A7PY011019680 / 9467 8884				\$74.05	
750,000 / 06/2016	15,828	32,451	16,623	\$0.05135	
Color Photocopier				\$853.59	
KMBS					
Payroll					
Konica Minolta BH458 / 45 PPM	36,464	84,541	48,077	\$0.00329	None at this time.
A9HH011004000 / 9467 8900				\$158.17	
1,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

NHSAU 54 - Rochester School					
<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Payroll - overlooked 17-18					
Konica Minolta BH40P / 45 PPM	65	38,932	38,867	\$0.00630	11 years from Intro.
A0DX013004205 / 9489 2086				\$244.86	
1,000,000 / 03/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Special Ed - Pupil Services					
Konica Minolta BH4020 / 42 PPM	4,473	10,337	5,864	\$0.00630	None at this time.
A6WD011005264 / 9464 8033				\$36.94	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Special Ed - Reception					
Konica Minolta BH654 / 65 PPM	147,661	275,777	128,116	\$0.00329	None at this time.
A5YN017012195 / 9479 2355				\$421.50	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Storage Hot Swap					
Konica Minolta BH4020 / 42 PPM	0	0	0	\$0.00630	None at this time.
A6WD011005280 / Boxed with no ID				\$0.00	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Storage Hot Swap					
Konica Minolta BHC3100P / 32 PPM	0	0	0	\$0.00630	None at this time.
A6DR012105815 / Boxed with no ID				\$0.00	
750,000 / 06/2014	0	0	0	\$0.05782	
Color Network Printer				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		486,073	\$1,942.13	
	Subtotal Color		16,623	\$853.59	

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*07/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

School Street School

Library

Konica Minolta BH4020 / 42 PPM	2,403	4,131	1,728	\$0.00630	None at this time.
A6WD011002792 / 9467 8922				\$10.89	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Main Office

Konica Minolta BH654 / 65 PPM	146,386	305,404	159,018	\$0.00329	None at this time.
A5YN017013102 / 9467 8034				\$523.17	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

Teachers' Room 2nd Floor

Konica Minolta BHC3351 / 35 PPM	2,949	5,526	2,577	\$0.00411	None at this time.
A92F011002094 / 9467 8928				\$10.59	
750,000 / 04/2017	4,652	9,277	4,625	\$0.05782	
Color Laser MFP				\$267.42	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Teachers' Room 2nd Floor					
Konica Minolta BH654 / 65 PPM	71,782	160,265	88,483	\$0.00329	None at this time.
A5YN017012275 / 9479 2349				\$291.11	
3,000,000 / 02/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
		Subtotal Black	251,806	\$835.76	
		Subtotal Color	4,625	\$267.42	

Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor

07/01/2018
Meter

06/30/2019
Meter

2018-2019
Annual
Volume

Cost/Copy
Annual Cost

Recommendations

Spaulding High

Assistant Principal (Angela)

Konica Minolta BH4020 / 42 PPM	804	3,151	2,347	\$0.00630	None at this time.
A6WD011002761 / 9468 8195				\$14.79	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

Athletic Department

Konica Minolta BHC3351 / 35 PPM	10,289	25,159	14,870	\$0.00411	None at this time.
A92F011001741 / 9479 2321				\$61.12	
750,000 / 04/2017	6,421	15,145	8,724	\$0.05782	
Color Laser MFP				\$504.42	
KMBS					

Data Office

Konica Minolta BH4020 / 42 PPM	2,483	4,048	1,565	\$0.00630	None at this time.
A6WD011002756 / 9468 8194				\$9.86	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Grierson Left Wall					
Konica Minolta BH808 / 80 PPM	545,503	1,019,423	473,920	\$0.00329	None at this time.
A8KN011003450 / 9468 8212				\$1,559.20	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Grierson Left Window					
Konica Minolta BH808 / 80 PPM	378,294	770,798	392,504	\$0.00329	None at this time.
A8KN011003448 / 9479 2319				\$1,291.34	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Grierson Right Wall					
Konica Minolta BH808 / 80 PPM	453,168	953,087	499,919	\$0.00329	None at this time.
A8KN011003460 / 9467 2229				\$1,644.73	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

NHSAU 54 - Rochester School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Grierson Right Window					
Konica Minolta BH808 / 80 PPM	215,530	486,578	271,048	\$0.00329	None at this time.
A8KN011003433 / 9479 2320				\$891.75	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Guidance Office					
Konica Minolta BH4020 / 42 PPM	5,203	8,737	3,534	\$0.00630	None at this time.
A6WD011005214 / 9468 8196				\$22.26	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Guidance Office					
Konica Minolta BHC3100P / 32 PPM	13,454	24,433	10,979	\$0.00630	None at this time.
A6DT012100842 / 9468 8219				\$69.17	
750,000 / 06/2014	4,456	8,774	4,318	\$0.05782	
Color Network Printer				\$249.67	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Guidance Office					
Konica Minolta BHC458 / 45 PPM	36,168	85,055	48,887	\$0.00329	None at this time.
A79M011011052 / 9467 8860				\$160.84	
1,000,000 / 08/2016	3,756	7,974	4,218	\$0.05135	
Color Photocopier				\$216.59	
KMBS					
Library					
Konica Minolta BH458 / 45 PPM	33,196	67,546	34,350	\$0.00329	None at this time.
A9HH011004020 / 9479 2316				\$113.01	
1,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Library - Mobile A					
Konica Minolta BH3300P / 35 PPM	13,092	13,398	306	\$0.00630	Underused!
A63P011000299 / 8802 1522				\$1.93	
750,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

NHSAU 54 - Rochester School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Library - Mobile B					
Konica Minolta BH3300P / 35 PPM	7,717	7,717	0	\$0.00630	Traded
A63P011000302 / 8702 4971				\$0.00	
750,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Library - Mobile B					
Konica Minolta BH3300P / 35 PPM	9,409	9,770	361	\$0.00630	Underused!
A63P011000416 / 8802 1520				\$2.27	
750,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Lunch Room					
Konica Minolta BH558 / 55 PPM	115,700	168,767	53,067	\$0.00329	None at this time.
A9HG011003663 / 9467 2231				\$174.59	
3,000,000 / 02/2017	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BHC558 / 55 PPM	82,972	188,069	105,097	\$0.00329	None at this time.
A79K011006719 / 9467 8858				\$345.77	
3,000,000 / 02/2017	11,039	31,238	20,199	\$0.05135	
Color Photocopier				\$1,037.22	
KMBS					
Main Office Assistant Principal					
Konica Minolta BH4020 / 42 PPM	4,820	9,399	4,579	\$0.00630	None at this time.
A6WD011003028 / 9468 8172				\$28.85	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Math Learning Lab					
Konica Minolta BH4020 / 42 PPM	25,928	49,534	23,606	\$0.00630	None at this time.
A6WD011003026 / 9489 2043				\$148.72	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Men's Coaches' Office					
Konica Minolta BH4020 / 42 PPM	3,704	6,463	2,759	\$0.00630	None at this time.
A6WD011003101 / 9489 2044				\$17.38	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Music Lab					
Konica Minolta BH808 / 80 PPM	120,252	240,552	120,300	\$0.00329	None at this time.
A8KN011003426 / 9467 8865				\$395.79	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Music Lab					
Konica Minolta BH4020 / 42 PPM	4,508	12,219	7,711	\$0.00630	None at this time.
A6WD011003064 / 9468 8174				\$48.58	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nurse's Office					
Konica Minolta BH4020 / 42 PPM	4,179	10,600	6,421	\$0.00630	None at this time.
A6WD011003092 / 9468 8175				\$40.45	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Red Raider by Library					
Konica Minolta BH4020 / 42 PPM	670	1,975	1,305	\$0.00630	None at this time.
A6WD011003031 / 9468 8176				\$8.22	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 005 Art					
Konica Minolta BHC3351 / 35 PPM	25,638	49,037	23,399	\$0.00411	None at this time.
A92F011001736 / 9479 2322				\$96.17	
750,000 / 04/2017	14,201	25,927	11,726	\$0.05782	
Color Laser MFP				\$678.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 103					
Konica Minolta BH4020 / 42 PPM	9,639	24,622	14,983	\$0.00630	None at this time.
A6WD011003863 / 9468 8191				\$94.39	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 104					
Konica Minolta BH4020 / 42 PPM	11,293	21,249	9,956	\$0.00630	None at this time.
A6WD011004016 / 9468 8206				\$62.72	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 105					
Konica Minolta BH4020 / 42 PPM	9,303	14,362	5,059	\$0.00630	None at this time.
A6WD011004020 / 9468 8207				\$31.87	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 106A Safety Team Office					
Konica Minolta BH4020 / 42 PPM	5,825	12,149	6,324	\$0.00630	None at this time.
A6WD011003011 / 9468 8178				\$39.84	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 106C Safety Team Office					
Konica Minolta BH4020 / 42 PPM	13,890	24,054	10,164	\$0.00630	None at this time.
A6WD011003045 / 9468 8180				\$64.03	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 108					
Konica Minolta BH4020 / 42 PPM	21,173	34,169	12,996	\$0.00630	None at this time.
A6WD011003925 / 9468 8208				\$81.87	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 109					
Konica Minolta BH4020 / 42 PPM	11,038	27,729	16,691	\$0.00630	None at this time.
A6WD011002925 / 9468 8204				\$105.15	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 110					
Konica Minolta BH4020 / 42 PPM	27,049	70,495	43,446	\$0.00630	None at this time.
A6WD011002795 / 9489 2089				\$273.71	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 114					
Konica Minolta BH4020 / 42 PPM	41,224	95,334	54,110	\$0.00630	None at this time.
A6WD011002809 / 9489 2037				\$340.89	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 115 Science Lab					
Konica Minolta BH4020 / 42 PPM	17,695	35,291	17,596	\$0.00630	None at this time.
A6WD011003033 / 9468 8177				\$110.85	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 117					
Konica Minolta BH4020 / 42 PPM	21,084	48,718	27,634	\$0.00630	None at this time.
A6WD011003069 / 9468 8179				\$174.09	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 118 Science Work					
Konica Minolta BH808 / 80 PPM	133,766	263,797	130,031	\$0.00329	None at this time.
A8KN011003483 / 9467 2228				\$427.80	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 201					
Konica Minolta BH4020 / 42 PPM	3,808	7,405	3,597	\$0.00630	None at this time.
A6WD011002713 / 9489 2082				\$22.66	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 203					
Konica Minolta BH4020 / 42 PPM	13,310	25,655	12,345	\$0.00630	None at this time.
A6WD011002846 / 9489 2019				\$77.77	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 207 Lab					
Konica Minolta BH4020 / 42 PPM	19,833	42,998	23,165	\$0.00630	None at this time.
A6WD011002890 / 9479 2218				\$145.94	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 208					
Konica Minolta BH4020 / 42 PPM	9,527	23,477	13,950	\$0.00630	None at this time.
A6WD011002914 / 9468 8199				\$87.89	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 213					
Konica Minolta BH4020 / 42 PPM	10,686	15,251	4,565	\$0.00630	None at this time.
A6WD011002881 / 9467 6585				\$28.76	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 214 English Learning Lab					
Konica Minolta BH4020 / 42 PPM	27,193	45,745	18,552	\$0.00630	None at this time.
A6WD011005222 / 9468 8197				\$116.88	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 223					
Konica Minolta BH4020 / 42 PPM	9,905	21,939	12,034	\$0.00630	None at this time.
A6WD011002889 / 9489 2018				\$75.81	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 224					
Konica Minolta BH4020 / 42 PPM	5,436	9,743	4,307	\$0.00630	None at this time.
A6WD011002802 / 9489 2071				\$27.13	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 224 - Secretary Office					
Konica Minolta BH4020 / 42 PPM	0	8,885	8,885	\$0.00630	None at this time.
A6WD011005260 /				\$55.98	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
Room 226					
Konica Minolta BH4020 / 42 PPM	3,432	12,363	8,931	\$0.00630	None at this time.
A6WD011002702 / 9489 2072				\$56.27	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 229					
Konica Minolta BH4020 / 42 PPM	5,657	14,343	8,686	\$0.00630	None at this time.
A6WD011002833 /				\$54.72	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 230					
Konica Minolta BH4020 / 42 PPM	18,275	37,930	19,655	\$0.00630	None at this time.
A6WD011002708 / 9489 2020				\$123.83	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 233					
Konica Minolta BH4020 / 42 PPM	23,513	65,609	42,096	\$0.00630	None at this time.
A6WD011002715 / 9489 2004				\$265.20	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 238					
Konica Minolta BH4020 / 42 PPM	46,514	93,505	46,991	\$0.00630	None at this time.
A6WD011002746 / 9489 2073				\$296.04	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 241					
Konica Minolta BH4020 / 42 PPM	68,923	127,916	58,993	\$0.00630	None at this time.
A6WD011002709 / 9489 2083				\$371.66	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Room 300					
Konica Minolta BH4020 / 42 PPM	8,409	9,744	1,335	\$0.00630	None at this time.
A6WD011002712 / 9489 2021				\$8.41	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 301					
Konica Minolta BH4020 / 42 PPM	13,783	25,325	11,542	\$0.00630	None at this time.
A6WD011002728 / 9489 2017				\$72.71	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 301 Work Room					
Konica Minolta BH808 / 80 PPM	313,080	596,393	283,313	\$0.00329	None at this time.
A8KN011003458 / 9467 8863				\$932.10	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Room 304					
Konica Minolta BH4020 / 42 PPM	20,817	44,075	23,258	\$0.00630	None at this time.
A6WD011002911 / 9468 8205				\$146.53	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 305					
Konica Minolta BH4020 / 42 PPM	3,214	7,207	3,993	\$0.00630	None at this time.
A6WD011005198 / 9468 8203				\$25.16	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 307					
Konica Minolta BH4020 / 42 PPM	7,439	12,413	4,974	\$0.00630	None at this time.
A6WD011002787 / 9467 8975				\$31.34	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 310					
Konica Minolta BH4020 / 42 PPM	10,555	20,578	10,023	\$0.00630	None at this time.
A6WD011002762 / 9468 8201				\$63.14	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 311					
Konica Minolta BH4020 / 42 PPM	9,311	21,332	12,021	\$0.00630	None at this time.
A6WD011005230 / 9467 8982				\$75.73	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Social Worker - Basement					
Konica Minolta BH4020 / 42 PPM	9,764	33,320	23,556	\$0.00630	None at this time.
A6WD011003038 / 9468 8181				\$148.40	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Special Ed Bridge - Lori Gay's Office					
Konica Minolta BH308 / 30 PPM	21,577	49,812	28,235	\$0.00329	None at this time.
A9HK011003566 /				\$92.89	
750,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
STORAGE					
Konica Minolta BH3300P / 35 PPM	60,924	60,924	0	\$0.00630	None at this time.
A63P011000321 / 8802 1521				\$0.00	
750,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Women's Locker Room					
Konica Minolta BH4020 / 42 PPM	4,189	7,259	3,070	\$0.00630	None at this time.
A6WD011003058 / 9468 8182				\$19.34	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		3,143,896	\$12,376.32	
	Subtotal Color		49,185	\$2,685.90	

<i>Make-Model/Speed</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Serial Number/VendorID</i>			<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Volume</i>		
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>			

The Hope Program

Main Office

Konica Minolta BHC308 / 30 PPM	15,439	31,746	16,307	\$0.00329	None at this time.
A7PY011018218 / 9467 8899				\$53.65	
750,000 / 06/2016	2,888	7,536	4,648	\$0.05135	
Color Photocopier				\$238.67	
KMBS					

Subtotal Black 16,307 \$53.65

Subtotal Color 4,648 \$238.67

*Make-Model/Speed
Serial Number/VendorID
Life/Intro Date
Vendor*

*07/01/2018
Meter*

*06/30/2019
Meter*

*2018-2019
Annual
Volume*

*Cost/Copy
Annual Cost*

Recommendations

Tutoring Academy

Main Office

Konica Minolta BH4020 / 42 PPM
A6WD011005290 / 9640 8038
1,000,000 / 02/2014
Black Laser MFP
KMBS

3,617

8,316

4,699

\$0.00630

None at this time.

\$29.60

0

0

0

\$0.00000

\$0.00

Subtotal Black

4,699

\$29.60

Subtotal Color

0

\$0.00

NHSAU 54 - Rochester School D					
<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
William Allen School					
Library					
Konica Minolta BH4020 / 42 PPM	15,429	32,152	16,723	\$0.00630	None at this time.
A6WD011002835 / 9464 8037				\$105.35	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Library Computer Lab					
Konica Minolta BH4020 / 42 PPM	7,957	17,630	9,673	\$0.00630	None at this time.
A6WD011002836 / 9467 2265				\$60.94	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Main Office					
Konica Minolta BH808 / 80 PPM	327,936	682,085	354,149	\$0.00329	None at this time.
A8KN011003477 / 8702 4890				\$1,165.15	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

NHSAU 54 - Rochester School D

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Main Office					
Konica Minolta BHC3351 / 35 PPM	8,562	29,121	20,559	\$0.00411	None at this time.
A92F011002084 / 9467 8930				\$84.50	
750,000 / 04/2017	17,176	50,287	33,111	\$0.05782	
Color Laser MFP				\$1,914.48	
KMBS					
Modular 2					
Konica Minolta BH4020 / 42 PPM	29,135	57,245	28,110	\$0.00630	None at this time.
A6WD011002752 / 9467 2266				\$177.09	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 09 Hallway					
Konica Minolta BH808 / 80 PPM	158,976	301,592	142,616	\$0.00329	None at this time.
A8KN011003465 / 9467 2240				\$469.21	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

NHSAU 54 - Rochester School D

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
Room 18 Assistant Principal					
Konica Minolta BHC3100P / 32 PPM	4,144	9,668	5,524	\$0.00630	None at this time.
A6DR012105821 / 9479 2213				\$34.80	
750,000 / 06/2014	3,841	10,091	6,250	\$0.05782	
Color Network Printer				\$361.38	
KMBS					
Room 19 - Nurse's Office					
Konica Minolta BH4020 / 42 PPM	2,581	4,562	1,981	\$0.00630	None at this time.
A6WD011002779 / 9489 2068				\$12.48	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 25					
Konica Minolta BHC3100P / 32 PPM	5,061	10,414	5,353	\$0.00630	None at this time.
A6DR012105814 / 9479 2212				\$33.72	
750,000 / 06/2014	1,741	3,594	1,853	\$0.05782	
Color Network Printer				\$107.14	
KMBS					

NHSAU 54 - Rochester School					
<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Teachers' Room					
Konica Minolta BH808 / 80 PPM	99,037	181,064	82,027	\$0.00329	None at this time.
A8KN011004367 / 9467 2237				\$269.87	
4,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Subtotal Black			666,715	\$2,413.12	
Subtotal Color			41,214	\$2,382.99	
<hr/>					
District Wide Black Totals			11,680,978	\$44,189.74	
District Wide Color Totals			294,912	\$16,666.53	Your average Color CPC is \$0.0565.

SPC Service & Supply Cost Savings

NHSAU 54 - Rochester School Dept

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 07/15/2006 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2018-2019 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
11,680,978	\$0.01283	\$149,866.95

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
11,680,978	\$0.00378	\$44,154.10	\$105,712.85	\$528,564.25

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$105,712.85 x 13 years as a Client
= \$1,374,267.06 Cost Savings!

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
Bud Carlson Academy	96,199	\$338.67	\$519.47	\$1,118.10	\$1,976.24
Chamberlain St. School	1,256,199	\$4,474.95	\$6,783.47	\$14,600.48	\$25,858.90
Creteau Regional Tech Center	499,676	\$2,121.14	\$2,698.25	\$5,807.61	\$10,627.00
East Rochester School	891,976	\$3,374.95	\$4,816.67	\$10,367.21	\$18,558.83
Gonic School	752,684	\$2,648.43	\$4,064.49	\$8,748.25	\$15,461.18
Maple Street School	278,713	\$1,004.65	\$1,505.05	\$3,239.41	\$5,749.11
McClelland School	1,183,324	\$4,504.33	\$6,389.95	\$13,753.47	\$24,647.75
Nancy Loud School	173,021	\$764.87	\$934.31	\$2,010.98	\$3,710.16
Rochester Middle	1,979,690	\$7,866.54	\$10,690.33	\$23,009.43	\$41,566.29
SAU 54	486,073	\$1,982.99	\$2,624.79	\$5,649.50	\$10,257.29
School Street School	251,806	\$853.51	\$1,359.75	\$2,926.68	\$5,139.94
Spaulding High	3,143,896	\$12,636.67	\$16,977.04	\$36,540.70	\$66,154.40
The Hope Program	16,307	\$54.79	\$88.06	\$189.53	\$332.38
Tutoring Academy	4,699	\$30.21	\$25.37	\$54.62	\$110.20
William Allen School	666,715	\$2,464.03	\$3,600.26	\$7,749.06	\$13,813.35
Total	11,680,978	\$45,120.73	\$63,077.28	\$135,765.01	\$243,963.03

SPC Equipment Bids:

Presently our bids are coming in between 15% to 23% of Retail, while the current Salesman's Cost is 50% of Retail.

For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of \$45,640 is coming in at \$7,342...16% of Retail! Our prices are negotiated with and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Bud Carlson Academy	4,708	\$277.68
Chamberlain St. School	20,987	\$1,237.81
Creteau Regional Tech Center	14,164	\$753.50
East Rochester School	28,785	\$1,697.74
Gonic School	31,580	\$1,862.59
Maple Street School	24,229	\$1,429.03
McClelland School	12,048	\$710.59
Nancy Loud School	6,520	\$384.55
Rochester Middle	35,596	\$2,089.86
SAU 54	16,623	\$870.71
School Street School	4,625	\$272.78
Spaulding High	49,185	\$2,739.78
The Hope Program	4,648	\$243.46
Tutoring Academy	0	\$0.00
William Allen School	41,214	\$2,430.80
Total	294,912	\$17,000.89

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Black Laser MFP	1,776,539	\$0.00630	\$11,192.20	\$0.00643	\$11,423.15
Konica-Minolta Business Solutions	Black Network Printer	39,534	\$0.00630	\$249.06	\$0.00643	\$254.20
Konica-Minolta Business Solutions	Black Photocopier	9,370,523	\$0.00329	\$30,829.02	\$0.00336	\$31,484.96
Konica-Minolta Business Solutions	Color Laser MFP	232,143	\$0.00411	\$954.11	\$0.00419	\$972.68
Konica-Minolta Business Solutions	Color Network Printer	34,080	\$0.00630	\$214.70	\$0.00643	\$219.13
Konica-Minolta Business Solutions	Color Photocopier	228,159	\$0.00329	\$750.64	\$0.00336	\$766.61
Total		11,680,978	\$0.00378	\$44,189.74	\$0.00386	\$45,120.73

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Color Laser MFP	197,727	\$0.05782	\$11,432.58	\$0.05898	\$11,661.94
Konica-Minolta Business Solutions	Color Network Printer	37,636	\$0.05782	\$2,176.11	\$0.05898	\$2,219.77
Konica-Minolta Business Solutions	Color Photocopier	59,549	\$0.05135	\$3,057.84	\$0.05238	\$3,119.18
Total		294,912	\$0.05651	\$16,666.53	\$0.05765	\$17,000.89

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.*

Total Number of Units	212
Total Number of Units on Lease	209
Total Number of Units Owned	3
Lease Company	Norway Savings
Lease Start Date	08/02/2017
Lease End Date	08/01/2022
Term	5 Annual
Annual Payment usually due on 8/1	\$135,765.01
Remaining Payments	3

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Bud Carlson Academy	Konica Minolta BHC3100P	A6DR012105808
Bud Carlson Academy	Konica Minolta BH4020	A6WD011000554
Bud Carlson Academy	Konica Minolta BHC3351	A92F011002044
Bud Carlson Academy	Konica Minolta BH558	A9HG011002950
Chamberlain St. School	Konica Minolta BH4020	A6WD011000497
Chamberlain St. School	Konica Minolta BH4020	A6WD011000542
Chamberlain St. School	Konica Minolta BH4020	A6WD011000576
Chamberlain St. School	Konica Minolta BH4020	A6WD011002742
Chamberlain St. School	Konica Minolta BH4020	A6WD011006381
Chamberlain St. School	Konica Minolta BH4020	A6WD011006529
Chamberlain St. School	Konica Minolta BH4020	A6WD011006590
Chamberlain St. School	Konica Minolta BH4020	A6WD011007494
Chamberlain St. School	Konica Minolta BH808	A8KN011003292
Chamberlain St. School	Konica Minolta BH808	A8KN011003821
Chamberlain St. School	Konica Minolta BH808	A8KN011003959
Chamberlain St. School	Konica Minolta BHC3351	A92F011002081
Chamberlain St. School	Konica Minolta BH558	A9HG011002944
Creteau Regional Tech Center	Konica Minolta BH654	A5YN017012190
Creteau Regional Tech Center	Konica Minolta BHC3100P	A6DR012104757
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002025
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002121
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002131
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002200
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002565
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002599
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002613
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011002624
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003857
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003859
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003865
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003867
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003872
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011003875

Building	Make/Model	Serial Number
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011004018
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011004027
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011006720
Creteau Regional Tech Center	Konica Minolta BH4020	A6WD011006735
Creteau Regional Tech Center	Konica Minolta BHC558	A79K011006714
Creteau Regional Tech Center	Konica Minolta BHC308	A7PY011018273
Creteau Regional Tech Center	Konica Minolta BH808	A8KN011003453
Creteau Regional Tech Center	Konica Minolta BH558	A9HG011003665
Creteau Regional Tech Center	Konica Minolta BH558	A9HG011003691
East Rochester School	Konica Minolta BH4020	A6WD011006451
East Rochester School	Konica Minolta BH4020	A6WD011006463
East Rochester School	Konica Minolta BH4020	A6WD011006516
East Rochester School	Konica Minolta BH4020	A6WD011007199
East Rochester School	Konica Minolta BH4020	A6WD011007205
East Rochester School	Konica Minolta BH4020	A6WD011007206
East Rochester School	Konica Minolta BH808	A8KN011003127
East Rochester School	Konica Minolta BH808	A8KN011003192
East Rochester School	Konica Minolta BHC3351	A92F011002058
East Rochester School	Konica Minolta BHC3351	A92F011002080
East Rochester School	Konica Minolta BH558	A9HG011003935
Gonic School	Konica Minolta BH654	A5YN017013460
Gonic School	Konica Minolta BH4020	A6WD011000768
Gonic School	Konica Minolta BH4020	A6WD011000790
Gonic School	Konica Minolta BH808	A8KN011003794
Gonic School	Konica Minolta BH808	A8KN011003961
Gonic School	Konica Minolta BHC3351	A92F011002150
Maple Street School	Konica Minolta BH4020	A6WD011007172
Maple Street School	Konica Minolta BH808	A8KN011003430
Maple Street School	Konica Minolta BHC3351	A92F011002025
Maple Street School	Konica Minolta BH558	A9HG011003847
McClelland School	Konica Minolta BH4020	A6WD011001122
McClelland School	Konica Minolta BH4020	A6WD011001298
McClelland School	Konica Minolta BH4020	A6WD011001327
McClelland School	Konica Minolta BH4020	A6WD011001331

Building	Make/Model	Serial Number
McClelland School	Konica Minolta BH4020	A6WD011007173
McClelland School	Konica Minolta BH4020	A6WD011007175
McClelland School	Konica Minolta BH4020	A6WD011007180
McClelland School	Konica Minolta BH4020	A6WD011007186
McClelland School	Konica Minolta BH4020	A6WD011007207
McClelland School	Konica Minolta BH4020	A6WD011007208
McClelland School	Konica Minolta BH4020	A6WD011007216
McClelland School	Konica Minolta BH4020	A6WD011007218
McClelland School	Konica Minolta BH808	A8KN011004109
McClelland School	Konica Minolta BH808	A8KN011004206
McClelland School	Konica Minolta BHC3351	A92F011002024
McClelland School	Konica Minolta BH558	A9HG011003843
Nancy Loud School	Konica Minolta BH4020	A6WD011000737
Nancy Loud School	Konica Minolta BH4020	A6WD011000772
Nancy Loud School	Konica Minolta BH4020	A6WD011002777
Nancy Loud School	Konica Minolta BH4020	A6WD011002783
Nancy Loud School	Konica Minolta BH4020	A6WD011002784
Nancy Loud School	Konica Minolta BH808	A8KN011003239
Nancy Loud School	Konica Minolta BHC3351	A92F011001989
Rochester Middle	Konica Minolta BH654	A5YN017013359
Rochester Middle	Konica Minolta BH654	A5YN017013471
Rochester Middle	Konica Minolta BHC3100P	A6DR012104761
Rochester Middle	Konica Minolta BHC3100P	A6DR012105335
Rochester Middle	Konica Minolta BHC3100P	A6DR012105337
Rochester Middle	Konica Minolta BHC3100P	A6DR012105353
Rochester Middle	Konica Minolta BHC3100P	A6DR012105359
Rochester Middle	Konica Minolta BHC3100P	A6DR012105360
Rochester Middle	Konica Minolta BH4020	A6WD011002753
Rochester Middle	Konica Minolta BH4020	A6WD011002759
Rochester Middle	Konica Minolta BH4020	A6WD011002764
Rochester Middle	Konica Minolta BH4020	A6WD011002767
Rochester Middle	Konica Minolta BH4020	A6WD011002781
Rochester Middle	Konica Minolta BH4020	A6WD011002782
Rochester Middle	Konica Minolta BH4020	A6WD011002788

Building	Make/Model	Serial Number
Rochester Middle	Konica Minolta BH4020	A6WD011002789
Rochester Middle	Konica Minolta BH4020	A6WD011002799
Rochester Middle	Konica Minolta BH4020	A6WD011002826
Rochester Middle	Konica Minolta BH4020	A6WD011002828
Rochester Middle	Konica Minolta BH4020	A6WD011002837
Rochester Middle	Konica Minolta BH4020	A6WD011002838
Rochester Middle	Konica Minolta BH4020	A6WD011002840
Rochester Middle	Konica Minolta BH4020	A6WD011002842
Rochester Middle	Konica Minolta BH4020	A6WD011002871
Rochester Middle	Konica Minolta BH4020	A6WD011002898
Rochester Middle	Konica Minolta BH4020	A6WD011002942
Rochester Middle	Konica Minolta BH4020	A6WD011002949
Rochester Middle	Konica Minolta BH4020	A6WD011002958
Rochester Middle	Konica Minolta BH4020	A6WD011002962
Rochester Middle	Konica Minolta BH4020	A6WD011005177
Rochester Middle	Konica Minolta BH4020	A6WD011005292
Rochester Middle	Konica Minolta BHC308	A7PY011018245
Rochester Middle	Konica Minolta BH808	A8KN011002133
Rochester Middle	Konica Minolta BH808	A8KN011003196
Rochester Middle	Konica Minolta BH808	A8KN011003451
Rochester Middle	Konica Minolta BH808	A8KN011003472
Rochester Middle	Konica Minolta BHC3351	A92F011002035
SAU 54	Konica Minolta BH40P	A0DX013004205
SAU 54	Konica Minolta BH654	A5YN017012195
SAU 54	Konica Minolta BHC3100P	A6DR012105815
SAU 54	Konica Minolta BH4020	A6WD011005176
SAU 54	Konica Minolta BH4020	A6WD011005264
SAU 54	Konica Minolta BH4020	A6WD011005280
SAU 54	Konica Minolta BH4020	A6WD011005285
SAU 54	Konica Minolta BH4020	A6WD011005287
SAU 54	Konica Minolta BHC308	A7PY011019680
SAU 54	Konica Minolta BH808	A8KN011003444
SAU 54	Konica Minolta BH458	A9HH011004000
School Street School	Konica Minolta BH654	A5YN017012275

Building	Make/Model	Serial Number
School Street School	Konica Minolta BH654	A5YN017013102
School Street School	Konica Minolta BH4020	A6WD011002792
School Street School	Konica Minolta BHC3351	A92F011002094
Spaulding High	Konica Minolta BHC3100P	A6DT012100842
Spaulding High	Konica Minolta BH4020	A6WD011002702
Spaulding High	Konica Minolta BH4020	A6WD011002708
Spaulding High	Konica Minolta BH4020	A6WD011002709
Spaulding High	Konica Minolta BH4020	A6WD011002712
Spaulding High	Konica Minolta BH4020	A6WD011002713
Spaulding High	Konica Minolta BH4020	A6WD011002715
Spaulding High	Konica Minolta BH4020	A6WD011002728
Spaulding High	Konica Minolta BH4020	A6WD011002746
Spaulding High	Konica Minolta BH4020	A6WD011002756
Spaulding High	Konica Minolta BH4020	A6WD011002761
Spaulding High	Konica Minolta BH4020	A6WD011002762
Spaulding High	Konica Minolta BH4020	A6WD011002787
Spaulding High	Konica Minolta BH4020	A6WD011002795
Spaulding High	Konica Minolta BH4020	A6WD011002802
Spaulding High	Konica Minolta BH4020	A6WD011002809
Spaulding High	Konica Minolta BH4020	A6WD011002833
Spaulding High	Konica Minolta BH4020	A6WD011002846
Spaulding High	Konica Minolta BH4020	A6WD011002881
Spaulding High	Konica Minolta BH4020	A6WD011002889
Spaulding High	Konica Minolta BH4020	A6WD011002890
Spaulding High	Konica Minolta BH4020	A6WD011002911
Spaulding High	Konica Minolta BH4020	A6WD011002914
Spaulding High	Konica Minolta BH4020	A6WD011002925
Spaulding High	Konica Minolta BH4020	A6WD011003011
Spaulding High	Konica Minolta BH4020	A6WD011003026
Spaulding High	Konica Minolta BH4020	A6WD011003028
Spaulding High	Konica Minolta BH4020	A6WD011003031
Spaulding High	Konica Minolta BH4020	A6WD011003033
Spaulding High	Konica Minolta BH4020	A6WD011003038
Spaulding High	Konica Minolta BH4020	A6WD011003045

Building	Make/Model	Serial Number
Spaulding High	Konica Minolta BH4020	A6WD011003058
Spaulding High	Konica Minolta BH4020	A6WD011003064
Spaulding High	Konica Minolta BH4020	A6WD011003069
Spaulding High	Konica Minolta BH4020	A6WD011003092
Spaulding High	Konica Minolta BH4020	A6WD011003101
Spaulding High	Konica Minolta BH4020	A6WD011003863
Spaulding High	Konica Minolta BH4020	A6WD011003925
Spaulding High	Konica Minolta BH4020	A6WD011004016
Spaulding High	Konica Minolta BH4020	A6WD011004020
Spaulding High	Konica Minolta BH4020	A6WD011005198
Spaulding High	Konica Minolta BH4020	A6WD011005214
Spaulding High	Konica Minolta BH4020	A6WD011005222
Spaulding High	Konica Minolta BH4020	A6WD011005230
Spaulding High	Konica Minolta BH4020	A6WD011005260
Spaulding High	Konica Minolta BHC558	A79K011006719
Spaulding High	Konica Minolta BHC458	A79M011011052
Spaulding High	Konica Minolta BH808	A8KN011003426
Spaulding High	Konica Minolta BH808	A8KN011003433
Spaulding High	Konica Minolta BH808	A8KN011003448
Spaulding High	Konica Minolta BH808	A8KN011003450
Spaulding High	Konica Minolta BH808	A8KN011003458
Spaulding High	Konica Minolta BH808	A8KN011003460
Spaulding High	Konica Minolta BH808	A8KN011003483
Spaulding High	Konica Minolta BHC3351	A92F011001736
Spaulding High	Konica Minolta BHC3351	A92F011001741
Spaulding High	Konica Minolta BH558	A9HG011003663
Spaulding High	Konica Minolta BH458	A9HH011004020
Spaulding High	Konica Minolta BH308	A9HK011003566
The Hope Program	Konica Minolta BHC308	A7PY011018218
Tutoring Academy	Konica Minolta BH4020	A6WD011005290
William Allen School	Konica Minolta BHC3100P	A6DR012105814
William Allen School	Konica Minolta BHC3100P	A6DR012105821
William Allen School	Konica Minolta BH4020	A6WD011002752
William Allen School	Konica Minolta BH4020	A6WD011002779

Building	Make/Model	Serial Number
William Allen School	Konica Minolta BH4020	A6WD011002835
William Allen School	Konica Minolta BH4020	A6WD011002836
William Allen School	Konica Minolta BH808	A8KN011003465
William Allen School	Konica Minolta BH808	A8KN011003477
William Allen School	Konica Minolta BH808	A8KN011004367
William Allen School	Konica Minolta BHC3351	A92F011002084

Owned Equipment

Building	Make/Model	Serial Number
Spaulding High	Konica MinoltaBH3300P	A63P011000299
Spaulding High	Konica MinoltaBH3300P	A63P011000321
Spaulding High	Konica MinoltaBH3300P	A63P011000416

STARDoc User Names

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Benefits of partnering with SPC

Top Benefits to **our CLIENTS:**

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 69 clients with over 3,900 devices doing more than **239** million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid.!
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.



Benefits of partnering with SPC

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..



SPC Values Our Vendors

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,900 pieces of equipment;
Our relationship with our vendors has never been stronger!