*Specialized Purchasing Consultants*
**PO Box 190**
**Gorham, NH 03581**
**(800) 750-1538**
**www.spccopypro.com**

# 2015-2016 Annual Report

## Year - End Photocopier Analysis

**With projected costs for 2016-17**

Linda Casey
NHSAU 54 - Rochester School Dept
150 Wakefield Street Suite #8
Rochester, NH 03867

# Specialized Purchasing Consultants Corp.

*Serving Maine & New Hampshire since 1988*

Skip Tilton
President

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September 2016

Linda Casey
NHSAU 54 - Rochester School Dept
150 Wakefield Street Suite #8
Rochester, NH 03867

Dear Linda:

On behalf of all of us at Specialized Purchasing Consultants, thank you for your continued confidence in us. Our relationship is now 10 years strong, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

During our meeting with you to review this report, we would like to take some time to review our current services and discuss how these are being utilized in your district. We also welcome suggestions for improvement to enhance your experience with SPC.

Again, we appreciate the opportunity to continue to provide you with the best possible pricing, service, and equipment. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

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# *The SPC Team…*

## *would like to personally thank you for your continued trust and confidence!*

***Skip Tilton, President***
***Billie Jo Tilton, Vice President***

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.

***Sue Penney***
*Administration & Finance Manager*

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

***Alex Webster***
*Director of Customer Relations*

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade, or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.

***Robert B. Dutil***
*Director of Information Technology*

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

***Rachel Guay***
*Accounting Coordinator*

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.

# *The SPC Team Continued….*

***Pamela Weed***

*Client-Vendor Relations*

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our clients and vendors to ensure smooth transitions or quick resolutions.

***Joel Heffernan***

*Field Representative – Client Relations*

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.

# Equipment Health Status

| | |
|---|---|
| **Total Number of Machines:** | 224 |
| **Total Black Photocopiers** | 183 |
| **Total Color Photocopiers** | 19 |
| **Total Black Network Printers** | 9 |
| **Total Color Network Printers** | 13 |
| **Total Removed from Service:** | 0 |
| **# of Units OFF Warranty:** | 0 |
| **# of Units Approaching End of Warranty:** | 14 |
| **# of Units Overused:** | 2 |
| **# of Units Underused:** | 3 |
| **Commencement Date:** | 4/1/2013 |
| **# of Annual Payments Left on Lease** | 1 |
| **All Warranties and Service Contracts Expire:** | 6/30/2018 |
| **SPC's FM Audit Print Management Software Loaded** | Yes |
| **Printer Contract Signed** | Yes |

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Linda,

It has been three years since your last upgrade and you will benefit from an onsite visit and an upgrade since costs have come down over the years. In order to stay ahead of the end of contract, that upgrade could take place around spring of 2017 . At that time you could address the 14 machines approaching the end of their warranty. I am confident that there are other needs that an onsite visit we will be able to address. It is always good to stay ahead of the reliability curve.

It is important to not ignore machines that are being overused or underused. In your case, we have 2 machines being overused and 3 that are being underused. One of our responsibilities as a consultant firm is to make sure you maximize your capital investment as well as minimize the cost of operation on your service contracts.

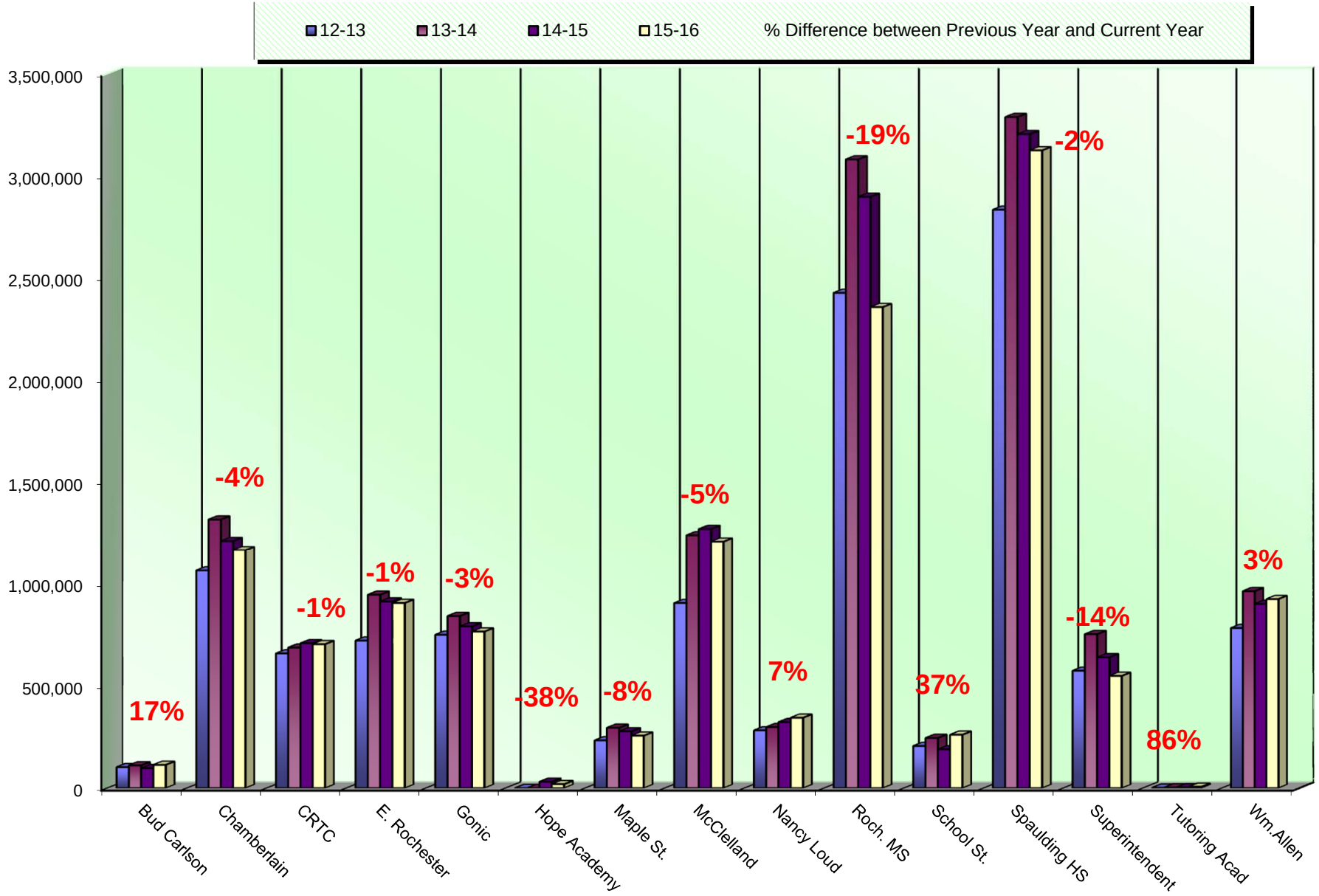
Sincerely, Skip

# Aging Equipment Summary

**The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.**

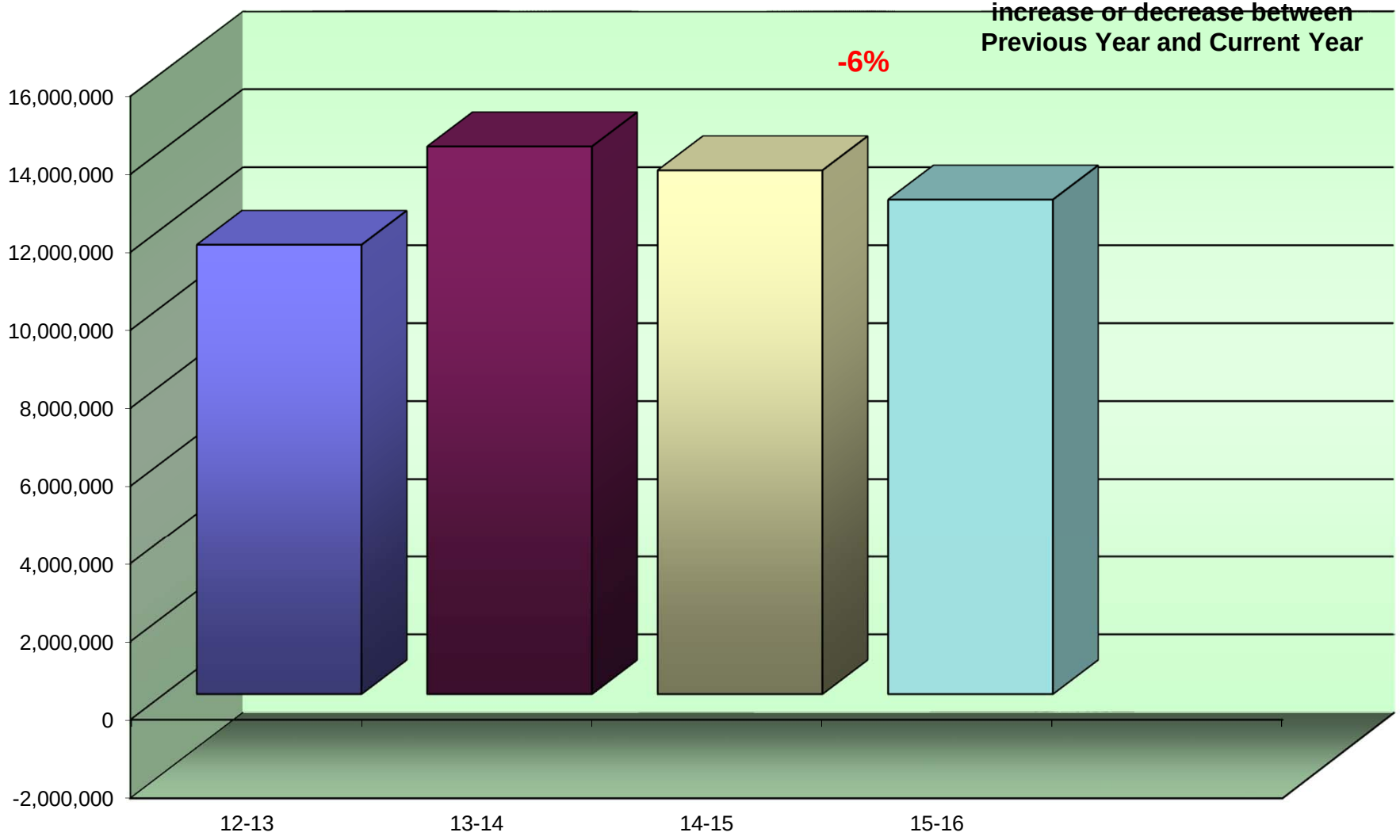
| Building | Department | Make / Model | Serial Number | Vendor Name | Intro Date |
|---|---|---|---|---|---|
| Chamberlain St. School | Primary Resource Room 4 | Konica Minolta BH601 | A0PP011006025 | KMBS | 12/2008 |
| Creteau Regional Tech Center | Computer Pod Room 220 | Konica Minolta BH601 | A0PP011002930 | KMBS | 12/2008 |
| Creteau Regional Tech Center | Graphics Lab | Konica Minolta C650 | A00H010002885 | KMBS | 07/2007 |
| Creteau Regional Tech Center | Room 300 | Konica Minolta BH751 | A0PN011009211 | KMBS | 12/2008 |
| East Rochester School | ERS Reach Modular | Konica Minolta BH601 | A0PN011002814 | KMBS | 12/2008 |
| Gonic School | 3rd Floor Hall | Konica Minolta BH601 | A0PP011002923 | KMBS | 12/2008 |
| Maple Street School | Library Hall | Konica Minolta BH601 | A0PP011002922 | KMBS | 12/2008 |
| Rochester Middle | Library | Konica Minolta BH601 | A0PP011002914 | KMBS | 12/2008 |
| School Street School | Teachers' Room 2nd Floor | Konica Minolta BH601 | A0PP011002894 | KMBS | 12/2008 |
| Spaulding High | Library | Konica Minolta BH751 | A0PN011002544 | KMBS | 12/2008 |
| Spaulding High | Music Lab | Konica Minolta BH751 | A0PN011003077 | KMBS | 12/2008 |
| Spaulding High | Science Work Room 118 | Konica Minolta BH751 | A0PN011002218 | KMBS | 12/2008 |
| Spaulding High | Special Ed Bridge - Lori Gay's Office | Konica Minolta BH501 | A0R5011006530 | KMBS | 06/2008 |
| William Allen School | Room 9 Hallway | Konica Minolta BH601 | A0PP011002917 | KMBS | 12/2008 |

## ANNUAL BLACK VOLUME BY BUILDING



## ANNUAL BLACK VOLUME OVERALL

**% amount equals the overall increase or decrease between Previous Year and Current Year**



# Average Student to Copy Usage – Black Only

**Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.**

| *Building Name* | *Student Population* | *Annual Volume* | *Total School Cost** | *Annual Copies Per Student* | *Annual Cost Per Student* |
|---|---|---|---|---|---|
| Bud Carlson Academy | 115 | 113,761 | $1,998.55 | 989 | $17.38 |
| Chamberlain St. School | 386 | 1,164,858 | $20,564.06 | 3,018 | $53.27 |
| Creteau Regional Tech Center | 0 | 703,359 | $12,694.94 | 0 | $0.00 |
| East Rochester School | 380 | 904,696 | $16,037.20 | 2,381 | $42.20 |
| Gonic School | 228 | 764,808 | $13,412.97 | 3,354 | $58.83 |
| Maple Street School | 117 | 256,344 | $4,506.90 | 2,191 | $38.52 |
| McClelland School | 377 | 1,207,325 | $21,449.27 | 3,202 | $56.89 |
| Nancy Loud School | 82 | 343,961 | $6,136.80 | 4,195 | $74.84 |
| Rochester Middle | 890 | 2,355,937 | $41,949.79 | 2,647 | $47.13 |
| SAU 54 | 0 | 548,578 | $9,834.43 | 0 | $0.00 |
| School Street School | 84 | 260,972 | $4,573.94 | 3,107 | $54.45 |
| Spaulding High | 1,352 | 3,123,160 | $55,922.46 | 2,310 | $41.36 |
| The Hope Program | 0 | 19,193 | $336.05 | 0 | $0.00 |
| Tutoring Academy | 0 | 6,789 | $134.42 | 0 | $0.00 |
| William Allen School | 352 | 923,762 | $16,323.19 | 2,624 | $46.37 |

| Building Name | Student Population | Annual Volume | Total School Cost* | Annual Copies Per Student | Annual Cost Per Student |
|---|---|---|---|---|---|
| **Totals** | 4,363 | 12,697,503 | $225,874.96 | 2,910 | $51.77 |

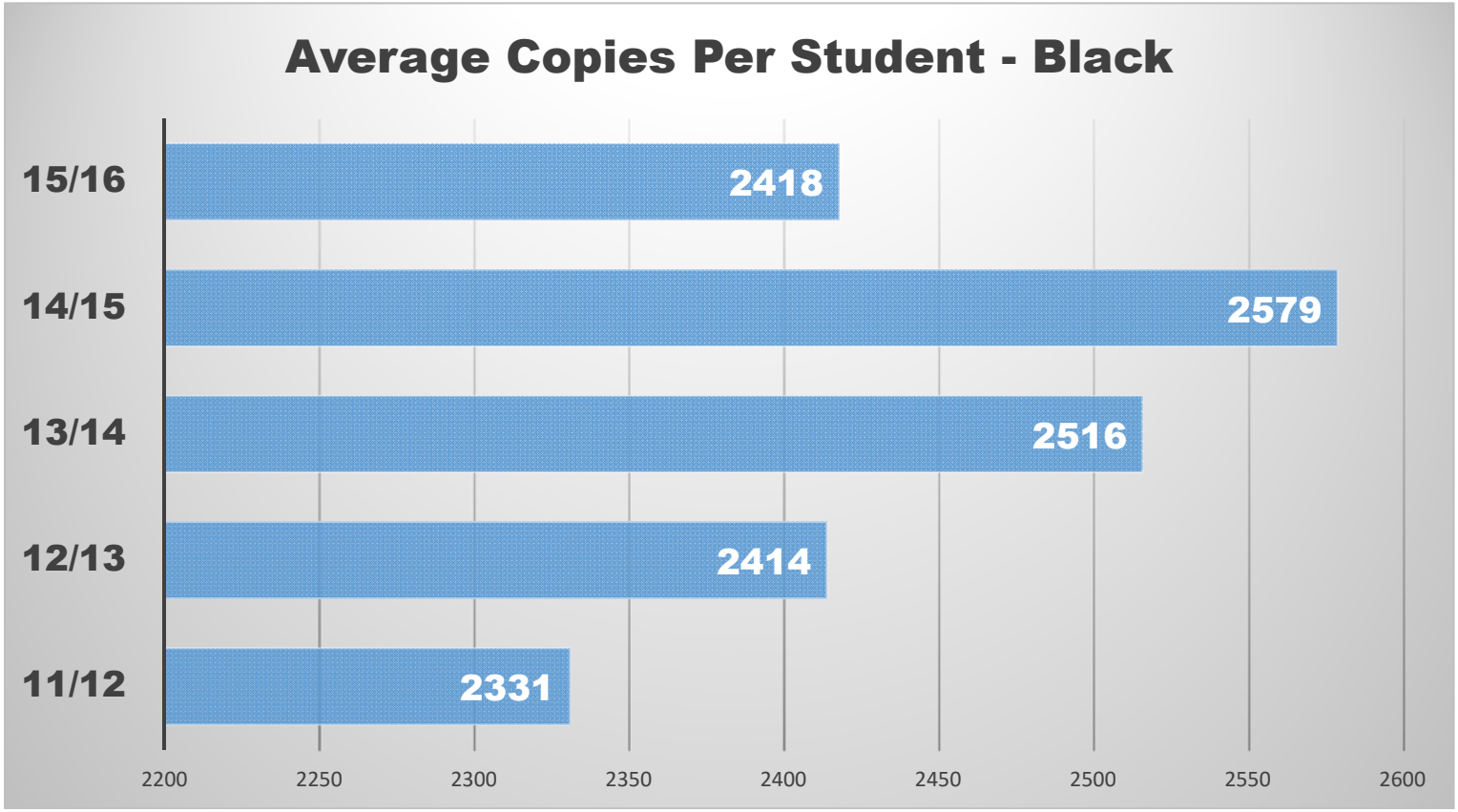
**Total School Cost refers to the cost of Service  Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report.*

# *Cost Comparison – Black*

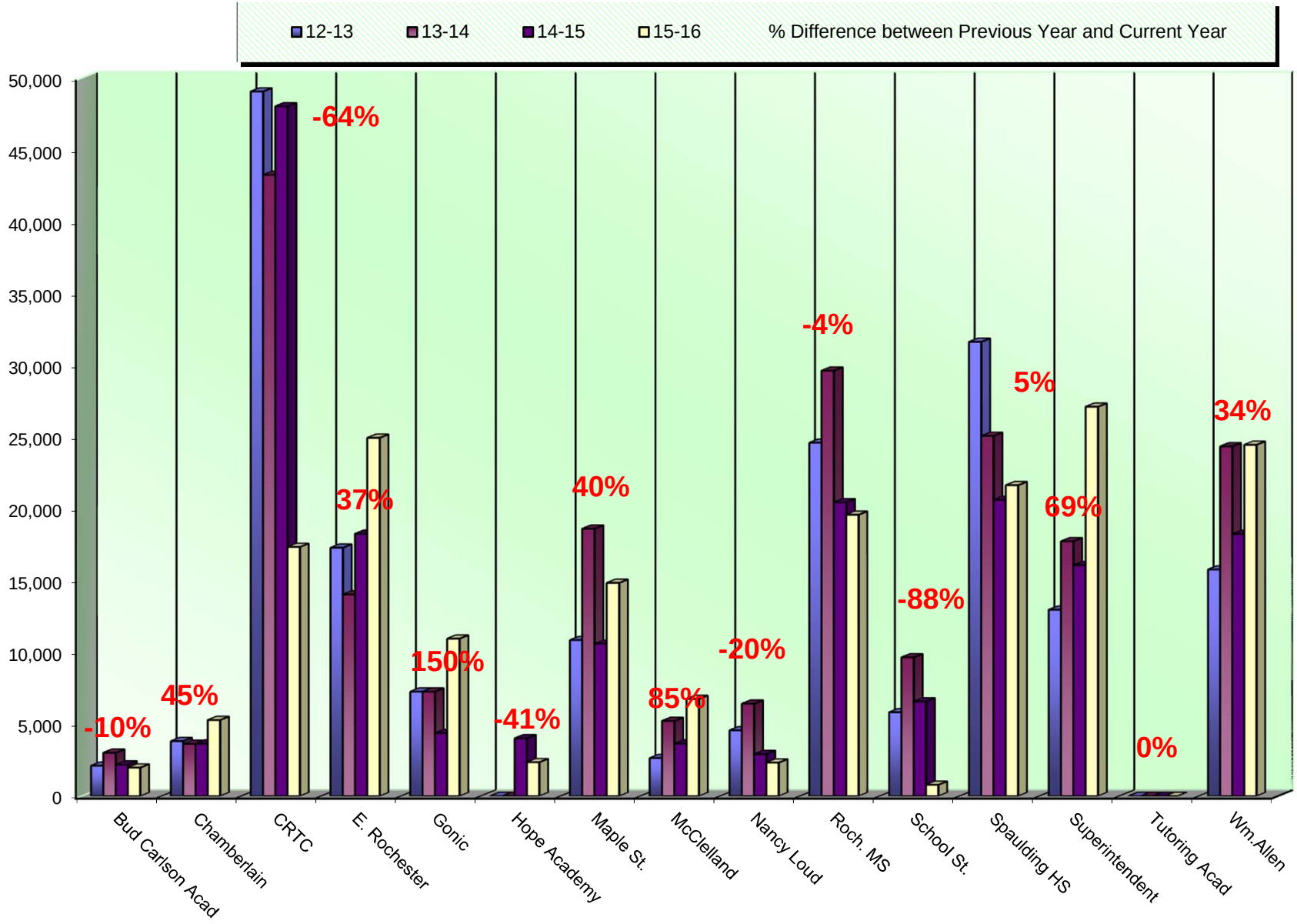
**This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.**

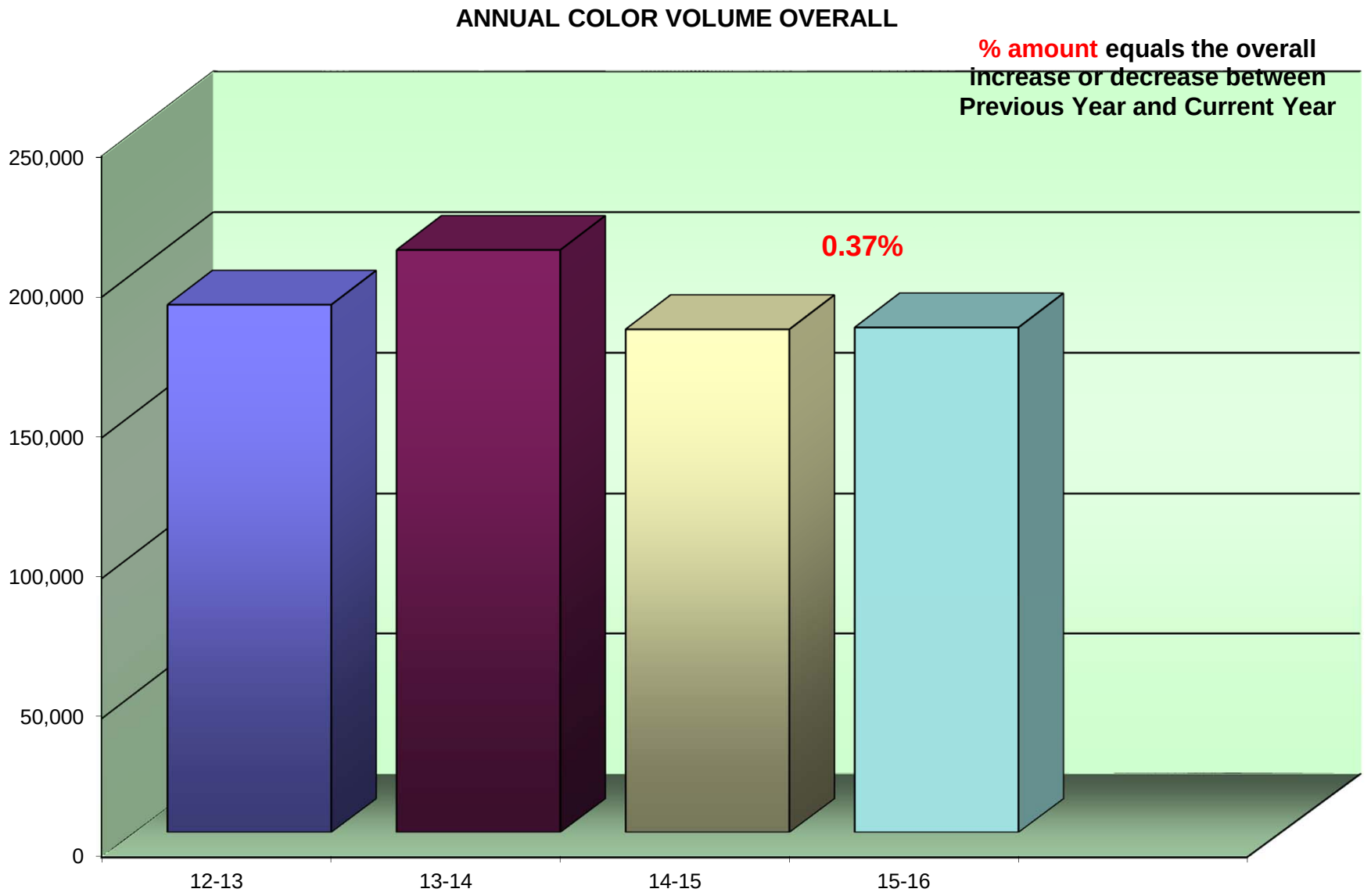
| | *Total Student Population* | *Total Annual Volume* | *Total District Cost** | *Annual Copies Per Student* | *Annual Cost Per Student* |
|---|---|---|---|---|---|
| **All Schools w/student populations** | **108,464** | **262,254,700** | **$4,909,783** | **2,418** | **$45.27** |

****Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.***



## ANNUAL COLOR VOLUME BY BUILDING




ANNUAL COLOR VOLUME OVERALL
% amount equals the overall increase or decrease between Previous Year and Current Year
0.37%
250,000
200,000
150,000
100,000
50,000
0
12-13
13-14
14-15
15-16

# Average Student to Copy Usage – Color Only

**Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.**

| *Building Name* | *Student Population* | *Annual Volume* | *Total School Cost** | *Annual Copies Per Student* | *Annual Cost Per Student* |
|---|---|---|---|---|---|
| Bud Carlson Academy | 115 | 1,977 | $103.00 | 17 | $0.90 |
| Chamberlain St. School | 386 | 5,283 | $271.86 | 14 | $0.70 |
| Creteau Regional Tech Center | 0 | 17,326 | $891.60 | 0 | $0.00 |
| East Rochester School | 380 | 24,931 | $1,282.95 | 66 | $3.38 |
| Gonic School | 228 | 10,943 | $563.13 | 48 | $2.47 |
| Maple Street School | 117 | 14,828 | $763.05 | 127 | $6.52 |
| McClelland School | 377 | 6,742 | $346.94 | 18 | $0.92 |
| Nancy Loud School | 82 | 2,327 | $119.75 | 28 | $1.46 |
| Rochester Middle | 890 | 19,568 | $1,098.21 | 22 | $1.23 |
| SAU 54 | 0 | 27,094 | $1,394.26 | 0 | $0.00 |
| School Street School | 84 | 786 | $40.45 | 9 | $0.48 |
| Spaulding High | 1,352 | 21,629 | $1,117.01 | 16 | $0.83 |
| The Hope Program | 0 | 2,350 | $120.93 | 0 | $0.00 |
| Tutoring Academy | 0 | 0 | $0.00 | 0 | $0.00 |
| William Allen School | 352 | 24,440 | $1,272.51 | 69 | $3.62 |

| Building Name | Student Population | Annual Volume | Total School Cost* | Annual Copies Per Student | Annual Cost Per Student |
|---|---|---|---|---|---|
| **Totals** | 4,363 | 180,224 | $9,385.63 | 41 | $2.15 |

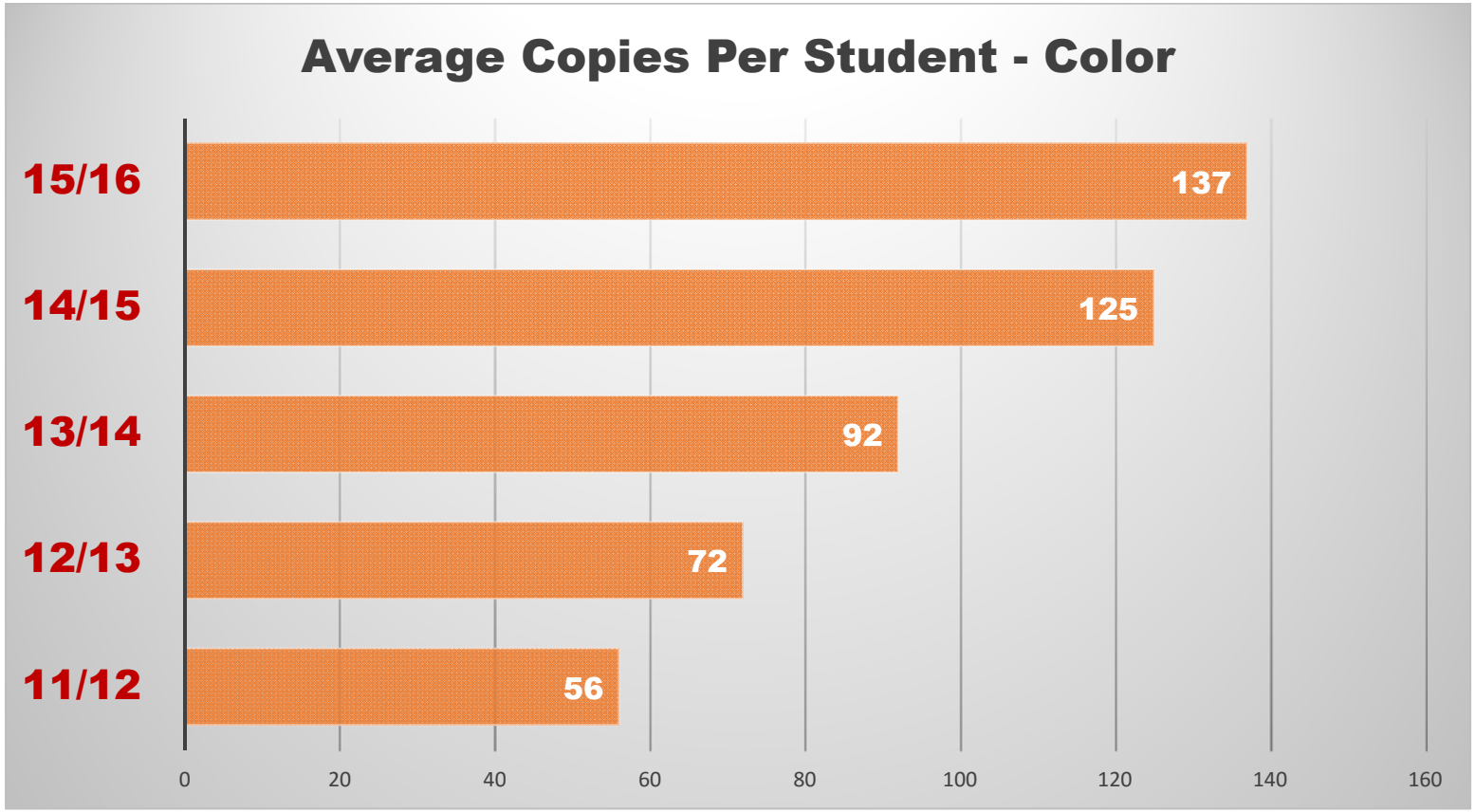
**Total School Cost refers to the cost of Service  Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this Report.*

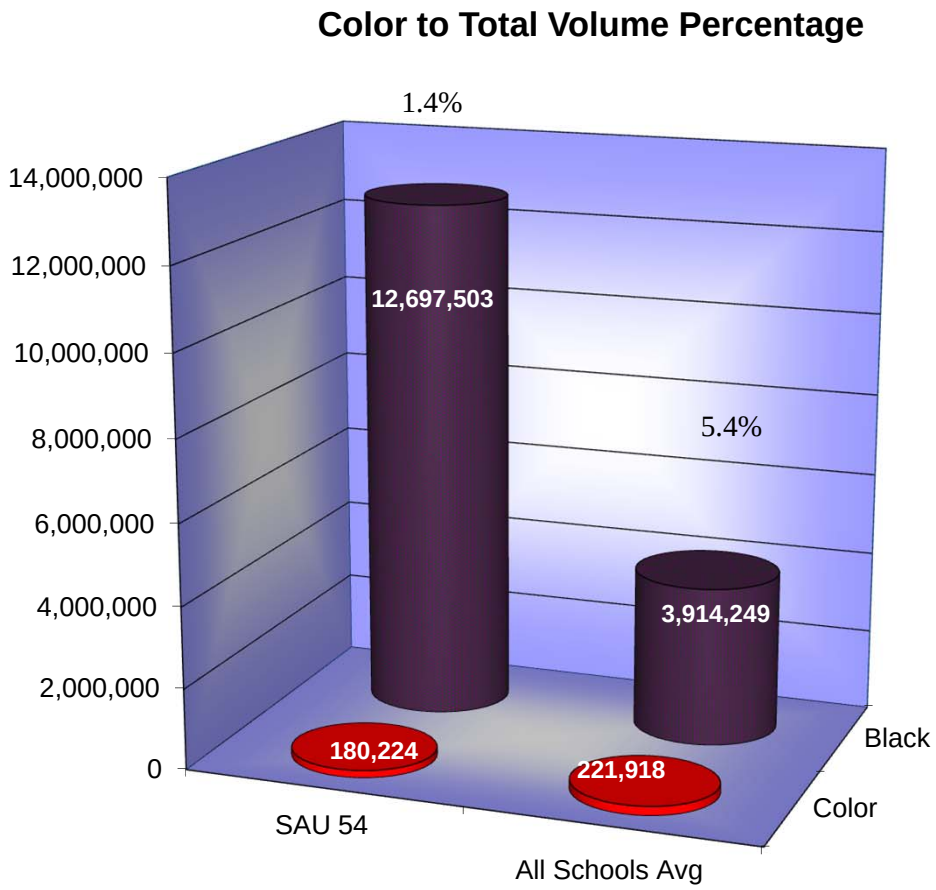
## *Cost Comparison – Color*

**This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.**

| | *Total Student Population* | *Total Annual Volume* | *Total District Cost** | *Annual Copies Per Student* | *Annual Cost Per Student* |
|---|---|---|---|---|---|
| **All Schools w/student populations** | **108,464** | **14,868,490** | **$787,820** | **137** | **$7.25** |

**Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.*




Color to Total Volume Percentage
1.4%
5.4%
14,000,000
12,000,000
10,000,000
8,000,000
6,000,000
4,000,000
2,000,000
0
12,697,503
3,914,249
180,224
221,918
SAU 54
All Schools Avg
Black
Color

# *Usage Profile for Service & Supplies*

**The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.**

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **BUD CARLSON ACADEMY** | | | | | |
| ***Computer Lab Room 216*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020353 / 8802 1661 | 9,412 | 12,099 | 2,687 | $0.006250<br>$16.79 | None at this time. |
| 750,000 / 08/2010 | 0 | 0 | 0 | $0.00000 | |
| Black Laser MFP | | | | $0.00 | |
| **KMBS** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002564 / 8802 5119 | 302 | 363 | 61 | $0.006250<br>$0.38 | None at this time. |
| 750,000 / 09/2010 | 1,727 | 1,921 | 194 | $0.05738 | |
| Color Network Printer | | | | $11.13 | |
| **KMBS** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH552 / 55 PPM<br>A2WV011008726 / 9348 4103 | 184,554 | 287,340 | 102,786 | $0.003980<br>$409.09 | None at this time. |
| 3,000,000 / 02/2011 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **BUD CARLSON ACADEMY** | | | | | |
| ***Room 215*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020351 / 9323 8067<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 2,829<br><br>0 | 3,003<br><br>0 | 174<br><br>0 | $0.006250<br>$1.09<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 207*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010922 / 9334 5535<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 17,850<br><br>5,638 | 25,903<br><br>7,421 | 8,053<br><br>1,783 | $0.003980<br>$32.05<br>$0.05095<br>$90.84 | None at this time. |
| | ***Subtotals Black*** | | ***113,761*** | ***$459.40*** | |
| | ***Subtotals Color*** | | ***1,977*** | ***$101.98*** | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CHAMBERLAIN ST. SCHOOL** | | | | | |
| ***Library Room 20*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001474 / 9342 4424<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 580,972<br>0 | 900,168<br>0 | 319,196<br>0 | $0.003980<br>$1,270.40<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010920 / 9334 5534<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 49,814<br>13,836 | 60,666<br>19,119 | 10,852<br>5,283 | $0.003980<br>$43.19<br>$0.05095<br>$269.17 | None at this time. |
| ***Modular 1st Grade Room 23*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020510 / 9342 4713<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 17,552<br>0 | 25,463<br>0 | 7,911<br>0 | $0.006250<br>$49.44<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CHAMBERLAIN ST. SCHOOL** | | | | | |
| ***Modular 2nd Grade Room 24*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020506 / 9342 4679<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 29,682<br><br>0 | 43,184<br><br>0 | 13,502<br><br>0 | $0.006250<br>$84.39<br>$0.00000<br>$0.00 | None at this time. |
| ***Modular Room 22*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020508 / 9342 4712<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 53,196<br><br>0 | 69,853<br><br>0 | 16,657<br><br>0 | $0.006250<br>$104.11<br>$0.00000<br>$0.00 | None at this time. |
| ***Primary Resource Room 4*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011006025 / 9306 0390<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 397,033<br><br>0 | 488,274<br><br>0 | 91,241<br><br>0 | $0.003980<br>$363.14<br>$0.00000<br>$0.00 | 8 years from Intro. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **CHAMBERLAIN ST. SCHOOL** | | | | | |
| ***Room 1*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020512 / 9342 4789<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 25,371<br><br>0 | 35,278<br><br>0 | 9,907<br><br>0 | $0.006250<br>$61.92<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 14*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020513 / 9342 4792<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,654<br><br>0 | 37,233<br><br>0 | 13,579<br><br>0 | $0.006250<br>$84.87<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 17*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020503 / 9342 4791<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 17,128<br><br>0 | 25,138<br><br>0 | 8,010<br><br>0 | $0.006250<br>$50.06<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CHAMBERLAIN ST. SCHOOL** | | | | | |
| ***Room 5*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020504 / 9342 4790<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 6,500<br><br>0 | 9,807<br><br>0 | 3,307<br><br>0 | $0.006250<br>$20.67<br>$0.00000<br>$0.00 | None at this time. |
| ***Support Services - Computer Lab*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020509 / 9342 4711<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 21,790<br><br>0 | 22,446<br><br>0 | 656<br><br>0 | $0.006250<br>$4.10<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CHAMBERLAIN ST. SCHOOL** | | | | | |
| ***Teachers' Room*** | | | | | |
| Konica Minolta BH654 / 65 PPM | 635,663 | 907,135 | 271,472 | $0.003980 | None at this time. |
| A5YN011001514 / 9342 4423 | | | | $1,080.46 | |
| 3,000,000 / 02/2013 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |
| Konica Minolta BH754 / 75 PPM | 921,645 | 1,320,213 | 398,568 | $0.003980 | None at this time. |
| A55V011000295 / 9342 4431 | | | | $1,586.30 | |
| 4,000,000 / 03/2013 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |
| | ***Subtotals Black*** | ***1,164,858*** | ***$4,803.05*** | | |
| | ***Subtotals Color*** | ***5,283*** | ***$269.17*** | | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Automotive Room 155*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020386 / 9342 4682<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,136<br><br>0 | 13,959<br><br>0 | 5,823<br><br>0 | $0.006250<br>$36.39<br>$0.00000<br>$0.00 | None at this time. |
| ***CAD Computer Lab Room 120*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020144 / 9342 4689<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 16,734<br><br>0 | 24,627<br><br>0 | 7,893<br><br>0 | $0.006250<br>$49.33<br>$0.00000<br>$0.00 | None at this time. |
| ***CIC Tech/Server Room*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020140 / 8802 5457<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 18,615<br><br>0 | 25,472<br><br>0 | 6,857<br><br>0 | $0.006250<br>$42.86<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Computer Pod Room 220*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002930 / 6216 0429<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 1,147,557<br><br>0 | 1,224,432<br><br>0 | 76,875<br><br>0 | $0.003980<br>$305.96<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Computer Pod Room 230*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020138 / 8802 5931<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 24,426<br><br>0 | 42,785<br><br>0 | 18,359<br><br>0 | $0.006250<br>$114.74<br>$0.00000<br>$0.00 | None at this time. |
| ***Computer Pod Room 245*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020655 / 8802 5454<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,251<br><br>0 | 25,072<br><br>0 | 5,821<br><br>0 | $0.006250<br>$36.38<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Computer Pod Room 255*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020145 / 8802 5443<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 30,289<br><br>0 | 45,161<br><br>0 | 14,872<br><br>0 | $0.006250<br>$92.95<br>$0.00000<br>$0.00 | None at this time. |
| ***Computer Pod Room 265*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020143 / 8802 5930<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 15,721<br><br>0 | 24,304<br><br>0 | 8,583<br><br>0 | $0.006250<br>$53.64<br>$0.00000<br>$0.00 | None at this time. |
| ***Drafting Room 150*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020659 / 9342 4688<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 9,811<br><br>0 | 14,259<br><br>0 | 4,448<br><br>0 | $0.006250<br>$27.80<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Early Childhood Room 165*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020384 / 9342 4684<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 46,914<br><br>0 | 68,084<br><br>0 | 21,170<br><br>0 | $0.006250<br>$132.31<br>$0.00000<br>$0.00 | None at this time. |
| ***ESL Office Room 130*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020654 / 9342 6885<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 12,335<br><br>0 | 22,000<br><br>0 | 9,665<br><br>0 | $0.006250<br>$60.41<br>$0.00000<br>$0.00 | None at this time. |
| ***Graphics Lab*** | | | | | |
| Konica Minolta C650 / 65 PPM<br>A00H010002885 / 8702 4795<br>3,000,000 / 07/2007<br>Color Photocopier<br>**KMBS** | 175,360<br><br>270,362 | 195,247<br><br>285,445 | 19,887<br><br>15,083 | $0.003980<br>$79.15<br>$0.05095<br>$768.48 | 9 years from Intro. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Health Science Room 200*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020857 / 8802 5444<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 17,929<br><br>0 | 27,449<br><br>0 | 9,520<br><br>0 | $0.006250<br>$59.50<br>$0.00000<br>$0.00 | None at this time. |
| ***Horticulture Room 105*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020619 / 9342 4822<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,741<br><br>0 | 17,189<br><br>0 | 5,448<br><br>0 | $0.006250<br>$34.05<br>$0.00000<br>$0.00 | None at this time. |
| ***Machine Shop Office Room 135*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020650 / 9342 4683<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 4,955<br><br>0 | 8,766<br><br>0 | 3,811<br><br>0 | $0.006250<br>$23.82<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Math & Marketing Room 235*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020656 / 8802 5117<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 12,561<br><br>0 | 18,613<br><br>0 | 6,052<br><br>0 | $0.006250<br>$37.83<br>$0.00000<br>$0.00 | None at this time. |
| ***Photography Room 140*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010896 / 9322 5448<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 27,034<br><br>34,252 | 28,505<br><br>36,495 | 1,471<br><br>2,243 | $0.003980<br>$5.85<br>$0.05095<br>$114.28 | None at this time. |
| ***Room 125 HVAC*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020139 / 9342 4681<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 6,254<br><br>0 | 10,234<br><br>0 | 3,980<br><br>0 | $0.006250<br>$24.88<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Room 205 Café*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020657 / 8802 5115<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 12,554<br><br>0 | 18,808<br><br>0 | 6,254<br><br>0 | $0.006250<br>$39.09<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 300*** | | | | | |
| Konica Minolta BH751 / 75 PPM<br>A0PN011009211 / 9332 7304<br>4,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 260,058<br><br>0 | 363,672<br><br>0 | 103,614<br><br>0 | $0.003980<br>$412.38<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Support Center Room 225*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020133 / 8802 5116<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 15,898<br><br>0 | 29,366<br><br>0 | 13,468<br><br>0 | $0.006250<br>$84.18<br>$0.00000<br>$0.00 | None at this time. |

| Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor | 7/1/2015 Meter | 6/30/2016 Meter | 2015-16 Annual Volume | Cost/Copy<br>Annual Cost | Date of Last Upgrade: 4/1/2013<br>Recommendations |
|---|---|---|---|---|---|
| **CRETEAU REGIONAL TECH CENTER** | | | | | |
| ***Teachers' Room Left*** | | | | | |
| Konica Minolta BH552 / 55 PPM<br>A2WV011008465 / 9348 4102<br>3,000,000 / 02/2011<br>Black Photocopier<br>**KMBS** | 388,249<br>0 | 588,289<br>0 | 200,040<br>0 | $0.003980<br>$796.16<br>$0.00000<br>$0.00 | None at this time. |
| ***Teachers' Room Right*** | | | | | |
| Konica Minolta BH552 / 55 PPM<br>A2WV011008330 / 9342 4418<br>3,000,000 / 02/2011<br>Black Photocopier<br>**KMBS** | 280,960<br>0 | 416,618<br>0 | 135,658<br>0 | $0.003980<br>$539.92<br>$0.00000<br>$0.00 | None at this time. |
| ***VTC Room 250*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020142 / 9342 4687<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 31,441<br>0 | 45,231<br>0 | 13,790<br>0 | $0.006250<br>$86.19<br>$0.00000<br>$0.00 | None at this time. |
| | ***Subtotals Black*** | | ***703,359*** | ***$3,175.77*** | |
| | ***Subtotals Color*** | | ***17,326*** | ***$882.76*** | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **EAST ROCHESTER SCHOOL** | | | | | |
| ***ERS Reach Modular*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PN011002814 / 8807 4313<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 218,549<br><br>0 | 302,849<br><br>0 | 84,300<br><br>0 | $0.003980<br>$335.51<br>$0.00000<br>$0.00 | 8 years from Intro. |
| Konica Minolta BHc35 / 31 PPM<br>A121011010921 / 9334 5531<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 34,942<br><br>26,277 | 35,428<br><br>33,148 | 486<br><br>6,871 | $0.003980<br>$1.93<br>$0.05095<br>$350.08 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **EAST ROCHESTER SCHOOL** | | | | | |
| ***Lobby*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001444 / 9342 4422<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 979,464<br>0 | 1,407,743<br>0 | 428,279<br>0 | $0.003980<br>$1,704.55<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001511 / 9348 4107<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 563,841<br>0 | 852,358<br>0 | 288,517<br>0 | $0.003980<br>$1,148.30<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 101*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020191 / 9342 4819<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 9,565<br>0 | 20,383<br>0 | 10,818<br>0 | $0.006250<br>$67.61<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **EAST ROCHESTER SCHOOL** | | | | | |
| ***Room 108*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020189 / 8802 5112<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 15,062<br><br>0 | 34,825<br><br>0 | 19,763<br><br>0 | $0.006250<br>$123.52<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 112*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020190 / 8802 5111<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 51,417<br><br>0 | 54,509<br><br>0 | 3,092<br><br>0 | $0.006250<br>$19.33<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 114*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010888 / 9334 5529<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 58,882<br><br>31,591 | 76,086<br><br>49,651 | 17,204<br><br>18,060 | $0.003980<br>$68.47<br>$0.05095<br>$920.16 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **EAST ROCHESTER SCHOOL** | | | | | |
| ***Room 204*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020125 / 9323 8068<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 30,271<br><br>0 | 42,820<br><br>0 | 12,549<br><br>0 | $0.006250<br>$78.43<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 210*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020192 / 9342 4794<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 29,361<br><br>0 | 49,816<br><br>0 | 20,455<br><br>0 | $0.006250<br>$127.84<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 212*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020128 / 8802 5122<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 13,479<br><br>0 | 32,712<br><br>0 | 19,233<br><br>0 | $0.006250<br>$120.21<br>$0.00000<br>$0.00 | None at this time. |
| | ***Subtotals Black*** | | ***904,696*** | ***$3,795.71*** | |
| | ***Subtotals Color*** | | ***24,931*** | ***$1,270.23*** | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **GONIC SCHOOL** | | | | | |
| ***2nd Floor Hallway*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000291 / 9348 4114<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 756,560<br><br>0 | 1,107,748<br><br>0 | 351,188<br><br>0 | $0.003980<br>$1,397.73<br>$0.00000<br>$0.00 | None at this time. |
| ***3rd Floor Hall*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002923 / 9342 4678<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 2,122,280<br><br>0 | 2,258,122<br><br>0 | 135,842<br><br>0 | $0.003980<br>$540.65<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Computer Lab Room 203*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020393 / 9342 4828<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,535<br><br>0 | 14,740<br><br>0 | 6,205<br><br>0 | $0.006250<br>$38.78<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **GONIC SCHOOL** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001429 / 9342 4427<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 463,451<br><br>0 | 725,603<br><br>0 | 262,152<br><br>0 | $0.003980<br>$1,043.36<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office Room 103*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010895 / 9334 5530<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 19,199<br><br>19,570 | 25,295<br><br>30,513 | 6,096<br><br>10,943 | $0.003980<br>$24.26<br>$0.05095<br>$557.55 | None at this time. |
| ***Room 102B - Nurse's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020390 / 9342 4710<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 3,873<br><br>0 | 7,198<br><br>0 | 3,325<br><br>0 | $0.006250<br>$20.78<br>$0.00000<br>$0.00 | None at this time. |
| | ***Subtotals Black*** | | ***764,808*** | ***$3,065.57*** | |
| | ***Subtotals Color*** | | ***10,943*** | ***$557.55*** | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **MAPLE STREET SCHOOL** | | | | | |
| ***Library Hall*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002922 / 8700 3251<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 1,586,211<br><br>0 | 1,727,713<br><br>0 | 141,502<br><br>0 | $0.003980<br>$563.18<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Library Room 107*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010941 / 9334 5540<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 47,942<br><br>42,637 | 64,075<br><br>57,465 | 16,133<br><br>14,828 | $0.003980<br>$64.21<br>$0.05095<br>$755.49 | None at this time. |
| ***Room 202*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020391 / 8802 5113<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,545<br><br>0 | 19,637<br><br>0 | 8,092<br><br>0 | $0.006250<br>$50.58<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **MAPLE STREET SCHOOL** | | | | | |
| ***Teachers' Lounge Room 101*** | | | | | |
| Konica Minolta BH552 / 55 PPM | 269,241 | 359,858 | 90,617 | $0.003980 | None at this time. |
| A2WV011008808 / 9342 4420 | | | | $360.66 | |
| 3,000,000 / 02/2011 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |
| | ***Subtotals Black*** | | ***256,344*** | ***$1,038.62*** | |
| | ***Subtotals Color*** | | ***14,828*** | ***$755.49*** | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***2nd Floor Hallway*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A0PP011002921 / 6216 0427<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 1,863,950<br><br>0 | 1,959,814<br><br>0 | 95,864<br><br>0 | $0.003980<br>$381.54<br>$0.00000<br>$0.00 | None at this time. |
| ***Computer Lab*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021207 / 8802 1525<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 46,213<br><br>0 | 64,865<br><br>0 | 18,652<br><br>0 | $0.006250<br>$116.58<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010974 / 9334 5537<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 73,411<br><br>13,170 | 91,817<br><br>19,912 | 18,406<br><br>6,742 | $0.003980<br>$73.26<br>$0.05095<br>$343.50 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***Nurse's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021160 / 8802 1505<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 12,889<br><br>0 | 20,161<br><br>0 | 7,272<br><br>0 | $0.006250<br>$45.45<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 12*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020389 / 8802 6440<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,426<br><br>0 | 13,482<br><br>0 | 5,056<br><br>0 | $0.006250<br>$31.60<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 13*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020388 / 8802 1524<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 3,835<br><br>0 | 10,151<br><br>0 | 6,316<br><br>0 | $0.006250<br>$39.48<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***Room 18*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020382 / 9342 4793<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,347<br><br>0 | 26,054<br><br>0 | 6,707<br><br>0 | $0.006250<br>$41.92<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 19*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020387 / 9342 4714<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 16,410<br><br>0 | 26,297<br><br>0 | 9,887<br><br>0 | $0.006250<br>$61.79<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 24*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021166 / 9342 4717<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 9,855<br><br>0 | 12,545<br><br>0 | 2,690<br><br>0 | $0.006250<br>$16.81<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***Room 28*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021172 / 9342 4716<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 43,984<br><br>0 | 66,404<br><br>0 | 22,420<br><br>0 | $0.006250<br>$140.13<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 29*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021169 / 9342 4715<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 7,757<br><br>0 | 9,041<br><br>0 | 1,284<br><br>0 | $0.006250<br>$8.03<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 45*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021173 / 9342 4677<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 32,918<br><br>0 | 44,489<br><br>0 | 11,571<br><br>0 | $0.006250<br>$72.32<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***Room 6*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021165 / 8802 1504<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 29,267<br><br>0 | 50,100<br><br>0 | 20,833<br><br>0 | $0.006250<br>$130.21<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 8*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021170 / 8802 1503<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 10,942<br><br>0 | 33,636<br><br>0 | 22,694<br><br>0 | $0.006250<br>$141.84<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **MCCLELLAND SCHOOL** | | | | | |
| ***Teachers' Room*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000782 / 9342 4437<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 1,165,252<br><br>0 | 1,595,831<br><br>0 | 430,579<br><br>0 | $0.003980<br>$1,713.70<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH754 / 75 PPM<br>A55V011000015 / 9348 4113<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 858,222<br><br>0 | 1,385,316<br><br>0 | 527,094<br><br>0 | $0.003980<br>$2,097.83<br>$0.00000<br>$0.00 | None at this time. |
| | ***Subtotals Black*** | ***1,207,325*** | ***$5,112.47*** | | |
| | ***Subtotals Color*** | ***6,742*** | ***$343.50*** | | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **NANCY LOUD SCHOOL** | | | | | |
| ***2nd Floor Hall*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010906 / 9334 5541<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 51,334<br>17,616 | 61,587<br>19,943 | 10,253<br>2,327 | $0.003980<br>$40.81<br>$0.05095<br>$118.56 | None at this time. |
| ***3rd Grade 1st Floor*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020127 / 9342 4781<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 32,800<br>0 | 51,679<br>0 | 18,879<br>0 | $0.006250<br>$117.99<br>$0.00000<br>$0.00 | None at this time. |
| ***4th Grade Classroom*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020126 / 9323 5654<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 15,892<br>0 | 19,822<br>0 | 3,930<br>0 | $0.006250<br>$24.56<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **NANCY LOUD SCHOOL** | | | | | |
| ***Basement*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020129 / 8802 5455<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 25,158<br><br>0 | 41,650<br><br>0 | 16,492<br><br>0 | $0.006250<br>$103.08<br>$0.00000<br>$0.00 | None at this time. |
| ***Kindergarten 1st Floor*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020124 / 8802 1523<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 22,811<br><br>0 | 30,632<br><br>0 | 7,821<br><br>0 | $0.006250<br>$48.88<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001513 / 9342 4425<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 489,426<br><br>0 | 773,206<br><br>0 | 283,780<br><br>0 | $0.003980<br>$1,129.44<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **NANCY LOUD SCHOOL** | | | | | |
| ***Principal's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020123 / 9342 4782<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 5,820<br><br>0 | 8,626<br><br>0 | 2,806<br><br>0 | $0.006250<br>$17.54<br>$0.00000<br>$0.00 | None at this time. |
| | | ***Subtotals Black*** | ***343,961*** | ***$1,482.30*** | |
| | | ***Subtotals Color*** | ***2,327*** | ***$118.56*** | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***A Wing Room 110*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020708 / 9342 5665<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 55,211<br><br>0 | 80,807<br><br>0 | 25,596<br><br>0 | $0.006250<br>$159.98<br>$0.00000<br>$0.00 | None at this time. |
| ***Administration*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001508 / 9342 4426<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 242,925<br><br>0 | 350,412<br><br>0 | 107,487<br><br>0 | $0.003980<br>$427.80<br>$0.00000<br>$0.00 | None at this time. |
| ***B Wing Room 120*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020710 / 9342 4826<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 44,404<br><br>0 | 70,909<br><br>0 | 26,505<br><br>0 | $0.006250<br>$165.66<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Boys' Locker Room*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020371 / 9342 4797<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 4,451<br><br>0 | 4,460<br><br>0 | 9<br><br>0 | $0.006250<br>$0.06<br>$0.00000<br>$0.00 | Underused! |
| ***C Wing Room 131*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020363 / 9323 8056<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 31,641<br><br>0 | 42,377<br><br>0 | 10,736<br><br>0 | $0.006250<br>$67.10<br>$0.00000<br>$0.00 | None at this time. |
| ***Girls' Locker Room*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020375 / 9342 4796<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 1,387<br><br>0 | 1,912<br><br>0 | 525<br><br>0 | $0.006250<br>$3.28<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Guidance Office*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001517 / 9348 4109<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 230,073<br><br>0 | 339,902<br><br>0 | 109,829<br><br>0 | $0.003980<br>$437.12<br>$0.00000<br>$0.00 | None at this time. |
| ***Library*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020377 / 9342 4827<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 27,326<br><br>0 | 38,024<br><br>0 | 10,698<br><br>0 | $0.006250<br>$66.86<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002914 / 8700 3253<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 580,117<br><br>0 | 603,750<br><br>0 | 23,633<br><br>0 | $0.003980<br>$94.06<br>$0.00000<br>$0.00 | 8 years from Intro. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020370 / 9323 8052<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 26,386<br><br>0 | 27,114<br><br>0 | 728<br><br>0 | $0.006250<br>$4.55<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BHc35 / 31 PPM<br>A121011025982 / 9348 4110<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 19,809<br><br>12,948 | 28,838<br><br>18,457 | 9,029<br><br>5,509 | $0.003980<br>$35.94<br>$0.05095<br>$280.68 | None at this time. |
| ***Mobile Cart A*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000316 / 8802 1519<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 10,753<br><br>0 | 12,845<br><br>0 | 2,092<br><br>0 | $0.006250<br>$13.08<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Mobile Cart B*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000325 / 8802 1747<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 9,024<br><br>0 | 13,555<br><br>0 | 4,531<br><br>0 | $0.006250<br>$28.32<br>$0.00000<br>$0.00 | None at this time. |
| ***Music Room*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020712 / 9342 5664<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 54,558<br><br>0 | 76,486<br><br>0 | 21,928<br><br>0 | $0.006250<br>$137.05<br>$0.00000<br>$0.00 | None at this time. |
| ***Nurse's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020713 / 9342 4680<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 16,115<br><br>0 | 22,586<br><br>0 | 6,471<br><br>0 | $0.006250<br>$40.44<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Portable Cart C*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000306 / 8802 1748<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 8,694<br><br>0 | 10,242<br><br>0 | 1,548<br><br>0 | $0.006250<br>$9.68<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 116*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020721 / 9342 4824<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 48,932<br><br>0 | 71,616<br><br>0 | 22,684<br><br>0 | $0.006250<br>$141.78<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 134*** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002563 / 8802 5453<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 0<br><br>0 | 394<br><br>0 | 394<br><br>0 | $0.006250<br>$2.46<br>$0.05738<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 136*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020707 / 9342 4817<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 37,969<br><br>0 | 66,130<br><br>0 | 28,161<br><br>0 | $0.006250<br>$176.01<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 144*** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002582 / 9342 4825<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 3,843<br><br>3,293 | 5,390<br><br>4,447 | 1,547<br><br>1,154 | $0.006250<br>$9.67<br>$0.05738<br>$66.22 | None at this time. |
| ***Room 148*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020816 / 9342 4816<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 24,678<br><br>0 | 35,469<br><br>0 | 10,791<br><br>0 | $0.006250<br>$67.44<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 152*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020814 / 8802 1746<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 27,330<br><br>0 | 33,037<br><br>0 | 5,707<br><br>0 | $0.006250<br>$35.67<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 153*** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002572 / 9342 4692<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 5,362<br><br>1,391 | 7,869<br><br>1,727 | 2,507<br><br>336 | $0.006250<br>$15.67<br>$0.05738<br>$19.28 | None at this time. |
| ***Room 173*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020706 / 8802 5114<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 22,834<br><br>0 | 34,782<br><br>0 | 11,948<br><br>0 | $0.006250<br>$74.68<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 175*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020701 / 9323 8057<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 25,020<br><br>0 | 39,674<br><br>0 | 14,654<br><br>0 | $0.006250<br>$91.59<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 213*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020817 / 9342 4709<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 28,836<br><br>0 | 49,768<br><br>0 | 20,932<br><br>0 | $0.006250<br>$130.83<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 216*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020722 / 8802 5120<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 34,339<br><br>0 | 44,745<br><br>0 | 10,406<br><br>0 | $0.006250<br>$65.04<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 222*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020818 / 9342 4708<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,736<br><br>0 | 14,451<br><br>0 | 5,715<br><br>0 | $0.006250<br>$35.72<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 224*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020771 / 9342 4829<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,236<br><br>0 | 29,379<br><br>0 | 6,143<br><br>0 | $0.006250<br>$38.39<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 231*** | | | | | |
| Konica Minolta MC 3730 / 25 PPM<br>A0VD012002567 / 9342 4795<br>500,000 / 11/2010<br>Color Network Printer<br>**KMBS** | 4,986<br><br>1,032 | 7,758<br><br>1,108 | 2,772<br><br>76 | $0.006250<br>$17.33<br>$0.05738<br>$4.36 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 232*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020372 / 9342 4818<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 13,185<br><br>0 | 17,009<br><br>0 | 3,824<br><br>0 | $0.006250<br>$23.90<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 238*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020374 / 9323 8055<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 30,665<br><br>0 | 43,301<br><br>0 | 12,636<br><br>0 | $0.006250<br>$78.98<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 240*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020373 / 8802 5121<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 27,201<br><br>0 | 32,766<br><br>0 | 5,565<br><br>0 | $0.006250<br>$34.78<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Room 242*** | | | | | |
| Konica Minolta MC 3730 / 25 PPM<br>A0VD012002574 / 9323 8053<br>500,000 / 11/2010<br>Color Network Printer<br>**KMBS** | 13,656<br>14,575 | 21,482<br>21,236 | 7,826<br>6,661 | $0.006250<br>$48.91<br>$0.05738<br>$382.21 | None at this time. |
| ***Room 244*** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002573 / 9342 4830<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 8,603<br>16,830 | 9,510<br>22,662 | 907<br>5,832 | $0.006250<br>$5.67<br>$0.05738<br>$334.64 | None at this time. |
| ***Room 250*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020709 / 8802 6439<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,062<br>0 | 23,628<br>0 | 12,566<br>0 | $0.006250<br>$78.54<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Science Dept Mobile Lab Room 113*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000297 / 8802 1744<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 7,983<br><br>0 | 12,879<br><br>0 | 4,896<br><br>0 | $0.006250<br>$30.60<br>$0.00000<br>$0.00 | None at this time. |
| ***Science Dept Mobile Lab Room 121-123*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000322 / 8802 1745<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 754<br><br>0 | 2,186<br><br>0 | 1,432<br><br>0 | $0.006250<br>$8.95<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Teachers' Lounge Room 251*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000828 / 9342 4433<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 1,388,902<br><br>0 | 2,069,843<br><br>0 | 680,941<br><br>0 | $0.003980<br>$2,710.15<br>$0.00000<br>$0.00 | Overused! Shift volume to Team Room 176. |
| Konica Minolta BH754 / 75 PPM<br>A55V011000835 / 9348 4116<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 1,699,781<br><br>0 | 2,359,506<br><br>0 | 659,725<br><br>0 | $0.003980<br>$2,625.71<br>$0.00000<br>$0.00 | Overused! Shift volume to Team Room 176. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **ROCHESTER MIDDLE** | | | | | |
| ***Team Room 176*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000289 / 9348 4117<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 873,422<br>0 | 1,095,626<br>0 | 222,204<br>0 | $0.003980<br>$884.37<br>$0.00000<br>$0.00 | Underused! Take volume from Room 251. |
| Konica Minolta BH754 / 75 PPM<br>A55V011000061 / 9348 4133<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 770,493<br>0 | 1,008,202<br>0 | 237,709<br>0 | $0.003980<br>$946.08<br>$0.00000<br>$0.00 | Underused! Take volume from Room 251. |
| | ***Subtotals Black*** | | ***2,355,937*** | ***$10,069.84*** | |
| | ***Subtotals Color*** | | ***19,568*** | ***$1,087.39*** | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| ***(Moved to CRTC Closet)*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020349 / 8802 5446<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 978<br><br>0 | 1,972<br><br>0 | 994<br><br>0 | $0.006250<br>$6.21<br>$0.00000<br>$0.00 | None at this time. |
| ***Assessor's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020352 / 9342 4686<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 36,694<br><br>0 | 50,694<br><br>0 | 14,000<br><br>0 | $0.006250<br>$87.50<br>$0.00000<br>$0.00 | None at this time. |
| ***Facilities Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020347 / 9342 4892<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,671<br><br>0 | 35,583<br><br>0 | 11,912<br><br>0 | $0.006250<br>$74.45<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| ***Hall*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020342 / 9342 4811<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 36,464<br><br>0 | 50,888<br><br>0 | 14,424<br><br>0 | $0.006250<br>$90.15<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000758 / 9342 4432<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 731,572<br><br>0 | 1,009,132<br><br>0 | 277,560<br><br>0 | $0.003980<br>$1,104.69<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office Hall*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010912 / 9334 5528<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 64,399<br><br>50,722 | 82,652<br><br>77,816 | 18,253<br><br>27,094 | $0.003980<br>$72.65<br>$0.05095<br>$1,380.44 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| ***Payroll*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021201 / 9342 4815<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 106,940<br><br>0 | 156,348<br><br>0 | 49,408<br><br>0 | $0.006250<br>$308.80<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH552 / 55 PPM<br>A0R5011006532 / 8700 3247<br>3,000,000 / 02/2011<br>Black Photocopier<br>**KMBS** | 564,198<br><br>0 | 591,411<br><br>0 | 27,213<br><br>0 | $0.003980<br>$108.31<br>$0.00000<br>$0.00 | None at this time. |
| ***Special Ed - Pupil Services*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020350 / 9342 4799<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,986<br><br>0 | 33,374<br><br>0 | 9,388<br><br>0 | $0.006250<br>$58.68<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| ***Special Ed - Reception*** | | | | | |
| Konica Minolta BH552 / 55 PPM | 336,416 | 461,842 | 125,426 | $0.003980 | None at this time. |
| A2WV011008829 / 9342 4419 | | | | $499.20 | |
| 3,000,000 / 02/2011 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| ***Storage Hot Swap*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021190 / 8802 5445<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH20 / 32 PPM<br>A32R012021162 / 9342 4691<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH20 / 32 PPM<br>A32R012021188 / 8802 5452<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002579 / 9342 4706<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.05738<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SAU 54** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002577 / 9342 4693<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.05738<br>$0.00 | None at this time. |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002565 / 9342 4690<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 0<br><br>0 | 0<br><br>0 | 0<br><br>0 | $0.006250<br>$0.00<br>$0.05738<br>$0.00 | None at this time. |
| | ***Subtotals Black*** | | ***548,578*** | ***$2,410.63*** | |
| | ***Subtotals Color*** | | ***27,094*** | ***$1,380.44*** | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SCHOOL STREET SCHOOL** | | | | | |
| ***Library*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020385 / 9323 8051<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 2,638<br><br>0 | 4,620<br><br>0 | 1,982<br><br>0 | $0.006250<br>$12.39<br>$0.00000<br>$0.00 | None at this time. |
| ***Main Office*** | | | | | |
| Konica Minolta BH552 / 55 PPM<br>A2WV011008862 / 9348 4104<br>3,000,000 / 02/2011<br>Black Photocopier<br>**KMBS** | 275,963<br><br>0 | 412,051<br><br>0 | 136,088<br><br>0 | $0.003980<br>$541.63<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SCHOOL STREET SCHOOL** | | | | | |
| ***Teachers' Room 2nd Floor*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002894 / 6216 0435<br>3,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 1,111,886<br><br>0 | 1,229,956<br><br>0 | 118,070<br><br>0 | $0.003980<br>$469.92<br>$0.00000<br>$0.00 | 8 years from Intro. |
| Konica Minolta BHc35 / 31 PPM<br>A121011010876 / 9334 5536<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 22,489<br><br>24,860 | 27,321<br><br>25,646 | 4,832<br><br>786 | $0.003980<br>$19.23<br>$0.05095<br>$40.05 | None at this time. |
| | ***Subtotals Black*** | ***260,972*** | ***$1,043.17*** | | |
| | ***Subtotals Color*** | ***786*** | ***$40.05*** | | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Art Department Room 5*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020379 / 9342 4776<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,437<br><br>0 | 33,280<br><br>0 | 9,843<br><br>0 | $0.006250<br>$61.52<br>$0.00000<br>$0.00 | None at this time. |
| ***Art Room 5*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011009420 / 9334 5533<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 44,310<br><br>19,583 | 66,343<br><br>26,396 | 22,033<br><br>6,813 | $0.003980<br>$87.69<br>$0.05095<br>$347.12 | None at this time. |
| ***Assistant Principal*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020392 / 8802 1588<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,830<br><br>0 | 13,874<br><br>0 | 2,044<br><br>0 | $0.006250<br>$12.78<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Athletic Department*** | | | | | |
| Konica Minolta BHc35 / 31 PPM<br>A121011010917 / 9334 5532<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 51,101<br>17,813 | 66,924<br>20,063 | 15,823<br>2,250 | $0.003980<br>$62.98<br>$0.05095<br>$114.64 | None at this time. |
| ***Data Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020394 / 8802 1753<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,953<br>0 | 15,464<br>0 | 3,511<br>0 | $0.006250<br>$21.94<br>$0.00000<br>$0.00 | None at this time. |
| ***English Learning Lab Room 214*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020470 / 9342 4783<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 32,237<br>0 | 52,472<br>0 | 20,235<br>0 | $0.006250<br>$126.47<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Grierson Center Left Wall Side*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000787 / 9342 4446<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 914,328<br><br>0 | 1,336,442<br><br>0 | 422,114<br><br>0 | $0.003980<br>$1,680.01<br>$0.00000<br>$0.00 | None at this time. |
| ***Grierson Center Left Window Side*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000058 / 9348 4134<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 796,903<br><br>0 | 1,220,458<br><br>0 | 423,555<br><br>0 | $0.003980<br>$1,685.75<br>$0.00000<br>$0.00 | None at this time. |
| ***Grierson Center Right Wall Side*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000849 / 9348 4135<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 921,505<br><br>0 | 1,432,121<br><br>0 | 510,616<br><br>0 | $0.003980<br>$2,032.25<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Grierson Center Window Side*** | | | | | |
| Konica Minolta BH754 / 75 PPM | 737,371 | 1,139,874 | 402,503 | $0.003980 | None at this time. |
| A55V011000650 / 9342 4445 | | | | $1,601.96 | |
| 4,000,000 / 03/2013 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Guidance Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021192 / 8802 1729<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,767<br>0 | 14,102<br>0 | 5,335<br>0 | $0.006250<br>$33.34<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BHC454 / 45 PPM<br>A4FJ012000049 / 9348 4137<br>1,000,000 / 07/2012<br>Color Photocopier<br>**KMBS** | 123,101<br>3,475 | 182,745<br>5,701 | 59,644<br>2,226 | $0.003980<br>$237.38<br>$0.05095<br>$113.41 | None at this time. |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002576 / 8802 1589<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 40,251<br>1,840 | 56,078<br>2,453 | 15,827<br>613 | $0.006250<br>$98.92<br>$0.05738<br>$35.17 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Lab Room 207*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020463 / 9323 8065<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 14,912<br><br>0 | 29,474<br><br>0 | 14,562<br><br>0 | $0.006250<br>$91.01<br>$0.00000<br>$0.00 | None at this time. |
| ***Lab Room 30 Basement*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020395 / 9342 4813<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,804<br><br>0 | 16,714<br><br>0 | 7,910<br><br>0 | $0.006250<br>$49.44<br>$0.00000<br>$0.00 | None at this time. |
| ***Library*** | | | | | |
| Konica Minolta BH751 / 75 PPM<br>A0PN011002544 / 8807 4089<br>4,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 147,763<br><br>0 | 183,041<br><br>0 | 35,278<br><br>0 | $0.003980<br>$140.41<br>$0.00000<br>$0.00 | 8 years from Intro. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Library - Mobile B*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000416 / 8702 4971<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 5,896<br><br>0 | 7,064<br><br>0 | 1,168<br><br>0 | $0.006250<br>$7.30<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000302 / 8702 4971<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 2,594<br><br>0 | 7,703<br><br>0 | 5,109<br><br>0 | $0.006250<br>$31.93<br>$0.00000<br>$0.00 | None at this time. |
| ***Lunch Room*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A0PN011001087 / 6216 0424<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 1,625,257<br><br>0 | 1,711,035<br><br>0 | 85,778<br><br>0 | $0.003980<br>$341.40<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020376 / 8802 1728<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 20,706<br>0 | 33,781<br>0 | 13,075<br>0 | $0.006250<br>$81.72<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BHC554 / 55 PPM<br>A5AY011000491 / 9342 4447<br>3,000,000 / 08/2012<br>Color Photocopier<br>**KMBS** | 230,194<br>23,898 | 369,660<br>33,625 | 139,466<br>9,727 | $0.003980<br>$555.07<br>$0.05095<br>$495.59 | None at this time. |
| ***Math Learning Lab*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020364 / 9342 4447<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 38,471<br>0 | 59,278<br>0 | 20,807<br>0 | $0.006250<br>$130.04<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Men's Coaches' Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020399 / 8802 5464<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,358<br><br>0 | 13,629<br><br>0 | 5,271<br><br>0 | $0.006250<br>$32.94<br>$0.00000<br>$0.00 | None at this time. |
| ***Mobile A*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000299 / 8802 1522<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 5,834<br><br>0 | 10,083<br><br>0 | 4,249<br><br>0 | $0.006250<br>$26.56<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Music Lab*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021193 / 88025118<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 6,205<br><br>0 | 10,691<br><br>0 | 4,486<br><br>0 | $0.006250<br>$28.04<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BH751 / 75 PPM<br>A0PN011003077 / 9300 0105<br>4,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 775,926<br><br>0 | 928,727<br><br>0 | 152,801<br><br>0 | $0.003980<br>$608.15<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Nurse's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020400 / 8802 1730<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,790<br><br>0 | 16,253<br><br>0 | 4,463<br><br>0 | $0.006250<br>$27.89<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Red Raider by Library*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020401 / 8802 1662<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 6,580<br><br>0 | 10,381<br><br>0 | 3,801<br><br>0 | $0.006250<br>$23.76<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 103*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020383 / 8802 1591<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,877<br><br>0 | 29,376<br><br>0 | 9,499<br><br>0 | $0.006250<br>$59.37<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 104*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020856 / 8802 1590<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 23,627<br><br>0 | 33,844<br><br>0 | 10,217<br><br>0 | $0.006250<br>$63.86<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 105*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020852 / 8802 1692<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 13,578<br><br>0 | 20,604<br><br>0 | 7,026<br><br>0 | $0.006250<br>$43.91<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 108*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020467 / 8802 1693<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 12,416<br><br>0 | 14,492<br><br>0 | 2,076<br><br>0 | $0.006250<br>$12.98<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 109*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020471 / 8802 1690<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 28,511<br><br>0 | 43,477<br><br>0 | 14,966<br><br>0 | $0.006250<br>$93.54<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 110*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020473 / 8802 1691<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 47,643<br><br>0 | 77,696<br><br>0 | 30,053<br><br>0 | $0.006250<br>$187.83<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 114*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020369 / 8802 1660<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 63,850<br><br>0 | 97,508<br><br>0 | 33,658<br><br>0 | $0.006250<br>$210.36<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 117*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021195 / 9342 4707<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 11,315<br><br>0 | 16,212<br><br>0 | 4,897<br><br>0 | $0.006250<br>$30.61<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 201*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020130 / 9323 8064<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 5,625<br><br>0 | 8,051<br><br>0 | 2,426<br><br>0 | $0.006250<br>$15.16<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 203*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020380 / 9342 4778<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 42,703<br><br>0 | 60,859<br><br>0 | 18,156<br><br>0 | $0.006250<br>$113.48<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 208*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020381 / 9342 4777<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 7,343<br><br>0 | 10,180<br><br>0 | 2,837<br><br>0 | $0.006250<br>$17.73<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 213*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020338 / 9323 8063<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 17,367<br><br>0 | 31,246<br><br>0 | 13,879<br><br>0 | $0.006250<br>$86.74<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 223*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020359 / 9342 4779<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 26,716<br><br>0 | 35,959<br><br>0 | 9,243<br><br>0 | $0.006250<br>$57.77<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 224*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020397 / 932 38062<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 9,609<br><br>0 | 12,474<br><br>0 | 2,865<br><br>0 | $0.006250<br>$17.91<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 226*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020368 / 9323 8061<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 10,915<br><br>0 | 15,601<br><br>0 | 4,686<br><br>0 | $0.006250<br>$29.29<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 230*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021210 / 9342 4780<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 5,710<br><br>0 | 9,939<br><br>0 | 4,229<br><br>0 | $0.006250<br>$26.43<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 233*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020365 / 9342 4785<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 42,421<br><br>0 | 59,211<br><br>0 | 16,790<br><br>0 | $0.006250<br>$104.94<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 238*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020855 / 9342 4784<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 51,709<br><br>0 | 87,887<br><br>0 | 36,178<br><br>0 | $0.006250<br>$226.11<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 241*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020366 / 9323 8060<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 83,916<br><br>0 | 135,845<br><br>0 | 51,929<br><br>0 | $0.006250<br>$324.56<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 300*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020808 / 8802 1663<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 29,274<br><br>0 | 44,995<br><br>0 | 15,721<br><br>0 | $0.006250<br>$98.26<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 301*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012021196 / 9342 4786<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 28,644<br><br>0 | 40,154<br><br>0 | 11,510<br><br>0 | $0.006250<br>$71.94<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 301 Work Room*** | | | | | |
| Konica Minolta BH754 / 75 PPM<br>A55V011000626 / 9342 4444<br>4,000,000 / 03/2013<br>Black Photocopier<br>**KMBS** | 599,416<br><br>0 | 740,010<br><br>0 | 140,594<br><br>0 | $0.003980<br>$559.56<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 304*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020658 / 9323 8059<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 21,734<br><br>0 | 40,567<br><br>0 | 18,833<br><br>0 | $0.006250<br>$117.71<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 305*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020469 / 9342 4806<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,137<br><br>0 | 24,810<br><br>0 | 5,673<br><br>0 | $0.006250<br>$35.46<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 307*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020530 / 9342 4788<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 8,287<br><br>0 | 12,435<br><br>0 | 4,148<br><br>0 | $0.006250<br>$25.93<br>$0.00000<br>$0.00 | None at this time. |
| ***Room 310*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020398 / 9342 4787<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,092<br><br>0 | 22,519<br><br>0 | 3,427<br><br>0 | $0.006250<br>$21.42<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Room 311*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020378 / 9323 8038<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 13,005<br><br>0 | 20,724<br><br>0 | 7,719<br><br>0 | $0.006250<br>$48.24<br>$0.00000<br>$0.00 | None at this time. |
| ***Safety Team Office Room 106A*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020858 / 9342 4814<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 14,075<br><br>0 | 22,636<br><br>0 | 8,561<br><br>0 | $0.006250<br>$53.51<br>$0.00000<br>$0.00 | None at this time. |
| ***Safety Team Office Room 106C*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020472 / 8802 1612<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 19,635<br><br>0 | 27,362<br><br>0 | 7,727<br><br>0 | $0.006250<br>$48.29<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Science Department Mobile Lab*** | | | | | |
| Konica Minolta BH3300P / 35 PPM<br>A63P011000321 / 8802 1521<br>750,000 / 04/2013<br>Black Network Printer<br>**KMBS** | 36,551<br><br>0 | 50,193<br><br>0 | 13,642<br><br>0 | $0.006250<br>$85.26<br>$0.00000<br>$0.00 | None at this time. |
| ***Science Lab Room 115*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020367 / 8802 1507<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 39,010<br><br>0 | 51,891<br><br>0 | 12,881<br><br>0 | $0.006250<br>$80.51<br>$0.00000<br>$0.00 | None at this time. |
| ***Science Work Room 118*** | | | | | |
| Konica Minolta BH751 / 75 PPM<br>A0PN011002218 / 8807 0196<br>4,000,000 / 12/2008<br>Black Photocopier<br>**KMBS** | 540,873<br><br>0 | 681,050<br><br>0 | 140,177<br><br>0 | $0.003980<br>$557.90<br>$0.00000<br>$0.00 | 8 years from Intro. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Social Worker - Basement*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020853 / 8802 1593<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 1,869<br><br>0 | 3,388<br><br>0 | 1,519<br><br>0 | $0.006250<br>$9.49<br>$0.00000<br>$0.00 | None at this time. |
| ***Special Ed Bridge - Lori Gay's Office*** | | | | | |
| Konica Minolta BH501 / 50 PPM<br>A0R5011006530 / 6216 0434<br>2,000,000 / 06/2008<br>Black Photocopier<br>**KMBS** | 543,772<br><br>0 | 575,691<br><br>0 | 31,919<br><br>0 | $0.003980<br>$127.04<br>$0.00000<br>$0.00 | 8 years from Intro. |
| ***Special Ed Dept Head*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020844 / 8802 1592<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 16,813<br><br>0 | 26,114<br><br>0 | 9,301<br><br>0 | $0.006250<br>$58.13<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **SPAULDING HIGH** | | | | | |
| ***Women's Locker Room*** | | | | | |
| Konica Minolta BH20 / 32 PPM | 9,376 | 12,267 | 2,891 | $0.006250 | None at this time. |
| A32R012020854 / 8802 5463 | | | | $18.07 | |
| 750,000 / 08/2010 | 0 | 0 | 0 | $0.00000 | |
| Black Laser MFP | | | | $0.00 | |
| **KMBS** | | | | | |
| ***Subtotals Black*** | | | ***3,123,160*** | ***$13,657.93*** | |
| ***Subtotals Color*** | | | ***21,629*** | ***$1,105.94*** | |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **THE HOPE PROGRAM** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BHc364 / 36 PPM | 31,025 | 50,218 | 19,193 | $0.003980 | None at this time. |
| A5C1011017368 / 9353 9565 | | | | $76.39 | |
| 750,000 / 06/2012 | 4,015 | 6,365 | 2,350 | $0.05095 | |
| Color Photocopier | | | | $119.73 | |
| **KMBS** | | | | | |
| | ***Subtotals Black*** | | ***19,193*** | ***$76.39*** | |
| | ***Subtotals Color*** | | ***2,350*** | ***$119.73*** | |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **TUTORING ACADEMY** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM | 6,873 | 13,662 | 6,789 | $0.006250 | None at this time. |
| A32R012021185 / 9342 4891 | | | | $42.43 | |
| 750,000 / 08/2010 | 0 | 0 | 0 | $0.00000 | |
| Black Laser MFP | | | | $0.00 | |
| **KMBS** | | | | | |
| | ***Subtotals Black*** | | ***6,789*** | ***$42.43*** | |
| | ***Subtotals Color*** | | ***0*** | ***$0.00*** | |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **WILLIAM ALLEN SCHOOL** | | | | | |
| ***Assistant Principal Room 18*** | | | | | |
| Konica Minolta MC 4750DN / 31 PPM<br>A0VD012002571 / 9342 4820<br>750,000 / 09/2010<br>Color Network Printer<br>**KMBS** | 10,053<br><br>5,077 | 17,176<br><br>6,747 | 7,123<br><br>1,670 | $0.006250<br>$44.52<br>$0.05738<br>$95.82 | None at this time. |
| ***Library*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020188 / 9342 4895<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 42,129<br><br>0 | 63,406<br><br>0 | 21,277<br><br>0 | $0.006250<br>$132.98<br>$0.00000<br>$0.00 | None at this time. |
| ***Library Computer Lab*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020187 / 9342 4896<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 9,903<br><br>0 | 18,049<br><br>0 | 8,146<br><br>0 | $0.006250<br>$50.91<br>$0.00000<br>$0.00 | None at this time. |

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Date of Last Upgrade: 4/1/2013<br>Recommendations* |
|---|---|---|---|---|---|
| **WILLIAM ALLEN SCHOOL** | | | | | |
| ***Main Office*** | | | | | |
| Konica Minolta BH654 / 65 PPM<br>A5YN011001503 / 9348 4108<br>3,000,000 / 02/2013<br>Black Photocopier<br>**KMBS** | 594,200<br>0 | 930,218<br>0 | 336,018<br>0 | $0.003980<br>$1,337.35<br>$0.00000<br>$0.00 | None at this time. |
| Konica Minolta BHc35 / 31 PPM<br>A121011010919 / 93345527<br>750,000 / 07/2010<br>Color Photocopier<br>**KMBS** | 71,862<br>55,953 | 89,180<br>78,109 | 17,318<br>22,156 | $0.003980<br>$68.93<br>$0.05095<br>$1,128.85 | None at this time. |
| ***Modular 2*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020186 / 9342 4907<br>750,000 / 08/2010<br>Black Laser MFP<br>**KMBS** | 54,254<br>0 | 78,222<br>0 | 23,968<br>0 | $0.006250<br>$149.80<br>$0.00000<br>$0.00 | None at this time. |

*Date of Last Upgrade: 4/1/2013*

| *Make-Model / Speed<br>Serial Number / Vendor ID<br>Life / Intro Date<br>Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy<br>Annual Cost* | *Recommendations* |
|---|---|---|---|---|---|
| **WILLIAM ALLEN SCHOOL** | | | | | |
| ***Room 19 - Nurse's Office*** | | | | | |
| Konica Minolta BH20 / 32 PPM<br>A32R012020185 / 9342 4894 | 3,884 | 5,819 | 1,935 | $0.006250<br>$12.09 | None at this time. |
| 750,000 / 08/2010 | 0 | 0 | 0 | $0.00000 | |
| Black Laser MFP | | | | $0.00 | |
| **KMBS** | | | | | |
| ***Room 25*** | | | | | |
| Konica Minolta MC 3730 / 25 PPM<br>A0VD012002580 / 9342 4821 | 1,859 | 4,431 | 2,572 | $0.006250<br>$16.08 | None at this time. |
| 500,000 / 11/2010 | 592 | 1,206 | 614 | $0.05738 | |
| Color Network Printer | | | | $35.23 | |
| **KMBS** | | | | | |
| ***Room 9 Hallway*** | | | | | |
| Konica Minolta BH601 / 60 PPM<br>A0PP011002917 / 8700 3246 | 1,412,792 | 1,649,381 | 236,589 | $0.003980<br>$941.62 | 8 years from Intro. |
| 3,000,000 / 12/2008 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |

| *Make-Model / Speed*<br>*Serial Number / Vendor ID*<br>*Life / Intro Date*<br>*Vendor* | *7/1/2015 Meter* | *6/30/2016 Meter* | *2015-16 Annual Volume* | *Cost/Copy*<br>*Annual Cost* | *Date of Last Upgrade: 4/1/2013*<br>*Recommendations* |
|---|---|---|---|---|---|
| **WILLIAM ALLEN SCHOOL** | | | | | |
| ***Teachers' Room*** | | | | | |
| Konica Minolta BH654 / 65 PPM | 577,439 | 846,255 | 268,816 | $0.003980 | None at this time. |
| A5YN011001468 / 9348 4106 | | | | $1,069.89 | |
| 3,000,000 / 02/2013 | 0 | 0 | 0 | $0.00000 | |
| Black Photocopier | | | | $0.00 | |
| **KMBS** | | | | | |
| | ***Subtotals Black*** | | ***923,762*** | ***$3,824.17*** | |
| | ***Subtotals Color*** | | ***24,440*** | ***$1,259.90*** | |

| | | |
|---|---|---|
| *District Wide Black Totals* | *12,697,503* | *$54,057.43* |
| *District Wide Color Totals* | *180,224* | *$9,292.69* |

# SPC Service & Supply Cost Savings

**These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 7/15/2006 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2015-16 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.**

***BEFORE SPC***

| Current Volume | PriorCPC | Average Annual Cost |
|---|---|---|
| 12,697,503 | $0.01283 | $162,908.96 |

***CURRENTLY WITH SPC***

| Current Volume | Current CPC | Current Cost | Cost Savings | 5 Year Savings |
|---|---|---|---|---|
| 12,697,503 | $0.00426 | $54,091.36 | $108,817.60 | $544,088.00 |

***Today the Cooperative Buying of SPC has netted annual cost savings, on average, of $108,817.60 x 10 years as a Client***

***=$1,088,176.01 Cost Savings!***

# *Projected Equipment Costs by Building - Black*

**This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.**

| Building | Projected Black Volume | Projected Black Usage Cost | Approx.Paper Cost | Average Annual Equipment Cost | Total Projected Black Usage Cost |
|---|---|---|---|---|---|
| Bud Carlson Academy | 113,761 | $464.01 | $564.48 | $970.06 | $1,998.55 |
| Chamberlain St. School | 1,164,858 | $4,851.11 | $5,780.03 | $9,932.93 | $20,564.06 |
| Creteau Regional Tech Center | 703,359 | $3,207.22 | $3,490.07 | $5,997.65 | $12,694.94 |
| East Rochester School | 904,696 | $3,833.61 | $4,489.10 | $7,714.48 | $16,037.20 |
| Gonic School | 764,808 | $3,096.35 | $3,794.98 | $6,521.64 | $13,412.97 |
| Maple Street School | 256,344 | $1,049.03 | $1,271.98 | $2,185.89 | $4,506.90 |
| McClelland School | 1,207,325 | $5,163.47 | $5,990.75 | $10,295.05 | $21,449.27 |
| Nancy Loud School | 343,961 | $1,497.06 | $1,706.73 | $2,933.01 | $6,136.80 |
| Rochester Middle | 2,355,937 | $10,170.19 | $11,690.16 | $20,089.44 | $41,949.79 |
| SAU 54 | 548,578 | $2,434.57 | $2,722.04 | $4,677.81 | $9,834.43 |
| School Street School | 260,972 | $1,053.65 | $1,294.94 | $2,225.35 | $4,573.94 |
| Spaulding High | 3,123,160 | $13,793.67 | $15,497.12 | $26,631.67 | $55,922.46 |
| The Hope Program | 19,193 | $77.16 | $95.24 | $163.66 | $336.05 |
| Tutoring Academy | 6,789 | $42.84 | $33.69 | $57.89 | $134.42 |
| William Allen School | 923,762 | $3,862.42 | $4,583.71 | $7,877.06 | $16,323.19 |

| Building | Projected Black Volume | Projected Black Usage Cost | Approx.Paper Cost | Average Annual Equipment Cost | Total Projected Black Usage Cost |
|---|---|---|---|---|---|
| *Total* | 12,697,503 | $54,596.36 | $63,005.01 | $108,273.59 | $225,874.96 |

***SPC Equipment Bids:***

**Presently our Bids are coming in at 14.5% to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Ricoh MP 9003 SP RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print 90 Copies per Minute are coming in at $7,435 with a Retail Cost of $51,053….15% of Retail!**

# *Projected Equipment Costs by Building - Color*

**This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.**

| Building | Projected Color Volume | Service & Supply Cost |
|---|---|---|
| Bud Carlson Academy | 1,977 | $103.00 |
| Chamberlain St. School | 5,283 | $271.86 |
| Creteau Regional Tech Center | 17,326 | $891.60 |
| East Rochester School | 24,931 | $1,282.95 |
| Gonic School | 10,943 | $563.13 |
| Maple Street School | 14,828 | $763.05 |
| McClelland School | 6,742 | $346.94 |
| Nancy Loud School | 2,327 | $119.75 |
| Rochester Middle | 19,568 | $1,098.21 |
| SAU 54 | 27,094 | $1,394.26 |
| School Street School | 786 | $40.45 |
| Spaulding High | 21,629 | $1,117.01 |
| The Hope Program | 2,350 | $120.93 |
| Tutoring Academy | 0 | $0.00 |
| William Allen School | 24,440 | $1,272.51 |
| ***Total*** | **180,224** | **$9,385.63** |

# *Service & Supply Usage Profile by Vendor - Black*

**This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 1.1%.**

| Vendor | Equipment Type | Annual Volume | 2015 - 2016 Cost / Copy | Total Cost | 2016 - 2017 Cost / Copy | Projected Cost |
|---|---|---|---|---|---|---|
| Konica-Minolta Business Solutions | Black Laser MFP | 1,471,061 | $0.00625 | $9,194.13 | $0.00631 | $9,282.39 |
| Konica-Minolta Business Solutions | Black Network Printer | 38,667 | $0.00625 | $241.67 | $0.00631 | $243.99 |
| Konica-Minolta Business Solutions | Black Photocopier | 10,731,807 | $0.00398 | $42,712.59 | $0.00402 | $43,141.86 |
| Konica-Minolta Business Solutions | Color Network Printer | 41,536 | $0.00625 | $259.60 | $0.00631 | $262.09 |
| Konica-Minolta Business Solutions | Color Photocopier | 414,432 | $0.00398 | $1,649.44 | $0.00402 | $1,666.02 |
| **Total** | | **12,697,503** | **$0.00426** | **$54,057.43** | **$0.00430** | **$54,596.36** |

# *Service & Supply Usage Profile by Vendor - Color*

**This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 1.1%.**

| Vendor | Equipment Type | Annual Volume | 2015 - 2016 Cost / Copy | Total Cost | 2016 - 2017 Cost / Copy | Projected Cost |
|---|---|---|---|---|---|---|
| Konica-Minolta Business Solutions | Color Network Printer | 17,150 | $0.05738 | $984.07 | $0.05795 | $993.84 |
| Konica-Minolta Business Solutions | Color Photocopier | 163,074 | $0.05095 | $8,308.62 | $0.05146 | $8,391.79 |
| **Total** | | **180,224** | **$0.05156** | **$9,292.69** | **$0.05208** | **$9,385.63** |

# *Reprographic Equipment Assessment*

**This chart provides the status of your equipment and details of your current lease, if any. ***

| | |
|---|---|
| **Total Number of Units** | **224** |
| **Total Number of Units on Lease** | **196** |
| **Total Number of Units Owned** | **28** |
| **Lease Company** | **Northway Bank** |
| **Lease Start Date** | **4/1/2013** |
| **Lease End Date** | **8/1/2017** |
| **Term** | **5 Annual** |
| **Annual Payment usually due on 8/1** | **$108,273.59** |
| **Remaining Payments** | **1** |

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

# *Leased Equipment*

| Building | Make/Model | Serial Number |
|---|---|---|
| Bud Carlson Academy | Konica Minolta BH20 | A32R012020353 |
| Bud Carlson Academy | Konica Minolta BH552 | A2WV011008726 |
| Bud Carlson Academy | Konica Minolta MC 4750DN | A0VD012002564 |
| Bud Carlson Academy | Konica Minolta BH20 | A32R012020351 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020503 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020509 |
| Chamberlain St. School | Konica Minolta BH754 | A55V011000295 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020504 |
| Chamberlain St. School | Konica Minolta BH654 | A5YN011001474 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020513 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020506 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020510 |
| Chamberlain St. School | Konica Minolta BH654 | A5YN011001514 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020512 |
| Chamberlain St. School | Konica Minolta BH20 | A32R012020508 |
| Creteau Regional Tech Center | Konica Minolta BH552 | A2WV011008330 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020857 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020657 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020133 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020138 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020656 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020655 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020143 |
| Creteau Regional Tech Center | Konica Minolta BH552 | A2WV011008465 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020384 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020139 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020145 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020619 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020650 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020386 |

| Building | Make/Model | Serial Number |
|---|---|---|
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020140 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020144 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020142 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020654 |
| Creteau Regional Tech Center | Konica Minolta BH20 | A32R012020659 |
| East Rochester School | Konica Minolta BH654 | A5YN011001511 |
| East Rochester School | Konica Minolta BH20 | A32R012020189 |
| East Rochester School | Konica Minolta BH20 | A32R012020192 |
| East Rochester School | Konica Minolta BH20 | A32R012020128 |
| East Rochester School | Konica Minolta BH20 | A32R012020125 |
| East Rochester School | Konica Minolta BH20 | A32R012020190 |
| East Rochester School | Konica Minolta BH20 | A32R012020191 |
| East Rochester School | Konica Minolta BH654 | A5YN011001444 |
| Gonic School | Konica Minolta BH20 | A32R012020390 |
| Gonic School | Konica Minolta BH654 | A5YN011001429 |
| Gonic School | Konica Minolta BH20 | A32R012020393 |
| Gonic School | Konica Minolta BH754 | A55V011000291 |
| Maple Street School | Konica Minolta BH552 | A2WV011008808 |
| Maple Street School | Konica Minolta BH20 | A32R012020391 |
| McClelland School | Konica Minolta BH754 | A55V011000015 |
| McClelland School | Konica Minolta BH20 | A32R012021207 |
| McClelland School | Konica Minolta BH20 | A32R012021170 |
| McClelland School | Konica Minolta BH20 | A32R012021165 |
| McClelland School | Konica Minolta BH20 | A32R012021169 |
| McClelland School | Konica Minolta BH20 | A32R012021172 |
| McClelland School | Konica Minolta BH20 | A32R012021166 |
| McClelland School | Konica Minolta BH20 | A32R012020382 |
| McClelland School | Konica Minolta BH20 | A32R012021173 |
| McClelland School | Konica Minolta BH754 | A55V011000782 |
| McClelland School | Konica Minolta BH20 | A32R012020388 |
| McClelland School | Konica Minolta BH20 | A32R012020389 |

| Building | Make/Model | Serial Number |
|---|---|---|
| McClelland School | Konica Minolta BH754 | A0PP011002921 |
| McClelland School | Konica Minolta BH20 | A32R012021160 |
| McClelland School | Konica Minolta BH20 | A32R012020387 |
| Nancy Loud School | Konica Minolta BH20 | A32R012020129 |
| Nancy Loud School | Konica Minolta BH654 | A5YN011001513 |
| Nancy Loud School | Konica Minolta BH20 | A32R012020124 |
| Nancy Loud School | Konica Minolta BH20 | A32R012020123 |
| Nancy Loud School | Konica Minolta BH20 | A32R012020126 |
| Nancy Loud School | Konica Minolta BH20 | A32R012020127 |
| Rochester Middle | Konica Minolta BH20 | A32R012020706 |
| Rochester Middle | Konica Minolta BH20 | A32R012020721 |
| Rochester Middle | Konica Minolta BH20 | A32R012020710 |
| Rochester Middle | Konica Minolta BH20 | A32R012020363 |
| Rochester Middle | Konica Minolta BH20 | A32R012020707 |
| Rochester Middle | Konica Minolta BH20 | A32R012020814 |
| Rochester Middle | Konica Minolta BH20 | A32R012020816 |
| Rochester Middle | Konica Minolta BH20 | A32R012020722 |
| Rochester Middle | Konica Minolta BH20 | A32R012020701 |
| Rochester Middle | Konica Minolta BH20 | A32R012020817 |
| Rochester Middle | Konica Minolta BH754 | A55V011000289 |
| Rochester Middle | Konica Minolta BH20 | A32R012020371 |
| Rochester Middle | Konica Minolta MC 4750DN | A0VD012002582 |
| Rochester Middle | Konica Minolta BH20 | A32R012020708 |
| Rochester Middle | Konica Minolta BH3300P | A63P011000306 |
| Rochester Middle | Konica Minolta BH20 | A32R012020713 |
| Rochester Middle | Konica Minolta BH20 | A32R012020712 |
| Rochester Middle | Konica Minolta BH3300P | A63P011000325 |
| Rochester Middle | Konica Minolta BH3300P | A63P011000316 |
| Rochester Middle | Konica Minolta BH20 | A32R012020370 |
| Rochester Middle | Konica Minolta BHc35 | A121011025982 |
| Rochester Middle | Konica Minolta BH20 | A32R012020377 |

| Building | Make/Model | Serial Number |
|---|---|---|
| Rochester Middle | Konica Minolta BH20 | A32R012020375 |
| Rochester Middle | Konica Minolta BH654 | A5YN011001508 |
| Rochester Middle | Konica Minolta BH20 | A32R012020771 |
| Rochester Middle | Konica Minolta BH601 | A0PP011002914 |
| Rochester Middle | Konica Minolta MC 3730 | A0VD012002567 |
| Rochester Middle | Konica Minolta BH654 | A5YN011001517 |
| Rochester Middle | Konica Minolta BH754 | A55V011000061 |
| Rochester Middle | Konica Minolta BH3300P | A63P011000322 |
| Rochester Middle | Konica Minolta MC 4750DN | A0VD012002563 |
| Rochester Middle | Konica Minolta BH3300P | A63P011000297 |
| Rochester Middle | Konica Minolta MC 4750DN | A0VD012002572 |
| Rochester Middle | Konica Minolta BH754 | A55V011000835 |
| Rochester Middle | Konica Minolta BH754 | A55V011000828 |
| Rochester Middle | Konica Minolta BH20 | A32R012020709 |
| Rochester Middle | Konica Minolta MC 4750DN | A0VD012002573 |
| Rochester Middle | Konica Minolta MC 3730 | A0VD012002574 |
| Rochester Middle | Konica Minolta BH20 | A32R012020373 |
| Rochester Middle | Konica Minolta BH20 | A32R012020374 |
| Rochester Middle | Konica Minolta BH20 | A32R012020372 |
| Rochester Middle | Konica Minolta BH20 | A32R012020818 |
| SAU 54 | Konica Minolta BH552 | A0R5011006532 |
| SAU 54 | Konica Minolta BH20 | A32R012021162 |
| SAU 54 | Konica Minolta BH20 | A32R012021188 |
| SAU 54 | Konica Minolta BH20 | A32R012021190 |
| SAU 54 | Konica Minolta MC 4750DN | A0VD012002565 |
| SAU 54 | Konica Minolta MC 4750DN | A0VD012002579 |
| SAU 54 | Konica Minolta BH20 | A32R012020349 |
| SAU 54 | Konica Minolta MC 4750DN | A0VD012002577 |
| SAU 54 | Konica Minolta BH20 | A32R012020347 |
| SAU 54 | Konica Minolta BH20 | A32R012020342 |
| SAU 54 | Konica Minolta BH754 | A55V011000758 |

| Building | Make/Model | Serial Number |
|---|---|---|
| SAU 54 | Konica Minolta BH20 | A32R012021201 |
| SAU 54 | Konica Minolta BH20 | A32R012020350 |
| SAU 54 | Konica Minolta BH552 | A2WV011008829 |
| SAU 54 | Konica Minolta BH20 | A32R012020352 |
| School Street School | Konica Minolta BH20 | A32R012020385 |
| School Street School | Konica Minolta BH552 | A2WV011008862 |
| Spaulding High | Konica Minolta BH20 | A32R012020366 |
| Spaulding High | Konica Minolta BH20 | A32R012020844 |
| Spaulding High | Konica Minolta BH20 | A32R012020855 |
| Spaulding High | Konica Minolta BH20 | A32R012020469 |
| Spaulding High | Konica Minolta BH20 | A32R012020365 |
| Spaulding High | Konica Minolta BH20 | A32R012020808 |
| Spaulding High | Konica Minolta BH20 | A32R012021196 |
| Spaulding High | Konica Minolta BH20 | A32R012021210 |
| Spaulding High | Konica Minolta BH754 | A55V011000626 |
| Spaulding High | Konica Minolta BH20 | A32R012020658 |
| Spaulding High | Konica Minolta BH20 | A32R012020395 |
| Spaulding High | Konica Minolta BH20 | A32R012020530 |
| Spaulding High | Konica Minolta BH20 | A32R012020398 |
| Spaulding High | Konica Minolta BH20 | A32R012020378 |
| Spaulding High | Konica Minolta BH20 | A32R012020379 |
| Spaulding High | Konica Minolta BH20 | A32R012020853 |
| Spaulding High | Konica Minolta BH20 | A32R012020854 |
| Spaulding High | Konica Minolta BH20 | A32R012021195 |
| Spaulding High | Konica Minolta BH20 | A32R012020368 |
| Spaulding High | Konica Minolta BH20 | A32R012020338 |
| Spaulding High | Konica Minolta BH3300P | A63P011000416 |
| Spaulding High | Konica Minolta BH754 | A0PN011001087 |
| Spaulding High | Konica Minolta BH20 | A32R012021193 |
| Spaulding High | Konica Minolta BH3300P | A63P011000321 |
| Spaulding High | Konica Minolta BH20 | A32R012020463 |

| Building | Make/Model | Serial Number |
|---|---|---|
| Spaulding High | Konica Minolta BHC554 | A5AY011000491 |
| Spaulding High | Konica Minolta BH20 | A32R012020397 |
| Spaulding High | Konica Minolta BH20 | A32R012020392 |
| Spaulding High | Konica Minolta BH754 | A55V011000650 |
| Spaulding High | Konica Minolta BH20 | A32R012020394 |
| Spaulding High | Konica Minolta BH20 | A32R012021192 |
| Spaulding High | Konica Minolta BH20 | A32R012020383 |
| Spaulding High | Konica Minolta MC 4750DN | A0VD012002576 |
| Spaulding High | Konica Minolta BH20 | A32R012020856 |
| Spaulding High | Konica Minolta BH20 | A32R012020376 |
| Spaulding High | Konica Minolta BH20 | A32R012020359 |
| Spaulding High | Konica Minolta BH20 | A32R012020401 |
| Spaulding High | Konica Minolta BH20 | A32R012020400 |
| Spaulding High | Konica Minolta BH3300P | A63P011000299 |
| Spaulding High | Konica Minolta BH20 | A32R012020399 |
| Spaulding High | Konica Minolta BH20 | A32R012020364 |
| Spaulding High | Konica Minolta BHC454 | A4FJ012000049 |
| Spaulding High | Konica Minolta BH20 | A32R012020367 |
| Spaulding High | Konica Minolta BH754 | A55V011000849 |
| Spaulding High | Konica Minolta BH754 | A55V011000058 |
| Spaulding High | Konica Minolta BH754 | A55V011000787 |
| Spaulding High | Konica Minolta BH20 | A32R012020470 |
| Spaulding High | Konica Minolta BH3300P | A63P011000302 |
| Spaulding High | Konica Minolta BH20 | A32R012020381 |
| Spaulding High | Konica Minolta BH20 | A32R012020130 |
| Spaulding High | Konica Minolta BH20 | A32R012020369 |
| Spaulding High | Konica Minolta BH20 | A32R012020473 |
| Spaulding High | Konica Minolta BH20 | A32R012020471 |
| Spaulding High | Konica Minolta BH20 | A32R012020467 |
| Spaulding High | Konica Minolta BH20 | A32R012020472 |
| Spaulding High | Konica Minolta BH20 | A32R012020858 |

| Building | Make/Model | Serial Number |
|---|---|---|
| Spaulding High | Konica Minolta BH20 | A32R012020852 |
| Spaulding High | Konica Minolta BH20 | A32R012020380 |
| Tutoring Academy | Konica Minolta BH20 | A32R012021185 |
| William Allen School | Konica Minolta BH654 | A5YN011001503 |
| William Allen School | Konica Minolta BH654 | A5YN011001468 |
| William Allen School | Konica Minolta BH20 | A32R012020188 |
| William Allen School | Konica Minolta BH20 | A32R012020187 |
| William Allen School | Konica Minolta BH20 | A32R012020185 |
| William Allen School | Konica Minolta MC 3730 | A0VD012002580 |
| William Allen School | Konica Minolta BH20 | A32R012020186 |
| William Allen School | Konica Minolta MC 4750DN | A0VD012002571 |

# *Owned Equipment*

| Building | Make/Model | Serial Number |
|---|---|---|
| Bud Carlson Academy | Konica Minolta BHc35 | A121011010922 |
| Chamberlain St. School | Konica Minolta BH601 | A0PP011006025 |
| Chamberlain St. School | Konica Minolta BHc35 | A121011010920 |
| Creteau Regional Tech Center | Konica Minolta BHc35 | A121011010896 |
| Creteau Regional Tech Center | Konica Minolta BH751 | A0PN011009211 |
| Creteau Regional Tech Center | Konica Minolta C650 | A00H010002885 |
| Creteau Regional Tech Center | Konica Minolta BH601 | A0PP011002930 |
| East Rochester School | Konica Minolta BHc35 | A121011010888 |
| East Rochester School | Konica Minolta BHc35 | A121011010921 |
| East Rochester School | Konica Minolta BH601 | A0PN011002814 |
| Gonic School | Konica Minolta BH601 | A0PP011002923 |
| Gonic School | Konica Minolta BHc35 | A121011010895 |
| Maple Street School | Konica Minolta BH601 | A0PP011002922 |
| Maple Street School | Konica Minolta BHc35 | A121011010941 |
| McClelland School | Konica Minolta BHc35 | A121011010974 |
| Nancy Loud School | Konica Minolta BHc35 | A121011010906 |
| SAU 54 | Konica Minolta BHc35 | A121011010912 |
| School Street School | Konica Minolta BH601 | A0PP011002894 |
| School Street School | Konica Minolta BHc35 | A121011010876 |
| Spaulding High | Konica Minolta BH501 | A0R5011006530 |
| Spaulding High | Konica Minolta BHc35 | A121011010917 |
| Spaulding High | Konica Minolta BH751 | A0PN011002544 |
| Spaulding High | Konica Minolta BH751 | A0PN011003077 |
| Spaulding High | Konica Minolta BH751 | A0PN011002218 |
| Spaulding High | Konica Minolta BHc35 | A121011009420 |
| The Hope Program | Konica Minolta BHc364 | A5C1011017368 |
| William Allen School | Konica Minolta BHc35 | A121011010919 |
| William Allen School | Konica Minolta BH601 | A0PP011002917 |

# Service and Supply Contract – Client

Specialized Purchasing Consultants ("SPC") hereby contracts with _____ ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:**
**Specialized Purchasing Consultants**

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

**AGREED AND ACCEPTED BY:**
**Client**

By: _____

Title: _____

Date: _____

Signature: _____

***Named Contracted Vendor:*** ***Vendor***

12/23/13

# Warranty

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;

2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:**
**Vendor**

By: John Cox

Title: Market Vice President

Date:

Signature:

**AGREED AND ACCEPTED BY:**
**Client**

By:

Title:

Date:

Signature:

12/23/13

# *StarDoc User Names*

| Name | User Name |
|---|---|
| **Adam Houghton** | houghton.a |
| **Alex Webster** | awebster54 |
| **Anita Cook** | cook.a |
| **Anna Ingram** | ingram.a |
| **Brenda Bourgeois** | bourgeois.b |
| **Christine Hebert** | hebert.c |
| **Colleen Ryder** | ryder.c |
| **David Yasenchock** | yasenchock.d |
| **Deb Head** | head.d |
| **Don Demars** | demars.d |
| **Donna Lacroix** | lacroix.d |
| **Donna Martin** | martin.d |
| **Elaine Craigie** | craigie.e |
| **Erin Mahoney** | mahoney.e |
| **Gwen Rhodes** | rhodes.g |
| **Jennifer Hersom** | hersom.j |
| **Kathleen Crosby** | crosby.k |
| **Kathy Dubois** | dubois.k |
| **Kim Perkins** | perkins.k |
| **Laura Scott** | scott.l |
| **Linda Casey** | casey.l |
| **Lynn Allen** | allen.l |
| **Marilyn Martell** | martell.m |
| **Maryann Tanguay** | tanguay.m |
| **Matthew Johnson** | mjohnson |
| **Maureen Oakman** | oakman.m |
| **Michaele Williamson** | williamson.m@rochesterschools.com |
| **Michelle Mcalister** | mcalister.m |
| **Mike Buonopane** | buonopane.m |
| **Mike Hopkins** | hopkins.m |

| Name | User Name |
|---|---|
| **Peter Weaver** | weaver.p |
| **Robin Brown** | brown.r |
| **Sean Peschel** | peschel.s |
| **Sharon Mcmanus** | mcmanus.s |
| **Shirley Greer** | greer.s |
| **Trish Torr** | torr.t |

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

SPC specialized purchasing consultants — STAR Doc system for tracking and reporting documents

## 2012 STARDOC created

- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

## 2013 Daily Tracking

- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

## 2014 Monthly Audits

- Allows user to see monthly snapshot of current usage and estimated projections

## 2015 New Mapping Options & Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

- **Cost Projection by Department or Building** - Who Benefits? Accounts Payable, Business Manager and Superintendent
    - Allows you to formulate next year's budgets as early as December
    - Allows you to see the projected usage bill in advance
    - Tabulate total budgets and total costs district wide
    - Volume or cost pages allow you to pinpoint specific machines on the floor plans
    - Timeline - allowing you to go back to see how your budget compares to previous years

- **Map your devices on Floorplans** - Who Benefits? Business Manager, IT
    - Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
    - Device information tab will allow you to easily access the web interface of the printer/copier
    - Non-Reporting device listing for devices that haven't reported for more than 2 weeks
    - Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TV's)

- **Floor Plans Admin** - Who Benefits? Business Manager and IT
    - Allows IT and Business Manager to move devices around on Floor Plan
    - Paper trail of device locations after summer break
    - Will show Previous Devices, Present Equipment and Proposed Equipment

- **Contacts Page** - Who Benefits? Business Manager and IT
  - Control Access and Permissions to Star Doc
  - Toggle Email all (Toner, Service Monthly Audits)

- **Device Listing Page** - Who Benefits? Business Manager and IT
  - Centralized location for detailed information of District's assets
  - Exportable device listing to Excel or PDF
  - Tracks additional non-contract devices
  - IP Addresses and MAC addresses automatically imported
  - Strikethrough on machines that have been removed

- **Monthly Audits** - Who Benefits? Business Manager and Superintendent
  - Monthly Cost Snapshot
  - Shows amount of devices not reporting to help improve accuracy of projections

- **Timeline:** Who Benefits? Business Manager
  - Track historical volume and cost per building

- **"Last Sync Date"** Who Benefits? IT Manager
  - Shows the last time that FMAudit synced for that client

# Benefits of partnering with SPC

**Top Benefits to our CLIENTS:**

**1. Cooperative Buying**

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will *save you money* benefiting from the combined purchasing power of more than 84 clients with over 5,000 devices doing more than 306 million copies and prints per year. In 2015 we purchased approximately 1,070 printing devices, with over 83 million prints out to bid.
- We will *save you time* by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will *save you frustration*. We manage your contracts for up to five years from the date of installation.

**2. Exclusive STAR Doc Software**

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

**3. Simplified Billing Program**

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

**4. Five-Year Equipment Replacement Schedule**

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

**5. Annual Report**

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

**6. Vendor Neutral**

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

**SPC has been serving their clients since 1988, saving millions of dollars along the way.** ***Based on current actual volumes and CPCs, SPC has generated Annual Savings of almost $3.5 million for all of our clients. That translates into Savings of more than $17.4 million over five years!***

## Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2015 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

## Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

## Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

## Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments…Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

### Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

**SPC manages over 5,000 pieces of equipment;**

**Our relationship with our vendors has never been *stronger*!**