



Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800)750-1538

FY20 Annual Report

Year - End Photocopier Analysis

With projected costs for FY21

Kathy O'Blenes

NHSAU 49 - Governor Wentworth Regional

140 Pine Hill Road

Wolfeboro Falls, NH 03896



Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

September 2020

Kathy O'Blenes
NHSAU 49 - Governor Wentworth Regional
140 Pine Hill Road
Wolfeboro Falls, NH 03896

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
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VISIT US ON THE WEB:
www.spccopypro.com

Dear Kathy:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us for the **past 15 years**. We hope we can continue this relationship for many years to come.

This year's Annual Report provides an overview of last year's reprographic equipment usage and status. We recognize that this was an unusual year and that accurate usage may not be fully reflected. However, it is still good to compare and review to see just how the pandemic has impacted usage. Recommendations have still been made to address any potential problem areas and help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. Hopefully you have been able to benefit from these services, and we hope to continue to offer new services. In fact, one new service is the Client Warranty and Relief Fund. A description of this valuable service is provided in this year's report. We are pleased to continue offering all of our services to you at no additional charge.

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

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Meet Your Team



Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



Jessica Paradis
Accounting Coordinator

Jessica oversees billing, resolving any questions or issues as needed. She is also responsible for setting up lease and purchase transactions.

Alex Webster
Operations & Marketing Manager

Alex oversees STARDoc, FM Audit, and equipment upgrades. He also researches and markets current and new SPC tools and services to existing and potential clients.



Pam Weed
Client-Vendor Relations

Pam helps to maintain a good working relationship between clients and vendors, especially with regard to equipment reliability. She also oversees equipment upgrades and changes, warranty replacements, end-of-year meter collection and billing, and Annual Report scheduling. Pam assists with marketing SPC services to existing and potential clients.

Robert Dutil
Information Technology

Bob keeps SPC running by maintaining and updating database processes as well as assisting in updates to SPC's STARDoc website and the creation of code to create the many reports SPC generates to give you the accurate information of your usage.



Jamin Tilton
Operations Support

Jamin plays a vital role in performing onsite equipment surveys and installation audits. He assists with contact information updates along with STARDoc and FM Audit updates.

Heidi Tilton
Accounting Support

Heidi handles bookkeeping and billing for both clients and vendors, processing payments, and other office support.



Kelly Fortier
Office Support

Our newest team member, Kelly assists with maintaining service & supply contracts, managing equipment trades, and upgrades, bookkeeping and other general office work.



SPC Timeline

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Established Student Ratios.

2001 Meter Collection

- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Bond Counsel Review of Contracts and Warranties

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2012 STARDoc and Simplified Billing Developed and Implemented

- Live Floor Plans: Allows IT administrators to move devices around on their own floor plans.
- STARDoc: Helps project out the end of year costs and potential overages.
- Simplified Billing: Designed to eliminate hundreds of invoices and condenses it down to 2 or 3 a year.

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



SPC Timeline

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid

- Mandatory annual fleet service history: Provides data on the overall reliability of the fleet.
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.

2020 Mock Bids - Warranty and Relief Fund

- Mock Bids: allows us to show where a client's pricing would come in without having to go out to bid. This allows them to buy off an existing bid, thus saving time and money.
- Warranty and Relief Fund: Due to the pandemic, there are serious upheavals in the industry. In an effort to cushion our clients, this fund was established. For more information, see the last page of the Annual Report.

2021 SPC Roadmap

- Major STARDoc facelift. User interface will be more modern.
- Update Bid Process to simplify bid submission for all of our vendors.
- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.

Equipment Health Status

Total Number of Machines: **273**

Total Black Photocopiers:	36
Total Color Photocopiers:	22
Total Black Network Printers:	109
Total Color Network Printers:	106
Total Removed From Service:	0

of Units OFF Warranty: **0**

of Units Approaching End of Warranty: **34**

of Units Overused: **0**

of Units Underused: **0**

Commencement Date: **08/02/2016**

of Annual Payments Left on Lease: **1**

All Warranties and Service Contracts Expire: **06/30/2022**

SPC's FM Audit Print Management Software Loaded: **Yes**

Printer Contract Signed: **Yes**

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Kathy,

Because of the change to remote learning in March, COVID-19 had a direct and significant impact on client budgets. Usage was dramatically affected and resulted in a year-end under usage credit of \$20,039.99. While this may seem like a positive – saving money on reprographic expenses – it has actually put a tremendous burden on the vendors as they are starting off the new fiscal year with a deficit. Combine this with other economic strains for the vendors, SPC is concerned, which is why we have developed the Warranty and Relief Fund (see page 110) to protect our clients.

In reviewing your service history report, we see KMBS doing an overall good job on servicing the fleet. The response time could be improved, but the uptime is very good for the size of the fleet you have. The fleet is aging, however, and your color volume is really high. We should take a look at what you have overall through the district in this coming year and replace the aged equipment and try to control the color volume being done in the district.

It is our recommendation that we explore an upgrade that would commence on 8-2-2021. Your last lease payment will have been made. Your first payment of the new lease would be on 8-1-2022. Service and supply contract would drop in FY21, which would save \$85,024 over Five Years in color usage. (See page 87)

Sincerely,
Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

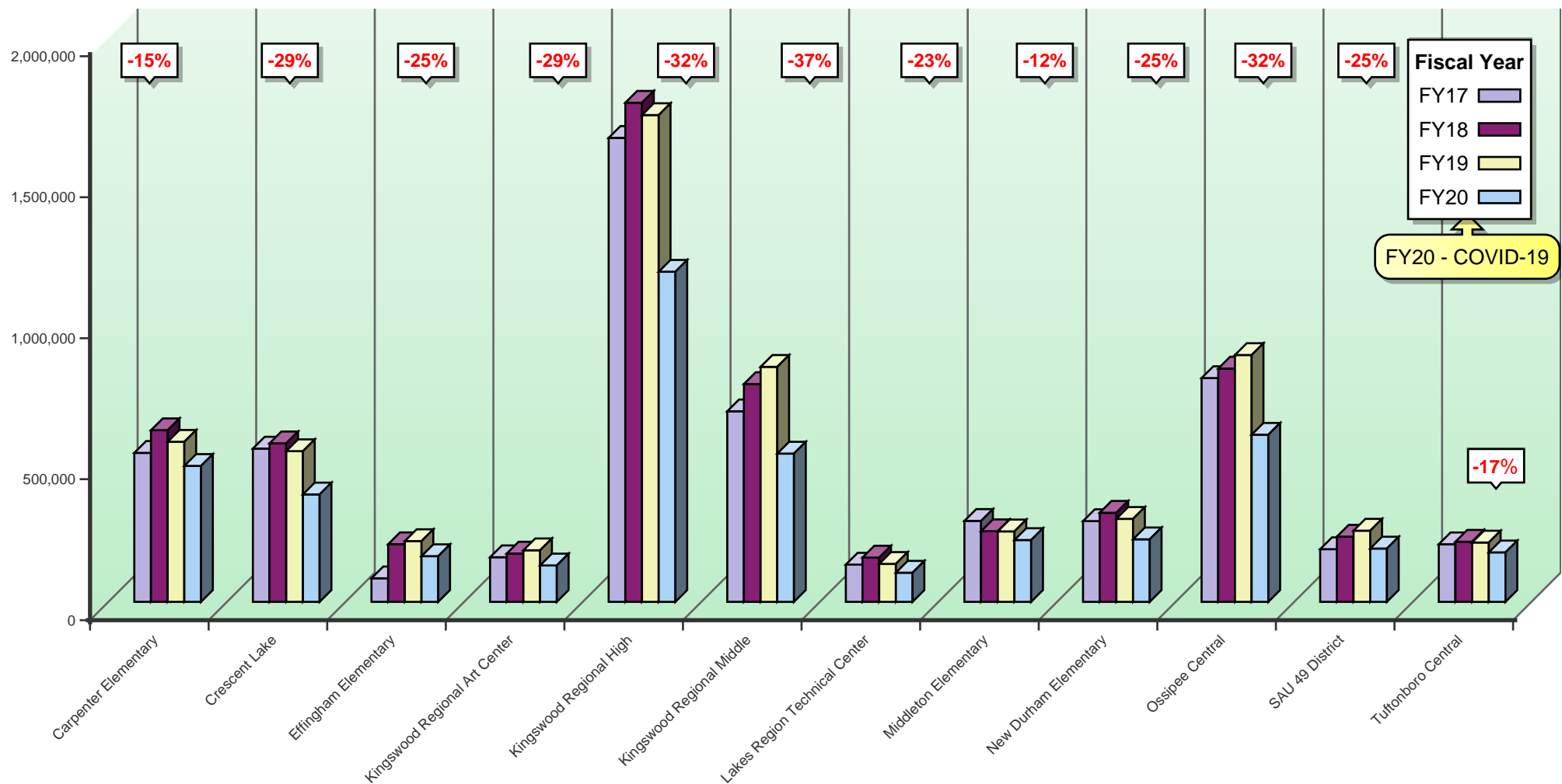
Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Carpenter Elementary	Main Office	Konica Minolta BHC554	A5AY011000594	KMBS	08/01/2012
Crescent Lake	Special Education	Konica Minolta BHC454	A5C0011000611	KMBS	07/01/2012
Crescent Lake	Staff Room	Konica Minolta BH754	A55V011000632	KMBS	03/01/2013
Effingham Elementary	Teachers' Room	Konica Minolta BH754	A55V011000914	KMBS	03/01/2013
Kingswood Regional Art Center	Room 108	Konica Minolta BH754	A55V011000202	KMBS	03/01/2013
Kingswood Regional Art Center	Room 143	Konica Minolta BH4700P	A63N011014870	KMBS	04/01/2013
Kingswood Regional High	Guidance Office	Konica Minolta BH4700P	A63N011014871	KMBS	04/01/2013
Kingswood Regional High	Guidance Office	Konica Minolta BH754	A55V011000609	KMBS	03/01/2013
Kingswood Regional High	Room 110 Special Ed	Konica Minolta BH4700P	A63N011014873	KMBS	04/01/2013
Kingswood Regional High	Room 137A Inner Office	Konica Minolta BH4700P	A63N011014877	KMBS	04/01/2013
Kingswood Regional High	Room 138	Konica Minolta BHC454	A5C0011000596	KMBS	07/01/2012
Kingswood Regional High	Room 182 Library	Konica Minolta BHC554	A5AY011000693	KMBS	08/01/2012
Kingswood Regional High	Room 219	Konica Minolta BH4700P	A63N011014868	KMBS	04/01/2013
Kingswood Regional High	Room 230	Konica Minolta BH4700P	A63N011014867	KMBS	04/01/2013
Kingswood Regional Middle	IT Staging	Konica Minolta BH4700P	A63N011014863	KMBS	04/01/2013
Kingswood Regional Middle	Room 108	Konica Minolta BH4700P	A63N011014876	KMBS	04/01/2013

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Kingswood Regional Middle	Room 111	Konica Minolta BHC654E	A2X1017016661	KMBS	07/01/2013
Kingswood Regional Middle	Room 118 Teachers' Room	Konica Minolta BH754	A55V011000267	KMBS	03/01/2013
Kingswood Regional Middle	Room 204	Konica Minolta BH754	A55V011000913	KMBS	03/01/2013
Lakes Region Technical Center	Room 117 Business Office	Konica Minolta BH454E	A61E011025092	KMBS	11/01/2013
Lakes Region Technical Center	Room 120 Business Office	Konica Minolta BHC454	A5C0011000536	KMBS	07/01/2012
Middleton Elementary	Main Office	Konica Minolta BHC654	A2X1017017792	KMBS	02/01/2012
New Durham Elementary	Main Office	Konica Minolta BHC654E	A2X1017017783	KMBS	07/01/2013
New Durham Elementary	Room 123	Konica Minolta BH754	A55V011000915	KMBS	03/01/2013
Ossipee Central	Main Office	Konica Minolta BH4700P	A63N011014869	KMBS	04/01/2013
Ossipee Central	Main Office	Konica Minolta BHC654E	A2X1017017736	KMBS	07/01/2013
SAU 49 District	1st Floor	Konica Minolta BH552	A2WV011007627	KMBS	02/01/2011
SAU 49 District	2nd Floor	Konica Minolta BHC554	A5AY011000577	KMBS	08/01/2012
SAU 49 District	Budget SENSE	Konica Minolta BH4700P	A63N011014875	KMBS	04/01/2013
SAU 49 District	Business Office - Mary Patry	Konica Minolta BH4700P	A63N011014782	KMBS	04/01/2013
SAU 49 District	Payroll - Barb Melnik	Konica Minolta BH4700P	A63N011014872	KMBS	04/01/2013
SAU 49 District	Transportation Office	Konica Minolta BH454E	A61E011025077	KMBS	11/01/2013
Tuftonboro Central	Main Office	Konica Minolta BHC654E	A2X1017017763	KMBS	07/01/2013
Tuftonboro Central	Room 145 Reading Area	Konica Minolta BH454E	A61E011025110	KMBS	11/01/2013

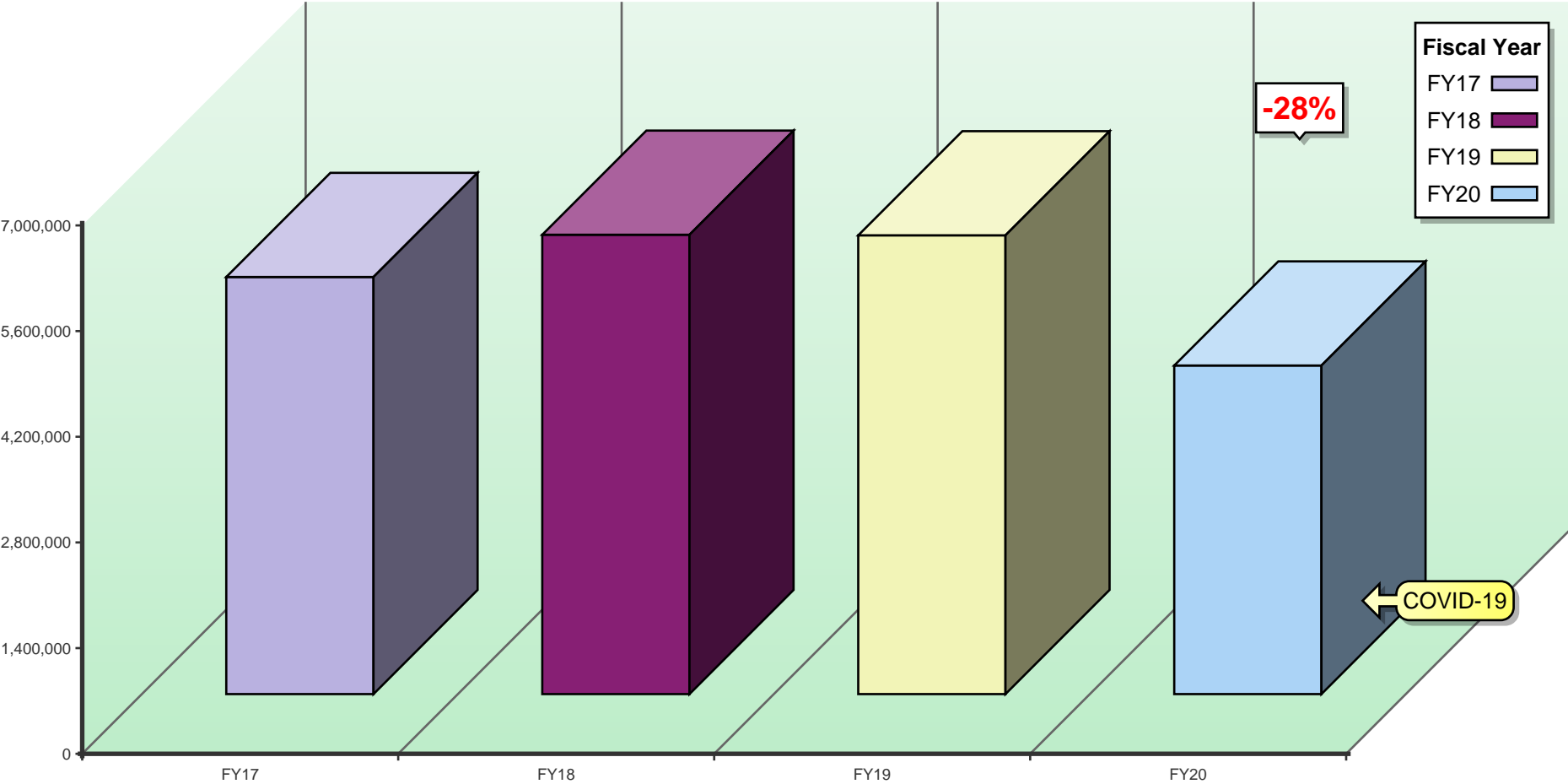
Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
ENVY 4520 series	TH72A4K0RQ0660	172.20.2.124	2020-04-17 10:42:47
HP Designjet Z5200 PostScript	CN73R8K00H	192.168.0.218	2020-01-20 08:45:34

Annual Black Volume by Location



Annual Black Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Black

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Carpenter Elementary	253	482,130	\$16,748.15	1,906	\$66.20
Crescent Lake	209	380,985	\$13,433.26	1,823	\$64.27
Effingham Elementary	108	162,100	\$5,726.41	1,501	\$53.02
Kingswood Regional Art Center	0	129,131	\$4,604.47	0	\$0.00
Kingswood Regional High	770	1,170,841	\$40,961.86	1,521	\$53.20
Kingswood Regional Middle	371	525,813	\$18,538.97	1,417	\$49.97
Lakes Region Technical Center	0	103,489	\$3,625.29	0	\$0.00
Middleton Elementary	145	219,267	\$7,593.08	1,512	\$52.37
New Durham Elementary	142	221,886	\$7,755.19	1,563	\$54.61
Ossipee Central	319	592,704	\$20,622.49	1,858	\$64.65
SAU 49 District	0	189,123	\$6,847.19	0	\$0.00
Tuftonboro Central	122	175,491	\$6,083.39	1,438	\$49.86
Totals	2,439	4,352,960	\$152,539.74	1,785	\$62.54

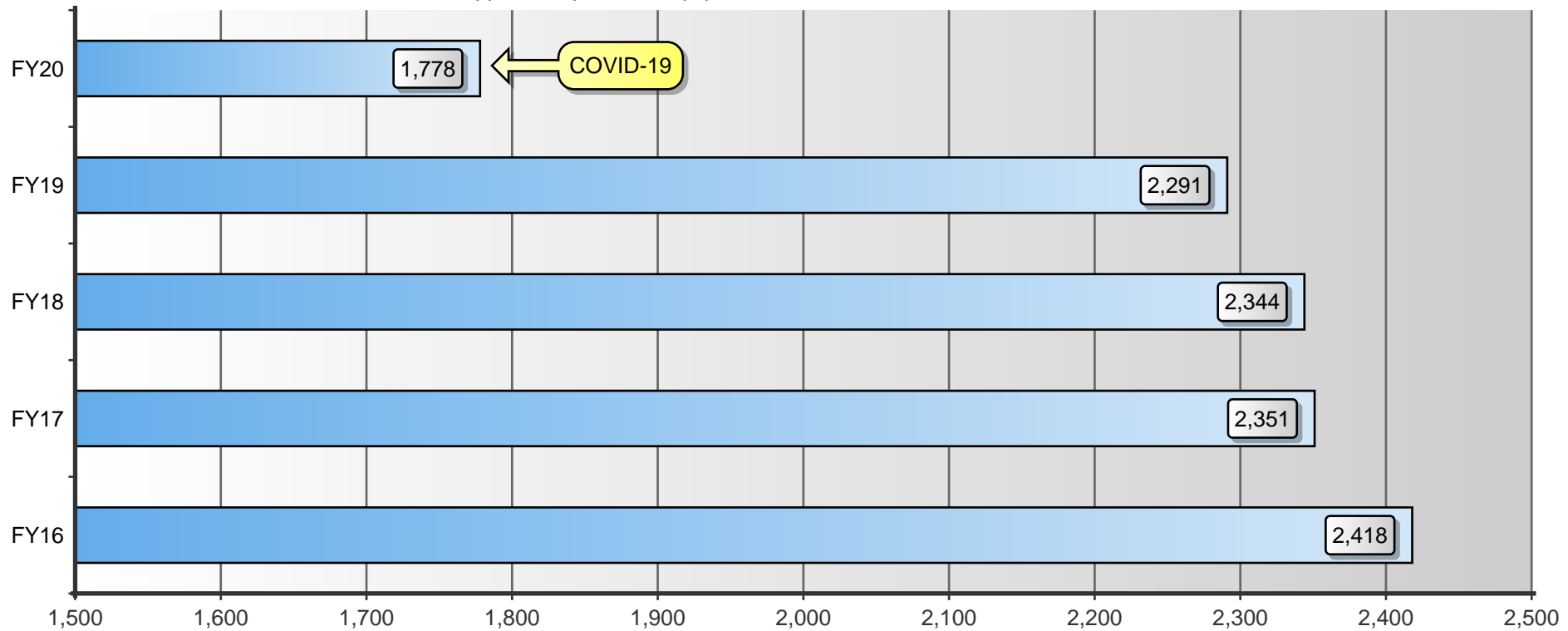
**Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

Industry Average Copies per Student - Black

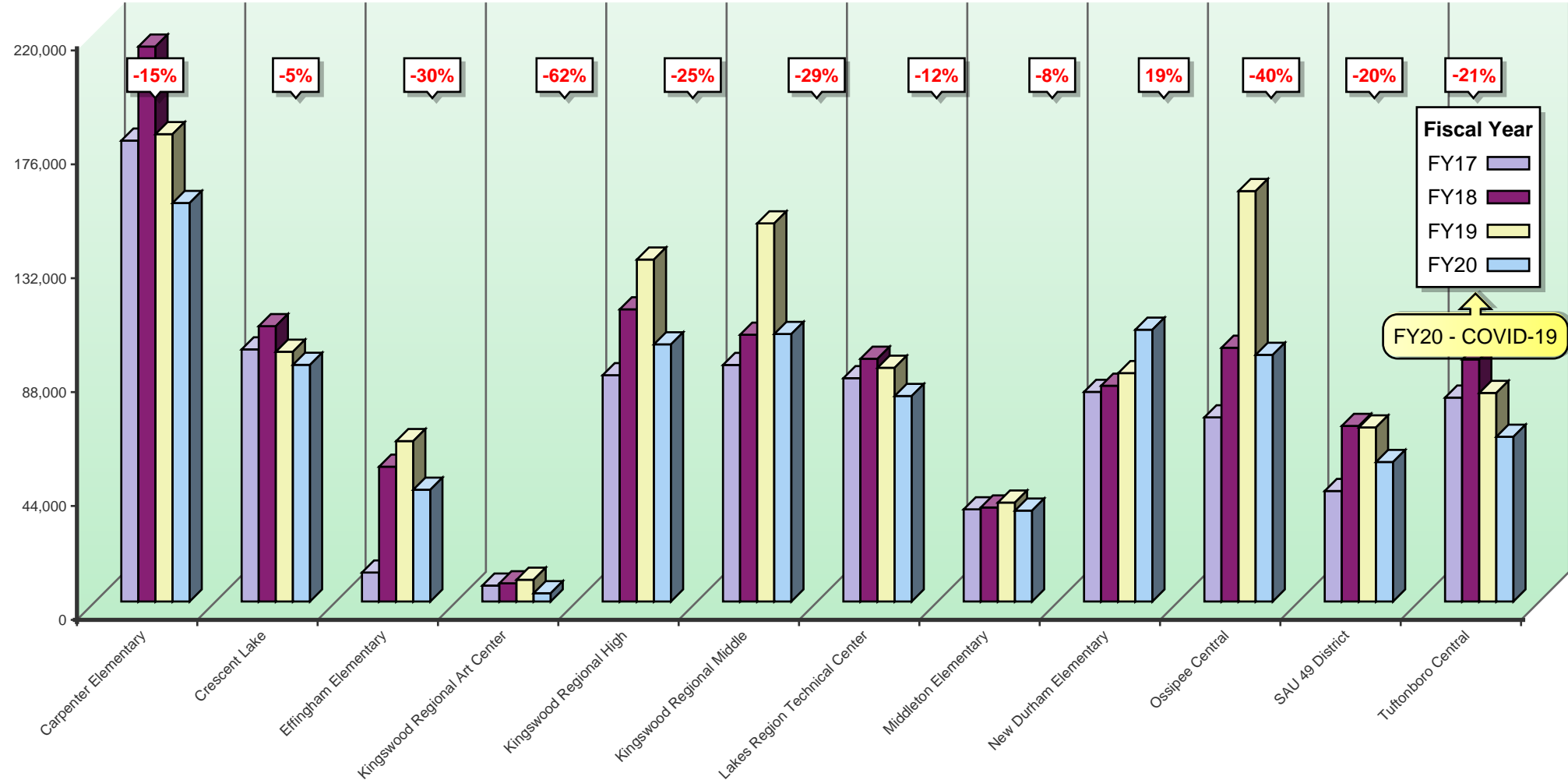
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/Student Populations	74,038	131,634,476	\$3,165,697.18	1,778	\$42.76

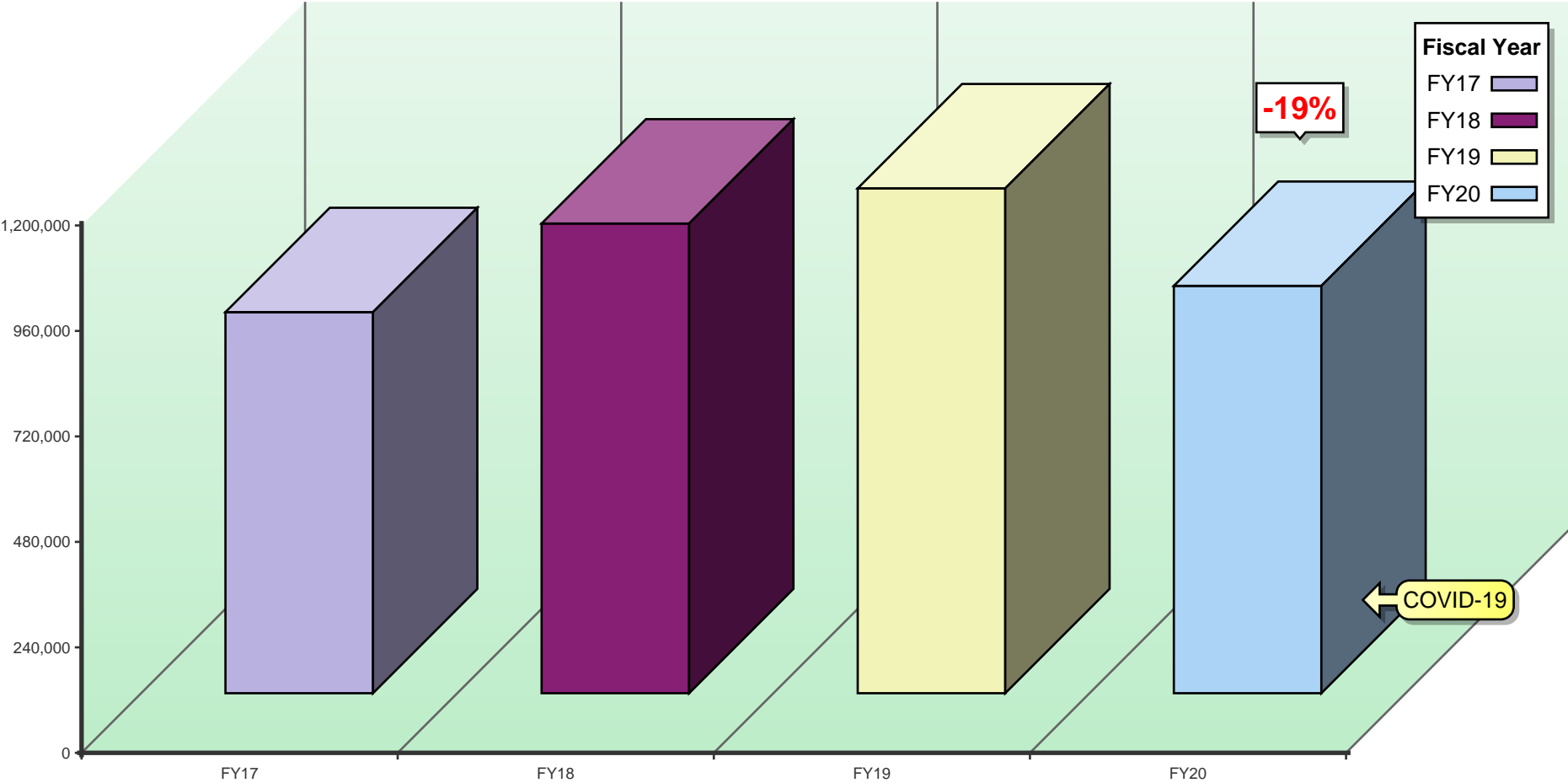
*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.



Annual Color Volume by Location



Annual Color Volume Overall



% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Carpenter Elementary	253	153,965	\$8,877.80	609	\$35.09
Crescent Lake	209	91,438	\$5,107.64	438	\$24.44
Effingham Elementary	108	43,184	\$2,403.90	400	\$22.26
Kingswood Regional Art Center	0	3,193	\$193.40	0	\$0.00
Kingswood Regional High	770	99,355	\$5,844.03	129	\$7.59
Kingswood Regional Middle	371	103,366	\$5,779.10	279	\$15.58
Lakes Region Technical Center	0	79,405	\$4,370.31	0	\$0.00
Middleton Elementary	145	35,124	\$1,895.39	242	\$13.07
New Durham Elementary	142	105,012	\$5,699.91	740	\$40.14
Ossipee Central	319	95,300	\$5,344.09	299	\$16.75
SAU 49 District	0	53,899	\$3,137.34	0	\$0.00
Tuftsboro Central	122	63,645	\$3,488.01	522	\$28.59
Totals	2,439	926,886	\$52,140.92	380	\$21.38

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

Note: STARDoc tool will flag any future high color usage. See page 108 of STARDoc Features. Current industry ratio averages 184 color prints per student per year. Your color volume this year averages 380 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

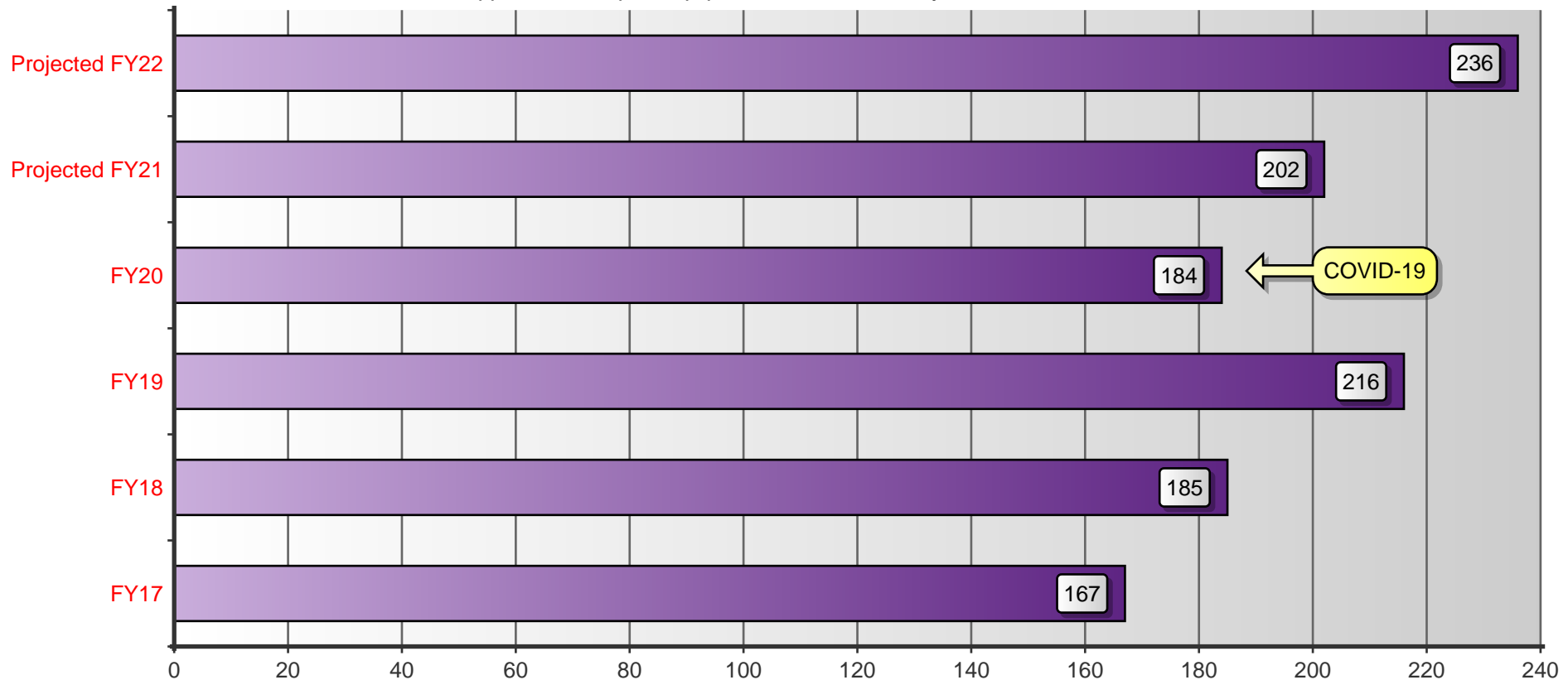
<i>District Wide Black Totals</i>	4,352,960	\$17,220.97
<i>District Wide Color Totals</i>	926,886	\$51,985.65

Industry Average Copies per Student - Color

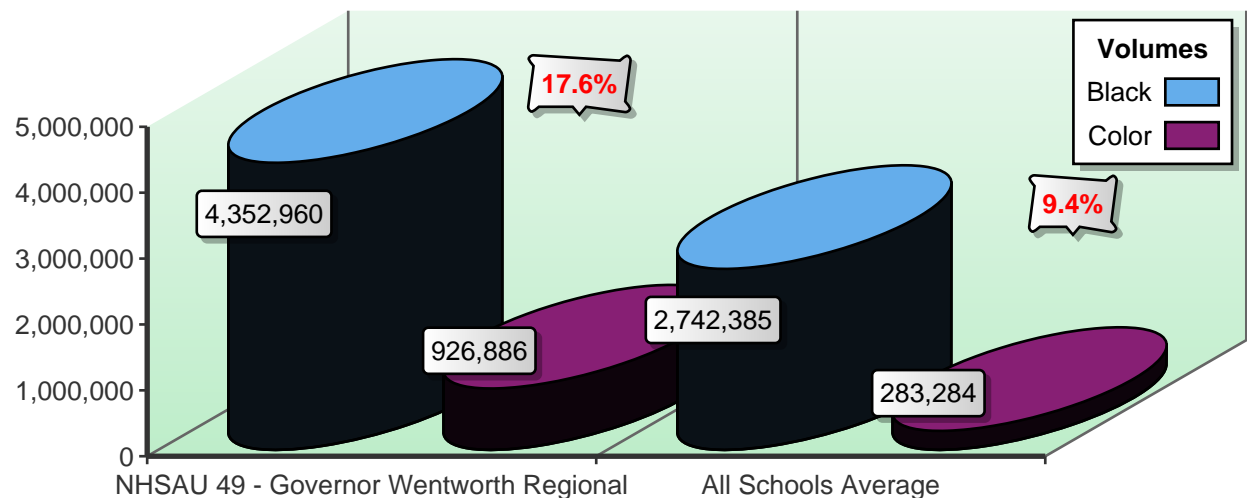
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/Student Populations	74,038	13,597,620	\$725,023.31	184	\$9.79

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



Color-to-Total Volume Comparison



SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, in FY19, color printing increased by 19%! Of course FY20 was dramatically different because of COVID-19. Therefore, we should assume that color volume will continue to increase unless the proper controls are put in place. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget. The best time to financially achieve the color control goal is when you do your next upgrade. For that recommendation, please review the Health Status page.

SOLUTION: SPC has incorporated into our bids Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire organization to change all printing habits, SPC focuses only on problematic locations.

Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 08/02/2016

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Carpenter Elementary					
Main Office					
Konica Minolta BH3301P / 35 PPM	9,152	11,834	2,682	\$0.00659	None at this time.
A63P015000238 / 9467 6577				\$17.67	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office					
Konica Minolta BHC554 / 55 PPM	722,188	809,148	86,960	\$0.00344	8 years from Intro.
A5AY011000594 / 9342 4471				\$299.14	
3,000,000 / 08/2012	788,758	906,926	118,168	\$0.05661	
Color Photocopier				\$6,689.49	
KMBS					
Media Center					
Konica Minolta BHC3110 / 32 PPM	3,547	4,652	1,105	\$0.00659	None at this time.
A6DT012100491 / 9467 6523				\$7.28	
750,000 / 06/2014	7,170	9,286	2,116	\$0.06039	
Color Laser MFP				\$127.79	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Media Mobile Cart					
Konica Minolta BHC3100P / 32 PPM	27,738	32,774	5,036	\$0.00659	None at this time.
A6DR012104352 / 9467 1639				\$33.19	
750,000 / 06/2014	42,726	54,770	12,044	\$0.06039	
Color Network Printer				\$727.34	
KMBS					
Room 102					
Konica Minolta BH3301P / 35 PPM	2,647	3,106	459	\$0.00659	None at this time.
A63P015000171 / 9467 6576				\$3.02	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 107 Conference Downstairs					
Konica Minolta BHC3100P / 32 PPM	11,102	14,130	3,028	\$0.00659	None at this time.
A6DR012104272 / 9467 1601				\$19.95	
750,000 / 06/2014	30,999	37,643	6,644	\$0.06039	
Color Network Printer				\$401.23	
KMBS					
Room 107 Conference Downstairs					
Konica Minolta BH3320 / 35 PPM	41,525	49,074	7,549	\$0.00429	None at this time.
A6WP011006371 / 9467 6604				\$32.39	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 121 Staff Work Room					
Konica Minolta BH958 / 95 PPM	525,742	698,899	173,157	\$0.00344	None at this time.
A796011000304 / 9467 6645				\$595.66	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 123 SPED					
Konica Minolta BHC3100P / 32 PPM	9,623	15,938	6,315	\$0.00659	None at this time.
A6DR012104348 /				\$41.62	
750,000 / 06/2014	2,737	3,575	838	\$0.06039	
Color Network Printer				\$50.61	
KMBS					
Room 209					
Konica Minolta BHC3100P / 32 PPM	1,248	3,959	2,711	\$0.00659	None at this time.
A6DR012104353 / 9467 1638				\$17.87	
750,000 / 06/2014	1,751	8,798	7,047	\$0.06039	
Color Network Printer				\$425.57	
KMBS					
Room 218 Alcove					
Konica Minolta BH958 / 95 PPM	713,539	897,348	183,809	\$0.00344	None at this time.
A796011000303 / 9465 0783				\$632.30	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 218 Alcove Teachers' Work Room					
Konica Minolta BHC3100P / 32 PPM	9,940	13,140	3,200	\$0.00659	None at this time.
A6DR012104357 / 9467 1637				\$21.09	
750,000 / 06/2014	15,839	20,608	4,769	\$0.06039	
Color Network Printer				\$288.00	
KMBS					
Room 226 Guidance Office					
Konica Minolta BH3320 / 35 PPM	2,018	2,437	419	\$0.00429	None at this time.
A6WP011006373 / 9467 6575				\$1.80	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 226 Tierney					
Konica Minolta BHC3100P / 32 PPM	10,326	13,200	2,874	\$0.00659	None at this time.
A6DR012104338 / 9467 1641				\$18.94	
750,000 / 06/2014	22,582	22,582	0	\$0.06039	
Color Network Printer				\$0.00	
KMBS					
Room 233 Osgood					
Konica Minolta BHC3100P / 32 PPM	4,650	7,476	2,826	\$0.00659	None at this time.
A6DR012104360 / 9467 1636				\$18.62	
750,000 / 06/2014	4,304	6,643	2,339	\$0.06039	
Color Network Printer				\$141.25	
KMBS					
Subtotal Black			482,130	\$1,760.54	
Subtotal Color			153,965	\$8,851.27	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Crescent Lake					
6th Grade Hall Closet					
Konica Minolta BH3320 / 35 PPM	28,070	33,679	5,609	\$0.00429	None at this time.
A6WP011006327 / 9467 6570				\$24.06	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Main Office					
Konica Minolta BHC3100P / 32 PPM	5,913	7,568	1,655	\$0.00659	None at this time.
A6DR012104310 / 9467 1634				\$10.91	
750,000 / 06/2014	17,769	22,009	4,240	\$0.06039	
Color Network Printer				\$256.05	
KMBS					
Main Office					
Konica Minolta BHC458 / 45 PPM	172,842	227,689	54,847	\$0.00344	None at this time.
A79M011000435 / 9467 6512				\$188.67	
1,000,000 / 08/2016	172,542	233,657	61,115	\$0.05363	
Color Photocopier				\$3,277.60	
KMBS					
Room 104 Resource Room					
Konica Minolta BHC3100P / 32 PPM	15,452	17,354	1,902	\$0.00659	None at this time.
A6DR012104280 / 9467 1632				\$12.53	
750,000 / 06/2014	27,858	32,560	4,702	\$0.06039	
Color Network Printer				\$283.95	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 119 Nurse					
Konica Minolta BH3301P / 35 PPM	3,209	3,845	636	\$0.00659	None at this time.
A63P015000230 / 9467 6623				\$4.19	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 127 Principal					
Konica Minolta BHC3100P / 32 PPM	3,422	4,293	871	\$0.00659	None at this time.
A6DR012104347 / 9467 1635				\$5.74	
750,000 / 06/2014	2,984	3,666	682	\$0.06039	
Color Network Printer				\$41.19	
KMBS					
Room 128 Psych Office					
Konica Minolta BHC3100P / 32 PPM	5,897	7,036	1,139	\$0.00659	None at this time.
A6DR012104210 / 9467 1631				\$7.51	
750,000 / 06/2014	15,989	20,235	4,246	\$0.06039	
Color Network Printer				\$256.42	
KMBS					
Room 138 Media - Computer Lab					
Konica Minolta BH3320 / 35 PPM	31,504	35,583	4,079	\$0.00429	None at this time.
A6WP011006375 / 9467 6571				\$17.50	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 151 Computer Lab					
Konica Minolta BHC3100P / 32 PPM	14,305	19,876	5,571	\$0.00659	None at this time.
A6DR012104294 / 9467 1633				\$36.71	
750,000 / 06/2014	48,958	61,085	12,127	\$0.06039	
Color Network Printer				\$732.35	
KMBS					
Room 174 Kitchen Office					
Konica Minolta BH3301P / 35 PPM	3,351	3,661	310	\$0.00659	None at this time.
A63P015000583 / 9467 6624				\$2.04	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Special Education					
Konica Minolta BHC454 / 45 PPM	293,124	323,254	30,130	\$0.00344	8 years from Intro.
A5C0011000611 / 9348 4171				\$103.65	
1,000,000 / 07/2012	80,471	84,797	4,326	\$0.05661	
Color Photocopier				\$244.89	
KMBS					
Staff Room					
Konica Minolta BH754 / 75 PPM	2,246,062	2,520,298	274,236	\$0.00429	7 years from Intro.
A55V011000632 / 9342 4476				\$1,176.47	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
	Subtotal Black		380,985	\$1,589.99	
	Subtotal Color		91,438	\$5,092.45	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Effingham Elementary					
Library					
Konica Minolta BH3320 / 35 PPM	4,228	4,842	614	\$0.00429	None at this time.
A6WP011006376 / 9465 0703				\$2.63	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Main Office Secretary					
Konica Minolta BH3301P / 35 PPM	3,246	4,825	1,579	\$0.00659	None at this time.
A63P015000504 / 9465 0711				\$10.41	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office Work Area					
Konica Minolta BHC458 / 45 PPM	209,780	263,257	53,477	\$0.00344	None at this time.
A79M011000383 / 9465 0679				\$183.96	
1,000,000 / 08/2016	105,948	137,180	31,232	\$0.05363	
Color Photocopier				\$1,674.97	
KMBS					
Room 104 Office					
Konica Minolta BHC3100P / 32 PPM	3,756	5,396	1,640	\$0.00659	None at this time.
A6DR012104302 / 9467 0717				\$10.81	
750,000 / 06/2014	10,640	15,075	4,435	\$0.06039	
Color Network Printer				\$267.83	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 126K					
Konica Minolta BHC3100P / 32 PPM	1,208	1,371	163	\$0.00659	None at this time.
A6DR012104288 / 9465 0716				\$1.07	
750,000 / 06/2014	2,753	3,244	491	\$0.06039	
Color Network Printer				\$29.65	
KMBS					
Room 134					
Konica Minolta BHC3100P / 32 PPM	2,841	3,786	945	\$0.00659	None at this time.
A6DR012104229 / 9465 0721				\$6.23	
750,000 / 06/2014	5,318	6,369	1,051	\$0.06039	
Color Network Printer				\$63.47	
KMBS					
Room 143					
Konica Minolta BHC3100P / 32 PPM	3,400	5,022	1,622	\$0.00659	None at this time.
A6DR012104299 / 9465 0720				\$10.69	
750,000 / 06/2014	8,168	9,698	1,530	\$0.06039	
Color Network Printer				\$92.40	
KMBS					
Room 144					
Konica Minolta BHC3100P / 32 PPM	341	1,812	1,471	\$0.00659	None at this time.
A6DR012105410 / 9467 1575				\$9.69	
750,000 / 06/2014	457	1,161	704	\$0.06039	
Color Network Printer				\$42.51	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 148 Library					
Konica Minolta BHC3100P / 32 PPM	20,826	23,690	2,864	\$0.00659	None at this time.
A6DR012104198 / 9465 0718				\$18.87	
750,000 / 06/2014	27,719	31,448	3,729	\$0.06039	
Color Network Printer				\$225.19	
KMBS					
Room 156 Guidance					
Konica Minolta BHC3100P / 32 PPM	729	741	12	\$0.00659	None at this time.
A6DR012104300 / 9465 0719				\$0.08	
750,000 / 06/2014	1,441	1,453	12	\$0.06039	
Color Network Printer				\$0.72	
KMBS					
Room 161					
Konica Minolta BH3301P / 35 PPM	5,097	5,998	901	\$0.00659	None at this time.
A63P015000585 / 9465 0712				\$5.94	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Teachers' Room					
Konica Minolta BH754 / 75 PPM	1,292,578	1,389,390	96,812	\$0.00441	7 years from Intro.
A55V011000914 / 9348 4145				\$426.94	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Subtotal Black			162,100	\$687.32	
Subtotal Color			43,184	\$2,396.75	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Kingswood Regional Art Center					
Campus Security					
Konica Minolta BH3301P / 35 PPM	5,803	5,803	0	\$0.00659	None at this time.
A63P015000479 / 9348 5557				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 108					
Konica Minolta BH754 / 75 PPM	882,404	1,001,450	119,046	\$0.00441	7 years from Intro.
A55V011000202 / 9348 4177				\$524.99	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 115					
Konica Minolta BHC3350 / 35 PPM	10,540	11,059	519	\$0.00429	None at this time.
A4Y4011014121 / 9467 6511				\$2.23	
750,000 / 01/2014	2,965	2,983	18	\$0.06039	
Color Laser MFP				\$1.09	
KMBS					
Room 128					
Konica Minolta BH3301P / 35 PPM	4,734	5,809	1,075	\$0.00659	None at this time.
A63P015000626 / 9348 5871				\$7.08	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 136					
Konica Minolta BHC3100P / 32 PPM	11,685	13,329	1,644	\$0.00659	None at this time.
A6DR012104194 / 9467 1605				\$10.83	
750,000 / 06/2014	5,466	6,191	725	\$0.06039	
Color Network Printer				\$43.78	
KMBS					
Room 143					
Konica Minolta BH4700P / 50 PPM	22,955	28,461	5,506	\$0.00659	7 years from Intro.
A63N011014870 / 9348 5558				\$36.28	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 146					
Konica Minolta BHC3100P / 32 PPM	2,454	3,343	889	\$0.00659	None at this time.
A6DR012104170 / 9467 1613				\$5.86	
750,000 / 06/2014	4,707	6,597	1,890	\$0.06039	
Color Network Printer				\$114.14	
KMBS					
Room 147					
Konica Minolta BHC3100P / 32 PPM	3,713	4,165	452	\$0.00659	None at this time.
A6DR012104192 / 9467 1616				\$2.98	
750,000 / 06/2014	8,448	9,008	560	\$0.06039	
Color Network Printer				\$33.82	
KMBS					
		Subtotal Black	129,131	\$590.26	
		Subtotal Color	3,193	\$192.83	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Kingswood Regional High					
Attendance Office					
Konica Minolta BHC3100P / 32 PPM	3,300	5,433	2,133	\$0.00659	None at this time.
A6DR012104204 / 9467 1623				\$14.06	
750,000 / 06/2014	8,494	11,137	2,643	\$0.06039	
Color Network Printer				\$159.61	
KMBS					
Attendance Office					
Konica Minolta BH4020 / 42 PPM	59,308	79,023	19,715	\$0.00429	None at this time.
A6WD011004951 / 8702 4990				\$84.58	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Custodian's Office					
Konica Minolta BH3301P / 35 PPM	11,748	15,721	3,973	\$0.00659	None at this time.
A63P015000523 / 9467 6639				\$26.18	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Faculty Work Room					
Konica Minolta BH958 / 95 PPM	1,869,384	2,250,320	380,936	\$0.00344	None at this time.
A796011000249 / 9467 6520				\$1,310.42	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Front Office					
Konica Minolta BH3301P / 35 PPM	19,036	23,184	4,148	\$0.00659	None at this time.
A63P015000498 / 9348 5555				\$27.34	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Guidance Office					
Konica Minolta BH4700P / 50 PPM	67,005	82,309	15,304	\$0.00659	7 years from Intro.
A63N011014871 / 9467 6622				\$100.85	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Guidance Office					
Konica Minolta BH754 / 75 PPM	2,331,249	2,389,166	57,917	\$0.00441	7 years from Intro.
A55V011000609 / 9348 4178				\$255.41	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Nurse's Office					
Konica Minolta BH4050 / 42 PPM	67,827	67,827	0	\$0.00429	None at this time.
A6VF011003636 /				\$0.00	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 110 Special Ed					
Konica Minolta BH4700P / 50 PPM	16,003	17,070	1,067	\$0.00659	7 years from Intro.
A63N011014873 / 9467 6626				\$7.03	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 111					
Konica Minolta BH3301P / 35 PPM	8,061	9,683	1,622	\$0.00659	None at this time.
A63P015000524 / 9342 4916				\$10.69	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 112 Nurse					
Konica Minolta BH3301P / 35 PPM	4,506	5,238	732	\$0.00659	None at this time.
A63P015000467 / 9342 4917				\$4.82	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 116					
Konica Minolta BH3301P / 35 PPM	11,549	14,327	2,778	\$0.00659	None at this time.
A63P015000512 / 9342 4918				\$18.31	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 117					
Konica Minolta BH3301P / 35 PPM	10,810	11,796	986	\$0.00659	None at this time.
A63P015000477 / 9467 6615				\$6.50	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 118					
Konica Minolta BH3301P / 35 PPM	14,818	17,050	2,232	\$0.00659	None at this time.
A63P015000521 / 9467 6627				\$14.71	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 119					
Konica Minolta BH3301P / 35 PPM	4,509	5,273	764	\$0.00659	None at this time.
A63P015000528 / 9467 6614				\$5.03	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 120					
Konica Minolta BH3301P / 35 PPM	19,761	22,721	2,960	\$0.00659	None at this time.
A63P015000497 / 9467 6616				\$19.51	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 121					
Konica Minolta BH3301P / 35 PPM	13,787	17,418	3,631	\$0.00659	None at this time.
A63P015000516 / 9467 6617				\$23.93	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 129					
Konica Minolta BHC3100P / 32 PPM	3,838	5,132	1,294	\$0.00659	None at this time.
A6DR012104281 / 9467 1617				\$8.53	
750,000 / 06/2014	1,056	1,622	566	\$0.06039	
Color Network Printer				\$34.18	
KMBS					
Room 130					
Konica Minolta BH3301P / 35 PPM	8,852	9,208	356	\$0.00659	None at this time.
A63P015000511 / 9467 6620				\$2.35	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 130c					
Konica Minolta BHC3100P / 32 PPM	6,235	7,629	1,394	\$0.00659	None at this time.
A6DR012104205 / 9467 1621				\$9.19	
750,000 / 06/2014	11,019	12,628	1,609	\$0.06039	
Color Network Printer				\$97.17	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 131					
Konica Minolta BH3301P / 35 PPM	16,234	20,187	3,953	\$0.00659	None at this time.
A63P015000529 / 9467 6618				\$26.05	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 133					
Konica Minolta BH3301P / 35 PPM	7,398	9,390	1,992	\$0.00659	None at this time.
A63P015000506 / 9467 6619				\$13.13	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 134					
Konica Minolta BHC3100P / 32 PPM	4,572	7,799	3,227	\$0.00659	None at this time.
A6DR012104303 / 9467 1614				\$21.27	
750,000 / 06/2014	4,343	6,136	1,793	\$0.06039	
Color Network Printer				\$108.28	
KMBS					
Room 135					
Konica Minolta BHC3100P / 32 PPM	4,192	5,341	1,149	\$0.00659	None at this time.
A6DR012105214 / 9467 1671				\$7.57	
750,000 / 06/2014	5,531	6,545	1,014	\$0.06039	
Color Network Printer				\$61.24	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 137A Inner Office					
Konica Minolta BH4700P / 50 PPM	25,194	30,653	5,459	\$0.00659	7 years from Intro.
A63N011014877 / 9464 8240				\$35.97	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 138					
Konica Minolta BHC454 / 45 PPM	265,707	273,972	8,265	\$0.00344	8 years from Intro.
A5C0011000596 / 9342 4470				\$28.43	
1,000,000 / 07/2012	86,366	89,600	3,234	\$0.05661	
Color Photocopier				\$183.08	
KMBS					
Room 149					
Konica Minolta BHC3100P / 32 PPM	12,800	16,493	3,693	\$0.00659	None at this time.
A6DR012105230 / 9467 1606				\$24.34	
750,000 / 06/2014	26,085	34,773	8,688	\$0.06039	
Color Network Printer				\$524.67	
KMBS					
Room 152A					
Konica Minolta BHC3100P / 32 PPM	3,064	3,113	49	\$0.00659	None at this time.
A6DR012104301 / 9467 1619				\$0.32	
750,000 / 06/2014	6,541	6,632	91	\$0.06039	
Color Network Printer				\$5.50	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 154					
Konica Minolta BH3301P / 35 PPM	1,253	1,443	190	\$0.00659	None at this time.
A63P015000536 / 9467 6603				\$1.25	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 154 Graphics					
Konica Minolta BHC308 / 30 PPM	2,384	3,290	906	\$0.00429	None at this time.
A7PY011011294 / 9460 7598				\$3.89	
750,000 / 06/2016	11,713	16,362	4,649	\$0.06039	
Color Photocopier				\$280.75	
KMBS					
Room 172					
Konica Minolta BHC3350 / 35 PPM	32,000	41,330	9,330	\$0.00429	None at this time.
A4Y4011014026 / 9465 0678				\$40.03	
750,000 / 01/2014	7,334	11,094	3,760	\$0.06039	
Color Laser MFP				\$227.07	
KMBS					
Room 175					
Konica Minolta BHC3100P / 32 PPM	2,473	2,809	336	\$0.00659	None at this time.
A6DR012104296 / 9467 1609				\$2.21	
750,000 / 06/2014	4,167	4,868	701	\$0.06039	
Color Network Printer				\$42.33	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 178					
Konica Minolta BH3301P / 35 PPM	10,031	13,341	3,310	\$0.00659	None at this time.
A63P015000515 / 9467 6598				\$21.81	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 180					
Konica Minolta BHC3100P / 32 PPM	5,391	6,844	1,453	\$0.00659	None at this time.
A6DR012105202 / 9467 1670				\$9.58	
750,000 / 06/2014	13,692	16,957	3,265	\$0.06039	
Color Network Printer				\$197.17	
KMBS					
Room 182 Library					
Konica Minolta BHC3100P / 32 PPM	3,744	4,465	721	\$0.00659	None at this time.
A6DR012104200 / 9467 1622				\$4.75	
750,000 / 06/2014	5,008	5,817	809	\$0.06039	
Color Network Printer				\$48.86	
KMBS					
Room 182 Library					
Konica Minolta BHC554 / 55 PPM	342,248	375,293	33,045	\$0.00344	8 years from Intro.
A5AY011000693 / 9348 4168				\$113.67	
3,000,000 / 08/2012	275,390	318,040	42,650	\$0.05661	
Color Photocopier				\$2,414.42	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 182B Media					
Konica Minolta BHC3100P / 32 PPM	1,436	1,989	553	\$0.00659	None at this time.
A6DR012105228 / 9467 1612				\$3.64	
750,000 / 06/2014	1,069	1,227	158	\$0.06039	
Color Network Printer				\$9.54	
KMBS					
Room 201					
Konica Minolta BHC3110 / 32 PPM	317	676	359	\$0.00659	None at this time.
A6DT012102683 / 9467 6640				\$2.37	
750,000 / 06/2014	708	894	186	\$0.06039	
Color Laser MFP				\$11.23	
KMBS					
Room 205					
Konica Minolta BH3301P / 35 PPM	9,364	11,887	2,523	\$0.00659	None at this time.
A63P015000496 / 9467 6621				\$16.63	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 206					
Konica Minolta BH3301P / 35 PPM	5,202	10,928	5,726	\$0.00659	None at this time.
A63P015000527 / 9467 6608				\$37.73	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 210					
Konica Minolta BHC3100P / 32 PPM	2,992	4,713	1,721	\$0.00659	None at this time.
A6DR012104297 / 9467 1625				\$11.34	
750,000 / 06/2014	609	1,666	1,057	\$0.06039	
Color Network Printer				\$63.83	
KMBS					
Room 211					
Konica Minolta BHC3100P / 32 PPM	11,519	14,331	2,812	\$0.00659	None at this time.
A6DR012105269 / 9467 1608				\$18.53	
750,000 / 06/2014	6,676	8,823	2,147	\$0.06039	
Color Network Printer				\$129.66	
KMBS					
Room 212					
Konica Minolta BHC3100P / 32 PPM	3,047	6,590	3,543	\$0.00659	None at this time.
A6DR012104223 / 9467 1607				\$23.35	
750,000 / 06/2014	2,498	3,859	1,361	\$0.06039	
Color Network Printer				\$82.19	
KMBS					
Room 214					
Konica Minolta BHC3100P / 32 PPM	4,461	5,374	913	\$0.00659	None at this time.
A6DR012104206 / 9467 1624				\$6.02	
750,000 / 06/2014	1,059	1,225	166	\$0.06039	
Color Network Printer				\$10.02	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 215					
Konica Minolta BHC3100P / 32 PPM	2,546	3,270	724	\$0.00659	None at this time.
A6DR012104209 / 9467 1626				\$4.77	
750,000 / 06/2014	3,282	4,381	1,099	\$0.06039	
Color Network Printer				\$66.37	
KMBS					
Room 216					
Konica Minolta BH3301P / 35 PPM	9,214	11,050	1,836	\$0.00659	None at this time.
A63P015000517 / 9467 6609				\$12.10	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 217					
Konica Minolta BHC3100P / 32 PPM	6,849	8,125	1,276	\$0.00659	None at this time.
A6DR012104231 / 9467 1611				\$8.41	
750,000 / 06/2014	3,624	4,332	708	\$0.06039	
Color Network Printer				\$42.76	
KMBS					
Room 218					
Konica Minolta BH3301P / 35 PPM	12,192	14,122	1,930	\$0.00659	None at this time.
A63P015000525 / 9467 6610				\$12.72	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 219					
Konica Minolta BH4700P / 50 PPM	9,612	11,080	1,468	\$0.00659	7 years from Intro.
A63N011014868 / 9467 6611				\$9.67	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 221					
Konica Minolta BHC3100P / 32 PPM	5,898	6,568	670	\$0.00659	None at this time.
A6DR012105121 / 9467 1669				\$4.42	
750,000 / 06/2014	3,315	4,377	1,062	\$0.06039	
Color Network Printer				\$64.13	
KMBS					
Room 225					
Konica Minolta BHC3100P / 32 PPM	1,571	2,357	786	\$0.00659	None at this time.
A6DR012104232 / 9348 5964				\$5.18	
750,000 / 06/2014	1,761	2,342	581	\$0.06039	
Color Network Printer				\$35.09	
KMBS					
Room 226					
Konica Minolta BHC3100P / 32 PPM	3,426	5,061	1,635	\$0.00659	None at this time.
A6DR012104207 / 9467 1615				\$10.77	
750,000 / 06/2014	2,984	4,827	1,843	\$0.06039	
Color Network Printer				\$111.30	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 227					
Konica Minolta BH3320 / 35 PPM	8,056	9,718	1,662	\$0.00429	None at this time.
A6WP011006396 / 9467 6612				\$7.13	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 230					
Konica Minolta BH4700P / 50 PPM	49,841	54,486	4,645	\$0.00659	7 years from Intro.
A63N011014867 / 9467 6632				\$30.61	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 231					
Konica Minolta BHC3100P / 32 PPM	20,624	26,941	6,317	\$0.00659	None at this time.
A6DR012104298 / 9467 1620				\$41.63	
750,000 / 06/2014	10,579	13,421	2,842	\$0.06039	
Color Network Printer				\$171.63	
KMBS					
Room 232					
Konica Minolta BH3301P / 35 PPM	17,028	24,078	7,050	\$0.00659	None at this time.
A63P015000530 / 9467 6636				\$46.46	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 233 English Cart					
Konica Minolta BH3301P / 35 PPM	17,370	20,747	3,377	\$0.00659	None at this time.
A63P015000503 /				\$22.25	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 234 - English Cart					
Konica Minolta BH3301P / 35 PPM	15,376	21,807	6,431	\$0.00659	None at this time.
A63P015000526 / 9467 6634				\$42.38	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 234 - English Cart - not in use					
Konica Minolta BH3301P / 35 PPM	9,060	12,387	3,327	\$0.00659	None at this time.
A63P015000531 / 9467 6635				\$21.92	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 235					
Konica Minolta BH3301P / 35 PPM	18,138	23,601	5,463	\$0.00659	None at this time.
A63P015000510 / 9467 6633				\$36.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 244					
Konica Minolta BH3301P / 35 PPM	6,134	7,685	1,551	\$0.00659	None at this time.
A63P015000505 / 9467 6637				\$10.22	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 246					
Konica Minolta BH3301P / 35 PPM	5,739	7,144	1,405	\$0.00659	None at this time.
A63P015000534 / 9467 6638				\$9.26	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 248					
Konica Minolta BHC3100P / 32 PPM	4,683	5,425	742	\$0.00659	None at this time.
A6DR012104285 / 9467 1610				\$4.89	
750,000 / 06/2014	4,599	6,345	1,746	\$0.06039	
Color Network Printer				\$105.44	
KMBS					
Room 249					
Konica Minolta BH3320 / 35 PPM	6,010	6,519	509	\$0.00429	None at this time.
A6WP011006570 / 9417 6613				\$2.18	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 249					
Konica Minolta BHC3100P / 32 PPM	6,904	7,977	1,073	\$0.00659	None at this time.
A6DR012105342 /				\$7.07	
750,000 / 06/2014	6,518	7,966	1,448	\$0.06039	
Color Network Printer				\$87.44	
KMBS					
Room 251 - Special Ed Learning Center					
Konica Minolta BHC3100P / 32 PPM	2,391	3,854	1,463	\$0.00659	None at this time.
A6DR012104912 / 9467 1770				\$9.64	
750,000 / 06/2014	14,094	20,300	6,206	\$0.06039	
Color Network Printer				\$374.78	
KMBS					
Room 252					
Konica Minolta BHC3100P / 32 PPM	5,006	6,475	1,469	\$0.00659	None at this time.
A6DR012104224 / 9467 1603				\$9.68	
750,000 / 06/2014	3,075	4,135	1,060	\$0.06039	
Color Network Printer				\$64.01	
KMBS					
Room 253					
Konica Minolta BHC3100P / 32 PPM	1,828	1,828	0	\$0.00659	None at this time.
A6DR012104228 / 9467 1604				\$0.00	
750,000 / 06/2014	1,647	1,647	0	\$0.06039	
Color Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Social Studies Office					
Konica Minolta BHC3110 / 32 PPM	2,205	2,306	101	\$0.00659	None at this time.
A6DT012101458 / 9467 6641				\$0.67	
750,000 / 06/2014	2,314	2,527	213	\$0.06039	
Color Laser MFP				\$12.86	
KMBS					
Teachers' Room					
Konica Minolta BH958 / 95 PPM	2,229,861	2,744,622	514,761	\$0.00344	None at this time.
A796011000285 / 9467 6521				\$1,770.78	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
	Subtotal Black		1,170,841	\$4,564.13	
	Subtotal Color		99,355	\$5,826.61	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Kingswood Regional Middle					
Cart					
Konica Minolta BH3301P / 35 PPM	3,393	4,655	1,262	\$0.00659	None at this time.
A63P015000153 / 9464 8232				\$8.32	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
IT Staging					
Konica Minolta BH4700P / 50 PPM	1,319	1,481	162	\$0.00659	7 years from Intro.
A63N011014863 / 9467 6625				\$1.07	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office					
Konica Minolta BH3320 / 35 PPM	6,812	8,677	1,865	\$0.00429	None at this time.
A6WP011006568 / 9464 8239				\$8.00	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 102					
Konica Minolta BHC3100P / 32 PPM	2,360	2,866	506	\$0.00659	None at this time.
A6DR012105257 / 9467 1649				\$3.33	
750,000 / 06/2014	3,032	3,722	690	\$0.06039	
Color Network Printer				\$41.67	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 102					
Konica Minolta BHC3100P / 32 PPM	11,726	14,684	2,958	\$0.00659	None at this time.
A6DR012105260 / 9467 1662				\$19.49	
750,000 / 06/2014	29,074	33,739	4,665	\$0.06039	
Color Network Printer				\$281.72	
KMBS					
Room 103					
Konica Minolta BHC3100P / 32 PPM	5,145	6,212	1,067	\$0.00659	None at this time.
A6DR012105255 / 9467 1665				\$7.03	
750,000 / 06/2014	5,217	6,887	1,670	\$0.06039	
Color Network Printer				\$100.85	
KMBS					
Room 104					
Konica Minolta BHC3100P / 32 PPM	2,989	3,933	944	\$0.00659	None at this time.
A6DR012105274 / 9467 1652				\$6.22	
750,000 / 06/2014	2,561	3,375	814	\$0.06039	
Color Network Printer				\$49.16	
KMBS					
Room 105					
Konica Minolta BHC3100P / 32 PPM	727	854	127	\$0.00659	None at this time.
A6DR012105273 / 9467 1666				\$0.84	
750,000 / 06/2014	534	643	109	\$0.06039	
Color Network Printer				\$6.58	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 106					
Konica Minolta BH3301P / 35 PPM	3,210	3,744	534	\$0.00659	None at this time.
A63P015000211 / 9464 8255				\$3.52	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 107					
Konica Minolta BHC3100P / 32 PPM	1,447	1,663	216	\$0.00659	None at this time.
A6DR012105324 / 9467 1656				\$1.42	
750,000 / 06/2014	1,608	1,716	108	\$0.06039	
Color Network Printer				\$6.52	
KMBS					
Room 108					
Konica Minolta BH4700P / 50 PPM	24,115	29,342	5,227	\$0.00659	7 years from Intro.
A63N011014876 / 9467 6594				\$34.45	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 111					
Konica Minolta BHC654E / 65 PPM	456,463	548,124	91,661	\$0.00344	7 years from Intro.
A2X1017016661 / 9465 0685				\$315.31	
3,000,000 / 07/2013	208,399	279,458	71,059	\$0.05363	
Color Photocopier				\$3,810.89	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 117					
Konica Minolta BHC3100P / 32 PPM	2,644	3,263	619	\$0.00659	None at this time.
A6DR012105325 / 9467 1653				\$4.08	
750,000 / 06/2014	2,500	3,126	626	\$0.06039	
Color Network Printer				\$37.80	
KMBS					
Room 118 Teachers' Room					
Konica Minolta BH754 / 75 PPM	912,831	1,016,624	103,793	\$0.00441	7 years from Intro.
A55V011000267 / 9348 4174				\$457.73	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 121					
Konica Minolta BHC3350 / 35 PPM	4,071	4,765	694	\$0.00429	None at this time.
A4Y4011014059 / 9465 0677				\$2.98	
750,000 / 01/2014	2,318	3,004	686	\$0.06039	
Color Laser MFP				\$41.43	
KMBS					
Room 131					
Konica Minolta BHC3100P / 32 PPM	3,957	4,963	1,006	\$0.00659	None at this time.
A6DR012105258 / 9467 1629				\$6.63	
750,000 / 06/2014	3,094	5,157	2,063	\$0.06039	
Color Network Printer				\$124.58	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 133					
Konica Minolta BH3301P / 35 PPM	6,136	7,271	1,135	\$0.00659	None at this time.
A63P015000354 / 9464 8254				\$7.48	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 135					
Konica Minolta BHC3100P / 32 PPM	5,046	5,726	680	\$0.00659	None at this time.
A6DR012105326 / 9467 1651				\$4.48	
750,000 / 06/2014	3,833	4,680	847	\$0.06039	
Color Network Printer				\$51.15	
KMBS					
Room 135 - Little					
Konica Minolta BH3301P / 35 PPM	5,199	6,707	1,508	\$0.00659	None at this time.
A63P015000250 / 9464 8252				\$9.94	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 136					
Konica Minolta BHC3100P / 32 PPM	3,879	4,348	469	\$0.00659	None at this time.
A6DR012105321 / 9467 1650				\$3.09	
750,000 / 06/2014	3,966	5,964	1,998	\$0.06039	
Color Network Printer				\$120.66	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 138					
Konica Minolta BH3301P / 35 PPM	1,575	1,894	319	\$0.00659	None at this time.
A63P015000518 / 9464 8251				\$2.10	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 139A					
Konica Minolta BH3301P / 35 PPM	2,894	3,245	351	\$0.00659	None at this time.
A63P015000514 / 9464 8250				\$2.31	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 141					
Konica Minolta BHC3100P / 32 PPM	1,876	2,302	426	\$0.00659	None at this time.
A6DR012105322 / 9467 1628				\$2.81	
750,000 / 06/2014	1,442	1,782	340	\$0.06039	
Color Network Printer				\$20.53	
KMBS					
Room 143C					
Konica Minolta BH3301P / 35 PPM	359	488	129	\$0.00659	None at this time.
A63P015000365 / 9467 6595				\$0.85	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 144A					
Konica Minolta BHC3100P / 32 PPM	2,430	3,038	608	\$0.00659	None at this time.
A6DR012105280 / 9467 1668				\$4.01	
750,000 / 06/2014	4,501	5,562	1,061	\$0.06039	
Color Network Printer				\$64.07	
KMBS					
Room 153					
Konica Minolta BHC3100P / 32 PPM	5,386	6,040	654	\$0.00659	None at this time.
A6DR012105320 / 9467 1627				\$4.31	
750,000 / 06/2014	11,701	13,736	2,035	\$0.06039	
Color Network Printer				\$122.89	
KMBS					
Room 158					
Konica Minolta BHC3100P / 32 PPM	1,305	1,733	428	\$0.00659	None at this time.
A6DR012105281 / 9467 1667				\$2.82	
750,000 / 06/2014	4,685	6,048	1,363	\$0.06039	
Color Network Printer				\$82.31	
KMBS					
Room 158					
Konica Minolta BH3301P / 35 PPM	3,170	3,170	0	\$0.00659	None at this time.
A63P015000275 / 9467 6597				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 161A					
Konica Minolta BH3301P / 35 PPM	4,276	5,252	976	\$0.00659	None at this time.
A63P015000361 / 9464 8247				\$6.43	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 202					
Konica Minolta BHC3100P / 32 PPM	4,208	4,724	516	\$0.00659	None at this time.
A6DR012105259 / 9467 1663				\$3.40	
750,000 / 06/2014	4,910	6,846	1,936	\$0.06039	
Color Network Printer				\$116.92	
KMBS					
Room 203 McEvoy					
Konica Minolta BH3301P / 35 PPM	10,178	12,363	2,185	\$0.00659	None at this time.
A63P015000350 / 9464 8227				\$14.40	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 204					
Konica Minolta BH754 / 75 PPM	1,007,328	1,110,954	103,626	\$0.00441	7 years from Intro.
A55V011000913 / 9348 4125				\$456.99	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 214					
Konica Minolta BH3301P / 35 PPM	6,341	7,852	1,511	\$0.00659	None at this time.
A63P015000519 / 9464 8246				\$9.96	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 215 Pike					
Konica Minolta BH3301P / 35 PPM	9,768	10,902	1,134	\$0.00659	None at this time.
A63P015000344 / 9464 8245				\$7.47	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 217					
Konica Minolta BHC3100P / 32 PPM	4,524	5,367	843	\$0.00659	None at this time.
A6DR012105309 / 9467 1659				\$5.56	
750,000 / 06/2014	3,617	4,243	626	\$0.06039	
Color Network Printer				\$37.80	
KMBS					
Room 218					
Konica Minolta BH3301P / 35 PPM	11,293	13,675	2,382	\$0.00659	None at this time.
A63P015000500 / 9464 8244				\$15.70	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 219					
Konica Minolta BHC3100P / 32 PPM	2,085	2,681	596	\$0.00659	None at this time.
A6DR012105312 / 9467 1655				\$3.93	
750,000 / 06/2014	1,923	2,478	555	\$0.06039	
Color Network Printer				\$33.52	
KMBS					
Room 221					
Konica Minolta BH3301P / 35 PPM	3,401	4,162	761	\$0.00659	None at this time.
A63P015000501 / 9342 4913				\$5.01	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 222					
Konica Minolta BH3301P / 35 PPM	4,839	6,020	1,181	\$0.00659	None at this time.
A63P015000507 / 9464 8242				\$7.78	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 224 Warren					
Konica Minolta BH3301P / 35 PPM	9,891	11,651	1,760	\$0.00659	None at this time.
A63P015000242 / 9342 4922				\$11.60	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 225					
Konica Minolta BH3301P / 35 PPM	4,482	5,756	1,274	\$0.00659	None at this time.
A63P015000146 / 9342 4914				\$8.40	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 226					
Konica Minolta BH3301P / 35 PPM	8,520	9,604	1,084	\$0.00659	None at this time.
A63P015000251 / 9342 4915				\$7.14	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 227					
Konica Minolta BH3301P / 35 PPM	6,137	8,096	1,959	\$0.00659	None at this time.
A63P015000158 / 9464 8236				\$12.91	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 229 Prep					
Konica Minolta BH958 / 95 PPM	710,530	877,240	166,710	\$0.00344	None at this time.
A796011000302 / 9464 6646				\$573.48	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 230					
Konica Minolta BH3301P / 35 PPM	6,442	8,007	1,565	\$0.00659	None at this time.
A63P015000249 / 9464 8235				\$10.31	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 231					
Konica Minolta BHC3100P / 32 PPM	4,140	4,750	610	\$0.00659	None at this time.
A6DR012105231 / 9467 1664				\$4.02	
750,000 / 06/2014	5,726	6,535	809	\$0.06039	
Color Network Printer				\$48.86	
KMBS					
Room 232					
Konica Minolta BH3301P / 35 PPM	2,645	2,749	104	\$0.00659	None at this time.
A63P015000150 / 9464 8234				\$0.69	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 233					
Konica Minolta BHC3100P / 32 PPM	3,263	3,763	500	\$0.00659	None at this time.
A6DR012105262 / 9467 1658				\$3.30	
750,000 / 06/2014	5,734	6,930	1,196	\$0.06039	
Color Network Printer				\$72.23	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 235					
Konica Minolta BH3301P / 35 PPM	6,556	7,889	1,333	\$0.00659	None at this time.
A63P015000163 / 9467 6629				\$8.78	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 236					
Konica Minolta BHC3100P / 32 PPM	5,232	6,431	1,199	\$0.00659	None at this time.
A6DR012105278 /				\$7.90	
750,000 / 06/2014	6,008	7,747	1,739	\$0.06039	
Color Network Printer				\$105.02	
KMBS					
Room 236 Cart 2 - not in use					
Konica Minolta BH3301P / 35 PPM	431	431	0	\$0.00659	None at this time.
A63P015000139 / 9464 8256				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 243					
Konica Minolta BH3301P / 35 PPM	9,467	11,223	1,756	\$0.00659	None at this time.
A63P015000243 / 9464 6630				\$11.57	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 244					
Konica Minolta BHC3100P / 32 PPM	4,173	5,445	1,272	\$0.00659	None at this time.
A6DR012105245 / 9467 1657				\$8.38	
750,000 / 06/2014	5,452	6,774	1,322	\$0.06039	
Color Network Printer				\$79.84	
KMBS					
Room 245					
Konica Minolta BHC3100P / 32 PPM	1,428	1,825	397	\$0.00659	None at this time.
A6DR012105285 / 9467 1654				\$2.62	
750,000 / 06/2014	3,676	4,877	1,201	\$0.06039	
Color Network Printer				\$72.53	
KMBS					
Room 246					
Konica Minolta BH3301P / 35 PPM	9,996	13,038	3,042	\$0.00659	None at this time.
A63P015000151 / 9467 8228				\$20.05	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 246					
Konica Minolta BH3301P / 35 PPM	3,345	3,820	475	\$0.00659	None at this time.
A63P015000247 /				\$3.13	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 247					
Konica Minolta BH3301P / 35 PPM	3,588	6,163	2,575	\$0.00659	None at this time.
A63P015000248 / 9464 6628				\$16.97	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 249 Quinney					
Konica Minolta BH3301P / 35 PPM	7,271	9,262	1,991	\$0.00659	None at this time.
A63P015000237 /				\$13.12	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 255					
Konica Minolta BH3301P / 35 PPM	7,209	7,209	0	\$0.00659	None at this time.
A63P015000327 / 9464 6631				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 257					
Konica Minolta BHC3100P / 32 PPM	9,563	10,711	1,148	\$0.00659	None at this time.
A6DR012105277 / 9467 1661				\$7.57	
750,000 / 06/2014	15,040	18,888	3,848	\$0.06039	
Color Network Printer				\$232.38	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
STORAGE					
Konica Minolta BH3301P / 35 PPM	0	0	0	\$0.00659	None at this time.
A63P015000229 / 9464 8253				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
STORAGE					
Konica Minolta BH3301P / 35 PPM	0	0	0	\$0.00659	None at this time.
A63P015000349 / 9464 8228				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
		Subtotal Black	525,813	\$2,193.18	
		Subtotal Color	103,366	\$5,761.91	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Lakes Region Technical Center					
Culinary Office					
Konica Minolta BHC3100P / 32 PPM	6,036	6,487	451	\$0.00659	None at this time.
A6DR012105279 / 9467 1648				\$2.97	
750,000 / 06/2014	1,201	1,663	462	\$0.06039	
Color Network Printer				\$27.90	
KMBS					
Main Office					
Konica Minolta BHC458 / 45 PPM	252,001	323,753	71,752	\$0.00344	None at this time.
A79M011000395 / 9467 6513				\$246.83	
1,000,000 / 08/2016	197,803	261,623	63,820	\$0.05363	
Color Photocopier				\$3,422.67	
KMBS					
Main Office					
Konica Minolta BHC3100P / 32 PPM	9,342	11,205	1,863	\$0.00659	None at this time.
A6DR012105244 / 9467 1644				\$12.28	
750,000 / 06/2014	12,534	14,918	2,384	\$0.06039	
Color Network Printer				\$143.97	
KMBS					
Room 102D					
Konica Minolta BH3301P / 35 PPM	1,044	1,171	127	\$0.00659	None at this time.
A63P015000537 / 9467 6599				\$0.84	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 104					
Konica Minolta BHC3100P / 32 PPM	10,579	12,855	2,276	\$0.00659	None at this time.
A6DR012105399 / 9467 1646				\$15.00	
750,000 / 06/2014	8,893	10,740	1,847	\$0.06039	
Color Network Printer				\$111.54	
KMBS					
Room 108					
Konica Minolta BHC3100P / 32 PPM	19,165	25,117	5,952	\$0.00659	None at this time.
A6DR012105351 / 9467 1630				\$39.22	
750,000 / 06/2014	17,509	23,918	6,409	\$0.06039	
Color Network Printer				\$387.04	
KMBS					
Room 112					
Konica Minolta BHC3100P / 32 PPM	3,147	3,285	138	\$0.00659	None at this time.
A6DR012105408 / 9467 1645				\$0.91	
750,000 / 06/2014	6,248	6,253	5	\$0.06039	
Color Network Printer				\$0.30	
KMBS					
Room 117 Business Office					
Konica Minolta BH454E / 45 PPM	47,830	54,872	7,042	\$0.00344	7 years from Intro.
A61E011025092 / 9467 6522				\$24.22	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 118					
Konica Minolta BH3301P / 35 PPM	16,094	19,861	3,767	\$0.00659	None at this time.
A63P015000493 / 9467 6601				\$24.82	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 120 Business Office					
Konica Minolta BHC454 / 45 PPM	385,779	391,162	5,383	\$0.00344	8 years from Intro.
A5C0011000536 / 9348 4164				\$18.52	
1,000,000 / 07/2012	82,474	84,203	1,729	\$0.05661	
Color Photocopier				\$97.88	
KMBS					
Room 121A					
Konica Minolta BHC3100P / 32 PPM	1,408	1,504	96	\$0.00659	None at this time.
A6DR012105352 / 9467 1647				\$0.63	
750,000 / 06/2014	5,031	5,594	563	\$0.06039	
Color Network Printer				\$34.00	
KMBS					
Room 122					
Konica Minolta BH3320 / 35 PPM	3,764	4,577	813	\$0.00429	None at this time.
A6WP011006366 / 9465 0692				\$3.49	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 122A					
Konica Minolta BH3320 / 35 PPM	9,662	10,880	1,218	\$0.00429	None at this time.
A6WP011006305 / 9467 6605				\$5.23	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 123					
Konica Minolta BH3301P / 35 PPM	946	952	6	\$0.00659	None at this time.
A63P015000520 / 9467 6602				\$0.04	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 126D Construction					
Konica Minolta BHC3100P / 32 PPM	268	459	191	\$0.00659	None at this time.
A6DR012105413 / 9467 1642				\$1.26	
750,000 / 06/2014	1,161	1,265	104	\$0.06039	
Color Network Printer				\$6.28	
KMBS					
Room 128A					
Konica Minolta BHC3100P / 32 PPM	3,044	3,700	656	\$0.00659	None at this time.
A6DR012105272 / 9467 1643				\$4.32	
750,000 / 06/2014	3,597	4,352	755	\$0.06039	
Color Network Printer				\$45.59	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 306 Agricultural Sciences					
Konica Minolta BHC3350 / 35 PPM	13,044	14,802	1,758	\$0.00429	None at this time.
A4Y4011014178 / 9467 6510				\$7.54	
750,000 / 01/2014	11,939	13,266	1,327	\$0.06039	
Color Laser MFP				\$80.14	
KMBS					
STORAGE					
Konica Minolta BH3301P / 35 PPM	714	714	0	\$0.00659	None at this time.
A63P015000188 / 9467 6600				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
	Subtotal Black		103,489	\$408.12	
	Subtotal Color		79,405	\$4,357.31	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Middleton Elementary					
Main Office					
Konica Minolta BHC654 / 65 PPM	321,808	400,473	78,665	\$0.00344	8 years from Intro.
A2X1017017792 / 9465 0682				\$270.61	
3,000,000 / 02/2012	105,360	139,589	34,229	\$0.05363	
Color Photocopier				\$1,835.70	
KMBS					
Main Office					
Konica Minolta BH3301P / 35 PPM	17,810	19,487	1,677	\$0.00659	None at this time.
A63P015000239 / 9348 5955				\$11.05	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Media Center					
Konica Minolta BHC3100P / 32 PPM	988	1,918	930	\$0.00659	None at this time.
A6DR012105350 / 9467 1564				\$6.13	
750,000 / 06/2014	2,818	3,026	208	\$0.06039	
Color Network Printer				\$12.56	
KMBS					
Room 116 Nurse					
Konica Minolta BH3301P / 35 PPM	1,975	2,389	414	\$0.00659	None at this time.
A63P015000222 / 9230 1059				\$2.73	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 117 Guidance Office					
Konica Minolta BH3301P / 35 PPM	4,873	6,271	1,398	\$0.00659	None at this time.
A63P015000240 / 9320 1048				\$9.21	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 119 Art					
Konica Minolta BHC3100P / 32 PPM	777	870	93	\$0.00659	None at this time.
A6DR012105356 / 9467 1599				\$0.61	
750,000 / 06/2014	1,935	2,622	687	\$0.06039	
Color Network Printer				\$41.49	
KMBS					
Special Education					
Konica Minolta BH3301P / 35 PPM	10,655	13,344	2,689	\$0.00659	None at this time.
A63P015000144 / 9320 1049				\$17.72	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Teachers' Work Room					
Konica Minolta BH958 / 95 PPM	428,684	562,085	133,401	\$0.00344	None at this time.
A796011000346 / 9465 0704				\$458.90	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
	Subtotal Black		219,267	\$776.96	
	Subtotal Color		35,124	\$1,889.75	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
New Durham Elementary					
Main Office					
Konica Minolta BHC654E / 65 PPM	529,667	670,559	140,892	\$0.00344	7 years from Intro.
A2X1017017783 / 9467 6517				\$484.67	
3,000,000 / 07/2013	233,266	330,710	97,444	\$0.05363	
Color Photocopier				\$5,225.92	
KMBS					
Room 102					
Konica Minolta BH3320 / 35 PPM	8,985	10,804	1,819	\$0.00429	None at this time.
A6WP011006563 / 9348 5953				\$7.80	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 102 Computer Lab					
Konica Minolta BHC3100P / 32 PPM	2,931	3,137	206	\$0.00659	None at this time.
A6DR012105395 / 9467 1593				\$1.36	
750,000 / 06/2014	8,752	9,362	610	\$0.06039	
Color Network Printer				\$36.84	
KMBS					
Room 115 Preschool					
Konica Minolta BHC3100P / 32 PPM	2,469	3,707	1,238	\$0.00659	None at this time.
A6DR012105318 / 9467 1596				\$8.16	
750,000 / 06/2014	3,306	5,360	2,054	\$0.06039	
Color Network Printer				\$124.04	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 123					
Konica Minolta BH754 / 75 PPM	1,130,275	1,195,058	64,783	\$0.00441	7 years from Intro.
A55V011000915 / 9348 4161				\$285.69	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 134					
Konica Minolta BH3301P / 35 PPM	3,123	3,748	625	\$0.00659	None at this time.
A63P015000204 / 9320 1058				\$4.12	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 134					
Konica Minolta BH3301P / 35 PPM	4,743	5,552	809	\$0.00659	None at this time.
A63P015000157 / 9348 5556				\$5.33	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 145					
Konica Minolta BH3301P / 35 PPM	1,475	1,912	437	\$0.00659	None at this time.
A63P015000201 / 9465 0694				\$2.88	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 149					
Konica Minolta BH3301P / 35 PPM	13,815	13,815	0	\$0.00659	None at this time.
A63P015000181 / 9302 1050				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 171					
Konica Minolta BH3320 / 35 PPM	840	840	0	\$0.00429	None at this time.
A6WP011006531 / 9465 0696				\$0.00	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 175 Speech					
Konica Minolta BHC3100P / 32 PPM	3,325	3,751	426	\$0.00659	None at this time.
A6DR012105379 / 9467 1597				\$2.81	
750,000 / 06/2014	82	282	200	\$0.06039	
Color Network Printer				\$12.08	
KMBS					
Room 177					
Konica Minolta BH3320 / 35 PPM	39,465	46,142	6,677	\$0.00429	None at this time.
A6WP011006541 / 9465 0697				\$28.64	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 192 Nurse					
Konica Minolta BHC3100P / 32 PPM	1,437	2,700	1,263	\$0.00659	None at this time.
A6DR012105373 / 9467 1592				\$8.32	
750,000 / 06/2014	2,117	3,572	1,455	\$0.06039	
Color Network Printer				\$87.87	
KMBS					
Room 193 Randall					
Konica Minolta BHC3100P / 32 PPM	3,281	5,992	2,711	\$0.00659	None at this time.
A6DR012105380 / 9467 1594				\$17.87	
750,000 / 06/2014	5,093	8,342	3,249	\$0.06039	
Color Network Printer				\$196.21	
KMBS					
	Subtotal Black		221,886	\$857.65	
	Subtotal Color		105,012	\$5,682.95	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Ossipee Central					
Main Office					
Konica Minolta BH3301P / 35 PPM	14,215	16,867	2,652	\$0.00659	None at this time.
A63P015000225 / 9467 6568				\$17.48	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office					
Konica Minolta BH4700P / 50 PPM	8,970	11,478	2,508	\$0.00659	7 years from Intro.
A63N011014869 / 9467 6567				\$16.53	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office					
Konica Minolta BHC654E / 65 PPM	572,601	718,629	146,028	\$0.00344	7 years from Intro.
A2X1017017736 / 9467 0684				\$502.34	
3,000,000 / 07/2013	185,666	248,827	63,161	\$0.05363	
Color Photocopier				\$3,387.32	
KMBS					
Room 104 Vice Principal					
Konica Minolta BH3301P / 35 PPM	5,738	8,035	2,297	\$0.00659	None at this time.
A63P015000202 / 9467 6566				\$15.14	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 105 Principal					
Konica Minolta BHC3100P / 32 PPM	2,582	3,708	1,126	\$0.00659	None at this time.
A6DR012105425 / 9467 1574				\$7.42	
750,000 / 06/2014	4,278	6,259	1,981	\$0.06039	
Color Network Printer				\$119.63	
KMBS					
Room 108 Library					
Konica Minolta BHC3100P / 32 PPM	20,068	24,391	4,323	\$0.00659	None at this time.
A6DR012105384 / 9467 1578				\$28.49	
750,000 / 06/2014	44,465	57,772	13,307	\$0.06039	
Color Network Printer				\$803.61	
KMBS					
Room 109 SPED					
Konica Minolta BHC3100P / 32 PPM	25,995	29,645	3,650	\$0.00659	None at this time.
A6DR012105416 / 9467 1580				\$24.05	
750,000 / 06/2014	4,036	5,291	1,255	\$0.06039	
Color Network Printer				\$75.79	
KMBS					
Room 110					
Konica Minolta BH3301P / 35 PPM	4,958	6,142	1,184	\$0.00659	None at this time.
A63P015000198 / 9467 6565				\$7.80	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 116					
Konica Minolta BHC3100P / 32 PPM	4,313	4,668	355	\$0.00659	None at this time.
A6DR012105415 / 9467 1572				\$2.34	
750,000 / 06/2014	3,022	3,373	351	\$0.06039	
Color Network Printer				\$21.20	
KMBS					
Room 119 Kelly					
Konica Minolta BH3301P / 35 PPM	5,534	6,359	825	\$0.00659	None at this time.
A63P015000199 /				\$5.44	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 135 SPED					
Konica Minolta BHC3100P / 32 PPM	23,584	31,336	7,752	\$0.00659	None at this time.
A6DR012105388 / 9467 1576				\$51.09	
750,000 / 06/2014	1,186	2,430	1,244	\$0.06039	
Color Network Printer				\$75.13	
KMBS					
Room 147					
Konica Minolta BH3301P / 35 PPM	8,197	9,897	1,700	\$0.00659	None at this time.
A63P015000195 / 9467 6563				\$11.20	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 150 Reading Room					
Konica Minolta BHC3100P / 32 PPM	8,581	10,162	1,581	\$0.00659	None at this time.
A6DR012105427 / 9467 1573				\$10.42	
750,000 / 06/2014	11,298	13,337	2,039	\$0.06039	
Color Network Printer				\$123.14	
KMBS					
Room 156 Kitchen Office					
Konica Minolta BH3301P / 35 PPM	10,162	13,552	3,390	\$0.00659	None at this time.
A63P015000189 / 9467 6562				\$22.34	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 160 Speech					
Konica Minolta BHC3100P / 32 PPM	2,523	2,874	351	\$0.00659	None at this time.
A6DR012105414 / 9467 1577				\$2.31	
750,000 / 06/2014	1,512	1,750	238	\$0.06039	
Color Network Printer				\$14.37	
KMBS					
Room 167 Nurse's Office					
Konica Minolta BH3301P / 35 PPM	2,681	2,972	291	\$0.00659	None at this time.
A63P015000193 / 9467 6561				\$1.92	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 174 Guidance					
Konica Minolta BHC3100P / 32 PPM	3,166	3,358	192	\$0.00659	None at this time.
A6DR012105421 / 9467 1571				\$1.27	
750,000 / 06/2014	3,037	3,289	252	\$0.06039	
Color Network Printer				\$15.22	
KMBS					
Room 177 Mason					
Konica Minolta BHC3100P / 32 PPM	4,311	4,361	50	\$0.00659	None at this time.
A6DR012105424 /				\$0.33	
750,000 / 06/2014	3,120	3,176	56	\$0.06039	
Color Network Printer				\$3.38	
KMBS					
Room 178 Teachers' 1st Floor					
Konica Minolta BH958 / 95 PPM	959,357	1,207,735	248,378	\$0.00344	None at this time.
A796011000345 / 9465 0782				\$854.42	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 184 Grade 2 McDonald					
Konica Minolta BH3301P / 35 PPM	13,527	14,450	923	\$0.00659	None at this time.
A63P015000210 / 9467 6560				\$6.08	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 185 Milligan					
Konica Minolta BHC3100P / 32 PPM	23,316	26,318	3,002	\$0.00659	None at this time.
A6DR012105407 / 9467 1579				\$19.78	
750,000 / 06/2014	38,885	47,943	9,058	\$0.06039	
Color Network Printer				\$547.01	
KMBS					
Room 192					
Konica Minolta BH3301P / 35 PPM	29,786	33,161	3,375	\$0.00659	None at this time.
A63P015000155 / 9467 6558				\$22.24	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 301 Teachers' 2nd Floor					
Konica Minolta BH958 / 95 PPM	665,336	812,313	146,977	\$0.00344	None at this time.
A796011000337 / 9465 0781				\$505.60	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Room 308 Wheeler					
Konica Minolta BH3301P / 35 PPM	13,748	16,028	2,280	\$0.00659	None at this time.
A63P015000192 / 9467 6557				\$15.03	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 310 Lab					
Konica Minolta BH3320 / 35 PPM	16,137	17,497	1,360	\$0.00429	None at this time.
A6WP011006571 / 9467 6564				\$5.83	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 310 Lab					
Konica Minolta BHC3100P / 32 PPM	15,712	16,727	1,015	\$0.00659	None at this time.
A6DR012105361 / 9467 1569				\$6.69	
750,000 / 06/2014	27,341	29,699	2,358	\$0.06039	
Color Network Printer				\$142.40	
KMBS					
Room 322 McNevich					
Konica Minolta BH3301P / 35 PPM	22,473	24,919	2,446	\$0.00659	None at this time.
A63P015000161 / 9467 6569				\$16.12	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 323					
Konica Minolta BH3301P / 35 PPM	12,740	15,433	2,693	\$0.00659	None at this time.
A63P015000203 / 9467 6556				\$17.75	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
		Subtotal Black	592,704	\$2,197.43	
		Subtotal Color	95,300	\$5,328.20	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
SAU 49 District					
1st Floor					
Konica Minolta BH552 / 55 PPM	308,376	349,625	41,249	\$0.00441	9 years from Intro.
A2WV011007627 / 9348 4143				\$181.91	
3,000,000 / 02/2011	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
2nd Floor					
Konica Minolta BHC554 / 55 PPM	268,691	301,342	32,651	\$0.00344	8 years from Intro.
A5AY011000577 / 9342 4466				\$112.32	
3,000,000 / 08/2012	148,388	181,982	33,594	\$0.05661	
Color Photocopier				\$1,901.76	
KMBS					
2nd Floor Work Area					
Konica Minolta BHC3100P / 32 PPM	16,785	19,193	2,408	\$0.00659	None at this time.
A6DR012105343 / 9467 1588				\$15.87	
750,000 / 06/2014	23,524	27,107	3,583	\$0.06039	
Color Network Printer				\$216.38	
KMBS					
Accounts Payable - Nancy Rose					
Konica Minolta BH3301P / 35 PPM	15,198	19,130	3,932	\$0.00659	None at this time.
A63P015000207 / 9467 6579				\$25.91	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Bookkeeping - Sandy Libby					
Konica Minolta BH3301P / 35 PPM	19,311	25,314	6,003	\$0.00659	None at this time.
A63P015000233 / 9467 6578				\$39.56	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Budget SENSE					
Konica Minolta BH4700P / 50 PPM	114,703	153,026	38,323	\$0.00659	7 years from Intro.
A63N011014875 / 9467 6582				\$252.55	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Bus Repair Facility					
Konica Minolta BH3301P / 35 PPM	4,633	6,130	1,497	\$0.00659	None at this time.
A63P015000205 / 9467 6584				\$9.87	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Business Office - Mary Patry					
Konica Minolta BH4700P / 50 PPM	20,401	26,431	6,030	\$0.00659	7 years from Intro.
A63N011014782 / 9467 6581				\$39.74	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Curriculum Office - Katey Hill					
Konica Minolta BHC3100P / 32 PPM	3,287	4,246	959	\$0.00659	None at this time.
A6DR012105341 / 9467 1586				\$6.32	
750,000 / 06/2014	8,773	12,765	3,992	\$0.06039	
Color Network Printer				\$241.08	
KMBS					
Human Resources - Cheryl Sawyer					
Konica Minolta BHC3100P / 32 PPM	19,180	25,130	5,950	\$0.00659	None at this time.
A6DR012105349 / 9467 1585				\$39.21	
750,000 / 06/2014	33,171	38,882	5,711	\$0.06039	
Color Network Printer				\$344.89	
KMBS					
Payroll - Barb Melnik					
Konica Minolta BH4700P / 50 PPM	37,177	50,721	13,544	\$0.00659	7 years from Intro.
A63N011014872 / 9467 6583				\$89.25	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Plant Operations - Jody Downey					
Konica Minolta BHC3100P / 32 PPM	2,023	2,516	493	\$0.00659	None at this time.
A6DR012105355 / 9467 1590				\$3.25	
750,000 / 06/2014	3,130	4,006	876	\$0.06039	
Color Network Printer				\$52.90	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Reception - Michelle Capone					
Konica Minolta BH3301P / 35 PPM	6,921	7,094	173	\$0.00659	None at this time.
A63P015000241 / 9467 6580				\$1.14	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Special Ed Admin Assistant 2nd Floor					
Konica Minolta BHC3100P / 32 PPM	12,704	17,749	5,045	\$0.00659	None at this time.
A6DR012105313 / 9467 1587				\$33.25	
750,000 / 06/2014	8,589	11,554	2,965	\$0.06039	
Color Network Printer				\$179.06	
KMBS					
Transportation Office					
Konica Minolta BH454E / 45 PPM	91,756	119,134	27,378	\$0.00344	7 years from Intro.
A61E011025077 / 9467 6519				\$94.18	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Transportation Office					
Konica Minolta BHC3100P / 32 PPM	6,336	9,824	3,488	\$0.00659	None at this time.
A6DR012105346 / 9467 1591				\$22.99	
750,000 / 06/2014	11,197	14,375	3,178	\$0.06039	
Color Network Printer				\$191.92	
KMBS					
	Subtotal Black		189,123	\$967.31	
	Subtotal Color		53,899	\$3,127.98	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Tuftonboro Central					
Barton Classroom					
Konica Minolta BHC3100P / 32 PPM	5,684	6,892	1,208	\$0.00659	None at this time.
A6DR012105381 / 9467 1567				\$7.96	
750,000 / 06/2014	7,639	9,728	2,089	\$0.06039	
Color Network Printer				\$126.15	
KMBS					
Main Office					
Konica Minolta BH3301P / 35 PPM	8,772	9,514	742	\$0.00659	None at this time.
A63P015000200 / 9465 0698				\$4.89	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Main Office					
Konica Minolta BHC654E / 65 PPM	434,437	565,307	130,870	\$0.00344	7 years from Intro.
A2X1017017763 / 9467 6516				\$450.19	
3,000,000 / 07/2013	212,035	266,160	54,125	\$0.05363	
Color Photocopier				\$2,902.72	
KMBS					
Media Center Circulation Desk					
Konica Minolta BHC3100P / 32 PPM	3,271	3,913	642	\$0.00659	None at this time.
A6DR012105394 / 9467 1566				\$4.23	
750,000 / 06/2014	8,232	9,636	1,404	\$0.06039	
Color Network Printer				\$84.79	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Media Center Office					
Konica Minolta BHC3100P / 32 PPM	10,914	13,757	2,843	\$0.00659	None at this time.
A6DR012105385 / 9467 1568				\$18.74	
750,000 / 06/2014	24,969	30,996	6,027	\$0.06039	
Color Network Printer				\$363.97	
KMBS					
Media Lab					
Konica Minolta BH3320 / 35 PPM	9,662	9,662	0	\$0.00429	None at this time.
A6WP011006339 / 9465 0702				\$0.00	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 128 - Kitchen Office					
Konica Minolta BH3301P / 35 PPM	3,991	4,541	550	\$0.00659	None at this time.
A63P015000213 / 9465 0699				\$3.62	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 134					
Konica Minolta BH3301P / 35 PPM	8,612	9,784	1,172	\$0.00659	None at this time.
A63P015000513 / 9465 0700				\$7.72	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor</i>	<i>07/01/2019 Meter</i>	<i>06/30/2020 Meter</i>	<i>FY20 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Room 141 SPED					
Konica Minolta BH3301P / 35 PPM	6,708	7,292	584	\$0.00659	None at this time.
A63P015000508 / 9465 0701				\$3.85	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Room 145 Reading Area					
Konica Minolta BH454E / 45 PPM	136,249	173,129	36,880	\$0.00344	7 years from Intro.
A61E011025110 / 9467 6524				\$126.87	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
Subtotal Black			175,491	\$628.07	
Subtotal Color			63,645	\$3,477.64	
District Wide Black Totals			4,352,960	\$17,220.97	
District Wide Color Totals			926,886	\$51,985.65	Your Avg Color CPC is \$0.0561

Estimated cost savings with your next bid: \$85,024.84 over 5 years.
Our bids are coming in at an average of \$.03774 with our compensation included.

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 08/01/2005 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual FY 20 black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	Prior CPC	Average Annual Cost
4,352,960	\$0.02193	\$95,460.41

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
4,352,960	\$0.00396	\$17,237.72	\$78,222.69	\$391,113.46

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$78,222.69 x 15 years as a Client
= \$1,173,340.37 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
Carpenter Elementary	482,130	\$1,765.67	\$2,603.50	\$12,378.98	\$16,748.15
Crescent Lake	380,985	\$1,593.92	\$2,057.32	\$9,782.02	\$13,433.26
Effingham Elementary	162,100	\$689.06	\$875.34	\$4,162.01	\$5,726.41
Kingswood Regional Art Center	129,131	\$591.65	\$697.31	\$3,315.52	\$4,604.47
Kingswood Regional High	1,170,841	\$4,577.28	\$6,322.54	\$30,062.04	\$40,961.86
Kingswood Regional Middle	525,813	\$2,199.01	\$2,839.39	\$13,500.56	\$18,538.97
Lakes Region Technical Center	103,489	\$409.31	\$558.84	\$2,657.14	\$3,625.29
Middleton Elementary	219,267	\$779.23	\$1,184.04	\$5,629.81	\$7,593.08
New Durham Elementary	221,886	\$859.95	\$1,198.18	\$5,697.06	\$7,755.19
Ossipee Central	592,704	\$2,203.86	\$3,200.60	\$15,218.03	\$20,622.49
SAU 49 District	189,123	\$970.08	\$1,021.26	\$4,855.85	\$6,847.19
Tuftsboro Central	175,491	\$629.91	\$947.65	\$4,505.84	\$6,083.39
Total	4,352,960	\$17,268.91	\$23,505.98	\$111,764.85	\$152,539.74

SPC Equipment Bids:

Presently our bids are coming in between **12% to 17% of Retail**, while the current Salesman's Cost is 50% of Retail.

For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a **Retail Cost of \$45,640** is coming in at **\$7,342...16% of Retail!** Our prices are negotiated with and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Carpenter Elementary	153,965	\$8,877.80
Crescent Lake	91,438	\$5,107.64
Effingham Elementary	43,184	\$2,403.90
Kingswood Regional Art Center	3,193	\$193.40
Kingswood Regional High	99,355	\$5,844.03
Kingswood Regional Middle	103,366	\$5,779.10
Lakes Region Technical Center	79,405	\$4,370.31
Middleton Elementary	35,124	\$1,895.39
New Durham Elementary	105,012	\$5,699.91
Ossipee Central	95,300	\$5,344.09
SAU 49 District	53,899	\$3,137.34
Tuftonboro Central	63,645	\$3,488.01
Total	926,886	\$52,140.92

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 0.03%.**

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Black Laser MFP	53,908	\$0.00429	\$231.27	\$0.00430	\$231.80
Konica-Minolta Business Solutions	Black Network Printer	266,075	\$0.00659	\$1,753.43	\$0.00661	\$1,758.76
Konica-Minolta Business Solutions	Black Photocopier	2,019,429	\$0.00344	\$6,946.84	\$0.00345	\$6,967.03
Konica-Minolta Business Solutions	Black Photocopier	274,236	\$0.00429	\$1,176.47	\$0.00430	\$1,179.21
Konica-Minolta Business Solutions	Black Photocopier	587,226	\$0.00441	\$2,589.67	\$0.00442	\$2,595.54
Konica-Minolta Business Solutions	Color Laser MFP	12,301	\$0.00429	\$52.77	\$0.00430	\$52.89
Konica-Minolta Business Solutions	Color Laser MFP	1,565	\$0.00659	\$10.31	\$0.00661	\$10.34
Konica-Minolta Business Solutions	Color Network Printer	172,688	\$0.00659	\$1,138.01	\$0.00661	\$1,141.47
Konica-Minolta Business Solutions	Color Photocopier	964,626	\$0.00344	\$3,318.31	\$0.00345	\$3,327.96
Konica-Minolta Business Solutions	Color Photocopier	906	\$0.00429	\$3.89	\$0.00430	\$3.90
Total		4,352,960	\$0.00396	\$17,220.97	\$0.00397	\$17,268.91

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 0.03%.**

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Color Laser MFP	8,306	\$0.06039	\$501.60	\$0.06057	\$503.09
Konica-Minolta Business Solutions	Color Network Printer	234,045	\$0.06039	\$14,133.98	\$0.06057	\$14,176.11
Konica-Minolta Business Solutions	Color Photocopier	476,185	\$0.05363	\$25,537.80	\$0.05379	\$25,613.99
Konica-Minolta Business Solutions	Color Photocopier	203,701	\$0.05661	\$11,531.51	\$0.05678	\$11,566.14
Konica-Minolta Business Solutions	Color Photocopier	4,649	\$0.06039	\$280.75	\$0.06057	\$281.59
Total		926,886	\$0.05609	\$51,985.65	\$0.05625	\$52,140.92

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.*

Total Number of Units	273
Total Number of Units on Lease	257
Total Number of Units Owned	16
Lease Company	Norway Savings Bank
Lease Start Date	08/02/2016
Lease End Date	08/01/2021
Term	5 Annual
Annual Payment usually due on 8/1	\$111,764.85
Remaining Payments	1

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Carpenter Elementary	Konica Minolta BH3301P	A63P015000171
Carpenter Elementary	Konica Minolta BH3301P	A63P015000238
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104272
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104338
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104352
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104353
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104357
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104360
Carpenter Elementary	Konica Minolta BHC3110	A6DT012100491
Carpenter Elementary	Konica Minolta BH3320	A6WP011006371
Carpenter Elementary	Konica Minolta BH3320	A6WP011006373
Carpenter Elementary	Konica Minolta BH958	A796011000303
Carpenter Elementary	Konica Minolta BH958	A796011000304
Crescent Lake	Konica Minolta BH3301P	A63P015000230
Crescent Lake	Konica Minolta BH3301P	A63P015000583
Crescent Lake	Konica Minolta BHC3100P	A6DR012104210
Crescent Lake	Konica Minolta BHC3100P	A6DR012104280
Crescent Lake	Konica Minolta BHC3100P	A6DR012104294
Crescent Lake	Konica Minolta BHC3100P	A6DR012104310
Crescent Lake	Konica Minolta BHC3100P	A6DR012104347
Crescent Lake	Konica Minolta BH3320	A6WP011006327
Crescent Lake	Konica Minolta BH3320	A6WP011006375
Crescent Lake	Konica Minolta BHC458	A79M011000435
Effingham Elementary	Konica Minolta BH3301P	A63P015000504
Effingham Elementary	Konica Minolta BH3301P	A63P015000585
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104198
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104229
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104288
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104299
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104300
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104302
Effingham Elementary	Konica Minolta BHC3100P	A6DR012105410

Building	Make/Model	Serial Number
Effingham Elementary	Konica Minolta BH3320	A6WP011006376
Effingham Elementary	Konica Minolta BHC458	A79M011000383
Kingswood Regional Art Center	Konica Minolta BHC3350	A4Y4011014121
Kingswood Regional Art Center	Konica Minolta BH4700P	A63N011014870
Kingswood Regional Art Center	Konica Minolta BH3301P	A63P015000479
Kingswood Regional Art Center	Konica Minolta BH3301P	A63P015000626
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104170
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104192
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104194
Kingswood Regional High	Konica Minolta BHC3350	A4Y4011014026
Kingswood Regional High	Konica Minolta BH754	A55V011000609
Kingswood Regional High	Konica Minolta BH4700P	A63N011014867
Kingswood Regional High	Konica Minolta BH4700P	A63N011014868
Kingswood Regional High	Konica Minolta BH4700P	A63N011014871
Kingswood Regional High	Konica Minolta BH4700P	A63N011014873
Kingswood Regional High	Konica Minolta BH4700P	A63N011014877
Kingswood Regional High	Konica Minolta BH3301P	A63P015000467
Kingswood Regional High	Konica Minolta BH3301P	A63P015000477
Kingswood Regional High	Konica Minolta BH3301P	A63P015000496
Kingswood Regional High	Konica Minolta BH3301P	A63P015000497
Kingswood Regional High	Konica Minolta BH3301P	A63P015000503
Kingswood Regional High	Konica Minolta BH3301P	A63P015000505
Kingswood Regional High	Konica Minolta BH3301P	A63P015000506
Kingswood Regional High	Konica Minolta BH3301P	A63P015000510
Kingswood Regional High	Konica Minolta BH3301P	A63P015000511
Kingswood Regional High	Konica Minolta BH3301P	A63P015000512
Kingswood Regional High	Konica Minolta BH3301P	A63P015000515
Kingswood Regional High	Konica Minolta BH3301P	A63P015000516
Kingswood Regional High	Konica Minolta BH3301P	A63P015000517
Kingswood Regional High	Konica Minolta BH3301P	A63P015000521
Kingswood Regional High	Konica Minolta BH3301P	A63P015000523
Kingswood Regional High	Konica Minolta BH3301P	A63P015000524
Kingswood Regional High	Konica Minolta BH3301P	A63P015000525

Building	Make/Model	Serial Number
Kingswood Regional High	Konica Minolta BH3301P	A63P015000526
Kingswood Regional High	Konica Minolta BH3301P	A63P015000527
Kingswood Regional High	Konica Minolta BH3301P	A63P015000528
Kingswood Regional High	Konica Minolta BH3301P	A63P015000529
Kingswood Regional High	Konica Minolta BH3301P	A63P015000530
Kingswood Regional High	Konica Minolta BH3301P	A63P015000531
Kingswood Regional High	Konica Minolta BH3301P	A63P015000534
Kingswood Regional High	Konica Minolta BH3301P	A63P015000536
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104200
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104204
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104205
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104206
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104207
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104209
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104223
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104224
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104228
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104231
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104232
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104281
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104285
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104296
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104297
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104298
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104301
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104303
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104912
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105121
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105202
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105214
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105228
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105230
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105269

Building	Make/Model	Serial Number
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105342
Kingswood Regional High	Konica Minolta BHC3110	A6DT012101458
Kingswood Regional High	Konica Minolta BHC3110	A6DT012102683
Kingswood Regional High	Konica Minolta BH4020	A6WD011004951
Kingswood Regional High	Konica Minolta BH3320	A6WP011006396
Kingswood Regional High	Konica Minolta BH3320	A6WP011006570
Kingswood Regional High	Konica Minolta BH958	A796011000249
Kingswood Regional High	Konica Minolta BH958	A796011000285
Kingswood Regional High	Konica Minolta BHC308	A7PY011011294
Kingswood Regional Middle	Konica Minolta BHC654E	A2X1017016661
Kingswood Regional Middle	Konica Minolta BHC3350	A4Y4011014059
Kingswood Regional Middle	Konica Minolta BH4700P	A63N011014863
Kingswood Regional Middle	Konica Minolta BH4700P	A63N011014876
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000139
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000146
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000150
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000151
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000153
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000158
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000163
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000211
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000229
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000237
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000242
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000243
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000247
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000248
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000249
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000250
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000251
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000275
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000327
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000344

Building	Make/Model	Serial Number
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000349
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000350
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000354
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000361
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000365
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000500
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000501
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000507
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000514
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000518
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000519
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105231
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105245
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105255
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105257
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105258
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105259
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105260
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105262
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105273
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105274
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105277
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105278
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105280
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105281
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105285
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105309
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105312
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105320
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105321
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105322
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105324
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105325

Building	Make/Model	Serial Number
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105326
Kingswood Regional Middle	Konica Minolta BH3320	A6WP011006568
Kingswood Regional Middle	Konica Minolta BH958	A796011000302
Lakes Region Technical Center	Konica Minolta BHC3350	A4Y4011014178
Lakes Region Technical Center	Konica Minolta BH454E	A61E011025092
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000188
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000493
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000520
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000537
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105244
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105272
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105279
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105351
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105352
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105399
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105408
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105413
Lakes Region Technical Center	Konica Minolta BH3320	A6WP011006305
Lakes Region Technical Center	Konica Minolta BH3320	A6WP011006366
Lakes Region Technical Center	Konica Minolta BHC458	A79M011000395
Middleton Elementary	Konica Minolta BHC654	A2X1017017792
Middleton Elementary	Konica Minolta BH3301P	A63P015000144
Middleton Elementary	Konica Minolta BH3301P	A63P015000222
Middleton Elementary	Konica Minolta BH3301P	A63P015000239
Middleton Elementary	Konica Minolta BH3301P	A63P015000240
Middleton Elementary	Konica Minolta BHC3100P	A6DR012105350
Middleton Elementary	Konica Minolta BHC3100P	A6DR012105356
Middleton Elementary	Konica Minolta BH958	A796011000346
New Durham Elementary	Konica Minolta BHC654E	A2X1017017783
New Durham Elementary	Konica Minolta BH3301P	A63P015000157
New Durham Elementary	Konica Minolta BH3301P	A63P015000181
New Durham Elementary	Konica Minolta BH3301P	A63P015000201
New Durham Elementary	Konica Minolta BH3301P	A63P015000204

Building	Make/Model	Serial Number
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105318
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105373
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105379
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105380
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105395
New Durham Elementary	Konica Minolta BH3320	A6WP011006531
New Durham Elementary	Konica Minolta BH3320	A6WP011006541
New Durham Elementary	Konica Minolta BH3320	A6WP011006563
Ossipee Central	Konica Minolta BHC654E	A2X1017017736
Ossipee Central	Konica Minolta BH4700P	A63N011014869
Ossipee Central	Konica Minolta BH3301P	A63P015000155
Ossipee Central	Konica Minolta BH3301P	A63P015000161
Ossipee Central	Konica Minolta BH3301P	A63P015000189
Ossipee Central	Konica Minolta BH3301P	A63P015000192
Ossipee Central	Konica Minolta BH3301P	A63P015000193
Ossipee Central	Konica Minolta BH3301P	A63P015000195
Ossipee Central	Konica Minolta BH3301P	A63P015000198
Ossipee Central	Konica Minolta BH3301P	A63P015000199
Ossipee Central	Konica Minolta BH3301P	A63P015000202
Ossipee Central	Konica Minolta BH3301P	A63P015000203
Ossipee Central	Konica Minolta BH3301P	A63P015000210
Ossipee Central	Konica Minolta BH3301P	A63P015000225
Ossipee Central	Konica Minolta BHC3100P	A6DR012105361
Ossipee Central	Konica Minolta BHC3100P	A6DR012105384
Ossipee Central	Konica Minolta BHC3100P	A6DR012105388
Ossipee Central	Konica Minolta BHC3100P	A6DR012105407
Ossipee Central	Konica Minolta BHC3100P	A6DR012105414
Ossipee Central	Konica Minolta BHC3100P	A6DR012105415
Ossipee Central	Konica Minolta BHC3100P	A6DR012105416
Ossipee Central	Konica Minolta BHC3100P	A6DR012105421
Ossipee Central	Konica Minolta BHC3100P	A6DR012105424
Ossipee Central	Konica Minolta BHC3100P	A6DR012105425
Ossipee Central	Konica Minolta BHC3100P	A6DR012105427

Building	Make/Model	Serial Number
Ossipee Central	Konica Minolta BH3320	A6WP011006571
Ossipee Central	Konica Minolta BH958	A796011000337
Ossipee Central	Konica Minolta BH958	A796011000345
SAU 49 District	Konica Minolta BH454E	A61E011025077
SAU 49 District	Konica Minolta BH4700P	A63N011014782
SAU 49 District	Konica Minolta BH4700P	A63N011014872
SAU 49 District	Konica Minolta BH4700P	A63N011014875
SAU 49 District	Konica Minolta BH3301P	A63P015000205
SAU 49 District	Konica Minolta BH3301P	A63P015000207
SAU 49 District	Konica Minolta BH3301P	A63P015000233
SAU 49 District	Konica Minolta BH3301P	A63P015000241
SAU 49 District	Konica Minolta BHC3100P	A6DR012105313
SAU 49 District	Konica Minolta BHC3100P	A6DR012105341
SAU 49 District	Konica Minolta BHC3100P	A6DR012105343
SAU 49 District	Konica Minolta BHC3100P	A6DR012105346
SAU 49 District	Konica Minolta BHC3100P	A6DR012105349
SAU 49 District	Konica Minolta BHC3100P	A6DR012105355
Tuftonboro Central	Konica Minolta BHC654E	A2X1017017763
Tuftonboro Central	Konica Minolta BH454E	A61E011025110
Tuftonboro Central	Konica Minolta BH3301P	A63P015000200
Tuftonboro Central	Konica Minolta BH3301P	A63P015000213
Tuftonboro Central	Konica Minolta BH3301P	A63P015000508
Tuftonboro Central	Konica Minolta BH3301P	A63P015000513
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105381
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105385
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105394
Tuftonboro Central	Konica Minolta BH3320	A6WP011006339

Owned Equipment

Building	Make/Model	Serial Number
Carpenter Elementary	Konica MinoltaBHC554	A5AY011000594
Crescent Lake	Konica MinoltaBH754	A55V011000632
Crescent Lake	Konica MinoltaBHC454	A5C0011000611
Effingham Elementary	Konica MinoltaBH754	A55V011000914
Kingswood Regional Art Center	Konica MinoltaBH754	A55V011000202
Kingswood Regional High	Konica MinoltaBHC554	A5AY011000693
Kingswood Regional High	Konica MinoltaBHC454	A5C0011000596
Kingswood Regional High	Konica MinoltaBH3301P	A63P015000498
Kingswood Regional High	Konica MinoltaBH4050	A6VF011003636
Kingswood Regional Middle	Konica MinoltaBH754	A55V011000267
Kingswood Regional Middle	Konica MinoltaBH754	A55V011000913
Lakes Region Technical Center	Konica MinoltaBHC454	A5C0011000536
New Durham Elementary	Konica MinoltaBH754	A55V011000915
SAU 49 District	Konica MinoltaBH552	A2WV011007627
SAU 49 District	Konica MinoltaBHC554	A5AY011000577

STARDoc User Names

Name	User Name
Aaron Bronsen	abronsen@govwentworth.k12.nh.us
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Patti Morrissey	pmorrissey@govwentworth.k12.nh.us
Paul Michalski	pmichalski



Benefits of partnering with SPC

Top Benefits to **our CLIENTS:**

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 63 clients with over 3,700 devices doing more than **155** million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid!
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.



Benefits of partnering with SPC

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1989, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..



SPC Values Our Vendors

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!



STARDoc Features

Cost Projection by Department or Building

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)



STARDoc Features

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

Timeline

Who Benefits? Business Manager

- Track historical volume and cost per building

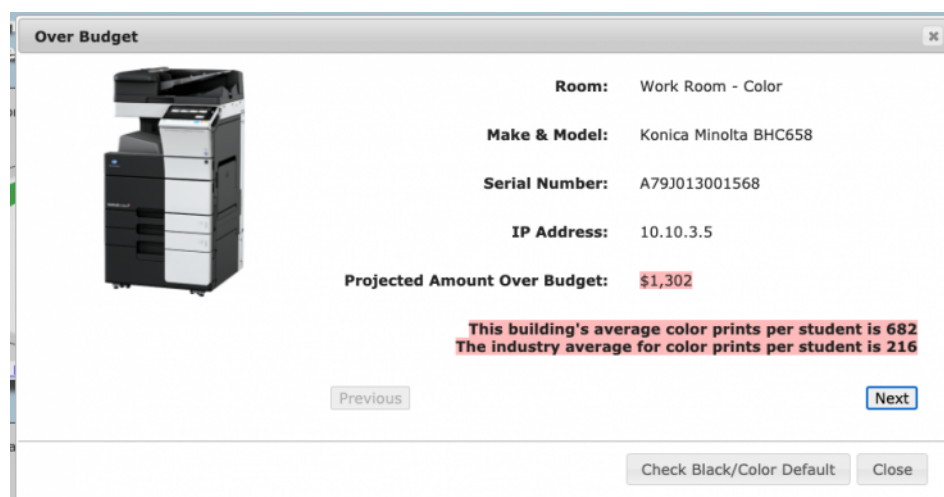
Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client

Over-Budget Report

- Request service history on any machine right through STARDoc.
- Catch overused equipment early, before equipment begins to break down due to overuse.



SPC'S CLIENT WARRANTY AND RELIEF INSURANCE FUND

AVAILABLE IMMEDIATELY!

WHY IS IT NEEDED?

With the recent pandemic, schools and businesses shut down. We are now seeing massive credits overall owed in the vicinity of \$389,820.78!* However, your contracts stipulate that any unused service and supplies are to be refunded. While this may seem like good news to our clients, what if the vendor is unable or unwilling to repay those funds? Many companies outside of the copier industry are already filing for bankruptcy. SPC's legitimate concern is, what if this hits the Copier Industry and we can no longer access the funds owed to the client?

OTHER CONCERNS:

- Vendor refuses to honor a Warranty
- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Service-and-Supply Contract at the agreed-upon pricing.
- Vendor gets sold to a venture capitalist entity or to a risky new owner with limited cash reserves

PURPOSE:

Since 1989, SPC's goal is to shelter our clients from Industry upheavals. This fund is to set aside monies that can be used by any client, if a need arises.

Funding Source: Initially, \$200,000 no-interest personal loan. To be paid back from two sources...

- Wholesale Trades... For over 10 years these funds have been set aside for warranty replacement units since the industry would provide the same cash price with or without the trade.
- Equipment Purchases... 2% of the gross will be set aside with each upgrade.

WHO BENEFITS:

All SPC clients...like any insurance fund, by pooling funds from SPC's entire client base, any losses are eliminated.

*CREDITS ANTICIPATED JUNE 30, 2020

A-COPI (Owned by Visual Edge)	(\$77,605.18)
AXIS	(\$16,858.50)
BUDGET	(\$20,200.73)
CANON	(\$31,240.99)
KMBS	(\$154,659.88)
NATIONAL	(\$38,961.67)
OSV (Owned by Visual Edge)	(\$64,920.06)
RICOH	(\$3,432.44)
SYMQUEST (Owned by KMBS)	(\$11,027.80)
XEROX	(\$913.53)
TOTAL UNUSED	(\$389,820.78)