



## ***Specialized Purchasing Consultants***

**1491 East Side River Road**

**Dummer, NH 03588**

**(800)750-1538**

# **2018-2019 Annual Report**

## **Year - End Photocopier Analysis**

**With projected costs for 2019-2020**

**Kathy O'Blenes  
NHSAU 49 - Governor  
Wentworth Regional  
P.O. Box 190  
Wolfeboro Falls, NH  
03896**



**Specialized Purchasing Consultants Inc.**  
**Serving Maine, New Hampshire & Vermont since 1988**

October 2019

Kathy O'Blenes  
NHSAU 49 - Governor Wentworth Regional  
P.O. Box 190  
Wolfeboro Falls, NH 03896

Skip Tilton  
President

Corporate Office:  
1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

Dear Kathy:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us. Our relationship is **now 14 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

2018/2019 was a busy year for SPC, where we added three new services; Papercut Installer, Vendor Service History Reports and Chromebook Group Purchasing. For the upcoming year, SPC plans to offer a New **Five-Year Fleet Management** interactive tool that studies your printing habits and allows you to control your usage more efficiently over the life of your equipment. With the click of one button, it will incorporate past, present and future usage flagging any potential problematic areas..

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton  
President

"Protecting Your Copier Interests"

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## Meet Your Team



**Skip Tilton, President**  
**Billie Jo Tilton, Vice President**

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



**Jessica Paradis**  
**Accounting Coordinator**

Jessica manages all billing, equipment contracts for service and supplies, and lease or purchase transactions.

**Alex Webster**  
**Operations & Marketing Manager**

Alex manages the SPC STARDoc site, FM Audit, and equipment upgrades. He also works to market current and new SPC tools and services to existing and potential clients.



**Pam Weed**  
**Client-Vendor Relations**

Pam maintains a good working relationship between clients and vendors regarding billing issues, equipment reliability, and equipment additions or upgrades. She also works to ensure equipment records are up to date and accurately maintained.

**Robert Dutil**  
**Information Technology**

Bob works behind the scenes to keep our record-keeping data and programs running smoothly.



**Jamin Tilton**  
**Operations Support**

Jamin plays a vital role in performing onsite surveys and equipment installation audits. He also assists with contact information updates.

**James Cartwright**  
**Operations Support**

James provides key support for STARDoc as well as assisting with equipment installation audits.



**Heidi Tilton**  
**Office Support**

Heidi assists with bookkeeping as well as supporting other office staff with their needs.

## Equipment Health Status

**Total Number of Machines:** **273**

Total Black Photocopiers:	35
Total Color Photocopiers:	22
Total Black Network Printers:	109
Total Color Network Printers:	107
Total Removed From Service:	0

**# of Units OFF Warranty:** 0

**# of Units Approaching End of Warranty:** 8

**# of Units Overused:** 0

**# of Units Underused:** 9

**Commencement Date:** 08/02/2016

**# of Annual Payments Left on Lease:** 2

**All Warranties and Service Contracts Expire:** 06/30/2022

**SPC's FM Audit Print Management Software Loaded:** Yes

**Printer Contract Signed:** Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Kathy,

Your color printing has increased by 7% from last year, which is lower than the industry average of 19%. However, your color usage of 464 copies per student is already significantly higher than the overall average of 216 across all school districts. The good news is that SPC has developed **Right Size Print Management Software (RS-PMS)** that can take control of this cost with your next upgrade, which could happen as soon as 2020. (See pages 19-22.)

Note that CPCs have come down, and it is estimated that we could drop your cost for color to save you \$17,671 annually or **\$88,355 over five years** with an upgrade! (See page 117.) We anticipate with implementing RS-PMS, we could drop your copies per student ratios, which would lead to even greater savings.

Sincerely,  
Skip

## Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make/Model	Serial Number	Vendor Name	Intro Date
Carpenter Elementary	Main Office	Konica Minolta BHC554	A5AY011000594	KMBS	08/01/2012
Crescent Lake	Special Education	Konica Minolta BHC454	A5C0011000611	KMBS	07/01/2012
Kingswood Regional High	Room 138	Konica Minolta BHC454	A5C0011000596	KMBS	07/01/2012
Kingswood Regional High	Room 182 Library	Konica Minolta BHC554	A5AY011000693	KMBS	08/01/2012
Lakes Region Technical Center	Room 120 Business Office	Konica Minolta BHC454	A5C0011000536	KMBS	07/01/2012
Middleton Elementary	Main Office	Konica Minolta BHC654	A2X1017017792	KMBS	02/01/2012
SAU 49 District	1st Floor	Konica Minolta BH552	A2WV011007627	KMBS	02/01/2011
SAU 49 District	2nd Floor	Konica Minolta BHC554	A5AY011000577	KMBS	08/01/2012

## Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
CANON iPF650	AACF1872	255.255.255.255	2019-04-10 13:18:17
ENVY 4520 series	TH72A4K0RQ0660	172.20.2.124	2019-09-18 10:47:56
HP COLOR LASERJET M452DN	VNB3M12152	10.3.2.80	2019-04-16 09:29:50
HP Designjet Z5200 PostScript	CN73R8K00H	192.168.0.218	2019-06-02 13:13:48
HP ENVY 4500 SERIES	CN3631P00505X4	172.16.100.86	2018-01-29 06:11:14
HP J9565A Switch 2615-8-PoE		255.255.255.255	2019-09-20 07:10:01
HP LASERJET 400 color M451dn	CNDF315195	172.16.100.36	2018-06-01 08:47:27



## SPC Timeline

### 1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

### 1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Initiated 5% cost per print annual increase cap

### 2001 Solid-Ink Printers and Meter Collection

- Offered low-cost-of-operation solid-ink network printers to help reduce printing costs
- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

### 2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

### 2003 Contracts and Warranties Updated

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

### 2005 Economic Municipal Relief Fund Established

### 2006 Data Collection Agent

- Data Collection Agent Software offered for meter collection convenience.

### 2007 Insurance Fund

- Insurance Fund established for equipment upgrades with SPC monitoring installations from start to finish. SPC absorbs cost of returning leased equipment, electrical or network drop installs or upgrades, and surge protectors (ESPs).

### 2012 STARDoc - Print Management Software Developed and Implemented

- Live Floor Plans allow IT administrators to move devices around on their own floor plans
- Low-end network printers added to contracts and monitored
- Simplified Billing introduced



## SPC Timeline

### 2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

### 2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

### 2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

### 2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

### 2019 STARDoc – Service Histories, Chromebook Bid & Papercut Installers

- Request single, multiple, or fleet service history for a specific time period
- Request annual fleet service history
- Scroll through specific copiers or printers going over budget
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- 3 of SPC's team members became Certified Papercut installers.

### 2020 SPC Roadmap

- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.
- Update Bid Process to simplify bid submission for all of our vendors.



## STARDoc Features

### Cost Projection by Department or Building

Who Benefits? Accounts Payable, Business Manager, and Superintendent

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

### Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

### Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

### Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)



## STARDoc Features

### Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

### Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

### Timeline

Who Benefits? Business Manager

- Track historical volume and cost per building

### Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client



# STARDoc Features


**Consult: Secure Print Release, also known as Follow Me Print or Find-Me Printing**

- Print to a single global queue, walk up, and collect at any device.
- Application allows jobs to be held at the server level and released when the user engages it at any multi-function device (MFD).
- Allows users to print at any area within the building as long as the MFD has the features needed by the user.

**Over-Budget Report**

- Catch overused equipment early, before equipment begins to break down due to overuse.
- Request service history on any machine right through STARDoc.

Over Budget



Room:

Room 201 Principal's Office

Make & Model:

Canon IRC5051

Serial Number:

GQM65369

IP Address:

172.16.10.145

Projected Amount Over Budget:

\$404

This building's average color prints per student is 314

The industry average for color prints per student is 185

Previous

Next

Check Black/Color Default

Close



## In The Pipeline...

### **Five Year Fleet Management (FYFM)**

We have all heard the saying that Information is Power! Beginning with your next upgrade, FYFM will put you in the driver's seat.

#### **Purpose of FYFM:**

Interactive Tool you can alter with your printing habits. With the click of one button, it will incorporate both past, present and future usage, flagging any potential problematic areas. 'Right Size Print Management' will help to eliminate overused color copiers.

#### **Setting up Future Budgets:**

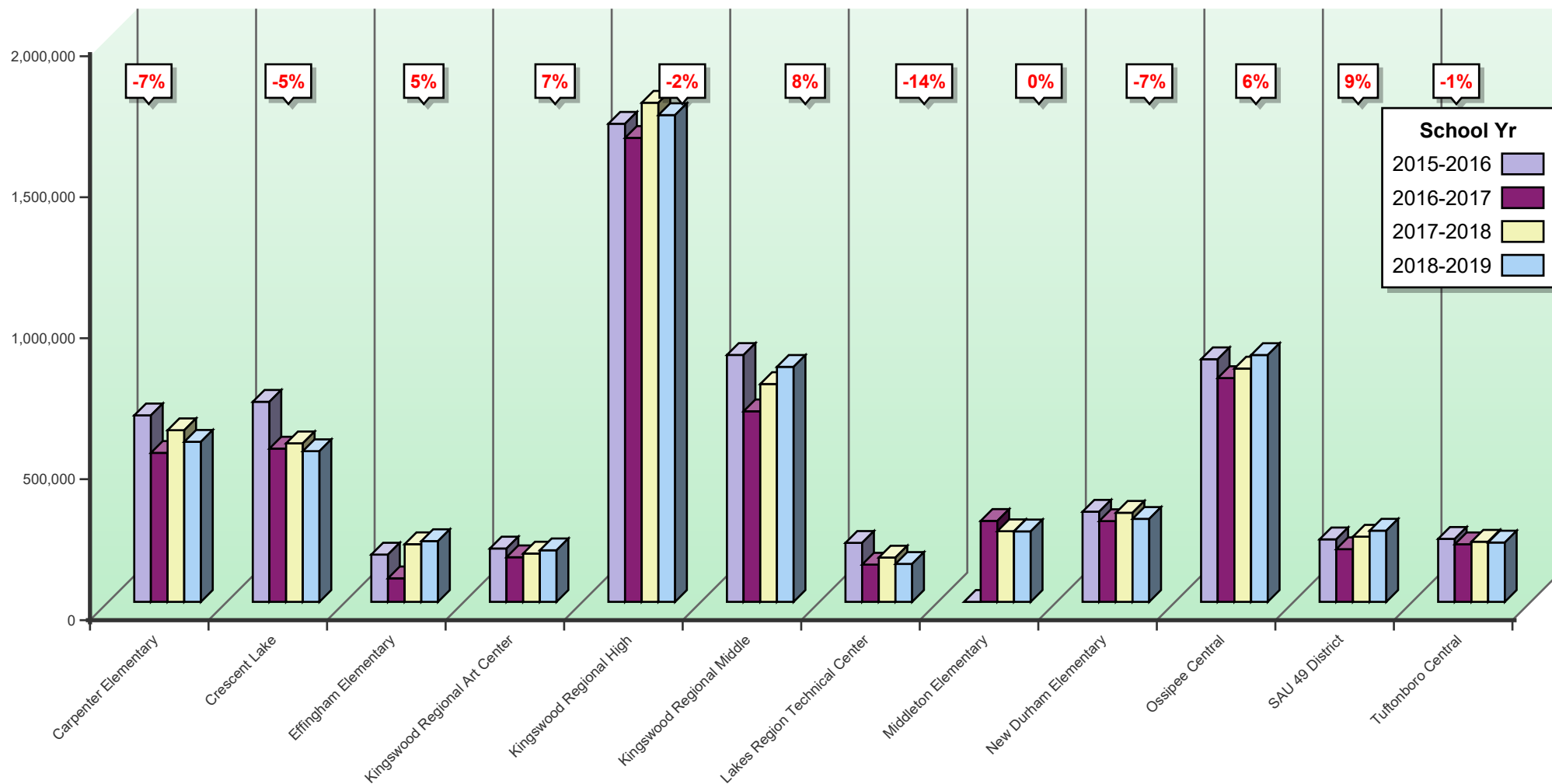
Projecting out your cost is crucial in setting up your budgets. With FYFM you will be able to take control of your future cost for the entire life of your fleet of copiers, MFP's and printers. STARDoc currently studies your printing habits and projects out for about eight months. FYFM will be able to project out your cost and volume for the entire life of your fleet, usually five years out.

#### **Problematic Machines:**

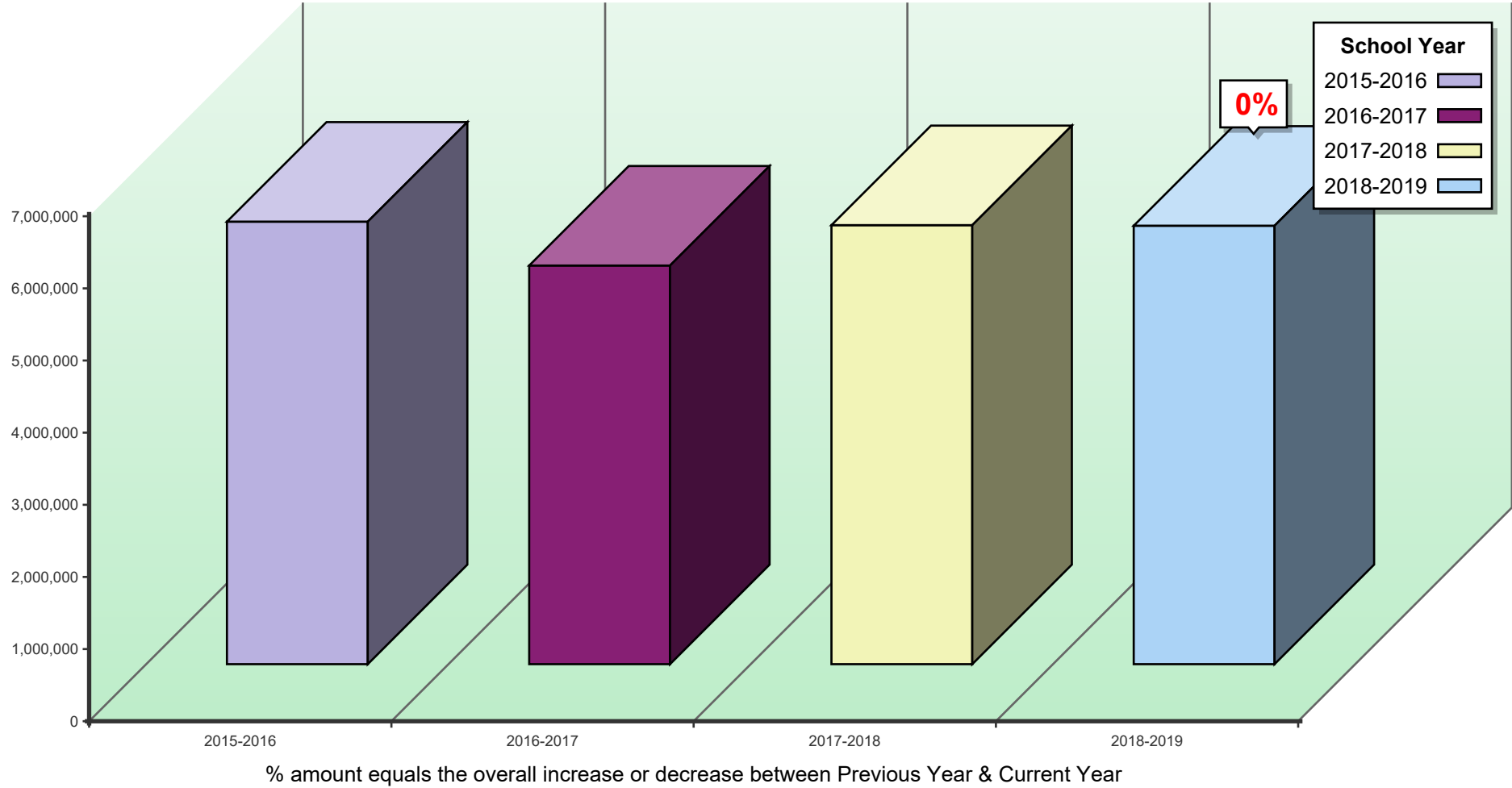
How would you know if your equipment is truly malfunctioning and needs to be replaced under warranty? FYFM will compare your service calls to all SPC's clients for like models and speeds. It will provide you with the number of service calls in a fiscal year and the average copies between calls so that you will know if your equipment is running efficiently and/or needs to be replaced under warranty at no charge. In awarding future bids, you will be able to see which company and which manufacturer is operating the best in your geographic area.

# Annual Black Volume by Location

NHSAU 49 - Governor Wentworth Regional



# Annual Black Volume Overall



## Average Student-to-Copy Usage - Black

NHSAU 49 - Governor Wentworth Regional

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Carpenter Elementary	255	567,634	\$15,581.88	2,226	\$61.11
Crescent Lake	225	534,444	\$14,971.28	2,375	\$66.54
Effingham Elementary	114	215,469	\$6,029.85	1,890	\$52.89
Kingswood Regional Art Center	0	182,957	\$5,198.24	0	\$0.00
Kingswood Regional High	749	1,726,384	\$47,824.25	2,305	\$63.85
Kingswood Regional Middle	400	833,491	\$23,332.97	2,084	\$58.33
Lakes Region Technical Center	0	134,602	\$3,748.38	0	\$0.00
Middleton Elementary	137	249,931	\$6,853.13	1,824	\$50.02
New Durham Elementary	154	294,345	\$8,153.62	1,911	\$52.95
Ossipee Central	317	875,346	\$24,179.69	2,761	\$76.28
SAU 49 District	0	252,520	\$7,264.53	0	\$0.00
Tuftonboro Central	123	210,487	\$5,795.00	1,711	\$47.11
<b>Totals</b>	<b>2,474</b>	<b>6,077,610</b>	<b>\$168,932.83</b>	<b>2,457</b>	<b>\$68.28</b>

*\*Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

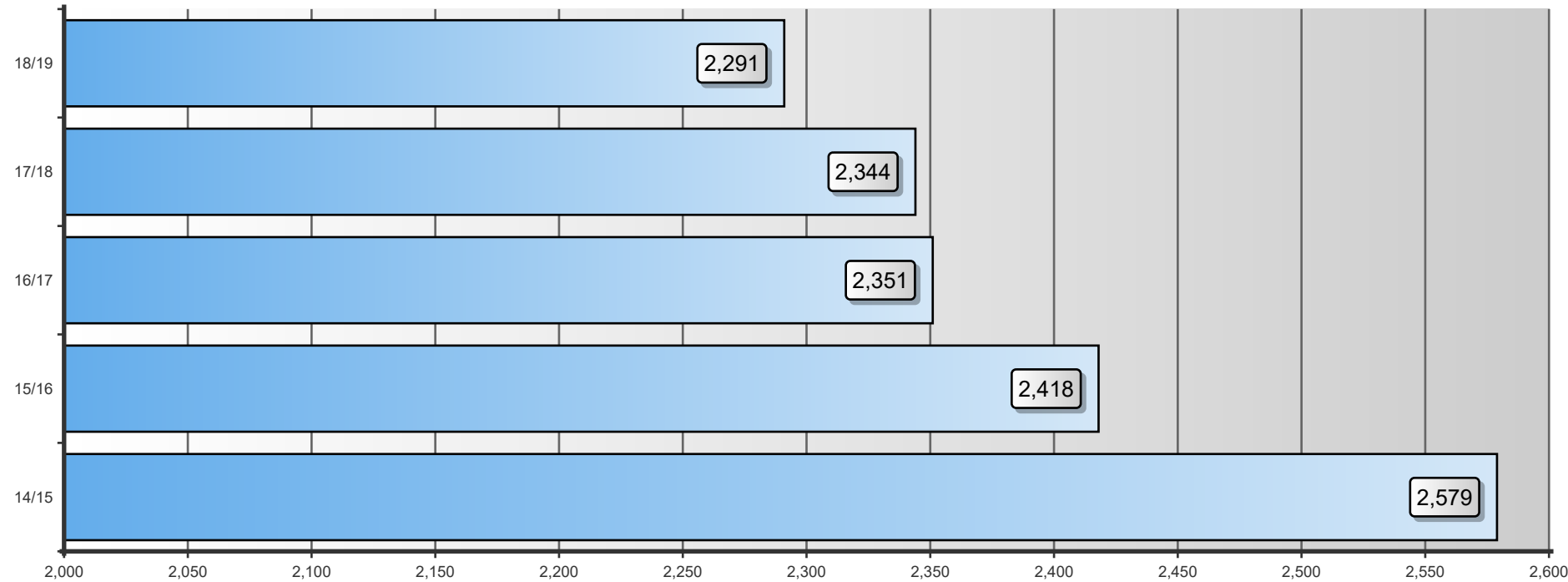
Industry Average Copies per Student - Black

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	83,897	192,210,359	\$4,000,539.34	2,291	\$47.68

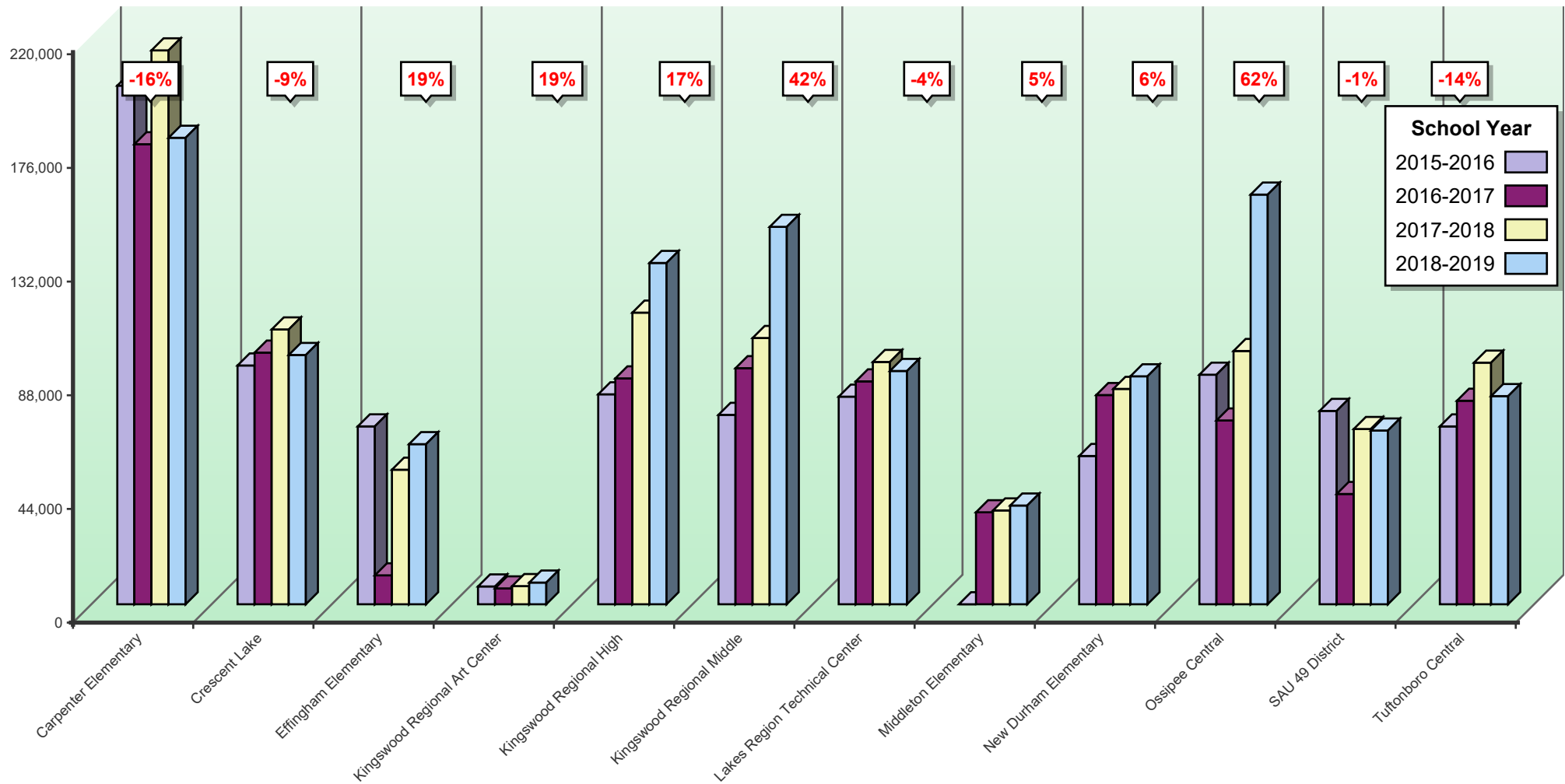
\*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.

Average Copies Per Student - Black

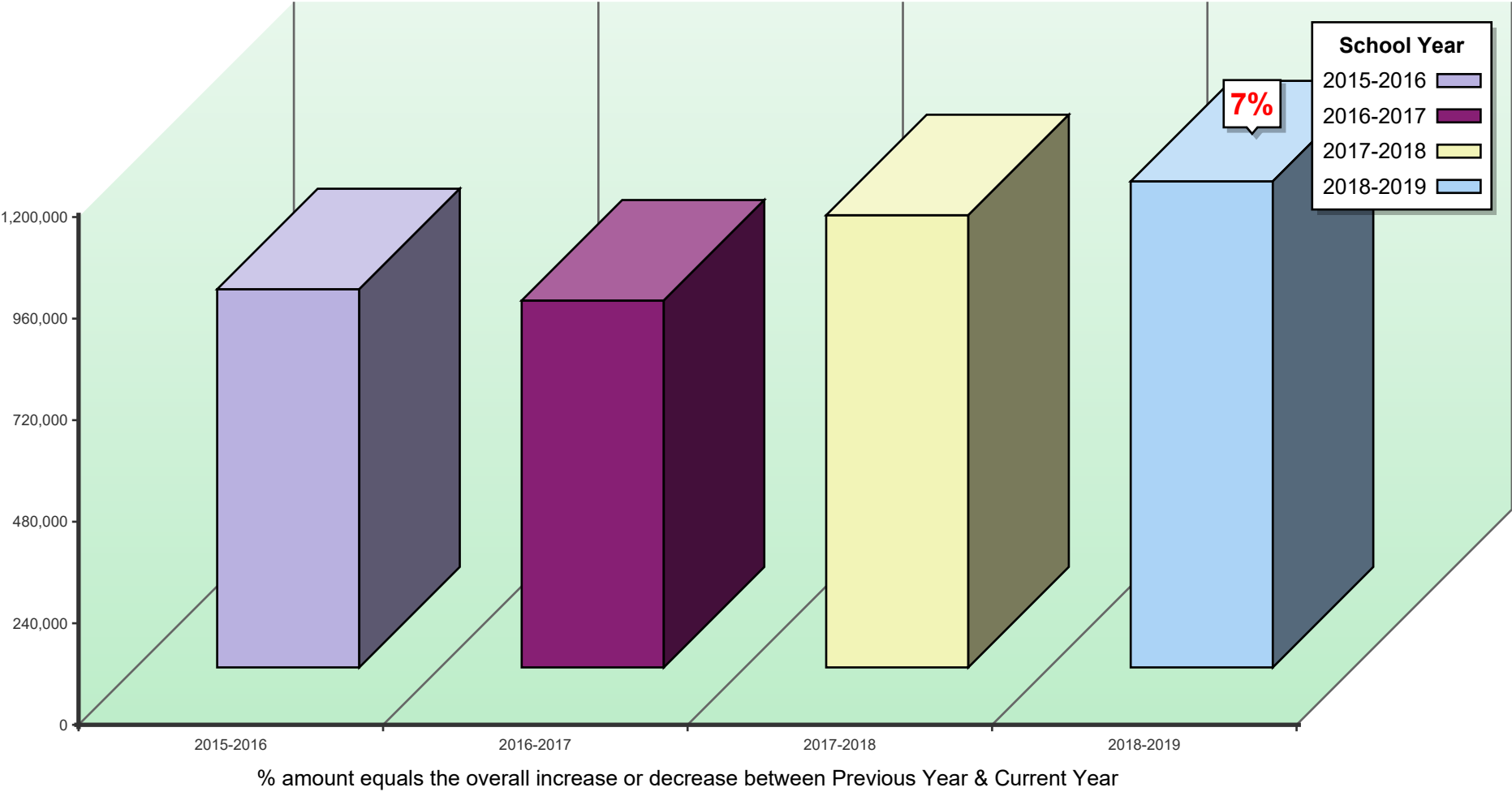


## Annual Color Volume by Location

NHSAU 49 - Governor Wentworth Regional



# Annual Color Volume Overall



## Average Student-to-Copy Usage - Color

NHSAU 49 - Governor Wentworth Regional

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Carpenter Elementary	255	180,563	\$10,413.20	708	\$40.84
Crescent Lake	225	96,493	\$5,455.45	429	\$24.25
Effingham Elementary	114	61,980	\$3,468.60	544	\$30.43
Kingswood Regional Art Center	0	8,404	\$507.52	0	\$0.00
Kingswood Regional High	749	132,115	\$7,743.71	176	\$10.34
Kingswood Regional Middle	400	146,086	\$8,204.07	365	\$20.51
Lakes Region Technical Center	0	90,305	\$4,992.75	0	\$0.00
Middleton Elementary	137	38,220	\$2,064.00	279	\$15.07
New Durham Elementary	154	88,241	\$4,774.55	573	\$31.00
Ossipee Central	317	158,575	\$8,915.18	500	\$28.12
SAU 49 District	0	67,257	\$3,936.24	0	\$0.00
Tuftonboro Central	123	80,574	\$4,418.30	655	\$35.92
<b>Totals</b>	<b>2,474</b>	<b>1,148,813</b>	<b>\$64,893.57</b>	<b>464</b>	<b>\$26.23</b>

\*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

**Note: STARDoc tool will flag any future high color usage. See page 11 of STARDoc Features. Current industry ratio averages 216 color prints per student per year. Your color volume this year averages 464 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.**

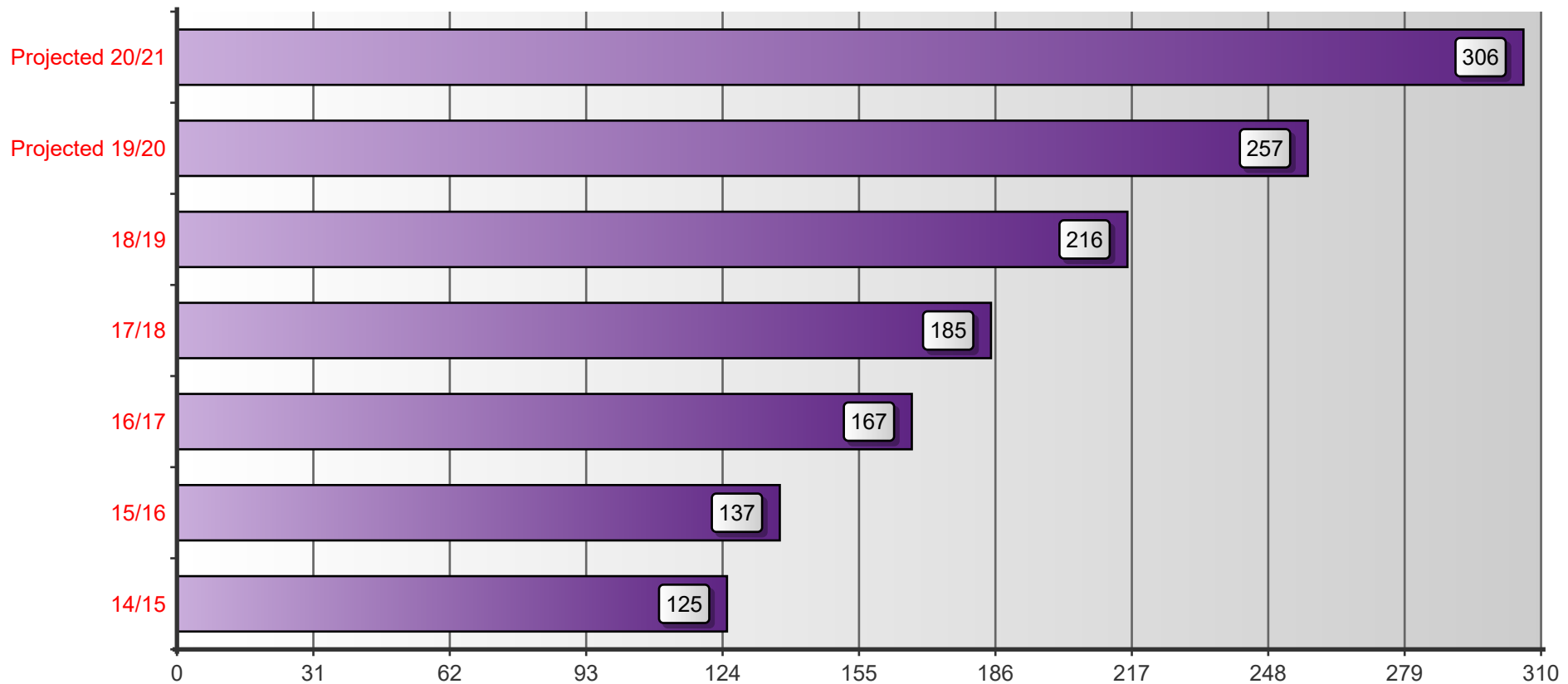
<b><i>District Wide Black Totals</i></b>	<b>6,077,610</b>	<b>\$23,859.89</b>	<b>NHSAU 49 - Governor Wentworth Regional</b>
<b><i>District Wide Color Totals</i></b>	<b>1,148,813</b>	<b>\$63,623.56</b>	

## Industry Average Copies per Student - Color

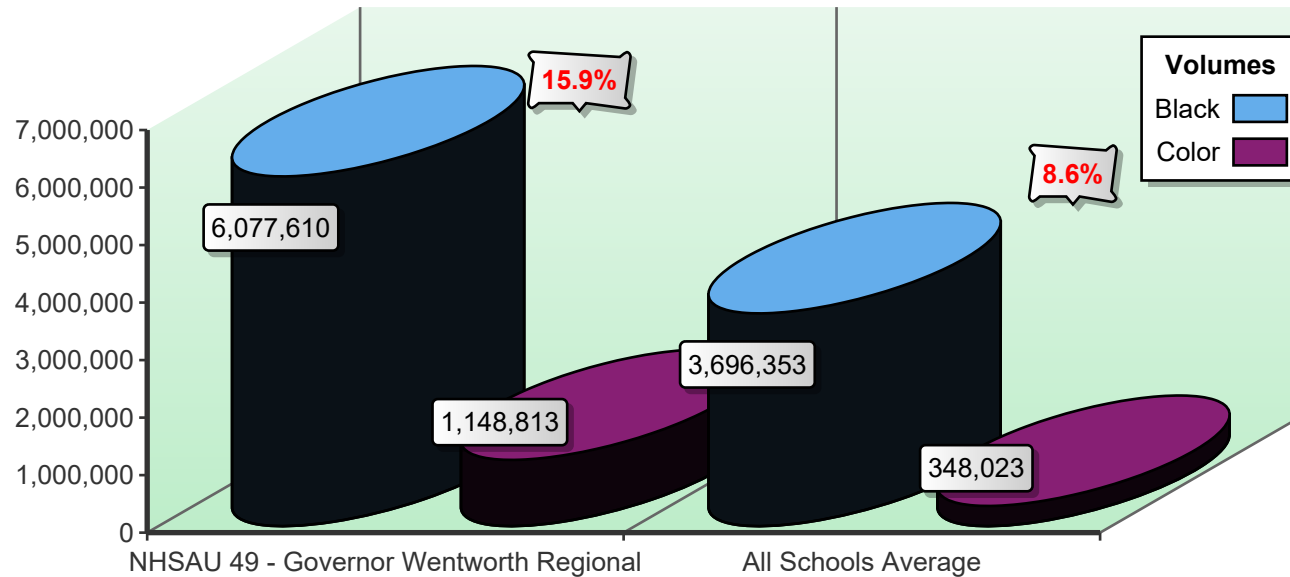
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i><b>Total Student Population</b></i>	<i><b>Total Annual Volume</b></i>	<i><b>Total District Cost*</b></i>	<i><b>Annual Copies Per Student</b></i>	<i><b>Annual Cost Per Student</b></i>
All Schools w/Student Populations	83,897	18,097,200	\$926,143.97	216	\$11.04

\*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



## Color-to-Total Volume Comparison



## SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, last year alone, color printing increased by 19%!

Taking Control What that means: If you are a school district of 1,000 students, the average color volume is 216,000 copies, which could be costing you from **\$7,500 > (CPC is at \$0.35)** to **\$10,000 per year**. If current trends stay the same, then year five cost would be between **\$17,897-\$23,863**. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget.

**SOLUTION:** SPC has developed Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire district to change all printing habits, SPC focuses only on the problematic locations. Best of all, by means of our tremendous buying power, that software comes to you at no charge! In fact, studies have shown that SPC saves a school district of 1,000 students an average of \$74,000 over five years, with our compensation included (a \$74.00 per student average cost savings).

So why overwhelm the entire district with very expensive, intrusive software to control this color printing explosion? Direct your blows with SPC's unique Right-Sized Print Management Software. Call Skip Tilton or Alex Webster to set up an in-person demonstration today.

Other beneficial features include Follow-Me Printing.

## Usage Profile for Service & Supplies

NHSAU 49 - Governor Wentworth Regional

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

*Date of Last Upgrade: 08/02/2016*

*Make-Model/Speed*

*Serial Number/Vendor Machine ID*

*Life/Intro Date*

*Vendor*

*07/01/2018*

*Meter*

*06/30/2019*

*Meter*

*2018-2019*

*Annual*

*Volume*

*Cost/Copy*

*Annual Cost*

*Recommendations*

### Carpenter Elementary

#### Main Office

Konica Minolta BH3301P / 35 PPM  
A63P015000238 / 9467 6577  
500,000 / 11/2015  
Black Network Printer  
KMBS

5,658

9,152

3,494

\$0.00646

None at this time.

\$22.57

0

0

0

\$0.00000

\$0.00

#### Main Office

Konica Minolta BHC554 / 55 PPM  
A5AY011000594 / 9342 4471  
3,000,000 / 08/2012  
Color Photocopier  
KMBS

606,245

722,188

115,943

\$0.00337

7 years from Intro.

\$390.73

High color volume. Ratio is 708 copies  
per student while industry average is  
216. Solution: Install RS-PMS.

658,863

788,758

129,895

\$0.05550

\$7,209.17

#### Media Center

Konica Minolta BHC3110 / 32 PPM  
A6DT012100491 / 9467 6523  
750,000 / 06/2014  
Color Laser MFP  
KMBS

2,383

3,547

1,164

\$0.00646

None at this time.

\$7.52

4,549

7,170

2,621

\$0.05921

\$155.19

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Media Mobile Cart</b>					
Konica Minolta BHC3100P / 32 PPM	17,080	27,738	10,658	\$0.00646	None at this time.
A6DR012104352 / 9467 1639				\$68.85	
750,000 / 06/2014	24,746	42,726	17,980	\$0.05921	
Color Network Printer				\$1,064.60	
KMBS					
<b>Room 102</b>					
Konica Minolta BH3301P / 35 PPM	1,955	2,647	692	\$0.00646	None at this time.
A63P015000171 / 9467 6576				\$4.47	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 107 Conference Downstairs</b>					
Konica Minolta BHC3100P / 32 PPM	7,798	11,102	3,304	\$0.00646	None at this time.
A6DR012104272 / 9467 1601				\$21.34	
750,000 / 06/2014	21,319	30,999	9,680	\$0.05921	
Color Network Printer				\$573.15	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 107 Conference Downstairs</b>					
Konica Minolta BH3320 / 35 PPM	28,583	41,525	12,942	\$0.00421	None at this time.
A6WP011006371 / 9467 6604				\$54.49	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 121 Staff Work Room</b>					
Konica Minolta BH958 / 95 PPM	359,304	525,742	166,438	\$0.00337	None at this time.
A796011000304 / 9467 6645				\$560.90	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 123 SPED</b>					
Konica Minolta BHC3100P / 32 PPM	9,714	11,353	1,639	\$0.00646	None at this time.
A6DR012104348a / 9467 1640				\$10.59	
750,000 / 06/2014	1,366	1,623	257	\$0.05921	
Color Network Printer				\$15.22	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>11/20/2019 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 123 SPED</b>					
Konica Minolta BHC3100P / 32 PPM	4,544	9,623	5,079	\$0.00646	None at this time.
A6DR012104348 /				\$32.81	
750,000 / 06/2014	1,883	2,737	854	\$0.05921	
Color Network Printer				\$50.57	
KMBS					
<b>Room 209</b>					
Konica Minolta BHC3100P / 32 PPM	211	1,248	1,037	\$0.00646	None at this time.
A6DR012104353 / 9467 1638				\$6.70	
750,000 / 06/2014	179	1,751	1,572	\$0.05921	
Color Network Printer				\$93.08	
KMBS					
<b>Room 218 Alcove</b>					
Konica Minolta BH958 / 95 PPM	477,784	713,539	235,755	\$0.00337	None at this time.
A796011000303 / 9465 0783				\$794.49	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 218 Alcove Teachers' Work Room</b>					
Konica Minolta BHC3100P / 32 PPM	7,511	9,940	2,429	\$0.00646	None at this time.
A6DR012104357 / 9467 1637				\$15.69	
750,000 / 06/2014	10,123	15,839	5,716	\$0.05921	
Color Network Printer				\$338.44	
KMBS					
<b>Room 226 Guidance Office</b>					
Konica Minolta BH3320 / 35 PPM	1,704	2,018	314	\$0.00421	None at this time.
A6WP011006373 / 9467 6575				\$1.32	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 226 Tierney</b>					
Konica Minolta BHC3100P / 32 PPM	6,771	10,326	3,555	\$0.00646	None at this time.
A6DR012104338 / 9467 1641				\$22.97	
750,000 / 06/2014	12,950	22,582	9,632	\$0.05921	
Color Network Printer				\$570.31	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 233 Osgood</b>					
Konica Minolta BHC3100P / 32 PPM	1,459	4,650	3,191	\$0.00646	None at this time.
A6DR012104360 / 9467 1636				\$20.61	
750,000 / 06/2014	1,948	4,304	2,356	\$0.05921	
Color Network Printer				\$139.50	
KMBS					
<hr/>					
		<b>Subtotal Black</b>	<b>567,634</b>	<b>\$2,036.05</b>	
		<b>Subtotal Color</b>	<b>180,563</b>	<b>\$10,209.22</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Crescent Lake</b>					
<b>6th Grade Hall Closet</b>					
Konica Minolta BH3320 / 35 PPM	19,071	28,070	8,999	\$0.00421	None at this time.
A6WP011006327 / 9467 6570				\$37.89	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC3100P / 32 PPM	3,775	5,913	2,138	\$0.00646	None at this time.
A6DR012104310 / 9467 1634				\$13.81	
750,000 / 06/2014	12,670	17,769	5,099	\$0.05921	
Color Network Printer				\$301.91	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC458 / 45 PPM	115,871	172,842	56,971	\$0.00337	High color volume. Ratio is 429 copies per student while industry averages 216. Solution: Install RS-PMS.
A79M011000435 / 9467 6512				\$191.99	
1,000,000 / 08/2016	119,938	172,542	52,604	\$0.05258	
Color Photocopier				\$2,765.92	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 104 Resource Room</b>					
Konica Minolta BHC3100P / 32 PPM	12,228	15,452	3,224	\$0.00646	None at this time.
A6DR012104280 / 9467 1632				\$20.83	
750,000 / 06/2014	20,658	27,858	7,200	\$0.05921	
Color Network Printer				\$426.31	
KMBS					
<b>Room 119 Nurse</b>					
Konica Minolta BH3301P / 35 PPM	2,474	3,209	735	\$0.00646	None at this time.
A63P015000230 / 9467 6623				\$4.75	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 127 Principal</b>					
Konica Minolta BHC3100P / 32 PPM	2,025	3,422	1,397	\$0.00646	None at this time.
A6DR012104347 / 9467 1635				\$9.02	
750,000 / 06/2014	1,745	2,984	1,239	\$0.05921	
Color Network Printer				\$73.36	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 128 Psych Office</b>					
Konica Minolta BHC3100P / 32 PPM	3,844	5,897	2,053	\$0.00646	None at this time.
A6DR012104210 / 9467 1631				\$13.26	
750,000 / 06/2014	10,973	15,989	5,016	\$0.05921	
Color Network Printer				\$297.00	
KMBS					
<b>Room 138 Media - Computer Lab</b>					
Konica Minolta BH3320 / 35 PPM	22,863	31,504	8,641	\$0.00421	None at this time.
A6WP011006375 / 9467 6571				\$36.38	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 151 Computer Lab</b>					
Konica Minolta BHC3100P / 32 PPM	9,235	14,305	5,070	\$0.00646	None at this time.
A6DR012104294 / 9467 1633				\$32.75	
750,000 / 06/2014	27,899	48,958	21,059	\$0.05921	
Color Network Printer				\$1,246.90	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 174 Kitchen Office</b>					
Konica Minolta BH3301P / 35 PPM	2,292	3,351	1,059	\$0.00646	None at this time.
A63P015000583 / 9467 6624				\$6.84	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Special Education</b>					
Konica Minolta BHC454 / 45 PPM	265,681	293,124	27,443	\$0.00337	7 years from Intro.
A5C0011000611 / 9348 4171				\$92.48	
1,000,000 / 07/2012	76,195	80,471	4,276	\$0.05550	
Color Photocopier				\$237.32	
KMBS					
<b>Staff Room</b>					
Konica Minolta BH754 / 75 PPM	1,829,348	2,246,062	416,714	\$0.00421	None at this time.
A55V011000632 / 9342 4476				\$1,754.37	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
	<b>Subtotal Black</b>		<b>534,444</b>	<b>\$2,214.37</b>	
	<b>Subtotal Color</b>		<b>96,493</b>	<b>\$5,348.72</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Effingham Elementary</b>					
<b>Library</b>					
Konica Minolta BH3320 / 35 PPM	2,997	4,228	1,231	\$0.00421	None at this time.
A6WP011006376 / 9465 0703				\$5.18	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Main Office Secretary</b>					
Konica Minolta BH3301P / 35 PPM	1,435	3,246	1,811	\$0.00646	None at this time.
A63P015000504 / 9465 0711				\$11.70	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Main Office Work Area</b>					
Konica Minolta BHC458 / 45 PPM	133,086	209,780	76,694	\$0.00337	High color volume. Ratio is 544 copies per student while industry averages 216. Solution: Install RS-PMS.
A79M011000383 / 9465 0679				\$258.46	
1,000,000 / 08/2016	65,361	105,948	40,587	\$0.05258	
Color Photocopier				\$2,134.06	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 104 Office</b>					
Konica Minolta BHC3100P / 32 PPM	1,588	3,756	2,168	\$0.00646	None at this time.
A6DR012104302 / 9467 0717				\$14.01	
750,000 / 06/2014	5,607	10,640	5,033	\$0.05921	
Color Network Printer				\$298.00	
KMBS					
<b>Room 126K</b>					
Konica Minolta BHC3100P / 32 PPM	1,157	1,208	51	\$0.00646	None at this time.
A6DR012104288 / 9465 0716				\$0.33	
750,000 / 06/2014	2,118	2,753	635	\$0.05921	
Color Network Printer				\$37.60	
KMBS					
<b>Room 134</b>					
Konica Minolta BHC3100P / 32 PPM	1,729	2,841	1,112	\$0.00646	None at this time.
A6DR012104229 / 9465 0721				\$7.18	
750,000 / 06/2014	2,650	5,318	2,668	\$0.05921	
Color Network Printer				\$157.97	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 143</b>					
Konica Minolta BHC3100P / 32 PPM	1,658	3,400	1,742	\$0.00646	None at this time.
A6DR012104299 / 9465 0720				\$11.25	
750,000 / 06/2014	2,703	8,168	5,465	\$0.05921	
Color Network Printer				\$323.58	
KMBS					
<b>Room 144</b>					
Konica Minolta BHC3100P / 32 PPM	279	341	62	\$0.00646	None at this time.
A6DR012105410 / 9467 1575				\$0.40	
750,000 / 06/2014	325	457	132	\$0.05921	
Color Network Printer				\$7.82	
KMBS					
<b>Room 148 Library</b>					
Konica Minolta BHC3100P / 32 PPM	16,326	20,826	4,500	\$0.00646	None at this time.
A6DR012104198 / 9465 0718				\$29.07	
750,000 / 06/2014	20,681	27,719	7,038	\$0.05921	
Color Network Printer				\$416.72	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 156 Guidance</b>					
Konica Minolta BHC3100P / 32 PPM	479	729	250	\$0.00646	None at this time.
A6DR012104300 / 9465 0719				\$1.62	
750,000 / 06/2014	1,019	1,441	422	\$0.05921	
Color Network Printer				\$24.99	
KMBS					
<b>Room 161</b>					
Konica Minolta BH3301P / 35 PPM	3,836	5,097	1,261	\$0.00646	None at this time.
A63P015000585 / 9465 0712				\$8.15	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Teachers' Room</b>					
Konica Minolta BH754 / 75 PPM	1,167,991	1,292,578	124,587	\$0.00432	None at this time.
A55V011000914 / 9348 4145				\$538.22	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<hr/>					
	<b>Subtotal Black</b>		<b>215,469</b>	<b>\$885.56</b>	
	<b>Subtotal Color</b>		<b>61,980</b>	<b>\$3,400.74</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Kingswood Regional Art Center</b>					
<b>Campus Security</b>					
Konica Minolta BH3301P / 35 PPM	4,172	5,803	1,631	\$0.00646	None at this time.
A63P015000479 / 9348 5557				\$10.54	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 108</b>					
Konica Minolta BH754 / 75 PPM	721,028	882,404	161,376	\$0.00432	None at this time.
A55V011000202 / 9348 4177				\$697.14	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 115</b>					
Konica Minolta BHC3350 / 35 PPM	7,010	10,540	3,530	\$0.00421	None at this time.
A4Y4011014121 / 9467 6511				\$14.86	
750,000 / 01/2014	1,102	2,965	1,863	\$0.05921	
Color Laser MFP				\$110.31	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 128</b>					
Konica Minolta BH3301P / 35 PPM	2,938	4,734	1,796	\$0.00646	None at this time.
A63P015000626 / 9348 5871				\$11.60	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 136</b>					
Konica Minolta BHC3100P / 32 PPM	7,096	11,685	4,589	\$0.00646	None at this time.
A6DR012104194 / 9467 1605				\$29.64	
750,000 / 06/2014	3,342	5,466	2,124	\$0.05921	
Color Network Printer				\$125.76	
KMBS					
<b>Room 143</b>					
Konica Minolta BH4700P / 50 PPM	14,889	22,955	8,066	\$0.00646	None at this time.
A63N011014870 / 9348 5558				\$52.11	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 146</b>					
Konica Minolta BHC3100P / 32 PPM	1,311	2,454	1,143	\$0.00646	None at this time.
A6DR012104170 / 9467 1613				\$7.38	
750,000 / 06/2014	2,355	4,707	2,352	\$0.05921	
Color Network Printer				\$139.26	
KMBS					
<b>Room 147</b>					
Konica Minolta BHC3100P / 32 PPM	2,887	3,713	826	\$0.00646	None at this time.
A6DR012104192 / 9467 1616				\$5.34	
750,000 / 06/2014	6,383	8,448	2,065	\$0.05921	
Color Network Printer				\$122.27	
KMBS					
<b>Subtotal Black</b>			<b>182,957</b>	<b>\$828.62</b>	
<b>Subtotal Color</b>			<b>8,404</b>	<b>\$497.60</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Kingswood Regional High</b>					
<b>Attendance Office</b>					
Konica Minolta BHC3100P / 32 PPM	1,949	3,300	1,351	\$0.00646	None at this time.
A6DR012104204 / 9467 1623				\$8.73	
750,000 / 06/2014	4,890	8,494	3,604	\$0.05921	
Color Network Printer				\$213.39	
KMBS					
<b>Attendance Office</b>					
Konica Minolta BH4020 / 42 PPM	35,739	59,308	23,569	\$0.00421	None at this time.
A6WD011004951 / 8702 4990				\$99.23	
1,000,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Custodian's Office</b>					
Konica Minolta BH3301P / 35 PPM	6,750	11,748	4,998	\$0.00646	None at this time.
A63P015000523 / 9467 6639				\$32.29	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Faculty Work Room</b>					
Konica Minolta BH958 / 95 PPM	1,227,269	1,869,384	642,115	\$0.00337	None at this time.
A796011000249 / 9467 6520				\$2,163.93	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Front Office</b>					
Konica Minolta BH3301P / 35 PPM	12,136	19,036	6,900	\$0.00646	None at this time.
A63P015000498 / 9348 5555				\$44.57	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Guidance Office</b>					
Konica Minolta BH4700P / 50 PPM	43,300	67,005	23,705	\$0.00646	None at this time.
A63N011014871 / 9467 6622				\$153.13	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Guidance Office</b>					
Konica Minolta BH754 / 75 PPM	2,229,278	2,331,249	101,971	\$0.00432	None at this time.
A55V011000609 / 9348 4178				\$440.51	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 110 Special Ed</b>					
Konica Minolta BH4700P / 50 PPM	11,426	16,003	4,577	\$0.00646	None at this time.
A63N011014873 / 9467 6626				\$29.57	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 111</b>					
Konica Minolta BH3301P / 35 PPM	5,075	8,061	2,986	\$0.00646	None at this time.
A63P015000524 / 9342 4916				\$19.29	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 112 Nurse</b>					
Konica Minolta BH3301P / 35 PPM	3,390	4,506	1,116	\$0.00646	None at this time.
A63P015000467 / 9342 4917				\$7.21	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 116</b>					
Konica Minolta BH3301P / 35 PPM	6,527	11,549	5,022	\$0.00646	None at this time.
A63P015000512 / 9342 4918				\$32.44	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 117</b>					
Konica Minolta BH3301P / 35 PPM	7,224	10,810	3,586	\$0.00646	None at this time.
A63P015000477 / 9467 6615				\$23.17	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 118</b>					
Konica Minolta BH3301P / 35 PPM	8,808	14,818	6,010	\$0.00646	None at this time.
A63P015000521 / 9467 6627				\$38.82	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 119</b>					
Konica Minolta BH3301P / 35 PPM	2,852	4,509	1,657	\$0.00646	None at this time.
A63P015000528 / 9467 6614				\$10.70	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 120</b>					
Konica Minolta BH3301P / 35 PPM	13,716	19,761	6,045	\$0.00646	None at this time.
A63P015000497 / 9467 6616				\$39.05	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 121</b>					
Konica Minolta BH3301P / 35 PPM	9,557	13,787	4,230	\$0.00646	None at this time.
A63P015000516 / 9467 6617				\$27.33	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 129</b>					
Konica Minolta BHC3100P / 32 PPM	2,837	3,838	1,001	\$0.00646	None at this time.
A6DR012104281 / 9467 1617				\$6.47	
750,000 / 06/2014	755	1,056	301	\$0.05921	
Color Network Printer				\$17.82	
KMBS					
<b>Room 130</b>					
Konica Minolta BH3301P / 35 PPM	6,735	8,852	2,117	\$0.00646	None at this time.
A63P015000511 / 9467 6620				\$13.68	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 130c</b>					
Konica Minolta BHC3100P / 32 PPM	3,806	6,235	2,429	\$0.00646	None at this time.
A6DR012104205 / 9467 1621				\$15.69	
750,000 / 06/2014	7,527	11,019	3,492	\$0.05921	
Color Network Printer				\$206.76	
KMBS					
<b>Room 131</b>					
Konica Minolta BH3301P / 35 PPM	10,885	16,234	5,349	\$0.00646	None at this time.
A63P015000529 / 9467 6618				\$34.55	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 133</b>					
Konica Minolta BH3301P / 35 PPM	4,722	7,398	2,676	\$0.00646	None at this time.
A63P015000506 / 9467 6619				\$17.29	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 134</b>					
Konica Minolta BHC3100P / 32 PPM	1,359	4,572	3,213	\$0.00646	None at this time.
A6DR012104303 / 9467 1614				\$20.76	
750,000 / 06/2014	1,974	4,343	2,369	\$0.05921	
Color Network Printer				\$140.27	
KMBS					
<b>Room 135</b>					
Konica Minolta BHC3100P / 32 PPM	2,632	4,192	1,560	\$0.00646	None at this time.
A6DR012105214 / 9467 1671				\$10.08	
750,000 / 06/2014	3,300	5,531	2,231	\$0.05921	
Color Network Printer				\$132.10	
KMBS					
<b>Room 137A Inner Office</b>					
Konica Minolta BH4700P / 50 PPM	15,813	25,194	9,381	\$0.00646	None at this time.
A63N011014877 / 9464 8240				\$60.60	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 138</b>					
Konica Minolta BHC454 / 45 PPM	259,658	265,707	6,049	\$0.00337	7 years from Intro.
A5C0011000596 / 9342 4470				\$20.39	
1,000,000 / 07/2012	84,160	86,366	2,206	\$0.05550	
Color Photocopier				\$122.43	
KMBS					
<b>Room 149</b>					
Konica Minolta BHC3100P / 32 PPM	8,143	12,800	4,657	\$0.00646	None at this time.
A6DR012105230 / 9467 1606				\$30.08	
750,000 / 06/2014	16,128	26,085	9,957	\$0.05921	
Color Network Printer				\$589.55	
KMBS					
<b>Room 152A</b>					
Konica Minolta BHC3100P / 32 PPM	1,959	3,064	1,105	\$0.00646	None at this time.
A6DR012104301 / 9467 1619				\$7.14	
750,000 / 06/2014	4,255	6,541	2,286	\$0.05921	
Color Network Printer				\$135.35	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 154</b>					
Konica Minolta BH3301P / 35 PPM	1,044	1,253	209	\$0.00646	Underused!
A63P015000536 / 9467 6603				\$1.35	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 154 Graphics</b>					
Konica Minolta BHC308 / 30 PPM	1,315	2,384	1,069	\$0.00421	None at this time.
A7PY011011294 / 9460 7598				\$4.50	
750,000 / 06/2016	7,442	11,713	4,271	\$0.05921	
Color Photocopier				\$252.89	
KMBS					
<b>Room 172</b>					
Konica Minolta BHC3350 / 35 PPM	18,960	32,000	13,040	\$0.00421	None at this time.
A4Y4011014026 / 9465 0678				\$54.90	
750,000 / 01/2014	3,898	7,334	3,436	\$0.05921	
Color Laser MFP				\$203.45	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 175</b>					
Konica Minolta BHC3100P / 32 PPM	1,954	2,473	519	\$0.00646	None at this time.
A6DR012104296 / 9467 1609				\$3.35	
750,000 / 06/2014	2,144	4,167	2,023	\$0.05921	
Color Network Printer				\$119.78	
KMBS					
<b>Room 178</b>					
Konica Minolta BH3301P / 35 PPM	6,182	10,031	3,849	\$0.00646	None at this time.
A63P015000515 / 9467 6598				\$24.86	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 180</b>					
Konica Minolta BHC3100P / 32 PPM	3,136	5,391	2,255	\$0.00646	None at this time.
A6DR012105202 / 9467 1670				\$14.57	
750,000 / 06/2014	8,474	13,692	5,218	\$0.05921	
Color Network Printer				\$308.96	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 182 Library</b>					
Konica Minolta BHC3100P / 32 PPM	2,614	3,744	1,130	\$0.00646	None at this time.
A6DR012104200 / 9467 1622				\$7.30	
750,000 / 06/2014	2,995	5,008	2,013	\$0.05921	
Color Network Printer				\$119.19	
KMBS					
<b>Room 182 Library</b>					
Konica Minolta BHC554 / 55 PPM	291,129	342,248	51,119	\$0.00337	7 years from Intro.
A5AY011000693 / 9348 4168				\$172.27	
3,000,000 / 08/2012	215,502	275,390	59,888	\$0.05550	
Color Photocopier				\$3,323.78	
KMBS					
<b>Room 182B Media</b>					
Konica Minolta BHC3100P / 32 PPM	935	1,436	501	\$0.00646	None at this time.
A6DR012105228 / 9467 1612				\$3.24	
750,000 / 06/2014	765	1,069	304	\$0.05921	
Color Network Printer				\$18.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 201</b>					
Konica Minolta BHC3110 / 32 PPM	134	317	183	\$0.00646	Underused!
A6DT012102683 / 9467 6640				\$1.18	
750,000 / 06/2014	371	708	337	\$0.05921	
Color Laser MFP				\$19.95	
KMBS					
<b>Room 205</b>					
Konica Minolta BH3301P / 35 PPM	5,712	9,364	3,652	\$0.00646	None at this time.
A63P015000496 / 9467 6621				\$23.59	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 206</b>					
Konica Minolta BH3301P / 35 PPM	3,399	5,202	1,803	\$0.00646	None at this time.
A63P015000527 / 9467 6608				\$11.65	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 210</b>					
Konica Minolta BHC3100P / 32 PPM	2,094	2,992	898	\$0.00646	None at this time.
A6DR012104297 / 9467 1625				\$5.80	
750,000 / 06/2014	520	609	89	\$0.05921	
Color Network Printer				\$5.27	
KMBS					
<b>Room 211</b>					
Konica Minolta BHC3100P / 32 PPM	7,403	11,519	4,116	\$0.00646	None at this time.
A6DR012105269 / 9467 1608				\$26.59	
750,000 / 06/2014	4,520	6,676	2,156	\$0.05921	
Color Network Printer				\$127.66	
KMBS					
<b>Room 212</b>					
Konica Minolta BHC3100P / 32 PPM	2,102	3,047	945	\$0.00646	None at this time.
A6DR012104223 / 9467 1607				\$6.10	
750,000 / 06/2014	1,816	2,498	682	\$0.05921	
Color Network Printer				\$40.38	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 214</b>					
Konica Minolta BHC3100P / 32 PPM	2,998	4,461	1,463	\$0.00646	None at this time.
A6DR012104206 / 9467 1624				\$9.45	
750,000 / 06/2014	715	1,059	344	\$0.05921	
Color Network Printer				\$20.37	
KMBS					
<b>Room 215</b>					
Konica Minolta BHC3100P / 32 PPM	1,644	2,546	902	\$0.00646	None at this time.
A6DR012104209 / 9467 1626				\$5.83	
750,000 / 06/2014	1,618	3,282	1,664	\$0.05921	
Color Network Printer				\$98.53	
KMBS					
<b>Room 216</b>					
Konica Minolta BH3301P / 35 PPM	6,212	9,214	3,002	\$0.00646	None at this time.
A63P015000517 / 9467 6609				\$19.39	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 217</b>					
Konica Minolta BHC3100P / 32 PPM	4,798	6,849	2,051	\$0.00646	None at this time.
A6DR012104231 / 9467 1611				\$13.25	
750,000 / 06/2014	2,476	3,624	1,148	\$0.05921	
Color Network Printer				\$67.97	
KMBS					
<b>Room 218</b>					
Konica Minolta BH3301P / 35 PPM	7,978	12,192	4,214	\$0.00646	None at this time.
A63P015000525 / 9467 6610				\$27.22	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 219</b>					
Konica Minolta BH4700P / 50 PPM	6,036	9,612	3,576	\$0.00646	None at this time.
A63N011014868 / 9467 6611				\$23.10	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 221</b>					
Konica Minolta BHC3100P / 32 PPM	4,844	5,898	1,054	\$0.00646	None at this time.
A6DR012105121 / 9467 1669				\$6.81	
750,000 / 06/2014	2,406	3,315	909	\$0.05921	
Color Network Printer				\$53.82	
KMBS					
<b>Room 225</b>					
Konica Minolta BHC3100P / 32 PPM	878	1,571	693	\$0.00646	None at this time.
A6DR012104232 / 9348 5964				\$4.48	
750,000 / 06/2014	1,053	1,761	708	\$0.05921	
Color Network Printer				\$41.92	
KMBS					
<b>Room 226</b>					
Konica Minolta BHC3100P / 32 PPM	1,952	3,426	1,474	\$0.00646	None at this time.
A6DR012104207 / 9467 1615				\$9.52	
750,000 / 06/2014	1,147	2,984	1,837	\$0.05921	
Color Network Printer				\$108.77	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 227</b>					
Konica Minolta BH3320 / 35 PPM	5,339	8,056	2,717	\$0.00421	None at this time.
A6WP011006396 / 9467 6612				\$11.44	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 230</b>					
Konica Minolta BH4700P / 50 PPM	35,940	49,841	13,901	\$0.00646	None at this time.
A63N011014867 / 9467 6632				\$89.80	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 231</b>					
Konica Minolta BHC3100P / 32 PPM	10,366	20,624	10,258	\$0.00646	None at this time.
A6DR012104298 / 9467 1620				\$66.27	
750,000 / 06/2014	3,887	10,579	6,692	\$0.05921	
Color Network Printer				\$396.23	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 232</b>					
Konica Minolta BH3301P / 35 PPM	5,609	17,028	11,419	\$0.00646	None at this time.
A63P015000530 / 9467 6636				\$73.77	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 233 English Cart</b>					
Konica Minolta BH3301P / 35 PPM	12,185	17,370	5,185	\$0.00646	None at this time.
A63P015000503 /				\$33.50	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 234 - English Cart</b>					
Konica Minolta BH3301P / 35 PPM	8,969	15,376	6,407	\$0.00646	None at this time.
A63P015000526 / 9467 6634				\$41.39	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 234 - English Cart - not in use</b>					
Konica Minolta BH3301P / 35 PPM	4,373	9,060	4,687	\$0.00646	None at this time.
A63P015000531 / 9467 6635				\$30.28	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 235</b>					
Konica Minolta BH3301P / 35 PPM	10,734	18,138	7,404	\$0.00646	None at this time.
A63P015000510 / 9467 6633				\$47.83	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 244</b>					
Konica Minolta BH3301P / 35 PPM	4,007	6,134	2,127	\$0.00646	None at this time.
A63P015000505 / 9467 6637				\$13.74	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 246</b>					
Konica Minolta BH3301P / 35 PPM	3,578	5,739	2,161	\$0.00646	None at this time.
A63P015000534 / 9467 6638				\$13.96	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 248</b>					
Konica Minolta BHC3100P / 32 PPM	3,186	4,683	1,497	\$0.00646	None at this time.
A6DR012104285 / 9467 1610				\$9.67	
750,000 / 06/2014	3,309	4,599	1,290	\$0.05921	
Color Network Printer				\$76.38	
KMBS					
<b>Room 249</b>					
Konica Minolta BH3320 / 35 PPM	5,343	6,010	667	\$0.00421	None at this time.
A6WP011006570 / 9417 6613				\$2.81	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 249</b>					
Konica Minolta BHC3100P / 32 PPM	5,583	6,904	1,321	\$0.00646	None at this time.
A6DR012105342 /				\$8.53	
750,000 / 06/2014	3,755	6,518	2,763	\$0.05921	
Color Network Printer				\$163.60	
KMBS					
<b>Room 251 - Special Ed Learning Center</b>					
Konica Minolta BHC3100P / 32 PPM	584	2,391	1,807	\$0.00646	None at this time.
A6DR012104912 / 9467 1770				\$11.67	
750,000 / 06/2014	9,474	14,094	4,620	\$0.05921	
Color Network Printer				\$273.55	
KMBS					
<b>Room 252</b>					
Konica Minolta BHC3100P / 32 PPM	2,564	5,006	2,442	\$0.00646	None at this time.
A6DR012104224 / 9467 1603				\$15.78	
750,000 / 06/2014	1,194	3,075	1,881	\$0.05921	
Color Network Printer				\$111.37	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 253</b>					
Konica Minolta BHC3100P / 32 PPM	1,575	1,828	253	\$0.00646	None at this time.
A6DR012104228 / 9467 1604				\$1.63	
750,000 / 06/2014	1,226	1,647	421	\$0.05921	
Color Network Printer				\$24.93	
KMBS					
<b>Social Studies Office</b>					
Konica Minolta BHC3110 / 32 PPM	828	2,205	1,377	\$0.00646	None at this time.
A6DT012101458 / 9467 6641				\$8.90	
750,000 / 06/2014	1,339	2,314	975	\$0.05921	
Color Laser MFP				\$57.73	
KMBS					
<b>Teachers' Room</b>					
Konica Minolta BH958 / 95 PPM	1,562,199	2,229,861	667,662	\$0.00337	None at this time.
A796011000285 / 9467 6521				\$2,250.02	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Subtotal Black</b>			<b>1,726,384</b>	<b>\$6,617.97</b>	
<b>Subtotal Color</b>			<b>132,115</b>	<b>\$7,592.16</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Kingswood Regional Middle</b>					
<b>Cart</b>					
Konica Minolta BH3301P / 35 PPM	2,060	3,393	1,333	\$0.00646	None at this time.
A63P015000153 / 9464 8232				\$8.61	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>IT Staging</b>					
Konica Minolta BH4700P / 50 PPM	600	1,319	719	\$0.00646	None at this time.
A63N011014863 / 9467 6625				\$4.64	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Main Office</b>					
Konica Minolta BH3320 / 35 PPM	4,363	6,812	2,449	\$0.00421	None at this time.
A6WP011006568 / 9464 8239				\$10.31	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 102</b>					
Konica Minolta BHC3100P / 32 PPM	1,475	2,360	885	\$0.00646	None at this time.
A6DR012105257 / 9467 1649				\$5.72	
750,000 / 06/2014	1,780	3,032	1,252	\$0.05921	
Color Network Printer				\$74.13	
KMBS					
<b>Room 102</b>					
Konica Minolta BHC3100P / 32 PPM	6,849	11,726	4,877	\$0.00646	High color volume. Industry avg is 216; school averages 365. Suggest move color volume over to color copier with RS-PMS.
A6DR012105260 / 9467 1662				\$31.51	
750,000 / 06/2014	15,311	29,074	13,763	\$0.05921	
Color Network Printer				\$814.91	
KMBS					
<b>Room 103</b>					
Konica Minolta BHC3100P / 32 PPM	3,160	5,145	1,985	\$0.00646	None at this time.
A6DR012105255 / 9467 1665				\$12.82	
750,000 / 06/2014	3,286	5,217	1,931	\$0.05921	
Color Network Printer				\$114.33	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 104</b>					
Konica Minolta BHC3100P / 32 PPM	2,099	2,989	890	\$0.00646	None at this time.
A6DR012105274 / 9467 1652				\$5.75	
750,000 / 06/2014	1,803	2,561	758	\$0.05921	
Color Network Printer				\$44.88	
KMBS					
<b>Room 105</b>					
Konica Minolta BHC3100P / 32 PPM	510	727	217	\$0.00646	None at this time.
A6DR012105273 / 9467 1666				\$1.40	
750,000 / 06/2014	319	534	215	\$0.05921	
Color Network Printer				\$12.73	
KMBS					
<b>Room 106</b>					
Konica Minolta BH3301P / 35 PPM	2,184	3,210	1,026	\$0.00646	None at this time.
A63P015000211 / 9464 8255				\$6.63	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 107</b>					
Konica Minolta BHC3100P / 32 PPM	751	1,447	696	\$0.00646	None at this time.
A6DR012105324 / 9467 1656				\$4.50	
750,000 / 06/2014	615	1,608	993	\$0.05921	
Color Network Printer				\$58.80	
KMBS					
<b>Room 108</b>					
Konica Minolta BH4700P / 50 PPM	18,691	24,115	5,424	\$0.00646	None at this time.
A63N011014876 / 9467 6594				\$35.04	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 111</b>					
Konica Minolta BHC654E / 65 PPM	285,628	456,463	170,835	\$0.00337	High color volume. Ratio is 365 copies per student while industry averages 216. Solution: Install RS-PMS.
A2X1017016661 / 9465 0685				\$575.71	
3,000,000 / 07/2013	116,969	208,399	91,430	\$0.05258	
Color Photocopier				\$4,807.39	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 117</b>					
Konica Minolta BHC3100P / 32 PPM	1,766	2,644	878	\$0.00646	None at this time.
A6DR012105325 / 9467 1653				\$5.67	
750,000 / 06/2014	1,650	2,500	850	\$0.05921	
Color Network Printer				\$50.33	
KMBS					
<b>Room 118 Teachers' Room</b>					
Konica Minolta BH754 / 75 PPM	776,628	912,831	136,203	\$0.00432	None at this time.
A55V011000267 / 9348 4174				\$588.40	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 121</b>					
Konica Minolta BHC3350 / 35 PPM	2,935	4,071	1,136	\$0.00421	None at this time.
A4Y4011014059 / 9465 0677				\$4.78	
750,000 / 01/2014	1,364	2,318	954	\$0.05921	
Color Laser MFP				\$56.49	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 131</b>					
Konica Minolta BHC3100P / 32 PPM	2,614	3,957	1,343	\$0.00646	None at this time.
A6DR012105258 / 9467 1629				\$8.68	
750,000 / 06/2014	1,420	3,094	1,674	\$0.05921	
Color Network Printer				\$99.12	
KMBS					
<b>Room 133</b>					
Konica Minolta BH3301P / 35 PPM	4,179	6,136	1,957	\$0.00646	None at this time.
A63P015000354 / 9464 8254				\$12.64	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 135</b>					
Konica Minolta BHC3100P / 32 PPM	3,252	5,046	1,794	\$0.00646	None at this time.
A6DR012105326 / 9467 1651				\$11.59	
750,000 / 06/2014	2,411	3,833	1,422	\$0.05921	
Color Network Printer				\$84.20	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 135 - Little</b>					
Konica Minolta BH3301P / 35 PPM	3,235	5,199	1,964	\$0.00646	None at this time.
A63P015000250 / 9464 8252				\$12.69	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 136</b>					
Konica Minolta BHC3100P / 32 PPM	2,406	3,879	1,473	\$0.00646	None at this time.
A6DR012105321 / 9467 1650				\$9.52	
750,000 / 06/2014	2,325	3,966	1,641	\$0.05921	
Color Network Printer				\$97.16	
KMBS					
<b>Room 138</b>					
Konica Minolta BH3301P / 35 PPM	603	1,575	972	\$0.00646	None at this time.
A63P015000518 / 9464 8251				\$6.28	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 139A</b>					
Konica Minolta BH3301P / 35 PPM	2,343	2,894	551	\$0.00646	None at this time.
A63P015000514 / 9464 8250				\$3.56	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 141</b>					
Konica Minolta BHC3100P / 32 PPM	1,111	1,876	765	\$0.00646	None at this time.
A6DR012105322 / 9467 1628				\$4.94	
750,000 / 06/2014	941	1,442	501	\$0.05921	
Color Network Printer				\$29.66	
KMBS					
<b>Room 143C</b>					
Konica Minolta BH3301P / 35 PPM	233	359	126	\$0.00646	Underused!
A63P015000365 / 9467 6595				\$0.81	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 144A</b>					
Konica Minolta BHC3100P / 32 PPM	1,503	2,430	927	\$0.00646	None at this time.
A6DR012105280 / 9467 1668				\$5.99	
750,000 / 06/2014	2,663	4,501	1,838	\$0.05921	
Color Network Printer				\$108.83	
KMBS					
<b>Room 153</b>					
Konica Minolta BHC3100P / 32 PPM	3,603	5,386	1,783	\$0.00646	None at this time.
A6DR012105320 / 9467 1627				\$11.52	
750,000 / 06/2014	7,396	11,701	4,305	\$0.05921	
Color Network Printer				\$254.90	
KMBS					
<b>Room 158</b>					
Konica Minolta BHC3100P / 32 PPM	819	1,305	486	\$0.00646	None at this time.
A6DR012105281 / 9467 1667				\$3.14	
750,000 / 06/2014	3,203	4,685	1,482	\$0.05921	
Color Network Printer				\$87.75	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 158</b>					
Konica Minolta BH3301P / 35 PPM	3,159	3,170	11	\$0.00646	Underused!
A63P015000275 / 9467 6597				\$0.07	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 161A</b>					
Konica Minolta BH3301P / 35 PPM	2,882	4,276	1,394	\$0.00646	None at this time.
A63P015000361 / 9464 8247				\$9.01	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 202</b>					
Konica Minolta BHC3100P / 32 PPM	1,889	4,208	2,319	\$0.00646	None at this time.
A6DR012105259 / 9467 1663				\$14.98	
750,000 / 06/2014	2,003	4,910	2,907	\$0.05921	
Color Network Printer				\$172.12	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 203 McEvoy</b>					
Konica Minolta BH3301P / 35 PPM	6,432	10,178	3,746	\$0.00646	None at this time.
A63P015000350 / 9464 8227				\$24.20	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 204</b>					
Konica Minolta BH754 / 75 PPM	835,151	1,007,328	172,177	\$0.00432	None at this time.
A55V011000913 / 9348 4125				\$743.80	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 214</b>					
Konica Minolta BH3301P / 35 PPM	2,740	6,341	3,601	\$0.00646	None at this time.
A63P015000519 / 9464 8246				\$23.26	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 215 Pike</b>					
Konica Minolta BH3301P / 35 PPM	6,530	9,768	3,238	\$0.00646	None at this time.
A63P015000344 / 9464 8245				\$20.92	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 217</b>					
Konica Minolta BHC3100P / 32 PPM	2,942	4,524	1,582	\$0.00646	None at this time.
A6DR012105309 / 9467 1659				\$10.22	
750,000 / 06/2014	2,349	3,617	1,268	\$0.05921	
Color Network Printer				\$75.08	
KMBS					
<b>Room 218</b>					
Konica Minolta BH3301P / 35 PPM	7,426	11,293	3,867	\$0.00646	None at this time.
A63P015000500 / 9464 8244				\$24.98	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 219</b>					
Konica Minolta BHC3100P / 32 PPM	1,150	2,085	935	\$0.00646	None at this time.
A6DR012105312 / 9467 1655				\$6.04	
750,000 / 06/2014	1,149	1,923	774	\$0.05921	
Color Network Printer				\$45.83	
KMBS					
<b>Room 221</b>					
Konica Minolta BH3301P / 35 PPM	2,187	3,401	1,214	\$0.00646	None at this time.
A63P015000501 / 9342 4913				\$7.84	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 222</b>					
Konica Minolta BH3301P / 35 PPM	3,105	4,839	1,734	\$0.00646	None at this time.
A63P015000507 / 9464 8242				\$11.20	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 224 Warren</b>					
Konica Minolta BH3301P / 35 PPM	6,052	9,891	3,839	\$0.00646	None at this time.
A63P015000242 / 9342 4922				\$24.80	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 225</b>					
Konica Minolta BH3301P / 35 PPM	2,543	4,482	1,939	\$0.00646	None at this time.
A63P015000146 / 9342 4914				\$12.53	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 226</b>					
Konica Minolta BH3301P / 35 PPM	6,127	8,520	2,393	\$0.00646	None at this time.
A63P015000251 / 9342 4915				\$15.46	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 227</b>					
Konica Minolta BH3301P / 35 PPM	3,673	6,137	2,464	\$0.00646	None at this time.
A63P015000158 / 9464 8236				\$15.92	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 229 Prep</b>					
Konica Minolta BH958 / 95 PPM	466,240	710,530	244,290	\$0.00337	None at this time.
A796011000302 / 9464 6646				\$823.26	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 230</b>					
Konica Minolta BH3301P / 35 PPM	3,501	6,442	2,941	\$0.00646	None at this time.
A63P015000249 / 9464 8235				\$19.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 231</b>					
Konica Minolta BHC3100P / 32 PPM	2,680	4,140	1,460	\$0.00646	None at this time.
A6DR012105231 / 9467 1664				\$9.43	
750,000 / 06/2014	3,730	5,726	1,996	\$0.05921	
Color Network Printer				\$118.18	
KMBS					
<b>Room 232</b>					
Konica Minolta BH3301P / 35 PPM	2,462	2,645	183	\$0.00646	Underused!
A63P015000150 / 9464 8234				\$1.18	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 233</b>					
Konica Minolta BHC3100P / 32 PPM	1,283	3,263	1,980	\$0.00646	None at this time.
A6DR012105262 / 9467 1658				\$12.79	
750,000 / 06/2014	1,919	5,734	3,815	\$0.05921	
Color Network Printer				\$225.89	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 235</b>					
Konica Minolta BH3301P / 35 PPM	3,749	6,556	2,807	\$0.00646	None at this time.
A63P015000163 / 9467 6629				\$18.13	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 236</b>					
Konica Minolta BHC3100P / 32 PPM	3,506	5,232	1,726	\$0.00646	None at this time.
A6DR012105278 /				\$11.15	
750,000 / 06/2014	3,742	6,008	2,266	\$0.05921	
Color Network Printer				\$134.17	
KMBS					
<b>Room 236 Cart 2 - not in use</b>					
Konica Minolta BH3301P / 35 PPM	431	431	0	\$0.00646	None at this time.
A63P015000139 / 9464 8256				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 243</b>					
Konica Minolta BH3301P / 35 PPM	6,162	9,467	3,305	\$0.00646	None at this time.
A63P015000243 / 9464 6630				\$21.35	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 244</b>					
Konica Minolta BHC3100P / 32 PPM	2,810	4,173	1,363	\$0.00646	None at this time.
A6DR012105245 / 9467 1657				\$8.80	
750,000 / 06/2014	3,883	5,452	1,569	\$0.05921	
Color Network Printer				\$92.90	
KMBS					
<b>Room 245</b>					
Konica Minolta BHC3100P / 32 PPM	1,112	1,428	316	\$0.00646	None at this time.
A6DR012105285 / 9467 1654				\$2.04	
750,000 / 06/2014	2,622	3,676	1,054	\$0.05921	
Color Network Printer				\$62.41	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 246</b>					
Konica Minolta BH3301P / 35 PPM	4,654	9,996	5,342	\$0.00646	None at this time.
A63P015000151 / 9467 8228				\$34.51	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 246</b>					
Konica Minolta BH3301P / 35 PPM	2,460	3,345	885	\$0.00646	None at this time.
A63P015000247 /				\$5.72	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 247</b>					
Konica Minolta BH3301P / 35 PPM	2,727	3,588	861	\$0.00646	None at this time.
A63P015000248 / 9464 6628				\$5.56	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 249 Quinney</b>					
Konica Minolta BH3301P / 35 PPM	3,987	7,271	3,284	\$0.00646	None at this time.
A63P015000237 /				\$21.21	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 255</b>					
Konica Minolta BH3301P / 35 PPM	0	7,209	7,209	\$0.00646	None at this time.
A63P015000327 / 9464 6631				\$46.57	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 257</b>					
Konica Minolta BHC3100P / 32 PPM	4,171	9,563	5,392	\$0.00646	None at this time.
A6DR012105277 / 9467 1661				\$34.83	
750,000 / 06/2014	9,612	15,040	5,428	\$0.05921	
Color Network Printer				\$321.39	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>STORAGE</b>					
Konica Minolta BH3301P / 35 PPM	0	0	0	\$0.00646	None at this time.
A63P015000229 / 9464 8253				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>STORAGE</b>					
Konica Minolta BH3301P / 35 PPM	0	0	0	\$0.00646	None at this time.
A63P015000349 / 9464 8228				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Subtotal Black</b>			<b>833,491</b>	<b>\$3,433.62</b>	
<b>Subtotal Color</b>			<b>146,086</b>	<b>\$8,043.57</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Lakes Region Technical Center</b>					
<b>Culinary Office</b>					
Konica Minolta BHC3100P / 32 PPM	3,822	6,036	2,214	\$0.00646	None at this time.
A6DR012105279 / 9467 1648				\$14.30	
750,000 / 06/2014	730	1,201	471	\$0.05921	
Color Network Printer				\$27.89	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC458 / 45 PPM	176,092	252,001	75,909	\$0.00337	None at this time.
A79M011000395 / 9467 6513				\$255.81	
1,000,000 / 08/2016	131,489	197,803	66,314	\$0.05258	
Color Photocopier				\$3,486.79	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC3100P / 32 PPM	6,375	9,342	2,967	\$0.00646	None at this time.
A6DR012105244 / 9467 1644				\$19.17	
750,000 / 06/2014	7,784	12,534	4,750	\$0.05921	
Color Network Printer				\$281.25	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 102D</b>					
Konica Minolta BH3301P / 35 PPM	730	1,044	314	\$0.00646	Underused!
A63P015000537 / 9467 6599				\$2.03	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 104</b>					
Konica Minolta BHC3100P / 32 PPM	8,141	10,579	2,438	\$0.00646	None at this time.
A6DR012105399 / 9467 1646				\$15.75	
750,000 / 06/2014	6,572	8,893	2,321	\$0.05921	
Color Network Printer				\$137.43	
KMBS					
<b>Room 108</b>					
Konica Minolta BHC3100P / 32 PPM	13,453	19,165	5,712	\$0.00646	None at this time.
A6DR012105351 / 9467 1630				\$36.90	
750,000 / 06/2014	11,345	17,509	6,164	\$0.05921	
Color Network Printer				\$364.97	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 112</b>					
Konica Minolta BHC3100P / 32 PPM	2,799	3,147	348	\$0.00646	None at this time.
A6DR012105408 / 9467 1645				\$2.25	
750,000 / 06/2014	5,781	6,248	467	\$0.05921	
Color Network Printer				\$27.65	
KMBS					
<b>Room 117 Business Office</b>					
Konica Minolta BH454E / 45 PPM	30,156	47,830	17,674	\$0.00337	None at this time.
A61E011025092 / 9467 6522				\$59.56	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 118</b>					
Konica Minolta BH3301P / 35 PPM	7,145	16,094	8,949	\$0.00646	None at this time.
A63P015000493 / 9467 6601				\$57.81	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 118 - not in use</b>					
Konica Minolta BH3301P / 35 PPM	714	714	0	\$0.00646	None at this time.
A63P015000188 / 9467 6600				\$0.00	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 120 Business Office</b>					
Konica Minolta BHC454 / 45 PPM	376,171	385,779	9,608	\$0.00337	7 years from Intro.
A5C0011000536 / 9348 4164				\$32.38	
1,000,000 / 07/2012	79,172	82,474	3,302	\$0.05550	
Color Photocopier				\$183.26	
KMBS					
<b>Room 121A</b>					
Konica Minolta BHC3100P / 32 PPM	1,138	1,408	270	\$0.00646	None at this time.
A6DR012105352 / 9467 1647				\$1.74	
750,000 / 06/2014	3,862	5,031	1,169	\$0.05921	
Color Network Printer				\$69.22	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 122</b>					
Konica Minolta BH3320 / 35 PPM	2,501	3,764	1,263	\$0.00421	None at this time.
A6WP011006366 / 9465 0692				\$5.32	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 122A</b>					
Konica Minolta BH3320 / 35 PPM	7,274	9,662	2,388	\$0.00421	None at this time.
A6WP011006305 / 9467 6605				\$10.05	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 123</b>					
Konica Minolta BH3301P / 35 PPM	710	946	236	\$0.00646	Underused!
A63P015000520 / 9467 6602				\$1.52	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 126D Construction</b>					
Konica Minolta BHC3100P / 32 PPM	258	268	10	\$0.00646	Underused!
A6DR012105413 / 9467 1642				\$0.06	
750,000 / 06/2014	1,148	1,161	13	\$0.05921	
Color Network Printer				\$0.77	
KMBS					
<b>Room 128A</b>					
Konica Minolta BHC3100P / 32 PPM	1,927	3,044	1,117	\$0.00646	None at this time.
A6DR012105272 / 9467 1643				\$7.22	
750,000 / 06/2014	2,357	3,597	1,240	\$0.05921	
Color Network Printer				\$73.42	
KMBS					
<b>Room 306 Agricultural Sciences</b>					
Konica Minolta BHC3350 / 35 PPM	9,859	13,044	3,185	\$0.00421	None at this time.
A4Y4011014178 / 9467 6510				\$13.41	
750,000 / 01/2014	7,845	11,939	4,094	\$0.05921	
Color Laser MFP				\$242.41	
KMBS					
<b>Subtotal Black</b>			<b>134,602</b>	<b>\$535.29</b>	
<b>Subtotal Color</b>			<b>90,305</b>	<b>\$4,895.05</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Middleton Elementary</b>					
<b>Main Office</b>					
Konica Minolta BHC654 / 65 PPM	221,239	321,808	100,569	\$0.00337	7 years from Intro. High color volume. Ratio is 279 copies per student while industry averages 216. Solution: Install RS-PMS.
A2X1017017792 / 9465 0682				\$338.92	
3,000,000 / 02/2012	69,249	105,360	36,111	\$0.05258	
Color Photocopier				\$1,898.72	
KMBS					
<b>Main Office</b>					
Konica Minolta BH3301P / 35 PPM	8,577	17,810	9,233	\$0.00646	None at this time.
A63P015000239 / 9348 5955				\$59.65	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Media Center</b>					
Konica Minolta BHC3100P / 32 PPM	765	988	223	\$0.00646	None at this time.
A6DR012105350 / 9467 1564				\$1.44	
750,000 / 06/2014	1,611	2,818	1,207	\$0.05921	
Color Network Printer				\$71.47	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 116 Nurse</b>					
Konica Minolta BH3301P / 35 PPM	1,414	1,975	561	\$0.00646	None at this time.
A63P015000222 / 9230 1059				\$3.62	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 117 Guidance Office</b>					
Konica Minolta BH3301P / 35 PPM	2,228	4,873	2,645	\$0.00646	None at this time.
A63P015000240 / 9320 1048				\$17.09	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 119 Art</b>					
Konica Minolta BHC3100P / 32 PPM	632	777	145	\$0.00646	None at this time.
A6DR012105356 / 9467 1599				\$0.94	
750,000 / 06/2014	1,033	1,935	902	\$0.05921	
Color Network Printer				\$53.41	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Special Education</b>					
Konica Minolta BH3301P / 35 PPM	8,349	10,655	2,306	\$0.00646	None at this time.
A63P015000144 / 9320 1049				\$14.90	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Teachers' Work Room</b>					
Konica Minolta BH958 / 95 PPM	294,435	428,684	134,249	\$0.00337	None at this time.
A796011000346 / 9465 0704				\$452.42	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Subtotal Black</b>			<b>249,931</b>	<b>\$888.97</b>	
<b>Subtotal Color</b>			<b>38,220</b>	<b>\$2,023.59</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>New Durham Elementary</b>					
<b>Main Office</b>					
Konica Minolta BHC654E / 65 PPM	349,507	529,667	180,160	\$0.00337	High color volume. Ratio is 573 copies per student while industry averages 216. Solution: Install RS-PMS.
A2X1017017783 / 9467 6517				\$607.14	
3,000,000 / 07/2013	151,266	233,266	82,000	\$0.05258	
Color Photocopier				\$4,311.56	
KMBS					
<b>Room 102</b>					
Konica Minolta BH3320 / 35 PPM	6,820	8,985	2,165	\$0.00421	None at this time.
A6WP011006563 / 9348 5953				\$9.11	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 102 Computer Lab</b>					
Konica Minolta BHC3100P / 32 PPM	1,993	2,931	938	\$0.00646	None at this time.
A6DR012105395 / 9467 1593				\$6.06	
750,000 / 06/2014	6,095	8,752	2,657	\$0.05921	
Color Network Printer				\$157.32	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 115 Preschool</b>					
Konica Minolta BHC3100P / 32 PPM	1,507	2,469	962	\$0.00646	None at this time.
A6DR012105318 / 9467 1596				\$6.21	
750,000 / 06/2014	2,296	3,306	1,010	\$0.05921	
Color Network Printer				\$59.80	
KMBS					
<b>Room 123</b>					
Konica Minolta BH754 / 75 PPM	1,045,885	1,130,275	84,390	\$0.00432	None at this time.
A55V011000915 / 9348 4161				\$364.56	
4,000,000 / 03/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 134</b>					
Konica Minolta BH3301P / 35 PPM	2,115	3,123	1,008	\$0.00646	None at this time.
A63P015000204 / 9320 1058				\$6.51	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 134</b>					
Konica Minolta BH3301P / 35 PPM	3,799	4,743	944	\$0.00646	None at this time.
A63P015000157 / 9348 5556				\$6.10	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 145</b>					
Konica Minolta BH3301P / 35 PPM	1,113	1,475	362	\$0.00646	Underused!
A63P015000201 / 9465 0694				\$2.34	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 149</b>					
Konica Minolta BH3301P / 35 PPM	7,054	13,815	6,761	\$0.00646	None at this time.
A63P015000181 / 9302 1050				\$43.68	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 171</b>					
Konica Minolta BH3320 / 35 PPM	0	840	840	\$0.00421	None at this time.
A6WP011006531 / 9465 0696				\$3.54	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
<b>Room 175 Speech</b>					
Konica Minolta BHC3100P / 32 PPM	2,324	3,325	1,001	\$0.00646	None at this time.
A6DR012105379 / 9467 1597				\$6.47	
750,000 / 06/2014	80	82	2	\$0.05921	
Color Network Printer				\$0.12	
KMBS					
<b>Room 177</b>					
Konica Minolta BH3320 / 35 PPM	26,389	39,465	13,076	\$0.00421	None at this time.
A6WP011006541 / 9465 0697				\$55.05	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 192 Nurse</b>					
Konica Minolta BHC3100P / 32 PPM	981	1,437	456	\$0.00646	None at this time.
A6DR012105373 / 9467 1592				\$2.95	
750,000 / 06/2014	1,263	2,117	854	\$0.05921	
Color Network Printer				\$50.57	
KMBS					
<b>Room 193 Randall</b>					
Konica Minolta BHC3100P / 32 PPM	1,999	3,281	1,282	\$0.00646	None at this time.
A6DR012105380 / 9467 1594				\$8.28	
750,000 / 06/2014	3,375	5,093	1,718	\$0.05921	
Color Network Printer				\$101.72	
KMBS					
<b>Subtotal Black</b>			<b>294,345</b>	<b>\$1,128.00</b>	
<b>Subtotal Color</b>			<b>88,241</b>	<b>\$4,681.09</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Ossipee Central</b>					
<b>Main Office</b>					
Konica Minolta BH3301P / 35 PPM	9,483	14,215	4,732	\$0.00646	None at this time.
A63P015000225 / 9467 6568				\$30.57	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Main Office</b>					
Konica Minolta BH4700P / 50 PPM	5,120	8,970	3,850	\$0.00646	None at this time.
A63N011014869 / 9467 6567				\$24.87	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC654E / 65 PPM	373,447	572,601	199,154	\$0.00337	High color volume. Ratio is 500 copies per student while industry averages 216. Solution: Install RS-PMS.
A2X1017017736 / 9467 0684				\$671.15	
3,000,000 / 07/2013	87,860	185,666	97,806	\$0.05258	
Color Photocopier				\$5,142.64	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 104 Vice Principal</b>					
Konica Minolta BH3301P / 35 PPM	2,695	5,738	3,043	\$0.00646	None at this time.
A63P015000202 / 9467 6566				\$19.66	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 105 Principal</b>					
Konica Minolta BHC3100P / 32 PPM	1,127	2,582	1,455	\$0.00646	None at this time.
A6DR012105425 / 9467 1574				\$9.40	
750,000 / 06/2014	2,756	4,278	1,522	\$0.05921	
Color Network Printer				\$90.12	
KMBS					
<b>Room 108 Library</b>					
Konica Minolta BHC3100P / 32 PPM	12,898	20,068	7,170	\$0.00646	High color volume. Ratio is 500 copies
A6DR012105384 / 9467 1578				\$46.32	per student while industry averages 216.
750,000 / 06/2014	24,030	44,465	20,435	\$0.05921	Solution: Install RS-PMS.
Color Network Printer				\$1,209.96	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>					
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Annual Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 109 SPED</b>					
Konica Minolta BHC3100P / 32 PPM	17,099	25,995	8,896	\$0.00646	None at this time.
A6DR012105416 / 9467 1580				\$57.47	
750,000 / 06/2014	1,914	4,036	2,122	\$0.05921	
Color Network Printer				\$125.64	
KMBS					
<b>Room 110</b>					
Konica Minolta BH3301P / 35 PPM	1,262	4,958	3,696	\$0.00646	None at this time.
A63P015000198 / 9467 6565				\$23.88	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 116</b>					
Konica Minolta BHC3100P / 32 PPM	2,639	4,313	1,674	\$0.00646	None at this time.
A6DR012105415 / 9467 1572				\$10.81	
750,000 / 06/2014	2,389	3,022	633	\$0.05921	
Color Network Printer				\$37.48	
KMBS					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 119 Kelly</b>					
Konica Minolta BH3301P / 35 PPM	4,175	5,534	1,359	\$0.00646	None at this time.
A63P015000199 /				\$8.78	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 135 SPED</b>					
Konica Minolta BHC3100P / 32 PPM	14,803	23,584	8,781	\$0.00646	None at this time.
A6DR012105388 / 9467 1576				\$56.73	
750,000 / 06/2014	555	1,186	631	\$0.05921	
Color Network Printer				\$37.36	
KMBS					
<b>Room 147</b>					
Konica Minolta BH3301P / 35 PPM	5,284	8,197	2,913	\$0.00646	None at this time.
A63P015000195 / 9467 6563				\$18.82	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 150 Reading Room</b>					
Konica Minolta BHC3100P / 32 PPM	5,619	8,581	2,962	\$0.00646	None at this time.
A6DR012105427 / 9467 1573				\$19.13	
750,000 / 06/2014	7,500	11,298	3,798	\$0.05921	
Color Network Printer				\$224.88	
KMBS					
<b>Room 156 Kitchen Office</b>					
Konica Minolta BH3301P / 35 PPM	5,274	10,162	4,888	\$0.00646	None at this time.
A63P015000189 / 9467 6562				\$31.58	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 160 Speech</b>					
Konica Minolta BHC3100P / 32 PPM	1,571	2,523	952	\$0.00646	None at this time.
A6DR012105414 / 9467 1577				\$6.15	
750,000 / 06/2014	904	1,512	608	\$0.05921	
Color Network Printer				\$36.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 167 Nurse's Office</b>					
Konica Minolta BH3301P / 35 PPM	1,774	2,681	907	\$0.00646	None at this time.
A63P015000193 / 9467 6561				\$5.86	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 174 Guidance</b>					
Konica Minolta BHC3100P / 32 PPM	1,644	3,166	1,522	\$0.00646	None at this time.
A6DR012105421 / 9467 1571				\$9.83	
750,000 / 06/2014	2,685	3,037	352	\$0.05921	
Color Network Printer				\$20.84	
KMBS					
<b>Room 177 Mason</b>					
Konica Minolta BHC3100P / 32 PPM	2,623	4,311	1,688	\$0.00646	None at this time.
A6DR012105424 /				\$10.90	
750,000 / 06/2014	2,798	3,120	322	\$0.05921	
Color Network Printer				\$19.07	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 178 Teachers' 1st Floor</b>					
Konica Minolta BH958 / 95 PPM	597,637	959,357	361,720	\$0.00337	None at this time.
A796011000345 / 9465 0782				\$1,219.00	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 184 Grade 2 McDonald</b>					
Konica Minolta BH3301P / 35 PPM	11,945	13,527	1,582	\$0.00646	None at this time.
A63P015000210 / 9467 6560				\$10.22	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 185 Milligan</b>					
Konica Minolta BHC3100P / 32 PPM	11,150	23,316	12,166	\$0.00646	High color usage. Ratio is 500 copies
A6DR012105407 / 9467 1579				\$78.59	per student while industry averages 216.
750,000 / 06/2014	20,008	38,885	18,877	\$0.05921	Solution: Install RS-PMS.
Color Network Printer				\$1,117.71	
KMBS					

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<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 192</b>					
Konica Minolta BH3301P / 35 PPM	17,567	29,786	12,219	\$0.00646	None at this time.
A63P015000155 / 9467 6558				\$78.93	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 301 Teachers' 2nd Floor</b>					
Konica Minolta BH958 / 95 PPM	463,240	665,336	202,096	\$0.00337	None at this time.
A796011000337 / 9465 0781				\$681.06	
5,000,000 / 06/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>Room 308 Wheeler</b>					
Konica Minolta BH3301P / 35 PPM	10,395	13,748	3,353	\$0.00646	None at this time.
A63P015000192 / 9467 6557				\$21.66	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Room 310 Lab					
Konica Minolta BH3320 / 35 PPM	11,956	16,137	4,181	\$0.00421	None at this time.
A6WP011006571 / 9467 6564				\$17.60	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					
Room 310 Lab					
Konica Minolta BHC3100P / 32 PPM	7,290	15,712	8,422	\$0.00646	High color usage. Ratio is 500 copies per student while industry ratio is 216. Solution: Install RS-PMS.
A6DR012105361 / 9467 1569				\$54.41	
750,000 / 06/2014	15,872	27,341	11,469	\$0.05921	
Color Network Printer				\$679.08	
KMBS					
Room 322 McNevech					
Konica Minolta BH3301P / 35 PPM	16,599	22,473	5,874	\$0.00646	None at this time.
A63P015000161 / 9467 6569				\$37.95	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Room 323					
Konica Minolta BH3301P / 35 PPM	8,649	12,740	4,091	\$0.00646	None at this time.
A63P015000203 / 9467 6556				\$26.43	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
Subtotal Black			875,346	\$3,287.75	
Subtotal Color			158,575	\$8,740.77	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>SAU 49 District</b>					
<b>1st Floor</b>					
Konica Minolta BH552 / 55 PPM	251,347	308,376	57,029	\$0.00432	8 years from Intro.
A2WV011007627 / 9348 4143				\$246.37	
3,000,000 / 02/2011	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
<b>2nd Floor</b>					
Konica Minolta BHC554 / 55 PPM	206,931	268,691	61,760	\$0.00337	7 years from Intro.
A5AY011000577 / 9342 4466				\$208.13	
3,000,000 / 08/2012	115,212	148,388	33,176	\$0.05550	
Color Photocopier				\$1,841.27	
KMBS					
<b>2nd Floor Work Area</b>					
Konica Minolta BHC3100P / 32 PPM	10,958	16,785	5,827	\$0.00646	None at this time.
A6DR012105343 / 9467 1588				\$37.64	
750,000 / 06/2014	14,927	23,524	8,597	\$0.05921	
Color Network Printer				\$509.03	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Accounts Payable - Nancy Rose</b>					
Konica Minolta BH3301P / 35 PPM	9,602	15,198	5,596	\$0.00646	None at this time.
A63P015000207 / 9467 6579				\$36.15	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Bookkeeping - Sandy Libby</b>					
Konica Minolta BH3301P / 35 PPM	12,288	19,311	7,023	\$0.00646	None at this time.
A63P015000233 / 9467 6578				\$45.37	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Budget SENSE</b>					
Konica Minolta BH4700P / 50 PPM	70,178	114,703	44,525	\$0.00646	None at this time.
A63N011014875 / 9467 6582				\$287.63	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

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<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Bus Repair Facility</b>					
Konica Minolta BH3301P / 35 PPM	3,131	4,633	1,502	\$0.00646	None at this time.
A63P015000205 / 9467 6584				\$9.70	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Business Office - Mary Patry</b>					
Konica Minolta BH4700P / 50 PPM	11,981	20,401	8,420	\$0.00646	None at this time.
A63N011014782 / 9467 6581				\$54.39	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Curriculum Office - Katey Hill</b>					
Konica Minolta BHC3100P / 32 PPM	2,224	3,287	1,063	\$0.00646	None at this time.
A6DR012105341 / 9467 1586				\$6.87	
750,000 / 06/2014	6,624	8,773	2,149	\$0.05921	
Color Network Printer				\$127.24	
KMBS					

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<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Human Resources - Cheryl Sawyer</b>					
Konica Minolta BHC3100P / 32 PPM	10,552	19,180	8,628	\$0.00646	None at this time.
A6DR012105349 / 9467 1585				\$55.74	
750,000 / 06/2014	19,603	33,171	13,568	\$0.05921	
Color Network Printer				\$803.36	
KMBS					
<b>Payroll - Barb Melnik</b>					
Konica Minolta BH4700P / 50 PPM	23,876	37,177	13,301	\$0.00646	None at this time.
A63N011014872 / 9467 6583				\$85.92	
2,000,000 / 04/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Plant Operations - Jody Downey</b>					
Konica Minolta BHC3100P / 32 PPM	1,363	2,023	660	\$0.00646	None at this time.
A6DR012105355 / 9467 1590				\$4.26	
750,000 / 06/2014	2,175	3,130	955	\$0.05921	
Color Network Printer				\$56.55	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Reception - Michelle Capone</b>					
Konica Minolta BH3301P / 35 PPM	5,208	6,921	1,713	\$0.00646	None at this time.
A63P015000241 / 9467 6580				\$11.07	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Special Ed Admin Assistant 2nd Floor</b>					
Konica Minolta BHC3100P / 32 PPM	7,961	12,704	4,743	\$0.00646	None at this time.
A6DR012105313 / 9467 1587				\$30.64	
750,000 / 06/2014	4,517	8,589	4,072	\$0.05921	
Color Network Printer				\$241.10	
KMBS					
<b>Transportation Office</b>					
Konica Minolta BH454E / 45 PPM	63,799	91,756	27,957	\$0.00337	None at this time.
A61E011025077 / 9467 6519				\$94.22	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Transportation Office</b>					
Konica Minolta BHC3100P / 32 PPM	3,563	6,336	2,773	\$0.00646	None at this time.
A6DR012105346 / 9467 1591				\$17.91	
750,000 / 06/2014	6,457	11,197	4,740	\$0.05921	
Color Network Printer				\$280.66	
KMBS					
<hr/>					
		<b>Subtotal Black</b>	<b>252,520</b>	<b>\$1,232.01</b>	
		<b>Subtotal Color</b>	<b>67,257</b>	<b>\$3,859.20</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Tuftonboro Central</b>					
<b>Barton Classroom</b>					
Konica Minolta BHC3100P / 32 PPM	3,777	5,684	1,907	\$0.00646	None at this time.
A6DR012105381 / 9467 1567				\$12.32	
750,000 / 06/2014	5,597	7,639	2,042	\$0.05921	
Color Network Printer				\$120.91	
KMBS					
<b>Main Office</b>					
Konica Minolta BH3301P / 35 PPM	5,643	8,772	3,129	\$0.00646	None at this time.
A63P015000200 / 9465 0698				\$20.21	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Main Office</b>					
Konica Minolta BHC654E / 65 PPM	303,461	434,437	130,976	\$0.00337	High color volume. Ratio is 655 copies per student while industry averages 216. Solution: Install RS-PMS.
A2X1017017763 / 9467 6516				\$441.39	
3,000,000 / 07/2013	145,828	212,035	66,207	\$0.05258	
Color Photocopier				\$3,481.16	
KMBS					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Media Center Circulation Desk</b>					
Konica Minolta BHC3100P / 32 PPM	2,704	3,271	567	\$0.00646	None at this time.
A6DR012105394 / 9467 1566				\$3.66	
750,000 / 06/2014	6,912	8,232	1,320	\$0.05921	
Color Network Printer				\$78.16	
KMBS					
<b>Media Center Office</b>					
Konica Minolta BHC3100P / 32 PPM	5,367	10,914	5,547	\$0.00646	High color volume. Ratio is 655 copies per student while industry averages 216. Solution: Install RS-PMS.
A6DR012105385 / 9467 1568				\$35.83	
750,000 / 06/2014	13,964	24,969	11,005	\$0.05921	
Color Network Printer				\$651.61	
KMBS					
<b>Media Lab</b>					
Konica Minolta BH3320 / 35 PPM	4,851	9,662	4,811	\$0.00421	None at this time.
A6WP011006339 / 9465 0702				\$20.25	
750,000 / 02/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
KMBS					

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<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 128 - Kitchen Office</b>					
Konica Minolta BH3301P / 35 PPM	2,562	3,991	1,429	\$0.00646	None at this time.
A63P015000213 / 9465 0699				\$9.23	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 134</b>					
Konica Minolta BH3301P / 35 PPM	5,840	8,612	2,772	\$0.00646	None at this time.
A63P015000513 / 9465 0700				\$17.91	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					
<b>Room 141 SPED</b>					
Konica Minolta BH3301P / 35 PPM	3,190	6,708	3,518	\$0.00646	None at this time.
A63P015000508 / 9465 0701				\$22.73	
500,000 / 11/2015	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
KMBS					

NHSAU 49 - Governor Wentworth Regional					
<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 145 Reading Area</b>					
Konica Minolta BH454E / 45 PPM	80,418	136,249	55,831	\$0.00337	None at this time.
A61E011025110 / 9467 6524				\$188.15	
1,000,000 / 11/2013	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
KMBS					
	<b>Subtotal Black</b>		<b>210,487</b>	<b>\$771.69</b>	
	<b>Subtotal Color</b>		<b>80,574</b>	<b>\$4,331.83</b>	
	<b>District Wide Black Totals</b>		<b>6,077,610</b>	<b>\$23,859.89</b>	
	<b>District Wide Color Totals</b>		<b>1,148,813</b>	<b>\$63,623.56</b>	
					<b>Your average Color CPC is \$0.0554. Solution: Renegotiate CPC down to \$0.04, saving \$88,355 over 5 years!</b>

## SPC Service & Supply Cost Savings

NHSAU 49 - Governor Wentworth Regional

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 08/01/2005 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2018-2019 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

### **BEFORE SPC**

Current Volume	PriorCPC	Average Annual Cost
6,077,610	\$0.02193	\$133,281.99

### **CURRENTLY WITH SPC**

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
6,077,610	\$0.00393	\$23,885.01	\$109,396.98	\$546,984.90

**Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$109,396.98 x 14 years as a Client  
= \$1,531,557.72 Cost Savings!**

\*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

### Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
Carpenter Elementary	567,634	\$2,078.09	\$3,065.22	\$10,438.57	\$15,581.88
Crescent Lake	534,444	\$2,257.07	\$2,886.00	\$9,828.21	\$14,971.28
Effingham Elementary	215,469	\$903.92	\$1,163.53	\$3,962.39	\$6,029.85
Kingswood Regional Art Center	182,957	\$845.77	\$987.97	\$3,364.51	\$5,198.24
Kingswood Regional High	1,726,384	\$6,754.25	\$9,322.47	\$31,747.52	\$47,824.25
Kingswood Regional Middle	833,491	\$3,504.55	\$4,500.85	\$15,327.57	\$23,332.97
Lakes Region Technical Center	134,602	\$546.25	\$726.85	\$2,475.28	\$3,748.38
Middleton Elementary	249,931	\$907.37	\$1,349.63	\$4,596.13	\$6,853.13
New Durham Elementary	294,345	\$1,151.27	\$1,589.46	\$5,412.89	\$8,153.62
Ossipee Central	875,346	\$3,355.56	\$4,726.87	\$16,097.27	\$24,179.69
SAU 49 District	252,520	\$1,257.18	\$1,363.61	\$4,643.74	\$7,264.53
Tuftsboro Central	210,487	\$787.60	\$1,136.63	\$3,870.77	\$5,795.00
<b>Total</b>	<b>6,077,610</b>	<b>\$24,348.88</b>	<b>\$32,819.09</b>	<b>\$111,764.85</b>	<b>\$168,932.83</b>

***SPC Equipment Bids:***

***Presently our bids are coming in between 15% to 23% of Retail, while the current Salesman's Cost is 50% of Retail.***

***For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of \$45,640 is coming in at \$7,342...16% of Retail! Our prices are negotiated with and supported directly by the manufacturer.***

### Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Carpenter Elementary	180,563	\$10,413.20
Crescent Lake	96,493	\$5,455.45
Effingham Elementary	61,980	\$3,468.60
Kingswood Regional Art Center	8,404	\$507.52
Kingswood Regional High	132,115	\$7,743.71
Kingswood Regional Middle	146,086	\$8,204.07
Lakes Region Technical Center	90,305	\$4,992.75
Middleton Elementary	38,220	\$2,064.00
New Durham Elementary	88,241	\$4,774.55
Ossipee Central	158,575	\$8,915.18
SAU 49 District	67,257	\$3,936.24
Tuftonboro Central	80,574	\$4,418.30
<b>Total</b>	<b>1,148,813</b>	<b>\$64,893.57</b>

## Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Black Laser MFP	90,253	\$0.00421	\$379.97	\$0.00429	\$387.19
Konica-Minolta Business Solutions	Black Network Printer	433,579	\$0.00646	\$2,800.92	\$0.00659	\$2,857.29
Konica-Minolta Business Solutions	Black Photocopier	2,755,787	\$0.00337	\$9,287.00	\$0.00344	\$9,479.91
Konica-Minolta Business Solutions	Black Photocopier	416,714	\$0.00421	\$1,754.37	\$0.00429	\$1,787.70
Konica-Minolta Business Solutions	Black Photocopier	837,733	\$0.00432	\$3,619.01	\$0.00441	\$3,694.40
Konica-Minolta Business Solutions	Color Laser MFP	20,891	\$0.00421	\$87.95	\$0.00429	\$89.62
Konica-Minolta Business Solutions	Color Laser MFP	2,724	\$0.00646	\$17.60	\$0.00659	\$17.95
Konica-Minolta Business Solutions	Color Network Printer	255,670	\$0.00646	\$1,651.63	\$0.00659	\$1,684.87
Konica-Minolta Business Solutions	Color Photocopier	1,263,190	\$0.00337	\$4,256.95	\$0.00344	\$4,345.37
Konica-Minolta Business Solutions	Color Photocopier	1,069	\$0.00421	\$4.50	\$0.00429	\$4.59
<b>Total</b>		<b>6,077,610</b>	<b>\$0.00393</b>	<b>\$23,859.89</b>	<b>\$0.00401</b>	<b>\$24,348.88</b>

## Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
Konica-Minolta Business Solutions	Color Laser MFP	14,280	\$0.05921	\$845.52	\$0.06039	\$862.37
Konica-Minolta Business Solutions	Color Network Printer	364,460	\$0.05921	\$21,579.68	\$0.06039	\$22,009.74
Konica-Minolta Business Solutions	Color Photocopier	533,059	\$0.05258	\$28,028.24	\$0.05363	\$28,587.95
Konica-Minolta Business Solutions	Color Photocopier	232,743	\$0.05550	\$12,917.24	\$0.05661	\$13,175.58
Konica-Minolta Business Solutions	Color Photocopier	4,271	\$0.05921	\$252.89	\$0.06039	\$257.93
<b>Total</b>		<b>1,148,813</b>	<b>\$0.05538</b>	<b>\$63,623.56</b>	<b>\$0.05649</b>	<b>\$64,893.57</b>

## Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.\*

<b>Total Number of Units</b>	<b>273</b>
<b>Total Number of Units on Lease</b>	<b>258</b>
<b>Total Number of Units Owned</b>	<b>15</b>
<b>Lease Company</b>	<b>Norway Savings</b>
<b>Lease Start Date</b>	<b>08/02/2016</b>
<b>Lease End Date</b>	<b>08/01/2021</b>
<b>Term</b>	<b>5 Annual</b>
<b>Annual Payment usually due on 8/1</b>	<b>\$111,764.85</b>
<b>Remaining Payments</b>	<b>2</b>

*\*The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

## Leased Equipment

Building	Make/Model	Serial Number
Carpenter Elementary	Konica Minolta BH3301P	A63P015000171
Carpenter Elementary	Konica Minolta BH3301P	A63P015000238
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104272
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104338
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104348a
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104352
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104353
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104357
Carpenter Elementary	Konica Minolta BHC3100P	A6DR012104360
Carpenter Elementary	Konica Minolta BHC3110	A6DT012100491
Carpenter Elementary	Konica Minolta BH3320	A6WP011006371
Carpenter Elementary	Konica Minolta BH3320	A6WP011006373
Carpenter Elementary	Konica Minolta BH958	A796011000303
Carpenter Elementary	Konica Minolta BH958	A796011000304
Crescent Lake	Konica Minolta BH3301P	A63P015000230
Crescent Lake	Konica Minolta BH3301P	A63P015000583
Crescent Lake	Konica Minolta BHC3100P	A6DR012104210
Crescent Lake	Konica Minolta BHC3100P	A6DR012104280
Crescent Lake	Konica Minolta BHC3100P	A6DR012104294
Crescent Lake	Konica Minolta BHC3100P	A6DR012104310
Crescent Lake	Konica Minolta BHC3100P	A6DR012104347
Crescent Lake	Konica Minolta BH3320	A6WP011006327
Crescent Lake	Konica Minolta BH3320	A6WP011006375
Crescent Lake	Konica Minolta BHC458	A79M011000435
Effingham Elementary	Konica Minolta BH3301P	A63P015000504
Effingham Elementary	Konica Minolta BH3301P	A63P015000585
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104198
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104229
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104288
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104299
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104300
Effingham Elementary	Konica Minolta BHC3100P	A6DR012104302
Effingham Elementary	Konica Minolta BHC3100P	A6DR012105410

Building	Make/Model	Serial Number
Effingham Elementary	Konica Minolta BH3320	A6WP011006376
Effingham Elementary	Konica Minolta BHC458	A79M011000383
Kingswood Regional Art Center	Konica Minolta BHC3350	A4Y4011014121
Kingswood Regional Art Center	Konica Minolta BH4700P	A63N011014870
Kingswood Regional Art Center	Konica Minolta BH3301P	A63P015000479
Kingswood Regional Art Center	Konica Minolta BH3301P	A63P015000626
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104170
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104192
Kingswood Regional Art Center	Konica Minolta BHC3100P	A6DR012104194
Kingswood Regional High	Konica Minolta BHC3350	A4Y4011014026
Kingswood Regional High	Konica Minolta BH754	A55V011000609
Kingswood Regional High	Konica Minolta BH4700P	A63N011014867
Kingswood Regional High	Konica Minolta BH4700P	A63N011014868
Kingswood Regional High	Konica Minolta BH4700P	A63N011014871
Kingswood Regional High	Konica Minolta BH4700P	A63N011014873
Kingswood Regional High	Konica Minolta BH4700P	A63N011014877
Kingswood Regional High	Konica Minolta BH3301P	A63P015000467
Kingswood Regional High	Konica Minolta BH3301P	A63P015000477
Kingswood Regional High	Konica Minolta BH3301P	A63P015000496
Kingswood Regional High	Konica Minolta BH3301P	A63P015000497
Kingswood Regional High	Konica Minolta BH3301P	A63P015000503
Kingswood Regional High	Konica Minolta BH3301P	A63P015000505
Kingswood Regional High	Konica Minolta BH3301P	A63P015000506
Kingswood Regional High	Konica Minolta BH3301P	A63P015000510
Kingswood Regional High	Konica Minolta BH3301P	A63P015000511
Kingswood Regional High	Konica Minolta BH3301P	A63P015000512
Kingswood Regional High	Konica Minolta BH3301P	A63P015000515
Kingswood Regional High	Konica Minolta BH3301P	A63P015000516
Kingswood Regional High	Konica Minolta BH3301P	A63P015000517
Kingswood Regional High	Konica Minolta BH3301P	A63P015000521
Kingswood Regional High	Konica Minolta BH3301P	A63P015000523
Kingswood Regional High	Konica Minolta BH3301P	A63P015000524
Kingswood Regional High	Konica Minolta BH3301P	A63P015000525
Kingswood Regional High	Konica Minolta BH3301P	A63P015000526

Building	Make/Model	Serial Number
Kingswood Regional High	Konica Minolta BH3301P	A63P015000527
Kingswood Regional High	Konica Minolta BH3301P	A63P015000528
Kingswood Regional High	Konica Minolta BH3301P	A63P015000529
Kingswood Regional High	Konica Minolta BH3301P	A63P015000530
Kingswood Regional High	Konica Minolta BH3301P	A63P015000531
Kingswood Regional High	Konica Minolta BH3301P	A63P015000534
Kingswood Regional High	Konica Minolta BH3301P	A63P015000536
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104200
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104204
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104205
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104206
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104207
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104209
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104223
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104224
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104228
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104231
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104232
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104281
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104285
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104296
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104297
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104298
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104301
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104303
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012104912
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105121
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105202
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105214
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105228
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105230
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105269
Kingswood Regional High	Konica Minolta BHC3100P	A6DR012105342
Kingswood Regional High	Konica Minolta BHC3110	A6DT012101458

Building	Make/Model	Serial Number
Kingswood Regional High	Konica Minolta BHC3110	A6DT012102683
Kingswood Regional High	Konica Minolta BH4020	A6WD011004951
Kingswood Regional High	Konica Minolta BH3320	A6WP011006396
Kingswood Regional High	Konica Minolta BH3320	A6WP011006570
Kingswood Regional High	Konica Minolta BH958	A796011000249
Kingswood Regional High	Konica Minolta BH958	A796011000285
Kingswood Regional High	Konica Minolta BHC308	A7PY011011294
Kingswood Regional Middle	Konica Minolta BHC654E	A2X1017016661
Kingswood Regional Middle	Konica Minolta BHC3350	A4Y4011014059
Kingswood Regional Middle	Konica Minolta BH4700P	A63N011014863
Kingswood Regional Middle	Konica Minolta BH4700P	A63N011014876
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000139
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000146
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000150
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000151
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000153
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000158
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000163
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000211
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000229
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000237
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000242
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000243
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000247
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000248
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000249
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000250
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000251
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000275
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000327
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000344
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000349
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000350
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000354

Building	Make/Model	Serial Number
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000361
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000365
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000500
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000501
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000507
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000514
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000518
Kingswood Regional Middle	Konica Minolta BH3301P	A63P015000519
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105231
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105245
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105255
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105257
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105258
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105259
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105260
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105262
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105273
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105274
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105277
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105278
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105280
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105281
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105285
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105309
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105312
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105320
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105321
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105322
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105324
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105325
Kingswood Regional Middle	Konica Minolta BHC3100P	A6DR012105326
Kingswood Regional Middle	Konica Minolta BH3320	A6WP011006568
Kingswood Regional Middle	Konica Minolta BH958	A796011000302
Lakes Region Technical Center	Konica Minolta BHC3350	A4Y4011014178

Building	Make/Model	Serial Number
Lakes Region Technical Center	Konica Minolta BH454E	A61E011025092
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000188
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000493
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000520
Lakes Region Technical Center	Konica Minolta BH3301P	A63P015000537
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105244
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105272
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105279
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105351
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105352
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105399
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105408
Lakes Region Technical Center	Konica Minolta BHC3100P	A6DR012105413
Lakes Region Technical Center	Konica Minolta BH3320	A6WP011006305
Lakes Region Technical Center	Konica Minolta BH3320	A6WP011006366
Lakes Region Technical Center	Konica Minolta BHC458	A79M011000395
Middleton Elementary	Konica Minolta BHC654	A2X1017017792
Middleton Elementary	Konica Minolta BH3301P	A63P015000144
Middleton Elementary	Konica Minolta BH3301P	A63P015000222
Middleton Elementary	Konica Minolta BH3301P	A63P015000239
Middleton Elementary	Konica Minolta BH3301P	A63P015000240
Middleton Elementary	Konica Minolta BHC3100P	A6DR012105350
Middleton Elementary	Konica Minolta BHC3100P	A6DR012105356
Middleton Elementary	Konica Minolta BH958	A796011000346
New Durham Elementary	Konica Minolta BHC654E	A2X1017017783
New Durham Elementary	Konica Minolta BH3301P	A63P015000157
New Durham Elementary	Konica Minolta BH3301P	A63P015000181
New Durham Elementary	Konica Minolta BH3301P	A63P015000201
New Durham Elementary	Konica Minolta BH3301P	A63P015000204
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105318
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105373
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105379
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105380
New Durham Elementary	Konica Minolta BHC3100P	A6DR012105395

Building	Make/Model	Serial Number
New Durham Elementary	Konica Minolta BH3320	A6WP011006531
New Durham Elementary	Konica Minolta BH3320	A6WP011006541
New Durham Elementary	Konica Minolta BH3320	A6WP011006563
Ossipee Central	Konica Minolta BHC654E	A2X1017017736
Ossipee Central	Konica Minolta BH4700P	A63N011014869
Ossipee Central	Konica Minolta BH3301P	A63P015000155
Ossipee Central	Konica Minolta BH3301P	A63P015000161
Ossipee Central	Konica Minolta BH3301P	A63P015000189
Ossipee Central	Konica Minolta BH3301P	A63P015000192
Ossipee Central	Konica Minolta BH3301P	A63P015000193
Ossipee Central	Konica Minolta BH3301P	A63P015000195
Ossipee Central	Konica Minolta BH3301P	A63P015000198
Ossipee Central	Konica Minolta BH3301P	A63P015000199
Ossipee Central	Konica Minolta BH3301P	A63P015000202
Ossipee Central	Konica Minolta BH3301P	A63P015000203
Ossipee Central	Konica Minolta BH3301P	A63P015000210
Ossipee Central	Konica Minolta BH3301P	A63P015000225
Ossipee Central	Konica Minolta BHC3100P	A6DR012105361
Ossipee Central	Konica Minolta BHC3100P	A6DR012105384
Ossipee Central	Konica Minolta BHC3100P	A6DR012105388
Ossipee Central	Konica Minolta BHC3100P	A6DR012105407
Ossipee Central	Konica Minolta BHC3100P	A6DR012105414
Ossipee Central	Konica Minolta BHC3100P	A6DR012105415
Ossipee Central	Konica Minolta BHC3100P	A6DR012105416
Ossipee Central	Konica Minolta BHC3100P	A6DR012105421
Ossipee Central	Konica Minolta BHC3100P	A6DR012105424
Ossipee Central	Konica Minolta BHC3100P	A6DR012105425
Ossipee Central	Konica Minolta BHC3100P	A6DR012105427
Ossipee Central	Konica Minolta BH3320	A6WP011006571
Ossipee Central	Konica Minolta BH958	A796011000337
Ossipee Central	Konica Minolta BH958	A796011000345
SAU 49 District	Konica Minolta BH454E	A61E011025077
SAU 49 District	Konica Minolta BH4700P	A63N011014782
SAU 49 District	Konica Minolta BH4700P	A63N011014872

Building	Make/Model	Serial Number
SAU 49 District	Konica Minolta BH4700P	A63N011014875
SAU 49 District	Konica Minolta BH3301P	A63P015000205
SAU 49 District	Konica Minolta BH3301P	A63P015000207
SAU 49 District	Konica Minolta BH3301P	A63P015000233
SAU 49 District	Konica Minolta BH3301P	A63P015000241
SAU 49 District	Konica Minolta BHC3100P	A6DR012105313
SAU 49 District	Konica Minolta BHC3100P	A6DR012105341
SAU 49 District	Konica Minolta BHC3100P	A6DR012105343
SAU 49 District	Konica Minolta BHC3100P	A6DR012105346
SAU 49 District	Konica Minolta BHC3100P	A6DR012105349
SAU 49 District	Konica Minolta BHC3100P	A6DR012105355
Tuftonboro Central	Konica Minolta BHC654E	A2X1017017763
Tuftonboro Central	Konica Minolta BH454E	A61E011025110
Tuftonboro Central	Konica Minolta BH3301P	A63P015000200
Tuftonboro Central	Konica Minolta BH3301P	A63P015000213
Tuftonboro Central	Konica Minolta BH3301P	A63P015000508
Tuftonboro Central	Konica Minolta BH3301P	A63P015000513
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105381
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105385
Tuftonboro Central	Konica Minolta BHC3100P	A6DR012105394
Tuftonboro Central	Konica Minolta BH3320	A6WP011006339

## Owned Equipment

Building	Make/Model	Serial Number
Carpenter Elementary	Konica MinoltaBHC554	A5AY011000594
Crescent Lake	Konica MinoltaBH754	A55V011000632
Crescent Lake	Konica MinoltaBHC454	A5C0011000611
Effingham Elementary	Konica MinoltaBH754	A55V011000914
Kingswood Regional Art Center	Konica MinoltaBH754	A55V011000202
Kingswood Regional High	Konica MinoltaBHC554	A5AY011000693
Kingswood Regional High	Konica MinoltaBHC454	A5C0011000596
Kingswood Regional High	Konica MinoltaBH3301P	A63P015000498
Kingswood Regional Middle	Konica MinoltaBH754	A55V011000267
Kingswood Regional Middle	Konica MinoltaBH754	A55V011000913
Lakes Region Technical Center	Konica MinoltaBHC454	A5C0011000536
New Durham Elementary	Konica MinoltaBH754	A55V011000915
SAU 49 District	Konica MinoltaBH552	A2WV011007627
SAU 49 District	Konica MinoltaBHC554	A5AY011000577

NHSAU 49 - Governor Wentworth Regional

## STARDoc User Names

Name	User Name
Aaron Bronsen	abronsen@govwentworth.k12.nh.us
Andrea Fournier	afournier@govwentworth.k12.nh.us
Beth Hertzfeld	ehertzfeld@govwentworth.k12.nh.us
Bruce Farr	bfarr
Guy Donnelly	gdonnelly@govwentworth.k12.nh.us
Jacob Eveleth	jveleth@sau49.org
Kathy Cuddy-Egbert	kcuddy-egbert@sau49.org
Kathy O'Blenes	koblenes@govwentworth.k12.nh.us
Kelly Colby-Seavey	kcolbyseavey@govwentworth.k12.nh.us
Patti Morrissey	pmorrissey@govwentworth.k12.nh.us
Paul Michalski	pmichalski@sau49.org



## Benefits of partnering with SPC

### Top Benefits to **our CLIENTS:**

#### 1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 69 clients with over 3,900 devices doing more than **239** million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid.!
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

#### 2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

#### 3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.



## Benefits of partnering with SPC

### 4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

### 5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

### 6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

**SPC has been serving their clients since 1988, saving millions of dollars along the way.**

***Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!***



## SPC Values Our Vendors

### **Overall Benefits to our VENDORS**

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

### **Vendor Benefits Pre-Bid & During the Bid Process**

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

### **Vendor Benefits Before & During Installation**

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..



## SPC Values Our Vendors

### **Vendor Ongoing Support**

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

### **Why do some vendors hesitate to bid?**

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

**SPC manages over 3,900 pieces of equipment;**  
**Our relationship with our vendors has never been stronger!**