



Specialized Purchasing Consultants

PO Box 190

Gorham, NH 03581

(800) 750-1538

www.spccopypro.com

2014-2015 Annual Report

Year - End Photocopier Analysis

With projected costs for 2015-16

Dan Donovan
NHSAU 42 - Nashua School District
P.O. Box 687
Nashua, NH 03061



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

October 2015

Skip Tilton
President

Corporate Office:
PO Box 190
Gorham, NH 03581
(800) 750-1538
(866) 281-7596 Fax

Dan Donovan
NHSAU 42 - Nashua School District
P.O. Box 687
Nashua, NH 03061

Dear Dan:

VISIT US ON THE WEB:
www.spccopypro.com

Once again, on behalf of our staff here at Specialized Purchasing Consultants, we wish to thank you for your continued confidence in us to provide our services to you and your organization. Our relationship is now 4 years strong, and we hope that your trust in us and this relationship will continue for many years to come.

Our Annual Report is designed to provide an overview of the recent past year's reprographic equipment usage and status. We provide recommendations based on the usage to address potential problem areas in order to avoid needless down time and improve equipment reliability for years to come.

Every year we look for new ways to improve our services to save our clients time, money, and effort. Over the past years we have implemented a number of new features, such as Simplified Billing, FM Audit automatic meter reading, SPC STARDoc and recently an IT Asset Management Program, where you can visualize all of your assets laid out on an interactive floor plan that will allow you to schedule out replacement units as needed.

During the upcoming year, we have even more services to offer by way of STARDoc. Some of those new features are listed on the "New Features" page of this report. During our in-person meeting with you to review this report, we will demonstrate those new features as well as discuss your suggestions to enhance STARDoc to be even more useful and beneficial to you and your IT staff. All of these new features are at no additional charge to you.

Thank you again for allowing SPC the opportunity to be of service. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

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The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I

will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



Pam Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



The SPC Team Continued....



Charles Baca

Operational Support

I've been happily working at SPC for about 2 years, and I'm happy to be working with such an amazing staff. We have grown so much as a team since I started. I enjoy going out and meeting all of you in the field and making sure everything runs smooth. Please feel free to contact me with any questions or concerns you may have.

Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.



Alex Webster

Operations Manager

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.

Equipment Health Status

Total Number of Machines:	117
Total Black Photocopiers	57
Total Color Photocopiers	13
Total Black Network Printers	25
Total Color Network Printers	22
Total Removed from Service:	0
# of Units OFF Warranty:	1
# of Units Approaching End of Warranty:	6
# of Units Overused:	10
# of Units Underused:	1
# of Units Connected to Network with Print and/or Scan	116
Commencement Date:	9/1/2011
# of Annual Payments Left on Lease	0
All Warranties and Service Contracts Expire:	6/30/2016
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	No

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Dan,

It has been four years since your last upgrade. At that time, you could address the 6 machines approaching the end of their warranty plus the 1 machine already off warranty. In addition, we would address the ten machine being overused. Perhaps there are other needs that an onsite visit may be able to address as well. It is always good to stay ahead of the reliability curve. Also, you would definitely benefit from a Printer CPC agreement.

Also, there is no need to sign a SPC agreement. The last one is still active.

Sincerely,
Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

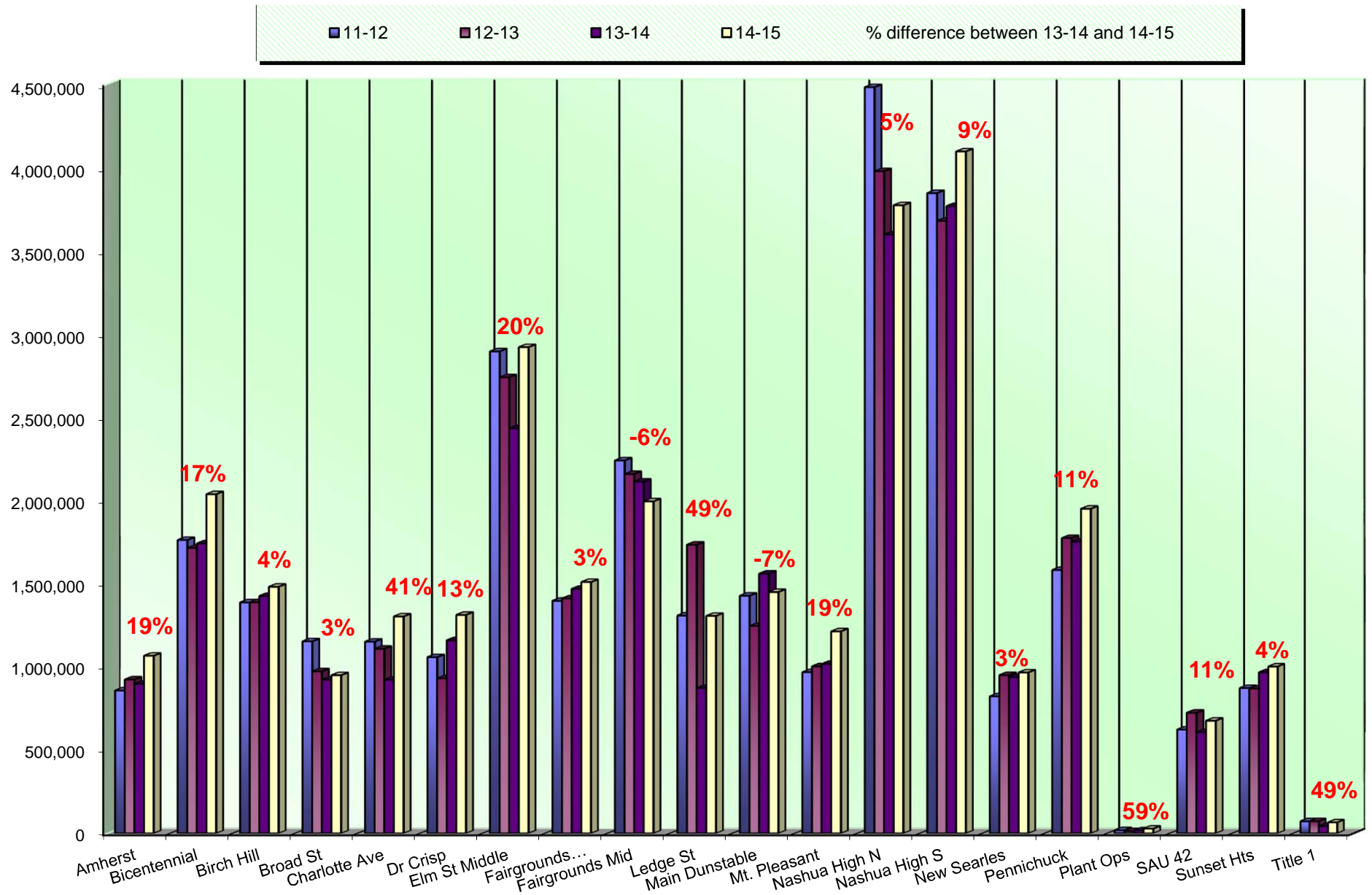
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Broad Street Elementary	Main Office	Canon iR3245	DHK03603	CanonME	07/2008
Mt. Pleasant Elementary School	Main Office	Canon iR3245	DHK14764	CanonME	07/2008
Nashua High North	Graphics	Konica Minolta BHC5501	A0U1011001156	KMBS	10/2008
Nashua High North	Room D122 Special Education	Oce im4512	8090436	CanonME	12/2007
Nashua High South	Room B1002H Special Ed	Konica Minolta BH600	57BE12336	CanonME	11/2005
New Searles Elementary School	Main Office	Oce im6020	6020913	CanonME	01/2006
Title One	Main Office	Oce VL3622	A0R7211000536	CanonME	12/2008

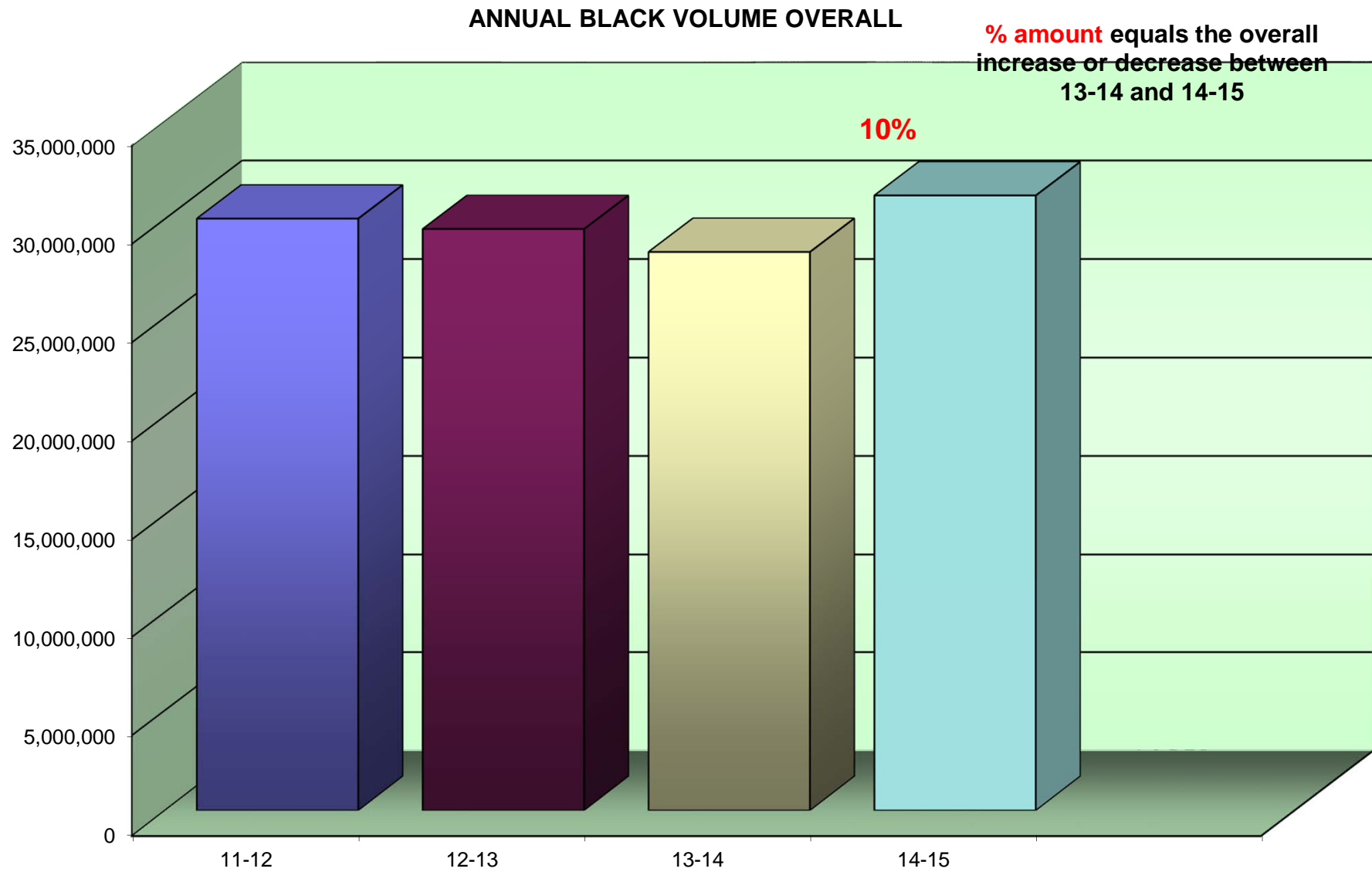
Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department / Room	Make Model	Serial #	Vendor Id #	Date of Trade
Fairgrounds Elementary	Teachers' Work Room	Konica Minolta BH600	57BE16907	GAANJ	10/17/2014

ANNUAL BLACK VOLUME BY BUILDING





Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Amherst Street Elementary School	329	1,073,830	\$11,807.10	3,264	\$35.89
Bicentennial Elementary	635	2,041,810	\$22,684.33	3,215	\$35.72
Birch Hill Elementary	472	1,487,010	\$16,458.00	3,150	\$34.87
Broad Street Elementary	336	957,030	\$10,523.58	2,848	\$31.32
Charlotte Ave. Elementary	496	1,309,255	\$14,657.57	2,640	\$29.55
Dr. Crisp Elementary School	446	1,318,745	\$14,578.58	2,957	\$32.69
Elm Street Middle	1,057	2,922,190	\$32,128.26	2,765	\$30.40
Fairgrounds Elementary	549	1,515,293	\$16,726.56	2,760	\$30.47
Fairgrounds Middle	697	1,998,375	\$21,974.63	2,867	\$31.53
Ledge Street Elementary School	472	1,312,540	\$14,430.86	2,781	\$30.57
Main Dunstable Elementary School	529	1,455,620	\$16,053.76	2,752	\$30.35
Mt. Pleasant Elementary School	387	1,219,830	\$13,415.86	3,152	\$34.67
Nashua High North	1,817	3,772,317	\$41,529.86	2,076	\$22.86
Nashua High South	1,879	4,094,205	\$45,024.00	2,179	\$23.96
New Searles Elementary School	428	973,455	\$11,126.92	2,274	\$26.00
Pennichuck Middle	682	1,954,210	\$21,533.69	2,865	\$31.57
Plant Operations	0	28,835	\$316.25	0	\$0.00

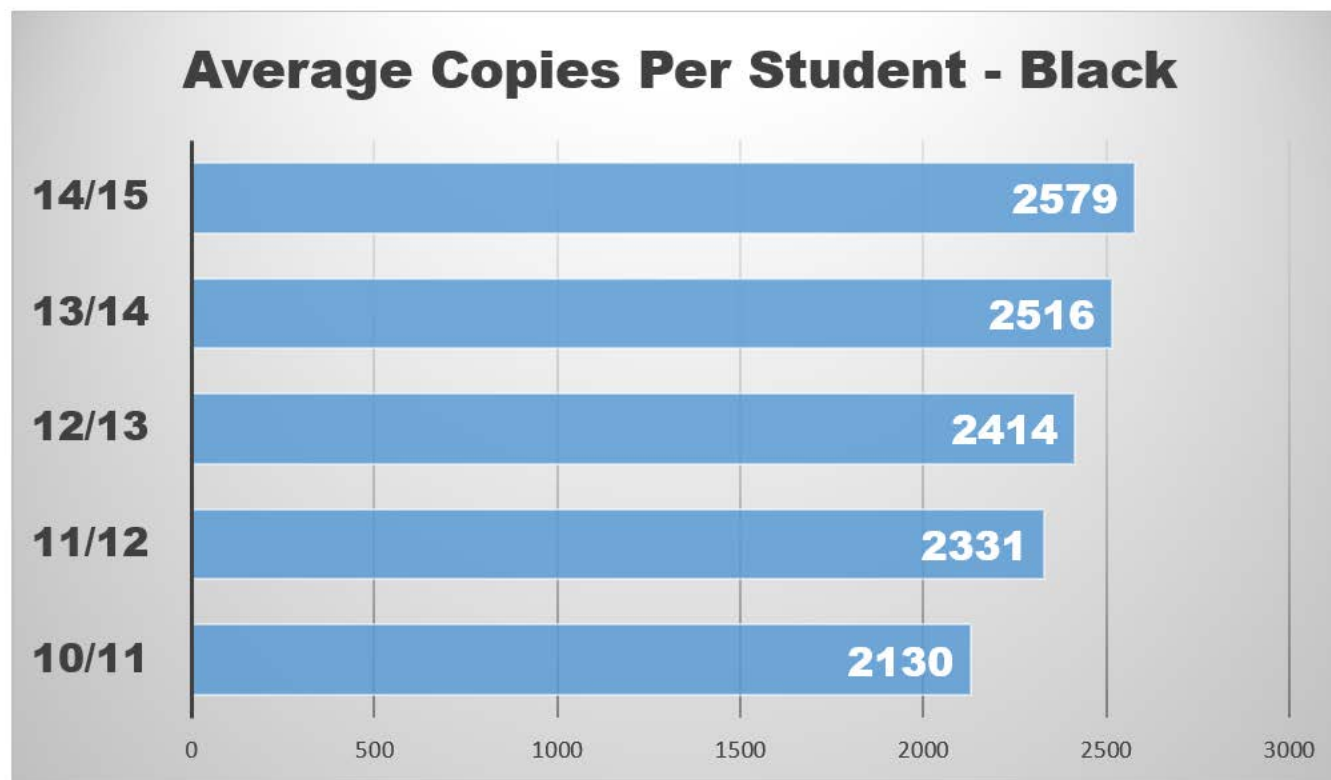
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
SAU 42 District Office	0	684,740	\$7,649.21	0	\$0.00
Sunset Heights Elementary	416	1,009,225	\$11,176.15	2,426	\$26.87
Title One	45	66,795	\$732.59	1,484	\$16.28
<i>Totals</i>	11,672	31,195,310	\$344,527.76	2,673	\$29.52

Cost Comparison – Black Only

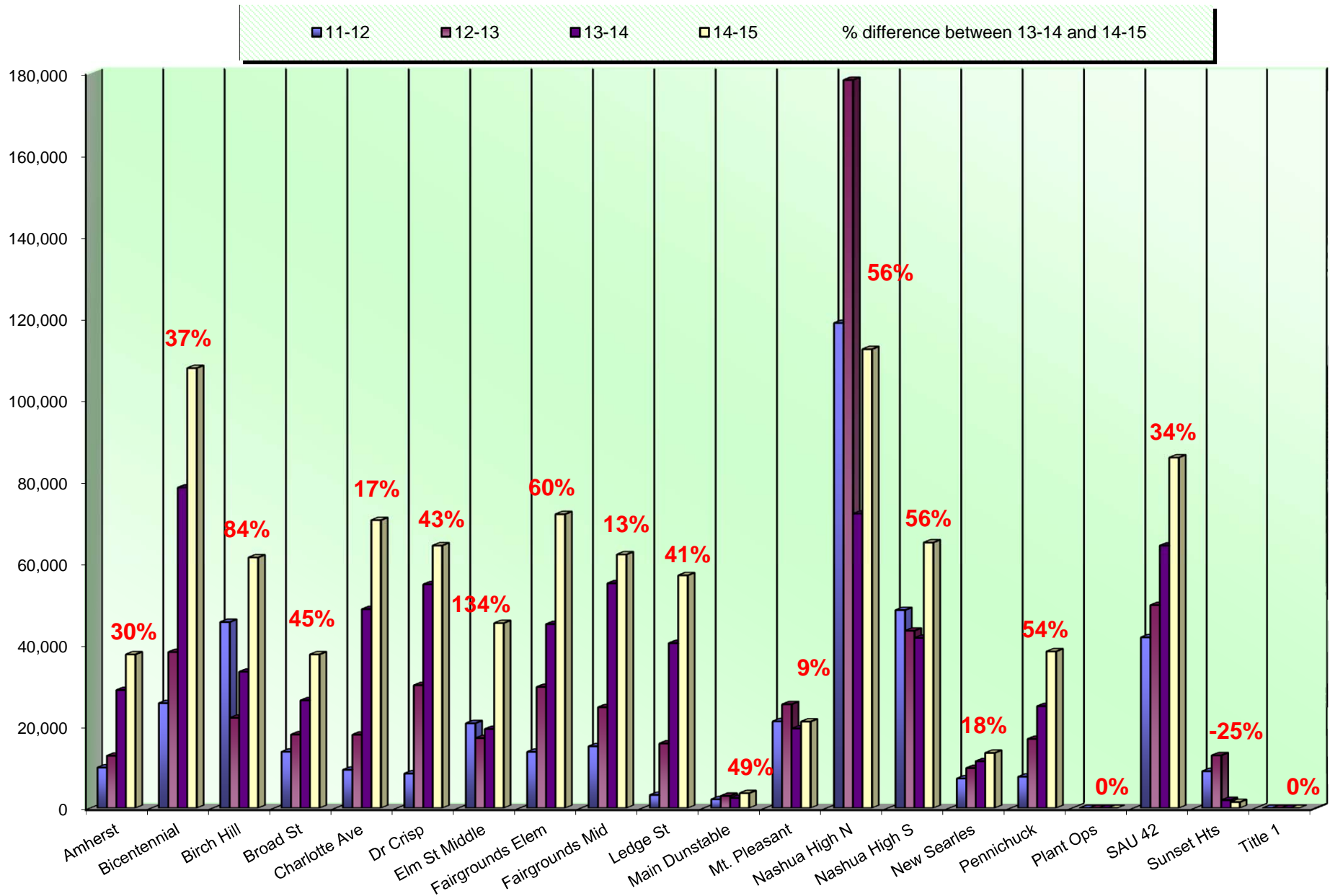
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

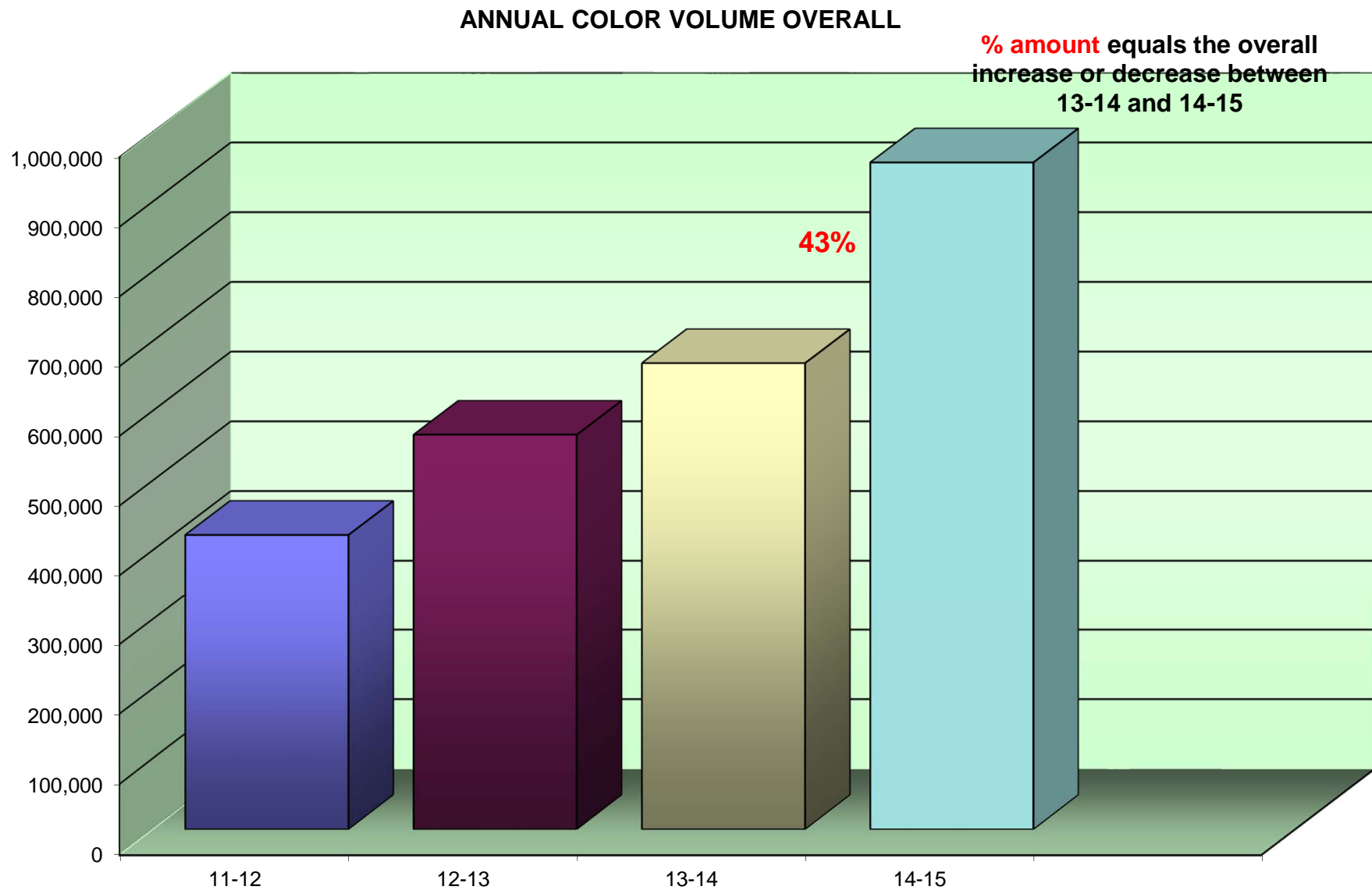
	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	294,264,070	\$5,363,546.52	2,579	\$47.02

**Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*



ANNUAL COLOR VOLUME BY BUILDING





Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Amherst Street Elementary School	329	37,595	\$1,917.35	114	\$5.83
Bicentennial Elementary	635	107,675	\$5,491.43	170	\$8.65
Birch Hill Elementary	472	61,320	\$3,127.32	130	\$6.63
Broad Street Elementary	336	37,595	\$1,917.35	112	\$5.71
Charlotte Ave. Elementary	496	70,445	\$3,592.70	142	\$7.24
Dr. Crisp Elementary School	446	64,240	\$3,276.24	144	\$7.35
Elm Street Middle	1,057	45,260	\$2,308.26	43	\$2.18
Fairgrounds Elementary	549	71,905	\$3,667.16	131	\$6.68
Fairgrounds Middle	697	62,050	\$3,164.55	89	\$4.54
Ledge Street Elementary School	472	56,940	\$2,903.94	121	\$6.15
Main Dunstable Elementary School	529	3,650	\$186.15	7	\$0.35
Mt. Pleasant Elementary School	387	21,170	\$1,079.67	55	\$2.79
Nashua High North	1,817	112,301	\$5,728.45	62	\$3.15
Nashua High South	1,879	64,970	\$3,313.47	35	\$1.76
New Searles Elementary School	428	13,505	\$688.76	32	\$1.61
Pennichuck Middle	682	38,325	\$1,954.58	56	\$2.87

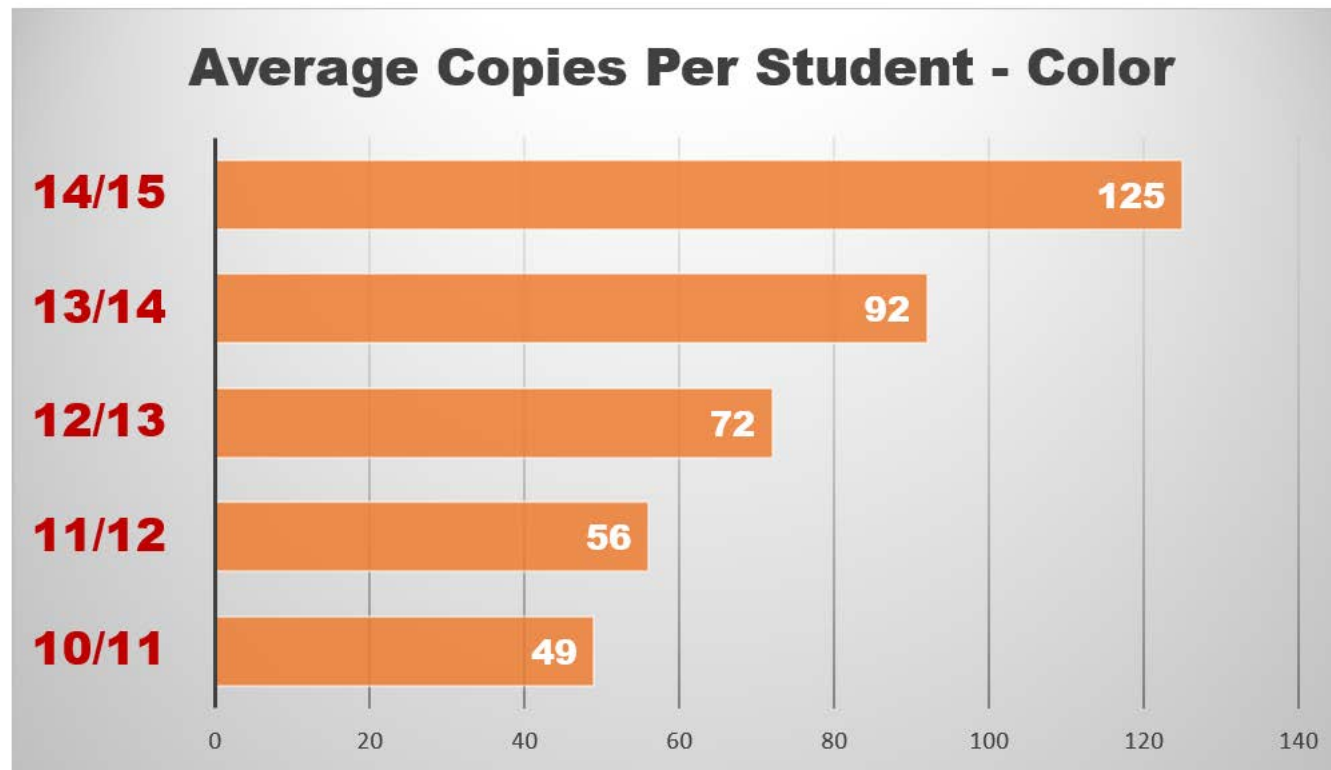
<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Plant Operations	0	0	\$0.00	0	\$0.00
SAU 42 District Office	0	85,775	\$4,374.53	0	\$0.00
Sunset Heights Elementary	416	1,460	\$74.46	4	\$0.18
Title One	45	0	\$0.00	0	\$0.00
<i>Totals</i>	11,672	956,181	\$48,766.33	82	\$4.18

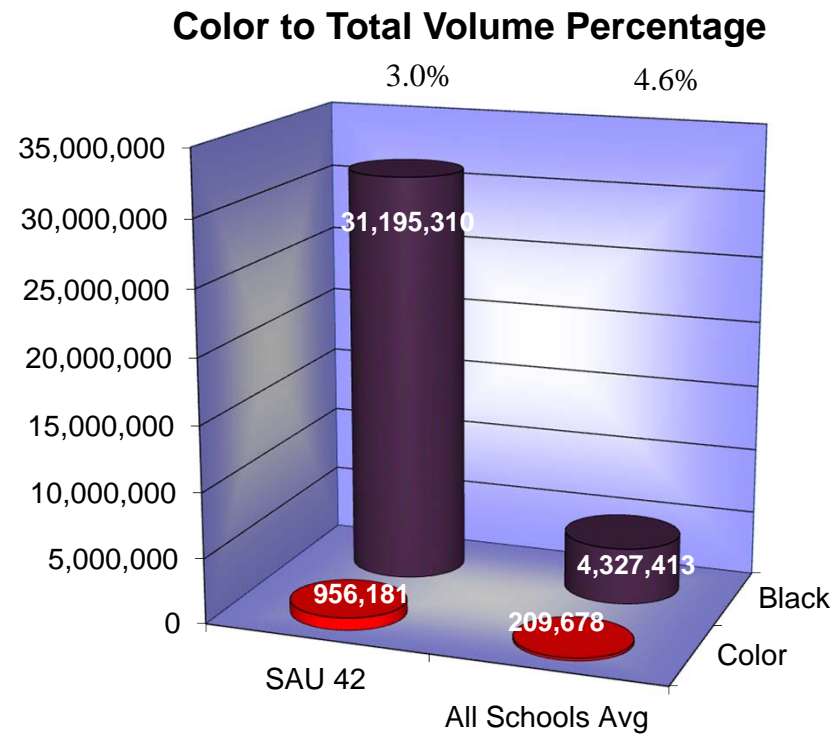
Cost Comparison – Color Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
All Schools w/student populations	114,078	14,258,074	\$796,263.47	125	\$6.98

*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.





Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>					<i>Date of Last Upgrade: 9/1/2011</i>
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Amherst Street Elementary School					
Computer Lab Room 204					
Canon LPB5460 / 31 PPM	18,394	37,374	18,980	\$0.004020	None at this time.
MEMA000819 / GAAAD				\$76.30	
750,000 / 08/2009	48,299	85,894	37,595	\$0.05100	
Color Network Printer				\$1,917.35	
Connected /					
CanonME					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Amherst Street Elementary School						
Main Office						
Canon IR6075 / 75 PPM	1,062,497	1,581,892	519,395	\$0.003400	None at this time.	
HTK12643 / GAAHN				\$1,765.94		
4,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Canon LBP3560 / 42 PPM	63,247	92,082	28,835	\$0.004020	None at this time.	
MGKA100326 / GAA9O				\$115.92		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						
Teachers' Room						
Canon IR8095 / 95 PPM	1,269,826	1,776,446	506,620	\$0.003400	None at this time.	
HNA10475 / GAAHP				\$1,722.51		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Subtotals BW			1,073,830	\$3,680.67		
Subtotals Color			37,595	\$1,917.35		

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bicentennial Elementary					
Computer Lab					
Canon LBP3560 / 42 PPM	103,412	146,117	42,705	\$0.004020	None at this time.
MGKA100446 / GAAA3				\$171.67	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Main Office					
Canon IRC5051 / 51 PPM	690,991	1,022,046	331,055	\$0.004020	None at this time.
GOM56131 / GAAIR				\$1,330.84	
3,000,000 / 10/2009	128,690	236,365	107,675	\$0.05100	
Color Photocopier				\$5,491.43	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	84,599	124,384	39,785	\$0.004020	None at this time.
MGKA100470 / GAAA2				\$159.94	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Bicentennial Elementary					
Special Education					
Canon LBP3560 / 42 PPM	94,008	148,758	54,750	\$0.004020	None at this time.
MGKA100418 / GAAA0				\$220.10	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Teachers' Room					
Canon IR2545 / 45 PPM	660,140	863,445	203,305	\$0.003400	None at this time.
FUU30153 / GAABA				\$691.24	
1,000,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	3,010,979	4,381,189	1,370,210	\$0.003400	Overused!
HNA10376 / GAAJN				\$4,658.71	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			2,041,810	\$7,232.50	
Subtotals Color			107,675	\$5,491.43	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Birch Hill Elementary						
Computer Lab 2nd Floor						
Canon LBP3560 / 42 PPM	86,754	143,329	56,575	\$0.004020	None at this time.	
MGKA100440 / GAA98				\$227.43		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
CanonME						
Main Office						
Canon IRC5051 / 51 PPM	439,784	588,339	148,555	\$0.004020	None at this time.	
GOM56128 / GAAIS				\$597.19		
3,000,000 / 10/2009	85,794	147,114	61,320	\$0.05100		
Color Photocopier				\$3,127.32		
Connected /						
CanonME						
Canon LBP3560 / 42 PPM	68,801	103,841	35,040	\$0.004020	None at this time.	
MGKA100240 / GAA97				\$140.86		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Birch Hill Elementary					
Teachers' Room Ground Floor					
Canon IR6075 / 75 PPM	1,185,314	1,594,479	409,165	\$0.003400	None at this time.
HTK12160 / GAAFO				\$1,391.16	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	1,974,459	2,812,134	837,675	\$0.003400	None at this time.
HNA10328 / GAAFL				\$2,848.10	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			1,487,010	\$5,204.74	
Subtotals Color			61,320	\$3,127.32	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Broad Street Elementary						
Library						
Canon LBP3560 / 42 PPM	30,749	47,174	16,425	\$0.004020	None at this time.	
MGKA100237 / GAA99				\$66.03		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
CanonME						
Main Office						
Canon iR3245 / 45 PPM	167,100	309,815	142,715	\$0.003400	7 years from Intro.	
DHK03603 / GAEGS				\$485.23		
1,000,000 / 07/2008	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Canon LPB5460 / 31 PPM	35,122	62,497	27,375	\$0.004020	None at this time.	
MEMA001133 / GAAA6				\$110.05		
750,000 / 08/2009	53,573	91,168	37,595	\$0.05100		
Color Network Printer				\$1,917.35		
Connected /						
CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Broad Street Elementary					
Teachers' Room					
Canon IR8095 / 95 PPM	2,251,518	3,022,033	770,515	\$0.003400	None at this time.
HNA10364 / GAAJP				\$2,619.75	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			957,030	\$3,281.06	
Subtotals Color			37,595	\$1,917.35	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Charlotte Ave. Elementary Library						
Canon LBP3560 / 42 PPM	29,361	43,231	13,870	\$0.004020	None at this time.	
MGKA100232 / GAA96				\$55.76		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						
Main Office						
Canon IRC5051 / 51 PPM	796,518	1,249,483	452,965	\$0.004020	Overused!	
GOM57215 / GAAIA				\$1,820.92		
3,000,000 / 10/2009	72,881	143,326	70,445	\$0.05100		
Color Photocopier				\$3,592.70		
Connected / CanonME						
Canon LBP3560 / 42 PPM	29,446	43,316	13,870	\$0.004020	None at this time.	
MGKA100452 / GAA94				\$55.76		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Charlotte Ave. Elementary					
Teachers' Work Room					
Canon IR8095 / 95 PPM	1,968,487	2,797,037	828,550	\$0.003400	None at this time.
HNA10380 / GAAFG				\$2,817.07	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			1,309,255	\$4,749.50	
Subtotals Color			70,445	\$3,592.70	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Dr. Crisp Elementary School					
Main Office					
Canon IRC5045 / 45 PPM	237,231	377,391	140,160	\$0.004020	None at this time.
GPO55883 / GAAER				\$563.44	
1,000,000 / 10/2009	90,452	154,692	64,240	\$0.05100	
Color Photocopier				\$3,276.24	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	50,822	66,517	15,695	\$0.004020	None at this time.
MGKA100490 / GAA93				\$63.09	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Resource Room					
Canon LBP3560 / 42 PPM	62,366	91,931	29,565	\$0.004020	None at this time.
MGKA100468 / GAA92				\$118.85	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Dr. Crisp Elementary School					
Teachers' Room					
Canon IR8095 / 95 PPM	2,465,551	3,598,876	1,133,325	\$0.003400	Overused!
HNA00578 / GAAEG				\$3,853.31	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
	Subtotals BW		1,318,745	\$4,598.69	
	Subtotals Color		64,240	\$3,276.24	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Elm Street Middle					
Copy Center					
Canon IR8095 / 95 PPM	2,641,915	3,701,510	1,059,595	\$0.003400	Overused!
HNA10206 / GAAFP				\$3,602.62	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	1,688,324	2,394,599	706,275	\$0.003400	None at this time.
HNA10275 / GAAFM				\$2,401.34	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Guidance Office					
Canon IR2535i / 35 PPM	142,353	206,958	64,605	\$0.003400	None at this time.
FUG30694 / GAAET				\$219.66	
750,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 9/1/2011</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Elm Street Middle					
Library					
Canon LPB5460 / 31 PPM	29,509	65,644	36,135	\$0.004020	None at this time.
MEMA001159 / GAAA9				\$145.26	
750,000 / 08/2009	17,600	43,515	25,915	\$0.05100	
Color Network Printer				\$1,321.67	
Connected /					
CanonME					
Library Lab					
Canon LBP3560 / 42 PPM	95,596	128,446	32,850	\$0.004020	None at this time.
MGKA100466 / GAA89				\$132.06	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Mail Room					
Canon IR8095 / 95 PPM	2,273,273	3,216,068	942,795	\$0.003400	None at this time.
HNA10303 / GAAFN				\$3,205.50	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

Date of Last Upgrade: 9/1/2011					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations
Elm Street Middle					
Main Office					
Canon IR2535i / 35 PPM	111,715	133,980	22,265	\$0.003400	None at this time.
FUG30222 / GAAEW				\$75.70	
750,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Room 217					
Canon LPB5460 / 31 PPM	44,542	67,902	23,360	\$0.004020	None at this time.
MEMA001152 / GAAAA				\$93.91	
750,000 / 08/2009	32,699	52,044	19,345	\$0.05100	
Color Network Printer				\$986.60	
Connected /					
CanonME					
Room 219					
Canon LBP3560 / 42 PPM	82,806	117,116	34,310	\$0.004020	None at this time.
MGKA100242 / GAA88				\$137.93	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Subtotals BW			2,922,190	\$10,013.97	
Subtotals Color			45,260	\$2,308.26	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Fairgrounds Elementary					
Asst. Principal's Office					
Canon LPB5460 / 31 PPM	5,000	9,745	4,745	\$0.004020	None at this time.
MEMA001154 / GAAA1				\$19.07	
750,000 / 08/2009	4,943	8,958	4,015	\$0.05100	
Color Network Printer				\$204.77	
Connected /					
CanonME					
Lab					
Canon LBP3560 / 42 PPM	36,755	48,435	11,680	\$0.004020	None at this time.
MGKA100235 / GAA87				\$46.95	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Fairgrounds Elementary					
Main Office					
Canon IRC5045 / 45 PPM	405,926	546,451	140,525	\$0.004020	None at this time.
GPO55796 / GAAEV				\$564.91	
1,000,000 / 10/2009	78,882	146,772	67,890	\$0.05100	
Color Photocopier				\$3,462.39	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	66,309	82,369	16,060	\$0.004020	None at this time.
MGKA100508 / GAA86				\$64.56	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Fairgrounds Elementary					
Teachers' Work Room					
Canon IR6055 / 55 PPM	402,614	915,074	512,460	\$0.003400	Overused!
HTP10733 / GAEAN				\$1,742.36	
3,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Not Connected /					
CanonME					
Canon IR8095 / 95 PPM	2,651,736	3,463,496	811,760	\$0.003400	None at this time.
HNA10293 / GAAFK				\$2,759.98	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Konica Minolta BH600 / 60 PPM	1,539,034	1,557,097	18,063	\$0.003400	Traded
57BE16907 / GAANJ				\$61.41	
3,000,000 / 11/2005	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			1,515,293	\$5,259.26	
Subtotals Color			71,905	\$3,667.16	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i>	<i>6/30/2015</i>	<i>2014-15</i>	<i>Cost/Copy</i>	<i>Recommendations</i>	
	<i>Meter</i>	<i>Meter</i>	<i>Annual</i>	<i>Annual Cost</i>		
			<i>Volume</i>			
Fairgrounds Middle						
Guidance Office						
Canon IR8095 / 95 PPM	1,167,561	1,842,081	674,520	\$0.003400	None at this time.	
HNA10482 / GAAGD				\$2,293.37		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Library						
Canon IR2525 / 25 PPM	20,271	28,666	8,395	\$0.003400	None at this time.	
FRU44111 / GAAGN				\$28.54		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Fairgrounds Middle						
Main Office						
Canon IR8095 / 95 PPM	2,339,796	2,994,971	655,175	\$0.003400	None at this time.	
HNA10360 / GAAGE				\$2,227.60		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Canon IRC5045 / 45 PPM	233,962	325,942	91,980	\$0.004020	None at this time.	
GPO56331 / GAAES				\$369.76		
1,000,000 / 10/2009	89,740	151,790	62,050	\$0.05100		
Color Photocopier				\$3,164.55		
Connected /						
CanonME						
Staff Work Room						
Canon IR8095 / 95 PPM	2,013,073	2,581,378	568,305	\$0.003400	None at this time.	
HNA10485 / GAAGB				\$1,932.24		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Subtotals BW			1,998,375	\$6,851.50		
Subtotals Color			62,050	\$3,164.55		

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Ledge Street Elementary School					
Asst. Principal's Office					
Canon LPB5460 / 31 PPM	16,895	36,240	19,345	\$0.004020	None at this time.
MEMA001194 / GAAA4				\$77.77	
750,000 / 08/2009	58,311	115,251	56,940	\$0.05100	
Color Network Printer				\$2,903.94	
Connected /					
CanonME					
Copy Room					
Canon IR8095 / 95 PPM	1,532,181	2,100,851	568,670	\$0.003400	None at this time.
HNA10484 / GAAFU				\$1,933.48	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	1,297,481	1,822,351	524,870	\$0.003400	None at this time.
HNA10477 / GAAFT				\$1,784.56	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Ledge Street Elementary School					
Main Office					
Canon iR2535 / 25 PPM	534,195	696,255	162,060	\$0.003400	Overused!
FUG30718 / GAAEU				\$551.00	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	115,561	153,156	37,595	\$0.004020	None at this time.
MGKA100498 / GAA56				\$151.13	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
	Subtotals BW		1,312,540	\$4,497.94	
	Subtotals Color		56,940	\$2,903.94	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Main Dunstable Elementary School					
Copy Room					
Canon IR8095 / 95 PPM	1,915,886	2,604,641	688,755	\$0.003400	None at this time.
HNA10348 / GAAJO				\$2,341.77	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	1,530,392	2,153,812	623,420	\$0.003400	None at this time.
HNA10368 / GAAJO				\$2,119.63	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Main Office					
Canon IRC5045 / 45 PPM	193,850	256,995	63,145	\$0.004020	None at this time.
GPO55799 / GAAIO				\$253.84	
1,000,000 / 10/2009	6,869	10,519	3,650	\$0.05100	
Color Photocopier				\$186.15	
Connected /					
CanonME					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Main Dunstable Elementary School						
Room 208						
Canon LBP3560 / 42 PPM	40,182	63,907	23,725	\$0.004020	None at this time.	
MGKA100441 / GAA95				\$95.37		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						
Room 310 PC Lab						
Canon LBP3560 / 42 PPM	93,119	149,694	56,575	\$0.004020	None at this time.	
MGKA100449 / GAA63				\$227.43		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						
Subtotals BW			1,455,620	\$5,038.04		
Subtotals Color			3,650	\$186.15		

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Mt. Pleasant Elementary School						
Copy Room						
Canon IR6075 / 75 PPM	1,244,870	1,862,450	617,580	\$0.003400	None at this time.	
HTK12681 / GAAHO				\$2,099.77		
4,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Library						
Canon LBP3560 / 42 PPM	90,948	143,873	52,925	\$0.004020	None at this time.	
MGKA100495 / GAA60				\$212.76		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Mt. Pleasant Elementary School					
Main Office					
Canon iR3245 / 45 PPM	193,112	257,717	64,605	\$0.003400	7 years from Intro.
DHK14764 / GA6CG				\$219.66	
1,000,000 / 07/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	24,984	31,919	6,935	\$0.004020	None at this time.
MEMA001179 / GAAA5				\$27.88	
750,000 / 08/2009	59,026	80,196	21,170	\$0.05100	
Color Network Printer				\$1,079.67	
Connected /					
CanonME					
Room 121A					
Canon IR6075 / 75 PPM	1,131,366	1,609,151	477,785	\$0.003400	None at this time.
HTK12537 / GAAHO				\$1,624.47	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			1,219,830	\$4,184.54	
Subtotals Color			21,170	\$1,079.67	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High North Career Center						
Canon IR6065 / 65 PPM	841,152	1,114,172	273,020	\$0.003400	None at this time.	
HTP12366 / GAAKF				\$928.27		
3,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Graphics						
Konica Minolta BHC5501 / 55 PPM	46,255	46,297	42	\$0.004110	7 years from Intro. Underused!	
A0U1011001156 / 9309 7640				\$0.17		
3,000,000 / 10/2008	228,680	229,656	976	\$0.05213		
High Production Color Photocop				\$50.88		
Connected / KMBS						
Main Office						
Canon IRC5045 / 45 PPM	423,691	616,046	192,355	\$0.004020	None at this time.	
GPO56127 / GAAEN				\$773.27		
1,000,000 / 10/2009	44,445	90,435	45,990	\$0.05100		
Color Photocopier				\$2,345.49		
Connected / CanonME						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High North Media Center						
Canon IR2525 / 25 PPM	20,572	25,317	4,745	\$0.003400	None at this time.	
FRU43983 / GAAFY				\$16.13		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Principal's Office						
Canon LPB5460 / 31 PPM	59,687	73,192	13,505	\$0.004020	None at this time.	
MEMA000902 / GAA61				\$54.29		
750,000 / 08/2009	34,484	50,544	16,060	\$0.05100		
Color Network Printer				\$819.06		
Connected / CanonME						
Room A112 Graphics						
Canon iR2535 / 0 PPM	51,038	57,973	6,935	\$0.003400	None at this time.	
FUG30713 / GAAIP				\$23.58		
/ 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Nashua High North					
Room B205					
Canon IR8095 / 95 PPM	1,607,620	2,181,765	574,145	\$0.003400	None at this time.
HNA10324 / GAAHM				\$1,952.09	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Room B208					
Canon LPB5460 / 31 PPM	24,857	33,617	8,760	\$0.004020	None at this time.
MEMA001242 / GAA70				\$35.22	
750,000 / 08/2009	17,726	26,851	9,125	\$0.05100	
Color Network Printer				\$465.38	
Connected /					
CanonME					
Room B305					
Canon IR8095 / 95 PPM	1,901,430	2,693,480	792,050	\$0.003400	None at this time.
HNA10382 / GAAHK				\$2,692.97	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

Date of Last Upgrade: 9/1/2011					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2014-15		
Connectivity / Printer Exp Date	7/1/2014	6/30/2015	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Nashua High North					
Room B308					
Canon LPB5460 / 31 PPM	28,085	32,830	4,745	\$0.004020	None at this time.
MEMA000905 / GAA81				\$19.07	
750,000 / 08/2009	15,690	23,720	8,030	\$0.05100	
Color Network Printer				\$409.53	
Connected /					
CanonME					
Room C226 Science					
Canon IR8095 / 95 PPM	1,747,224	2,400,209	652,985	\$0.003400	None at this time.
HNA10314 / GAAHC				\$2,220.15	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	24,742	38,977	14,235	\$0.004020	None at this time.
MEMA000813 / GAA91				\$57.22	
750,000 / 08/2009	15,014	25,964	10,950	\$0.05100	
Color Network Printer				\$558.45	
Connected /					
CanonME					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High North						
Room D122 Special Education						
Oce im4512 / 45 PPM	544,161	826,671	282,510	\$0.003400	8 years from Intro. Overused!	
8090436 / GA5G8				\$960.53		
1,000,000 / 12/2007	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Room D205						
Canon IR8095 / 95 PPM	1,665,469	1,969,149	303,680	\$0.003400	None at this time.	
HNA10530 / GAAGP				\$1,032.51		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Room D208						
Canon LPB5460 / 31 PPM	14,604	24,824	10,220	\$0.004020	None at this time.	
MEMA000816 / GAA59				\$41.08		
750,000 / 08/2009	13,496	26,636	13,140	\$0.05100		
Color Network Printer				\$670.14		
Connected /						
CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nashua High North					
Room D305					
Canon IR8095 / 95 PPM	1,377,257	1,933,517	556,260	\$0.003400	None at this time.
HNA10330 / GAAHB				\$1,891.28	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Room D308					
Canon LPB5460 / 31 PPM	14,713	22,743	8,030	\$0.004020	None at this time.
MEMA000818 / GAA62				\$32.28	
750,000 / 08/2009	13,032	21,062	8,030	\$0.05100	
Color Network Printer				\$409.53	
Connected /					
CanonME					
Room E102 Athletics					
Canon iR2535 / 25PPM	126,445	200,540	74,095	\$0.003400	None at this time.
FUG30703 / GAAEY				\$251.92	
/ 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			3,772,317	\$12,982.05	
Subtotals Color			112,301	\$5,728.45	

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High South Athletics						
Canon iR2535 / 25 PPM	122,074	172,444	50,370	\$0.003400	None at this time.	
FUM32001 / GAAIT				\$171.26		
/ 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Main Office						
Canon IRC5045 / 45 PPM	299,924	430,594	130,670	\$0.004020	None at this time.	
GPO56185 / GAAIN				\$525.29		
1,000,000 / 10/2009	13,046	28,741	15,695	\$0.05100		
Color Photocopier				\$800.45		
Connected / CanonME						
Canon LPB5460 / 31 PPM	909	1,274	365	\$0.004020	None at this time.	
MEMA001241 / GAA84				\$1.47		
750,000 / 08/2009	2,274	3,369	1,095	\$0.05100		
Color Network Printer				\$55.85		
Connected / CanonME						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Nashua High South					
Media Center					
Canon IR2525 / 25 PPM	7,703	11,718	4,015	\$0.003400	None at this time.
FRU43995 / GAAIO				\$13.65	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Room 1025B Child Care					
Oce VL3200x / 32 PPM	38,485	48,340	9,855	\$0.003400	None at this time.
1010500 / GAAGG				\$33.51	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nashua High South					
Room A1004					
Canon IR8095 / 95 PPM	2,432,147	3,438,817	1,006,670	\$0.003400	Overused!
HNA10471 / GAAFX				\$3,422.68	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	18,689	24,529	5,840	\$0.004020	None at this time.
MEMA001193 / GAA85				\$23.48	
750,000 / 08/2009	14,076	19,916	5,840	\$0.05100	
Color Network Printer				\$297.84	
Connected /					
CanonME					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nashua High South					
Room A2004					
Canon IR8095 / 95 PPM	2,513,031	3,580,291	1,067,260	\$0.003400	Overused!
HNA10301 / GAAGA				\$3,628.68	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	17,382	24,682	7,300	\$0.004020	None at this time.
MEMA001149 / GAA78				\$29.35	
750,000 / 08/2009	17,560	25,955	8,395	\$0.05100	
Color Network Printer				\$428.15	
Connected /					
CanonME					
Room B1002H Special Ed					
Konica Minolta BH600 / 60 PPM	2,252,022	2,393,277	141,255	\$0.003400	10 years from Intro. Warranty expired!
57BE12336 / GAANH				\$480.27	
3,000,000 / 11/2005	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nashua High South					
Room C1004					
Canon IR8095 / 95 PPM	1,950,551	2,725,446	774,895	\$0.003400	None at this time.
HNA10458 / GAAGF				\$2,634.64	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	19,718	37,238	17,520	\$0.004020	None at this time.
MEMA001165 / GAA83				\$70.43	
750,000 / 08/2009	29,087	42,957	13,870	\$0.05100	
Color Network Printer				\$707.37	
Connected /					
CanonME					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Nashua High South						
Room C2004						
Canon IR8095 / 95 PPM	2,197,496	3,043,931	846,435	\$0.003400	None at this time.	
HNA10358 / GAAFZ				\$2,877.88		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected /						
CanonME						
Canon LPB5460 / 31 PPM	17,495	26,255	8,760	\$0.004020	None at this time.	
MEMA000906 / GAA82				\$35.22		
750,000 / 08/2009	16,034	22,604	6,570	\$0.05100		
Color Network Printer				\$335.07		
Connected /						
CanonME						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Nashua High South					
Technology Department					
Canon LBP3560 / 42 PPM	25,426	40,026	14,600	\$0.004020	None at this time.
MGKA100494 / GAA14				\$58.69	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	14,621	23,016	8,395	\$0.004020	None at this time.
MEMA001124 / GAA79				\$33.75	
750,000 / 08/2009	25,246	38,751	13,505	\$0.05100	
Color Network Printer				\$688.76	
Connected /					
CanonME					
	Subtotals BW		4,094,205	\$14,040.24	
	Subtotals Color		64,970	\$3,313.47	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
New Searles Elementary School					
Copy Room					
Canon IR6065 / 65 PPM	1,081,144	1,569,879	488,735	\$0.003400	None at this time.
HTP10258 / GAAKE				\$1,661.70	
3,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR6075 / 75 PPM	994,206	1,354,826	360,620	\$0.003400	None at this time.
HTK12465 / GAAIE				\$1,226.11	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2014 Meter	6/30/2015 Meter	2014-15 Annual Volume	Cost/Copy Annual Cost	Recommendations	
New Searles Elementary School						
Main Office						
Canon LBP3580 / 42 PPM	18,512	41,507	22,995	\$0.022640	None at this time.	
MXGA002492 / GACVK				\$520.61		
1,000,000 / 02/2013	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / CanonME						
Oce im6020 / 60 PPM	1,552,937	1,641,267	88,330	\$0.003400	9 years from Intro.	
6020913 / GA2EP				\$300.32		
3,000,000 / 01/2006	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / CanonME						
Room 139						
Canon LPB5460 / 31 PPM	22,287	35,062	12,775	\$0.004020	None at this time.	
MEMA001245 / GAAA7				\$51.36		
750,000 / 08/2009	26,084	39,589	13,505	\$0.05100		
Color Network Printer				\$688.76		
Connected / CanonME						
Subtotals BW			973,455	\$3,760.09		
Subtotals Color			13,505	\$688.76		

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Pennichuck Middle					
Guidance Office					
Canon iR2535 / 0 PPM	83,866	125,476	41,610	\$0.003400	None at this time.
FUM32217 / GAAJA				\$141.47	
/ 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Library					
Canon LBP3560 / 42 PPM	186,154	250,029	63,875	\$0.004020	None at this time.
MGKA100471 / GAA58				\$256.78	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date					
Connectivity / Printer Exp Date	7/1/2014	6/30/2015	2014-15	Cost/Copy	Recommendations
Vendor	Meter	Meter	Annual Volume	Annual Cost	
Pennichuck Middle					
Main Office					
Canon IRC5045 / 45 PPM	227,075	292,045	64,970	\$0.004020	None at this time.
GPO56393 / GAAJB				\$261.18	
1,000,000 / 10/2009	46,980	85,305	38,325	\$0.05100	
Color Photocopier				\$1,954.58	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	98,469	131,684	33,215	\$0.004020	None at this time.
MGKA100467 / GAA57				\$133.52	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Pennichuck Middle					
Teachers' Room					
Canon IR8095 / 95 PPM	2,221,392	3,241,202	1,019,810	\$0.003400	Overused!
HNA10512 / GAAHL				\$3,467.35	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon IR8095 / 95 PPM	1,777,533	2,508,263	730,730	\$0.003400	None at this time.
HNA10457 / GAAHD				\$2,484.48	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
	Subtotals BW		1,954,210	\$6,744.79	
	Subtotals Color		38,325	\$1,954.58	

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 9/1/2011</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Plant Operations					
Main Office					
Canon IR2535i / 35 PPM	31,906	60,741	28,835	\$0.003400	None at this time.
FUM80652 / GACED				\$98.04	
750,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			28,835	\$98.04	
Subtotals Color			0	\$0.00	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
SAU 42 District Office					
Back Copy Room					
Canon IR8095 / 95 PPM	1,261,002	1,721,267	460,265	\$0.003400	None at this time.
HNA10495 / GAAFS				\$1,564.90	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Human Resources					
Canon LBP3560 / 42 PPM	68,255	128,480	60,225	\$0.004020	None at this time.
MGKA100448 / GAA67				\$242.10	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Kathy Miles' Office					
Canon LPB5460 / 31 PPM	13,816	21,116	7,300	\$0.004020	None at this time.
MEMA001192 / GAAA8				\$29.35	
750,000 / 08/2009	23,064	31,459	8,395	\$0.05100	
Color Network Printer				\$428.15	
Connected /					
CanonME					

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 9/1/2011</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
SAU 42 District Office					
Main Office					
Canon IRC5045 / 45 PPM	372,101	494,011	121,910	\$0.004020	None at this time.
GPO55852 / GAAJC				\$490.08	
1,000,000 / 10/2009	91,881	158,311	66,430	\$0.05100	
Color Photocopier				\$3,387.93	
Connected /					
CanonME					
Special Education					
Canon LPB5460 / 31 PPM	77,860	112,900	35,040	\$0.004020	None at this time.
MEMA000904 / GAAAB				\$140.86	
750,000 / 08/2009	26,788	37,738	10,950	\$0.05100	
Color Network Printer				\$558.45	
Connected /					
CanonME					
Subtotals BW			684,740	\$2,467.29	
Subtotals Color			85,775	\$4,374.53	

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>				<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2014</i> <i>Meter</i>	<i>6/30/2015</i> <i>Meter</i>	<i>2014-15</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
Sunset Heights Elementary					
Main Office					
Canon IRC5045 / 45 PPM	377,525	537,030	159,505	\$0.004020	None at this time.
GPO55793 / GAAFI				\$641.21	
1,000,000 / 10/2009	20,875	22,335	1,460	\$0.05100	
Color Photocopier				\$74.46	
Connected /					
CanonME					
Canon LBP3560 / 42 PPM	38,378	51,883	13,505	\$0.004020	None at this time.
MGKA100236 / GAA50				\$54.29	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
CanonME					
Teachers' Work Room					
Canon IR8095 / 95 PPM	2,023,316	2,859,531	836,215	\$0.003400	None at this time.
HNA10309 / GAAHF				\$2,843.13	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
	Subtotals BW		1,009,225	\$3,538.63	
	Subtotals Color		1,460	\$74.46	

<i>Make-Model / Speed</i>			<i>Date of Last Upgrade: 9/1/2011</i>		
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2014 Meter</i>	<i>6/30/2015 Meter</i>	<i>2014-15 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Title One					
Main Office					
Oce VL3622 / 36 PPM	343,723	410,518	66,795	\$0.003400	7 years from Intro.
A0R7211000536 / GA5ER				\$227.10	
750,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Subtotals BW			66,795	\$227.10	
Subtotals Color			0	\$0.00	

<i>District Wide Black Totals</i>	<i>31,195,310</i>	<i>\$108,450.65</i>
<i>District Wide Color Totals</i>	<i>956,181</i>	<i>\$48,766.33</i>

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/1/2011 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2014-15 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
31,195,310	\$0.00855	\$266,719.90

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
31,195,310	\$0.00348	\$108,559.68	\$158,160.22	\$790,801.11

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$158,160.22 x 4 years as a Client
= \$632,640.89 Cost Savings!*

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx. Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Amherst Street Elementary School	1,073,830	\$3,680.67	\$5,328.34	\$2,798.09	\$11,807.10
Bicentennial Elementary	2,041,810	\$7,232.50	\$10,131.46	\$5,320.37	\$22,684.33
Birch Hill Elementary	1,487,010	\$5,204.74	\$7,378.54	\$3,874.72	\$16,458.00
Broad Street Elementary	957,030	\$3,281.06	\$4,748.78	\$2,493.74	\$10,523.58
Charlotte Ave. Elementary	1,309,255	\$4,749.50	\$6,496.52	\$3,411.54	\$14,657.57
Dr. Crisp Elementary School	1,318,745	\$4,598.69	\$6,543.61	\$3,436.27	\$14,578.58
Elm Street Middle	2,922,190	\$10,013.97	\$14,499.91	\$7,614.38	\$32,128.26
Fairgrounds Elementary	1,515,293	\$5,259.26	\$7,518.88	\$3,948.42	\$16,726.56
Fairgrounds Middle	1,998,375	\$6,851.50	\$9,915.94	\$5,207.19	\$21,974.63
Nashua High North	3,772,317	\$12,982.05	\$18,718.24	\$9,829.57	\$41,529.86
Nashua High South	4,094,205	\$14,040.24	\$20,315.45	\$10,668.32	\$45,024.00
Ledge Street Elementary School	1,312,540	\$4,497.94	\$6,512.82	\$3,420.10	\$14,430.86
Main Dunstable Elementary School	1,455,620	\$5,038.04	\$7,222.79	\$3,792.93	\$16,053.76
Mt. Pleasant Elementary School	1,219,830	\$4,184.54	\$6,052.80	\$3,178.53	\$13,415.86
New Searles Elementary School	973,455	\$3,760.09	\$4,830.28	\$2,536.54	\$11,126.92
Pennichuck Middle	1,954,210	\$6,744.79	\$9,696.79	\$5,092.11	\$21,533.69
Plant Operations	28,835	\$98.04	\$143.08	\$75.14	\$316.25
SAU 42 District Office	684,740	\$2,467.29	\$3,397.68	\$1,784.23	\$7,649.21
Sunset Heights Elementary	1,009,225	\$3,538.63	\$5,007.77	\$2,629.75	\$11,176.15

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Title One	66,795	\$227.10	\$331.44	\$174.05	\$732.59
Total	31,195,310	\$108,450.65	\$154,791.13	\$81,285.98	\$344,527.76

SPC Equipment Bids:

Presently our Bids are coming in at 14.5% to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at \$6,333 with a Retail Cost of \$43,495...14.5% of Retail!

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
Amherst Street Elementary School	37,595	\$1,917.35
Bicentennial Elementary	107,675	\$5,491.43
Birch Hill Elementary	61,320	\$3,127.32
Broad Street Elementary	37,595	\$1,917.35
Charlotte Ave. Elementary	70,445	\$3,592.70
Dr. Crisp Elementary School	64,240	\$3,276.24
Elm Street Middle	45,260	\$2,308.26
Fairgrounds Elementary	71,905	\$3,667.16
Fairgrounds Middle	62,050	\$3,164.55
Nashua High North	112,301	\$5,728.45
Nashua High South	64,970	\$3,313.47
Ledge Street Elementary School	56,940	\$2,903.94
Main Dunstable Elementary School	3,650	\$186.15
Mt. Pleasant Elementary School	21,170	\$1,079.67
New Searles Elementary School	13,505	\$688.76
Pennichuck Middle	38,325	\$1,954.58
Plant Operations	0	\$0.00
SAU 42 District Office	85,775	\$4,374.53
Sunset Heights Elementary	1,460	\$74.46

Building	Projected Color Volume	Service & Supply Cost
Title One	0	\$0.00
<i>Total</i>	956,181	\$48,766.33

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
Canon Solutions Maine	Black Laser MFP	9,855	\$0.00340	\$33.51	\$0.00340	\$33.51
Canon Solutions Maine	Black Network Printer	798,255	\$0.00402	\$3,208.99	\$0.00402	\$3,208.99
Canon Solutions Maine	Black Network Printer	22,995	\$0.02264	\$520.61	\$0.02264	\$520.61
Canon Solutions Maine	Black Photocopier	28,026,703	\$0.00340	\$95,290.79	\$0.00340	\$95,290.79
Canon Solutions Maine	Color Network Printer	299,665	\$0.00402	\$1,204.65	\$0.00402	\$1,204.65
Canon Solutions Maine	Color Photocopier	2,037,795	\$0.00402	\$8,191.94	\$0.00402	\$8,191.94
Konica-Minolta Business Solutions	High Production Color Photocopier	42	\$0.00411	\$0.17	\$0.00411	\$0.17
Total		31,195,310	\$0.00348	\$108,450.65	\$0.00348	\$108,450.65

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **No CPC increase for current year.**

Vendor	Equipment Type	Annual Volume	2014-2015 Cost / Copy	Total Cost	2015-2016 Cost / Copy	Projected Cost
Canon Solutions Maine	Color Network Printer	350,035	\$0.05100	\$17,851.79	\$0.05100	\$17,851.79
Canon Solutions Maine	Color Photocopier	605,170	\$0.05100	\$30,863.67	\$0.05100	\$30,863.67
Konica-Minolta Business Solutions	High Production Color Photocopier	976	\$0.05213	\$50.88	\$0.05213	\$50.88
Total		956,181	\$0.05100	\$48,766.33	\$0.05100	\$48,766.33

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	117
Total Number of Units on Lease	85
Total Number of Units Owned	32
Lease Company	Norway Savings Bank
Lease Start Date	9/1/2011
Lease End Date	8/1/2015
Term	4 Annual
Annual Payment usually due on 8/1	\$81,285.98
Remaining Payments	0

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
Amherst Street Elementary School	Canon LPB5460	MEMA000819
Amherst Street Elementary School	Canon LBP3560	MGKA100326
Amherst Street Elementary School	Canon IR6075	HTK12643
Amherst Street Elementary School	Canon IR8095	HNA10475
Bicentennial Elementary	Canon IR8095	HNA10376
Bicentennial Elementary	Canon LBP3560	MGKA100470
Bicentennial Elementary	Canon LBP3560	MGKA100418
Bicentennial Elementary	Canon LBP3560	MGKA100446
Bicentennial Elementary	Canon IRC5051	GQM56131
Birch Hill Elementary	Canon IRC5051	GQM56128
Birch Hill Elementary	Canon IR6075	HTK12160
Birch Hill Elementary	Canon IR8095	HNA10328
Birch Hill Elementary	Canon LBP3560	MGKA100440
Birch Hill Elementary	Canon LBP3560	MGKA100240
Broad Street Elementary	Canon LBP3560	MGKA100237
Broad Street Elementary	Canon LPB5460	MEMA001133
Broad Street Elementary	Canon IR8095	HNA10364
Charlotte Ave. Elementary	Canon IRC5051	GQM57215
Charlotte Ave. Elementary	Canon IR8095	HNA10380
Charlotte Ave. Elementary	Canon LBP3560	MGKA100452
Charlotte Ave. Elementary	Canon LBP3560	MGKA100232
Dr. Crisp Elementary School	Canon IRC5045	GPQ55883
Dr. Crisp Elementary School	Canon IR8095	HNA00578
Dr. Crisp Elementary School	Canon LBP3560	MGKA100490
Dr. Crisp Elementary School	Canon LBP3560	MGKA100468
Elm Street Middle	Canon LBP3560	MGKA100242

Building	Make/Model	Serial Number
Elm Street Middle	Canon LBP3560	MGKA100466
Elm Street Middle	Canon LPB5460	MEMA001159
Elm Street Middle	Canon IR8095	HNA10275
Elm Street Middle	Canon IR8095	HNA10206
Elm Street Middle	Canon LPB5460	MEMA001152
Elm Street Middle	Canon IR8095	HNA10303
Fairgrounds Elementary	Canon IRC5045	GPQ55796
Fairgrounds Elementary	Canon LBP3560	MGKA100235
Fairgrounds Elementary	Canon LPB5460	MEMA001154
Fairgrounds Elementary	Canon LBP3560	MGKA100508
Fairgrounds Middle	Canon IRC5045	GPQ56331
Fairgrounds Middle	Canon IR8095	HNA10360
Ledge Street Elementary School	Canon LBP3560	MGKA100498
Ledge Street Elementary School	Canon IR8095	HNA10477
Ledge Street Elementary School	Canon IR8095	HNA10484
Ledge Street Elementary School	Canon LPB5460	MEMA001194
Main Dunstable Elementary School	Canon LBP3560	MGKA100449
Main Dunstable Elementary School	Canon IRC5045	GPQ55799
Main Dunstable Elementary School	Canon IR8095	HNA10348
Main Dunstable Elementary School	Canon LBP3560	MGKA100441
Main Dunstable Elementary School	Canon IR8095	HNA10368
Mt. Pleasant Elementary School	Canon LPB5460	MEMA001179

Building	Make/Model	Serial Number
Mt. Pleasant Elementary School	Canon LBP3560	MGKA100495
Mt. Pleasant Elementary School	Canon IR6075	HTK12681
Mt. Pleasant Elementary School	Canon IR6075	HTK12537
Mt. Pleasant Elementary School	Canon iR3245	DHK14764
Nashua High North	Canon LPB5460	MEMA000902
Nashua High North	Canon LPB5460	MEMA000816
Nashua High North	Canon LPB5460	MEMA001242
Nashua High North	Canon IR6065	HTP12366
Nashua High North	Canon LPB5460	MEMA000818
Nashua High North	Canon IRC5045	GPQ56127
Nashua High North	Canon LPB5460	MEMA000813
Nashua High North	Canon LPB5460	MEMA000905
Nashua High South	Canon LBP3560	MGKA100494
Nashua High South	Canon LPB5460	MEMA001165
Nashua High South	Canon IRC5045	GPQ56185
Nashua High South	Oce VL3200x	1010500
Nashua High South	Canon LPB5460	MEMA000906
Nashua High South	Canon LPB5460	MEMA001124
Nashua High South	Canon LPB5460	MEMA001241
Nashua High South	Canon LPB5460	MEMA001193
Nashua High South	Canon LPB5460	MEMA001149
New Searles Elementary School	Canon IR6075	HTK12465
New Searles Elementary School	Canon IR6065	HTP10258
New Searles Elementary School	Canon LPB5460	MEMA001245
Pennichuck Middle	Canon LBP3560	MGKA100467

Building	Make/Model	Serial Number
Pennichuck Middle	Canon IRC5045	GPQ56393
Pennichuck Middle	Canon LBP3560	MGKA100471
Pennichuck Middle	Canon IR8095	HNA10457
Pennichuck Middle	Canon IR8095	HNA10512
SAU 42 District Office	Canon LPB5460	MEMA000904
SAU 42 District Office	Canon IRC5045	GPQ55852
SAU 42 District Office	Canon IR8095	HNA10495
SAU 42 District Office	Canon LBP3560	MGKA100448
SAU 42 District Office	Canon LPB5460	MEMA001192
Sunset Heights Elementary	Canon IR8095	HNA10309
Sunset Heights Elementary	Canon LBP3560	MGKA100236
Sunset Heights Elementary	Canon IRC5045	GPQ55793

Owned Equipment

Building	Make/Model	Serial Number
Bicentennial Elementary	Canon IR2545	FUU30153
Broad Street Elementary	Canon iR3245	DHK03603
Elm Street Middle	Canon IR2535i	FUG30222
Elm Street Middle	Canon IR2535i	FUG30694
Fairgrounds Elementary	Canon IR8095	HNA10293
Fairgrounds Elementary	Canon IR6055	HTP10733
Fairgrounds Middle	Canon IR8095	HNA10482
Fairgrounds Middle	Canon IR2525	FRU44111
Fairgrounds Middle	Canon IR8095	HNA10485
Ledge Street Elementary School	Canon iR2535	FUG30718
Nashua High North	Canon iR2535	FUG30713
Nashua High North	Canon iR2535	FUG30703
Nashua High North	Canon IR8095	HNA10324
Nashua High North	Canon IR8095	HNA10530
Nashua High North	Canon IR8095	HNA10314
Nashua High North	Konica Minolta BHC5501	A0U1011001156
Nashua High North	Oce im4512	8090436
Nashua High North	Canon IR2525	FRU43983
Nashua High North	Canon IR8095	HNA10382
Nashua High North	Canon IR8095	HNA10330
Nashua High South	Konica Minolta BH600	57BE12336
Nashua High South	Canon IR2525	FRU43995
Nashua High South	Canon IR8095	HNA10358
Nashua High South	Canon IR8095	HNA10458
Nashua High South	Canon iR2535	FUM32001
Nashua High South	Canon IR8095	HNA10301
Nashua High South	Canon IR8095	HNA10471
New Searles Elementary School	Oce im6020	6020913
New Searles Elementary School	Canon LBP3580	MXGA002492
Richmond Middle	Canon iR2535	FUM32217

Building	Make/Model	Serial Number
Plant Operations	Canon IR2535i	FUM80652
Title One	Oce VL3622	A0R7211000536



SERVICE AND SUPPLY CONTRACT - CLIENT

Specialized Purchasing Consultants ("SPC") hereby contracts with _____ ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

AGREED AND ACCEPTED BY:
Specialized Purchasing Consultants

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

AGREED AND ACCEPTED BY:
Client

By:

Title:

Date: _____

Signature: _____

Named Contracted Vendor: Vendor

WARRANTY

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:
Vendor**

By: John Cox

Title: Market Vice President

Date:

Signature: _____

**AGREED AND ACCEPTED BY:
Client**

By:

Title:

Date:

Signature: _____

StarDoc User Names

Name	User Name
Barbara Pukt	puktb@nashua.edu
Brenda Crocker	crockerbr@nashua.edu
Cheryl Clement	clementc@nashua.edu
Christine Holden	holdenc@nashua.edu
Dan Donovan	donovand@nashua.edu
Gail Dion	diong@nashua.edu
Isa Ross	rossi@nashua.edu
Joanne Lake	lakejo@nashua.edu
Joanne Ogilvy-Ritchie	ritchiej@nashua.edu
Judy Diaz	diazj@nashua.edu
Karen Green	greenk@nashua.edu
Kathy Paetzold	paetzoldk@nashu.edu
Lynne Tocci	toccil@nashua.edu
Maria Gutierrez	gutierrezm@nashua.edu
Richard Farrenkopf	Farrenkopfr@nashua.edu
Sharon Frothingham	frothinghams@nashua.edu
Susan Muldoon	muldoons@nashua.edu
Therese Gorsuch	gorsucht@nashua.edu
Tina Avelar	avelart@nashua.edu
Valentina Dongo	dongov@nashua.edu

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

**2012****STARDOC created**

- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

2013**Daily Tracking**

- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

2014**Monthly Audits**

- Allows user to see monthly snapshot of current usage and estimated projections

2015**New Mapping Options & Asset Management**

- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



New Feature: IT Asset Management

- **Keep Track of your IT Purchases**
- **Budget for Future Needs**
- **Map Out Your IT Devices on Floor Plans**

IT Asset Management

Legend: < 1 year 1-3 years > 3 years

Filters

Type: (All) Black Laser MFP Black Network Printer Black Photocopier

Warranty End: (All) 2002-10-01 2013-04-01 2014-10-01

Search

Page 1 of 1 Records 1 to 36 of 36 Groups per page 50

Type	Make	Model	Introduced	Purchased	Warranty End	Est. Replacement Cost	Est. Replacement Date
Black Laser MFP	Oce	VL3200x	2010-08-01		2020-08-01	LEASE	
Black Network Printer	HP	Laser Jet 4m	1992-10-01		2002-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1300	2003-04-01		2013-04-01	LEASE	
Black Network Printer	HP	Laser Jet 1320TN	2004-10-01		2014-10-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Network Printer	HP	Laser Jet 1022N	2005-05-01		2015-05-01	LEASE	
Black Photocopier	Savin	8055	2006-07-01		2016-07-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Konica Minolta	BH421	2008-06-01		2018-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Black Photocopier	Toshiba	e-Studio 855	2009-06-01		2019-06-01	LEASE	
Color Network Printer	Xerox	6180DN	2007-02-01		2017-02-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Network Printer	Canon	LPB5460	2009-08-01		2019-08-01	LEASE	
Color Photocopier	Canon	IRC5045	2009-10-01		2019-10-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Color Photocopier	Toshiba	e-Studio 3040c	2011-05-01		2021-05-01	LEASE	
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/09/01
Digital Projector	Dell	1220		2015-02-02	2019-02-02	\$600	2019/02/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/09/01
IP Camera	Foscam	FI8910W		2015-08-01	2016-08-01	\$300	2016/08/01
Server	Dell	Optiplex 332		2015-08-02	2018-08-02	\$2850	2018/09/02
Server	HP	ProLiant DL360 Gen9		2015-09-01	2018-09-01	\$2850	2018/10/01
Switch	Cisco	Catalyst 6800ia		2015-08-02	2018-09-02	\$4856	2018/09/02



New Feature: IT Asset Management

Building: Bass Elementary
Floor/Wing: 1
There are 10 devices on this map
5 Device Type(s) Selected
Show: Proposed

Building: Bass Elementary
Room: Hallway 4
Model: TP-LINK 2000 NAT+
Type: Wireless Access Point
Serial Number: 234
IP Address: 192.168.1.2
MAC Address: ABC123
Management URL: 192.168.1.2:28604
Hostname: HALL4
Domain: Primary
Date Purchased: 2015-03-31
Warranty Expiration: 2016-03-30
Notes: Another custom note

Instructions
To view the device information click on a device icon.
To move a device to a new location click and drag an icon from its current location to a new location
When you drop the device at its new location a window will be displayed to enter the new room number or name. Click the OK button to confirm the room change. Click the cancel button to return the device to its original location.

Specialized Purchasing Consultants Skip Tilton stilton@spccopypro.com 800.750.1538
Do not distribute without the expressed written permission of SPC

Enable Row Hover

Search:

ID	Room	Make	Model	Connectivity
3	Library	Canon	IRC5045	Networked
3	Library2	Canon	IRC5045	Networked
8	Special Education Room 302	Konica Minolta	BH421	Networked
9	Room 300 Hall	Konica Minolta	BH421	Networked
10	testing room change emails...	Konica Minolta	BH421	Networked
299	Room 300	Canon	LPB5460	Networked
304	Children	Oce	VL3200x	Networked
305	Health Occupation	Canon	LPB5460	Networked
307	Child Care	Canon	LPB5460	Networked
312	313	Canon	LPB5460	Networked

Showing 1 to 10 of 10 entries

Room	Make	Model
Hallway 4	TP-LINK	2000
Teachers	Polycom	VVX 410
Room 28	Dell	1220
Main Hall	Foscam	FI8910W
Room 29	Dell	1220
Library	Dell	1220
Library	Polycom	VVX 410
Main Office	Polycom	VVX 410
Hall A	Foscam	FI8910W
Hall B	Foscam	FI8910W

Edit Other Devices



Benefits of partnering with SPC

Top Benefits to **our CLIENTS**:

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 90 clients with over 3,443 devices doing more than 314 million copies and prints per year. In 2013 we purchased approximately 1,000 printing devices.
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

2. Exclusive **STAR Doc Software**

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated

Annual Savings of almost \$3.5 million for all of our clients.

That translates into Savings of more than \$17.2 million over five years!



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2013 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!