

Specialized Purchasing Consultants

PO Box 190 Gorham, NH 03581 (800) 750-1538 www.spccopypro.com

2013-14 Annual Report

Year - End Photocopier Analysis

With projected costs for 2014-15

Dan Donovan NHSAU 42 - Nashua School District P.O. Box 687 Nashua, NH 03061



Specialized Purchasing Consultants Corp. Serving Maine & New Hampshire since 1988

September 2014

Skip Tilton President

Corporate Office: PO Box 190 Gorham, NH 03581 (800) 750-1538 (866) 281-7596 Fax Dan Donovan NHSAU 42 - Nashua School District P.O. Box 687 Nashua, NH 03061

Dear Dan:

VISIT US ON THE WEB: www.spccopypro.com

Our staff at SPC would like to extend their gratitude for allowing us to provide beneficial services to you and your organization for the past *3 years*. Over the last two years, SPC has made major improvements to your services without increasing our cost to you. We hope you have experienced and enjoyed the benefits.

Since our inception in 1988, we have always strived to maximize your savings while improving productivity and reliability. As a major part of our services, <u>SPC STAR Doc</u>, * which was designed to predict both your year-end cost as well as set up your next year's budget as soon as January 1st, is fully functional. New features include...

- Mapped devices show a before and after Upgrade floor plan
- Devices not reporting are now factored into your budget so that you have a more accurate forecast
- Non-contracted devices are now flagged with potential cost savings

New to this year's Annual Report is a section for warranty replacements and equipment complaints that have taken place during the previous year. This will flag problem locations that may or may not need to be eventually upgraded. As always, the overview of your equipment usage and status for the past fiscal year is included. Recommendations are provided to address potential problem areas to avoid needless down time and improve equipment reliability for years to come.

Thank you again for allowing SPC the opportunity to be of service. We look forward to our personal presentation of this year's annual report.

Sincerely,

Skip Tilton President

^{*}Feel free to ask for a more detailed explanation

Table of Contents

Equipment Health Status	5
Aging Equipment Summary	6
Warranty Replaced Machines	
Annual Black Volume By Building	_
Annual Black Volume Overall	
Avg Student Cost by Building Black	
Black Cost Comparison	
Annual Color Volume By Building	
Annual Color Volume Overall	
Avg Student Cost by Building Color	
Color Cost Comparison	15
Color to Total Volume Percentage	
Usage Profile for Service & Supplies	
SPC Service & Supply Cost Savings	19
Projected Equipment Cost by Building Black	
Projected Equipment Cost by Building Color	
Service & Supply Usage Profile by Vendor Black	71
Service & Supply Usage Profile by Vendor Color	
Reprographic Equipment Assessment	
Leased Equipment	75
	76
StarDoc User Name	79
Service & Supply Warranty Contract	81
Service a Supply wallulity contract	Ω 2

The SPC Team... would like to personally thank you for your continued trust and confidence!



Skip Tilton, President Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.





Paul Garozzo

General Manager
As General Manager my goal is ensure our clients are pleased with our services and also provide solutions that are efficient, productive and reduce cost. With my 23 years in the copier industry, I will

use my experiences to achieve this

goal. In addition, I will be utilizing our new SPC STAR Doc system to further enhance SPC services. Clients will now have the benefit of visually seeing where all their devices are located and project future expenses. I could not be more excited to join the SPC team.

Glen Fortier

Auditor, Electronic Specialist & Equipment Implementation
With 24 years of experience in the electrical field, I look forward to continually meeting and helping all of you with your reprographic needs.



It is my sincere commitment to ensure all machine changes are as smooth as possible.



Sue Penney

Administration & Finance Manager SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients

and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Alex Webster

Director of Customer Relations

It is a great pleasure for me to join the SPC team. One of my responsibilities involves creating detailed maps of your copiers and printers and will be assisting the team in monitoring all of your equipment. My background as a



Network Technician and my experience in Customer Service will allow me to give our clients the level of service that they have come to expect from SPC. It is my personal goal to aid in fulfilling each and every promise made to our valued clients.

The SPC Team Continued....



Robert B. Dutil

Director of Information Technology

I have been working with SPC since
February 2000. SPC's honesty, work

ethics, and lovalty have made my

ethics and loyalty have made my experience with the company a pleasurable journey. SPC is

constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.



Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs



are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



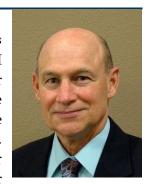
Pam WeedClient-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer



industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



Charles BacaOperational Support

I feel privileged to join SPC and honored that I am able to work with such an amazing team. I'm here to help make sure that the SPC headquarters runs as smoothly as possible. That includes technical

issues and networking matters. I also make sure that all of our clients' data are up to date and as accurate as possible. I love working at SPC because it's a challenging work environment committed to their clients.

Equipment Health Status

Total Number of Machines:	117				
Total Black Photocopiers	57				
Total Color Photocopiers (including MFP)	13				
Total Black Network Printers	25				
Total Color Network Printers	22				
Total Removed from Service:	0				
# of Units OFF Warranty:	0				
# of Units Approaching End of Warranty:	4				
# of Units Overused:	14				
# of Units Underused:	2				
# of Units Connected to Network with Print and/or Scan	117				
Commencement Date:	9/1/2011				
# of Annual Payments Left on Lease	1				
All Warranties and Service Contracts Expire:	8/1/2016				
SPC's FM Audit Print Management Software Loaded					
Printer Contract Signed	No				

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Dan,

As noted above you have 13 locations that are heavily used and should be decentralized while only one machine is being underused. Perhaps volume is shifting over from higher cost of printers. Unfortuanately, I am not under contract to monitor the printers so I cannot see the entire picture. In addition, you have about a half a dozen copiers that Canon is no longer authorized to service and this could be affecting reliability. Finally, you only have one payment on your muni lease.

All of this means, that you would benifit from an upgrade during the first part of 2015. We could move around some of your equipment to better utilize as well as retire your older non Canon machines. I would also take a hard look at all of your printer devices and incorporate them into the bid process in order to maximize cost savings which we did NOT do on the last go around.

Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

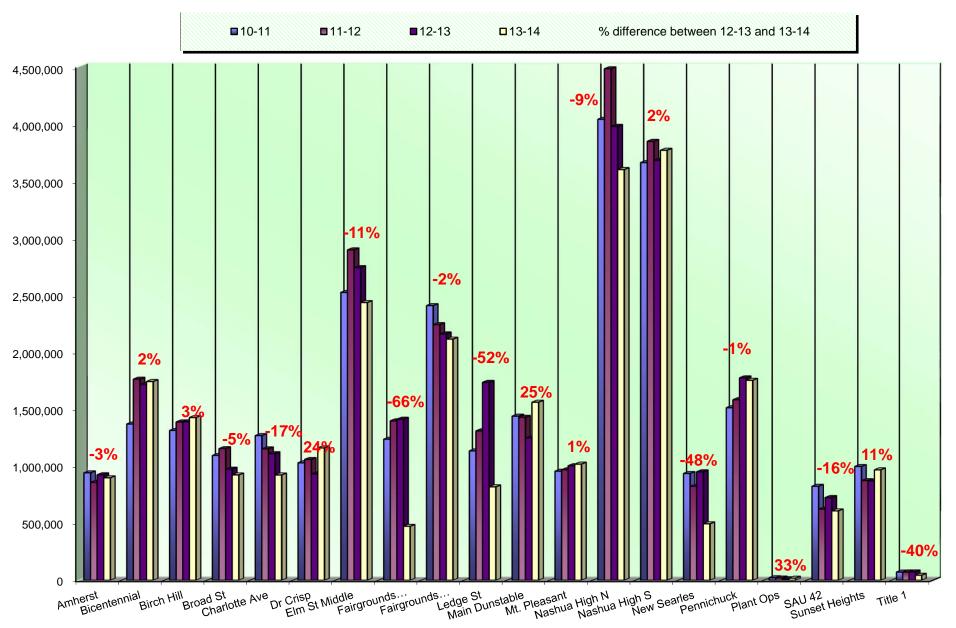
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Fairgrounds Elementary	Teachers' Work Room	Konica Minolta BH600	57BE16907	CanonME	11/2005
Nashua High North	Room D122 Special Education	Oce im4512	8090436	CanonME	12/2007
Nashua High South	Room B1002H Special Ed	Konica Minolta BH600	57BE12336	CanonME	11/2005
New Searles Elementary School	Main Office	Oce im6020	6020913	CanonME	01/2006

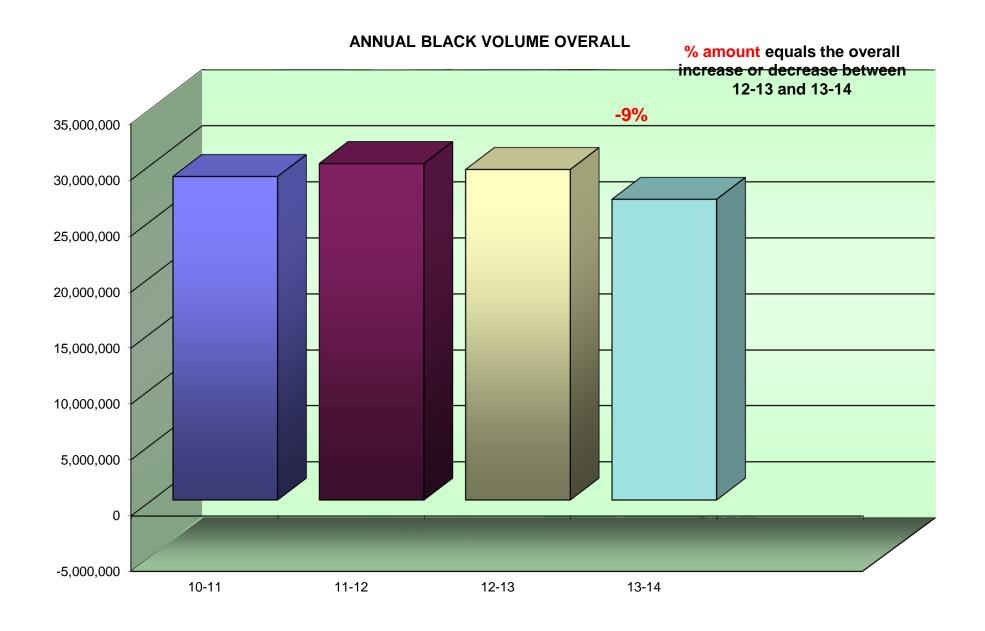
Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department / Room	Make Model	Serial #	Vendor Id#	Date of Trade
Broad Street Elementary	Main Office	Oce im3512	8090238	GA5HT	6/30/2014

ANNUAL BLACK VOLUME BY BUILDING





Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Amherst Street Elementary School	327	905,255	\$10,331.37	2,768	\$31.59
Bicentennial Elementary	636	1,746,425	\$20,128.11	2,746	\$31.65
Birch Hill Elementary	506	1,431,851	\$16,440.00	2,830	\$32.49
Broad Street Elementary	365	930,268	\$10,610.39	2,549	\$29.07
Charlotte Ave. Elementary	498	929,898	\$10,787.71	1,867	\$21.66
Dr. Crisp Elementary School	420	1,166,569	\$13,376.11	2,778	\$31.85
Elm Street Middle	1,104	2,436,743	\$27,807.58	2,207	\$25.19
Fairgrounds Elementary	540	478,814	\$5,565.36	887	\$10.31
Fairgrounds Middle	702	2,116,699	\$24,144.65	3,015	\$34.39
Ledge Street Elementary School	500	826,265	\$9,446.97	1,653	\$18.89
Main Dunstable Elementary Schoo	547	1,565,472	\$17,919.52	2,862	\$32.76
Mt. Pleasant Elementary School	387	1,024,583	\$11,697.61	2,648	\$30.23
Nashua High North	1,766	3,598,505	\$41,123.98	2,038	\$23.29
Nashua High South	1,875	3,767,115	\$43,009.92	2,009	\$22.94
New Searles Elementary School	469	501,547	\$6,074.10	1,069	\$12.95
Pennichuck Middle	680	1,757,427	\$20,124.07	2,584	\$29.59
Plant Operations	0	18,189	\$207.19	0	\$0.00

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
SAU 42 District Office	0	615,978	\$7,150.49	0	\$0.00
Sunset Heights Elementary	414	974,798	\$11,194.69	2,355	\$27.04
Title One	45	44,697	\$509.14	993	\$11.31
Totals	11,781	26,837,098	\$307,648.97	2,278	\$26.11

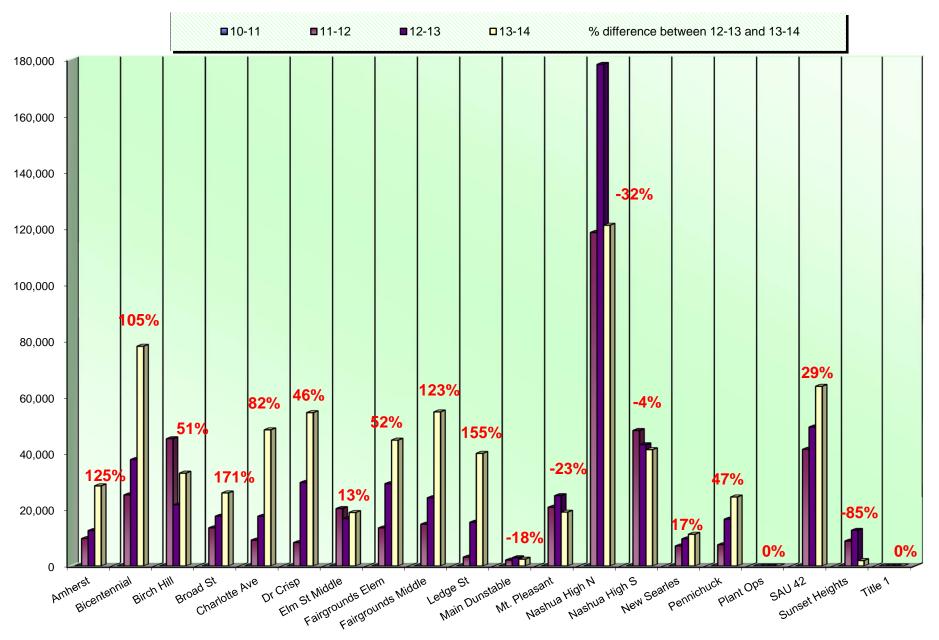
Cost Comparison Black Only

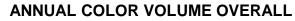
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

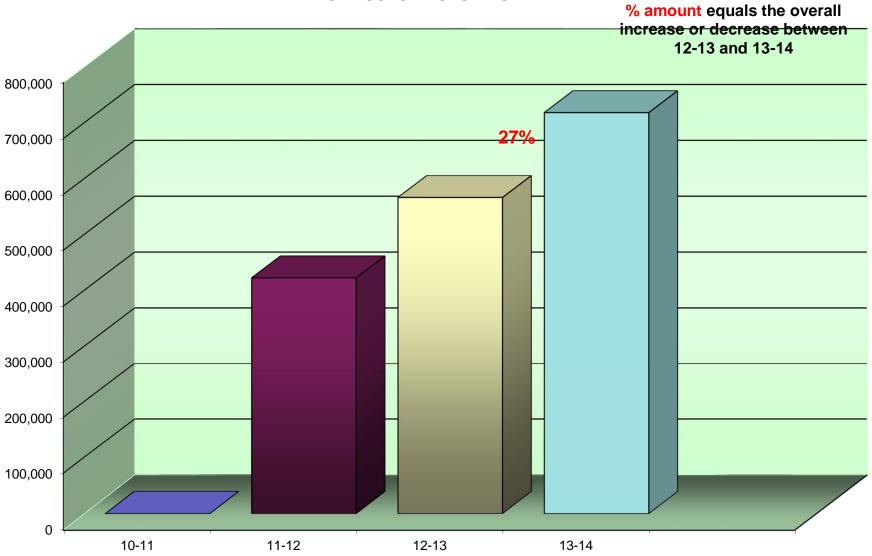
	Total Student	Total Annual	Total	Annual Copies	Annual Cost
	Population	Volume	District Cost*	Per Student	Per Student
All Schools w/student populations	114,558	228,223,654	\$5,292,743.97	2,516	\$46.20

^{*}Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.

ANNUAL COLOR VOLUME BY BUILDING







Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Amherst Street Elementary School	327	28,874	\$1,472.57	88	\$4.50
Bicentennial Elementary	636	78,414	\$3,999.11	123	\$6.29
Birch Hill Elementary	506	33,363	\$1,701.51	66	\$3.36
Broad Street Elementary	365	26,366	\$1,344.67	72	\$3.68
Charlotte Ave. Elementary	498	48,669	\$2,482.12	98	\$4.98
Dr. Crisp Elementary School	420	54,739	\$2,791.69	130	\$6.65
Elm Street Middle	1,104	19,341	\$986.39	18	\$0.89
Fairgrounds Elementary	540	45,013	\$2,295.66	83	\$4.25
Fairgrounds Middle	702	54,987	\$2,804.34	78	\$3.99
Ledge Street Elementary School	500	40,359	\$2,058.31	81	\$4.12
Main Dunstable Elementary Schoo	547	2,456	\$125.26	4	\$0.23
Mt. Pleasant Elementary School	387	19,471	\$993.02	50	\$2.57
Nashua High North	1,766	121,264	\$6,250.82	69	\$3.54
Nashua High South	1,875	41,645	\$2,123.90	22	\$1.13
New Searles Elementary School	469	11,459	\$584.41	24	\$1.25
Pennichuck Middle	680	24,939	\$1,271.89	37	\$1.87

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
Plant Operations	0	0	\$0.00	0	\$0.00
SAU 42 District Office	0	64,226	\$3,275.53	0	\$0.00
Sunset Heights Elementary	414	1,945	\$99.20	5	\$0.24
Title One	45	0	\$0.00	0	\$0.00
Totals	11,781	717,530	\$36,660.39	61	\$3.11

While your color volume shows that it is low compared to other schools, you are probably doing a high amount of color on the printers. If that is the case your cost of opperation is real high.

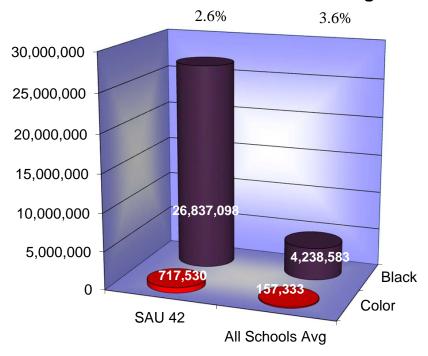
Cost Comparison - Color Only

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student	Total Annual	Total	Annual Copies	Annual Cost
	Population	Volume	District Cost*	Per Student	Per Student
All Schools w/student populations	114,558	10,541,331	\$617,517.66	92	\$5.39

^{*}Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.





Usage Profile for Service Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Amherst Street Elementary School					
Computer Lab Room 204					
Canon LPB5460 / 31 PPM	9,705	18,394	8,689	\$0.003940	None at this time.
MEMA000819 / GAAAD				\$34.23	
750,000 / 08/2009	19,425	48,299	28,874	\$0.05000	
Color Network Printer				\$1,443.70	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon IR6075 / 75 PPM	680,485	1,062,497	382,012	\$0.003330	None at this time.
HTK12643 / GAAHN				\$1,272.10	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	40,114	63,247	23,133	\$0.003940	None at this time.
MGKA100326 / GAA9O				\$91.14	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Amherst Street Elementary School					
Teachers' Room					
Canon IR8095 / 95 PPM	778,405	1,269,826	491,421	\$0.003330	None at this time.
HNA10475 / GAAHP				\$1,636.43	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	905,255	\$3,033.91	
	Subt	otals Color	28,874	\$1,443.70	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			<i>2013-14</i>		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Bicentennial Elementary					
Computer Lab					
Canon LBP3560 / 42 PPM	58,719	103,412	44,693	\$0.003940	None at this time.
MGKA100446 / GAAA3				\$176.09	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon IRC5051 / 51 PPM	415,943	690,991	275,048	\$0.003940	None at this time.
GOM56131 / GAAIR				\$1,083.69	
3,000,000 / 10/2009	50,276	128,690	78,414	\$0.05000	
Color Photocopier				\$3,920.70	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	56,506	84,599	28,093	\$0.003940	None at this time.
MGKA100470 / GAAA2				\$110.69	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed Serial Number / Vendor ID					Date of Last Upgrade: 9/1/2011
Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Bicentennial Elementary					
Special Education					
Canon LBP3560 / 42 PPM	63,103	94,008	30,905	\$0.003940	None at this time.
MGKA100418 / GAAA0 1,000,000 / 10/2010 Black Network Printer Connected / 6/1/2017	0	0	0	\$121.77 \$0.00000 \$0.00	
CanonME					
Teachers' Room					
Canon IR2545 / 45 PPM FUU30153 / GAABA	437,856	660,140	222,284	\$0.003330 \$740.21	None at this time.
1,000,000 / 04/2010 Black Photocopier Connected / 6/1/2017 CanonME	0	0	0	\$0.00000 \$0.00	
Canon IR8095 / 95 PPM	1,865,577	3,010,979	1,145,402	\$0.003330	Overused heavily!!
HNA10376 / GAAJN 5,000,000 / 06/2010 Black Photocopier Connected / 6/1/2017 CanonME	0	0	0	\$3,814.19 \$0.00000 \$0.00	
	Subt	otals BW	1,746,425	\$6,046.63	
	Subte	otals Color	78,414	\$3,920.70	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Birch Hill Elementary			, ounc	11	
Computer Lab 2nd Floor					
Canon LBP3560 / 42 PPM	45,311	86,754	41,443	\$0.003940	None at this time.
MGKA100440 / GAA98				\$163.29	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon IRC5051 / 51 PPM	297,058	439,784	142,726	\$0.003940	None at this time.
GOM56128 / GAAIS				\$562.34	
3,000,000 / 10/2009	52,431	85,794	33,363	\$0.05000	
Color Photocopier				\$1,668.15	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	43,333	68,801	25,468	\$0.003940	None at this time.
MGKA100240 / GAA97				\$100.34	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Birch Hill Elementary					
Teachers' Room Ground Floor					
Canon IR6075 / 75 PPM	771,334	1,185,314	413,980	\$0.003330	None at this time.
HTK12160 / GAAFO				\$1,378.55	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IR8095 / 95 PPM	1,166,225	1,974,459	808,234	\$0.003330	Very High Volume!
HNA10328 / GAAFL				\$2,691.42	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017 CanonME					
	Subt	otals BW	1,431,851	\$4,895.94	
	Subt	otals Color	33,363	\$1,668.15	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Broad Street Elementary					
Library					
Canon LBP3560 / 42 PPM	21,832	30,749	8,917	\$0.003940	None at this time.
MGKA100237 / GAA99				\$35.13	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon iR3245 / 45 PPM	146,542	167,100	20,558	\$0.003330	Warranty replacement for #8090238
DHK03603 / GAEGS				\$68.46	
1,000,000 / 07/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected /					
CanonME					
Canon LPB5460 / 31 PPM	21,726	35,122	13,396	\$0.003940	None at this time.
MEMA001133 / GAAA6				\$52.78	
750,000 / 08/2009	27,207	53,573	26,366	\$0.05000	
Color Network Printer				\$1,318.30	
Connected / 6/1/2017					
CanonME					
Oce im3512 / 35 PPM	482,363	569,924	87,561	\$0.003330	Traded. Replaced with DHK03603 (warranty)
8090238 / GA5HT				\$291.58	
750,000 / 12/2007	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed				Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Broad Street Elementary					
Teachers' Room					
Canon IR8095 / 95 PPM	1,451,682	2,251,518	799,836	\$0.003330	Very High Volume
HNA10364 / GAAJP				\$2,663.45	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	930,268	\$3,111.40	
	Subt	otals Color	26,366	\$1,318.30	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date			2013-14 Annual Volume		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter		Cost/Copy Annual Cost	Recommendations
Charlotte Ave. Elementary					
ibrary					
Canon LBP3560 / 42 PPM	20,709	29,361	8,652	\$0.003940	None at this time.
MGKA100232 / GAA96				\$34.09	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
lain Office					
Canon IRC5051 / 51 PPM	501,118	796,518	295,400	\$0.003940	None at this time.
GOM57215 / GAAIA				\$1,163.88	
3,000,000 / 10/2009	24,212	72,881	48,669	\$0.05000	
Color Photocopier				\$2,433.45	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	18,390	29,446	11,056	\$0.003940	None at this time.
MGKA100452 / GAA94				\$43.56	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Charlotte Ave. Elementary					
Teachers' Work Room					
Canon IR8095 / 95 PPM	1,353,697	1,968,487	614,790	\$0.003330	None at this time.
HNA10380 / GAAFG				\$2,047.25	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	929,898	\$3,288.78	
	Subt	otals Color	48,669	\$2,433.45	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Dr. Crisp Elementary School					
Main Office					
Canon IRC5045 / 45 PPM	133,599	237,231	103,632	\$0.003940	None at this time.
GPO55883 / GAAER				\$408.31	
1,000,000 / 10/2009	35,713	90,452	54,739	\$0.05000	
Color Photocopier				\$2,736.95	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	35,822	50,822	15,000	\$0.003940	None at this time.
MGKA100490 / GAA93				\$59.10	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Resource Room					
Canon LBP3560 / 42 PPM	39,252	62,366	23,114	\$0.003940	None at this time.
MGKA100468 / GAA92				\$91.07	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Dr. Crisp Elementary School					
Teachers' Room					
Canon IR8095 / 95 PPM	1,440,728	2,465,551	1,024,823	\$0.003330	Overused Heavily!
HNA00578 / GAAEG				\$3,412.66	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	1,166,569	\$3,971.14	
	Subt	otals Color	54,739	\$2,736.95	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date	7/1/2013	6/30/2014	2013-14 Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Elm Street Middle					
Copy Center					
Canon IR8095 / 95 PPM	1,671,368	2,641,915	970,547	\$0.003330	Overused Heavily
HNA10206 / GAAFP				\$3,231.92	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IR8095 / 95 PPM	1,295,632	1,688,324	392,692	\$0.003330	None at this time.
HNA10275 / GAAFM				\$1,307.66	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Guidance Office					
Canon IR2535i / 35 PPM	86,194	142,353	56,159	\$0.003330	None at this time.
FUG30694 / GAAET				\$187.01	
750,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Elm Street Middle					
Library					
Canon LPB5460 / 31 PPM	15,050	29,509	14,459	\$0.003940	None at this time.
MEMA001159 / GAAA9				\$56.97	
750,000 / 08/2009	8,226	17,600	9,374	\$0.05000	
Color Network Printer				\$468.70	
Connected / 6/1/2017					
CanonME					
Library Lab					
Canon LBP3560 / 42 PPM	62,389	95,596	33,207	\$0.003940	None at this time.
MGKA100466 / GAA89				\$130.84	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Mail Room					
Canon IR8095 / 95 PPM	1,367,277	2,273,273	905,996	\$0.003330	Very High Volume
HNA10303 / GAAFN				\$3,016.97	, ,
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Elm Street Middle					
Main Office					
Canon IR2535i / 35 PPM	82,568	111,715	29,147	\$0.003330	None at this time.
FUG30222 / GAAEW 750,000 / 04/2010 Black Photocopier Connected / 6/1/2017 CanonME	0	0	0	\$97.06 \$0.00000 \$0.00	
Room 217					
Canon LPB5460 / 31 PPM	24.620	44.540	0.012	\$0.003940	None at this time.
MEMA001152 / GAAAA 750,000 / 08/2009	34,630 22,732	44,542 32,699	9,912 9,967	\$39.05 \$0.05000	None at this time.
Color Network Printer Connected / 6/1/2017	22,132	32,099	9,907	\$498.35	
CanonME					
Room 219					
Canon LBP3560 / 42 PPM MGKA100242 / GAA88	58,182	82,806	24,624	\$0.003940 \$97.02	None at this time.
1,000,000 / 10/2010 Black Network Printer	0	0	0	\$0.00000 \$0.00	
Connected / 6/1/2017 CanonME					
	Subtotals BW		2,436,743	\$8,164.50	
	Subtotals Color		19,341	\$967.05	

Make-Model / Speed			Date of Last Upgrade: 9/1/2011		
Serial Number / Vendor ID					
Life / Intro Date			2013-14		Recommendations
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	
Fairgrounds Elementary					
Asst. Principal's Office					
Canon LPB5460 / 31 PPM	2,484	5,000	2,516	\$0.003940	None at this time.
MEMA001154 / GAAA1				\$9.91	
750,000 / 08/2009	2,692	4,943	2,251	\$0.05000	
Color Network Printer				\$112.55	
Connected / 6/1/2017					
CanonME					
Lab					
Canon LBP3560 / 42 PPM	23,227	36,755	13,528	\$0.003940	None at this time.
MGKA100235 / GAA87				\$53.30	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed		6/30/2014 A			Date of Last Upgrade: 9/1/2011 Recommendations
Serial Number / Vendor ID Life / Intro Date	7/1/2013 Meter		2013-14 Annual Volume	Cost/Copy Annual Cost	
Connectivity / Printer Exp Date					
Vendor					
Fairgrounds Elementary					
Main Office					
Canon IRC5045 / 45 PPM	259,308	405,926	146,618	\$0.003940	None at this time.
GPO55796 / GAAEV				\$577.67	
1,000,000 / 10/2009	36,120	78,882	42,762	\$0.05000	
Color Photocopier				\$2,138.10	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	49,536	66,309	16,773	\$0.003940	None at this time.
MGKA100508 / GAA86				\$66.09	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Teachers' Work Room					
Canon IR8095 / 95 PPM	1,604,484	1,655,903	51,419	\$0.003330	None at this time.
HNA10293 / GAAFK				\$171.23	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Konica Minolta BH600 / 60 PPM	1,430,656	1,678,616	247,960	\$0.003330	9 years from Intro No longer a Konica Minolta
57BE16907 /				\$825.71	dealer and the volume is High!
3,000,000 / 11/2005	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Fairgrounds Elementary					
	Subtot	als BW	478,814	\$1,703.91	
	Subtot	als Color	45,013	\$2,250.65	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID						
Life / Intro Date			2013-14			
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy		
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations	
Fairgrounds Middle						
Guidance Office						
Canon IR8095 / 95 PPM	686,481	1,167,561	481,080	\$0.003330	None at this time.	
HNA10482 / GAAGD				\$1,602.00		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CanonME						
Library						
Canon IR2525 / 25 PPM	3,085	20,271	17,186	\$0.003330	None at this time.	
FRU44111 / GAAGN				\$57.23		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CanonME						

Make-Model / Speed Serial Number / Vendor ID					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Fairgrounds Middle					
Main Office					
Canon IR8095 / 95 PPM	1,438,733	2,339,796	901,063	\$0.003330	Very High Volume
HNA10360 / GAAGE				\$3,000.54	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IRC5045 / 45 PPM	179,744	233,962	54,218	\$0.003940	None at this time.
GPO56331 / GAAES				\$213.62	
1,000,000 / 10/2009	34,753	89,740	54,987	\$0.05000	
Color Photocopier				\$2,749.35	
Connected / 6/1/2017					
CanonME					
Staff Work Room					
Canon IR8095 / 95 PPM	1,349,921	2,013,073	663,152	\$0.003330	None at this time.
HNA10485 / GAAGB				\$2,208.30	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	2,116,699	\$7,081.68	
	Subt	otals Color	54,987	\$2,749.35	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Ledge Street Elementary School						
Asst. Principal's Office						
Canon LPB5460 / 31 PPM	4,909	16,895	11,986	\$0.003940	None at this time.	
MEMA001194 / GAAA4				\$47.22		
750,000 / 08/2009	17,952	58,311	40,359	\$0.05000		
Color Network Printer				\$2,017.95		
Connected / 6/1/2017						
CanonME						
Copy Room						
Canon IR8095 / 95 PPM	830,453	1,297,481	467,028	\$0.003330	None at this time.	
HNA10477 / GAAFT				\$1,555.20		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CanonME						
Canon IR8095 / 95 PPM	1,349,921	1,478,056	128,135	\$0.003330	Underused!	
HNA10484 / GAAFU				\$426.69		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CanonME						

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Ledge Street Elementary School					
Main Office					
Canon iR2535 / 0 PPM	359,692	534,195	174,503	\$0.003330	None at this time.
FUG30718 / GAAEU				\$581.09	
/ 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	70,948	115,561	44,613	\$0.003940	None at this time.
MGKA100498 / GAA56				\$175.78	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subto	tals BW	826,265	\$2,785.99	
	Subto	tals Color	40,359	\$2,017.95	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date			2013-14		
Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Dunstable Elementary School					
Copy Room					
Canon IR8095 / 95 PPM	928,822	1,530,392	601,570	\$0.003330	None at this time.
HNA10368 / GAAJO				\$2,003.23	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IR8095 / 95 PPM	1,093,016	1,915,886	822,870	\$0.003330	Very High Volume
HNA10348 / GAAJO				\$2,740.16	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon IRC5045 / 45 PPM	128,582	193,850	65,268	\$0.003940	None at this time.
GPO55799 / GAAIO				\$257.16	
1,000,000 / 10/2009	4,413	6,869	2,456	\$0.05000	
Color Photocopier				\$122.80	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Dunstable Elementary School					
Room 208					
Canon LBP3560 / 42 PPM	22,773	40,182	17,409	\$0.003940	None at this time.
MGKA100441 / GAA95 1,000,000 / 10/2010	0	0	0	\$68.59 \$0.00000	
Black Network Printer Connected / 6/1/2017 CanonME				\$0.00	
Room 310 PC Lab					
Canon LBP3560 / 42 PPM MGKA100449 / GAA63	34,764	93,119	58,355	\$0.003940 \$229.92 \$0.00000	None at this time.
1,000,000 / 10/2010 Black Network Printer Connected / 6/1/2017 CanonME	0	0	0	\$0.00	
	Subto	otals BW	1,565,472	\$5,299.05	
	Subto	otals Color	2,456	\$122.80	

Make-Model / Speed				Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Mt. Pleasant Elementary School					
Copy Room					
Canon IR6075 / 75 PPM	723,623	1,244,870	521,247	\$0.003330	None at this time.
HTK12681 / GAAHO				\$1,735.75	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Library					
Canon LBP3560 / 42 PPM	54,774	90,948	36,174	\$0.003940	None at this time.
MGKA100495 / GAA60				\$142.53	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

				Date of Last Upgrade: 9/1/2011
7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
127,052	193,112	66,060	\$0.003330	None at this time.
			\$219.98	
0	0	0	\$0.00000	
			\$0.00	
18,059	24,984	6,925	\$0.003940	None at this time.
			\$27.28	
39,555	59,026	19,471	\$0.05000	
			\$973.55	
737,189	1,131,366	394,177	\$0.003330	None at this time.
			\$1,312.61	
0	0	0	\$0.00000	
			\$0.00	
Subto	otals BW	1,024,583	\$3,438.15	
Subto	otals Color	19,471	\$973.55	
	127,052 0 18,059 39,555 737,189 0	Meter Meter 127,052 193,112 0 0 18,059 24,984 39,555 59,026 737,189 1,131,366	7/1/2013 Meter 6/30/2014 Meter Annual Volume 127,052 193,112 66,060 0 0 0 18,059 24,984 6,925 39,555 59,026 19,471 737,189 1,131,366 394,177 0 0 0 Subtotals BW 1,024,583	7/1/2013 Meter 6/30/2014 Meter Annual Volume Cost/Copy Annual Cost 127,052 193,112 66,060 \$0.003330 \$219.98 \$0.00000 \$0.00 \$0.00 \$0.00 \$0.00 \$27.28 \$27.28 39,555 59,026 19,471 \$0.05000 \$973.55 737,189 1,131,366 394,177 \$0.003330 \$1,312.61 \$0.00 \$0.00000 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

Make-Model / Speed					Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual	Cost/Copy	Recommendations	
Nashua High North	111000	Meter	Volume	Annual Cost		
Career Center						
Canon IR6065 / 65 PPM	537,901	841,152	303,251	\$0.003330	None at this time.	
HTP12366 / GAAKF		,	,	\$1,009.83		
3,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CanonME						
Graphics						
Konica Minolta BHC5501 / 55 PPM	42,612	47,877	5,265	\$0.004030	None at this time.	
A0U1011001156 / 9309 7640				\$21.22		
3,000,000 / 10/2008	219,197	277,920	58,723	\$0.05111		
High Production Color Photocop				\$3,001.33		
Connected / 6/1/2017						
KMBS						
Main Office						
Canon IRC5045 / 45 PPM	262,953	423,691	160,738	\$0.003940	None at this time.	
GPO56127 / GAAEN				\$633.31		
1,000,000 / 10/2009	26,343	44,445	18,102	\$0.05000		
Color Photocopier				\$905.10		
Connected / 6/1/2017						
CanonME						

Make-Model / Speed					Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High North			rotume	Annuai Cost		
Media Center						
Canon IR2525 / 25 PPM FRU43983 / GAAFY	11,296	20,572	9,276	\$0.003330 \$30.89	None at this time.	
500,000 / 04/2010 Black Photocopier Connected / 6/1/2017	0	0	0	\$0.00000 \$0.00		
CanonME						
Principal's Office						
Canon LPB5460 / 31 PPM MEMA000902 / GAA61	46,466	59,687	13,221	\$0.003940 \$52.09	None at this time.	
750,000 / 08/2009 Color Network Printer Connected / 6/1/2017 CanonME	19,327	34,484	15,157	\$0.05000 \$757.85		
Room A112 Graphics						
Canon iR2535 / 0 PPM FUG30713 / GAAIP	28,045	51,038	22,993	\$0.003330 \$76.57	None at this time.	
/ 04/2010 Black Photocopier Connected / 6/1/2017 CanonME	0	0	0	\$0.00000 \$0.00		

Make-Model / Speed					Date of Last Upgrade: 9/1/2011	
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Nashua High North						
Room B205						
Canon IR8095 / 95 PPM	1,050,923	1,607,620	556,697	\$0.003330	None at this time.	
HNA10324 / GAAHM 5,000,000 / 06/2010 Black Photocopier	0	0	0	\$1,853.80 \$0.00000 \$0.00		
Connected / 6/1/2017 CanonME				\$0.00		
Room B208						
Canon LPB5460 / 31 PPM MEMA001242 / GAA70	16,071	24,857	8,786	\$0.003940 \$34.62	None at this time.	
750,000 / 08/2009 Color Network Printer Connected / 6/1/2017 CanonME	10,308	17,726	7,418	\$0.05000 \$370.90		
Room B305						
Canon IR8095 / 95 PPM HNA10382 / GAAHK 5,000,000 / 06/2010 Black Photocopier	1,231,653	1,901,430	669,777	\$0.003330 \$2,230.36 \$0.00000 \$0.00	None at this time.	
Connected / 6/1/2017 CanonME						

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High North			voiume	Annual Cost	
Room B308					
Canon LPB5460 / 31 PPM	19,507	28,085	8,578	\$0.003940	None at this time.
MEMA000905 / GAA81	,	,	,	\$33.80	
750,000 / 08/2009	9,222	15,690	6,468	\$0.05000	
Color Network Printer				\$323.40	
Connected / 6/1/2017					
CanonME					
Room C226 Science					
Canon IR8095 / 95 PPM	1,128,429	1,747,224	618,795	\$0.003330	None at this time.
HNA10314 / GAAHC				\$2,060.59	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	15,017	24,742	9,725	\$0.003940	None at this time.
MEMA000813 / GAA91				\$38.32	
750,000 / 08/2009	6,958	15,014	8,056	\$0.05000	
Color Network Printer				\$402.80	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High North					
Room D122 Special Education					
Oce im4512 / 45 PPM	544,161	544,161	0	\$0.003330	7 years from Intro. Not being usedWhy?
8090436 / GA5G8				\$0.00	
1,000,000 / 12/2007	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Room D205					
Canon IR8095 / 95 PPM	1,049,927	1,665,469	615,542	\$0.003330	None at this time.
HNA10530 / GAAGP				\$2,049.75	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Room D208					
Canon LPB5460 / 31 PPM	8,818	14,604	5,786	\$0.003940	None at this time.
MEMA000816 / GAA59				\$22.80	
750,000 / 08/2009	8,761	13,496	4,735	\$0.05000	
Color Network Printer				\$236.75	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed Serial Number / Vendor ID					Date of Last Upgrade: 9/1/2011
Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High North					
Room D305					
Canon IR8095 / 95 PPM	838,122	1,377,257	539,135	\$0.003330	None at this time.
HNA10330 / GAAHB 5,000,000 / 06/2010 Black Photocopier Connected / 6/1/2017	0	0	0	\$1,795.32 \$0.00000 \$0.00	
CanonME					
Room D308					
Canon LPB5460 / 31 PPM MEMA000818 / GAA62 750,000 / 08/2009	11,619 10,427	14,713 13,032	3,094 2,605	\$0.003940 \$12.19 \$0.05000	None at this time.
Color Network Printer Connected / 6/1/2017 CanonME	10,127	13,032	2,000	\$130.25	
Room E102 Athletics					
Canon iR2535 / 0 PPM FUG30703 / GAAEY	78,599	126,445	47,846	\$0.003330 \$159.33	None at this time.
/ 04/2010 Black Photocopier	0	0	0	\$0.00000 \$0.00	
Connected / 6/1/2017 CanonME					
	Subte	otals BW	3,598,505	\$12,114.76	
	Subte	otals Color	121,264	\$6,128.38	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High South					
Athletics					
Canon iR2535 / 0 PPM	76,783	122,074	45,291	\$0.003330	None at this time.
FUM32001 / GAAIT				\$150.82	
/ 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon IRC5045 / 45 PPM	178,137	299,924	121,787	\$0.003940	None at this time.
GPO56185 / GAAIN				\$479.84	
1,000,000 / 10/2009	8,982	13,046	4,064	\$0.05000	
Color Photocopier				\$203.20	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	456	909	453	\$0.003940	None at this time.
MEMA001241 / GAA84				\$1.78	
750,000 / 08/2009	966	2,274	1,308	\$0.05000	
Color Network Printer				\$65.40	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High South					
Media Center					
Oce VL3200x / 32 PPM	4,546	7,703	3,157	\$0.003330	None at this time.
1010500 / GAAGG				\$10.51	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Room 1025B Child Care					
Canon IR2525 / 25 PPM	25,744	38,485	12,741	\$0.003330	None at this time.
FRU43995 / GAAIO				\$42.43	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Nashua High South					
Room A1004					
Canon IR8095 / 95 PPM	1,547,079	2,432,147	885,068	\$0.003330	Very High Volume!
HNA10471 / GAAFX				\$2,947.28	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	12,356	18,689	6,333	\$0.003940	None at this time.
MEMA001193 / GAA85				\$24.95	
750,000 / 08/2009	8,555	14,076	5,521	\$0.05000	
Color Network Printer				\$276.05	
Connected / 6/1/2017					
CanonME					
Room A2004					
Canon IR8095 / 95 PPM	1,462,818	2,513,031	1,050,213	\$0.003330	Overused Heavily
HNA10301 / GAAGA				\$3,497.21	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	11,440	17,382	5,942	\$0.003940	None at this time.
MEMA001149 / GAA78				\$23.41	
750,000 / 08/2009	11,885	17,560	5,675	\$0.05000	
Color Network Printer				\$283.75	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2015-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Nashua High South					_
Room B1002H Special Ed					
Konica Minolta BH600 / 60 PPM	2,169,465	2,252,022	82,557	\$0.003330	9 years from Intro. No longer a Konica Minolta
57BE12336 / GAANH				\$274.91	dealer.
3,000,000 / 11/2005	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Room C1004					
Canon IR8095 / 95 PPM	1,241,879	1,950,551	708,672	\$0.003330	None at this time.
HNA10458 / GAAGF				\$2,359.88	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	12,534	19,718	7,184	\$0.003940	None at this time.
MEMA001165 / GAA83				\$28.30	
750,000 / 08/2009	19,065	29,087	10,022	\$0.05000	
Color Network Printer				\$501.10	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Nashua High South					
Room C2004					
Canon IR8095 / 95 PPM	1,378,114	2,197,496	819,382	\$0.003330	Very High Volume
HNA10358 / GAAFZ				\$2,728.54	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	12,149	17,495	5,346	\$0.003940	None at this time.
MEMA000906 / GAA82				\$21.06	
750,000 / 08/2009	10,375	16,034	5,659	\$0.05000	
Color Network Printer				\$282.95	
Connected / 6/1/2017					
CanonME					
Technology Department					
Canon LBP3560 / 42 PPM	17,435	25,426	7,991	\$0.003940	None at this time.
MGKA100494 / GAA14				\$31.48	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon LPB5460 / 31 PPM	9,623	14,621	4,998	\$0.003940	None at this time.
MEMA001124 / GAA79				\$19.69	
750,000 / 08/2009	15,850	25,246	9,396	\$0.05000	
Color Network Printer				\$469.80	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Nashua High South					
	Subtot	tals BW	3,767,115	\$12,642.11	
	Subto	tals Color	41,645	\$2,082.25	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date Connectivity / Printer Exp Date	7/1/2012	(120/2014	2013-14		
Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
New Searles Elementary School					
Copy Room					
Canon IR6065 / 65 PPM	628,523	637,085	8,562	\$0.003330	None at this time.
HTP10258 / GAAKE				\$28.51	
3,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IR6075 / 75 PPM	635,452	994,206	358,754	\$0.003330	None at this time.
HTK12465 / GAAIE				\$1,194.65	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Main Office					
Canon LBP3580 / 42 PPM	0	18,512	18,512	\$0.022200	None at this time.
MXGA002492 / GACVK				\$410.97	
1,000,000 / 02/2013	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Oce im6020 / 60 PPM	1,445,080	1,552,937	107,857	\$0.003330	8 years from Intro. No longer an Oce Dealer
6020913 / GA2EP				\$359.16	
3,000,000 / 01/2006	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
New Searles Elementary School					
Room 139					
Canon LPB5460 / 31 PPM	14,425	22,287	7,862	\$0.003940	None at this time.
MEMA001245 / GAAA7				\$30.98	
750,000 / 08/2009	14,625	26,084	11,459	\$0.05000	
Color Network Printer				\$572.95	
Connected / 6/1/2017					
CanonME					
	Subto	tals BW	501,547	\$2,024.27	
	Subto	tals Color	11,459	\$572.95	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	Annual Volume	Cost/Copy Annual Cost	Recommendations
Pennichuck Middle					
Guidance Office					
Canon iR2535 / 0 PPM	53,265	83,866	30,601	\$0.003330	None at this time.
FUM32217 / GAAJA				\$101.90	
/ 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Library					
Canon LBP3560 / 42 PPM	127,139	186,154	59,015	\$0.003940	None at this time.
MGKA100471 / GAA58				\$232.52	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date Vendor	7/1/2013	6/30/2014	Annual	Cost/Copy	D
venaor	Meter	Meter	Volume	Annual Cost	Recommendations
Pennichuck Middle					
Main Office					
Canon IRC5045 / 45 PPM	152,228	227,075	74,847	\$0.003940	None at this time.
GPO56393 / GAAJB				\$294.90	
1,000,000 / 10/2009	22,041	46,980	24,939	\$0.05000	
Color Photocopier				\$1,246.95	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	62,238	98,469	36,231	\$0.003940	None at this time.
MGKA100467 / GAA57				\$142.75	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Teachers' Room					
Canon IR8095 / 95 PPM	1,366,184	2,221,392	855,208	\$0.003330	Very High Volume
HNA10512 / GAAHL				\$2,847.84	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
Canon IR8095 / 95 PPM	1,076,008	1,777,533	701,525	\$0.003330	None at this time.
HNA10457 / GAAHD				\$2,336.08	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Pennichuck Middle					
	Subtot	tals BW	1,757,427	\$5,955.99	
	Subto	tals Color	24,939	\$1,246.95	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Plant Operations					
Main Office					
Canon IR2535i / 35 PPM	13,717	31,906	18,189	\$0.003330	None at this time.
FUM80652 / GACED				\$60.57	
750,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subto	tals BW	18,189	\$60.57	
	Subto	tals Color	0	\$0.00	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
SAU 42 District Office					
Back Copy Room					
Canon IR8095 / 95 PPM	861,107	1,261,002	399,895	\$0.003330	None at this time.
HNA10495 / GAAFS 5,000,000 / 06/2010 Black Photocopier Connected / 6/1/2017	0	0	0	\$1,331.65 \$0.00000 \$0.00	
CanonME					
Human Resources					
Canon LBP3560 / 42 PPM MGKA100448 / GAA67 1,000,000 / 10/2010	23,716	68,255 0	44,539	\$0.003940 \$175.48 \$0.00000	None at this time.
Black Network Printer Connected / 6/1/2017 CanonME				\$0.00	
Kathy Miles' Office					
Canon LPB5460 / 31 PPM MEMA001192 / GAAA8	7,749	13,816	6,067	\$0.003940 \$23.90	None at this time.
750,000 / 08/2009 Color Network Printer Connected / 6/1/2017	15,162	23,064	7,902	\$0.05000 \$395.10	
CanonME					

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
SAU 42 District Office					
Main Office					
Canon IRC5045 / 45 PPM	230,942	372,101	141,159	\$0.003940	None at this time.
GPO55852 / GAAJC				\$556.17	
1,000,000 / 10/2009	46,677	91,881	45,204	\$0.05000	
Color Photocopier				\$2,260.20	
Connected / 6/1/2017					
CanonME					
Special Education					
Canon LPB5460 / 31 PPM	53,542	77,860	24,318	\$0.003940	None at this time.
MEMA000904 / GAAAB				\$95.81	
750,000 / 08/2009	15,668	26,788	11,120	\$0.05000	
Color Network Printer				\$556.00	
Connected / 6/1/2017					
CanonME					
	Subto	tals BW	615,978	\$2,183.02	
	Subto	tals Color	64,226	\$3,211.30	

Make-Model / Speed Serial Number / Vendor ID					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations
Sunset Heights Elementary					
Main Office					
Canon IRC5045 / 45 PPM	244,293	377,525	133,232	\$0.003940	None at this time.
GPO55793 / GAAFJ	·	•	•	\$524.93	
1,000,000 / 10/2009	18,930	20,875	1,945	\$0.05000	
Color Photocopier				\$97.25	
Connected / 6/1/2017					
CanonME					
Canon LBP3560 / 42 PPM	25,006	38,378	13,372	\$0.003940	None at this time.
MGKA100236 / GAA50				\$52.69	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CanonME					
Teachers' Work Room					
Canon IR8095 / 95 PPM	1,195,122	2,023,316	828,194	\$0.003330	Very High Volume
HNA10309 / GAAHF				\$2,757.89	
5,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subt	otals BW	974,798	\$3,335.51	
	Subt	otals Color	1,945	\$97.25	

Make-Model / Speed					Date of Last Upgrade: 9/1/2011
Serial Number / Vendor ID					V 10
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Title One					
Main Office					
Oce VL3622 / 36 PPM	299,026	343,723	44,697	\$0.003330	No longer an Oce Dealer
A0R7211000536 / GA5ER				\$148.84	
750,000 / 12/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CanonME					
	Subto	tals BW	44,697	\$148.84	
	Subto	tals Color	0	\$0.00	

District Wide Black Totals	26,837,098	\$91,286.14
District Wide Color Totals	717,530	\$35,941.68

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 3/1/2011 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2013-14 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost		
26,837,098	\$0.00855	\$229,457.19		

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
26,837,098	\$0.00347	\$93,124.73	\$136,332.46	\$681,662.30

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$136,332.46 x 3 years as a Client = \$408,997.38 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the <u>upcoming fiscal year</u>.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Amherst Street Elementary School	905,255	\$3,097.60	\$4,491.88	\$2,741.90	\$10,331.37
Bicentennial Elementary	1,746,425	\$6,172.66	\$8,665.76	\$5,289.69	\$20,128.11
Birch Hill Elementary	1,431,851	\$4,998.27	\$7,104.84	\$4,336.89	\$16,440.00
Broad Street Elementary	930,268	\$3,176.75	\$4,615.99	\$2,817.66	\$10,610.39
Charlotte Ave. Elementary	929,898	\$3,357.02	\$4,614.15	\$2,816.54	\$10,787.71
Dr. Crisp Elementary School	1,166,569	\$4,054.22	\$5,788.52	\$3,533.38	\$13,376.11
Elm Street Middle	2,436,743	\$8,335.89	\$12,091.12	\$7,380.57	\$27,807.58
Fairgrounds Elementary	478,814	\$1,739.22	\$2,375.88	\$1,450.26	\$5,565.36
Fairgrounds Middle	2,116,699	\$7,230.39	\$10,503.06	\$6,411.20	\$24,144.65
Nashua High North	3,598,505	\$12,368.81	\$17,855.78	\$10,899.39	\$41,123.98
Nashua High South	3,767,115	\$12,907.41	\$18,692.42	\$11,410.09	\$43,009.92
Ledge Street Elementary School	826,265	\$2,844.39	\$4,099.93	\$2,502.65	\$9,446.97
Main Dunstable Elementary School	1,565,472	\$5,410.04	\$7,767.87	\$4,741.61	\$17,919.52
Mt. Pleasant Elementary School	1,024,583	\$3,510.30	\$5,083.98	\$3,103.32	\$11,697.61
New Searles Elementary School	501,547	\$2,066.31	\$2,488.68	\$1,519.12	\$6,074.10
Pennichuck Middle	1,757,427	\$6,080.71	\$8,720.35	\$5,323.01	\$20,124.07
Plant Operations	18,189	\$61.84	\$90.25	\$55.09	\$207.19
SAU 42 District Office	615,978	\$2,228.30	\$3,056.48	\$1,865.71	\$7,150.49
Sunset Heights Elementary 2013 - 2014 Year-End Photocopier An	974,798 alysis with 201	\$3,405.21 4 - 2015 Project	\$4,836.95 ions	\$2,952.53	\$11,194.69

	Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
Title One		44,697	\$151.97	\$221.79	\$135.38	\$509.14
	Total	26,837,098	\$93,197.31	\$133,165.68	\$81,285.98	\$307,648.97

SPC Equipment Bids:

Presently our Bids are coming in at 14.5% to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at \$6,333 with a Retail Cost of \$43,495....14.5% of Retail!

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Black Volume	Service & Supply Cost
Amherst Street Elementary School	28,874	\$1,472.57
Bicentennial Elementary	78,414	\$3,999.11
Birch Hill Elementary	33,363	\$1,701.51
Broad Street Elementary	26,366	\$1,344.67
Charlotte Ave. Elementary	48,669	\$2,482.12
Dr. Crisp Elementary School	54,739	\$2,791.69
Elm Street Middle	19,341	\$986.39
Fairgrounds Elementary	45,013	\$2,295.66
Fairgrounds Middle	54,987	\$2,804.34
Nashua High North	121,264	\$6,250.82
Nashua High South	41,645	\$2,123.90
Ledge Street Elementary School	40,359	\$2,058.31
Main Dunstable Elementary School	2,456	\$125.26
Mt. Pleasant Elementary School	19,471	\$993.02
New Searles Elementary School	11,459	\$584.41
Pennichuck Middle	24,939	\$1,271.89
Plant Operations	0	\$0.00
SAU 42 District Office	64,226	\$3,275.53
Sunset Heights Elementary	1,945	\$99.20

Building		Projected Black Volume	Service & Supply Cost
Title One		0	\$0.00
	Total	717,530	\$36,660.39

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 1.2%.

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost	
Canon Solutions Maine	Black Network Printer	666,305	\$0.00394	\$2,625.24	\$0.00402	\$2,678.55	
Canon Solutions Maine	Black Network Printer	18,512	\$0.02220	\$410.97	\$0.02264	\$419.11	
Canon Solutions Maine	Black Photocopier	24,246,767	\$0.00333	\$80,741.73	\$0.00340	\$82,439.01	
Canon Solutions Maine	Color Network Printer	185,576	\$0.00394	\$731.17	\$0.00402	\$746.02	
Canon Solutions Maine	Color Photocopier	1,714,673	\$0.00394	\$6,755.81	\$0.00402	\$6,892.99	
Konica-Minolta Business Solutions	High Production Color Photocopier	5,265	\$0.00403	\$21.22	\$0.00411	\$21.64	
	Total	26,837,098	\$0.00340	\$91,286.14	\$0.00347	\$93,197.31	

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 1.2%.

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost
Canon Solutions Maine	Color Network Printer	249,163	\$0.05000	\$12,458.15	\$0.05100	\$12,707.31
Canon Solutions Maine	Color Photocopier	409,644	\$0.05000	\$20,482.20	\$0.05100	\$20,891.84
Konica-Minolta Business Solutions	High Production Color Photocopier	58,723	\$0.05111	\$3,001.33	\$0.05213	\$3,061.23
	Total	717,530	\$0.05009	\$35,941.68	\$0.05109	\$36,660.39

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	117
Total Number of Units on Lease	85
Total Number of Units Owned	32
Lease Company	Norway Savings Bank
Lease Start Date	9/1/2011
Lease End Date	8/1/2015
Term	4 Annual
Annual Payment usually due on 8/1	\$81,285.98
Remaining Payments	1

^{*}The determination on the lease has no bearing on Service & Supply and Warranty Contracts.

Leased Equipment

Building	Make	Model	Serial Number
Ambarat Street Flomanton, School	Conon	LBP3560	MGKA100326
Amherst Street Elementary School	Canon	IR6075	HTK12643
Amherst Street Elementary School	Canon	IR8095	HNA10475
Amherst Street Elementary School Amherst Street Elementary School	Canon	LPB5460	MEMA000819
Bicentennial Elementary	Canon	LBP3560	MGKA100470
Bicentennial Elementary	Canon	LBP3560	MGKA100478
Bicentennial Elementary	Canon	LBP3560	MGKA100416
Bicentennial Elementary	Canon	IRC5051	GQM56131
Bicentennial Elementary	Canon	IR8095	HNA10376
Birch Hill Elementary	Canon	LBP3560	MGKA100440
Birch Hill Elementary	Canon	IR8095	HNA10328
Birch Hill Elementary	Canon	LBP3560	MGKA100240
Birch Hill Elementary	Canon	IR6075	HTK12160
Birch Hill Elementary	Canon	IRC5051	GQM56128
Broad Street Elementary	Canon	LBP3560	MGKA100237
Broad Street Elementary	Canon	LPB5460	MEMA001133
Broad Street Elementary	Canon	IR8095	HNA10364
Charlotte Ave. Elementary	Canon	IR8095	HNA10380
Charlotte Ave. Elementary	Canon	LBP3560	MGKA100452
Charlotte Ave. Elementary	Canon	LBP3560	MGKA100232
Charlotte Ave. Elementary	Canon	IRC5051	GQM57215
Dr. Crisp Elementary School	Canon	IR8095	HNA00578
Dr. Crisp Elementary School	Canon	IRC5045	GPQ55883
Dr. Crisp Elementary School	Canon	LBP3560	MGKA100490
Dr. Crisp Elementary School	Canon	LBP3560	MGKA100468
Elm Street Middle	Canon	IR8095	HNA10303
Elm Street Middle	Canon	IR8095	HNA10275
Elm Street Middle	Canon	IR8095	HNA10206
Elm Street Middle 2013 - 2014 Year-End Photocopier Ana	Canon	LPB5460	MEMA001152

Building	Make	Model	Serial Number
Elm Street Middle	Canon	LPB5460	MEMA001159
Elm Street Middle	Canon	LBP3560	MGKA100242
Elm Street Middle	Canon	LBP3560	MGKA100466
Fairgrounds Elementary	Canon	IRC5045	GPQ55796
Fairgrounds Elementary	Canon	LBP3560	MGKA100235
Fairgrounds Elementary	Canon	LPB5460	MEMA001154
Fairgrounds Elementary	Canon	LBP3560	MGKA100508
Fairgrounds Middle	Canon	IRC5045	GPQ56331
Fairgrounds Middle	Canon	IR8095	HNA10360
Ledge Street Elementary School	Canon	LBP3560	MGKA100498
Ledge Street Elementary School	Canon	IR8095	HNA10477
Ledge Street Elementary School	Canon	IR8095	HNA10484
Ledge Street Elementary School	Canon	LPB5460	MEMA001194
Main Dunstable Elementary School	Canon	IR8095	HNA10348
Main Dunstable Elementary School	Canon	LBP3560	MGKA100441
Main Dunstable Elementary School	Canon	LBP3560	MGKA100449
Main Dunstable Elementary School	Canon	IRC5045	GPQ55799
Main Dunstable Elementary School	Canon	IR8095	HNA10368
Mt. Pleasant Elementary School	Canon	IR6075	HTK12681
Mt. Pleasant Elementary School	Canon	IR6075	HTK12537
Mt. Pleasant Elementary School	Canon	LPB5460	MEMA001179
Mt. Pleasant Elementary School	Canon	LBP3560	MGKA100495
Mt. Pleasant Elementary School	Canon	iR3245	DHK14764
Nashua High North	Canon	IR6065	HTP12366
Nashua High North	Canon	IRC5045	GPQ56127
Nashua High North	Canon	LPB5460	MEMA000813
Nashua High North	Canon	LPB5460	MEMA000818
Nashua High North	Canon	LPB5460	MEMA000816
Nashua High North	Canon	LPB5460	MEMA000905
Nashua High North	Canon	LPB5460	MEMA000902
Nashua High North	Canon	LPB5460	MEMA001242

Building	Make	Model	Serial Number
Nashua High South	Canon	LPB5460	MEMA001193
Nashua High South	Canon	IRC5045	GPQ56185
Nashua High South	Oce	VL3200x	1010500
Nashua High South	Canon	LBP3560	MGKA100494
Nashua High South	Canon	LPB5460	MEMA000906
Nashua High South	Canon	LPB5460	MEMA001241
Nashua High South	Canon	LPB5460	MEMA001124
Nashua High South	Canon	LPB5460	MEMA001165
Nashua High South	Canon	LPB5460	MEMA001149
New Searles Elementary School	Canon	IR6065	HTP10258
New Searles Elementary School	Canon	IR6075	HTK12465
New Searles Elementary School	Canon	LPB5460	MEMA001245
Pennichuck Middle	Canon	IR8095	HNA10512
Pennichuck Middle	Canon	IR8095	HNA10457
Pennichuck Middle	Canon	IRC5045	GPQ56393
Pennichuck Middle	Canon	LBP3560	MGKA100467
Pennichuck Middle	Canon	LBP3560	MGKA100471
SAU 42 District Office	Canon	LPB5460	MEMA000904
SAU 42 District Office	Canon	LPB5460	MEMA001192
SAU 42 District Office	Canon	IRC5045	GPQ55852
SAU 42 District Office	Canon	LBP3560	MGKA100448
SAU 42 District Office	Canon	IR8095	HNA10495
Sunset Heights Elementary	Canon	LBP3560	MGKA100236
Sunset Heights Elementary	Canon	IRC5045	GPQ55793
Sunset Heights Elementary	Canon	IR8095	HNA10309

Owned Equipment

Building	Make	Model	Serial Number
Bicentennial Elementary	Canon	IR2545	FUU30153
Broad Street Elementary	Oce	im3512	8090238
Broad Street Elementary	Canon	iR3245	DHK03603
Elm Street Middle	Canon	IR2535i	FUG30694
Elm Street Middle	Canon	IR2535i	FUG30222
Fairgrounds Elementary	Canon	IR8095	HNA10293
Fairgrounds Elementary	Konica Minolta	BH600	57BE16907
Fairgrounds Middle	Canon	IR8095	HNA10485
Fairgrounds Middle	Canon	IR8095	HNA10482
Fairgrounds Middle	Canon	IR2525	FRU44111
Ledge Street Elementary School	Canon	iR2535	FUG30718
Nashua High North	Canon	IR8095	HNA10530
Nashua High North	Konica Minolta	BHC5501	A0U1011001156
Nashua High North	Canon	iR2535	FUG30713
Nashua High North	Canon	iR2535	FUG30703
Nashua High North	Canon	IR8095	HNA10324
Nashua High North	Canon	IR8095	HNA10330
Nashua High North	Oce	im4512	8090436
Nashua High North	Canon	IR2525	FRU43983
Nashua High North	Canon	IR8095	HNA10382
Nashua High North	Canon	IR8095	HNA10314
Nashua High South	Canon	iR2535	FUM32001
Nashua High South	Canon	IR2525	FRU43995
Nashua High South	Canon	IR8095	HNA10458
Nashua High South	Canon	IR8095	HNA10301
Nashua High South	Canon	IR8095	HNA10471
Nashua High South	Konica Minolta	BH600	57BE12336
Nashua High South	Canon	IR8095	HNA10358
New Searles Elementary School	Oce	im6020	6020913
New Searles Elementary School 3 - 2014 Year-End Photocopi	Canon er Analysis with 2	LBP3580 2014 - 2015 Projec	MXGA002492

NHSAU 42 - Nashua

Building	Make	Model	Serial Number
Pennichuck Middle	Canon	iR2535	FUM32217
Plant Operations	Canon	IR2535i	FUM80652
Title One	Oce	VL3622	A0R7211000536

StarDoc User Names

Name	User Name
Barbara Pukt	puktb@nashua.edu
Brenda Crocker	crockerbr@nashua.edu
Cheryl Clemment	clementc@nashua.edu
Christine Holden	holdenc@nashua.edu
Dan Donovan	ddonovan
Gail Dion	diong@nashua.edu
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Judy Diaz	diazj@nashua.edu
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Tina Avelar	avelart@nashua.edu
Valentina Dongo	dongov@nashua.edu
Virginia Esson	essonv@nashua.edu

^{*}If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com

SERVICE AND SUPPLY CONTRACT

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master Lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and NHSAU 42 - Nashua School District, as lessee (the "Lessee"), commencing on September 1, 2011, (the "Lease-Purchase") hereby contracts with Lessee for the term of the Lease-Purchase (terminating on June 30, 2016) to provide comprehensive services, supplies, and maintenance to such Equipment, excluding only the cost of paper, transparencies, and staples, at a cost per copy per item of Equipment as shown on Schedule A attached hereto. In addition, for high-speed duplicators, Vendor may charge the cost shown on Schedule A attached hereto for masters used when the number of copies made by use of such masters is, on an annual average, fewer than 100. Vendor shall provide a four-hour response time to all service calls.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor, at its option, may increase such costs per copy under this Service and Supply Contract (the "Contract") by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor shall credit to Lessee any cost of this Contract prepaid by Lessee and unused by Lessee because fewer copies were made by Lessee during the Contract period ending on such July 1 than were originally estimated under this Contract to be made by Lessee during such period. If the Lease-Purchase is terminated prior to the end of its term, Vendor shall prorate and return to Lessee, within 30 days of such termination, any cost of this Contract prepaid by Lessee and unused by Lessee because of such early termination of the Lease-Purchase.

Client Acknowledgement of Vendor Commitment

Vendor:	Lessee:	NHSAU 42 - Nashua School District
Street Address:	Street Address:	P.O. Box 687
City/State/Zip:	City/State/Zip:	Nashua, NH 03061
By (signature:	By (signature):	
Name:	Name:	
Title:	Title:	

SPC's Dual-Layered Warranty - Purpose & Explanation

Reprographic equipment is expensive and does not hold its value. Therefore, it is crucial for you and the banking industry holding the collateral to secure this asset.

Our unique Dual-Layered Warranty guarantees a like-for-like no-charge replacement unit in the event of equipment not performing satisfactorily.

- 1. **Servicing Vendor**; implemented in 1988
- 2. **ESP Electrical**; implemented in 2007, all photocopiers with such units will be warranted from electrical damage by ESP.

ESPs (Electronic Surge Protectors) with our most recent upgrades are being installed by SPC on 40 CPM units and faster in order to cut down on approximately 30% of all service calls. These units will not only protect from electrical surges but will also filter out electronic noise that creates havoc with boards and the operation of your equipment.



The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and NHSAU 42 - Nashua School District, as lessee (the "Lessee"), commencing on September 1, 2011, (the "Lease-Purchase") hereby warrants to Lessee that, if any such Equipment malfunctions through no fault of Lessee during the term of the Lease-Purchase (terminating on June 30, 2016) and such Equipment cannot be repaired promptly, Vendor promptly will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Lessee.

The only exclusions to this Warranty are as follows:

- 1. This Warranty will expire for an item of Equipment when the life expectancy of such item of Equipment in number of copies, as shown on Schedule A(P) attached hereto, is exceeded;
- 2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule A(P) attached hereto.

Vendor:	
Street Address:	
City/State/Zip:	
By (signature):	
Name:	
Title:	