



***Specialized Purchasing Consultants***

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[www.spccopypro.com](http://www.spccopypro.com)

**2013-14 Annual Report**  
**Year - End Photocopier Analysis**

**With projected costs for 2014-15**

Sheila Goulet  
NHSAU 36 - White Mountains Regional School District  
14 King Square  
Whitefield, NH 03598



## Specialized Purchasing Consultants Corp.

*Serving Maine & New Hampshire since 1988*

September 2014

Skip Tilton  
President

Corporate Office:  
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Sheila Goulet  
NHSAU 36 - White Mountains Regional School District  
14 King Square  
Whitefield, NH 03598

Dear Sheila:

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

Our staff at SPC would like to extend their gratitude for allowing us to provide beneficial services to you and your organization for the past *7 years*. Over the last two years, SPC has made major improvements to your services without increasing our cost to you. We hope you have experienced and enjoyed the benefits.

Since our inception in 1988, we have always strived to maximize your savings while improving productivity and reliability. As a major part of our services, **SPC STAR Doc.** \* which was designed to predict both your year-end cost as well as set up your next year's budget as soon as January 1st, is fully functional. New features include...

- Mapped devices show a before and after Upgrade floor plan
- Devices not reporting are now factored into your budget so that you have a more accurate forecast
- Non-contracted devices are now flagged with potential cost savings

\*Feel free to ask for a more detailed explanation

New to this year's Annual Report is a section for warranty replacements and equipment complaints that have taken place during the previous year. This will flag problem locations that may or may not need to be eventually upgraded. As always, the overview of your equipment usage and status for the past fiscal year is included. Recommendations are provided to address potential problem areas to avoid needless down time and improve equipment reliability for years to come.

Thank you again for allowing SPC the opportunity to be of service. We look forward to our personal presentation of this year's annual report.

Sincerely,

Skip Tilton  
President

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## ***The SPC Team...***

***would like to personally thank you for your continued trust and confidence!***



***Skip Tilton, President***

***Billie Jo Tilton, Vice President***

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



***Paul Garozzo***

***General Manager***

As General Manager my goal is ensure our clients are pleased with our services and also provide solutions that are efficient, productive and reduce cost. With my 23 years in the copier industry, I will use my experiences to achieve this goal. In addition, I will be utilizing our new SPC STAR Doc system to further enhance SPC services. Clients will now have the benefit of visually seeing where all their devices are located and project future expenses. I could not be more excited to join the SPC team.

***Glen Fortier***

***Auditor, Electronic Specialist & Equipment Implementation***

With 24 years of experience in the electrical field, I look forward to continually meeting and helping all of you with your reprographic needs. It is my sincere commitment to ensure all machine changes are as smooth as possible.



***Sue Penney***

***Administration & Finance Manager***

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

***Alex Webster***

***Director of Customer Relations***

It is a great pleasure for me to join the SPC team. One of my responsibilities involves creating detailed maps of your copiers and printers and will be assisting the team in monitoring all of your equipment. My background as a Network Technician and my experience in Customer Service will allow me to give our clients the level of service that they have come to expect from SPC. It is my personal goal to aid in fulfilling each and every promise made to our valued clients.



## *The SPC Team Continued....*

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***Robert B. Dutil***

*Director of Information Technology*

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

***Rachel Guay***

*Accounting Coordinator*

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



***Pam Weed***

*Client-Vendor Relations*

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our clients and vendors to ensure smooth transitions or quick resolutions.

***Joel Heffernan***

*Field Representative – Client Relations*

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event. Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



***Charles Baca***

*Operational Support*

I feel privileged to join SPC and honored that I am able to work with such an amazing team. I'm here to help make sure that the SPC headquarters runs as smoothly as possible. That includes technical issues and networking matters. I also make sure that all of our clients' data are up to date and as accurate as possible. I love working at SPC because it's a challenging work environment committed to their clients.

## Equipment Health Status

Total Number of Machines:	75
Total Black Photocopiers	14
Total Color Photocopiers (including MFP)	5
Total Black Network Printers	41
Total Color Network Printers	15
Total Removed from Service:	0
# of Units OFF Warranty: These are all aging printers that we could easily upgrade	15
# of Units Approaching End of Warranty: Old printer	1
# of Units Overused:	0
# of Units Underused:	0
# of Units Connected to Network with Print and/or Scan	75
Commencement Date:	9/1/2011
# of Annual Payments Left on Lease	2
All Warranties and Service Contracts Expire:	8/1/2017
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Sheila,

I want to thank you for another year of confidence in our services. There are no major issues to bring to your attention other than the aging printer fleet. We do go out to bid continually and would be able to upgrade these at a minimal cost.

Skip

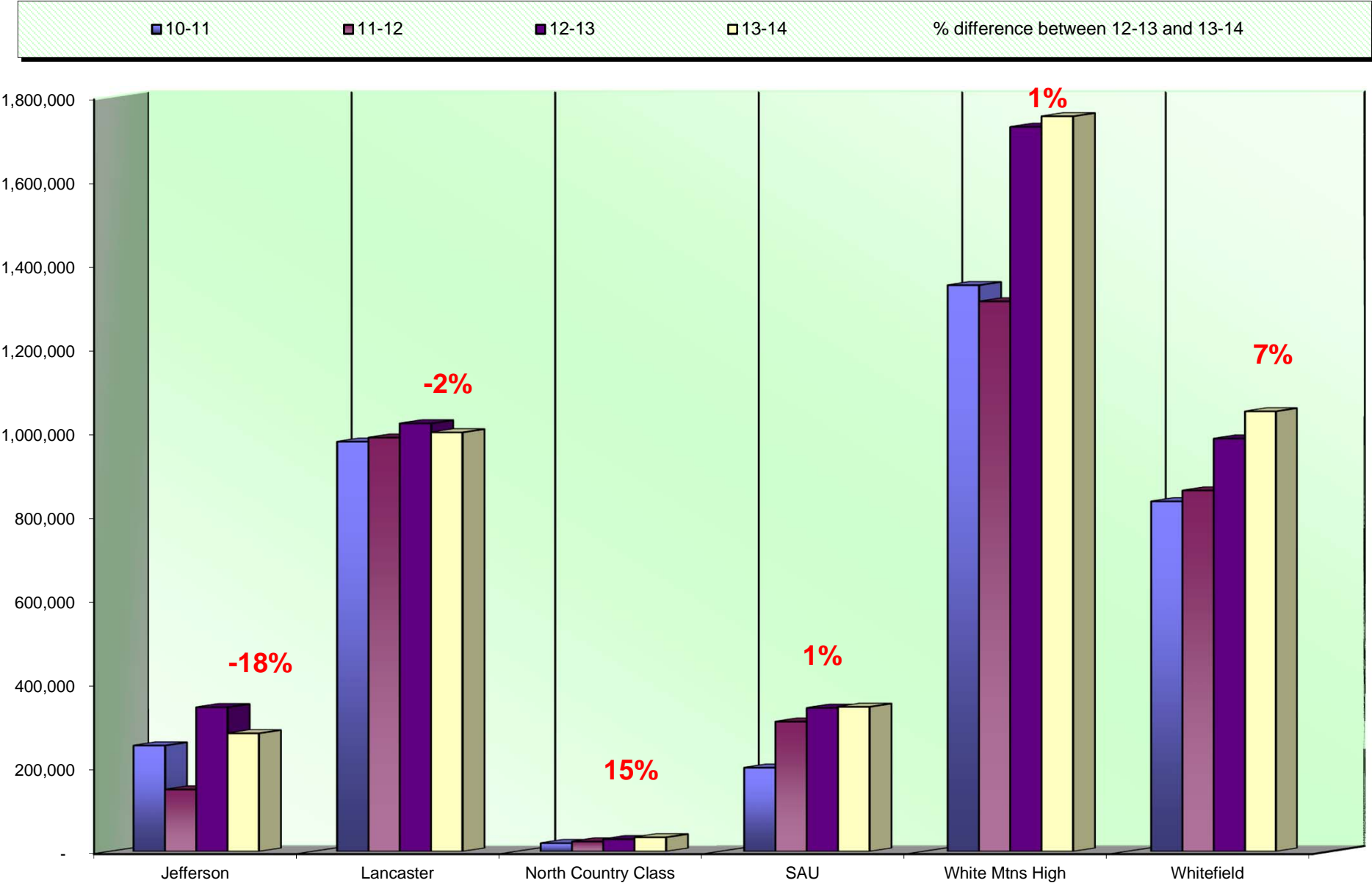
## Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

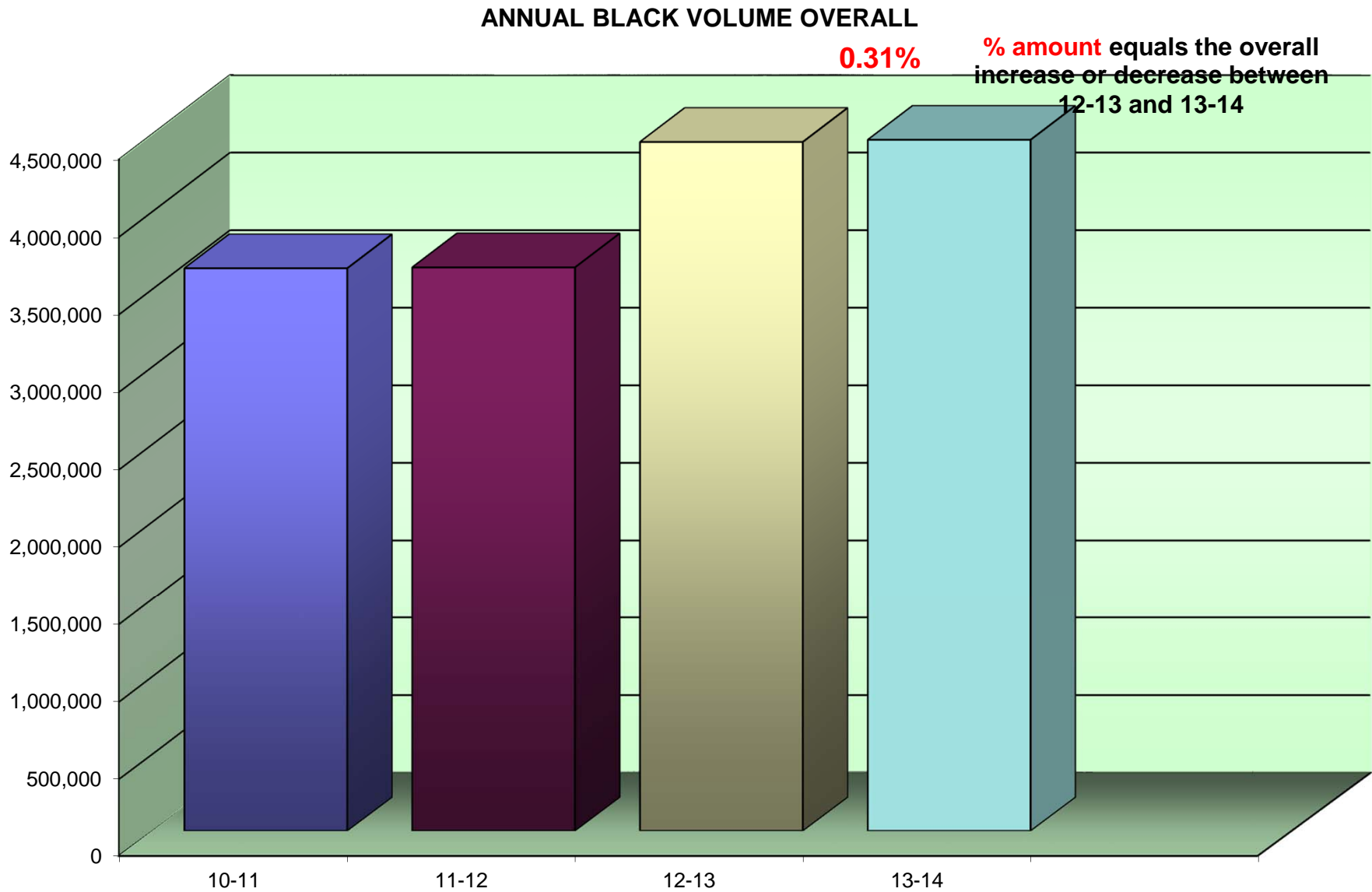
Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
Jefferson Elementary	Sherrie's Office	HP Color LaserJet CP1025nw	CNBGC51019	AAA	10/2004
Lancaster Elementary	Art Room	HP Color LaserJet 2600	CNGC64L088	AAA	10/2001
Lancaster Elementary	Room 45	HP Color LaserJet CP1025nw	CNBGC33352	AAA	10/2004
Lancaster Elementary	Room 46	HP Color LaserJet CP1025nw	CNBGC51068	AAA	10/2004
Lancaster Elementary	Room 94	HP Color LaserJet 2600	CNHC7DD5H7	AAA	10/2001
SAU 36	Superintendent's Secretary	HP Laserjet 4050	USQJ003683	AAA	05/1999
SAU 36	Trina	HP LaserJet P3015 MICR	VNB3Y46993	AAA	04/2004
White Mountains Regional High		HP LaserJet 2430	CNDJB21553	AAA	10/2004
White Mountains Regional High		HP Color LaserJet CP1025nw	CNBGB49793	AAA	10/2004
White Mountains Regional High	Custodial Area	HP Color LaserJet 2600	CNGC68X1GN	AAA	10/2001
White Mountains Regional High	Room 210	HP Color LaserJet CP1025nw	CNBGC51076	AAA	10/2004
Whitefield Elementary		HP Color LaserJet 2600	CNHC81748D	AAA	10/2001
Whitefield Elementary	Art / JSB	HP Color LaserJet CP1025nw	CNBGD33505	AAA	10/2004
Whitefield Elementary	Hallway	HP Color LaserJet 2600N	CNDC5CR0NN	AAA	05/2005
Whitefield Elementary	Room 136	HP Color LaserJet CP1025nw	CNBGC51070	AAA	10/2004
Whitefield Elementary	Room 137	HP Color LaserJet CP1025nw	CNBGB44497	AAA	10/2004



ANNUAL BLACK VOLUME BY BUILDING







## Average Student to Copy Usage – Black Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Jefferson Elementary	74	281,896	\$4,246.35	3,809	\$57.38
Lancaster Elementary	424	999,720	\$15,278.64	2,358	\$36.03
North Country CLASS	47	34,025	\$500.55	724	\$10.65
SAU 36	0	345,021	\$6,099.95	0	\$0.00
White Mountains Regional High	411	1,753,861	\$27,257.09	4,267	\$66.32
Whitefield Elementary	343	1,049,935	\$16,732.72	3,061	\$48.78
<b>Totals</b>	<b>1,299</b>	<b>4,464,458</b>	<b>\$70,115.31</b>	<b>3,437</b>	<b>\$53.98</b>

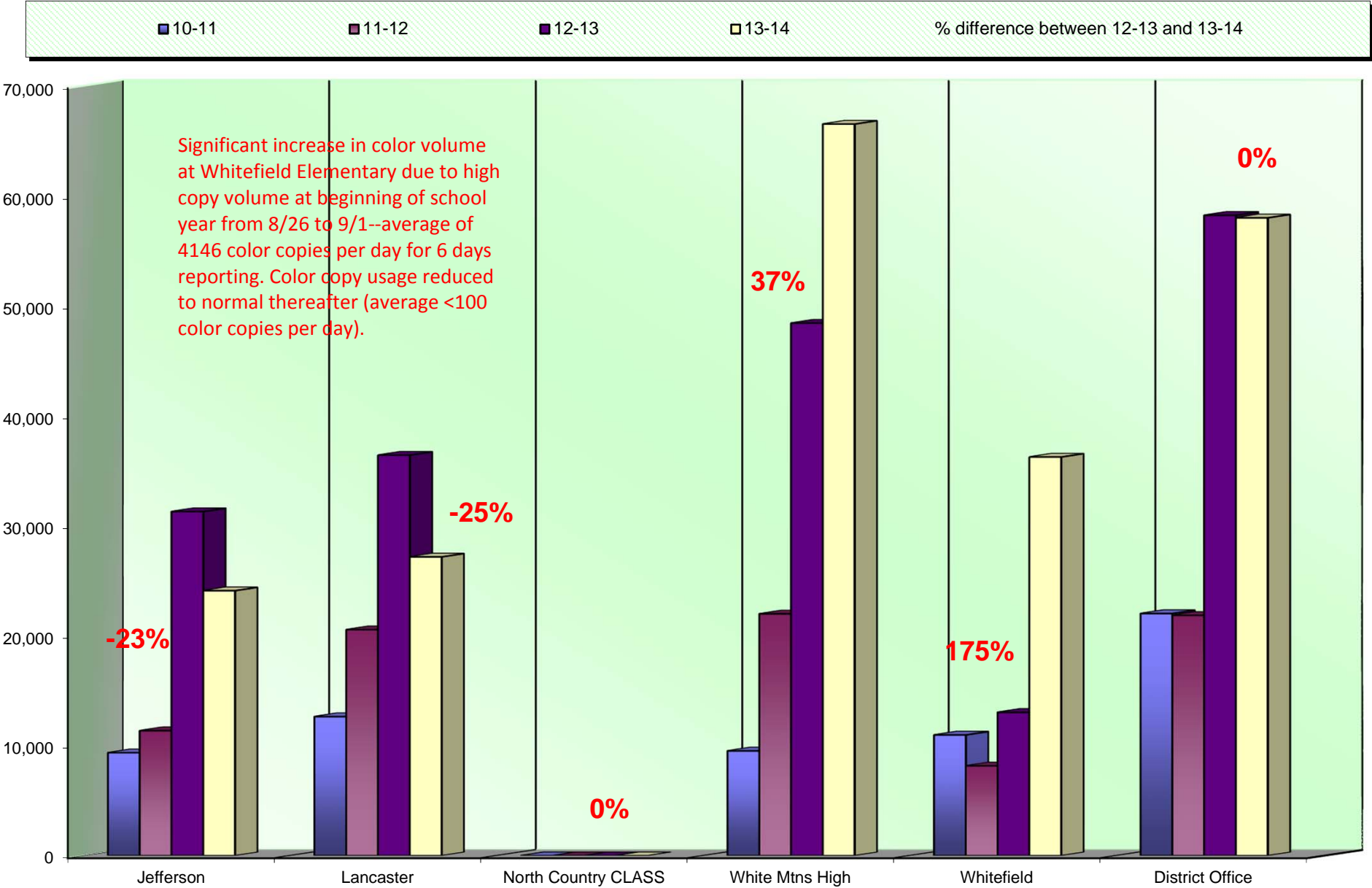
## *Cost Comparison Black Only*

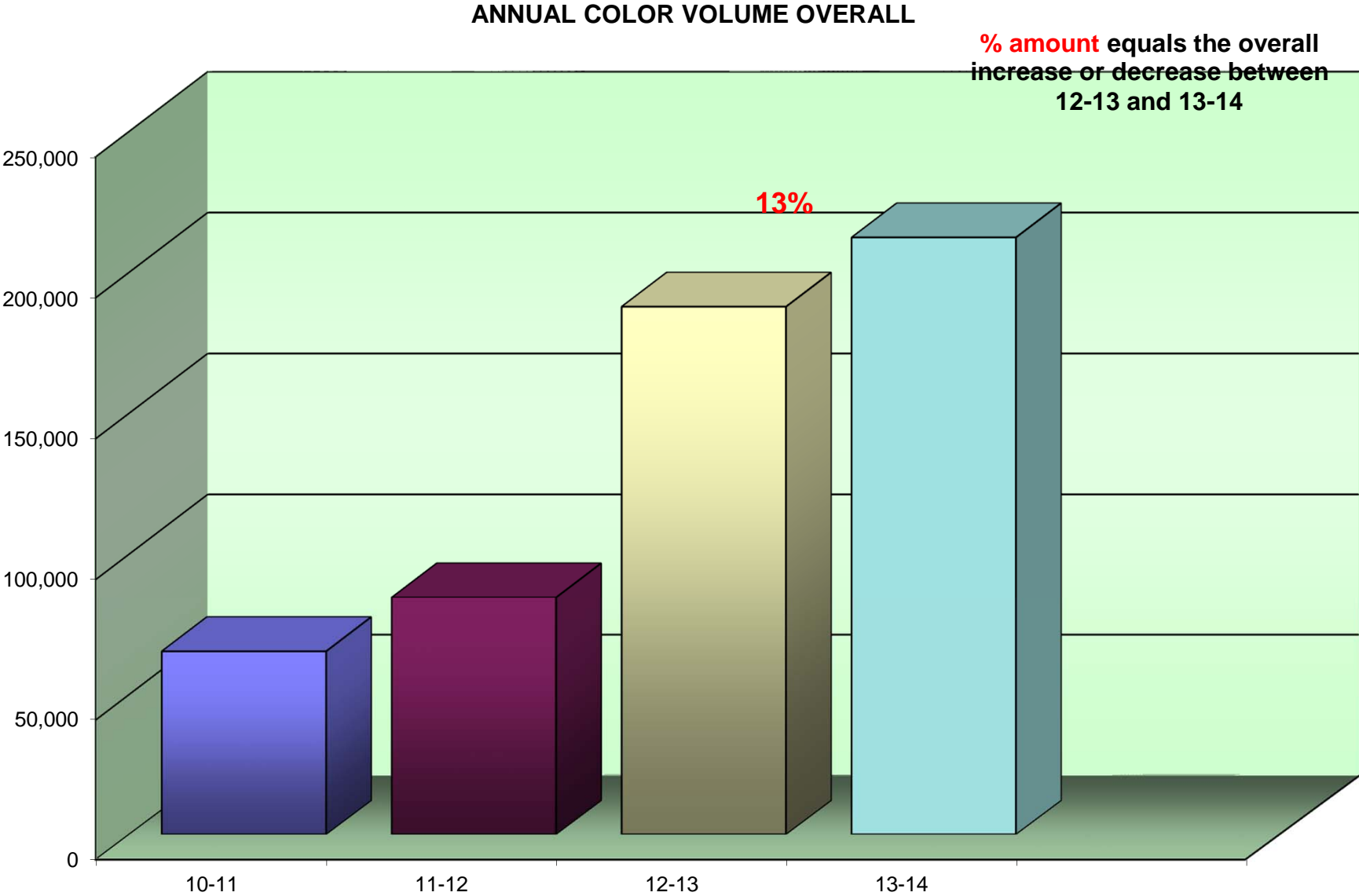
This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i>Total Student Population</i>	<i>Total Annual Volume</i>	<i>Total District Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
<b>All Schools w/student populations</b>	<b>114,558</b>	<b>228,223,654</b>	<b>\$5,292,743.97</b>	<b>2,516</b>	<b>\$46.20</b>

*\*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.*

ANNUAL COLOR VOLUME BY BUILDING





## Average Student to Copy Usage – Color Only

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

<i>Building Name</i>	<i>Student Population</i>	<i>Annual Volume</i>	<i>Total School Cost*</i>	<i>Annual Copies Per Student</i>	<i>Annual Cost Per Student</i>
Jefferson Elementary	74	24,217	\$1,251.69	327	\$16.91
Lancaster Elementary	424	27,279	\$1,452.81	64	\$3.43
North Country CLASS	47	0	\$0.00	0	\$0.00
SAU 36	0	58,020	\$2,988.61	0	\$0.00
White Mountains Regional High	411	66,524	\$3,530.85	162	\$8.59
Whitefield Elementary	343	36,336	\$1,934.93	106	\$5.64
<b><i>Totals</i></b>	<b>1,299</b>	<b>212,376</b>	<b>\$11,158.89</b>	<b>163</b>	<b>\$8.59</b>

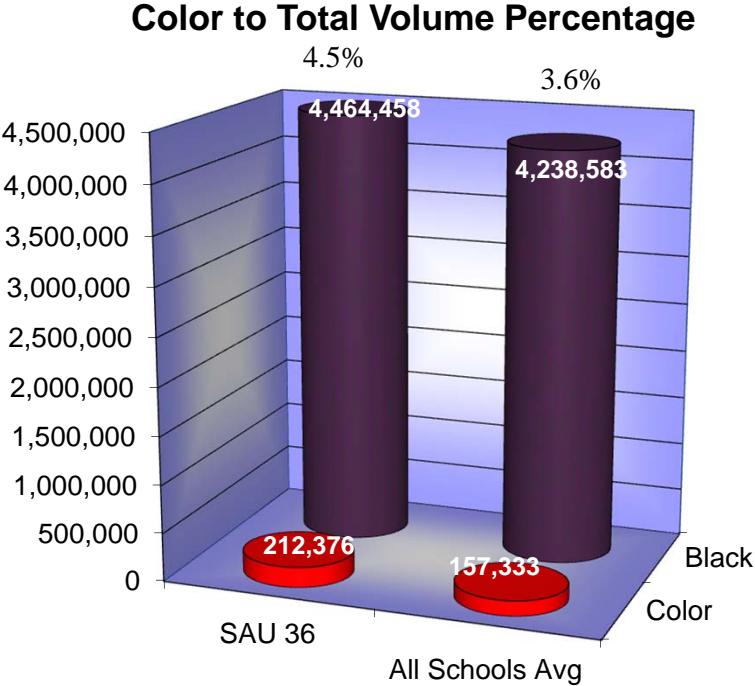
***Cost Comparison – Color Only***

This is an SPC Comparison contrasting your district with 67 client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i><b>Total Student Population</b></i>	<i><b>Total Annual Volume</b></i>	<i><b>Total District Cost*</b></i>	<i><b>Annual Copies Per Student</b></i>	<i><b>Annual Cost Per Student</b></i>
<b>All Schools w/student populations</b>	<b>114,558</b>	<b>10,541,331</b>	<b>\$617,517.66</b>	<b>92</b>	<b>\$5.39</b>

*\*Total District Cost refers to the cost of Service, Supplies and Paper. Equipment is calculated only into the Black Volume.*





## Usage Profile for Service Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Connectivity / Printer Exp Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2013</i> <i>Meter</i>	<i>6/30/2014</i> <i>Meter</i>	<i>2013-14</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
Jefferson Elementary						
Main Office						
Canon IRC5035 / 35 PPM	71,825	120,262	48,437	\$0.003939	None at this time.	
GNW57999 / GW24V				\$190.79		
750,000 / 10/2009	37,828	61,925	24,097	\$0.05050		
Color Photocopier				\$1,216.90		
Connected / 6/1/2017						
CSA-VT						
Main Office Hall						
Canon IR6055 / 55 PPM	399,266	629,050	229,784	\$0.003030	None at this time.	
HTT16347 / GW26E				\$696.25		
3,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CSA-VT						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Jefferson Elementary						
Sherrie's Office						
HP Color LaserJet CP1025nw / 22 PPM	840	1,462	622	\$0.017500	10 years from Intro.	
CNBGC51019 / 1750				\$10.89		
500,000 / 10/2004	880	1,000	120	\$0.08540		
Color Network Printer				\$10.25		
Connected / AAA						
Special Education						
HP LaserJet Pro P1102w / 19 PPM	0	3,053	3,053	\$0.017500	None at this time.	
VND3F47526 / 1772				\$53.43		
200,000 / 04/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / AAA						
Subtotals BW			281,896	\$951.35		
Subtotals Color			24,217	\$1,227.15		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Lancaster Elementary</b>					
<b>Art Room</b>					
HP Color LaserJet 2600 / 15 PPM	20,067	20,127	60	\$0.017500	13 years from Intro.
CNGC64L088 /				\$1.05	
200,000 / 10/2001	21,001	21,105	104	\$0.08540	
Color Network Printer				\$8.88	
Connected /					
AAA					
<b>Copy Room</b>					
Canon IR8085 / 85 PPM	727,107	1,129,074	401,967	\$0.003030	None at this time.
HNG10147 / GW237				\$1,217.96	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					
Canon IR8085 / 85 PPM	520,258	855,416	335,158	\$0.003030	None at this time.
HNG10159 / GW23I				\$1,015.53	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Lancaster Elementary</b>					
<b>Library</b>					
Canon LBP3560 / 42 PPM	51,177	78,057	26,880	\$0.004040	None at this time.
MGKA100688 / GW1YT				\$108.60	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
HP LaserJet Pro P1606dn / 26 PPM	9,687	12,422	2,735	\$0.017500	None at this time.
VNB3L13381 / 1743				\$47.86	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
<b>AAA</b>					
<b>Main Office</b>					
Canon IRC5035 / 35 PPM	116,798	176,457	59,659	\$0.003939	None at this time.
GNG56032 / GW24Y				\$235.00	
750,000 / 10/2009	52,564	78,504	25,940	\$0.05050	
Color Photocopier				\$1,309.97	
Connected / 6/1/2017					
<b>CSA-VT</b>					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Lancaster Elementary</b>					
<b>Nurse's Office</b>					
HP LaserJet Pro P1102w / 19 PPM	0	1,654	1,654	\$0.017500	None at this time.
VND3F47527 / 1769				\$28.95	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Primary Left</b>					
HP LaserJet Pro P1102w / 19 PPM	0	1,317	1,317	\$0.017500	None at this time.
VND3F47525 / 1770				\$23.05	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Primary Right</b>					
HP LaserJet Pro P1102w / 19 PPM	0	1,773	1,773	\$0.017500	None at this time.
VND3F47520 / 1724				\$31.03	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>			<i>2013-14</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>7/1/2013</i>	<i>6/30/2014</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Lancaster Elementary</b>					
<b>Room 100</b>					
HP LaserJet Pro P1606dn / 26 PPM	5,611	7,359	1,748	\$0.017500	None at this time.
VNB3B33445 / 1739				\$30.59	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Room 37</b>					
HP LaserJet Pro P1606dn / 26 PPM	0	569	569	\$0.017500	None at this time.
VNB3B33488 / 1742				\$9.96	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					



<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Lancaster Elementary</b>					
<b>Room 45</b>					
HP Color LaserJet CP1025nw / 22 PPM	759	1,782	1,023	\$0.017500	10 years from Intro.
CNBGC33352 / 1745				\$17.90	
500,000 / 10/2004	17	250	233	\$0.08540	
Color Network Printer				\$19.90	
Connected /					
AAA					
HP LaserJet Pro P1102w / 19 PPM	6,449	14,654	8,205	\$0.017500	None at this time.
VNB3S73297 / 1744				\$143.59	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Room 46</b>					
HP Color LaserJet CP1025nw / 22 PPM	991	2,562	1,571	\$0.017500	10 years from Intro.
CNBGC51068 / 1747				\$27.49	
500,000 / 10/2004	401	1,000	599	\$0.08540	
Color Network Printer				\$51.15	
Connected /					
AAA					
HP LaserJet Pro P1102w / 19 PPM	1,632	4,820	3,188	\$0.017500	None at this time.
VNB3S73294 / 1746				\$55.79	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2013-14</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2013</i>	<i>6/30/2014</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
<b>Lancaster Elementary</b>					
<b>Room 94</b>					
HP Color LaserJet 2600 / 15 PPM	8,590	9,788	1,198	\$0.017500	13 years from Intro.
CNHC7DD5H7 / 1741				\$20.97	
200,000 / 10/2001	9,215	9,618	403	\$0.08540	
Color Network Printer				\$34.42	
Connected /					
AAA					
<b>Room 95</b>					
HP LaserJet P2035n / 30 PPM	11,886	17,707	5,821	\$0.017500	None at this time.
CNB9R39539 / 1740				\$101.87	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

Date of Last Upgrade: 9/1/2011					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
<b>Lancaster Elementary</b>					
<b>Special Education</b>					
Canon IR6075 / 75 PPM	192,498	323,311	130,813	\$0.003030	None at this time.
HTK12654 / GW24T				\$396.36	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
Canon LBP3560 / 42 PPM	14,923	27,998	13,075	\$0.004040	None at this time.
MGKA100689 / GW1YY				\$52.82	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
<b>Speech Room 72</b>					
HP LaserJet Pro P1606dn / 26 PPM	5,645	6,531	886	\$0.017500	None at this time.
VNB3G48030 / 1748				\$15.51	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
<b>AAA</b>					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
<b>Lancaster Elementary</b>						
<b>Todd Lamarque</b>						
HP LaserJet Pro P1606dn / 26 PPM	2,148	2,568	420	\$0.017500	None at this time.	
VNB3G61556 / 1749				\$7.35		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AAA						
<b>Subtotals BW</b>			<b>999,720</b>	<b>\$3,589.21</b>		
<b>Subtotals Color</b>			<b>27,279</b>	<b>\$1,424.32</b>		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>	
	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
<b>North Country CLASS</b>						
<b>Main Office</b>						
Canon IR2545 / 45 PPM	44,579	78,604	34,025	\$0.003030	None at this time.	
FUZ30679 / GW26J				\$103.10		
1,000,000 / 04/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CSA-VT						
<b>Subtotals BW</b>			<b>34,025</b>	<b>\$103.10</b>		
<b>Subtotals Color</b>			<b>0</b>	<b>\$0.00</b>		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>					<i>Date of Last Upgrade: 9/1/2011</i>
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>SAU 36</b>					
<b>Main Office</b>					
Canon IR8085 / 85 PPM	474,934	730,866	255,932	\$0.003030	None at this time.
HNG10173 / GW21D				\$775.47	
4,000,000 / 06/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
Canon IRC5035 / 35 PPM	44,010	70,864	26,854	\$0.003939	None at this time.
GNW57843 / GW25R				\$105.78	
750,000 / 10/2009	71,390	129,410	58,020	\$0.05050	
Color Photocopier				\$2,930.01	
Connected / 6/1/2017					
<b>CSA-VT</b>					
<b>Sheila</b>					
HP LaserJet Pro P1606dn / 26 PPM	42,424	57,856	15,432	\$0.017500	None at this time.
VNB3D22285 / 1765				\$270.06	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
<b>AAA</b>					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>SAU 36</b>					
<b>Special Ed - Marie</b>					
HP LaserJet P2035 / 30 PPM	13,746	16,948	3,202	\$0.017500	None at this time.
CNB9R39525 / 1763				\$56.04	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Superintendent's Desk</b>					
HP LaserJet Pro P1102w / 19 PPM	0	482	482	\$0.017500	None at this time.
VNB3S73307 /				\$8.44	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Superintendent's Secretary</b>					
HP Laserjet 4050 / 17 PPM	103,782	111,829	8,047	\$0.017500	15 years from Intro.
USOJ003683 / 1766				\$140.82	
200,000 / 05/1999	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					



<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date</i>					<i>Date of Last Upgrade: 9/1/2011</i>
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>SAU 36</b>					
<b>Trina</b>					
HP LaserJet P3015 MICR / 15 PPM	9,046	44,118	35,072	\$0.019750	10 years from Intro.
VNB3Y46993 / 1764				\$692.67	
200,000 / 04/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Subtotals BW</b>			<b>345,021</b>	<b>\$2,049.28</b>	
<b>Subtotals Color</b>			<b>58,020</b>	<b>\$2,930.01</b>	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>White Mountains Regional High</b>					
HP Color LaserJet CP1025nw / 22 PPM	427	553	126	\$0.017500	10 years from Intro.
CNBGB49793 / 1754				\$2.21	
500,000 / 10/2004	0	50	50	\$0.08540	
Color Network Printer				\$4.27	
Connected /					
AAA					
HP LaserJet 2430 / 35 PPM	62,125	73,579	11,454	\$0.017500	10 years from Intro.
CNDJB21553 / 1752				\$200.45	
750,000 / 10/2004	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
HP LaserJet Pro P1102w / 19 PPM	7,343	9,739	2,396	\$0.017500	None at this time.
VNB3S73288 / 1753				\$41.93	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
HP LaserJet Pro P1606dn / 26 PPM	13,421	23,816	10,395	\$0.017500	None at this time.
VNB3B60992 / 1761				\$181.91	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
White Mountains Regional High						
Administration Office						
Canon IR8085 / 85 PPM	845,189	1,450,919	605,730	\$0.003030	None at this time.	
HNG10142 / GW219				\$1,835.36		
4,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CSA-VT						
Agriculture Room 203						
HP Color Laserjet 3500 / 12 PPM	17,266	18,921	1,655	\$0.017500	None at this time.	
CNBRK13126 / 1751				\$28.96		
150,000 / 06/2014	16,954	19,035	2,081	\$0.08540		
Color Network Printer				\$177.72		
Connected /						
AAA						
Beth Fowler						
HP Color LaserJet CP2025 / 21 PPM	1,502	1,553	51	\$0.017500	None at this time.	
CNDSB01054 / 1760				\$0.89		
500,000 / 09/2008	8,346	8,908	562	\$0.08540		
Color Network Printer				\$47.99		
Connected /						
AAA						

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>White Mountains Regional High</b>					
<b>Business Department</b>					
Canon IR2545 / 45 PPM	127,292	182,782	55,490	\$0.003030	None at this time.
FUU30147 / GW250				\$168.13	
1,000,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
Canon LBP3560 / 42 PPM	29,389	31,903	2,514	\$0.004040	None at this time.
MGKA100682 / GW28L				\$10.16	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
<b>CSA-VT</b>					
<b>Business Room 116</b>					
HP LaserJet Pro P1606dn / 26 PPM	31,189	37,007	5,818	\$0.017500	None at this time.
VNB3B33524 / 1755				\$101.82	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
<b>AAA</b>					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>White Mountains Regional High</b>					
<b>Computer Lab</b>					
Canon LBP3560 / 42 PPM	44,593	57,378	12,785	\$0.004040	None at this time.
MGKA100686 / GW1YO				\$51.65	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CSA-VT					
<b>Custodial Area</b>					
HP Color LaserJet 2600 / 15 PPM	9,503	9,593	90	\$0.017500	13 years from Intro.
CNGC68X1GN /				\$1.58	
200,000 / 10/2001	17,838	18,050	212	\$0.08540	
Color Network Printer				\$18.10	
Connected /					
AAA					
<b>Food Service Office</b>					
Oce VL3200x / 32 PPM	20,195	29,991	9,796	\$0.003030	None at this time.
0120720 / GW1Z1				\$29.68	
750,000 / 08/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>White Mountains Regional High</b>					
<b>Guidance Office</b>					
HP LaserJet Pro P1606dn / 26 PPM	21,036	39,608	18,572	\$0.017500	None at this time.
VNB3L26808 / 1762				\$325.01	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Library</b>					
HP LaserJet Pro P1102w / 19 PPM	16,571	28,796	12,225	\$0.017500	None at this time.
VNB3S73274 / 1759				\$213.94	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Main Office</b>					
Canon IRC5035 / 35 PPM	169,586	296,467	126,881	\$0.003939	None at this time.
GNW57831 / GW25K				\$499.78	
750,000 / 10/2009	64,697	128,294	63,597	\$0.05050	
Color Photocopier				\$3,211.65	
Connected / 6/1/2017					
CSA-VT					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
White Mountains Regional High						
Media Center Storage						
Canon IR8085 / 85 PPM	923,346	1,552,701	629,355	\$0.003030	None at this time.	
HNG10155 / GW211				\$1,906.95		
4,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CSA-VT						
Media Room						
Canon LBP3560 / 42 PPM	81,416	104,190	22,774	\$0.004040	None at this time.	
MGKA100680 / GW1YM				\$92.01		
1,000,000 / 10/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected / 6/1/2017						
CSA-VT						
Room 121 Danault						
HP LaserJet Pro P1606dn / 26 PPM	14,164	23,448	9,284	\$0.017500	None at this time.	
VNB3L26809 / 1756				\$162.47		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AAA						



Date of Last Upgrade: 9/1/2011					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
White Mountains Regional High					
Room 202 Belanger					
HP LaserJet Pro P1606dn / 26 PPM	12,602	17,647	5,045	\$0.017500	None at this time.
VNB3D33047 / 1757				\$88.29	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
Room 210					
HP Color LaserJet CP1025nw / 22 PPM	683	1,076	393	\$0.017500	10 years from Intro.
CNBGC51076 / 1758				\$6.88	
500,000 / 10/2004	28	50	22	\$0.08540	
Color Network Printer				\$1.88	
Connected /					
AAA					
Special Education					
Canon IR2545 / 45 PPM	78,988	140,222	61,234	\$0.003030	None at this time.
FUU30229 / GW25M				\$185.54	
1,000,000 / 04/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor</i>					<i>Date of Last Upgrade: 9/1/2011</i>
	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>White Mountains Regional High</b>					
<b>Vocational Center</b>					
Oce VL 6022 / 60 PPM	1,256,779	1,406,577	149,798	\$0.004040	None at this time.
A0PP211000060 / GW13Y				\$605.18	
3,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					
	<b>Subtotals BW</b>		<b>1,753,861</b>	<b>\$6,740.77</b>	
	<b>Subtotals Color</b>		<b>66,524</b>	<b>\$3,461.61</b>	

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2013-14</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2013</i>	<i>6/30/2014</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Whitefield Elementary</b>					
HP Color LaserJet 2600 / 15 PPM	6,572	6,572	0	\$0.017500	13 years from Intro.
CNHC81748D / 1732				\$0.00	
200,000 / 10/2001	14,767	15,407	640	\$0.08540	
Color Network Printer				\$54.66	
Connected /					
AAA					
HP LaserJet P2035n / 30 PPM	37,535	60,945	23,410	\$0.017500	None at this time.
CNB9R39423 / 1726				\$409.68	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
HP LaserJet Pro P1606dn / 26 PPM	6,614	13,591	6,977	\$0.017500	None at this time.
VNB3D45402 / 1737				\$122.10	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Art / JSB</b>					
HP Color LaserJet CP1025nw / 22 PPM	1,352	2,002	650	\$0.017500	10 years from Intro.
CNBGD33505 / 1733				\$11.38	
500,000 / 10/2004	2,029	2,500	471	\$0.08540	
Color Network Printer				\$40.22	
Connected /					
AAA					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
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<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Whitefield Elementary</b>					
<b>Hallway</b>					
HP Color LaserJet 2600N / 8 PPM	5,126	5,166	40	\$0.017500	9 years from Intro.
CNDC5CR0NN / 1725				\$0.70	
150,000 / 05/2005	28,337	28,876	539	\$0.08540	
Color Network Printer				\$46.03	
Connected /					
AAA					
HP LaserJet Pro P1606dn / 26 PPM	7,338	10,271	2,933	\$0.017500	None at this time.
VNB3L13378 / 1736				\$51.33	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Library</b>					
Canon LBP3560 / 42 PPM	20,830	31,373	10,543	\$0.004040	None at this time.
MGKA100598 / GW1YN				\$42.59	
1,000,000 / 10/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected / 6/1/2017					
CSA-VT					

Date of Last Upgrade: 9/1/2011					
Make-Model / Speed					
Serial Number / Vendor ID					
Life / Intro Date			2013-14		
Connectivity / Printer Exp Date	7/1/2013	6/30/2014	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Whitefield Elementary					
Main Office					
Canon IRC5035 / 35 PPM	18,963	47,973	29,010	\$0.003939	None at this time.
GNW57984 / GW25L				\$114.27	
750,000 / 10/2009	18,709	53,268	34,559	\$0.05050	
Color Photocopier				\$1,745.23	
Connected / 6/1/2017					
CSA-VT					
Oce VL6022 / 60 PPM	1,358,801	1,528,478	169,677	\$0.004040	None at this time.
A0PP211000164 / GW14A				\$685.50	
3,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
Connected / 6/1/2017					
CSA-VT					
Room 123					
HP LaserJet Pro P1606dn / 26 PPM	7,079	11,681	4,602	\$0.017500	None at this time.
VNB3B33518 / 1738				\$80.54	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2013-14</i>		
<i>Connectivity / Printer Exp Date</i>	<i>7/1/2013</i>	<i>6/30/2014</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Whitefield Elementary</b>					
<b>Room 125</b>					
HP LaserJet Pro P1606dn / 26 PPM	23,434	34,063	10,629	\$0.017500	None at this time.
VNB3B33528 / 1731				\$186.01	
500,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Room 136</b>					
HP Color LaserJet CP1025nw / 22 PPM	465	1,063	598	\$0.017500	10 years from Intro.
CNBGC51070 / 1728				\$10.47	
500,000 / 10/2004	34	150	116	\$0.08540	
Color Network Printer				\$9.91	
Connected /					
AAA					
HP LaserJet Pro P1102w / 19 PPM	811	3,232	2,421	\$0.017500	None at this time.
BRBFCC70BX / 1727				\$42.37	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 9/1/2011</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>					
<i>Connectivity / Printer Exp Date</i>					
<i>Vendor</i>	<i>7/1/2013 Meter</i>	<i>6/30/2014 Meter</i>	<i>2013-14 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Whitefield Elementary</b>					
<b>Room 137</b>					
HP Color LaserJet CP1025nw / 22 PPM	516	903	387	\$0.017500	10 years from Intro.
CNBGB44497 / 1729				\$6.77	
500,000 / 10/2004	239	250	11	\$0.08540	
Color Network Printer				\$0.94	
Connected /					
AAA					
HP LaserJet Pro P1102w / 19 PPM	5,448	10,209	4,761	\$0.017500	None at this time.
VNB3S73275 / 1730				\$83.32	
200,000 / 04/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					
<b>Room 20</b>					
HP LaserJet P2035n / 30 PPM	40,278	51,202	10,924	\$0.017500	None at this time.
CNB9R62616 / 1734				\$191.17	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
Connected /					
AAA					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Connectivity / Printer Exp Date Vendor					Date of Last Upgrade: 9/1/2011	
	7/1/2013 Meter	6/30/2014 Meter	2013-14 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Whitefield Elementary						
Science						
HP LaserJet Pro P1606dn / 26 PPM	8,663	11,362	2,699	\$0.017500	None at this time.	
VNB3G61545 / 1735				\$47.23		
500,000 / 04/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AAA						
Special Ed Common Up						
HP LaserJet Pro P1102w / 19 PPM	0	1,745	1,745	\$0.017500	None at this time.	
VND3F47524 / 1771				\$30.54		
200,000 / 04/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
Connected /						
AAA						
Teachers' Room 2nd Floor						
Canon IR8095 / 95 PPM	1,196,014	1,963,943	767,929	\$0.003030	None at this time.	
HNA10327 / GW255				\$2,326.82		
5,000,000 / 06/2010	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
Connected / 6/1/2017						
CSA-VT						
Subtotals BW			1,049,935	\$4,442.76		
Subtotals Color			36,336	\$1,896.99		



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<i>District Wide Black Totals</i>	4,464,458	\$17,876.46
<i>District Wide Color Totals</i>	212,376	\$10,940.08

## SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 8/15/2007 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2013-14 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

### BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
4,464,458	\$0.01420	\$63,395.30

### CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
4,464,458	\$0.00408	\$18,214.99	\$45,180.31	\$225,901.57

*Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$45,180.31 x 7 years as a Client  
= \$316,262.20 Cost Savings!*

## *Projected Equipment Costs by Building - Black*

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx. Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
North Country CLASS	34,025	\$105.14	\$168.83	\$226.58	\$500.55
White Mountains Regional High	1,753,861	\$6,874.90	\$8,702.66	\$11,679.54	\$27,257.09
Jefferson Elementary	281,896	\$970.35	\$1,398.77	\$1,877.24	\$4,246.35
Lancaster Elementary	999,720	\$3,660.57	\$4,960.61	\$6,657.46	\$15,278.64
SAU 36	345,021	\$2,090.34	\$1,711.99	\$2,297.61	\$6,099.95
Whitefield Elementary	1,049,935	\$4,531.08	\$5,209.78	\$6,991.86	\$16,732.72
<b>Total</b>	<b>4,464,458</b>	<b>\$18,232.37</b>	<b>\$22,152.64</b>	<b>\$29,730.29</b>	<b>\$70,115.31</b>

### SPC Equipment Bids:

Presently our Bids are coming in at 14.5% to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Xerox 5890PT RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print-Fax 90 Copies per Minute are coming in at \$6,333 with a Retail Cost of \$43,495....14.5% of Retail!

## *Projected Equipment Costs by Building - Color*

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
North Country CLASS	0	\$0.00
White Mountains Regional High	66,524	\$3,530.85
Jefferson Elementary	24,217	\$1,251.69
Lancaster Elementary	27,279	\$1,452.81
SAU 36	58,020	\$2,988.61
Whitefield Elementary	36,336	\$1,934.93
<b>Total</b>	<b>212,376</b>	<b>\$11,158.89</b>

## *Service & Supply Usage Profile by Vendor - Black*

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.2%.**

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost
AAA Laser Office Supplies	Black Network Printer	204,822	\$0.01750	\$3,584.39	\$0.01785	\$3,656.07
AAA Laser Office Supplies	Black Network Printer	35,072	\$0.01975	\$692.67	\$0.02015	\$706.70
AAA Laser Office Supplies	Color Network Printer	8,464	\$0.01750	\$148.12	\$0.01785	\$151.08
Canon Solutions Vermont	Black Network Printer	88,571	\$0.00404	\$357.83	\$0.00412	\$364.91
Canon Solutions Vermont	Black Photocopier	3,517,213	\$0.00303	\$10,657.16	\$0.00309	\$10,868.19
Canon Solutions Vermont	Black Photocopier	319,475	\$0.00404	\$1,290.68	\$0.00412	\$1,316.24
Canon Solutions Vermont	Color Photocopier	290,841	\$0.00394	\$1,145.62	\$0.00402	\$1,169.18
<b>Total</b>		<b>4,464,458</b>	<b>\$0.00400</b>	<b>\$17,876.46</b>	<b>\$0.00408</b>	<b>\$18,232.37</b>

## *Service & Supply Usage Profile by Vendor - Color*

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.2%.**

Vendor	Equipment Type	Annual Volume	2013-2014 Cost / Copy	Total Cost	2014-2015 Cost / Copy	Projected Cost
AAA Laser Office Supplies	Color Network Printer	6,163	\$0.08540	\$526.32	\$0.08711	\$536.86
Canon Solutions Vermont	Color Photocopier	206,213	\$0.05050	\$10,413.76	\$0.05151	\$10,622.03
<b>Total</b>		<b>212,376</b>	<b>\$0.05151</b>	<b>\$10,940.08</b>	<b>\$0.05254</b>	<b>\$11,158.89</b>

## *Reprographic Equipment Assessment*

This chart provides the status of your equipment and details of your current lease, if any. \*

<b>Total Number of Units</b>	<b>75</b>
<b>Total Number of Units on Lease</b>	<b>22</b>
<b>Total Number of Units Owned</b>	<b>53</b>
<b>Lease Company</b>	<b>Norway Savings Bank</b>
<b>Lease Start Date</b>	<b>9/1/2011</b>
<b>Lease End Date</b>	<b>8/1/2016</b>
<b>Term</b>	<b>5 Annual</b>
<b>Annual Payment usually due on 8/1</b>	<b>\$29,730.29</b>
<b>Remaining Payments</b>	<b>2</b>

*\*The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

# *Leased Equipment*

Building	Make	Model	Serial Number
Jefferson Elementary	Canon	IR6055	HTT16347
Jefferson Elementary	Canon	IRC5035	GNW57999
Lancaster Elementary	Canon	IR8085	HNG10159
Lancaster Elementary	Canon	IR8085	HNG10147
Lancaster Elementary	Canon	LBP3560	MGKA100688
Lancaster Elementary	Canon	LBP3560	MGKA100689
Lancaster Elementary	Canon	IRC5035	GNG56032
Lancaster Elementary	Canon	IR6075	HTK12654
North Country CLASS	Canon	IR2545	FUZ30679
SAU 36	Canon	IR8085	HNG10173
SAU 36	Canon	IRC5035	GNW57843
White Mountains Regional High	Oce	VL3200x	0120720
White Mountains Regional High	Canon	LBP3560	MGKA100686
White Mountains Regional High	Canon	IR8085	HNG10155
White Mountains Regional High	Canon	LBP3560	MGKA100680
White Mountains Regional High	Canon	IRC5035	GNW57831
White Mountains Regional High	Canon	IR8085	HNG10142
White Mountains Regional High	Canon	IR2545	FUU30229
White Mountains Regional High	Canon	IR2545	FUU30147
Whitefield Elementary	Canon	IR8095	HNA10327
Whitefield Elementary	Canon	LBP3560	MGKA100598
Whitefield Elementary	Canon	IRC5035	GNW57984



***Owned Equipment***

<b>Building</b>	<b>Make</b>	<b>Model</b>	<b>Serial Number</b>
Lancaster Elementary	HP	Color LaserJet 2600	CNGC64L088
SAU 36	HP	LaserJet Pro P1102w	VNB3S73307
White Mountains Regional High	HP	Color LaserJet 2600	CNGC68X1GN
White Mountains Regional High	Oce	VL 6022	A0PP211000060
White Mountains Regional High	Canon	LBP3560	MGKA100682
Whitefield Elementary	Oce	VL6022	A0PP211000164

## *StarDoc User Names*

<b>Name</b>	<b>User Name</b>
<b>Alex Webster</b>	sau36alex
<b>Beth Chase</b>	bchase
<b>Beth Fowler</b>	bfowler
<b>Cecile Currier</b>	ccurrier
<b>Christina Fontaine</b>	cfontaine
<b>Janice Currier</b>	jcurrier
<b>Jeremy Noyes</b>	jnoyes
<b>Joe Orlando</b>	jorlando
<b>Mike Berry</b>	mberry
<b>Mike Cronin</b>	mcronin
<b>Roxanne Hartlen</b>	rhartlen
<b>Sheila Goulet</b>	sgoulet
<b>Sherri Gregory</b>	sgregory
<b>Stephanie Glidden</b>	sglidden
<b>Todd Lamarque</b>	tlamarque

\*If you need to verify your password or if you need to add users, please contact Alex Webster at [awebster@spccopypro.com](mailto:awebster@spccopypro.com)

## **: SERVICE AND SUPPLY CONTRACT**

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master Lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and NHSAU 36 - White Mountains Regional School District, as lessee (the "Lessee"), commencing on September 1, 2011, (the "Lease-Purchase") hereby contracts with Lessee for the term of the Lease-Purchase (terminating on June 30, 2016) to provide comprehensive services, supplies, and maintenance to such Equipment, excluding only the cost of paper, transparencies, and staples, at a cost per copy per item of Equipment as shown on Schedule A attached hereto. In addition, for high-speed duplicators, Vendor may charge the cost shown on Schedule A attached hereto for masters used when the number of copies made by use of such masters is, on an annual average, fewer than 100. Vendor shall provide a four-hour response time to all service calls.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor, at its option, may increase such costs per copy under this Service and Supply Contract (the "Contract") by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

On July 1 of each calendar year during the term of the Lease-Purchase, Vendor shall credit to Lessee any cost of this Contract prepaid by Lessee and unused by Lessee because fewer copies were made by Lessee during the Contract period ending on such July 1 than were originally estimated under this Contract to be made by Lessee during such period. If the Lease-Purchase is terminated prior to the end of its term, Vendor shall prorate and return to Lessee, within 30 days of such termination, any cost of this Contract prepaid by Lessee and unused by Lessee because of such early termination of the Lease-Purchase.

### *Client Acknowledgement of Vendor Commitment*

<b>Vendor:</b>	_____	<b>Lessee:</b>	<b>NHSAU 36 - White Mountains Regional School District</b>
<b>Street Address:</b>	_____	<b>Street Address:</b>	<b>14 King Square</b>
<b>City/State/Zip:</b>	_____	<b>City/State/Zip:</b>	<b>Whitefield, NH 03598</b>
<b>By (signature):</b>	_____	<b>By (signature):</b>	_____
<b>Name:</b>	_____	<b>Name:</b>	_____
<b>Title:</b>	_____	<b>Title:</b>	_____

## ***SPC's Dual-Layered Warranty – Purpose & Explanation***

Reprographic equipment is expensive and does not hold its value. Therefore, it is crucial for you and the banking industry holding the collateral to secure this asset.

Our unique Dual-Layered Warranty guarantees a like-for-like no-charge replacement unit in the event of equipment not performing satisfactorily.

1. **Servicing Vendor**; implemented in 1988
2. **ESP Electrical**; implemented in 2007, all photocopiers with such units will be warranted from electrical damage by ESP.

**ESPs** (Electronic Surge Protectors) with our most recent upgrades are being installed by SPC on 40 CPM units and faster in order to cut down on approximately 30% of all service calls. These units will not only protect from electrical surges but will also filter out electronic noise that creates havoc with boards and the operation of your equipment.

# WARRANTY

## (LEASED EQUIPMENT)

The Vendor identified below of the equipment described at Exhibit A to Property Schedule No. 1 (the "Equipment") to a Master lease-Purchase Agreement between M.S.T. Government Leasing, LLC, as lessor (the "Lessor") and NHSAU 36 - White Mountains Regional School District, as lessee (the "Lessee"), commencing on September 1, 2011, (the "Lease-Purchase") hereby warrants to Lessee that, if any such Equipment malfunctions through no fault of Lessee during the term of the Lease-Purchase (terminating on June 30, 2016) and such Equipment cannot be repaired promptly, Vendor promptly will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Lessee.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the life expectancy of such item of Equipment in number of copies, as shown on Schedule A(P) attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule A(P) attached hereto.

Vendor: \_\_\_\_\_

Street Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

By (signature): \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_