

SPC Specialized Purchasing Consultants

MSAD 23

John Backus

P.O. Box 208

Carmel, ME 04419

Five-Year Equipment Replacement Schedule

MSAD 23 BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date Estimated Life Date Introduced Serial Number	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
1 Caravel Middle 6th Grade	Additional Black Network Printer	Ricoh SP4100 31 CPM Duplex CIF-Print-Post Script Digital	New	New	New	New
0 Black Vol: 0	0	S2076700183 11641062 16,016 Ikon				
2 Caravel Middle 7th Grade	Additional Black Network Printer	Ricoh SP4100 31 CPM Duplex CIF-Print-Post Script Digital	New	New	New	New
0 Black Vol: 0	0	S2076800371 11641061 16,016 Ikon				
3 Caravel Middle Conference Room	Ricoh 2045 45 CPM Black Photocopier RADF Duplex Finisher Digital	Ricoh 2051 51 CPM Black Photo RADF Duplex LCT-1,500+ Paper Finisher 400 lb Console Digital	Ricoh 2051	Ricoh 2051	Ricoh 2051	Ricoh 2051
208 Black Vol: 153,557	528,996 1,000,000 (Trade WRTY) K2955501544 05/03	K4455500559 11641009 153,557 Ikon				
		(From 5)				

MSAD 23 BuildingNa Departmen # Students Annual Vol	t	Model/Features Present Meter/Survey Date Estimated Life Date Introduced Serial Number		1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
4 Caravel	Middle		CPM Black Network ort CIF-Print-Post Script	Ricoh AP410 28 Network Printer Print-Post Script	Duplex Sort CIF-	Ricoh 410	Ricoh 410	Ricoh 410	Ricoh 410
Library 208 Black Vol:	42,757	101,669 500,000 Q3256900739	03/05	Q3256900739 42,757	11641008 Ikon				
5 Caravel 1	Middle		PM Black Photocopier CT-1,500+ Paper Finisher Digital	Ricoh MP6000 6 Photo RADF Du under 1,500 Cap Hole Punch CIF Script 400+ Lb 6	plex (LCT if pacity) Finisher 3 -Print-Scan-Post		New	New	New
208				M9295200061	11904714				
Black Vol:	231,499	3,000,000 K4455500559	(Move 3) 11/04	246,451	Ikon				
6 Caravel		Color Network P	0 CPM Black & Color rinter Duplex Sort CIF- Digital (Service Contract 10)	Xerox 8860 MFI 30 CPM Print 1: RADF Duplex 1: Drawer CIF-Pri	5 CPM Copy 100 Paper	New	New	New	New
Main Offic	ee	47,375		Script Oak Tag Paper Capability Hard Drive Digi	y Secure Print				
208 Black Vol:	18,952	750,000	(Maya 9)	HBB034385	Voucer				
Color Vol:	30,766	WYP040197	(Move 8) 06/05	2,000 30,766	Xerox				

NOTE:20- Bin Stapler/Sort = Auto Stapler; Sorter = #-Bin Sorter; StandStand Alone Sorter; FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade; C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange; OSP = Outside Printing; NHN = Not Handling Needs; HSP = High Speed Duplicator

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MSAD 23 BuildingName Pre Department # Students Annual Volume		Model/Features Present Meter/Survey Date Estimated Life Date Introduced Serial Number	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
7 Caravel Middle School Wide 208		In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
Black Vol: 32,	032		0				
8 Caravel Middle Special Ed		Additional Color Network Printer	Xerox 8550DP 30 CPM Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract expires on 11-2010) WYP040197	Up-Close	Up-Close	Up-Close	Up-Close
Black Vol:	0		2,000 Xerox				
Color Vol:	0		0				
			(From 6)				
Proposed Annual	l Volu	me for Caravel Middle	478,797				
9 Carmel Element 3rd Grade Portabl	-	Additional Color Network Printer	Xerox 8550DP 30 CPM Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract expires on 11-2010)	Up-Close	Up-Close	Up-Close	Up-Close
Black Vol:	0		WYP043358				
Color Vol:	0		16,994 Xerox 0				
			(From 12)				

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MSAD 23 BuildingNa Department # Students Annual Vol	t	Model/Featur Present Meter/Su Estimated Lif Date Introduct Serial Number	rvey Date e ced	1st Year Equipment Serial Number Vene Projected Black Volu Projected Color Volu	ıme	3rd Year	4th Year	5th Year
10 Carmel F 4th Grade 2 0 Black Vol:	E lementary Portable 0	CIF-Print-Post Script Hard Drive for Secure Print Digital S2076700659 11641059		Iard Drive	New	New	New	
Computer 1 0 Black Vol:	Elementary Lab 0	Additional Blac	k Network Printer	Ricoh SP4100 31 CPM CIF-Print-Post Script F for Secure Print Digital S2076800070 11641 15,250 Ikon	lard Drive	New	New	New
12 Carmel F	Elementary	Color Network I	80 CPM Black & Color Printer Duplex Sort CIF- Digital (Service Contract (10)	Xerox 8860 MFP D Col 30 CPM Print 15 CPM RADF Duplex 1,100 Pap Drawer CIF-Print-Scan Script Oak Tag & Cons Paper Capability Secur Hard Drive Digital	Copy per 1-Fax-Post struction	New	New	New
250				HBB034354				
Black Vol:	10,019	750,000	(Move 9)	2,019 Xerox	X			
Color Vol:	24,793	WYP043358	06/05	24,793				

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MSAD 23 BuildingName Department # Students Annual Volum		Present Meter/Survey Date 1st Yea Estimated Life Serial I Date Introduced Project		1st Year Equipment 2 Serial Number Vendor ID Projected Black Volume Projected Color Volume		Estimated Life Serial Number Vendor ID Date Introduced Projected Black Volume		2nd Year	3rd Year	4th Year	5th Year
13 Carmel Elec Main Office 250	mentary	Canon 400 40 CF RADF Duplex Fi 406,118	PM Black Photocopier inisher Digital	RADF Duplex Fi	CPM Black Photo inisher CIF-Print Digital (Location 11908495		Recon	Recon	Recon		
Black Vol:	52,927	1,000,000 MQJ01833	(Trade) 11/99	52,927	Ikon						
14 Carmel Electory School Wide 250	mentary		g (Based on 154 copies ear Industry Average)	Switch To Low C Networked Repro	Cost Operation ographic Machines	Switch LCNR	Switch LCNR	Switch LCNR	Switch LCNR		
Black Vol:	38,500			0							
15 Carmel Eler Work Room	mentary	Risograph 4200 Duplicator	120 CPM High-Speed	Close Out		Close Out	Close Out	Close Out	Close Out		
250		851,287									
Black Vol:	994	7,000,000 96451000	(Trade Ikon) 03/93	0							

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MSAD 23 BuildingNa Departmen # Students Annual Vol	t	Model/Features Present Meter/Survey Date Estimated Life Date Introduced Serial Number		1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
Work Roo 250 Black Vol:	Elementary m 471,570		PM Black Photocopier CT-1,500+ Paper Finisher Digital (Trade WRTY) 11/04	Ricoh MP6000 60 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3 Hole Punch CIF-Print-Scan-Post Script 400+ Lb Console Digital M9295100509 11904713 471,570 Ikon		New	New	New
Proposed A	Annual Vol	ume for Carmel E	Elementary	574,010				
17 SAD 23	Bus Garage	Ricoh 1515 15 C RADF Duplex S	PM Black Photocopier ort Digital	Ricoh 1515 15 CPM RADF Duple Sort Digital	x Ricoh 1515	Ricoh 1515	Ricoh 1515	Ricoh 1515
Main Offic	ce	10,216		K2059101532				
Black Vol:	3,005	250,000 K2059101532	07/03	3,005 Ikon				
Proposed A	Annual Vol	ume for SAD 23 E	Bus Garage	3,005				
18 SAD 23	District	Color Photocopie	24 CPM Black & Color er RADF Duplex Sort CIF- Script Digital (Service on 11-2010)	Xerox C2424DP 24 CPM Color Photo RADF Duplex Sort CIF- Print-Scan-Post Script Digital (Service Contract expires on 11-	Upgrade	Upgrade	Upgrade	Upgrade
Main Offic	ce			2010)				
0		57,168		VVK007514				
Black Vol:	17,217	750,000		17,217 Xerox				
Color Vol:	6,702	VVK007514	03/05	6,702				

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MSAD 23 BuildingNa Departmen # Students Annual Vol	t	Model/Feature Present Meter/Sur Estimated Life Date Introduce Serial Number	rvey Date e ed	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
19 SAD 23 I			PM Black Photocopier nisher CIF-Print-Scan-Post	Ricoh 2045 45 CPM Black Photo RADF Duplex Finisher CIF-Print- Scan-Post Script Digital		Ricoh 2045	Ricoh 2045	Ricoh 2045	Ricoh 2045
Main Offic 0 Black Vol:	115,241	340,201 1,000,000 K2955602573	05/03	K2955602573 115,241	11413103 Ikon				
Proposed A	nnual Vol	ume for SAD 23 D	District		132,458				
20 Smith El	ementary Lab		PM Black Photocopier Drawer Paper Finisher	Ricoh 2051 51 C RADF Duplex Lo Finisher 400 lb C	CT-1,500+ Paper	Ricoh 2051	Ricoh 2051	Ricoh 2051	Ricoh 2051
217		438,963		K4455700630	11641036				
Black Vol:	76,387	1,000,000 MQJ00179	(Trade) 11/99	76,387					
				(From 22)					
21 Smith El	ementary		CPM Black Network ort CIF-Print-Post Script	Ricoh AP410 28 Network Printer Print-Post Script	Duplex Sort CIF-	Ricoh 410	Ricoh 410	Ricoh 410	Ricoh 410
Computer	Lab								
217		25,098		Q3256900746	11413488				
Black Vol:	7,527	500,000		7,527	Ikon				
		Q3256900746	03/05						

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MSAD 23 BuildingNa Departmen # Students Annual Vol	nt S	Estimated Life Date Introduced Serial Number Ricoh 2051 51 CPM Black Photocopier RADF Duplex LCT-1,500+ Paper Finisher 400 lb Console Digital		1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
22 Smith E	lementary			Ricoh MP6000 60 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher Hole Punch CIF-Print-Scan-Po Script 400+ Lb Console Digital	st	New	New	New
217		700,515		M9295100460 11333435				
Black Vol:	255,509	3,000,000	(Move 20)	306,227 Ikon				
		K4455700630	11/04					
23 Smith E	lementary	Risograph 4900 Duplicator Stand	120 CPM High-Speed Alone Sorter	Close Out	Close Out	Close Out	Close Out	Close Out
Library W	orkroom							
217		1,485,911						
Black Vol:	11,593	7,000,000	(Trade Ikon)	0				
		96471784	05/93					
24 Smith E	lementary	Color Network P	0 CPM Black & Color rinter Duplex Sort CIF- Digital (Service Contract 10)	Xerox 8860 MFP D Color MFP 30 CPM Print 15 CPM Copy RADF Duplex 1,100 Paper Drawer CIF-Print-Scan-Fax-Po		New	New	New
Main Offic	ce	50,676		Script Oak Tag & Construction Paper Capability Secure Print Hard Drive Digital				
217				HBB034347				
Black Vol:	15,207	750,000	(Move 27)	2,000 Xerox				
Color Vol:	7,859	WYP045738	06/05	7,859				

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MSAD 23 BuildingName Department # Students Annual Volume	Estimate	ter/Survey Date ed Life troduced	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year Switch LCNR
25 Smith Elementary School Wide 217		Printing (Based on 154 copies ent per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	R Switch LCNR	
Black Vol: 33,4	18		0				
26 Smith Elementary		00 40 CPM Black Photocopier uplex 4-Drawer Paper Finisher	Ricoh MP5000 50 CPM Black Photo RADF Duplex Finisher Digital (Location 3)	Recon	Recon	Recon	Recon
Teachers' Room	C		Digital (Location 3)				
217	568,434		M5685400098 11652485				
Black Vol: 53,6	92 1,000,000 NNV0927	(Trade)	53,692 Ikon				
27 Smith Elementary Title One	y Additiona	al Color Network Printer	Xerox 8550DP 30 CPM Color Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract expires on 11-2010)	Up-Close	Up-Close	Up-Close	Up-Close
0			WYP045738				
Black Vol:	0		7,500 Xerox				
Color Vol:	0		0				
			(From 24)				
Proposed Annual	Volume for Smi	ith Elementary	453,333				

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MSAD 23 P.O. Box 208 Carmel, ME 04419

	PRESENT	PROPOSED
Black Photocopiers	1,413,387	1,479,057
Color Photocopiers - Black Volume	17,217	23,236
Color Photocopiers - Color Volume	6,702	70,120
High Speed Duplicators	12,587	0
In House Printing	0	0
Outside Printing	0	0
Workbooks	0	0
Black Network Printers	50,284	112,816
Color Network Printers - Black Volume	44,178	26,494
Color Network Printers - Color Volume	63,418	0
Total Black Volume	1,537,653	1,641,603
Total Color Volume	70,120	70,120
TOTALS	1,711,723	1,711,723

Recommended Vendor(s): Ikon (Ricoh) & Xerox

Upgrade Date on 5/1/2009

	Vendor/Equipment	Proposed 100%Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	80%Proj Full- Year Billing
Ikon	Black Network Printer	112,816	9,401	\$0.00490	\$552.80	\$92.13
Ikon	Black Photocopier	1,024,248	85,354	\$0.00390	\$3,994.57	\$665.76
Ikon	Black Photocopier	454,809	37,901	\$0.00420	\$1,910.20	\$318.37
Xerox	Color Network Printer - Black Volume	26,494	2,208	\$0.00490	\$129.82	\$21.64
Xerox	Color Network Printer - Color Volume	0	0	\$0.08769	\$0.00	\$0.00
Xerox	Color Photocopier - Black Volume	17,217	1,435	\$0.00490	\$84.36	\$14.06
Xerox	Color Photocopier - Black Volume	6,019	502	\$0.01590	\$95.70	\$15.95
Xerox	Color Photocopier - Color Volume	63,418	5,285	\$0.03280	\$2,080.11	\$346.69
Xerox	Color Photocopier - Color Volume	6,702	559	\$0.08769	\$587.70	\$97.95
	Totals	1,711,723	142,644	\$0.00551	\$9,435.26	\$1,572.54

Proposed Annual Capital Cost	\$11,511.97