



Specialized Purchasing Consultants

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2015-2016 Annual Report

Year - End Photocopier Analysis

With projected costs for 2016-17

Mark Pavitt
Maine Veterans' Homes
460 Civic Center Drive
Augusta, ME 04330



Specialized Purchasing Consultants Corp.
Serving Maine & New Hampshire since 1988

September 2016

Skip Tilton
President

Corporate Office:
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Mark Pavitt
Maine Veterans' Homes
460 Civic Center Drive
Augusta, ME 04330

Dear Mark:

VISIT US ON THE WEB:
www.spccopypro.com

On behalf of all of us at Specialized Purchasing Consultants, thank you for your continued confidence in us. Our relationship is **now 13 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

During our meeting with you to review this report, we would like to take some time to review our current services and discuss how these are being utilized in your district. We also welcome suggestions for improvement to enhance your experience with SPC.

Again, we appreciate the opportunity to continue to provide you with the best possible pricing, service, and equipment. If you have any questions or are in need of more information, please let us know.

Sincerely,

Skip Tilton
President

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The SPC Team...

would like to personally thank you for your continued trust and confidence!



Skip Tilton, President

Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of over 87 clients (3,800+ machines with 1.6 billion prints over five years). Together, we have realized the lowest prices possible while improving the quality of your service and equipment.



Sue Penney

Administration & Finance Manager

SPC is committed to providing cost-effective and reliable reprographics platforms to our community of clients. My 20+ years of experience in corporate management will be key in strengthening the relationships between SPC's clients and vendors. I will be focused on responding to your inquiries with the goal of solving any issues that may arise in a timely and efficient manner. Providing quality customer service is my top priority.

Alex Webster

Director of Customer Relations

My top priority is ensuring that our clients receive the absolute best customer service possible. Whether you have a question about your SPC STARDoc site, an upcoming upgrade, or your existing equipment, I am here to answer any questions you may have. I am very excited about the new features that we have on STARDoc. We are now able to offer features that normally cost thousands of dollars at no additional charge for our clients.



Robert B. Dutil

Director of Information Technology

I have been working with SPC since February 2000. SPC's honesty, work ethics and loyalty have made my experience with the company a pleasurable journey. SPC is constantly trying to improve their technology to better serve their clients. My goal has been to give our clients and associates the best tools available to allow them to be more productive. By doing this, our clientele has the ability to monitor their assets and keep their costs down. I am excited about what the future holds for SPC and our clients.

Rachel Guay

Accounting Coordinator

I am responsible for the majority of the accounting communications between SPC and its vendors and clients. I will rely upon my years of experience and my strong attention to detail to ensure our clients' needs are well served. It is my goal to work accurately and efficiently and to uphold the high standards of customer satisfaction that SPC has provided to their customers. I look forward to establishing a strong working relationship with each and every one of you.



The SPC Team Continued....



Pamela Weed

Client-Vendor Relations

SPC's clients are my Number One priority. When you have a question, concern, need, or problem related to equipment, service or billing, I am available to assist you in getting it resolved promptly. I am pleased to be able to act as liaison between our

clients and vendors to ensure smooth transitions or quick resolutions.

Joel Heffernan

Field Representative – Client Relations

As Field Representative for SPC, I reach out to the customer to offer help as needed in and during the installation of equipment change over and in assisting in each event.

Also, I bring to this company over forty years in the Copier/Printer industry. It is my goal to assure our clients a pleasant experience in using SPC's services.



Equipment Health Status

Total Number of Machines:	127
Total Black Photocopiers	37
Total Color Photocopiers	11
Total Black Network Printers	74
Total Color Network Printers	5
Total Removed from Service:	1
# of Units OFF Warranty:	0
# of Units Approaching End of Warranty:	16
# of Units Overused:	0
# of Units Underused:	1
Commencement Date:	5/1/2013
# of Annual Payments Left on Lease	2
All Warranties and Service Contracts Expire:	6/30/201: , ,
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

** Current Service and Warranty Contracts fall shy of your current equipment lease end date (8/1/2018). We are working to correct this oversight so that your contracts continue through the end of the fiscal year after your last lease payment (6/30/2019).

Dear Mark,

It has been three years since your last upgrade and you will benefit from an onsite visit and an upgrade since costs have come down over the years. In order to stay ahead of the end of contract, that upgrade could take place around spring of 2017 . At that time you could address the 16 machines approaching the end of their warranty. I am confident that there are other needs that an onsite visit we will be able to address. It is always good to stay ahead of the reliability curve.

It is important to not ignore machines that are being overused or underused. In your case, we have 0 machines being overused and 1 that is being underused. One of our responsibilities as a consultant firm is to make sure you maximize your capital investment as well as minimize the cost of operation on your service contracts.

Sincerely, Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make / Model	Serial Number	Vendor Name	Intro Date
MVH Augusta	Business Office	HP Laser Jet P4515	CNDY464697	A-COPI	05/2008
MVH Augusta	Human Resources	HP Laser Jet P4515	CNDY894994	A-COPI	05/2008
MVH Augusta	Medical Records	HP Laser Jet P4515	CNDY464732	A-COPI	05/2008
MVH Bangor	C Unit	Toshiba e-Studio 855	CRD210793	A-COPI	06/2009
MVH Bangor	Dietary Manager	Kyocera FS-C5350DN	QVQ2Z09109	A-COPI	08/2009
MVH Bangor	Resident Care	Ricoh MP5000B	M5605400282	A-COPI	02/2008
MVH Caribou	MDS Coordinator	HP Laser Jet P4015N	CNDY398280	LEVESQUE	05/2008
MVH Caribou	Resident Care Unit	Ricoh MP6001	V6905600278	LEVESQUE	06/2009
MVH Central	IT Copier	Toshiba e-Studio 555	CGEC16700	A-COPI	06/2009
MVH Central	IT Printer	HP Laser Jet P3010	VNBCCDM2ZV	A-COPI	09/2008
MVH Central	Purchasing	HP Color Laser Jet CM1312nfi	CNF8B1XJJM	A-COPI	06/2008
MVH Machias	Machias Copier	Ricoh MP6001	V6905600166	A-COPI	06/2009
MVH Machias	Storage - Hot Swap	HP Laser Jet P2035	CNB9X80321	A-COPI	11/2008
MVH Scarborough	Human Resources	HP Laser Jet M1522NF MFP	CNC983P1G8	A-COPI	04/2008
MVH Scarborough	Resident Care	Ricoh MP6001	V6905600312	A-COPI	06/2009
MVH South Paris	B Unit	Toshiba e-Studio 555	CGEC16696	A-COPI	06/2009

Warranty Progress Report

For Year 2015-2016

Equipment Details

MVH Bangor

Human Resources

			<i>Black Meter & Volume</i>	<i>Color Meter & Volume</i>
HP Laser Jet M1212nf MFP	<i>Begin Date:</i>	7/1/2015	<i>Begin Meter</i>	28,312
CNG9C8R01Z	<i>End Date:</i>	12/22/2015	<i>End Meter</i>	32,032
A-COPI - 3359			<i>Black Volume:</i>	3,720

Model Intro Date: 5/1/2010

Date

Comments

11/25/2015 Mark Pavitt informed SPC that this printer has been having problems, but he does not know if the location is calling in for service or just dealing with it themselves. Pam reached out to A-Copi to get a service history. Mark will check with location and arrange for a service call.

*Equipment Details***MVH Scarborough*****Admin Hall***

		<i>Black Meter & Volume</i>	<i>Color Meter & Volume</i>
Toshiba e-Studio 756	<i>Begin Date:</i> 7/1/2015	<i>Begin Meter</i> 268,931	
CKL212073	<i>End Date:</i> 6/30/2016	<i>End Meter</i> 370,440	
A-COPI - 3383		<i>Black Volume:</i> 101,509	

Model Intro Date: 2/1/2012

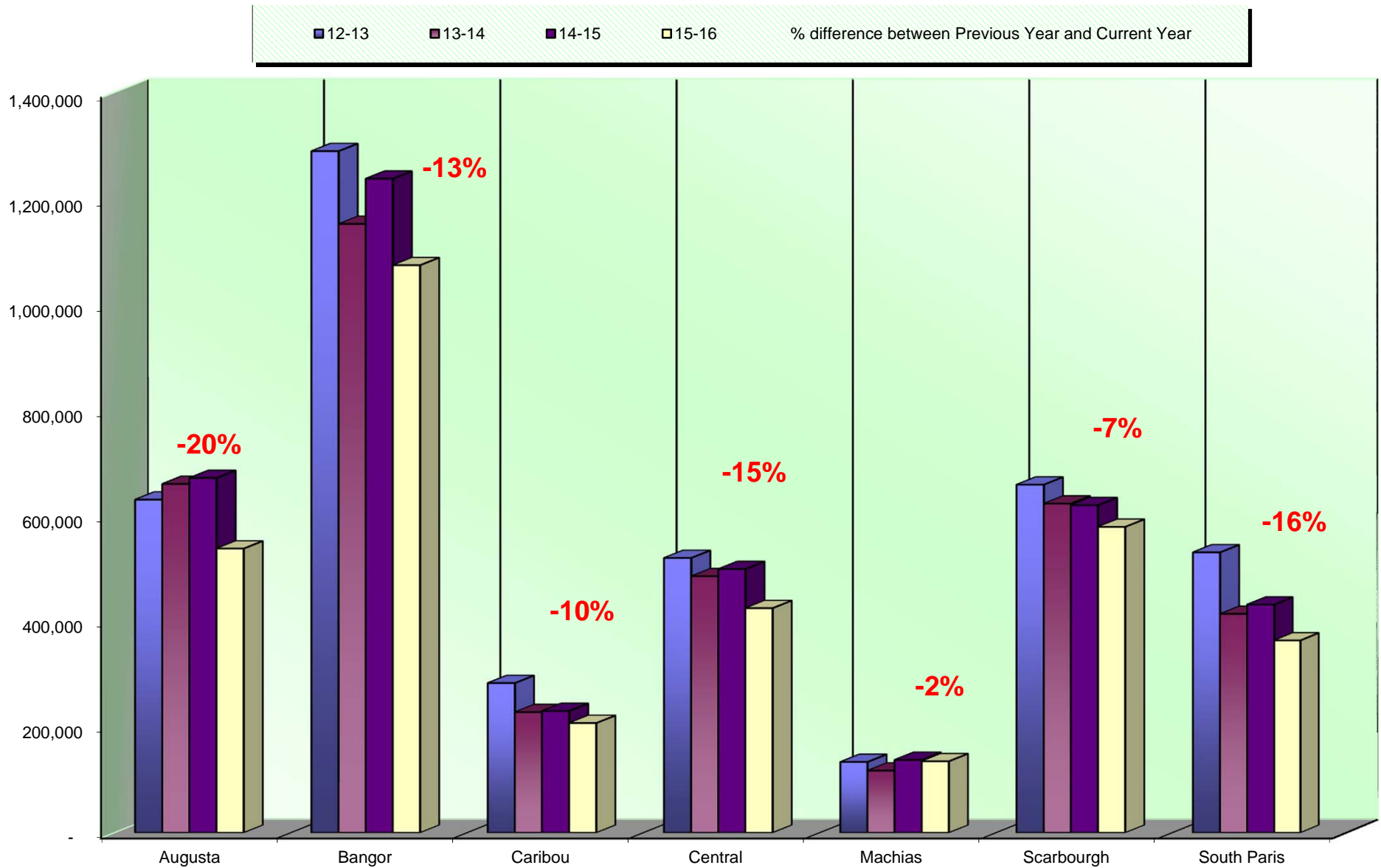
<i>Date</i>	<i>Comments</i>
11/25/2015	Mark Pavitt notified Skip that he was told this copier was having issues, but A-Copi states they have no/minimal service history. Pam sent out CEC to Joanne Hooper, and called to discuss the issues she was having with the copier. Also requested service history on the unit from A-Copi.

Warranty Replaced Machines

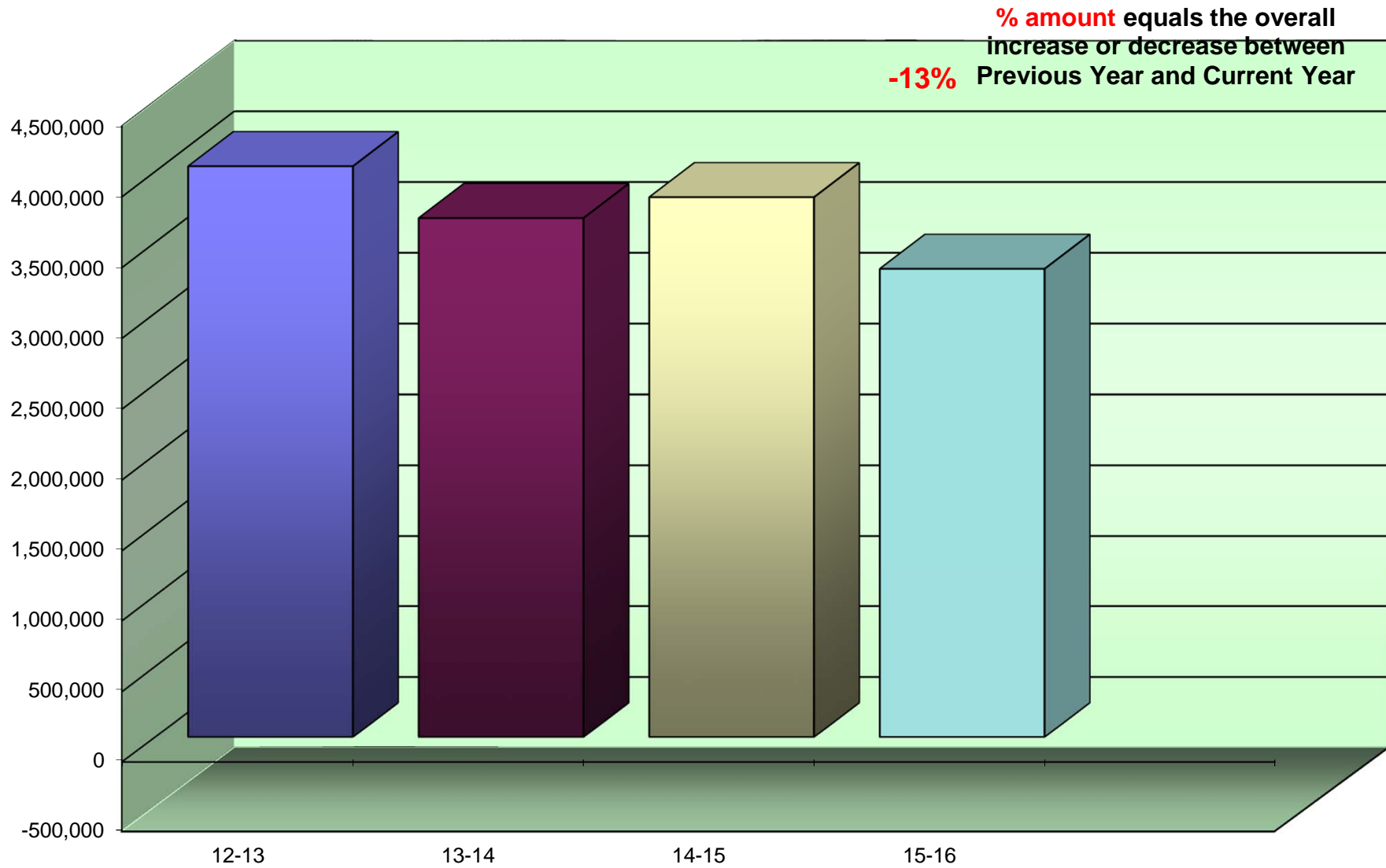
The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department / Room	Make Model	Serial #	Vendor Id #	Date of Trade
MVH Bangor	Dietary Office	Kyocera FS-4100DN	NUK3206380a	3495	9/3/2015
MVH Bangor	Human Resources	HP Laser Jet M1212nf MFP	CNG9C8R01Z	3359	12/22/2015

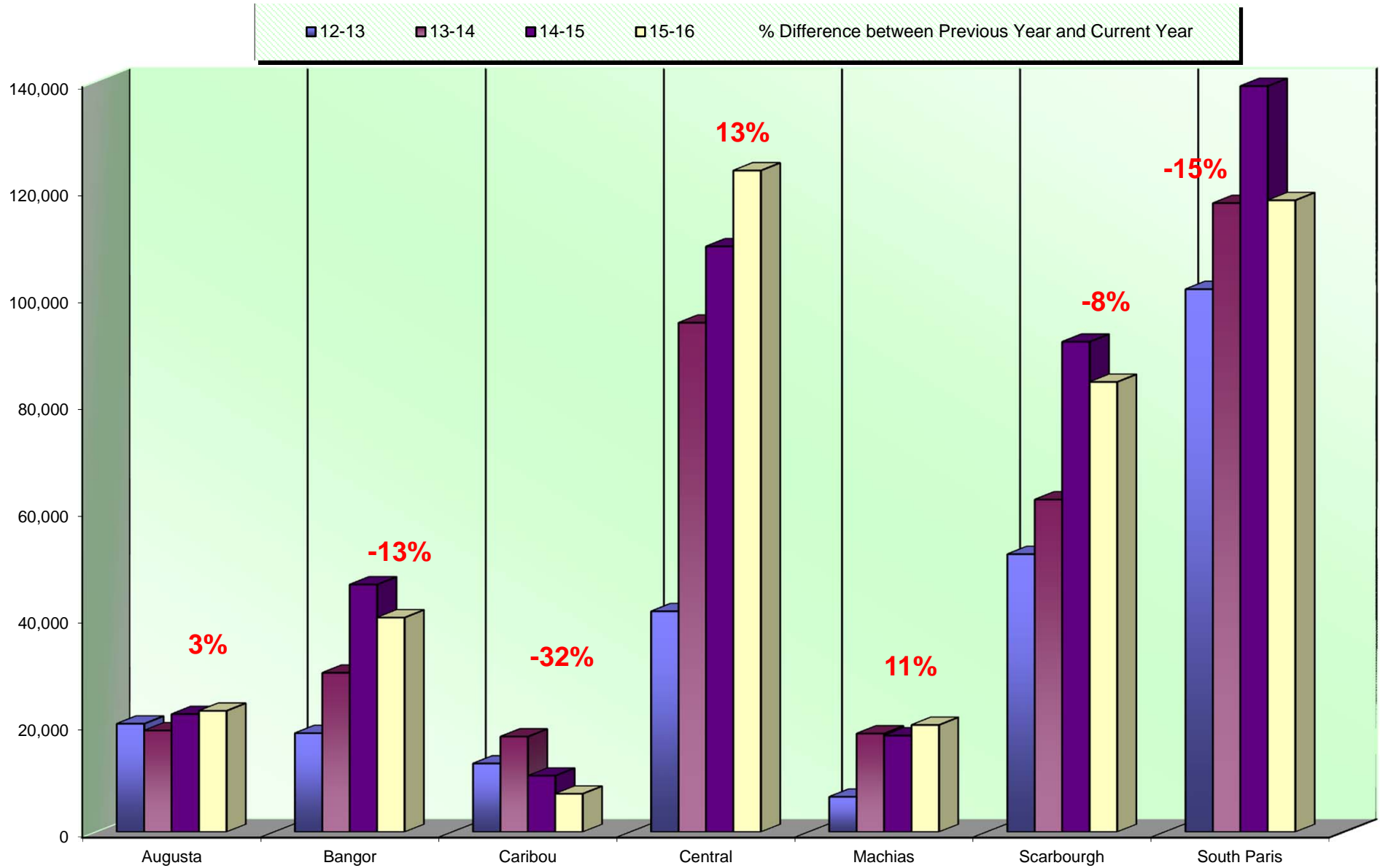
ANNUAL BLACK VOLUME BY BUILDING



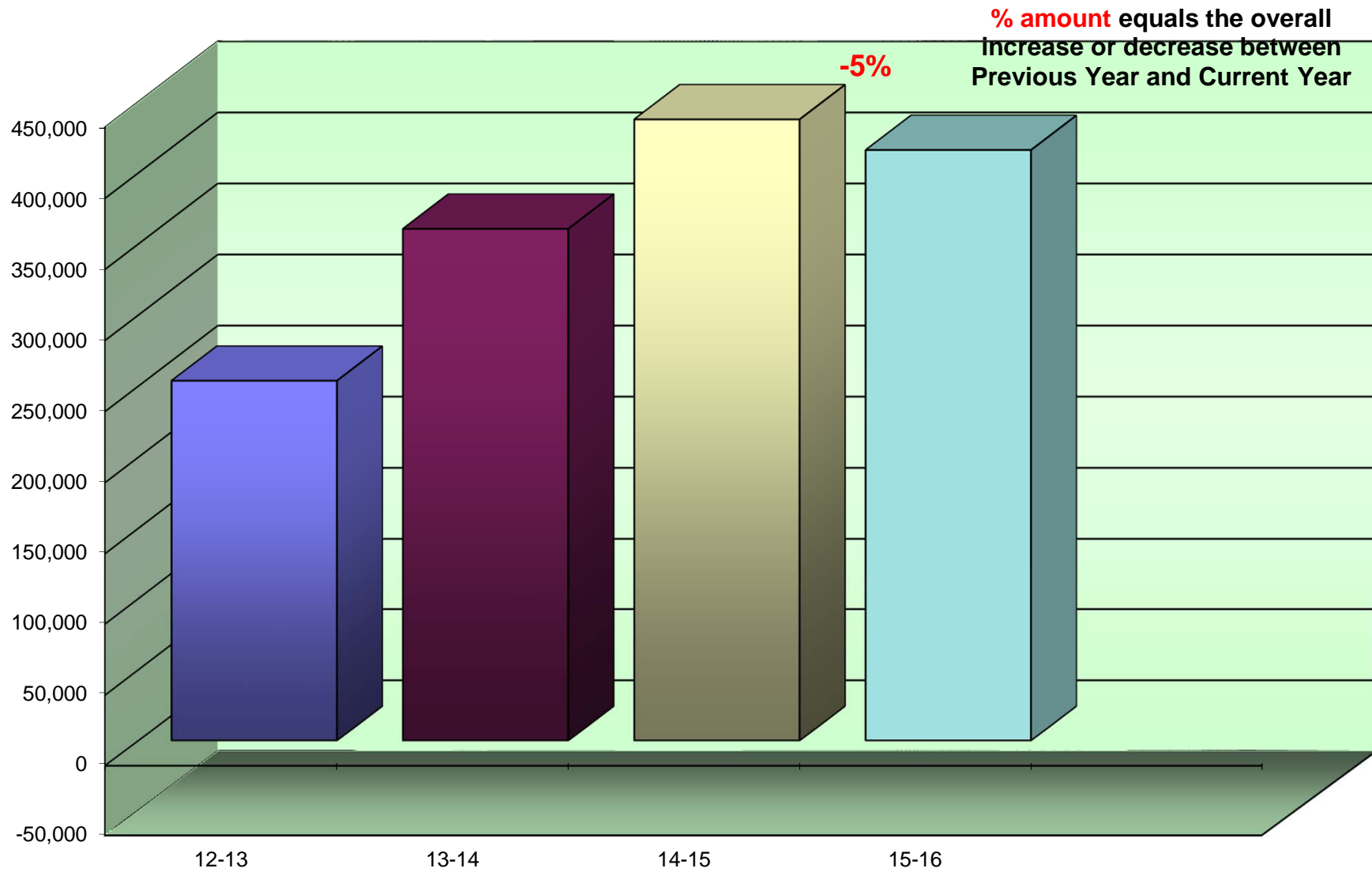
ANNUAL BLACK VOLUME OVERALL



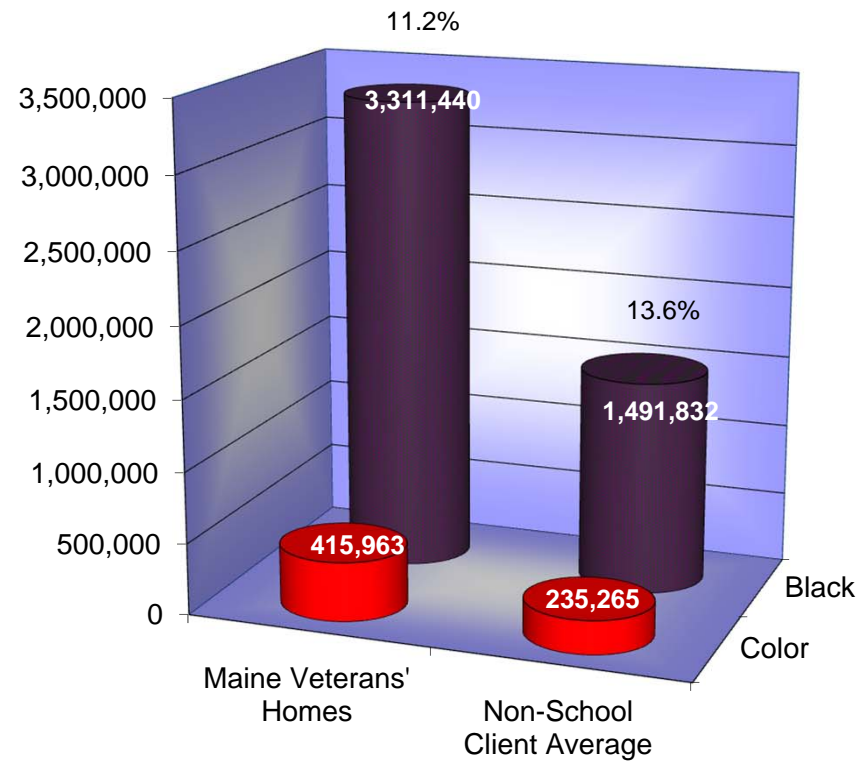
ANNUAL COLOR VOLUME BY BUILDING



ANNUAL COLOR VOLUME OVERALL



Color to Total Volume Percentage



Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC. Projected Volume comparison is based on projected volume figured on your most recent Five-Year Equipment Replacement Schedule.

<i>Make-Model / Speed</i>	<i>Date of Last Upgrade: 5/1/2013</i>				
<i>Serial Number / Vendor ID</i>					
<i>Life / Intro Date</i>			<i>2015-16</i>		
<i>Vendor</i>	<i>7/1/2015</i>	<i>6/30/2016</i>	<i>Annual</i>	<i>Cost/Copy</i>	<i>Recommendations</i>
	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
MVH AUGUSTA					
<i>A Unit Nurse Manager</i>					
Kyocera FS-4100DN / 45 PPM	13,251	16,963	3,712	\$0.006380	None at this time.
NUK3106221 / 3468				\$23.68	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>A Unit Nurses' Station</i>					
Savin 301SPF / 31 PPM	60,773	88,568	27,795	\$0.006380	None at this time.
W912PC02555 / 3558				\$177.33	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MVH AUGUSTA						
Admin Hall Supply Room						
Toshiba e-Studio 2551c / 25 PPM	23,624	32,149	8,525	\$0.003980	None at this time.	
C7G215597 / 3887				\$33.93		
500,000 / 05/2012	40,943	62,144	21,201	\$0.05095		
Color Photocopier				\$1,080.19		
A-COPI						
Toshiba e-Studio 756 / 75 PPM	287,502	391,142	103,640	\$0.003570	None at this time.	
CKL212200 / 3391				\$369.99		
4,000,000 / 02/2012	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
A-COPI						
Admissions Coordinator						
Kyocera FS-1370DN / 37 PPM	14,296	22,108	7,812	\$0.006380	None at this time.	
Q653X72785 / 4844				\$49.84		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH AUGUSTA					
B Unit Nurse Manager					
Kyocera FS-4100DN / 45 PPM	27,415	30,932	3,517	\$0.006380	None at this time.
NUK3206307 / 3467A				\$22.44	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
B Unit Nurses' Station					
Savin 301SPF / 31 PPM	56,369	88,305	31,936	\$0.006380	None at this time.
W912PC02558 / 3506A				\$203.75	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
Business Office					
HP Laser Jet P4515 / 62 PPM	216,274	262,579	46,305	\$0.011480	8 years from Intro.
CNDY464697 / 3329				\$531.58	
3,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH AUGUSTA					
<i>C Unit Nurse Manager</i>					
Kyocera FS-4100DN / 45 PPM	16,232	21,925	5,693	\$0.006380	None at this time.
NUK3206301 / 3471A				\$36.32	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>C Unit Nurses' Station</i>					
Savin 301SPF / 31 PPM	79,412	122,963	43,551	\$0.006380	None at this time.
W912PC02556 / 3505A				\$277.86	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
<i>Dietary Supervisor</i>					
Kyocera FS-4100DN / 45 PPM	9,618	12,474	2,856	\$0.006380	None at this time.
NUK2Z05617 / 3796				\$18.22	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

					Date of Last Upgrade: 5/1/2013
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH AUGUSTA					
Human Resources					
HP Laser Jet P4515 / 62 PPM CNDY894994 / 3330 3,000,000 / 05/2008 Black Network Printer	72,794 0	77,370 0	4,576 0	\$0.011480 \$52.53 \$0.00000 \$0.00	8 years from Intro.
A-COPI					
Medical Records					
HP Laser Jet P4515 / 62 PPM CNDY464732 / 3331 3,000,000 / 05/2008 Black Network Printer	252,579 0	283,017 0	30,438 0	\$0.011480 \$349.43 \$0.00000 \$0.00	8 years from Intro.
A-COPI					
Reception					
Toshiba e-Studio 756 / 75 PPM CKL212188 / 3384 4,000,000 / 02/2012 Black Photocopier	451,862 0	643,832 0	191,970 0	\$0.003570 \$685.33 \$0.00000 \$0.00	None at this time.
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH AUGUSTA					
Resident Care Quiet Room					
Savin 301SPF / 31 PPM	20,381	35,688	15,307	\$0.006380	None at this time.
W912PC02550 / 3504A				\$97.66	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
Resident Care Unit					
Toshiba e-Studio 2550c / 25 PPM	67,272	72,762	5,490	\$0.003980	None at this time.
C7E210533 / 3726				\$21.85	
500,000 / 06/2012	8,470	10,154	1,684	\$0.05095	
Color Photocopier				\$85.80	
A-COPI					
Therapy B Office					
Kyocera FS-4100DN / 45 PPM	8,052	11,079	3,027	\$0.006380	None at this time.
NUK2X03612 / 4791				\$19.31	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Subtotals Black			536,150	\$2,971.06	
Subtotals Color			22,885	\$1,165.99	

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
Activities Director					
Kyocera FS-1370DN / 37 PPM	8,188	11,319	3,131	\$0.006380	None at this time.
Q653461173 / 3498				\$19.98	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Admin MDS					
Kyocera FS-4100DN / 45 PPM	13,354	20,873	7,519	\$0.006380	None at this time.
NUK3206385 / 3493A				\$47.97	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Admin Office					
Toshiba e-Studio 2551c / 25 PPM	35,161	49,291	14,130	\$0.003980	None at this time.
C7G215602 / 3906				\$56.24	
500,000 / 05/2012	46,742	68,337	21,595	\$0.05095	
Color Photocopier				\$1,100.27	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
Admissions Coordinator					
Kyocera FS-1370DN / 37 PPM	30,919	50,654	19,735	\$0.006380	None at this time.
Q653X72789 / 4790				\$125.91	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Assistant Director of Nursing					
Kyocera FS-1370DN / 37 PPM	9,231	10,759	1,528	\$0.006380	None at this time.
Q653461172 / 3499				\$9.75	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
B Unit					
Toshiba e-Studio 556 / 55 PPM	114,514	176,621	62,107	\$0.003570	None at this time.
CGEC16699 / 3425				\$221.72	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
B Unit Nurse Manager					
Kyocera FS-1370DN / 37 PPM	9,464	13,865	4,401	\$0.006380	None at this time.
Q653461182 / 3500				\$28.08	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Business Office Manager					
Kyocera FS-4100DN / 45 PPM	63,972	94,313	30,341	\$0.006380	None at this time.
NUK3206312 / 3497				\$193.58	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
C Unit					
Toshiba e-Studio 855 / 85 PPM	562,164	763,461	201,297	\$0.003570	7 years from Intro.
CRD210793 / 3385				\$718.63	
4,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
C Unit MDS					
Kyocera FS-4100DN / 45 PPM	9,737	15,539	5,802	\$0.006380	None at this time.
NUK3206287 / 3496A				\$37.02	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
C Unit Nurse Manager					
Kyocera FS-4100DN / 45 PPM	12,196	16,984	4,788	\$0.006380	None at this time.
NUK2801896 / 3633				\$30.55	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Dietary Manager					
Kyocera FS-C5350DN / 32 PPM	42,540	52,842	10,302	\$0.006380	7 years from Intro.
QVQ2Z09109 / 3800				\$65.73	
750,000 / 08/2009	18,166	22,553	4,387	\$0.05738	
Color Network Printer				\$251.73	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MVH BANGOR						
<i>Dietary Office</i>						
Kyocera FS-4100DN / 45 PPM	422,008	492,181	70,173	\$0.006380	None at this time.	
NUK3206380a / 3495				\$447.70		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						
Toshiba e-Studio 457 / 45 PPM	0	184,610	184,610	\$0.003570	None at this time.	
CEKD43005 / 5695				\$659.06		
1,000,000 / 06/2014	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
A-COPI						
<i>D-Unit</i>						
Toshiba e-Studio 2551c / 25 PPM	51,277	103,781	52,504	\$0.003980	None at this time.	
C7E210430 / 3904				\$208.97		
500,000 / 05/2012	10,234	24,489	14,255	\$0.05095		
Color Photocopier				\$726.29		
A-COPI						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH BANGOR					
HR Manager					
Savin MP301SPF / 31 PPM	0	5,529	5,529	\$0.006380	None at this time.
W915P600522 / 5839				\$35.28	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
Human Resource Assistant					
Kyocera FS-4100DN / 45 PPM	11,547	17,179	5,632	\$0.006380	None at this time.
NUK3206378 / 3494A				\$35.93	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Human Resources					
HP Laser Jet M1212nf MFP / 19 PPM	28,312	32,032	3,720	\$0.011480	Traded
CNG9C8R01Z / 3359				\$42.71	
200,000 / 05/2010	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
Laundry					
Kyocera FS-1370DN / 37 PPM	15,173	21,759	6,586	\$0.006380	None at this time.
Q653461187 / 3501A				\$42.02	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Medical Records					
Kyocera FS-4100DN / 45 PPM	18,069	27,608	9,539	\$0.006380	None at this time.
NUK3206389 / 3492A				\$60.86	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Nursing Supervisor					
Kyocera FS-4300DN / 62 PPM	30,219	42,356	12,137	\$0.006380	None at this time.
NUB2900299 / 3765				\$77.43	
3,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
Occupational Therapy - Kitchen					
Kyocera FS-1370DN / 37 PPM	820	958	138	\$0.006380	None at this time.
Q653461178 / 3502A				\$0.88	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Reception					
Toshiba e-Studio 856 / 85 PPM	602,169	845,884	243,715	\$0.003570	None at this time.
SRH290239 / 3386				\$870.06	
4,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Resident Care					
Ricoh MP5000B / 50 PPM	224,292	268,134	43,842	\$0.004590	8 years from Intro.
M5605400282 / 3370				\$201.23	
2,000,000 / 02/2008	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					

Make-Model / Speed				Date of Last Upgrade: 5/1/2013	
Serial Number / Vendor ID					
Life / Intro Date					
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH BANGOR					
Resident Care Activities Office					
Kyocera FS-1370DN / 37 PPM	12,907	18,568	5,661	\$0.006380	None at this time.
Q653461183 / 3503A				\$36.12	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Therapy					
Toshiba e-Studio 556 / 55 PPM	226,543	289,877	63,334	\$0.004590	None at this time.
CGI213684 / 3637				\$290.70	
3,000,000 / 02/2012	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Subtotals Black			1,072,201	\$4,564.09	
Subtotals Color			40,237	\$2,078.28	

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
MVH CARIBOU						
Activities/SDC						
Kyocera FS-4100DN / 45 PPM	11,588	16,322	4,734	\$0.007250	None at this time.	
NUK3106226 / 4618				\$34.32		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
LEVESQUE						
Administrator's Office						
Kyocera FS-1370DN / 37 PPM	4,781	7,699	2,918	\$0.013750	None at this time.	
Q653461174 / 4612				\$40.12		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
LEVESQUE						
Admissions Coordinator						
Kyocera FS-1370DN / 37 PPM	3,615	6,661	3,046	\$0.013750	None at this time.	
Q653461192 / 4617				\$41.88		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
LEVESQUE						

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH CARIBOU					
Clinical Coordinator					
Kyocera FS-1370DN / 37 PPM	19,774	29,156	9,382	\$0.013750	None at this time.
Q653461190 / 4615				\$129.00	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					
Director of Nursing					
Kyocera FS-1370DN / 37 PPM	4,239	6,982	2,743	\$0.013750	None at this time.
Q653461184 / 4610				\$37.72	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					
Human Resources					
Kyocera FS-4100DN / 45 PPM	24,954	33,644	8,690	\$0.007250	None at this time.
NUK3106215 / 4611				\$63.00	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH CARIBOU					
MDS Coordinator					
HP Laser Jet P4015N / 52 PPM	84,609	89,256	4,647	\$0.019250	8 years from Intro.
CNDY398280 / 4620				\$89.45	
3,000,000 / 05/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					
Nurse Manager					
Kyocera FS-4100DN / 45 PPM	2,030	4,956	2,926	\$0.007250	None at this time.
NUK3106223 / 4613				\$21.21	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					
PT/OT Office					
Savin 9250 / 50 PPM	433,931	506,437	72,506	\$0.009500	None at this time.
V8005500006 / 3696				\$688.81	
2,000,000 / 01/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
LEVESQUE					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH CARIBOU					
<i>RAM Printer</i>					
Kyocera FS-4100DN / 45 PPM	15,570	21,075	5,505	\$0.007250	None at this time.
NUK3206293 / 4609				\$39.91	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
LEVESQUE					
<i>Reception</i>					
Kyocera FS-C5250 / 28 PPM	5,946	9,466	3,520	\$0.013750	None at this time.
Q553407440 / 4608				\$48.40	
500,000 / 12/2010	18,766	26,020	7,254	\$0.07725	
Color Network Printer				\$560.37	
LEVESQUE					
Savin 9250 / 50 PPM	489,420	540,053	50,633	\$0.009500	None at this time.
V8005401252 / 3739				\$481.01	
2,000,000 / 01/2010	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
LEVESQUE					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 5/1/2013	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
MVH CARIBOU						
Resident Care Unit						
Kyocera FS-4100DN / 45 PPM	12,325	15,147	2,822	\$0.007250	None at this time.	
NUK3106224 / 4616				\$20.46		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
LEVESQUE						
Ricoh MP6001 / 60 PPM	713,212	737,495	24,283	\$0.009500	7 years from Intro.	
V6905600278 / 4619				\$230.69		
3,000,000 / 06/2009	0	0	0	\$0.00000		
Black Photocopier				\$0.00		
LEVESQUE						
Social Services						
Savin SP4310n / 37 PPM	9,720	17,410	7,690	\$0.012500	None at this time.	
T1139611736 / 4607				\$96.13		
750,000 / 09/2011	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
LEVESQUE						
Subtotals Black			206,045	\$2,062.12		
Subtotals Color			7,254	\$560.37		

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH CENTRAL					
<i>Accounts Payable</i>					
Kyocera FS-4100DN / 45 PPM	41,585	56,273	14,688	\$0.006380	None at this time.
NUK2801869 / 3631				\$93.71	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Billers</i>					
Kyocera FS-1370DN / 37 PPM	1,930	2,825	895	\$0.006380	None at this time.
Q653461186 / 3474A				\$5.71	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Compliance Director</i>					
Kyocera FS-1370DN / 37 PPM	8,644	14,166	5,522	\$0.006380	None at this time.
Q653X72788 / 4856				\$35.23	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH CENTRAL					
Controller					
Kyocera FS-4100DN / 45 PPM	33,669	40,276	6,607	\$0.006380	None at this time.
NUK3106219 / 3438				\$42.15	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
COO Office					
Kyocera FS-4100DN / 45 PPM	3,832	5,233	1,401	\$0.006380	None at this time.
NUK2Z05682 / 3804				\$8.94	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Executive Assistant					
Kyocera P2135DN / 37 PPM	2,394	9,754	7,360	\$0.006380	None at this time.
LVK4X18968 / 5447				\$46.96	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MVH CENTRAL						
Finance						
Toshiba e-Studio 6540C / 65 PPM	231,038	365,164	134,126	\$0.003980	None at this time.	
CCE312943 / 3423				\$533.82		
3,000,000 / 05/2011	90,813	139,696	48,883	\$0.05095		
Color Photocopier				\$2,490.59		
A-COPI						

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MVH CENTRAL						
Human Resources						
Savin 301SPF / 31 PPM	32,656	40,488	7,832	\$0.006380	None at this time.	
W912P700456 / 3692				\$49.97		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Laser MFP				\$0.00		
A-COPI						
Savin MP301SPF / 31 PPM	0	13,044	13,044	\$0.006380	Meter was reset after work done.	
W914PB05067 / 5393				\$83.22		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Laser MFP				\$0.00		
A-COPI						
Savin MP301SPF / 31 PPM	12,734	36,408	23,674	\$0.006380	Meter reset; see above.	
W914PB05067 / 5393				\$151.04		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Laser MFP				\$0.00		
A-COPI						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH CENTRAL					
IT Copier					
Toshiba e-Studio 555 / 55 PPM	87,596	89,538	1,942	\$0.003570	7 years from Intro.
CGEC16700 / 3427				\$6.93	
3,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
IT Office					
Kyocera FS-4100DN / 45 PPM	31,851	36,136	4,285	\$0.006380	None at this time.
NUK3106216 / 3442				\$27.34	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
IT Printer					
HP Laser Jet P3010 / 40 PPM	69,184	70,426	1,242	\$0.011480	8 years from Intro.
VNBCCDM2ZV / 3317				\$14.26	
1,000,000 / 09/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH CENTRAL					
Mail Room					
Toshiba e-Studio 5540c / 55 PPM	104,025	163,990	59,965	\$0.003980	None at this time.
CBA319739 / 3817				\$238.66	
3,000,000 / 05/2011	96,904	163,008	66,104	\$0.05095	
Color Photocopier				\$3,368.00	
A-COPI					
MDS Coordinator					
Kyocera FS-1370DN / 37 PPM	1,133	1,794	661	\$0.006380	None at this time.
Q653X72782 / 4855				\$4.22	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Payroll Manager					
Kyocera FS-4100DN / 45 PPM	88,359	112,793	24,434	\$0.006380	None at this time.
NUK3106225 / 3432				\$155.89	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH CENTRAL					
Pharmacy					
Lexmark C792 / 50 PPM 5062209475C0M / 5890 2,000,000 / 10/2010 Color Network Printer	0	170	170	\$0.006880 \$1.17	None at this time.
	0	3,935	3,935	\$0.07500	
				\$295.13	
A-COPI					
Pharmacy Business Office					
Toshiba e-Studio 556 / 55 PPM CGEC16719 / 3420 3,000,000 / 02/2012 Black Photocopier	207,994	296,077	88,083	\$0.003570 \$314.46	None at this time.
	0	0	0	\$0.00000	
				\$0.00	
A-COPI					
Pharmacy Quality Assurance					
Savin 301SPF / 31 PPM W912P601321 / 3619 750,000 / 06/2012 Black Laser MFP	64,143	75,056	10,913	\$0.006380 \$69.62	None at this time.
	0	0	0	\$0.00000	
				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH CENTRAL					
Pharmacy Rx2 QA					
Savin MP301SPF / 31 PPM W914PC01499 / 5446 750,000 / 06/2012 Black Laser MFP	5,189 0	18,342 0	13,153 0	\$0.006380 \$83.92 \$0.00000 \$0.00	None at this time.
A-COPI					
Purchasing					
HP Color Laser Jet CM1312nfi / 12 PPM CNF8B1XJJM / 3339 150,000 / 06/2008 Color Network Printer	8,192 16,691	9,739 21,171	1,547 4,480	\$0.011480 \$17.76 \$0.11475 \$514.08	8 years from Intro.
A-COPI					
Reception					
Kyocera FS-1370DN / 37 PPM LVK4X18982 / 5448 750,000 / 07/2010 Black Network Printer	767 0	2,622 0	1,855 0	\$0.006380 \$11.83 \$0.00000 \$0.00	None at this time.
A-COPI					
Subtotals Black		423,399	\$1,996.81		
Subtotals Color		123,402	\$6,667.79		

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor					Date of Last Upgrade: 5/1/2013	
	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
MVH MACHIAS						
Administration						
Kyocera FS-1370DN / 37 PPM	3,508	4,816	1,308	\$0.006380	None at this time.	
Q653461179 / 3508A				\$8.35		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						
Toshiba e-Studio 2551c / 25 PPM	13,646	19,273	5,627	\$0.003980	None at this time.	
C7G215612 / 3683				\$22.40		
500,000 / 05/2012	37,000	57,256	20,256	\$0.05095		
Color Photocopier				\$1,032.04		
A-COPI						
DNS						
Kyocera FS-1370DN / 37 PPM	11,678	15,005	3,327	\$0.006380	None at this time.	
Q653461171 / 3482A				\$21.23		
750,000 / 07/2010	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						

					Date of Last Upgrade: 5/1/2013
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH MACHIAS					
ECS Emergency Printer					
Kyocera FS-4100DN / 45 PPM NUK3206305 / 3484A 1,000,000 / 10/2012 Black Network Printer	9,782 0	13,130 0	3,348 0	\$0.006380 \$21.36 \$0.00000 \$0.00	None at this time.
A-COPI					
Kyocera FS-4100DN / 45 PPM NUK3206296 / 4614 1,000,000 / 10/2012 Black Network Printer	10,031 0	12,128 0	2,097 0	\$0.007250 \$15.20 \$0.00000 \$0.00	None at this time.
LEVESQUE					
Human Resources					
Kyocera FS-4100DN / 45 PPM NUK3206554 / 3441 1,000,000 / 10/2012 Black Network Printer	31,641 0	44,071 0	12,430 0	\$0.006380 \$79.30 \$0.00000 \$0.00	None at this time.
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH MACHIAS					
Machias Copier					
Ricoh MP6001 / 60 PPM	597,970	667,587	69,617	\$0.004590	7 years from Intro.
V6905600166 / 3401				\$319.54	
3,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Storage - Hot Swap					
HP Laser Jet P2035 / 30 PPM	2,369	2,369	0	\$0.011480	8 years from Intro.
CNB9X80321 / 3375				\$0.00	
750,000 / 11/2008	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Unknown					
Kyocera FS-4100DN / 45 PPM	850	20,620	19,770	\$0.006380	None at this time.
NUK3206297 / 3464A				\$126.13	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed</i> <i>Serial Number / Vendor ID</i> <i>Life / Intro Date</i> <i>Vendor</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
	<i>7/1/2015</i> <i>Meter</i>	<i>6/30/2016</i> <i>Meter</i>	<i>2015-16</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>	
MVH MACHIAS						
<i>West Nurses' Station</i>						
Savin 301SPF / 31 PPM	32,600	49,208	16,608	\$0.006380	None at this time.	
W912PC02554 / 3946				\$105.96		
750,000 / 06/2012	0	0	0	\$0.00000		
Black Laser MFP				\$0.00		
A-COPI						
<i>Subtotals Black</i>			134,132	\$719.47		
<i>Subtotals Color</i>			20,256	\$1,032.04		

Date of Last Upgrade: 5/1/2013						
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
MVH SCARBOROUGH						
A Unit Nurses' Station						
Savin 301SPF / 31 PPM W913P107015 / 3905 750,000 / 06/2012 Black Laser MFP	76,570 0	114,085 0	37,515 0	\$0.006380 \$239.35 \$0.00000 \$0.00	None at this time.	
A-COPI						
Activities Director						
Kyocera FS-C5250 / 28 PPM Q553808538 / 4757 500,000 / 12/2010 Color Network Printer	1,558 12,009	2,613 17,137	1,055 5,128	\$0.006380 \$6.73 \$0.05738 \$294.24		None at this time.
A-COPI						
Admin Hall						
Toshiba e-Studio 756 / 75 PPM CKL212073 / 3383 4,000,000 / 02/2012 Black Photocopier	268,931 0	370,440 0	101,509 0	\$0.003570 \$362.39 \$0.00000 \$0.00	None at this time.	
A-COPI						

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SCARBOROUGH					
Admissions					
Savin 301SPF / 31 PPM W912P700470 / 3842 750,000 / 06/2012 Black Laser MFP	71,166 0	111,494 0	40,328 0	\$0.006380 \$257.29 \$0.00000 \$0.00	None at this time.
A-COPI					
B Unit Nurse Manager					
Kyocera FS-1370DN / 37 PPM Q653461181 / 3485A 750,000 / 07/2010 Black Network Printer	12,901 0	17,387 0	4,486 0	\$0.006380 \$28.62 \$0.00000 \$0.00	None at this time.
A-COPI					
B Unit Nurses' Station					
Savin 301SPF / 31 PPM W912PC02552 / 3561 750,000 / 06/2012 Black Laser MFP	57,636 0	67,104 0	9,468 0	\$0.006380 \$60.41 \$0.00000 \$0.00	None at this time.
A-COPI					

Date of Last Upgrade: 5/1/2013						
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations	
MVH SCARBOROUGH						
B Unit Nursing Station						
Toshiba e-Studio 557 / 55 PPM CADD10068 / 5207 3,000,000 / 06/2014 Black Photocopier	62,924 0	142,561 0	79,637 0	\$0.003570 \$284.30 \$0.00000 \$0.00	None at this time.	
A-COPI						
C Unit Nurses' Station						
Savin 301SPF / 31 PPM W912PC02549 / 3560A 750,000 / 06/2012 Black Laser MFP	59,533 0	88,372 0	28,839 0	\$0.006380 \$183.99 \$0.00000 \$0.00	None at this time.	
A-COPI						
Classroom						
Toshiba e-Studio 2551c / 25 PPM C7E210476 / 3907 500,000 / 05/2012 Color Photocopier	19,085 22,680	24,945 26,993	5,860 4,313	\$0.003980 \$23.32 \$0.05095 \$219.75	None at this time.	
A-COPI						

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH SCARBOROUGH					
<i>Dietary Office</i>					
Kyocera FS-4100DN / 45 PPM	28,664	34,173	5,509	\$0.006380	None at this time.
NUK3206384 / 3491A				\$35.15	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Human Resources</i>					
HP Laser Jet M1522NF MFP / 24 PPM	20,913	27,087	6,174	\$0.011480	8 years from Intro.
CNC983P1G8 / 3327				\$70.88	
500,000 / 04/2008	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
<i>Maintenance Supervisor</i>					
Kyocera FS-1370DN / 37 PPM	11,527	16,308	4,781	\$0.006380	None at this time.
Q653461176 / 3483A				\$30.50	
750,000 / 07/2010	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
MVH SCARBOROUGH					
<i>Medical Records</i>					
Kyocera FS-4100DN / 45 PPM	65,064	97,335	32,271	\$0.006380	None at this time.
NUK3206382 / 3488				\$205.89	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
<i>Nursing Supervisor</i>					
Kyocera FS-4100DN / 45 PPM	38,419	50,178	11,759	\$0.006380	None at this time.
NUK3206386 / 3465				\$75.02	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SCARBOROUGH					
Reception					
Toshiba e-Studio 2551c / 25 PPM C7G215618 / 3736 500,000 / 05/2012 Color Photocopier	42,967 120,497	60,619 195,119	17,652 74,622	\$0.003980 \$70.25 \$0.05095 \$3,801.99	None at this time.
A-COPI					
Toshiba e-Studio 756 / 75 PPM CKL212192 / 3392 4,000,000 / 02/2012 Black Photocopier	246,108 0	369,571 0	123,463 0	\$0.003570 \$440.76 \$0.00000 \$0.00	None at this time.
A-COPI					
Resident Account Manager					
Kyocera FS-4100DN / 45 PPM NUK3206387 / 3487 1,000,000 / 10/2012 Black Network Printer	59,171 0	77,681 0	18,510 0	\$0.006380 \$118.09 \$0.00000 \$0.00	None at this time.
A-COPI					

					Date of Last Upgrade: 5/1/2013
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SCARBOROUGH					
Resident Care					
Kyocera FS-1370DN / 37 PPM Q653461177 / 3462A 750,000 / 07/2010 Black Network Printer	6,343 0	10,930 0	4,587 0	\$0.006380 \$29.27 \$0.00000 \$0.00	None at this time.
A-COPI					
Ricoh MP6001 / 60 PPM V6905600312 / 3460A 3,000,000 / 06/2009 Black Photocopier	591,368 0	624,928 0	33,560 0	\$0.004590 \$154.04 \$0.00000 \$0.00	7 years from Intro.
A-COPI					
Staffing Coordinator					
Kyocera FS-4100DN / 45 PPM NUK3206284 / 3461 1,000,000 / 10/2012 Black Network Printer	22,335 0	30,732 0	8,397 0	\$0.006380 \$53.57 \$0.00000 \$0.00	None at this time.
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SCARBOROUGH					
Storage					
Kyocera FS-4100DN / 45 PPM	8,695	8,695	0	\$0.006380	None at this time.
NUK3206303 / 3481				\$0.00	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Storage - Hot Swap					
Kyocera FS-4100DN / 45 PPM	42	1,881	1,839	\$0.006380	None at this time.
NUK3206289 / 3463A				\$11.73	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Subtotals Black			577,199	\$2,741.56	
Subtotals Color			84,063	\$4,315.98	

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SOUTH PARIS					
Administration					
Toshiba e-Studio 6540C / 65 PPM CCE312940 / 3430 3,000,000 / 05/2011 Color Photocopier	365,231	497,170	131,939	\$0.003980 \$525.12	None at this time.
	223,449	316,176	92,727	\$0.05095	
				\$4,724.44	
A-COPI					
Administrative Assistant					
Kyocera FS-4100DN / 45 PPM NUK2Z05712 / 3801 1,000,000 / 10/2012 Black Network Printer	10,065	15,902	5,837	\$0.006380 \$37.24	None at this time.
	0	0	0	\$0.00000	
				\$0.00	
A-COPI					
Admissions					
Kyocera FS-4100DN / 45 PPM NUK3206388 / 3476 1,000,000 / 10/2012 Black Network Printer	11,041	15,239	4,198	\$0.006380 \$26.78	None at this time.
	0	0	0	\$0.00000	
				\$0.00	
A-COPI					

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SOUTH PARIS					
B Unit					
Toshiba e-Studio 555 / 55 PPM	66,059	100,437	34,378	\$0.003570	7 years from Intro.
CGEC16696 / 3428				\$122.73	
3,000,000 / 06/2009	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
A-COPI					
Business Office Manager					
Kyocera FS-4100DN / 45 PPM	33,828	45,099	11,271	\$0.006380	None at this time.
NUK3206306 / 3480				\$71.91	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
C Unit					
Toshiba e-Studio 4540c / 45 PPM	153,669	219,378	65,709	\$0.003980	None at this time.
SML280293 / 3393				\$261.52	
1,000,000 / 05/2011	33,093	58,232	25,139	\$0.05095	
Color Photocopier				\$1,280.83	
A-COPI					

Make-Model / Speed Serial Number / Vendor ID Life / Intro Date					Date of Last Upgrade: 5/1/2013
Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SOUTH PARIS					
C Unit Nurses' Station					
Kyocera FS-4100DN / 45 PPM	11,600	11,600	0	\$0.006380	Not being used. Why?
NUK3206282 / 3479				\$0.00	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Dietary Office					
Kyocera FS-4100DN / 45 PPM	492,181	523,418	31,237	\$0.006380	None at this time.
NUK3206380 / 3495				\$199.29	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Human Resources					
Kyocera FS-4100DN / 45 PPM	29,386	40,949	11,563	\$0.006380	None at this time.
NUK3206298 / 3478				\$73.77	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					

<i>Make-Model / Speed Serial Number / Vendor ID Life / Intro Date</i>					<i>Date of Last Upgrade: 5/1/2013</i>	
<i>Vendor</i>	<i>7/1/2015 Meter</i>	<i>6/30/2016 Meter</i>	<i>2015-16 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>	
MVH SOUTH PARIS						
<i>MDS Coordinator</i>						
Kyocera FS-4100DN / 45 PPM	17,418	26,113	8,695	\$0.006380	None at this time.	
NUK2Z05692 / 3799				\$55.47		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						
<i>Medical Records</i>						
Kyocera FS-4100DN / 45 PPM	18,094	27,541	9,447	\$0.006380	None at this time.	
NUK3206383 / 3475A				\$60.27		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						
<i>Nurse Manager</i>						
Kyocera FS-4100DN / 45 PPM	39,186	48,223	9,037	\$0.006380	None at this time.	
NUK2800517 / 3629				\$57.66		
1,000,000 / 10/2012	0	0	0	\$0.00000		
Black Network Printer				\$0.00		
A-COPI						

Date of Last Upgrade: 5/1/2013					
Make-Model / Speed Serial Number / Vendor ID Life / Intro Date Vendor	7/1/2015 Meter	6/30/2016 Meter	2015-16 Annual Volume	Cost/Copy Annual Cost	Recommendations
MVH SOUTH PARIS					
Receptionist					
Kyocera FS-4100DN / 45 PPM	40,988	53,646	12,658	\$0.006380	None at this time.
NUK2Z05704 / 3797				\$80.76	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Resident Care Director					
Savin 301SPF / 31 PPM	59,324	85,669	26,345	\$0.006380	None at this time.
W912PC02479 / 3945				\$168.08	
750,000 / 06/2012	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
A-COPI					
Storage - Hot Swap					
Kyocera FS-4100DN / 45 PPM	0	0	0	\$0.006380	None at this time.
NUK3206308 / 3477A				\$0.00	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
A-COPI					
Subtotals Black362,314\$1,740.61					
Subtotals Color117,866\$6,005.27					

<i>Organization Wide Black Totals</i>	3,311,440	\$16,795.72
<i>Organization Wide Color Totals</i>	415,963	\$21,825.74

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 8/15/2003 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2015-16 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	PriorCPC	Average Annual Cost
3,311,440	\$0.02351	\$77,851.95

CURRENTLY WITH SPC

Current Volume	Current CPC	Current Cost	Cost Savings	5 Year Savings
3,311,440	\$0.00507	\$16,789.00	\$61,062.95	\$305,314.77

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$61,062.95 x 13 years as a Client

=\$793,818.40 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approx.Paper Cost	Average Annual Equipment Cost	Total Projected Black Usage Cost
MVH Augusta	536,150	\$3,001.11	\$2,660.38	\$9,811.52	\$15,473.00
MVH Bangor	1,072,201	\$4,612.37	\$5,320.26	\$19,621.23	\$29,553.86
MVH Caribou	206,045	\$2,081.95	\$1,022.40	\$3,770.61	\$6,874.96
MVH Central	423,399	\$2,016.67	\$2,100.91	\$7,748.18	\$11,865.76
MVH Machias	134,132	\$726.73	\$665.56	\$2,454.61	\$3,846.90
MVH Scarborough	577,199	\$2,769.61	\$2,864.06	\$10,562.72	\$16,196.39
MVH South Paris	362,314	\$1,757.70	\$1,797.80	\$6,630.33	\$10,185.84
Total	3,311,440	\$16,966.13	\$16,431.37	\$60,599.21	\$93,996.70

SPC Equipment Bids:

Presently our Bids are coming in at **14.5%** to 22% of Retail while the current Salesman's Cost is 50% of Retail. Example: Currently our bids for a Ricoh MP 9003 SP RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print 90 Copies per Minute are coming in at **\$7,435** with a Retail Cost of \$51,053....**15% of Retail!**

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
MVH Augusta	22,885	\$1,177.66
MVH Bangor	40,237	\$2,099.07
MVH Caribou	7,254	\$565.96
MVH Central	123,402	\$6,734.54
MVH Machias	20,256	\$1,042.37
MVH Scarborough	84,063	\$4,359.16
MVH South Paris	117,866	\$6,065.38
<i>Total</i>	415,963	\$22,044.15

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

Vendor	Equipment Type	Annual Volume	2015 - 2016 Cost / Copy	Total Cost	2016 - 2017 Cost / Copy	Projected Cost
A-COPI	Black Laser MFP	351,837	\$0.00638	\$2,244.72	\$0.00644	\$2,265.83
A-COPI	Black Laser MFP	9,894	\$0.01148	\$113.58	\$0.01159	\$114.67
A-COPI	Black Network Printer	517,701	\$0.00638	\$3,302.93	\$0.00644	\$3,333.99
A-COPI	Black Network Printer	82,561	\$0.01148	\$947.80	\$0.01159	\$956.88
A-COPI	Black Photocopier	1,416,351	\$0.00357	\$5,056.37	\$0.00361	\$5,113.03
A-COPI	Black Photocopier	210,353	\$0.00459	\$965.52	\$0.00464	\$976.04
A-COPI	Color Network Printer	11,357	\$0.00638	\$72.46	\$0.00644	\$73.14
A-COPI	Color Network Printer	170	\$0.00688	\$1.17	\$0.00695	\$1.18
A-COPI	Color Network Printer	1,547	\$0.01148	\$17.76	\$0.01159	\$17.93
A-COPI	Color Photocopier	501,527	\$0.00398	\$1,996.08	\$0.00402	\$2,016.14
Levesque Office Supply	Black Network Printer	26,774	\$0.00725	\$194.11	\$0.00732	\$195.99
Levesque Office Supply	Black Network Printer	7,690	\$0.01250	\$96.13	\$0.01262	\$97.05
Levesque Office Supply	Black Network Printer	18,089	\$0.01375	\$248.72	\$0.01389	\$251.26
Levesque Office Supply	Black Network Printer	4,647	\$0.01925	\$89.45	\$0.01944	\$90.34
Levesque Office Supply	Black Photocopier	147,422	\$0.00950	\$1,400.51	\$0.00959	\$1,413.78
Levesque Office Supply	Color Network Printer	3,520	\$0.01375	\$48.40	\$0.01389	\$48.89
Total		3,311,440	\$0.00507	\$16,795.72	\$0.00512	\$16,966.13

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 1.1%.**

Vendor	Equipment Type	Annual Volume	2015 - 2016 Cost / Copy	Total Cost	2016 - 2017 Cost / Copy	Projected Cost
A-COPI	Color Network Printer	9,515	\$0.05738	\$545.97	\$0.05795	\$551.39
A-COPI	Color Network Printer	3,935	\$0.07500	\$295.13	\$0.07575	\$298.08
A-COPI	Color Network Printer	4,480	\$0.11475	\$514.08	\$0.11590	\$519.23
A-COPI	Color Photocopier	390,779	\$0.05095	\$19,910.19	\$0.05146	\$20,109.49
Levesque Office Supply	Color Network Printer	7,254	\$0.07725	\$560.37	\$0.07802	\$565.96
Total		415,963	\$0.05247	\$21,825.74	\$0.05300	\$22,044.15

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any. *

Total Number of Units	126
Total Number of Units on Lease	87
Total Number of Units Owned	39
Lease Company	Northway Bank
Lease Start Date	5/1/2013
Lease End Date	8/1/2018
Term	5 Annual
Annual Payment usually due on 8/1	\$60,599.21
Remaining Payments	2

**The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

Leased Equipment

Building	Make/Model	Serial Number
MVH Augusta	Savin 301SPF	W912PC02550
MVH Augusta	Savin 301SPF	W912PC02556
MVH Augusta	Kyocera FS-4100DN	NUK3106221
MVH Augusta	Savin 301SPF	W912PC02555
MVH Augusta	Toshiba e-Studio 756	CKL212188
MVH Augusta	Toshiba e-Studio 2551c	C7G215597
MVH Augusta	Toshiba e-Studio 756	CKL212200
MVH Augusta	Kyocera FS-4100DN	NUK3206307
MVH Augusta	Toshiba e-Studio 2550c	C7E210533
MVH Augusta	Savin 301SPF	W912PC02558
MVH Augusta	Kyocera FS-4100DN	NUK3206301
MVH Bangor	Toshiba e-Studio 556	CGEC16699
MVH Bangor	Toshiba e-Studio 855	CRD210793
MVH Bangor	Kyocera FS-1370DN	Q653X72789
MVH Bangor	Toshiba e-Studio 856	SRH290239
MVH Bangor	Kyocera FS-1370DN	Q653461178
MVH Bangor	Kyocera FS-4100DN	NUK3206389
MVH Bangor	Kyocera FS-1370DN	Q653461187
MVH Bangor	Kyocera FS-4100DN	NUK3206378
MVH Bangor	Kyocera FS-4100DN	NUK3206287
MVH Bangor	Kyocera FS-1370DN	Q653461183
MVH Bangor	Kyocera FS-1370DN	Q653461182
MVH Bangor	Kyocera FS-1370DN	Q653461172
MVH Bangor	Toshiba e-Studio 2551c	C7G215602
MVH Bangor	Kyocera FS-4100DN	NUK3206385
MVH Bangor	Kyocera FS-1370DN	Q653461173
MVH Bangor	Kyocera FS-4100DN	NUK3206380a
MVH Bangor	Toshiba e-Studio 2551c	C7E210430
MVH Bangor	Kyocera FS-4100DN	NUK3206312
MVH Bangor	Kyocera FS-1370DN	Q653461192

Building	Make/Model	Serial Number
MVH Caribou	Kyocera FS-C5250	Q553407440
MVH Caribou	Kyocera FS-4100DN	NUK3106223
MVH Caribou	Kyocera FS-4100DN	NUK3106215
MVH Caribou	Kyocera FS-4100DN	NUK3106226
MVH Caribou	Kyocera FS-4100DN	NUK3106224
MVH Caribou	Kyocera FS-1370DN	Q653461184
MVH Caribou	Kyocera FS-1370DN	Q653461174
MVH Caribou	Kyocera FS-1370DN	Q653461190
MVH Caribou	Kyocera FS-4100DN	NUK3206293
MVH Central	Kyocera FS-1370DN	Q653461186
MVH Central	Toshiba e-Studio 555	CGEC16700
MVH Central	Kyocera FS-4100DN	NUK3106225
MVH Central	Toshiba e-Studio 6540C	CCE312943
MVH Central	Toshiba e-Studio 556	CGEC16719
MVH Central	Kyocera FS-1370DN	Q653X72782
MVH Central	Kyocera FS-4100DN	NUK3106219
MVH Central	Kyocera FS-1370DN	Q653X72788
MVH Central	Toshiba e-Studio 5540c	CBA319739
MVH Central	Kyocera FS-4100DN	NUK3106216
MVH Machias	Kyocera FS-1370DN	Q653461171
MVH Machias	Kyocera FS-4100DN	NUK3206296
MVH Machias	Savin 301SPF	W912PC02554
MVH Machias	Toshiba e-Studio 2551c	C7G215612
MVH Machias	Kyocera FS-4100DN	NUK3206305
MVH Machias	Kyocera FS-4100DN	NUK3206554
MVH Machias	Kyocera FS-1370DN	Q653461179
MVH Machias	Kyocera FS-4100DN	NUK3206297
MVH Scarborough	Savin 301SPF	W913P107015
MVH Scarborough	Savin 301SPF	W912PC02549
MVH Scarborough	Toshiba e-Studio 756	CKL212192
MVH Scarborough	Savin 301SPF	W912PC02552

Building	Make/Model	Serial Number
MVH Scarborough	Kyocera FS-4100DN	NUK3206284
MVH Scarborough	Kyocera FS-4100DN	NUK3206382
MVH Scarborough	Kyocera FS-C5250	Q553808538
MVH Scarborough	Toshiba e-Studio 756	CKL212073
MVH Scarborough	Savin 301SPF	W912P700470
MVH Scarborough	Toshiba e-Studio 2551c	C7E210476
MVH Scarborough	Kyocera FS-4100DN	NUK3206384
MVH Scarborough	Kyocera FS-1370DN	Q653461177
MVH Scarborough	Kyocera FS-1370DN	Q653461176
MVH Scarborough	Kyocera FS-1370DN	Q653461181
MVH Scarborough	Kyocera FS-4100DN	NUK3206386
MVH Scarborough	Toshiba e-Studio 2551c	C7G215618
MVH Scarborough	Kyocera FS-4100DN	NUK3206387
MVH Scarborough	Kyocera FS-4100DN	NUK3206289
MVH Scarborough	Kyocera FS-4100DN	NUK3206303
MVH South Paris	Kyocera FS-4100DN	NUK3206388
MVH South Paris	Kyocera FS-4100DN	NUK3206308
MVH South Paris	Savin 301SPF	W912PC02479
MVH South Paris	Kyocera FS-4100DN	NUK3206380
MVH South Paris	Kyocera FS-4100DN	NUK3206383
MVH South Paris	Kyocera FS-4100DN	NUK3206298
MVH South Paris	Kyocera FS-4100DN	NUK3206282
MVH South Paris	Toshiba e-Studio 4540c	SML280293
MVH South Paris	Toshiba e-Studio 555	CGEC16696
MVH South Paris	Toshiba e-Studio 6540C	CCE312940
MVH South Paris	Kyocera FS-4100DN	NUK3206306

Owned Equipment

Building	Make/Model	Serial Number
MVH Augusta	Kyocera FS-4100DN	NUK2X03612
MVH Augusta	Kyocera FS-1370DN	Q653X72785
MVH Augusta	HP Laser Jet P4515	CNDY464697
MVH Augusta	Kyocera FS-4100DN	NUK2Z05617
MVH Augusta	HP Laser Jet P4515	CNDY894994
MVH Augusta	HP Laser Jet P4515	CNDY464732
MVH Bangor	Ricoh MP5000B	M5605400282
MVH Bangor	Toshiba e-Studio 457	CEKD43005
MVH Bangor	Savin MP301SPF	W915P600522
MVH Bangor	Kyocera FS-4100DN	NUK2801896
MVH Bangor	Kyocera FS-C5350DN	QVQ2Z09109
MVH Bangor	Kyocera FS-4300DN	NUB2900299
MVH Bangor	Toshiba e-Studio 556	CGI213684
MVH Caribou	Savin 9250	V8005401252
MVH Caribou	HP Laser Jet P4015N	CNDY398280
MVH Caribou	Savin SP4310n	T1139611736
MVH Caribou	Ricoh MP6001	V6905600278
MVH Caribou	Savin 9250	V8005500006
MVH Central	Lexmark C792	5062209475C0M
MVH Central	HP Laser Jet P3010	VNBCCDM2ZV
MVH Central	Kyocera P2135DN	LVK4X18968
MVH Central	Savin MP301SPF	W914PB05067
MVH Central	Kyocera FS-1370DN	LVK4X18982
MVH Central	Savin 301SPF	W912P601321
MVH Central	Savin MP301SPF	W914PC01499
MVH Central	HP Color Laser Jet CM1312nfi	CNF8B1XJJM
MVH Central	Savin 301SPF	W912P700456
MVH Central	Kyocera FS-4100DN	NUK2Z05682
MVH Central	Kyocera FS-4100DN	NUK2801869

Building	Make/Model	Serial Number
MVH Machias	HP Laser Jet P2035	CNB9X80321
MVH Machias	Ricoh MP6001	V6905600166
MVH Scarborough	Ricoh MP6001	V6905600312
MVH Scarborough	HP Laser Jet M1522NF MFP	CNC983P1G8
MVH Scarborough	Toshiba e-Studio 557	CADD10068
MVH South Paris	Kyocera FS-4100DN	NUK2Z05692
MVH South Paris	Kyocera FS-4100DN	NUK2Z05712
MVH South Paris	Kyocera FS-4100DN	NUK2Z05704
MVH South Paris	Kyocera FS-4100DN	NUK2800517



Service and Supply Contract - Client

Specialized Purchasing Consultants ("SPC") hereby contracts with _____ ("Client") to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") using the Contracted Vendor shown below at a cost per print shown on said Schedule A, commencing on _____ and terminating on June 30, _____. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

SPC assumes responsibility for all billing and vendor payment. SPC shall invoice Client one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1. Actual meter reads will be collected by SPC either electronically or from Client staff during the month of June. A final Reconciliation spreadsheet and invoice will then be completed and sent to client. Upon payment of each billing invoice during the year, SPC will reimburse Contracted Vendor appropriately. Client is responsible for making payment in full within 30 days of said invoicing to avoid suspension of supplies by Contracted Vendor.

On July 1 of each calendar year during the afore-mentioned term, SPC shall credit Client any unused prepaid pages to Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period. If more pages were consumed than billed in the combined semi-annual billing, an overage invoice will be generated. Following semi-annual billing will be based on previous year volume.

On July 1 of each calendar year during the term of this Contract, SPC, at its option, may increase such costs per print under this Service and Supply Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client may terminate Contract at any time with a 30-day written notice. Client will be required to provide final meter reads on all Equipment listed on Schedule A, including those added during the Contract term. Any credits owed to Client after reconciling actual usage versus projected will be paid to Client. Client must return any unused consumables to Contracted Vendor.

**AGREED AND ACCEPTED BY:
Specialized Purchasing Consultants**

By: Skip Tilton

Title: President/Owner

Date: _____

Signature: _____

**AGREED AND ACCEPTED BY:
Client**

By: _____

Title: _____

Date: _____

Signature: _____

Named Contracted Vendor: Vendor

Warranty

Vendor ("Contracted Vendor") hereby warrants to _____ ("Client") that, if any such Equipment described on Schedule B attached hereto malfunctions through no fault of Client during the term commencing on _____ and terminating on June 30, _____, and such Equipment cannot be repaired promptly, Contracted Vendor, *through Specialized Purchasing Consultants*, will replace such Equipment with equipment which is equal to or superior in quality and capabilities to the Equipment being replaced, at no cost to Client. Refer to Schedule B for Additional Provisions to this Warranty.

The only exclusions to this Warranty are as follows:

1. This Warranty will expire for an item of Equipment when the Warranty Life of such item of Equipment in number of copies, as shown on Schedule B attached hereto, is exceeded;
2. This Warranty will expire for an item of Equipment at the date which is ten years after such Equipment was first offered for sale or lease by the manufacturer as shown on Schedule B attached hereto.

**AGREED AND ACCEPTED BY:
Vendor**

By: John Cox

Title: Market Vice President

Date: _____

Signature: _____

**AGREED AND ACCEPTED BY:
Client**

By: _____

Title: _____

Date: _____

Signature: _____

12/23/13

StarDoc User Names

Name	User Name
Andre Morin	amorin@mainevets.org
Blanche Browne	bbrowne@mainevets.org
Brian Foote	bsfoote@mainevets.org
David Schmader	dschmader
Joanne Hooper	jhooper@mainevets.org
Judy Young	jyoung@maineveteranshomes.org
Kelly Stevens	kstevens@mainevets.org
Linda Gosselin	lgosselin
Mark Pavitt	mpavitt
Phil Jean	pjean@maineveteranshomes.org
Romeo Parent	rparent@maineveteranshomes.org
Stacy Butler	sbutler@mainevets.org
Susan Boulrier	sboulrier@mainevets.org
Tammy Pulk	tpulk@mainevets.org
Veronica Casterline	vcasterline@mainevets.org
Victoria Evans	vevens@mainevets.org
Wendy Gallant	wgallant@mainevets.org

*If you need to verify your password or if you need to add users, please contact Alex Webster at awebster@spccopypro.com



2012

STARDOC created

- Live Floor Plans - Allows IT administrators to move devices around on their own floor plans.

2013

Daily Tracking

- Meters gathered daily to track usage
- Daily adjusts projected annual volumes for fiscal year

2014

Monthly Audits

- Allows user to see monthly snapshot of current usage and estimated projections

2015

New Mapping Options & Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Camera, Projectors, VOIP phones)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.



- **Cost Projection by Department or Building** - Who Benefits? Accounts Payable, Business Manager and Superintendent
 - Allows you to formulate next year's budgets as early as December
 - Allows you to see the projected usage bill in advance
 - Tabulate total budgets and total costs district wide
 - Volume or cost pages allow you to pinpoint specific machines on the floor plans
 - Timeline - allowing you to go back to see how your budget compares to previous years
- **Map your devices on Floorplans** - Who Benefits? Business Manager, IT
 - Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
 - Device information tab will allow you to easily access the web interface of the printer/copier
 - Non-Reporting device listing for devices that haven't reported for more than 2 weeks
 - Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TV's)
- **Floor Plans Admin** - Who Benefits? Business Manager and IT
 - Allows IT and Business Manager to move devices around on Floor Plan
 - Paper trail of device locations after summer break
 - Will show Previous Devices, Present Equipment and Proposed Equipment

- **Contacts Page** - Who Benefits? Business Manager and IT
 - Control Access and Permissions to Star Doc
 - Toggle Email all (Toner, Service Monthly Audits)
- **Device Listing Page** - Who Benefits? Business Manager and IT
 - Centralized location for detailed information of District's assets
 - Exportable device listing to Excel or PDF
 - Tracks additional non-contract devices
 - IP Addresses and MAC addresses automatically imported
 - Strikethrough on machines that have been removed
- **Monthly Audits** - Who Benefits? Business Manager and Superintendent
 - Monthly Cost Snapshot
 - Shows amount of devices not reporting to help improve accuracy of projections
- **Timeline:** Who Benefits? Business Manager
 - Track historical volume and cost per building
- **“Last Sync Date”** Who Benefits? IT Manager
 - Shows the last time that FMAudit synced for that client



Benefits of partnering with SPC

Top Benefits to **our CLIENTS:**

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will ***save you money*** benefiting from the combined purchasing power of more than 84 clients with over 5,000 devices doing more than 306 million copies and prints per year. In 2015 we purchased approximately 1,070 printing devices, with over 83 million prints out to bid.
- We will ***save you time*** by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis and managing the implementation.
- We will ***save you frustration***. We manage your contracts for up to five years from the date of installation.

2. Exclusive STAR Doc Software

- Maps all devices and sets up "Interactive Live Floor Plans" of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STAR Doc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- With SPC's Simplified Billing Program, TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way. Based on current actual volumes and CPCs, SPC has generated **Annual Savings of almost \$3.5 million for all of our clients. That translates into **Savings of more than \$17.4 million over five years!****



SPC Values Our Vendors

Overall Benefits to our VENDORS

- Opportunities brought to you – Hundreds of machines each year: In 2015 there were over a thousand.
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts.
- Close books on old devices & contracts.

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STAR Doc: **S**ystem for **T**racking **A**nd **R**eporting **D**ocuments...Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 5,000 pieces of equipment;
Our relationship with our vendors has never been stronger!