Specialized Purchasing Consultants

Lincolnville School Department

Paul Russo

523 Hope Road

Lincolnville, ME 04849

Five-Year Equipment Replacement Schedule

Lincolnville School Depar BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	1st Year Equipment Estimated Life Date Introduced Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
1 Lincolnville Central School 5th Grade B2	Konica Minolta BH4700P Black Network Printer 50 CPM Sort-CIF-Print-Post Script	**Konica Minolta BH3602P 36 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print**	New	New	New	New
	17,923 **(Trade SPC)**					
219	**2,000,000 04/13**	**500,000 8/1/2018**				
Black Vol: **4,120**	A63N011007723 / 10.0.0.53	**AAFK011000931 8802-1933**	10.0.0.53			
		4,120 KMBS				
		0				
2 Lincolnville Central School Guidance	HP Laser Jet 1320 Black Network Printer 22 CPM Sort-CIF-Print-Post Script	**Konica Minolta BH3602P 36 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print**	New	New	New	New
	18,293 **(Trade SPC)**					
219	**500,000 01/04**	**500,000 8/1/2018**				
Black Vol: **1,000**	CNFC54N0W7 /	**AAFK011000951 8802-1937**				
		1,000 KMBS				
		0				

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3 Lincolnville Central School Kitchen 219 Black Vol: **1,000**	Brother HL-5170DN Black Network Printer 24 CPM Duplex-Sort-CIF-Print-Post Script **(Trade SPC)** **500,000** XXXXXXXXXXX /	**Konica Minolta BH3602P 36 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print** **500,000** **8/1/2018** **AAFK011000935** **8802-1938** **1,000** **KMBS** **0**	**New**	**New**	**New**	**New**
4 Lincolnville Central School Library 219 Black Vol: **5,426**	Konica Minolta BH4700P Black Network Printer 50 CPM Sort-CIF-Print-Post Script 27,459 **(Trade SPC)** **2,000,000** **04/13** A63N011007733 / 10.0.0.52	**Konica Minolta BH3602P 36 PPM Black Network Printer~ Duplex 300 Paper Supply Sort CIF-Print-Post Script-Airprint-Google Cloud Print** **500,000** **8/1/2018** **AAFK011000949** **8802-1935** **5,426** **KMBS** **0**	**New** 10.0.0.52	**New**	**New**	**New**
5 Lincolnville Central School Room 103 Main Office 219 Black Vol: **17,016**	Konica Minolta BH4050 Black Laser MFP 42 CPM RADF Duplex 500 Sheets Paper Sort CIF-Print-Scan-Fax-Post Script (With Black Stand) 55,969 **(Trade SPC)** **1,000,000** **02/14** A6VF011003636 / 10.0.0.51	**Table Top Konica Minolta BH4422 42 CPM~ Black Photo RADF Duplex 500 Sheets Paper Sort CIF-Print-Scan-Fax-Post Script-Google Cloud Print** **1,000,000** **8/1/2018** **AAFM011001231** **8802-1936** **17,016** **KMBS** **0**	**New** 10.0.0.51	**New**	**New**	**New**

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6 Lincolnville Central School SPED	Konica Minolta BH4700P Black Network Printer 50 CPM Sort-CIF-Print-Post Script	**Konica Minolta BH4702P 50 PPM Black Network Printer~ Duplex Standard Paper Supply-Sort CIF-Print-Post Script-Airprint-Google Cloud Print**	New	New	New	New
	88,967 (Trade SPC)					
219	**2,000,000 04/13**	**2,000,000 8/1/2018**				
Black Vol: **24,737**	A63N011007715 / 10.0.0.50	**AAFH011007634 8802-1934**	10.0.0.50			
		24,737 KMBS				
		0				
7 Lincolnville Central School Work Room Down	Konica Minolta BHC454 Color Photocopier 45 CPM RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Hard Drive for Secure Print	**Color Photo Konica Minolta BHC458 45 CPM~ RADF Duplex 2-500 Sheet Drawers & 2-1,000 Sheet Drawers 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print-Google Cloud Print**	New	New	New	New
	376,801 (Trade Copex)					
219	**1,000,000 07/12**	**1,000,000 8/1/2016**				
Black Vol: **91,324**	A5C0011023323 / 10.0.0.55	**A79M011044939 9502-7726**	10.0.0.55			
Color Vol: **18,842**		**91,324 KMBS**				
		18,842				

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8 **Lincolnville Central School** **Work Room Up** 219 Black Vol: **211,619**	Konica Minolta BH754E Black Photocopier 75 CPM RADF Duplex (LCT if under 1,500 Capacity) Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console 764,497 **(Trade Copex)** **4,000,000** **01/13** A55V017004288 / 10.0.0.56	**Konica Minolta BH808 80 CPM Black Photo~ RADF Duplex 2-500 Sheet Drawers & 2-LCTs Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console-Google Cloud Print** **4,000,000** **6/1/2016** **A8KN011011402** **9494-4499** **211,619** KMBS **0**	**New** 10.0.0.56	**New**	**New**	**New**
9 **Lincolnville Central School** **Work Room Up** 219 Black Vol: **10,173**	Konica Minolta BH4700P Black Network Printer 50 CPM Duplex 1,000 Paper Supply Sort CIF-Print-Post Script 47,874 **(Trade SPC)** **2,000,000** **04/13** A63N011006568 / 10.0.0.54	**Konica Minolta BH4702P 50 PPM Black Network Printer~ Duplex Standard Paper Supply-Sort CIF-Print-Post Script-Airprint-Google Cloud Print** **2,000,000** **8/1/2018** **AAFH011007639** **8802-1932** **10,173** KMBS **0**	**New** 10.0.0.54	**New**	**New**	**New**

Proposed Annual Volume for Lincolnville Central School   **366,415**

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Lincolnville School Department
523 Hope Road
Lincolnville, ME 04849

	PRESENT	PROPOSED
Black Photocopiers	211,619	211,619
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	91,324	91,324
Color Photocopiers - Color Volume	18,842	18,842
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	46,456	46,456
Black Laser MFP	17,016	17,016
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	0
Color Laser MFP - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
Total Black Volume	**366,415**	**366,415**
Total Color Volume	**18,842**	**18,842**
TOTALS	**385,257**	**385,257**

Recommended Vendor(s): KMBS with Konica Minolta Copiers & Printers (Late Bid)

Upgrade Date on   8/1/2019

BLACK VOLUME

Vendor/Equipment		Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
KMBS	Color Photocopier	91,324	$0.00320	$292.24
KMBS	Black Photocopier	211,619	$0.00320	$677.18
KMBS	Black Network Printer	46,456	$0.00613	$284.78
KMBS	Black Laser MFP	17,016	$0.00613	$104.31
	Sub Totals	**366,415**	**$0.00371**	**$1,358.50**

COLOR VOLUME

Vendor/Equipment		Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
KMBS	Color Photocopier	18,842	$0.03885	$732.01
	Sub Totals	**18,842**	**$0.03885**	**$732.01**

COMBINED BLACK & COLOR VOLUME & COST

	Proposed 100% Volume	Avg Cost Per Copy	Proj Full-Year Billing
Total Billing	385,257	$0.00543	$2,090.51