

SPC Specialized Purchasing Consultants

Kittery Schools

Allyn Hutton

200 Rogers Road

Kittery, ME 03904-1458

Five-Year Equipment Replacement Schedule

Kittery Sch BuildingNa Departmer # Students Annual Vo	ngName Present Meter/Survey Date 5/16/2011 tment Estimated Life Date Introduced Serial Number IP Address Projected Black Volume Special Notes Projected Color Volume ry District Office Ricoh 2045 45 CPM Black Photocopier Canon IR 3235i 35 CPM Black	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Year			
1 Kittery District Office Copy/Storage Room		RADH Duplex Finisher 3-Hole Punch Digital		Photo RADH Du Paper Finisher C Post Script-Fax-	Canon IR 3235i 35 CPM Black Photo RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan- Post Script-Fax-Hard Drive for Secure Print Digital		New	New	New
		644,625	(Trade Copex Wipe Hard Drive)						
		1,000,000	05/03	DGA25719	GAAOI				
Black Vol:	28,994	J8046101326		28,994	Oce				
2 Kittery Dis Office	strict Office	Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- t Script-Fax Digital (Service es 8-7-2012)	Close Out		Close Out	Close Out	Close Out	Close Out
		102,344	(Trade Vary Wipe Hard Drive)						
		750,000	02/07						
Black Vol:	18,296	CXF033505		0					

Kittery Schools BuildingName Department # Students Annual Volume		r/Survey Date 5/16/2011 ife Date Introduced per IP Address	1st Year Equipment 2n Serial Number Vendor ID Projected Black Volume Projected Color Volume			3rd Year	4th Year	5th Year
3 Kittery District Office Office	RADH Duplex 4-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Post Script Digital		CPM RADF Du Drawer Finisher	3-Hole Punch Post Script-Fax-		New New	New	New
	590,761	(Trade Copex Wipe Hard Drive)						
	1,000,000	01/07	GQM57214	GAAPU				
Black Vol: 185,463	M2875500869		235,259					
Color Vol:			8,983					
4 Kittery District Office Office	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)		Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCN	R Switch LCNR	Switch LCNR
Black Vol: 31,500			0					
Proposed Annual Volum	e for Kittery l	District Office		264,253				
5 Mitchell Primary Computer Lab	Additional Blac	ck Photocopier	Oce VL 3200 32 RADF Duplex S Post Script-Secu		o New	New	New	New
	0							
375			01080158	GAASR				
Black Vol: 0			28,875	Oce				

2/7/2012 8:13:08 AM Page 2 of 15

Kittery Schools BuildingName Department # Students Annual Volume		er/Survey Date 5/16/2011 Life Date Introduced ber IP Address	1st Year Equip Serial Number Projected Blac Projected Cold	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Year
6 Mitchell Primary Teacher's Rm 2nd Floor	Additional Bla	ack Photocopier	Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital		New	New	New	New
	0							
375			01080042	GAAST				
Black Vol: 0			28,875	Oce				
7 Mitchell Primary 1 st Floor 3rd Grade Wing	RADH Duplex	45 CPM Black Photocopier 4-Drawer Paper Finisher -Post Script Digital	Canon IR 3245i 45 CPM Black Photo RADF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital		New	New	New	New
	216,269	(Trade Copex Wipe Hard Drive)						
375	1,000,000	01/07	DHK16463	GAAOK				
Black Vol: 63,403	M2875500874		63,403	Oce				
8 Mitchell Primary Principal Office	Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- t Script-Fax Digital (Service es 8-7-2012)	Close Out		Close Out	Close Out	Close Out	Close Out
	24,562	(Trade Vary Wipe Hard Drive)						
375	750,000	02/07						
Black Vol: 3,235	CXF034005		0					
			0					

2/7/2012 8:13:08 AM Page 3 of 15

Kittery Schools BuildingName Department # Students Annual Volume	1	Model/Feat Present Mete Estimated I Serial Num Special Not	er/Survey Date 5/16/2011 Life Date Introduced ber IP Address	Serial Number Vendor ID Projected Black Volume Projected Color Volume		2nd Year	3rd Year	4th Year	5th Year
9 Mitchell Primar Computer Lab	ry	Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- tt Script-Fax Digital (Service es 8-7-2012)	Close Out		Close Out	Close Out	Close Out	Close Out
375 Black Vol:	502	20,803 750,000 CXF032343	(Trade Vary Wipe Hard Drive) 02/07	0					
		Poor Reliability		0					
10 Mitchell Primary Principal Office		Ricoh MP4500 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher 3- Hole Punch CIF-Print-Scan-Post Script Digital		Color Photo Canon IRC 5045 45 CPM RADF Duplex 4-Paper Drawer 11X 17 Finisher 3-Hole CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital		New	New	New	New
375 Black Vol: 13	0,539	486,055 1,000,000 M2875500847	(Trade Copex Wipe Hard Drive) 01/07	GPQ56917 134,276	GAAPG Oce				
Color Vol:	.,	Fair Reliabilit		15,124					
11 Mitchell Prima School Wide	ary		ing In House Printing (Based per student per year Industry	Switch To Low C Networked Repro			Switch LCNR	Switch LCNR	Switch LCNR
375 Black Vol: 5	7,750			0					

2/7/2012 8:13:08 AM Page 4 of 15

Kittery Scho BuildingNa Department # Students Annual Volu	me t	Present Mete Estimated L Serial Numb	Model/Features Present Meter/Survey Date 5/16/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes 1st Year Equipment 2nd Year Serial Number Vendor ID Projected Black Volume Projected Color Volume				3rd Year	4th Year	5th Year
12 Mitchell Primary Teachers' Room 2nd Floor		Ricoh MP5500 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital			pplex (LCT if pacity) Finisher 3- -Print-Scan-Post ve for Secure	New	New	New	New
		1,157,764	(Trade Copex Wipe Hard Drive)						
375		3,000,000	07/06	HTK13034	GAAOF				
Black Vol:	363,910	L7775500212		363,910	Oce				
	2nd Floor 3rd Grade		CPM Black Photocopier Finisher 3-Hole Punch	Canon IR 3235i Photo RADH Du Paper Finisher (Post Script-Fax- Secure Print Dig	iplex 4-Drawer CIF-Print-Scan- Hard Drive for	New	New	New	New
		821,519	(Trade Copex Wipe Hard Drive)						
375		1,000,000	05/03	DGA27685	GAAKX				
Black Vol:	108,444	J8046100465		108,444	Oce				
Proposed A	nnual Volu	me for Mitchel	I Primary	:	727,783				

2/7/2012 8:13:08 AM Page 5 of 15

14 Shapleigh Middle 7th & 8th Grade Stairwell 8t	Kittery Schools BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/16/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year New	5th Year
Hard Drive) 750,000 02/07 01080154 GAASU Black Vol: 4,165 FBT075997 4,165 Oce 15 Shapleigh Middle Library		Black Network Printer Duplex Sort CIF- Print-Post Script Digital (Service Contract	RADF Duplex Sort CIF-Print-	New			New
360		· • • • • • • • • • • • • • • • • • • •					
15 Shapleigh Middle Library Additional Black Photocopier Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital 0 360 01080034 GAASN 27,720 Oce 16 Shapleigh Middle Sth Grade Wing Additional Black Photocopier Oce VL 3200 32 CPM Black Photo Post Script-Secure Print Digital Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital	360	, and the second se	01080154 GAASU				
RADF Duplex Sort CIF-Print-Post Script-Secure Print Digital 0 360 Black Vol: 0 16 Shapleigh Middle 5th Grade Wing Additional Black Photocopier Oce VL 3200 32 CPM Black Photo New New New New New New New Script-Secure Print Digital 0 360 01080155 GAASO	Black Vol: 4,165	FBT075997	,				
360 Black Vol: 0 Coe VL 3200 32 CPM Black Photo New		Additional Black Photocopier	RADF Duplex Sort CIF-Print-	New	New	New	New
Black Vol: 0 27,720 Oce 16 Shapleigh Middle 5th Grade Wing Additional Black Photocopier Post Script-Secure Print Digital 0 01080155 GAASO		0					
16 Shapleigh Middle 5th Grade Wing Additional Black Photocopier Oce VL 3200 32 CPM Black Photo New New New New New Script-Secure Print-Post Script-Secure Print Digital 0 01080155 GAASO	360		01080034 GAASN				
5th Grade Wing RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital 0 360 01080155 GAASO	Black Vol: 0		27,720 Oce				
360 01080155 GAASO		Additional Black Photocopier	RADF Duplex Sort CIF-Print-	New	New	New	New
		0					
Black Vol: 0 27.720 Oce	360		01080155 GAASO				
migratio coe	Black Vol: 0		27,720 Oce				

2/7/2012 8:13:08 AM Page 6 of 15

Kittery Schools BuildingName Department # Students Annual Volume		ter/Survey Date 5/16/2011 Life Date Introduced nber IP Address	Serial Number Vendor ID Projected Black Volume Projected Color Volume Color Photo Canon IRC 5051 51		2nd Year	3rd Year	4th Year	5th Year
17 Shapleigh Middle Main Office	Sharp MX-M550N 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print- Scan-Post Script 400 lb Console Digital		Color Photo Canon IRC 5051 51 CPM RADF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF-Print-Scan-Post Script-Fax- Hard Drive for Secure Print Digital		New	New	New	New
	636,183	(Trade Copex Wipe Hard Drive)						
360	3,000,000	01/07	GQM56120	GAAOO				
Black Vol: 187,254	75004256		202,558	Oce				
Color Vol:			10,295					
18 Shapleigh Middle 4th Grade Wing	RADH Duple	5 CPM Black Photocopier x LCT-1,500+ Paper Finisher 400 lb Console Digital	Oce VL 3200 32 CPM Black Photo RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital) New	New	New	New
	998,225	(Trade Copex Wipe Hard Drive)						
360	3,000,000	11/02	01080160	GAASQ				
Black Vol: 15,737	J5340100953		15,737	Oce				
19 Shapleigh Middle Office Copy Room	Color Photoco	IFP 30 CPM Black & Color opier RADH Duplex Sort CIF-st Script-Fax Digital (Service res 8-7-2012)	Close Out		Close Out	Close Out	Close Out	Close Out
	93,110	(Trade Vary Wipe Hard Drive)						
360	750,000	02/07						
Black Vol: 15,304	CXF033596		0					
			0					

NOTE:20- $Bin\ Stapler/Sort = Auto\ Stapler;\ Sorter = \#-Bin\ Sorter;\ StandStand\ Alone\ Sorter;\ FIN = Finisher;\ CIF = Computer\ Interface;\ M = Move;\ F = From;\ T = Trade;\ C/O = Close\ Out;\ CPM = Copies\ per\ Minute;\ N/C = No\ Charge\ Exchange;\ OSP = Outside\ Printing;\ NHN = Not\ Handling\ Needs;\ HSP = High\ Speed\ Duplicator$

2/7/2012 8:13:08 AM Page 7 of 15

Kittery Schools BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/16/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
20 Shapleigh Middle School Wide	In House Printing In House Printing (Based on 154 copies per student per year Industry Average)	Switch To Low Cost Operation Networked Reprographic Machines		Switch LCNR	Switch LCNR	Switch LCNR
360 Black Vol: 55,440		0				
21 Shapleigh Middle Teachers' Room 2nd Floor	Ricoh MP5500 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Close Out	Close Out	Close Out	Close Out	Close Out
	707,011 (Trade Copex Wipe Hard Drive)					
360	3,000,000 07/06					
Black Vol: 169,784	L7775500332	0				
22 Shapleigh Middle Teachers' Room Down	Sharp MX-M550U 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Canon IR 6085 85 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,213,236 (Trade Copex Wipe Hard Drive)					
360	3,000,000 01/07	HNG10128 GAANY				
Black Vol: 353,304	75006573	523,088 Oce				
	Fair Reliability					

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2/7/2012 8:13:08 AM Page 8 of 15

Kittery Schools BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/16/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year	4th Year	5th Year
23 Shapleigh Middle Teachers' Room 2nd Floor	Sharp AR-M550U 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital	Canon IR 6075 75 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3 Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital	New	New	New	New
	1,496,593 (Trade Copex Wipe Hard Drive)					
360	3,000,000 01/04	HTK13023 GAAOA				
Black Vol: 152,387	45014593	152,387 Oce				
	Poor Reliability					
Proposed Annual Vo	ume for Shapleigh Middle	953,375				
24 Traip Academy Adult Education Hall	Sharp MX-M450N 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan-Post Script Digital	Canon IR 3235i 35 CPM Black Photo RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan- Post Script-Fax-Hard Drive for Secure Print Digital	New	New	New	New
	131,880 (Trade Copex Wipe Hard Drive)					
278	1,000,000 01/07	DGA25720 GAANZ				
Black Vol: 30,713	75033626	30,713 Oce				

2/7/2012 8:13:08 AM Page 9 of 15

Kittery Schools BuildingName Department # Students Annual Volume	Model/Features Present Meter/Survey Date 5/16/2011 Estimated Life Date Introduced Serial Number IP Address Special Notes	1st Year Equipment Serial Number Vendor ID Projected Black Volume Projected Color Volume	2nd Year	3rd Year New	4th Year New	5th Year
25 Traip Academy Guidance Office	Sharp MX-M450N 45 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan-Post Script Digital	Canon IR 3245i 45 CPM Black Photo RADF Duplex 4-Paper Drawer Finisher 3-Hole Punch CIF-Print-Scan-Fax-Post Script- Hard Drive for Secure Print Digital	New			
	169,525 (Trade Copex					
278	Wipe Hard Drive) 1,000,000 01/07	DHK16463 GAAOK				
Black Vol: 49,281	75032346	49,281 Oce				
26 Traip Academy Server Room Hallway	Additional Black Photocopier	Oce VL 3200 32 CPM Black Phot RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital	o New	New	New	New
	0	-				
278		01080157 GAASV				
Black Vol: 0		21,406 Oce				
27 Traip Academy Library Hallway	Additional Black Photocopier	Oce VL 3200 32 CPM Black Phot RADF Duplex Sort CIF-Print- Post Script-Secure Print Digital	o New	New	New	New
	0					
278		01080159 GAASW				
Black Vol: 0		21,406 Oce				

2/7/2012 8:13:08 AM Page 10 of 15

Kittery Scho BuildingNar Department # Students Annual Volu	me !	Model/Feate Present Mete Estimated I Serial Numl Special Not	er/Survey Date 5/16/2011 Life Date Introduced ber IP Address	1st Year Equiposerial Number Projected Blace Projected Col	r Vendor ID ck Volume	2nd Year	3rd Year	4th Year	5th Year
28 Traip Acad Library	demy		CPM Black Photocopier Finisher Digital	Close Out	Close Out		Close Out	Close Out	Close Out
		972,819	(Trade Copex Wipe Hard Drive)						
278		1,000,000	11/99						
Black Vol:	4,171	NQG16211		0					
29 Traip Academy 2nd Floor Cook Hallway		RADH Duplex	55 CPM Black Photocopier LCT-1,500+ Paper Finisher 400 lb Console Digital	Canon IR 3235i Photo RADH Do Paper Finisher O Post Script-Fax- Secure Print Dig	uplex 4-Drawer CIF-Print-Scan- Hard Drive for	New	New	New	New
		363,775	(Trade Copex Wipe Hard Drive)						
278		3,000,000	07/06	DGA25721	GAAOB				
Black Vol:	25,057	L7775500126		29,228	Oce				
30 Traip Acad Principal Offi		Color Photocop	FP 30 CPM Black & Color pier RADH Duplex Sort CIF- t Script-Fax Digital (Service es 8-7-2012)	CPM RADF Du Drawer 11X 17	Finisher 3-Hole -Fax-Post Script-		New	New	New
		97,074	(Trade Vary Wipe Hard Drive)						
278		750,000	02/07	GNW57848	GAAKW				
Black Vol:	11,203	CXF033975		11,203	Oce				
Color Vol:	15,360	Poor Reliabili	ty	15,360					

NOTE:20- Bin Stapler/Sort = Auto Stapler; Sorter = #-Bin Sorter; StandStand Alone Sorter; FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade; C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange; OSP = Outside Printing; NHN = Not Handling Needs; HSP = High Speed Duplicator

2/7/2012 8:13:08 AM Page 11 of 15

Kittery Schools BuildingName Department # Students Annual Volume	Model/Feat Present Mete Estimated I Serial Num Special Not	er/Survey Date 5/16/2011 Life Date Introduced ber IP Address	1st Year Equip Serial Number Projected Blac Projected Cold	Vendor ID k Volume	2nd Year	3rd Year	4th Year	5th Year
31 Traip Academy Principal Office	Sharp MX-M550N 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print- Scan-Post Script 400 lb Console Digital		Canon IR 6075 75 CPM Black Photo RADF Duplex (LCT if under 1,500 Capacity) Finisher 3- Hole Punch CIF-Print-Scan-Post Script-Hard Drive for Secure Print 400+ Lb Console Digital		New	New	New	New
	837,608	(Trade Copex Wipe Hard Drive)						
278	3,000,000	01/07	HTK12634	GAAOE				
Black Vol: 237,787	75004216		237,787	Oce				
32 Traip Academy School Wide		ing In House Printing (Based per student per year Industry	Switch To Low C Networked Repro		Switch LCNR	Switch LCNF	Switch LCNR	Switch LCNR
278								
Black Vol: 42,812			0					
33 Traip Academy Science Hallway	Photocopier R	50U 55 CPM Black ADH Duplex LCT-1,500+ 3-Hole Punch 400 lb	Canon IR 3235i 2 Photo RADH Du Paper Finisher C Post Script-Fax- Secure Print Dig	plex 4-Drawer CIF-Print-Scan- Hard Drive for	New	New	New	New
	1,335,760	(Trade Copex Wipe Hard Drive)						
278	3,000,000	01/04	DGA27504	GAAOT				
Black Vol: 92,413	45014453		92,413	Oce				

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2/7/2012 8:13:08 AM Page 12 of 15

Kittery Schools BuildingName Department # Students Annual Volume	Model/Featu Present Mete Estimated L Serial Numb Special Not	er/Survey Date 5/16/2011 Life Date Introduced Der IP Address	1st Year Equi Serial Numbe Projected Bla Projected Col	r Vendor ID ck Volume	2nd Year	3rd Year	4th Year	5th Year
34 Traip Academy Teachers' Room 2nd Floor	Sharp MX-M550U 55 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch 400 lb Console Digital			uplex (LCT if pacity) Finisher 3 7-Print-Scan-Postive for Secure		New	New	New
	1,186,557	(Trade Copex Wipe Hard Drive)						
278	3,000,000	01/07	HTK13248	GAAOG				
Black Vol: 310,022	75006583		310,022	Oce				
Proposed Annual Volume for Traip Academy								

2/7/2012 8:13:08 AM Page 13 of 15

Kittery Schools 200 Rogers Road Kittery, ME 03904-1458

	PRESENT	PROPOSED
Black Photocopiers	2,508,663	2,161,409
Color Photocopiers - Black Volume	48,540	583,296
Color Photocopiers - Color Volume	39,122	49,762
High Speed Duplicators	0	0
Low End Network Printers	0	0
In House Printing	187,502	0
Outside Printing	0	0
Workbooks	0	0
Black Network Printers	4,165	4,165
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Total Black Volume	2,748,870	2,748,870
Total Color Volume	39,122	49,762
TOTALS	2,787,992	2,798,632

Recommended Vendor(s): Oce (Canon)...All New > Best Combo

Upgrade Date on 9/1/2011

	Vendor/Equipment		Proposed 100%Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	80%Proj Full-Year Billing
Oce	Black Network Printer		4,165	347	\$0.00400	\$16.66	\$13.33
Oce	Black Photocopier		2,005,407	167,117	\$0.00300	\$6,016.22	\$4,812.98
Oce	Black Photocopier		156,002	13,000	\$0.00400	\$624.01	\$499.21
Oce	Color Photocopier - Black Volume	e	583,296	48,608	\$0.00390	\$2,274.85	\$1,819.88
	Sub	Totals	2,748,870	229,073	\$0.00325	\$8,931.74	\$7,145.39
	Vendor/Equipment		Proposed 100% Volume	Monthly Volume	Cost Per Copy	Proj Full-Year Billing	Quarterly Billing in Arrears
Oce	Color Photocopier - Color Volume	:	49,762	12,44	1 \$0.04995	\$2,485.61	\$621.40
	Sub ⁻	Totals	49,762	12,44	1 \$0.04995	\$2,485.61	\$621.40
			Proposed 100% Volume	Monthly Volume	Avg Cost Per Copy		
	Total	Billing	2,798,632	241,513	3 \$0.00408	\$11,417.36	
	Proposed Annual Capital Cost \$37,253.99						