



## ***Specialized Purchasing Consultants***

**1491 East Side River Road**

**Dummer, NH 03588**

**(800)750-1538**

# **2018-2019 Annual Report**

## **Year - End Photocopier Analysis**

**With projected costs for 2019-2020**

**Brian Donahue  
Essex Westford  
School District  
51 Park Street  
Essex Jct., VT 05452**



**Specialized Purchasing Consultants Inc.**  
**Serving Maine, New Hampshire & Vermont since 1988**

September 2019

Brian Donahue  
Essex Westford School District  
51 Park Street  
Essex Jct., VT 05452

Skip Tilton  
President

Corporate Office:  
1491 East Side River Road  
Dummer, NH 03588  
(800) 750-1538

VISIT US ON THE WEB:  
[www.spccopypro.com](http://www.spccopypro.com)

Dear Brian:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us. Our relationship is **now 13 years strong**, and we hope that your trust in us and this relationship will continue for many years to come.

The following Annual Report provides an overview of last year's reprographic equipment usage and status. Recommendations are included based on usage and remaining life expectancy to address potential problem areas. This will help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. For the past number of years, numerous new features have been implemented to benefit our clients such as Simplified Billing, FMAudit automated meter reading, STARDoc and IT Asset Management. We hope you have found these services to be beneficial and time-saving. We are very pleased to offer these services at no additional charge.

2018/2019 was a busy year for SPC, where we added three new services; Papercut Installer, Vendor Service History Reports and Chromebook Group Purchasing. For the upcoming year, SPC plans to offer a New **Five-Year Fleet Management** interactive tool that studies your printing habits and allows you to control your usage more efficiently over the life of your equipment. With the click of one button, it will incorporate past, present and future usage flagging any potential problematic areas..

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton  
President

"Protecting Your Copier Interests"

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## Meet Your Team



***Skip Tilton, President***  
***Billie Jo Tilton, Vice President***

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



***Jessica Paradis***  
***Accounting Coordinator***

Jessica manages all billing, equipment contracts for service and supplies, and lease or purchase transactions.

***Alex Webster***  
***Operations & Marketing Manager***

Alex manages the SPC STARDoc site, FM Audit, and equipment upgrades. He also works to market current and new SPC tools and services to existing and potential clients.



***Pam Weed***  
***Client-Vendor Relations***

Pam maintains a good working relationship between clients and vendors regarding billing issues, equipment reliability, and equipment additions or upgrades. She also works to ensure equipment records are up to date and accurately maintained.

***Robert Dutil***  
***Information Technology***

Bob works behind the scenes to keep our record-keeping data and programs running smoothly.



***Jamin Tilton***  
***Operations Support***

Jamin plays a vital role in performing onsite surveys and equipment installation audits. He also assists with contact information updates.

***James Cartwright***  
***Operations Support***

James provides key support for STARDoc as well as assisting with equipment installation audits.



***Heidi Tilton***  
***Office Support***

Heidi assists with bookkeeping as well as supporting other office staff with their needs.

## Equipment Health Status

**Total Number of Machines:** **349**

Total Black Photocopiers:	34
Total Color Photocopiers:	18
Total Black Network Printers:	266
Total Color Network Printers:	31
Total Removed From Service:	11

**# of Units OFF Warranty:** **13**

**# of Units Approaching End of Warranty:** **19**

**# of Units Overused:** **0**

**# of Units Underused:** **0**

**Commencement Date:** 07/01/2017

**# of Annual Payments Left on Lease:** **3**

**All Warranties and Service Contracts Expire:** 06/30/2023

**SPC's FM Audit Print Management Software Loaded:** Yes

**Printer Contract Signed:** Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Brian,

Your Color printing is slightly higher than the industry average at **23%**. Keep in mind that 19% increase in color is very high in itself from year to year. Note also that your color was already significantly higher than the industry average of **216 copies per student**. You are currently at **308 copies per student!** The good news is that SPC has developed '**Right Size Print Management**' Software that can control this cost with your next upgrade which could happen as soon as 2020. **See pages 18-23.**

Sincerely,  
Skip

## Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Department	Make/Model	Serial Number	Vendor Name	Intro Date
Center for Technology	Room R124 Cosmetology 2	Toshiba e-Studio 4540c	SMI380670	OSV	05/01/2011
Central Office West	Room 112	HP Laser Jet 4250	CNGX304126	NA1927	01/01/2004
Central Office West	Room 112	HP Laser Jet 4250	CNDX301567	NA1927	01/01/2004

## Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
EPSON SC-P800 Series	UZVE001548	10.21.110.19	2019-09-12 23:26:09
Epson Stylus Pro 3880	LPJE006457	10.21.110.22	2019-09-12 23:26:09
Epson Stylus Pro 3880	LPJE033585	10.21.110.20	2019-09-12 23:26:09
Epson Stylus Pro 3880	LPJE037675	10.21.110.23	2019-09-12 23:26:09
EPSON Stylus Pro 9900	KJFE008684	10.18.0.230	2019-09-12 23:26:09
HP Designjet T520 24in	CN65O7M048	10.11.110.21	2019-09-12 23:26:09
KYOCERA ECOSYS P2135dn	LVK4410340	10.24.110.2	2019-06-30 00:00:00
KYOCERA ECOSYS P2135dn	LVK4411545	10.28.110.2	2019-06-30 00:00:00
KYOCERA ECOSYS P2135dn	LVK4411562	10.12.110.25	2019-06-30 00:00:00
Kyocera FS-2100DN	NUF2800085	10.1.110.15	2019-06-30 00:00:00
Kyocera FS-4200DN	NU43110691	10.22.110.6	2019-06-30 00:00:00



## SPC Timeline

### 1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

### 1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Initiated 5% cost per print annual increase cap

### 2001 Solid-Ink Printers and Meter Collection

- Offered low-cost-of-operation solid-ink network printers to help reduce printing costs
- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

### 2002 Bond Counsel Review

- Added Bond Counsel Review to endure any and all funding sources provided legal documentation to meet State statutes and regulations.

### 2003 Contracts and Warranties Updated

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

### 2005 Economic Municipal Relief Fund Established

### 2006 Data Collection Agent

- Data Collection Agent Software offered for meter collection convenience.

### 2007 Insurance Fund

- Insurance Fund established for equipment upgrades with SPC monitoring installations from start to finish. SPC absorbs cost of returning leased equipment, electrical or network drop installs or upgrades, and surge protectors (ESPs).

### 2012 STARDoc - Print Management Software Developed and Implemented

- Live Floor Plans allow IT administrators to move devices around on their own floor plans
- Low-end network printers added to contracts and monitored
- Simplified Billing introduced





## SPC Timeline

### 2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

### 2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

### 2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

### 2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

### 2019 STARDoc – Service Histories, Chromebook Bid & Papercut Installers

- Request single, multiple, or fleet service history for a specific time period
- Request annual fleet service history
- Scroll through specific copiers or printers going over budget
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- 3 of SPC's team members became Certified Papercut installers.

### 2020 SPC Roadmap

- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.
- Update Bid Process to simplify bid submission for all of our vendors.



## STARDoc Features

### Cost Projection by Department or Building

Who Benefits? Accounts Payable, Business Manager, and Superintendent

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

### Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

### Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

### Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)



## STARDoc Features

### Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

### Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

### Timeline

Who Benefits? Business Manager

- Track historical volume and cost per building

### Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client



# STARDoc Features


**Consult: Secure Print Release, also known as Follow Me Print or Find-Me Printing**

- Print to a single global queue, walk up, and collect at any device.
- Application allows jobs to be held at the server level and released when the user engages it at any multi-function device (MFD).
- Allows users to print at any area within the building as long as the MFD has the features needed by the user.

**Over-Budget Report**

- Catch overused equipment early, before equipment begins to break down due to overuse.
- Request service history on any machine right through STARDoc.

Over Budget



Room:

Room 201 Principal's Office

Make & Model:

Canon IRC5051

Serial Number:

GQM65369

IP Address:

172.16.10.145

Projected Amount Over Budget:

\$404

This building's average color prints per student is 314

The industry average for color prints per student is 185

Previous

Next

Check Black/Color Default

Close

## **Five Year Fleet Management (FYFM)**

We have all heard the saying that Information is Power! Beginning with your next upgrade, FYFM will put you in the driver's seat.

### **Purpose of FYFM:**

Interactive Tool you can alter with your printing habits. With the click of one button, it will incorporate both past, present and future usage, flagging any potential problematic areas. 'Right Size Print Management' will help to eliminate overused color copiers.

### **Setting up Future Budgets:**

Projecting out your cost is crucial in setting up your budgets. With FYFM you will be able to take control of your future cost for the entire life of your fleet of copiers, MFP's and printers. STARDoc currently studies your printing habits and projects out for about eight months. FYFM will be able to project out your cost and volume for the entire life of your fleet, usually five years out.

### **Problematic Machines:**

How would you know if your equipment is truly malfunctioning and needs to be replaced under warranty? FYFM will compare your service calls to all SPC's clients for like models and speeds. It will provide you with the number of service calls in a fiscal year and the average copies between calls so that you will know if your equipment is running efficiently and/or needs to be replaced under warranty at no charge. In awarding future bids, you will be able to see which company and which manufacturer is operating the best in your geographic area.

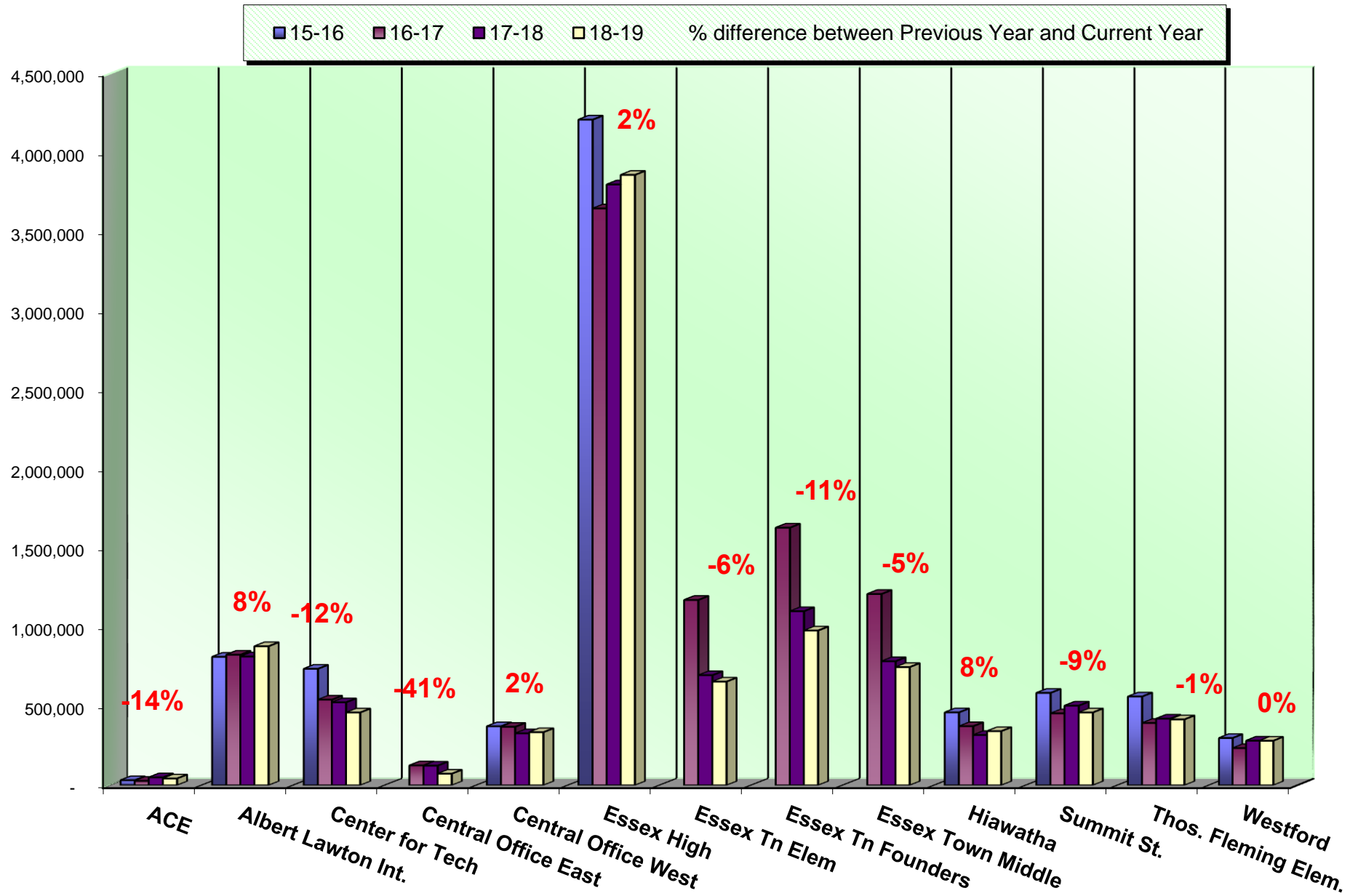
Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

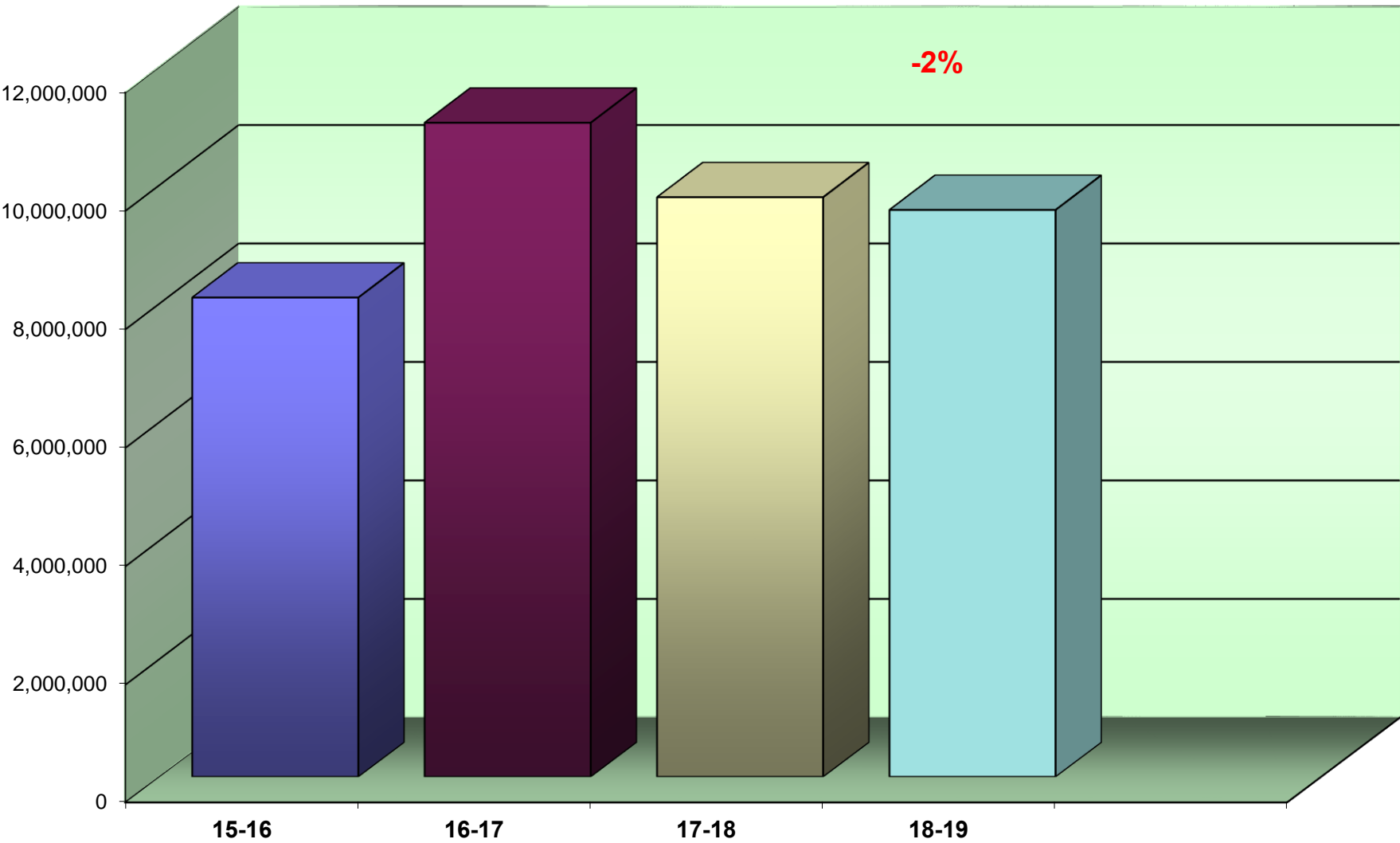
Building	Department/Room	Make/Model	Serial #	Vendor ID #	Date of Trade
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NONE AT THIS TIME

## Annual Black Volume by Building



# Annual Black Volume Overall



**% amount** equals the overall increase or decrease between Previous Year and Current Year



## Average Student-to-Copy Usage - Black

Essex Westford School District

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
ACE	60	43,518	\$907.47	725	\$15.12
Albert D. Lawton Intermediate	348	885,814	\$20,246.86	2,545	\$58.18
Center for Technology	468	464,771	\$10,887.88	993	\$23.26
Central Office East	0	73,963	\$1,673.01	0	\$0.00
Central Office West	0	338,933	\$8,429.03	0	\$0.00
Essex High	1159	3,860,827	\$86,843.57	3,331	\$74.93
Essex Town Elementary School	287	661,842	\$14,645.13	2,306	\$51.03
Essex Town Founders Memorial School	391	984,971	\$22,251.24	2,519	\$56.91
Essex Town Middle School	414	754,150	\$16,588.72	1,822	\$40.07
Hiawatha Elementary	152	345,770	\$7,846.52	2,275	\$51.62
Summit Street Elementary	165	465,098	\$10,092.18	2,819	\$61.16
Thomas Fleming Elementary	153	420,605	\$9,632.89	2,749	\$62.96
Westford Elementary	161	284,459	\$6,287.77	1,767	\$39.05
<b>Totals</b>	<b>3,758</b>	<b>9,584,721</b>	<b>\$216,332.28</b>	<b>2,550</b>	<b>\$57.57</b>

*\*Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.*

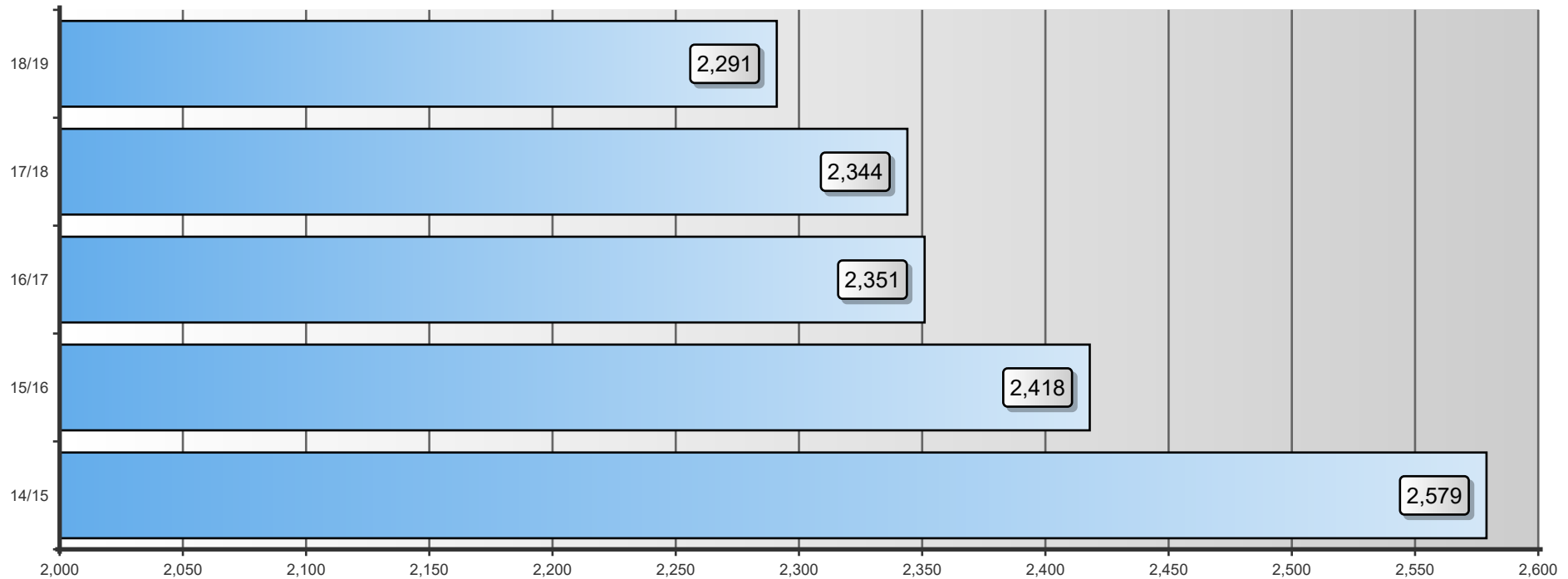
## Industry Average Copies per Student - Black Only

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

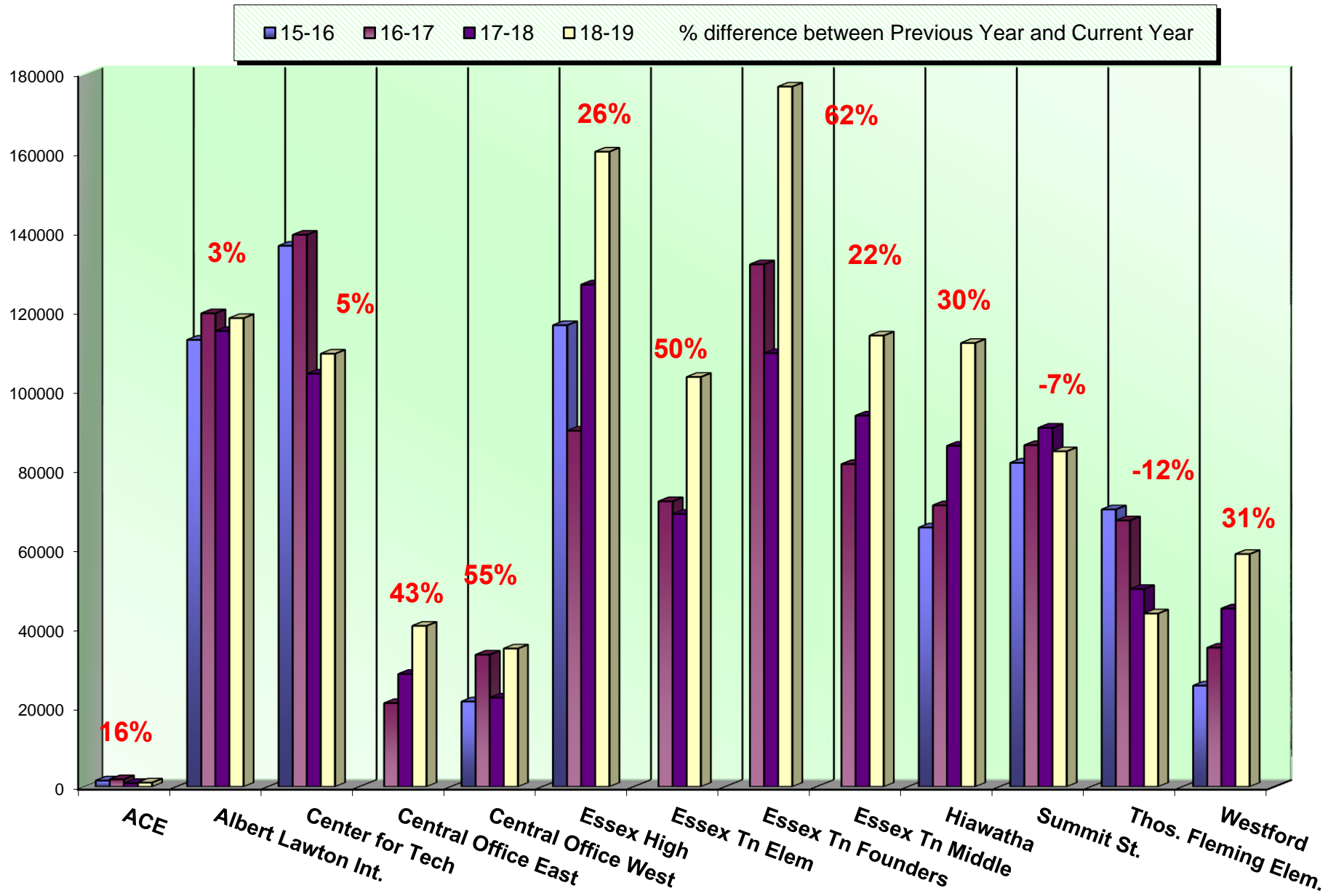
	<b>Total Student Population</b>	<b>Total Annual Volume</b>	<b>Total District Cost*</b>	<b>Annual Copies Per Student</b>	<b>Annual Cost Per Student</b>
All Schools w/Student Populations	83,897	192,210,359	\$4,000,539.34	2,291	\$47.68

\*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.

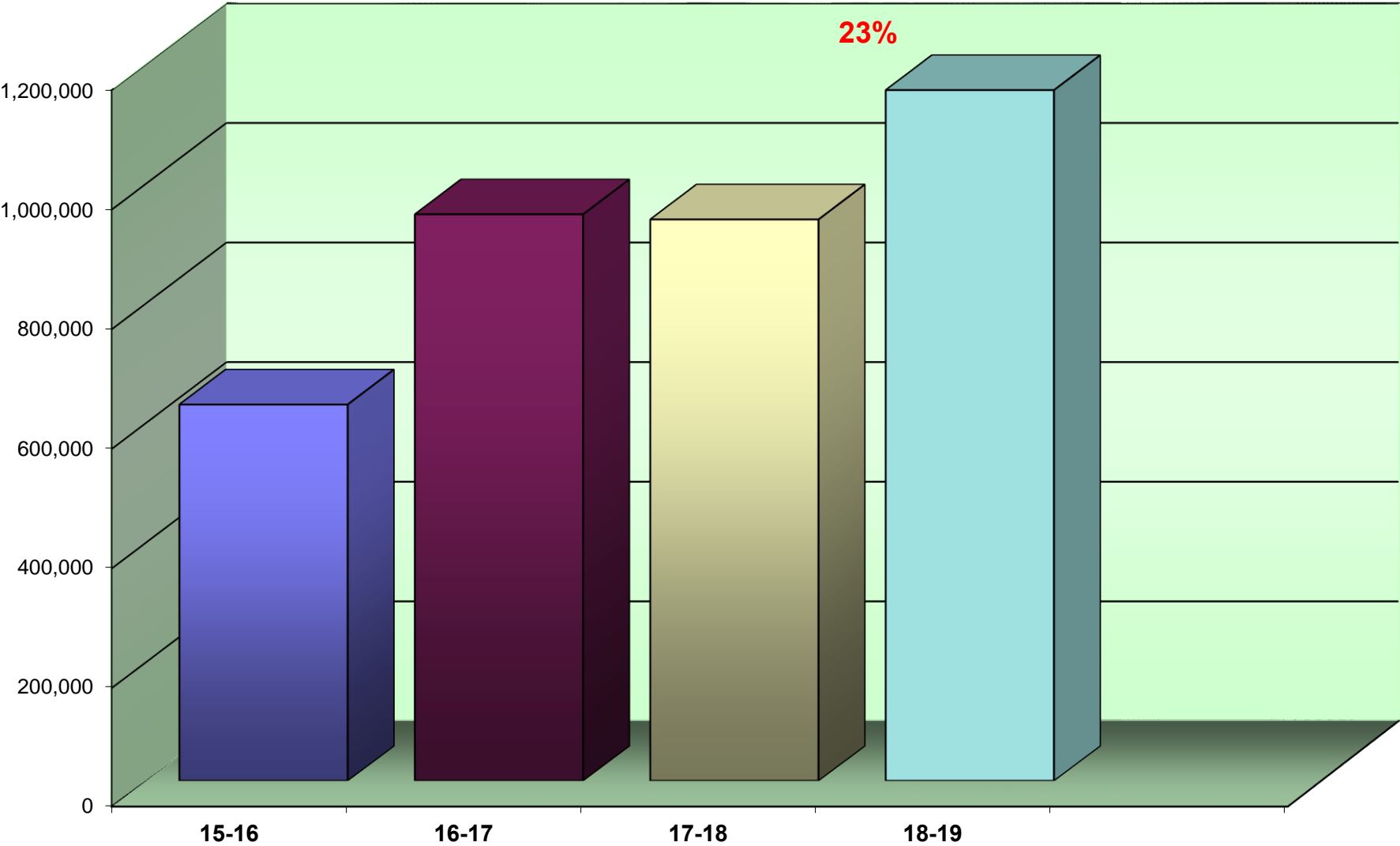
### Average Copies Per Student - Black



## Annual Color Volume by Building



# Annual Color Volume Overall



**% amount** equals the overall increase or decrease between Previous Year and Current Year

## Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
ACE	60	1,049	\$94.86	17	\$1.58
Albert D. Lawton Intermediate	348	118,224	\$6,731.81	340	\$19.34
Center for Technology	468	109,236	\$5,878.10	233	\$12.56
Central Office East	0	40,514	\$2,174.21	0	\$0.00
Central Office West	0	34,781	\$1,862.17	0	\$0.00
Essex High	1159	160,258	\$7,531.76	138	\$6.50
Essex Town Elementary School	287	103,358	\$6,062.31	360	\$21.12
Essex Town Founders Memorial School	391	176,683	\$10,373.11	452	\$26.53
Essex Town Middle School	414	113,811	\$6,892.63	275	\$16.65
Hiawatha Elementary	152	111,942	\$5,007.46	736	\$32.94
Summit Street Elementary	165	84,590	\$3,503.87	513	\$21.24
Thomas Fleming Elementary	153	43,628	\$2,550.54	285	\$16.67
Westford Elementary	161	58,644	\$2,040.81	364	\$12.68
<b>Totals</b>	<b>3,758</b>	<b>1,156,718</b>	<b>\$60,703.65</b>	<b>308</b>	<b>\$16.15</b>

\*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

**Note: STARDoc tool will flag any future high color usage. See page 11 of STARDoc Features. Current industry ratio averages 216 color prints per student per year. Your color volume this year averages 308 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.**

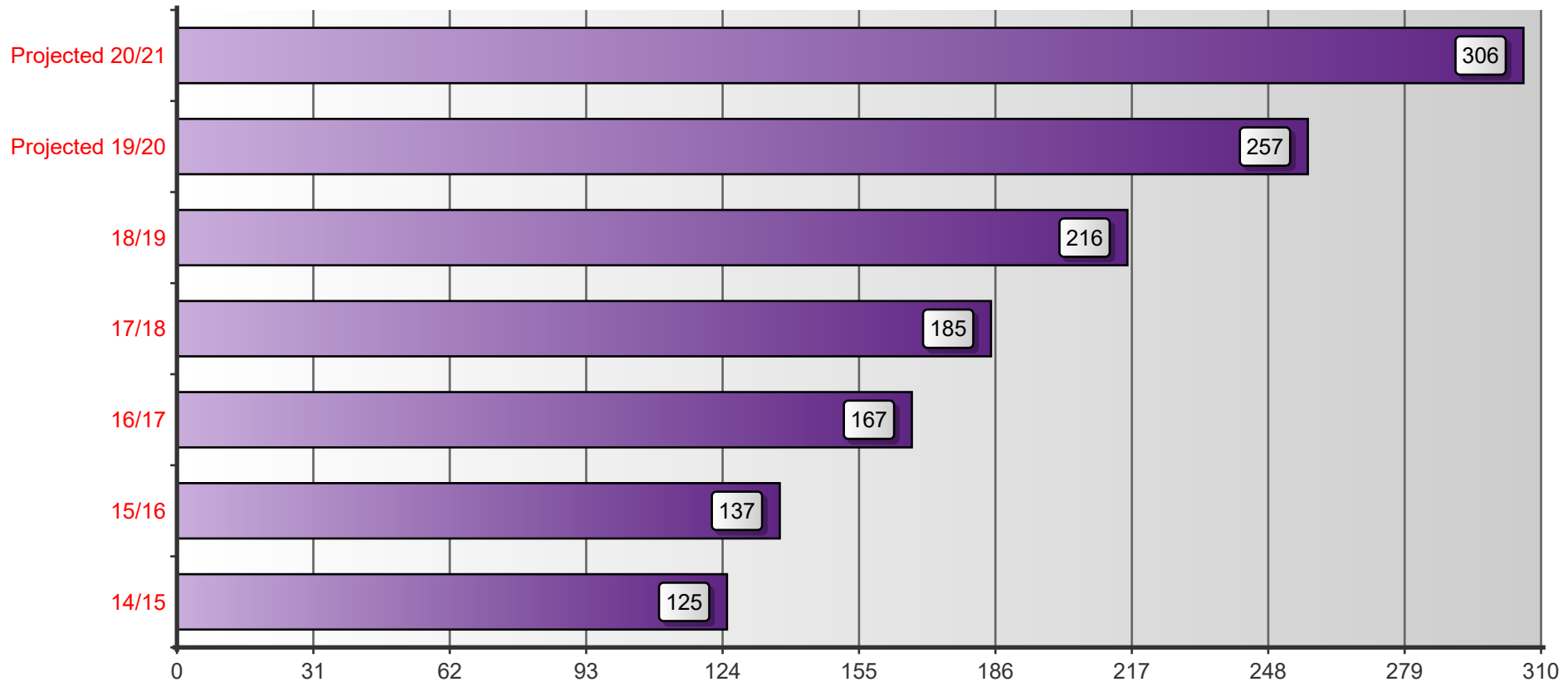
<b><i>District Wide Black Totals</i></b>	<b>9,584,721</b>	<b>\$46,610.38</b>
<b><i>District Wide Color Totals</i></b>	<b>1,156,718</b>	<b>\$59,514.70</b>

## Industry Average Copies per Student - Color Only

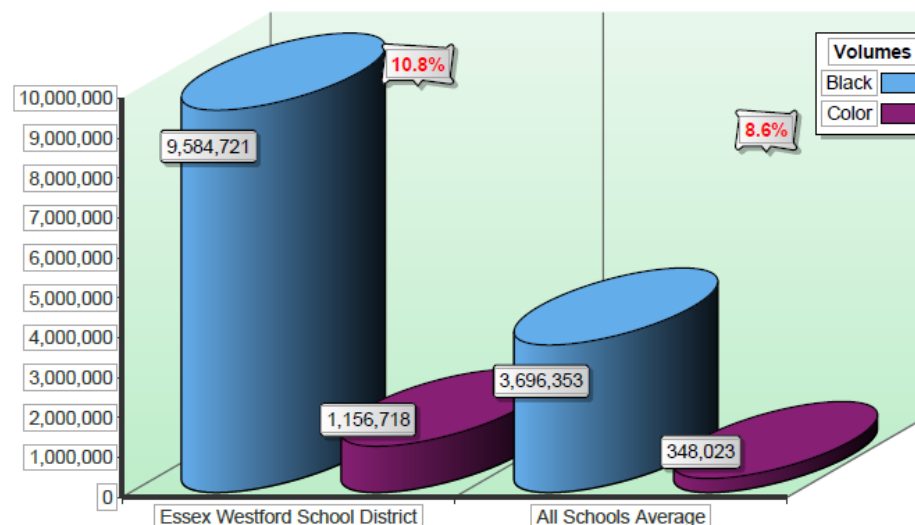
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	<i><b>Total Student Population</b></i>	<i><b>Total Annual Volume</b></i>	<i><b>Total District Cost*</b></i>	<i><b>Annual Copies Per Student</b></i>	<i><b>Annual Cost Per Student</b></i>
All Schools w/Student Populations	83,897	18,097,200	\$926,143.97	216	\$11.04

\*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



## Color-to-Total Volume Comparison



## SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, last year alone, color printing increased by 19%!

### Taking Control

If you are a school district of **1,000 students**, the average color volume is **216,000 copies**, which could be costing you from **\$7,500 > (CPC is at \$0.035) to \$10,000 per year. If current trends stay the same, then year five cost would be between \$17,897-\$23,863**. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget.

**SOLUTION:** SPC has developed Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire district to change all printing habits, SPC focuses only on the problematic locations. Best of all, by means of our tremendous buying power, that software comes to you at no charge! In fact, studies have shown that SPC saves a school district of 1,000 students an average of \$74,000 over five years, with our compensation included (a \$74.00 per student average cost savings).

So why overwhelm the entire district with very expensive, intrusive software to control this color printing explosion? Direct your blows with SPC's unique Right-Sized Print Management Software. Call Skip Tilton or Alex Webster to set up an in-person demonstration today.

Other beneficial features include Follow-Me Printing.



## Usage Profile for Service & Supplies

Essex Westford School District

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

*Date of Last Upgrade: 07/01/2017*

*Make-Model/Speed*

*Serial Number/Vendor Machine ID*

*Life/Intro Date*

*Vendor*

*07/01/2018*

*Meter*

*06/30/2019*

*Meter*

*2018-2019*

*Annual*

*Volume*

*Cost/Copy*

*Annual Cost*

*Recommendations*

### ACE

#### Room P204

Kyocera 4002i / 40 PPM  
W377505080 / V0260  
1,000,000 / 08/2016  
Black Photocopier  
NA1927

27,143

69,355

42,212

\$0.00288

None at this time.

\$121.57

0

0

0

\$0.00000

\$0.00

#### Room P204

Kyocera P6026CDN / 28 PPM  
LW74701906 / V0230  
500,000 / 02/2014  
Color Network Printer  
NA1927

2,308

2,768

460

\$0.01273

None at this time.

\$5.86

4,326

5,375

1,049

\$0.08866

\$93.00

#### Room P207

Kyocera FS-2100DN / 42 PPM  
LQA4611082 / V0229  
1,000,000 / 10/2012  
Black Network Printer  
NA1927

2,775

3,621

846

\$0.01273

7 years from Intro.

\$10.77

0

0

0

\$0.00000

\$0.00

**Subtotal Black**

**43,518**

**\$138.20**

**Subtotal Color**

**1,049**

**\$93.00**

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Albert D. Lawton Intermediate</b>					
<b>Library</b>					
Toshiba e-Studio 3055C / 30 PPM	100,631	140,552	39,921	\$0.00391	None at this time.
C7HD78629 / 03384				\$156.09	
750,000 / 07/2013	117,745	160,370	42,625	\$0.05249	
Color Photocopier				\$2,237.39	
OSV					
<b>Room A08 Main Office</b>					
Kyocera P2135DN / 37 PPM	12,487	14,447	1,960	\$0.01273	None at this time.
LVK4410339 / V0293				\$24.95	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A18 Guidance</b>					
Kyocera P2135DN / 37 PPM	45,561	56,357	10,796	\$0.01273	None at this time.
LVK4410338 / V0294				\$137.43	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School District					
<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<b>Room A36</b>					
Kyocera P2135DN / 37 PPM	6,676	8,906	2,230	\$0.01273	None at this time.
LVK4410455 / V0295				\$28.39	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A4 Main Office</b>					
Toshiba e-Studio 5560c / 55 PPM	298,212	364,085	65,873	\$0.00370	None at this time.
CSHD13464 / 03381				\$243.73	
3,000,000 / 04/2014	247,845	312,544	64,699	\$0.05249	
Color Photocopier				\$3,396.05	
OSV					
<b>Room A46</b>					
Kyocera P2135DN / 37 PPM	3,213	4,075	862	\$0.01273	None at this time.
LVK4410199 / V0297				\$10.97	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room A49 IT Office</b>					
Kyocera P6026CDN / 28 PPM	7,251	9,606	2,355	\$0.01273	None at this time.
LW74701884 / V0299				\$29.98	
500,000 / 02/2014	21,608	29,418	7,810	\$0.08866	
Color Network Printer				\$692.43	
NA1927					
<b>Room A49 IT Office</b>					
Kyocera M2035 MFP / 37 PPM	20,284	24,266	3,982	\$0.01273	None at this time.
LVV4401742 / V0298				\$50.69	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
NA1927					
<b>Room A49 IT Office</b>					
Kyocera P2135DN / 37 PPM	6,777	6,966	189	\$0.01273	None at this time.
LVK4411549 /				\$2.41	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room A49 Skunkworks</b>					
Kyocera FS-4200DN / 52 PPM	124,327	124,327	0	\$0.01273	Traded
NUJ43110691 / V0197				\$0.00	
3,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room A52</b>					
Kyocera P6026CDN / 28 PPM	7,261	9,723	2,462	\$0.01273	None at this time.
LW74701907 / V0296				\$31.34	
500,000 / 02/2014	5,455	8,545	3,090	\$0.08866	
Color Network Printer NA1927				\$273.96	
<b>Room B03</b>					
Kyocera P2135DN / 37 PPM	19,140	22,053	2,913	\$0.01273	None at this time.
LVK4410344 / V0287				\$37.08	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room B14</b>					
Kyocera P3045DN / 47 PPM	9,290	30,387	21,097	\$0.01273	None at this time.
VM37503871 / V0086				\$268.56	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B18</b>					
Kyocera P3045DN / 47 PPM	18,333	37,538	19,205	\$0.01273	None at this time.
VM37503881 / V0081				\$244.48	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B21 - Teachers' Room</b>					
Toshiba e-Studio 857 / 85 PPM	1,153,452	1,505,369	351,917	\$0.00370	None at this time.
CAHD13822 / 03382				\$1,302.09	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room B21 - Teachers' Room**

Toshiba e-Studio 857 / 85 PPM

960,320

1,247,469

287,149

\$0.00370

None at this time.

CAHD13835 / 03383

\$1,062.45

5,000,000 / 06/2014

0

0

0

\$0.00000

Black Photocopier

\$0.00

OSV

**Room B22**

Kyocera P3045DN / 47 PPM

2,176

4,482

2,306

\$0.01273

None at this time.

VM37503938 / V0027

\$29.36

1,000,000 / 04/2017

0

0

0

\$0.00000

Black Network Printer

\$0.00

NA1927

**Room B23**

Kyocera P2135DN / 37 PPM

12,842

19,576

6,734

\$0.01273

None at this time.

LVK4410302 / V0288

\$85.72

750,000 / 03/2014

0

0

0

\$0.00000

Black Network Printer

\$0.00

NA1927

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B24</b>					
Kyocera P2135DN / 37 PPM	1,543	4,149	2,606	\$0.01273	None at this time.
LVK4410508 / V0118				\$33.17	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room B25</b>					
Kyocera P2135DN / 37 PPM	30,863	43,523	12,660	\$0.01273	None at this time.
LVK4410304 / V0292				\$161.16	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C02</b>					
Kyocera P3045DN / 47 PPM	10,563	22,032	11,469	\$0.01273	None at this time.
VM37503981 / V0231				\$146.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C06</b>					
Kyocera P2135DN / 37 PPM	18,264	24,465	6,201	\$0.01273	None at this time.
LVK4410343 / V0289				\$78.94	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C09</b>					
Kyocera P3045DN / 47 PPM	3,871	6,942	3,071	\$0.01273	None at this time.
VM37503921 / V0036				\$39.09	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C10</b>					
Kyocera P2135DN / 37 PPM	8,513	12,826	4,313	\$0.01273	None at this time.
LVK4411560 / V0290				\$54.90	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C16</b>					
Kyocera P3045DN / 47 PPM	1,987	3,257	1,270	\$0.01273	None at this time.
VM37503956 / V0038				\$16.17	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C20</b>					
Kyocera FS-2100DN / 42 PPM	15,843	21,181	5,338	\$0.01273	Traded
NUF2800120 / V0113				\$67.95	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C22</b>					
Kyocera P2135DN / 37 PPM	11,869	15,145	3,276	\$0.01273	None at this time.
LVK4411540 / V0291				\$41.70	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room C23**

Kyocera P3045DN / 47 PPM  
 VM37503862 / V0096  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

3,087

5,613

2,526

\$0.01273

None at this time.

\$32.16

0

0

0

\$0.00000

\$0.00

**Room C26**

Kyocera P3045DN / 47 PPM  
 VM37503874 / V0091  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

1,017

8,004

6,987

\$0.01273

None at this time.

\$88.94

0

0

0

\$0.00000

\$0.00

**STORAGE**

Kyocera P2135DN / 37 PPM  
 LVK4410447 / V0124  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

19,612

19,889

277

\$0.01273

Traded

\$3.53

0

0

0

\$0.00000

\$0.00

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>03/08/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>STORAGE</b>					
Kyocera P2135DN / 37 PPM	1,318	1,499	181	\$0.01273	Traded
LVK4410493 / V0199				\$2.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>STORAGE</b>					
Kyocera FS-2100DN / 42 PPM	62,681	65,946	3,265	\$0.01273	Traded
LQA4611086 / V0431				\$41.56	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>STORAGE</b>					
Kyocera P2135DN / 37 PPM	92	92	0	\$0.01273	Traded
LVK4411562 / V0435				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

Essex Westford School D					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	03/07/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
STORAGE					
Kyocera P2135DN / 37 PPM	12,951	13,374	423	\$0.01273	Traded
LVK4410440 / V0225				\$5.38	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
STORAGE					
Kyocera FS-2100DN / 42 PPM	21,008	21,008	0	\$0.01273	Traded
NUF2800085 / V0114				\$0.00	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
STORAGE					
Kyocera P3045DN / 47 PPM	29	29	0	\$0.01273	None at this time.
VM37503947 / V0043				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Subtotal Black			885,814	\$4,558.71	
Subtotal Color			118,224	\$6,599.83	

Essex Westford School D					
<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Center for Technology</b>					
<b>Administration</b>					
Toshiba e-Studio 657 / 65 PPM	305,173	374,214	69,041	\$0.00370	None at this time.
CAHD14097 / 03391				\$255.45	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Building Trade Program</b>					
Toshiba e-Studio 457 / 45 PPM	84,956	104,398	19,442	\$0.00370	None at this time.
CEHD28690 / 03395				\$71.94	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Building Trades</b>					
Kyocera P2135DN / 37 PPM	240	252	12	\$0.01273	Traded
LVK4411545 / V0448				\$0.15	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Building Trades</b>					
Kyocera P6026CDN / 28 PPM	18,953	23,208	4,255	\$0.01273	None at this time.
LW74701873 / V0449				\$54.17	
500,000 / 02/2014	20,652	23,408	2,756	\$0.08866	
Color Network Printer				\$244.35	
NA1927					
<b>Room C121</b>					
Kyocera P6026CDN / 28 PPM	8,083	11,207	3,124	\$0.01273	None at this time.
LW74701882 / V0272				\$39.77	
500,000 / 02/2014	8,756	10,666	1,910	\$0.08866	
Color Network Printer				\$169.34	
NA1927					
<b>Room C122A</b>					
Kyocera P2135DN / 37 PPM	14,731	17,601	2,870	\$0.01273	None at this time.
LVK4410321 / V0175				\$36.54	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C133</b>					
Kyocera P2135DN / 37 PPM	630	630	0	\$0.01273	None at this time.
LVK4410329 / V0439				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C134</b>					
Kyocera P6230cdn / 32 PPM	0	3,568	3,568	\$0.01273	None at this time.
RCB8600667 / V0517				\$45.42	
750,000 / 6/2018	0	3,583	3,583	\$0.08866	
Color Network Printer NA1927				\$317.67	
<b>Room D101 - Student Services</b>					
Toshiba e-Studio 5560c / 55 PPM	407,994	485,431	77,437	\$0.00370	None at this time.
CSHD13646 / 03393				\$286.52	
3,000,000 / 04/2014	122,515	145,799	23,284	\$0.05249	
Color Photocopier OSV				\$1,222.18	



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room D102</b>					
Kyocera P2135DN / 37 PPM	1,018	1,056	38	\$0.01273	Traded
LVK4410340 / V0270				\$0.48	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room D102</b>					
Kyocera P2135DN / 37 PPM	5,589	8,106	2,517	\$0.01273	None at this time.
LVK4410453 / V0436				\$32.04	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room D104</b>					
Kyocera P2135DN / 37 PPM	37,849	45,728	7,879	\$0.01273	None at this time.
LVK4410516 / V0269				\$100.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room D105A</b>					
Kyocera P3045DN / 47 PPM	2,301	3,673	1,372	\$0.01273	None at this time.
VM37503898 / V0110				\$17.47	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room E100</b>					
Kyocera P6230cdn / 32 PPM	0	13,211	13,211	\$0.01273	None at this time.
RCB8600565 / V0516				\$168.18	
750,000 / 6/2018	0	4,549	4,549	\$0.08866	
Color Network Printer				\$403.31	
NA1927					
<b>Room E106</b>					
Kyocera P2135DN / 37 PPM	13,951	17,221	3,270	\$0.01273	None at this time.
LVK4410392 / V0267				\$41.63	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room E107</b>					
Kyocera P2135DN / 37 PPM	10,649	15,594	4,945	\$0.01273	None at this time.
LVK4411553 / V0268				\$62.95	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room E108</b>					
Kyocera P2135DN / 37 PPM	9,253	11,772	2,519	\$0.01273	None at this time.
LVK4410325 / V0266				\$32.07	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room E108B</b>					
Kyocera P2135DN / 37 PPM	2,350	2,514	164	\$0.01273	None at this time.
LVK4410294 / V0430				\$2.09	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room E109</b>					
Kyocera P2135DN / 37 PPM	18,190	23,855	5,665	\$0.01273	None at this time.
LVK4411556 / V0265				\$72.12	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room E109 - Skill Tech &amp; Co-op</b>					
Toshiba e-Studio 657 / 65 PPM	191,754	235,853	44,099	\$0.00370	None at this time.
CAHD14096 / 03392				\$163.17	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room E109- Skill Tech</b>					
Xerox C60 / 65 PPM	47,682	70,230	22,548	\$0.00790	None at this time.
E2B658389 /				\$178.13	
3,000,000 / 09/2014	56,440	80,952	24,512	\$0.04610	
Color Photocopier				\$1,130.00	
XEROXCopier					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room E110</b>					
Kyocera P2135DN / 37 PPM	5,961	6,674	713	\$0.01273	None at this time.
LVK4410305 / V0264				\$9.08	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room M109A</b>					
Kyocera FS-2100DN / 42 PPM	52,053	60,052	7,999	\$0.01273	7 years from Intro.
LQA4611042 / V0276				\$101.83	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room M112</b>					
Kyocera P2135DN / 37 PPM	6,164	7,153	989	\$0.01273	None at this time.
LVK4409814 / V0275				\$12.59	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room M113</b>					
Kyocera P3045DN / 47 PPM	3,765	6,798	3,033	\$0.01273	None at this time.
VM37503876 / V0087				\$38.61	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room M116</b>					
Kyocera P2135DN / 37 PPM	32,426	37,739	5,313	\$0.01273	None at this time.
LVK4410452 / V0441				\$67.63	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room M117</b>					
Kyocera P2135DN / 37 PPM	15,321	17,602	2,281	\$0.01273	None at this time.
LVK4411558 / V0274				\$29.04	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room M118</b>					
Kyocera FS-2100DN / 42 PPM	23,029	26,695	3,666	\$0.01273	7 years from Intro.
LQA4611056 / V0440				\$46.67	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room M119</b>					
Kyocera P2135DN / 37 PPM	2,476	3,014	538	\$0.01273	None at this time.
LVK4411554 / V0273				\$6.85	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room M126- Graphic Design</b>					
Xerox C60 / 65 PPM	58,006	64,844	6,838	\$0.00790	None at this time.
E2B648894 /				\$54.02	
3,000,000 / 09/2014	192,063	235,421	43,358	\$0.04610	
Color Photocopier				\$1,998.80	
XEROXCopier					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room M127 - Community Ed M Wing</b>					
Toshiba e-Studio 657 / 65 PPM	479,302	592,273	112,971	\$0.00370	None at this time.
CAHD14098 / 03390				\$417.99	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room R113</b>					
Kyocera M2540dw / 25 PPM	45	158	113	\$0.01273	None at this time.
VCJ7304264 / V0316				\$1.44	
500,000 / 11/2016	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
NA1927					
<b>Room R120</b>					
Kyocera P2135DN / 37 PPM	3,501	4,807	1,306	\$0.01273	None at this time.
LVK4410336 / V0134				\$16.63	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room R124 Cosmetology 2**

Toshiba e-Studio 4540c / 45 PPM  
 SMI380670 / 03389  
 1,000,000 / 05/2011  
 Color Photocopier  
 OSV

146,377

169,822

23,445

\$0.00391

8 years from Intro.

SMI380670 / 03389

\$91.67

1,000,000 / 05/2011

5,127

10,411

5,284

\$0.05249

Color Photocopier

\$277.36

OSV

**Room R129**

Kyocera P2135DN / 37 PPM  
 LVK4410331 / V0282  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

2,088

2,129

41

\$0.01273

None at this time.

LVK4410331 / V0282

\$0.52

750,000 / 03/2014

0

0

0

\$0.00000

Black Network Printer

\$0.00

NA1927

**Room R209**

Kyocera P2135DN / 37 PPM  
 LVK4411550 / V0131  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

19,455

24,429

4,974

\$0.01273

None at this time.

LVK4411550 / V0131

\$63.32

750,000 / 03/2014

0

0

0

\$0.00000

Black Network Printer

\$0.00

NA1927

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room R215A</b>					
Kyocera P2135DN / 37 PPM	6,840	9,072	2,232	\$0.01273	None at this time.
LVK4410350 / V0130				\$28.41	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room R217</b>					
Kyocera P2135DN / 37 PPM	8,992	9,335	343	\$0.01273	None at this time.
LVK4410347 / V0132				\$4.37	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Subtotal Black</b>			<b>464,771</b>	<b>\$2,651.22</b>	
<b>Subtotal Color</b>			<b>109,236</b>	<b>\$5,763.01</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Central Office East</b>					
<b>Color Laser</b>					
Kyocera P6130cdn / 32 PPM	1,775	2,871	1,096	\$0.01273	None at this time.
V5Q7605183 / V0106				\$13.95	
750,000 / 06/2015	607	745	138	\$0.08866	
Color Network Printer				\$12.24	
NA1927					
<b>Copier</b>					
Toshiba e-Studio 5560c / 55 PPM	171,741	235,760	64,019	\$0.00370	None at this time.
CSBE17738 / 03784				\$236.87	
3,000,000 / 04/2014	43,361	83,737	40,376	\$0.05249	
Color Photocopier				\$2,119.34	
OSV					
<b>Finance</b>					
Kyocera P3045DN / 47 PPM	4,049	6,029	1,980	\$0.01273	None at this time.
VM37503939 / V0032				\$25.21	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School D					
<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Reception</b>					
Kyocera P3045DN / 47 PPM	575	849	274	\$0.01273	None at this time.
VM37503930 / V0022				\$3.49	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 01</b>					
Kyocera P3045DN / 47 PPM	15	17	2	\$0.01273	None at this time.
VM37503942 / V0057				\$0.03	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 02</b>					
Kyocera FS-2100DN / 42 PPM	27,874	33,250	5,376	\$0.01273	7 years from Intro.
LQA4611044 / V0112				\$68.44	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 03</b>					
Kyocera P2135DN / 37 PPM	5,052	5,804	752	\$0.01273	None at this time.
LVK4204366 / B6889				\$9.57	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 14</b>					
Kyocera P2135DN / 37 PPM	4,543	5,007	464	\$0.01273	None at this time.
LVK4410337 / B6890				\$5.91	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Subtotal Black</b>			<b>73,963</b>	<b>\$363.46</b>	
<b>Subtotal Color</b>			<b>40,514</b>	<b>\$2,131.57</b>	

<i>Make-Model/Speed</i>					
<i>Serial Number/VendorID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		

**Central Office West****Room 101**

Kyocera P3045DN / 47 PPM	6,183	14,341	8,158	\$0.01273	None at this time.
VM37503901 / V0076				\$103.85	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Room 102**

Kyocera P2135DN / 37 PPM	23,291	31,328	8,037	\$0.01273	None at this time.
LVK4410391 / V0210				\$102.31	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Room 107**

Kyocera P2135DN / 37 PPM	33,440	44,833	11,393	\$0.01273	None at this time.
LVK4410371 / V0209				\$145.03	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 107B</b>					
Kyocera FS-4100DN / 45 PPM	52,488	70,631	18,143	\$0.01273	7 years from Intro.
NUK3408328 / V0204				\$230.96	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 112</b>					
HP Laser Jet 4250 / 45 PPM	126,019	136,245	10,226	\$0.01273	15 years from Intro.
CNGX304126 / V0207				\$130.18	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 112</b>					
HP Laser Jet 4250 / 45 PPM	95,027	95,027	0	\$0.01273	15 years from Intro.
CNDX301567 / V0208				\$0.00	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 112</b>					
Toshiba e-Studio 857 / 85 PPM	607,150	802,746	195,596	\$0.00370	None at this time.
CAHD13841 / 03401				\$723.71	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room 112</b>					
Kyocera P3045DN / 47 PPM	4,996	10,740	5,744	\$0.01273	None at this time.
VM37503909 / V0056				\$73.12	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 115</b>					
Kyocera FS-4100DN / 45 PPM	103,922	122,415	18,493	\$0.01273	7 years from Intro.
LQP5912239 / V0206				\$235.42	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room 120**

Kyocera FS-4100DN / 45 PPM  
 NUK2902818 / V0205  
 1,000,000 / 10/2012  
 Black Network Printer  
 NA1927

241,380

252,052

10,672

\$0.01273

7 years from Intro.

\$135.85

0

0

0

\$0.00000

\$0.00

**Room 200B**

Kyocera P2135DN / 37 PPM  
 LVK4410297 / V0200  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

9,599

20,141

10,542

\$0.01273

None at this time.

\$134.20

0

0

0

\$0.00000

\$0.00

**Room 205**

Kyocera P2135DN / 37 PPM  
 LVK4410451 / V0201  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

8,521

9,480

959

\$0.01273

None at this time.

\$12.21

0

0

0

\$0.00000

\$0.00

Essex Westford School D					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	06/30/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 206					
Toshiba e-Studio 3055C / 30 PPM	115,831	131,176	15,345	\$0.00391	None at this time.
C7HD78664 / 03385				\$60.00	
750,000 / 07/2013	90,567	125,348	34,781	\$0.05249	
Color Photocopier OSV				\$1,825.65	
Room 210					
Kyocera FS-2100DN / 42 PPM	1,620	2,173	553	\$0.01273	7 years from Intro.
LQA4611077 / V0202				\$7.04	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room 214					
Kyocera FS-2100DN / 42 PPM	50,720	75,792	25,072	\$0.01273	7 years from Intro.
LQA4611099 / V0203				\$319.17	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Subtotal Black			338,933	\$2,413.04	
Subtotal Color			34,781	\$1,825.65	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Essex High

### Guidance Office

Kyocera P3045DN / 47 PPM	3,694	9,714	6,020	\$0.01273	None at this time.
VM37503872 / V0095				\$76.63	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Main Office

Kyocera 5052ci / PPM	8,744	37,958	29,214	\$0.00288	None at this time.
W2H7403283 / V0259				\$84.14	
3,000,000 / 08/2016	91,237	211,933	120,696	\$0.03412	
Color Photocopier				\$4,118.15	
NA1927					

### Main Office

Toshiba e-Studio 657 / 65 PPM	421,054	537,390	116,336	\$0.00370	None at this time.
CAHD14105 / 03398				\$430.44	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					

Essex Westford School Dis					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	06/30/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office					
Kyocera P3045DN / 47 PPM VM37503957 / V0047 1,000,000 / 04/2017 Black Network Printer NA1927	2,990  0	5,082  0	2,092  0	\$0.01273 \$26.63 \$0.00000 \$0.00	None at this time.
Maintenance Garage					
Kyocera P2135DN / 37 PPM LVK4410459 / V0116 750,000 / 03/2014 Black Network Printer NA1927	1,117  0	1,338  0	221  0	\$0.01273 \$2.81 \$0.00000 \$0.00	None at this time.
Maintenance Office					
Kyocera FS-4100DN / 45 PPM NUK2902829 / V0262 1,000,000 / 10/2012 Black Network Printer NA1927	47,738  0	54,165  0	6,427  0	\$0.01273 \$81.82 \$0.00000 \$0.00	7 years from Intro.

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room A099 - Guidance Office</b>					
Toshiba e-Studio 557 / 55 PPM	243,614	300,516	56,902	\$0.00370	None at this time.
CAHD14261 / 03397				\$210.54	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room A105</b>					
Kyocera P2135DN / 37 PPM	5,405	8,435	3,030	\$0.01273	None at this time.
LVK4410351 / V0186				\$38.57	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A106</b>					
Kyocera P3045DN / 47 PPM	1,904	3,591	1,687	\$0.01273	None at this time.
VM37503959 / V0042				\$21.48	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room A108</b>					
Kyocera P2135DN / 37 PPM	7,395	9,814	2,419	\$0.01273	None at this time.
LVK4410389 / V0189				\$30.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A109</b>					
Kyocera P2135DN / 37 PPM	2,924	3,564	640	\$0.01273	None at this time.
LVK4409728 / V0190				\$8.15	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A110</b>					
Kyocera P2135DN / 37 PPM	6,489	8,059	1,570	\$0.01273	None at this time.
LVK4410390 / V0191				\$19.99	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room A111</b>					
Kyocera P2135DN / 37 PPM	3,650	4,054	404	\$0.01273	None at this time.
LVK4410301 / V0194				\$5.14	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A112</b>					
Kyocera P2135DN / 37 PPM	5,018	7,132	2,114	\$0.01273	None at this time.
LVK4410311 / V0193				\$26.91	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room A113 Principal</b>					
Kyocera P2135DN / 37 PPM	5,070	8,557	3,487	\$0.01273	None at this time.
LVK4410345 / V0192				\$44.39	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room A114					
Kyocera P6026CDN / 28 PPM	1,157	1,439	282	\$0.01273	None at this time.
LW74701899 / V0195				\$3.59	
500,000 / 02/2014	5,852	7,696	1,844	\$0.08866	
Color Network Printer				\$163.49	
NA1927					
Room A115					
Kyocera P2135DN / 37 PPM	2,394	2,907	513	\$0.01273	None at this time.
LVK4410395 / V0196				\$6.53	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room B014					
Kyocera P3045DN / 47 PPM	349	586	237	\$0.01273	None at this time.
VM37503866 / V0092				\$3.02	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B017 Black Box</b>					
Kyocera P3045DN / 47 PPM	137	139	2	\$0.01273	None at this time.
VM37503864 / V0093				\$0.03	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B019</b>					
Kyocera P2135DN / 37 PPM	3,546	4,681	1,135	\$0.01273	None at this time.
LVK4410306 / V0263				\$14.45	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B024</b>					
Kyocera P3045DN / 47 PPM	15,902	22,497	6,595	\$0.01273	None at this time.
VM37503902 / V0069				\$83.95	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room B026</b>					
Kyocera P2135DN / 37 PPM	7,545	10,552	3,007	\$0.01273	None at this time.
LVK4410300 / V0120				\$38.28	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B029</b>					
Kyocera P2135DN / 37 PPM	1,034	6,490	5,456	\$0.01273	None at this time.
LVK4410348 / V0119				\$69.45	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B101</b>					
Kyocera P3045DN / 47 PPM	8,527	13,553	5,026	\$0.01273	None at this time.
VM37503877 / V0094				\$63.98	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room B102 Science**

Kyocera ECOSYS P6021cdn / 23 PPM  
 LW34300828 / V0117  
 500,000 / 02/2014  
 Color Network Printer  
 NA1927

10,605

15,670

5,065

\$0.01273  
 \$64.48  
 \$0.08866  
 \$997.16

None at this time.

25,952

37,199

11,247

**Room B103A**

Kyocera P2135DN / 37 PPM  
 LVK4410349 / V0141  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

66,363

86,402

20,039

\$0.01273  
 \$255.10  
 \$0.00000  
 \$0.00

None at this time.

0

0

0

**Room B105A Nurse**

Kyocera P2135DN / 37 PPM  
 LVK4410291 / V0139  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

17,645

23,166

5,521

\$0.01273  
 \$70.28  
 \$0.00000  
 \$0.00

None at this time.

0

0

0

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B112</b>					
Kyocera P2135DN / 37 PPM	3,013	3,772	759	\$0.01273	None at this time.
LVK4411551 / V0137				\$9.66	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room B113A - Art</b>					
Kyocera P6026CDN / 28 PPM	3,930	6,686	2,756	\$0.01273	None at this time.
LW74701891 / V0138				\$35.08	
500,000 / 02/2014	9,393	15,274	5,881	\$0.08866	
Color Network Printer NA1927				\$521.41	
<b>Room B113A - Art</b>					
Kyocera P3045DN / 47 PPM	4,333	6,191	1,858	\$0.01273	None at this time.
VM37503893 / V0109				\$23.65	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room B115**

Kyocera FS-2100DN / 42 PPM  
 LQA4611054 / V0279  
 1,000,000 / 10/2012  
 Black Network Printer  
 NA1927

318

491

173

\$0.01273

7 years from Intro.

\$2.20

0

0

0

\$0.00000

\$0.00

**Room B116**

Kyocera P2135DN / 37 PPM  
 LVK4411691 / V0145  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

37,029

73,172

36,143

\$0.01273

None at this time.

\$460.10

0

0

0

\$0.00000

\$0.00

**Room B116**

Kyocera P2135DN / 37 PPM  
 LVK4410296 / V0188  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

1,122

2,642

1,520

\$0.01273

None at this time.

\$19.35

0

0

0

\$0.00000

\$0.00

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B117</b>					
Kyocera P2135DN / 37 PPM	20,516	28,233	7,717	\$0.01273	None at this time.
LVK4410341 / V0144				\$98.24	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room B118</b>					
Kyocera P2135DN / 37 PPM	2,372	5,809	3,437	\$0.01273	None at this time.
LVK4410411 / V0283				\$43.75	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room B119 - Special Education</b>					
Kyocera P3045DN / 47 PPM	2,652	6,748	4,096	\$0.01273	None at this time.
VM37503914 / V0072				\$52.14	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room B12 Maintenance					
Toshiba e-Studio 3055C / 30 PPM	61,525	75,952	14,427	\$0.00391	None at this time.
C7HD78644 / 03388				\$56.41	
750,000 / 07/2013	24,033	30,703	6,670	\$0.05249	
Color Photocopier				\$350.11	
OSV					
Room B120					
Kyocera P2135DN / 37 PPM	75,378	76,233	855	\$0.01273	None at this time.
LVK4410444 / V0147				\$10.88	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room B120					
Kyocera P2135DN / 37 PPM	7,581	16,868	9,287	\$0.01273	None at this time.
LVK4411557 / V0277				\$118.22	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room B120</b>					
Kyocera P2135DN / 37 PPM	337	750	413	\$0.01273	None at this time.
LVK4411548 / V0280				\$5.26	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B120</b>					
Kyocera P3045DN / 47 PPM	2,668	5,952	3,284	\$0.01273	None at this time.
VM37503949 / V0041				\$41.81	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B120</b>					
Kyocera P3045DN / 47 PPM	894	1,732	838	\$0.01273	None at this time.
VM37503952 / V0046				\$10.67	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room B120					
Kyocera P6130cdn / 32 PPM	1,443	2,199	756	\$0.01273	None at this time.
V5Q7605192 / V0097				\$9.62	
750,000 / 06/2015	2,121	4,326	2,205	\$0.08866	
Color Network Printer				\$195.50	
NA1927					
Room B120					
Kyocera P3045DN / 47 PPM	15,700	48,096	32,396	\$0.01273	None at this time.
VM37503977 / V0026				\$412.40	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room B120 - Kenny					
Kyocera FS-2100DN / 42 PPM	5,469	16,324	10,855	\$0.01273	7 years from Intro.
LQA4611057 / V0286				\$138.18	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room Bxx2</b>					
Kyocera P3045DN / 47 PPM	14,906	32,517	17,611	\$0.01273	None at this time.
VM37503903 / V0061				\$224.19	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room Bxxx</b>					
Kyocera P2135DN / 37 PPM	1,117	2,791	1,674	\$0.01273	None at this time.
LVK4410384 / V0278				\$21.31	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C105</b>					
Kyocera P3045DN / 47 PPM	3,060	4,751	1,691	\$0.01273	None at this time.
VM37503865 / V0088				\$21.53	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C108</b>					
Kyocera P2135DN / 37 PPM	3,899	6,273	2,374	\$0.01273	None at this time.
LVK4410310 / V0179				\$30.22	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C108B</b>					
Kyocera P3045DN / 47 PPM	17,366	38,150	20,784	\$0.01273	None at this time.
VM37503910 / V0063				\$264.58	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C109</b>					
Kyocera P2135DN / 37 PPM	36,862	43,004	6,142	\$0.01273	None at this time.
LVK4410359 / V0433				\$78.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room C109B - Copy Room Left - 1st Floor**

Toshiba e-Studio 1057 / 105 PPM	739,732	1,495,966	756,234	\$0.00329	None at this time.
CBAF40183 / 04824				\$2,488.01	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier OSV				\$0.00	

**Room C109B - Copy Room Right - 1st Floor**

Toshiba e-Studio 1057 / 105 PPM	959,359	1,844,538	885,179	\$0.00329	None at this time.
CBJE40093 / 04825				\$2,912.24	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier OSV				\$0.00	

**Room C110**

Kyocera P2135DN / 37 PPM	16,456	19,183	2,727	\$0.01273	None at this time.
LVK4410386 / V0178				\$34.71	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

Essex Westford School Dis					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Room C111A					
Kyocera P3045DN / 47 PPM	4,596	8,846	4,250	\$0.01273	None at this time.
VM37503961 / V0052				\$54.10	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room C111A					
Kyocera P2135DN / 37 PPM	14,627	17,175	2,548	\$0.01273	None at this time.
LVK4411547 / V0447				\$32.44	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room C111B					
Kyocera P2135DN / 37 PPM	18,377	26,527	8,150	\$0.01273	None at this time.
LVK4410354 / V0446				\$103.75	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C112</b>					
Kyocera P2135DN / 37 PPM	7,884	8,736	852	\$0.01273	None at this time.
LVK4411552 / V0184				\$10.85	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C113</b>					
Kyocera P2135DN / 37 PPM	10,660	13,127	2,467	\$0.01273	None at this time.
LVK4411546 / V0182				\$31.40	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C115</b>					
Kyocera P3045DN / 47 PPM	2,195	5,838	3,643	\$0.01273	None at this time.
VM37503879 / V0083				\$46.38	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C119</b>					
Kyocera P2135DN / 37 PPM	16,466	20,808	4,342	\$0.01273	None at this time.
LVK4410382 / V0176				\$55.27	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C123A</b>					
Kyocera P3045DN / 47 PPM	3,899	8,025	4,126	\$0.01273	None at this time.
VM37503920 / V0067				\$52.52	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C124</b>					
Kyocera P2135DN / 37 PPM	53,802	72,515	18,713	\$0.01273	None at this time.
LVK4410385 / V0173				\$238.22	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C125C</b>					
Kyocera P2135DN / 37 PPM	5,563	7,072	1,509	\$0.01273	None at this time.
LVK4410376 / V0271				\$19.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C125D</b>					
Kyocera P2135DN / 37 PPM	11,033	13,797	2,764	\$0.01273	None at this time.
LVK4410457 / V0285				\$35.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C126B</b>					
Kyocera P2135DN / 37 PPM	13,809	16,849	3,040	\$0.01273	None at this time.
LVK4410381 / V0172				\$38.70	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room C127A</b>					
Kyocera P3045DN / 47 PPM	10,094	19,200	9,106	\$0.01273	None at this time.
VM37503875 / V0079				\$115.92	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C127B</b>					
Kyocera P3045DN / 47 PPM	5,836	12,959	7,123	\$0.01273	None at this time.
VM37503919 / V0074				\$90.68	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C128</b>					
Kyocera P2135DN / 37 PPM	18,283	25,990	7,707	\$0.01273	None at this time.
LVK4410342 / V0169				\$98.11	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School Dis

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room C129</b>					
Kyocera P2135DN / 37 PPM	13,760	17,403	3,643	\$0.01273	None at this time.
LVK4410307 / V0168				\$46.38	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C130</b>					
Kyocera P2135DN / 37 PPM	18,341	24,390	6,049	\$0.01273	None at this time.
LVK4410505 / V0165				\$77.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C130A - Special Education</b>					
Toshiba e-Studio 757 / 75 PPM	655,599	831,288	175,689	\$0.00370	None at this time.
CAHD13768 / 03396				\$650.05	
4,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C130B</b>					
Kyocera P2135DN / 37 PPM	10,041	14,570	4,529	\$0.01273	None at this time.
LVK4410378 / V0284				\$57.65	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C130C</b>					
Kyocera FS-2100DN / 42 PPM	16,245	20,716	4,471	\$0.01273	7 years from Intro.
LQA4611089 / V0166				\$56.92	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C131</b>					
Kyocera P3045DN / 47 PPM	1,299	2,631	1,332	\$0.01273	None at this time.
VM37503863 / V0078				\$16.96	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School Dis					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	Recommendations
Room C136B					
Kyocera P6130cdn / 32 PPM	436	1,460	1,024	\$0.01273	None at this time.
V5Q7605185 / V0108				\$13.04	
750,000 / 06/2015	2,379	5,421	3,042	\$0.08866	
Color Network Printer				\$269.70	
NA1927					
Room C136B					
Kyocera P2135DN / 37 PPM	3,542	4,732	1,190	\$0.01273	None at this time.
LVK4410303 / V0163				\$15.15	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room C137A					
Kyocera P3045DN / 47 PPM	5,857	12,649	6,792	\$0.01273	None at this time.
VM37503913 / V0073				\$86.46	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C137B</b>					
Kyocera P3045DN / 47 PPM	4,281	10,139	5,858	\$0.01273	None at this time.
VM37503934 / V0021				\$74.57	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C138E</b>					
Kyocera P2135DN / 37 PPM	10,028	13,097	3,069	\$0.01273	None at this time.
LVK4410315 / V0160				\$39.07	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C139</b>					
Kyocera P3045DN / 47 PPM	7,607	18,447	10,840	\$0.01273	None at this time.
VM37503870 / V0089				\$137.99	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room C209</b>					
Kyocera P2135DN / 37 PPM	18,063	21,374	3,311	\$0.01273	None at this time.
LVK4410335 / V0122				\$42.15	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C210</b>					
Kyocera P2135DN / 37 PPM	10,748	13,889	3,141	\$0.01273	None at this time.
LVK4410290 / V0148				\$39.98	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room C211A</b>					
Kyocera P2135DN / 37 PPM	19,869	24,403	4,534	\$0.01273	None at this time.
LVK4410308 / V0149				\$57.72	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C212</b>					
Kyocera P2135DN / 37 PPM	26,848	34,568	7,720	\$0.01273	None at this time.
LVK4410388 / V0150				\$98.28	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C214</b>					
Kyocera P2135DN / 37 PPM	42,105	55,562	13,457	\$0.01273	None at this time.
LVK4410456 / V0151				\$171.31	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C222</b>					
Kyocera P2135DN / 37 PPM	11,396	13,987	2,591	\$0.01273	None at this time.
LVK4410448 / V0152				\$32.98	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C222B</b>					
Kyocera P3045DN / 47 PPM	20,194	42,620	22,426	\$0.01273	None at this time.
VM37503940 / V0037				\$285.48	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C223C</b>					
Kyocera P2135DN / 37 PPM	26,006	32,536	6,530	\$0.01273	None at this time.
LVK4410442 / V0153				\$83.13	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C230</b>					
Kyocera P2135DN / 37 PPM	18,019	22,758	4,739	\$0.01273	None at this time.
LVK4410380 / V0158				\$60.33	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room C232**

Kyocera FS-2100DN / 42 PPM  
 LQA4611046 / V0154  
 1,000,000 / 10/2012  
 Black Network Printer  
 NA1927

97,380

117,880

20,500

\$0.01273

7 years from Intro.

\$260.97

0

0

0

\$0.00000

\$0.00

**Room C232A**

Kyocera P2135DN / 37 PPM  
 LVK4411542 / V0123  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

705

705

0

\$0.01273

Traded

\$0.00

0

0

0

\$0.00000

\$0.00

**Room C233**

Kyocera P2135DN / 37 PPM  
 LVK4411563 / V0155  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

37,467

48,884

11,417

\$0.01273

None at this time.

\$145.34

0

0

0

\$0.00000

\$0.00

Essex Westford School Dis

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C234</b>					
Kyocera P2135DN / 37 PPM	3,922	5,203	1,281	\$0.01273	None at this time.
LVK4411555 / V0156				\$16.31	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C236</b>					
Kyocera FS-2100DN / 42 PPM	47,040	65,779	18,739	\$0.01273	7 years from Intro.
LQA4611085 / V0157				\$238.55	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C238 - Copy Room Left - 2nd Floor</b>					
Toshiba e-Studio 1057 / 105 PPM	579,504	1,186,196	606,692	\$0.00329	None at this time.
CBJE40101 / 04826				\$1,996.02	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier				\$0.00	
OSV					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room C238 - Copy Room Right - 2nd Floor**

Toshiba e-Studio 1057 / 105 PPM	548,630	1,164,269	615,639	\$0.00329	None at this time.
CBJE40118 / 04823				\$2,025.45	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier OSV				\$0.00	

**Room D101**

Kyocera P2135DN / 37 PPM	43,025	49,314	6,289	\$0.01273	None at this time.
LVK4410309 / V0434				\$80.06	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

**Room D103**

Kyocera P2135DN / 37 PPM	9,104	12,006	2,902	\$0.01273	None at this time.
LVK4410327 / V0437				\$36.94	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room D111C</b>					
Kyocera P2135DN / 37 PPM	14,649	17,565	2,916	\$0.01273	None at this time.
LVK4410387 / V0121				\$37.12	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room D113</b>					
Kyocera P2135DN / 37 PPM	5,214	6,755	1,541	\$0.01273	None at this time.
LVK4410346 / V0146				\$19.62	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room D114</b>					
Kyocera P2135DN / 37 PPM	30,080	40,940	10,860	\$0.01273	None at this time.
LVK4410393 / V0432				\$138.25	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room E105**

HP Laser Jet MP712dn / 40 PPM  
 CNDCGBJ232 / V0135  
 1,000,000 / 11/2012  
 Black Network Printer  
 NA1927

11,451

16,424

4,973

\$0.01273

7 years from Intro.

\$63.31

0

0

0

\$0.00000

\$0.00

**Room F106 - Athletics**

Kyocera P3045DN / 47 PPM  
 VM37503915 / V0068  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

4,284

9,497

5,213

\$0.01273

None at this time.

\$66.36

0

0

0

\$0.00000

\$0.00

**Room F106 - Athletics**

Kyocera M2035 MFP / 37 PPM  
 LVV4401749 / V0126  
 750,000 / 03/2014  
 Black Laser MFP  
 NA1927

20,870

25,440

4,570

\$0.01273

None at this time.

\$58.18

0

0

0

\$0.00000

\$0.00

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room F107</b>					
Kyocera P2135DN / 37 PPM	7,032	8,727	1,695	\$0.01273	None at this time.
LVK4410396 / V0127				\$21.58	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room F108</b>					
Kyocera P3045DN / 47 PPM	6,108	11,416	5,308	\$0.01273	None at this time.
VM37503908 / V0070				\$67.57	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room F109</b>					
Kyocera P3045DN / 47 PPM	3,292	7,264	3,972	\$0.01273	None at this time.
VM37503868 / V0077				\$50.56	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room F110**

Kyocera P2135DN / 37 PPM  
 LVK4411544 / V0129  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

5,588

6,186

598

\$0.01273

None at this time.

\$7.61

0

0

0

\$0.00000

\$0.00

**Room F112**

Kyocera P3045DN / 47 PPM  
 VM37503906 / V0062  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

3,075

6,496

3,421

\$0.01273

None at this time.

\$43.55

0

0

0

\$0.00000

\$0.00

**Room L101 Library**

Kyocera FS-2100DN / 42 PPM  
 LQA4611080 / V0445  
 1,000,000 / 10/2012  
 Black Network Printer  
 NA1927

82,873

107,108

24,235

\$0.01273

7 years from Intro.

\$308.51

0

0

0

\$0.00000

\$0.00

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room L101 Library</b>					
Toshiba e-Studio 207L / 20 PPM	29,477	38,206	8,729	\$0.00391	None at this time.
CEHD29792 / 03394				\$34.13	
500,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room L107</b>					
Kyocera P6026CDN / 28 PPM	7,537	8,814	1,277	\$0.01273	None at this time.
LW74701903 / V0498				\$16.26	
500,000 / 02/2014	4,511	5,170	659	\$0.08866	
Color Network Printer				\$58.43	
NA1927					
<b>Room L109</b>					
Kyocera P2135DN / 37 PPM	4,128	5,524	1,396	\$0.01273	None at this time.
LVK4410383 / V0281				\$17.77	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room L110A</b>					
Kyocera P3045DN / 47 PPM	5,124	6,988	1,864	\$0.01273	None at this time.
VM37503945 / V0053				\$23.73	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room L110A</b>					
Kyocera P6026CDN / 28 PPM	1,299	2,167	868	\$0.01273	None at this time.
LW74701901 / V0443				\$11.05	
500,000 / 02/2014	5,126	7,237	2,111	\$0.08866	
Color Network Printer				\$187.16	
NA1927					
<b>Room L110B</b>					
Kyocera P3045DN / 47 PPM	4,719	8,286	3,567	\$0.01273	None at this time.
VM37503946 / V0048				\$45.41	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room L111</b>					
Kyocera P6026CDN / 28 PPM	3,683	5,047	1,364	\$0.01273	None at this time.
LW74701902 / V0442				\$17.36	
500,000 / 02/2014	16,600	22,503	5,903	\$0.08866	
Color Network Printer				\$523.36	
NA1927					
<b>Room R013</b>					
Kyocera P2135DN / 37 PPM	11,595	14,779	3,184	\$0.01273	None at this time.
LVK4410494 / V0450				\$40.53	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Security Office</b>					
Kyocera P3045DN / 47 PPM	1,411	2,526	1,115	\$0.01273	None at this time.
VM37503967 / V0357				\$14.19	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<hr/>					
	<b>Subtotal Black</b>		<b>3,860,827</b>	<b>\$18,471.78</b>	
	<b>Subtotal Color</b>		<b>160,258</b>	<b>\$7,384.46</b>	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Essex Town Elementary School

### Pod A

Kyocera P3045DN / 47 PPM	5,391	15,456	10,065	\$0.01273	None at this time.
VM37503922 / V0028				\$128.13	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Pod B

Kyocera P3045DN / 47 PPM	3,955	10,080	6,125	\$0.01273	None at this time.
VM37503905 / V0058				\$77.97	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Room 1 Nurse

Kyocera P2135DN / 37 PPM	1,754	2,803	1,049	\$0.01273	None at this time.
LVK4410352 / V0159				\$13.35	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room 32 LC Color</b>					
Kyocera P6130cdn / 32 PPM	2,455	6,529	4,074	\$0.01273	None at this time.
V5Q7605175 / V0261				\$51.86	
750,000 / 06/2015	813	2,848	2,035	\$0.08866	
Color Network Printer				\$180.42	
NA1927					
<b>Room 33 Teachers' Room</b>					
Toshiba e-Studio 857 / 85 PPM	1,444,044	1,939,393	495,349	\$0.00370	None at this time.
CABF31366 / 03781				\$1,832.79	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room 46 Wing C Supply Closet</b>					
Kyocera P3045DN / 47 PPM	6,494	14,977	8,483	\$0.01273	None at this time.
VM37503937 / V0033				\$107.99	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 59 EEE Color</b>					
Kyocera P6130cdn / 32 PPM	6,397	14,137	7,740	\$0.01273	None at this time.
V5Q7605195 / V0104				\$98.53	
750,000 / 06/2015	2,470	7,627	5,157	\$0.08866	
Color Network Printer				\$457.22	
NA1927					
<b>Room 63 Pod D</b>					
Kyocera P3045DN / 47 PPM	5,370	14,183	8,813	\$0.01273	None at this time.
VM37503927 / V0023				\$112.19	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 7</b>					
Kyocera P6130cdn / 32 PPM	5,767	12,290	6,523	\$0.01273	None at this time.
V5Q7605197 / V0102				\$83.04	
750,000 / 06/2015	7,690	14,825	7,135	\$0.08866	
Color Network Printer				\$632.59	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 74 Office Copy Room</b>					
Toshiba E-Studio 6570C / 70 PPM	242,155	355,004	112,849	\$0.00370	None at this time.
SSAF90726 / 03786				\$417.54	
4,000,000 / 04/2014	122,040	211,071	89,031	\$0.05249	
Color Photocopier				\$4,673.24	
OSV					
<b>Room 75</b>					
Kyocera P3045DN / 47 PPM	440	1,212	772	\$0.01273	None at this time.
VM37503926 / V0017				\$9.83	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Subtotal Black</b>			<b>661,842</b>	<b>\$2,933.22</b>	
<b>Subtotal Color</b>			<b>103,358</b>	<b>\$5,943.47</b>	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Essex Town Founders Memorial School

### Computer Lab

Kyocera P3045DN / 47 PPM	1,679	3,879	2,200	\$0.01273	None at this time.
VM37503923 / V0064				\$28.01	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Learning Center - Circulation Desk

Kyocera P3045DN / 47 PPM	9,891	18,406	8,515	\$0.01273	None at this time.
VM37503912 / V0065				\$108.40	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Office

Kyocera P3045DN / 47 PPM	4,429	12,561	8,132	\$0.01273	None at this time.
VM37503948 / V0054				\$103.52	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Office Color Copier</b>					
Toshiba E-Studio 6570C / 70 PPM	862,925	1,260,346	397,421	\$0.00370	None at this time.
SSAF90722 / 03785				\$1,470.46	
4,000,000 / 04/2014	215,661	367,581	151,920	\$0.05249	
Color Photocopier OSV				\$7,974.28	
<b>Room 226 Faculty</b>					
Toshiba e-Studio 457 / 45 PPM	163,026	166,996	3,970	\$0.00370	None at this time.
CEHD28685 / 03386				\$14.69	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier OSV				\$0.00	
<b>Room C103A Nurse</b>					
Kyocera P3045DN / 47 PPM	696	1,787	1,091	\$0.01273	None at this time.
VM37503869 / V0082				\$13.89	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	



<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room C106</b>					
Kyocera P6130cdn / 32 PPM	14,110	27,260	13,150	\$0.01273	None at this time.
V5Q7605188 / V0105				\$167.40	
750,000 / 06/2015	7,379	16,827	9,448	\$0.08866	
Color Network Printer				\$837.66	
NA1927					
<b>Room C114 First Floor Hallway</b>					
Kyocera P3045DN / 47 PPM	7,224	14,013	6,789	\$0.01273	None at this time.
VM37503932 / V0018				\$86.42	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C118</b>					
Kyocera P6130cdn / 32 PPM	1,141	3,297	2,156	\$0.01273	None at this time.
V5Q7605187 / V0107				\$27.45	
750,000 / 06/2015	4,033	10,088	6,055	\$0.08866	
Color Network Printer				\$536.84	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C201</b>					
Kyocera P6130cdn / 32 PPM	3,867	8,026	4,159	\$0.01273	None at this time.
V5Q7605180 / V0103				\$52.94	
750,000 / 06/2015	4,164	13,424	9,260	\$0.08866	
Color Network Printer				\$820.99	
NA1927					
<b>Room C204 Cart</b>					
Kyocera P3045DN / 47 PPM	22,600	46,864	24,264	\$0.01273	None at this time.
VM37503964 / V0044				\$308.88	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C208</b>					
Kyocera P3045DN / 47 PPM	13,165	25,298	12,133	\$0.01273	None at this time.
VM37503951 / V0039				\$154.45	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room C209</b>					
Kyocera P3045DN / 47 PPM	11,700	40,449	28,749	\$0.01273	None at this time.
VM37503918 / V0059				\$365.97	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C219</b>					
Kyocera P3045DN / 47 PPM	5,105	10,520	5,415	\$0.01273	None at this time.
VM37503950 / V0050				\$68.93	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room C224</b>					
Kyocera P3045DN / 47 PPM	4,785	11,131	6,346	\$0.01273	None at this time.
VM37503924 / V0029				\$80.78	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School Dis					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	06/30/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C226 - 2nd Floor Work Room					
Toshiba e-Studio 857 / 85 PPM	1,568,896	2,023,134	454,238	\$0.00370	None at this time.
CABF31365 / 03782				\$1,680.68	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
Room C230					
Kyocera P3045DN / 47 PPM	10,605	16,848	6,243	\$0.01273	None at this time.
VM37503928 / V0034				\$79.47	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Subtotal Black			984,971	\$4,812.35	
Subtotal Color			176,683	\$10,169.77	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Essex Town Middle School

### DTE Room 11

Kyocera M6535cidn / 35 PPM	1,185	1,550	365	\$0.01273	None at this time.
V6D7511252 / V0111				\$4.65	
750,000 / 08/2016	1,511	3,141	1,630	\$0.08866	
Color Laser MFP				\$144.52	
NA1927					

### Learning Center

Kyocera P3045DN / 47 PPM	2,391	4,198	1,807	\$0.01273	None at this time.
VM37503954 / V0055				\$23.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Room 103 Main Office

Kyocera P6130cdn / 32 PPM	1,608	3,454	1,846	\$0.01273	None at this time.
V5Q7605190 / V0100				\$23.50	
750,000 / 06/2015	2,111	4,804	2,693	\$0.08866	
Color Network Printer				\$238.76	
NA1927					

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room 103C - 1st Floor Copier					
Toshiba E-Studio 6570C / 70 PPM	623,765	890,247	266,482	\$0.00370	None at this time.
SSAF90713 / 03787				\$985.98	
4,000,000 / 04/2014	176,040	268,187	92,147	\$0.05249	
Color Photocopier				\$4,836.80	
OSV					
Room 104 Guidance					
Kyocera P3045DN / 47 PPM	2,410	4,278	1,868	\$0.01273	None at this time.
VM37503916 / V0071				\$23.78	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room 120					
Kyocera P3045DN / 47 PPM	2,667	6,919	4,252	\$0.01273	None at this time.
VM37503917 / V0066				\$54.13	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 144 Gathering Space</b>					
Kyocera P6130cdn / 32 PPM	1,998	4,622	2,624	\$0.01273	None at this time.
V5Q7605178 / V0101				\$33.40	
750,000 / 06/2015	1,519	6,581	5,062	\$0.08866	
Color Network Printer				\$448.80	
NA1927					
<b>Room 169</b>					
Kyocera P3045DN / 47 PPM	819	3,339	2,520	\$0.01273	None at this time.
VM37503944 / V0019				\$32.08	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 188</b>					
Kyocera P3045DN / 47 PPM	1,108	2,745	1,637	\$0.01273	None at this time.
VM37503960 / V0049				\$20.84	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room 208**

Kyocera P3045DN / 47 PPM  
 VM37503941 / V0024  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

3,311

6,712

3,401

\$0.01273

None at this time.

\$43.29

0

0

0

\$0.00000

\$0.00

**Room 210**

Kyocera P3045DN / 47 PPM  
 VM37503907 / V0075  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

4,229

8,037

3,808

\$0.01273

None at this time.

\$48.48

0

0

0

\$0.00000

\$0.00

**Room 211 SPED**

Kyocera P6130cdn / 32 PPM  
 V5Q7605196 / V0098  
 750,000 / 06/2015  
 Color Network Printer  
 NA1927

4,117

10,529

6,412

\$0.01273

None at this time.

\$81.62

5,106

13,509

8,403

\$0.08866

\$745.01



**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room 238**

Kyocera P3045DN / 47 PPM  
 VM37503867 / V0080  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

4,901

8,520

3,619

\$0.01273

None at this time.

\$46.07

0

0

0

\$0.00000

\$0.00

**Room 243**

Kyocera P3045DN / 47 PPM  
 VM37503880 / V0085  
 1,000,000 / 04/2017  
 Black Network Printer  
 NA1927

5,028

13,395

8,367

\$0.01273

None at this time.

\$106.51

0

0

0

\$0.00000

\$0.00

**Room 248 SPED**

Kyocera P6130cdn / 32 PPM  
 V5Q7605189 / V0099  
 750,000 / 06/2015  
 Color Network Printer  
 NA1927

5,499

10,117

4,618

\$0.01273

None at this time.

\$58.79

1,802

5,678

3,876

\$0.08866

\$343.65

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 258</b>					
Toshiba e-Studio 857 / 85 PPM	1,186,951	1,624,241	437,290	\$0.00370	None at this time.
CABF31362 / 03783				\$1,617.97	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room 261</b>					
Kyocera P3045DN / 47 PPM	2,340	5,574	3,234	\$0.01273	None at this time.
VM37503878 / V0090				\$41.17	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<hr/>					
	<b>Subtotal Black</b>		<b>754,150</b>	<b>\$3,245.27</b>	
	<b>Subtotal Color</b>		<b>113,811</b>	<b>\$6,757.53</b>	

Essex Westford School D					
<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
Hiawatha Elementary					
Room 01					
Kyocera P2135DN / 37 PPM	4,941	6,457	1,516	\$0.01273	None at this time.
LVK4410394 / V0220				\$19.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room 04					
Kyocera P2135DN / 37 PPM	4,732	7,989	3,257	\$0.01273	None at this time.
LVK4410334 / V0219				\$41.46	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room 05					
Kyocera P3045DN / 47 PPM	4,746	10,321	5,575	\$0.01273	None at this time.
VM37503873 / V0084				\$70.97	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 06</b>					
Kyocera P2135DN / 37 PPM	5,198	7,480	2,282	\$0.01273	None at this time.
LVK4410446 / V0216				\$29.05	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 07 - Library</b>					
Kyocera P2135DN / 37 PPM	15,490	19,928	4,438	\$0.01273	None at this time.
LVK4410318 / V0215				\$56.50	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 11</b>					
Kyocera P2135DN / 37 PPM	6,210	8,102	1,892	\$0.01273	None at this time.
LVK4410443 / V0213				\$24.09	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 13 Nurse's Office</b>					
Kyocera M2035 MFP / 37 PPM	7,276	9,416	2,140	\$0.01273	None at this time.
LVV4402044 / V0214				\$27.24	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
NA1927					
<b>Room 14</b>					
Kyocera P3045DN / 47 PPM	1,340	2,592	1,252	\$0.01273	None at this time.
VM37503933 / V0035				\$15.94	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 15</b>					
Kyocera P2135DN / 37 PPM	7,663	11,504	3,841	\$0.01273	None at this time.
LVK4410160 / V0217				\$48.90	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 16</b>					
Kyocera P2135DN / 37 PPM	3,242	4,180	938	\$0.01273	None at this time.
LVK4410454 / V0218				\$11.94	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 18A</b>					
Kyocera P3045DN / 47 PPM	4,945	8,581	3,636	\$0.01273	None at this time.
VM37503931 / V0031				\$46.29	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 19 Teachers' Room</b>					
Kyocera P6026CDN / 28 PPM	8,694	10,998	2,304	\$0.01273	None at this time.
LW74701897 / V0222				\$29.33	
500,000 / 02/2014	70,611	89,957	19,346	\$0.08866	
Color Network Printer				\$1,715.22	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 21A</b>					
Kyocera P3045DN / 47 PPM	1,873	3,867	1,994	\$0.01273	None at this time.
VM37503936 / V0030				\$25.38	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 22</b>					
Kyocera P2135DN / 37 PPM	11,987	15,529	3,542	\$0.01273	None at this time.
LVK4410441 / V0226				\$45.09	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 23</b>					
Kyocera P2135DN / 37 PPM	9,431	12,941	3,510	\$0.01273	None at this time.
LVK4410445 / V0227				\$44.68	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 24</b>					
Kyocera P3045DN / 47 PPM	1,436	4,123	2,687	\$0.01273	None at this time.
VM37503929 / V0025				\$34.21	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 25</b>					
Kyocera P2135DN / 37 PPM	11,266	15,635	4,369	\$0.01273	None at this time.
LVK4410449 / V0228				\$55.62	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 26</b>					
Kyocera P3045DN / 47 PPM	1,189	2,321	1,132	\$0.01273	None at this time.
VM37503935 / V0020				\$14.41	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 27</b>					
Kyocera P2135DN / 37 PPM	28,613	29,313	700	\$0.01273	None at this time.
LVK4411680 / V0115				\$8.91	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 28 (Common Area)</b>					
Kyocera 4052ci / 40 PPM	38,203	97,131	58,928	\$0.00288	None at this time.
W2M7502078 / V0005				\$169.71	
1,000,000 / 08/2016	56,525	148,480	91,955	\$0.03412	
Color Photocopier				\$3,137.50	
NA1927					
<b>Room 28A</b>					
Kyocera P2135DN / 37 PPM	14,248	16,411	2,163	\$0.01273	None at this time.
LVK4410320 / V0224				\$27.53	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School District					
<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 28C Secretary's Office</b>					
Toshiba e-Studio 457 / 45 PPM	48,306	50,681	2,375	\$0.00370	None at this time.
CEKE47064 / 03751				\$8.79	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Room 29</b>					
Kyocera P2135DN / 37 PPM	663	886	223	\$0.01273	None at this time.
LVK4410317 / V0223				\$2.84	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 32</b>					
Kyocera P2135DN / 37 PPM	1,628	1,779	151	\$0.01273	None at this time.
LVK4410450 / V0221				\$1.92	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School D					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	06/30/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B01					
Kyocera P2135DN / 37 PPM	1,902	2,632	730	\$0.01273	None at this time.
LVK4410332 / V0212				\$9.29	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room B02					
Kyocera P6026CDN / 28 PPM	1,206	1,484	278	\$0.01273	None at this time.
LW74X02616 / V0211				\$3.54	
500,000 / 02/2014	1,651	2,292	641	\$0.08866	
Color Network Printer NA1927				\$56.83	
Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,111,220	1,341,137	229,917	\$0.00370	None at this time.
CAHD13828 / 03400				\$850.69	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier OSV				\$0.00	
Subtotal Black			345,770	\$1,723.61	
Subtotal Color			111,942	\$4,909.55	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Summit Street Elementary

### Main Office

Kyocera 6052ci / PPM	160,001	326,865	166,864	\$0.00288	None at this time.
W2D7501479 / V0004				\$480.57	
3,000,000 / 08/2016	69,820	144,341	74,521	\$0.03412	
Color Photocopier				\$2,542.66	
NA1927					

### Room 01 - Principal's Office

Kyocera P2135DN / 37 PPM	596	677	81	\$0.01273	None at this time.
LVK4410322 / V0493				\$1.03	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Room 03

Kyocera P2135DN / 37 PPM	6,963	10,684	3,721	\$0.01273	None at this time.
LVK4410314 / V0492				\$47.37	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 04</b>					
Kyocera P2135DN / 37 PPM	10,494	14,665	4,171	\$0.01273	None at this time.
LVK4410328 / V0491				\$53.10	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 05</b>					
Kyocera P2135DN / 37 PPM	3,665	5,256	1,591	\$0.01273	None at this time.
LVK4410326 / V0489				\$20.25	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 06</b>					
Kyocera P2135DN / 37 PPM	9,082	11,312	2,230	\$0.01273	None at this time.
LVK4410330 / V0490				\$28.39	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room 08</b>					
Kyocera P2135DN / 37 PPM	10,708	15,750	5,042	\$0.01273	None at this time.
LVK4411708 / V0488				\$64.18	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 10</b>					
Kyocera P2135DN / 37 PPM	6,741	8,534	1,793	\$0.01273	None at this time.
LVK4410316 / V0487				\$22.82	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 11</b>					
Kyocera P2135DN / 37 PPM	14,791	19,215	4,424	\$0.01273	None at this time.
LVK4410323 / V0476				\$56.32	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room 14					
Kyocera P2135DN / 37 PPM	2,962	4,019	1,057	\$0.01273	None at this time.
LVK4410319 / V0475				\$13.46	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room 17 - Library					
Kyocera FS-2100DN / 42 PPM	15,138	18,205	3,067	\$0.01273	7 years from Intro.
LQA4611096 / V0477				\$39.04	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room 17 - Library					
Kyocera P6026CDN / 28 PPM	7,677	10,456	2,779	\$0.01273	None at this time.
LW74701888 / V0478				\$35.38	
500,000 / 02/2014	33,654	43,723	10,069	\$0.08866	
Color Network Printer				\$892.72	
NA1927					

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room B05					
Kyocera P2135DN / 37 PPM	37,256	43,216	5,960	\$0.01273	None at this time.
LVK4410324 / V0484				\$75.87	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room B06					
Kyocera P2135DN / 37 PPM	7,259	9,313	2,054	\$0.01273	None at this time.
LVK4411700 / V0486				\$26.15	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room B08					
Kyocera P2135DN / 37 PPM	5,004	6,230	1,226	\$0.01273	None at this time.
LVK4411702 / V0485				\$15.61	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B09</b>					
Kyocera P2135DN / 37 PPM	5,389	7,904	2,515	\$0.01273	None at this time.
LVK4411694 / V0482				\$32.02	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room B10 - Teachers' Room</b>					
Kyocera 8002i / 80 PPM	96,878	186,360	89,482	\$0.00288	None at this time.
VAK7500834 / V0006				\$257.71	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier NA1927				\$0.00	
<b>Room B10 - Teachers' Room</b>					
Kyocera 6002i / 60 PPM	178,846	334,432	155,586	\$0.00288	None at this time.
W2Z7502736 / V0358				\$448.09	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier NA1927				\$0.00	

<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>	<i>Cost/Copy</i>	
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Annual Cost</i>	<i>Recommendations</i>
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>		
<b>Room B11</b>					
Kyocera P2135DN / 37 PPM	9,787	13,733	3,946	\$0.01273	None at this time.
LVK4411695 / V0481				\$50.23	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B12</b>					
Kyocera P2135DN / 37 PPM	15,769	18,935	3,166	\$0.01273	None at this time.
LVK4411698 / V0483				\$40.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B14</b>					
Kyocera P2135DN / 37 PPM	7,426	9,207	1,781	\$0.01273	None at this time.
LVK4411697 / V0479				\$22.67	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed</i> <i>Serial Number/Vendor Machine ID</i> <i>Life/Intro Date</i> <i>Vendor</i>	<i>07/01/2018</i> <i>Meter</i>	<i>06/30/2019</i> <i>Meter</i>	<i>2018-2019</i> <i>Annual</i> <i>Volume</i>	<i>Cost/Copy</i> <i>Annual Cost</i>	<i>Recommendations</i>
<b>Room B18 Nurse's Office</b>					
Kyocera M2035 MFP / 37 PPM	9,671	12,233	2,562	\$0.01273	None at this time.
LVV5804829 / V0480				\$32.61	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP				\$0.00	
NA1927					
<hr/>					
		<b>Subtotal Black</b>	<b>465,098</b>	<b>\$1,863.17</b>	
		<b>Subtotal Color</b>	<b>84,590</b>	<b>\$3,435.37</b>	

*Make-Model/Speed*  
*Serial Number/VendorID*  
*Life/Intro Date*  
*Vendor*

*07/01/2018*  
*Meter*

*06/30/2019*  
*Meter*

*2018-2019*  
*Annual*  
*Volume*

*Cost/Copy*  
*Annual Cost*

*Recommendations*

## Thomas Fleming Elementary

### Librarian Desk

Kyocera P2135DN / 37 PPM	4,325	4,970	645	\$0.01273	None at this time.
LVK4411678 / V0469				\$8.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Library Circulation Desk

Kyocera P2135DN / 37 PPM	3,745	7,478	3,733	\$0.01273	None at this time.
LVK4410507 / V0466				\$47.52	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

### Library General Populace

Kyocera P3045DN / 47 PPM	740	927	187	\$0.01273	None at this time.
VM37503962 / V0045				\$2.38	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School Dis					
<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Library General Use</b>					
Kyocera P6026CDN / 28 PPM	5,368	6,048	680	\$0.01273	None at this time.
LW74701890 / V0467				\$8.66	
500,000 / 02/2014	17,622	19,033	1,411	\$0.08866	
Color Network Printer				\$125.10	
NA1927					
<b>Main Office</b>					
Toshiba e-Studio 557 / 55 PPM	165,394	216,593	51,199	\$0.00370	None at this time.
CAHD14264 / 03404				\$189.44	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<b>Main Office</b>					
Toshiba e-Studio 3055C / 30 PPM	66,750	91,400	24,650	\$0.00391	None at this time.
C7HD78665 / 03387				\$96.38	
750,000 / 07/2013	166,476	204,284	37,808	\$0.05249	
Color Photocopier				\$1,984.54	
OSV					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Rom 105 Hallway</b>					
Toshiba e-Studio 657 / 65 PPM	530,348	627,149	96,801	\$0.00370	None at this time.
CAHD14073 / 03402				\$358.16	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier OSV				\$0.00	
<b>Room 101</b>					
Kyocera P2135DN / 37 PPM	35,747	51,650	15,903	\$0.01273	None at this time.
LVK4411707 / V0462				\$202.45	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 102</b>					
Kyocera P2135DN / 37 PPM	13,844	17,832	3,988	\$0.01273	None at this time.
LVK4411690 / V0463				\$50.77	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 103</b>					
Kyocera P3045DN / 47 PPM	1,531	2,832	1,301	\$0.01273	None at this time.
VM37503963 / V0040				\$16.56	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 104</b>					
Kyocera P2135DN / 37 PPM	3,054	3,391	337	\$0.01273	None at this time.
LVK4411686 / V0464				\$4.29	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 106</b>					
Kyocera P2135DN / 37 PPM	5,122	6,969	1,847	\$0.01273	None at this time.
LVK4411701 / V0465				\$23.51	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

Essex Westford School Dis					
Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor	07/01/2018 Meter	06/30/2019 Meter	2018-2019 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 109 Main Office					
Kyocera P2135DN / 37 PPM	7,721	8,383	662	\$0.01273	None at this time.
LVK4411683 / V0470				\$8.43	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room 18 Gym Office					
Kyocera P2135DN / 37 PPM	292	292	0	\$0.01273	None at this time.
LVK4411693 / V0300				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
Room 200					
Kyocera P2135DN / 37 PPM	24,878	31,778	6,900	\$0.01273	None at this time.
LVK4411651 / V0456				\$87.84	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	



<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 201</b>					
Kyocera P2135DN / 37 PPM	6,649	9,199	2,550	\$0.01273	None at this time.
LVK4411692 / V0460				\$32.46	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 202</b>					
Kyocera P2135DN / 37 PPM	6,972	10,105	3,133	\$0.01273	None at this time.
LVK4411699 / V0457				\$39.88	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	
<b>Room 203</b>					
Kyocera P2135DN / 37 PPM	17,742	23,199	5,457	\$0.01273	None at this time.
LVK3Z02192 / V0459				\$69.47	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer NA1927				\$0.00	

Essex Westford School D					
Make-Model/Speed					
Serial Number/Vendor Machine ID			2018-2019		
Life/Intro Date	07/01/2018	06/30/2019	Annual	Cost/Copy	
Vendor	Meter	Meter	Volume	Annual Cost	
Recommendations					
Room 207					
Kyocera P2135DN / 37 PPM	5,249	6,696	1,447	\$0.01273	None at this time.
LVK4410504 / V0458				\$18.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room 212					
Kyocera P2135DN / 37 PPM	4,454	6,124	1,670	\$0.01273	None at this time.
LVK4410511 / V0455				\$21.26	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
Room 213 Hall					
Kyocera P6026CDN / 28 PPM	9,006	9,708	702	\$0.01273	None at this time.
LW74701893 / V0454				\$8.94	
500,000 / 02/2014	49,951	54,360	4,409	\$0.08866	
Color Network Printer				\$390.90	
NA1927					

**Make-Model/Speed****Serial Number/Vendor Machine ID****Life/Intro Date****Vendor****07/01/2018  
Meter****06/30/2019  
Meter****2018-2019  
Annual  
Volume****Cost/Copy  
Annual Cost****Recommendations****Room 213 Hallway**

Toshiba e-Studio 657 / 65 PPM  
 CAHD14100 / 03403  
 3,000,000 / 06/2014  
 Black Photocopier  
 OSV

801,014

980,091

179,077

\$0.00370

None at this time.

\$662.58

0

0

0

\$0.00000

\$0.00

**Room 216**

Kyocera P2135DN / 37 PPM  
 LVK4410510 / V0453  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

17,271

20,353

3,082

\$0.01273

None at this time.

\$39.23

0

0

0

\$0.00000

\$0.00

**Room 218**

Kyocera P2135DN / 37 PPM  
 LVK4411682 / V0452  
 750,000 / 03/2014  
 Black Network Printer  
 NA1927

6,565

8,980

2,415

\$0.01273

None at this time.

\$30.74

0

0

0

\$0.00000

\$0.00

Essex Westford School D					
<i>Make-Model/Speed</i>					
<i>Serial Number/Vendor Machine ID</i>			<i>2018-2019</i>		
<i>Life/Intro Date</i>	<i>07/01/2018</i>	<i>06/30/2019</i>	<i>Annual</i>	<i>Cost/Copy</i>	
<i>Vendor</i>	<i>Meter</i>	<i>Meter</i>	<i>Volume</i>	<i>Annual Cost</i>	
<i>Recommendations</i>					
<b>Room 220</b>					
Kyocera P2135DN / 37 PPM	19,627	24,726	5,099	\$0.01273	None at this time.
LVK4410502 / V0451				\$64.91	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B01</b>					
Kyocera P2135DN / 37 PPM	10,889	13,893	3,004	\$0.01273	None at this time.
LVK4204359 / V0471				\$38.24	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B02 - Staff Lounge</b>					
Kyocera P2135DN / 37 PPM	10,363	12,050	1,687	\$0.01273	None at this time.
LVK4410495 / V0474				\$21.48	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room B11</b>					
Kyocera P3045DN / 47 PPM	1,080	2,807	1,727	\$0.01273	None at this time.
VM37503911 / V0060				\$21.98	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room B21 Custodian</b>					
Kyocera P2135DN / 37 PPM	1,851	2,573	722	\$0.01273	None at this time.
LVK4410509 / V0472				\$9.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Subtotal Black</b>			<b>420,605</b>	<b>\$2,183.38</b>	
<b>Subtotal Color</b>			<b>43,628</b>	<b>\$2,500.54</b>	

<i>Make-Model/Speed Serial Number/VendorID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Westford Elementary</b>					
<b>Room 103</b>					
Kyocera P2135DN / 37 PPM	68,606	98,597	29,991	\$0.01273	None at this time.
LVK4410312 / V0497				\$381.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 128 Teachers' Room</b>					
Kyocera 7002i / 70 PPM	94,065	184,269	90,204	\$0.00288	None at this time.
VAP7500733 / V0007				\$259.79	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
NA1927					
<b>Room 137 Main Office</b>					
Kyocera 5052ci / PPM	74,488	170,419	95,931	\$0.00288	None at this time.
W2H7403282 / V0008				\$276.28	
3,000,000 / 08/2016	43,813	102,457	58,644	\$0.03412	
Color Photocopier				\$2,000.93	
NA1927					

<i>Make-Model/Speed Serial Number/Vendor Machine ID Life/Intro Date Vendor</i>	<i>07/01/2018 Meter</i>	<i>06/30/2019 Meter</i>	<i>2018-2019 Annual Volume</i>	<i>Cost/Copy Annual Cost</i>	<i>Recommendations</i>
<b>Room 149</b>					
Kyocera P2135DN / 37 PPM	8,410	10,029	1,619	\$0.01273	None at this time.
LVK4410501 / V0495				\$20.61	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 152</b>					
Kyocera P3045DN / 47 PPM	6,344	13,838	7,494	\$0.01273	None at this time.
VM37503953 / V0051				\$95.40	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer				\$0.00	
NA1927					
<b>Room 175</b>					
Toshiba e-Studio 557 / 55 PPM	280,359	339,579	59,220	\$0.00370	None at this time.
CAHD14259 / 03405				\$219.11	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier				\$0.00	
OSV					
<hr/>					
	<b>Subtotal Black</b>		<b>284,459</b>	<b>\$1,252.98</b>	
	<b>Subtotal Color</b>		<b>58,644</b>	<b>\$2,000.93</b>	
<hr/>					
	<b>District Wide Black Totals</b>		<b>9,584,721</b>	<b>\$46,610.38</b>	
	<b>District Wide Color Totals</b>		<b>1,156,718</b>	<b>\$59,514.70</b>	<b>Your Color CPC is \$0.0515</b>

## SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 11/15/2006 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual 2018-2019 fiscal year black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

### ***BEFORE SPC***

Current Volume	PriorCPC	Average Annual Cost
9,584,721	\$0.01580	\$151,438.59

### ***CURRENTLY WITH SPC***

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
9,584,721	\$0.00486	\$46,581.74	\$104,856.85	\$524,284.24

**Today the Cooperative Buying of SPC has netted annual cost savings, on average, of \$104,856.85 x 13 years as a Client  
= \$1,363,139.02 Cost Savings!**

\*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.



## Projected Equipment Costs by Building - Black

Essex Westford School District

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
ACE	43,518	\$141.06	\$235.00	\$531.41	\$907.47
Albert D. Lawton Intermediate	885,814	\$4,646.49	\$4,783.40	\$10,816.98	\$20,246.86
Center for Technology	464,771	\$2,702.64	\$2,509.76	\$5,675.48	\$10,887.88
Central Office East	73,963	\$370.42	\$399.40	\$903.19	\$1,673.01
Central Office West	338,933	\$2,459.96	\$1,830.24	\$4,138.83	\$8,429.03
Essex High	3,860,827	\$18,849.22	\$20,848.47	\$47,145.89	\$86,843.57
Essex Town Elementary School	661,842	\$2,989.21	\$3,573.95	\$8,081.98	\$14,645.13
Essex Town Founders Memorial School	984,971	\$4,904.58	\$5,318.84	\$12,027.82	\$22,251.24
Essex Town Middle School	754,150	\$3,307.13	\$4,072.41	\$9,209.19	\$16,588.72
Hiawatha Elementary	345,770	\$1,757.05	\$1,867.16	\$4,222.32	\$7,846.52
Summit Street Elementary	465,098	\$1,901.17	\$2,511.53	\$5,679.47	\$10,092.18
Thomas Fleming Elementary	420,605	\$2,225.47	\$2,271.27	\$5,136.15	\$9,632.89
Westford Elementary	284,459	\$1,278.07	\$1,536.08	\$3,473.63	\$6,287.77
<b>Total</b>	<b>9,584,721</b>	<b>\$47,532.46</b>	<b>\$51,757.49</b>	<b>\$117,042.33</b>	<b>\$216,332.28</b>

***SPC Equipment Bids:***

***Presently our bids are coming in between 15% to 23% of Retail, while the current Salesman's Cost is 50% of Retail.***

***For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of \$45,640 is coming in at \$7,342...16% of Retail! Our prices are negotiated with and supported directly by the manufacturer.***

## Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
ACE	1,049	\$94.86
Albert D. Lawton Intermediate	118,224	\$6,731.81
Center for Technology	109,236	\$5,878.10
Central Office East	40,514	\$2,174.21
Central Office West	34,781	\$1,862.17
Essex High	160,258	\$7,531.76
Essex Town Elementary School	103,358	\$6,062.31
Essex Town Founders Memorial School	176,683	\$10,373.11
Essex Town Middle School	113,811	\$6,892.63
Hiawatha Elementary	111,942	\$5,007.46
Summit Street Elementary	84,590	\$3,503.87
Thomas Fleming Elementary	43,628	\$2,550.54
Westford Elementary	58,644	\$2,040.81
<b>Total</b>		<b>\$60,703.65</b>

## Service & Supply Usage Profile by Vendor - Black

Essex Westford School District

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
National 1927	Black Laser MFP	13,367	\$0.01273	\$170.16	\$0.01298	\$173.50
National 1927	Black Network Printer	1,296,294	\$0.01273	\$16,501.82	\$0.01298	\$16,825.90
National 1927	Black Photocopier	377,484	\$0.00288	\$1,087.15	\$0.00294	\$1,109.80
National 1927	Color Laser MFP	365	\$0.01273	\$4.65	\$0.01298	\$4.74
National 1927	Color Network Printer	103,968	\$0.01273	\$1,323.51	\$0.01298	\$1,349.50
National 1927	Color Photocopier	350,937	\$0.00288	\$1,010.70	\$0.00294	\$1,031.75
Office Systems of Vermont	Black Photocopier	3,438,578	\$0.00370	\$12,722.74	\$0.00377	\$12,963.44
Office Systems of Vermont	Black Photocopier	8,729	\$0.00391	\$34.13	\$0.00399	\$34.83
Office Systems of Vermont	Color Photocopier	984,081	\$0.00370	\$3,641.10	\$0.00377	\$3,709.99
Office Systems of Vermont	Color Photocopier	117,788	\$0.00391	\$460.55	\$0.00399	\$469.97
Office Systems of Vermont	High Production Black Photocopier	2,863,744	\$0.00329	\$9,421.72	\$0.00336	\$9,622.18
Xerox Copier Division	Color Photocopier	29,386	\$0.00790	\$232.15	\$0.00806	\$236.85
<b>Total</b>		<b>9,584,721</b>	<b>\$0.00486</b>	<b>\$46,610.38</b>	<b>\$0.00496</b>	<b>\$47,532.46</b>

## Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **Current year's increase is 2%.**

Vendor	Equipment Type	Annual Volume	2018-2019 Cost/Copy	Total Cost	2019-2020 Cost/Copy	Projected Cost
National 1927	Color Laser MFP	1,630	\$0.08866	\$144.52	\$0.09043	\$147.40
National 1927	Color Network Printer	152,777	\$0.08866	\$13,545.21	\$0.09043	\$13,815.62
National 1927	Color Photocopier	345,816	\$0.03412	\$11,799.24	\$0.03480	\$12,034.40
Office Systems of Vermont	Color Photocopier	588,625	\$0.05249	\$30,896.93	\$0.05354	\$31,514.98
Xerox Copier Division	Color Photocopier	67,870	\$0.04610	\$3,128.81	\$0.04702	\$3,191.25
<b>Total</b>		<b>1,156,718</b>	<b>\$0.05145</b>	<b>\$59,514.70</b>	<b>\$0.05248</b>	<b>\$60,703.65</b>

# Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.\*

<b>Total Number of Units</b>	<b>338</b>
<b>Total Number of Units on Lease</b>	<b>109</b>
<b>Total Number of Units Owned</b>	<b>229</b>
<b>Lease Company</b>	<b>Norway Savings Bank</b>
<b>Lease Start Date</b>	<b>07/01/2017</b>
<b>Lease End Date</b>	<b>08/01/2022</b>
<b>Term</b>	<b>5 Annual</b>
<b>Annual Payment usually due on 8/1</b>	<b>\$90,285.31</b>
<b>Remaining Payments</b>	<b>3</b>

*\*The determination on the lease has no bearing on Service & Supply and Warranty Contracts.*

## Leased Equipment

Building	Make/Model	Serial Number
ACE	Kyocera 4002i	W377505080
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503862
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503871
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503874
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503881
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503921
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503938
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503947
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503956
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503981
Center for Technology	Kyocera P3045DN	VM37503876
Center for Technology	Kyocera P3045DN	VM37503898
Central Office East	Kyocera P2135DN	LVK4204366
Central Office East	Kyocera P6130cdn	V5Q7605183
Central Office East	Kyocera P3045DN	VM37503930
Central Office East	Kyocera P3045DN	VM37503939
Central Office East	Kyocera P3045DN	VM37503942
Central Office West	Kyocera P3045DN	VM37503901
Central Office West	Kyocera P3045DN	VM37503909
Essex High	Toshiba e-Studio 1057	CBAF40183
Essex High	Toshiba e-Studio 1057	CBJE40093
Essex High	Toshiba e-Studio 1057	CBJE40101
Essex High	Toshiba e-Studio 1057	CBJE40118
Essex High	Kyocera P6130cdn	V5Q7605185
Essex High	Kyocera P6130cdn	V5Q7605192
Essex High	Kyocera P3045DN	VM37503863
Essex High	Kyocera P3045DN	VM37503864
Essex High	Kyocera P3045DN	VM37503865
Essex High	Kyocera P3045DN	VM37503866
Essex High	Kyocera P3045DN	VM37503868
Essex High	Kyocera P3045DN	VM37503870
Essex High	Kyocera P3045DN	VM37503872
Essex High	Kyocera P3045DN	VM37503875

Building	Make/Model	Serial Number
Essex High	Kyocera P3045DN	VM37503877
Essex High	Kyocera P3045DN	VM37503879
Essex High	Kyocera P3045DN	VM37503893
Essex High	Kyocera P3045DN	VM37503902
Essex High	Kyocera P3045DN	VM37503903
Essex High	Kyocera P3045DN	VM37503906
Essex High	Kyocera P3045DN	VM37503908
Essex High	Kyocera P3045DN	VM37503910
Essex High	Kyocera P3045DN	VM37503913
Essex High	Kyocera P3045DN	VM37503914
Essex High	Kyocera P3045DN	VM37503919
Essex High	Kyocera P3045DN	VM37503920
Essex High	Kyocera P3045DN	VM37503934
Essex High	Kyocera P3045DN	VM37503940
Essex High	Kyocera P3045DN	VM37503945
Essex High	Kyocera P3045DN	VM37503946
Essex High	Kyocera P3045DN	VM37503949
Essex High	Kyocera P3045DN	VM37503957
Essex High	Kyocera P3045DN	VM37503959
Essex High	Kyocera P3045DN	VM37503961
Essex High	Kyocera P3045DN	VM37503967
Essex High	Kyocera P3045DN	VM37503977
Essex High	Kyocera 5052ci	W2H7403283
Essex Town Elementary School	Kyocera P6130cdn	V5Q7605175
Essex Town Elementary School	Kyocera P6130cdn	V5Q7605195
Essex Town Elementary School	Kyocera P6130cdn	V5Q7605197
Essex Town Elementary School	Kyocera P3045DN	VM37503905
Essex Town Elementary School	Kyocera P3045DN	VM37503922
Essex Town Elementary School	Kyocera P3045DN	VM37503926
Essex Town Elementary School	Kyocera P3045DN	VM37503927
Essex Town Elementary School	Kyocera P3045DN	VM37503937
Essex Town Founders Memorial School	Kyocera P6130cdn	V5Q7605180
Essex Town Founders Memorial School	Kyocera P6130cdn	V5Q7605187
Essex Town Founders Memorial School	Kyocera P6130cdn	V5Q7605188



Building	Make/Model	Serial Number
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503869
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503912
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503918
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503923
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503924
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503928
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503932
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503948
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503950
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503951
Essex Town Founders Memorial School	Kyocera P3045DN	VM37503964
Essex Town Middle School	Kyocera P6130cdn	V5Q7605178
Essex Town Middle School	Kyocera P6130cdn	V5Q7605189
Essex Town Middle School	Kyocera P6130cdn	V5Q7605190
Essex Town Middle School	Kyocera P6130cdn	V5Q7605196
Essex Town Middle School	Kyocera M6535cidn	V6D7511252
Essex Town Middle School	Kyocera P3045DN	VM37503867
Essex Town Middle School	Kyocera P3045DN	VM37503878
Essex Town Middle School	Kyocera P3045DN	VM37503880
Essex Town Middle School	Kyocera P3045DN	VM37503907
Essex Town Middle School	Kyocera P3045DN	VM37503916
Essex Town Middle School	Kyocera P3045DN	VM37503917
Essex Town Middle School	Kyocera P3045DN	VM37503941
Essex Town Middle School	Kyocera P3045DN	VM37503944
Essex Town Middle School	Kyocera P3045DN	VM37503954
Essex Town Middle School	Kyocera P3045DN	VM37503960
Hiawatha Elementary	Kyocera P3045DN	VM37503873
Hiawatha Elementary	Kyocera P3045DN	VM37503929
Hiawatha Elementary	Kyocera P3045DN	VM37503931
Hiawatha Elementary	Kyocera P3045DN	VM37503933
Hiawatha Elementary	Kyocera P3045DN	VM37503935
Hiawatha Elementary	Kyocera P3045DN	VM37503936
Hiawatha Elementary	Kyocera 4052ci	W2M7502078
Summit Street Elementary	Kyocera 8002i	VAK7500834

Building	Make/Model	Serial Number
Summit Street Elementary	Kyocera 6052ci	W2D7501479
Summit Street Elementary	Kyocera 6002i	W2Z7502736
Thomas Fleming Elementary	Kyocera P3045DN	VM37503911
Thomas Fleming Elementary	Kyocera P3045DN	VM37503962
Thomas Fleming Elementary	Kyocera P3045DN	VM37503963
Westford Elementary	Kyocera 7002i	VAP7500733
Westford Elementary	Kyocera P3045DN	VM37503953
Westford Elementary	Kyocera 5052ci	W2H7403282

## Owned Equipment

Building	Make/Model	Serial Number
ACE	KyoceraFS-2100DN	LQA4611082
ACE	KyoceraP6026CDN	LW74701906
Albert D. Lawton Intermediate	Toshibae-Studio 3055C	C7HD78629
Albert D. Lawton Intermediate	Toshibae-Studio 857	CAHD13822
Albert D. Lawton Intermediate	Toshibae-Studio 857	CAHD13835
Albert D. Lawton Intermediate	Toshibae-Studio 5560c	CSHD13464
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410199
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410302
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410304
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410338
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410339
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410343
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410344
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410455
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410508
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411540
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411549
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411560
Albert D. Lawton Intermediate	KyoceraM2035 MFP	LVV4401742
Albert D. Lawton Intermediate	KyoceraP6026CDN	LW74701884
Albert D. Lawton Intermediate	KyoceraP6026CDN	LW74701907
Center for Technology	Toshibae-Studio 657	CAHD14096
Center for Technology	Toshibae-Studio 657	CAHD14097
Center for Technology	Toshibae-Studio 657	CAHD14098
Center for Technology	Toshibae-Studio 457	CEHD28690
Center for Technology	Toshibae-Studio 5560c	CSHD13646
Center for Technology	XeroxC60	E2B648894
Center for Technology	XeroxC60	E2B658389
Center for Technology	KyoceraFS-2100DN	LQA4611042
Center for Technology	KyoceraFS-2100DN	LQA4611056
Center for Technology	KyoceraP2135DN	LVK4409814
Center for Technology	KyoceraP2135DN	LVK4410294
Center for Technology	KyoceraP2135DN	LVK4410305

Building	Make/Model	Serial Number
Center for Technology	KyoceraP2135DN	LVK4410321
Center for Technology	KyoceraP2135DN	LVK4410325
Center for Technology	KyoceraP2135DN	LVK4410329
Center for Technology	KyoceraP2135DN	LVK4410331
Center for Technology	KyoceraP2135DN	LVK4410336
Center for Technology	KyoceraP2135DN	LVK4410347
Center for Technology	KyoceraP2135DN	LVK4410350
Center for Technology	KyoceraP2135DN	LVK4410392
Center for Technology	KyoceraP2135DN	LVK4410452
Center for Technology	KyoceraP2135DN	LVK4410453
Center for Technology	KyoceraP2135DN	LVK4410516
Center for Technology	KyoceraP2135DN	LVK4411550
Center for Technology	KyoceraP2135DN	LVK4411553
Center for Technology	KyoceraP2135DN	LVK4411554
Center for Technology	KyoceraP2135DN	LVK4411556
Center for Technology	KyoceraP2135DN	LVK4411558
Center for Technology	KyoceraP6026CDN	LW74701873
Center for Technology	KyoceraP6026CDN	LW74701882
Center for Technology	KyoceraP6230cdn	RCB8600565
Center for Technology	KyoceraP6230cdn	RCB8600667
Center for Technology	Toshibae-Studio 4540c	SMI380670
Center for Technology	KyoceraM2540dw	VCJ7304264
Central Office East	Toshibae-Studio 5560c	CSBE17738
Central Office East	KyoceraFS-2100DN	LQA4611044
Central Office East	KyoceraP2135DN	LVK4410337
Central Office West	Toshibae-Studio 3055C	C7HD78664
Central Office West	Toshibae-Studio 857	CAHD13841
Central Office West	HPLaser Jet 4250	CNDX301567
Central Office West	HPLaser Jet 4250	CNGX304126
Central Office West	KyoceraFS-2100DN	LQA4611077
Central Office West	KyoceraFS-2100DN	LQA4611099
Central Office West	KyoceraFS-4100DN	LQP5912239
Central Office West	KyoceraP2135DN	LVK4410297
Central Office West	KyoceraP2135DN	LVK4410371

Building	Make/Model	Serial Number
Central Office West	KyoceraP2135DN	LVK4410391
Central Office West	KyoceraP2135DN	LVK4410451
Central Office West	KyoceraFS-4100DN	NUK2902818
Central Office West	KyoceraFS-4100DN	NUK3408328
Essex High	Toshibae-Studio 3055C	C7HD78644
Essex High	Toshibae-Studio 757	CAHD13768
Essex High	Toshibae-Studio 657	CAHD14105
Essex High	Toshibae-Studio 557	CAHD14261
Essex High	Toshibae-Studio 207L	CEHD29792
Essex High	HPLaser Jet MP712dn	CNDCGBJ232
Essex High	KyoceraFS-2100DN	LQA4611046
Essex High	KyoceraFS-2100DN	LQA4611054
Essex High	KyoceraFS-2100DN	LQA4611057
Essex High	KyoceraFS-2100DN	LQA4611080
Essex High	KyoceraFS-2100DN	LQA4611085
Essex High	KyoceraFS-2100DN	LQA4611089
Essex High	KyoceraP2135DN	LVK4409728
Essex High	KyoceraP2135DN	LVK4410290
Essex High	KyoceraP2135DN	LVK4410291
Essex High	KyoceraP2135DN	LVK4410296
Essex High	KyoceraP2135DN	LVK4410300
Essex High	KyoceraP2135DN	LVK4410301
Essex High	KyoceraP2135DN	LVK4410303
Essex High	KyoceraP2135DN	LVK4410306
Essex High	KyoceraP2135DN	LVK4410307
Essex High	KyoceraP2135DN	LVK4410308
Essex High	KyoceraP2135DN	LVK4410309
Essex High	KyoceraP2135DN	LVK4410310
Essex High	KyoceraP2135DN	LVK4410311
Essex High	KyoceraP2135DN	LVK4410315
Essex High	KyoceraP2135DN	LVK4410327
Essex High	KyoceraP2135DN	LVK4410335
Essex High	KyoceraP2135DN	LVK4410341
Essex High	KyoceraP2135DN	LVK4410342

Building	Make/Model	Serial Number
Essex High	KyoceraP2135DN	LVK4410345
Essex High	KyoceraP2135DN	LVK4410346
Essex High	KyoceraP2135DN	LVK4410348
Essex High	KyoceraP2135DN	LVK4410349
Essex High	KyoceraP2135DN	LVK4410351
Essex High	KyoceraP2135DN	LVK4410354
Essex High	KyoceraP2135DN	LVK4410359
Essex High	KyoceraP2135DN	LVK4410376
Essex High	KyoceraP2135DN	LVK4410378
Essex High	KyoceraP2135DN	LVK4410380
Essex High	KyoceraP2135DN	LVK4410381
Essex High	KyoceraP2135DN	LVK4410382
Essex High	KyoceraP2135DN	LVK4410383
Essex High	KyoceraP2135DN	LVK4410384
Essex High	KyoceraP2135DN	LVK4410385
Essex High	KyoceraP2135DN	LVK4410386
Essex High	KyoceraP2135DN	LVK4410387
Essex High	KyoceraP2135DN	LVK4410388
Essex High	KyoceraP2135DN	LVK4410389
Essex High	KyoceraP2135DN	LVK4410390
Essex High	KyoceraP2135DN	LVK4410393
Essex High	KyoceraP2135DN	LVK4410395
Essex High	KyoceraP2135DN	LVK4410396
Essex High	KyoceraP2135DN	LVK4410411
Essex High	KyoceraP2135DN	LVK4410442
Essex High	KyoceraP2135DN	LVK4410444
Essex High	KyoceraP2135DN	LVK4410448
Essex High	KyoceraP2135DN	LVK4410456
Essex High	KyoceraP2135DN	LVK4410457
Essex High	KyoceraP2135DN	LVK4410459
Essex High	KyoceraP2135DN	LVK4410494
Essex High	KyoceraP2135DN	LVK4410505
Essex High	KyoceraP2135DN	LVK4411544
Essex High	KyoceraP2135DN	LVK4411546

Building	Make/Model	Serial Number
Essex High	KyoceraP2135DN	LVK4411547
Essex High	KyoceraP2135DN	LVK4411548
Essex High	KyoceraP2135DN	LVK4411551
Essex High	KyoceraP2135DN	LVK4411552
Essex High	KyoceraP2135DN	LVK4411555
Essex High	KyoceraP2135DN	LVK4411557
Essex High	KyoceraP2135DN	LVK4411563
Essex High	KyoceraP2135DN	LVK4411691
Essex High	KyoceraM2035 MFP	LVV4401749
Essex High	KyoceraECOSYS P6021cdn	LW34300828
Essex High	KyoceraP6026CDN	LW74701891
Essex High	KyoceraP6026CDN	LW74701899
Essex High	KyoceraP6026CDN	LW74701901
Essex High	KyoceraP6026CDN	LW74701902
Essex High	KyoceraP6026CDN	LW74701903
Essex High	KyoceraFS-4100DN	NUK2902829
Essex High	KyoceraP3045DN	VM37503915
Essex Town Elementary School	Toshibae-Studio 857	CABF31366
Essex Town Elementary School	KyoceraP2135DN	LVK4410352
Essex Town Elementary School	ToshibaE-Studio 6570C	SSAF90726
Essex Town Founders Memorial School	Toshibae-Studio 857	CABF31365
Essex Town Founders Memorial School	Toshibae-Studio 457	CEHD28685
Essex Town Founders Memorial School	ToshibaE-Studio 6570C	SSAF90722
Essex Town Middle School	Toshibae-Studio 857	CABF31362
Essex Town Middle School	ToshibaE-Studio 6570C	SSAF90713
Hiawatha Elementary	Toshibae-Studio 857	CAHD13828
Hiawatha Elementary	Toshibae-Studio 457	CEKE47064
Hiawatha Elementary	KyoceraP2135DN	LVK4410160
Hiawatha Elementary	KyoceraP2135DN	LVK4410317
Hiawatha Elementary	KyoceraP2135DN	LVK4410318
Hiawatha Elementary	KyoceraP2135DN	LVK4410320
Hiawatha Elementary	KyoceraP2135DN	LVK4410332
Hiawatha Elementary	KyoceraP2135DN	LVK4410334
Hiawatha Elementary	KyoceraP2135DN	LVK4410394



Building	Make/Model	Serial Number
Hiawatha Elementary	KyoceraP2135DN	LVK4410441
Hiawatha Elementary	KyoceraP2135DN	LVK4410443
Hiawatha Elementary	KyoceraP2135DN	LVK4410445
Hiawatha Elementary	KyoceraP2135DN	LVK4410446
Hiawatha Elementary	KyoceraP2135DN	LVK4410449
Hiawatha Elementary	KyoceraP2135DN	LVK4410450
Hiawatha Elementary	KyoceraP2135DN	LVK4410454
Hiawatha Elementary	KyoceraP2135DN	LVK4411680
Hiawatha Elementary	KyoceraM2035 MFP	LVV4402044
Hiawatha Elementary	KyoceraP6026CDN	LW74701897
Hiawatha Elementary	KyoceraP6026CDN	LW74X02616
Summit Street Elementary	KyoceraFS-2100DN	LQA4611096
Summit Street Elementary	KyoceraP2135DN	LVK4410314
Summit Street Elementary	KyoceraP2135DN	LVK4410316
Summit Street Elementary	KyoceraP2135DN	LVK4410319
Summit Street Elementary	KyoceraP2135DN	LVK4410322
Summit Street Elementary	KyoceraP2135DN	LVK4410323
Summit Street Elementary	KyoceraP2135DN	LVK4410324
Summit Street Elementary	KyoceraP2135DN	LVK4410326
Summit Street Elementary	KyoceraP2135DN	LVK4410328
Summit Street Elementary	KyoceraP2135DN	LVK4410330
Summit Street Elementary	KyoceraP2135DN	LVK4411694
Summit Street Elementary	KyoceraP2135DN	LVK4411695
Summit Street Elementary	KyoceraP2135DN	LVK4411697
Summit Street Elementary	KyoceraP2135DN	LVK4411698
Summit Street Elementary	KyoceraP2135DN	LVK4411700
Summit Street Elementary	KyoceraP2135DN	LVK4411702
Summit Street Elementary	KyoceraP2135DN	LVK4411708
Summit Street Elementary	KyoceraM2035 MFP	LVV5804829
Summit Street Elementary	KyoceraP6026CDN	LW74701888
Thomas Fleming Elementary	Toshibae-Studio 3055C	C7HD78665
Thomas Fleming Elementary	Toshibae-Studio 657	CAHD14073
Thomas Fleming Elementary	Toshibae-Studio 657	CAHD14100
Thomas Fleming Elementary	Toshibae-Studio 557	CAHD14264



Building	Make/Model	Serial Number
Thomas Fleming Elementary	KyoceraP2135DN	LVK3Z02192
Thomas Fleming Elementary	KyoceraP2135DN	LVK4204359
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410495
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410502
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410504
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410507
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410509
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410510
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410511
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411651
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411678
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411682
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411683
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411686
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411690
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411692
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411693
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411699
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411701
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411707
Thomas Fleming Elementary	KyoceraP6026CDN	LW74701890
Thomas Fleming Elementary	KyoceraP6026CDN	LW74701893
Westford Elementary	Toshibae-Studio 557	CAHD14259
Westford Elementary	KyoceraP2135DN	LVK4410312
Westford Elementary	KyoceraP2135DN	LVK4410501

# STARDoc User Names

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## Benefits of partnering with SPC

### Top Benefits to **our CLIENTS:**

#### 1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong ***we pay for our own fee*** by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 69 clients with over 3,900 devices doing more than **239** million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid.!
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

#### 2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

#### 3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.



## Benefits of partnering with SPC

### 4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

### 5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

### 6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

**SPC has been serving their clients since 1988, saving millions of dollars along the way. Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!**



## SPC Values Our Vendors

### **Overall Benefits to our VENDORS**

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!
- SPC is well respected in the industry.
- SPC values our vendors and speaks highly of them to our clients.
- National Contracts that are all negotiated with the manufacturers at your disposal

### **Vendor Benefits Pre-Bid & During the Bid Process**

- Sharing of previous bid results that help you to negotiate with your manufacturers.
- On-Site Survey of client requirements including mapping all devices.
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).
- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).
- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

### **Vendor Benefits Before & During Installation**

- Digital Needs Analysis: Matching up the machine to installation site.
- Schedule and coordinate Vendor meeting with Client.
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!
- Manage installation.
- Audit installation.
- Capture final meter reads for old contracts..
- Close books on old devices & contracts..



## SPC Values Our Vendors

### **Vendor Ongoing Support**

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

### **Why do some vendors hesitate to bid?**

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

**SPC manages over 3,900 pieces of equipment;**  
**Our relationship with our vendors has never been stronger!**