·SPC·

Specialized Purchasing Consultants
1491 East Side River Road
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FY20 Annual Report

Year - End Photocopier Analysis

With projected costs for FY21

Heather Bushey
Essex Westford School District
51 Park Street
Essex Junction, VT 05452

Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

September 2020

Heather Bushey
Essex Westford School District
51 Park Street
Essex Junction, VT 05452

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
(800) 750-1538

VISIT US ON THE WEB:
www.spccopypro.com

Dear Heather:

We at Specialized Purchasing consultants wish to thank you for your continued confidence in us for the past 14 years. We hope we can continue this relationship for many years to come.

This year's Annual Report provides an overview of last year's reprographic equipment usage and status. We recognize that this was an unusual year and that accurate usage may not be fully reflected. However, it is still good to compare and review to see just how the pandemic has impacted usage. Recommendations have still been made to address any potential problem areas and help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. Hopefully you have been able to benefit from these services, and we hope to continue to offer new services. In fact, one new service is the Client Warranty and Relief Fund. A description of this valuable service is provided in this year's report. We are pleased to continue offering all of our services to you at no additional charge.

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

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Meet Your Team

Skip Tilton, President
Billie Jo Tilton, Vice President

As co-founders of SPC, Billie Jo and I are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.

Jessica Paradis
Accounting Coordinator

Jessica oversees billing, resolving any questions or issues as needed. She is also responsible for setting up lease and purchase transactions.

Alex Webster
Operations & Marketing Manager

Alex oversees STARDoc, FM Audit, and equipment upgrades. He also researches and markets current and new SPC tools and services to existing and potential clients.

Pam Weed
Client-Vendor Relations

Pam helps to maintain a good working relationship between clients and vendors, especially with regard to equipment reliability. She also oversees equipment upgrades and changes, warranty replacements, end-of-year meter collection and billing, and Annual Report scheduling. Pam assists with marketing SPC services to existing and potential clients.

Robert Dutil
Information Technology

Bob keeps SPC running by maintaining and updating database processes as well as assisting in updates to SPC's STARDoc website and the creation of code to create the many reports SPC generates to give you the accurate information of your usage.

Jamin Tilton
Operations Support

Jamin plays a vital role in performing onsite equipment surveys and installation audits. He assists with contact information updates along with STARDoc and FM Audit updates.

Heidi Tilton
Accounting Support

Heidi handles bookkeeping and billing for both clients and vendors, processing payments, and other office support.

Kelly Fortier
Office Support

Our newest team member, Kelly assists with maintaining service & supply contracts, managing equipment trades, and upgrades, bookkeeping and other general office work.

SPC
specialized purchasing consultants

SPC Timeline

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and service and supply contracts.

1999 Improved Annual Reports

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Established Student Ratios.

2001 Meter Collection

- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Bond Counsel Review of Contracts and Warranties

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2012 STARDoc and Simplified Billing Developed and Implemented

- Live Floor Plans: Allows IT administrators to move devices around on their own floor plans.
- STARDoc: Helps project out the end of year costs and potential overages.
- Simplified Billing: Designed to eliminate hundreds of invoices and condenses it down to 2 or 3 a year.

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

SPC Timeline

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid

- Mandatory annual fleet service history: Provides data on the overall reliability of the fleet.
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.

2020 Mock Bids - Warranty and Relief Fund

- Mock Bids: allows us to show where a client's pricing would come in without having to go out to bid. This allows them to buy off an existing bid, thus saving time and money.
- Warranty and Relief Fund: Due to the pandemic, there are serious upheavals in the industry. In an effort to cushion our clients, this fund was established. For more information, see the last page of the Annual Report.

2021 SPC Roadmap

- Major STARDoc facelift. User interface will be more modern.
- Update Bid Process to simplify bid submission for all of our vendors.
- Five Year Fleet Management (FYFM) - Projects out Five Year costs for all equipment based on current and past usage.

Equipment Health Status

Total Number of Machines:	**343**

Total Black Photocopiers:	**36**
Total Color Photocopiers:	**20**
Total Black Network Printers:	**255**
Total Color Network Printers:	**32**
Total Removed From Service:	**2**

# of Units OFF Warranty:	**4**
# of Units Approaching End of Warranty:	**23**
# of Units Overused:	0
# of Units Underused:	0
Commencement Date:	07/01/2017
# of Annual Payments Left on Lease:	2
All Warranties and Service Contracts Expire:	06/30/2023
SPC's FM Audit Print Management Software Loaded:	Yes
Printer Contract Signed:	Yes

NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Heather,

Because of the change to remote learning in March, COVID-19 had a direct and significant impact on client budgets. Usage was dramatically affected and resulted in a year-end under usage credit of $25,866.95. While this may seem like a positive – saving money on reprographic expenses – it has actually put a tremendous burden on the vendors as they are starting off the new fiscal year with a deficit. Combine this with other economic strains for the vendors, SPC is concerned, which is why we have developed the Warranty and Relief Fund (see page 135) to protect our clients.

It is our recommendation that we take a serious look at the overall equipment the district has. Many of the Toshiba copiers are aging now and OSV's response time is 9 hours! National's response time is under 2 hours and they have provided a} on-premise• loaner for warranty issues.

It is our recommendation that we explore an upgrade that would commence on 8-2-2021Êwhich would pay off off your last lease payment. Your first payment of the new lease would be on 8-1-2022. Service and supply contract would drop in FY21Êwhich would save $65,452.30 over Five Years in color usage.(àased on COVID volume that is lower than normal) (See page 109).

Sincerely,

Skip

Aging Equipment Summary

The following equipment is seven or more years from the date they were first offered for sale by the manufacturer. This is a major factor because availability of parts, cost of operation, and warranties all become diminished at 10 years from the Date of Introduction. Usage, age, and service history need to be considered to see if they are due for replacement soon.

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
ACE	Room P207	Kyocera FS-2100DN	LQA4611082	NA1927	10/01/2012
Albert D. Lawton Intermediate	Library	Toshiba e-Studio 3055C	C7HD78629	OSV	07/01/2013
Center for Technology	Room M109A	Kyocera FS-2100DN	LQA4611042	NA1927	10/01/2012
Center for Technology	Room M118	Kyocera FS-2100DN	LQA4611056	NA1927	10/01/2012
Center for Technology	Room M127 - Community Ed M Wing	Toshiba e-Studio 5518A	C2BJ13826	OSV	01/01/2008
Center for Technology	Room R124 Cosmetology 2	Toshiba e-Studio 4540c	SMI380670	OSV	05/01/2011
Central Office West	Room 107B	Kyocera FS-4100DN	NUK3408328	NA1927	10/01/2012
Central Office West	Room 112	HP Laser Jet 4250	CNDX301567	NA1927	01/01/2004
Central Office West	Room 112	HP Laser Jet 4250	CNGX304126	NA1927	01/01/2004
Central Office West	Room 115	Kyocera FS-4100DN	LQP5912239	NA1927	10/01/2012
Central Office West	Room 120	Kyocera FS-4100DN	NUK2902818	NA1927	10/01/2012
Central Office West	Room 206	Toshiba e-Studio 3055C	C7HD78664	OSV	07/01/2013
Central Office West	Room 210	Kyocera FS-2100DN	LQA4611077	NA1927	10/01/2012
Central Office West	Room 211	Kyocera FS-2100DN	LQA4611044	NA1927	10/01/2012
Central Office West	Room 214	Kyocera FS-2100DN	LQA4611099	NA1927	10/01/2012
Essex High School	Maintenance Office	Kyocera FS-4100DN	NUK2902829	NA1927	10/01/2012

Building	Room	Make/Model	Serial Number	Vendor Name	Intro Date
Essex High School	Room B115	Kyocera FS-2100DN	LQA4611054	NA1927	10/01/2012
Essex High School	Room B12 Maintenance	Toshiba e-Studio 3055C	C7HD78644	OSV	07/01/2013
Essex High School	Room B120 - Kenny	Kyocera FS-2100DN	LQA4611057	NA1927	10/01/2012
Essex High School	Room C130C	Kyocera FS-2100DN	LQA4611089	NA1927	10/01/2012
Essex High School	Room C232	Kyocera FS-2100DN	LQA4611046	NA1927	10/01/2012
Essex High School	Room C236	Kyocera FS-2100DN	LQA4611085	NA1927	10/01/2012
Essex High School	Room E105	HP Laser Jet MP712dn	CNDCGBJ232	NA1927	11/01/2012
Essex High School	Room L101 Circulation Library - Sungard	Kyocera FS-2100DN	LQA4611080	NA1927	10/01/2012
Summit Street Elementary	Room 17 - Library	Kyocera FS-2100DN	LQA4611096	NA1927	10/01/2012
Thomas Fleming Elementary	Main Office	Toshiba e-Studio 3055C	C7HD78665	OSV	07/01/2013

Non-Contracted Devices

Make - Model	Serial Number	IP Address	Last Update
EPSON SC-P800 Series	UZVE001548	10.21.110.19	2020-06-21 03:30:39
EPSON SC-P800 Series	UZVE028540	10.21.110.22	2020-06-21 03:30:39
EPSON SC-P800 Series	UZVE035149	10.21.110.26	2020-06-21 03:30:39
Epson Stylus Pro 3880	LPJE006457	10.21.110.22	2020-01-02 11:26:14
Epson Stylus Pro 3880	LPJE033585	10.21.110.20	2020-01-02 11:26:14
Epson Stylus Pro 3880	LPJE037675	10.21.110.20	2020-03-17 07:26:32
EPSON Stylus Pro 9900	KJFE008684	10.18.0.230	2020-09-04 23:26:40
HP Designjet T520 24in	CN65O7M048	10.11.110.21	2020-09-04 23:26:40

Warranty Replaced Machines

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department/Room	Make/Model	Serial #	Vendor ID #	Date of Trade
Center for Technology	Room M126- Graphic Design	Xerox-C60	E2B648894		2020-06-30
Center for Technology	Room E109- Skill Tech	Xerox-C60	E2B658389		2020-06-30
Center for Technology	Bldg Trades/Nat Res H04 Conf	Kyocera-P6026CDN	LW74701873	V0449	2020-01-20
Center for Technology	Building Trades	Kyocera-M5521cdw	VDZ7X01420		2020-03-03

Annual Black Volume by Location

Essex Westford School District

FY20 - COVID-19
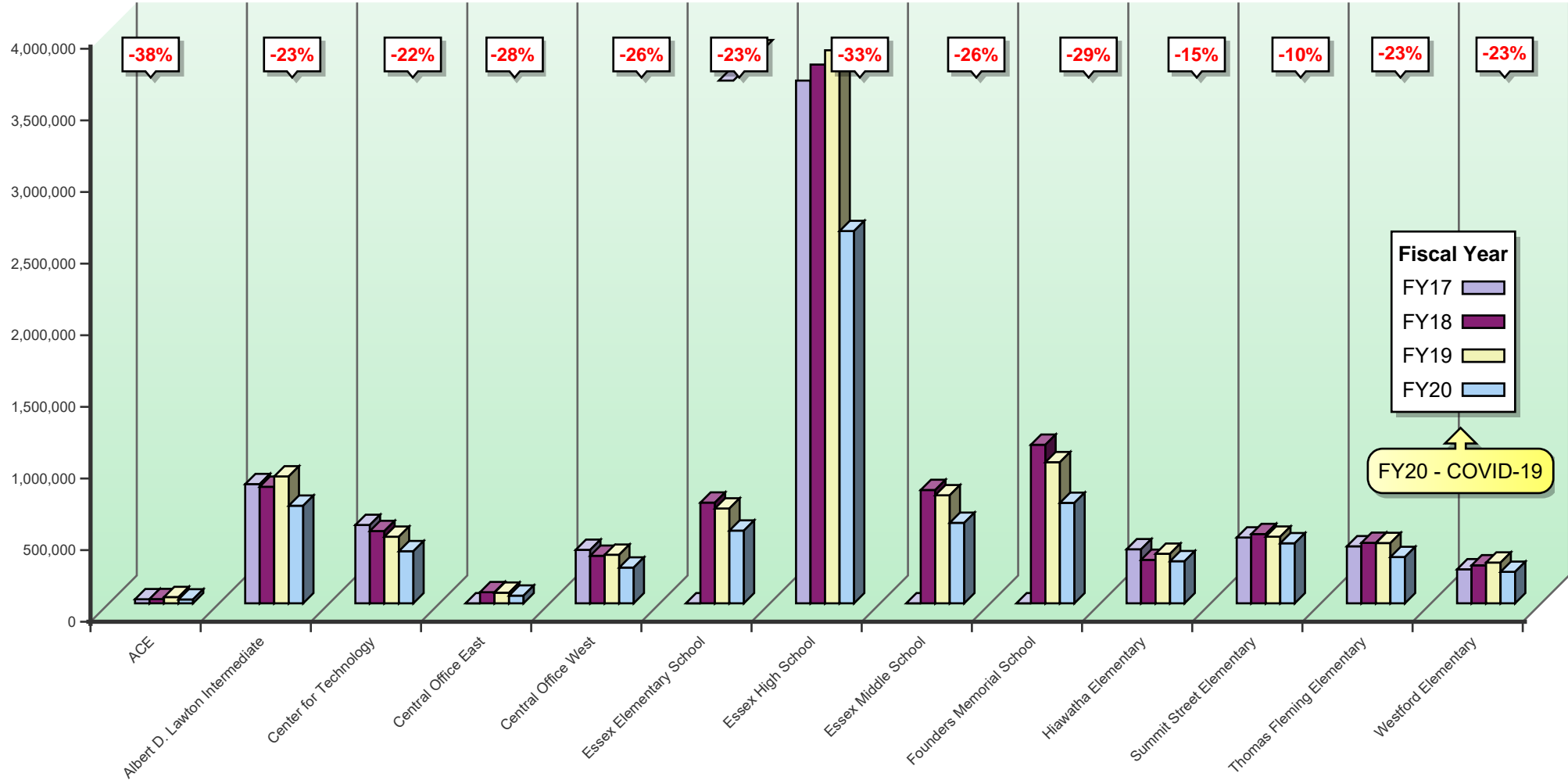
Annual Black Volume Overall
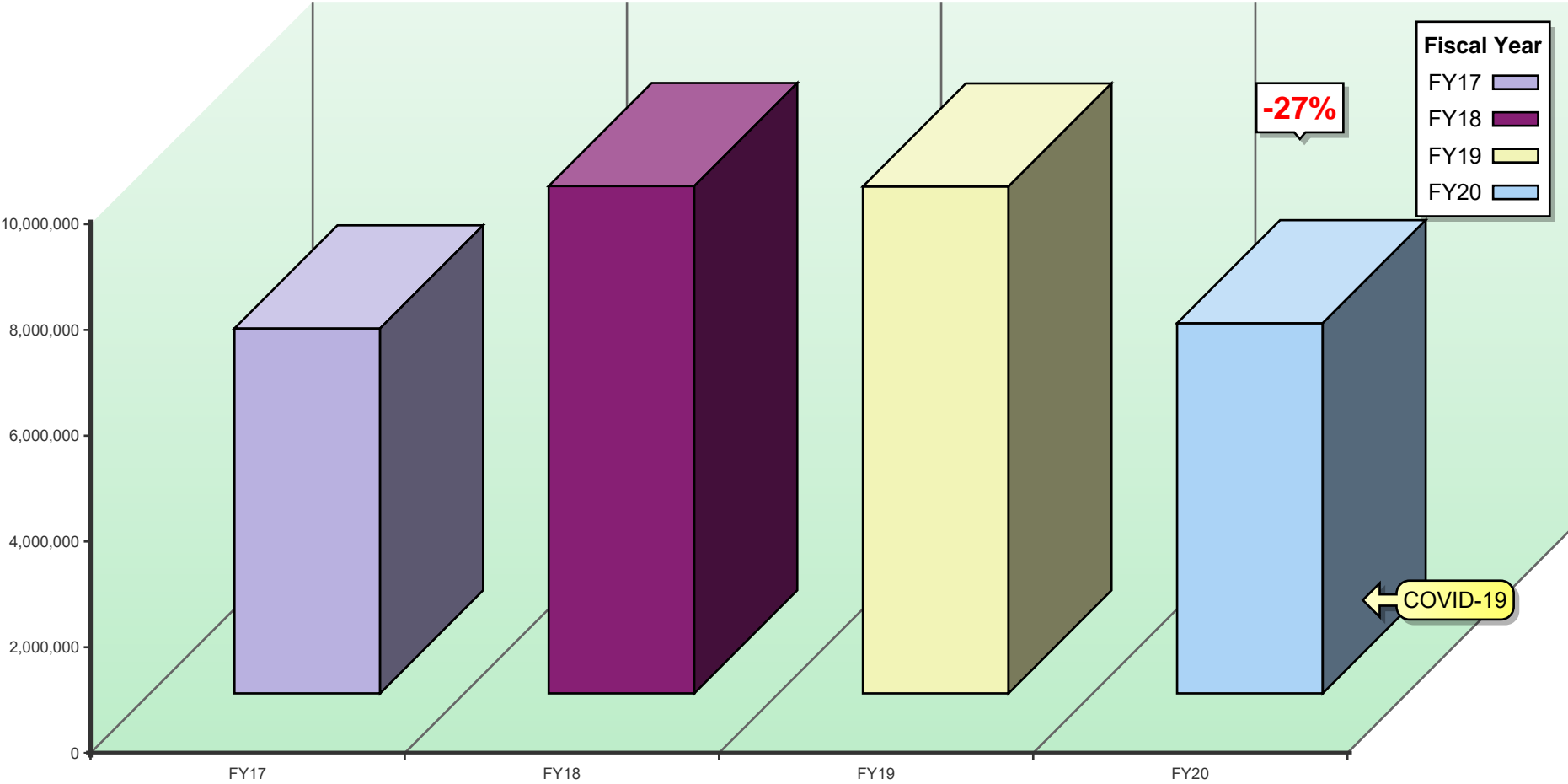
% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Black

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
ACE	60	26,881	$693.80	448	$11.56
Albert D. Lawton Intermediate	348	681,322	$18,513.02	1,958	$53.20
Center for Technology	468	363,776	$10,314.05	777	$22.04
Central Office East	0	53,549	$1,438.29	0	$0.00
Central Office West	0	249,433	$7,465.65	0	$0.00
Essex Elementary School	287	507,541	$13,587.41	1,768	$47.34
Essex High School	1159	2,598,708	$70,534.44	2,242	$60.86
Essex Middle School	414	561,805	$14,878.58	1,357	$35.94
Founders Memorial School	391	701,100	$19,006.01	1,793	$48.61
Hiawatha Elementary	152	293,891	$7,970.15	1,933	$52.44
Summit Street Elementary	165	419,027	$10,950.70	2,540	$66.37
Thomas Fleming Elementary	153	322,991	$8,854.75	2,111	$57.87
Westford Elementary	161	219,590	$5,817.89	1,364	$36.14
Totals	**3,758**	**6,999,614**	**$190,024.73**	**1,863**	**$50.57**

Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.

Industry Average Copies per Student - Black

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,038	131,634,476	$3,165,697.18	1,778	$42.76

Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.

FY20	1,778 ← COVID-19
FY19	2,291
FY18	2,344
FY17	2,351
FY16	2,418

1,500   1,600   1,700   1,800   1,900   2,000   2,100   2,200   2,300   2,400   2,500
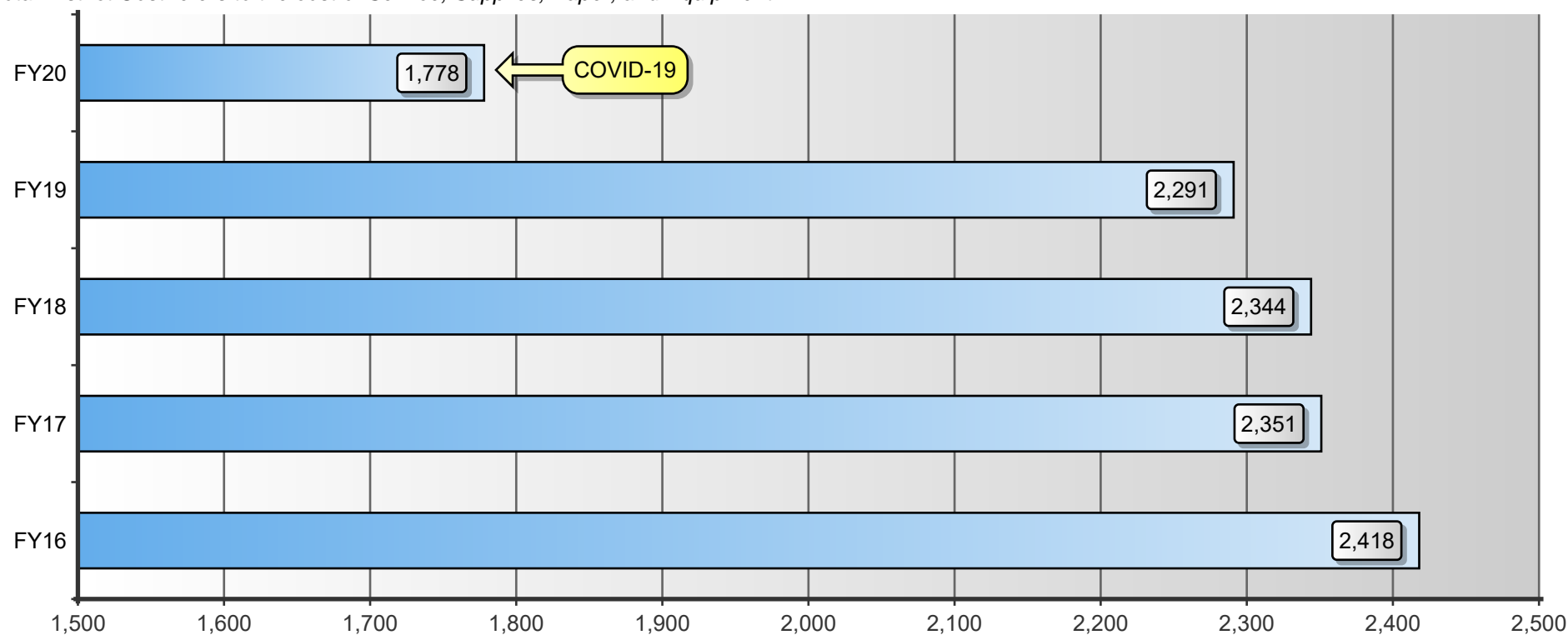
Annual Color Volume by Location
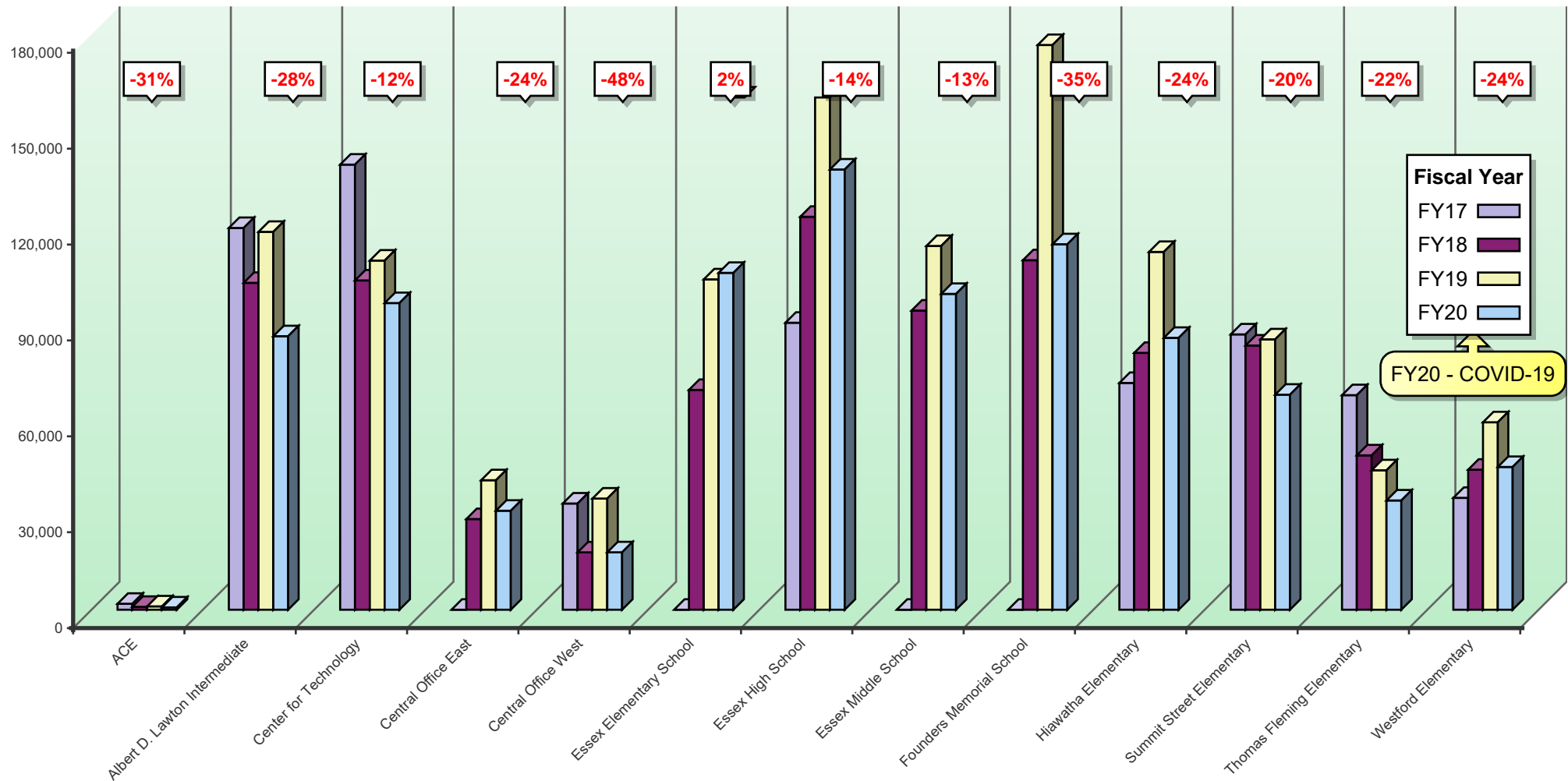
Annual Color Volume Overall
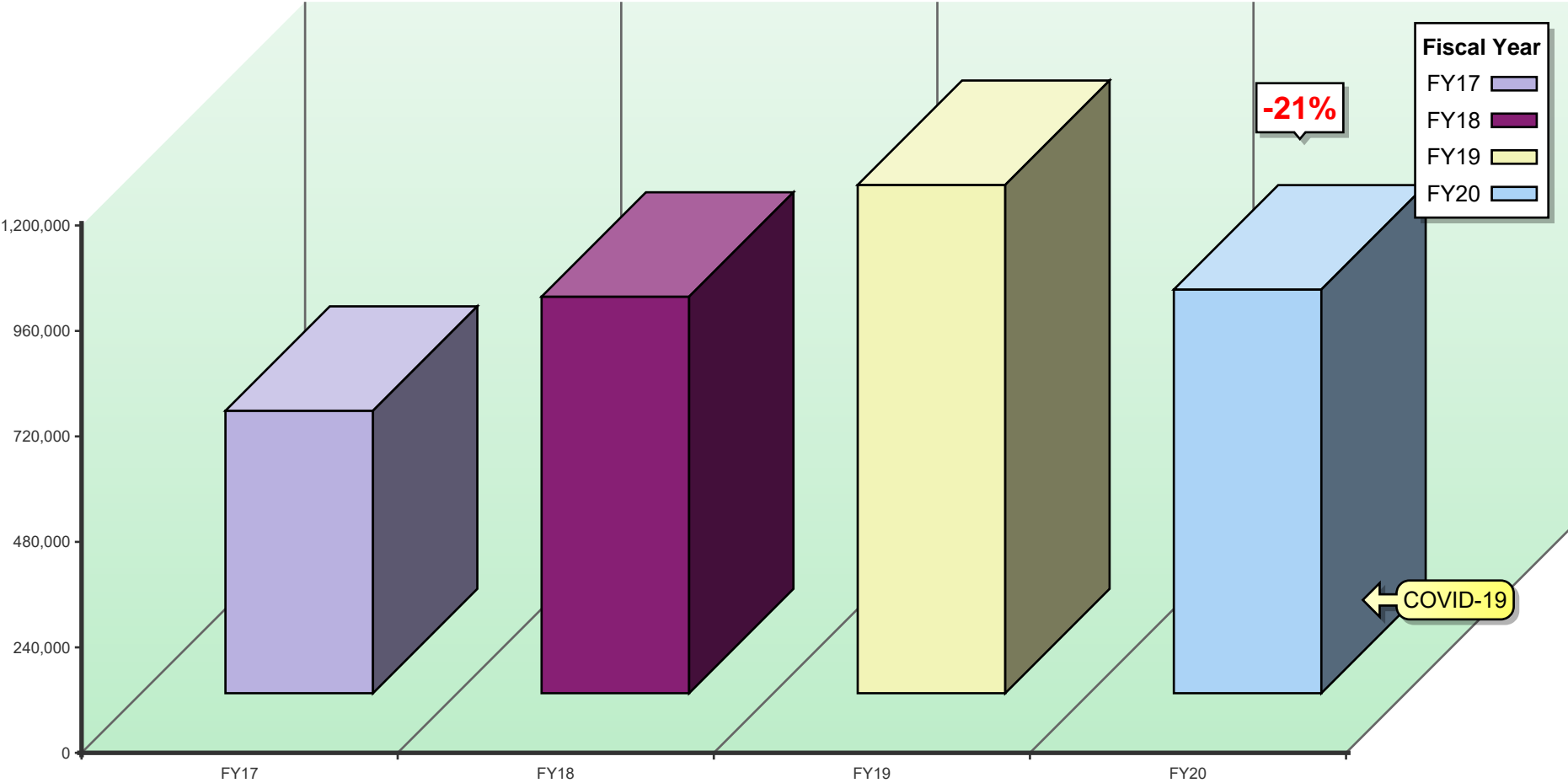
% amount equals the overall increase or decrease between Previous Year & Current Year

Average Student-to-Copy Usage - Color

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building Name	Student Population	Annual Volume	Total School Cost*	Annual Copies Per Student	Annual Cost Per Student
ACE	60	724	$65.67	12	$1.09
Albert D. Lawton Intermediate	348	85,572	$4,757.24	246	$13.67
Center for Technology	468	95,944	$5,383.24	205	$11.50
Central Office East	0	30,973	$1,714.75	0	$0.00
Central Office West	0	17,965	$964.72	0	$0.00
Essex Elementary School	287	105,396	$6,478.65	367	$22.57
Essex High School	1159	137,731	$5,931.93	119	$5.12
Essex Middle School	414	98,808	$5,905.83	239	$14.27
Founders Memorial School	391	114,347	$6,741.05	292	$17.24
Hiawatha Elementary	152	85,060	$3,707.94	560	$24.39
Summit Street Elementary	165	67,280	$2,693.20	408	$16.32
Thomas Fleming Elementary	153	34,187	$1,998.86	223	$13.06
Westford Elementary	161	44,664	$1,558.77	277	$9.68
Totals	**3,758**	**918,651**	**$47,901.87**	**244**	**$12.75**

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

Note: STARDoc tool will flag any future high color usage. See page 133 of STARDoc Features. Current industry ratio averages 184 color prints per student per year. Your color volume this year averages 244 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

District Wide Black Totals	*6,999,614*	*$35,082.09*
District Wide Color Totals	*918,651*	*$47,760.35*

Industry Average Copies per Student - Color

This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,038	13,597,620	$725,023.31	184	$9.79

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.

Color-to-Total Volume Comparison

Chart showing Color-to-Total Volume Comparison with Black and Color volumes:
- Essex Westford School District: Black 6,999,614; Color 918,651 (11.6%)
- All Schools Average: Black 2,742,385; Color 283,284 (9.4%)

Y-axis values: 0, 1,000,000, 2,000,000, 3,000,000, 4,000,000, 5,000,000, 6,000,000, 7,000,000

Legend — Volumes: Black, Color
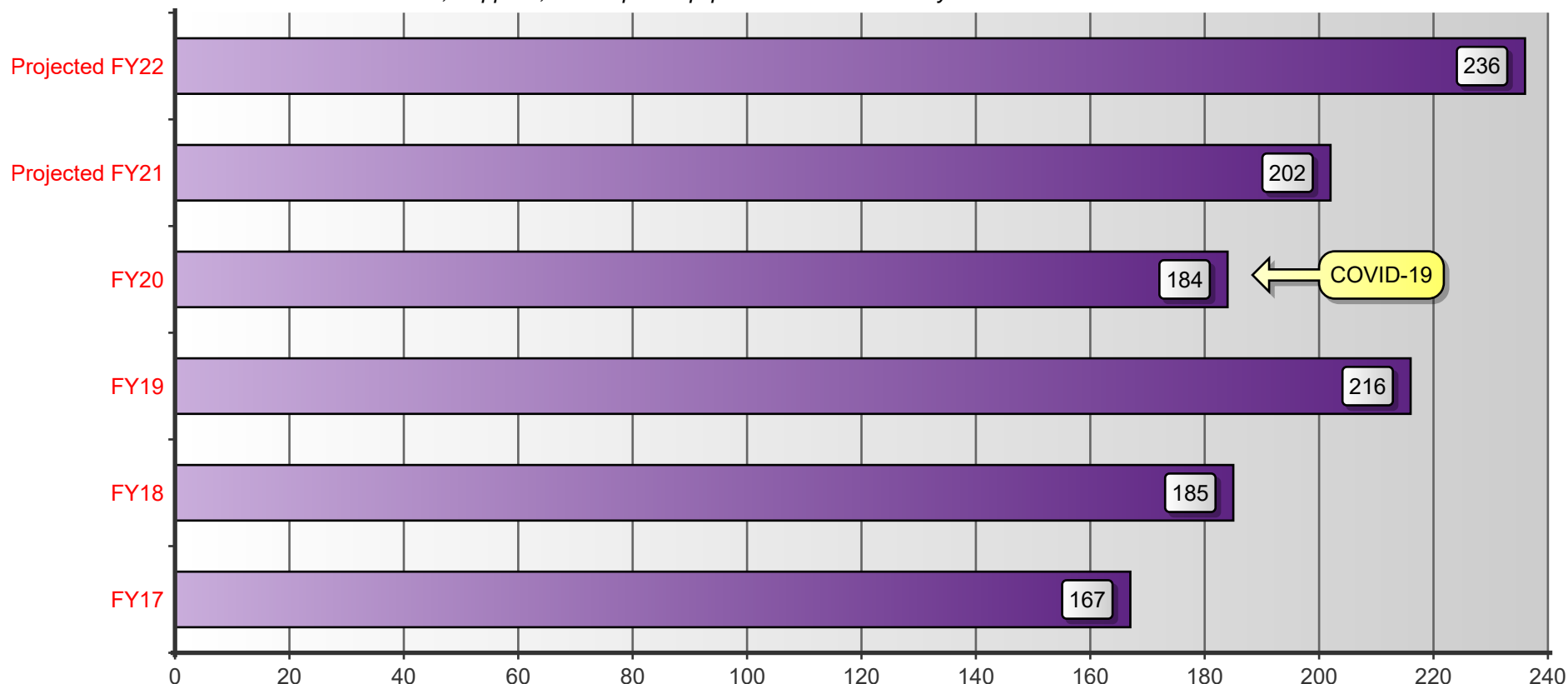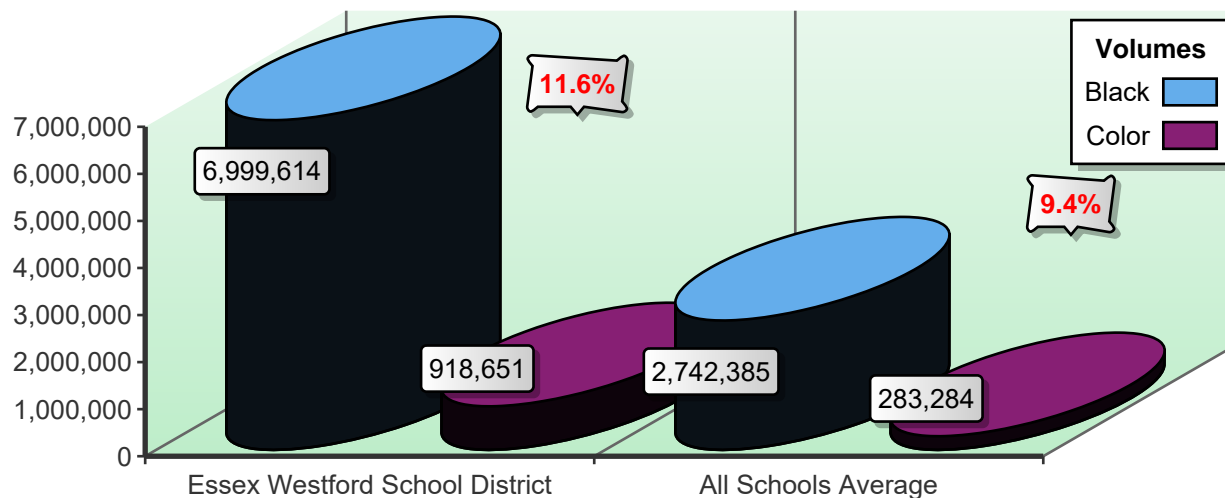
SPC Analysis

COLOR printing is skyrocketing out of control! A five-year study of 83,000 students across the Tri-State region revealed a rapid increase in the K-12 sector. In fact, in FY19, color printing increased by 19%! Of course FY20 was dramatically different because of COVID-19. Therefore, we should assume that color volume will continue to increase unless the proper controls are put in place. Obviously, some color printing is necessary. However, if color printing is not monitored properly, it could blow up your entire printing budget. The best time to financially achieve the color control goal is when you do your next upgrade. For that recommendation, please review the Health Status page.

SOLUTION: SPC has incorporated into our bids Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire organization to change all printing habits, SPC focuses only on problematic locations.

Usage Profile for Service & Supplies

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 07/01/2017

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
ACE					
Room P204					
Kyocera 4002i / 40 PPM	69,355	94,264	24,909	$0.00294	None at this time.
W377505080 / V0260				$73.23	
1,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
NA1927					
Room P204					
Kyocera P6026CDN / 28 PPM	2,768	2,933	165	$0.01298	None at this time.
LW74701906 / V0230				$2.14	
500,000 / 02/2014	5,375	6,099	724	$0.09043	
Color Network Printer				$65.47	
NA1927					
Room P207					
Kyocera FS-2100DN / 42 PPM	3,621	5,428	1,807	$0.01298	8 years from Intro.
LQA4611082 / V0229				$23.45	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
	Subtotal Black		**26,881**	**$98.83**	
	Subtotal Color		**724**	**$65.47**	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Albert D. Lawton Intermediate					
Library					
Toshiba e-Studio 3055C / 30 PPM	140,552	171,903	31,351	$0.00399	7 years from Intro.
C7HD78629 / 03384				$125.09	
750,000 / 07/2013	160,370	185,063	24,693	$0.05354	
Color Photocopier				$1,322.06	
OSV					
Room A08 Main Office					
Kyocera P2135DN / 37 PPM	14,447	15,473	1,026	$0.01298	None at this time.
LVK4410339 / V0293				$13.32	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A18 Guidance					
Kyocera P2135DN / 37 PPM	56,357	65,740	9,383	$0.01298	None at this time.
LVK4410338 / V0294				$121.79	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room A36					
Kyocera P2135DN / 37 PPM	8,906	10,886	1,980	$0.01298	None at this time.
LVK4410455 / V0295				$25.70	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A4 Main Office					
Toshiba e-Studio 5560c / 55 PPM	364,085	413,740	49,655	$0.00377	None at this time.
CSHD13464 / 03381				$187.20	
3,000,000 / 04/2014	312,544	369,044	56,500	$0.05354	
Color Photocopier				$3,025.01	
OSV					
Room A46					
Kyocera P2135DN / 37 PPM	4,075	4,655	580	$0.01298	None at this time.
LVK4410199 / V0297				$7.53	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A49					
Kyocera P3045DN / 47 PPM	927	1,051	124	$0.01298	None at this time.
VM37503962 / V0045				$1.61	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room A49 IT Office					
Kyocera P6026CDN / 28 PPM	9,606	11,546	1,940	$0.01298	None at this time.
LW74701884 / V0299				$25.18	
500,000 / 02/2014	29,418	31,759	2,341	$0.09043	
Color Network Printer				$211.70	
NA1927					
Room A49 IT Office					
Kyocera M2035 MFP / 37 PPM	24,266	27,174	2,908	$0.01298	None at this time.
LVV4401742 / V0298				$37.75	
750,000 / 03/2014	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
Room A49 IT Office					
Kyocera P2135DN / 37 PPM	6,966	8,158	1,192	$0.01298	None at this time.
LVK4411549 /				$15.47	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A49 Storage					
Kyocera P2135DN / 37 PPM	43,004	43,213	209	$0.01298	None at this time.
LVK4410359 / V0433				$2.71	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room A52					
Kyocera P6026CDN / 28 PPM	9,723	11,442	1,719	$0.01298	None at this time.
LW74701907 / V0296				$22.31	
500,000 / 02/2014	8,545	10,583	2,038	$0.09043	
Color Network Printer				$184.30	
NA1927					
Room B03					
Kyocera P2135DN / 37 PPM	22,053	25,163	3,110	$0.01298	None at this time.
LVK4410344 / V0287				$40.37	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B14					
Kyocera P3045DN / 47 PPM	30,387	44,348	13,961	$0.01298	None at this time.
VM37503871 / V0086				$181.21	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B18					
Kyocera P3045DN / 47 PPM	37,538	50,401	12,863	$0.01298	None at this time.
VM37503881 / V0081				$166.96	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room B21 - Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,505,369	1,795,076	289,707	$0.00377	None at this time.
CAHD13822 / 03382				$1,092.20	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room B21 - Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,247,469	1,465,110	217,641	$0.00377	None at this time.
CAHD13835 / 03383				$820.51	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room B22					
Kyocera P3045DN / 47 PPM	4,482	5,966	1,484	$0.01298	None at this time.
VM37503938 / V0027				$19.26	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B23					
Kyocera P2135DN / 37 PPM	19,576	23,315	3,739	$0.01298	None at this time.
LVK4410302 / V0288				$48.53	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room B24					
Kyocera P2135DN / 37 PPM	4,149	6,085	1,936	$0.01298	None at this time.
LVK4410508 / V0118				$25.13	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B25					
Kyocera P2135DN / 37 PPM	43,523	48,831	5,308	$0.01298	None at this time.
LVK4410304 / V0292				$68.90	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C02					
Kyocera P3045DN / 47 PPM	22,032	29,589	7,557	$0.01298	None at this time.
VM37503981 / V0231				$98.09	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C06					
Kyocera P2135DN / 37 PPM	24,465	29,142	4,677	$0.01298	None at this time.
LVK4410343 / V0289				$60.71	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C09					
Kyocera P3045DN / 47 PPM	6,942	10,250	3,308	$0.01298	None at this time.
VM37503921 / V0036				$42.94	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C10					
Kyocera P2135DN / 37 PPM	12,826	15,778	2,952	$0.01298	None at this time.
LVK4411560 / V0290				$38.32	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C16					
Kyocera P3045DN / 47 PPM	3,257	4,075	818	$0.01298	None at this time.
VM37503956 / V0038				$10.62	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C22					
Kyocera P2135DN / 37 PPM	15,145	17,933	2,788	$0.01298	None at this time.
LVK4411540 / V0291				$36.19	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C23					
Kyocera P3045DN / 47 PPM	5,613	8,018	2,405	$0.01298	None at this time.
VM37503862 / V0096				$31.22	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C26					
Kyocera P3045DN / 47 PPM	8,004	13,005	5,001	$0.01298	None at this time.
VM37503874 / V0091				$64.91	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	681,322	$3,431.72	
	Subtotal Color	85,572	$4,743.07	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations

Center for Technology

Administration

Toshiba e-Studio 657 / 65 PPM	374,214	435,426	61,212	$0.00377	None at this time.
CAHD14097 / 03391				$230.77	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Bldg Trades/Nat Res H04 Conf

Kyocera P6026CDN / 28 PPM	5,492	6,048	556	$0.01298	None at this time.
LW75203723 / B4816				$7.22	
500,000 / 02/2014	8,020	8,155	135	$0.09043	
Color Network Printer				$12.21	
NA1927					

Bldg Trades/Nat Res H04 Conf

Kyocera P6026CDN / 28 PPM	23,208	24,664	1,456	$0.01298	**Traded**
LW74701873 / V0449				$18.90	
500,000 / 02/2014	23,408	25,669	2,261	$0.09043	
Color Network Printer				$204.46	
NA1927					

Building Trade Program

Toshiba e-Studio 457 / 45 PPM	104,398	121,481	17,083	$0.00377	None at this time.
CEHD28690 / 03395				$64.40	
1,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	12/31/2019 Meter	03/03/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Building Trades					
Kyocera M5521cdw / 21 PPM	916	1,452	536	$0.01298	**Traded**
VDZ7X01420 /				$6.96	
0 /	253	861	608	$0.09043	
Color Laser MFP				$54.98	
NA1927					
Room C121					
Kyocera P6026CDN / 28 PPM	11,207	12,346	1,139	$0.01298	None at this time.
LW74701882 / V0272				$14.78	
500,000 / 02/2014	10,666	12,168	1,502	$0.09043	
Color Network Printer				$135.83	
NA1927					
Room C122A					
Kyocera P2135DN / 37 PPM	17,601	19,597	1,996	$0.01298	None at this time.
LVK4410321 / V0175				$25.91	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C133					
Kyocera P2135DN / 37 PPM	630	644	14	$0.01298	None at this time.
LVK4410329 / V0439				$0.18	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C134					
Kyocera P6230cdn / 32 PPM	3,568	5,354	1,786	$0.01298	None at this time.
RCB8600667 / V0517				$23.18	
750,000 / 06/2018	3,583	6,122	2,539	$0.09043	
Color Network Printer				$229.60	
NA1927					
Room D101 - Student Services					
Toshiba e-Studio 5560c / 55 PPM	485,431	556,410	70,979	$0.00377	None at this time.
CSHD13646 / 03393				$267.59	
3,000,000 / 04/2014	145,799	173,384	27,585	$0.05354	
Color Photocopier				$1,476.90	
OSV					
Room D102					
Kyocera P2135DN / 37 PPM	8,106	9,477	1,371	$0.01298	None at this time.
LVK4410453 / V0436				$17.80	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room D104					
Kyocera P2135DN / 37 PPM	45,728	51,334	5,606	$0.01298	None at this time.
LVK4410516 / V0269				$72.77	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room D105A					
Kyocera P3045DN / 47 PPM	3,673	5,299	1,626	$0.01298	None at this time.
VM37503898 / V0110				$21.11	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room E100					
Kyocera P6230cdn / 32 PPM	13,211	27,545	14,334	$0.01298	None at this time.
RCB8600565 / V0516				$186.06	
750,000 / 06/2018	4,549	12,400	7,851	$0.09043	
Color Network Printer				$709.97	
NA1927					
Room E106					
Kyocera P2135DN / 37 PPM	17,221	19,603	2,382	$0.01298	None at this time.
LVK4410392 / V0267				$30.92	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room E107					
Kyocera P2135DN / 37 PPM	15,594	16,369	775	$0.01298	None at this time.
LVK4411553 / V0268				$10.06	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room E108					
Kyocera P2135DN / 37 PPM	11,772	13,974	2,202	$0.01298	None at this time.
LVK4410325 / V0266				$28.58	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room E108B					
Kyocera P2135DN / 37 PPM	2,514	2,541	27	$0.01298	None at this time.
LVK4410294 / V0430				$0.35	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room E109					
Kyocera P2135DN / 37 PPM	23,855	28,020	4,165	$0.01298	None at this time.
LVK4411556 / V0265				$54.06	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room E109 - Skill Tech & Co-op					
Toshiba e-Studio 657 / 65 PPM	235,853	259,882	24,029	$0.00377	None at this time.
CAHD14096 / 03392				$90.59	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room E109- Skill Tech					
Xerox C60 / 65 PPM	70,230	89,002	18,772	$0.00806	None at this time.
E2B658389 /				$151.30	
3,000,000 / 09/2014	80,952	99,411	18,459	$0.04702	
Color Photocopier				$867.94	
XEROXCopier					
Room E110					
Kyocera P2135DN / 37 PPM	6,674	6,983	309	$0.01298	None at this time.
LVK4410305 / V0264				$4.01	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M109A					
Kyocera FS-2100DN / 42 PPM	60,052	67,009	6,957	$0.01298	8 years from Intro.
LQA4611042 / V0276				$90.30	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M112					
Kyocera P2135DN / 37 PPM	7,153	8,017	864	$0.01298	None at this time.
LVK4409814 / V0275				$11.21	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room M113					
Kyocera P3045DN / 47 PPM	6,798	10,813	4,015	$0.01298	None at this time.
VM37503876 / V0087				$52.11	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M116					
Kyocera P2135DN / 37 PPM	37,739	49,378	11,639	$0.01298	None at this time.
LVK4410452 / V0441				$151.07	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M117					
Kyocera P2135DN / 37 PPM	17,602	19,333	1,731	$0.01298	None at this time.
LVK4411558 / V0274				$22.47	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M118					
Kyocera FS-2100DN / 42 PPM	26,695	32,230	5,535	$0.01298	8 years from Intro.
LQA4611056 / V0440				$71.84	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room M119					
Kyocera P2135DN / 37 PPM	3,014	4,068	1,054	$0.01298	None at this time.
LVK4411554 / V0273				$13.68	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room M126- Graphic Design					
Xerox C60 / 65 PPM	64,844	71,315	6,471	$0.00806	None at this time.
E2B648894 /				$52.16	
3,000,000 / 09/2014	235,421	265,907	30,486	$0.04702	
Color Photocopier				$1,433.45	
XEROXCopier					
Room M127 - Community Ed M Wing					
Toshiba e-Studio 657 / 65 PPM	592,273	593,780	1,507	$0.00377	None at this time.
CAHD14098 / 03390				$5.68	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room M127 - Community Ed M Wing					
Toshiba e-Studio 5518A / 55 PPM	859	67,105	66,246	$0.00377	12 years from Intro.
C2BJ13826 / 04977				$249.75	
3,000,000 / 01/2008	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room R113					
Kyocera M2540dw / 25 PPM	158	6,075	5,917	$0.01298	None at this time.
VCJ7304264 / V0316				$76.80	
500,000 / 11/2016	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
Room R120					
Kyocera P2135DN / 37 PPM	4,807	6,080	1,273	$0.01298	None at this time.
LVK4410336 / V0134				$16.52	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room R124 Cosmetology 2					
Toshiba e-Studio 4540c / 45 PPM	169,822	182,842	13,020	$0.00399	9 years from Intro.
SMI380670 / 03389				$51.95	
1,000,000 / 05/2011	10,411	14,929	4,518	$0.05354	
Color Photocopier				$241.89	
OSV					
Room R129					
Kyocera P2135DN / 37 PPM	2,129	2,129	0	$0.01298	None at this time.
LVK4410331 / V0282				$0.00	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room R209					
Kyocera P2135DN / 37 PPM	24,429	27,971	3,542	$0.01298	None at this time.
LVK4411550 / V0131				$45.98	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room R215A					
Kyocera P2135DN / 37 PPM	9,072	10,614	1,542	$0.01298	None at this time.
LVK4410350 / V0130				$20.02	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room R217					
Kyocera P2135DN / 37 PPM	9,335	9,443	108	$0.01298	None at this time.
LVK4410347 / V0132				$1.40	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	**363,776**	**$2,260.44**	
	Subtotal Color	**95,944**	**$5,367.23**	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Central Office East					
Color Laser					
Kyocera P6130cdn / 32 PPM	2,871	4,821	1,950	$0.01298	None at this time.
V5Q7605183 / V0106				$25.31	
750,000 / 06/2015	745	2,137	1,392	$0.09043	
Color Network Printer				$125.88	
NA1927					
Copier					
Toshiba e-Studio 5560c / 55 PPM	235,760	283,757	47,997	$0.00377	None at this time.
CSBE17738 / 03784				$180.95	
3,000,000 / 04/2014	83,737	113,318	29,581	$0.05354	
Color Photocopier				$1,583.77	
OSV					
Finance					
Kyocera P3045DN / 47 PPM	6,029	7,898	1,869	$0.01298	None at this time.
VM37503939 / V0032				$24.26	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Reception					
Kyocera P3045DN / 47 PPM	849	1,451	602	$0.01298	None at this time.
VM37503930 / V0022				$7.81	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 01					
Kyocera P3045DN / 47 PPM	17	17	0	$0.01298	None at this time.
VM37503942 / V0057				$0.00	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 03					
Kyocera P2135DN / 37 PPM	5,804	6,534	730	$0.01298	None at this time.
LVK4204366 / B6889				$9.48	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 14					
Kyocera P2135DN / 37 PPM	5,007	5,408	401	$0.01298	None at this time.
LVK4410337 / B6890				$5.20	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	**53,549**	**$253.01**
	Subtotal Color	**30,973**	**$1,709.65**

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Central Office West					
Room 101					
Kyocera P3045DN / 47 PPM	14,341	20,568	6,227	$0.01298	None at this time.
VM37503901 / V0076				$80.83	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 102					
Kyocera P2135DN / 37 PPM	31,328	38,297	6,969	$0.01298	None at this time.
LVK4410391 / V0210				$90.46	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 106					
Kyocera P3045DN / 47 PPM	6,191	7,799	1,608	$0.01298	None at this time.
VM37503893 / V0109				$20.87	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 107					
Kyocera P2135DN / 37 PPM	44,833	54,715	9,882	$0.01298	None at this time.
LVK4410371 / V0209				$128.27	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 107B					
Kyocera FS-4100DN / 45 PPM	70,631	84,156	13,525	$0.01298	8 years from Intro.
NUK3408328 / V0204				$175.55	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 112					
HP Laser Jet 4250 / 45 PPM	136,245	146,124	9,879	$0.01298	16 years from Intro.
CNGX304126 / V0207				$128.23	
1,000,000 / 01/2004	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 112					
HP Laser Jet 4250 / 45 PPM	95,027	95,027	0	$0.01298	16 years from Intro.
CNDX301567 / V0208				$0.00	
1,000,000 / 01/2004	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 112					
Toshiba e-Studio 857 / 85 PPM	802,746	931,850	129,104	$0.00377	None at this time.
CAHD13841 / 03401				$486.72	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 112					
Kyocera P3045DN / 47 PPM	10,740	16,222	5,482	$0.01298	None at this time.
VM37503909 / V0056				$71.16	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 115					
Kyocera FS-4100DN / 45 PPM	122,415	137,495	15,080	$0.01298	8 years from Intro.
LQP5912239 / V0206				$195.74	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 120					
Kyocera FS-4100DN / 45 PPM	252,052	261,508	9,456	$0.01298	8 years from Intro.
NUK2902818 / V0205				$122.74	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 200B					
Kyocera P2135DN / 37 PPM	20,141	27,426	7,285	$0.01298	None at this time.
LVK4410297 / V0200				$94.56	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 205					
Kyocera P2135DN / 37 PPM	9,480	10,310	830	$0.01298	None at this time.
LVK4410451 / V0201				$10.77	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 206					
Toshiba e-Studio 3055C / 30 PPM	131,176	143,018	11,842	$0.00399	7 years from Intro.
C7HD78664 / 03385				$47.25	
750,000 / 07/2013	125,348	143,313	17,965	$0.05354	
Color Photocopier				$961.85	
OSV					
Room 210					
Kyocera FS-2100DN / 42 PPM	2,173	6,689	4,516	$0.01298	8 years from Intro.
LQA4611077 / V0202				$58.62	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 211					
Kyocera FS-2100DN / 42 PPM	33,250	33,610	360	$0.01298	8 years from Intro.
LQA4611044 / V0112				$4.67	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 214					
Kyocera FS-2100DN / 42 PPM	75,792	93,180	17,388	$0.01298	8 years from Intro.
LQA4611099 / V0203				$225.70	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

		Subtotal Black	249,433	$1,942.13	
		Subtotal Color	17,965	$961.85	

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Essex Elementary School					
Pod A					
Kyocera P3045DN / 47 PPM	15,456	26,002	10,546	$0.01298	None at this time.
VM37503922 / V0028				$136.89	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Pod B					
Kyocera P3045DN / 47 PPM	10,080	18,301	8,221	$0.01298	None at this time.
VM37503905 / V0058				$106.71	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 1 Nurse					
Kyocera P2135DN / 37 PPM	2,803	3,680	877	$0.01298	None at this time.
LVK4410352 / V0159				$11.38	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 32 LC Color					
Kyocera P6130cdn / 32 PPM	6,529	9,410	2,881	$0.01298	None at this time.
V5Q7605175 / V0261				$37.40	
750,000 / 06/2015	2,848	3,817	969	$0.09043	
Color Network Printer				$87.63	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 33 Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,939,393	2,259,272	319,879	$0.00377	None at this time.
CABF31366 / 03781				$1,205.94	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room 46 Wing C Supply Closet					
Kyocera P3045DN / 47 PPM	14,977	19,333	4,356	$0.01298	None at this time.
VM37503937 / V0033				$56.54	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 59 EEE Color					
Kyocera P6130cdn / 32 PPM	14,137	19,432	5,295	$0.01298	None at this time.
V5Q7605195 / V0104				$68.73	
750,000 / 06/2015	7,627	12,285	4,658	$0.09043	
Color Network Printer				$421.22	
NA1927					
Room 63 Pod D					
Kyocera P3045DN / 47 PPM	14,183	23,323	9,140	$0.01298	None at this time.
VM37503927 / V0023				$118.64	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 7					
Kyocera P6130cdn / 32 PPM	12,290	18,089	5,799	$0.01298	None at this time.
V5Q7605197 / V0102				$75.27	
750,000 / 06/2015	14,825	31,330	16,505	$0.09043	
Color Network Printer				$1,492.55	
NA1927					
Room 74 Office Copy Room					
Toshiba E-Studio 6570C / 70 PPM	355,004	494,889	139,885	$0.00377	None at this time.
SSAF90726 / 03786				$527.37	
4,000,000 / 04/2014	211,071	294,335	83,264	$0.05354	
Color Photocopier				$4,457.95	
OSV					
Room 75					
Kyocera P3045DN / 47 PPM	1,212	1,874	662	$0.01298	None at this time.
VM37503926 / V0017				$8.59	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	507,541	$2,353.46	
	Subtotal Color	105,396	$6,459.35	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Essex High School					
Guidance Office					
Kyocera P3045DN / 47 PPM	9,714	14,581	4,867	$0.01298	None at this time.
VM37503872 / V0095				$63.17	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Main Office					
Kyocera 5052ci / PPM	37,958	85,944	47,986	$0.00294	None at this time.
W2H7403283 / V0259				$141.08	
3,000,000 / 08/2016	211,933	322,441	110,508	$0.03480	
Color Photocopier				$3,845.68	
NA1927					
Main Office					
Toshiba e-Studio 657 / 65 PPM	537,390	633,798	96,408	$0.00377	None at this time.
CAHD14105 / 03398				$363.46	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Main Office					
Kyocera P3045DN / 47 PPM	5,082	9,273	4,191	$0.01298	None at this time.
VM37503957 / V0047				$54.40	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Maintenance Garage					
Kyocera P2135DN / 37 PPM	1,338	1,507	169	$0.01298	None at this time.
LVK4410459 / V0116				$2.19	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Maintenance Office					
Kyocera FS-4100DN / 45 PPM	54,165	61,647	7,482	$0.01298	8 years from Intro.
NUK2902829 / V0262				$97.12	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A099 - Guidance Office					
Toshiba e-Studio 557 / 55 PPM	300,516	342,367	41,851	$0.00377	None at this time.
CAHD14261 / 03397				$157.78	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room A105					
Kyocera P2135DN / 37 PPM	8,435	9,579	1,144	$0.01298	None at this time.
LVK4410351 / V0186				$14.85	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room A106					
Kyocera P3045DN / 47 PPM	3,591	5,049	1,458	$0.01298	None at this time.
VM37503959 / V0042				$18.92	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A108					
Kyocera P2135DN / 37 PPM	9,814	11,451	1,637	$0.01298	None at this time.
LVK4410389 / V0189				$21.25	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A109					
Kyocera P2135DN / 37 PPM	3,564	3,893	329	$0.01298	None at this time.
LVK4409728 / V0190				$4.27	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A110					
Kyocera P2135DN / 37 PPM	8,059	9,585	1,526	$0.01298	None at this time.
LVK4410390 / V0191				$19.81	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed _Serial Number/Vendor Machine ID_ _Life / Intro Date_ _Vendor_	_07/01/2019_ _Meter_	_06/30/2020_ _Meter_	_FY20_ _Annual_ _Volume_	_Cost/Copy_ _Annual Cost_	_Recommendations_
Room A111					
Kyocera P2135DN / 37 PPM	4,054	4,685	631	$0.01298	None at this time.
LVK4410301 / V0194				$8.19	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A112					
Kyocera P2135DN / 37 PPM	7,132	8,357	1,225	$0.01298	None at this time.
LVK4410311 / V0193				$15.90	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A113 Principal					
Kyocera P2135DN / 37 PPM	8,557	10,919	2,362	$0.01298	None at this time.
LVK4410345 / V0192				$30.66	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room A114					
Kyocera P6026CDN / 28 PPM	1,439	1,719	280	$0.01298	None at this time.
LW74701899 / V0195				$3.63	
500,000 / 02/2014	7,696	8,452	756	$0.09043	
Color Network Printer				$68.37	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room A115					
Kyocera P2135DN / 37 PPM	2,907	3,153	246	$0.01298	None at this time.
LVK4410395 / V0196				$3.19	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B014					
Kyocera P3045DN / 47 PPM	586	1,198	612	$0.01298	None at this time.
VM37503866 / V0092				$7.94	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B017 Black Box					
Kyocera P3045DN / 47 PPM	139	192	53	$0.01298	None at this time.
VM37503864 / V0093				$0.69	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B019					
Kyocera P2135DN / 37 PPM	4,681	5,390	709	$0.01298	None at this time.
LVK4410306 / V0263				$9.20	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B024					
Kyocera P3045DN / 47 PPM	22,497	24,439	1,942	$0.01298	None at this time.
VM37503902 / V0069				$25.21	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B026					
Kyocera P2135DN / 37 PPM	10,552	11,957	1,405	$0.01298	None at this time.
LVK4410300 / V0120				$18.24	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B029					
Kyocera P2135DN / 37 PPM	6,490	9,019	2,529	$0.01298	None at this time.
LVK4410348 / V0119				$32.83	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B101					
Kyocera P3045DN / 47 PPM	13,553	17,216	3,663	$0.01298	None at this time.
VM37503877 / V0094				$47.55	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room B102 Science					
Kyocera ECOSYS P6021cdn / 23 PPM	15,670	19,418	3,748	$0.01298	None at this time.
LW34300828 / V0117				$48.65	
500,000 / 02/2014	37,199	41,895	4,696	$0.09043	
Color Network Printer				$424.66	
NA1927					
Room B103A					
Kyocera P2135DN / 37 PPM	86,402	96,198	9,796	$0.01298	None at this time.
LVK4410349 / V0141				$127.15	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B105A Nurse					
Kyocera P2135DN / 37 PPM	23,166	27,127	3,961	$0.01298	None at this time.
LVK4410291 / V0139				$51.41	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B112					
Kyocera P2135DN / 37 PPM	3,772	4,677	905	$0.01298	None at this time.
LVK4411551 / V0137				$11.75	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	12/30/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B113A					
Kyocera M2540dw / 25 PPM	0	400	400	$0.01298	None at this time.
VCJ9526652 / V0786				$5.19	
500,000 / 11/2016	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
Room B113A - Art					
Kyocera P6026CDN / 28 PPM	6,686	8,409	1,723	$0.01298	None at this time.
LW74701891 / V0138				$22.36	
500,000 / 02/2014	15,274	19,814	4,540	$0.09043	
Color Network Printer				$410.55	
NA1927					
Room B115					
Kyocera FS-2100DN / 42 PPM	491	554	63	$0.01298	8 years from Intro.
LQA4611054 / V0279				$0.82	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B116					
Kyocera P2135DN / 37 PPM	73,172	85,906	12,734	$0.01298	None at this time.
LVK4411691 / V0145				$165.29	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room B116					
Kyocera P2135DN / 37 PPM	2,642	10,145	7,503	$0.01298	None at this time.
LVK4410296 / V0188				$97.39	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B117					
Kyocera P2135DN / 37 PPM	28,233	35,052	6,819	$0.01298	None at this time.
LVK4410341 / V0144				$88.51	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B118					
Kyocera P2135DN / 37 PPM	5,809	7,274	1,465	$0.01298	None at this time.
LVK4410411 / V0283				$19.02	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B119 - Special Education					
Kyocera P3045DN / 47 PPM	6,748	12,890	6,142	$0.01298	None at this time.
VM37503914 / V0072				$79.72	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room B12 Maintenance					
Toshiba e-Studio 3055C / 30 PPM	75,952	88,214	12,262	$0.00399	7 years from Intro.
C7HD78644 / 03388				$48.93	
750,000 / 07/2013	30,703	36,165	5,462	$0.05354	
Color Photocopier				$292.44	
OSV					
Room B120					
Kyocera P2135DN / 37 PPM	16,868	21,472	4,604	$0.01298	None at this time.
LVK4411557 / V0277				$59.76	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B120					
Kyocera P2135DN / 37 PPM	750	1,300	550	$0.01298	None at this time.
LVK4411548 / V0280				$7.14	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B120					
Kyocera P3045DN / 47 PPM	5,952	8,285	2,333	$0.01298	None at this time.
VM37503949 / V0041				$30.28	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B120					
Kyocera P3045DN / 47 PPM	1,732	4,009	2,277	$0.01298	None at this time.
VM37503952 / V0046				$29.56	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B120					
Kyocera P6130cdn / 32 PPM	2,199	2,812	613	$0.01298	None at this time.
V5Q7605192 / V0097				$7.96	
750,000 / 06/2015	4,326	6,132	1,806	$0.09043	
Color Network Printer				$163.32	
NA1927					
Room B120					
Kyocera P3045DN / 47 PPM	48,096	67,741	19,645	$0.01298	None at this time.
VM37503977 / V0026				$254.99	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B120 - Kenny					
Kyocera FS-2100DN / 42 PPM	16,324	28,700	12,376	$0.01298	8 years from Intro.
LQA4611057 / V0286				$160.64	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room Bxx2					
Kyocera P3045DN / 47 PPM	32,517	42,636	10,119	$0.01298	None at this time.
VM37503903 / V0061				$131.34	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room Bxxx					
Kyocera P2135DN / 37 PPM	2,791	3,997	1,206	$0.01298	None at this time.
LVK4410384 / V0278				$15.65	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C102					
Kyocera P2135DN / 37 PPM	76,233	79,595	3,362	$0.01298	None at this time.
LVK4410444 / V0147				$43.64	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C105					
Kyocera P3045DN / 47 PPM	4,751	6,543	1,792	$0.01298	None at this time.
VM37503865 / V0088				$23.26	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C108					
Kyocera P2135DN / 37 PPM	6,273	6,275	2	$0.01298	None at this time.
LVK4410310 / V0179				$0.03	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C108B					
Kyocera P3045DN / 47 PPM	38,150	53,252	15,102	$0.01298	None at this time.
VM37503910 / V0063				$196.02	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C109B - Copy Room Left - 1st Floor					
Toshiba e-Studio 1057 / 105 PPM	1,844,538	2,465,458	620,920	$0.00336	None at this time.
CBJE40093 / 04825				$2,086.29	
5,000,000 / 01/2015	0	0	0	$0.00000	
High Production Black Photocopier				$0.00	
OSV					
Room C109B - Copy Room Right - 1st Floor					
Toshiba e-Studio 1057 / 105 PPM	1,495,966	2,033,887	537,921	$0.00336	None at this time.
CBAF40183 / 04824				$1,807.41	
5,000,000 / 01/2015	0	0	0	$0.00000	
High Production Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C110					
Kyocera P2135DN / 37 PPM	19,183	19,738	555	$0.01298	None at this time.
LVK4410386 / V0178				$7.20	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C111A					
Kyocera P3045DN / 47 PPM	8,846	11,004	2,158	$0.01298	None at this time.
VM37503961 / V0052				$28.01	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C111A					
Kyocera P2135DN / 37 PPM	17,175	20,249	3,074	$0.01298	None at this time.
LVK4411547 / V0447				$39.90	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C111B					
Kyocera P2135DN / 37 PPM	26,527	30,228	3,701	$0.01298	None at this time.
LVK4410354 / V0446				$48.04	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed					
Serial Number/Vendor Machine ID			*FY20*		
Life / Intro Date	*07/01/2019*	*06/30/2020*	*Annual*	*Cost/Copy*	
Vendor	*Meter*	*Meter*	*Volume*	*Annual Cost*	**Recommendations**

Room C111E

Kyocera P2135DN / 37 PPM	22,758	24,378	1,620	$0.01298	None at this time.
LVK4410380 / V0158				$21.03	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C112

Kyocera P2135DN / 37 PPM	8,736	8,830	94	$0.01298	None at this time.
LVK4411552 / V0184				$1.22	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C113

Kyocera P2135DN / 37 PPM	13,127	14,852	1,725	$0.01298	None at this time.
LVK4411546 / V0182				$22.39	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C115

Kyocera P3045DN / 47 PPM	5,838	6,801	963	$0.01298	None at this time.
VM37503879 / V0083				$12.50	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C119					
Kyocera P2135DN / 37 PPM	20,808	23,705	2,897	$0.01298	None at this time.
LVK4410382 / V0176				$37.60	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C123A					
Kyocera P3045DN / 47 PPM	8,025	10,566	2,541	$0.01298	None at this time.
VM37503920 / V0067				$32.98	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C124					
Kyocera P2135DN / 37 PPM	72,515	82,975	10,460	$0.01298	None at this time.
LVK4410385 / V0173				$135.77	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C125C					
Kyocera P2135DN / 37 PPM	7,072	7,677	605	$0.01298	None at this time.
LVK4410376 / V0271				$7.85	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C125D					
Kyocera P2135DN / 37 PPM	13,797	16,296	2,499	$0.01298	None at this time.
LVK4410457 / V0285				$32.44	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C126B					
Kyocera P2135DN / 37 PPM	16,849	19,166	2,317	$0.01298	None at this time.
LVK4410381 / V0172				$30.07	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C127A					
Kyocera P3045DN / 47 PPM	19,200	24,048	4,848	$0.01298	None at this time.
VM37503875 / V0079				$62.93	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C127B					
Kyocera P3045DN / 47 PPM	12,959	25,130	12,171	$0.01298	None at this time.
VM37503919 / V0074				$157.98	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room C128					
Kyocera P2135DN / 37 PPM	25,990	33,344	7,354	$0.01298	None at this time.
LVK4410342 / V0169				$95.45	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C129					
Kyocera P2135DN / 37 PPM	17,403	20,415	3,012	$0.01298	None at this time.
LVK4410307 / V0168				$39.10	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C130					
Kyocera P2135DN / 37 PPM	24,390	29,126	4,736	$0.01298	None at this time.
LVK4410505 / V0165				$61.47	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C130A - Special Education					
Toshiba e-Studio 757 / 75 PPM	831,288	929,169	97,881	$0.00377	None at this time.
CAHD13768 / 03396				$369.01	
4,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C130B					
Kyocera P2135DN / 37 PPM	14,570	15,762	1,192	$0.01298	None at this time.
LVK4410378 / V0284				$15.47	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C130C					
Kyocera FS-2100DN / 42 PPM	20,716	23,730	3,014	$0.01298	8 years from Intro.
LQA4611089 / V0166				$39.12	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C131					
Kyocera P3045DN / 47 PPM	2,631	4,109	1,478	$0.01298	None at this time.
VM37503863 / V0078				$19.18	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C136B					
Kyocera P6130cdn / 32 PPM	1,460	1,897	437	$0.01298	None at this time.
V5Q7605185 / V0108				$5.67	
750,000 / 06/2015	5,421	7,491	2,070	$0.09043	
Color Network Printer				$187.19	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C136B					
Kyocera P2135DN / 37 PPM	4,732	5,853	1,121	$0.01298	None at this time.
LVK4410303 / V0163				$14.55	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C137A					
Kyocera P3045DN / 47 PPM	12,649	17,086	4,437	$0.01298	None at this time.
VM37503913 / V0073				$57.59	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C137B					
Kyocera P3045DN / 47 PPM	10,139	14,260	4,121	$0.01298	None at this time.
VM37503934 / V0021				$53.49	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C138E					
Kyocera P2135DN / 37 PPM	13,097	13,272	175	$0.01298	None at this time.
LVK4410315 / V0160				$2.27	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room C139					
Kyocera P3045DN / 47 PPM	18,447	29,207	10,760	$0.01298	None at this time.
VM37503870 / V0089				$139.66	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C209					
Kyocera P2135DN / 37 PPM	21,374	23,589	2,215	$0.01298	None at this time.
LVK4410335 / V0122				$28.75	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C210					
Kyocera P2135DN / 37 PPM	13,889	15,531	1,642	$0.01298	None at this time.
LVK4410290 / V0148				$21.31	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C211A					
Kyocera P2135DN / 37 PPM	24,403	29,509	5,106	$0.01298	None at this time.
LVK4410308 / V0149				$66.28	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed					
Serial Number/Vendor Machine ID			*FY20*		
Life / Intro Date	*07/01/2019*	*06/30/2020*	*Annual*	*Cost/Copy*	
Vendor	*Meter*	*Meter*	*Volume*	*Annual Cost*	*Recommendations*

Room C212

Kyocera P2135DN / 37 PPM	34,568	39,323	4,755	$0.01298	None at this time.
LVK4410388 / V0150				$61.72	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C214

Kyocera P2135DN / 37 PPM	55,562	68,508	12,946	$0.01298	None at this time.
LVK4410456 / V0151				$168.04	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C222

Kyocera P2135DN / 37 PPM	13,987	15,227	1,240	$0.01298	None at this time.
LVK4410448 / V0152				$16.10	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C222B

Kyocera P3045DN / 47 PPM	42,620	58,511	15,891	$0.01298	None at this time.
VM37503940 / V0037				$206.27	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C223C					
Kyocera P2135DN / 37 PPM	32,536	36,422	3,886	$0.01298	None at this time.
LVK4410442 / V0153				$50.44	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C232					
Kyocera FS-2100DN / 42 PPM	117,880	129,750	11,870	$0.01298	8 years from Intro.
LQA4611046 / V0154				$154.07	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C233					
Kyocera P2135DN / 37 PPM	48,884	56,538	7,654	$0.01298	None at this time.
LVK4411563 / V0155				$99.35	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C234					
Kyocera P2135DN / 37 PPM	5,203	5,372	169	$0.01298	None at this time.
LVK4411555 / V0156				$2.19	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C236					
Kyocera FS-2100DN / 42 PPM	65,779	82,187	16,408	$0.01298	8 years from Intro.
LQA4611085 / V0157				$212.98	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C238 - Copy Center Left - 2nd Floor					
Toshiba e-Studio 6516AC / 65 PPM	668	35,941	35,273	$0.00377	None at this time.
C1DJ14710 /				$132.98	
4,000,000 / 01/2018	20	2,135	2,115	$0.00000	
Color Photocopier				$0.00	
OSV					
Room C238 - Copy Room Left - 2nd Floor					
Toshiba e-Studio 1057 / 105 PPM	1,186,196	1,555,365	369,169	$0.00336	None at this time.
CBJE40101 / 04826				$1,240.41	
5,000,000 / 01/2015	0	0	0	$0.00000	
High Production Black Photocopier				$0.00	
OSV					
Room C238 - Copy Room Right - 2nd Floor					
Toshiba e-Studio 1057 / 105 PPM	1,164,269	1,462,479	298,210	$0.00336	None at this time.
CBJE40118 / 04823				$1,001.99	
5,000,000 / 01/2015	0	0	0	$0.00000	
High Production Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C238 Student					
Kyocera P3045DN / 47 PPM	29	22,261	22,232	$0.01298	None at this time.
VM37503947 / V0043				$288.57	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room D101					
Kyocera P2135DN / 37 PPM	49,314	55,099	5,785	$0.01298	None at this time.
LVK4410309 / V0434				$75.09	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room D103					
Kyocera P2135DN / 37 PPM	12,006	14,140	2,134	$0.01298	None at this time.
LVK4410327 / V0437				$27.70	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room D111C					
Kyocera P2135DN / 37 PPM	17,565	20,299	2,734	$0.01298	None at this time.
LVK4410387 / V0121				$35.49	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed					
Serial Number/Vendor Machine ID			*FY20*		
Life / Intro Date	*07/01/2019*	*06/30/2020*	*Annual*	*Cost/Copy*	
Vendor	*Meter*	*Meter*	*Volume*	*Annual Cost*	**Recommendations**

Room D113

Kyocera P2135DN / 37 PPM	6,755	8,285	1,530	$0.01298	None at this time.
LVK4410346 / V0146				$19.86	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room D114

Kyocera P2135DN / 37 PPM	40,940	49,017	8,077	$0.01298	None at this time.
LVK4410393 / V0432				$104.84	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room E105

HP Laser Jet MP712dn / 40 PPM	16,424	19,323	2,899	$0.01298	8 years from Intro.
CNDCGBJ232 / V0135				$37.63	
1,000,000 / 11/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room F106 - Athletics

Kyocera P3045DN / 47 PPM	9,497	15,323	5,826	$0.01298	None at this time.
VM37503915 / V0068				$75.62	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room F106 - Athletics					
Kyocera M2035 MFP / 37 PPM	25,440	26,901	1,461	$0.01298	None at this time.
LVV4401749 / V0126				$18.96	
750,000 / 03/2014	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
Room F107					
Kyocera P2135DN / 37 PPM	8,727	10,194	1,467	$0.01298	None at this time.
LVK4410396 / V0127				$19.04	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room F108					
Kyocera P3045DN / 47 PPM	11,416	18,906	7,490	$0.01298	None at this time.
VM37503908 / V0070				$97.22	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room F109					
Kyocera P3045DN / 47 PPM	7,264	9,510	2,246	$0.01298	None at this time.
VM37503868 / V0077				$29.15	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room F110					
Kyocera P2135DN / 37 PPM	6,186	6,844	658	$0.01298	None at this time.
LVK4411544 / V0129				$8.54	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room F112					
Kyocera P3045DN / 47 PPM	6,496	8,801	2,305	$0.01298	None at this time.
VM37503906 / V0062				$29.92	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room L101 Circulation Library - Sungard					
Kyocera FS-2100DN / 42 PPM	107,108	119,965	12,857	$0.01298	8 years from Intro.
LQA4611080 / V0445				$166.88	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room L101 Library					
Toshiba e-Studio 207L / 20 PPM	38,206	45,159	6,953	$0.00399	None at this time.
CEHD29792 / 03394				$27.74	
500,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room L107					
Kyocera P6026CDN / 28 PPM	8,814	9,572	758	$0.01298	None at this time.
LW74701903 / V0498				$9.84	
500,000 / 02/2014	5,170	5,735	565	$0.09043	
Color Network Printer				$51.09	
NA1927					
Room L109					
Kyocera P2135DN / 37 PPM	5,524	6,447	923	$0.01298	None at this time.
LVK4410383 / V0281				$11.98	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room L110A					
Kyocera P6026CDN / 28 PPM	2,167	2,433	266	$0.01298	None at this time.
LW74701901 / V0443				$3.45	
500,000 / 02/2014	7,237	8,164	927	$0.09043	
Color Network Printer				$83.83	
NA1927					
Room L110B					
Kyocera P3045DN / 47 PPM	8,286	9,424	1,138	$0.01298	None at this time.
VM37503946 / V0048				$14.77	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room L110B Lab					
Kyocera P3045DN / 47 PPM	6,988	7,607	619	$0.01298	None at this time.
VM37503945 / V0053				$8.03	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room L111					
Kyocera P6026CDN / 28 PPM	5,047	6,086	1,039	$0.01298	None at this time.
LW74701902 / V0442				$13.49	
500,000 / 02/2014	22,503	26,789	4,286	$0.09043	
Color Network Printer				$387.58	
NA1927					
Room R013					
Kyocera P2135DN / 37 PPM	14,779	17,378	2,599	$0.01298	None at this time.
LVK4410494 / V0450				$33.74	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Security Office					
Kyocera P3045DN / 47 PPM	2,526	3,810	1,284	$0.01298	None at this time.
VM37503967 / V0357				$16.67	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	**2,598,708**	**$13,008.76**
	Subtotal Color	**137,731**	**$5,914.70**

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Essex Middle School					
DTE Room 11					
Kyocera M6535cidn / 35 PPM	1,550	1,681	131	$0.01298	None at this time.
V6D7511252 / V0111				$1.70	
750,000 / 08/2016	3,141	3,787	646	$0.09043	
Color Laser MFP				$58.42	
NA1927					
Learning Center					
Kyocera P3045DN / 47 PPM	4,198	4,845	647	$0.01298	None at this time.
VM37503954 / V0055				$8.40	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 103 Main Office					
Kyocera P6130cdn / 32 PPM	3,454	4,945	1,491	$0.01298	None at this time.
V5Q7605190 / V0100				$19.35	
750,000 / 06/2015	4,804	6,968	2,164	$0.09043	
Color Network Printer				$195.69	
NA1927					
Room 103C - 1st Floor Copier					
Toshiba E-Studio 6570C / 70 PPM	890,247	1,111,034	220,787	$0.00377	None at this time.
SSAF90713 / 03787				$832.37	
4,000,000 / 04/2014	268,187	350,783	82,596	$0.05354	
Color Photocopier				$4,422.19	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 104 Guidance					
Kyocera P3045DN / 47 PPM	4,278	6,214	1,936	$0.01298	None at this time.
VM37503916 / V0071				$25.13	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 120					
Kyocera P3045DN / 47 PPM	6,919	7,948	1,029	$0.01298	None at this time.
VM37503917 / V0066				$13.36	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 144 Gathering Space					
Kyocera P6130cdn / 32 PPM	4,622	7,135	2,513	$0.01298	None at this time.
V5Q7605178 / V0101				$32.62	
750,000 / 06/2015	6,581	12,278	5,697	$0.09043	
Color Network Printer				$515.18	
NA1927					
Room 169					
Kyocera P3045DN / 47 PPM	3,339	4,860	1,521	$0.01298	None at this time.
VM37503944 / V0019				$19.74	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 188					
Kyocera P3045DN / 47 PPM	2,745	4,577	1,832	$0.01298	None at this time.
VM37503960 / V0049				$23.78	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 208					
Kyocera P3045DN / 47 PPM	6,712	8,767	2,055	$0.01298	None at this time.
VM37503941 / V0024				$26.67	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 210					
Kyocera P3045DN / 47 PPM	8,037	11,052	3,015	$0.01298	None at this time.
VM37503907 / V0075				$39.13	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 211 SPED					
Kyocera P6130cdn / 32 PPM	10,529	15,192	4,663	$0.01298	None at this time.
V5Q7605196 / V0098				$60.53	
750,000 / 06/2015	13,509	17,732	4,223	$0.09043	
Color Network Printer				$381.89	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 238					
Kyocera P3045DN / 47 PPM	8,520	11,077	2,557	$0.01298	None at this time.
VM37503867 / V0080				$33.19	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 243					
Kyocera P3045DN / 47 PPM	13,395	18,294	4,899	$0.01298	None at this time.
VM37503880 / V0085				$63.59	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 248 SPED					
Kyocera P6130cdn / 32 PPM	10,117	14,252	4,135	$0.01298	None at this time.
V5Q7605189 / V0099				$53.67	
750,000 / 06/2015	5,678	9,160	3,482	$0.09043	
Color Network Printer				$314.88	
NA1927					
Room 258					
Toshiba e-Studio 857 / 85 PPM	1,624,241	1,929,856	305,615	$0.00377	None at this time.
CABF31362 / 03783				$1,152.17	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 261					
Kyocera P3045DN / 47 PPM	5,574	8,553	2,979	$0.01298	None at this time.
VM37503878 / V0090				$38.67	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

			Subtotal Black	561,805	$2,444.07
			Subtotal Color	98,808	$5,888.24

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Founders Memorial School					
Computer Lab					
Kyocera P3045DN / 47 PPM	3,879	4,583	704	$0.01298	None at this time.
VM37503923 / V0064				$9.14	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Learning Center - Circulation Desk					
Kyocera P3045DN / 47 PPM	18,406	21,873	3,467	$0.01298	None at this time.
VM37503912 / V0065				$45.00	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Office					
Kyocera P3045DN / 47 PPM	12,561	22,337	9,776	$0.01298	None at this time.
VM37503948 / V0054				$126.89	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Office Color Copier					
Toshiba E-Studio 6570C / 70 PPM	1,260,346	1,520,631	260,285	$0.00377	None at this time.
SSAF90722 / 03785				$981.27	
4,000,000 / 04/2014	367,581	465,695	98,114	$0.05354	
Color Photocopier				$5,253.02	
OSV					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy Annual Cost*	*Recommendations*
Room 226 Faculty					
Toshiba e-Studio 457 / 45 PPM	166,996	224,194	57,198	$0.00377	None at this time.
CEHD28685 / 03386				$215.64	
1,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room C103A Nurse					
Kyocera P3045DN / 47 PPM	1,787	3,038	1,251	$0.01298	None at this time.
VM37503869 / V0082				$16.24	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C106					
Kyocera P6130cdn / 32 PPM	27,260	34,684	7,424	$0.01298	None at this time.
V5Q7605188 / V0105				$96.36	
750,000 / 06/2015	16,827	23,969	7,142	$0.09043	
Color Network Printer				$645.85	
NA1927					
Room C114 First Floor Hallway					
Kyocera P3045DN / 47 PPM	14,013	18,668	4,655	$0.01298	None at this time.
VM37503932 / V0018				$60.42	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed					
Serial Number/Vendor Machine ID			*FY20*		
Life / Intro Date	*07/01/2019*	*06/30/2020*	*Annual*	*Cost/Copy*	
Vendor	*Meter*	*Meter*	*Volume*	*Annual Cost*	*Recommendations*

Room C118
Kyocera P6130cdn / 32 PPM	3,297	4,831	1,534	$0.01298	None at this time.
V5Q7605187 / V0107				$19.91	
750,000 / 06/2015	10,088	13,528	3,440	$0.09043	
Color Network Printer				$311.08	
NA1927					

Room C201
Kyocera P6130cdn / 32 PPM	8,026	11,548	3,522	$0.01298	None at this time.
V5Q7605180 / V0103				$45.72	
750,000 / 06/2015	13,424	19,075	5,651	$0.09043	
Color Network Printer				$511.02	
NA1927					

Room C204 Cart
Kyocera P3045DN / 47 PPM	46,864	71,955	25,091	$0.01298	None at this time.
VM37503964 / V0044				$325.68	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room C208
Kyocera P3045DN / 47 PPM	25,298	32,887	7,589	$0.01298	None at this time.
VM37503951 / V0039				$98.51	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	*07/01/2019* Meter	*06/30/2020* Meter	*FY20* Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C209					
Kyocera P3045DN / 47 PPM	40,449	50,231	9,782	$0.01298	None at this time.
VM37503918 / V0059				$126.97	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C219					
Kyocera P3045DN / 47 PPM	10,520	15,080	4,560	$0.01298	None at this time.
VM37503950 / V0050				$59.19	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C224					
Kyocera P3045DN / 47 PPM	11,131	16,126	4,995	$0.01298	None at this time.
VM37503924 / V0029				$64.84	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room C226 - 2nd Floor Work Room					
Toshiba e-Studio 857 / 85 PPM	2,023,134	2,315,123	291,989	$0.00377	None at this time.
CABF31365 / 03782				$1,100.80	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C230					
Kyocera P3045DN / 47 PPM	16,848	24,126	7,278	$0.01298	None at this time.
VM37503928 / V0034				$94.47	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

		Subtotal Black	701,100	$3,487.04	
		Subtotal Color	114,347	$6,720.97	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Hiawatha Elementary					
Room 01					
Kyocera P2135DN / 37 PPM	6,457	7,847	1,390	$0.01298	None at this time.
LVK4410394 / V0220				$18.04	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 04					
Kyocera P2135DN / 37 PPM	7,989	9,205	1,216	$0.01298	None at this time.
LVK4410334 / V0219				$15.78	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 05					
Kyocera P3045DN / 47 PPM	10,321	14,467	4,146	$0.01298	None at this time.
VM37503873 / V0084				$53.82	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 06					
Kyocera P2135DN / 37 PPM	7,480	9,880	2,400	$0.01298	None at this time.
LVK4410446 / V0216				$31.15	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 07 - Library					
Kyocera P2135DN / 37 PPM	19,928	23,471	3,543	$0.01298	None at this time.
LVK4410318 / V0215				$45.99	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 11					
Kyocera P2135DN / 37 PPM	8,102	10,049	1,947	$0.01298	None at this time.
LVK4410443 / V0213				$25.27	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 13 Nurse's Office					
Kyocera M2035 MFP / 37 PPM	9,416	10,744	1,328	$0.01298	None at this time.
LVV4402044 / V0214				$17.24	
750,000 / 03/2014	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
Room 14					
Kyocera P3045DN / 47 PPM	2,592	4,042	1,450	$0.01298	None at this time.
VM37503933 / V0035				$18.82	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed					
Serial Number/Vendor Machine ID			*FY20*		
Life / Intro Date	*07/01/2019*	*06/30/2020*	*Annual*	*Cost/Copy*	
Vendor	*Meter*	*Meter*	*Volume*	*Annual Cost*	**Recommendations**

Room 15

Kyocera P2135DN / 37 PPM	11,504	13,462	1,958	$0.01298	None at this time.
LVK4410160 / V0217				$25.41	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room 16

Kyocera P2135DN / 37 PPM	4,180	4,709	529	$0.01298	None at this time.
LVK4410454 / V0218				$6.87	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room 18A

Kyocera P3045DN / 47 PPM	8,581	10,936	2,355	$0.01298	None at this time.
VM37503931 / V0031				$30.57	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room 19 Teachers' Room

Kyocera P6026CDN / 28 PPM	10,998	12,923	1,925	$0.01298	None at this time.
LW74701897 / V0222				$24.99	
500,000 / 02/2014	89,957	102,725	12,768	$0.09043	
Color Network Printer				$1,154.61	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 21A					
Kyocera P3045DN / 47 PPM	3,867	5,259	1,392	$0.01298	None at this time.
VM37503936 / V0030				$18.07	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 22					
Kyocera P2135DN / 37 PPM	15,529	19,606	4,077	$0.01298	None at this time.
LVK4410441 / V0226				$52.92	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 23					
Kyocera P2135DN / 37 PPM	12,941	15,715	2,774	$0.01298	None at this time.
LVK4410445 / V0227				$36.01	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 24					
Kyocera P3045DN / 47 PPM	4,123	6,779	2,656	$0.01298	None at this time.
VM37503929 / V0025				$34.47	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 25					
Kyocera P2135DN / 37 PPM	15,635	19,220	3,585	$0.01298	None at this time.
LVK4410449 / V0228				$46.53	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 26					
Kyocera P3045DN / 47 PPM	2,321	3,868	1,547	$0.01298	None at this time.
VM37503935 / V0020				$20.08	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 27					
Kyocera P2135DN / 37 PPM	29,313	29,995	682	$0.01298	None at this time.
LVK4411680 / V0115				$8.85	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 28 (Common Area)					
Kyocera 4052ci / 40 PPM	97,131	168,922	71,791	$0.00294	None at this time.
W2M7502078 / V0005				$211.07	
1,000,000 / 08/2016	148,480	220,290	71,810	$0.03480	
Color Photocopier				$2,498.99	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 28A					
Kyocera P2135DN / 37 PPM	16,411	19,628	3,217	$0.01298	None at this time.
LVK4410320 / V0224				$41.76	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 28C Secretary's Office					
Toshiba e-Studio 457 / 45 PPM	50,681	53,043	2,362	$0.00377	None at this time.
CEKE47064 / 03751				$8.90	
1,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room 29					
Kyocera P2135DN / 37 PPM	886	987	101	$0.01298	None at this time.
LVK4410317 / V0223				$1.31	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 32					
Kyocera P2135DN / 37 PPM	1,779	2,214	435	$0.01298	None at this time.
LVK4410450 / V0221				$5.65	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy Annual Cost*	*Recommendations*
Room B01					
Kyocera P2135DN / 37 PPM	2,632	2,898	266	$0.01298	None at this time.
LVK4410332 / V0212				$3.45	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B02					
Kyocera P6026CDN / 28 PPM	1,484	1,759	275	$0.01298	None at this time.
LW74X02616 / V0211				$3.57	
500,000 / 02/2014	2,292	2,774	482	$0.09043	
Color Network Printer				$43.59	
NA1927					
Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,341,137	1,515,681	174,544	$0.00377	None at this time.
CAHD13828 / 03400				$658.03	
5,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

	Subtotal Black	**293,891**	**$1,464.62**
	Subtotal Color	**85,060**	**$3,697.19**

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Summit Street Elementary					
Main Office					
Kyocera 6052ci / PPM	326,865	475,006	148,141	$0.00294	None at this time.
W2D7501479 / V0004				$435.53	
3,000,000 / 08/2016	144,341	205,436	61,095	$0.03480	
Color Photocopier				$2,126.11	
NA1927					
Room 01 - Principal's Office					
Kyocera P2135DN / 37 PPM	677	778	101	$0.01298	None at this time.
LVK4410322 / V0493				$1.31	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 03					
Kyocera P2135DN / 37 PPM	10,684	11,932	1,248	$0.01298	None at this time.
LVK4410314 / V0492				$16.20	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 04					
Kyocera P2135DN / 37 PPM	14,665	16,773	2,108	$0.01298	None at this time.
LVK4410328 / V0491				$27.36	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room 05					
Kyocera P2135DN / 37 PPM	5,256	6,715	1,459	$0.01298	None at this time.
LVK4410326 / V0489				$18.94	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 06					
Kyocera P2135DN / 37 PPM	11,312	12,759	1,447	$0.01298	None at this time.
LVK4410330 / V0490				$18.78	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 08					
Kyocera P2135DN / 37 PPM	15,750	18,895	3,145	$0.01298	None at this time.
LVK4411708 / V0488				$40.82	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 10					
Kyocera P2135DN / 37 PPM	8,534	9,509	975	$0.01298	None at this time.
LVK4410316 / V0487				$12.66	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room 11					
Kyocera P2135DN / 37 PPM	19,215	22,448	3,233	$0.01298	None at this time.
LVK4410323 / V0476				$41.96	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 14					
Kyocera P2135DN / 37 PPM	4,019	5,581	1,562	$0.01298	None at this time.
LVK4410319 / V0475				$20.27	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 17 - Library					
Kyocera FS-2100DN / 42 PPM	18,205	23,805	5,600	$0.01298	8 years from Intro.
LQA4611096 / V0477				$72.69	
1,000,000 / 10/2012	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 17 - Library					
Kyocera P6026CDN / 28 PPM	10,456	11,520	1,064	$0.01298	None at this time.
LW74701888 / V0478				$13.81	
500,000 / 02/2014	43,723	49,908	6,185	$0.09043	
Color Network Printer				$559.31	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B05					
Kyocera P2135DN / 37 PPM	43,216	51,207	7,991	$0.01298	None at this time.
LVK4410324 / V0484				$103.72	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B06					
Kyocera P2135DN / 37 PPM	9,313	11,033	1,720	$0.01298	None at this time.
LVK4411700 / V0486				$22.33	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B08					
Kyocera P2135DN / 37 PPM	6,230	7,296	1,066	$0.01298	None at this time.
LVK4411702 / V0485				$13.84	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B09					
Kyocera P2135DN / 37 PPM	7,904	9,218	1,314	$0.01298	None at this time.
LVK4411694 / V0482				$17.06	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B10 - Teachers' Room					
Kyocera 8002i / 80 PPM	186,360	290,064	103,704	$0.00294	None at this time.
VAK7500834 / V0006				$304.89	
3,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
NA1927					
Room B10 - Teachers' Room					
Kyocera 6002i / 60 PPM	334,432	457,407	122,975	$0.00294	None at this time.
W2Z7502736 / V0358				$361.55	
3,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
NA1927					
Room B11					
Kyocera P2135DN / 37 PPM	13,733	16,433	2,700	$0.01298	None at this time.
LVK4411695 / V0481				$35.05	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B12					
Kyocera P2135DN / 37 PPM	18,935	20,992	2,057	$0.01298	None at this time.
LVK4411698 / V0483				$26.70	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B14					
Kyocera P2135DN / 37 PPM	9,207	12,453	3,246	$0.01298 $42.13	None at this time.
LVK4411697 / V0479					
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B18 Nurse's Office					
Kyocera M2035 MFP / 37 PPM	12,233	14,404	2,171	$0.01298 $28.18	None at this time.
LVV5804829 / V0480					
750,000 / 03/2014	0	0	0	$0.00000	
Black Laser MFP				$0.00	
NA1927					
	Subtotal Black	419,027	$1,675.78		
	Subtotal Color	67,280	$2,685.42		

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20 Annual Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Thomas Fleming Elementary					
Librarian Desk					
Kyocera P2135DN / 37 PPM	4,970	5,326	356	$0.01298	None at this time.
LVK4411678 / V0469				$4.62	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Library Circulation Desk					
Kyocera P2135DN / 37 PPM	7,478	12,472	4,994	$0.01298	None at this time.
LVK4410507 / V0466				$64.82	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Library General Use					
Kyocera P6026CDN / 28 PPM	6,048	6,587	539	$0.01298	None at this time.
LW74701890 / V0467				$7.00	
500,000 / 02/2014	19,033	20,104	1,071	$0.09043	
Color Network Printer				$96.85	
NA1927					
Main Office					
Toshiba e-Studio 557 / 55 PPM	216,593	264,752	48,159	$0.00377	None at this time.
CAHD14264 / 03404				$181.56	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office					
Toshiba e-Studio 3055C / 30 PPM	91,400	110,004	18,604	$0.00399	7 years from Intro.
C7HD78665 / 03387				$74.23	
750,000 / 07/2013	204,284	234,065	29,781	$0.05354	
Color Photocopier				$1,594.47	
OSV					
Rom 105 Hallway					
Toshiba e-Studio 657 / 65 PPM	627,149	717,578	90,429	$0.00377	None at this time.
CAHD14073 / 03402				$340.92	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room 101					
Kyocera P2135DN / 37 PPM	51,650	60,455	8,805	$0.01298	None at this time.
LVK4411707 / V0462				$114.29	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 102					
Kyocera P2135DN / 37 PPM	17,832	20,759	2,927	$0.01298	None at this time.
LVK4411690 / V0463				$37.99	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	*Recommendations*
Room 103					
Kyocera P3045DN / 47 PPM	2,832	2,869	37	$0.01298	None at this time.
VM37503963 / V0040				$0.48	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 104					
Kyocera P2135DN / 37 PPM	3,391	3,815	424	$0.01298	None at this time.
LVK4411686 / V0464				$5.50	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 106					
Kyocera P2135DN / 37 PPM	6,969	8,159	1,190	$0.01298	None at this time.
LVK4411701 / V0465				$15.45	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 109 Main Office					
Kyocera P2135DN / 37 PPM	8,383	8,784	401	$0.01298	None at this time.
LVK4411683 / V0470				$5.20	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room 18 Gym Office					
Kyocera P2135DN / 37 PPM	292	292	0	$0.01298	None at this time.
LVK4411693 / V0300				$0.00	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 200					
Kyocera P2135DN / 37 PPM	31,778	35,218	3,440	$0.01298	None at this time.
LVK4411651 / V0456				$44.65	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 201					
Kyocera P2135DN / 37 PPM	9,199	11,096	1,897	$0.01298	None at this time.
LVK4411692 / V0460				$24.62	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 202					
Kyocera P2135DN / 37 PPM	10,105	11,510	1,405	$0.01298	None at this time.
LVK4411699 / V0457				$18.24	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room 203					
Kyocera P2135DN / 37 PPM	23,199	29,735	6,536	$0.01298	None at this time.
LVK3Z02192 / V0459				$84.84	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 207					
Kyocera P2135DN / 37 PPM	6,696	7,708	1,012	$0.01298	None at this time.
LVK4410504 / V0458				$13.14	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 212					
Kyocera P2135DN / 37 PPM	6,124	7,352	1,228	$0.01298	None at this time.
LVK4410511 / V0455				$15.94	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 213 Hall					
Kyocera P6026CDN / 28 PPM	9,708	10,417	709	$0.01298	None at this time.
LW74701893 / V0454				$9.20	
500,000 / 02/2014	54,360	57,695	3,335	$0.09043	
Color Network Printer				$301.58	
NA1927					

Make-Model/Speed *Serial Number/Vendor Machine ID* *Life / Intro Date* *Vendor*	*07/01/2019* *Meter*	*06/30/2020* *Meter*	*FY20* *Annual* *Volume*	*Cost/Copy* *Annual Cost*	**Recommendations**
Room 213 Hallway					
Toshiba e-Studio 657 / 65 PPM	980,091	1,093,424	113,333	$0.00377	None at this time.
CAHD14100 / 03403				$427.27	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					
Room 216					
Kyocera P2135DN / 37 PPM	20,353	23,152	2,799	$0.01298	None at this time.
LVK4410510 / V0453				$36.33	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 218					
Kyocera P2135DN / 37 PPM	8,980	10,687	1,707	$0.01298	None at this time.
LVK4411682 / V0452				$22.16	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 220					
Kyocera P2135DN / 37 PPM	24,726	28,332	3,606	$0.01298	None at this time.
LVK4410502 / V0451				$46.81	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B01					
Kyocera P2135DN / 37 PPM	13,893	15,483	1,590	$0.01298	None at this time.
LVK4204359 / V0471				$20.64	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B02 - Staff Lounge					
Kyocera P2135DN / 37 PPM	12,050	13,164	1,114	$0.01298	None at this time.
LVK4410495 / V0474				$14.46	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B11					
Kyocera P3045DN / 47 PPM	2,807	7,265	4,458	$0.01298	None at this time.
VM37503911 / V0060				$57.86	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room B21 Custodian					
Kyocera P2135DN / 37 PPM	2,573	3,865	1,292	$0.01298	None at this time.
LVK4410509 / V0472				$16.77	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

	Subtotal Black	322,991	$1,704.98	
	Subtotal Color	34,187	$1,992.91	

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations

Westford Elementary

Room 103

Kyocera P2135DN / 37 PPM	98,597	119,800	21,203	$0.01298	None at this time.
LVK4410312 / V0497				$275.21	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Room 128 Teachers' Room

Kyocera 7002i / 70 PPM	184,269	264,753	80,484	$0.00294	None at this time.
VAP7500733 / V0007				$236.62	
3,000,000 / 08/2016	0	0	0	$0.00000	
Black Photocopier				$0.00	
NA1927					

Room 137 Main Office

Kyocera 5052ci / PPM	170,419	242,567	72,148	$0.00294	None at this time.
W2H7403282 / V0008				$212.12	
3,000,000 / 08/2016	102,457	147,121	44,664	$0.03480	
Color Photocopier				$1,554.31	
NA1927					

Room 149

Kyocera P2135DN / 37 PPM	10,029	11,211	1,182	$0.01298	None at this time.
LVK4410501 / V0495				$15.34	
750,000 / 03/2014	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					

Make-Model/Speed Serial Number/Vendor Machine ID Life / Intro Date Vendor	07/01/2019 Meter	06/30/2020 Meter	FY20 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 152					
Kyocera P3045DN / 47 PPM	13,838	19,258	5,420	$0.01298	None at this time.
VM37503953 / V0051				$70.35	
1,000,000 / 04/2017	0	0	0	$0.00000	
Black Network Printer				$0.00	
NA1927					
Room 161					
Toshiba e-Studio 557 / 55 PPM	339,579	378,732	39,153	$0.00377	None at this time.
CAHD14259 / 03405				$147.61	
3,000,000 / 06/2014	0	0	0	$0.00000	
Black Photocopier				$0.00	
OSV					

	Subtotal Black	219,590	$957.25	
	Subtotal Color	44,664	$1,554.31	
	District Wide Black Totals	6,999,614	$35,082.09	
	District Wide Color Totals	918,651	$47,760.35	**Your Avg Color CPC is $0.0520**

Estimated cost savings with your next bid: $65,452.30 over 5 years.
Our bids are coming in at an average of $.03774 with our compensation included.

SPC Service & Supply Cost Savings

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 11/15/2006 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual FY 20 black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	Prior CPC	Average Annual Cost
6,999,614	$0.01580	$110,593.90

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
6,999,614	$0.00501	$35,068.07	$75,525.84	$377,629.18

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of $75,525.84 x 14 years as a Client = $1,057,361.69 Cost Savings!

Projected Equipment Costs by Building - Black

This table represents projected expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and averaged current annual lease payment are figured in to provide budget information for the <u>upcoming fiscal year.</u>

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
ACE	26,881	$99.16	$145.16	$449.48	$693.80
Albert D. Lawton Intermediate	681,322	$3,441.32	$3,679.14	$11,392.56	$18,513.02
Center for Technology	363,776	$2,266.87	$1,964.39	$6,082.79	$10,314.05
Central Office East	53,549	$253.72	$289.16	$895.41	$1,438.29
Central Office West	249,433	$1,947.88	$1,346.94	$4,170.83	$7,465.65
Essex Elementary School	507,541	$2,359.96	$2,740.72	$8,486.72	$13,587.41
Essex High School	2,598,708	$13,047.76	$14,033.02	$43,453.66	$70,534.44
Essex Middle School	561,805	$2,450.75	$3,033.75	$9,394.08	$14,878.58
Founders Memorial School	701,100	$3,496.80	$3,785.94	$11,723.27	$19,006.01
Hiawatha Elementary	293,891	$1,468.91	$1,587.01	$4,914.23	$7,970.15
Summit Street Elementary	419,027	$1,681.29	$2,262.75	$7,006.66	$10,950.70
Thomas Fleming Elementary	322,991	$1,709.78	$1,744.15	$5,400.81	$8,854.75
Westford Elementary	219,590	$960.28	$1,185.79	$3,671.82	$5,817.89
Total	**6,999,614**	**$35,184.49**	**$37,797.92**	**$117,042.33**	**$190,024.73**

SPC Equipment Bids:
Presently our bids are coming in between 12% to 17% of Retail, while the current Salesman's Cost is 50% of Retail.
For Example: A 95-CPM Konica Minolta Bizhub 958 RADF Duplex Finisher 3-Hole Punch CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of $45,640 is coming in at $7,342...16% of Retail! Our prices are negotiated with and supported directly by the manufacturer.

Projected Equipment Costs by Building - Color

This table represents projected expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and current annual lease payment are NOT figured in to this table, as they are covered in the Black prints report.

Building	Projected Color Volume	Service & Supply Cost
ACE	724	$65.67
Albert D. Lawton Intermediate	85,572	$4,757.24
Center for Technology	95,944	$5,383.24
Central Office East	30,973	$1,714.75
Central Office West	17,965	$964.72
Essex Elementary School	105,396	$6,478.65
Essex High School	137,731	$5,931.93
Essex Middle School	98,808	$5,905.83
Founders Memorial School	114,347	$6,741.05
Hiawatha Elementary	85,060	$3,707.94
Summit Street Elementary	67,280	$2,693.20
Thomas Fleming Elementary	34,187	$1,998.86
Westford Elementary	44,664	$1,558.77
Total	**918,651**	**$47,901.87**

Service & Supply Usage Profile by Vendor - Black

This table represents actual expenses for BLACK prints or copies by vendor for the current year along with projected service & supply expenses for the upcoming fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 0.03%.

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
National 1927	Black Laser MFP	14,185	$0.01298	$184.12	$0.01302	$184.69
National 1927	Black Network Printer	979,260	$0.01298	$12,710.79	$0.01302	$12,749.97
National 1927	Black Photocopier	332,072	$0.00294	$976.29	$0.00295	$979.61
National 1927	Color Laser MFP	667	$0.01298	$8.66	$0.01302	$8.68
National 1927	Color Network Printer	77,678	$0.01298	$1,008.26	$0.01302	$1,011.37
National 1927	Color Photocopier	340,066	$0.00294	$999.79	$0.00295	$1,003.19
Office Systems of Vermont	Black Photocopier	2,485,330	$0.00377	$9,369.69	$0.00378	$9,394.55
Office Systems of Vermont	Black Photocopier	6,953	$0.00399	$27.74	$0.00400	$27.81
Office Systems of Vermont	Color Photocopier	824,861	$0.00377	$3,109.73	$0.00378	$3,117.97
Office Systems of Vermont	Color Photocopier	87,079	$0.00399	$347.45	$0.00400	$348.32
Office Systems of Vermont	High Production Black Photocopier	1,826,220	$0.00336	$6,136.10	$0.00337	$6,154.36
Xerox Copier Division	Color Photocopier	25,243	$0.00806	$203.46	$0.00808	$203.96
	Total	**6,999,614**	**$0.00501**	**$35,082.09**	**$0.00503**	**$35,184.49**

Service & Supply Usage Profile by Vendor - Color

This table represents actual and projected expenses for COLOR prints or copies by vendor for the current and next fiscal year. Under SPC's new Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. Current year's increase is 0.03%.

Vendor	Equipment Type	Annual Volume	FY20 Cost/Copy	Total Cost	FY21 Cost/Copy	Projected Cost
National 1927	Color Laser MFP	1,254	$0.09043	$113.40	$0.09070	$113.74
National 1927	Color Network Printer	118,201	$0.09043	$10,688.92	$0.09070	$10,720.83
National 1927	Color Photocopier	288,077	$0.03480	$10,025.08	$0.03490	$10,053.89
Office Systems of Vermont	Color Photocopier	2,115	$0.00000	$0.00	$0.00000	$0.00
Office Systems of Vermont	Color Photocopier	460,059	$0.05354	$24,631.56	$0.05370	$24,705.17
Xerox Copier Division	Color Photocopier	48,945	$0.04702	$2,301.39	$0.04716	$2,308.25
	Total	**918,651**	**$0.05199**	**$47,760.35**	**$0.05214**	**$47,901.87**

Reprographic Equipment Assessment

This chart provides the status of your equipment and details of your current lease, if any.*

Total Number of Units	**341**
Total Number of Units on Lease	**111**
Total Number of Units Owned	**230**
Lease Company	**Norway Savings Bank**
Lease Start Date	**07/01/2017**
Lease End Date	**08/01/2022**
Term	**5 Annual**
Annual Payment usually due on 8/1	**$117,042.33**
Remaining Payments	**2**

The determination on the lease has no bearing on Service & Supply and Warranty Contracts.

Leased Equipment

Building	Make/Model	Serial Number
ACE	Kyocera 4002i	W377505080
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503862
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503871
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503874
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503881
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503921
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503938
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503956
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503962
Albert D. Lawton Intermediate	Kyocera P3045DN	VM37503981
Center for Technology	Kyocera P6026CDN	LW75203723
Center for Technology	Kyocera P3045DN	VM37503876
Center for Technology	Kyocera P3045DN	VM37503898
Central Office East	Kyocera P6130cdn	V5Q7605183
Central Office East	Kyocera P3045DN	VM37503930
Central Office East	Kyocera P3045DN	VM37503939
Central Office East	Kyocera P3045DN	VM37503942
Central Office West	Kyocera P3045DN	VM37503893
Central Office West	Kyocera P3045DN	VM37503901
Central Office West	Kyocera P3045DN	VM37503909
Essex Elementary School	Kyocera P6130cdn	V5Q7605175
Essex Elementary School	Kyocera P6130cdn	V5Q7605195
Essex Elementary School	Kyocera P6130cdn	V5Q7605197
Essex Elementary School	Kyocera P3045DN	VM37503905
Essex Elementary School	Kyocera P3045DN	VM37503922
Essex Elementary School	Kyocera P3045DN	VM37503926
Essex Elementary School	Kyocera P3045DN	VM37503927
Essex Elementary School	Kyocera P3045DN	VM37503937
Essex High School	Toshiba e-Studio 1057	CBAF40183
Essex High School	Toshiba e-Studio 1057	CBJE40093
Essex High School	Toshiba e-Studio 1057	CBJE40101
Essex High School	Toshiba e-Studio 1057	CBJE40118

Building	Make/Model	Serial Number
Essex High School	Kyocera P6130cdn	V5Q7605185
Essex High School	Kyocera P6130cdn	V5Q7605192
Essex High School	Kyocera P3045DN	VM37503863
Essex High School	Kyocera P3045DN	VM37503864
Essex High School	Kyocera P3045DN	VM37503865
Essex High School	Kyocera P3045DN	VM37503866
Essex High School	Kyocera P3045DN	VM37503868
Essex High School	Kyocera P3045DN	VM37503870
Essex High School	Kyocera P3045DN	VM37503872
Essex High School	Kyocera P3045DN	VM37503875
Essex High School	Kyocera P3045DN	VM37503877
Essex High School	Kyocera P3045DN	VM37503879
Essex High School	Kyocera P3045DN	VM37503902
Essex High School	Kyocera P3045DN	VM37503903
Essex High School	Kyocera P3045DN	VM37503906
Essex High School	Kyocera P3045DN	VM37503908
Essex High School	Kyocera P3045DN	VM37503910
Essex High School	Kyocera P3045DN	VM37503913
Essex High School	Kyocera P3045DN	VM37503914
Essex High School	Kyocera P3045DN	VM37503915
Essex High School	Kyocera P3045DN	VM37503919
Essex High School	Kyocera P3045DN	VM37503920
Essex High School	Kyocera P3045DN	VM37503934
Essex High School	Kyocera P3045DN	VM37503940
Essex High School	Kyocera P3045DN	VM37503945
Essex High School	Kyocera P3045DN	VM37503946
Essex High School	Kyocera P3045DN	VM37503947
Essex High School	Kyocera P3045DN	VM37503949
Essex High School	Kyocera P3045DN	VM37503952
Essex High School	Kyocera P3045DN	VM37503957
Essex High School	Kyocera P3045DN	VM37503959
Essex High School	Kyocera P3045DN	VM37503961
Essex High School	Kyocera P3045DN	VM37503967

Building	Make/Model	Serial Number
Essex High School	Kyocera P3045DN	VM37503977
Essex High School	Kyocera 5052ci	W2H7403283
Essex Middle School	Kyocera P6130cdn	V5Q7605178
Essex Middle School	Kyocera P6130cdn	V5Q7605189
Essex Middle School	Kyocera P6130cdn	V5Q7605190
Essex Middle School	Kyocera P6130cdn	V5Q7605196
Essex Middle School	Kyocera M6535cidn	V6D7511252
Essex Middle School	Kyocera P3045DN	VM37503867
Essex Middle School	Kyocera P3045DN	VM37503878
Essex Middle School	Kyocera P3045DN	VM37503880
Essex Middle School	Kyocera P3045DN	VM37503907
Essex Middle School	Kyocera P3045DN	VM37503916
Essex Middle School	Kyocera P3045DN	VM37503917
Essex Middle School	Kyocera P3045DN	VM37503941
Essex Middle School	Kyocera P3045DN	VM37503944
Essex Middle School	Kyocera P3045DN	VM37503954
Essex Middle School	Kyocera P3045DN	VM37503960
Founders Memorial School	Kyocera P6130cdn	V5Q7605180
Founders Memorial School	Kyocera P6130cdn	V5Q7605187
Founders Memorial School	Kyocera P6130cdn	V5Q7605188
Founders Memorial School	Kyocera P3045DN	VM37503869
Founders Memorial School	Kyocera P3045DN	VM37503912
Founders Memorial School	Kyocera P3045DN	VM37503918
Founders Memorial School	Kyocera P3045DN	VM37503923
Founders Memorial School	Kyocera P3045DN	VM37503924
Founders Memorial School	Kyocera P3045DN	VM37503928
Founders Memorial School	Kyocera P3045DN	VM37503932
Founders Memorial School	Kyocera P3045DN	VM37503948
Founders Memorial School	Kyocera P3045DN	VM37503950
Founders Memorial School	Kyocera P3045DN	VM37503951
Founders Memorial School	Kyocera P3045DN	VM37503964
Hiawatha Elementary	Kyocera P3045DN	VM37503873
Hiawatha Elementary	Kyocera P3045DN	VM37503929

Building	Make/Model	Serial Number
Hiawatha Elementary	Kyocera P3045DN	VM37503931
Hiawatha Elementary	Kyocera P3045DN	VM37503933
Hiawatha Elementary	Kyocera P3045DN	VM37503935
Hiawatha Elementary	Kyocera P3045DN	VM37503936
Hiawatha Elementary	Kyocera 4052ci	W2M7502078
Summit Street Elementary	Kyocera 8002i	VAK7500834
Summit Street Elementary	Kyocera 6052ci	W2D7501479
Summit Street Elementary	Kyocera 6002i	W2Z7502736
Thomas Fleming Elementary	Kyocera P3045DN	VM37503911
Thomas Fleming Elementary	Kyocera P3045DN	VM37503963
Westford Elementary	Kyocera 7002i	VAP7500733
Westford Elementary	Kyocera P3045DN	VM37503953
Westford Elementary	Kyocera 5052ci	W2H7403282

Owned Equipment

Building	Make/Model	Serial Number
ACE	KyoceraFS-2100DN	LQA4611082
ACE	KyoceraP6026CDN	LW74701906
Albert D. Lawton Intermediate	Toshibae-Studio 3055C	C7HD78629
Albert D. Lawton Intermediate	Toshibae-Studio 857	CAHD13822
Albert D. Lawton Intermediate	Toshibae-Studio 857	CAHD13835
Albert D. Lawton Intermediate	Toshibae-Studio 5560c	CSHD13464
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410199
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410302
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410304
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410338
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410339
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410343
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410344
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410359
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410455
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4410508
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411540
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411549
Albert D. Lawton Intermediate	KyoceraP2135DN	LVK4411560
Albert D. Lawton Intermediate	KyoceraM2035 MFP	LVV4401742
Albert D. Lawton Intermediate	KyoceraP6026CDN	LW74701884
Albert D. Lawton Intermediate	KyoceraP6026CDN	LW74701907
Center for Technology	Toshibae-Studio 657	CAHD14096
Center for Technology	Toshibae-Studio 657	CAHD14097
Center for Technology	Toshibae-Studio 657	CAHD14098
Center for Technology	Toshibae-Studio 457	CEHD28690
Center for Technology	Toshibae-Studio 5560c	CSHD13646
Center for Technology	XeroxC60	E2B648894
Center for Technology	XeroxC60	E2B658389
Center for Technology	KyoceraFS-2100DN	LQA4611042
Center for Technology	KyoceraFS-2100DN	LQA4611056
Center for Technology	KyoceraP2135DN	LVK4409814

Building	Make/Model	Serial Number
Center for Technology	KyoceraP2135DN	LVK4410294
Center for Technology	KyoceraP2135DN	LVK4410305
Center for Technology	KyoceraP2135DN	LVK4410321
Center for Technology	KyoceraP2135DN	LVK4410325
Center for Technology	KyoceraP2135DN	LVK4410329
Center for Technology	KyoceraP2135DN	LVK4410331
Center for Technology	KyoceraP2135DN	LVK4410336
Center for Technology	KyoceraP2135DN	LVK4410347
Center for Technology	KyoceraP2135DN	LVK4410350
Center for Technology	KyoceraP2135DN	LVK4410392
Center for Technology	KyoceraP2135DN	LVK4410452
Center for Technology	KyoceraP2135DN	LVK4410453
Center for Technology	KyoceraP2135DN	LVK4410516
Center for Technology	KyoceraP2135DN	LVK4411550
Center for Technology	KyoceraP2135DN	LVK4411553
Center for Technology	KyoceraP2135DN	LVK4411554
Center for Technology	KyoceraP2135DN	LVK4411556
Center for Technology	KyoceraP2135DN	LVK4411558
Center for Technology	KyoceraP6026CDN	LW74701882
Center for Technology	KyoceraP6230cdn	RCB8600565
Center for Technology	KyoceraP6230cdn	RCB8600667
Center for Technology	Toshibae-Studio 4540c	SMI380670
Center for Technology	KyoceraM2540dw	VCJ7304264
Central Office East	Toshibae-Studio 5560c	CSBE17738
Central Office East	KyoceraP2135DN	LVK4204366
Central Office East	KyoceraP2135DN	LVK4410337
Central Office West	Toshibae-Studio 3055C	C7HD78664
Central Office West	Toshibae-Studio 857	CAHD13841
Central Office West	HPLaser Jet 4250	CNDX301567
Central Office West	HPLaser Jet 4250	CNGX304126
Central Office West	KyoceraFS-2100DN	LQA4611044
Central Office West	KyoceraFS-2100DN	LQA4611077
Central Office West	KyoceraFS-2100DN	LQA4611099

Building	Make/Model	Serial Number
Central Office West	KyoceraFS-4100DN	LQP5912239
Central Office West	KyoceraP2135DN	LVK4410297
Central Office West	KyoceraP2135DN	LVK4410371
Central Office West	KyoceraP2135DN	LVK4410391
Central Office West	KyoceraP2135DN	LVK4410451
Central Office West	KyoceraFS-4100DN	NUK2902818
Central Office West	KyoceraFS-4100DN	NUK3408328
Essex Elementary School	Toshibae-Studio 857	CABF31366
Essex Elementary School	KyoceraP2135DN	LVK4410352
Essex Elementary School	ToshibaE-Studio 6570C	SSAF90726
Essex High School	Toshibae-Studio 3055C	C7HD78644
Essex High School	Toshibae-Studio 757	CAHD13768
Essex High School	Toshibae-Studio 657	CAHD14105
Essex High School	Toshibae-Studio 557	CAHD14261
Essex High School	Toshibae-Studio 207L	CEHD29792
Essex High School	HPLaser Jet MP712dn	CNDCGBJ232
Essex High School	KyoceraFS-2100DN	LQA4611046
Essex High School	KyoceraFS-2100DN	LQA4611054
Essex High School	KyoceraFS-2100DN	LQA4611057
Essex High School	KyoceraFS-2100DN	LQA4611080
Essex High School	KyoceraFS-2100DN	LQA4611085
Essex High School	KyoceraFS-2100DN	LQA4611089
Essex High School	KyoceraP2135DN	LVK4409728
Essex High School	KyoceraP2135DN	LVK4410290
Essex High School	KyoceraP2135DN	LVK4410291
Essex High School	KyoceraP2135DN	LVK4410296
Essex High School	KyoceraP2135DN	LVK4410300
Essex High School	KyoceraP2135DN	LVK4410301
Essex High School	KyoceraP2135DN	LVK4410303
Essex High School	KyoceraP2135DN	LVK4410306
Essex High School	KyoceraP2135DN	LVK4410307
Essex High School	KyoceraP2135DN	LVK4410308
Essex High School	KyoceraP2135DN	LVK4410309

Building	Make/Model	Serial Number
Essex High School	KyoceraP2135DN	LVK4410310
Essex High School	KyoceraP2135DN	LVK4410311
Essex High School	KyoceraP2135DN	LVK4410315
Essex High School	KyoceraP2135DN	LVK4410327
Essex High School	KyoceraP2135DN	LVK4410335
Essex High School	KyoceraP2135DN	LVK4410341
Essex High School	KyoceraP2135DN	LVK4410342
Essex High School	KyoceraP2135DN	LVK4410345
Essex High School	KyoceraP2135DN	LVK4410346
Essex High School	KyoceraP2135DN	LVK4410348
Essex High School	KyoceraP2135DN	LVK4410349
Essex High School	KyoceraP2135DN	LVK4410351
Essex High School	KyoceraP2135DN	LVK4410354
Essex High School	KyoceraP2135DN	LVK4410376
Essex High School	KyoceraP2135DN	LVK4410378
Essex High School	KyoceraP2135DN	LVK4410380
Essex High School	KyoceraP2135DN	LVK4410381
Essex High School	KyoceraP2135DN	LVK4410382
Essex High School	KyoceraP2135DN	LVK4410383
Essex High School	KyoceraP2135DN	LVK4410384
Essex High School	KyoceraP2135DN	LVK4410385
Essex High School	KyoceraP2135DN	LVK4410386
Essex High School	KyoceraP2135DN	LVK4410387
Essex High School	KyoceraP2135DN	LVK4410388
Essex High School	KyoceraP2135DN	LVK4410389
Essex High School	KyoceraP2135DN	LVK4410390
Essex High School	KyoceraP2135DN	LVK4410393
Essex High School	KyoceraP2135DN	LVK4410395
Essex High School	KyoceraP2135DN	LVK4410396
Essex High School	KyoceraP2135DN	LVK4410411
Essex High School	KyoceraP2135DN	LVK4410442
Essex High School	KyoceraP2135DN	LVK4410444
Essex High School	KyoceraP2135DN	LVK4410448

Building	Make/Model	Serial Number
Essex High School	KyoceraP2135DN	LVK4410456
Essex High School	KyoceraP2135DN	LVK4410457
Essex High School	KyoceraP2135DN	LVK4410459
Essex High School	KyoceraP2135DN	LVK4410494
Essex High School	KyoceraP2135DN	LVK4410505
Essex High School	KyoceraP2135DN	LVK4411544
Essex High School	KyoceraP2135DN	LVK4411546
Essex High School	KyoceraP2135DN	LVK4411547
Essex High School	KyoceraP2135DN	LVK4411548
Essex High School	KyoceraP2135DN	LVK4411551
Essex High School	KyoceraP2135DN	LVK4411552
Essex High School	KyoceraP2135DN	LVK4411555
Essex High School	KyoceraP2135DN	LVK4411557
Essex High School	KyoceraP2135DN	LVK4411563
Essex High School	KyoceraP2135DN	LVK4411691
Essex High School	KyoceraM2035 MFP	LVV4401749
Essex High School	KyoceraECOSYS P6021cdn	LW34300828
Essex High School	KyoceraP6026CDN	LW74701891
Essex High School	KyoceraP6026CDN	LW74701899
Essex High School	KyoceraP6026CDN	LW74701901
Essex High School	KyoceraP6026CDN	LW74701902
Essex High School	KyoceraP6026CDN	LW74701903
Essex High School	KyoceraFS-4100DN	NUK2902829
Essex High School	KyoceraM2540dw	VCJ9526652
Essex Middle School	Toshibae-Studio 857	CABF31362
Essex Middle School	ToshibaE-Studio 6570C	SSAF90713
Founders Memorial School	Toshibae-Studio 857	CABF31365
Founders Memorial School	Toshibae-Studio 457	CEHD28685
Founders Memorial School	ToshibaE-Studio 6570C	SSAF90722
Hiawatha Elementary	Toshibae-Studio 857	CAHD13828
Hiawatha Elementary	Toshibae-Studio 457	CEKE47064
Hiawatha Elementary	KyoceraP2135DN	LVK4410160
Hiawatha Elementary	KyoceraP2135DN	LVK4410317

Building	Make/Model	Serial Number
Hiawatha Elementary	KyoceraP2135DN	LVK4410318
Hiawatha Elementary	KyoceraP2135DN	LVK4410320
Hiawatha Elementary	KyoceraP2135DN	LVK4410332
Hiawatha Elementary	KyoceraP2135DN	LVK4410334
Hiawatha Elementary	KyoceraP2135DN	LVK4410394
Hiawatha Elementary	KyoceraP2135DN	LVK4410441
Hiawatha Elementary	KyoceraP2135DN	LVK4410443
Hiawatha Elementary	KyoceraP2135DN	LVK4410445
Hiawatha Elementary	KyoceraP2135DN	LVK4410446
Hiawatha Elementary	KyoceraP2135DN	LVK4410449
Hiawatha Elementary	KyoceraP2135DN	LVK4410450
Hiawatha Elementary	KyoceraP2135DN	LVK4410454
Hiawatha Elementary	KyoceraP2135DN	LVK4411680
Hiawatha Elementary	KyoceraM2035 MFP	LVV4402044
Hiawatha Elementary	KyoceraP6026CDN	LW74701897
Hiawatha Elementary	KyoceraP6026CDN	LW74X02616
Summit Street Elementary	KyoceraFS-2100DN	LQA4611096
Summit Street Elementary	KyoceraP2135DN	LVK4410314
Summit Street Elementary	KyoceraP2135DN	LVK4410316
Summit Street Elementary	KyoceraP2135DN	LVK4410319
Summit Street Elementary	KyoceraP2135DN	LVK4410322
Summit Street Elementary	KyoceraP2135DN	LVK4410323
Summit Street Elementary	KyoceraP2135DN	LVK4410324
Summit Street Elementary	KyoceraP2135DN	LVK4410326
Summit Street Elementary	KyoceraP2135DN	LVK4410328
Summit Street Elementary	KyoceraP2135DN	LVK4410330
Summit Street Elementary	KyoceraP2135DN	LVK4411694
Summit Street Elementary	KyoceraP2135DN	LVK4411695
Summit Street Elementary	KyoceraP2135DN	LVK4411697
Summit Street Elementary	KyoceraP2135DN	LVK4411698
Summit Street Elementary	KyoceraP2135DN	LVK4411700
Summit Street Elementary	KyoceraP2135DN	LVK4411702
Summit Street Elementary	KyoceraP2135DN	LVK4411708

Building	Make/Model	Serial Number
Summit Street Elementary	KyoceraM2035 MFP	LVV5804829
Summit Street Elementary	KyoceraP6026CDN	LW74701888
Thomas Fleming Elementary	Toshibae-Studio 3055C	C7HD78665
Thomas Fleming Elementary	Toshibae-Studio 657	CAHD14073
Thomas Fleming Elementary	Toshibae-Studio 657	CAHD14100
Thomas Fleming Elementary	Toshibae-Studio 557	CAHD14264
Thomas Fleming Elementary	KyoceraP2135DN	LVK3Z02192
Thomas Fleming Elementary	KyoceraP2135DN	LVK4204359
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410495
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410502
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410504
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410507
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410509
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410510
Thomas Fleming Elementary	KyoceraP2135DN	LVK4410511
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411651
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411678
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411682
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411683
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411686
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411690
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411692
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411693
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411699
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411701
Thomas Fleming Elementary	KyoceraP2135DN	LVK4411707
Thomas Fleming Elementary	KyoceraP6026CDN	LW74701890
Thomas Fleming Elementary	KyoceraP6026CDN	LW74701893
Westford Elementary	Toshibae-Studio 557	CAHD14259
Westford Elementary	KyoceraP2135DN	LVK4410312
Westford Elementary	KyoceraP2135DN	LVK4410501

STARDoc User Names

Name	User Name
Barbara Edwards	bedwards
Beth Cobb	bcobb
Bob Travers	btravers
Brian Donahue	bdonahue
Catherine Bagnall	swaite
Craig Donnan	cdonnan@ewsd.org
Dan Ryan	dryan
David Barr	dbarr@ewsd.org
Dawn Menard	dmenard
Emily Jenkins	ejenkins@ewsd.org
Ethan Kichura	ekichura@ewsd.org
Glenn Cioffi	gcioffi@ewsd.org
Heather Bushey	hbushey@ewsd.org
Help Desk	helpdesk@ewsd.org
Jennifer Wood	jwood
Jillian Aldrich	jialdrich
Joan Irwin	jirwin
Katherine Grykien	kgrykien
Kenny Madsen	kmadsen@ewsd.org
Lisa McClellan	lmcclellan@ewsd.org
Marcie Lewis	mlewis
Mark Maitner	mmaitner@ewsd.org

Michelle Murphy-Ertle	mmurphyertle
Mike Finn	mfinn@ewsd.org
Paul Scharf	pscharf@ewsd.org
Peter Drescher	pdrescher@ewsd.org
Rob Reardon	rreardon
Sandra Sherman	ssherman
Seth Moore	smoore@ewsd.org
Steve Jarvis	sjarvis@ewsd.org
Suzanne Gruending	sgruendling
Teresa Martin	tmartin
Tim Scribner	tscribner@ewsd.org
Tom Haselton	thaselton@ewsd.org

Benefits of partnering with SPC

Top Benefits to <mark>our CLIENTS:</mark>

1. Cooperative Buying

By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!

- SPC's pricing is so strong *we pay for our own fee* by acquiring prices lower than what you can do on your own.
- We will *save you money* benefiting from the combined purchasing power of more than 63 clients with over 3,700 devices doing more than <mark>155</mark> million copies and prints per year. We purchase approximately 1,100 units annually with 80 million prints out to bid!
- We will *save you time* by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will *save you frustration*. We manage your contracts for up to five years from the date of installation.

2. Exclusive <u>STARDoc</u> Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end-cost months in advance before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come annually and/or quarterly.
- TWO invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year: You pay only for what you use; no minimums.

Benefits of partnering with SPC

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5.Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as over usage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1989, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of more than $2 million for all of our clients. That translates into Savings of more than $10 million over five years!

Overall Benefits to <mark>our VENDORS</mark>

- Opportunities brought to you - Over 1,100 units purchased annually running over 80 million prints!

- SPC is well respected in the industry.

- SPC values our vendors and speaks highly of them to our clients.

- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process

- Sharing of previous bid results that help you to negotiate with your manufacturers.

- On-Site Survey of client requirements including mapping all devices.

- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs).

- Controls the Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment).

- A chance to sell your 'Value Add' directly to our clients after the bids are in. Customer has the right to pay more than low bid.

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site.

- Schedule and coordinate Vendor meeting with Client.

- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected cost!

- Manage installation.

- Audit installation.

- Capture final meter reads for old contracts..

- Close books on old devices & contracts..

SPC Values Our Vendors

Vendor Ongoing Support

- Yearly meter reads.
- Simplified Billing: SPC collects service funds for the Vendor.
- Collection of all meter reads annually and reconciling them with the Client and Vendor.
- STARDoc: System for Tracking And Reporting Documents... Manages the budget.
- Annual Reports that flag machines that are being overused and underused thus improving reliability.
- Mediating warranty issues in sensitive locations.

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins.
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices.
- Lose control of their account as winning bidder may beat their pricing.
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment.

SPC manages over 3,700 pieces of equipment;
Our relationship with our vendors has never been stronger!

STARDoc Features

Cost Projection by Department or Building

- Allows you to formulate next year's budgets as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and trotal costs district wide
- Volume or cost pages allow you to pinpoint specific machines on the floor plans
- Timeline - allowing you to go back to see how your budget compares to previous years

Map your devices on Floorplans

Who Benefits? Business Manager, IT

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device information tab will allow you to easily access the web interface of the printer/copier
- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Non-reporting device listing for devices that haven't reported for more than 2 weeks
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectore, Apple TVs

Floorplan Administration

Who Benefits? Business Manager and IT

- Allows IT and Business Manager to move devices around on Floorplan
- Paper trail of device locations after summer break
- Will show Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

Who Benefits? Business Manager and IT

- Control Access and Permissions to STARDoc
- Toggle Email all (Toner, Service Monthly Audits)

STARDoc Features

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Tracks additional non-contract devices
- IP Addresses and MAC addresses automatically imported
- Strikethrough on machines that have been removed

Monthly Audits

Who Benefits? Business Manager and Superintendent

- Monthly Cost Snapshot
- Shows amount of devices not reporting to help improve accuracy of projections

Timeline

Who Benefits? Business Manager
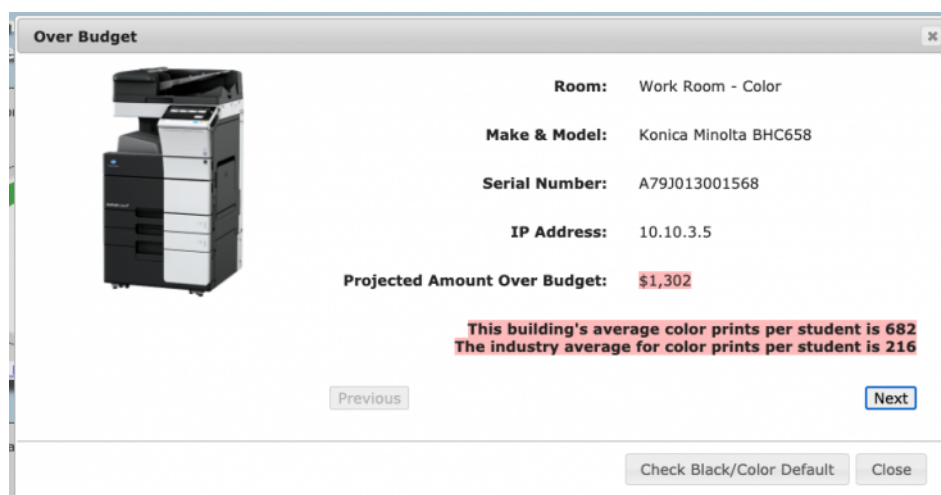
- Track historical volume and cost per building

Last Sync Date

Who Benefits? IT Manager

- Shows the last time that FMAudit synced for that client

Over-Budget Report

- Request service history on any machine right through STARDoc.
- Catch overused equipment early, before equipment begins to break down due to overuse.

SPC'S CLIENT WARRANTY AND RELIEF INSURANCE FUND

AVAILABLE IMMEDIATELY!

WHY IS IT NEEDED?

With the recent pandemic, schools and businesses shut down. We are now seeing massive credits overall owed in the vicinity of $389,820.78!* However, your contracts stipulate that any unused service and supplies are to be refunded. While this may seem like good news to our clients, what if the vendor is unable or unwilling to repay those funds? Many companies outside of the copier industry are already filing for bankruptcy. SPC's legitimate concern is, what if this hits the Copier Industry and we can no longer access the funds owed to the client?

OTHER CONCERNS:

- Vendor refuses to honor a Warranty

- Equipment is no longer under a vendor Warranty

- Vendor refuses to honor a Service-and-Supply Contract at the agreed-upon pricing.

- Vendor gets sold to a venture capitalist entity or to a risky new owner with limited cash reserves

PURPOSE:

Since 1989, SPC's goal is to shelter our clients from Industry upheavals. This fund is to set aside monies that can be used by any client, if a need arises.
Funding Source: Initially, $200,000 no-interest personal loan. To be paid back from two sources…

- Wholesale Trades… For over 10 years these funds have been set aside for warranty replacement units since the industry would provide the same cash price with or without the trade.

- Equipment Purchases… 2% of the gross will be set aside with each upgrade.

WHO BENEFITS:

All SPC clients…like any insurance fund, by pooling funds from SPC's entire client base, any losses are eliminated.

*CREDITS ANTICIPATED JUNE 30, 2020	
A-COPI (Owned by Visual Edge)	($77,605.18)
AXIS	($16,858.50)
BUDGET	($20,200.73)
CANON	($31,240.99)
KMBS	($154,659.88)
NATIONAL	($38,961.67)
OSV (Owned by Visual Edge)	($64,920.06)
RICOH	($3,432.44)
SYMQUEST (Owned by KMBS)	($11,027.80)
XEROX	($913.53)
TOTAL UNUSED	*($389,820.78)*