

Black Vol:

36,720

# Specialized Purchasing Consultants

Derry, Town of

Sean Fichera

**14 Manning Street** 

Derry, NH 03038

### Five-Year Equipment Replacement Schedule

Derry, Town of	Present Equipment	1st Year Equipment	2nd Year	3rd Year	4th Year	5th Year
BuildingName	Present Meter/Survey Date	Estimated Life Date Introd	luced			
Room	Estimated Life Date Introduced	Serial Number Vendor ID	Proposed IP_Ad	dress:		
# Students	Serial Number / Present IP Address	•				
Annual Volume	Special Notes	Projected Color Volume				
1 Derry Fire EMS Supply	Ricoh MP5000B Black Photocopier 50 CPM RADH Duplex 4-Drawer Paper Finisher 3-Hole Punch CIF-Print-Scan-Fax	Ricoh MP5000B , 50 CPM Black Photocopier RADH Duplex 4-Draw Paper Finisher 3-Hole Punch CIF-I Scan-Fax		Ricoh 5000	Upgrade	Upgrade
0	77,622 <b>2,000,000 10/08</b>	2,000,000 10/1/2008				

36,720

12166880

RICOH

M5605600036

Proposed Annual Volume for Derry Fir	re 36,720
Froposed Amidal Volume for Derry Fil	50,720

M5605600036 /

Derry Library Downstairs		Ricoh 2020D Duplex Sort	Black Photocopier 20 CPM Coin-Op	Sharp MXM 232 D 23 CPM Black Photocopier RADH Duplex 2-Drawer Paper Sort CIF-Print-Scan (Upgrade Existing Coin Op to new Harness)		New	New	Upgrade	Upgrade	
0			61,658 <b>500,000</b>	(Trade) 11/05	500,000 43017283	3/1/2012 PL7553				
Black Vol	:	1,388	K8366443404	1 /	1,388	UBM				

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Addres Special Notes		2nd Year ced Proposed IP_Add	3rd Year ress:	4th Year	5th Year
3 Derry Library Main Office  0 Black Vol: 73,390	Ricoh MP5000B Black Photocopier 50 CPM RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan-Fax 152,566 2,000,000 10/08	Ricoh MP5000B , 50 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan-Fax 2,000,000 10/1/2008 M5605700041 12166080	Ricoh 5000	Ricoh 5000	Upgrade	Upgrade
Black vol. 75,570	M5605700041 /	73,390 RICOH				
4 Derry Library Upstairs	Ricoh 2020D Black Photocopier 20 CPM Duplex Sort Coin-Op	Sharp MXM 232 D 23 CPM Black Photocopier RADH Duplex 2-Drawer Paper Sort CIF-Print-Scan (Upgrade Existing Coin Op to new Harness)		New	Upgrade	Upgrade
0 Black Vol: <b>14,092</b>	107,271 ( <b>Trade</b> ) <b>500,000 11/05</b> K8366442190 /	500,000 3/1/2012 43016993 PL7552 14,092 UBM				
Proposed Annual Volun	ne for Derry Library	88,870				
5 Derry Municipal Center Assessing	HP LaserJet 600 M603 Black Network Printer 62 CPM Sort CIF-Print-Scan-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
0	0 3,000,000 11/11					
Black Vol: 0	CNBCD4C326 /	0	192.168.1.18			
		0 0				

11/10/2014 12:48:15 PM Page 2 of 10

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes		2nd Year ced Proposed IP_Add	3rd Year ress:	4th Year	5th Year
6 Derry Municipal Center Assessing Public	HP Laserjet 4100 Black Network Printer 25 CPM Sort CIF-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
0 Black Vol: 0	0 <b>500,000 03/01</b> USJNH32640 /	0 0	192.168.1.24			
<ul><li>Derry Municipal Center Checklist</li></ul>	30 CPM Sort CIF-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
0 Black Vol: 0	0 <b>750,000 11/08</b> VNB3H22032 /	0	192.168.1.14			
8 Derry Municipal Center Code	HP LaserJet 4350 Black Network Printer 55 CPM Sort CIF-Print-Post Script	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
0 Black Vol: 0 Color Vol:	0 <b>3,000,000 10/04</b> CNRXG66387 /	0 0	192.168.1.255			
9 Derry Municipal Center Copy Room	HP LaserJet 8150 Black Network Printer 32 CPM Sort CIF-Print-Post Script 0	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
0 Black Vol: 0	750,000 11/00 USBD008876 /	0	192.168.1.12			

11/10/2014 12:48:15 PM Page 3 of 10

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	Estimated Life Date Introduce Serial Number Vendor ID Pro	2nd Year ed oposed IP_Addi	3rd Year ress:	4th Year	5th Year
10 Derry Municipal Center Executive 3rd Floor  0 Black Vol: 105,343	Ricoh 2051 Black Photocopier 51 CPM RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console 682,951 3,000,000 11/04 K4465200376 /	Ricoh 2051, 51 CPM Black Photocopies RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console  3,000,000 11/1/2004 K4465200376 11628022 105,343 RICOH	r Ricoh 2051	Ricoh 2051	Upgrade	Upgrade
11 Derry Municipal Center Executive 3rd Floor  0 Black Vol: 4,959 Color Vol:	Ricoh CL7200 Color Network Printer 32 CPM Duplex Sort CIF-Print-Post Script 85,422 750,000 07/05 Q3760300010 /	Ricoh CL7200 , 32 CPM Color Networl Printer Duplex Sort CIF-Print-Post Script  750,000 7/1/2005 Q3760300010 11451049 4,959 RICOH	x Ricoh 7200	Ricoh 7200	Upgrade	Upgrade
12 Derry Municipal Center Finance  0 Black Vol: 0	HP LaserJet 8150 Black Network Printer 32 CPM Sort CIF-Print-Post Script 0 11/00 JPBLM53891 /	Close Out Due to Combining and/or Low Volumes  0 0	Close Out 192.168.1.15	Close Out	Close Out	Close Out

11/10/2014 12:48:15 PM Page 4 of 10

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes		2nd Year uced Proposed IP_Addr	3rd Year ress:	4th Year	5th Year
13 Derry Municipal Center Finance Department 3rd Floor	Ricoh MP5000B Black Photocopier 50 CPM RADH Duplex 4-Drawer Paper Finisher CIF-Print-Scan-Fax	Ricoh MP5000B , 50 CPM Black Photocopier RADH Duplex 4-Drawe Paper Finisher CIF-Print-Scan-Fax		Ricoh 5000	Upgrade	Upgrade
0 Black Vol: <b>73,126</b>	167,931 <b>2,000,000 10/08</b> M5605700040 /	2,000,000 10/1/2008 M5605700040 12164876 73,126 RICOH				
14 Derry Municipal Center Fire Administration 2nd Floor	Ricoh MPC2050 Color Photocopier 20 CPM RADH Duplex 2-Drawer Paper Sort CIF-Print-Scan-Fax 130,057	Ricoh MPC2050 , 20 CPM Color Photocopier RADH Duplex 2-Drawd Paper Sort CIF-Print-Scan-Fax	Ricoh C2050	Ricoh C2050	Upgrade	Upgrade
0 Black Vol: 49,141 Color Vol: 12,944	500,000 12/08 V2205700079 /	500,000 12/1/2008 V2205700079 12165143 49,141 RICOH 12,944				
15 Derry Municipal Center Human Services 1st Floor	Finisher CIF-Print-Scan-Fax	Ricoh MP3351 , 33 CPM Black Photocopier RADH Duplex 4-Drawd Paper Finisher CIF-Print-Scan-Fax		Ricon 3351	Upgrade	Upgrade
0 Black Vol: <b>54,645</b>	120,318 <b>750,000 12/09</b> V8305800935 /	750,000 12/1/2009 V8305800935 12164790 54,645 RICOH				

11/10/2014 12:48:15 PM Page 5 of 10

Derry, Town BuildingNa Room # Students Annual Vol	ame	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Addres Special Notes	1st Year Equipment Estimated Life Date Serial Number Ven s Projected Black Volu Projected Color Volu	dor ID Proposed IP_Add	3rd Year ress:	4th Year	5th Year
16 Derry Mu IT Dept	unicipal Center	HP Color Laserjet Pro MFP M475DN Color Photocopier 21 CPM RADH Duplex Sort CIF-Print-Scan-Post Script	Close Out Due to Combini Low Volumes	ng and/or Close Out	Close Out	Close Out	Close Out
0		500,000 02/12					
Black Vol:	0	CND8F4L4CT /		192.168.1.19			
Color Vol:	0	CREAT LETT	0				
			0				
	inicipal Center Torks Copy d Floor	Ricoh MP7001 Black Photocopier 70 CPM RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console	Ricoh MP7001, 70 CPM I Photocopier RADH Dupler Paper Finisher 3-Hole Pun Scan 400 lb Console	x LCT-1,500+	Ricoh 7000	Upgrade	Upgrade
		383,997					
0		5,000,000 06/09	5,000,000 6/1/2				
Black Vol:	177,737	V7005700102 /	V7005700102 12160				
			177,737 RIC	ОН			
•	nnicipal Center Operations	Ricoh MPC3000 Color Photocopier 30 CPM RADH Duplex 2-Drawer Paper Finisher CIF-Print-Scan	Ricoh MPC3000 , 30 CPM Photocopier RADH Dupler Paper Finisher CIF-Print-	x 2-Drawer	Ricoh 3000	Upgrade	Upgrade
		105,500					
0		750,000 02/07	<b>750,000 2/1/2</b>	007			
Black Vol:	13,273	L3775700551 /	L3775700551 11335	5772			
Color Vol:	9,479		13,273 RIC	ОН			

9,479

11/10/2014 12:48:15 PM Page 6 of 10

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes		2nd Year ced Proposed IP_Add	3rd Year ress:	4th Year	5th Year
<ul><li>19 Derry Municipal Center Tax</li></ul>	HP LaserJet 8150 Black Network Printer 32 CPM Sort CIF-Print-Post Script 0 750,000 11/00	Close Out Due to Combining and/or Low Volumes	Close Out	Close Out	Close Out	Close Out
Black Vol: 0	<b>750,000 11/00</b> JPDLR87330 /	0	192.168.1.3			
<ul> <li>Derry Municipal Center</li> <li>Tax Assessor/Town Clerk</li> <li>1st Floor</li> </ul>	Ricoh MP5000B Black Photocopier 50 CPM RADH Duplex 4-Drawer Paper Finisher 3-Hole Punch CIF-Print-Scan-Fax	Ricoh MP5000B , 50 CPM Black Photocopier RADH Duplex 4-Drawer Paper Finisher 3-Hole Punch CIF-Pri Scan-Fax		Ricoh 5000	Upgrade	Upgrade
0 Black Vol: 127,529	285,930 <b>2,000,000 10/08</b> M5605700034 /	2,000,000 10/1/2008 M5605700034 12170383 127,529 RICOH				
Proposed Annual Volume	e for Derry Municipal Center	605,753				
22 Derry Police Main Office	Ricoh MPC3300 Color Photocopier 33 CPM RADH Duplex 2-Drawer Paper Sort CIF-Print-Scan-Fax	Ricoh MPC3300 , 33 CPM Color Photocopier RADH Duplex 2-Drawer Paper Sort CIF-Print-Scan-Fax	Ricoh 3300	Ricoh 3300	Upgrade	Upgrade
0 Black Vol: 16,212 Color Vol: 16,548	69,277 <b>750,000 10/08</b> V1505700265 /	750,000 10/1/2008 V1505700265 12164982 16,212 RICOH 16,548				

Derry, Town of BuildingName Room # Students Annual Volume	Present Equipment Present Meter/Survey Date Estimated Life Date Introduced Serial Number / Present IP Address Special Notes	1st Year Equipment 2nd Year Estimated Life Date Introduced Serial Number Vendor ID Proposed II Projected Black Volume Projected Color Volume		4th Year	5th Year
23 Derry Police Prosecution	Ricoh 2051 Black Photocopier 51 CPM RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console	Color Photo Sharp MX 5140 N 51 CPM New RADF Duplex 4-Paper Drawer 11 X 17 Finisher 3-Hole Punch CIF-Print-Scan- Hard Drive for Secure Print	New	Upgrade	Upgrade
0 Black Vol: 127,331	780,128 ( <b>Trade</b> ) 3,000,000 11/04 K4465100161 /	45107466 PL7543 127,331 UBM 0			
24 Derry Police Records Dept.	Ricoh MP6000 Black Photocopier 60 CPM RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print-Scan 400 lb Console	Ricoh MP6000, 60 CPM Black Photocopier RADH Duplex LCT-1,500+ Paper Finisher 3-Hole Punch CIF-Print- Scan 400 lb Console	6000 Ricoh 6000	Upgrade	Upgrade
0 Black Vol: 108,712	489,829 <b>3,000,000 04/08</b> M9285301016 /	3,000,000 4/1/2008 M9285301016 11334347 108,712 RICOH			
Proposed Annual Volum	e for Derry Police	252,255			
26 Derry Waste Water Super's Office	Ricoh 3025 Black Photocopier 25 CPM RADH Duplex 2-Drawer Paper Sort CIF- Print-Scan	Close Out Due to Combining and/or Close C Low Volumes	Out Close Out	Close Out	Close Out
	91,013				
0	500,000 10/05				
Black Vol: 0	K8565104176 /	0 0			
Proposed Annual Volum	e for Derry Waste Water	0			

Derry, Town of 14 Manning Street Derry, NH 03038

	PRESENT	PROPOSED
Black Photocopiers	900,013	772,682
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	78,626	205,957
Color Photocopiers - Color Volume	38,971	38,971
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	0	0
Black Laser MFP	0	0
Color Network Printers - Black Volume	4,959	4,959
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	0
Color Laser MFP - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
Total Black Volume	983,598	983,598
Total Color Volume	38,971	38,971
TOTALS	1,022,569	1,022,569

### Recommended Vendor(s): UBM (Sharp) & Existing Ricoh Units Final

## Upgrade Date on 7/1/2014 BLACK VOLUME

	Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing				
UBM	Color Photocopier	127,331	\$0.00400	\$509.32				
UBM	Black Photocopier	15,480	\$0.00400	\$61.92				
RICOH	Color Photocopier	13,273	\$0.00452	\$59.93				
RICOH	Color Photocopier	65,353	\$0.00419	\$273.80				
RICOH	Color Network Printer	4,959	\$0.00452	\$22.39				
RICOH	Black Photocopier	214,055	\$0.00452	\$966.46				
RICOH	Black Photocopier	543,147	\$0.00419	\$2,275.51				
	Additional Device	0	\$0.00000	\$0.00				
		Sub Totals 983,598	\$0.00424	\$4,169.33				

### **COLOR VOLUME**

	Vendor/Equipment	Proposed 100% Volume	Cost Per Copy	Proj Full-Year Billing
RICOH	Color Network Printer		\$0.05360	
RICOH	Color Photocopier	12,944	\$0.05106	\$660.92
RICOH	Color Photocopier	26,027	\$0.05360	\$1,395.05
UBM	Color Photocopier	0	\$0.04995	\$0.00
	Sub Tota	als 38,971	\$0.05276	\$2,055.97

### **COMBINED BLACK & COLOR VOLUME & COST**

Proposed	100% Volume	Avg Cost Per Copy	Proj Full-Year Billing
Total Billing	1,022,569	\$0.00609	\$6,225.30