

1491 East Side River Road Dummer, NH 03588 (800) 750-1538 www.spccopypro.com

# FY21 Upgrade Report

Town of Bridgton 3 Chase Street, Suite 1 Bridgton, ME 04009

## Specialized Purchasing Consultants Corp. Serving Maine, New Hampshire & Vermont since 1988

1491 East Side River Road Dummer, NH 03588 (800) 750-1538 stilton@spccopypro.com

November 1, 2021

VISIT US ON THE WEB: <u>www.spccopypro.com</u>

Robert Peabody Town of Bridgton 3 Chase Street, Suite 1 Bridgton, ME 04009

Dear Robert:

Thank you for allowing Specialized Purchasing Consultants to assist you with your recent reprographic equipment upgrade. We appreciate your continued confidence in us for the past 15 years.

As with any change, challenges will arise, and we hope that we did not let you down in any way. With services such as STARDoc, automatic reporting, simplified billing, a comprehensive triple-layered warranty, and a staff that stands ready and willing to assist with all of your current and future needs, SPC has set a higher standard.

We hope that during the upgrade process we have taken care of all the details and resolved any issues that may have arisen. If you believe there is anything that we have missed, please let us know immediately, allowing us to rectify the situation to your satisfaction. You can be confident that SPC has worked hard to ensure your current fleet will serve your needs fully.

It is always our pleasure to answer questions, manage service or supply issues, and to provide top-notch customer service. We look forward to serving you throughout the years to come.

Sincerely, Ship Litt

Skip Tilton President of SPC

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# **Specialized Purchasing Consultants Corp.**

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#### CONTRACT

THIS CONTRACT (the "Contract") is made this <u>6th</u> day of <u>MARCH</u> 2020 by and between Specialized Purchasing Consultants ("Contractor" or "SPC") and Bridgton, Town of ("Client"). For and in consideration of the mutual covenants and performance set forth herein, Contractor and Client agree as follows

Skip Tilton President

Corporate Office: 1491 East Side River Road Dummer, NH 03588 (800) 750-1538

1.

Corporate Email Address: stilton@spccopypro.com

 Term. The term of this Contract is five years from the date hereof, unless earlier terminated pursuant to the terms hereof. Client or SPC can terminate this Contract at any time for any reason after one year, upon 30 days written notice to the other party to this Contract, following completion by the Client of the issuance of a lease, purchase, leasepurchase, financing, or refinancing to replace, add, or upgrade equipment covered by this Contract ("an Upgrade"). If such an early termination is effected by Client or SPC, Client and SPC shall reconcile fairly all amounts due for services performed under the Contract.

Fees. The fees payable by Client to Contractor under this Contract are: (a) eleven percent (11%) of the Total Cost Per Copy of all copies scheduled to be made on all service and supply agreements for reprographic equipment (Photocopiers, High-Speed Duplicators, Multi-functional Duplicating Equipment, High End Network Printers, or other equipment described in the Five Year Equipment Replacement Schedule referenced in subparagraph (1) hereof) leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract (in other words, if the Total Cost Per Copy for services and supplies for equipment leased, purchased, lease-purchased, financed, or refinanced as a result of services performed by Contractor under this Contract is \$.003 per scheduled copy, the Contractor's fee is \$.00033 per such copy); and (b) eleven percent (11%) of the principal amount (purchase price financed) of all such reprographic equipment (in other words, if the total principal amount of reprographic equipment leased, purchased, lease-purchased, financed, or refinanced by Client as a result of services performed by Contractor under this Contract is \$3,000, the Contractor's fee is \$330). The "Total Cost Per Copy" for equipment covered by this Contract is defined as the total cost per copy scheduled to be charged for service and supply contracts between Client and servicing vendors for equipment acquired by Client as a result of services performed by Contractor under this Contract. Excluded from such service and supply contracts are the cost of paper and the cost of staples. No fees are payable by Client to Contractor hereunder, other than the retainer described in Paragraph 8 hereof, unless Client accepts a bid for reprographic services arranged by Contractor pursuant to this Contract, or unless Client breaches this Contract under Paragraph 4 hereof or otherwise.

Low End Network Printers (LENP) will be administered under separate contracts with the Vendors of such LENPs. Due to the limited volume done on LENPs, Contractor's fee will be Twenty-Five percent (25%) of the Vendor's fee per copy on the LENP. For example if the Total Cost per Copy ("TCPC") negotiated with a Vendor for a LENP is \$0.007, then the Contractor's fee is \$0.00175 for a Total cost to the Client of \$0.00875 per copy on the LENP.

SPC guarantees to improve the quality of your equipment and service as well as lower the cost of obtaining and operating reprographic equipment, even after SPC's fees have been included in the new total cost. If SPC fails to achieve this, SPC will terminate our Contract, refund SPC's retainer received from Client, and provide an additional \$500.00 check to Client to cover any loss of time on Client's part.

3. Services Performed By Contractor: (See Addendum B for a Complete list of services for both Vendor and Client)

- Initial Needs and Capabilities Analysis. Contractor will provide to Client a written Initial Needs and Capabilities Analysis (contained within the Five Year Equipment Replacement Schedule described in subparagraph (1) hereof) analyzing Client's existing reprographic system including Client's current photocopiers, offset presses, high-speed duplicators, Low End Network Printers, and outside printing requirements. Based on this Initial Needs and Capabilities Analysis, Contractor will design, with Client's approval, an overall reprographic system for Client, with the goal of increasing Client's reprographic capabilities, while reducing Client's reprographic costs. Specifically, throughout the term of this Contract, Contractor will provide Client with initial long-term service and supply contract savings and capital savings of up to two-thirds of retail. Annually hereunder, Contractor will provide Client with guaranteed ceilings on any annual price increases for service and supply contracts covering equipment obtained under this Contract of 5% or the annual increase in the Consumer Price Index (CPI-U), whichever is less.
- b. <u>Annual Use Report</u>. Annually hereafter, Contractor will provide to Client a written Annual Use Report analyzing the use of reprographic equipment and services and supplies by Client, with recommendations that identify for Client how to use such equipment, services and supplies, and other items in the most efficient and effective manner possible.
- c. <u>Two-Year Needs and Capabilities Analysis</u>. Every two years hereafter, Contractor will perform a Needs and Capabilities Analysis for Client covering the same matters contained in the Initial Needs and Capabilities Analysis. Client must provide written authorization to Contractor to perform the Two-Year Needs and Capabilities Analysis, and such written authorization may be provided by the Superintendent of Schools or Business Manager (or similar officer) of Client pursuant to this Contract.
- d. <u>Bid Specifications</u>. Based on the results of the Initial Needs and Capabilities Analysis, Annual Use Report, and Two-Year Needs and Capabilities Analysis, as applicable, Contractor will prepare and distribute bid specifications to qualified contractors to obtain for Client reprographic equipment and services desired by Client.

"Protecting Your Copying Interests"

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## Upgrade Report page 1



Skip Tilton President

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- e. <u>Selection of Vendors</u>. Contractor will analyze all bids received by Client for reprographic equipment and services pursuant to subparagraph (d) above and make recommendations to Client regarding how Client can obtain the most effective and lowest-cost reprographic equipment and services.
- f. <u>Negotiation With Vendors</u>. After bids described in subparagraph (e) above are received, if further negotiation with vendors on behalf of Client is desired by Client, Contractor will undertake such negotiations with vendors at Client's direction so that contracts in compliance with Client's requirements can be executed.
- g. Financing. Contractor will arrange, at no cost to Client, tax-exempt lease-purchase financing (for tax-exempt Clients) or other appropriate financing for the reprographic equipment selected by Client. Contractor shall submit all transactions to Contractor's bond counsel listed in the Bond Buyer's Municipal Marketplace ("Bond Counsel"), for the preparation of all documents, for legal compliance review, and for the provision of any legal validity and tax opinions necessary to complete and finance such transactions. In addition, Client may arrange for its own counsel ("Issuer Counsel") to participate in the transaction, at Client's cost, or the Client may choose to effect its own financing, at its own cost.
- Assumption of Existing Contracts. Contractor will assume all financial obligations and hold Client harmless from such obligations under all existing contracts, leases, or financing agreements to which Client is a party for equipment being replaced by equipment being leased, purchased, lease-purchased, financed, or refinanced pursuant to this Contract. In order to facilitate the payment by Contractor of all obligations of Client under such contracts, leases, or financing arrangements, Client hereby authorizes Contractor, to change the billing addresses on such contracts, leases, or financing arrangements to the business address of Contractor. Client also agrees to hold Contractor harmless for, and to pay, any shipping costs back to a vendor or leasing company, or storage costs for such equipment, or any Federal, State, or local taxes lawfully assessed and due, now or hereafter, upon all equipment covered by such contracts, leases, or financing agreements being repaid by Contractor pursuant to this Contract.
- i. <u>Cancellation and Renegotiation of Existing Service Contracts and Establishing New Service Contracts.</u> Contractor, at Client's direction, will cause existing service and supply contracts for existing reprographic equipment used by Client to be cancelled, and will negotiate new service and supply contracts at new terms acceptable to Client, including replacement warrantics from vendors for all equipment identified by Client.
- j. <u>Annual Monitoring of Service Contracts</u>. During the term of this Contract, Contractor will monitor annually all reprographic service and supply contracts entered into by Client to verify correct billing and to identify over-usage and under-usage of particular equipment.
- k. <u>Installation of Equipment</u>. After contracts have been awarded to vendors for reprographic equipment pursuant to this Contract, Contractor will communicate with such vendors to assure proper installation of equipment pursuant to the terms of any applicable lease-purchase or other financing agreement and to assure proper commencement of service and supply contracts.
- Provision of Equipment Replacement Schedule. Contractor will provide to Client, and will update as necessary, a Reprographic Equipment Replacement Schedule (a "Five Year Equipment Replacement Schedule") for all equipment to be replaced, reconditioned, upgraded, or otherwise covered by this Contract.
- m. <u>Provision of Key Operator Instruction Forms</u>. Contractor will provide Client with a Key Operator Instruction Form for posting adjacent to each copying machine of Client describing proper use, key operator name, machine serial number, life expectancy of such machine, location and telephone number of vendor's service manager, and warranties for the machine.
- 4. Exclusive Agency for Bidding and Selection of Vendors and Equipment. All bidding, analysis, and selection of vendors and equipment by Client pursuant to this Contract shall be effected exclusively through Contractor. If, during the term of this Contract, Client executes a contract separate from Contractor with any vendor to provide services or equipment such as that covered by this Contract, then Client shall be in breach of this Contract and shall pay to Contractor all fees due and unpaid by Client to Contractor under this Contract, including all fees which would have been payable by Client to Contractor under this Contract had Client accepted a bid meeting the terms of this Contract and arranged by Contractor for Client under this Contract, plus all costs including attorney's fees incurred by Contractor to collect such fees. If Client rejects all of the bids arranged by Contractor for Client pursuant to this Contract, then Client's Initials here acknowledge that Client carefully has reviewed the terms of this Paragraph 4 applicable to Client under this Contract.
- 5. <u>Warrantics</u>. Throughout the term of this Contract, Contractor will obtain for Client from vendors five-to- ten-year average warrantics on all new equipment obtained for Client under this Contract, five-year average warranties for all reconditioned equipment obtained for Client under this Contract, and three-to-five year average warranties for all existing equipment of Client left in place and monitored by Contractor under this Contract.
- 6. Equipment Upgrades and Adjustment of SPC Fees. If any equipment which is covered by this Contract is upgraded or replaced during the term of this Contract, then Total Cost Per Copy fees payable by Client to Contractor under paragraph 2(a) above shall be adjusted by the net increase or decrease in copy volume from the original copy volume negotiated by Contractor for Client pursuant to this Contract. (For example, three years after execution of this Contract, Contractor is asked to do an Upgrade by Client on certain of Client's equipment. After the Upgrade is approved by Client, total copy volume on Client's equipment is scheduled to be 2,000,000 copies per year for the remaining two years of this Contract

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instead of the 1,500,000 copies per year originally scheduled under this Contract. Under such circumstances, Contractor would be entitled to receive its fee under paragraph 2(a) above for the additional 500,000 copies per year scheduled under the Upgrade for the remaining two years of the Contract).

<u>Retainer</u>. Upon execution of this Contract, Client agrees to pay Contractor a retainer of \$1,000.00 (Waived for an
existing client). This amount shall be credited in its entirety, however, to any fee earned by Contractor on an Upgrade of
reprographic equipment or services by Client pursuant to this Contract.

Skip Tilton President

Corporate Office: 1491 East Side River Road Dummer, NH 03588

(800) 750-1538

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- Optional Unforeseen Cost Fund & Installation: By initialing below, Client hereby elects to pay Contractor, as part of the principal amount of equipment covered by this Contract, a one-time \$300 charge for each item of reprographic equipment covered by this Contract, to eliminate any liability by Client for costs unforeseen by Client for:
   a. SPC's Print Management Services (See Addendum A)
  - b. Shipping or storage under Paragraph 3(h) hereof;
  - c. Computer interface ports
  - d. Computer interface drops
  - e. Specialized reprographic surge protectors
  - f. Electrical rewiring found to be necessary to integrate reprographic equipment provided hereunder to Client's existing electronic data processing network
  - g. Installation and operation of SPC Star Doc (remote monitoring of all reprographic equipment, and analysis of Client's usage and cost patterns)

Accept

9. <u>Entire Agreement.</u> This Contract represents the entire agreement between Contractor and Client with regard the subject matter hereof. No oral negotiations, discussions, or agreements, either prior to or subsequent to the date of this Contract, with regard to the subject matter hereof, are binding upon Contractor or Client, unless reduced to writing and set forth in the form of an agreement, signed by both Contractor and Client.

10. <u>No Conflicts-of-Interest by Contractor</u>. Contractor warrants to Client that Contractor has no monetary or other selfinterest in the selection of any vendor to provide reprographic equipment or services to Client pursuant to this Contract, and that the performance of Contractor's obligations pursuant to this Contract shall be solely in the interests of Client to provide Client with the best possible reprographic equipment and services at the lowest possible price.

#### CLIENT

Company	Bridgtou, Town/of
Signature	x
Authorized by (please print)	Robert Peabody
Title	Town Manager
Address 1	3 Chase Street, Suite 1
City, State, Zip	Bridgton, ME 04009
Telephone Number	2076478786
Fax Number	2076478789
E-mail address	rpeabody@bridgtonmaine.org
CONTRACTOR	(SPECIAL THO PURCHASING CONSULTANTS)

SPC Corporate Signature

ilton, President



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	Addendum A: STARDoc Services that include but are not limited to
	Cost Saving Recommendations
Skip Tilton	<ul> <li>Pinpointing Color Cost over usage with cost savings recommendations</li> </ul>
-	Allocate Cost by Device and Building
President	Student Population Ratios Compared to at least 55 School Districts
	<ul> <li>Monthly Audits that build your budgets based off printing habits</li> </ul>
Corporate Office:	Electronic Monitoring of all Printers/Copiers
1491 East Side River Road	Floor Plan Asset Management
Dummer, NH 03588	Measure Output at Device Level
(800) 750-1538	Addendum B: Services that SPC provides that assist both the Client and servicing Vendor.
	Services SPC provides to the Client:
Corporate Email Address:	Prior to Installation:
stilton@spccopypro.com	<ul> <li>Cooperative Buying Power of copiers &amp; printers, bidding &amp; tabulation of bids</li> </ul>

- Five-Year Equipment Replacement Schedule: Includes onsite surveying, fleet recommendations, followthrough of bid process
- VISIT US ON THE WEB: www.spccopypro.com
  - Working directly with vendors and manufacturers on Client's behalf
  - Client allowed to choose vendor no matter the bid results (i.e., not necessarily awarding bid to lowest quote)

#### During Installation:

- On-site oversight of equipment installation
- Electronic Surge Protectors (ESPs), electrical wiring, computer interface, etc. provided as needed.
- Follow-through on remaining installation issues to ensure completion
- Print Management Software .

#### After Installation:

- STARDoc Fleet Management program
- Live Floor Plans
- Annual Meter Read Collection
- Simplified Billing Program: Three total invoices per year directly from SPC
- Annual Reports
- Mediating equipment and warranty issues between Client and Vendor
- Chromebook Bid
- Paper Bid

#### Services SPC provides to the Vendor:

Prior to Installation:

- Quantity addition of clients, equipment, and volume
- Bid Specs organized in consistent format with the Five-Year Equipment Replacement Schedule
- Past bid results shared to provide best negotiating with manufacturers
- All bids shared with vendors are equal, with none allowed to under-spec, under-bid or offer discontinued ٠ equipment
- Customer chooses the vendor of choice, despite bid results
- Digital Needs Analysis to match machine to installation site
- Coordination of vendor meeting with Client after bid is awarded

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#### During Installation:

- · Oversight of equipment installation to assist delivery and technician staff
- · Electronic Surge Protectors (ESPs), electrical wiring, computer interface, etc. provided by SPC as needed
- · Follow-through on installation issues to ensure continuity for client and vendor
- Print Management Software

Corporate Office: A 1491 East Side River Road Dummer, NH 03588

Skip Tilton

(800) 750-1538

President

After Installation:

٠

- Annual Meter Read Collection
  - Simplified Billing Program: Three total invoices per year; SPC pays vendor directly
  - Mediating equipment and warranty issues between Client and Vendor

Annual Meetings with Vendor to address both positive and negative issues or concerns as well as discussion of past and future bids.

Corporate Email Address: <a href="mailto:specific-style="color: blue;">stilton@specific-speci

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#### Page 5 of 5

### Bridgton Robert Peabody 3 Chase Street, Suite 1, Bridgton ME, 04009 Five-Year Basis beginning with the 2021/2022 Fiscal Year

### Copies-per-Year: 404,709

#### Present vs. Proposed Recommendations as of 8/2/2020

PRESENT SITUATION	PROPOSED SITUATION
1) Guarantees on Photocopiers: June 30, 2021	1) Guarantees for both New, Recons & Used Machines: Five + Years
2) Annual Price Ceilings Left: June 30, 2021	2) 5% or CPI Annual Ceilings, whichever is less: Five + Years
3) Console Copiers with 3 million plus: 1	3) Console Copiers with 3 Million plus: 1
4) Units to be Traded: 18 (2 Copiers and 16 Printers)	4) Replaced: 17 New
5) Photocopiers: 2	5) Photocopiers: 3 with Secure Print/Confidential Mailbox
6) Color Photocopiers: 2	6) Color Photocopiers: 2
7) MFPs: 12 (of which, 10 are color devices)	7) MFPs: 15 of which, 13 are Color
8) Printers: 0 (0 Color Printers)	8) Printers: 0 with 0 Color & 0 MICR
9) Duplexers: 14	9) Duplexers: 18
10) Finishers: 2	10) Finishers: <b>3</b>
Total number of Units: 17	Total number of Units: 17

#### **Overall Description of Equipment Fleet:**

<u>Presently</u>, you have 2 different manufacturers & Five different models of copiers and printers. The <u>new arrangement</u> will shift to a strong service provider servicing everything. This will greatly reduce cost and improve reliability. Please note that the above numbers do not include the police department devices, as they are not reporting in FM Audit. SPC will also need some invoices from recent HP toner bills to properly calculate the total current costs for the town.

Print Management: STARDoc for all devices. Additionally, 2 OCR Modules will be purchased to allow scanning of documents that are searchable.

#### **Capital:**

Presently, you have one municipal lease that is paid off on August 2, 2020. With the new arrangement, you will again have one municipal master lease at 3.29% interest. Your first of five annual lease payments will be due on August 1, 2021.

#### Service & Supplies:

Considering all of your consumable cost centers including service you are averaging **\$0.007718 for black and \$0.076405 for Color**. The new contract will come in at a CPC of **\$0.004358 for Black and \$0.035221 for Color**.

#### Vendor Packages:

SPC will bring you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bids combination for your Town: Ricoh with Ricoh Copiers and Printers (All New)

1. 2. 3. 4.	<u>Cost Center</u> Service & Supplies Color Photo only: Service & Supplies Black Photo only: Annual Muni Lease: Forced Upgrades (#16 Owned Printers):	Present Copier-Printers \$12,201.80 \$1,890.94 \$4,542.58 (2 Copiers) \$500.00	Ricoh \$5,624.75 \$1,067.81 \$6,595.35 <u>\$00.00</u>	<u>Present Copiers</u> \$6,765.93 \$692.87 4,542.58 <u>\$00.00</u>	<u>Ricoh</u> \$4,005.18 \$713.81 \$2,514.76 <u>\$00.00</u>	<u>KMBS</u> \$4,688.34 \$617.35 \$3,260.21 <u>\$00.00</u>
4.	Forced Upgrades (#16 Owned Printers): Totals:	<u>\$500.00</u> \$19,135.32	<u>\$00.00</u> \$13,287.91*	<u>\$00.00</u> \$12,001.38	<u>\$00.00</u> \$7,233.75	<u>\$00.00</u> \$8,565.90

#### \* Note: For \$6,054.16 per year your entire fleet of MFP's and Printers (15 Machines) would be serviced & warrantied by one vendor and one manufacturer

#### for five years. Compared to your current cost the all new one vendor one manufacturer would save \$5,847.41 per year or \$29,237.05 over five years.

The successful bidders will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy CPC billing plan done twice a year in July & January with a reconciliation invoice in June. Your service contract will be fixed through **June 30th**, **2022**. A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less. You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

Security package: Hard Drive Wipes are included in these prices.

#### Bridgton, Town of

### **Robert Peabody**

3 Chase Street, Suite 1

### Bridgton, ME 04009

#### **Five-Year Equipment Replacement Schedule**

BuildingNa Room # Students	Bridgton, Town ofPresent EquipmentBuildingNamePresent Meter/Survey Date 3/2RoomEstimated Life# StudentsSerial Number / Present IPAnnual VolumeSpecial Notes		er/Survey Date 3/26/2020 Life Date Introduced Iber / Present IP Address	Serial Numbe	e Date Introd r Vendor ID ck Volume	2nd Year uced Proposed IP_A	3rd Year ddress:	4th Year	5th Year
<sup>1</sup> Bridgton Dispatch		45 CPM RA X 17 Finisher	ta BHC454 Color Photocopier DF Duplex 4-Paper Drawer 11 3-Hole Punch CIF-Print-Scan- ve for Secure Print	<b>Duplex 4-Paper D</b>	rawer 11 X 17 3-Hole Punch-Scar		New	New	New
0 Black Vol: Color Vol:	32,674 9,585	165,000 <b>1,000,000</b> A5C00110253	(Trade Copex) 07/12 395 /	1,000,000 3140RC00156 32,6					
Proposed Annual Volume for Bridgton Police			9,:	585 32,674		9,585			

**NOTE:** FIN = Finisher; CIF = Computer Interface; M = Move; F = From; T = Trade; C/O = Close Out; CPM = Copies per Minute; N/C = No Charge Exchange;

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Bridgton, To	own of	Present Eq	uipment	1st Year Equi	pment	2nd Year	3rd Year	4th Year	5th Year
BuildingNa	me	Present Mete	er/Survey Date 3/26/2020	Estimated Lif	e Date Introd	uced			
Room		Estimated I	Life Date Introduced	Serial Numbe	r Vendor ID	Proposed IP_A	ddress:		
# Students Annual Vol		Serial Num Special Not	ber / Present IP Address tes	Projected Bla Projected Col					
<sup>2</sup> Bridgton Main Off	Fown Office ice	65 CPM RAI X 17 Finisher	a BHC654 Color Photocopier DF Duplex 4-Paper Drawer 11 3-Hole Punch CIF-Print-Scan- e for Secure Print	Duplex LCT-Pape	r 11 X 17 Externa inch-Scan-Fax-Po	ost	New	New	New
		1,197,596	(Trade Copex)						
0		3,000,000	02/12	4,000,000	1/1/2019				
Black Vol:	160,247	A2X10170120	053 /	3121R402079	14776379				
Color Vol:	111,093			160,2	47 Ricoh USA				
				111,	)93				
Proposed Annual Volume for Bridgton Town Office		160,247			111,093				

## Bridgton, Town of 3 Chase Street, Suite 1 Bridgton, ME 04009

	PRESENT	PROPOSED
Black Photocopiers	0	0
Black Photocopiers - Existing - Recon	0	0
High Production Black Photocopiers	0	0
Color Photocopiers - Black Volume	192,921	192,921
Color Photocopiers - Color Volume	120,678	120,678
Color Photocopiers - Existing - Recon	0	0
High Production Color Photocopiers	0	0
Black Network Printers	0	0
Black Laser MFP	0	0
Color Network Printers - Black Volume	0	0
Color Network Printers - Color Volume	0	0
Color Laser MFP - Black Volume	0	0
Color Laser MFP - Color Volume	0	0
Color Ink Jet Local Printers - Black Volume	0	0
Color Ink Jet Local Printers - Color Volume	0	0
Color Ink Jet MFP - Black Volume	0	0
Color Ink Jet MFP - Color Volume	0	0
Total Black Volume	192,921	192,921
Total Color Volume	120,678	120,678
TOTALS	313,599	313,599

## Recommended Vendor(s): Ricoh Copiers Only

	Upgrade Date on BLACK VC	7/1/2021		
Vendor/Equipment	Proposed 1	.00% Volume	Cost Per Copy	Proj Full-Year Billing
Ricoh USA / Color Photocopier		192,921	\$0.00370	\$713.81
	Sub Totals	192,921	\$0.00370	\$713.81
	COLOR V	OLUME		
Vendor/Equipment	Proposed 10	00% Volume	Cost Per Copy	Proj Full-Year Billing
Ricoh USA / Color Photocopier		120,678	\$0.03319	\$4,005.30
	Sub Totals	120,678	\$0.03319	\$4,005.30

## Bridgton, Town of 2021-2022 / Reconciliation Annual Billing Summary by Building

## **Black Prints**

Building	Full Year Volume	Pre-Paid Volume	Reconciled Volume	Full Year Costs	Pre-Paid Costs	Reconciled Costs
Bridgton Police	0	0	0	\$0.00	\$0.00	\$0.00
Bridgton Town Office	32,533	0	32,533	\$116.14	\$0.00	\$116.14
Black Prints Totals	32,533	0	32,533	\$116.14	\$0.00	\$116.14

## **Color Prints**

Building	Full Year	Pre-Paid	Reconciled	Full Year	Pre-Paid	Reconciled
	Volume	Volume	Volume	Costs	Costs	Costs
Bridgton Police	0	0	0	\$0.00	\$0.00	\$0.00
Bridgton Town Office	17,393	0	17,393	\$969.49	\$0.00	\$969.49
Color Prints Totals	17,393	0	17,393	\$969.49	\$0.00	\$969.49

Average Cost Per Print For Black & Color: \$0.02174	TOTALS:	49,926	0	49,926	\$1,085.63	\$0.00	\$1,085.63
	Average Cost Per Print For B	lack & Color:	\$0.02174				

\* If there is a credit balance, it will be applied to next year's pre-billing, which should be forthcoming in July.

## Bridgton, Town of 2021-2022 / July Pre-Bill Summary by Building

## **Black Prints**

Building	Projected Volume	Projected Charges	Pre-Billing Volume	Pre-Billing Charges
Bridgton Police	32,674	\$120.89	16,337	\$60.45
Bridgton Town Office	160,247	\$592.91	80,124	\$296.46
Black Prints Totals	192,921	\$713.81	96,461	\$356.91
Color Prints				
Building	Projected Volume	Projected Charges	Pre-Billing Volume	Pre-Billing Charges
Building Bridgton Police	Projected Volume	Projected Charges \$318.13	Pre-Billing Volume	Pre-Billing Charges \$159.08
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Bridgton Police	9,585	\$318.13	4,793	\$159.08

# SCHEDULE A SERVICE & SUPPLY CONTRACT - CLIENT

## Client: Bridgton, Town of Contracted Vendor: Ricoh USA Term: 7/1/2021 through 6/30/2026

Building	Room	Model Serial Number		Machine Type	Black Cost/Copy	COLOR Cost/Copy
Bridgton Police	Dispatch Office	Ricoh IMC4500	3140RC00156	Color Photocopier	\$0.00370	\$0.03319
Bridgton Town Office	Main Office	Ricoh IMC6000	3121R402079	Color Photocopier	\$0.00370	\$0.03319

Subject to change and correction and future additions.

**Additional Provisions:** 

# SERVICE AND SUPPLY CONTRACT - CLIENT

Ricoh USA ("Contracted Vendor") hereby contracts with M.S.T. to provide comprehensive services, supplies, and maintenance to equipment described on Schedule A ("Equipment") for Bridgton, Town of ("Client") at a cost per print shown on said Schedule A, commencing on July 1, 2021 and terminating on June 30, 2026. This Service and Supply Contract ("Contract") shall exclude only the cost of paper, transparencies, and staples. Refer to Schedule A for Additional Provisions, if any.

M.S.T. assumes responsibility for all billing and vendor payment. M.S.T. shall provide a Purchase Order to Contracted Vendor in the amount of one-half of the annual projected number of pages multiplied by the cost per print listed on Schedule A. This semi-annual billing will take place July 1 and January 1 Payment terms are net forty-five (45) days. If invoices are unpaid and overdue, M.S.T. agrees to pay Vendor a late charge of one and one-half percent (1.5%) per month on any unpaid amounts or the maximum allowed by law, whichever is less, and in addition shall pay Vendor all costs and expenses of collection, or in the enforcement of Vendor's rights hereunder, including, but not limited to, reasonable internal and external legal costs, whether or not suit is brought. Vendor has no obligation to use M.S.T.'s invoicing or billing portals, processes, methods or invoicing formats specific to M.S.T. billing requirements. All remedies hereunder or at law are cumulative. Except to the extent of any applicable and validated exemption, M.S.T. agrees to pay any applicable taxes that are levied on or payable as a result of the use, sale, possession or ownership of the Products and/or Services covered hereunder, other than income taxes of Vendor. Actual meter reads will be collected by M.S.T. either electronically or from Client or Contracted Vendor staff during the month of June. A final Reconciliation spreadsheet and Purchase Order will then be completed and sent to Contracted Vendor for invoicing. Upon payment by Client of each billing invoice from M.S.T. during the year, M.S.T. will reimburse Contracted Vendor appropriately against M.S.T.'s Purchase Order and Contracted Vendor's invoice. Vendor invoice must reference M.S.T.'s Purchase Order for timely payment. In the event Client is delinquent more than 45 days in payment to M.S.T. thus delaying M.S.T.'s payment to Contracted Vendor, M.S.T. reserves the right to request suspension of service and/or supplies by Contracted Vendor to Client.

On July 1 of each calendar year during the afore-mentioned term, M.S.T. shall request credit from Contracted Vendor any cost of this Contract prepaid by M.S.T. and unused by Client if fewer copies were made by Client during the Contract period ending on or before June 30 annually than were originally estimated under this Contract for such period.

On July 1 of each calendar year during the term of this Contract, M.S.T., at its option, may increase such costs per print under this Contract by 5% or by a percentage equal to the increase during the immediately preceding 12-month period of "The Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average for All Items, 1982-84 = 100," whichever is less.

Client and M.S.T. is given the right to terminate Contract at any time for any reason with a 30-day written notice, which M.S.T. will forward to Contracted Vendor. After final meter reads are collected, a final Purchase Order and Reconciliation Spreadsheet will be sent to Contracted Vendor for invoicing. Any credits owed to M.S.T. or Contracted Vendor after reconciling actual usage versus projected will be invoiced for payment to MST or Contracted Vendor.

Services. (a) Each Order for Services must identify the specific Services to be performed, including, if applicable, the equipment to be serviced (the "Serviced Products"), the Term of the Service engagement, the location at which Services shall be performed and the applicable Service Charges for such Order. Vendor will not be responsible to provide Services for Serviced Products in the event the Term and location(s) are not identified on the Order accepted by Vendor.

(b) For maintenance and repair Services, Vendor will repair or replace in accordance with the terms and conditions of this Agreement and the manufacturer's specifications, any part of the Serviced Products that becomes unserviceable due to normal usage (other than consumable supplies). Replacement parts will be furnished on an exchange basis and will be new, reconditioned or used. All parts removed due to replacement will become the property of Vendor.

(c) The maintenance and repair Services provided by Vendor under an Order will not include the following: (i) repairs resulting from misuse (including without limitation improper voltage or the use of supplies that do not conform to the manufacturer's specifications) or the failure to provide, or the failure of, adequate electrical power, air conditioning or humidity control; (ii) repairs made necessary by service performed by persons other than Vendor representatives; (iii) unless covered under an extended hour service contract, service calls or work which M.S.T. requests to be performed outside of Normal Business Hours (defined below) and Service calls or work which M.S.T. requests to be performed on Vendor Holidays (defined below); (iv) removable cassette, copy cabinet, exit trays, or any item not related to the mechanical or electrical operation of the Serviced Products; (v) consumable supplies such as paper,, unless expressly provided for in the applicable Order; (vi) repairs, service calls and/or connectivity of attachments not purchased from Vendor; (vii) any software, system support or related connectivity unless specified in writing by Vendor; (viii) parts no longer available from the applicable manufacturer; (ix) electrical work external to the Serviced Products, including problems resulting from overloaded or improper circuits; (x) installation or de-installation and/or movement of the Serviced Products from one location to another unless specified in writing by Vendor; (xi) repairs of damage or increase in service time caused by force majeure events; (xii) reconditioning and similar major overhauls of Serviced Products; (xiii) any obligation to remove, delete, preserve, maintain or otherwise safeguard any information, images or content retained by or resident in any Serviced Products, whether through a digital storage device, hard drive or other electronic medium ("Data Management Services"), unless M.S.T. engages Vendor to perform such Data Management Services at then-prevailing rates pursuant to an Order for such purpose; and (xiv) engineering changes which provide additional capabilities to the Vendor Equipment covered herein unless made at M.S.T.'s request and paid at Vendor's applicable time and material rates then in effect. Damage to Serviced Products or parts arising from causes beyond the control of Vendor are not covered by this Agreement. Vendor may terminate its Service obligations under any Order for Serviced Products that have been modified, damaged, altered or serviced by personnel other than those employed by Vendor.

Service Calls. Unless otherwise specified in an Order, service calls will be made during 9:00am – 5:00pm local service time, Monday through Friday ("Normal Business Hours") at the installation address shown on the applicable Order. Service does not include coverage on Vendor holidays, which include New Year's Day, Memorial Day, 4th of July, Labor Day, Thanksgiving, the day after Thanksgiving and Christmas Day (collectively, "Vendor Holidays"). Travel and labor-time for the service calls after Normal Business Hours, on weekends and on Vendor Holidays, if and when available and only in the event and to the extent that Vendor agrees to provide such non-standard coverage, will be charged at overtime rates in effect at the time the service call is made. While on-site at any M.S.T. location, Vendor personnel shall comply with M.S.T.'s reasonable policies pertaining to access, security and use of M.S.T. sites and systems, provided that such policies are provided to Vendor in advance and in writing and do not conflict with the terms and conditions of this Agreement.

Vendor agrees to perform its Services in a professional manner, consistent with applicable industry standards. Vendor will re-perform any Services not in compliance with this warranty and brought to Vendor's attention in writing within a reasonable time, but in no event more than thirty (30) days after such Services are performed, which shall be an exclusive remedy for such non-compliance. For any Products manufactured by Vendor ("Vendor Equipment"), Vendor further warrants that, at the time of delivery and for a period of ninety (90) days thereafter the Vendor Equipment will be in good working order and will be free from any defects in material and workmanship. Vendor's obligations under this warranty are limited solely to the repair or replacement (at Vendor's option) of parts proven to be defective upon inspection. The foregoing warranty shall not apply if (a) the Vendor Equipment is installed, wired, modified, altered, moved or serviced by anyone other than Vendor, (b) the Vendor



Equipment is installed, stored and utilized and/or maintained in a manner not consistent with Vendor specifications, (c) a defective or improper non-Vendor accessory or supply or part is attached to or used in the Vendor Equipment, or (d) the Vendor Equipment is relocated to any place where Vendor services are not available. M.S.T. ACKNOWLEDGES THAT THE LIMITED WARRANTY CONTAINED HEREIN DOES NOT ASSURE UNINTERRUPTED OPERATION AND USE OF THE VENDOR EQUIPMENT. In connection with any other Product sale, Vendor shall transfer to M.S.T. any Product warranties made by the applicable Product manufacturer, to the extent transferable and without recourse, and Vendor makes no additional warranty or guaranty with respect to any such third-party Products. Physical or electronic copies of any applicable Product warranty will be delivered by Vendor to M.S.T. only upon M.S.T.'s specific written request. M.S.T. agrees to comply with any applicable license agreement or license terms relating to intangible property or associated services included in any Serviced Products or Products, such as software licenses and/or prepaid data base subscription rights ("Software License"), whether pursuant to written, click-through, shrink-wrap or other agreements for such purpose, with the licensor of the software Supplier"). Vendor has no right, title or interest in any third-party software. M.S.T. is solely responsible for entering into Software Licenses with the applicable Software Supplier and acknowledges that its rights and obligations with respect to such software as well as those of the Software Supplier are solely as set forth in such Software Licenses. EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, VENDOR DISCLAIMS ALL WARRANTIES AND REPRESENTATIONS, EXPRESS OR IMPLIED, OF ANY NATURE WHATSOEVER, INCLUDING BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR USE, OR FITNESS FOR A PARTICULAR PURPOSE.

Limitations. IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER PARTY FOR CONSEQUENTIAL, INCIDENTAL, PUNITIVE OR INDIRECT DAMAGES. EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. EXCEPT FOR M.S.T.'S PAYMENT OBLIGATIONS HEREIN, THE AMOUNT OF ANY DIRECT LIABILITY OF A PARTY TO THE OTHER OR ANY THIRD-PARTY, FOR ONE OR MORE CLAIMS ARISING FROM OR RELATING TO THIS AGREEMENT, SHALL NOT EXCEED, IN THE AGGREGATE, THE AMOUNT PAID TO VENDOR FOR THE PERFORMANCE OF SERVICES UNDER THIS AGREEMENT DURING THE SIX-MONTH PERIOD PRECEDING THE DATE ON WHICH THE CLAIM AROSE. IN NO EVENT SHALL VENDOR BE LIABLE TO M.S.T. FOR ANY DAMAGES RESULTING FROM OR RELATED TO ANY FAILURE OF ANY SOFTWARE PROVIDED HEREUNDER, INCLUDING, BUT NOT LIMITED TO, LOSS OF DATA, OR DELAY OF DELIVERY OF SERVICES UNDER THIS AGREEMENT. VENDOR ASSUMES NO OBLIGATION TO PROVIDE OR INSTALL ANY ANTI-VIRUS OR SIMILAR SOFTWARE AND THE SCOPE OF SERVICES CONTEMPLATED HEREBY DOES NOT INCLUDE ANY SUCH SERVICES.

Default. In addition to any other rights or remedies which either party may have under this Agreement or at law or equity, either party shall have the right to cancel the applicable Services specified in an Order made pursuant to this Agreement immediately: (i) if the other party fails to pay any fees or charges or any other payments required under the Order when due and payable, and such failure continues for a period of ten (10) days after being notified in writing of such failure; or (ii) if the other party fails to perform or observe any other material covenant or condition of this Agreement as incorporated into the Order, and such failure or breach shall continue un-remedied for a period of thirty (30) days after such party is notified in writing of such failure or breach; or (iii) if the other party becomes insolvent, dissolves, or assigns its assets for the benefit of its creditors, or files or has filed against it any bankruptcy or reorganization proceeding. Failure to permit Vendor to repair or replace the Serviced Products shall constitute a material breach of this Agreement and excuse Vendor from any and all future performance hereunder. Except as expressly permitted by this Agreement, no refund or credit will be given for any early termination of this Agreement or any Order. If M.S.T. defaults in its obligations hereunder, Vendor may, in addition to any other remedies available at law or equity, require M.S.T. to immediately pay to Vendor all past due payments under all Orders.



Governing Law; Entire Agreement. This Agreement shall be governed by and construed and interpreted in accordance with the laws of the State of New Hampshire without regard to its conflict of laws principles. The parties hereto also agree to submit to the non-exclusive jurisdiction of the courts of the State of New Hampshire to resolve any action under this Agreement. The Uniform Computer Information Transactions Act shall not apply to this Agreement. This Agreement constitutes the entire agreement between the parties with respect to the subject matter contained in this Agreement, supersedes all proposals, oral and written, and all other communications between the parties relating to the Products and Services and may not be amended except in writing and signed by an officer or authorized representative of both parties. M.S.T. agrees and acknowledges that it has not relied on any representation, warranty or provision not explicitly contained in this Agreement, whether in writing, electronically communicated or in oral form. Any and all representations, promises, warranties, or statements by any Vendor agent, employee or representative, includingbut not limited to, statements or representations made in sales presentations or sales proposals that differ in any way from the terms of this Agreement shall be given no force or effect. In the event of any conflict or inconsistency between the terms and conditions set forth in this Agreement and those contained in any Order, the terms and conditions of the order shall control; provided, however, purchase orders issued to Vendor for Products and/or Services, even if they do not expressly reference or incorporate this Agreement, shall: (i) be subject to this Agreement; (ii) serve only to identify the Products and/or Services (along with pricing and quantities) ordered; and (iii) not be deemed to alter or otherwise modify the terms and conditions of this Agreement. The delay or failure of either party to enforce at any time any of the provisions of this Agreement shall in no way be construed to be a waiver of such provision or affect the right of such party thereafter to enforce each and every provision of this Agreement. If any provision of this Agreement is held to be invalid or unenforceable, this Agreement shall be construed as though it did not contain the particular provision held to be invalid or unenforceable. Vendor may accept any Order under this Agreement by either its signature or by commencing performance (e.g. Product delivery, initiating Services, etc.). Vendor may accept or reject any order in the exercise of its discretion and may rely upon each order submitted by M.S.T. as a binding commitment. No local, general or trade custom or usage or course of prior dealings between the parties shall be relevant to supplement or explain any term used herein. Vendor shall comply with all applicable laws in its performance under this Agreement in delivering Products and Services. This Agreement may be executed in one or more counterparts which, taken together, shall constitute one and the same original document. Any notices required under this Agreement should be sent to: Ricoh USA, Inc., 3920 Arkwright Road Macon, GA 31210 Attn: Ouality Assurance.

#### AGREED AND ACCEPTED BY: M.S.T. Government Leasing, LLC

By: <u>Skip Tilton</u>

Title: President/Owner

**Ricoh USA** 

Date: 7/18/2021

Ship Litt

Signature:

Named Contracted Vendor:

23 Keewaydin Drive Salem, NH 03079 (207)-771-3347

#### AGREED AND ACCEPTED BY: Bridgton, Town of

By: Robert Peabody

Title: Town Manager

Date: 07/20/21

Signature:

## SCHEDULE B SERVICE COMMITMENTS

## Client: Bridgton, Town of Contracted Vendor: Ricoh USA Term: 7/1/2021 through 6/30/2026

Building Room		Model	Serial Number	Warranty Life	Model Intro Date	
Bridgton Police	Dispatch Office	Ricoh IMC4500	3140RC00156	1,000,000	1/1/2019	
Bridgton Town Office	Main Office	Ricoh IMC6000	3121R402079	4,000,000	1/1/2019	

Subject to change and correction and future additions.

**Additional Provisions:** 

If it is deemed necessary to replace a malfunctioning machine then the replacement unit must comply with the following...

- Same Speed or Faster
- Same Volume or less
- Same Introduction Date or Newer



# SERVICE COMMITMENTS

Ricoh USA ("Contracted Vendor") hereby covenants to Bridgton, Town of ("Client") that, if any such Equipment described on Schedule B attached hereto does not meet or exceed the below service commitments (collectively, the "Service Commitments") through no fault of Client during the term commencing on the date the equipment is accepted by you and applied during the Contracted Vendor's normal business hours, excluding weekends and Contracted Vendor's recognized holidays July 1, 2021 and terminating on June 30, 2026, so long as no ongoing default exists of Client's part.

The Service Commitments are only applicable to the equipment ("Equipment") described in Schedule B to which these Service Commitments are attached, excluding facsimile machines, single-function and wide-format printers and production units.

## **UPTIME PERFORMANCE COMMITMENT**

Contracted Vendor will service the Equipment to be Operational with a quarterly uptime average of 97% during Normal Business Hours, excluding preventative and interim maintenance time. Downtime will begin at the time you place a service call to Contracted Vendor and will end when the Equipment is again Operational. You agree to make the Equipment available to Contracted Vendor for scheduled preventative and interim maintenance. You further agree to give Contracted Vendor advance notice of any critical and specific uptime needs you may have so that Contracted Vendor can schedule with you interim and preventative maintenance in advance of such needs. As used in these Service Commitments "Operational" means substantial compliance with the manufacturer's specifications and/or performance standards and excludes customary end-user corrective actions.

#### PERFORMANCE COMMITMENTS

Contracted Vendor is committed to performing these Service Commitments and agrees to perform its services in a manner consistent with the applicable manufacturer's specifications. If Contracted Vendor fails to meet any Service Commitments and in the unlikely event that Contracted Vendor is not able to repair the Equipment in your office, Contracted Vendor, at Contracted Vendor's election, will provide to you either the delivery of a temporary loaner, for use while the Equipment is being repaired at Contracted Vendor's service center, or Contracted Vendor will replace such Equipment with comparable Equipment of equal or greater capability at no additional charge. These are the exclusive remedies available to you under the Service Commitments, Customer's exclusive remedy shall be for Contracted Vendor to re-perform any Services not in compliance with this warranty and brought to Contracted Vendor's attention in writing within a reasonable time, but in no event more than 30 days after such Services are performed. If you are dissatisfied with Contracted Vendor's performance, you must send a registered letter outlining your concerns to the address specified below in the "Quality Assurance" section. Please allow 30 days for resolution.

Ricoh USA also guarantees the equipment to be free of continuous problems, while operating within manufacturer's specifications. If any problems are on-going and unreasonable, which are a result of weak or defective parts (normal wear and tear excluded) and Ricoh USA has been given an adequate opportunity to repair the problem and has made reasonable effort to correct the situation, then the equipment will be replaced, at no additional charge with a model of equal or greater value. Moreover, if a particular hardware product is experiencing a rate of failure equal to or greater than four of the same problem service incidents within one month for defects which block the major (print, copy, fax, scan) functions of the hardware product, Ricoh will replace at no additional charge with a model of equal or greater product.

AGREED AND ACCEPTED BY: Ricoh USA By: John Turcins	AGREED AND ACCEPTED BY: Bridgton, Town of By: <u>Robert Peabody</u>	
Title: <u>VP, Managing Director</u>	Title: <u>Town Manager</u>	
Date:6//6/2	Date: 07/20/21	
Signature:	Signature:	
	1:	2/23

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Lease Number: 534

## Municipal Lease Purchase Agreement

M.S.T. Government Leasing LLC, a New Hampshire Limited Liability Company with a principal location in Dummer, New Hampshire (the "Lessor"), and the Lessee, indicated on <u>Schedule A</u> attached hereto (the "Lessee") agree to the lease of equipment subject to the terms of this Agreement and all schedules attached hereto (collectively referred to as the "Lease").

In consideration of the mutual covenants herein contained, the parties covenant and agree as follows:

- 1. <u>EQUIPMENT</u>. Lessor agrees to lease to Lessee and Lessee agrees to lease from Lessor the equipment listed in <u>Schedule F</u> together with any replacement parts, additions, repairs or accessories now or hereafter permanently incorporated in or affixed to it (the "Equipment") on the terms and conditions set forth herein.
- 2. **TERM.** The term of this Lease is set forth in <u>Schedule A</u> (the "Lease Term").
- 3. <u>COMMENCEMENT AND EXPIRATION.</u> This Lease shall commence upon Lessee's acceptance of the Equipment (the "Commencement Date") and continue until the earlier of (i) the end of the Lease Term; (ii) a permitted termination pursuant to Non-Appropriation of Funds (Paragraph 17); (iii) Lessor's termination of the Lease after Default (Paragraph 19) or (iv) Lessee's proper exercise of its option (Paragraph 20). Lessor shall have no obligation to Lessee under this Lease if the Equipment, for whatever reason, is not delivered to Lessee within 90 days after Lessee signs this Lease. Lessor shall have no obligation to Lessee under the Lease of "Acknowledgement and Acceptance of Equipment by Lessee" form within 30 days after the Equipment is delivered to Lessee.
- 4. <u>ACCEPTANCE OF EQUIPMENT</u>. Lessee agrees to immediately inspect the Equipment upon receipt of the Equipment and to execute an "Acknowledgment and Acceptance of Equipment by Lessee" form, in the form attached hereto as <u>Schedule B</u>, after the Equipment has been delivered and after Lessee is satisfied that the Equipment is satisfactory as of the time of inspection in every respect, excluding latent or unknown defects. The "Acknowledgment and Acceptance of Equipment by Lessee" form must be promptly executed and delivered to Lessor within 30 days after the Equipment is delivered to Lessee.
- 5. <u>CONVENANTS OF LESSEE</u>. Lessee represents and warrants to Lessor that as of the date of this Lease and throughout the term of this Lease:
  - (a) Lessee is a public body, politic and corporate within the State in which it is located;
  - (b) Lessee is duly organized and existing under the Constitution and laws of said State, and is duly authorized to execute and carry out its obligations under this Lease;
  - (c) This Lease including all schedules and amendments hereto have been duly authorized, executed and delivered by Lessee;

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- (d) Lessee will comply with all applicable provisions of the Internal Revenue Code of 1986, as amended (the "Code") and the regulations of the Treasury Department thereunder, from time to time proposed or in effect, in order to maintain the excludability from gross income for federal income tax purposes of the interest component of payments under this Lease and will not use or permit the use of the Equipment in such a manner as to cause this Lease to be a "private activity bond" or an "arbitrage bond" under the Code; and
- (e) No provision of this Lease constitutes a pledge of tax or general revenues of Lessee and all lease payments hereunder shall constitute current expenses of the Lessee.
- 6. <u>PAYMENTS: AMORTIZATION SCHEDULE.</u> Lessee agrees to promptly pay the total rent equal to the "Payment Amount" as set forth in <u>Schedule A</u> multiplied by the number of payments specified in "No. of Payments" as set forth in <u>Schedule A</u>. Payments will be made in advance and periodically as specified in <u>Schedule A</u>. Payments shall be made by Lessee at Lessor's address set forth above, or as otherwise directed by the Lessor. Lessee shall not abate, set off, deduct any amount, or reduce any payment for any reason. The first payment shall be due on the date of the date of acceptance of the Equipment by Lessee, and subsequent payments shall be due on the same day of each succeeding pay period throughout the term of the Lease. If any Payment is not received by Lessor within thirty (30) days after the Payment Date, then Lessee shall pay to Lessor a late payment fee of five percent (5%) of the amount of such delinquent Payment. Lessee agrees that the Amortization Schedule delivered or to be delivered to Lessee shall be incorporated into this Lease. Lessee shall be deemed to have agreed to such Amortization Schedule as of the Commencement Date.
- 7. **<u>DISCLAIMER OF WARRANTIES AND CLAIMS, LIMITATION OF REMEDIES.</u>** THERE ARE NO WARRANTIES BY OR ON BEHALF OF LESSOR. Lessee acknowledges and agrees as follows:
  - (a) LESSOR MAKES NO WARRANTIES EITHER EXPRESSED OR IMPLIED AS TO THE CONDITION OF THE EQUIPMENT, ITS MERCHANTABILITY, ITS FITNESS OR SUITABILITY FOR ANY PARTICULAR PURPOSE, ITS DESIGN, ITS CAPACITY, ITS QUALITY, OR WITH RESPECT TO ANY CHARACTERISTICS OF THE EQUIPMENT;
  - (b) Lessee has fully inspected the Equipment, which it has requested Lessor to acquire and lease to Lessee, and the Equipment is in good condition and to Lessee's complete satisfaction as of the time of inspection, excluding latent or unknown defects;
  - (c) Lessee acknowledges that the Equipment is leased to Lessee solely for the purpose of performing essential governmental uses and public functions of Lessee within the permissible scope of Lessee's authority and will not be used in a trade or business;
  - (d) If the Equipment is not properly installed, does not operate as represented or warranted by the Supplier or manufacturer, or is unsatisfactory for any reason, regardless of cause or consequence, Lessee's only remedy, if any, shall be against the Supplier or the manufacturer of the Equipment and not against the Lessor;
  - (e) Provided Lessee is not in default under this Lease, Lessor assigns to Lessee any warranties made by the Supplier or the manufacturer of the Equipment;

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- (f) LESSEE SHALL HAVE NO REMEDY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES AGAINST LESSOR; and
- (g) NO DEFECT, DAMAGE, OR UNFITNESS OF THE EQUIPMENT FOR ANY PURPOSE SHALL RELIEVE LESSEE OF THE OBLIGATION TO MAKE LEASE PAYMENTS OR RELIEVE LESSEE OF ANY OTHER OBLIGATION UNDER THIS LEASE.
- 8. <u>NON-ASSIGNMENT.</u> Lessee agrees that it shall not assign, sublease, pledge or transfer this Lease or sublease the Equipment or any interest therein, or otherwise dispose of the Equipment referenced in this Lease without the prior written consent of the Lessor.
- 9. **RELATION BETWEEN THE LESSOR AND THE SUPPLIER.** Lessee understands and acknowledges that no broker or Supplier or any agent of such is an agent of Lessor. No Supplier or agent of such is authorized to waive or alter any term or condition of this Lease and no representation as to the Equipment made by a Supplier or agent of same shall affect Lessee's duty to pay Lessor the lease payments hereunder.
- 10. **LOCATION.** The Equipment shall be kept at the location set forth in Schedule A and may not be removed without Lessor's prior written consent.
- 11. **USE.** Lessee shall maintain the Equipment in good operating condition in the same configuration as when accepted, shall use the Equipment solely in the manner for which it is intended and reasonably in compliance with the manufacturer instructions, shall make all necessary repairs at Lessee's expense, shall reasonably comply with all laws relating to its possession, use or maintenance, and shall not unreasonably make any alterations, additions or improvements to the Equipment without the Lessor's prior written consent. Lessee further agrees to comply with all license and copyright requirements of any software used in connection with the Equipment.
- 12. <u>OWNERSHIP; TITLE.</u> Title to the Equipment shall pass to Lessee upon Lessee's acceptance of the Equipment pursuant to this Lease, subject to the rights of Lessor under this Agreement. To secure the payment of Lessee's obligations under this Lease, Lessee grants to Lessor a security interest constituting a first lien on the Equipment and on all additions, attachments, accessions and substitutions thereto, and on any proceeds therefrom. Lessee agrees to execute such additional documents, including a UCC-1 financing statement in the appropriate office of Lessee's state and similar instruments, in form reasonably satisfactory to Lessor, which Lessor deems necessary or appropriate to establish and maintain a security interest, and upon assignment, the security interest of any assignee of Lessor. Lessor agrees to provide the Equipment to Lessee free of liens, attachments and other encumbrances. All additions, repairs or improvements made to Equipment shall belong to Lessee, subject to the rights of Lessor under this Lease.
- 13. **SURRENDER.** At the expiration of the Lease Term, should the Lessee choose not to exercise its option to purchase the Equipment, the Lessee, at its expense, shall return the Equipment in good repair, ordinary wear and tear excepted, by delivering it packed, if applicable, and ready for shipment to the Supplier or such other location as is agreed to by the parties.
- 14. <u>LOSS OR DAMAGE.</u> Lessee shall at all times after signing this Lease bear the entire risk of loss, theft, damage or destruction of any part of the Equipment from any cause whatsoever and no loss, theft, damage or destruction of the Equipment shall relieve Lessee of the obligation to make lease payments hereunder or to comply with any other obligation of this Lease. In the event of damage to any part of the Equipment, Lessee Upgrade Report page 23

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shall immediately place the same in good repair at Lessee's expense. If Lessor determines that any part of the Equipment is lost, stolen, destroyed, or damaged beyond repair, Lessee shall, at Lessee's option, do one of the following:

- (a) Replace the same with like equipment in good repair of comparable function, capacity and features, reasonably acceptable to Lessor in which event this Lease shall continue and the replacement equipment shall constitute Equipment for all purposes of this Lease; or
- (b) Pay Lessor in cash the following: (i) all amounts due from Lessee to Lessor under this Lease up to the date of the loss; and (ii) the accelerated balance of the total amounts due for the remaining term of this Lease attributable to said item, discounted to its net present value at a simple interest rate equal to the interest rate set forth on <u>Schedule A</u> and resulting in the amortization of principal and interest as set forth in the attached Amortization Schedule. Upon Lessor's receipt of payment set forth above, Lessee shall be entitled to the Equipment with any warranties made by the Supplier or manufacturer but without any warranties from Lessor. If insurance proceeds are used to fully comply with this subparagraph, the balance of any such proceeds shall go Lessee to compensate for loss of use of the Equipment for the remaining term of the Lease.
- 15. **INSURANCE: LIENS; TAXES.** The Lessee shall at its own expense and for the term of this Lease provide and maintain insurance against loss, theft, damage or destruction of the Equipment in an amount not less than the full replacement value of the Equipment, naming Lessor or its assignee as the loss payee to the extent of Lessor's interest. Lessee also agrees to name Lessor as an additional insured on Lessee's comprehensive general all-risk liability policy or public liability policy, insuring Lessor and Lessee against any and all loss or liability for all damages, either to property, persons or otherwise, which might result from the condition, use or operation of the Equipment, with such limits and with an insurer satisfactory to the Lessor. The Lessee's obligation under this paragraph is limited by the Lessee's limits of liability and substantive areas of liability under the Maine Tort Claims Act or its limits and areas of liability under its insurance, whichever is greater. Each policy shall expressly provide that said insurance as to Lessor and its assigns shall not be invalidated by any act, omission, or neglect of Lessee and cannot be canceled without 30 days' prior written notice to Lessor. As to each policy Lessee shall furnish to Lessor a certificate of insurance from the insurer, which certificate shall be evidence the insurance coverage required by this paragraph. Lessor shall have no obligation to ascertain the existence of or provide any insurance coverage for the Equipment or for Lessee's benefit. Lessee agrees to keep the Equipment free and clear of all liens and encumbrances and to pay any and all charges and taxes imposed by local, state or federal law or authorities arising out of ownership, leasing, rental, sale, purchase, possession or use of the Equipment. If Lessee causes or allows events to happen that change the interest income tax-exempt status of this Lease, as provided in the Internal Revenue Code of 1986, as amended, Lessee agrees to pay the "taxable interest rate" retroactive to its Commencement Date. The "taxable interest rate" is defined as that rate that results in the same after-tax yield to the Lessor, or its assigns, as the tax-exempt rate on this Lease, or the highest rate permitted by law, whichever is less.
- 16. <u>ASSIGNMENT BY LESSOR</u>. Lessee agrees that Lessor may assign this Lease after providing written notice to the Lessee of the assignment. Should the Lessor choose to assign the Lease, the assignee shall have all rights and obligations originally afforded Lessor under this Lease. Lessee shall recognize and hereby consents to any assignments of this Lease.
- 17. <u>NONAPPROPRIATION OF FUNDS.</u> In the event no funds or insufficient funds are appropriated and budgeted for lease payments due under this Lease, the Lessee may elect to terminate this Lease in accordance with this paragraph. Lessee's election to terminate must be exercised by delivering its prior written notice of its Upgrade Report page 24

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intent to terminate together with a certified statement by an authorized official indicating that insufficient sums have been appropriated for the ensuing fiscal year of the Lessee. In the event of such termination, Lessee agrees to peaceably surrender the Equipment to Lessor or its assignee on the date of such termination, packed for shipment in accordance with manufacturer's specifications, if applicable, and sent prepaid and insured to the location as is agreed to by the parties. Lessor shall have all legal and equitable rights and remedies to take possession of the Equipment. Termination under this Paragraph 17 shall be effective upon the expiration of the applicable fiscal year of the Lease and payment of all lease payments during that fiscal year. Lessee's exercise of its rights under this Paragraph17 shall not affect the survival of any other provisions (other than the obligation to make lease payments beyond the applicable fiscal year) which survive the termination of the Lease.

- 18. <u>ESCROW ACCOUNT.</u> At the option of the Lessor, an escrow account may be created at Franklin Savings Bank to hold the Lease proceeds prior to disbursement of funds to the seller of the Equipment. Any interest earned on this account shall be payable to the Lessee. Lessor shall act as the escrow agent and shall disburse funds as appropriate under the other provisions of the Lease. Lessee understands and agrees they have no right of direct access to the funds in said escrow account.
- 19. **DEFAULT.** Lessee shall be in default of this Lease if: (a) Lessee fails to make any payments which are due under the terms of this Lease for a period of ten (10) days after the due date thereof; (b) Lessee fails to abide by any of the provisions of this Lease, and such failure continues for a period of ten (10) days after notice from Lessor; (c) the Equipment or any portion of the Equipment becomes subject to liens, seizures, assignments, transfers, sublease or sale without the prior written consent of the Lessor; (d) Lessee abandons the Equipment or permits any other entity to use the Equipment without the prior written consent of Lessor, (e) Lessee has made any misleading or false statements in connection with application for or performance of this Lease; (f) Lessee defaults in any other agreement it has with Lessor; (g) Lessee assigns its rights in property for the benefit of creditors; or (h) Lessee files a petition under any state or federal bankruptcy or insolvency laws, or any similar law.
- 20. **OPTION.** Provided that no default or Non-Appropriation of Funds has occurred, Lessee may purchase all (but not less than all) of the Equipment for the Option Price set forth on <u>Schedule A</u> at the end of the Lease Term. If Lessee exercises its option under this paragraph, Lessor shall convey or release to Lessee, all its right, title and/or interest in the Equipment on an "AS-IS, WHERE-IS" basis without any representation or warranty.
- 21. <u>SEVERABILITY</u>. This Lease is intended to constitute a valid and enforceable legal instrument, and no provision of this Lease that may be deemed unenforceable shall in any way invalidate any other portion or provisions hereof, all of which shall remain in full force and effect.
- 22. <u>TIME OF ESSENCE.</u> Time is of the essence in the performance of all aspects of this Lease; the parties agree that this provision shall not be waived by implication or otherwise should the parties accept performance on a late basis.
- 23. <u>CHOICE OF LAW.</u> The parties agree that the execution, interpretation and performance of this Lease shall be governed by the laws of the State of Maine.
- 24. **ENTIRE AGREEMENT: NO WAIVER.** This Lease, together with the attached Schedules A-F, constitutes the entire agreement between Lessor and Lessee. No provision of this Lease shall be modified or rescinded

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## Upgrade Report page 25

unless in writing signed by a representative of all parties hereto. Waiver by Lessor of any provision hereof in one instance shall not constitute a waiver as to any other instance.

IN WITNESS WHEREOF, the parties have caused this Municipal Lease Purchase Agreement to be executed by their duly authorized representatives as an instrument under seal.

Lessor:

M.S.T. Government Leasing ILC By:\_\_\_\_\_ Merle S Its: Manager 7-15-2021

Lessee: Town of Bridgton By:\_ Robert Peabody, Town Manager Its: Superintendent or Board Designee

Date: 07/20/21

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#### Lease Number: 534

<u>Schedule A – SCHEDULE OF EQUIPMENT AND LEASE PAYMENTS</u>

#### **LESSEE:** Town of Bridgton

ADDRESS: 3 Chase Street, Suite 3 Bridgton, ME 04088

**EQUIPMENT DESCRIPTION: (Schedule F)** 

Lease Term: 5 Annual Payment Amount: \$2,537.27 No. of Payments: 5 Pay Period: Annual Advance Payments: No Lease Value: \$11,870.33 Option Price: \$1.00 Amortization Schedule: (see attached) Lease Commencement Date: 7/1/2021 First Payment Due: 8/1/2021

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Lessor: M.S.T. Government Leasing LLC Lessee: Town of Bridgton By: By: Robert Peabody, Town Manager Merle S Tilton, Manager Date: 7-15-21 Date:

Town of Bridgton, Maine

Compound Period	. :	Annual
-----------------	-----	--------

Nominal Annual Rate .... : 3.290 %

#### CASH FLOW DATA

	Event	Date	Amount	Number	Period	End Date
1 2	Loan Payment	07/01/2021 08/01/2021	11,870.33 2,537.27	1 5	Annual	08/01/2025

### AMORTIZATION SCHEDULE - Normal Amortization

Date	Payment	Interest	Principal	Balance
Loan 07/01/2021 1 08/01/2021 2021 Totals	2,537.27 2,537.27	33.17 33.17	2,504.10 2,504.10	11,870.33 9,366.23
2 08/01/2022	2,537.27	308.15	2,229.12	7,137.11
2022 Totals	2,537.27	308.15	2,229.12	
3 08/01/2023	2,537.27	234.81	2,302.46	4,834.65
2023 Totals	2,537.27	234.81	2,302.46	
4 08/01/2024	2,537.27	159.06	2,378.21	2,456.44
2024 Totals	2,537.27	159.06	2,378.21	
5 08/01/2025	2,537.27	80.83	2,456.44	0.00
2025 Totals	2,537.27	80.83	2,456.44	
Grand Totals	12,686.35	816.02	11,870.33	

Town of Bridgton, Maine

Last interest amount increased by 0.01 due to rounding.

Lease Number: 534

### Schedule B - ACKNOWLEDGEMENT AND ACCEPTANCE OF EQUIPMENT

Equipment: See Schedule F

Lessee hereby acknowledges that the Equipment described above has been received in good condition and repair, has been properly installed, tested, and inspected and is operating satisfactorily in all respects for all of Lessee's intended uses and purposes, excluding latent or unknown defects. Lessee hereby accepts the Equipment unconditionally and irrevocably from Lessor but waives no rights against supplier or manufacturer.

By signature below, Lessee specifically authorizes and requests Lessor to make payment to the supplier of the Equipment. Lessee agrees that said Equipment is not being leased on any type or form of trial or rental basis.

Lessee: Town of Bridgton By Robert Peabody, Town Manager

Date: 08/30/21

TO:	
Insurance Company:	Chalmers Insurance Group
	3 Chase Street, Suite 1
	Bridgton, ME 04009
Contact Name:	
Telephone Number:	
Fax Number:	
FROM:	
Customer/Lessee Name:	Town of Bridgton
	3 Chase Street, Suite 3
	Bridgton, ME 04088
Contact Name:	Robert Peabody, Town Manager
Telephone Number:	(207) 647-8786
Fax Number:	(207) 647-8789
rax number.	(207) 047-0707

Town of Bridgton ("Lessee") is in the process of financing certain equipment from M.S.T. Government Leasing, LLC ("Lessor"). In order to facilitate this transaction, please submit a Certificate of Insurance to:

M.S.T. Government Leasing, LLC Attn: Kelly Fortier 1491 East Side River Road Dummer, New Hampshire 03588 Norway Savings Bank Attention: Jack Day Fax Number: (207) 743-5377 Phone Number: (888) 725-2207 xl040

Lessee requests that M.S.T. Government Leasing, LLC and Norway Bank be listed as INSUREDS as to public liability coverage and CO-LOSS PAYEES as to property coverage. A copy of said certificate should be forwarded to M.S.T. Government Leasing, LLC and Norway Savings Bank as described below.

**NOTE:** Coverage is to include (I) insurance against all risks of physical loss or damage to the Equipment (including theft) and (2) commercial general liability insurance (including blanket contractual liability coverage and products liability coverage) for personal and bodily injury and property damage. In addition, M.S.T. Government Leasing, LLC and Norway Bank are to receive 30 days' prior written notice of cancellation or material change in coverage.

#### Please fax this completed information to both:

M.S.T. Government Leasing, LLC Attn: Kelly Fortier Fax Number: (603) 262-1931 Phone Number: 800-750-1538 x1 Norway Savings Bank Attention: Jack Day Fax Number: (207) 743-5377 Phone Number: (888) 725-2207 x1040

Please contact the person above if you have any questions. Thank you

Town of Bridgton Name: Robert Peabody Title: Town Manager

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## CERTIFICATE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY) 08/06/2021

С В	ERT ELO	IFICATE DOES W. THIS CER	S NOT AFFIRMA TIFICATE OF IN	A MATTER OF INFORMATI TIVELY OR NEGATIVELY SURANCE DOES NOT CO	AMEND, EXT NSTITUTE A	TEND OR ALTER 1	THE COVERAGE A	<b>AFFORDED BY THE POL</b>	R. THIS ICIES	/00/2021
			OR PRODUCER	, AND THE CERTIFICATE	HOLDER.			-		
						NAME:	byn Edgecomb, ACS	FAX	(007) 0	47 0000
		s Insurance Age	ency			(A/C, NO, EXT):	07) 647-3311	(A/C, No):	(207) 6	47-3003
		Street				ADDRESS:	5	InsuranceGroup.com		
-	Box	189		МЕ	04000	CUSTOMER ID:	00000420			
	gton			ME	04009	No	INSURER(S) AFFOR			NAIC # 019445
		Pridaton				MOOKER A.	tional Union Fire Ins			019445
		Bridgton Street, Suite 1				INSURER B :				
30	lase	Street, Suite 1				INSURER C :				
Bric	gton			МЕ	04009	INSURER D :				
Dife	gion			IVIL	04003	INSURER E :				
0	/FR	AGES		CERTIFICATE NUMBER:	21/22	INSURER F :		REVISION NUMBER:		
				DPERTY (Attach ACORD 101, Addit		Schedule, if more space		REVISION NOWBER.		
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E				PERTAIN, THE INSURANCE AF CH POLICIES. LIMITS SHOWN		EN REDUCED BY P	AID CLAIMS.	UBJECT TO ALL THE TERMS	S,	
INSR LTR		TYPE OF IN	SURANCE	POLICY NUMBER		POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	COVERED PROPERTY		LIMITS
	×	PROPERTY						BUILDING	\$	
	CAL	ISES OF LOSS	DEDUCTIBLES					PERSONAL PROPERTY	\$	
		BASIC	BUILDING					BUSINESS INCOME	\$	
		BROAD	1,000 CONTENTS	-				EXTRA EXPENSE	\$	
	X	SPECIAL	1,000					RENTAL VALUE	\$	
		EARTHQUAKE				07/04/0004	07/04/00000	BLANKET BUILDING	\$	
A		WIND		GPPA-PF-6055246-09		07/01/2021	07/01/2022	BLANKET PERS PROP	\$	
		FLOOD		-				BLANKET BLDG & PP	<u> </u>	47,754
				-					\$	
									\$	
		INLAND MARINE		TYPE OF POLICY					\$	
	CAL	ISES OF LOSS							\$	
		NAMED PERILS		POLICY NUMBER					\$	
									\$	
		CRIME							\$	
	TVD	E OF POLICY							\$	
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		BOILER & MACH							\$	
		EQUIPMENT BRE	AKDOWN						\$	
									\$	
									\$	
SPE	CIAL (	CONDITIONS / OTH	ER COVERAGES (A	CORD 101, Additional Remarks Sch	nedule, may be a	attached if more space is	s required)			
CE		CATE HOLDE	R			CANCELLATI	ON			
	<u>. (11)</u>		Savings Bank Attr	: Jack Day		SHOULD ANY THE EXPIRAT	OF THE ABOVE DE ION DATE THEREOF E WITH THE POLICY	SCRIBED POLICIES BE CAN F, NOTICE WILL BE DELIVER Y PROVISIONS.		) BEFORE
		Norway		ME	04268		Ro	oby Edgecomb		

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## CERTIFICATE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY)

c	ERT	IFICATE DOES	S NOT AFFIRM	A MATTER OF INFORMATION ATIVELY OR NEGATIVELY A ISURANCE DOES NOT CO	AMEND, EXT	END OR ALTER	THE COVERAGE	AFFO	RDED BY THE POLI	R. THIS CIES	5
				R, AND THE CERTIFICATE		CONTRACT BET	WEEN THE ISSUE	NGIN	SURER(S), AUTHO	RIZED	
PRO	DUCE	R				CONTACT RO	byn Edgecomb, ACS	SR			
Cha	almer	s Insurance Age	ency				207) 647-3311		FAX (A/C, No):	(207)	647-3003
100	Mair	n Street				E-MAIL roc	gecomb@Chalmers	sInsura		. ,	
PO	Box	189				PRODUCER (	00000420		•		
Brid	lgton			ME	04009	CUSTOMER ID:	INSURER(S) AFFOR		COVERACE		NAIC #
	RED					INSURER A: Na	tional Union Fire Ins				019445
		Bridgton				INCOLLER A.			e eempany		0.01.0
		Street, Suite 1				INSURER B :					
	naoo					INSURER C :					
Brid	lgton			ME	04009	INSURER D :					
Dire	igion			IVIL	04003	INSURER E :					
		4.050			21/22	INSURER F :					
		AGES		CERTIFICATE NUMBER: OPERTY (Attach ACORD 101, Addit				REV	ISION NUMBER:		
T IN C		S TO CERTIFY T ATED. NOTWITH FICATE MAY BE	HAT THE POLICIE ISTANDING ANY F ISSUED OR MAY	S OF INSURANCE LISTED BEI REQUIREMENT, TERM OR CON PERTAIN, THE INSURANCE AF CH POLICIES. LIMITS SHOWN	LOW HAVE BEI NDITION OF AN FFORDED BY T	EN ISSUED TO THE IY CONTRACT OR ( THE POLICIES DESC	INSURED NAMED A DTHER DOCUMENT CRIBED HEREIN IS S	WITH	RESPECT TO WHICH T	HIS	
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		BASIC	BUILDING 1,000						BUSINESS INCOME	\$	
		BROAD	CONTENTS	_					EXTRA EXPENSE	\$	
	X	SPECIAL	1,000						RENTAL VALUE	\$	
		EARTHQUAKE				07/04/0004	07/04/0000		BLANKET BUILDING	\$	
A		WIND		- GPPA-PF-6055246-09		07/01/2021	07/01/2022		BLANKET PERS PROP	\$	
		FLOOD		-				X	BLANKET BLDG & PP		247,754
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		INLAND MARINE		TYPE OF POLICY						\$	
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	<u>\ 11</u>	M.S.T. G		ng, LLC Attn: Kelly Fortier		SHOULD ANY THE EXPIRAT	( OF THE ABOVE DE TION DATE THEREO CE WITH THE POLIC	F, NOT	BED POLICIES BE CAN FICE WILL BE DELIVER VVISIONS.		D BEFORE
		Dummer		NH	03588		Ro	obin	Edgeonb		

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Town of Bridgton

Lease Number: 534

#### Schedule C – INSURANCE VERIFICATION

Paragraph 15 of the Lease states that you must carry insurance on the Equipment. Your insurance company shall name M.S.T. GOVERNMENT LEASING, LLC, 1491 EASIDE RIVER ROAD, DUMMER, NH 03588, its successors and/or assigns as the loss payee to the extent of its interest if the equipment is damaged. Please fillout the information below to ensure this takes place. You are responsible for contacting your insurance agent to set this up. Please have a binder sent to us.

This is to confirm that the Equipment under Lease Purchase Agreement No.534 is or will be insured for all risks of loss or damage from every cause whatsoever. and the Lessee shall also carry public liability insurance, person injury insurance and property damage insurance covering the Equipment.

All such insurance shall be provided in accordance with the requirements of paragraph 15 of the Lease. M.S.T. Government Leasing, LLC and/or its Assignee shall be named to the extent of its interest "LOSS PAYEE" on the loss or damage coverage and "ADDITIONAL INSURED" on the lability coverage.

A binder describing the insurance will be sent to M.S.T. GOVERNMENT LEASING, LLC and/or its Assignee by mail and/or Fax: 603-262-1931

Agency:	
Address:	3 Chase Street, Suite 1, Bridgton, ME 04009
Agent's Name:	Robyn Edgecomb
Phone:	(207) 647-3311
Insurance Co.	Chalmers Insurance Group
Policy No.	GPNU-PF-0017967-00
Expiration Date:	7/1/2022

### WE MUST HAVE A CERTIFICATE OF INSURANCE IN HOUSE PRIOR TO FUNDING

Lease Number: 534

### Schedule D – ESSENTIAL USE STATEMENT

It is represented to Lessor that the Equipment will be used by Lessee for the Following Purposes:

<u>Reprographic Equipment</u> and the use of the Equipment is essential to its proper, efficient and economic operation. The expense is an ordinary and necessary expense of the Lessee and the use of the Equipment is essential to the proper, efficient and economic operation of the Lessee.

### **Appropriation Certificate**

The Lessee hereby certifies that all payments due for the fiscal year ending June 30, 6/15/2022 are within such fiscal year's budget for Lessee and within an available, unexhausted and unencumbered appropriation.

Lessee: Town of Bridgton B Robert Peabody, Town Manager

Date: (17/20/2)

Lease Number: 534

#### <u>Schedule E – Tax Statement</u>

Lessee further covenants to Lessor as follows:

Lessee is a state or a political subdivision thereof, within the meaning of Section 103 of the Internal Revenue Code of 1986, as amended, and regulations thereunder (the "Code").

The Equipment will be used for a governmental or proprietary purpose of Lessee and will not be used in a trade or business of any person or entity other than the Lessee.

The Equipment will have a useful life in the hands of the Lessee that is in excess of the term of the Lease.

Lessee will comply with all applicable provisions of the Internal Revenue Code of 1986 (the "Code"), including without limitation Section 103 and 148 thereof, and the applicable regulations of the U.S. Treasury Department in order to maintain the exclusion of the interest components of the Lease Purchase Payments from gross income for the purpose of Federal Income Taxation.

Lessee will use the Equipment as soon as practicable and with all reasonable dispatch for the purpose for which this Lease has been entered into. No part of the proceeds of this Lease shall be invested in any securities, obligations or other investments or used, at any time, directly or indirectly, in a manner which, if such use had been reasonably anticipated on the date of this Lease, would have caused any portion of the Lease to be or become "arbitrage bonds" within the meaning of Section 103(b)(2) or Section 148 of the Code, as amended, and the applicable regulations of the U.S. Treasury Department.

Lessee hereby designates the Lease as a "qualified tax-exempt obligation" as defined in Section 265 (b)(3)(B) of the Code, as amended. The aggregate face amount of all tax-exempt obligations (excluding private activity bonds other than qualified 501 (c)(3) bonds) issued, or to be issued, by Lessee and all subordinate entities thereof during the calendar year of commencement of this Lease (the "Issuance Year") is not reasonably expected to exceed \$10,000,000. Lessee and all subordinate entities thereof will not issue in excess of \$10,000,000 of qualified tax-exempt obligations (including this Lease, but excluding private activity bonds other than qualified 501 (c)(3) bonds) during the Issuance Year without first obtaining an opinion of recognition bond counsel acceptable to Lessor that the designation of this Lease as a "qualified tax-exempt obligation" will not be adversely affected.

Lessee represents and warrants that it is a governmental unit under the laws of the State with general taxing powers, this Lease is not a private activity bond as defined in Section 141 of the Code, as amended: 95% or more of the net proceeds of this Lease will be used for local governmental activities of Lessee; and the aggregate face amount of all tax-exempt obligations (other than private activity bonds) issued, or to be issued by the Lessee and all subordinate entities thereof during the Issuance Year is not reasonably expected to exceed \$5,000,000. Lessee and all subordinate entities thereof will not issue in excess of \$5,000.000 of tax-exempt bonds (including this Lease, but excluding private activity bonds) during the Calendar Year without first obtaining an opinion of recognized bond counsel acceptable to Lessor that the excludability of the interest on the Lease from gross income for federal tax purposes will not be adversely affected.

Upon Lessor's request, Lessee shall, at its own expense, provide an opinion of recognized bond counsel acceptable to Lessor as to the above representations prior to acceptance of Equipment.

Lessee: Town of Bridgton Robert Peabody, Town Manager By: `

Date:  $\frac{C7}{20}/21$ 

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	Bridgton, Town of							
	Schedule F							
ID #	ID # Building Room 1st Year Equipment Serial Number							
			Ricoh IMC4500 45 CPM <sup>~</sup> RADF Duplex 4-Paper Drawer 11 X 17 Internal Finisher 3-Hole Punch-Scan-Fax-Post					
1	Bridgton Police	Dispatch Office	Script-Hard Drive for Secure Print-Airprint	3140RC00156				
			Ricoh IMC6000 60 CPM <sup>~</sup> RADF Duplex LCT-Paper 11 X 17 External Finisher 3-Hole Punch-Scan-Fax-Post Script					
2	Bridgton Town Office	Main Office	Hard Drive for Secure Print-Airprint-OCR	3121R402079				

UCC FINANCING STATEMENT FOLLOW INSTRUCTIONS					<u>Ö</u>		
A. NAME & PHONE OF CONTACT AT FILER [optional]		Maine Secretary of State					
B. E-MAIL CONTACT AT FILER [optional]		Filing Number: 20210907109000163-41					
C. SEND ACKNOWLEDGEMENT TO: (Name and Address)			Filing Date and Time: 09/07/21 02:23 PM				
L		ті	HE ABOVE SPAC	E IS FOR F	ILING OFFICE US	EONLY	
DEBTOR'S NAME: Provide only <u>one</u> debtor name (1a or 1b)(use exact, full na name will not fit in line 1b, leave all of item 1 blank, check here and provide 1a. ORGANIZATION'S NAME					ame); if any, part of th Statement Addendum		
OR 1b. INDIVIDUAL'S SURNAME	FIRST PERSON				(S)/INITIAL (S)	SUFFIX	
	TIKOT FERGOR				ADD'L NAME(S)/INITIAL(S)		
10. MAILING ADDRESS 3 CHASE STREET, SUITE 3		I		STATE ME	POSTAL CODE 04088	COUNTRY	
name will not fit in line 2b, leave all of item 2 blank, check here and provide 2a. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S SURNAME 2c. MAILING ADDRESS	FIRST PERSON				(S)/INITIAL(S) POSTAL CODE		
3. SECURED PARTY'S NAME (or NAME of TOTAL ASSIGNEE of ASSIG 3a. ORGANIZATION'S NAME NORWAY SAVINGS BANK	GNOR SECU	RED PART	Y - insert only one	Secured Pa	arty name (3a or 3k	)	
OR 3b. INDIVIDUAL'S SURNAME	FIRST PERSON	FIRST PERSONAL NAME		ADD'L NAME(S)/INITIAL(S)		SUFFIX	
3c. MAILING ADDRESS 261 MAIN STREET	CITY NORWAY				POSTAL CODE 04268	COUNTRY	
4. COLLATERAL: This financing statement covers the following collateral See attachment				1		1	
	t (see UCC1Ad,	item 17 and ii	·	-		ersonal Representative	
6a. Check <u>only</u> if applicable and check only <u>one</u> box:           X         Public-Finance Transaction         Manufactured-HomeTransaction	A Debtor is a	Fransmitting L		heck <u>only</u> if ap	Lien Non-UC	nly <u>one</u> box: C Filing	
7. ALTERNATIVE DESIGNATION (if applicable): Lessee/Lessor Cons	signee/Consigno	r 🗌	Seller/Buyer	Bailee/	Bailor	icensee/Licensor	

8. OPTIONAL FILER REFERENCE DATA

## UCC FINANCING STATEMENT ADDITIONAL PARTY

#### FOLLOW INSTRUCTIONS

	18. NAME OF FIRST DEBTOR: Same as line 1a or 1b on Financing Statement; if line 1b was left blank because individual Debtor name did not fit, check here				Filing Number:			
	18a. ORGANIZATION'S NAME TOWN OF BRIDGTON				20210907109000163-41			
OR	18b. INDIVIDUAL'S SURNAME							
	FIRST PERSONAL NAME							
	ADD'L NAME(S)/INITIAL(S)		SUFFIX					
					ACE IS FOR FILING OF			
	. ADDITIONAL DEBTOR'S NAME: Provide only <u>one</u> debtor name (19a or 19 19a. ORGANIZATION'S NAME	9b)(use exact, full nam	ne; do not omit, i	modify, or abbreviate an	y part of the Debtor's na	ame)		
OR	19b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAM	E	ADD'L NAM	ADD'L NAME(S)/INITIAL(S)			
190	MAILING ADDRESS	CITY		STATE	POSTAL CODE	COUNTRY		
20.	ADDITIONAL DEBTOR'S NAME: Provide only One debtor name (20a or 20b	)(use exact, full name	; do not omit, m	odify, or abbreviate any	part of the Debtor's na	me)		
	20a. ORGANIZATION'S NAME							
OR	20b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAM	E	ADD'L NAME	SUFFIX			
20c. MAILING ADDRESS		CITY		STATE	POSTAL CODE	COUNTRY		
21.	ADDITIONAL DEBTOR'S NAME: Provide only <u>one</u> debtor name (21a or 21b	o)(use exact, full name	e; do not omit, m	odify, or abbreviate any	part of the Debtor's nan	ne)		
	21a. ORGANIZATION'S NAME							
OR	21b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAM	E	ADD'L NAME	SUFFIX			
21c.	MAILING ADDRESS	CITY		STATE	POSTAL CODE	COUNTRY		
22	ADDITIONAL SECURED PARTY'S NAME or X ASSIGN	NOR SECURED P	ARTY'S NAME	: Provide only one r	name (22a or 22b)			
	MST GOVERNMENT LEASING LLC							
OR	22b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME		ADD'L NAM	ADD'L NAME(S)/INITIAL(S)			
	I MAILING ADDRESS	CITY		STATE	POSTAL CODE	COUNTRY		
14	91 EAST SIDE RIVER ROAD	DUMMER		NH	03588			
23.	ADDITIONAL SECURED PARTY'S NAME or ASSIGN		ARTY'S NAME	: Provide only one r	ame (23a or 23b)			
	23a. ORGANIZATION'S NAME							
OF	23b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAM	1E	ADD'L NAM	SUFFIX			
23c.	MAILING ADDRESS	CITY		STATE	POSTAL CODE	COUNTRY		
24	MISCELLANEOUS:							

	Bridgton, Town of						
	Schedule F						
ID #	Building	Room	1st Year Equipment	Serial Number			
			Ricoh IMC4500 45 CPM <sup>~</sup> RADF Duplex 4-Paper Drawer 11 X 17 Internal Finisher 3-Hole Punch-Scan-Fax-Post				
1	Bridgton Police	Dispatch Office	Script-Hard Drive for Secure Print-Airprint	3140RC00156			
			Ricoh IMC6000 60 CPM <sup>~</sup> RADF Duplex LCT-Paper 11 X 17 External Finisher 3-Hole Punch-Scan-Fax-Post Script				
2	Bridgton Town Office	Main Office	Hard Drive for Secure Print-Airprint-OCR	3121R402079			

Form 8038-G	Information Return for Tax-Exempt Governmental Bonds	
(Rev. September 2018)	<ul> <li>Under Internal Revenue Code section 149(e)</li> <li>See separate instructions.</li> </ul>	OMB No. 1545-0720
Department of the Treasury Internal Revenue Service	Caution: If the issue price is under \$100,000, use Form 8038-GC. ► Go to www.irs.gov/F8038G for instructions and the latest information.	

momun		-							
Part	rt I Reporting Authority				If Amended Return, check here 🕨 🗌				
1 Is	1 Issuer's name			2 Issuer's employer identification number (EIN)					
Town o	Fown of Bridgton				01-6000082				
3a Name of person (other than issuer) with whom the IRS may communicate about this return (see instructions)				3b Telephone	3b Telephone number of other person shown on 3a				
Kelly Fortier						800-750-1		.,	
<b>4</b> N	umber and street (or P.O. box	if mail is not delivered to street address	5)	Room/suite	5 Report nu	mber <i>(For IRS</i>	and the second se	and statistics	
3 Chas	e Street			3			3		
<b>6</b> C	ity, town, or post office, state,	and ZIP code			7 Date of is	sue			
Bridgto	on, ME 04088				_	7/15/202	1		
8 N	ame of issue				9 CUSIP nu	mber			
	of Bridgton					none			
	ame and title of officer or othe structions)	r employee of the issuer whom the IRS	may call for more informa	tion (see		10b Telephone number of officer or other employee shown on 10a			
Robert	A. Peabody Jr. Town Mai	nager				207-647-87	786		
Part		enter the issue price). See	the instructions and	attach sch	edule.				
11	Education					11	11870	33	
12	Health and hospital					12			
13	Transportation					13			
14	Public safety					14			
15	Environment (including	sewage bonds)				15			
16	Housing					16			
17 Utilities						17			
18	Other. Describe ►					18			
		ANs, check only box 19a			· · · ► [				
	,	ck only box 19b							
20		of a lease or installment sale,				- <u> </u>		90000	
Part	Description of I	Bonds. Complete for the er				<u>,                                     </u>			
	(a) Final maturity date	(b) Issue price	(c) Stated redempt price at maturity		(d) Weighted (e) Yield average maturity		(e) Yield		
21	08/01/2025	\$ 11870.33	\$ 1	1870.33	<b>5</b> yea	ars	3.2	9%	
Part I		eds of Bond Issue (includir		discount)					
22	Proceeds used for accr					22			
23		ue (enter amount from line 21,				23	11870	33	
24		d issuance costs (including une							
25		lit enhancement							
26		easonably required reserve or							
27		d prior tax-exempt bonds. Co							
28		d prior taxable bonds. Comple							
29		ugh 28)				29			
30		s of the issue (subtract line 29 f				30	11870	33	
Part		Refunded Bonds. Complet							
31		ighted average maturity of the						ears	
32		ighted average maturity of the					ує	ears	
33		which the refunded tax-exempt		ו (וענטע) א	TTY)	-			
34	Enter the date(s) the ref	funded bonds were issued 🕨 (N	VIIVI/DD/ 1 Y Y Y)						

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 63773S

Form 8038-G (Rev. 9-2018)

Form 80	)38-G (Rev	. 9-2018)		Pa	age <b>2</b>
Part	VI M	liscellaneous			
35	Enter th	ne amount of the state volume cap allocated to the issue under section 141(b)(5)	. 35		
36a		ne amount of gross proceeds invested or to be invested in a guaranteed investment contr			
			. 36	a	
b	Enter th	ne final maturity date of the GIC ► (MM/DD/YYYY)			
с	Enter th	ne name of the GIC provider ►			
37	Pooled	financings: Enter the amount of the proceeds of this issue that are to be used to make lo	oans		
	to othe	r governmental units	. 37		
38a		asue is a loan made from the proceeds of another tax-exempt issue, check box $\blacktriangleright$ $\Box$ and		following informa	ation:
b		ne date of the master pool bond ► (MM/DD/YYYY)			
С		ne EIN of the issuer of the master pool bond ▶			
d	Enter th	ne name of the issuer of the master pool bond $\blacktriangleright$			
39	If the is	suer has designated the issue under section 265(b)(3)(B)(i)(III) (small issuer exception), che	eck box		M
40	If the is	suer has elected to pay a penalty in lieu of arbitrage rebate, check box	· · ·	🕨	
41a		suer has identified a hedge, check here $\blacktriangleright$ $\square$ and enter the following information:			
b		of hedge provider ►			
С	••	f hedge ►			
d	Term o	f hedge ►		•	
42	If the is	suer has superintegrated the hedge, check box	· · ·		
43	If the i	ssuer has established written procedures to ensure that all nonqualified bonds of t	nis issue	are remediated	
	accord	ing to the requirements under the Code and Regulations (see instructions), check box			H
44	If the is	suer has established written procedures to monitor the requirements of section 148, check	or the ame	unt	
45a		portion of the proceeds was used to reimburse expenditures, check here $\blacktriangleright$ and enterport		unt	
b	Enter ti	ne date the official intent was adopted ► (MM/DD/YYYY) Under penalties of perjury, I declare that I have examined this return and accompanying schedules and statement	ts and to the	best of my knowledg	 10
Sign	ature	and belief, they are true, sourcet, and complete. I further declare that I consent to the IRS's disclosure of the issue	er's return inf	ormation, as necessar	ry to
and	ataro	process this return, to the person that I have authorized above.	0		
Consent		A T/2 /21 Report A	1 Roch	du TR	
Cona	Sent	Signature of issuer's authorized representative Date Type or print na	ame and title	Hown Mana	87
<b>D</b> . 1 1		Prenarer's signature Date	Check		<u>ب</u>
Paid		Kelly Fortier Kelly Fortier 7/15/21	self-emplo		
Prep	arer		's EIN ►	30-0136199	
Use	Only		ne no.	800-750-1538	
			Foi	m 8038-G (Rev. 9-	-2018)