

Specialized Purchasing Consultants

1491 East Side River Road

Dummer, NH 03588

(800)750-1538



FY21 Annual Report

With FY22 Projections

Peter Drescher

Essex Westford School District

51 Park St.

Essex Junction, VT 05452



Specialized Purchasing Consultants Inc.
Serving Maine, New Hampshire & Vermont since 1988

September 2021

Peter Drescher
Essex Westford School District
51 Park St.
Essex Junction, VT 05452

Skip Tilton
President

Corporate Office:
1491 East Side River Road
Dummer, NH 03588
(800) 750-1538

VISIT US ON THE WEB:
www.spccopypro.com

Dear Peter:

We at Specialized Purchasing Consultants wish to thank you for your continued confidence in us for the **past 15 years**. We hope we can continue this relationship for many years to come.

This year's Annual Report provides an overview of last year's reprographic equipment usage and status. We recognize that this was an unusual year and that accurate usage may not be fully reflected. However, it is still good to compare and review to see just how the pandemic has impacted usage. Recommendations have still been made to address any potential problem areas and help to avoid needless down time and improve equipment reliability.

Every year we strive to improve or enhance our services to save our clients time, money, and effort. Hopefully you have been able to benefit from these services, and we hope to continue to offer new services. In fact, one new service is the Client Warranty and Relief Fund. A description of this valuable service is provided in this year's report. We are pleased to continue offering all of our services to you at no additional charge.

We appreciate the opportunity to provide you with the best possible pricing, service, and equipment. We look forward to our meeting. Feel free to share your thoughts and feelings concerning your overall experience with SPC.

Sincerely,

Skip Tilton
President

"Protecting Your Copier Interests"

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MEET YOUR TEAM

Skip Tilton, President
Billie Jo Tilton, Vice President



As co-founders of SPC, we are very proud of our team of professionals. The concept of group purchasing to save millions has grown since 1988 into providing over 16 different managerial services that increase reliability and extend the life of your equipment. However, none of this would have been possible without the loyalty of our clients, many of whom we have assisted for more than 20 years! Together, we have realized the lowest prices possible while improving the quality of your service and equipment. We have also been able to find ways to increase your equipment reliability, monitor and track usage variations throughout the year, and keep your costs under control.



Alex Webster
Operations, Marketing & IT Manager



Alex is involved in every aspect of SPC. He actively seeks to improve the cooperative bidding process and is continually seeking to improve the buying power in New England. Alex organizes and prepares the bids for new and existing clients, tabulates the bid results and presents them to our clients. He also presents our Annual Reports each year. He keeps our office equipment up to date, ensuring we are always online and using the latest technology to maintain STARDoc and FM Audit so our clients have access to valuable information on their equipment.

Pam Weed
Client-Vendor Relations



Pam helps maintain a good relationship between clients and vendors, overseeing warranty complaints and replacements, equipment upgrades and changes, end-of-year meter collection and billing, and Annual Reports. Pam also assists with marketing SPC services.

Kelly Fortier
Office Support



Our newest team member, Kelly creates and maintains Service & Supply contracts and Warranties, equipment additions and upgrades, lease documentation, bookkeeping, and other office support.

Heidi Tilton
Accounting Support



Heidi assists with bookkeeping and billing for both clients and vendors, processing payments, contact information updates, and other office support.

Sue Penney
Accounting Coordinator



Sue rejoins our team to oversee billing, leases, and purchase transactions.

Robert Dutil
Information Technology



Bob keeps SPC running by maintaining and updating database processes as well as assisting in updates to SPC's STARDoc website and the creation of code to create the many reports SPC generates to give you the accurate information of your usage.

Jamin Tilton
Operations Support



Jamin plays a vital role in performing onsite and virtual equipment surveys and installation audits. He assists with STARDoc and FM Audit updates as well.

SPC TIMELINE

1988 Specialized Purchasing Consultants opens its doors

- Began offering equipment at the sales representative's cost with continued cooperative buying power obtaining competitive rates on leases, equipment, and Service & Supply contracts.

1999 Improved Annual Report

- Revised Annual Report format to include new charts and tables for more expansive usage and budget detail.
- Established Student Ratios.

2001 Meter Collection

- Began collecting meter reads directly from client and submitting to vendors via spreadsheet, providing more accurate and consistent billing.

2002 Bond Counsel Review

- Added Bond Counsel Review to ensure any and all funding sources provided legal documentation to meet State statutes and regulations.

2003 Bond Counsel Review of Contracts and Warranties

- Service & Supply Contracts revised to reflect SPC's commitment to managing a client's account for five years while allowing the client a 30-day cancel option.
- Warranty revised to protect equipment, guaranteeing service or replacement at no charge, even if a vendor goes out of business.

2012 STARDoc and Simplified Billing Developed and Implemented

- Live Floor Plans: Allows IT administrators to move devices around on their own floor plans.
- STARDoc: Helps project out the end-of-year costs and potential overages.
- Simplified Billing: Designed to eliminate hundreds of invoices and condenses it down to 2 or 3 a year.

2013 STARDoc - Daily Tracking

- Meters gathered daily to track usage

2014 STARDoc - Monthly Audits

- Users can see a monthly snapshot of current usage and estimated projections

2015 STARDoc - Mapping Options and Asset Management

- Allows mapping of other IT devices (Wireless Access Points, IP Cameras, Projectors, VoIP Phones, etc.)
- IT Asset Management tracks all IT purchases, warranty expirations, etc.

SPC TIMELINE (Continued)

2018 STARDoc - Improved Pinpointing of Budget and Communications

- Improved pinpointing of machines projected to go over budget
- Facilitate communication with your vendor's service manager
- Request service history on any given printer or copier

2019 STARDoc – Service Histories, Chromebook Bid

- Mandatory annual fleet service history: Provides data on the overall reliability of the fleet.
- SPC's Chromebook bid allowed organizations to piggyback off our cooperative pricing. Many schools like SAU 67 - Bow and SAU 57 - Salem benefited from this pricing.
- Five-Year Fleet Management (FYFM): Projecting out five-year costs for all equipment based on current and past usage.

2020 Mock Bids - Warranty and Relief Fund

- Mock Bids: allows us to show where a client's pricing would come in without having to go out to bid. This allows them to buy off an existing bid, thus saving time and money.
- Warranty and Relief Fund: Due to the pandemic, there are serious upheavals in the industry. In an effort to cushion our clients, this fund was established. For more information, see the last page of the Annual Report.

2020 Chromebook Bid

- Third year in a row, awarding primarily to Y & S Technologies for Lenovo
- Sold 3,379 units to 17 clients for just under \$815k in sales

2021 Vendor Services and Warranty Relief Equipment

- Vendor Bid Portal allows vendors to electronically submit bids, ensuring accuracy and saving time when calculating bid results for presentation.
- Premier Vendors Classification notes which vendors are not only cooperative to SPC bids but who demonstrate willingness to support SPC's processes before, during, and after the bid.
- Warranty Relief Equipment Base: Premier Vendors will have access to SPC-traded high-quality, low-meter machines. For more information, see the last page of the Annual Report.

2022 SPC Roadmap

- STARDoc Upgrade: Plans are being made to give STARDoc a more modern facelift.
- Internal restructuring to ensure our clients receive the best possible service from SPC.

EQUIPMENT HEALTH STATUS

Total Number of Machines	360
Total Black Photocopiers & MFPs:	51
Total Color Photocopiers & MFPs:	23
Total Black Network Printers:	255
Total Color Network Printers:	31
Total Removed From Service:	20
# of Units Not in Use for FY21	6
# of Units OFF Warranty**	3
# of Units Approaching End of Warranty	211
# of Units Overused	0
# of Units Underused	0
Contract Commencement Date	07/01/2017
All Warranties and Service Contracts Expire	06/30/2023
# of Annual Payments Left on Lease	1
SPC's FM Audit Print Management Software Loaded	Yes
Printer Contract Signed	Yes

**NOTE: When a machine goes off warranty, it does not mean that the service contract expires. It simply means that if a replacement machine becomes necessary, it may not be at "no charge."

Dear Peter,

Client budgets have been significantly impacted for the past two years because of the COVID-19 restrictions. Black usage dropped again by a significant average (Black Pre-Covid is 2,291 down to 1,284 Copies per Student ... yours is at **1,344**...while Color Pre-Covid is 216 down to 182 Copies per Student ...yours is at **216**) because of the change to working remotely most of the year.

Your vendors seem to be taking good care of your fleet, though some machines are aging. OSV has significantly improved their response time for service to 3.83 hours, down from 9.06 hours. However, your equipment is aging. When equipment reaches ten years out from its model introduction, parts are harder to find. It is our recommendation that you consider an upgrade that would commence on August 2, 2022. Your last lease payment will be made on August 1, 2022. Your first payment of the new lease would be on August 1, 2023. It is our opinion that your lease cost would drop significantly because the last upgrade incorporated significant buyouts due to school districts merging. Service-and-supply contract costs would also drop in FY23, which would save \$82,615.70 over five years in color usage at COVID (lower-than-usual) volumes. We can discuss this at our meeting.

Sincerely,
Skip

Essex Westford SD
Vince Gonillo
51 Park Street
Essex Jct, VT 05452
Five-Year Basis beginning with the 2017/2018 Fiscal Year

Copies-per-Year: 13,243,573

Present vs. Proposed Recommendations as of 8/2/2017

PRESENT SITUATION

- 1) Guarantees on Photocopiers...**Two Year (CCSU)**
- 2) Annual Price Ceilings Left... **Two Year (CCSU)**
- 3) High Volume Console Units...**21**
- 4) Units to be Traded...**130**
- 5) Photocopiers...**49**
- 6) Color Photocopiers Networked ...**20**
- 7) MFP's...5, 1 Ink Jet MFP
- 8) Network Printers... 315 **w/31 Color**

Total number of Units...**369**

- 9) Duplex's...**341**
- 10) Finisher's...41

PROPOSED SITUATION

- 1) Guarantees for both New, Recons & Used Photo's...**Five+ Years**
- 2) 5% or CPI Annual Ceilings, whichever is less...**Five+ Years**
- 3) High Volume Console Units with 3 Million plus...**21**
- 4) Replaced **110 New**
- 5) Photocopiers...**49 with Secure Print/Confidential Mailbox**
- 6) Low Cost Color Photocopiers Networked...**20**
- 7) MFP's...6
- 8) Network Printers...295 **w/30 Color**

Total number of Units...**348 (Closing out 21 low volume locations)**

- 9) Duplex's... **348**
- 10) Finisher's... **42**

Overall Description of Equipment Fleet:

Presently, you have **Five different Manufacturers & 19 different Models**. **The new arrangement will shift to two vendors servicing everything**. This will greatly reduce cost and improve reliability.

Capital:

Presently, you have **two leases**: One with SU 13, a Municipal Lease and One Commercial Lease for Essex Town SD that will both be paid off on August 2nd, 2017. Your first of five annual lease payments will be due on **August 1st 2018**. The municipal lease will have a non-appropriation clause. A legal opinion from SPC's bond counsel (John Larouche in Augusta ME) will be done on this lease transaction. This will assure that all documents are prepared correctly and signed by the appropriate City and bank officials, and that the lease purchase is a tax-exempt obligation with no premium payable by the school district. At your own expense, you can have your own bond counsel also review the documents which would simply duplicate this service.

Service & Supplies:

Considering all of your consumable cost centers including service you are averaging **\$0.004990 for black and \$0.053802 for Color**. The new contract will come in at a CPC of **\$0.004502 for Black and \$0.049210 for Color**.

Vendor Packages:

SPC has brought to you multiple different vendor combinations, matching up the best technology available to meet your needs. We would like to highlight the most qualified bid combination for your School District.

	<u>Cost Center</u>	<u>Present EWSD</u>	<u>EWSD FY18</u>	<u>EWSD FY19</u>
1.	S&S Color only	\$51,610.68	\$47,205.49	\$47,205.49 #
2.	S&S Black only	\$61,293.14	\$55,309.99	\$55,309.99 #
a.	Annual Lease	\$109,329.31	\$109,329.31	\$117,042.33*
3.	F. Upgrade (#53)	<u>\$28,800.00</u>	<u>\$00.00</u>	<u>\$00.00</u>
	Totals	\$251,033.13	\$211,844.79	\$219,557.81

The successful bidders will have a blanket servicing contract that includes all consumables excluding only staples and paper for all of the equipment that is under their factory authorized ability to service. They will provide one easy 'Cost per Copy' billing plan done twice a year in July & January with a reconciliation invoice in June. Your service contract will be fixed through **June 30th 2018**. **#A contract extension has been negotiated for four more years, which will have an annual price ceiling of five percent or CPI, whichever is less.** You however, only commit funds for one-year at a time to the servicing vendor. And even this scenario allows you to upgrade, lowering the service costs, if it is to your advantage to go out to bid at any time. SPC will set up both the service- supply contracts and the warranty cards with the successful bidding vendors.

Security package: Wiping out old data on trade out units has been included in the package.

*This includes an estimate for the buyout of the DLG Fair Market Value Lease. Actual buyout with ownership came in at \$4,090.83 higher per year. SPC will provide an in-house lease for this amount that will be co-terminus since the board has only approved the \$117,042.33.

AGING EQUIPMENT SUMMARY

The following equipment is seven or more years from the date the model was first offered for sale by the manufacturer. This is a major factor due to availability of parts, cost of operation, and warranties expiring at 10 years from the Date of Introduction. Usage, age, and service history should be considered to see if they are due for replacement soon.

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
ACE	Room P204	Kyocera P6026CDN	LW74701906	NAI927	02/01/2014
ACE	Room P207	Kyocera FS-2100DN	LQA4611082	NAI927	10/01/2012
Albert D. Lawton Intermediate	Library	Toshiba e-Studio 3055C	C7HD78629	OSV	07/01/2013
Albert D. Lawton Intermediate	Room A08 Main Office	Kyocera P2135DN	LVK4410339	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A22 Guidance	Kyocera P2135DN	LVK4410338	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A36	Kyocera P2135DN	LVK4410455	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A41	Kyocera P2135DN	LVK4411549	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A46	Kyocera P2135DN	LVK4410199	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A49 IT Office	Kyocera M2035 MFP	LVV4401742	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A49 IT Office	Kyocera P6026CDN	LW74701884	NAI927	02/01/2014
Albert D. Lawton Intermediate	Room A49 Storage	Kyocera P2135DN	LVK4410359	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room A49 STORAGE	HP Laser Jet 4250	CNDX301567	NAI927	01/01/2004
Albert D. Lawton Intermediate	Room A52	Kyocera P6026CDN	LW74701907	NAI927	02/01/2014
Albert D. Lawton Intermediate	Room B03	Kyocera P2135DN	LVK4410344	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room B21 - Teachers' Room	Toshiba e-Studio 857	CAHDI3822	OSV	06/01/2014
Albert D. Lawton Intermediate	Room B21 - Teachers' Room	Toshiba e-Studio 857	CAHDI3835	OSV	06/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Albert D. Lawton Intermediate	Room B23	Kyocera P2I35DN	LVK44I0302	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room B24	Kyocera P2I35DN	LVK44I0508	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room C06	Kyocera P2I35DN	LVK44I0343	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room C10	Kyocera P2I35DN	LVK44I1560	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room C22	Kyocera P2I35DN	LVK44I1540	NAI927	03/01/2014
Albert D. Lawton Intermediate	Room C25	Kyocera P2I35DN	LVK44I0304	NAI927	03/01/2014
Albert D. Lawton Intermediate	STORAGE	Kyocera P2I35DN	LVK44I0443	NAI927	03/01/2014
Center for Technology	Bldg Trades/Nat Res H04 Conf	Kyocera P6026CDN	LW75203723	NAI927	02/01/2014
Center for Technology	Building Trade Program	Toshiba e-Studio 457	CEHD28690	OSV	06/01/2014
Center for Technology	E100	Toshiba e-Studio 657	CAHDI4097	OSV	06/01/2014
Center for Technology	Room C121	Kyocera P6026CDN	LW74701882	NAI927	02/01/2014
Center for Technology	Room C122A	Kyocera P2I35DN	LVK44I0321	NAI927	03/01/2014
Center for Technology	Room DI01	Toshiba e-Studio 5560c	CFDG61934	OSV	04/01/2014
Center for Technology	Room DI02	Kyocera P2I35DN	LVK44I0453	NAI927	03/01/2014
Center for Technology	Room DI04	Kyocera P2I35DN	LVK44I0516	NAI927	03/01/2014
Center for Technology	Room EI06	Kyocera P2I35DN	LVK44I0392	NAI927	03/01/2014
Center for Technology	Room EI07	Kyocera P2I35DN	LVK44I1553	NAI927	03/01/2014
Center for Technology	Room EI08	Kyocera P2I35DN	LVK44I0325	NAI927	03/01/2014
Center for Technology	Room EI08B	Kyocera P2I35DN	LVK44I0294	NAI927	03/01/2014
Center for Technology	Room EI09	Kyocera P2I35DN	LVK44I1556	NAI927	03/01/2014
Center for Technology	Room EI09 - Skill Tech & Co-op	Toshiba e-Studio 657	CAHDI4096	OSV	06/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Center for Technology	Room E110	Kyocera P2135DN	LVK4410305	NAI927	03/01/2014
Center for Technology	Room M109A	Kyocera FS-2100DN	LQA4611042	NAI927	10/01/2012
Center for Technology	Room M112	Kyocera P2135DN	LVK4409814	NAI927	03/01/2014
Center for Technology	Room M116	Kyocera P2135DN	LVK4410452	NAI927	03/01/2014
Center for Technology	Room M117	Kyocera P2135DN	LVK4411558	NAI927	03/01/2014
Center for Technology	Room M118	Kyocera FS-2100DN	LQA4611056	NAI927	10/01/2012
Center for Technology	Room M119	Kyocera P2135DN	LVK4411554	NAI927	03/01/2014
Center for Technology	Room M126- Graphic Design	Xerox C60	E2B648894	XEROXCopier	09/01/2014
Center for Technology	Room M127	Xerox C60	E2B658389	XEROXCopier	09/01/2014
Center for Technology	Room R119	Kyocera P2135DN	LVK4410336	NAI927	03/01/2014
Center for Technology	Room R124	Toshiba e-Studio 657	CAHDI4098	OSV	06/01/2014
Center for Technology	Room R124 Cosmetology 2	Toshiba e-Studio 4540c	SMI380670	OSV	05/01/2011
Center for Technology	Room R129	Kyocera P2135DN	LVK4410331	NAI927	03/01/2014
Center for Technology	Room R209	Kyocera P2135DN	LVK4411550	NAI927	03/01/2014
Center for Technology	Room R215A	Kyocera P2135DN	LVK4410350	NAI927	03/01/2014
Center for Technology	Room R217	Kyocera P2135DN	LVK4410347	NAI927	03/01/2014
Central Office East	Copier	Toshiba e-Studio 5560c	CSBEI7738	OSV	04/01/2014
Central Office East	Room 03	Kyocera P2135DN	LVK4204366	NAI927	03/01/2014
Central Office East	Room 14	Kyocera P2135DN	LVK4410337	NAI927	03/01/2014
Central Office West	Room 102	Kyocera P2135DN	LVK4410391	NAI927	03/01/2014
Central Office West	Room 104	Kyocera P2135DN	LVK4410371	NAI927	03/01/2014

Essex Westford School District

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Central Office West	Room 107	Kyocera FS-4100DN	NUK3408328	NAI927	10/01/2012
Central Office West	Room 112	Toshiba e-Studio 857	CAHDI3841	OSV	06/01/2014
Central Office West	Room 112	HP Laser Jet 4250	CNGX304126	NAI927	01/01/2004
Central Office West	Room 115	Kyocera FS-4100DN	LQP5912239	NAI927	10/01/2012
Central Office West	Room 120	Kyocera FS-4100DN	NUK2902818	NAI927	10/01/2012
Central Office West	Room 200A	Kyocera FS-2100DN	LQA4611044	NAI927	10/01/2012
Central Office West	Room 200B	Kyocera P2135DN	LVK4410297	NAI927	03/01/2014
Central Office West	Room 205	Kyocera P2135DN	LVK4410451	NAI927	03/01/2014
Central Office West	Room 206	Toshiba e-Studio 3055C	C7HD78664	OSV	07/01/2013
Central Office West	Room 210	Kyocera FS-2100DN	LQA4611077	NAI927	10/01/2012
Central Office West	Room 214	Kyocera FS-2100DN	LQA4611099	NAI927	10/01/2012
Essex Elementary School	A-Pod SPED	Kyocera P2135DN	LVK4411557	NAI927	03/01/2014
Essex Elementary School	Room 1 Nurse	Kyocera P2135DN	LVK4410352	NAI927	03/01/2014
Essex Elementary School	Room 74 Office Copy Room	Toshiba E-Studio 6570C	SSAF90726	OSV	04/01/2014
Essex High School	Room C244A	Kyocera P2135DN	LVK4410384	NAI927	03/01/2014
Essex High School	Maintenance Garage	Kyocera P2135DN	LVK4410459	NAI927	03/01/2014
Essex High School	Maintenance Office	Kyocera FS-4100DN	NUK2902829	NAI927	10/01/2012
Essex High School	Room A099 - Guidance Office	Toshiba e-Studio 557	CAHDI4261	OSV	06/01/2014
Essex High School	Room A105	Kyocera P2135DN	LVK4410351	NAI927	03/01/2014
Essex High School	Room A108	Kyocera P2135DN	LVK4410389	NAI927	03/01/2014
Essex High School	Room A109	Kyocera P2135DN	LVK4411680	NAI927	03/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Essex High School	Room AII0	Kyocera P2I35DN	LVK44I0390	NAI927	03/01/2014
Essex High School	Room AIII	Kyocera P2I35DN	LVK44I030I	NAI927	03/01/2014
Essex High School	Room AII2	Kyocera P2I35DN	LVK44I03II	NAI927	03/01/2014
Essex High School	Room AII3	Kyocera P2I35DN	LVK44I03I0	NAI927	03/01/2014
Essex High School	Room AII4	Kyocera P6026CDN	LW7470I899	NAI927	02/01/2014
Essex High School	Room AII5	Kyocera P2I35DN	LVK44I0395	NAI927	03/01/2014
Essex High School	Room B0I8	Kyocera P2I35DN	LVK44I0306	NAI927	03/01/2014
Essex High School	Room B026	Kyocera P2I35DN	LVK44I0300	NAI927	03/01/2014
Essex High School	Room B029	Kyocera P2I35DN	LVK44I0348	NAI927	03/01/2014
Essex High School	Room BI02 Science	Kyocera ECOSYS P602Icdn	LW34300828	NAI927	02/01/2014
Essex High School	Room BI05A Nurse	Kyocera P2I35DN	LVK44I029I	NAI927	03/01/2014
Essex High School	Room BII2	Kyocera P2I35DN	LVK44II55I	NAI927	03/01/2014
Essex High School	Room BII2- Pottery	Kyocera FS-2I00DN	LQA46II057	NAI927	10/01/2012
Essex High School	Room BII3A - Art	Kyocera P6026CDN	LW7470I89I	NAI927	02/01/2014
Essex High School	Room BII5	Kyocera FS-2I00DN	LQA46II054	NAI927	10/01/2012
Essex High School	Room BII6	Kyocera P2I35DN	LVK44I0346	NAI927	03/01/2014
Essex High School	Room BII7	Kyocera P2I35DN	LVK44I034I	NAI927	03/01/2014
Essex High School	Room BII8	Kyocera P2I35DN	LVK44I04II	NAI927	03/01/2014
Essex High School	Room BII9	Kyocera P2I35DN	LVK44I0349	NAI927	03/01/2014
Essex High School	Room BI2 Maintenance	Toshiba e-Studio 3055C	C7HD78644	OSV	07/01/2013
Essex High School	Room BI20 STORAGE	Kyocera P2I35DN	LVK44I0329	NAI927	03/01/2014

Essex Westford School District

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Essex High School	Room BI20 Storage (fr AII3)	Kyocera P2I35DN	LVK44I0345	NAI927	03/01/2014
Essex High School	Room CI02	Kyocera P2I35DN	LVK44I0444	NAI927	03/01/2014
Essex High School	Room CI09B	Kyocera P2I35DN	LVK44I0296	NAI927	03/01/2014
Essex High School	Room CI10	Kyocera P2I35DN	LVK44I0386	NAI927	03/01/2014
Essex High School	Room CI11	Kyocera P2I35DN	LVK44I1547	NAI927	03/01/2014
Essex High School	Room CI11A	Kyocera P2I35DN	LVK44I0376	NAI927	03/01/2014
Essex High School	Room CI11E	Kyocera P2I35DN	LVK44I0380	NAI927	03/01/2014
Essex High School	Room CI11F	Kyocera P2I35DN	LVK44I0354	NAI927	03/01/2014
Essex High School	Room CI12	Kyocera P2I35DN	LVK44I1552	NAI927	03/01/2014
Essex High School	Room CI13	Kyocera P2I35DN	LVK44I1546	NAI927	03/01/2014
Essex High School	Room CI19	Kyocera P2I35DN	LVK44I0382	NAI927	03/01/2014
Essex High School	Room CI24	Kyocera P2I35DN	LVK44I0385	NAI927	03/01/2014
Essex High School	Room CI25D	Kyocera P2I35DN	LVK44I0457	NAI927	03/01/2014
Essex High School	Room CI26B	Kyocera P2I35DN	LVK44I0381	NAI927	03/01/2014
Essex High School	Room CI28	Kyocera P2I35DN	LVK44I0342	NAI927	03/01/2014
Essex High School	Room CI29	Kyocera P2I35DN	LVK44I0307	NAI927	03/01/2014
Essex High School	Room CI30	Kyocera P2I35DN	LVK44I0505	NAI927	03/01/2014
Essex High School	Room CI30A - Special Education	Toshiba e-Studio 757	CAHDI3768	OSV	06/01/2014
Essex High School	Room CI30B	Kyocera P2I35DN	LVK44I0378	NAI927	03/01/2014
Essex High School	Room CI30C	Kyocera FS-2I00DN	LQA46I1089	NAI927	10/01/2012
Essex High School	Room CI36B	Kyocera P2I35DN	LVK44I0303	NAI927	03/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Essex High School	Room C209	Kyocera P2I35DN	LVK44I0335	NAI927	03/01/2014
Essex High School	Room C210	Kyocera P2I35DN	LVK44I0290	NAI927	03/01/2014
Essex High School	Room C211A	Kyocera P2I35DN	LVK44I0308	NAI927	03/01/2014
Essex High School	Room C212	Kyocera P2I35DN	LVK44I0388	NAI927	03/01/2014
Essex High School	Room C214	Kyocera P2I35DN	LVK44I0456	NAI927	03/01/2014
Essex High School	Room C222	Kyocera P2I35DN	LVK44I0448	NAI927	03/01/2014
Essex High School	Room C223C	Kyocera P2I35DN	LVK44I0442	NAI927	03/01/2014
Essex High School	Room C232	Kyocera FS-2I00DN	LQA46I1046	NAI927	10/01/2012
Essex High School	Room C233	Kyocera P2I35DN	LVK44I1563	NAI927	03/01/2014
Essex High School	Room C234	Kyocera P2I35DN	LVK44I1555	NAI927	03/01/2014
Essex High School	Room C236	Kyocera FS-2I00DN	LQA46I1085	NAI927	10/01/2012
Essex High School	Room DI01	Kyocera P2I35DN	LVK44I0309	NAI927	03/01/2014
Essex High School	Room DI03	Kyocera P2I35DN	LVK44I0327	NAI927	03/01/2014
Essex High School	Room DI11C	Toshiba e-Studio 657	CAHDI4I05	OSV	06/01/2014
Essex High School	Room DI13	Kyocera P2I35DN	LVK44I1691	NAI927	03/01/2014
Essex High School	Room DI14	Kyocera P2I35DN	LVK44I0393	NAI927	03/01/2014
Essex High School	Room EI05	HP Laser Jet MP7I2dn	CNDCGBJ232	NAI927	11/01/2012
Essex High School	Room E11A	Kyocera P2I35DN	LVK4409728	NAI927	03/01/2014
Essex High School	Room FI06 - Athletics	Kyocera M2035 MFP	LVV4401749	NAI927	03/01/2014
Essex High School	Room FI07	Kyocera P2I35DN	LVK44I0396	NAI927	03/01/2014
Essex High School	Room FI10	Kyocera P2I35DN	LVK44I1544	NAI927	03/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Essex High School	Room LI01 Circulation Library - Sungard	Kyocera FS-2100DN	LQA4611080	NAI927	10/01/2012
Essex High School	Room LI01 Library	Toshiba e-Studio 207L	CEHD29792	OSV	06/01/2014
Essex High School	Room LI07	Kyocera P6026CDN	LW74701903	NAI927	02/01/2014
Essex High School	Room LI09	Kyocera P2135DN	LVK4410383	NAI927	03/01/2014
Essex High School	Room LI10A	Kyocera P6026CDN	LW74701901	NAI927	02/01/2014
Essex High School	Room LIII	Kyocera P6026CDN	LW74701902	NAI927	02/01/2014
Essex High School	Room R013	Kyocera P2135DN	LVK4410494	NAI927	03/01/2014
Essex High School	Room RII3	Kyocera P2135DN	LVK4410387	NAI927	03/01/2014
Essex Middle School	Floater	Kyocera TASKalfa 455lc	L8D4603086	NAI927	08/01/2013
Essex Middle School	Room I03C - 1st Floor Copier	Toshiba E-Studio 6570C	SSAF90713	OSV	04/01/2014
Founders Memorial School	Room 226 Faculty	Toshiba e-Studio 457	CEHD28685	OSV	06/01/2014
Hiawatha Elementary	Room 01	Kyocera P2135DN	LVK4410394	NAI927	03/01/2014
Hiawatha Elementary	Room 04	Kyocera P2135DN	LVK4410334	NAI927	03/01/2014
Hiawatha Elementary	Room 06	Kyocera P2135DN	LVK4410446	NAI927	03/01/2014
Hiawatha Elementary	Room 07 - Library	Kyocera P2135DN	LVK4410318	NAI927	03/01/2014
Hiawatha Elementary	Room 13 Nurse's Office	Kyocera M2035 MFP	LVV4402044	NAI927	03/01/2014
Hiawatha Elementary	Room 15	Kyocera P2135DN	LVK4410160	NAI927	03/01/2014
Hiawatha Elementary	Room 16	Kyocera P2135DN	LVK4410454	NAI927	03/01/2014
Hiawatha Elementary	Room 19 Teachers' Room	Kyocera P6026CDN	LW74701897	NAI927	02/01/2014
Hiawatha Elementary	Room 22	Kyocera P2135DN	LVK4410441	NAI927	03/01/2014
Hiawatha Elementary	Room 23	Kyocera P2135DN	LVK4410445	NAI927	03/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Hiawatha Elementary	Room 25	Kyocera P2I35DN	LVK44I0449	NAI927	03/01/2014
Hiawatha Elementary	Room 27	Kyocera P2I35DN	LVK44I1548	NAI927	03/01/2014
Hiawatha Elementary	Room 28A	Kyocera P2I35DN	LVK44I0320	NAI927	03/01/2014
Hiawatha Elementary	Room 29	Kyocera P2I35DN	LVK44I0317	NAI927	03/01/2014
Hiawatha Elementary	Room 32	Kyocera P2I35DN	LVK44I0450	NAI927	03/01/2014
Hiawatha Elementary	Room B01	Kyocera P2I35DN	LVK44I0332	NAI927	03/01/2014
Hiawatha Elementary	Room B02	Kyocera P6026CDN	LW74X02616	NAI927	02/01/2014
Hiawatha Elementary	Teachers' Room	Toshiba e-Studio 857	CAHDI3828	OSV	06/01/2014
Summit Street Elementary	Room 03	Kyocera P2I35DN	LVK44I0314	NAI927	03/01/2014
Summit Street Elementary	Room 04	Kyocera P2I35DN	LVK44I0328	NAI927	03/01/2014
Summit Street Elementary	Room 05	Kyocera P2I35DN	LVK44I0326	NAI927	03/01/2014
Summit Street Elementary	Room 06	Kyocera P2I35DN	LVK44I0330	NAI927	03/01/2014
Summit Street Elementary	Room 08	Kyocera P2I35DN	LVK44I1708	NAI927	03/01/2014
Summit Street Elementary	Room 10	Kyocera P2I35DN	LVK44I0316	NAI927	03/01/2014
Summit Street Elementary	Room 11	Kyocera P2I35DN	LVK44I0323	NAI927	03/01/2014
Summit Street Elementary	Room 14	Kyocera P2I35DN	LVK44I0319	NAI927	03/01/2014
Summit Street Elementary	Room 17 - Library	Kyocera P6026CDN	LW74701888	NAI927	02/01/2014
Summit Street Elementary	Room 17 - Library	Kyocera FS-2100DN	LQA46I1096	NAI927	10/01/2012
Summit Street Elementary	Room B05	Kyocera P2I35DN	LVK44I0324	NAI927	03/01/2014
Summit Street Elementary	Room B06	Kyocera P2I35DN	LVK44I1700	NAI927	03/01/2014
Summit Street Elementary	Room B08	Kyocera P2I35DN	LVK44I1702	NAI927	03/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Summit Street Elementary	Room B09	Kyocera P2I35DN	LVK44I1694	NAI927	03/01/2014
Summit Street Elementary	Room B11	Kyocera P2I35DN	LVK44I1695	NAI927	03/01/2014
Summit Street Elementary	Room B12	Kyocera P2I35DN	LVK44I1698	NAI927	03/01/2014
Summit Street Elementary	Room B13	Kyocera P2I35DN	LVK44I1693	NAI927	03/01/2014
Summit Street Elementary	Room B14	Kyocera P2I35DN	LVK44I1697	NAI927	03/01/2014
Summit Street Elementary	Room B18 Nurse's Office	Kyocera M2035 MFP	LVV5804829	NAI927	03/01/2014
Thomas Fleming Elementary	Librarian Desk	Kyocera P2I35DN	LVK44I1678	NAI927	03/01/2014
Thomas Fleming Elementary	Library Circulation Desk	Kyocera P2I35DN	LVK44I0507	NAI927	03/01/2014
Thomas Fleming Elementary	Library General Use	Kyocera P6026CDN	LW74701890	NAI927	02/01/2014
Thomas Fleming Elementary	Room 101	Kyocera P2I35DN	LVK44I1707	NAI927	03/01/2014
Thomas Fleming Elementary	Room 102	Kyocera P2I35DN	LVK44I1690	NAI927	03/01/2014
Thomas Fleming Elementary	Room 104	Kyocera P2I35DN	LVK44I1686	NAI927	03/01/2014
Thomas Fleming Elementary	Room 106	Kyocera P2I35DN	LVK44I1701	NAI927	03/01/2014
Thomas Fleming Elementary	Room 109 Main Office	Kyocera P2I35DN	LVK44I1683	NAI927	03/01/2014
Thomas Fleming Elementary	Room 200	Kyocera P2I35DN	LVK44I1651	NAI927	03/01/2014
Thomas Fleming Elementary	Room 201	Kyocera P2I35DN	LVK44I1692	NAI927	03/01/2014
Thomas Fleming Elementary	Room 202	Kyocera P2I35DN	LVK44I1699	NAI927	03/01/2014
Thomas Fleming Elementary	Room 203	Kyocera P2I35DN	LVK3Z02192	NAI927	03/01/2014
Thomas Fleming Elementary	Room 207	Kyocera P2I35DN	LVK44I0504	NAI927	03/01/2014
Thomas Fleming Elementary	Room 212	Kyocera P2I35DN	LVK44I0511	NAI927	03/01/2014
Thomas Fleming Elementary	Room 213 Hall	Kyocera P6026CDN	LW74701893	NAI927	02/01/2014

Building	Room	Make/Model	Serial Number	Vendor	Intro Date
Thomas Fleming Elementary	Room 216	Kyocera P2135DN	LVK4410510	NAI927	03/01/2014
Thomas Fleming Elementary	Room 218	Kyocera P2135DN	LVK4411682	NAI927	03/01/2014
Thomas Fleming Elementary	Room 220	Kyocera P2135DN	LVK4410502	NAI927	03/01/2014
Thomas Fleming Elementary	Room B02 - Staff Lounge	Kyocera P2135DN	LVK4410495	NAI927	03/01/2014
Thomas Fleming Elementary	Room B15A	Kyocera P2135DN	LVK4204359	NAI927	03/01/2014
Thomas Fleming Elementary	Room B19	Kyocera P2135DN	LVK4410322	NAI927	03/01/2014
Thomas Fleming Elementary	Room B21 Custodian	Kyocera P2135DN	LVK4410509	NAI927	03/01/2014
Westford Elementary	Room 103	Kyocera P2135DN	LVK4410312	NAI927	03/01/2014
Westford Elementary	Room 149	Kyocera P2135DN	LVK4410501	NAI927	03/01/2014

NON-CONTRACTED DEVICES

Make - Model	Serial Number	IP Address	Last Update
EPSON SC-P800 Series	UZVE001548	10.21.110.19	2021-08-26 23:26:20
EPSON SC-P800 Series	UZVE028540	10.21.110.22	2021-08-10 11:26:24
EPSON SC-P800 Series	UZVE035149	10.21.110.26	2021-07-17 11:26:24
EPSON Stylus Pro 9900	KJFE008684	10.18.0.230	2021-06-14 11:27:22
HP Designjet T520 24in	CN65O7M048	10.11.110.21	2021-08-26 23:26:20

WARRANTY REPLACED MACHINES

The following copiers or printers have been replaced by the vendor under the service warranty agreement.

Building	Department/Room	Make/Model	Serial #	Vendor ID #	Date of Trade
Albert D. Lawton Intermediate	Room A4 Main Office - REMOVED	Toshiba-e-Studio 5560c	CSHDI3464	03381	2020-08-10
Center for Technology	Room DI01 - Student Services REMOVED	Toshiba-e-Studio 5560c	CSHDI3646	03393	2020-08-11
Essex Elementary School	Room 33 Teachers' Room REMOVED	Toshiba-e-Studio 857	CABF31366	03781	2020-08-11
Essex High School	Room C238 - Copy Room Left - 2nd Floor REMOVED	Toshiba-e-Studio 1057	CBJE40101	04826	2020-08-11
Essex High School	Main Office - MVD to Food Svc	Toshiba-e-Studio 657	CAHDI4105a	03398	2020-11-30
Essex High School	Room CI09B - Copy Room Right - 1st Floor REMOVED	Toshiba-e-Studio 1057	CBAF40183	04824	2020-08-11
Essex High School	Room CI09B - Copy Room Left - 1st Floor REMOVED	Toshiba-e-Studio 1057	CBJE40093	04825	2020-08-11
Essex High School	Room C238 - Copy Room Right - 2nd Floor REMOVED	Toshiba-e-Studio 1057	CBJE40118	04823	2020-08-11
Essex Middle School	Room 258 REMOVED	Toshiba-e-Studio 857	CABF31362	03783	2020-08-11
Founders Memorial School	Room C226 - 2nd Floor Work Room REMOVED	Toshiba-e-Studio 857	CABF31365	03782	2020-08-11
Founders Memorial School	Office Color Copier REMOVED	Toshiba-E-Studio 6570C	SSAF90722	03785	2020-08-11
Thomas Fleming Elementary	Room 105 Hall REMOVED	Toshiba-e-Studio 657	CAHDI4073	03402	2020-08-25

Essex Westford School District					
Thomas Fleming Elementary	Main Office REMOVED	Toshiba-e-Studio 3055C	C7HD78665	03387	2020-08-11
Thomas Fleming Elementary	Room 213 Hall REMOVED	Toshiba-e-Studio 657	CAHDI4100	03403	2020-08-11
Westford Elementary	Room 161 REMOVED	Toshiba-e-Studio 557	CAHDI4259	03405	2020-08-11

FIVE-YEAR FLEET MANAGEMENT (FYFM)

We have all heard the saying that Information is Power! Beginning with your next upgrade, FYFM will put you in the driver's seat.

Purpose of FYFM:

Interactive Tool you can alter with your printing habits. With the click of one button, it will incorporate both past, present and future usage, flagging any potential problematic areas. **'Right-Sized Print Management' will help to eliminate overused color copiers.**

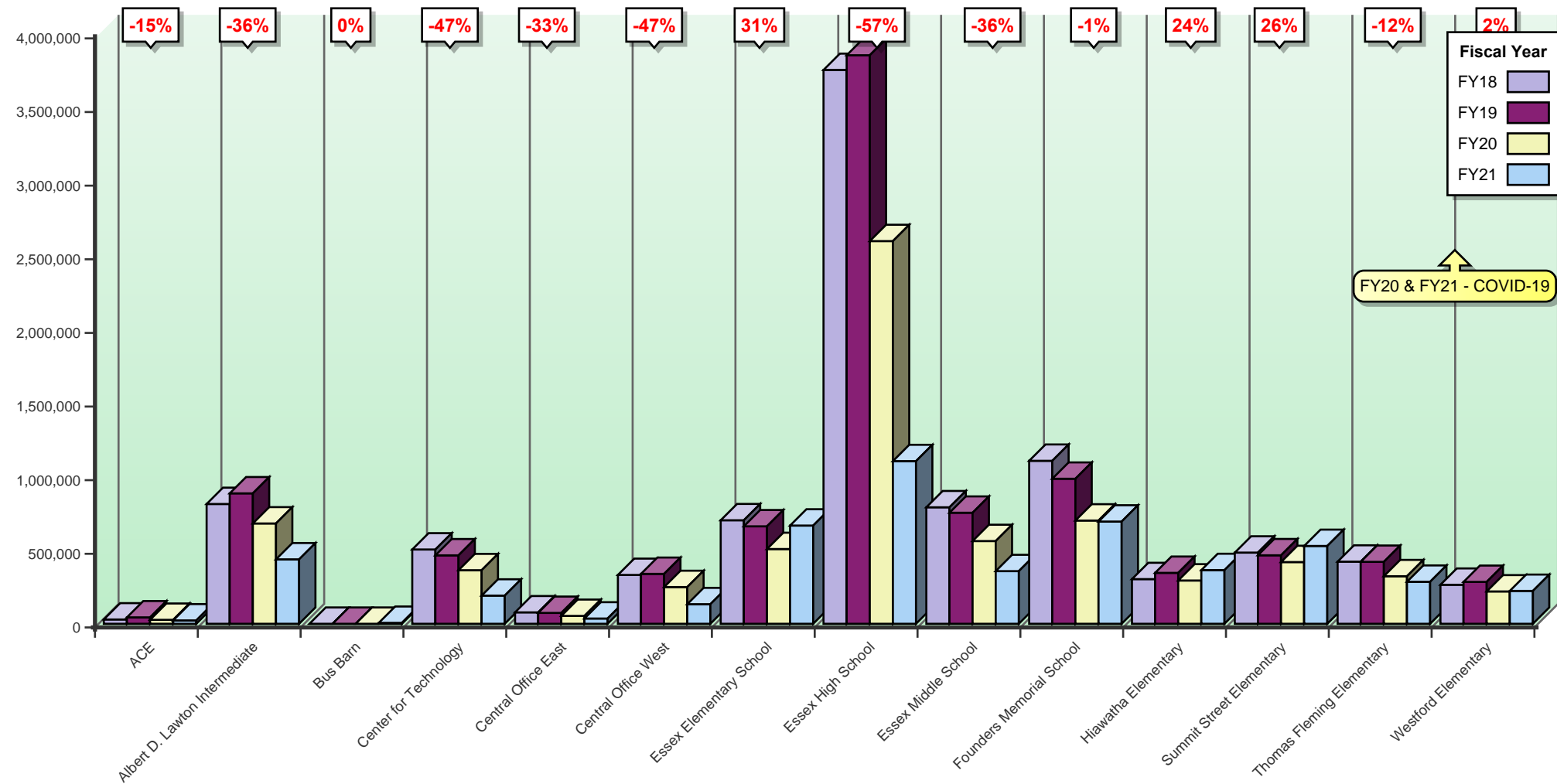
Setting up Future Budgets:

Projecting out your cost is crucial in setting up your budgets. With FYFM you will be able to take control of your future cost for the entire life of your fleet of copiers, MFP's and printers. STARDoc currently studies your printing habits and projects out for about eight months. FYFM will be able to project out your cost and volume for the entire life of your fleet, usually five years out.

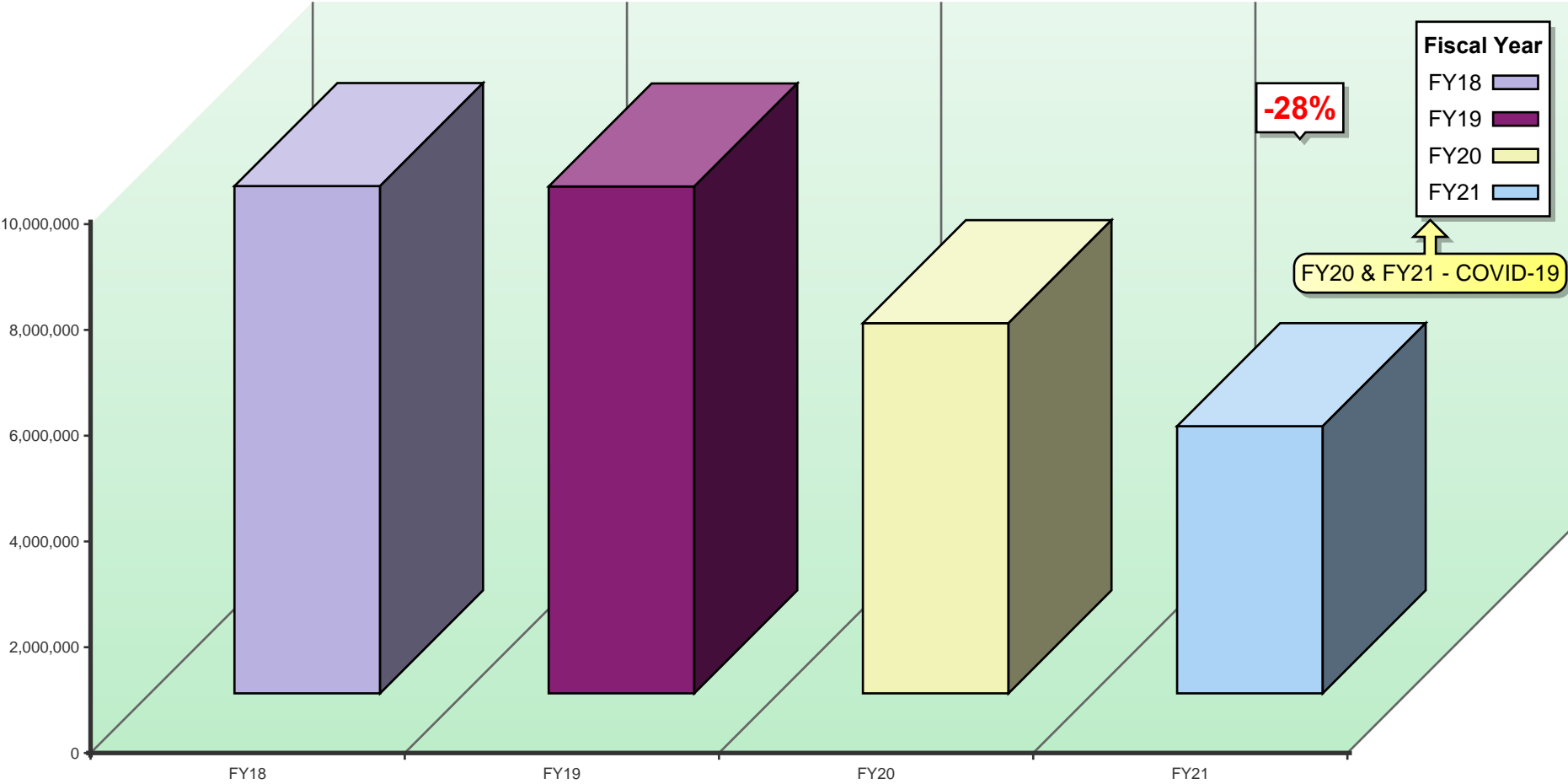
Problematic Machines:

How would you know if your equipment is truly malfunctioning and needs to be replaced under warranty? FYFM will compare your service calls to all SPC's clients for like models and speeds. It will provide you with the number of service calls in a fiscal year and the average copies between calls so that you will know if your equipment is running efficiently and/or needs to be replaced under warranty at no charge. In awarding future bids, you will be able to see which company and which manufacturer is operating the best in your geographic area.

ANNUAL BLACK VOLUME BY LOCATION



ANNUAL BLACK VOLUME OVERALL



% amount equals the overall increase or decrease between Previous Year & Current Year

AVERAGE STUDENT-TO-COPY USAGE - BLACK

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building	Student Population	Annual Black Volume	Total School Cost*	Average Annual Black Prints Per Student	Average Annual Black Cost Per Student
ACE	60	22,893	\$743.47	382	\$12.39
Albert D. Lawton Intermediate	348	437,537	\$15,049.84	1,257	\$43.25
Bus Barn	0	6,413	\$268.89	0	\$0.00
Center for Technology	468	191,349	\$6,839.34	409	\$14.61
Central Office East	0	35,727	\$1,324.97	0	\$0.00
Central Office West	0	133,009	\$5,036.69	0	\$0.00
Essex Elementary School	287	666,966	\$22,322.73	2,324	\$77.78
Essex High School	1159	1,104,548	\$38,669.47	953	\$33.36
Essex Middle School	414	357,417	\$12,042.76	863	\$29.09
Founders Memorial School	391	694,152	\$23,378.85	1,775	\$59.79
Hiawatha Elementary	152	364,693	\$12,285.88	2,399	\$80.83
Summit Street Elementary	165	528,523	\$17,295.29	3,203	\$104.82
Thomas Fleming Elementary	153	285,297	\$9,770.16	1,865	\$63.86
Westford Elementary	161	223,277	\$7,393.78	1,387	\$45.92
Totals	3,758	5,051,801	\$172,422.14	1,344	\$45.88

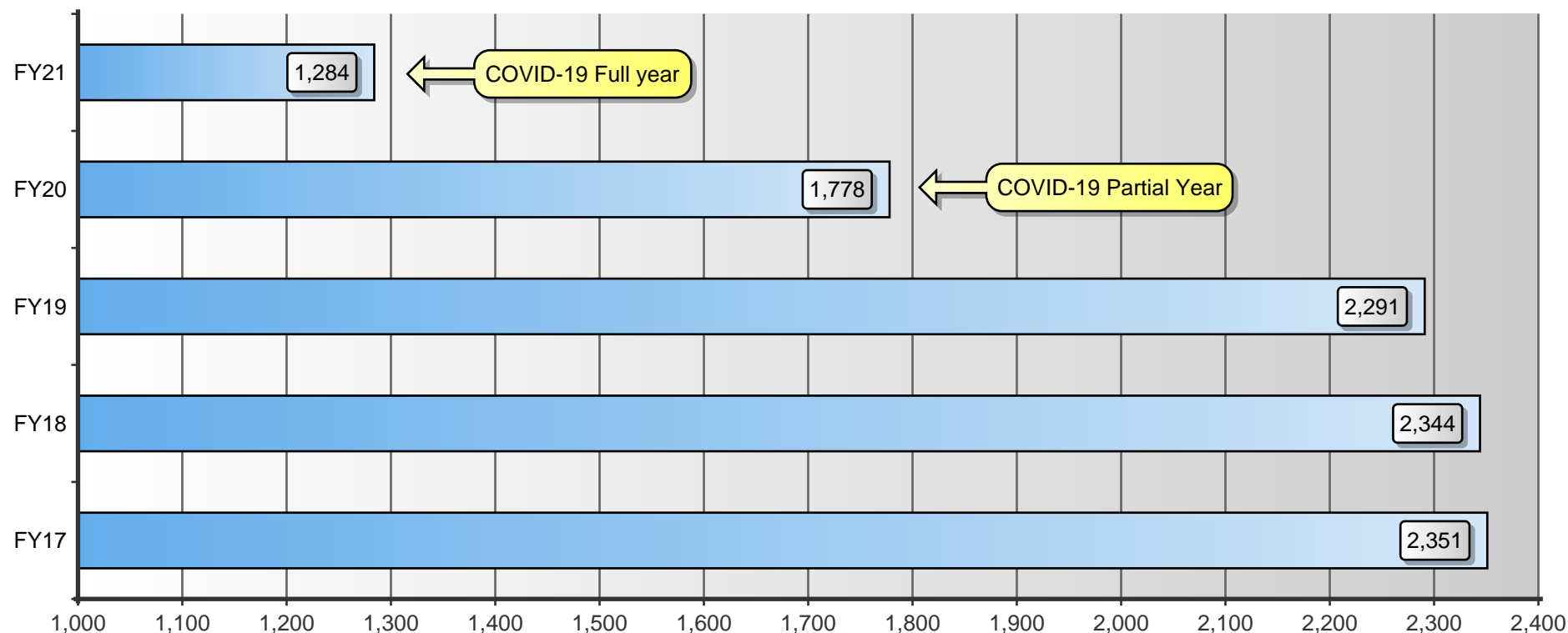
*Total School Cost refers to the cost of Service & Supplies, Paper, and Equipment. See Projected Equipment Costs by Building table later in this report.

INDUSTRY AVERAGE COPIES PER STUDENT - BLACK

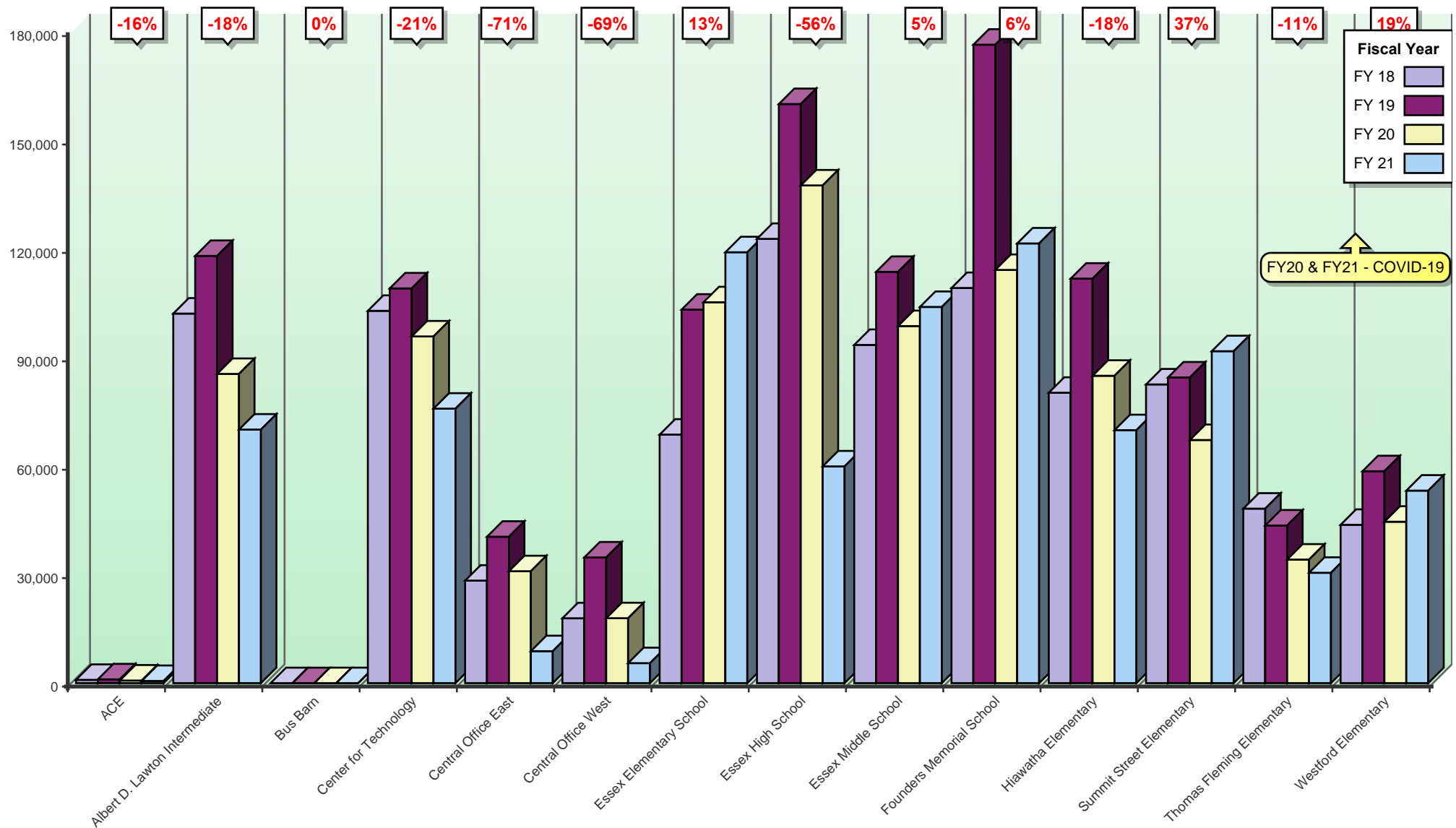
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,829	96,111,166	\$2,941,043.66	1,284	\$39.30

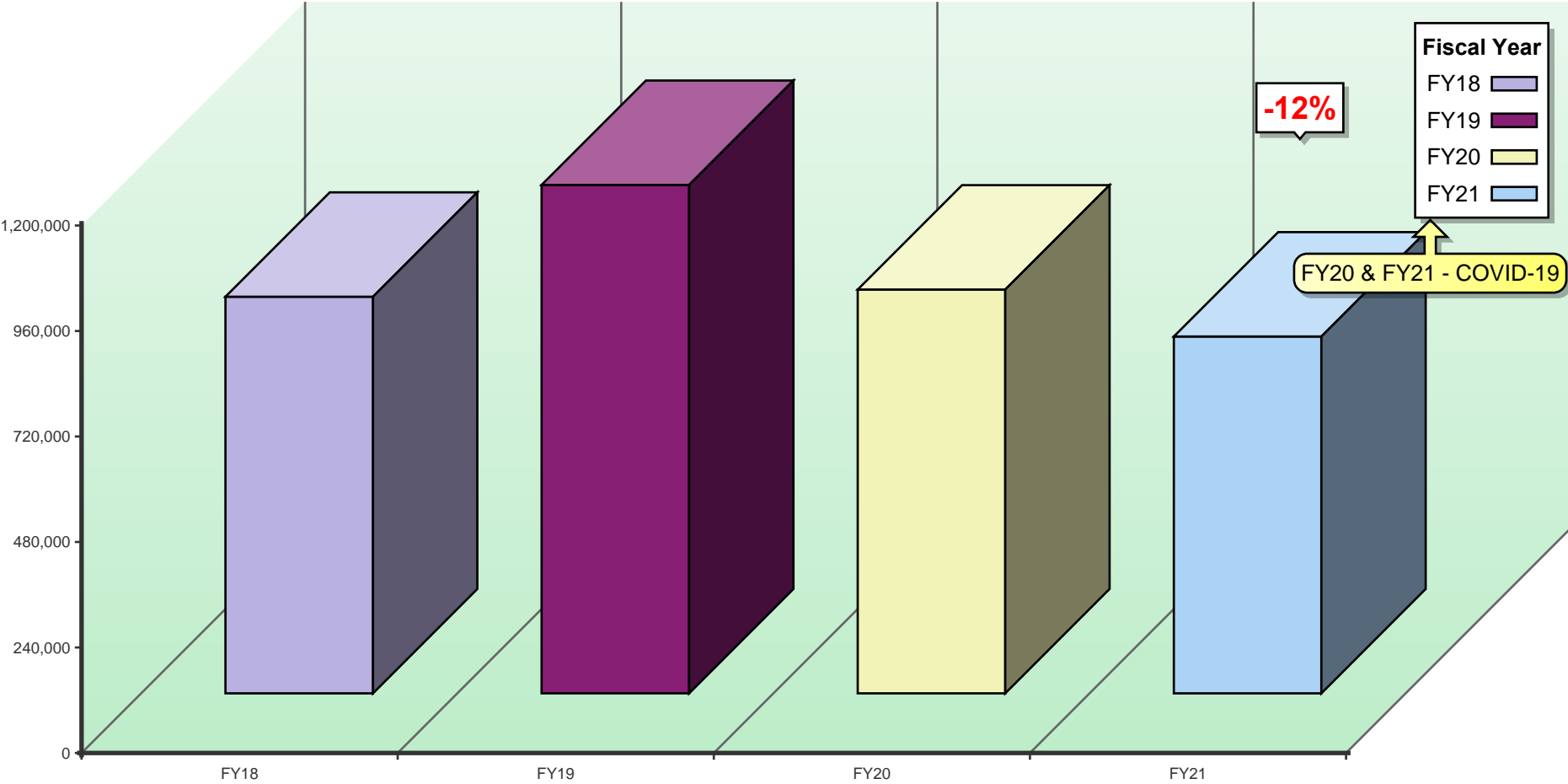
*Total District Cost refers to the cost of Service, Supplies, Paper, and Equipment.



ANNUAL COLOR VOLUME BY LOCATION



ANNUAL COLOR VOLUME OVERALL



% amount equals the overall increase or decrease between Previous Year & Current Year

AVERAGE STUDENT-TO-COPY USAGE - COLOR

Using the projected costs by building as the basis, this table represents the projected average usage and cost per student for each building.

Building	Student Population	Annual Color Volume	Total School Cost*	Average Annual Color Prints Per Student	Average Annual Color Cost Per Student
ACE	60	605	\$56.30	10	\$0.94
Albert D. Lawton Intermediate	348	70,173	\$4,245.71	202	\$12.20
Bus Barn	0	0	\$0.00	0	\$0.00
Center for Technology	468	75,961	\$4,596.26	162	\$9.82
Central Office East	0	8,842	\$489.40	0	\$0.00
Central Office West	0	5,534	\$304.92	0	\$0.00
Essex Elementary School	287	119,245	\$7,664.75	415	\$26.71
Essex High School	1159	59,980	\$3,028.31	52	\$2.61
Essex Middle School	414	104,107	\$5,664.85	251	\$13.68
Founders Memorial School	391	121,679	\$7,522.63	311	\$19.24
Hiawatha Elementary	152	70,001	\$3,368.58	461	\$22.16
Summit Street Elementary	165	91,858	\$3,944.03	557	\$23.90
Thomas Fleming Elementary	153	30,535	\$1,805.70	200	\$11.80

Building	Student Population	Annual Color Volume	Total School Cost*	Average Annual Color Prints Per Student	Average Annual Color Cost Per Student
Westford Elementary	161	53,282	\$1,908.03	331	\$11.85
Totals	3,758	811,802	\$44,599.47	216	\$11.87

*Total School Cost refers only to Service & Supplies as Paper and Equipment are included in the previous table for black prints.

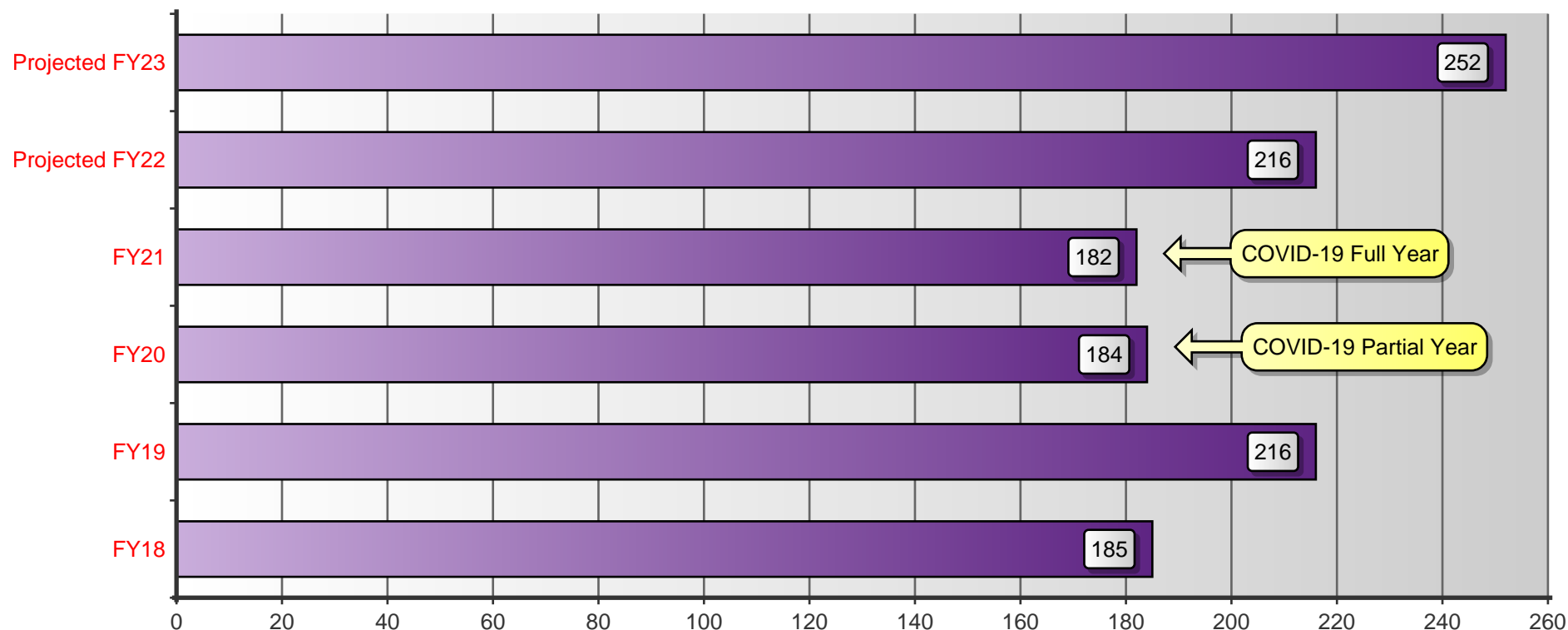
Note: STARDoc tool will flag any future high color usage. See page 150 of STARDoc Features. Current industry ratio averages 182 color prints per student per year. Your color volume this year averages 216 per student. Please contact our SPC technical team to provide training to your staff if your usage is too high.

INDUSTRY AVERAGE COPIES PER STUDENT - COLOR

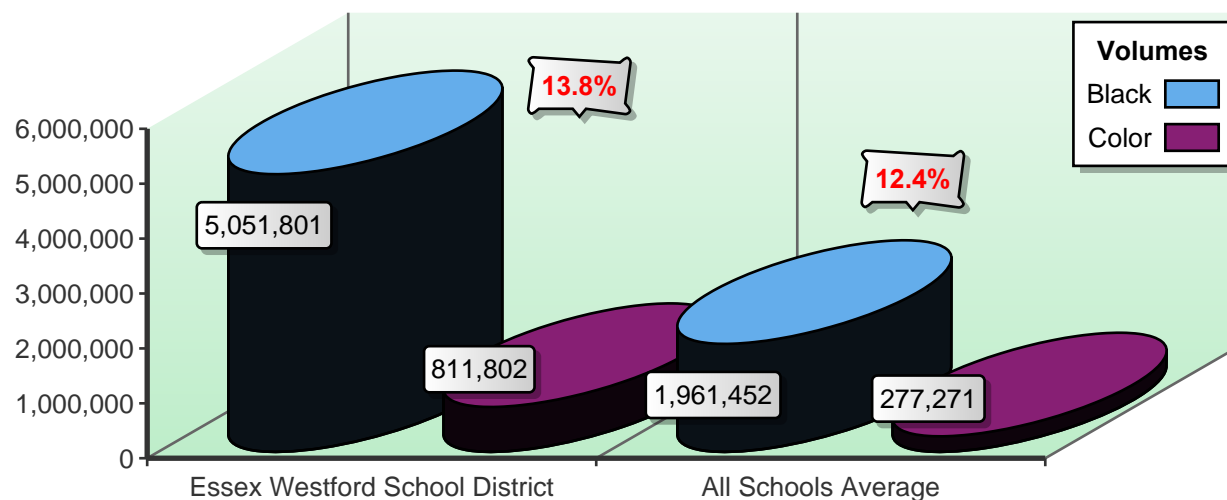
This is an SPC comparison contrasting your district with other client school districts throughout the states of Maine, New Hampshire, and Vermont. By comparing to the Average Student to Copy Usage, this will help you to set up future budgets if student populations increase or decrease within the district or if you plan to build an addition or a new school.

	Total Student Population	Total Annual Volume	Total District Cost*	Annual Copies Per Student	Annual Cost Per Student
All Schools w/Student Populations	74,829	13,586,276	\$651,358.83	182	\$8.70

*Total District Cost refers to the cost of Service, Supplies, and Paper. Equipment is calculated only into the Black Volume.



COLOR-TO-TOTAL VOLUME COMPARISON



SPC Analysis

COLOR printing plummeted from FY19 to FY20 by 20%, but overall it only dropped by just over 2% between FY20 and FY21, even though COVID restrictions affected only three months of FY20 while it affected all of FY21. This indicates that once restrictions are lifted, color usage will again significantly increase. Obviously some color printing is necessary, but if it is not monitored properly, it could blow up your entire printing budget. The best time to financially achieve the color control goal is when you do your next upgrade. For that recommendation, please review the Health Status page.

SOLUTION: SPC has incorporated into our bids Right-Sized Print Management software that pinpoints the problematic locations and implements tailor-made software that controls your color printing. Instead of forcing the entire organization to change all printing habits, SPC focuses only on problematic locations.

EQUIPMENT USAGE & RECOMMENDATIONS

The usage analysis shown here provides an overview of the usage of each piece of equipment currently under contract and monitored by SPC.

Date of Last Upgrade: 07/01/2017

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations	
ACE						
Room P204						
Kyocera 4002i / 40 PPM W377505080 / V0260 1,000,000 / 08/2016 Black Photocopier / NAI927	94,264 0	115,212 0	20,948 0	\$0.00295 \$61.80 \$0.00000 \$0.00	None at this time.	
Room P204						
Kyocera P6026CDN / 28 PPM LW74701906 / V0230 500,000 / 02/2014 Color Network Printer / NAI927	2,933 6,099	3,126 6,704	193 605	\$0.01302 \$2.51 \$0.09070 \$54.87		7 years from Intro.
Room P207						
Kyocera FS-2100DN / 42 PPM LQA4611082 / V0229 1,000,000 / 10/2012 Black Network Printer / NAI927	5,428 0	7,180 0	1,752 0	\$0.01302 \$22.81 \$0.00000 \$0.00	9 years from Intro.	
Subtotal Black			22,893	\$87.12		
Subtotal Color			605	\$54.87		

Make-Model / Speed					
Serial Number / Vendor ID			FY21		
Life Expectancy / Model Intro Date	07/01/2020	06/30/2021	Annual	Cost/Copy	
Equipment Type / Vendor	Meter	Meter	Volume	Annual Cost	Recommendations

Albert D. Lawton Intermediate

Library

Toshiba e-Studio 3055C / 30 PPM	171,903	193,393	21,490	\$0.00400	8 years from Intro.
C7HD78629 / 03384				\$85.96	
750,000 / 07/2013	185,063	204,561	19,498	\$0.05370	
Color Photocopier/OSV				\$1,047.04	

Room A08 Main Office

Kyocera P2135DN / 37 PPM	15,473	16,023	550	\$0.01302	7 years from Intro.
LVK4410339 / V0293				\$7.16	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Room A22 Guidance

Kyocera P2135DN / 37 PPM	65,740	72,927	7,187	\$0.01302	7 years from Intro.
LVK4410338 / V0294				\$93.57	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Room A36

Kyocera P2135DN / 37 PPM	10,886	12,895	2,009	\$0.01302	7 years from Intro.
LVK4410455 / V0295				\$26.16	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A4					
Toshiba e-Studio 5005ac / 50 PPM	135,798	167,791	31,993	\$0.00378	None at this time.
CFDG61928 / 05118				\$120.93	
3,000,000 / 01/2016	102,764	138,412	35,648	\$0.05370	
Color Photocopier / OSV				\$1,914.30	
Room A4 Main Office - REMOVED					
Toshiba e-Studio 5560c / 55 PPM	413,740	415,997	2,257	\$0.00378	Traded.
CSHD13464 / 03381				\$8.53	
3,000,000 / 04/2014	369,044	374,082	5,038	\$0.05370	
Color Photocopier / OSV				\$270.54	
Room A41					
Kyocera P2135DN / 37 PPM	8,158	9,591	1,433	\$0.01302	7 years from Intro.
LVK4411549 /				\$18.66	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A46					
Kyocera P2135DN / 37 PPM	4,655	5,630	975	\$0.01302	7 years from Intro.
LVK4410199 / V0297				\$12.69	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A49 IT Office					
Kyocera P6026CDN / 28 PPM	11,546	13,458	1,912	\$0.01302	7 years from Intro.
LW74701884 / V0299				\$24.89	
500,000 / 02/2014	31,759	39,934	8,175	\$0.09070	
Color Network Printer / NAI927				\$741.47	
Room A49 IT Office					
Kyocera M2035 MFP / 37 PPM	27,174	28,403	1,229	\$0.01302	7 years from Intro.
LVV4401742 / V0298				\$16.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	
Room A49 STORAGE					
HP Laser Jet 4250 / 45 PPM	95,027	95,027	0	\$0.01302	Not in use for FY21. 17 years from Intro.
CNDX301567 / V0208				\$0.00	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A49 Storage					
Kyocera P2135DN / 37 PPM	43,213	43,213	0	\$0.01302	Not in use for FY21. 7 years from Intro.
LVK4410359 / V0433				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A52					
Kyocera P6026CDN / 28 PPM	11,442	12,800	1,358	\$0.01302	7 years from Intro.
LW74701907 / V0296				\$17.68	
500,000 / 02/2014	10,583	12,397	1,814	\$0.09070	
Color Network Printer / NAI927				\$164.53	
Room B03					
Kyocera P2135DN / 37 PPM	25,163	28,782	3,619	\$0.01302	7 years from Intro.
LVK4410344 / V0287				\$47.12	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B14					
Kyocera P3045DN / 47 PPM	44,348	55,262	10,914	\$0.01302	None at this time.
VM37503871 / V0086				\$142.10	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B18					
Kyocera P3045DN / 47 PPM	50,401	69,778	19,377	\$0.01302	None at this time.
VM37503881 / V0081				\$252.29	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B21 - Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,795,076	1,960,870	165,794	\$0.00378	7 years from Intro.
CAHDI3822 / 03382				\$626.70	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room B21 - Teachers' Room					
Toshiba e-Studio 857 / 85 PPM	1,465,110	1,591,691	126,581	\$0.00378	7 years from Intro.
CAHDI3835 / 03383				\$478.48	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room B22					
Kyocera P3045DN / 47 PPM	5,966	7,160	1,194	\$0.01302	None at this time.
VM37503938 / V0027				\$15.55	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B23					
Kyocera P2135DN / 37 PPM	23,315	24,490	1,175	\$0.01302	7 years from Intro.
LVK4410302 / V0288				\$15.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B24					
Kyocera P2135DN / 37 PPM	6,085	8,882	2,797	\$0.01302	7 years from Intro.
LVK4410508 / V0118				\$36.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C02					
Kyocera P3045DN / 47 PPM	29,589	35,586	5,997	\$0.01302	None at this time.
VM37503981 / V0231				\$78.08	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C06					
Kyocera P2135DN / 37 PPM	29,142	34,015	4,873	\$0.01302	7 years from Intro.
LVK4410343 / V0289				\$63.45	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C09					
Kyocera P3045DN / 47 PPM	10,250	14,391	4,141	\$0.01302	None at this time.
VM37503921 / V0036				\$53.92	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C10					
Kyocera P2135DN / 37 PPM	15,778	17,838	2,060	\$0.01302	7 years from Intro.
LVK4411560 / V0290				\$26.82	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C16					
Kyocera P3045DN / 47 PPM	4,075	5,329	1,254	\$0.01302	None at this time.
VM37503956 / V0038				\$16.33	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C22					
Kyocera P2135DN / 37 PPM	17,933	20,543	2,610	\$0.01302	7 years from Intro.
LVK4411540 / V0291				\$33.98	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C23					
Kyocera P3045DN / 47 PPM	8,018	9,885	1,867	\$0.01302	None at this time.
VM37503862 / V0096				\$24.31	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C25					
Kyocera P2135DN / 37 PPM	48,831	54,759	5,928	\$0.01302	7 years from Intro.
LVK4410304 / V0292				\$77.18	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C26					
Kyocera P3045DN / 47 PPM	13,005	17,968	4,963	\$0.01302	None at this time.
VM37503874 / V0091				\$64.62	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
SPARE					
Kyocera P3045DN / 47 PPM	10,936	10,936	0	\$0.01302	Not in use for FY21.
VM37503931 / V0031				\$0.00	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
STORAGE					
Kyocera P2135DN / 37 PPM	13,272	13,272	0	\$0.01302	Traded.
LVK4410315 / V0160				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	03/22/2021 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
STORAGE					
Kyocera P2135DN / 37 PPM	11,996	11,996	0	\$0.01302	Not in use for FY21. 7 years from Intro.
LVK4410443 / V0213				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
	Subtotal Black		437,537	\$2,484.88	
	Subtotal Color		70,173	\$4,137.88	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Bus Barn					
Transportation Office					
Kyocera M2540dw / 25 PPM	6,075	12,488	6,413	\$0.01302	None at this time.
VCJ7304264 / V0316				\$83.50	
500,000 / 11/2016	0	0	0	\$0.00000	
Black Laser MFP/NAI927				\$0.00	
		Subtotal Black	6,413	\$83.50	
		Subtotal Color	0	\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Center for Technology					
Bldg Trades/Nat Res H04 Conf					
Kyocera P6026CDN / 28 PPM	6,048	7,603	1,555	\$0.01302	7 years from Intro.
LW75203723 / B4816				\$20.25	
500,000 / 02/2014	8,155	10,916	2,761	\$0.09070	
Color Network Printer/NAI927				\$250.42	
Building Trade Program					
Toshiba e-Studio 457 / 45 PPM	121,481	128,483	7,002	\$0.00378	7 years from Intro.
CEHD28690 / 03395				\$26.47	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
E100					
Toshiba e-Studio 657 / 65 PPM	435,426	451,675	16,249	\$0.00378	7 years from Intro.
CAHDI4097 / 03391				\$61.42	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
LOANER - REMOVED					
Toshiba e-Studio 5518A / 55 PPM	67,105	67,105	0	\$0.00378	Traded.
C2BJ13826 / 04977				\$0.00	
3,000,000 / 01/2008	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C121					
Kyocera P6026CDN / 28 PPM	12,346	13,867	1,521	\$0.01302	7 years from Intro.
LW74701882 / V0272				\$19.80	
500,000 / 02/2014	12,168	14,144	1,976	\$0.09070	
Color Network Printer / NAI927				\$179.22	
Room C122A					
Kyocera P2135DN / 37 PPM	19,597	21,780	2,183	\$0.01302	7 years from Intro.
LVK4410321 / V0175				\$28.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C134					
Kyocera P6230cdn / 32 PPM	5,354	6,722	1,368	\$0.01302	None at this time.
RCB8600667 / V0517				\$17.81	
750,000 / 06/2018	6,122	8,589	2,467	\$0.09070	
Color Network Printer / NAI927				\$223.76	
Room D101					
Toshiba e-Studio 5560c / 55 PPM	47,105	80,120	33,015	\$0.00378	7 years from Intro.
CFDG61934 / 05113				\$124.80	
3,000,000 / 04/2014	24,643	39,103	14,460	\$0.05370	
Color Photocopier / OSV				\$776.50	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	08/11/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room D101 - Student Services REMOVED					
Toshiba e-Studio 5560c / 55 PPM	556,410	557,008	598	\$0.00378	Traded.
CSHD13646 / 03393				\$2.26	
3,000,000 / 04/2014	173,384	173,792	408	\$0.05370	
Color Photocopier / OSV				\$21.91	
Room D102					
Kyocera P2135DN / 37 PPM	9,477	10,348	871	\$0.01302	7 years from Intro.
LVK4410453 / V0436				\$11.34	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room D104					
Kyocera P2135DN / 37 PPM	51,334	53,609	2,275	\$0.01302	7 years from Intro.
LVK4410516 / V0269				\$29.62	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room D105A					
Kyocera P3045DN / 47 PPM	5,299	6,264	965	\$0.01302	None at this time.
VM37503898 / V0110				\$12.56	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room E100					
Kyocera P6230cdn / 32 PPM	27,545	40,487	12,942	\$0.01302	None at this time.
RCB8600565 / V0516				\$168.50	
750,000 / 06/2018	12,400	23,074	10,674	\$0.09070	
Color Network Printer / NAI927				\$968.13	
Room E106					
Kyocera P2135DN / 37 PPM	19,603	22,809	3,206	\$0.01302	7 years from Intro.
LVK4410392 / V0267				\$41.74	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room E107					
Kyocera P2135DN / 37 PPM	16,369	16,417	48	\$0.01302	7 years from Intro.
LVK4411553 / V0268				\$0.62	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room E108					
Kyocera P2135DN / 37 PPM	13,974	14,919	945	\$0.01302	7 years from Intro.
LVK4410325 / V0266				\$12.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room EI08B					
Kyocera P2135DN / 37 PPM	2,541	2,542	1	\$0.01302	7 years from Intro.
LVK4410294 / V0430				\$0.01	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room EI09					
Kyocera P2135DN / 37 PPM	28,020	30,200	2,180	\$0.01302	7 years from Intro.
LVK4411556 / V0265				\$28.38	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room EI09 - Skill Tech & Co-op					
Toshiba e-Studio 657 / 65 PPM	259,882	284,876	24,994	\$0.00378	7 years from Intro.
CAHDI4096 / 03392				\$94.48	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room EI10					
Kyocera P2135DN / 37 PPM	6,983	7,623	640	\$0.01302	7 years from Intro.
LVK4410305 / V0264				\$8.33	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room MI09A					
Kyocera FS-2100DN / 42 PPM	67,009	70,067	3,058	\$0.01302	9 years from Intro.
LQA4611042 / V0276				\$39.82	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room MI12					
Kyocera P2135DN / 37 PPM	8,017	9,324	1,307	\$0.01302	7 years from Intro.
LVK4409814 / V0275				\$17.02	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room MI13					
Kyocera P3045DN / 47 PPM	10,813	13,629	2,816	\$0.01302	None at this time.
VM37503876 / V0087				\$36.66	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room MI16					
Kyocera P2135DN / 37 PPM	49,378	54,839	5,461	\$0.01302	7 years from Intro.
LVK4410452 / V0441				\$71.10	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room M117					
Kyocera P2135DN / 37 PPM	19,333	20,671	1,338	\$0.01302	7 years from Intro.
LVK4411558 / V0274				\$17.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room M118					
Kyocera FS-2100DN / 42 PPM	32,230	34,776	2,546	\$0.01302	9 years from Intro.
LQA4611056 / V0440				\$33.15	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room M119					
Kyocera P2135DN / 37 PPM	4,068	4,864	796	\$0.01302	7 years from Intro.
LVK4411554 / V0273				\$10.36	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room M126- Graphic Design					
Xerox C60 / 65 PPM	71,315	74,375	3,060	\$0.00808	7 years from Intro.
E2B648894 /				\$24.72	
3,000,000 / 09/2014	265,907	289,450	23,543	\$0.04716	
Color Photocopier / XEROXCopier				\$1,110.29	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room M127					
Xerox C60 / 65 PPM	89,002	102,886	13,884	\$0.00808	7 years from Intro.
E2B658389 /				\$112.18	
3,000,000 / 09/2014	99,411	115,784	16,373	\$0.04716	
Color Photocopier / XEROXCopier				\$772.15	
Room R119					
Kyocera P2135DN / 37 PPM	6,080	7,783	1,703	\$0.01302	7 years from Intro.
LVK4410336 / V0134				\$22.17	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room R124					
Toshiba e-Studio 657 / 65 PPM	593,780	614,578	20,798	\$0.00378	7 years from Intro.
CAHD14098 / 03390				\$78.62	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room R124 Cosmetology 2					
Toshiba e-Studio 4540c / 45 PPM	182,842	196,291	13,449	\$0.00400	10 years from Intro.
SMI380670 / 03389				\$53.80	
1,000,000 / 05/2011	14,929	18,228	3,299	\$0.05370	
Color Photocopier / OSV				\$177.16	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room R129					
Kyocera P2135DN / 37 PPM	2,129	3,208	1,079	\$0.01302	7 years from Intro.
LVK4410331 / V0282				\$14.05	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room R209					
Kyocera P2135DN / 37 PPM	27,971	33,157	5,186	\$0.01302	7 years from Intro.
LVK4411550 / V0131				\$67.52	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room R215A					
Kyocera P2135DN / 37 PPM	10,614	12,612	1,998	\$0.01302	7 years from Intro.
LVK4410350 / V0130				\$26.01	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room R217					
Kyocera P2135DN / 37 PPM	9,443	9,755	312	\$0.01302	7 years from Intro.
LVK4410347 / V0132				\$4.06	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	191,349	\$1,337.81	
		Subtotal Color	75,961	\$4,479.54	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Central Office East					
Color Laser					
Kyocera P6130cdn / 32 PPM	4,821	5,411	590	\$0.01302	None at this time.
V5Q7605183 / V0106				\$7.68	
750,000 / 06/2015	2,137	2,195	58	\$0.09070	
Color Network Printer/NAI927				\$5.26	
Copier					
Toshiba e-Studio 5560c / 55 PPM	283,757	302,007	18,250	\$0.00378	7 years from Intro.
CSBEI7738 / 03784				\$68.99	
3,000,000 / 04/2014	113,318	122,102	8,784	\$0.05370	
Color Photocopier / OSV				\$471.70	
Finance					
Kyocera P3045DN / 47 PPM	7,898	8,474	576	\$0.01302	None at this time.
VM37503939 / V0032				\$7.50	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Main Office					
Kyocera M2540dw / 25 PPM	0	8,386	8,386	\$0.01302	None at this time.
VCJ9425875 / V1147				\$109.19	
500,000 / 11/2016	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	09/17/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office Spare					
Kyocera M2540dw / 25 PPM	0	0	0	\$0.01302	Not in use for FY21.
VCJ9324021 / V0731				\$0.00	
500,000 / 11/2016	0	0	0	\$0.00000	
Black Laser MFP / NAT27				\$0.00	
Reception					
Kyocera P3045DN / 47 PPM	1,451	4,581	3,130	\$0.01302	None at this time.
VM37503930 / V0022				\$40.75	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 01					
Kyocera P3045DN / 47 PPM	17	4,127	4,110	\$0.01302	None at this time.
VM37503942 / V0057				\$53.51	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 03					
Kyocera P2135DN / 37 PPM	6,534	6,792	258	\$0.01302	7 years from Intro.
LVK4204366 / B6889				\$3.36	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 14					
Kyocera P2135DN / 37 PPM	5,408	5,835	427	\$0.01302	7 years from Intro.
LVK4410337 / B6890				\$5.56	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	35,727	\$296.54	
		Subtotal Color	8,842	\$476.96	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Central Office West					
Offsite - Sandy Emery					
Kyocera P3045DN / 47 PPM VM37503893 / V0109 1,000,000 / 04/2017 Black Network Printer/NAI927	7,799 0	11,769 0	3,970 0	\$0.01302 \$51.69 \$0.00000 \$0.00	None at this time.
Room 101					
Kyocera P3045DN / 47 PPM VM37503901 / V0076 1,000,000 / 04/2017 Black Network Printer / NAI927	20,568 0	27,438 0	6,870 0	\$0.01302 \$89.45 \$0.00000 \$0.00	None at this time.
Room 102					
Kyocera P2135DN / 37 PPM LVK4410391 / V0210 750,000 / 03/2014 Black Network Printer / NAI927	38,297 0	50,280 0	11,983 0	\$0.01302 \$156.02 \$0.00000 \$0.00	7 years from Intro.
Room 104					
Kyocera P2135DN / 37 PPM LVK4410371 / V0209 750,000 / 03/2014 Black Network Printer / NAI927	54,715 0	64,242 0	9,527 0	\$0.01302 \$124.04 \$0.00000 \$0.00	7 years from Intro.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 107					
Kyocera FS-4100DN / 45 PPM	84,156	99,726	15,570	\$0.01302	9 years from Intro.
NUK3408328 / V0204				\$202.72	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 112					
HP Laser Jet 4250 / 45 PPM	146,124	155,413	9,289	\$0.01302	17 years from Intro.
CNGX304126 / V0207				\$120.94	
1,000,000 / 01/2004	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 112					
Toshiba e-Studio 857 / 85 PPM	931,850	981,039	49,189	\$0.00378	7 years from Intro.
CAHDI3841 / 03401				\$185.93	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 112					
Kyocera P3045DN / 47 PPM	16,222	20,281	4,059	\$0.01302	None at this time.
VM37503909 / V0056				\$52.85	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 115					
Kyocera FS-4100DN / 45 PPM	137,495	139,944	2,449	\$0.01302	9 years from Intro.
LQP5912239 / V0206				\$31.89	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 120					
Kyocera FS-4100DN / 45 PPM	261,508	263,437	1,929	\$0.01302	9 years from Intro.
NUK2902818 / V0205				\$25.12	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 200A					
Kyocera FS-2100DN / 42 PPM	33,610	33,949	339	\$0.01302	9 years from Intro.
LQA4611044 / V0112				\$4.41	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 200B					
Kyocera P2135DN / 37 PPM	27,426	29,276	1,850	\$0.01302	7 years from Intro.
LVK4410297 / V0200				\$24.09	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 205					
Kyocera P2135DN / 37 PPM	10,310	12,168	1,858	\$0.01302	7 years from Intro.
LVK4410451 / V0201				\$24.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 206					
Toshiba e-Studio 3055C / 30 PPM	143,018	150,994	7,976	\$0.00400	8 years from Intro.
C7HD78664 / 03385				\$31.90	
750,000 / 07/2013	143,313	148,847	5,534	\$0.05370	
Color Photocopier / OSV				\$297.18	
Room 210					
Kyocera FS-2100DN / 42 PPM	6,689	11,149	4,460	\$0.01302	9 years from Intro.
LQA4611077 / V0202				\$58.07	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 214					
Kyocera FS-2100DN / 42 PPM	93,180	94,871	1,691	\$0.01302	9 years from Intro.
LQA4611099 / V0203				\$22.02	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	133,009	\$1,205.33	
		Subtotal Color	5,534	\$297.18	

Make-Model / Speed					
Serial Number / Vendor ID			FY21		
Life Expectancy / Model Intro Date	07/01/2020	06/30/2021	Annual	Cost/Copy	
Equipment Type / Vendor	Meter	Meter	Volume	Annual Cost	Recommendations

Essex Elementary School

A Pod

Kyocera P3045DN / 47 PPM	26,002	42,247	16,245	\$0.01302	None at this time.
VM37503922 / V0028				\$211.51	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer/NAI927				\$0.00	

A-Pod SPED

Kyocera P2135DN / 37 PPM	21,472	25,603	4,131	\$0.01302	7 years from Intro.
LVK4411557 / V0277				\$53.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

B Pod

Kyocera P3045DN / 47 PPM	18,301	34,807	16,506	\$0.01302	None at this time.
VM37503905 / V0058				\$214.91	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Room 1 Nurse

Kyocera P2135DN / 37 PPM	3,680	4,745	1,065	\$0.01302	7 years from Intro.
LVK4410352 / V0159				\$13.87	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 32 LC Color					
Kyocera P6130cdn / 32 PPM	9,410	12,473	3,063	\$0.01302	None at this time.
V5Q7605175 / V0261				\$39.88	
750,000 / 06/2015	3,817	5,632	1,815	\$0.09070	
Color Network Printer / NAI927				\$164.62	
Room 33 Teachers' Room REMOVED					
Toshiba e-Studio 857 / 85 PPM	2,259,272	2,264,103	4,831	\$0.00378	Traded.
CABF31366 / 03781				\$18.26	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 41 Wing C Supply Closet					
Kyocera P3045DN / 47 PPM	19,333	31,485	12,152	\$0.01302	None at this time.
VM37503937 / V0033				\$158.22	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 59 EEE Color					
Kyocera P6130cdn / 32 PPM	19,432	24,188	4,756	\$0.01302	None at this time.
V5Q7605195 / V0104				\$61.92	
750,000 / 06/2015	12,285	18,955	6,670	\$0.09070	
Color Network Printer / NAI927				\$604.97	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 63 Pod D					
Kyocera P3045DN / 47 PPM	23,323	29,263	5,940	\$0.01302	None at this time.
VM37503927 / V0023				\$77.34	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 7					
Kyocera P6130cdn / 32 PPM	18,089	24,888	6,799	\$0.01302	None at this time.
V5Q7605197 / V0102				\$88.52	
750,000 / 06/2015	31,330	51,674	20,344	\$0.09070	
Color Network Printer / NAI927				\$1,845.20	
Room 74 Office Copy Room					
Toshiba E-Studio 6570C / 70 PPM	494,889	644,819	149,930	\$0.00378	7 years from Intro.
SSAF90726 / 03786				\$566.74	
4,000,000 / 04/2014	294,335	384,751	90,416	\$0.05370	
Color Photocopier / OSV				\$4,855.34	
Room 75					
Kyocera P3045DN / 47 PPM	1,874	3,024	1,150	\$0.01302	None at this time.
VM37503926 / V0017				\$14.97	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Teachers' Room					
Toshiba e-Studio 8508A / 85 PPM	494,487	934,885	440,398	\$0.00378	None at this time.
CICG17086 / 05104				\$1,664.70	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
		Subtotal Black	666,966	\$3,184.63	
		Subtotal Color	119,245	\$7,470.13	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Essex High School					
Room C244A					
Kyocera P2135DN / 37 PPM	3,997	5,897	1,900	\$0.01302	7 years from Intro.
LVK4410384 / V0278				\$24.74	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer/NAI927				\$0.00	
Guidance Office					
Kyocera P3045DN / 47 PPM	14,581	19,387	4,806	\$0.01302	None at this time.
VM37503872 / V0095				\$62.57	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Main Office					
Kyocera 5052ci / PPM	85,944	114,143	28,199	\$0.00295	None at this time.
W2H7403283 / V0259				\$83.19	
1,000,000 / 08/2016	322,441	362,934	40,493	\$0.03490	
Color Photocopier / NAI927				\$1,413.21	
Main Office					
Kyocera P3045DN / 47 PPM	9,273	13,983	4,710	\$0.01302	None at this time.
VM37503957 / V0047				\$61.32	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	11/30/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office - MVD to Food Svc					
Toshiba e-Studio 657 / 65 PPM CAHDI4105a / 03398 3,000,000 / 06/2014 Black Photocopier / OSV	633,798 0	640,434 0	6,636 0	\$0.00378 \$25.08 \$0.00000 \$0.00	Traded.
Maintenance Garage					
Kyocera P2135DN / 37 PPM LVK4410459 / V0116 750,000 / 03/2014 Black Network Printer / NAI927	1,507 0	1,652 0	145 0	\$0.01302 \$1.89 \$0.00000 \$0.00	7 years from Intro.
Maintenance Office					
Kyocera FS-4100DN / 45 PPM NUK2902829 / V0262 1,000,000 / 10/2012 Black Network Printer / NAI927	61,647 0	67,818 0	6,171 0	\$0.01302 \$80.35 \$0.00000 \$0.00	9 years from Intro.
Room A099 - Guidance Office					
Toshiba e-Studio 557 / 55 PPM CAHDI4261 / 03397 3,000,000 / 06/2014 Black Photocopier / OSV	342,367 0	356,205 0	13,838 0	\$0.00378 \$52.31 \$0.00000 \$0.00	7 years from Intro.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A105					
Kyocera P2135DN / 37 PPM	9,579	10,025	446	\$0.01302	7 years from Intro.
LVK4410351 / V0186				\$5.81	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A106					
Kyocera P3045DN / 47 PPM	5,049	5,541	492	\$0.01302	None at this time.
VM37503959 / V0042				\$6.41	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A108					
Kyocera P2135DN / 37 PPM	11,451	12,221	770	\$0.01302	7 years from Intro.
LVK4410389 / V0189				\$10.03	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A109					
Kyocera P2135DN / 37 PPM	29,995	30,207	212	\$0.01302	7 years from Intro.
LVK4411680 / V0115				\$2.76	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room A110					
Kyocera P2135DN / 37 PPM	9,585	10,918	1,333	\$0.01302	7 years from Intro.
LVK4410390 / V0191				\$17.36	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A111					
Kyocera P2135DN / 37 PPM	4,685	5,716	1,031	\$0.01302	7 years from Intro.
LVK4410301 / V0194				\$13.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A112					
Kyocera P2135DN / 37 PPM	8,357	9,109	752	\$0.01302	7 years from Intro.
LVK4410311 / V0193				\$9.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room A113					
Kyocera P2135DN / 37 PPM	6,275	7,047	772	\$0.01302	7 years from Intro.
LVK4410310 / V0179				\$10.05	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Room A114						
Kyocera P6026CDN / 28 PPM LW74701899 / V0195 500,000 / 02/2014 Color Network Printer / NAI927	1,719 8,452	1,978 8,866	259 414	\$0.01302 \$3.37 \$0.09070 \$37.55	7 years from Intro.	
Room A115						
Kyocera P2135DN / 37 PPM LVK4410395 / V0196 750,000 / 03/2014 Black Network Printer / NAI927	3,153 0	3,511 0	358 0	\$0.01302 \$4.66 \$0.00000 \$0.00		7 years from Intro.
Room B014						
Kyocera P3045DN / 47 PPM VM37503866 / V0092 1,000,000 / 04/2017 Black Network Printer / NAI927	1,198 0	1,369 0	171 0	\$0.01302 \$2.23 \$0.00000 \$0.00	None at this time.	
Room B017 Black Box						
Kyocera P3045DN / 47 PPM VM37503864 / V0093 1,000,000 / 04/2017 Black Network Printer / NAI927	192 0	1,251 0	1,059 0	\$0.01302 \$13.79 \$0.00000 \$0.00		None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B018					
Kyocera P2135DN / 37 PPM	5,390	5,528	138	\$0.01302	7 years from Intro.
LVK4410306 / V0263				\$1.80	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B024					
Kyocera P3045DN / 47 PPM	24,439	24,957	518	\$0.01302	None at this time.
VM37503902 / V0069				\$6.74	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B026					
Kyocera P2135DN / 37 PPM	11,957	13,661	1,704	\$0.01302	7 years from Intro.
LVK4410300 / V0120				\$22.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B029					
Kyocera P2135DN / 37 PPM	9,019	9,925	906	\$0.01302	7 years from Intro.
LVK4410348 / V0119				\$11.80	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room BI01					
Kyocera P3045DN / 47 PPM	17,216	17,863	647	\$0.01302	None at this time.
VM37503877 / V0094				\$8.42	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room BI02 Science					
Kyocera ECOSYS P602lcdn / 23 PPM	19,418	21,803	2,385	\$0.01302	7 years from Intro.
LW34300828 / V0117				\$31.05	
500,000 / 02/2014	41,895	44,769	2,874	\$0.09070	
Color Network Printer / NAI927				\$260.67	
Room BI03A					
Kyocera P3045DN / 47 PPM	12,890	26,934	14,044	\$0.01302	None at this time.
VM37503914 / V0072				\$182.85	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room BI05A Nurse					
Kyocera P2135DN / 37 PPM	27,127	31,425	4,298	\$0.01302	7 years from Intro.
LVK4410291 / V0139				\$55.96	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B112					
Kyocera P2135DN / 37 PPM	4,677	4,927	250	\$0.01302	7 years from Intro.
LVK4411551 / V0137				\$3.26	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B112- Pottery					
Kyocera FS-2100DN / 42 PPM	28,700	41,471	12,771	\$0.01302	9 years from Intro.
LQA4611057 / V0286				\$166.28	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B113A					
Kyocera P3045DN / 47 PPM	1,051	1,680	629	\$0.01302	None at this time.
VM37503962 / V0045				\$8.19	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B113A					
Kyocera M2540dw / 25 PPM	400	2,920	2,520	\$0.01302	None at this time.
VCJ9526652 / V0786				\$32.81	
500,000 / 11/2016	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B113A - Art					
Kyocera P6026CDN / 28 PPM	8,409	9,542	1,133	\$0.01302	7 years from Intro.
LW74701891 / V0138				\$14.75	
500,000 / 02/2014	19,814	22,747	2,933	\$0.09070	
Color Network Printer / NAI927				\$266.02	
Room B115					
Kyocera FS-2100DN / 42 PPM	554	682	128	\$0.01302	9 years from Intro.
LQA4611054 / V0279				\$1.67	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B116					
Kyocera P2135DN / 37 PPM	8,285	9,154	869	\$0.01302	7 years from Intro.
LVK4410346 / V0146				\$11.31	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B117					
Kyocera P2135DN / 37 PPM	35,052	35,142	90	\$0.01302	7 years from Intro.
LVK4410341 / V0144				\$1.17	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B118					
Kyocera P2135DN / 37 PPM	7,274	7,766	492	\$0.01302	7 years from Intro.
LVK4410411 / V0283				\$6.41	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B119					
Kyocera P2135DN / 37 PPM	96,198	96,298	100	\$0.01302	7 years from Intro.
LVK4410349 / V0141				\$1.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B12 Maintenance					
Toshiba e-Studio 3055C / 30 PPM	88,214	94,633	6,419	\$0.00400	8 years from Intro.
C7HD78644 / 03388				\$25.68	
750,000 / 07/2013	36,165	42,361	6,196	\$0.05370	
Color Photocopier / OSV				\$332.73	
Room B120					
Kyocera P3045DN / 47 PPM	8,285	10,012	1,727	\$0.01302	None at this time.
VM37503949 / V0041				\$22.49	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B120					
Kyocera P3045DN / 47 PPM	4,009	5,928	1,919	\$0.01302	None at this time.
VM37503952 / V0046				\$24.99	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B120					
Kyocera P6130cdn / 32 PPM	2,812	3,097	285	\$0.01302	None at this time.
V5Q7605192 / V0097				\$3.71	
750,000 / 06/2015	6,132	7,469	1,337	\$0.09070	
Color Network Printer / NAI927				\$121.27	
Room B120 STORAGE					
Kyocera P2135DN / 37 PPM	644	644	0	\$0.01302	Not in use for FY21. 7 years from Intro.
LVK4410329 / V0439				\$0.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B120 Storage (fr A113)					
Kyocera P2135DN / 37 PPM	10,919	10,996	77	\$0.01302	7 years from Intro.
LVK4410345 / V0192				\$1.00	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B120 Storage (fr A116)					
Kyocera P3045DN / 47 PPM	42,636	42,786	150	\$0.01302	None at this time.
VM37503903 / V0061				\$1.95	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C102					
Kyocera P2135DN / 37 PPM	79,595	82,284	2,689	\$0.01302	7 years from Intro.
LVK4410444 / V0147				\$35.01	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C105					
Kyocera P3045DN / 47 PPM	6,543	10,405	3,862	\$0.01302	None at this time.
VM37503865 / V0088				\$50.28	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C108B					
Kyocera P3045DN / 47 PPM	53,252	77,588	24,336	\$0.01302	None at this time.
VM37503910 / V0063				\$316.85	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C109					
Toshiba e-Studio 8508A / 85 PPM	176,519	404,926	228,407	\$0.00337	None at this time.
CIAG15910 / 05102				\$769.73	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C109					
Toshiba e-Studio 8508A / 85 PPM	552,222	629,144	76,922	\$0.00337	None at this time.
CICG17114 / 05101				\$259.23	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C109					
Toshiba e-Studio 8508A / 85 PPM	263,533	466,231	202,698	\$0.00337	None at this time.
CICG17106 / 05107				\$683.09	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C109B					
Kyocera P2135DN / 37 PPM	10,145	13,206	3,061	\$0.01302	7 years from Intro.
LVK4410296 / V0188				\$39.85	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	08/11/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C109B - Copy Room Left - 1st Floor REMOVED					
Toshiba e-Studio I057 / I05 PPM	2,465,458	2,466,556	1,098	\$0.00337	Traded.
CBJE40093 / 04825				\$3.70	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier / OSV				\$0.00	
Room C109B - Copy Room Right - 1st Floor REMOVED					
Toshiba e-Studio I057 / I05 PPM	2,033,887	2,036,890	3,003	\$0.00337	Traded.
CBAF40183 / 04824				\$10.12	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier / OSV				\$0.00	
Room C110					
Kyocera P2135DN / 37 PPM	19,738	20,885	1,147	\$0.01302	7 years from Intro.
LVK4410386 / V0178				\$14.93	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C111					
Kyocera P2135DN / 37 PPM	20,249	23,357	3,108	\$0.01302	7 years from Intro.
LVK4411547 / V0447				\$40.47	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room CIIIA					
Kyocera P2135DN / 37 PPM	7,677	8,160	483	\$0.01302	7 years from Intro.
LVK4410376 / V0271				\$6.29	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room CIIIB					
Kyocera P3045DN / 47 PPM	11,004	12,047	1,043	\$0.01302	None at this time.
VM37503961 / V0052				\$13.58	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room CIIIE					
Kyocera P2135DN / 37 PPM	24,378	26,884	2,506	\$0.01302	7 years from Intro.
LVK4410380 / V0158				\$32.63	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room CIIIF					
Kyocera P2135DN / 37 PPM	30,228	32,952	2,724	\$0.01302	7 years from Intro.
LVK4410354 / V0446				\$35.47	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C112					
Kyocera P2135DN / 37 PPM	8,830	9,153	323	\$0.01302	7 years from Intro.
LVK4411552 / V0184				\$4.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C113					
Kyocera P2135DN / 37 PPM	14,852	15,713	861	\$0.01302	7 years from Intro.
LVK4411546 / V0182				\$11.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C115					
Kyocera P3045DN / 47 PPM	6,801	8,416	1,615	\$0.01302	None at this time.
VM37503879 / V0083				\$21.03	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C119					
Kyocera P2135DN / 37 PPM	23,705	25,031	1,326	\$0.01302	7 years from Intro.
LVK4410382 / V0176				\$17.26	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C123A					
Kyocera P3045DN / 47 PPM	10,566	14,554	3,988	\$0.01302	None at this time.
VM37503920 / V0067				\$51.92	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C124					
Kyocera P2135DN / 37 PPM	82,975	94,783	11,808	\$0.01302	7 years from Intro.
LVK4410385 / V0173				\$153.74	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C125D					
Kyocera P2135DN / 37 PPM	16,296	18,847	2,551	\$0.01302	7 years from Intro.
LVK4410457 / V0285				\$33.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C126B					
Kyocera P2135DN / 37 PPM	19,166	19,564	398	\$0.01302	7 years from Intro.
LVK4410381 / V0172				\$5.18	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C127A					
Kyocera P3045DN / 47 PPM	24,048	26,086	2,038	\$0.01302	None at this time.
VM37503875 / V0079				\$26.53	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C127B					
Kyocera P3045DN / 47 PPM	25,130	25,474	344	\$0.01302	None at this time.
VM37503919 / V0074				\$4.48	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C128					
Kyocera P2135DN / 37 PPM	33,344	35,225	1,881	\$0.01302	7 years from Intro.
LVK4410342 / V0169				\$24.49	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C129					
Kyocera P2135DN / 37 PPM	20,415	22,795	2,380	\$0.01302	7 years from Intro.
LVK4410307 / V0168				\$30.99	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C130					
Kyocera P2135DN / 37 PPM	29,126	33,700	4,574	\$0.01302	7 years from Intro.
LVK4410505 / V0165				\$59.55	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C130A - Special Education					
Toshiba e-Studio 757 / 75 PPM	929,169	980,876	51,707	\$0.00378	7 years from Intro.
CAHDI3768 / 03396				\$195.45	
4,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C130B					
Kyocera P2135DN / 37 PPM	15,762	16,536	774	\$0.01302	7 years from Intro.
LVK4410378 / V0284				\$10.08	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C130C					
Kyocera FS-2100DN / 42 PPM	23,730	24,418	688	\$0.01302	9 years from Intro.
LQA4611089 / V0166				\$8.96	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C131					
Kyocera P3045DN / 47 PPM	4,109	5,247	1,138	\$0.01302	None at this time.
VM37503863 / V0078				\$14.82	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C136B					
Kyocera P6130cdn / 32 PPM	1,897	2,696	799	\$0.01302	None at this time.
V5Q7605185 / V0108				\$10.40	
750,000 / 06/2015	7,491	9,677	2,186	\$0.09070	
Color Network Printer / NAI927				\$198.27	
Room C136B					
Kyocera P2135DN / 37 PPM	5,853	6,027	174	\$0.01302	7 years from Intro.
LVK4410303 / V0163				\$2.27	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C137A					
Kyocera P3045DN / 47 PPM	17,086	17,893	807	\$0.01302	None at this time.
VM37503913 / V0073				\$10.51	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C137B					
Kyocera P3045DN / 47 PPM	14,260	18,952	4,692	\$0.01302	None at this time.
VM37503934 / V0021				\$61.09	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C139					
Kyocera P3045DN / 47 PPM	29,207	50,642	21,435	\$0.01302	None at this time.
VM37503870 / V0089				\$279.08	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C209					
Kyocera P2135DN / 37 PPM	23,589	25,338	1,749	\$0.01302	7 years from Intro.
LVK4410335 / V0122				\$22.77	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C210					
Kyocera P2135DN / 37 PPM	15,531	20,710	5,179	\$0.01302	7 years from Intro.
LVK4410290 / V0148				\$67.43	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C211A					
Kyocera P2135DN / 37 PPM	29,509	33,459	3,950	\$0.01302	7 years from Intro.
LVK4410308 / V0149				\$51.43	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C212					
Kyocera P2135DN / 37 PPM	39,323	44,095	4,772	\$0.01302	7 years from Intro.
LVK4410388 / V0150				\$62.13	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C214					
Kyocera P2135DN / 37 PPM	68,508	71,200	2,692	\$0.01302	7 years from Intro.
LVK4410456 / V0151				\$35.05	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C215					
Kyocera P3045DN / 47 PPM	67,741	81,336	13,595	\$0.01302	None at this time.
VM37503977 / V0026				\$177.01	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C222					
Kyocera P2135DN / 37 PPM	15,227	17,947	2,720	\$0.01302	7 years from Intro.
LVK4410448 / V0152				\$35.41	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C222B					
Kyocera P3045DN / 47 PPM	58,511	68,435	9,924	\$0.01302	None at this time.
VM37503940 / V0037				\$129.21	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C223C					
Kyocera P2135DN / 37 PPM	36,422	38,023	1,601	\$0.01302	7 years from Intro.
LVK4410442 / V0153				\$20.85	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C232					
Kyocera FS-2100DN / 42 PPM	129,750	139,332	9,582	\$0.01302	9 years from Intro.
LQA4611046 / V0154				\$124.76	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C233					
Kyocera P2135DN / 37 PPM	56,538	69,740	13,202	\$0.01302	7 years from Intro.
LVK4411563 / V0155				\$171.89	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C234					
Kyocera P2135DN / 37 PPM	5,372	5,700	328	\$0.01302	7 years from Intro.
LVK4411555 / V0156				\$4.27	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C236					
Kyocera FS-2100DN / 42 PPM	82,187	101,747	19,560	\$0.01302	9 years from Intro.
LQA4611085 / V0157				\$254.67	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C238					
Toshiba e-Studio 8508A / 85 PPM	518,890	601,144	82,254	\$0.00337	None at this time.
CIAG15908 / 05105				\$277.20	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C238					
Toshiba e-Studio 8508A / 85 PPM	398,762	455,654	56,892	\$0.00337	None at this time.
CICG17115 / 05181				\$191.73	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C238 - Copy Room Left - 2nd Floor REMOVED					
Toshiba e-Studio 1057 / 105 PPM	1,555,365	1,557,511	2,146	\$0.00337	Traded.
CBJE40101 / 04826				\$7.23	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier / OSV				\$0.00	
Room C238 - Copy Room Right - 2nd Floor REMOVED					
Toshiba e-Studio 1057 / 105 PPM	1,462,479	1,462,567	88	\$0.00337	Traded.
CBJE40118 / 04823				\$0.30	
5,000,000 / 01/2015	0	0	0	\$0.00000	
High Production Black Photocopier / OSV				\$0.00	
Room C238 Student					
Kyocera P3045DN / 47 PPM	22,261	29,605	7,344	\$0.01302	None at this time.
VM37503947 / V0043				\$95.62	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room D101					
Kyocera P2135DN / 37 PPM	55,099	61,358	6,259	\$0.01302	7 years from Intro.
LVK4410309 / V0434				\$81.49	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room D103					
Kyocera P2135DN / 37 PPM	14,140	18,897	4,757	\$0.01302	7 years from Intro.
LVK4410327 / V0437				\$61.94	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room D11C					
Toshiba e-Studio 657 / 65 PPM	640,434	650,374	9,940	\$0.00378	7 years from Intro.
CAHD14105 / 03398				\$37.57	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room D113					
Kyocera P2135DN / 37 PPM	85,906	92,565	6,659	\$0.01302	7 years from Intro.
LVK4411691 / V0145				\$86.70	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room D114					
Kyocera P2135DN / 37 PPM	49,017	56,123	7,106	\$0.01302	7 years from Intro.
LVK4410393 / V0432				\$92.52	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room E105					
HP Laser Jet MP712dn / 40 PPM	19,323	21,983	2,660	\$0.01302	9 years from Intro.
CNDCGJB232 / V0135				\$34.63	
1,000,000 / 11/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room E111A					
Kyocera P2135DN / 37 PPM	3,893	4,516	623	\$0.01302	7 years from Intro.
LVK4409728 / V0190				\$8.11	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room F106 - Athletics					
Kyocera P3045DN / 47 PPM	15,323	20,334	5,011	\$0.01302	None at this time.
VM37503915 / V0068				\$65.24	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room FI06 - Athletics					
Kyocera M2035 MFP / 37 PPM	26,901	27,445	544	\$0.01302	7 years from Intro.
LVV4401749 / V0126				\$7.08	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	
Room FI07					
Kyocera P2135DN / 37 PPM	10,194	10,725	531	\$0.01302	7 years from Intro.
LVK4410396 / V0127				\$6.91	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room FI08					
Kyocera P3045DN / 47 PPM	18,906	19,267	361	\$0.01302	None at this time.
VM37503908 / V0070				\$4.70	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room FI09					
Kyocera P3045DN / 47 PPM	9,510	11,072	1,562	\$0.01302	None at this time.
VM37503868 / V0077				\$20.34	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room FI10					
Kyocera P2135DN / 37 PPM	6,844	6,906	62	\$0.01302	7 years from Intro.
LVK4411544 / V0129				\$0.81	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room FI12					
Kyocera P3045DN / 47 PPM	8,801	8,841	40	\$0.01302	None at this time.
VM37503906 / V0062				\$0.52	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room LI01 Circulation Library - Sungard					
Kyocera FS-2100DN / 42 PPM	119,965	122,330	2,365	\$0.01302	9 years from Intro.
LQA4611080 / V0445				\$30.79	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room LI01 Library					
Toshiba e-Studio 207L / 20 PPM	45,159	49,860	4,701	\$0.00400	7 years from Intro.
CEHD29792 / 03394				\$18.80	
500,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room LI07					
Kyocera P6026CDN / 28 PPM	9,572	9,920	348	\$0.01302	7 years from Intro.
LW74701903 / V0498				\$4.53	
500,000 / 02/2014	5,735	5,972	237	\$0.09070	
Color Network Printer / NAI927				\$21.50	
Room LI09					
Kyocera P2135DN / 37 PPM	6,447	7,164	717	\$0.01302	7 years from Intro.
LVK4410383 / V0281				\$9.34	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room LI10A					
Kyocera P6026CDN / 28 PPM	2,433	2,613	180	\$0.01302	7 years from Intro.
LW74701901 / V0443				\$2.34	
500,000 / 02/2014	8,164	9,743	1,579	\$0.09070	
Color Network Printer / NAI927				\$143.22	
Room LI10B					
Kyocera P3045DN / 47 PPM	9,424	9,626	202	\$0.01302	None at this time.
VM37503946 / V0048				\$2.63	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room LIIOB Lab					
Kyocera P3045DN / 47 PPM	7,607	7,926	319	\$0.01302	None at this time.
VM37503945 / V0053				\$4.15	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room LIII					
Kyocera P6026CDN / 28 PPM	6,086	7,037	951	\$0.01302	7 years from Intro.
LW74701902 / V0442				\$12.38	
500,000 / 02/2014	26,789	28,520	1,731	\$0.09070	
Color Network Printer / NAI927				\$157.00	
Room R013					
Kyocera P2135DN / 37 PPM	17,378	18,641	1,263	\$0.01302	7 years from Intro.
LVK4410494 / V0450				\$16.44	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room RI13					
Kyocera P2135DN / 37 PPM	20,299	27,081	6,782	\$0.01302	7 years from Intro.
LVK4410387 / V0121				\$88.30	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Security Office					
Kyocera P3045DN / 47 PPM	3,810	5,190	1,380	\$0.01302	None at this time.
VM37503967 / V0357				\$17.97	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	1,104,548	\$6,931.80	
		Subtotal Color	59,980	\$2,951.42	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Essex Middle School					
DTE Room II					
Kyocera M6535cidn / 35 PPM V6D7511252 / V0111 750,000 / 08/2016 Color Laser MFP/NAI927	1,681 3,787	1,700 3,842	19 55	\$0.01302 \$0.25 \$0.09070 \$4.99	None at this time.
Floater					
Kyocera TASKalfa 4551c / 45 PPM L8D4603086 / B4459 1,000,000 / 08/2013 Color Photocopier / NAI927	101,455 46,265	137,293 85,839	35,838 39,574	\$0.00295 \$105.72 \$0.03490 \$1,381.13	8 years from Intro.
Learning Center					
Kyocera P3045DN / 47 PPM VM37503954 / V0055 1,000,000 / 04/2017 Black Network Printer / NAI927	4,845 0	6,400 0	1,555 0	\$0.01302 \$20.25 \$0.00000 \$0.00	None at this time.
Room 103 Main Office					
Kyocera P6130cdn / 32 PPM V5Q7605190 / V0100 750,000 / 06/2015 Color Network Printer / NAI927	4,945 6,968	6,231 8,725	1,286 1,757	\$0.01302 \$16.74 \$0.09070 \$159.36	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 103C - 1st Floor Copier					
Toshiba E-Studio 6570C / 70 PPM	1,111,034	1,262,463	151,429	\$0.00378	7 years from Intro.
SSAF90713 / 03787				\$572.40	
4,000,000 / 04/2014	350,783	397,088	46,305	\$0.05370	
Color Photocopier / OSV				\$2,486.58	
Room 104 Guidance					
Kyocera P3045DN / 47 PPM	6,214	8,858	2,644	\$0.01302	None at this time.
VM37503916 / V0071				\$34.42	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 120					
Kyocera P3045DN / 47 PPM	7,948	10,842	2,894	\$0.01302	None at this time.
VM37503917 / V0066				\$37.68	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 144 Gathering Space					
Kyocera P6130cdn / 32 PPM	7,135	12,328	5,193	\$0.01302	None at this time.
V5Q7605178 / V0101				\$67.61	
750,000 / 06/2015	12,278	19,188	6,910	\$0.09070	
Color Network Printer / NAI927				\$626.74	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 169					
Kyocera P3045DN / 47 PPM	4,860	5,433	573	\$0.01302	None at this time.
VM37503944 / V0019				\$7.46	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 188					
Kyocera P3045DN / 47 PPM	4,577	7,147	2,570	\$0.01302	None at this time.
VM37503960 / V0049				\$33.46	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 208					
Kyocera P3045DN / 47 PPM	8,767	10,094	1,327	\$0.01302	None at this time.
VM37503941 / V0024				\$17.28	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 210					
Kyocera P3045DN / 47 PPM	11,052	19,200	8,148	\$0.01302	None at this time.
VM37503907 / V0075				\$106.09	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 211 SPED					
Kyocera P6130cdn / 32 PPM	15,192	17,795	2,603	\$0.01302	None at this time.
V5Q7605196 / V0098				\$33.89	
750,000 / 06/2015	17,732	22,073	4,341	\$0.09070	
Color Network Printer / NAI927				\$393.73	
Room 238					
Kyocera P3045DN / 47 PPM	11,077	12,660	1,583	\$0.01302	None at this time.
VM37503867 / V0080				\$20.61	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 243					
Kyocera P3045DN / 47 PPM	18,294	24,830	6,536	\$0.01302	None at this time.
VM37503880 / V0085				\$85.10	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 248 SPED					
Kyocera P6130cdn / 32 PPM	14,252	21,796	7,544	\$0.01302	None at this time.
V5Q7605189 / V0099				\$98.22	
750,000 / 06/2015	9,160	14,325	5,165	\$0.09070	
Color Network Printer / NAI927				\$468.47	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 258					
Toshiba e-Studio 8508A / 85 PPM	581,330	701,103	119,773	\$0.00378	None at this time.
CIFG20420 / 05183				\$452.74	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 258 REMOVED					
Toshiba e-Studio 857 / 85 PPM	1,929,856	1,930,064	208	\$0.00378	Traded.
CABF31362 / 03783				\$0.79	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 261					
Kyocera P3045DN / 47 PPM	8,553	14,247	5,694	\$0.01302	None at this time.
VM37503878 / V0090				\$74.14	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	357,417	\$1,784.85	
		Subtotal Color	104,107	\$5,520.99	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Founders Memorial School					
Computer Lab					
Kyocera P3045DN / 47 PPM VM37503923 / V0064 1,000,000 / 04/2017 Black Network Printer/NAI927	4,583 0	5,112 0	529 0	\$0.01302 \$6.89 \$0.00000 \$0.00	None at this time.
Learning Center - Circulation Desk					
Kyocera P3045DN / 47 PPM VM37503912 / V0065 1,000,000 / 04/2017 Black Network Printer / NAI927	21,873 0	26,557 0	4,684 0	\$0.01302 \$60.99 \$0.00000 \$0.00	None at this time.
Main Office					
Toshiba e-Studio 6506AC / 65 PPM CHEG18488 / 05099 4,000,000 / 07/2016 Color Photocopier / OSV	492,720 179,855	689,532 278,796	196,812 98,941	\$0.00378 \$743.95 \$0.05370 \$5,313.13	None at this time.
Office					
Kyocera P3045DN / 47 PPM VM37503948 / V0054 1,000,000 / 04/2017 Black Network Printer / NAI927	22,337 0	26,074 0	3,737 0	\$0.01302 \$48.66 \$0.00000 \$0.00	None at this time.

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	08/11/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Office Color Copier REMOVED					
Toshiba E-Studio 6570C / 70 PPM	1,520,631	1,522,690	2,059	\$0.00378	Traded.
SSAF90722 / 03785				\$7.78	
4,000,000 / 04/2014	465,695	466,881	1,186	\$0.05370	
Color Photocopier / OSV				\$63.69	
Room 226 Faculty					
Toshiba e-Studio 457 / 45 PPM	224,194	325,890	101,696	\$0.00378	7 years from Intro.
CEHD28685 / 03386				\$384.41	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C103A Nurse					
Kyocera P3045DN / 47 PPM	3,038	4,332	1,294	\$0.01302	None at this time.
VM37503869 / V0082				\$16.85	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C106					
Kyocera P6130cdn / 32 PPM	34,684	45,624	10,940	\$0.01302	None at this time.
V5Q7605188 / V0105				\$142.44	
750,000 / 06/2015	23,969	33,336	9,367	\$0.09070	
Color Network Printer / NAI927				\$849.59	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C114 First Floor Hallway					
Kyocera P3045DN / 47 PPM	18,668	23,333	4,665	\$0.01302	None at this time.
VM37503932 / V0018				\$60.74	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C118					
Kyocera P6130cdn / 32 PPM	4,831	6,274	1,443	\$0.01302	None at this time.
V5Q7605187 / V0107				\$18.79	
750,000 / 06/2015	13,528	18,415	4,887	\$0.09070	
Color Network Printer / NAI927				\$443.25	
Room C201					
Kyocera P6130cdn / 32 PPM	11,548	15,942	4,394	\$0.01302	None at this time.
V5Q7605180 / V0103				\$57.21	
750,000 / 06/2015	19,075	26,373	7,298	\$0.09070	
Color Network Printer / NAI927				\$661.93	
Room C204 Cart					
Kyocera P3045DN / 47 PPM	71,955	88,892	16,937	\$0.01302	None at this time.
VM37503964 / V0044				\$220.52	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C208					
Kyocera P3045DN / 47 PPM	32,887	39,375	6,488	\$0.01302	None at this time.
VM37503951 / V0039				\$84.47	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C209					
Kyocera P3045DN / 47 PPM	50,231	57,668	7,437	\$0.01302	None at this time.
VM37503918 / V0059				\$96.83	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C219					
Kyocera P3045DN / 47 PPM	15,080	20,817	5,737	\$0.01302	None at this time.
VM37503950 / V0050				\$74.70	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room C224					
Kyocera P3045DN / 47 PPM	16,126	29,258	13,132	\$0.01302	None at this time.
VM37503924 / V0029				\$170.98	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Essex Westford School

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room C226					
Toshiba e-Studio 8508A / 85 PPM	455,066	758,485	303,419	\$0.00378	None at this time.
CIAG15904 / 05III				\$1,146.92	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C226 - 2nd Floor Work Room REMOVED					
Toshiba e-Studio 857 / 85 PPM	2,315,123	2,315,130	7	\$0.00378	Traded.
CABF31365 / 03782				\$0.03	
5,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room C230					
Kyocera P3045DN / 47 PPM	24,126	32,868	8,742	\$0.01302	None at this time.
VM37503928 / V0034				\$113.82	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	694,152	\$3,456.96	
		Subtotal Color	121,679	\$7,331.59	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Hiawatha Elementary					
Room 01					
Kyocera P2135DN / 37 PPM	7,847	9,372	1,525	\$0.01302	7 years from Intro.
LVK4410394 / V0220				\$19.86	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer/NAI927				\$0.00	
Room 04					
Kyocera P2135DN / 37 PPM	9,205	10,826	1,621	\$0.01302	7 years from Intro.
LVK4410334 / V0219				\$21.11	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 05					
Kyocera P3045DN / 47 PPM	14,467	21,104	6,637	\$0.01302	None at this time.
VM37503873 / V0084				\$86.41	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 06					
Kyocera P2135DN / 37 PPM	9,880	12,359	2,479	\$0.01302	7 years from Intro.
LVK4410446 / V0216				\$32.28	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 07 - Library					
Kyocera P2135DN / 37 PPM	23,471	28,344	4,873	\$0.01302	7 years from Intro.
LVK4410318 / V0215				\$63.45	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 11					
Kyocera M2535DN / 37 PPM	10,049	11,996	1,947	\$0.01302	Traded.
LVK4410443a / V0213				\$25.35	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP /				\$0.00	
Room 13 Nurse's Office					
Kyocera M2035 MFP / 37 PPM	10,744	12,393	1,649	\$0.01302	7 years from Intro.
LVV4402044 / V0214				\$21.47	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	
Room 14					
Kyocera P3045DN / 47 PPM	4,042	6,110	2,068	\$0.01302	None at this time.
VM37503933 / V0035				\$26.93	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 15					
Kyocera P2135DN / 37 PPM	13,462	16,934	3,472	\$0.01302	7 years from Intro.
LVK4410160 / V0217				\$45.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 16					
Kyocera P2135DN / 37 PPM	4,709	5,317	608	\$0.01302	7 years from Intro.
LVK4410454 / V0218				\$7.92	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 19 Teachers' Room					
Kyocera P6026CDN / 28 PPM	12,923	18,110	5,187	\$0.01302	7 years from Intro.
LW74701897 / V0222				\$67.53	
500,000 / 02/2014	102,725	117,398	14,673	\$0.09070	
Color Network Printer / NAI927				\$1,330.84	
Room 21A					
Kyocera P3045DN / 47 PPM	5,259	8,341	3,082	\$0.01302	None at this time.
VM37503936 / V0030				\$40.13	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 22					
Kyocera P2135DN / 37 PPM	19,606	23,774	4,168	\$0.01302	7 years from Intro.
LVK4410441 / V0226				\$54.27	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 23					
Kyocera P2135DN / 37 PPM	15,715	19,036	3,321	\$0.01302	7 years from Intro.
LVK4410445 / V0227				\$43.24	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 24					
Kyocera P3045DN / 47 PPM	6,779	10,231	3,452	\$0.01302	None at this time.
VM37503929 / V0025				\$44.95	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 25					
Kyocera P2135DN / 37 PPM	19,220	23,044	3,824	\$0.01302	7 years from Intro.
LVK4410449 / V0228				\$49.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 26					
Kyocera P3045DN / 47 PPM	3,868	5,106	1,238	\$0.01302	None at this time.
VM37503935 / V0020				\$16.12	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 27					
Kyocera P2135DN / 37 PPM	1,300	1,898	598	\$0.01302	7 years from Intro.
LVK4411548 / V0280				\$7.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 28 (Common Area)					
Kyocera 4052ci / 40 PPM	168,922	255,893	86,971	\$0.00295	None at this time.
W2M7502078 / V0005				\$256.56	
1,000,000 / 08/2016	220,290	275,237	54,947	\$0.03490	
Color Photocopier / NAI927				\$1,917.65	
Room 28A					
Kyocera P2135DN / 37 PPM	19,628	22,210	2,582	\$0.01302	7 years from Intro.
LVK4410320 / V0224				\$33.62	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	07/20/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 28C Secretary's Office REMOVED					
Toshiba e-Studio 457 / 45 PPM	53,043	53,045	2	\$0.00378	Traded.
CEKE47064 / 0375I				\$0.01	
1,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 29					
Kyocera P2135DN / 37 PPM	987	1,250	263	\$0.01302	7 years from Intro.
LVK4410317 / V0223				\$3.42	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 32					
Kyocera P2135DN / 37 PPM	2,214	2,512	298	\$0.01302	7 years from Intro.
LVK4410450 / V0221				\$3.88	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B01					
Kyocera P2135DN / 37 PPM	2,898	3,220	322	\$0.01302	7 years from Intro.
LVK4410332 / V0212				\$4.19	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations	
Room B02						
Kyocera P6026CDN / 28 PPM LW74X02616 / V0211 500,000 / 02/2014 Color Network Printer / NAI927	1,759 2,774	2,040 3,155	281 381	\$0.01302 \$3.66 \$0.09070 \$34.56	7 years from Intro.	
Teachers' Room						
Toshiba e-Studio 857 / 85 PPM CAHDI3828 / 03400 5,000,000 / 06/2014 Black Photocopier / OSV	1,515,681 0	1,737,906 0	222,225 0	\$0.00378 \$840.01 \$0.00000 \$0.00		7 years from Intro.
Subtotal Black						
364,693						
Subtotal Color						
70,001						
\$1,819.13						
\$3,283.05						

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Summit Street Elementary					
Main Office					
Kyocera 6052ci / PPM	475,006	622,414	147,408	\$0.00295	None at this time.
W2D7501479 / V0004				\$434.85	
3,000,000 / 08/2016	205,436	285,860	80,424	\$0.03490	
Color Photocopier/NAI927				\$2,806.80	
Room 03					
Kyocera P2135DN / 37 PPM	11,932	14,798	2,866	\$0.01302	7 years from Intro.
LVK4410314 / V0492				\$37.32	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 04					
Kyocera P2135DN / 37 PPM	16,773	18,999	2,226	\$0.01302	7 years from Intro.
LVK4410328 / V0491				\$28.98	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 05					
Kyocera P2135DN / 37 PPM	6,715	7,141	426	\$0.01302	7 years from Intro.
LVK4410326 / V0489				\$5.55	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 06					
Kyocera P2135DN / 37 PPM	12,759	16,090	3,331	\$0.01302	7 years from Intro.
LVK4410330 / V0490				\$43.37	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 08					
Kyocera P2135DN / 37 PPM	18,895	24,236	5,341	\$0.01302	7 years from Intro.
LVK4411708 / V0488				\$69.54	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 10					
Kyocera P2135DN / 37 PPM	9,509	11,054	1,545	\$0.01302	7 years from Intro.
LVK4410316 / V0487				\$20.12	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 11					
Kyocera P2135DN / 37 PPM	22,448	26,582	4,134	\$0.01302	7 years from Intro.
LVK4410323 / V0476				\$53.82	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 14					
Kyocera P2135DN / 37 PPM	5,581	6,692	1,111	\$0.01302	7 years from Intro.
LVK4410319 / V0475				\$14.47	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 17 - Library					
Kyocera FS-2100DN / 42 PPM	23,805	27,930	4,125	\$0.01302	9 years from Intro.
LQA4611096 / V0477				\$53.71	
1,000,000 / 10/2012	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 17 - Library					
Kyocera P6026CDN / 28 PPM	11,520	13,335	1,815	\$0.01302	7 years from Intro.
LW74701888 / V0478				\$23.63	
500,000 / 02/2014	49,908	61,342	11,434	\$0.09070	
Color Network Printer / NAI927				\$1,037.06	
Room B05					
Kyocera P2135DN / 37 PPM	51,207	63,712	12,505	\$0.01302	7 years from Intro.
LVK4410324 / V0484				\$162.82	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B06					
Kyocera P2135DN / 37 PPM	11,033	13,046	2,013	\$0.01302	7 years from Intro.
LVK4411700 / V0486				\$26.21	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B08					
Kyocera P2135DN / 37 PPM	7,296	8,508	1,212	\$0.01302	7 years from Intro.
LVK4411702 / V0485				\$15.78	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B09					
Kyocera P2135DN / 37 PPM	9,218	10,637	1,419	\$0.01302	7 years from Intro.
LVK4411694 / V0482				\$18.48	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B10 - Teachers' Room					
Kyocera 8002i / 80 PPM	290,064	427,464	137,400	\$0.00295	None at this time.
VAK7500834 / V0006				\$405.33	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B10 - Teachers' Room					
Kyocera 6002i / 60 PPM	457,407	643,543	186,136	\$0.00295	None at this time.
W2Z7502736 / V0358				\$549.10	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier / NAI927				\$0.00	
Room B11					
Kyocera P2135DN / 37 PPM	16,433	21,281	4,848	\$0.01302	7 years from Intro.
LVK4411695 / V0481				\$63.12	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B12					
Kyocera P2135DN / 37 PPM	20,992	22,181	1,189	\$0.01302	7 years from Intro.
LVK4411698 / V0483				\$15.48	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B13					
Kyocera P2135DN / 37 PPM	292	1,264	972	\$0.01302	7 years from Intro.
LVK4411693 / V0300				\$12.66	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B14					
Kyocera P2135DN / 37 PPM	12,453	16,354	3,901	\$0.01302	7 years from Intro.
LVK4411697 / V0479				\$50.79	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B18 Nurse's Office					
Kyocera M2035 MFP / 37 PPM	14,404	17,004	2,600	\$0.01302	7 years from Intro.
LVV5804829 / V0480				\$33.85	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Laser MFP / NAI927				\$0.00	
Subtotal Black			528,523	\$2,138.96	
Subtotal Color			91,858	\$3,843.86	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Thomas Fleming Elementary					
Librarian Desk					
Kyocera P2135DN / 37 PPM	5,326	6,350	1,024	\$0.01302	7 years from Intro.
LVK4411678 / V0469				\$13.33	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer/NAI927				\$0.00	
Library Circulation Desk					
Kyocera P2135DN / 37 PPM	12,472	16,353	3,881	\$0.01302	7 years from Intro.
LVK4410507 / V0466				\$50.53	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Library General Use					
Kyocera P6026CDN / 28 PPM	6,587	6,984	397	\$0.01302	7 years from Intro.
LW74701890 / V0467				\$5.17	
500,000 / 02/2014	20,104	21,387	1,283	\$0.09070	
Color Network Printer / NAI927				\$116.37	
Main Office					
Toshiba e-Studio 5005ac / 50 PPM	82,425	116,707	34,282	\$0.00400	None at this time.
CFDG61930 / 05210				\$137.13	
3,000,000 / 01/2016	56,761	83,196	26,435	\$0.05370	
Color Photocopier / OSV				\$1,419.56	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	08/11/2020 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Main Office REMOVED					
Toshiba e-Studio 557 / 55 PPM	264,752	265,243	491	\$0.00378	Traded.
CAHD14264 / 03404				\$1.86	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Main Office REMOVED					
Toshiba e-Studio 3055C / 30 PPM	110,004	110,350	346	\$0.00400	Traded.
C7HD78665 / 03387				\$1.38	
750,000 / 07/2013	234,065	234,919	854	\$0.05370	
Color Photocopier / OSV				\$45.86	
Room 101					
Kyocera P2135DN / 37 PPM	60,455	66,467	6,012	\$0.01302	7 years from Intro.
LVK4411707 / V0462				\$78.28	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 102					
Kyocera P2135DN / 37 PPM	20,759	22,962	2,203	\$0.01302	7 years from Intro.
LVK4411690 / V0463				\$28.68	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 103					
Kyocera P3045DN / 47 PPM	2,869	3,079	210	\$0.01302	None at this time.
VM37503963 / V0040				\$2.73	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 104					
Kyocera P2135DN / 37 PPM	3,815	5,798	1,983	\$0.01302	7 years from Intro.
LVK4411686 / V0464				\$25.82	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 105 Hall					
Toshiba e-Studio 8508A / 85 PPM	664,772	770,642	105,870	\$0.00378	None at this time.
CIJFI3411 / 04412				\$400.19	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 105 Hall REMOVED					
Toshiba e-Studio 657 / 65 PPM	717,578	718,346	768	\$0.00378	Traded.
CAHDI4073 / 03402				\$2.90	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 106					
Kyocera P2135DN / 37 PPM	8,159	10,257	2,098	\$0.01302	7 years from Intro.
LVK4411701 / V0465				\$27.32	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 109 Main Office					
Kyocera P2135DN / 37 PPM	8,784	9,455	671	\$0.01302	7 years from Intro.
LVK4411683 / V0470				\$8.74	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 200					
Kyocera P2135DN / 37 PPM	35,218	37,470	2,252	\$0.01302	7 years from Intro.
LVK4411651 / V0456				\$29.32	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 201					
Kyocera P2135DN / 37 PPM	11,096	14,072	2,976	\$0.01302	7 years from Intro.
LVK4411692 / V0460				\$38.75	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 202					
Kyocera P2135DN / 37 PPM	11,510	12,954	1,444	\$0.01302	7 years from Intro.
LVK4411699 / V0457				\$18.80	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 203					
Kyocera P2135DN / 37 PPM	29,735	39,224	9,489	\$0.01302	7 years from Intro.
LVK3Z02192 / V0459				\$123.55	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 207					
Kyocera P2135DN / 37 PPM	7,708	9,389	1,681	\$0.01302	7 years from Intro.
LVK4410504 / V0458				\$21.89	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 212					
Kyocera P2135DN / 37 PPM	7,352	8,315	963	\$0.01302	7 years from Intro.
LVK4410511 / V0455				\$12.54	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 213 Hall					
Toshiba e-Studio 8508A / 85 PPM	213,488	303,284	89,796	\$0.00378	None at this time.
CIAG16050 / 05103				\$339.43	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 213 Hall					
Kyocera P6026CDN / 28 PPM	10,417	11,332	915	\$0.01302	7 years from Intro.
LW74701893 / V0454				\$11.91	
500,000 / 02/2014	57,695	59,658	1,963	\$0.09070	
Color Network Printer / NAI927				\$178.04	
Room 213 Hall REMOVED					
Toshiba e-Studio 657 / 65 PPM	1,093,424	1,093,887	463	\$0.00378	Traded.
CAHD14100 / 03403				\$1.75	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Room 216					
Kyocera P2135DN / 37 PPM	23,152	25,580	2,428	\$0.01302	7 years from Intro.
LVK4410510 / V0453				\$31.61	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 218					
Kyocera P2135DN / 37 PPM	10,687	12,236	1,549	\$0.01302	7 years from Intro.
LVK4411682 / V0452				\$20.17	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 220					
Kyocera P2135DN / 37 PPM	28,332	32,398	4,066	\$0.01302	7 years from Intro.
LVK4410502 / V0451				\$52.94	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B02 - Staff Lounge					
Kyocera P2135DN / 37 PPM	13,164	14,127	963	\$0.01302	7 years from Intro.
LVK4410495 / V0474				\$12.54	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B11					
Kyocera P3045DN / 47 PPM	7,265	9,961	2,696	\$0.01302	None at this time.
VM37503911 / V0060				\$35.10	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	

Essex Westford School

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room B15A					
Kyocera P2135DN / 37 PPM	15,483	17,447	1,964	\$0.01302	7 years from Intro.
LVK4204359 / V0471				\$25.57	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B19					
Kyocera P2135DN / 37 PPM	778	824	46	\$0.01302	7 years from Intro.
LVK4410322 / V0493				\$0.60	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room B21 Custodian					
Kyocera P2135DN / 37 PPM	3,865	5,235	1,370	\$0.01302	7 years from Intro.
LVK4410509 / V0472				\$17.84	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
		Subtotal Black	285,297	\$1,578.36	
		Subtotal Color	30,535	\$1,759.83	

Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	08/11/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Westford Elementary					
Common Room					
Toshiba e-Studio 8508A / 85 PPM	732,530	776,436	43,906	\$0.00378	None at this time.
CIAG15905 / 05112				\$165.96	
5,000,000 / 07/2016	0	0	0	\$0.00000	
Black Photocopier/OSV				\$0.00	
Room 103					
Kyocera P2135DN / 37 PPM	119,800	136,606	16,806	\$0.01302	7 years from Intro.
LVK4410312 / V0497				\$218.81	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 128 Teachers' Room					
Kyocera 5052ci / PPM	242,567	325,828	83,261	\$0.00295	None at this time.
W2H7403282 / V0008				\$245.62	
1,000,000 / 08/2016	147,121	200,403	53,282	\$0.03490	
Color Photocopier / NAI927				\$1,859.54	
Room 128 Teachers' Room					
Kyocera 7002i / 70 PPM	264,753	331,700	66,947	\$0.00295	None at this time.
VAP7500733 / V0007				\$197.49	
3,000,000 / 08/2016	0	0	0	\$0.00000	
Black Photocopier / NAI927				\$0.00	

Essex Westford School					
Make-Model / Speed Serial Number / Vendor ID Life Expectancy / Model Intro Date Equipment Type / Vendor	07/01/2020 Meter	06/30/2021 Meter	FY21 Annual Volume	Cost/Copy Annual Cost	Recommendations
Room 149					
Kyocera P2135DN / 37 PPM	11,211	17,758	6,547	\$0.01302	7 years from Intro.
LVK4410501 / V0495				\$85.24	
750,000 / 03/2014	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 156					
Kyocera P3045DN / 47 PPM	19,258	25,068	5,810	\$0.01302	None at this time.
VM37503953 / V0051				\$75.65	
1,000,000 / 04/2017	0	0	0	\$0.00000	
Black Network Printer / NAI927				\$0.00	
Room 161 REMOVED					
Toshiba e-Studio 557 / 55 PPM	378,732	378,732	0	\$0.00378	Traded.
CAHDI4259 / 03405				\$0.00	
3,000,000 / 06/2014	0	0	0	\$0.00000	
Black Photocopier / OSV				\$0.00	
Subtotal Black			223,277	\$988.78	
Subtotal Color			53,282	\$1,859.54	
District Wide Black Totals			5,051,801	\$27,378.64	
District Wide Color Totals			811,802	\$43,466.85	Your Avg Color CPC is \$0.0535

Estimated color cost savings with your next bid: \$82,615.70 over five years. Our bids are coming in at an average of \$0.03319, with our compensation included.

SPC SERVICE & SUPPLY COST SAVINGS

These tables compare your equipment cost per copy for service and supplies (black prints or copies only) before becoming an SPC client on 11/15/2006 with your projected cost per copy for the new fiscal year through SPC. Annual Volume represents actual FY 21 black print usage. The second table represents your annual and five-year cost savings compared to your previous cost per copy rate.

BEFORE SPC

Current Volume	Prior CPC	Average Annual Cost
5,051,801	\$0.01580	\$79,818.46

CURRENTLY WITH SPC

Current Volume	Current CPC*	Current Cost	Cost Savings	5 Year Savings
5,051,801	\$0.00542	\$27,380.76	\$52,437.69	\$262,188.47

*This CPC is an average of your copiers and printers together. Your copier cpc is substantially lower than this average.

Today the Cooperative Buying of SPC has netted annual cost savings, on average, of
 $\$52,437.69 \times 15 \text{ years as a Client} = \$786,565.42$ Cost Savings!

PROJECTED EQUIPMENT COSTS BY BUILDING - BLACK

This table represents PROJECTED expenses for BLACK prints or copies by building based on recent activity. Approximate current paper case costs and **averaged** current annual lease payments are figured in to provide budget information for the upcoming fiscal year.

Building	Projected Black Volume	Projected Black Usage Cost	Approximate Paper Cost	Average Annual Equipment Cost	Total Proj Black Usage Cost
ACE	22,893	\$89.46	\$123.62	\$530.40	\$743.47
Albert D. Lawton Intermediate	437,537	\$2,550.09	\$2,362.70	\$10,137.05	\$15,049.84
Bus Barn	6,413	\$85.68	\$34.63	\$148.58	\$268.89
Center for Technology	191,349	\$1,372.80	\$1,033.28	\$4,433.26	\$6,839.34
Central Office East	35,727	\$304.30	\$192.93	\$827.74	\$1,324.97
Central Office West	133,009	\$1,236.83	\$718.25	\$3,081.61	\$5,036.69
Essex Elementary School	666,966	\$3,268.56	\$3,601.62	\$15,452.56	\$22,322.73
Essex High School	1,104,548	\$7,114.26	\$5,964.56	\$25,590.65	\$38,669.47
Essex Middle School	357,417	\$1,831.92	\$1,930.05	\$8,280.79	\$12,042.76
Founders Memorial School	694,152	\$3,548.02	\$3,748.42	\$16,082.42	\$23,378.85
Hiawatha Elementary	364,693	\$1,867.18	\$1,969.34	\$8,449.37	\$12,285.88
Summit Street Elementary	528,523	\$2,196.22	\$2,854.02	\$12,245.05	\$17,295.29
Thomas Fleming Elementary	285,297	\$1,619.67	\$1,540.60	\$6,609.89	\$9,770.16
Westford Elementary	223,277	\$1,015.10	\$1,205.70	\$5,172.98	\$7,393.78
TOTALS	5,051,801	\$28,100.08	\$27,279.73	\$117,042.33	\$172,422.14

SPC EQUIPMENT BIDS:

During FY21, our cooperative bids achieved significant cost savings. Despite seeing inflation in almost all markets, with a 5.7% increase on the price index, our bids dropped about 7% for existing clients! So compared to inflation from one year to the next, we achieved a 12% drop! Therefore, based on our results this past year, we feel we can save you another \$42,933.30 if you did an upgrade.

Current bids are coming in between 12% to 17% of Retail compared with the current Salesman's Cost of 50% of Retail.

For Example: A 90-copy-per-minute Ricoh IM9000 black photocopier with RADF, Duplexing, Finisher, 3-Hole Punch, CIF-Print-Color Scan-Hard Drive for Secure Print with a Retail Cost of \$44,743 can be purchased for \$6,453... That's 14% of Retail! Our prices are negotiated with and supported directly by the manufacturer.

PROJECTED EQUIPMENT COSTS BY BUILDING - COLOR

This table represents PROJECTED expenses for COLOR prints or copies by building based on recent activity. Current paper case costs and averaged annual lease payments are NOT figured in to this table, as they are covered in the black prints report.

Building	Projected Color Volume	Service & Supply Cost
ACE	605	\$56.30
Albert D. Lawton Intermediate	70,173	\$4,245.71
Bus Barn	0	\$0.00
Center for Technology	75,961	\$4,596.26
Central Office East	8,842	\$489.40
Central Office West	5,534	\$304.92
Essex Elementary School	119,245	\$7,664.75
Essex High School	59,980	\$3,028.31
Essex Middle School	104,107	\$5,664.85
Founders Memorial School	121,679	\$7,522.63
Hiawatha Elementary	70,001	\$3,368.58
Summit Street Elementary	91,858	\$3,944.03
Thomas Fleming Elementary	30,535	\$1,805.70
Westford Elementary	53,282	\$1,908.03
TOTALS	811,802	\$44,599.47

SERVICE & SUPPLY USAGE PROFILE BY VENDOR - BLACK

This table represents ACTUAL and PROJECTED Service & Supply expenses for BLACK usage broken down by equipment type and vendor. Under SPC's Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **FY22 increase is 2.6%.**

Vendor	Equipment Type	FY21 Black Volume	FY21 Color Cost/Copy	FY21 Black S & S Costs	FY22 Black Cost/Copy	FY22 Projected Black S & S Costs
National 1927	Black Laser MFP	25,288	\$0.01302	\$329.25	\$0.01336	\$337.85
National 1927	Black Network Printer	876,952	\$0.01302	\$11,417.92	\$0.01336	\$11,716.08
National 1927	Black Photocopier	411,431	\$0.00295	\$1,213.72	\$0.00303	\$1,246.64
National 1927	Color Laser MFP	19	\$0.01302	\$0.25	\$0.01336	\$0.25
National 1927	Color Network Printer	84,395	\$0.01302	\$1,098.82	\$0.01336	\$1,127.52
National 1927	Color Photocopier	381,677	\$0.00295	\$1,125.95	\$0.00303	\$1,156.48
Office Systems of Vermont	Black Photocopier	647,173	\$0.00337	\$2,180.97	\$0.00346	\$2,239.22
Office Systems of Vermont	Black Photocopier	1,926,581	\$0.00378	\$7,282.48	\$0.00388	\$7,475.13
Office Systems of Vermont	Black Photocopier	4,701	\$0.00400	\$18.80	\$0.00410	\$19.27
Office Systems of Vermont	Color Photocopier	586,343	\$0.00378	\$2,216.38	\$0.00388	\$2,275.01
Office Systems of Vermont	Color Photocopier	83,962	\$0.00400	\$335.85	\$0.00410	\$344.24
Office Systems of Vermont	High Production Black Photocopier	6,335	\$0.00337	\$21.35	\$0.00346	\$21.92
Xerox Business Solution	Color Photocopier	16,944	\$0.00808	\$136.91	\$0.00829	\$140.47
TOTALS AND AVERAGES		5,051,801	\$0.00542	\$27,378.64	\$0.00556	\$28,100.08

SERVICE & SUPPLY USAGE PROFILE BY VENDOR - COLOR

This table represents ACTUAL and PROJECTED Service & Supply expenses for COLOR usage broken down by equipment type and vendor. Under SPC's Simplified Billing Program, SPC will invoice you directly for 50% of the Projected Annual Volume in July and January, and then reconcile based on actual usage in June. Cost per copy typically increases by 5% or CPI annually, whichever is less. **FY22 increase is 2.6%.**

Vendor	Equipment Type	FY21 Color Volume	FY21 Color Cost/Copy	FY21 Color S & S Costs	FY22 Color Cost/Copy	FY22 Projected Color S & S Costs
National 1927	Color Laser MFP	55	\$0.09070	\$4.99	\$0.09306	\$5.12
National 1927	Color Network Printer	140,109	\$0.09070	\$12,707.89	\$0.09306	\$13,038.54
National 1927	Color Photocopier	268,720	\$0.03490	\$9,378.33	\$0.03581	\$9,622.86
Office Systems of Vermont	Color Photocopier	363,002	\$0.05370	\$19,493.21	\$0.05510	\$20,001.41
Xerox Business Solution	Color Photocopier	39,916	\$0.04716	\$1,882.44	\$0.04839	\$1,931.54
TOTALS AND AVERAGES		811,802	\$0.05354	\$43,466.85	\$0.05494	\$44,599.47

LEASED/OWNED EQUIPMENT DETAILS

Total Number of Machines Under Contract	340
Number of Machines on Lease	107
Number of Machines Owned	232
Number of Rental/Loaner Machines	1
Lease Company	Norway Savings Bank
Term	5 Annual
Annual Payment usually due on 8/1	\$117,042.33
Lease Start Date	07/01/2017
Lease End Date	08/01/2022
Remaining Payments	1

*The Lease End Date has no bearing on Service & Supply and Warranty Contracts.

LEASED EQUIPMENT

Building	Room	Make/Model	Serial Number
ACE	Room P204	Kyocera 4002i	W377505080
Albert D. Lawton Intermediate	Room B14	Kyocera P3045DN	VM37503871
Albert D. Lawton Intermediate	Room B18	Kyocera P3045DN	VM37503881
Albert D. Lawton Intermediate	Room B22	Kyocera P3045DN	VM37503938
Albert D. Lawton Intermediate	Room C02	Kyocera P3045DN	VM37503981
Albert D. Lawton Intermediate	Room C09	Kyocera P3045DN	VM37503921
Albert D. Lawton Intermediate	Room C16	Kyocera P3045DN	VM37503956
Albert D. Lawton Intermediate	Room C23	Kyocera P3045DN	VM37503862
Albert D. Lawton Intermediate	Room C26	Kyocera P3045DN	VM37503874
Albert D. Lawton Intermediate	SPARE	Kyocera P3045DN	VM37503931
Center for Technology	Bldg Trades/Nat Res H04 Conf	Kyocera P6026CDN	LW75203723
Center for Technology	Room DI05A	Kyocera P3045DN	VM37503898
Center for Technology	Room M113	Kyocera P3045DN	VM37503876
Central Office East	Color Laser	Kyocera P6130cdn	V5Q7605183
Central Office East	Finance	Kyocera P3045DN	VM37503939
Central Office East	Reception	Kyocera P3045DN	VM37503930
Central Office East	Room 01	Kyocera P3045DN	VM37503942
Central Office West	Offsite - Sandy Emery	Kyocera P3045DN	VM37503893
Central Office West	Room 101	Kyocera P3045DN	VM37503901
Central Office West	Room 112	Kyocera P3045DN	VM37503909
Essex Elementary School	A Pod	Kyocera P3045DN	VM37503922
Essex Elementary School	B Pod	Kyocera P3045DN	VM37503905
Essex Elementary School	Room 32 LC Color	Kyocera P6130cdn	V5Q7605175
Essex Elementary School	Room 41 Wing C Supply Closet	Kyocera P3045DN	VM37503937
Essex Elementary School	Room 59 EEE Color	Kyocera P6130cdn	V5Q7605195
Essex Elementary School	Room 63 Pod D	Kyocera P3045DN	VM37503927
Essex Elementary School	Room 7	Kyocera P6130cdn	V5Q7605197
Essex Elementary School	Room 75	Kyocera P3045DN	VM37503926
Essex High School	Guidance Office	Kyocera P3045DN	VM37503872
Essex High School	Main Office	Kyocera 5052ci	W2H7403283
Essex High School	Main Office	Kyocera P3045DN	VM37503957
Essex High School	Room A106	Kyocera P3045DN	VM37503959
Essex High School	Room B014	Kyocera P3045DN	VM37503866
Essex High School	Room B017 Black Box	Kyocera P3045DN	VM37503864
Essex High School	Room B024	Kyocera P3045DN	VM37503902
Essex High School	Room B101	Kyocera P3045DN	VM37503877

Essex Westford School District

Building	Room	Make/Model	Serial Number
Essex High School	Room BI03A	Kyocera P3045DN	VM37503914
Essex High School	Room BI13A	Kyocera P3045DN	VM37503962
Essex High School	Room BI20	Kyocera P3045DN	VM37503949
Essex High School	Room BI20	Kyocera P3045DN	VM37503952
Essex High School	Room BI20	Kyocera P6I30cdn	V5Q7605I92
Essex High School	Room BI20 Storage (fr All6)	Kyocera P3045DN	VM37503903
Essex High School	Room CI05	Kyocera P3045DN	VM37503865
Essex High School	Room CI08B	Kyocera P3045DN	VM37503910
Essex High School	Room CIIBB	Kyocera P3045DN	VM37503961
Essex High School	Room CI15	Kyocera P3045DN	VM37503879
Essex High School	Room CI23A	Kyocera P3045DN	VM37503920
Essex High School	Room CI27A	Kyocera P3045DN	VM37503875
Essex High School	Room CI27B	Kyocera P3045DN	VM37503919
Essex High School	Room CI3I	Kyocera P3045DN	VM37503863
Essex High School	Room CI36B	Kyocera P6I30cdn	V5Q7605I85
Essex High School	Room CI37A	Kyocera P3045DN	VM37503913
Essex High School	Room CI37B	Kyocera P3045DN	VM37503934
Essex High School	Room CI39	Kyocera P3045DN	VM37503870
Essex High School	Room C215	Kyocera P3045DN	VM37503977
Essex High School	Room C222B	Kyocera P3045DN	VM37503940
Essex High School	Room C238 Student	Kyocera P3045DN	VM37503947
Essex High School	Room FI06 - Athletics	Kyocera P3045DN	VM37503915
Essex High School	Room FI08	Kyocera P3045DN	VM37503908
Essex High School	Room FI09	Kyocera P3045DN	VM37503868
Essex High School	Room FI12	Kyocera P3045DN	VM37503906
Essex High School	Room LI10B	Kyocera P3045DN	VM37503946
Essex High School	Room LI10B Lab	Kyocera P3045DN	VM37503945
Essex High School	Security Office	Kyocera P3045DN	VM37503967
Essex Middle School	DTE Room II	Kyocera M6535cidn	V6D751I252
Essex Middle School	Learning Center	Kyocera P3045DN	VM37503954
Essex Middle School	Room I03 Main Office	Kyocera P6I30cdn	V5Q7605I90
Essex Middle School	Room I04 Guidance	Kyocera P3045DN	VM37503916
Essex Middle School	Room I20	Kyocera P3045DN	VM37503917
Essex Middle School	Room I44 Gathering Space	Kyocera P6I30cdn	V5Q7605I78
Essex Middle School	Room I69	Kyocera P3045DN	VM37503944
Essex Middle School	Room I88	Kyocera P3045DN	VM37503960
Essex Middle School	Room 208	Kyocera P3045DN	VM37503941

Building	Room	Make/Model	Serial Number
Essex Middle School	Room 210	Kyocera P3045DN	VM37503907
Essex Middle School	Room 211 SPED	Kyocera P6130cdn	V5Q7605196
Essex Middle School	Room 238	Kyocera P3045DN	VM37503867
Essex Middle School	Room 243	Kyocera P3045DN	VM37503880
Essex Middle School	Room 248 SPED	Kyocera P6130cdn	V5Q7605189
Essex Middle School	Room 261	Kyocera P3045DN	VM37503878
Founders Memorial School	Computer Lab	Kyocera P3045DN	VM37503923
Founders Memorial School	Learning Center - Circulation Desk	Kyocera P3045DN	VM37503912
Founders Memorial School	Office	Kyocera P3045DN	VM37503948
Founders Memorial School	Room CI03A Nurse	Kyocera P3045DN	VM37503869
Founders Memorial School	Room CI06	Kyocera P6130cdn	V5Q7605188
Founders Memorial School	Room CI14 First Floor Hallway	Kyocera P3045DN	VM37503932
Founders Memorial School	Room CI18	Kyocera P6130cdn	V5Q7605187
Founders Memorial School	Room C201	Kyocera P6130cdn	V5Q7605180
Founders Memorial School	Room C204 Cart	Kyocera P3045DN	VM37503964
Founders Memorial School	Room C208	Kyocera P3045DN	VM37503951
Founders Memorial School	Room C209	Kyocera P3045DN	VM37503918
Founders Memorial School	Room C219	Kyocera P3045DN	VM37503950
Founders Memorial School	Room C224	Kyocera P3045DN	VM37503924
Founders Memorial School	Room C230	Kyocera P3045DN	VM37503928
Hiawatha Elementary	Room 05	Kyocera P3045DN	VM37503873
Hiawatha Elementary	Room 14	Kyocera P3045DN	VM37503933
Hiawatha Elementary	Room 21A	Kyocera P3045DN	VM37503936
Hiawatha Elementary	Room 24	Kyocera P3045DN	VM37503929
Hiawatha Elementary	Room 26	Kyocera P3045DN	VM37503935
Hiawatha Elementary	Room 28 (Common Area)	Kyocera 4052ci	W2M7502078
Summit Street Elementary	Main Office	Kyocera 6052ci	W2D7501479
Summit Street Elementary	Room B10 - Teachers' Room	Kyocera 6002i	W2Z7502736
Summit Street Elementary	Room B10 - Teachers' Room	Kyocera 8002i	VAK7500834
Thomas Fleming Elementary	Room 103	Kyocera P3045DN	VM37503963
Thomas Fleming Elementary	Room B11	Kyocera P3045DN	VM37503911
Westford Elementary	Room 128 Teachers' Room	Kyocera 5052ci	W2H7403282
Westford Elementary	Room 128 Teachers' Room	Kyocera 7002i	VAP7500733
Westford Elementary	Room 156	Kyocera P3045DN	VM37503953

OWNED EQUIPMENT

Building	Room	Make/Model	Serial Number
ACE	Room P204	Kyocera P6026CDN	LW74701906
ACE	Room P207	Kyocera FS-2100DN	LQA4611082
Albert D. Lawton Intermediate	Library	Toshiba e-Studio 3055C	C7HD78629
Albert D. Lawton Intermediate	Room A08 Main Office	Kyocera P2135DN	LVK4410339
Albert D. Lawton Intermediate	Room A22 Guidance	Kyocera P2135DN	LVK4410338
Albert D. Lawton Intermediate	Room A36	Kyocera P2135DN	LVK4410455
Albert D. Lawton Intermediate	Room A4	Toshiba e-Studio 5005ac	CFDG61928
Albert D. Lawton Intermediate	Room A41	Kyocera P2135DN	LVK4411549
Albert D. Lawton Intermediate	Room A46	Kyocera P2135DN	LVK4410199
Albert D. Lawton Intermediate	Room A49 IT Office	Kyocera M2035 MFP	LVV4401742
Albert D. Lawton Intermediate	Room A49 IT Office	Kyocera P6026CDN	LW74701884
Albert D. Lawton Intermediate	Room A49 STORAGE	HP Laser Jet 4250	CNDX301567
Albert D. Lawton Intermediate	Room A49 Storage	Kyocera P2135DN	LVK4410359
Albert D. Lawton Intermediate	Room A52	Kyocera P6026CDN	LW74701907
Albert D. Lawton Intermediate	Room B03	Kyocera P2135DN	LVK4410344
Albert D. Lawton Intermediate	Room B21 - Teachers' Room	Toshiba e-Studio 857	CAHD13822
Albert D. Lawton Intermediate	Room B21 - Teachers' Room	Toshiba e-Studio 857	CAHD13835
Albert D. Lawton Intermediate	Room B23	Kyocera P2135DN	LVK4410302
Albert D. Lawton Intermediate	Room B24	Kyocera P2135DN	LVK4410508
Albert D. Lawton Intermediate	Room C06	Kyocera P2135DN	LVK4410343
Albert D. Lawton Intermediate	Room C10	Kyocera P2135DN	LVK4411560
Albert D. Lawton Intermediate	Room C22	Kyocera P2135DN	LVK4411540
Albert D. Lawton Intermediate	Room C25	Kyocera P2135DN	LVK4410304
Albert D. Lawton Intermediate	STORAGE	Kyocera P2135DN	LVK4410443
Bus Barn	Transportation Office	Kyocera M2540dw	VCJ7304264
Center for Technology	Building Trade Program	Toshiba e-Studio 457	CEHD28690
Center for Technology	E100	Toshiba e-Studio 657	CAHD14097
Center for Technology	Room C121	Kyocera P6026CDN	LW74701882
Center for Technology	Room C122A	Kyocera P2135DN	LVK4410321
Center for Technology	Room C134	Kyocera P6230cdn	RCB8600667
Center for Technology	Room D101	Toshiba e-Studio 5560c	CFDG61934
Center for Technology	Room D102	Kyocera P2135DN	LVK4410453
Center for Technology	Room D104	Kyocera P2135DN	LVK4410516
Center for Technology	Room E100	Kyocera P6230cdn	RCB8600565
Center for Technology	Room E106	Kyocera P2135DN	LVK4410392
Center for Technology	Room E107	Kyocera P2135DN	LVK4411553

Building	Room	Make/Model	Serial Number
Center for Technology	Room EI08	Kyocera P2I35DN	LVK44I0325
Center for Technology	Room EI08B	Kyocera P2I35DN	LVK44I0294
Center for Technology	Room EI09	Kyocera P2I35DN	LVK44I1556
Center for Technology	Room EI09 - Skill Tech & Co-op	Toshiba e-Studio 657	CAHDI4096
Center for Technology	Room EI10	Kyocera P2I35DN	LVK44I0305
Center for Technology	Room MI09A	Kyocera FS-2I00DN	LQA46I1042
Center for Technology	Room MII2	Kyocera P2I35DN	LVK44098I4
Center for Technology	Room MII6	Kyocera P2I35DN	LVK44I0452
Center for Technology	Room MII7	Kyocera P2I35DN	LVK44I1558
Center for Technology	Room MII8	Kyocera FS-2I00DN	LQA46I1056
Center for Technology	Room MII9	Kyocera P2I35DN	LVK44I1554
Center for Technology	Room MI26- Graphic Design	Xerox C60	E2B648894
Center for Technology	Room MI27	Xerox C60	E2B658389
Center for Technology	Room RI19	Kyocera P2I35DN	LVK44I0336
Center for Technology	Room RI24	Toshiba e-Studio 657	CAHDI4098
Center for Technology	Room RI24 Cosmetology 2	Toshiba e-Studio 4540c	SMI380670
Center for Technology	Room RI29	Kyocera P2I35DN	LVK44I033I
Center for Technology	Room R209	Kyocera P2I35DN	LVK44I1550
Center for Technology	Room R2I5A	Kyocera P2I35DN	LVK44I0350
Center for Technology	Room R2I7	Kyocera P2I35DN	LVK44I0347
Central Office East	Copier	Toshiba e-Studio 5560c	CSBEI7738
Central Office East	Main Office	Kyocera M2540dw	VCJ9425875
Central Office East	Main Office Spare	Kyocera M2540dw	VCJ932402I
Central Office East	Room 03	Kyocera P2I35DN	LVK4204366
Central Office East	Room I4	Kyocera P2I35DN	LVK44I0337
Central Office West	Room I02	Kyocera P2I35DN	LVK44I039I
Central Office West	Room I04	Kyocera P2I35DN	LVK44I037I
Central Office West	Room I07	Kyocera FS-4I00DN	NUK3408328
Central Office West	Room II2	HP Laser Jet 4250	CNGX304I26
Central Office West	Room II2	Toshiba e-Studio 857	CAHDI384I
Central Office West	Room II5	Kyocera FS-4I00DN	LQP59I2239
Central Office West	Room I20	Kyocera FS-4I00DN	NUK29028I8
Central Office West	Room 200A	Kyocera FS-2I00DN	LQA46I1044
Central Office West	Room 200B	Kyocera P2I35DN	LVK44I0297
Central Office West	Room 205	Kyocera P2I35DN	LVK44I045I
Central Office West	Room 206	Toshiba e-Studio 3055C	C7HD78664
Central Office West	Room 2I0	Kyocera FS-2I00DN	LQA46I1077

Building	Room	Make/Model	Serial Number
Central Office West	Room 214	Kyocera FS-2100DN	LQA4611099
Essex Elementary School	A-Pod SPED	Kyocera P2135DN	LVK4411557
Essex Elementary School	Room 1 Nurse	Kyocera P2135DN	LVK4410352
Essex Elementary School	Room 74 Office Copy Room	Toshiba E-Studio 6570C	SSAF90726
Essex Elementary School	Teachers' Room	Toshiba e-Studio 8508A	CICG17086
Essex High School	Room C244A	Kyocera P2135DN	LVK4410384
Essex High School	Maintenance Garage	Kyocera P2135DN	LVK4410459
Essex High School	Maintenance Office	Kyocera FS-4100DN	NUK2902829
Essex High School	Room A099 - Guidance Office	Toshiba e-Studio 557	CAHDI4261
Essex High School	Room A105	Kyocera P2135DN	LVK4410351
Essex High School	Room A108	Kyocera P2135DN	LVK4410389
Essex High School	Room A109	Kyocera P2135DN	LVK4411680
Essex High School	Room A110	Kyocera P2135DN	LVK4410390
Essex High School	Room A111	Kyocera P2135DN	LVK4410301
Essex High School	Room A112	Kyocera P2135DN	LVK4410311
Essex High School	Room A113	Kyocera P2135DN	LVK4410310
Essex High School	Room A114	Kyocera P6026CDN	LW74701899
Essex High School	Room A115	Kyocera P2135DN	LVK4410395
Essex High School	Room B018	Kyocera P2135DN	LVK4410306
Essex High School	Room B026	Kyocera P2135DN	LVK4410300
Essex High School	Room B029	Kyocera P2135DN	LVK4410348
Essex High School	Room B102 Science	Kyocera ECOSYS P6021cdn	LW34300828
Essex High School	Room B105A Nurse	Kyocera P2135DN	LVK4410291
Essex High School	Room B112	Kyocera P2135DN	LVK4411551
Essex High School	Room B112- Pottery	Kyocera FS-2100DN	LQA4611057
Essex High School	Room B113A	Kyocera M2540dw	VCJ9526652
Essex High School	Room B113A - Art	Kyocera P6026CDN	LW74701891
Essex High School	Room B115	Kyocera FS-2100DN	LQA4611054
Essex High School	Room B116	Kyocera P2135DN	LVK4410346
Essex High School	Room B117	Kyocera P2135DN	LVK4410341
Essex High School	Room B118	Kyocera P2135DN	LVK4410411
Essex High School	Room B119	Kyocera P2135DN	LVK4410349
Essex High School	Room B12 Maintenance	Toshiba e-Studio 3055C	C7HD78644
Essex High School	Room B120 STORAGE	Kyocera P2135DN	LVK4410329
Essex High School	Room B120 Storage (fr A113)	Kyocera P2135DN	LVK4410345
Essex High School	Room C102	Kyocera P2135DN	LVK4410444
Essex High School	Room C109	Toshiba e-Studio 8508A	CIAG15910

Building	Room	Make/Model	Serial Number
Essex High School	Room C109	Toshiba e-Studio 8508A	CICG17106
Essex High School	Room C109	Toshiba e-Studio 8508A	CICG17114
Essex High School	Room C109B	Kyocera P2135DN	LVK4410296
Essex High School	Room C110	Kyocera P2135DN	LVK4410386
Essex High School	Room C111	Kyocera P2135DN	LVK4411547
Essex High School	Room C111A	Kyocera P2135DN	LVK4410376
Essex High School	Room C111E	Kyocera P2135DN	LVK4410380
Essex High School	Room C111F	Kyocera P2135DN	LVK4410354
Essex High School	Room C112	Kyocera P2135DN	LVK4411552
Essex High School	Room C113	Kyocera P2135DN	LVK4411546
Essex High School	Room C119	Kyocera P2135DN	LVK4410382
Essex High School	Room C124	Kyocera P2135DN	LVK4410385
Essex High School	Room C125D	Kyocera P2135DN	LVK4410457
Essex High School	Room C126B	Kyocera P2135DN	LVK4410381
Essex High School	Room C128	Kyocera P2135DN	LVK4410342
Essex High School	Room C129	Kyocera P2135DN	LVK4410307
Essex High School	Room C130	Kyocera P2135DN	LVK4410505
Essex High School	Room C130A - Special Education	Toshiba e-Studio 757	CAHDI3768
Essex High School	Room C130B	Kyocera P2135DN	LVK4410378
Essex High School	Room C130C	Kyocera FS-2100DN	LQA4611089
Essex High School	Room C136B	Kyocera P2135DN	LVK4410303
Essex High School	Room C209	Kyocera P2135DN	LVK4410335
Essex High School	Room C210	Kyocera P2135DN	LVK4410290
Essex High School	Room C211A	Kyocera P2135DN	LVK4410308
Essex High School	Room C212	Kyocera P2135DN	LVK4410388
Essex High School	Room C214	Kyocera P2135DN	LVK4410456
Essex High School	Room C222	Kyocera P2135DN	LVK4410448
Essex High School	Room C223C	Kyocera P2135DN	LVK4410442
Essex High School	Room C232	Kyocera FS-2100DN	LQA4611046
Essex High School	Room C233	Kyocera P2135DN	LVK4411563
Essex High School	Room C234	Kyocera P2135DN	LVK4411555
Essex High School	Room C236	Kyocera FS-2100DN	LQA4611085
Essex High School	Room C238	Toshiba e-Studio 8508A	CIAG15908
Essex High School	Room C238	Toshiba e-Studio 8508A	CICG17115
Essex High School	Room D101	Kyocera P2135DN	LVK4410309
Essex High School	Room D103	Kyocera P2135DN	LVK4410327
Essex High School	Room D111C	Toshiba e-Studio 657	CAHDI4105

Essex Westford School District

Building	Room	Make/Model	Serial Number
Essex High School	Room DII3	Kyocera P2I35DN	LVK44I169I
Essex High School	Room DII4	Kyocera P2I35DN	LVK44I0393
Essex High School	Room EI05	HP Laser Jet MP7I2dn	CNDCGBJ232
Essex High School	Room EIIIA	Kyocera P2I35DN	LVK4409728
Essex High School	Room FI06 - Athletics	Kyocera M2035 MFP	LVV440I749
Essex High School	Room FI07	Kyocera P2I35DN	LVK44I0396
Essex High School	Room FI10	Kyocera P2I35DN	LVK44I1544
Essex High School	Room LI0I Circulation Library - Sungard	Kyocera FS-2I00DN	LQA46I1080
Essex High School	Room LI0I Library	Toshiba e-Studio 207L	CEHD29792
Essex High School	Room LI07	Kyocera P6026CDN	LW7470I903
Essex High School	Room LI09	Kyocera P2I35DN	LVK44I0383
Essex High School	Room LI10A	Kyocera P6026CDN	LW7470I90I
Essex High School	Room LI1I	Kyocera P6026CDN	LW7470I902
Essex High School	Room RI03	Kyocera P2I35DN	LVK44I0494
Essex High School	Room RI13	Kyocera P2I35DN	LVK44I0387
Essex Middle School	Room I03C - Ist Floor Copier	Toshiba E-Studio 6570C	SSAF907I3
Essex Middle School	Room 258	Toshiba e-Studio 8508A	CIFG20420
Founders Memorial School	Main Office	Toshiba e-Studio 6506AC	CHEGI8488
Founders Memorial School	Room 226 Faculty	Toshiba e-Studio 457	CEHD28685
Founders Memorial School	Room C226	Toshiba e-Studio 8508A	CIAGI5904
Hiawatha Elementary	Room 0I	Kyocera P2I35DN	LVK44I0394
Hiawatha Elementary	Room 04	Kyocera P2I35DN	LVK44I0334
Hiawatha Elementary	Room 06	Kyocera P2I35DN	LVK44I0446
Hiawatha Elementary	Room 07 - Library	Kyocera P2I35DN	LVK44I03I8
Hiawatha Elementary	Room I3 Nurse's Office	Kyocera M2035 MFP	LVV4402044
Hiawatha Elementary	Room I5	Kyocera P2I35DN	LVK44I0I60
Hiawatha Elementary	Room I6	Kyocera P2I35DN	LVK44I0454
Hiawatha Elementary	Room I9 Teachers' Room	Kyocera P6026CDN	LW7470I897
Hiawatha Elementary	Room 22	Kyocera P2I35DN	LVK44I044I
Hiawatha Elementary	Room 23	Kyocera P2I35DN	LVK44I0445
Hiawatha Elementary	Room 25	Kyocera P2I35DN	LVK44I0449
Hiawatha Elementary	Room 27	Kyocera P2I35DN	LVK44I1548
Hiawatha Elementary	Room 28A	Kyocera P2I35DN	LVK44I0320
Hiawatha Elementary	Room 29	Kyocera P2I35DN	LVK44I03I7
Hiawatha Elementary	Room 32	Kyocera P2I35DN	LVK44I0450
Hiawatha Elementary	Room B0I	Kyocera P2I35DN	LVK44I0332
Hiawatha Elementary	Room B02	Kyocera P6026CDN	LW74X026I6

Building	Room	Make/Model	Serial Number
Hiawatha Elementary	Teachers' Room	Toshiba e-Studio 857	CAHD13828
Summit Street Elementary	Room 03	Kyocera P2135DN	LVK4410314
Summit Street Elementary	Room 04	Kyocera P2135DN	LVK4410328
Summit Street Elementary	Room 05	Kyocera P2135DN	LVK4410326
Summit Street Elementary	Room 06	Kyocera P2135DN	LVK4410330
Summit Street Elementary	Room 08	Kyocera P2135DN	LVK4411708
Summit Street Elementary	Room 10	Kyocera P2135DN	LVK4410316
Summit Street Elementary	Room 11	Kyocera P2135DN	LVK4410323
Summit Street Elementary	Room 14	Kyocera P2135DN	LVK4410319
Summit Street Elementary	Room 17 - Library	Kyocera FS-2100DN	LQA4611096
Summit Street Elementary	Room 17 - Library	Kyocera P6026CDN	LW74701888
Summit Street Elementary	Room B05	Kyocera P2135DN	LVK4410324
Summit Street Elementary	Room B06	Kyocera P2135DN	LVK4411700
Summit Street Elementary	Room B08	Kyocera P2135DN	LVK4411702
Summit Street Elementary	Room B09	Kyocera P2135DN	LVK4411694
Summit Street Elementary	Room B11	Kyocera P2135DN	LVK4411695
Summit Street Elementary	Room B12	Kyocera P2135DN	LVK4411698
Summit Street Elementary	Room B13	Kyocera P2135DN	LVK4411693
Summit Street Elementary	Room B14	Kyocera P2135DN	LVK4411697
Summit Street Elementary	Room B18 Nurse's Office	Kyocera M2035 MFP	LVV5804829
Thomas Fleming Elementary	Librarian Desk	Kyocera P2135DN	LVK4411678
Thomas Fleming Elementary	Library Circulation Desk	Kyocera P2135DN	LVK4410507
Thomas Fleming Elementary	Library General Use	Kyocera P6026CDN	LW74701890
Thomas Fleming Elementary	Main Office	Toshiba e-Studio 5005ac	CFDG61930
Thomas Fleming Elementary	Room 101	Kyocera P2135DN	LVK4411707
Thomas Fleming Elementary	Room 102	Kyocera P2135DN	LVK4411690
Thomas Fleming Elementary	Room 104	Kyocera P2135DN	LVK4411686
Thomas Fleming Elementary	Room 105 Hall	Toshiba e-Studio 8508A	CIJFI3411
Thomas Fleming Elementary	Room 106	Kyocera P2135DN	LVK4411701
Thomas Fleming Elementary	Room 109 Main Office	Kyocera P2135DN	LVK4411683
Thomas Fleming Elementary	Room 200	Kyocera P2135DN	LVK4411651
Thomas Fleming Elementary	Room 201	Kyocera P2135DN	LVK4411692
Thomas Fleming Elementary	Room 202	Kyocera P2135DN	LVK4411699
Thomas Fleming Elementary	Room 203	Kyocera P2135DN	LVK3Z02192
Thomas Fleming Elementary	Room 207	Kyocera P2135DN	LVK4410504
Thomas Fleming Elementary	Room 212	Kyocera P2135DN	LVK4410511
Thomas Fleming Elementary	Room 213 Hall	Kyocera P6026CDN	LW74701893

Building	Room	Make/Model	Serial Number
Thomas Fleming Elementary	Room 213 Hall	Toshiba e-Studio 8508A	CIAG16050
Thomas Fleming Elementary	Room 216	Kyocera P2135DN	LVK4410510
Thomas Fleming Elementary	Room 218	Kyocera P2135DN	LVK4411682
Thomas Fleming Elementary	Room 220	Kyocera P2135DN	LVK4410502
Thomas Fleming Elementary	Room B02 - Staff Lounge	Kyocera P2135DN	LVK4410495
Thomas Fleming Elementary	Room B15A	Kyocera P2135DN	LVK4204359
Thomas Fleming Elementary	Room B19	Kyocera P2135DN	LVK4410322
Thomas Fleming Elementary	Room B21 Custodian	Kyocera P2135DN	LVK4410509
Westford Elementary	Common Room	Toshiba e-Studio 8508A	CIAG15905
Westford Elementary	Room 103	Kyocera P2135DN	LVK4410312
Westford Elementary	Room 149	Kyocera P2135DN	LVK4410501

STARDoc USER NAMES

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Benefits of partnering with SPC

Top Benefits to our CLIENTS:

1. Cooperative Buying

- By definition, is a model that allows a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing and better service. SPC's model allows you to pick your preferred vendor!
- SPC's pricing is so strong we pay for our own fee by acquiring prices lower than what you can do on your own.
- We will save you money benefiting from the combined purchasing power of more than 70 clients with over 4,500 devices doing 265 million copies and prints per year (pre-COVID). We purchase approximately 1,200 units annually with 72 million prints out to bid.
- We will save you time by preparing your bid, negotiating with vendors/manufacturers, presenting a total bid analysis, and managing the implementation.
- We will save you frustration. We manage your contracts for up to five years from the date of installation.

2. Exclusive STARDoc Software

- STARDoc: System for Tracking And Reporting Documents.
- Maps all devices and sets up 'Interactive Live Floor Plans' of all printing devices, showing you a Before and After Upgrade look; provides a visual for all decision makers over the next five years.
- STARDoc studies your printing habits and is able to predict your year-end cost months in advance, before you receive your year-end reconciliation invoice.
- Sets up your next year's budget at the click of a mouse.

3. Simplified Billing Program

- Removes the confusion out of billing.
- Eliminates variety of invoices from multiple vendors that come monthly and/or quarterly.
- THREE detailed, easy-to-read invoices are sent each year from ONE billing source.
- Reconciles all of your devices at the end of the year; you pay only for what you use; no minimums.

4. Five-Year Equipment Replacement Schedule

- SPC's staff surveys key locations that determine life of existing equipment.
- Specs out new equipment needed: Does not allow vendors to undersize during the bidding process.
- Manages the entire bid process down to the install.

5. Annual Report

- A crucial document that extends the life of your equipment, often getting 8 to 10 years of guaranteed performance! Flags copying trends within your organization such as overusage.
- You get an overview of your current equipment situation, reports associated with copying and printing costs and, if needed, recommendations for addressing situations posing a problem.

6. Vendor Neutral

- SPC does not recommend just one brand; we suggest what's best for you with serviceability in mind.
- We present you with the bid results and offer recommendations, yet the decision is yours to make.

SPC has been serving their clients since 1988, saving millions of dollars along the way.

Based on current actual volumes and CPCs, SPC has generated Annual Savings of \$2 million for all of our clients. That translates into Savings of more than \$10 million over five years!



SPC Values Our Vendors

Overall Benefits to Our Vendors

- Opportunities brought to vendor - Over 1,200 units purchased in FY21 running over 72 million prints
- SPC is well respected in the industry
- SPC values our vendors and speaks highly of them to our clients
- National Contracts that are all negotiated with the manufacturers at your disposal

Vendor Benefits Pre-Bid & During the Bid Process:

- Sharing of previous bid results that help you to negotiate with your manufacturers
- On-Site Survey of client requirements including mapping all devices
- Writing of the *Five-Year Equipment Replacement Schedule* (Bid Specs)
- Vendor Bid Portal: Greatly reduces bid input time; reduces time from bid submission to bid presentation to the clients in our cooperative
- Control of Bid Specs (Not allowing any vendor to underbid or offer discontinued equipment)
- Selling of vendors' 'Value Add' directly to our clients after the bids are in; Client has the right to pay more than low bid, if desired

Vendor Benefits Before & During Installation

- Digital Needs Analysis: Matching up the machine to installation site
- Schedule and coordinate Vendor meeting with Client
- Cover the cost of ESP surge protectors, electrical wiring, computer interface and any unexpected costs
- Manage and audit installation
- Capture final meter reads and close books on old devices & contracts

Vendor Ongoing Support

- Yearly meter reads
- Simplified Billing: SPC manages billing and payment directly with Client and Vendor
- STARDoc: System for Tracking And Reporting Documents... Manages the budget
- Annual Reports that flag machines that are being overused and underused thus improving reliability
- Mediating warranty issues in sensitive locations

Why do some vendors hesitate to bid?

- Vendors worry that bidding will reduce their margins
- If word gets out on pricing, they feel that their other customers will call and ask for similar prices
- Lose control of their account as winning bidder may beat their pricing
- SPC bids are designed to keep specs equal for all, no chance of providing a lesser piece of equipment

SPC manages over 4,500 Photocopiers and Printers
Our relationship with our vendors has never been stronger!



STARDoc Features

Cost Projection by Department or Building

- Allows you to formulate next year's budget as early as December
- Allows you to see the projected usage bill in advance
- Tabulate total budgets and total costs district-wide
- Volume or cost pages allow you to pinpoint specific machines on the floorplans
- Timeline - allows you to track historical volume and costs to compare current budget with past years

Map your devices on Floorplans

- Identifies detailed information (IP address, serial number, vendor ID, CPC, consumed volume, toner and service alerts)
- Device Information tab allows easy access to the printer/copier web interface
- Asset Management (Servers, Wireless Access Points, IP Cameras, Projectors, Apple TVs)

Floorplan Administration

- Allows IT and Business Manager to move devices around on floorplan
- Paper trail of device locations after summer break
- Shows Previous Devices, Present Equipment, and Proposed Equipment

Contacts Page

- Control Access and Permissions to STARDoc
- Toggle Email All (Toner Alerts, Service Alerts, Monthly Audits)

Device Listing Page

- Centralized location for detailed information of District's assets
- Exportable device listing to Excel or PDF
- Non-Reporting Device listing for devices that haven't reported for more than two weeks
- Tracks additional non-contracted devices
- IP Addresses and MAC addresses imported automatically
- Strikethrough on machines that have been removed

Monthly Audits

- Monthly Cost Snapshot
- Shows number of devices not reporting to help improve projections accuracy

Last Sync Date

- Shows the last time FM Audit synced for equipment

Over-Budget Report

- Request service history on any machine right through STARDoc.
- Catch overused equipment early, before equipment begins to break down due to overuse.

Five-Year Fleet Management (FYFM)

- Projects out five-year costs for all equipment based on current and past usage

NEW VENDOR CATEGORIES

In the past we had two vendor categories: Cooperative and Uncooperative. In 2021 we added a third category:

Premier: defined as consistently providing ...

- Quality bids to SPC
- Quality service with a four-hour or less average response time
- Reliable equipment and competitive pricing
- Support to SPC and our mutual clients to resolve concerns
- **Current Premier Vendors**
 - Budget Document Technologies
 - Konica Minolta Business Solutions
 - National 1927
 - Ricoh USA
 - SymQuest Group

Cooperative: defined as ...

- Providing bids as required but lacking in one or more areas listed above, or they have yet to provide a history of strong support

Uncooperative: defined as ...

- Rarely submitting bids to SPC
- Encourages SPC clients to breach existing contracts and undermines SPC's bid process

WARRANTY RELIEF FUND

Why is it Needed?

With the recent pandemic, schools and businesses shut down. In FY20 credits owed were around \$389,000. However, your contracts stipulate that any unused service and supplies are to be refunded. While this may seem like good news, what if the vendor is unable or unwilling to repay those funds? Many companies outside of the copier industry are already filing for bankruptcy. SPC's legitimate concern is, what if this hits the copier industry and we can no longer access the funds owed to the client?

Other Concerns:

- Vendor refuses to honor a Warranty
- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Service-and-Supply Contract at the agreed-upon pricing.
- Vendor gets sold to a venture capitalist entity or to a risky new owner with limited cash reserves

Purpose:

Since 1989, SPC's goal is to shelter our clients from Industry upheavals. This fund is to set aside monies that can be used by any client, if a need arises.

Funding Source: Initially, \$200,000 no-interest personal loan. To be paid back from two sources...

- Wholesale Trades... For over 10 years these funds have been set aside for warranty replacement units since the industry would provide the same cash price with or without the trade.
- Equipment Purchases... 2% of the gross will be set aside with each upgrade.

Who Benefits?

All SPC clients...like any insurance fund, by pooling funds from SPC's entire client base, any losses are eliminated.

WARRANTY RELIEF EQUIPMENT BASE

Why is it Needed?

As with credits owed to clients for unused copies, sometimes equipment needs to be replaced or added but there are no funds in the budget. Rather than relying solely on the Warranty Relief Fund, SPC will have an inventory of high-quality, low-meter copiers and printers to use as replacements or additional equipment as needed at a lower cost to the client than a new machine.

Other Concerns:

- Equipment is no longer under a vendor Warranty
- Vendor refuses to honor a Warranty
- Equipment is damaged by user and not covered under the Warranty

Purpose:

- To replace or add a machine when needed

Who Benefits?

- All SPC clients...by pooling high-quality equipment from past client upgrades, equipment can be replaced with minimal impact on the client